





The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

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Correspondence.

BOSTON NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, July 1, 1884.

Six months of the year have now passed, and as soon as the June accounts are footed up the volume of business for the first half of the year can be more accurately stated. If one can believe the various statements—and I see no reason for doubting the assertions—trade has been even better than many had predicted early in the season. Many of the leading jobbers of stationers' supplies, as well as some of the manufacturers of specialties, claim to have had an increased amount of trade over the same period of last year. Collections, generally, have been good, though I do hear of some cases to the contrary.

For the holiday trade the Thorpe Manufacturing Company is presenting a line of albums and scrap-books which will not be excelled by any house in the country. The line is very extensive, and comprises many very effective designs. One series of scrap-books, called "Ideal Heads," is particularly attractive. The front cover of this book is in gold, or rather a gold background serves to bring out in strong relief the figure of a child's head. These heads are of various designs, and are lithographed in colors. The "Longfellow Album" is another beautiful work, its title-page being in fifteen colors. The lithographing is done by Armstrong, and the designing is by the most eminent artists. This album is replete with illustrations, which give pictorial presentations of many of Longfellow's most beautiful poems, while each page bears apt quotations from the great poet. Another album is the "Hour," in which appropriate selections from American poets of morning, noon, evening and midnight, are beautifully illustrated with pictorial presentations. Among the scrap-books is a line having for front covers some very artistic designs in bronze bass reliefs. This line is very rich in effect and is decidedly quite a novelty. For originality of conception, beauty of designs and artistic workmanship, these goods will not be surpassed by any house in America, and I doubt if foreign importations will equal them.

The special July number of THE AMERICAN STATIONER will give the trade some idea of what the Thorpe Manufacturing Company has to offer in albums and scrap-books, and the trade should be on the lookout for it.

Downes & Atwood are displaying some elegant samples of holiday goods. The line embraces hand-painted sachets very neatly boxed, some very pretty satin wall-pockets of unique design and an extensive stock of Christmas, New Year and souvenir cards. A very pretty card-receiver shown consists of a fringed crescent card mounted upon a satin background and designed for wall decoration. The "Kittie" sachet is a pretty little device, having a tiny envelope attached, upon which is inscribed "greetings," and makes a very attractive souvenir for children. Satin Christmas books, embellished with a number of choice coromoro cards are also among the holiday goods displayed. These novelties are all manufactured by this house exclusively for its own trade, and are really what may be styled novelties of the season.

Henry A. Young & Co., stationers and publishers, have removed from their old stand, 25 Arch street, to 55 Franklin street. An increasing business necessitated the change, as more spacious quarters and greater facilities were needed.

I. B. De Nike, representing Cameron & Amberg's Peerless Letter File, is now in this city, looking after the business interests of his house. Mr. De Nike expects to remain in Boston for some six or eight weeks. He claims that the Peerless Letter File is now in use in 569 cities and towns, with several counties yet to hear from.

G. W. Shepard, of G. W. Shepard & Co., manufacturer of the patent wooden back invoice-books, of Troy, N. Y., spent a few days of last week among the stationers of this city. Though only two years since Shepard's wooden-back invoice-books were patented and presenting to the trade, large numbers of them are in use, and the demand is steadily increasing. The trade here find them a salable article.

Mr. Downes, of Downes & Atwood, who for some weeks has been traveling in the West, presented to the trade samples of his holiday goods, is expected home in time to celebrate the Fourth of July. After a few days recreation he will take the road again.

On Wednesday night of last week a fire was discovered in the building 105 to 111 Summer street, in which were located a number of printers. Among those who suffer loss are: Geo. B. King, S. Woodberry & Co., Percival T. Bartlett, William J. Schofield, printers; the Bailey Combination Type and Printing Company, and Jones & Butterfield, publishers of the *Railroad Advertiser*. Geo. B. King suffers a loss of \$2,000—the loss of the others is not over a few hundred dollars each.

The office of Samuel Hand & Co., manufacturers of manifold copying books, which is located on the third floor of the building, was slightly damaged by water. A. L. D.

TORONTO GOSSIP.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, June 28, 1884.

I had to take a run up to Hamilton a few days ago, and while there had a look-in on a few friends. Mr. Duncan, of R. Duncan & Co., informed me that their spring trade had been first-class, and that it was then his "Charlie," manager of the Duncan lithograph establishment, said that they were full with orders, and, to impress me with the truth of the statement, showed me around the place. If I had had any doubts, they were all dispelled. The machines were running at full speed, and every employee seemed to have on hand all he or she could attend to. The above statement makes it unnecessary for me to say that good work is turned out. If it were not so, there would be much less to do.

My next point was John Eastwood & Co. Mr. Eastwood and wife are in England for the summer. Mr. Cloack said that their spring trade was good, and that it was all they looked for at this time of year. My impression is, and has been for some time, that these houses have the best retail business in the province, and they deserve it. Few men have devoted such unremitting attention to business as our friends R. Duncan and John Eastwood.

On Monday last I had to make another dash out, and this time my first point was St. Thomas. I had not been in this town for some three years. I noticed a number of changes, new buildings and others being erected, and that sort of thing. I was in McLachlin's, the oldest bookseller and stationer

in the place. Mr. Forbes, who now manages the business, said that they had had a good spring trade, but that it was dull just now. From this I went into London, which is only a few miles distant, and heard there very much the same story I hear here every day and have heard about the country for the last few weeks, that is, that trade is dull. But this is just what every one expects at this time of year; nevertheless, people must grumble. It has come to be a chronic complaint, and at certain times of the year if one didn't growl, he might be in danger of being arrested as a lunatic.

I saw Mr. Anderson, of J. Anderson & Co., and while he admitted that trade was quiet just now, yet the spring trade had been good and they had no reason to complain. Reid Brothers and others reiterated the above.

I remained over one train in Stratford. The party I wanted to see here was out of town. It was altogether too hot to saunter about the streets. The place looked very much as it did five or six years ago. The people I saw said business was dull, and I was glad after four hours to get out and away. My last point was Guelph. I found my old friend Day—as you will always find him—very much like a bee in a tar bucket. I use this old saw because it is understood to mean diligent and all that, but I have never been able to see the point. Is it because this industrious little insect doesn't find a tar bucket equal to a clover blossom? I would like some light. There is this about Mr. Day: he is a hard worker, and the best part of it is that he has not worked in vain, for if he has metaphorically buzzed about tar buckets, he has gathered up honey, and I hope he may live long to enjoy it. When I was there he was haunted by three or four commercials, but no one knows better how to meet these Gentiles than he.

It will be in order to say a word about weather and crops. As to the first, we have had remarkably hot weather, and for a week or more I was nearly melted, but fortunately there came a change last Wednesday and it is much more agreeable now. So far as I could see in this run of over three hundred miles, the crops of all kinds are most promising. I have the same statements from all parts of the country, and if things go well for the next five or six weeks we shall have an immense harvest.

During next week, commencing on Monday, we celebrate the semi-centennial of the founding of this city, and we expect to have a big time. Preparations are being made on a large scale, and we shall no doubt have such a crowd here as has never been seen before. I may say something about it when it is over.

In view of the above, everything has been very quiet in the city for the last few days. Upon the whole, I do not think we have much reason to grumble.

A last word. I have some recollection about an editor complaining about too much work, with its attendants, and have prescribed several times, without result. If you are bound to wear the machine out, I can't help it, but let me say, you cannot round up the full measure of your existence without taking in our beautiful city. You might feel ready to take your

flight to a better world after a short visit, from the realization of the fact that the world had nothing better to offer. Then there are the wilds of Muskoka, with its charming lakes and scenery, which I have told you about, where the most beautiful fish are just wild to be pulled out of their natural element. Why, sir, I have no doubt a visit here would add years to your life, open up visions of beauty that you never dreamt of, and give a tone to your system that would enable you to grasp your pen with such power that—on second thought, I came to the conclusion that it would be better not to finish that sentence. *Au revoir!* C. H.

Modern Antiquities from Persia.

The United States Consul-General at Teheran reports the springing up of a new industry in that capital, viz., "the manufacture of imitation of ancient Persian armor and coins to meet the extensive demands of European collectors," to which may be added American buyers. The ancient armor of Persia, especially of the palmy days of Shah Abbas, often displayed extraordinary beauty, costliness, and skill. But the museums of Europe long since absorbed most of the best examples of one of the most interesting of the industrial arts of the East. Specimens still exist, but are not easily obtained, and only at a high price and by those resident in the country and able to ferret out the old families who still possess fine bits of the magnificent metalwork for which Persia was once justly famous.

But if not as inventive as formerly, the Persian craftsmen are scarcely less skillful in handiwork to-day, while labor continues cheap. If there are no armies now to be clad with carved and inlaid helmets, breastplates and bucklers, there is an army of collectors, artists and virtuosi, studios or banqueting halls, and the artisans of Persia have taken up the business of manufacturing old arms, which may be purchased for reasonable prices. Ispahan is the centre of this industry. Nor let it be thought that these imitations are poorly made. The Persians can imitate admirably, and these modern antiques are often made in a costly manner, inlaid with silver and gold after exquisite designs of the most elaborate character. Sometimes these pseudo-antiques are sold with little attempt to conceal the fact that they are new, while in many cases much cunning has been exercised in giving them the appearance of antiquity.

Only an expert could detect the difference between some of these imitations and the genuine antique. Many of these imitations are now exported. Even the famous blades of Khorassan, whose wavy steel rivaled in temper that of Damascus, is cleverly imitated in appearance, if not in quality, by modern chemical devices.

The Jews of Hamadan, writes Mr. Benjamin, also carry on an extensive manufacture of spurious antique coins, against which the public should be warned. That city, the ancient Ecbatana, abounds above any other city in Persia, probably, in antiquities, and the soil seems to be full of gold and silver ornaments, coins and the like. Although pretty well dug over of late

years, the supply does not seem to be exhausted. Fine examples of the silver coins of Alexander the Great and the Sassanidae are common. But the greed with which these have been snatched up by travelers and collectors has led the Jews of that city to consider it easier to counterfeit them than to dig for them. A steady supply of spurious coins is therefore constantly furnished the market from this source. It is customary for those who carry them around for sale to have a few genuine coins mingled in with the spurious ones. To the eye the difference is often slight, and the cheat is only detected by the ring of the genuine metal and the dull thud of the baser coins. Even gold antiques are thus imitated, having a coating of real gold, and cleverly simulating all the appearance of age.

The manufacture of glazed ceramic ware in imitation of the antique is also extensively carried on at Ispahan, but with less success than the imitation of old armor. Some interesting tiles are indeed turned out with rich glazes, which are very creditable. But, with the exception of blue, the colors do not approach the superb character of the former ceramic art of Persia, while the art of making *reflets* or iridescent glazes seems to be entirely forgotten.

It is safe to assume that the *reflet* tiles or dishes which occasionally reach the market are really old, dating back 600 to 1,000 years. They are generally stolen from the interior of celebrated mosques or shrines at the risk of life. Consequently they are expensive.

The blue cashee works of or before the time of Shah Abbas and the Sefanian dynasty are also difficult, if not impossible, to imitate, and also the antique, milk-white, translucent porcelain, which is now rare and costly.

Other Persian ceramic wares assuming to be antique should be received with caution and their antiquity proved by experts before the purchaser allows his money to pass into the hands of the dealer. One test for proving the tiles lies in the difference of texture of the wares. The old ware was baked much harder than is the present custom of the Persians, and hardly yields to the scratch of a nail, while the latter can easily be ground or punctured.

The lovers of artistic binding will be most interested in a magnificent relic of Grolier's sumptuous collection lately added to the Astor Library. It is a Latin Bible, printed in Paris in 1558, in size a folio, measuring about sixteen by eleven inches, and its original calf binding is still in an excellent state of preservation. The edges are gilt and gauffered, and the sides and back are splendidly ornamented, the ground color being a dark brown, with painted compartments of black, green and red. The elaborate gilt tooling of the sides is very characteristic of the Grolier binding, and is bordered by an interlacing geometrical design. The centrepiece of the obverse is inscribed, "Quisque suos," in gilt letters, and the reverse ends the sentence, "patitur manes." At the bottom of the obverse is the famous inscription, "Io. Grolierii et amico-rum."

He that liveth wickedly can hardly die honestly.

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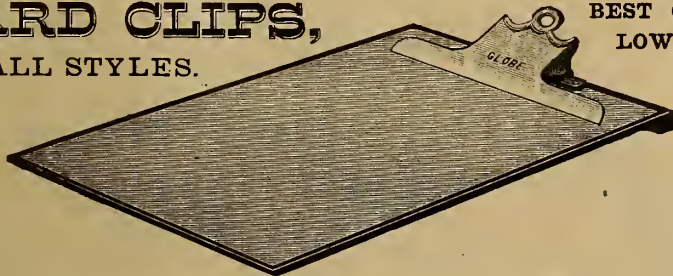
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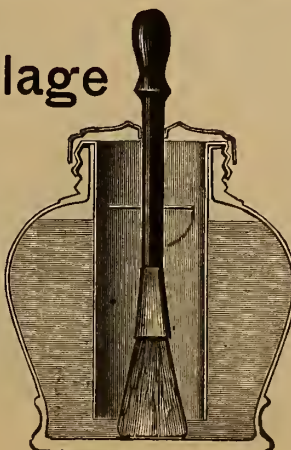
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Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PATENTS.

No. 299,914. Book-Cover.—James A. Crane, Westfield, Mass., assignor of one-half to Robert B. Crane, same place.

The art or process of manufacturing book-covers, which consists in forming the covers in pairs from an endless or seamless tube composed of successive layers of paper over a shaped form or mold by drying and shrinking the paper tube upon the form, cutting the dried and shrunk paper envelope lengthwise on both sides of the form, water-proofing the paper-body thus formed, disconnecting or severing the rigid sides of the cover from the back and again uniting the same by a flexible hinge, and finally planing and finishing the sides and back.

No. 299,946. Paper-Weight.—Charles John Russell Ballard, Orland, Cal.

No. 299,951. Hammock Canoe.—Edward H. Brown, New York, N. Y.

No. 299,957. Mucilage Holder.—Edwin R. Cahoon, Newark, N. J.

No. 299,961. Bearer for Transfer Presses.—Herbert W. Chapman, Newark, N. J.

No. 297,933. Ruler.—John E. Mann, Cleveland, Ohio.

No. 300,070. Album Clasp.—Theodore M. Hass, New York, N. Y.

No. 300,097. Toy.—James E. A. McAllister, Albany, N. Y.

No. 300,100. Suspending Device.—George W. McGill, Riverdale, N. Y.

An improved ring-staple for binding and suspending papers, &c., consisting of a broad-headed sheet-metal staple and a loop or ring hinged together to enable the loop or ring to be opened or folded.

No. 300,141. Printing Machine.—Henry Schott, Richmond, Va., assignor of one-half to Wm. L. Royall, New York, N. Y.

No. 300,157. Calendar.—Henry S. Stevens, Keene, N. H.

No. 300,158. Manufacture of Material to Imitate Ivory from Pyroxyline Compounds.—John H. Stevens, Newark, N. J., assignor to the Celluloid Manufacturing Company, New York, N. Y.

In the art of making pyroxyline material in imitation of ivory by cutting strips of material of varied color, welding them together to form a block, and reducing the block to sheets, the method of treating the strips to insure a perfect result, which consists in applying thereto a solvent to compensate for such evaporation of their moisture as may occur prior to their subjection to the action of the press.

No. 300,162. Printing Machine.—William Wilberforce Taylor, Ripon, County of York, England. Patented in England, November 17, 1882, No. 5,474.

No. 300,172. Ticket Holder.—Charles W. Waters, Oglethorpe, Ga.

No. 300,182. Tag Holder.—Benjamin H. Winchell, Chicago, Ill.

No. 300,200. Hobby Horse.—Martin Bohlig, Dubuque, Iowa.

DESIGNS.

No. 15,034. Type.—David Wolfe Bruce, New York, N. Y. Term of patent 14 years.

No. 15,038. Type.—Herman Ihlenburg, Philadelphia, Pa., assignor to David Wolfe Bruce, New York, N. Y. Term of patent 14 years.

SELF-INKING PADS FOR RUBBER STAMPS.



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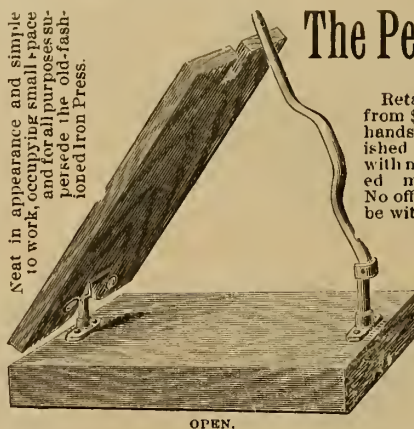
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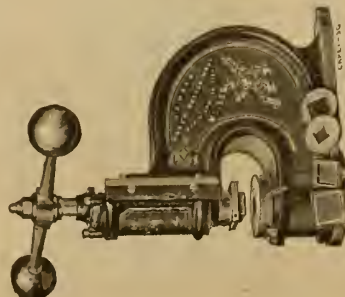
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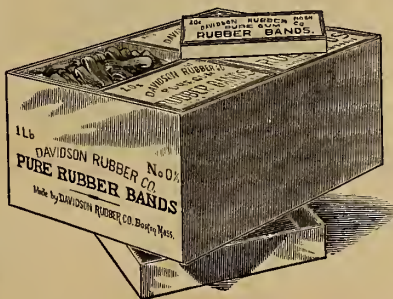
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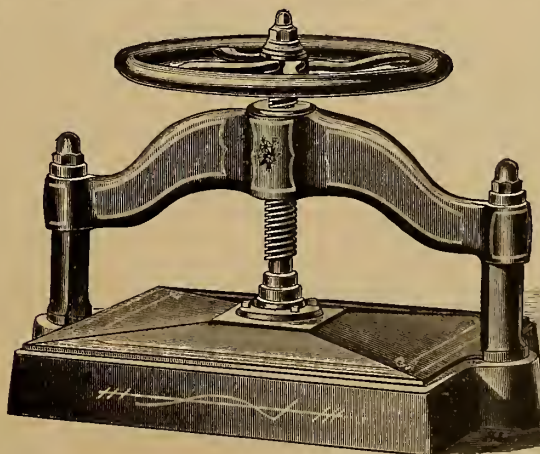
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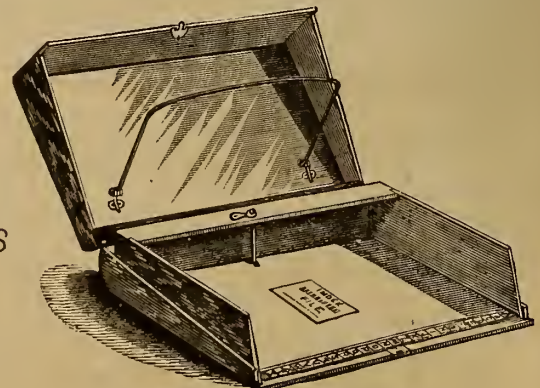
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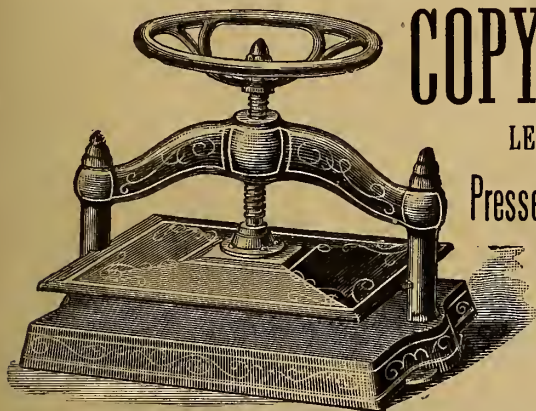
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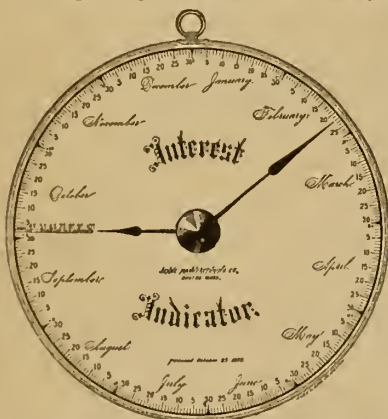
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Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

Germond & Hayes, newsdealers, Utica, N. Y., have dissolved partnership.

E. J. Fuller, publisher of the *Gardner Record*, Gardner, Mass., has sold out.

Van Wagenen & McMillan, publishers, Rock Rapids, Ia., have sold out to J. F. Saylor.

Orndorff & Atkinson, stationers, Virginia City, Nev., have compromised with their creditors.

S. Kohn & Co., manufacturers of morocco cases, New York city, have dissolved partnership.

H. Z. Osborne, publisher of the *Free Press*, Bodie, Cal., has leased his paper to H. L. Childs.

Shaw & Swarts, booksellers and stationers, Providence, R. I., have sold out at auction to W. B. Swarts, agent.

Goodman & McEwen, publishers of the *San Franciscan*, San Francisco, Cal., have suspended the publication of that paper.

Charles J. Sands, stationer, Brooklyn, N. Y., has made an assignment to A. H. Van Buren. He has given preferences for \$300.

The assignees of the Western Paper Company, San Francisco, Cal., are Mrs. Potter, W. G. Richardson and ex-Judge Low, formerly of Oregon.

Edward Perry, stationer, Charleston, S. C., has admitted D. J. Touhey and W. F. Barragan to partnership, and the new firm will do business under the style of Edward Perry & Co.

W. E. Ferslew, dealer in wall paper, New Orleans, La., has obtained an extension of from three to six months on liabilities of \$6,324, most of which are in New York. The full amount of liabilities is \$8,077; assets, \$13,520.

Charles McConnell, dealer in paper stock, &c., Boston, Mass., recently reported in insolvency, has liabilities of \$27,100.49, of which \$9,400 is contingent indebtedness in the shape of indorsements. About \$2,030 is secured by a mortgage on the debtor's stock.

The house of Fairbanks, Palmer & Co., subscription book publishers, of Nos. 133 and 135 Wabash avenue, Chicago, was closed by the sheriff on Monday. Their failure is due to that of G. W. Borland & Co., which occurred on Saturday, whose paper Fairbanks, Palmer & Co. held to the extent of \$42,000. Early on Monday morning confessions of judgment were entered in the Superior Court in favor of W. J. Durham, acting for the Commercial National Bank, for \$21,200, and James T. Hoyne, acting for the Metropolitan National Bank, for \$10,100. Felsenthal, Gross & Miller got out an attachment to cover a note for \$684.40. The liabilities will reach \$40,000, and Mr. Fairbanks hopes the assets will reach this amount. There is \$10,000 to \$15,000 worth of merchandise on hand, and the same amount in valuable plates. If the creditors will agree, the firm will probably resume their business, as it is profitable. Borland & Co.'s paper was for royalties on "Gaskell's Compendium" and Gilbert's "History of the World."

Linton, MacFadden & Co., paper stock dealers, Philadelphia, Pa., have dissolved partnership. Josiah Linton continues the business alone.

Sigler & Stralton, dealers in picture frames, &c., Detroit, Mich., have dissolved partnership. Theodore Sigler continues the business.

The office of the *Democrat*, Charles F. Coleman, publisher, Grand Junction, Col., has been sold on a chattel mortgage of \$700.

The office of Marsh & Sullivan, publishers of the *Durango Herald*, Durango, Cal., has been taken under a chattel mortgage.

The estate of John W. Holmes, publisher of the *Arizona Miner*, Prescott, Ariz., has been burned out.

Ball & Clark, publishers and printers, Greenville, Ill., are reported to have sold out to V. Harold.

Orndorff & Adkinson, stationers, Virginia City, Nev., have compromised with their creditors.

Michael Doherty & Co., paper-stock dealers, Boston, Mass., have dissolved partnership.

Frost & Adams, dealers in artists' materials, Boston, Mass., have dissolved partnership.

William Bancroft & Co., stationers and printers, Wilmington, Del., have failed.

S. Woodberry & Co., printers, Boston, Mass., have been damaged by fire.

Teller & Wight, lithographers, New York city, have dissolved partnership.

McPhee & Todd have purchased the *Evans Journal*, Evans, Col.

A. Schroeter, dealer in wall-paper, &c., Buffalo, N. Y., has assigned.

Jesse Wood, publisher of the *Mercury*, Oroville, Cal., has sold out.

Frederick Jory, stationer, San Francisco, Cal., has sold out his business.

Billings & Morrison, paper manufacturers, Appleton, Wis., have assigned.

William F. Sweezy, publisher, Omaha, Neb., is about to sell his interest.

Robert Shaw, publisher of the *San Benito Advance*, Hollister, Cal., has sold out.

The printing establishment of the *Gazette*, Driftwood, Pa., was burned out on Tuesday last.

Landrum & McCants, booksellers, stationers, &c., Shreveport, La., have dissolved partnership.

Edw. A. Greene has been readmitted to the firm of S. H. Greene & Sons, printers, &c., Warwick, R. I.

W. E. Ferslew, dealer in wall-paper, &c., New Orleans, La., has obtained an extension from his creditors.

Allen & Hicks, publishers and stationers, Oshkosh, Wis., have dissolved partnership. J. Hicks succeeds to the business.

L. W. Allum, publisher of the *Vidette*, Oakland, Cal., has been incorporated under the style of the *Vidette* Publishing Company.

A receiver has been petitioned for in the case of the Wolverine Car Roofing and Paper Manufacturing Company, Detroit, Mich.

Packard & Mesemer, publishers of the *Bee*, Snohomish, W. T., have dissolved partnership. C. H. Packard continues the business.

Sullivan & Chancellor, booksellers and stationers, Dayton, Ohio, have dissolved partnership. J. M. Chancellor continues the business.

Lawrence Wex, paper-stock dealer, Buffalo, N. Y., has admitted George Irish to partnership, and the style of the firm has been changed to Wex & Irish.

The firm of Rodgers & O'Neill, dealers in paper stock, &c., Philadelphia, Pa., has been dissolved on account of the death of Luke J. Rodgers. The business is continued by Patrick O'Neill.

Rags caught fire from some unknown cause on Sunday morning in the paper-stock ware-

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house of Patrick McNally, at No. 419 First avenue, New York. Damage to the extent of \$2,000 was done.

Robert Lee, publisher of the *Enterprise*, Healdsburg, Cal., has sold out.

J. G. Negley, newsdealer, &c., Evansville, Ind., has sold out to Alfred Lyon.

George E. Bowers, has bought out E. D. Barker, publisher, Hillsboro, Dak.

H. V. Hamilton, publisher, Tyler, Tex., has admitted a partner to his business.

T. B. Edwards, bookseller and stationer, Austin, Tex., has changed his style to Edwards & Co.

Dalton & Eylar, publishers of the *Corsicana Courier*, Corsicana, Tex., have dissolved partnership.

A dissolution has taken place in the firm of E. C. Hart & Co., publishers of the *Journal*, Willows, Cal.

Albert Strasburger has retired from the firm of Oscar Strasburger & Co., toy and fancy goods dealers, the co-partnership agreement existing between him and Oscar Strasburger having expired by limitation.

The Chicago Installment Book Company and George W. Borland, who was its president, have confessed judgments for \$40,600 and made an assignment. In April the company claimed assets of \$149,102 and liabilities of \$132,812, including capital stock of \$100,000. In the assets were notes for capital stock of \$51,500. Mr. Borland owned nearly all of the stock.

The announcement was made shortly before noon on Saturday that Butler & Miles, paper dealers, at 23 Beekman street, New York, had made an assignment to William Allan, attorney-at-law, No. 317 Broadway. In view of the recent statements made by the Mercantile Agencies of the condition of the firm, and the further facts that goods had been delivered to it after its failure, the intelligence was a surprise to a great many. The firm consisted of Edward Butler, Jr., and Walter V. Miles, and had only been in existence since March 1, 1883, and was supposed to have had a capital of \$30,000. The assignment makes a preference in favor of Rebecca C. Miles, said to be the mother Walter V. Miles, on two promissory notes, of \$1,600 and \$400 respectively. This is the only preference. The assignee expresses his inability to give any estimate of the liabilities of the firm, but says that its assets will go far toward paying its debts, and the members of the firm, in answer to the question put to them by a reporter of this paper, as to the amount of their liabilities and assets, said that they were unable to give any correct estimate of either, but hoped by next week that they would have a full statement of their affairs ready to be placed on record. As near as can be ascertained the firm owes about \$50,000. Among the principal creditors are Vernon Brothers & Co., and the American Wood Paper Company, about \$4,000 each; Smith Company \$1,500; McAlpine Brothers, Lee, Mass., \$500 to \$600; Wilder & Co., Boston, Mass., and Frank H. Wittlesey, Windsor Locks, Conn., and several concerns at Lam-

bertville, N. J., are also said to be interested as creditors. After the statement is prepared the assignee will call a meeting of the creditors. On March 1, 1883, the following statement was made to a city mercantile agency: "Edwin Butler, Jr., states that the firm of Butler & Miles was formed March 1, 1883. Mr. Coffin paid off in full with our check for his interest in stock, good-will, &c., and we took his receipt. We have assumed all the old firm's liabilities and paid off \$8,000 already and will pay \$6,000 to \$7,000 in a few days. On March 1, 1883, had capital of \$33,000 net, none borrowed. Mr. Miles was a bookseller and publisher, but has given up that line of business and will be actively engaged here. We propose to enlarge the trade and handling lines which the old firm did not. Mr. Butler was once employed in a city dry-goods house, and later was salesman with Coffin & Lyon, who failed in 1877, after which he purchased the store fixtures and a portion of the stock from assignee, giving notes for \$5,000 for a loan for Mrs. Coffin. He carried on business in his own name for a time pending a settlement of the affairs of Coffin & Lyon, after the consummation of which the firm of Coffin & Butler was formed, about January 1, 1880, succeeding E. Butler, Jr., Mr. Butler returning notes for about \$5,000 to Mrs. Coffin. This firm-name was continued until the formation of the present firm, 1st inst. Mr. Butler is a young man, estimated worth individually \$5,000, and is believed to be a hard worker, good salesman, rather cautious in credit and a close liver; is a brother of Frederick Butler, of



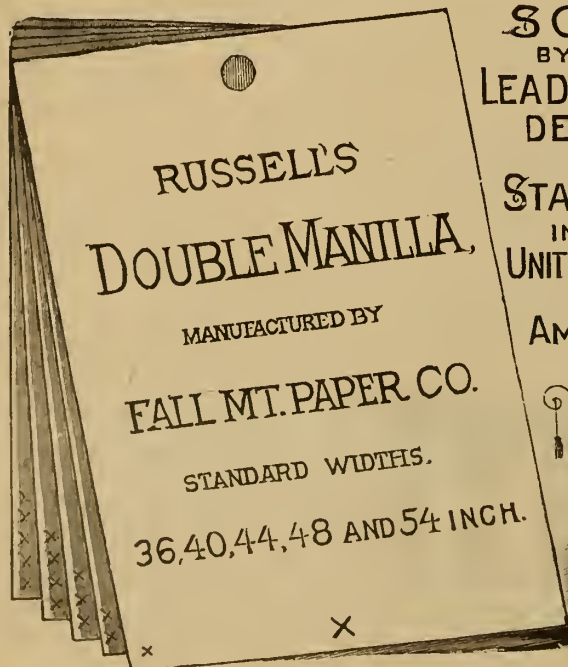
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Butler & Johnson. His father is employed in a city bank. Mr. Miles is about thirty-eight years old, was formerly of Johnson & Miles, who dissolved partnership in 1878. He continued in the same line, in which he has been many years since the dissolution; has been alone; is a nephew of Robert Martin, of Westport, Conn., who is reported wealthy, and who, it is understood, loaned Miles \$15,000 cash, to be put into the business. It is believed he had about \$5,000 of his own means, all invested in a book publishing business, and is deemed honorable, capable and industrious, with a very fair business ability." On April 11, 1883, the following report was furnished the Mercantile Agency over the signature of the firm: "The \$15,000 referred to in your report as being loaned to our Mr. Miles by Mr. Robert Martin is an entirely personal matter, and not in any manner connected with or in any way a lien or obligation on our business. In addition, Mr. Miles is at present realizing from his old outstandings not less than \$1,000 or \$1,500 per month, and will continue to do so for a year or longer until it is wound up. Mr. Butler contributed an equal amount, and we estimate our capital at \$30,000." The Mercantile Agency made the following report of the firm on January 15 of the present year: "Formed March 1, 1883, with a capital of about \$30,000; have done a very fair trade, and it is believed have added a little to their means. Are both economical and hard workers; deemed honest, and were credited here, have met engagements as agreed."

D. & W. Pemble's strawboard mill at Stillwater, N. Y., was destroyed by fire on Sunday morning, and forty tons of strawboards were consumed, together with the house of Joseph Mulls. The loss on the mill is \$30,000, and on the house \$3,000. Insurance only on the latter.

Among the occupants of the building, numbered 1, 3 and 5 on Catharine street, and 1 and 3½ on Division St., which was burned out at an early hour on Monday morning, was A. S. Stein, printer, whose loss was \$800; insured for \$500.

The printing office of Dick & Stecker, at No. 252 Mercer street, New York, was damaged \$1,000 by fire Saturday night. The building was damaged \$300.

The *Star* Publishing Company, San Francisco, Cal., has suspended publication.

Trifling damage was done by fire on Friday night to Frank D. Hermann's printing office at No. 18 Jacob street, New York.

Billings & Morrison, manufacturers of straw boards and paper at Appleton, Wis., have made an assignment. Their liabilities are reported at \$50,000 and assets \$40,000. They have been in business ten years.

A fire broke out on June 27 in the building No. 12 Pennsylvania avenue, Baltimore, Md., occupied by Charles F. Miller as a paper-box factory. The fire is supposed to have been occasioned by the spontaneous combustion of a lot of glazed paper. Both the stock and machinery were partially destroyed, and the damage to each was about \$1,500. The insurance amounts to \$5,000.

A fire broke out on Sunday morning in Howard S. Ingersoll's rubber type manufactory, on the fourth floor of No. 155 Fulton street. It soon spread to the fourth floor of No. 153 Fulton street. In half an hour the flames were out, but the following damage had been done by fire, smoke and water: Howard S. Ingersoll, \$3,000; the Protection Ventilator Company, \$2,000; Austin & Magill, blank-books, \$1,000; E. D. Slater, printer, \$1,000; J. J. Whiteway, printer, \$500, and Stearns & Beale, stationers, \$2,500. The buildings were damaged \$2,500.

A fire broke out in the upper rag-room of the main building of the No. 1 Mill of J. B. Sheffield & Son, Saugerties, N. Y., at about 1:30 o'clock on Saturday morning last, causing a loss of about \$10,000. The watchman's clock showed a visit to the rag-room at 12:15, and, as he was about to start on his 1 o'clock round, he heard a sound like an explosion and a flash of light. Two men from the engine-room went with him to the rag-loft where the rags are first dusted and where about 150 bales of rags are kept for immediate use. They found that a bale of rags was burning furiously near one end of the loft. The fire attained such headway that the use of water-pails was insufficient. They immediately applied the hose and turned on the sprinklers connected with the main fire-pump, and completely submerged the floor, but the fire had gained headway into the peaked roof above the sprinklers. The fire department of the village was then on hand,

and with its help the fire was confined to the roof and attic alone. The rag duster and line of shafting was the only machinery destroyed, and about 160 bales of rags were more or less damaged by fire and water. The main building was 150 feet long by 42 feet wide and was built in 1872. The mills are all covered by insurance in the Mutual Insurance companies of Boston, Providence and Worcester. Work was resumed in the No. 2 Mill and the finishing department of the No. 1 Mill on Monday morning, and there is sufficient stock in the drainers to keep the mill in full operation till the rag-room is sufficiently repaired to resume work. The sprinkler system, as introduced by the Mutual Insurance Companies, proved to be of the greatest value. They were the original perforated pipes and not the automatic kind as used in the more recently built No. 2 Mill. It is believed that with a plank roof such as is now recommended and with automatic sprinklers such a fire would be confined to a very small space.

William A. Christian and James H. Christian, composing the firm of Christian & Brother, manufacturers of baby carriages at No. 38 Ainslie street, Brooklyn, filed an assignment on Monday to W. H. Hamilton, giving preferences for \$1,150. They had a capital of about \$20,000, which was left them by their father.

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EVANS & GEDDES, 51 and 53 Maiden Lane, N. Y.
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HOWARD IRON WORKS, Buffalo, N. Y.
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A meeting of the representative lithographic card men, and also the employees of T. Sinclair & Son, took place on June 28 at 212 North Fourth street. The object of this meeting was to express regret at the retirement of George M. Hayes from the management of the business of T. Sinclair & Son. Mr. Hayes, who is now the partner of Mr. Baker, has done a great deal to improve the card business, and the trade desired to make some recognition of this, and while regretting his departure from the firm of T. Sinclair & Son, hope that he will be successful in his new enterprise. Leon Myers, of Baltimore, made a very appropriate speech, in the course of which he presented Mr. Hayes with a handsome gold watch as a gift from some of the leading firms in the card trade in this country. Mr. Hayes was much moved, for the presentation was unexpected, and he returned thanks for the handsome present. C. M. Cooledge, well known under the pseudonym of "Kash," wrote a very funny letter, illustrated with humorous designs, and excusing himself for not attending the reception. W. W. Denslow, a well known artist of Philadelphia, presented the new firm of Baker & Hayes with the design of a set of cards which, when published, will be found to be very amusing, and which it is expected will be a success. The first order (and a large one) was given to the new firm of Baker & Hayes by a member of one of the largest firms in the trade, who was present at the meeting.

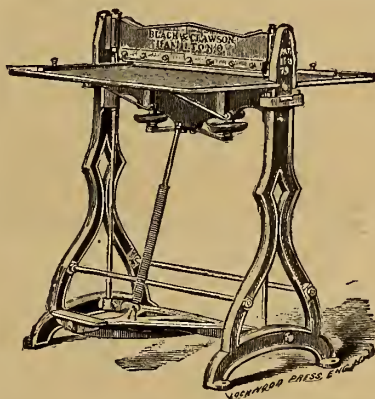
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NEW YORK, THURSDAY, JULY 3, 1881.

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This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

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Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

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Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE Secretary of the American Paper Manufacturers' Association has sent out the call for the annual meeting of that body on July 30 at Saratoga. What the association may have to do and what it may do are uncertain quantities, although the notification suggests that important matters will be up for consideration. The paper-makers' organization, if effectively worked, ought to be able to do a good deal in stimulating an export trade in the line of its products. We have already referred to the gratifying increase of our trade in paper and stationery with Mexico, and we would like to see it further extended. But we do not advise that a hazard should be made of this business to the extent of forcing goods upon the market of the neighboring republic. While we ought to and can sell much more, business management and judgment are essential in prosecuting this trade.

THE act of Congress for "removing certain burdens from shipping" has gone into operation. This law affects vessels entering American ports, reducing the tonnage tax and abolishing hospital fees. The act provides that in lieu of the tax on tonnage of 30 cents a ton per annum heretofore imposed, a duty of 3 cents a ton—not to exceed in the aggregate 15 cents a ton in any one year—shall be imposed at each entry on all vessels which shall be entered in any port of the United States from any foreign port or place in North America, Central America, West Indies, Bahama, Bermuda, or Sandwich Islands or Newfoundland. A duty of 6 cents a ton, not to exceed 30 cents per ton per annum, is to be imposed at each entry upon all vessels which shall be entered in United States ports from any other foreign ports. What the operation of this change may prove to be remains to be seen. It is apparent that some benefit will accrue to the shipping interests. Will it be of commercial advantage otherwise?

WHAT with warm weather and the prospect of a broken week, there has been very little disposition for the past few days to push business. And it is just as well; the relaxation of a few days' respite from trade will not be disadvantageous. But it must not be supposed that this summer holiday time is indicative of the abandonment of enterprise or of loss of confidence in the future. There are too many preparations extant to permit this opinion. We have had surprise more than once lately to note the extension of business undertakings in lines connected with the stationery trade, and if the market seems to be dull, we are quite sure that there are many who do not expect it to continue long in that condition. When

we are through with the excitements and turmoil of political contest, what shall prevent the general rehabilitation of trade? Nothing that we can see. The earth promises her abundance, and if the valleys "laugh and sing" and the hill tops "drop down their fatness," what shall withstand the inevitable demand for more from all sources and from all kinds of people? It does not seem possible that there shall be any financial trouble which may affect general trade injuriously. There has probably been too much caution exercised for that.

Roundabouts.

BY THE TRADE LOUNGER.

"When in the course" of a man's travels about town he finds a general expression of warmth and fervid remarks upon the weather, it may reasonably be concluded that there is some occasion for heat. So there is just now. It is July, and the summer days are well upon us.

"All men are" not alike, however, and while to some the sunny days and parching atmosphere are particularly aggravating, it is not unusual to find some who enjoy the heated atmosphere.

"Endowed with certain" peculiarities of temperament and physical distinctions, the enviable few who do not call it warm and who protest that the weather is delicious, are just the kind who ought to celebrate the "Fourth of July."

The "Lounger" has got down to this point by easy degrees, for he didn't want to precipitate the announcement too suddenly. The "ever glorious" is close at hand and the pyrotechnical small boy has been making his customary racket ahead of time. I am sorry to observe a decadence of the celebration of the "Fourth" in New York and adjacent cities. Perhaps this is due to the fact that the large foreign population doesn't "enthuse" as it ought. We should not let the day go unhonored.

And the closing-up movement for Saturday has taken right hold of the business public. There will be very little trading done here for the next two or three days and recreation will be sought and enjoyed by all. The anticipation seems to have affected people somewhat, for nobody seems to be anxious to do much business, or to talk much about business. A few notes of interest have been secured, however, and I herewith present them.

Brass picture frames are going to be quite as popular this season as last. They are not entirely novel, of course, but some of this season's styles of decoration are new and very pretty. The finest goods of this sort are imported, it seems, and there has been a great reduction in price. Plush picture frames will also be in demand. They come in many new designs as well as odd shapes.

According to a statement in a daily paper, there is a demand for the coinage of half cents, which, it is said, would be useful in the toy, candy, and other small retail trades. Some persons may not see the wisdom of this demand, but they should remember that in France the smallest coin is one-fifth of a cent.

* * * *

A very neat and handy coin-holder for ladies' use has lately appeared on the market. It is of cylindrical form, and the coins are placed in either end and held securely by a spring which presses the coin against a small lip. Attached to the holder is a chain by means of which it may be fastened to the button-hole.

* * * *

Quite a display of campaign portraits is being made. One Broadway dealer in these goods has Blaine, Logan and Ben. Butler ranged in a row in his show-window, with the latter in the centre, underneath a placard bearing the inscription: "Some day, who knows?"

* * * *

A New York firm has brought out a very neat, simple pencil-holder, which consists of a ring which slides on the pencil, and a projecting hook by means of which the pencil is secured to the edge of the pocket. The article is made of German-silver.

* * * *

The latest thing out in toys is the mechanical crocodile and the steam engine, both of which are cheap tin toys having a mechanical movement.

* * * *

The Government has been giving out a few stationery contracts. Arnold's writing fluid is put in at \$3.93 per dozen quarts. Isn't this under cost price? Blotting, 120 lbs., is put in at \$13.21@14.32 per ream. Envelopes, too, seem to be going in at low prices. These are only two or three of the items. The list is too long and diversified to go over it completely. If anybody wants to know the prices paid by Government on any special line, per haps by asking THE STATIONER they can get the desired information. Life is too short and the Fourth of July too near for me to spread the news in full.

Obituary.

RICHARD B. VAN ALSTYNE.

Richard B. Van Alstyne, of the Troy Paper Company, died on June 25, after an illness of only a few days, and the announcement of his death created the greatest surprise among his friends, who were not even aware that he was ill. He was about 46 years old, and had for many years been engaged in business at Troy, N. Y., and was regarded with high esteem by the business community generally. During the late war he served with distinction in the 169th and 44th regiments, and at the time of his demise was an honored member of Post Griswold. His funeral took place on Friday afternoon, June 27, from his late residence, No. 7 Waverly place. The religious services were performed by the Rev. H. C. Farrar, assisted by the Rev. M. B. Mead, of Waterford, and the Rev. Willard Hitchcock,

of Chatham Centre. The members of Post Griswold attended in carriages, and a large number of personal friends were present. The floral offerings were profuse. A broken column, the gift of Post Griswold, stood at the foot of the casket, while other floral gifts were strewn about it. The bearers were: Shepard Tappen; H. S. Bingham, of Bennington, Vt.; Haines D. Cunningham, of the New York *Evening Post*; J. N. Smith, John C. Ide, E. W. Simpson, D. M. Ranken and P. M. Wales, the last two being members of Post Griswold. At the conclusion of the funeral service the remains were borne to Oakwood Cemetery, where interment was had. The deceased leaves a wife and one child.

C. A. Rodney, president of the Vulcanized Fibre Company, Wilmington, Del., is dead.

Charles E. Griswold, publisher, Dell Rapids, Dak., is dead.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
Minnie J. Anderson.....		\$3,000
D. A. Brumer.....		400
E. Buncke.....		195
H. Meyers.....		600
J. Morgenthaler.....		1,352
H. C. Oakes.....		213
C. C. Shelly.....		1,822
Birmingham & Co. (B. S.).....		385
Buck & Linder (R.).....		5,496
H. W. Cherouny.....		4,330
Giles & Burrow.....		6,500
Phillips & Meyer.....		800
Taylor & Rivers (R.).....		4,000
R. Teller.....		1,500

EASTERN STATES.

Ransom & Hurley, Boston, Mass.....	200
John F. Wood, Hudson, Mass.....	1,500
Delaney & Keogh, Fall River, Mass.....	500

MIDDLE STATES.

M. C. Sorensen, Brooklyn, N. Y. (B. S.).....	425
Charles J. Stahle, Altoona, Pa.....	200
Bergner Brothers, Harrisburg, Pa. (Real).....	12,000
Alvah Bushnell, Philadelphia, Pa.....	231
George E. Elwell (Elwell & Bittenbender), Bloomsburg, Pa., <i>Columbian</i> (R.).....	2,000
Express Publishing Company, Easton, Pa. (Real)	4,000

WESTERN STATES.

W. P. Bartlett, Livermore, Cal., <i>Livermore Herald</i> (Real).....	2,500
Henry Richter, Indianapolis, Ind.....	700
Theodore Sigler, Detroit, Mich.....	147
I. Monasch, Minneapolis, Minn.....	4,300
F. J. Wendell, Dayton, O., <i>Dayton Daily Herald</i>	20,000
J. M. Everly, Milwaukee, Wis.....	201
W. P. Bartlett, Livermore, Cal., <i>Herald</i> (Real).....	20
Christopher St. George, Leadville, Col., <i>News</i>	125
S. Merrill, Lexington, Ill.....	200
<i>Herald</i> Printing Company, Council Bluffs, Ia.....	350
Hamilton, Woodruff & Co., Topeka, Kan.....	2,846
George C. Pound, St. Paul, Minn.....	780

SOUTHERN STATES.

E. T. Richardson, Baltimore, Md.....	63
John T. Davis & Co., St. Louis, Mo.....	180
Davis & Taylor, Louisville, Ky.....	4,474

LIENS RELEASED.

J. W. Harbourn (Billings, Harbourn & Co.), San Francisco, Cal.....	450
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Among the out-of-town tradesmen in town during the past week were Mr. Bowen, of Bowen, Stewart & Co, Indianapolis, Ind.;

Mr. Herzog, of Herzog & Brothers, Memphis, Tenn.; Mr. Marvin, of the Summit Rubber Company, Akron, Ohio; H. C. Cowperthwait, manager stationery department of John Wannamaker, Philadelphia, Pa.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, July 2, 1884. }

THE MONEY MARKET.—The money market has displayed more activity, owing partly to the July interest payments reaching, it is estimated, about sixty millions in this city, about ten millions in Boston, and a proportionate amount in Philadelphia. Added to this will be heavy Treasury disbursements on account of called bonds; so that the prospects are still toward abundant money, although the period is approaching when there is usually a more active inquiry for funds. The stock market was at prices frequently higher than last week, but at the close a decline set in, and the bulk of the advance was lost. Government bonds were strong. The railroad bond market was moderately active and irregular. The market for sterling was quiet but fully steady, posted rates having been advanced by certain leading drawers. Commercial bills were in rather better supply.

THE PAPER MARKET.—The leading manufacturers continue to report a steady and quiet trade. Some of them give a rather discouraging account of the present condition of their industry, but entertain the hope that, after the summer months have passed, the fall trade will develop more activity. Considering the general dullness existing in all lines of business at this time, there is really no great cause for complaint in the paper trade. The circulation of newspapers generally is increasing, and although the book-publishers are not as busy as they have been at this time in former years, the leading houses are said to be handling quite a good many manuscripts, while some of them assert that they are doing fully as much as at any corresponding time. Manufacturers of some kinds of paper assert that the prices offered are really below cost; overproduction is complained of, and the jobbing houses, they say, are selling on margins which, in some cases, do not justify a continuation of manufacturing; but it seems that there is no escape from this condition of things, because of the inability to get the trade to come together and restrict the production to within wise limits. Notwithstanding this, manufacturers are not, in a few instances, increasing their capacity, taking out old machinery and putting in new; building extensions and preparing to meet an improved demand, as if an improvement was doubly assured. Collections are said to be rather slow, and prudent people are only purchasing what they need for early requirements. Super-calendered paper is being sold at the mill at 7½c., print at 5½c., No. 1 manillas at 6¼c. and other grades in proportion. These prices even do not seem to offer much inducement to consumers to buy ahead, most of them appearing utterly indifferent, feeling safe in waiting and buying supplies as they are actually needed.

THE STATIONERY MARKET.—Trade has made little if any progress this week. The near approach of a national holiday has not improved matters much. This condition of affairs is expected to continue until after the 10th or 12th of the month, when, as usual at that period, there will probably be a brightening up in most lines of staple goods. Reports from the West and South indicate that the crops are in good condition, and this augurs well for a good fall trade. There continued to be a fair degree of activity in Fourth of July goods during the week, and prices remained firm. Many dealers complained of a scarcity of goods, but there was no attempt to bull the market, as all were glad to get rid of what goods they had; hence few if any will have any stock to carry over. The trade in campaign goods continues brisk. There is a greater variety of these goods on the market this season than in any previous year, and a proper assortment will not be likely to prove a bad investment to any dealer in stationery. There is quite a demand for fancy plush goods, but mostly for those of a staple character. A few orders for September delivery have been taken for plush novelties, but trade in these goods has not made any headway as yet.

EDWARD POSEN & CO.,

— MANUFACTURERS OF —

Albums & Leather Goods

OFFENBACH-ON-MAIN, (GERMANY),

(ESTABLISHED 1838),

Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

ONE DOLLAR SAVED Is as Good as Two Earned.
Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

THE PALMER ART

NEW YORK,
36 Bond Street.



having gone out of business, we beg to inform the Trade that we have purchased their entire stock of

Fine Art Novelties, &c.,

WHICH WE WILL CLOSE OUT BELOW COST.

Buyers are invited to call and inspect the **BARGAINS** we are offering.

L. PRANG & CO., New York.

ENVELOPES.

✧ Cards ✧ and ✧ Cardboard, ✧

Ruled Business Headings in White & Colored Papers,

✧ NOVELTIES IN ADVERTISING CIRCULARS, ✧

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia

THE NEW YORK NEWS COMPANY,

No. 20 Beekman Street, New York,

Have established a first-class service for the dispatch of **NEW YORK DAILY PAPERS** BY FIRST MORNING NEWS TRAINS.
Weekly Periodicals, Monthly Magazines, Books, Stationery and other orders requiring careful and speedy collecting. Correspondence invited.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

The Science of Heraldry.

IV.

"Heraldry viewed from a peculiar point," said John W. Weston, with whom the readers of THE STATIONER became acquainted in the initial number of the article on this subject, "is often of vast importance, for while great estates and fortunes lie unclaimed, heraldry sometimes comes in, and like a magic wand restores lands, titles and fortunes to persons who may have a right to them by inheritance but who may be in poverty and obscurity. It is a common thing for a silver refiner to have brought to him a quantity of old plate—a relic, for instance, of some family of noble origin—say, for convenience' sake, a set of old spoons. These he weighs, and sees no other feature in them than their intrinsic value as so much silver. But let a connoisseur in heraldry come along—one gifted in heraldic lore, or a lawyer whose business it is to restore property in chancery, and the first thing he will notice in the battered spoons is the crest upon their handles. On seeing this he at once inquires, 'Whose crest is it?' and his mind is relieved at having found a name to a certain list of unclaimed estates, perhaps the name of the person to whom the spoons belonged and one of the names on his list of unclaimed estates or fortunes tallying. He thinks that he has obtained a key, seeks the owner of the old spoons, inquires into his pedigree, and it is not infrequently the case that a little incident like this will be the means of restoring property or fortunes to their rightful owners, especially in this country, inasmuch as persons of respectability or high family connections have immigrated to this country, where they have married, had families and died, without any hope or thought of ever possessing ancestral wealth or title; and thus the old piece of plate is stopped from going into the melting-pot, and the owner commences to retrace his pedigree and is able to prove that four or five generations back the same spoon belonged to a person of wealth and power and estate, whose vast worldly possessions and prestige had long lain unclaimed for want of proper proofs to establish their ownership. The spoon, it may be, becomes the subject of litigation, and perhaps the only family relic remaining is taken into court and there becomes a bona fide stepping-stone to wealth. Hence any old relic bearing the insignia of the family should be carefully preserved. There are a great many such relics in the country. They turn up all over. This morning I had a gentleman in my office claiming to be an immediate descendant of Sir Hugh Nicholas, an old English aristocrat. The aristocratic population of the old countries is so completely interwoven with the people of other countries, that in the long series of generations which have intervened since the time of the ancestors from whom the title of nobility has descended, all trace of nobility lineage is lost. In many cases, those of noble descent belong to the lowest walks of life, some are pursuing various kinds of business, some the trades and professions. Down in Wall street I know a broker who is a German count. Another ex-

ample is that of the late Professor Groschel, of Brooklyn, who founded the Conservatory of Music in this country. He was very much interested in heraldry and his ancestry rated high. Many persons of noble descent in this country are political refugees. They flee to this country, and in the course of time, their family failing to discover their whereabouts, they die in obscurity."

"Do you have much old plate brought to you for the purpose of tracing heraldic bearings?" the reporter asked.

"No; I sometimes receive parchments for examination. They sometimes bear the coat-of-arms emblazoned, that is, fully set forth in colors, and sometimes the coat-of-arms is described in writing."

"Do people have as great a desire to discover their coat-of-arms as they used to?"

"Oh yes; there seems to be an increasing tendency to use the family crest upon plate, carriages and articles of jewelry among those who inherit them, be they high or low."

R. H. Ingersoll has removed from 92 to 45 Fulton street, New York, where he will continue to keep in stock a full line of self-inking rubber pads, rubber type for marking linen, cards, books, &c.

HUGHES' NEW WALL MAPS

Prepared expressly for School use under the personal supervision of WILLIAM HUGHES, F.R.G.S. (late Professor of Geography in King's College, London), whose name is of itself a passport to the accuracy and merit of any work on Geography. The NAMES are introduced with great judgment, and free from the common fault of overcrowding. The physical features are boldly and distinctly delineated, and the political boundaries are carefully colored. They are adapted to any series of geographical, no keys being required.



Mounted on Strong Cloth, with Rollers, Colored and Varnished. Size uniformly 54x68 inches.

World on Mercator's Projection.
World in Hemisphere.

North America.	England and Wales.
South America.	Scotland.
Europe.	Ireland.
Asia.	British Isles.
Africa.	Australia and
Palestine.	New Zealand.

The United States, drawn from the latest Government Surveys, now ready.

BOSTON: BOSTON SCHOOL SUPPLY CO., 15 BROMFIELD STREET.

NEW YORK: A. LOVELL & CO., 16 ASTOR PLACE.

PHILADELPHIA: PENNSYLVANIA SCHOOL SUPPLY CO., 518 ARCH STREET.

J. Q. PREBLE & CO.

Nos. 54 & 56 Franklin and 77 White Sts., New York,

MANUFACTURERS OF

Blank Books, Envelopes, Writing Papers,

AND A FULL LINE OF PAPETERIES.



Sole Proprietors, J. Q. PREBLE & CO.

The above superior brand of LINEN WRITING PAPER is offered to the Trade in the various sizes and weights of Folios to suit the requirements of PRINTERS and LITHOGRAPHERS, and put up in QUARTER REAM BOXES, elegantly banded and labeled for the FASHIONABLE STATIONERY TRADE.

WARD & GAY

—♦— OFFER ♦—

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engraving, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.
Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

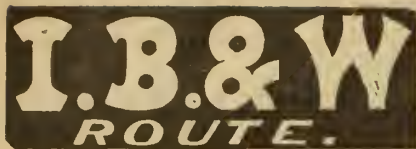


—SOLE AGENTS FOR THE CELEBRATED—

WASHINGTON MEDALLION PENS.

J. Q. PREBLE & CO.,

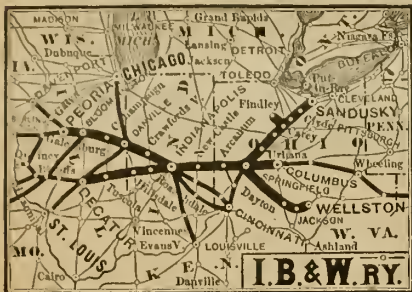
Nos. 54 & 56 FRANKLIN and 77 WHITE STREETS, NEW YORK.



THE GREAT THROUGH ROUTE

— BETWEEN THE —

East, West, North and South.



Through PASSENGER TRAINS Daily

AS FOLLOWS:

THREE SOLID TRAINS EACH WAY
Between Columbus, Indianapolis and Peoria.
TWO TRAINS EACH WAY
Between Columbus, Indianapolis and Decatur.
TWO TRAINS EACH WAY
Between Sandusky, Indianapolis, Peoria and Decatur.
TWO TRAINS EACH WAY
Between Sandusky, Dayton and Cincinnati.
THREE TRAINS EACH WAY
Between Sandusky, Springfield and Columbus.
FOUR TRAINS EACH WAY
Between Columbus, Springfield, Dayton & Cincinnati.
TWO TRAINS EACH WAY
Between Columbus, Springfield, Indianapolis & Chicago.

— WITH —

Sleeping and Reclining Chair Cars on Night
Trains and Elegant Parlor and Modern
Day Coaches on Day Trains.

Its track is laid with HEAVY STEEL RAILS, thoroughly ballasted, with easy grades and few curves. Traversing as it does the heart of the three great States of Ohio, Indiana and Illinois, uniting in close business relationship the capital cities of the first and second with the second city of the third, and passing through a large number of the most important cities and towns in each, and with all its central location makes it the

Shortest and Most Desirable Route between the East and West.

THROUGH TICKETS AND BAGGAGE CHECKS to all Principal Points

NORTH, SOUTH, EAST AND WEST

can be obtained at any ticket office of The I. B. and W. Railway; also via this route at all railroad offices throughout the country. Rates always as low as the lowest.

Particular advantages offered to Western Emigrants. LAND and TOURIST TICKETS to all points reached by any line.

C. E. HENDERSON, Gen'l Manager. H. M. BRONSON, Gen'l Ticket Agt.

COMPARATIVE WEIGHTS OF STANDARD PAPERS,

Tables of Rooms and Fractions of a Room.
Table of French and American Papers, Compared,
Telegraphic Codes for Ordering Paper by Telegraph.

LITHOGRAPHERS, STATIONERS and PRINTERS USE THIS BOOK

Price \$1, by Mail. Worth \$10 to those Handling Paper.

NO. C. WARD & CO., Publishers, 329 Park Ave., CHICAGO

CHAS. T. BAKER.

GEO. M. HAYES.

BAKER & HAYES, Lithographic Publishers.

— A NEW LINE OF —

ORIGINAL * ADVERTISING * SPECIALTIES,
CARDS, FOLDERS, PICTURE BOOKS, &c.

Ready for delivery in July. Send for Samples.

125 & 127 N. Fourth St., Philadelphia, Pa., U. S. A

KOCH & SCHMIDT,

Commission Merchants,

AND AGENTS FOR

AMERICAN NOVELTIES,

Respectfully offer their services to the Trade.

Offers for the Purchase of British Goods will be carefully attended to.

References to be had at Messrs. KOCH, SONS & Co.:
Messrs. HALLGARTEN & Co., Bankers, Exchange
Place, and THE AMERICAN STATIONER.

OFFICE: { Nos. 73 & 74 Wood Street.
Cheapside, LONDON, E. C.

NOVELTY CARD AND ADVERTISING CO

J. B. CLARKE, Proprietor,

115 & 117 MONROE ST., OPPOSITE HAVERLY'S THEATRE,
— CHICAGO, ILL., —

HEADQUARTERS FOR CARDS of every
description, FANS, Scraps, &c. Catalogues upon
application. Enclose card when asking discount.

Publishers of the Best Portraits of Presidential
Candidates in the market.

Agents wanted everywhere.

J. L. McINTOSH, Numbering, * Paging, * Perforating,

EYELETING, PUNCHING, CUTTING,

58 & 60 FEDERAL STREET, BOSTON, MASS.

Bound Check and Receipt Books, Numbered and Perforated
Eyelets of every description inserted.

W. E. JACKSON,

WHOLESALE DEALER IN

Stationery & Fancy Goods,

46 W. B'WAY, cor. THOMAS ST., NEW YORK.

Trade Items.

The semi-annual meeting of the Stationers' Board of Trade will be held on July 8.

It is reported that J. P. Herbert dealer in art goods, Troy, N. Y., who failed recently, has liabilities amounting to \$8,000; preferred debts, \$2,400.

Various parties have been inspecting the property of Myers Brothers, and the prospects are that the business will be sold in a few days.

C. B. Wannamaker, of the firm of Wannamaker & Carson, electrotype founders, Indianapolis, Ind., has made application for a receiver.

The New York News Company is gradually adding to its supply of first-class campaign goods. It is now showing a line of metal and tin badges, campaign fans, campaign cigars, portraits, &c.

Kohn & Rosenbaum, Philadelphia, have sent their travelers out with a very complete line of elegant novelties for the holidays. They manufacture moldings, frames and casels, and have a large assortment of velvet frames and photograph albums, for which they report a very good trade.

Lawrence & Baxter have added to their stock of "J. A. P." paper, a new pattern figured with stars and stripes. This paper is being largely used now for advertising purposes, its pretty appearance making it just the thing for those who want their advertisements to attract notice.

J. E. Linde is making up a fine line of New Year and Christmas cards, and programmes and folding cards, which will be ready in a short time. Mr. Linde, as will be seen by his advertisement in THE STATIONER, is offering a large line of chromo advertising cards, which he is closing out at a very low price in order to reduce his stock. Some of these cards have never been on the market, the designs being entirely new and attractive.

The Globe Files Company is now in its very busiest season and every available foot of manufacturing space in its commodious factory in Cincinnati is being utilized; and, notwithstanding that its new quarters give it more than double the capacity of the old, there is still need of more room. The present factory of the company now covers over 12,000 square feet of space. A new catalogue will soon be ready for the trade, and this will contain a great many new specialties.

Among the latest novelties out is a pocket lantern, with a nickle frame and Russia leather sides. It resembles very much a fancy match-box. Pressing a small spring in the side of the box causes it to assume the shape of a lantern with a wax candle ready for lighting. The interior of the lantern; besides a candle, contains a quantity of matches. Another novelty is a pocket picnic case, made of fancy leather, and containing a napkin, drinking cup, and folding fork, knife and spoon. Another style has a drinking glass attachment. Polished brass cigar ash trays are also among the novelties just introduced. They are decorated with raised figures, such as horses' heads, lizards,

Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.

Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.



No. 1, Canvas Closed.

NEW CATALOGUE READY JULY 18th.

turtles, &c. F. H. Loss, Jr., supplies the trade with these goods.

John G. Hill, formerly a newsdealer at Great Falls, N. H., and a prosperous business man worth \$20,000, killed his wife on Thursday of last week. He was insane at the time.

Corser, Runyan & Munz, proprietors of the bracket works, Rochester, N. Y., have been burnt out; insured. Matilda D. Hoare, bracket manufacturer, of the same place, has also been burnt out; insured.

John Gibson is now showing one of the most extensive lines of Christmas cards brought out this season, and he is still making additions to it. The line will be completed in a week or two, when it will be described in THE STATIONER.

The *Slate Trade Journal* is the name of a new eight-page monthly published at Easton, Pa. The journal is to be devoted to the slate industry, and will from time to time contain technical articles on slate-roofing, &c. It will also contain a monthly report of the slate market.

The Moss Engraving Company, New York city, has issued the first number of *The Illustrator*, a quarterly journal devoted to the interests of publishers and printers. Each issue will be filled with half and full-page illustrations and descriptive matter suitable for the use of publishers.

There has been no further reduction in the prices in playing-cards since the first of July last year, when the rates were cut down to \$8 per gross by the combination. This combination being composed of two of the oldest card manufacturers in this country, govern prices in this line. Two price lists are issued annu-

ally—one in January and one in July. Prices have got down so low now that there is scarcely any profit made in cheap playing cards, and consequently it is hardly probable that there will be a further reduction this year. One of the manufacturers outside of the combination, in conversation with a reporter of THE STATIONER, said that the cutting of rates by the combination had had no other effect than to cheapen a class of playing-cards. Those outside of the combination were still manufacturing and were likely to continue doing so for some time to come.

The Silicate Book Slate Company has on exhibition in its showrooms a mammoth blackboard 6½ by 12 feet. It will keep this size blackboard in stock hereafter. The board is intended more particularly for the use of exchanges. The company has recently been getting up some handsome advertising cards, one of which has the ivory surface and is ruled on one side, making it useful for memorandum purposes.

Marcus, Ward & Co.'s new line of Christmas and New Year cards is very large and complete. There is an unlimited variety of designs, sizes, &c., and the line embraces a number of novelties in folding and screen cards. No. 223 has four cards with beautiful winter landscape views. No. 1230 shows four landscape views enclosed in a circular bordering with flowers underneath. No. 240 has three cards very richly colored, showing "pussy in three acts," the most characteristic of which is the charming of a number of birds. The expression of pussy's countenance is very life-like, which overcomes the effect of the gaudy coloring of the picture. No. 282 is composed of four designs, consisting of sprays of flowers on a dark

background surrounded by a rich cream-colored bordering. Nos. 298 and 1298 are very pretty panel cards, colored in imitation of oak, with floral designs, and a small white card in the centre with Christmas greetings. Very neat cards are shown in Nos. 409 and 1209, which are large, oblong cards with flowers around the upper left-hand corner and a Christmas greeting in verse, by Francis Ridley Havergal, in the body of the card. The line includes a number of very attractive cards in imitation of water-color prints.

The Acme Stationery and Paper Company has a new price-list and catalogue, which it would be well for those desiring a supply of writing tablets, pads, &c., to send for. The new catalogue will contain prices of the new goods recently brought out by the company. Among these goods are the "Favorite" blotter tablets (ruled or plain), which are intended to supply a blotter tablet in all sizes, commercial note, packet, congress letter, legal cap, foolscap, bill cap, &c., at the uniform price of ten cents; also, remittance blanks or forms for sending money, with a perforated sheet attached, to be returned to the sender. By the use of this form vouchers are of uniform size, and much more easily filed and referred to. The blanks are made in pad and blotter tablet form, and printed in both black and copying ink. The new goods also embrace the student's note-book, which is made of good white paper, with neat card-board cover and stiff back, and from which a perforated sheet may be detached from any part without injury to the other leaves. These goods are up with the wants of the times, are finely and substantially made, and are bound to sell well.

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory: 507 Arch Street, Philadelphia.



New York Salesrooms: 336 Broadway.

NEW NEW NEW NEW	THE THORP MANUFACTURING COMPANY, 111 Devonshire St., BOSTON.	SCRAP BOOKS
	— MANUFACTURERS OF —	SCRAP BOOKS
	Autograph Albums Scrap Books.	SCRAP BOOKS
	NEW DESIGNS ARE NOW READY.	SCRAP BOOKS
See the NEW IDEAL HEAD SCRAP BOOK and LONGFELLOW ILLUSTRATED AUTOGRAPH ALBUM.		

ANDERSON & STANTON,
INSURANCE BROKERS,
No. 152 Broadway, New York.
INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON ALL CLASSES OF BUILDINGS.
PAPER MILL INSURANCE A SPECIALTY.

A. WEIDMANN,
Importer and Manufacturer of
TOYS,
Masks, Gold and Silver Trimmings.
MANUFACTURER OF
TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,
No. 306 Broadway, corner of Duane St., New York.

SANBORN'S BACK-FORMING MACHINE

For BLANK-BOOK MANUFACTURERS.

Price, \$75.00. Boxing, \$2.50.

Price, \$75.00. Boxing, \$2.50.



THIS MACHINE WILL

Form different size backs without changing the Machine.
Form backs of any thickness of board.
Form the largest back as quickly and easily as the smallest.
Form a dozen bands in the same time as one.
Form backs of any size book manufactured.
Form backs harder and better in every respect than any made by hand.
Form backs that will retain their shape and will not split or break.
Form backs in one-quarter the time required by hand.

Saves labor, as backs can be formed so much easier than by hand.

Saves gas, as it requires only a few moments to heat. Saves money, as a boy can form backs with this machine as well as a man.

Causes no inconvenience from working over hot fumes, as there are none.

Will keep in order, as it is made entirely of iron and steel, and has no weak points to break.

Will pay for itself in a very short time.

We warrant the machine to do all that is claimed.

GEO. H. SANBORN & SONS, Book-Binders', Printers', and Paper-Box Makers' Machinery,
No. 69 BEEKMAN STREET, NEW YORK.

Manufactory: Standard Machinery Company, Mystic River, Conn.

L. L. BROWN PAPER COMPANY,

ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

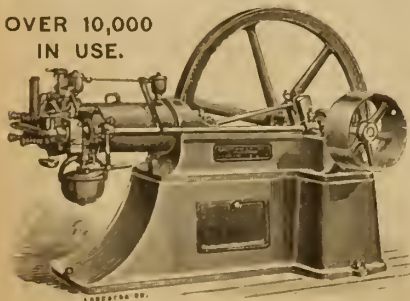
LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware-houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.

PHILADELPHIA, PA.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED JUNE 27, 1884.

Albums.....	17	\$2,548
Books.....	386	44,504
Newspapers.....	141	4,900
Engravings.....	52	14,958
Ink.....	43	959
Lead Pencils.....	23	3,714
Slate Pencils.....	68	685
Paper.....	230	22,588
Steel Pens.....	—	—
Other.....	6	1,104
Totals.....	966	\$95,960

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED JULY 1, 1884.

Paper, reams.....	7,290	\$1,319
Paper, pkgs.....	801	3,465
Paper, cases.....	43	1,291
Books, cases.....	52	21,209
Stationery.....	128	8,122
Totals.....	8,314	\$35,406

STATIONERY EXPORTS FROM NEW YORK.

FROM JUNE 24 TO JULY 1, 1884.

BOOKS, cases, to Liverpool, 9; to Bremen, 4; to British West Indies, 2; to United States of Colombia, 4; to Mexico, 2; to Glasgow, 3; to Nova Scotia, 3; to London, 13; to Havre, 1; to Porto Rico, 2; to Brazil, 9.

PAPER, to Liverpool, 10 pkgs.; to Cuba, 2 pkgs.; to United States of Colombia, 99 pkgs., 1 cs.; to Porto Rico, 1,000 rms., 617 pkgs., 4 cs.; to Brazil, 1,900 rms., 2 cs.; to British West Indies, 1,390 rms., 1 cs.; to Bremen, 1 pkg. to Glasgow, 29 pkgs.; to Mexico, 4 pkgs., 2 cs., 3,000 rms.; to Copenhagen, 3 cs., to Hamburg, 5 cs., 36 pkgs.; to Havre, 4 cs.; to London, 10 cs.; to Argentine Republic, 2 cs.; to Central America, 3 pkgs.

STATIONERY, cases, to Liverpool, 38; to United States of Colombia, 36; to Mexico, 17; to Cuba, 5; to Hamburg, 7; to London, 1; to Glasgow, 1; to British West Indies, 3; to Havre, 2; to Brazil, 6; to Central America, 3; to French West Indies, 2; to New Zealand, 4.

PERFUMERY, packages, to United States of Colombia, 22; to Porto Rico, 117; to British West Indies, 19; to Liverpool, 50; to London, 50; to Hong Kong, 3,000; to Argentine Republic, 9; to Central America, 10.

PRINTING MATERIALS, packages, to Mexico, 9; to Bremen, 1; to Amsterdam, 5; to Liverpool, 4; to London, 5; to Cuba, 6; to Porto Rico, 4; to Chili, 5; to United States of Colombia, 32; to Hayti, 2.

PENCILS, cases, to Liverpool, 2; to London, 3; to Chili, 1.

SLATES, cases, to London, 55.

TOYS, SPORTING GOODS, &c., cases, to United States of Colombia, 6; to London, 18; to Cuba, 2; to Mexico, 2; to French West Indies, 1; to New Zealand, 46;

INK, packages, to United States of Colombia, 17; to London, 7; to British West Indies, 2; to Brazil, 1; to Mexico, 5; to Central America, 3.

PRINTED MATTER, packages, to United States of Colombia, 3.

CHROMOS, ENGRAVINGS, LITHOGRAPHS, &c., cases, to Bremen, 1; to London, 1; to French West Indies, 2.

FANCY GOODS, cases, to Liverpool, 2; to Hamburg, 1.

TYPE-WRITERS, cases, to London, 1.

HAMMOCKS, cases, to Argentine Republic, 1; to United States of Colombia, 1.
PLAYING CARDS, cases, to London, 4.
CELLULOID GOODS, cases, to London, 7.
THERMOMETERS, cases, to London, 1.
PAPER BAGS, cases, to British West Indies, 2.

IMPORTATIONS OF PAPER.

FROM JUNE 24 TO JULY 1, 1884.

Pottier & Styms, Labrador, Havre, 1 cs.
Hy. Sheldon, by same, 5 cs.
C. H. George, by same, 2 cs. hangings.
Schultz & Son, Republic, Liverpool, 3 cs.
E. Kimpton, Rhynland, Antwerp, 1 cs.
L. De Jonge & Co., by same, 10 cs.
Keuffel & Esser, by same, 6 cs.
E. & H. T. Anthony & Co., by same, 16 cs.
Wells, Fargo & Co., Hammonia, Hamburg, 2 cs. hangings.
A. Ireland, State of Indiana, Glasgow, 11 cs.
G. S. McKibben, Egyptian Monarch, London, 47 bs.
D. S. Page, by same, 1 cs.
Banatt Brothers, Elbe, Bremen, 6 cs.
Thos. Irwin & Son, Alaska, Liverpool, 4 cs.

E. P. Coby & Co. are about putting to press their annual pad calendars for 1885, and expect to be ready to fill orders from the trade in about sixty days. Their new edition will be printed on extra fine paper, in two colors, and sold in large or small quantities.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE**,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is always ready to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1832.

EDWARD * SIEGMAN,

— MANUFACTURER OF —

IVORINE COMPOSITION.

Poker Checks, Checkers (Tiger Brand), and Pool Balls

41 WHITE ST., NEW YORK.

FOR SALE.

Paper, Books, Stationery and Toy Business,

COUNCIL BLUFFS, IOWA.

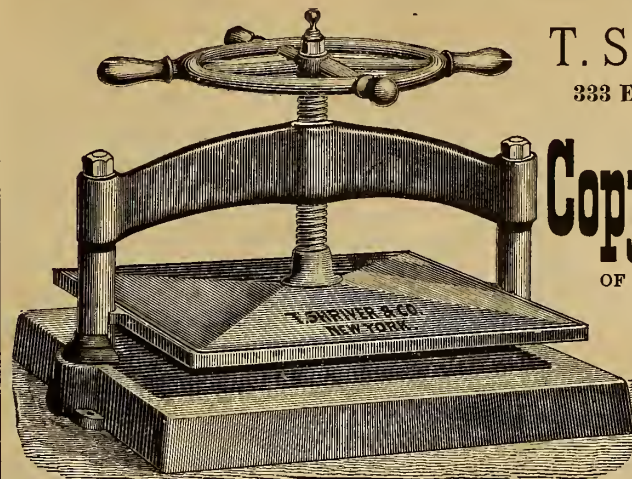
Address H. E. SEAMAN

OLD AND NEW BOOK, STATIONERY, &c., Store for Sale. The old established Book House of Chapin's, Chicago, is offered for sale. Been established for fourteen years. The oldest Book House in the City. Will sell for half what the stock is worth. No bonus. Reason for selling, want to leave the State. A rare chance to step into an old established House. No old bills; fine stock and trade.

CHAPIN'S,

Corner Madison and Dearborn, Chicago.

NEW YORK COPYING PRESSES.



Large Steel-Arch Railroad Press; Platen, 22x24.

T. SHRIVER & CO.

333 E. 56th Street, New York,

MANUFACTURERS OF

Copying Presses

OF ALL SIZES AND STYLES,

For Railroad, Express and Transportation Companies, and General Mercantile Use.

Catalogues, with prices and discounts, on application.

THE GREATEST NOVELTY IN THE EDUCATIONAL LINE.

Indorsed by all the Principals in the Public and Private Schools throughout the country. Fourteen years' constant use by the Boards of Education of New York and Philadelphia.

SILICATE BLACKBOARDS are used in all the Public and Private Schools, Colleges, Academies, Catholic Institutions and Exchanges.

SILICATE BOOK SLATES are used in all the Public Schools of New York and Philadelphia, and generally adopted by all the leading Schools, etc., throughout the United States.

BLACK DIAMOND SLATING has been tested by the most prominent Colleges of New York, and pronounced to be the best slating made.

LAPILINUM (Slated Cloth). A perfect, flexible Blackboard for Teachers, Sunday Schools etc. Rolls tightly like a map without injury; unequaled marking surface; will wear for years.

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NEW YORK SILICATE BOOK SLATE CO.,

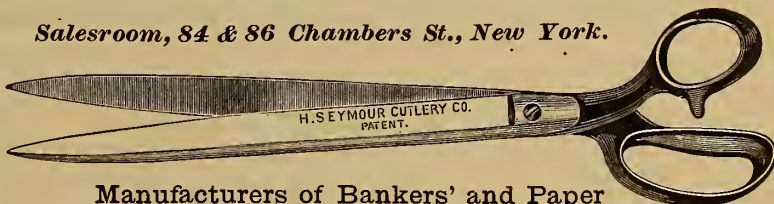
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EVERY PAIR WARRANTED.



Manufacturers of Bankers' and Paper

Sold by all leading Stationers throughout the country.

SHEARS AND SCISSORS

OF EVERY DESCRIPTION.



CLEVELAND PAPER CO.,
CLEVELAND, OHIO.
IMPORTERS OF
JAPANESE NAPKINS!
AND
PAPER BAGS.

For Sale by
ROZ. KENDALL & Co., Boston, Mass.; ROBERT GARR, N. Y.; Geo. H. TAYLOR, & Co., Chicago, Ill.; WILLIAMSON, STEWART & Co., St. Louis, Mo.; J. L. MARSHALL, BUFFALO, N. Y.; COMLY & FRANCISCO, COLUMBUS, O.; REMOND, BACKUS & Co., Detroit, Mich.; D. W. GLASS & Co., BALTIMORE, Md.; SCOTT PAPER CO., PHILADELPHIA, PA.



Shakespearean Slang.

The power of Shakespeare over the public is shown by the extent to which his phrases, and even his slang, has become incorporated into our language. In this point he is unequalled. Among these is "bag and baggage," "dead as a door nail," "proud of one's humility," "tell the truth and shame the devil," "hit or miss," "love is blind," "selling for a song," "wide world," "cut copies," "fast and loose," "unconsidered trifles," "westward ho," "familiarity breeds contempt," "patching up excuses," "misery makes strange bed-fellows," "to boot" (in a trade), "short and long of it," "comb your head with a three-legged stool," "dancing attendance," "getting even" (revenge), "birds of a feather," "that's flat," "tag-rag," "Greek to me" (unintelligible), "send one packing," "as the day is long," "packing a jury," "mother wit," "kill kindness," "mum" (for silence), "ill wind that blows no good," "wild goose chase," "scare-crow," "luggage," "row of pins" (as a mark of value), "viva voce," "give and take," "sold" (in the way of a joke), "give the devil his due," "your cake is dough." These expressions have come under notice, and, of course, there must be many others of equal familiarity. The girl who playfully calls some youth "a milk-sop" is also unconsciously quoting Shakespeare, and even "loggerhead" is of the same origin. "Extempore" is first found in Shakespeare, and so are "Almanacs." The "elm and vine" (as a figure) may also be mentioned. Shakespeare is the first author that speaks of "the man in the moon," or mentions the potato, or uses the term "eyesore" for annoyance. Another often-quoted utterance may be here mentioned, simply because it is generally misunderstood: "One touch of nature makes the whole world kin," which is supposed to express the power of sympathy, whereas it solely referred to the widespread operation of selfishness.

Sound Vibrations Photographed.

Photography appears to be running a race with electricity in curious developments and novel applications. George G. Rockwood, the well-known photographer, has achieved the remarkable feat of photographing sound-waves instantaneously. The instrument by which the sound-wave was represented, or made visible in its effect, is a new telephone, the inventor of which has obtained from Mr. Rockwood a perfect ocular demonstration of its vocal repeating action. The vibrating diaphragm, upon which the voice is projected, has a fine metallic point mounted on the centre of its reverse side. This point meets the pointed end of a conducting wire so nearly that when at rest the interval between the two points can be discovered only through a strong lens. The thing to be done was to show in a picture of the instrument, or rather in a series of pictures, the alternate contact and separation of the points from the vibrations imparted to the diaphragm by the voice, involving the closing and opening of the electrical circuit

and the consequent reproduction of the same rate of vibration in the receiving instrument at the other end of the line. In considering this problem, Mr. Rockwood found himself indebted to his recollection of an experiment by Herschel in photographing (or daguerreotyping) with the electric spark. Herschel caused a four-sided prism of wood, around which a picture was pasted, to revolve at high speed as in a turning lathe. By illuminating this revolving picture with the electric spark (in total darkness otherwise) he obtained a photograph of it as standing still at that instant in its revolution when the spark flashed. In describing his experiment, Mr. Rockwood says:

"Wheatstone measured the duration of the electric spark as one-24,000th of a second. It would follow that any vibration not quicker than this might be arrested on the photographic plate at any point in its travel. Whereas, according to the investigations of Plateau, the duration of successive impressions on the human eye will average half a second, the electric spark might separate and distinguish photographically waves of which 12,000 impinge on the retina, while the first of them is still lingering there; in other words, 12,000 practically all at once. Now, the vibrations or waves of air that yield the respective tones or pitches of sound have been accurately measured and counted. Assuming the pitch of the ordinary masculine voice in conversation to be as low as middle C, the number of complete double vibrations imparted by such a voice to the telephonic diaphragm or tympanum would be 256 per second—that is, counting both ways, 512 movements of the diaphragm with its metallic point making or breaking the electrical circuit at each movement. To the eye, which retains every impression for half a second, 256 of these movements would make their impression as one, and would give a stationary, fictitious image, if they were of sufficient depth to produce any visible effect whatever, as they are not. The electric spark, however, would give its illumination and do its photographic work within a little more than one-50th of the time of one of the tympanum movements. A succession of such photographs, therefore, would present fortuitously any position of the vibrating point from that of contact to that of extreme retraction, with an indefinite number of intermediate positions."

To verify these calculations, Mr. Rockwood carefully focussed his photographic camera on the points of the telephone by daylight, and a battery of Leyden jars was so adjusted that when discharged it would throw the proper illumination on the points. Mr. Rockwood's instantaneous plates were now to be tested under action five hundred times quicker than a sensible instant, and also invisibly minute. Of course it was as yet a practical question whether they could effectively receive as quickly as the electric spark would give this infinitesimal action of light. Waiting until the darkest hour of the night, the plate was uncovered in total darkness, the telephonist began speaking into his instrument, and the illuminating spark was flashed upon the points. This operation was repeated with more than twenty plates in suc-

cession. The resulting negatives, on being developed, proved a triumph in two arts and a science. The photographs printed from them showed under the glass, in some, contact of the points, and in others a variety of infinitesimally differenced intervals between them. Not one of the impressions had more than the one-24,000th of a second in which to be begun and ended.—*Manufacturer and Builder.*

Wrong Use of Postal Cards.

"Postal card correspondents make a good many mistakes. If they knew what a pile of cards are thrown away, and why they are thrown away, they would be more careful," said a post-office clerk as he pitched a handful of postal cards into the waste-basket.

"What is the trouble with them?"

"Every one had something pasted on the correspondence side. It is allowable to paste on the mailing side the address of the person to whom the card is sent, but anything pasted on the message side renders the card unmailable. On the mailing side there must be nothing in the form of an advertisement."

"If pictures are drawn on the message side will the card be sent?"

"Yes, unless the picture is of a character which would send the artist to Sing Sing. However, there is a great deal of complaint about dunning and abusive messages. It is popularly believed that it is a violation of the law to send scurrilous epistles in this way, but it is not. The belief is founded on Judge Benedict's decision, where \$5,000 fine was imposed several years ago. The law is not now in force, and a man can abuse another to his heart's content."

"Can a postal card be returned?"

"Correspondents often try to do that, but it is against the rules of the office. To make sure, they often stick on a one-cent stamp. That won't work either. If a two-cent stamp is put on, it will pass inspection. By putting on a one-cent stamp, however, a postal card may be remailed to the person to whom it is addressed, if it does not find him in the first instance. One thing about postal cards ought to be known to poor people who have friends abroad. We have stacks of international postal cards unused that may be sent to almost any city in Great Britain or the Continent. Even in the few instances where they are used, they are apt to be sent to the country which issues them. This is not allowed. They can only be sent out of the country which issues them."

Liebenroth, Von Auw & Co. report a very active trade this week. They are crowded with orders and have as much as they can attend to in the different branches of their business. The firm has a very extensive line of albums, scrap-books, &c., besides a full line of blank-books, and the superior quality of their goods is beyond question.

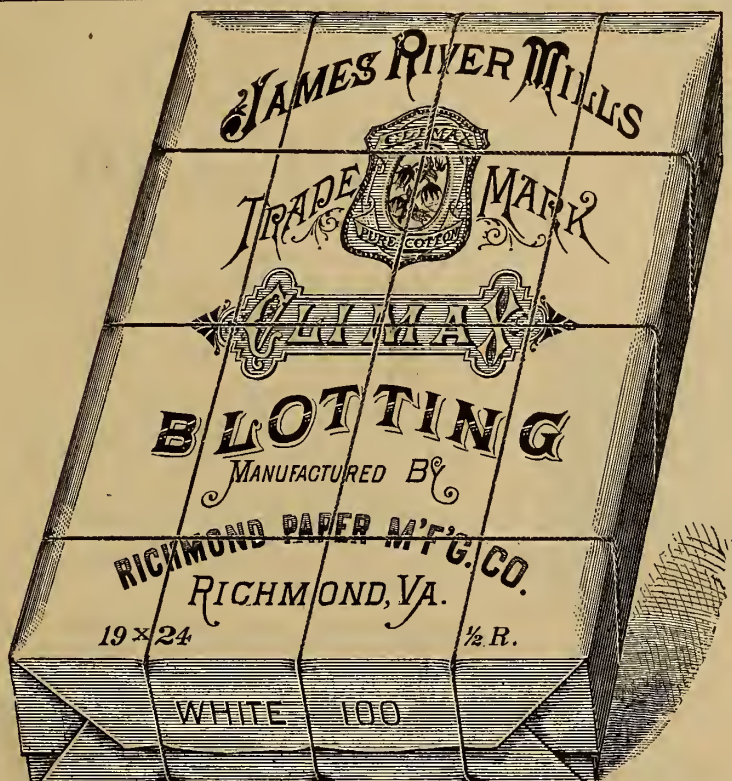
Ignorance is a sorry jade which causes every one who mounts it to stumble, and each who leads it to be laughed at.

Diffidence is the right eye of prudence.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivalled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
In 60, 80, 100, 120 and 140 lbs. always on hand.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS Selling Agent, 5 & 7 Beekman St., Room 12, Temple Court, New York City.

ENGLISH HAND-MADE PAPERS

ORIGINAL
EYNSFORD
MILLS,



WATER-MARK:

FELLOWS

KENT,
ENGLAND.

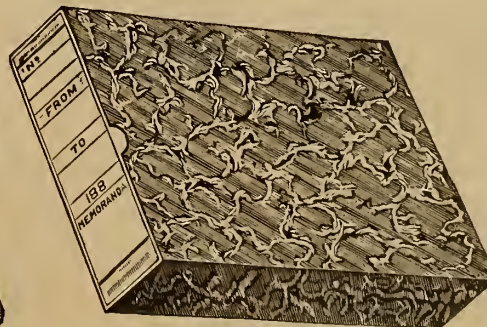
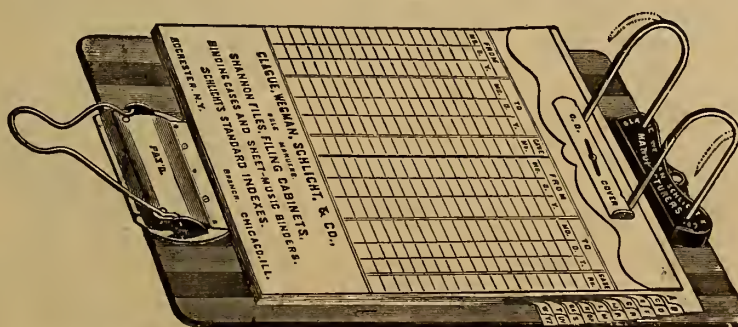
These papers, made from the purest fibre, without any foreign admixture, each sheet separately formed by hand in a mold, couched by vertical pressure and slowly dried by air, possess a toughness, hardness and strength unapproachable by any machine-made papers.

For Legal use, for Scrip or Bonds, and for all purposes demanding great durability, these hand-made papers are invaluable.

The heavier sorts are double sized, and they will bear repeated erasure and constant handling beyond all other makes, so that for Ledger and Account-Book purposes none can compare with them.

Proprietor : JOSEPH ARNOLD, Eynsford Mills, KENT, ENGLAND.

SHANNON FILES AND CASES. THE BEST FILING DEVICES EVER INVENTED.



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U. S. TREASURY MUCILAGE

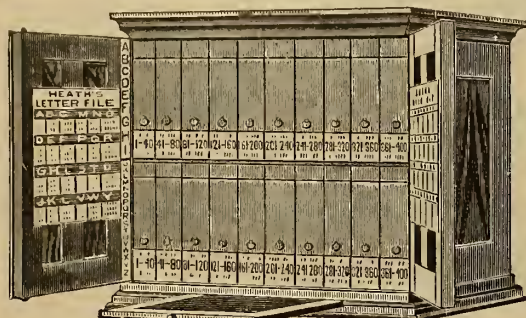
IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink

Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

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The attention of Stationers is called to our system of Letter and Postal Card Filing and Ledger Indexing. HEATH'S LETTER FILES enable one to file letters, bills, invoices, &c., in the most rapid and correct manner, and to *REFER TO THEM AFTER FILING WITHOUT ANY DELAY*, no matter how great the number of letters filed, as the files are arranged for any amount of correspondence. They are also adapted to any kind of business. Cabinets in cherry, ash or walnut, or fireproof, as desired.



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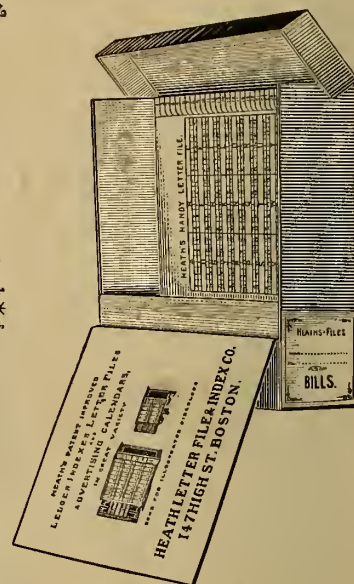
The cut on the left represents a 20 Box Library File; that on the right a Single File. We are prepared to furnish the trade with any of our goods, and would especially recommend our SINGLE FILES as being adapted to the retail trade.

Our Ledger Indexes we guarantee to be the most perfect in use, there being no delay in referring to accounts, even in an index containing 40,000 names. All sizes furnished for from 1,500 names upward. Address,

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The New Designs for 1885 are now Ready and in Travellers' hands.

THE SHAKSPERE CALENDAR.—A leaf to be torn every day from the block tablet. For each day is provided an appropriate quotation from Shakspeare. The ornamental mount represents a scene from "Henry IV."

EVERY DAY CALENDAR.—Constructed on the same principle as the Shakspeare Calendar, with quotations for each day, from writers of all ages.

"DAY UNTO DAY."—Constructed on the same principle as the Shakspeare Calendar, but with emblematic mount, and a quotation from the Scriptures for each day.

MARCUS WARD & CO., LIMITED, London, Belfast and New York.

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MANUFACTURED BY

The Atlantic Works, East Boston, Mass.

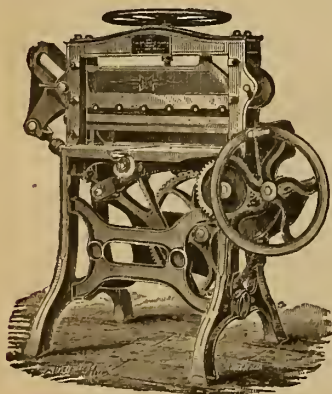
♦♦♦♦ AGENTS. ♦♦♦♦

CHARLES BECK, 609 Chestnut Street, Philadelphia.

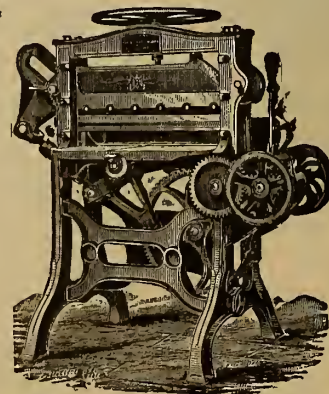
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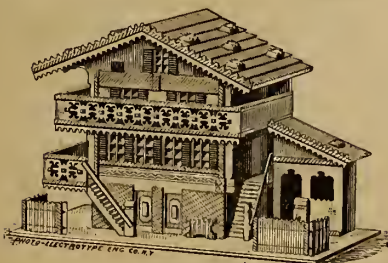
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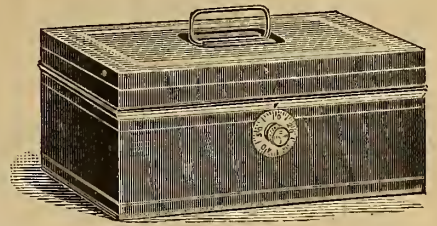
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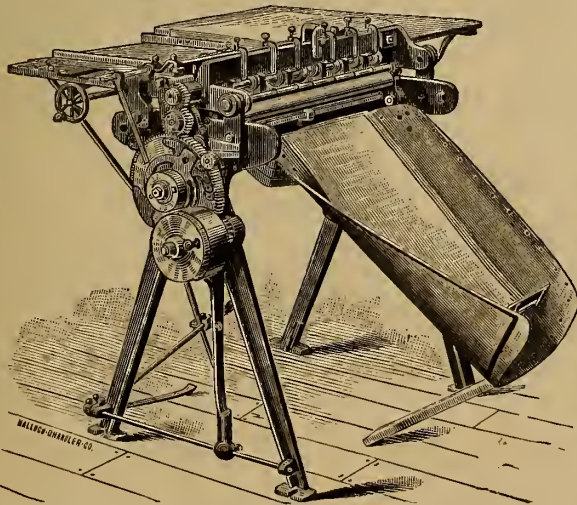
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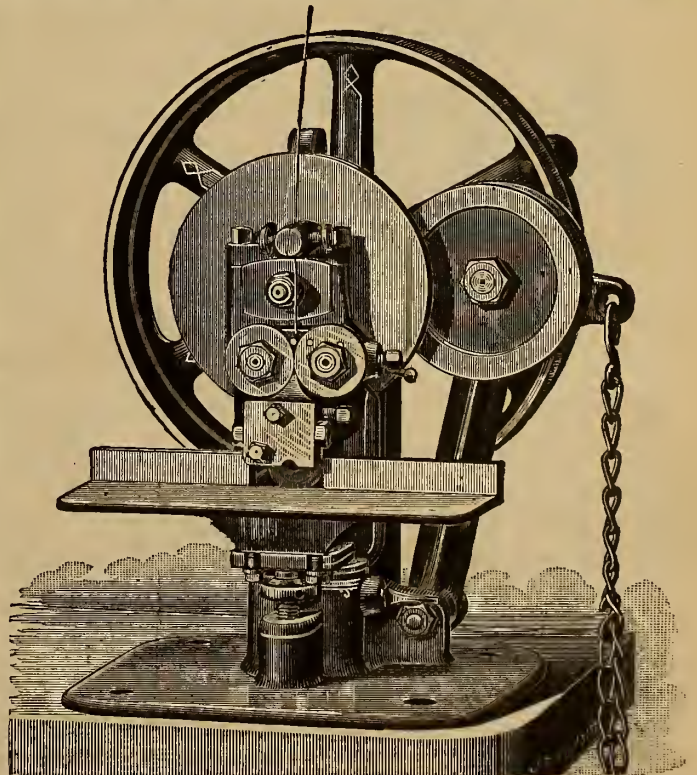
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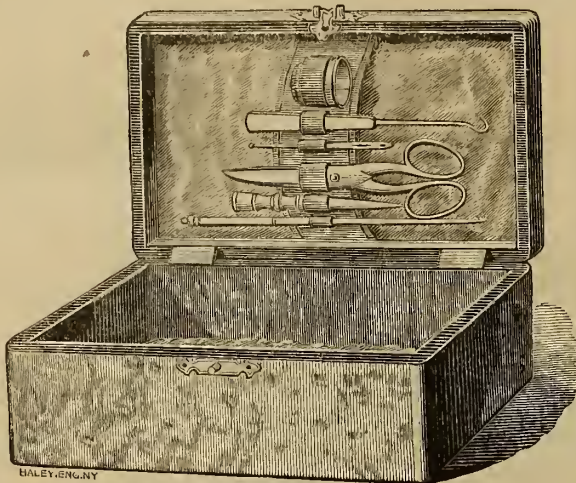
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Work-Boxes.

Alles & Conant are bringing out a line of ladies' work-boxes in plush and hard maple, of which the accompanying engraving is an illustration. These boxes are provided with all of the tools used by young ladies in doing fancy work. The engraving shows the style made of



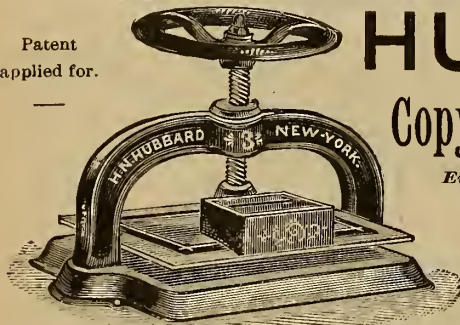
hard maple. The grain of the wood is finely brought out, and this style of box is said to be very popular with the trade.

The first edition of John Eliot's Massachusetts Bible was printed at Cambridge, Mass., in 1663-64. But twenty-five copies are sup-

posed to have been sent to England with the English title and dedication, and so many of them have since disappeared that the acquisition of a perfect specimen like one just added to the Astor Library, is a rare event. It proceeds from the duplicates of the library of Trinity College, Dublin. This translation of the Scriptures is a sealed book to one not

versed in the language of the Massachusetts Indians, and only one man living is reputed to have mastered their rude tongue; but it is interesting as an example of early American enterprise and typography. It consists of two volumes in one small quarto, and is bound by Bedford in olive morocco, a fine specimen of his best workmanship.

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applied for.



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3 KING ST., FINSBURY SQ., LONDON, E.C. From the first advertisement, I had over two hundred inquiries, most of them leading to good orders. J. D. CARTER.

4 FALCON STREET, LONDON, E.C. From one advertisement alone I had over thirty orders for wood letter and metal type. F. WESSELHOEFT.

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Foley's Patent Improved Stylographic Pen.



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We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

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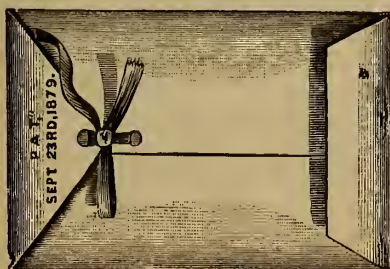
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An Hour in a Base-Ball Factory.

"The base-ball manufacturing business has had a rapid but prosperous growth," said a manufacturer recently. "It is confined to a few men, and probably will not be encroached upon by speculators. There are in the United States to-day only eight factories of any importance, and yet these are entirely sufficient to supply all the base-balls that are wanted in this country. Recently there has been a sort of a 'boom' in the ball market. This is caused by the adoption by clothing houses throughout the country of the custom of giving to juvenile purchasers base-balls as presents. Wanamaker, of Philadelphia, ordered 25,000 for this purpose. The balls are of different grades and prices. The kind that are given away are, of course, cheap, but quite durable. Perhaps you would like to see how base-balls are made. Follow me, and I will show you the whole process." On the upper floor of the establishment sat several men, with baskets of dampened chamois and buckskin clippings at their sides. Before each workman stood a stout piece of joist, in the end of which was inserted a mold, hemispherical in shape, in which the balls are formed. Taking a handful of the cuttings from the basket, the workman pressed them together in his hands, and then wound about the mass a few yards of strong woolen yarn. Placing the embryo ball in the mold, he pounded it into shape with a heavy flat mallet, and then wound on more yarn and gave the ball another pounding. After testing its weight on a pair of scales and its diameter with a tape measure he threw the ball into a basket and began another. When the newly-made balls are thoroughly dried they are carried to the sewing room on the floor below, where they are to receive their covers. Forty young women sat at the tables sewing on the covers of horsehide. Grasping a ball firmly in her left hand, with her right hand one of the young women thrust a three-cornered needle through the thick pieces of the cover and drew them firmly together. In less than ten minutes her work was completed. A smart girl can cover two or three dozen of the best, and eight dozen of the cheaper grades of balls in a day. The wages earned weekly range from \$7 to \$9. The balls are afterward taken to the packing-room where the seams are smoothed down and the proper stamps are put on. The best balls are made entirely of yarn and india-rubber.

"My brother was one of the pioneers in this business," said the manufacturer. "He was the inventor of the two-piece cover now in general use throughout the country. If my brother had only patented his invention the members of our family would now be wearing diamonds instead of bits of white glass in our shirt fronts. Ball covers are made, almost without exception, of horsehide, which costs \$3 a side. We used to obtain our supply from John Carl, a leather dealer in the swamp for nearly thirty-five years. We are obliged to go to Philadelphia now, there being no merchant here who keeps horsehide leather. The capacity of our factory, when we get our new molding machines in working order, will be about 15,000 balls daily, each machine being expected to turn out 1,200 balls a day."—*Tribune*.

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PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.



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JUL 12 1884

The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 2.

NEW YORK, JULY 10, 1884.

WHOLE NO. 472.

Correspondence.

WILMINGTON WAIFS.

[FROM OUR REGULAR CORRESPONDENT.]

WILMINGTON, Del., July 8, 1884.

Continued business depression affords your correspondent but few items of interest to chronicle.

The month of June closed with no marked improvement in trade circles, but, on the contrary, it was conceded by our stationers to have been the dulllest season since the panic of 1873.

Although our stationery people do not expect very brisk times during the hot summer months, from the present outlook they are not confident of even the usual light summer sales.

The usual exercises closing our public and private schools created some demand for handsome and valuable presents for the happy graduates, and our stationers and booksellers were enabled to dispose of a goodly number of choice articles.

The dullness of trade has induced some of our large manufacturers to reduce their working force in order to curtail expenses.

As in most manufacturing towns, this local state of affairs has added much to the already general depression with us, and helped to swell the list of complaints.

United to this, the falling off of deposits has created a scarcity of money with our banks; hence they are loaning but little outside of regular customers. Although this condition of finances causes some inconvenience, there is no apprehension of any serious trouble resulting from it.

It is confidently expected, however, that the payment of July bills, dividends, and interests on bonds, &c., &c., will bring relief to the restricted market.

In my last I mentioned the resumption of Bancroft & Co. It proved, however, but temporary, and the place was again closed by the sheriff.

As no satisfactory settlement could be arranged with the suspended firm, the entire plant was sold at sheriff's sale, July 2. Buyers got lots of bargains when the stock of stationery was reached.

The outfit of the printing-office brought

good prices, and the total amount realized from the sale was between \$2,000 and \$2,500.

The *Sunday Critic* recently published by the firm, has had quite a struggle for existence. Handicapped from its inception, by lack of capital, it gave no promise of a long life, and in April last it expired, aged five months. Revived in May, by the later management, its failure was inevitable from the same cause. At the present juncture William H. Zeller, of Reading, Pa., comes to the rescue, as editor and part proprietor, and assumes its management. With the well-established *Sunday Star* and the Philadelphia Sunday papers greeting us at the breakfast-table, there seems to be no room for the new paper, at least, as a paying investment. Time will prove the wisdom of its continuance.

Apropos of newspapers, I am reminded that a weekly journal, *The Wilmingtonian*, deserves mention. Two and a half years ago the proprietors began its publication, in spite of many predictions of failures. Being ably edited, a live, spicy paper, and independent in politics it rapidly won its way in public favor. It was soon enlarged to its present size, a 28-column, 24x38 inches in size. Its advertising list embraces some of the large and well known houses throughout the country. Its continued success is assured.

Many of our merchants, including some of the stationers, have announced the closing of their stores at 6:30 P.M. during the hot months of July and August. This action is much appreciated by their employees, and affords them an opportunity of seeking places of more comfort than our heated stores.

During the past few days Old Sol has sustained his well-earned reputation and controlled the thermometer until the mercury has serenely bobbed among the nineties to the extreme discomfort of humanity.

As a sequel the usual midsummer exodus of seaside sojourners has begun, and those who are able to meet the exorbitant demands of hotel proprietors, boarding-housekeepers, hackmen, and a host of others, are packing trunk and valise preparatory to joining the migratory throng.

During the heavy storm of June 26th the stock in the paper mill of T. S. Marshall & Sons, at Marshalltown, Pa., a few miles from here, was damaged to the extent of \$1,000.

The floor of the wareroom was flooded to the depth of three feet by the rapid rise of the adjacent stream.

Wilmington enjoys excellent facilities for reaching Cape May, Atlantic City, Asbury Park, Coney Island, and other popular places of summer resort, and many of our people yearly register at these places.

John Aikenhead, representing John Gibson, New York, called upon the trade last week with a large assortment of beautiful Christmas and New Year cards and novelties.

TRACY.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, July 8, 1884.

The glorious "Fourth of July" is past and the pleasures incident to the occasion are over; but the day will be long remembered by the humble workers in the stationery trade of this city. Nor will the generosity of employers, who so kindly added "three days' grace" to frolic, be forgotten.

It is really to be regretted that our revolutionary fathers didn't work up some other schemes later in the season that we might glorify them by a few more holidays. They were undoubtedly anticipating a very active fall business that year, and so took advantage of the heated term to recruit their strength.

Inasmuch as legitimate holidays are over for the season, the prominent dealers have agreed to take a little recreation every day, and with that end in view will close their stores daily at 5 P. M. during July and August.

Concerning the fall trade it is a little too early to venture an opinion. In commenting upon the future dealers' opinions vary, judgments being given from individual standpoints. But even those who claim to see disaster ahead are doubtful of their own conviction, and are preparing for a good active fall trade. Most of the leading houses have their travelers on the road already, and reports from them are not such as to lessen confidence.

Carter, Rice & Co. are busily engaged in taking stock. Trade with their house for the last six months has wonderfully increased, and amounts to \$50,000 more than for any previous half year. Considering the fact that the margin of profits has been very much lessened

during the past six months, this large increase of profit shows that the house has secured an extra volume of business. This house is certainly one of the most enterprising in this section, and its trade extends from ocean to ocean. As is the custom with this house when taking its July inventory, all of the "odds and ends" are brought to light and special lists of job lots of papers are made. These lots are offered to the trade at such figures as to carry conviction, and dealers profit by these special bargains. In "bill-heads" and "letter-heads" a special list is now ready which would interest the trade generally. Why not send for it?

The Imperial and Royal antique cover papers which this house lately presented to the trade are having a very large sale, notwithstanding the apparent dullness of pamphlet printing.

Some of the special bargains which Carter, Rice & Co. intend to offer the trade this fall, will be set forth in the big July issue of THE AMERICAN STATIONER. So don't miss the announcement if you want to buy close.

The book trade generally is very quiet, considered from a retail standpoint. Publishers are presenting the trade with holiday works, and dealers are placing orders for supplies to a limited amount.

The Hub Card Company is anticipating a good fall trade for its specialties, and is stocking up with an extensive line of cards. The line embraces embossed cards for albums, New Year card novelties, Christmas and birthday souvenirs. Some of the goods are imported. The company's price-list shows that prices are away down, much less than former quotations.

Two of our leading stationers have discovered that they have been the victims of misplaced confidence, and would caution the trade against a certain party who is introducing a new line of pens. The pens prove to be all that is claimed for them, and no fault is found with the pens, but the party introducing them is somewhat unscrupulous.

Samuel Hobbs & Co. are one of the firms to make complaints. Mr. Hobbs claims that he was visited by the aforesaid pen man, and induced to lay in a stock of the pens, amounting to 100 gross, with the understanding that his house was to control the entire city trade. And it was also stated by the pen agent that all communications addressed to his home relative to these pens, from this section, would be forwarded to Samuel Hobbs & Co. for consideration. The transaction looked all right and the cash was paid for the first hundred gross, the seller claiming that he must have cash for the first order to pay traveling expenses, but that future orders would be accepted on time. The pen man went his way rejoicing, and Mr. Hobbs rejoiced likewise and prepared to introduce the "best pen in the market."

Imagine his surprise when some time later he receives from J. L. Hammett, 24 Cornhill, Boston, another stationer, a printed circular setting forth the value of these same pens, and that he (Hammett) was the exclusive agent for Boston and vicinity.

Upon investigation, Mr. Hobbs found that

the same propositions as made to himself were also made to J. L. Hammett, and that Mr. Hammett was persuaded that he would have a big thing in being the exclusive agent for the pens. Spot cash was also paid by Mr. Hammett for a hundred gross, as cash was wanted by the agent to pay more traveling expenses. The only difference in the transactions with both firms was that the pen man let one have a hundred gross for ten dollars less than he sold to the other. The difference in price, however, is not complained of—that's done every day in the week.

On June 4 Mr. Hobbs wrote to the pen man asking for an explanation, but up to the present time no explanation has been received.

In the mean time both Samuel Hobbs & Co. and J. L. Hammett are exclusive agents for these pens by special appointment, and they will so act until each has disposed of his hundred gross, then they will resign the agency. Whether or not, any other exclusive agencies have been established in this city I cannot state.

The party presenting the pens to the trade in this city, and who was always looking out for "traveling expenses," signed himself Alex. Isaacs, or Alex. L. Isaacs, 1746 War-nock street, Philadelphia. A. L. D.

PITTSBURG POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PITTSBURG, Pa., July 7, 1884.

Last week the thermometer stood at 95° in the shade, and a land-office business was done in selling light, weight coats, by the clothiers. To-day 70° indicates the temperature, and all complain of the cool weather. Thus runs the world; some run up in spirits and some run down. The average stationer is most like the thermometer. In the fall, when trade begins to brighten up, his countenance bears a clearer expression; when the Christmas orders begin to come in he is 100° in the shade, and he would have you believe the tube of prosperity was not long enough; when June comes around he is away down, but it is when the dull months of July and August reach him that all of his mercury is away down in the bulb. He doesn't need any tube. As misery loves company the stationer consoles himself with the thought that most of his fellowmen are in the same slow boat.

The failure of A. Jackson & Co. was rather a bad one, the liabilities amounting to nearly \$18,000. They dealt largely in all kinds of wrapping paper and paper sacks. The judgments confessed by Jackson were mostly to relations for money loaned, and the many outside creditors will have to wait some time for their money. Albert is a young man yet and may rise again.

Henry Meyer, successor to Henry Miner, has added an additional ten feet to the length of his store, and can make a much better display of his periodical and general stationery. He anticipates a good trade this fall.

H. Watt & Co., on Wood street, are still happy and say their venture has proven more satisfactory than expected. They certainly

keep a clean stock of books, pictures and stationery goods.

J. Eichbaum & Co. are kept right busy in their printing department. They also have had a fair trade in supplying young artists with materials for their summer sketches and work.

J. R. Welden & Co. and George W. Reed & Co. have places of business on Wood street and adjoining each other. They report trade quiet, but that they always expect it so at this time of the year. A number of Eastern jobbers have taken very good orders, through their traveling men, from these two sterling firms.

Last week the *Freiheits Freund*, our leading German daily, celebrated its semi-centennial. The owners, the Neeb Brothers, have made fortunes out of this paper, and deservedly so, too.

Two weeks ago, *The Penny Evening Press*, of this city, made its appearance. It is a neat and clear cut sheet, typographically, and is filled with choice selections; telegraphic messages and all the local news going. It is four paged and six-columned. John Ritnour, formerly city editor of the *Post*, and who is one of the brightest writers in our city, is the editor. The success of the venture is clearly stated by the fact that the circulation is already 10,000 and still coming up. Our city has now ten dailies, fifteen weeklies and several monthly trade journals.

I have lately been several hundred miles through this part of Pennsylvania and in Ohio and West Virginia, and found all of the crops looking most excellent. Wheat is being harvested and turning out well. Oats are very heavy and the corn is a good color and promises well. Fruit of all kinds will be abundant with the exception of peaches. Good crops add mightily to the general welfare of the land.

Quite a number of very fine gas wells have lately been struck in this immediate neighborhood. Four of our largest mills are now run by gas and at a saving of 60 per cent. in fuel. One iron merchant informed me that their coal bill usually ran from \$5,000 to \$6,000 a month, and by the using of gas they save over half that amount. Westinghouse, the inventor of the famous air brake, struck a gas well in his yard and within the city limits, that has a pressure of 200 pounds to the square inch. Several companies are laying pipes through the city, and hundreds of the private residences will use the natural gas for heating purposes.

I have wandered quite a long way from stationery and book news, but really there is not much to write about in that line. Hope there will be by the last of next month.

G. W. H.

AUGUSTA'S DOINGS.

[FROM OUR REGULAR CORRESPONDENT.]

AUGUSTA, Ga., July 3, 1884.

Everything is very quiet in the stationery and book business here at present, people not having enough energy to write, and very little money to buy anything to read, which would be by far the most pleasant way of

(Continued on page 41.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

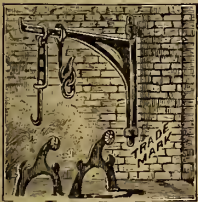
CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

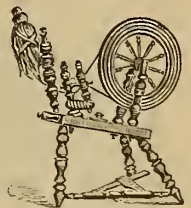
Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

Samuel Hano & Co., Manifold Books.

— EXCLUSIVE MANUFACTURERS OF —

LARGEST CONCERN OF THE KIND IN THE WORLD.

Price Lists and Circulars furnished on application.
CORRESPONDENCE SOLICITED.

Office, 105 Summer Street, Boston.

Factory at ALLSTON, MASS.



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

JANENTZKY & WEBER,

(FORMERLY JANENTZKY & CO.)

MANUFACTURERS AND IMPORTERS OF

ARTISTS' MATERIALS.



J. & W.'S SUPERFINE ARTISTS' OIL COLORS,

Canvas, Oil Sketching Paper and Academy Boards.

—SOLE MANUFACTURERS OF THE—

PATENTED * PAPIER * MACHÉ * PLAQUES,

Plain White, Ebonized, Japanned, Gilt-Edged, Gold and Silver.

Blue Print Papers, unprepared and sensitized; J. & W.'s Drawing Inks; Barbotine Ware, Lacroix China Colors; Wax Flower Materials; I. U. G. Glaze, for Imitating the imported Limoges ware; Repoussé Tools and Tapestry Painting Materials; Metallic Colors.

No. 1125 CHESTNUT STREET, PHILADELPHIA.

— SEND FOR CATALOGUE. —

Sole United States Agents for the celebrated Leonhardi Dresden Alizarin Writing and Copying Inks.

R. A. ROGERS & CO.,

DAYTON, OHIO,

— Manufacturers of —

SCHOOL * SCRIBBLERS

— AND —

SCHOOL PADS.

SEND FOR SAMPLES AND PRICES.

MANUFACTURERS' CATALOGUES

RESPECTFULLY SOLICITED

— BY —

F. UPTON & CO.,

COMMISSION MERCHANTS,
SAO PAULO, BRAZIL.

STAFFORD'S INKS

COMMERCIAL INK,

VERY DARK Blue Fluid, changing at once to Intense Black.

— ABSOLUTELY PERMANENT —

MACHINE COPYING INK.

Gives 1 to 5 Perfect Copies.

Copies a Month after Writing.

USED BY THE U. S. GOV'T. SOLD BY ALL DEALERS.

S. S. STAFFORD, NEW YORK.

JAMES A. WHITNEY,

COUNSELOR-AT-LAW.

Special attention given to Patent and Trade-Mark Causes.

140 NASSAU ST., NEW YORK CITY, U. S. A.

JAMES A. WHITNEY,

Solicitor of United States and Foreign Patents and Trade-Marks,

No. 140 Nassau St., New York City.

American, Canadian, British and Continental Patents obtained for Inventors on favorable terms, and in the shortest possible time. Caveats filed, Reissues and Design Patents secured, Trade-marks and Labels protected by registry at the U. S. Patent Office and in Canada and Europe, Rejected Cases investigated and reported upon, Interferences conducted, Opinions on Questions of Infringement, the Validity of Patents, &c., &c.

PERSONAL attention throughout is given to each and every case—a matter of no inconsiderable importance to those who wish STRONG CLAIMS and specifications CAREFULLY DRAWN. Business may be transacted either in person or by mail, and in every detail is kept in viably SECRET and CONFIDENTIAL.

JAMES A. WHITNEY, 140 Nassau St., N. Y. City.

CLOSING OUT! Chromo Advertising Cards

LARGE STOCK OF

— AT VERY LOW PRICES. —

Large Variety of Folders and New Year Calling Cards for Season 1884-85.

{ J. E. LINDE, Publisher, New York.



FOR * RUBBER * STAMPS.

REQUIRES NO INKING.

Lasts a year or more. Perfect Impressions.

Every Pad **WARRANTED.**

Trade Mark: "STANDARD."

All colors except black. Not affected by warm weather.

No. 1. $4\frac{1}{2} \times 2\frac{3}{4}$ in., 50c. each. No. 2. $6\frac{1}{4} \times 2\frac{3}{4}$ in., \$1.

Wholesale \$3 and \$5 per dozen.

Special figures in quantities. Samples mailed on request.

F. E. WALLACE & CO., Sole Manufacturers,
201 Clark Street, Chicago, Ill.

All persons are cautioned against selling unstamped Wood Lever Clips. They infringe our Patent.

VANHORN'S LETTER FILES AND OLIPS HAVE IRON LEVERS.

SELL THE BEST.

VANHORN'S PATENTED Letter Clips and Bill Files,

Japanned and Nickel-Plated Levers. Note. Letter. Cap. With and without Pins. The Springs Never Grow Weak.

VANHORN'S NEWSPAPER FILE

Places the leaves of each paper in consecutive order. 18, 21, 24, 27, 30, 33, 36 in.

PACK AND VANHORN'S TUBULAR BINDERS.

For Sale by Wholesale Stationers generally.

WM. H. WOGLOM, Manfr, 239 Greenwich Street, New York.



GEORGE B. HURD & CO., MANUFACTURERS OF AND DEALERS IN FINE STATIONERY, 79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:

EMBOSSER HAMMERED (Large), in Azure, Drab, Shrimp and White.
 " (Small), in Café, Turquoise, Silver Gray, and Marguerite.
 " WATERED, in Shrimp, Turquoise, Azure and Opaline.
 " PEBBLE, in Rose, Marguerite, Café and Turquoise.
 " MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
 " PIQUET, in Cream and Silver Gray.
 " GROS GRAIN, in Cream and Silver Gray.
 " ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.

BUCKRAM BOND, in White and Blue.
 PERSIAN, in White and Cream.
 RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
 " CARDS, for Visiting and Correspondence.
 BIRCH BARK, in Cream and White.
 HAMMERED SILVER, in Cream and White.
 ALLIGATOR, in Russet.
 CELESTIAL, in Mazarin or Deep Blue.

EGYPTIAN LINEN, Cream in all weights and sizes.

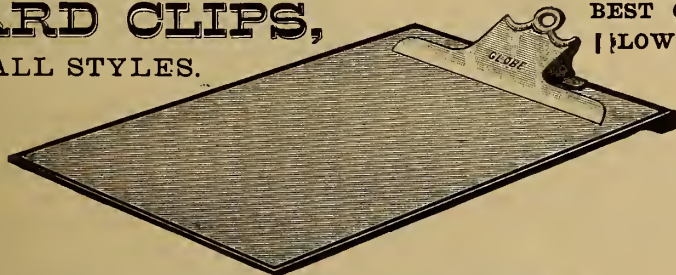
SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

Our line of BRISTOL BOARDS, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Bevel, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

GENERAL AGENTS FOR Z. CRANE, Jr., & BRO.

BOARD CLIPS, ALL STYLES.



BEST QUALITY.
LOW PRICES.

The "LEADER" FILE,

Price Retail. 75 Cents.

THE GREAT
SELLER.



THE GLOBE FILES CO., CINCINNATI.

New York Branch, 28 Bond St. Canadian Agency, 31 and 33 King St. West, Toronto.

Pacific Coast Agency, 204 Sansome St., San Francisco, Cal.

SANFORD'S Pneumatic Mucilage

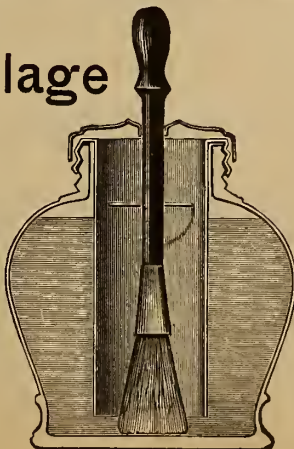
(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY

SANFORD MFG. CO.,
CHICAGO.



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand.
Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,

SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.

Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COM-
PANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.
RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type,
281 Main St., Cor. Worthington,
Springfield, . . Mass.
Oldest Rubber Stamp Manufy in
New England & Largest in the U. S.

MILLER BROS. Trade Mark on Steel Pens,
Ink Erasers and Pocket
Cutlery guarantees quality.
Largest makers of Fine Crucible Steel Goods in the country.

STEEL PENS with style and action suited to every hand.
Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.
60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application.
The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal
cities. Trade List furnished on application.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

New Fountain Pen.

A new fountain pen has been introduced. An advantage claimed for it is that it is not constructed on either the stylographic or non-stylographic principle, being without joints, springs, valves, air tubes, seams, screw sections, fissures, &c. The fountain is a simple hollow tube, and the pen, which is gold, is fed by a little slot running lengthwise on the top of a stopper, and two small air-holes on each side of the pen, the latter forcing the air through the slot first mentioned causing a constant and perfect flow of ink. The pen can be filled in a few seconds, and owing to its simplicity can never get out of order. It is made by the Yale Fountain Pen Company, 149 William street.

Novelties in Blotter Tablets.

Writing pads for commercial purposes since their introduction some years ago, have been improved upon from time to time, until at present, when they have become as perfect in form and appearance probably as it is possible to make them. The use of writing-pads for the various purposes of commercial and society stationery has been steadily widening from year to year, but the idea has never seemed to occur to any of the manufacturers, with one exception, to make fine writing-pads real works of art. The exception is W. H. Hasbrouck, who has rendered a service to society, which it cannot fail to appreciate when once his goods are brought into the market and their elegance, novelty and utility are shown to consumers. Mr. Hasbrouck has brought out at considerable expense a line of strictly fine writing-pads for society uses, without any other guaranty of their salability than his own business sagacity. He deserves not only credit for his pluck and enterprise in first entering the field with an untried article of merchandise, but for the perfection and superior quality of his line of goods, which comprises a variety of full plush and leather bound writing-pads, both plain and gilt edge, and also a number of other forms of writing-pads, designed to meet the wants of general consumers of fine stationery. One of the merits of the binding is that when the inside is used up it can be refilled with a new pad, the outside covers of which are made to fit in a set of pockets, thus holding the pad snugly in position and permitting of the substitution of a new pad when necessary. The bindings are made up in six different tints of silk plush; also imitation and real alligator, and genuine Russia leathers. They pack singly in a box and each cover contains a pad of superfine wedding or general society paper, the latter either plain or gilt edge. The pads are made in octavo, commercial, packet and letter sizes and a variety of other styles are being added to the line. The goods will retail for

from \$1 up to \$10. Mr. Hasbrouck has also a full line of superfine wedding papers put up in pads without the fancy bindings equal to any paper manufactured in this country in all of the leading tints and styles, and a full line of the same papers for folding. They are put up in elegant steel engraved covers in a variety of tasteful and pretty designs. He has also brought out an entire new line of cheap pencil tablets for school purposes. They come in all styles and sizes in handsome lithograph covers, the engravings being especially chosen on account of their interest and attractiveness to school-children. Moreover, in addition to the old standard line of the 100-sheet M. & H. blotter tablets, there is a new line embracing all of the numbers of the old and many new styles of 80-sheet tablets, making a total of about 400 varieties of blotter tablets, which he now manufactures.

NEW PATENTS.

No. 300,203. Revolving Book Stand.—David D. Bowman, Eureka, Cal.

In a revolving book stand or support, the combination, with a series of revolving spiders and means for revolving them, of a series of shelves journaled between the arms of the spiders, and adjustable weights attached to the back of the shelves.

No. 300,212. Tag or Ticket Fastener.—Solomon C. Campbell, Brooklyn, N. Y.

The combination of a tag or ticket with a metallic thread or wire having a hook for engaging with the tag at one end and the other end formed into a spiral, oblong in shape, whereby the tag may be secured to the goods by a simple inward and outward movement.

No. 300,218. Salesman's Check-Book Case.—Clarkson Clothier and Darwin E. Crosby, Philadelphia, Pa.

No. 300,224. Fountain-Pen.—Charles H. Court, Jersey City, N. J., and Albert J. Kletzker, New York, N. Y.; said Court assignor of one-half of his right to said Kletzker.

No. 300,225. Registering Device for Printing Presses.—John H. Cranston, Norwich, Conn.

No. 300,242. Art of and Machinery for Lithographic Printing.—William H. Forbes, Boston, Mass., and John W. Osborne, Washington, D. C.; said Osborne assignor to said Forbes.

No. 300,260. Fountain-Pen.—John Holland, Cincinnati, Ohio.

No. 300,274. Bill and Poster Holder.—William Henry Lighty, Monticello, Ind.

No. 300,300. Combined Chain-Bar, Pencil and Toothpick.—Daniel F. Briggs, Attleborough Falls, Mass., assignor to William Smith & Co., Providence, R. I.

REISSUES.

No. 10,488. Combined Tag and Envelope.—Joseph T. Dunham, Brooklyn, N. Y. Original No. 277,245, dated May 8, 1883.

SALE OF A GUTENBERG BIBLE.—Among the lots disposed of at the sale of Lord Gosford's library was the first volume of the Mazarin or 42-line Gutenberg Bible, the first book ever printed from movable types. The contest lay mainly between Mr. Quaritch and Mr. Toovey, and in the end it was knocked down to the latter, after a spirited competition, for the sum of £500. Complete copies of this grand work are worth four or five times this sum. The present volume commenced with the Prologue of St. Jerome, and ended with the Psalms. The binding is of mid-fifteenth century date.

Dickens's "Old Curiosity Shop."

"I'm gettin' heartily sick on't!" exclaimed the lady of the house, a genial, pleasant soul, with humor in her eye, to our representative, when he called upon her to ask her permission to explore No. 14 Portsmouth street. And not without reason, indeed, for Dickens's "Old Curiosity Shop" and the street where it stands are constantly crowded with visitors and sightseers. "And one well-dressed person," said my hostess, with a sniff of contempt, "asked me if he might take a brick away with him as a relic! 'I will smooth it down, and it shall be a heirloom in my family forever.' A lunatic, I call him. And who knows but he beats his wife?" But this gentleman, brimming over with sentiment, walked off with a brick under his coat nevertheless.

Many artists have visited the spot lately, for it is to be torn down, and many sketches from every point of the compass have been taken. On Monday, in the short space of half an hour, a photographer blocked up Sheffield street with his camera, three reporters were busy taking notes, and two other gentlemen were hard at work sketching the ruins, much to the amusement of the odd fish who constitute the "neighborhood." Even during the few minutes I spent in the upper regions of No. 14, one lady came up the creaking steps, peered in, apologized for the intrusion, viewed the chaos, remarked that it was a pity, and descended. "I come from Boston," I heard her murmur. It may be said, *en parenthese*, that a roaring trade is being done in little pictures of the exterior, which may be had for "2d. plain," and "4d. colored." Miss Anderson is a constant visitor (so I was told), and insists upon drinking a dish of tea in the parlor when the parlor is once more cosy and rejuvenated. "A charming young lady, and so affable."

"The Old Curiosity Shop" stands in the southwest corner of Lincoln's-in-fields, and occupies an angle of Portsmouth street, one window looking northwest, the other two facing Sheffield street. The red tiles and the overhanging roof have a quaint, old-fashioned air about them, and afford a pleasant relief from the hideous yellow plaster on which is painted, in great vulgar letters, the name with which it has been endowed, "Immortalized by Dickens," and just below, in unholy contrast, "H. Roole, waste paper dealer," some rag collector who will get such an advertisement as many a pushing politician would give his eye for. Heavy joists give the house support now, and the yawning gap overhead shows the ruined mass of bricks and mortar.—*London Daily News*.

The latest thing in clocks comes from Russia. It is a little timepiece about eight inches high, on a base five inches in diameter and covered with a glass globe. All the works are plainly exposed. The pendulum is a solid brass wheel supported at the centre or hub, by a slender wire. It does not swing, but revolves from left to right and right to left. Being a 400-day clock, the winding of it is a small item. It will not vary five minutes in sunning 400 days. No temperature affects it.

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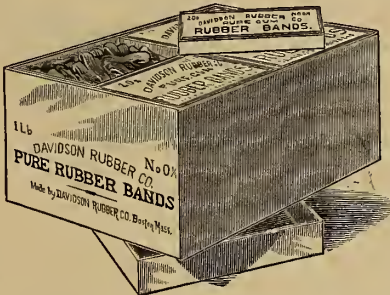
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BY WEIGHT.

WE CALL ATTENTION TO OUR RUBBER Bands, put up in cartons, containing one pound, and sub-divided into eight 2 ounce boxes.

We **SELL ALL SIZES AT ONE UNIFORM PRICE**, which is a great convenience, and will be appreciated.

These goods are of the **VERY BEST QUALITY**, and, being put up under our name, are fully **GUARANTEED**, as are those which we sell in gross, and great gross packages.



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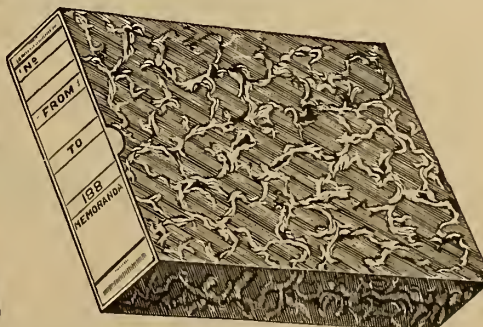
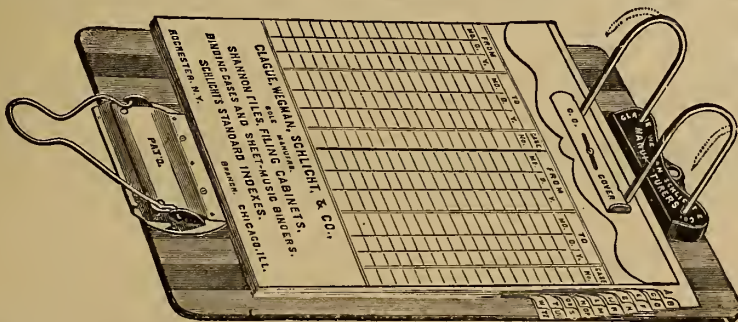
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The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
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Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

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Made of the best materials throughout, and the only Pen in the world with the flexible air tube, which agitates the ink and insures Perfect action.

SEND FOR PRICE LIST AND CIRCULARS.

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Autograph * Albums * Scrap * Books.

NEW DESIGNS ARE NOW READY.

See the NEW IDEAL HEAD SCRAP BOOK and LONGFELLOW ILLUSTRATED AUTOGRAPH ALBUM.

SCRAP BOOKS
SCRAP BOOKS
SCRAP BOOKS
SCRAP BOOKS

(Continued from page 34.)

passing the time. I see that we are having more pleasant weather than you, for the *Herald* speaks of persons being overcome by the heat, which very seldom occurs here. The thermometer has not been over 85° in my office. It has been a delightful summer so far, only a little too much rain in some parts.

The rage now in our city is the game of base-ball, and our young men are almost wild about it, and in spite of broken fingers, &c., they stick at it. We have two good nines, composed of young gentlemen of good standing—the Browns and the Clinchs. The former are the general favorites, although both play good games. But a few weeks ago a club called the Stars, from Columbus, Ga., took the rounds and used up the local clubs of Macon, Savannah, Charleston and Augusta pretty badly. They say that the Stars had eight professional players out of the nine, which gave them so much advantage. The Dixie Club, of Savannah, came up a few days ago to play with the Browns, but was badly beaten. The season has just commenced. Richards and Pendleton both report large sales of bats and balls, the former saying that they have sold over one hundred dozen balls. Business is very dull, especially among the cotton men, during the summer months, so the boys are up to all sorts of amusements to pass away the time until the cotton begins to come in, and then they are done with play and knuckle down to business. The dry goods and shoe stores close up at 6 o'clock every evening until September, giving the clerks a chance for recreation. The public schools have closed for the summer, but would have kept open a month longer only that the funds gave out. The public think that they give too much already to help to educate negroes, as well as their own children. The rising generation of the colored population is getting ruined by it, becoming stuck up, and will not work, so the majority lie around and steal, and they are ruined for labor.

I have been intending to send you an account of the Bath paper mills, which are located four or five miles from here on the South Carolina Railroad, as the president of the paper company promised to let me have it; but it ended in promises, and the whole concern came nearly coming to an end by fire last Sunday morning at 9 o'clock. The fire occurred in the picking room, and is supposed to be of spontaneous combustion. A great portion was burnt. Loss about \$40,000; insured for \$47,000. The finishing part of the mill was not destroyed. The company has been unfortunate at various times, twice a fire, the dam broken several times, and litigation. It made very good book and printing paper, and had orders for more than it could make. If the insurance is paid promptly it can be ready to go to work again in fifty days. I hope that it will, for the loss will be felt.

The Presbyterians have just finished a superb library and Sunday-school building, on the same lot as the church, which is a square in size. It is very elegant, costing about \$35,000. The money was left them by an old lady, a Miss Telfair, of Savannah, for that

special purpose, and to be used for nothing else. The church is on Telfair street, which was named after her grandfather, when he was Governor of the State many years ago. It was dedicated last Sunday to a large audience; the place could not accommodate all. The ladies of the church paid for the furniture and the gentlemen for the carpets. It is only a few months since that a full length statue of the former pastor, Dr. Irvine, was unveiled, costing a great deal of money. It was executed by a young German here, and is remarkably well done, both for workmanship and as a likeness.

We are having rather too much rain for the cotton crop—the grass gets ahead, which injures it.

There has been a clever book lately published, written by a young gentleman by the name of W. Seabrook, entitled "Saved by a Woman," a tale of the late war, which is taking very well, and is said to be quite readable.

All who have leisure and plenty of money (the former have the majority) are getting ready for trips to the mountains and the sea-side for several months, where they will find plenty of enjoyment. I wish I could be of the number, but, as I belong to the first class, I have to remain at home, consoling myself that it is the most comfortable place after all.

MILL BANK.

Commercial Travelers' Convention.

A large representation of the members of the National Association of Commercial Travelers attended the annual meeting of that body, at the Merchants' Association rooms, Boston, on Wednesday. Delegates were present from all over the country, even California being represented. President M. B. Cole, of the firm of Burrage, Cole & Weeks, of New York, occupied the chair, and J. Will. Page, of Syracuse, acted as secretary.

An order of business having been agreed upon, the report of the Committee on Credentials, consisting of Messrs. Ball, of New England, Page, of Syracuse, N. Y., and Trask, of St. Louis, stated that thirty-nine delegates were present from New York, Indiana, Ohio, the Western Association and the New England Association. George C. Webster, of Indianapolis, chairman of the Executive Committee, reported for that body that it has endeavored to induce the Detroit and Northwestern associations to return to the National Association, and that it is working with strong hope of success for the passage of a national law which will protect in all the States the rights of commercial travelers. The annual address was made by President Cole.

Thomas A. Young, of New York, reported for the Committee on Railroads progress, and predicted within a few months a wholly satisfactory arrangement between the roads and the travelers. He stated that in New York the Traders and Travelers' Union, with a capital of \$200,000 and a membership of the most enterprising merchants of the metropolis, is co-operating with the Travelers' Association in

its endeavors to get more satisfactory arrangements with the railroad companies.

James T. Eaton offered the following resolutions:

Whereas, Certain cities and States in these United States have upon their statute books and are enforcing certain discriminating and excessive licenses and tax laws against commercial travelers from other States and cities; and

Whereas, It is clearly unconstitutional for any State or municipality to enforce said discriminating laws; therefore, be it

Resolved, That the National Association of Commercial Travelers of the United States do most earnestly protest against the passage or enforcement of any such laws.

Resolved, That so far as the exchange of produce, manufactured articles, or merchandise is concerned between the different locations of these United States, we are most emphatically for free trade.

Resolved, That we cannot see the wheels of commerce clogged by these license and tax laws without putting ourselves on record as opposed to the whole system, and in order to work systematically for the abrogation of these said laws, be it resolved that a committee of three (to be called the Legislative Committee) be appointed by the convention whose duty it shall be to communicate with the Senators and Representatives in Congress in reference to such legislation as the exigencies of the case require.

Resolved, That this committee be instructed to carry out such means for effecting legislation in the interests of commercial travelers as may seem to them best, and that the members of this association pledge themselves to assist and aid in all honorable measures which may be instituted by boards of trade, chambers of commerce, and similar bodies or associations looking to this end.

Resolved, That this association strongly favors the bill introduced by the Hon. Mr. Brewer in this interest, and also the amendment to the District of Columbia Police bill introduced by the Hon. C. R. Skinner, of New York, and so ably assisted by the Hon. S. S. Cox and Frank Hiscock, of New York, and the Hon. J. S. Robinson, of Ohio.

A Belgian inventor, Mr. Pirón, has invented a method of rendering cellulose tissues impermeable and very durable, without injuring their flexibility, and without much increasing their weight. By examining the bandages of the Egyptian mummies he inferred that the best preservatives would be found in the vegetable kingdom, and he has given preference to the green tar of birch bark, which furnishes the perfume of Russia leather. The tar forms with alcohol a solution of great fluidity; but when once dried it becomes resinous, and resists the solvent power of alcohol. It can be combined with the most brilliant colors. These qualities enable it to penetrate the capillary vessels of tissues, covering them with a varnish of great elasticity, which resists the corrosive action of acids, sea-water and changes of temperature. The density is very small, so that the tissues are made impermeable, with a slight increase of weight. The prepared stuffs can be folded without scaling. The aromatic odor drives away insects. Microscopic vegetation cannot grow, because neither air nor water can penetrate into the interior of the fibres. The invention can be applied to all vegetable tissues, such as sail-cloth, cordage, awnings and curtains.

Henry Levy & Son are stocking up with a large new line of goods for the fall trade. They have also an extensive line of their own manufactured goods, the styles and designs of which will surpass anything previously offered by the firm.

ARTISTIC
—AND—
USEFUL
NOVELTIES.

Manufacturers

LEATHER, LEATHERETTE,
PLUSH and SATIN

CASES
OF ALL DESCRIPTIONS.

HENRY LEVY & SON,
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SPECIALTIES
—FOR THE—
STATIONERS'
Fall and Holiday Trade.

Importers

SATIN CUSHION and BOTTLES SETS.
Whisk Holders & Sachets.
SPECIAL DESIGNS
—OF—
GILT AND BRONZE GOODS.

NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

STUDENTS' NOTE BOOKS.

SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black and Copying ink**, and made in **Pad and Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

SEND FOR NEW PRICE LIST, OUT JULY 1.

FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,
146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

William H. Smith, printer, Boston, Mass., is dead.

The *Our Continent* Publishing Company, New York city, has been attached.

Jones Brothers, dealers in wall paper, &c., Chicago, Ill., have been closed by the sheriff.

Henry Oaten, printer, Bracebridge, Ont., is asking an extension from some of his creditors.

M. Goldsmith, of the firm of M. Goldsmith & Son, paper dealers, &c., Charleston, S. C., is dead.

An execution for \$200 has been issued against *The Mail* Publishing Company, Allegheny, Pa.

S. C. Toof & Co.'s printing house at Memphis, Tenn., was damaged by fire on Tuesday evening, to the extent of \$15,000; fully insured.

G. W. Borland & Co., publishers and booksellers, Chicago, Ill., have been closed by the sheriff. The firm is said to have made an assignment.

Parker & De Lucca, publishers, Eagle, Idaho, have dissolved partnership. Parker retires from the firm and George W. De Lucca continues the business.

A new counterfeit \$10 silver certificate, series of 1880, has appeared in the West. It is a quarter of an inch shorter than the genuine, and on the back where it should read "and all public dues and when so received," the word "all" is entirely omitted and the words "when so" are tied together as one word.

Owing to the death of the late George D. Pitzipio, the copartnership heretofore existing under the firm name of Pitzipio & Co., paper-stock importers, has been dissolved and the business of the late firm will be settled up by the surviving partner, Hermann De Valliere. A new partnership has been formed between Mr. De Valliere and Paul P. Negroponte, under the style of De Valliere & Negroponte, who will continue the line of business formerly conducted by Pitzipio & Co., and at the same location, 56 Stone street, New York.

A disastrous fire occurred on July 3, in an extensive planing and molding mill, at Kent avenue near Hewes street, Brooklyn, causing a total loss of \$85,000. An alarm was sent out, but when an attempt was made to send a second alarm, it was found that the fire telegraph line had been broken. Before additional assistance could be summoned, the fire got beyond control, and the large mills, together with the valuable stock and machinery, were destroyed. The mills were in close proximity to D. Appleton & Co.'s large printing and publishing house at the corner of Hewes street and Kent avenue. The building had a large water tank on the roof, which held 4,500 gallons. The heat from the fire caused the tank to burst, and its contents went pouring down through the interior of the building over the valuable stock of books, prints and machinery, causing a loss of \$10,000.

The three-story paper-stock warehouse belonging to Koblitz Brothers, No. 351 Woodland avenue, Cleveland, Ohio, caught fire at nine o'clock Saturday night, and, owing to the extent of the building and its packed condition, a loss of from \$20,000 to \$25,000 was sustained. The warehouse was almost totally destroyed, and the store building was considerably damaged. Koblitz Brothers say a skyrocket caused the fire, but this theory is not generally credited. They are insured for from \$12,000 to \$15,000.

The Claremont Manufacturing Company, printer, stationer, binder, &c., Claremont, N. H., has failed. The business was incorporated about fifteen years ago, with a capital stock of \$100,000, but has not been successful for several years past. The property is heavily mortgaged.

Contracts for stationery supplies have been recently given out by the War, Post-office and Interior Departments of the Government, and the House of Representatives is now receiving proposals for supplies of this character.

The American Job Printing Rooms, Nashville, Tenn., have admitted Albert S. Ambrose into partnership, and the style of the concern is now Hasslock & Ambrose.

The paper mill owned by Windsor Brown, with contents, was totally destroyed by fire on July 3, at Ripley, N. Y. Loss, \$5,000; insurance, \$1,000.

D. L. Sullivan & Co., book agents, Kansas City, Mo., have made an assignment.

William Milton, paper-stock dealer, San Francisco, Cal., is dead.

W. R. Dunn, printer, Crookston, Minn., has sold out.

Edward E. Clark, stationer, Boston, Mass., has been damaged by fire.

P. P. Dodeen, publisher of *The Surprise*, Detroit, Minn., has been burned out.

H. C. Belger, printer, Herman, Minn., has been burned out. Loss said to be \$500.

W. P. Lucas & Co., stationers, &c., Minersville, Pa., have sold out to Burke & Dickinson.

William Edinger, wall-paper dealer, East Saginaw, Mich., is reported to have left town.

H. L. Kent & Co., paper manufacturers, Westfield, N. Y., have been burned out. Loss small.

B. C. Nye & Co., publishers of the *New Era*, Lake Valley, N. M., have dissolved partnership.

The estate of Wilson & Lamb, publishers, &c., Montreal, Quebec, is advertised to be sold at auction.

The book bindery of D. Appleton & Co., Williamsburg, N. Y., was damaged \$15,000 by water on July 3.

Thompson & Batchelder, booksellers and stationers, Exeter, N. H., have dissolved partnership. James H. Batchelder succeeds to the business.

Judgments amounting to \$1,221 have been secured against Davenport Brothers, dealers in picture frames, Scranton, Pa., and execution has been issued.

W. J. Caulkins, dealer in wall-paper, &c., Erie, Pa., has sold out to Sell & Gibson. The business was subsequently disposed of to W. J. Sell; Sell & Gibson having dissolved partnership.

August C. Speth, of the firm of Speth & Co., lithographers, New York city, was arrested on July 2 on the charge of manufacturing and issuing counterfeit elevated railroad tickets. He pleaded not guilty and was sent to prison in default of \$3,500 bail.

A large fire occurred at Port Perry, Ont., last week. The following named tradesmen were burned out: Baird & Parsons, publishers of the *Ontario Observer*; W. H. Leonard, photographer; H. McKenzie, photographer; E. Mundy, printer and publisher.

A fire was discovered, on June 29, in Amos Kemp's bookbindery, at Bloomington, Ill., in the third story of the block. The fire was headed off, though not until damage by fire and water to the amount of \$1,600 had been

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

sustained, which is insured. The fire originated by mice nibbling at a box of matches.

The Coburn Publishing Company, Chicago, has been closed by the sheriff.

D. A. Jackson, publisher of the *Dispatch*, Oneida, N. Y., has admitted to partnership W. J. David.

J. P. George, publisher of the *Jeffersonian*, Brookville, Pa., has sold out to McMurray & Sampson.

Barney & Dellano, dealers in subscription books, Detroit, Mich., have dissolved partnership. J. C. Barney continues the business.

Morris Thanhauser, importer of fancy paper and boxes, Philadelphia, Pa., is now also a member of the firm of Strauss, Thanhauser & Co., wholesale and retail dealers in fancy goods, &c.

The Acme Stationery and Paper Company has issued a new revised price list. It is a neatly printed pamphlet of twenty-four pages, and contains the fullest possible information. The prices given are very reasonable.

Jesse Crandall, the well-known Brooklyn toy dealer, it is authoritatively stated, has obtained an extension from a majority of his largest creditors. Mr. Crandall was obliged to take this step on account of a depression in trade and the fact that recent heavy failures have thrown on the market a large amount of goods, which have been sold at a great sacrifice, and hence tended to depreciate regular prices. The trade has the fullest confidence in Mr. Crandall's ability to pay his obligations and the extension asked by him was cheerfully granted.

Several of the creditors of Clarence Levey have caused an examination to be made of the records of Monmouth County, in order to learn the status of the property owned by him at Deal Beach, near Long Branch. The result of this search shows that quite a number of transfers of this property have been made from Clarence Levey to various members of his family, and also to Edward W. Burke, who in turn retransferred the property to relatives of Clarence Levey. The property consisted of 15 or 20 acres of ground which Levey had used to raise stock on, and a house was also upon it. The whole is valued at about \$15,000, the consideration mentioned in the deeds. It is claimed that some of the transfers were made without any consideration, and are consequently void, and steps will be taken to have them set aside. The Stationers' Board of Trade has the claims of several of the creditors in its hands for collection. An intimate acquaintance of Levey, who has had close business relations with him, says that he has reason to believe that Mr. Levey is not in Europe, and that he is still in this country in seclusion.

J. McCarthy & Co., paper-hangers, &c., Middletown, Conn., have dissolved partnership. J. McCarthy continues the business.

Clayton Brothers, dealers in fancy goods, at Seattle, Wash. Ter., have failed. Liabilities, \$20,820; nominal assets, \$20,000.

The *Vidette* Publishing Company, Oakland, Cal., has suspended publication.

Joseph Marks, stationer, Oroville, Cal., has been attached for \$4,318.

The Coburn Publishing Company, Chicago, Ill., has been closed by the sheriff.

E. L. Van Derveer, proprietor of the Union Paper Company, San Francisco, Cal., has sold out.

John Marshall, dealer in picture frames, Bridgeport, Conn., is offering to compromise with his creditors.

Ackerman & Co., publisher of the *Criterion-Democrat*, Carbondale, Ill., have been closed under a chattel mortgage.

Miller & Umbdenstock, printers, Chicago, Ill., have been succeeded by the Globe Lithographing and Printing Company.

P. L. Mooney & Co., dealers in subscription books, Chicago, Ill., have dissolved partnership. P. L. Mooney has succeeded to the business.

Patrick O'Neill, paper-stock dealer, 408 and 410 South Sixth street, Philadelphia, will carry on the business of the late firm of Rogers & O'Neill, the partnership having been dissolved by the death of Luke J. Rodgers.

The New York News Co. forwards a sample of a silk campaign badge, which it is now offering to the trade. The badge shows life-like portraits of the Republican candidates, printed from a steel-plate on silk of a crimson shade. The portraits are finely executed, and the badge is one of the prettiest pieces of campaign goods thus far introduced.

Wright & Keiser, manufacturing stationers, Allentown, Pa., have dissolved partnership, because of the failing health of Mr. Keiser.



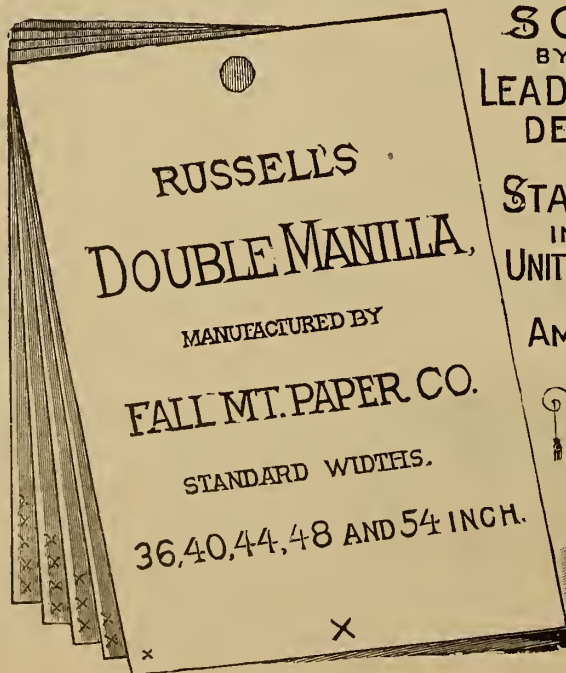
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Special Sizes Made to Order.



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Absorbs Instantly.
Leaves no lint. Will outwear any other.

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The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

Wright & Co. have bought the latter's interest in the firm and continue the business.

The Middletown Publishing Company, Middletown, Conn., has been attached.

M. A. Ring, Jr., paper-stock broker, who has been on a visit to Europe for several weeks, returned home this week by the Cunard steamer Aurania, looking remarkably well.

William Allan, assignee of Butler & Miles, paper dealers, has sent out a call for a meeting of the creditors of that firm on June 11, at eleven o'clock, when a statement of the affairs of the firm will be presented for the consideration of the creditors, and some proposition submitted toward a settlement.

James H. Batchelder, who succeeds Thompson & Batchelder, stationers, &c., Exeter, N. H., has received flattering notices from the press of that city. Mr. Batchelder is said to be very popular and is held in high esteem, and his store is said to be noteworthy for its large and varied assortment of goods.

John H. Lyon & Co. have opened a branch of their paper-stock business at No. 8 Washington square, Worcester, Mass. This they call their New England Agency, John M. Barker & Co. acting as their selling agents. This branch is more particularly devoted to sales of woolen rags, shoddies, extracts, flocks, &c.

A fire broke out in the stationery store of Edward E. Clark, No. 41 West street, Boston, Mass., on Saturday. The fire started in a small room in the rear of the store, from some unknown cause, and quickly worked its way to the floor above. The damage to the building, which is owned by the Mason heirs, will amount to about \$1,000, and is fully covered by insurance. The loss on the stock of Edward E. Clark is quite heavy, as a dense smoke pervaded the store.

A conference of newsdealers from various cities of the United States has been a subject of agitation for a long while. At a meeting of the New England newsdealers, held June 27, a committee of five was appointed to confer with a similar committee from the New York newsdealers' council to take steps toward arranging the date of holding the convention, and the Philadelphia newsdealers have already signified their intention of representing their city.

Langfeld, Turner & Andrews are now showing a line of wire supporting gusset ladies' hand-bags. These goods are made only for this firm, and judging from their extensive sale already, will prove some of the most popular articles in the shape of fancy leather goods that have as yet been introduced. The firm, also, has a full line of bill-books, calf and sheep-skin wallets, card and letter-cases, purses and a great variety of fancy leather goods in general.

Thomas D. Hubbard, of the Central Ohio Paper Company, paper dealer, Columbus, Ohio, and for a number of years salesman for George P. Putnam & Sons, publishers, is now visiting the city making his headquarters with Boorum & Pease. It has been about nine years since Mr. Hubbard has been in New York, and the wonderful changes which have taken place within that time surprises him, but none more than the growth of *The Paper Trade Journal* and *AMERICAN STATIONER*.

The Mount Cube Fibre Company, manufacturer of wood pulp at Wentworth, N. H., and having an office at 55 Equitable Building, Boston, Mass., has failed. It was incorporated in July, 1883, with a capital stock of \$100,000, of which \$50,000 was paid in and invested in real estate, machinery and patents. Most of the stock was owned by the Brown Lumber Company. Its officers are A. L. Brown, president; A. P. Wilson, secretary and treasurer, and C. B. Carter, superintendent. Its product was eight to twelve tons of chemical wood fibre each twenty-four hours, and made under the Carter process.

The stock of M. Norton, dealer in paper stock, No. 496 Commercial street, Boston, has been attached at the instance of parties in New York city, and a keeper is in possession. Mr. Norton mortgaged his stock for \$3,090, and also, it is said, his real estate at Medford, on Saturday last, and sailed for Europe. His liabilities are reported at \$30,000.

C. C. Herald, the well-known New York agent for Train, Smith & Co., of Boston, has been taking a well-earned vacation from close attention to business. Philadelphia is a very attractive place for Mr. Herald, and his looks indicate that he has been enjoying himself there, and it is said that he was very loth to leave when his time was up.

Phil. Hake is now showing a very complete line of New Year calling cards. The designs are very novel and pretty and deserve the inspection by the trade.

Charles Godfrey Leland is said to be convinced that the "Algonquin Legends," which he is about to publish, are fragments of a great epic which is identical with the Eddas.

The semi-annual meeting of the Stationers, Board of Trade was held on Tuesday afternoon last. President Pease presided and read an informal report. No business of importance was transacted.

Beverly Ward, for many years publisher of the *Commercial Advertiser*, and a son-in-law of the late Hugh J. Hastings, was succeeded this week by Bryant Godwin, son of Parke Godwin, the principal owner of the paper. The press-room continues to remain in charge of the efficient superintendent, Mr. Sundersland.

Marcus Ward & Co., Limited, have just issued a new book for children, entitled "Nursery Numbers." It contains some of the more popular Mother Goose Melodies, with entirely new illustrations. Its end papers were designed by Thomas Crane, and are very novel, being made up of rhymes formed by a combination of numbers and words. The general style of the book is somewhat similar to "At Home and Abroad," with which the trade are familiar.

THE DEMAND

— FOR —

LOCKWOOD'S DIRECTORY FOR 1884

Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

THE ONLY STANDARD WORK.

Sent, post-paid, on receipt of **TWO DOLLARS**.

OVER 20,000 ADDRESSES REVISED TO DATE.

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126 & 128 Duane Street, cor. Church,
NEW YORK.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —



Send for Samples and Prices.

GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.
ALSO FOR SALE BY
HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York

CARTER,

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

RICE & CO.

PAPER WAREHOUSE, BOSTON. MASS.

(CORPORATION.)

DIRECTORY.

Cards under this heading will be charged for at rate of \$10 per annum for each card.

Alphabet Blocks, &c.

THE EMBOSSED COMPANY, Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominoes and Checkers.

Artists' and Drawing Materials.

ABBOTT, A. H., & CO. 50 Madison st., Chicago, Ill.
JANENTZKY & WEBER, Jobbers,
1125 Chestnut st., Philadelphia, Pa.

Art Publishers.

BUFFORD'S SONS, J. H., Boston, Mass., 293 & 295 Broadway, N. Y., & 156 & 158 Monroe Chicago, Ill.

FORBES LITHOGRAPHIC MFG. CO.,
181 Devonshire St., Boston, Mass.

PRANG, L., & CO., Boston, Mass.; 38 Bond st., New York; and 1110 Walnut st., Philadelphia.

TABER, CHAS., & CO., New Bedford, Mass.
Salesrooms, 28 Bond st., N. Y.

Base-Ball Manufacturers.

WILSON BROS. CO.; also Dealers in Games, Home Amusements, Toys, &c.,
119 Chambers st., N. Y.

Blank Book Manufacturers.

BOORUM & PEASE, 28, 30, 32 and 34 Reade st., N. Y.

EVANS & GEDDES, 51 and 53 Maiden Lane, N. Y.

GAY, AARON R., & CO., 122 State st., Boston, Mass.

KNIGHT, ADAMS & CO., 14 Milk st., Boston.

PRICE, THOS. W., CO., 505 Minor st., Philadelphia, Pa.

Blotter Tablets and Pads.

WM. H. HASBROUCK, 536 and 538 Pearl st., N. Y.

Bookbinders.

WATERS, W., & SON, Patent Daily Calendars,
103 Fulton st., N. Y.

Book Binders' and Paper Box Makers' Materials.

SNIDER & HOOLE, 101 and 103 Walnut st., Cincinnati, O., and Chicago, Ill.

Bookbinders' Machinery.

CRANSTON & CO., Wythe Ave., cor. Hewes St., Brooklyn, N. Y.

DONNELL, E. P., & CO., Chicago, Ill.

HICKOK, W. O., Harrisburg, Pa.

HOWARD IRON WORKS, Buffalo, N. Y.

MCADAMS, JOHN, SONS, & CO., Ruling and Paging Machinery, &c., 528 Kent ave., Brooklyn, N. Y.

PIPER, E. J., Mfr. Paper Ruling Machinery,
Springfield, Mass.

SANBORN, GEO. H. & SONS, 51 Beekman st., N. Y.

SHERIDAN, T. W. & C. B., 25 Centre st., N. Y.

Bookbinders' Materials.

GARNAR, THOS., & CO., 181 William st., N. Y.

GANE BROTHERS, 106 Duane st., N. Y.

GRIFFIN, H., & SONS, 54 & 56 Duane st., N. Y., and 304 N. Main st., St. Louis, Mo.

Card Board Manufacturers.

TRIER, S., & SON, 190 William st., N. Y.

Cards—Blank and Visiting.

BECK, CHARLES, 609 Chestnut st., Philadelphia, Pa.

COLLINS, A. M., SON, & CO., Philadelphia, Pa.

HAKE, PHILIP, 155 William st., N. Y.

Copying Presses.

HUBBARD, H. N., 313 to 319 E. 23d st., N. Y.

ILLINOIS IRON & BOLT CO., Carpentersville, Ill.

SHRIVER, T., & CO., 333 East 56th st., N. Y.

TATUM, SAMUEL C., & CO., Cincinnati, O.

Card Fringes, Cords, Tassels, &c.

MENDE, PAUL, 43 and 45 Lispenard st., N. Y.

Copying Books.

MURPHY'S SONS, W. F., Philadelphia, Pa.

Electrotyping.

BAY STATE ELECTROTYPE FOUNDRY,
165 Devonshire and 26 Arch Streets, Boston, Mass.

Engravers.

WILTSHIRE, HARRY, 78 Nassau st., N. Y.

Envelope Manufacturers.

ACKERMAN ENVELOPE MANUFACTURER. For the trade only,
33 Beekman st., N. Y.

HILL, W. H., Worcester, Mass.

HOLYOKE ENVELOPE CO., Holyoke, Mass.

LOCKWOOD MFG. CO., 255 & 259 S. 3d st., Phila., Pa.

LOGAN, SWIFT & BRIGHAM ENVELOPE CO., Worcester, Mass.

PLIMPTON MFG. CO., Hartford, Conn.

REAY, M. A., 77 John st., N. Y.

THE WHITCOMB ENVELOPE CO. Worcester, Mass.

Eyelet Machines.

LIPMAN, HYMEN L., 51 South 4th st., Phila.

STIMPSON, E. B., 31 Spruce st., N. Y.

Fancy Goods—Velvet and Leather.

ANTHONY, E. & H. T., & CO., 591 Broadway, N. Y.

Globes.

ANDREWS, A. H., & CO., Chicago, Ill., and 19 Bond st., N. Y.—Globes, 3, 5, 6, 8, 12, 18 and 30 in. diam.

NIMS, H. B., & CO., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter. Reduced Price List on application.

Grain Tables.

DARROW, E., & CO. Elwood's Grain Tables \$1.25; mailed by the publishers,
Rochester, N. Y.

Ink and Mucilage Manufacturers.

U. S. TREASURY MUCILAGE AND WRITING INKS.
WILLIAM A. DAVIS, Manufacturer, Boston, Mass.

Leather Back and Side Titles.

COX, A. J., & CO., 144 and 146 Monroe st., Chicago, Ill.

Letter, Cabinet and Library Files.

THE GLOBE FILES CO., Cincinnati. Eastern office,
28 Bond st., New York.

Manifold and Carbon Paper.

ROGERS, L. H., 75 Maiden Lane, N. Y.

Metal-Bodied Rubber Type.

SMITH, R. H., & CO., Proprietors of Exclusive Patents and Sole Mfrs. Largest Rubber Stamp Mfy. in United States.
Springfield, Mass.

Numbering, Perforating and Paging.

BLOOD, R. T. & S., JR., 81 John St., N. Y.

MOORE & WARREN (Estimates cheerfully given),
57 John st., N. Y.

Paper.

ACME STATIONERY AND PAPER CO., 117 Fulton st., Manilla, Writing, Parchment & Copying Papers.

SCOTT PAPER CO., Limited. Toilet Papers, Bonnet Boards, Tea, Tissue, Manilla, Blasting, Drafting, Rope Papers, 27 North Sixth st., Philadelphia.

Paper Box and Paper Cutting Machinery.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

HOWARD IRON WORKS, Buffalo, N. Y.

Paper Bags and Glove Envelopes.

G. J. MOFFAT, 179 St. John st., New Haven, Conn.

Papers—Fancy.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

Paper Manufacturers.

JERSEY CITY PAPER CO., White and Colored Tissue and Copying Paper, Jersey City, N. J.

Paper Ruling, Cutting and Eyeletting.

KISSAM, B. A., 32 Beekman St., N. Y.

Patent Combination Tag and Envelope.

DUNHAM, JOS. T. & CO., Manufacturers and Sole Proprietors, Pier 24, North River, New York.

Pen Manufacturers—Steel.

THEO. L. WARRINGTON, Philadelphia, Pa.

Pen Manufacturers—Gold.

AIKIN, LAMBERT & CO., 23 Maiden lane, N. Y.

Scrap and Invoice Books.

SHEPARD, G. W. & CO., Manufacturer of the Patent Wooden-Back Invoice Books, Troy, N. Y.

Scrap Book Pictures.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

Sheep and Goat Leather.

ROCKWELL, J. S., & CO. 101 & 103 Duane st., N. Y.

Stationers' Hardware.

SMITH, J. O., MFG. CO., 51 John st., N. Y.
J. F. MURCH, Agent.

Stationers—Importers and Jobbers.

AGAR, ALEXANDER, 110 William st., N. Y.

KING, GEO. F., & MERRILL, 29 Hawley st., Boston, Mass.

WARD, MARCUS, & CO., 734 Broadway, N. Y.

Stationers' Novelties—Patented.

PHILA. NOVELTY MFG. CO., 821 Cherry st., Phila. Pa.—Fountain Pens, Paper Fasteners, &c., &c.

HAKE, PH. 155 William st., N. Y.

LOCKWOOD MFG. CO., 255 & 259 S. 3d st., Phila., Pa.

Toys and Games.

LYMAN & CURTISS, 23 Murray and 27 Warren sts., N. Y., Manufacturers of Toys, Games and Novelties.

PRIOR & HILGENBERG, 313 W. Baltimore st. and 42 & 44 German st., Baltimore, Md.

WEIDMANN, A., 306 Broadway, N. Y.

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OUSEY, G. R., Sagar's and Dowse's Patents, 1 Church Court, Old Jewry, London, Eng.

White, Manilla, Straw and Colored

PAPER-BOX BOARDS.

SPAULDING & TEWKSBURY,
238 Devonshire Street, Boston.

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— MANUFACTURER OF —

IVORINE COMPOSITION.

Poker Checks, Checkers (Tiger Brand), and Pool Balls
41 WHITE ST., NEW YORK.

Obituary.

ROBERT WHITE.

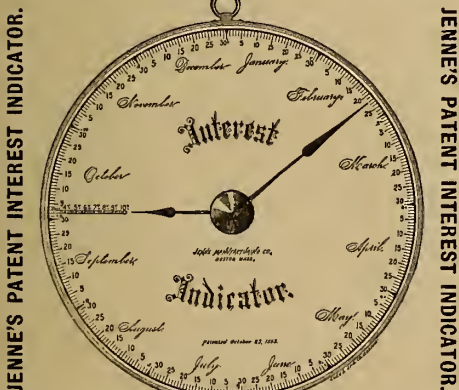
Robert White, the publisher of the *Sunday Democrat*, died on Saturday last of an affection of the heart and liver, at his home, 87 Hooper street, Williamsburg, 54 years old. He was born in Carrick-on-Suir, Tipperary, Ireland. Thirty years ago he came to this country with his wife, whom he married on the day he set sail.

He connected himself in business in New York with the late Richard Walters and made money. He finally abandoned commercial life, however, and took control of the publication of the *Sunday Democrat* on its establishment sixteen years ago.

While he was not an active member of any Irish organization, he was an earnest and warm friend of the cause they represent. He was a member of the Press Club and one of the founders of the Impecunious Club. Few persons in public life in this city were unacquainted with him. He leaves a wife, three sons and two daughters. His funeral will take place to-morrow from the Church of the Transfiguration in Hooper street, at nine o'clock, after the reading of a requiem mass.

The Novelty Card and Advertising Company, Chicago, is publishing a line of lithographed campaign portraits. Those already issued are good likenesses of the Republican candidates.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commands itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIRS: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. It CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
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Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.
ADDRESS

JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

ESTABLISHED 1830.

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J. H. BUFFORD'S SONS,

Importers and Manufacturing Publishers of

CHRISTMAS * CARDS,

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SAMPLES FOR THE WHOLESALE TRADE READY IN JULY.

BIRTHDAY, REWARD * ADVERTISING * CARDS.

PLAIN AND EMBOSSED SHAPED GOODS; Advertising Fans, Fan Handles, 8, 11 and 12-inch, Plain and Stained; Chromos, Fold Cards, Fringed Cards, Orders of Dance, Menus, Tassels, Fringes, Marriage Certificates, Crayons, Agricultural and School Diplomas, &c., &c.

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CHICAGO: 156 & 158 MONROE STREET.

BOSTON: 39 FEDERAL STREET.

WORKS AT HARRISON SQUARE, MASS.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

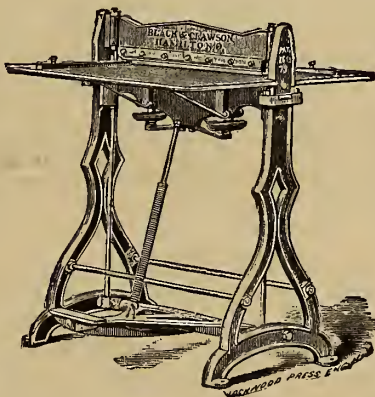
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A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —



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Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
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Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

CUT CARDS and CARD BOARDS,

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Samples and Price List sent to any one in the Trade on application.

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"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, 1/4, 3/8, and 1/2 in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list.

R. R. WATSON, Sole Agent, 49 Malden Lane, N. Y.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, JULY 10, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—8 Lakeside Building, CHICAGO, ILL.

Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carriaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
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Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
L. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Isl- ands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE commercial travelers are holding a meeting of their National Association at Boston. This body, in conjunction with like organizations formed in different sections, is growing in numbers and authority. It has the power, judiciously exercised, to make itself respected and influential.

CONVENTIONS are largely in order. One of the latest is that of the newsdealers of the country, who have determined to meet in conference for the purpose of trying to regulate abuses which prevail in methods of distribution, and for establishing a uniform system of handling publications.

PRACTICAL Christianity has been shown by a manufacturer at Columbus, Ohio. There has been much opposition to baseball playing on Sunday in this city, and efforts have been made to break up the practice. The manufacturer referred to called his employees, some nine hundred in number, together and notified them that if they would agree to abstain from Sunday ball-playing he would close his works at three o'clock on Saturday afternoon without any reduction of wages. This proposition was joyfully acceded to by the workmen, and so a great reform is promised accomplishment by the thoughtful and intelligent action of one man. This is true reform.

CONGRESS has finally adjourned, and the country is rid of vexatious legislation and disturbing politics until December. The heat and excitement of the presidential election are not inimical to trade, except so far as they distract attention, and people can very well go on about their business without present alarm as to the outcome. We do not discuss politics, but one thing we believe that we have a right to suggest, and that is, that business men should make up their minds as to whom they shall vote for and what party they shall support according to their own judgment, uninfluenced by the exhortations and biased statements of partisan papers. The body of voters, it must be remembered, is a jury. Some of them are influenced by appeals to their imagination; some are willing to let others think for them; still others are of that mongrel type who always want to be on the winning side, indifferent to principle, and another class are venal. The best hope of the country depends upon the men who can think for themselves, and whose opinions are founded upon authenticated facts and fixed principles. It is related that of the two great opposing barristers in England, Lord Brougham and Sir James Scarlett, the first always

charmed the jury with his eloquence, but that the latter gained the verdicts. In one instance it is narrated that a countryman just discharged from a jury and who had been on the panel in several cases in which these opposing counsel appeared, expressed his admiration of Brougham and his efforts before the jury, but on being asked why he had in every instance given a verdict on the other side, remarked that Sir James was always right. So it should be with the voter, who, while able to understand and measure the depth of eloquence and of appeals to passion, should withstand prejudice and form his conclusions by logical inferences and on established facts.

Roundabouts.

BY THE TRADE LOUNGER.

Well, after the few days' rest accorded last week, people seem to have settled down nicely to business, and what is more, business seems to have only been waiting for the National holiday to pass in order to take a bit of a turn, starting up a little livelier for the rest.

As THE STATIONER predicted last week, there has been no farther reduction in the prices for playing-cards. The new schedule of the card combination prices has just been issued, and it shows no change whatever from that which has been in effect during the past six months. The card manufacturers contend that prices are as low now as they can be and afford a profit, while the character of the goods is rather better than it has been.

I saw in the San Francisco *Bulletin* of late date that quite a lively time has been going on in California over the school-book contracts. Charges of bribery are freely offered, and the representative of an Eastern house has been arrested for bribing officials to adopt the publications which he represents.

Not only has the agent aforesaid got into quod, but he didn't get the contract, a San Francisco firm scooping it.

But, then again, the "trouble" drifts over onto the other side. One of the Pacific coast houses is said to have been putting its money where it could do the most good, and one of the county officials is reported to have skipped. The reason why is, that he accepted \$400 in consideration of his aid in introducing the books of another firm, and the excitement in educational circles, at last accounts, was quite intense.

Somebody will say: "They all do it."

Well, if they do, it is about time that such doings were stopped.

Some genuine novelties in fancy leather goods have lately appeared on the market. They are made of the hide of still-born calves

which is tanned in imitation of sealskin, the hair being left on. This material is said to possess remarkable pliability and beauty of color. Why the hide of still-born calves is more adapted to the purpose than that of other calves is not explained.

Some more contracts for stationery have been given out at Washington. As the editor tells me that he is going to print the particulars, I shall not discuss them. Some low prices are made. How's blotting?

James Leach is enjoying himself on his farm at Park Ridge, N. J. Why don't all of the trade have farms and enjoy themselves?—making hay while the sun shines.

The trade in shelf papers is curiously inactive, notwithstanding that it is usually quiet at this season. Dealers are on the ragged edge of uncertainty, some having completely shut down for this month, while others are groping on scarcely knowing whether to proceed or come to a standstill. As a dealer expressed it, "there is practically no trade."

This is another week of political excitement. I have learned by this time to repress my curiosity, and am now awaiting Chicago results composedly. Oh, if Ben should get the nomination, what a racket he would make, wouldn't he? I really believe that he would just make things "hump." But he will probably be assigned to a seat in the rear.

Answers to Correspondents.

Subscriber asks if any decision has been made lately regarding the Carseley patent on check protectors.

Ans.—Not that we know of. We have heretofore set forth the merits of the Carseley claim in THE STATIONER. We regard the patent as bad and its claims untenable, and believe that a little vigorous contest against it would defeat it.

H. & J. ask: Who makes those patent pencil holders and the coin holders mentioned in the last number of THE STATIONER?

Ans.—Will. F. Park, 57 Maiden lane, New York, has the sole agency for them.

R. P. Co. want address of manufacturer of "druggists' pads for wrapping purposes."

Ans.—Richmond Paper Box Company, Richmond, Va.

Marcus Ward & Co., Limited, have brought out a line of illuminated papeteries. The boxes are made of paper board and their exteriors are handsomely decorated. These will be filled with two packages of their flax paper. Marcus Ward & Co. are also putting up their celebrated Irish linen writing paper in illuminated wrappers.

Cheap literature seems to have reached its lowest point in Liverpool, Eng., where Goldsmith's "Vicar of Wakefield" has been neatly printed on good paper, furnished with a portrait, and sold for a penny.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgages.	NEW YORK CITY.	Amount.
Carmen & Bruner (R.)		\$1,300
Vandenhouten & Co. (R.)		169
H. A. Vornieschutz		300
Howison & Dubois		605
J. C. Lawrence		25,000
Mary F. Pillsbury		550
S. Seide (R.)		245

EASTERN STATES.

E. W. Massey (Massey & Murphy), Boston, Mass. (B. S.), household goods	.....
James H. Batchelder, Exeter, N. H.	3,200

MIDDLE STATES.

James Hilton, Trenton, N. J. (Real)	2,000
Hollenbach & Kirst, Reading, Pa. (R.)	2,766
Nicholas Kiefer, Scranton, Pa.	400

WESTERN STATES.

W. P. Bartlett, Livermore, Cal., <i>Herald</i> (Real)	10
J. Henderson et al. (Barry, Baird & Co.), San Francisco, Cal.	5,459
J. C. Rassmussen, Rock Island, Ill. (Real)	625
Joseph K. Fechheimer, Cincinnati, Ohio (Real)	1,850
Whelan & Tracy, San Francisco, Cal. (Real)	671
W. A. Montgomery, Denver, Col.	160
William D. P. Lowry, Davenport, Ia.	560
L. T. Alexander, Monticello, Ia., <i>Jones County Times</i>	95
George W. Crane & Co., Topeka, Kan.	3,500
Hamilton, Woodruff & Co., Topeka, Kan.	2,250
D. Ramaley, St. Paul, Minn.	4,066
St. Paul Electrotype Company, St. Paul, Minn. (B. S.)	...
Simon Krug, Cincinnati, Ohio (Real)	7,450
William H. Howard, Cincinnati, Ohio (Real)	500
C. W. Wadsworth, Cincinnati, Ohio (R.)	225

SOUTHERN STATES.

A. B. Rue, Louisville, Ky. (B. S.)	1,000
Warner & Co., Austin, Tex.	1,000

TERRITORIES.

E. T. Wilson, Dayton, W. T. (Real)	600
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The German National Museum contains numerous specimens of marbled paper of the olden times. One of the most ancient is a genealogy of noble Austrian families from 1579 to 1617. Thirty-two out of the 277 sheets are partly marbled on both sides as illustrations. The marbling is done in various styles; most of the specimens resemble the Turkish and Greek marble of to-day. The colors are blue and red, and the white color of the paper on which the drawings were made comes in between. Others are like the modern leather-marble, and are partly in brownish-red and dark-gray colors. The other leaves of the book are in various colors, except in white; white flowers, leaves, &c., are so printed as to appear on both sides, in greenish yellow or blue tints, or in gold and silver. Marbled papers were scarce even in the beginning of the 17th century, and the process was at that time and for long after a mystery. A receipt for marbling appears in a book printed in Nuremberg in 1651.

J. H. Bufford's Sons have greatly improved their campaign badges by the addition of silk fringe and cord instead of plain edges. These badges are made of cotton and have a handsomely lithographed portrait of Blaine and Logan. They are trimmed with red silk cord at the top and blue silk fringe at the bottom,

forming the combination of colors, red, white and blue. They are equal in appearance to satin badges, but in price are far cheaper. The firm has also a line of other campaign goods, to which the attention of the readers of THE STATIONER has been called before.

Market Review.

OFFICE OF THE AMERICAN STATIONER, }
WEDNESDAY, July 9, 1884. }

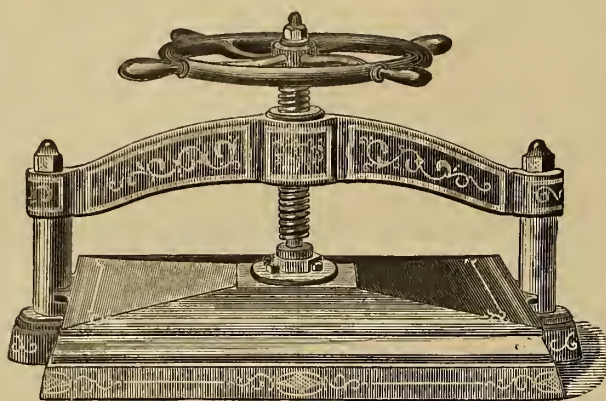
THE MONEY MARKET.—The financial situation continues to show improvement both in respect to the stronger condition of the banks, the abundant supply of loanable funds, and the improved feeling which is being manifested in various ways. Call loans on stock security have been available at $1\frac{1}{2}\%$ to $2\frac{1}{2}\%$ per cent. Time loans, in which but little has been done, quoted $5\frac{1}{2}\%$ to $6\frac{1}{2}\%$ per cent., and on Government bonds money can be had at $4\frac{1}{2}\%$ per cent. Commercial paper has been in moderate request, with first-class names quoted at 6 per cent. discount. The sharp advance established last week in the stock market has been followed by reaction and the whole list is lower, but the changes appear to have been caused wholly by manipulation, and are not the result of any new developments or of any change in the situation. Railroad bonds are likewise lower than last week, but the trading has been moderate, with an absence of pressure to sell. Government bonds are higher. Foreign exchange has ruled higher, but inactive, the demand having been quite light, but at the advance rates has ruled steady.

THE PAPER MARKET.—Notwithstanding no improvement has developed in the volume of business, there are some favorable features of the situation which seem to be exerting an influence for good. Among these favorable features may be mentioned a more encouraging bank statement, the continued ease and cheapness of money, comparatively large importations of gold, and more liberal buying of cotton and other domestic produce on export account, the combined influence of which has imparted a more cheerful feeling in business circles, and much of the depression that prevailed a fortnight ago has been replaced by more hopeful views respecting the future outlook, so that there is only lacking the vitalizing force of perfect confidence for a renewal of commercial activity. Values in the paper trade continue very low, but rule steady, and very even temper is still a prevailing feature. The straw-board trade is beginning to experience a little better demand, but goods are being marketed very closely to cost. The straw-wrapping trade are hopeful of being benefited through the shutting down of a number of mills on account of the scarcity of straw and the drought. We hear of about twenty mills which closed down on about July 1, and will remain so for sixty days. This movement will go far toward putting the market in good shape and diminishing the large surplus supply. Lest our quotations, made last week, of $7\frac{1}{2}\%$ at the mills for super-sized and calendered book paper should be misunderstood, it may be stated that a low grade of this quality is to be obtained at the mills for $7\frac{1}{2}\%$, as there are grades of super-calendered which bring $8\frac{1}{2}\%$ to 9% , while an extra machine-finished at $7\frac{1}{2}\%$ would not be above the market.

THE STATIONERY MARKET.—There seems to be a quickening in many lines of trade this week, and while the market does not indicate the presence of a boom, business generally is quite fair. The trade in fine stationery is steady, with about the same amount of orders as at a similar period last year. There is quite a brisk demand for summer toys, while the trade in novelties for the holidays is showing a healthy condition by the large number of advance orders which are being received. The playing-card trade is opening up good, and promises well for the remainder of the season. In fancy leather goods business also shows considerable improvement over a few weeks ago. These goods have greatly improved this season, not only in respect to design, but material. They are very attractive, novelty being their chief feature. This is said to be the duller period that has been known in shelf papers at this season. Many manufacturers have entirely shut down, a thing which has never happened before. The ink, pen and kindred lines show no variation from the condition last reported.

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UPON APPLICATION.



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DISCOUNT SENT TO THE TRADE
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Treasury Department Stationery.

Appended is a list of the bidders to whom the contracts for furnishing stationery for use in the Treasury during this year will be awarded as soon as an appropriation is made. The name of each bidder is given together with all of the items likely to be awarded to him, and the price bid on each in separate paragraphs:

C. W. Thorm.

300 reams foolscap, white, ruled, 14 lbs. to the ream, per ream, \$2.03.

100 reams manilla paper, strong, rope, 36x40 inches, 80 lbs. to the ream, per ream, \$1.87.

10 doz. shears, 9-inch, per doz., \$5.10.

40 doz. pints ink, crimson, Stafford's, per doz., \$9.75.

15 doz. knives, buck handles, large, four blades, per doz., \$9.75.

10 doz. shears, 11-inch, per doz., \$7.65.

100 doz. files, Shipman's patent, 9x11, cloth sides, 250 leaves, per doz., \$5.23.

1,000 lbs. pins, American & Howe Pin Company, best solid-headed, in one-half lb. boxes, viz.: 200 No. 1, 200 No. 2, 300 No. 3, 200 No. 4, 100 No. 5, average per lb. 53 4-10c.

3,000 doz. tape, red, No. 21, per doz., 7 1-10c.

10 copying-presses, R. Hoe & Co.'s, French pattern, No. 3, in boxes, each, \$27.

Valley Paper Company.

300 reams legal cap, white, ruled, 14 lbs. to the ream, per ream, \$1.87.

400 reams letter, white, folded, ruled, 12 lbs. to the ream, per ream, \$1.56.

500 reams note, white, commercial, flat, 7 lbs. to the ream, per ream, 90c.

Wm. A. Wheeler, Jr.

2,500 reams letter, white, flat, 10x16, 12 lbs. to the ream, per ream, \$1.55.

25 doz. ½ pints ink, Spencerian jet-black, in boxes of one doz. each, per doz., \$1.65.

24 doz. mucilage brushes, per doz., 8c.

25 doz. scissors, 6-inch, per doz., \$2.10.

100 doz. sponge-cups, glass, in boxes of ½ doz. each, per doz., 78 ½c.

50 doz. paper-folders, ivory, 10-inch, heavy, per doz., \$5.60.

25 doz. copying-brushes, 3½-inch, per doz., \$2.20.

5 doz. arm rests, polished mahogany, medium size, in boxes, per doz., \$4.08.

2 doz. call-bells, No. 8900, per doz., \$15.

10 gross thumb-tacks, German silver, steel points, screwed in and riveted, ¾ inch diameter, per gross, \$3.85.

50 gross pencils, American Lead Pencil Company's best round black, Nos. 2 and 3, per gross, \$2.88.

1 gross pencils, Eagle Pencil Company's blue, automatic, per gross, \$17.32.

1 gross pencils, Eagle Pencil Company's carmine, automatic, per gross, \$17.32.

50 gross pencils, Eagle Pencil Company's carmine and blue, hexagon, 9-inch, per gross, \$6.95.

6,000 lbs. twine, average per lb., 25c.

3,000 pieces ink-eraser, per piece, 1 ½c.

H. P. Blackburn.

500 reams note, white, commercial, ruled, 6 lbs. to the ream, per ream, 74c.

100 doz. quarts ink, Carter's combined copying-ink and writing fluid, per doz., \$5.81 4-10.

100 doz. quarts ink, Stafford's commercial, per doz., \$3.69.

40 doz. pints ink, crimson, Carter's, per doz., \$6.37.

100 gross pencils, A. W. Faber's best round black, Nos. 2, 3 and 4, per gross and M., \$4.10.

100 gross pencils, Dixon's American, best round black, S. M., per gross, \$3.34.

Wm. Ballantyne & Son.

200 reams card blotter, J. Parker, Son & Co.'s Treasury, No. 100, to weigh 90 lbs. to the ream, per ream, \$16.07.

10,000 tags, linen, eyeletted, 4½ x 2½, per M., \$3.45.

10,000 tags, manilla, eyeletted, 4½ x 2½, per M., 95c.

50 doz. quarts ink, David's black, per doz., \$2.04.

100 doz. pints ink, David's black, per doz., \$1.37.

25 doz. ½ pints ink, David's black, per doz., 83c.

40 doz. pints ink, crimson, Wm. A. Davis's, per doz., \$7.50.

150 doz. bottles ink, carmine, David's, No. 3, ground-glass stoppers, per doz., \$1.81½.

100 doz. inkstands, heavy, 2 inch, No. 308, glass stoppers, in boxes of ½ doz., per doz., \$1.04½.

100 doz. inkstands, heavy, 3-inch, No. 308, glass stoppers, in boxes of ½ doz. each, per doz., \$1.55.

500 inkstands, Brower's patent, each, \$1.35 1-3.
 25 inkstands, banker's double, cut-glass, each, \$2.80.
 50 doz. paper weights, metal, per doz., 90c.
 50 doz. pen-racks, single, per doz., 50c.
 50 doz. clips, board, letter size, per doz., \$2.57.
 5 doz. clips, board, cap size, per doz., \$2.83.
 50 doz. files, bill, upright, per doz., 53c.
 1,000 gross pens, steel, Spencerian, viz.: 800 No. 1, 100 No. 2, 100 No. 3, per gross, 67½c.
 10 gross pens, steel, Gillott's, No. 808, swan quill, per gross, \$3.89.
 3,000 lbs. sealing wax, red, best, per lb., 27¼c.
 2,000 lbs. sealing wax, brown, per lb., 14¼c.
 500 boxes cut quills, per box, 68c.
 100 boxes seals, notarial, No. 25, no gilt, per box, 11¼c.
 5,000 boxes seals, bond, thin, green paper, gummed, 10 in box, per box, 2 1-5c.
 50 tapes, metallic, 100 feet, in 10ths, in cases, each, \$2.74.
 10 copying presses, T. Schriver & Co.'s, French patterns, 10x15, in boxes, each, \$18.
 10 copying presses, T. Schriver & Co.'s, style E, best, 11x16, in boxes, each, \$9.

James R. Michael.

60 reams card blotter, "Climax," to weigh 90 lbs. to the ream, per ream, \$10.68.
 100 lbs. rubber, No. 20, A. W. Faber's "Improved Artist's," per lb., 84c.
 100 lbs. rubber, No. 20, Eagle Pencil Company's "Bevel," per lb., 70c.
 200 doz. erasers, steel, per doz., \$1.95.

E. D. Lockwood.

200 reams envelope paper, gold, 26 lbs. to the ream, per ream, \$2.63.
 500 reams manilla paper, thin, cap size, 480 sheets to the ream, per ream, 10c.
 100 M envelope, 10½x6, XX manilla, rope, per M, \$1.54.
 50 M. straw boards (white on one side), 7x3 (in wooden cases of 25,000 each), per M, \$1.34.
 10 doz. shears, 10 inch, per doz., \$6.94.
 100 gross pencils, Eagle Pencil Company's best round black, Nos. 2 and 3, per gross, \$2.75.
 4,600 gross pens, steel, average per gross, 43 1-5c.
 200 boxes paper fasteners, No. 1, tin or white metal, 100 in box, per box, 16 93-100c.
 2,000 boxes paper fasteners, No. 2, tin or white metal, 100 in box, per box, 16 93-100c.
 2,000 spools tape, red, No. 21, 72 yards per spool, per spool, 17c.
 1,000 spools tape, red, No. 31, 72 yards per spool, per spool, 26c.

Joe. H. Mann.

2,000 reams copying paper, thin, strong, 9¼x11 inches, 2 ream packages, per ream, 30c.
 1,200 copying books, 10x12, full 500 pp., half-bound, cloth sides, each, 68c.

Joseph G. Ditman.

20 reams manilla paper, strong, rope, 18x34½ inches, flat, 56 lbs. to the ream, per ream, \$4.68.
 200 reams manilla paper, strong, rope, 20x36 inches, 45 lbs. to the ream, per ream, \$3.60.
 1,000 reams manilla paper, strong, rope, 24x36 inches, 50 lbs. to the ream, per ream, \$4.

Niagara Envelope Company.

50 M. envelopes, 9½x5¼, XX manilla, rope, per M., \$2.28.

J. D. Free, Jr.

50 doz. quarts copying ink, Arnold's, genuine, per doz., \$7.10.
 50 doz. quarts copying ink, A. W. Faber's French, per doz., \$4.25.
 200 doz. quarts writing fluid, Arnold's, genuine, per dozen, \$4.08.
 100 doz. clips, metal, small size, in boxes of one doz., each, per doz., 42½c.
 50 doz. files, Shipman's patent, 9x13, cloth sides, 250 leaves, per doz., \$5.75.
 50 gross pencils, A. W. Faber's best blue, per gross, \$4.50.
 10 gross pencils, A. W. Faber's best carmine, per gross, \$4.95.
 125 gross penholders, Crown, viz.: 25 No. 1, 50 No. 2, 50 No. 3, per gross \$3.50.
 100 lbs. rubber, No. 20, Davidson's velvet, per lb., 85c.

J. J. Chapman.

25 doz. paper-folders, iron, japanned, 3½ inches wide, per doz., 58c.
 50 gross ink, cone, black, per gross, \$2.19.
 2 doz. hones, in cases, per doz., \$1.74.
 12 mucilage reservoirs, large, each, 44c.

White, Corbin & Co.

600 M envelopes, No. 5, white, per M., 75c.
 1,000 M envelopes, No. 6, white, sample furnished by the department, per M. 95c.
 2,000 M envelopes, 8¾x3¾, white, M., \$1.55.
 1,000 M. envelopes, 9¾x4¼, white, per M., \$1.70.

800 M. envelopes, 10¼x4¾, white, sample furnished by the department, per M., \$1.95.

50 M. envelopes, 10x6½, XX manilla rope, per M., \$3.14.

25 M. envelopes, 10x13, XX manilla, rope, per M., \$4.85.

100 M. envelopes, 10½x6, XX manilla. rope, per M., \$2.85.

300 M. envelopes, 11½x4½, XX manilla, rope, per M., \$2.55.

100 M. envelopes, 12½x6, XX manilla, rope, per M., \$1.25.

Morgan Envelope Company.

200 M. envelopes, No. 6½, white, per M., \$1.07.

Holyoke Envelope Company.

50 M. envelopes, "Pay, No. 2," gold, per M., 53c.

100 M. envelopes, 4¼x2¾, XX manilla, per M., 48c.

400 M. envelopes, 8¾x3¾, X manilla, per M., 88c.

125 M. envelopes, 9¾x4¾, X manilla, per M., \$1.04.

15 M. envelopes, 9¼x4¾, XX manilla, rope, ungummed, per M., \$1.80.

25 M. envelopes, 10¾x4½, XXX manilla, rope, ungummed, per M., \$2.23.

Wm. A. Davis.

200 doz. bottles mucilage, 4-oz. (name of manufacturer to appear on label), with brushes in boxes of one doz. each, per doz., 45c.

200 doz. quarts mucilage (name of manufacturer to appear on label), per doz., \$3.10.

R. A. Robbins.

20 doz. baskets, waste, straight cylinder, 16 inches high, 13 inches diameter, per doz., \$7.20.

3,000 lbs. twine, No. 1, per lb., 8 7-10c.

100 tapes, metallic, 50 feet, in 10ths, in cases, each, \$1.60.

Parker, Stearns & Co.

10,764 gross rubber bands, A. W. Faber's, Davidson Rubber Company's, or Parker, Stearns & Co.'s, viz., average per gross, 32 7-10c.

800 great gross rubber bands, A. W. Faber's, Davidson Rubber Company's, or Parker, Stearns & Co.'s, viz., 400 each, Nos. 11 and 17, average per great gross, 89 9-10c.

R. K. Helphenstine.

500 lbs. sponge, per lb., \$1.75.

Whiting Paper Company,

HOLYOKE, MASS., U. S. A.,

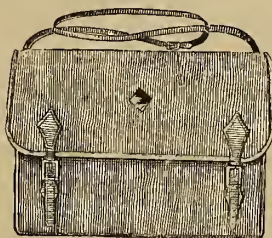
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THREE MILLS—TOTAL DAILY PRODUCT, 20 TONS.

All descriptions of LOFT-DRIED PAPERS in stock or made at short notice. Our great facilities enable us to make as good paper, and at as low a price for the quality as any mill in the country.

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ALL KINDS, QUALITIES AND PRICES.



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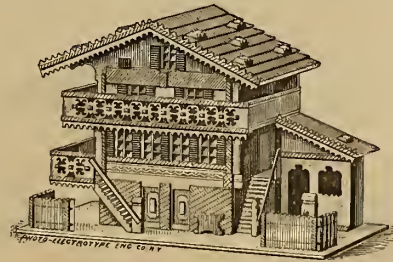
Artistic Swiss Wood Carvings.

NOVELTIES FROM ALL COUNTRIES.

The "ROSE" Shade.

The "UNIQUE" Bird-Cage Awning

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THE SWISS CHALET.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

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OFFENBACH-ON-MAIN, (GERMANY),

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FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

ENVELOPES,

✧ Cards ✧ and ✧ Cardboard, ✧

Ruled Business Headings in White & Colored Papers,

✧ NOVELTIES IN ADVERTISING CIRCULARS, ✧

Flat Papers, Cover, Book and News Papers.

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ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

ALLES & CONANT,

No. 90 Chambers Street, New York,

Manufacturers of the Largest Line of

PORTABLE WRITING DESKS

And Fancy Work Boxes

IN THE UNITED STATES

In Plush, Wood and Leather.

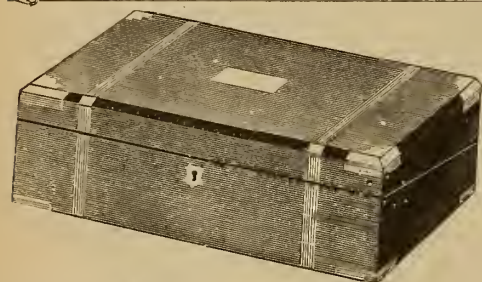
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Artistic Printing.

The artistic results of typography as now exemplified in so many forms and designs of varied beauty, even a quarter a century ago, would have been classed among the marvels. One is astonished at every new accomplishment by science for the use and comfort of man, but is there any less cause for surprise and wonder when it is considered that within the memory of comparatively young men she superlative excellence of typographic art was deemed impossible? A moment's reflection points the way to an interesting study in comparing what was done and what is being done by the engraver, printer and pressman. The rigid lines and cold accuracy of steel plate, often, without even a stroke of spirited execution, no matter how fruitful of thought and life the subject was, which delighted a past generation and the older people of the present, have given way to the warmth, soulfulness and beauty of the engraver's art. Slow, sure and costly, of necessity, was the working of steel in illustration and ornamentation used by the typographer, swift beyond the possibility of counting, except by devices for that purpose alone, impressions are turned off from woodcuts by the modern press amounting to many thousands an hour. The work is not only better mechanically, but attains an artistic perfection, which at once appeals to the sense of the beautiful. To many typographic designs of to-day can be applied the poet's thought, "A thing of beauty is a joy forever." One reads his handsomely printed newspaper, in which multi-form type is arranged to produce pleasing effect in news matter and advertisements, but does he ever think of the care, accuracy and thought required in placing the type so artistically from the time it leaves the case until in form it reaches the press? Does he ever think of what modern invention in adjusting intricate machinery to this purpose has done in producing a press that throws off anywhere from 16,000 to 30,000 impressions of his paper every hour?

Thirty years ago newspapers, now great, with hundreds of thousand daily readers, were produced by the slow work of man power, oftentimes with but a man and a dirty-faced urchin at the inking lever after each impression. Then a printer's outfit cost but little compared with the thirty, forty or fifty thousand dollars required to purchase a modern perfected press alone. Again the efforts at book and catalogue publishing, in the interests of any special topic, firm or trade, was confined to but a few. Now the printer is recognized as an absolute essential in bringing the people, merchant and manufacturer together. The two latter classes have, to a very large extent, become book and catalogue publishers, brought about by the cheapness with which this work can be done by the aid of machinery and the advancement of the art. It can be said that nearly every man in large and, in many cases, moderate operations of trade and manufacture is a publisher in his own interests, and he always takes his work to a place where it can be done artistically, accurately and cheaply. It

is not many years since the most progressive type-founders could supply their customers with styles that would answer the demands of the public for years. Now the founder who does not issue at least four times a year a catalogue of new and artistic styles of type and ornaments—is far behind the age. There are some, who, to keep pace with public taste and thought, supplement, during the year, their regular catalogues, and in each one finds numerous beauties and combinations where, but a short time ago, it was thought nothing more excellent could be done. It is the printer's customer to-day who is often teaching the craft as to new designs and beautiful arrangement and attractive effect. The printer in turn calls upon his type-founder who produces what is wanted to satisfy varied tastes. Typographical art is indeed progressive, and the establishment not equipped to meet, at a moment's notice, the wants that public taste in printing is constantly creating, can hold only a small place in the ranks of progressive craftsmen, and will obtain but little encouragement.—*Printers' Gazette.*

History of Thermometers.

At a recent meeting of the Royal Meteorological Society, the president, R. H. Scott, F. R. S., read a paper entitled "Brief Notes on the History of Thermometers," in which he said that the name of the actual inventor of the instrument is unknown. The earliest mention of it, as an instrument then fifty years old, was in a work by Dr. L. Flood, published in 1638. Bacon, who died in 1636, also mentions it. The earliest thermometers were really sympiesometers, as the end of the tube was open and plunged into water, which rose or fell in the tube as the air in the bulb was expanded or contracted. Such instruments were, of course, affected by pressure as well as temperature, as Pascal soon discovered. However, simultaneously with such instruments thermometers with closed tubes had been made in Florence, and some of these old instruments were shown at the loan collection of scientific apparatus at South Kensington in 1876. They are in the collection of the Florentine Academy, and in general principle of construction they are identical with modern thermometers.

Passing on to the instrument as we now have it, Mr. Scott said that most of the improvements in construction in the earliest days of the instrument were due to Englishmen. Robert Hooke suggested the use of the freezing point, Halley the use of the boiling point and the employment of mercury instead of spirit, and Newton was the first to mention blood-heat. Fahrenheit was a German by birth, but was a *protégé* of James I., and died in England. Reaumur's thermometer, in its final form, owes its origin to De Luc, while the centigrade thermometer, almost universally attributed to Celsius, was really invented by Linnæus. Celsius' instrument had its scale the reverse way, the boiling point being 0° and the freezing point 100°.

When we are alone we have our thoughts to watch—in our families our tempers, and in society our tongues.

Paper Bottles.

Paper bottles are now made on a large scale in Germany and Austria. The paper must be well sized. The following is said to be a good receipt for the paper: Ten parts of rags, forty of straw, fifty of brown wood pulp. The paper is impregnated or coated on both sides with sixty parts of defibrinated fresh

blood, thirty-five parts of lime powder, five parts sulphate of alumina. After drying, ten or twelve rolled leaves are coated again, placed over each other, and then placed in heated molds. The albumen in the blood forms a combination on pressure with the lime, which is perfectly proof against spirits, &c. The bottles are made in two pieces, which are joined afterward.

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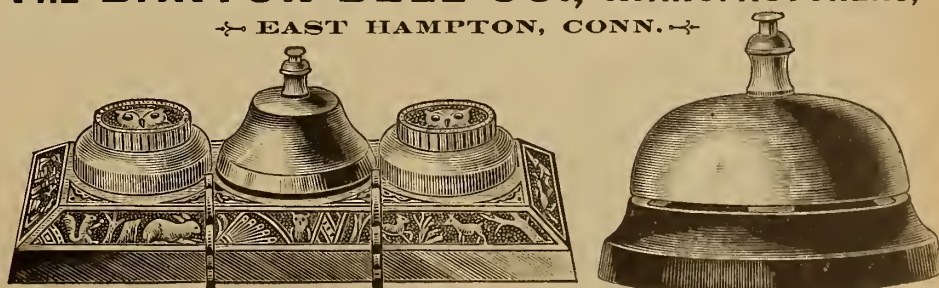
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Form backs of any thickness of board.
Form the largest back as quickly and easily as the smallest.
Form a dozen bands in the same time as one.
Form backs of any size book manufactured.
Form backs harder and better in every respect than any made by hand.
Form backs that will retain their shape and will not split or break.
Form backs in one-quarter the time required by hand.

Saves labor, as backs can be formed so much easier than by hand.
Saves gas, as it requires only a few moments to heat.
Saves money, as a boy can form backs with this machine as well as a man.
Causes no inconvenience from working over hot fumes, as there are none.
Will keep in order, as it is made entirely of iron and steel, and has no weak points to break.
Will pay for itself in a very short time.
We warrant the machine to do all that is claimed.

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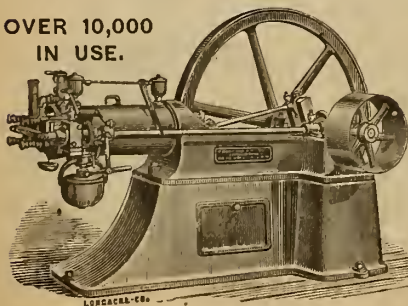
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VALUE OF IMPORTS OF PAPER, BOOKS, &c. AT THE PORT OF NEW YORK, FOR THE WEEK ENDED JULY 4, 1884.

Albums.....	278	\$26,670
Books.....	276	30,744
Newspapers.....	131	4,302
Engravings.....	38	6,425
Ink.....	51	1,510
Lead Pencils.....	—	—
Slate Pencils.....	—	—
Paper.....	232	18,950
Steel Pens.....	1	232
Other.....	8	433
Totals.....	1,015	\$89,266

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED JULY 8, 1884.

Paper, reams.....	11,769	\$2,145
Paper, pkgs.....	1,547	3,584
Paper, cases.....	207	7,402
Books, cases.....	140	15,766
Stationery.....	158	20,542
Totals.....	13,821	\$49,439

STATIONERY EXPORTS FROM NEW YORK.

FROM JULY 1 TO JULY 8, 1884.

BOOKS, cases, to Liverpool, 10; to British East Indies, 1; to United States of Colombia, 6; to Glasgow, 2; to London, 22; to Havre, 26; to Brazil, 26; to Dutch West Indies, 1; to Hamburg, 1; to Antwerp, 1; to British Australasia, 25; to New Zealand, 1; to Hong Kong, 3; to Central America, 5; to Africa, 2; to Japan, 4; to Hayti, 2; to Uruguay, 2.

PAPER, to Liverpool, 13 cs.; to Cuba, 35 pkgs., 11,000 rms.; to United States of Colombia, 55 cs.; to Porto Rico, 500 rms., 1,434 pkgs.; to Brazil, 9 cs.; to British West Indies, 20 rms., 33 pkgs.; to Bremen, 2 cs.; to Mexico, 7 pkgs., 12 cs.; to Hamburg, 1 cs.; to Havre, 13 cs.; to London, 13 cs.; to Argentine Republic, 25 cs.; to Central America, 25 rms.; to Dutch West Indies, 24 rms.; to Antwerp, 35 pkgs.; to Newfoundland, 1 cs.; to Chili, 29 cs.; to Venezuela, 27 cs.; to French Guiana, 200 rms.; to Uruguay, 10 pkgs.

STATIONERY, cases, to Liverpool, 51; to United States of Colombia, 16; to Mexico, 47; to Cuba, 3; to Hamburg, 17; to London, 19; to British West Indies, 2; to Havre, 1; to Brazil, 6; to French West Indies, 1; to Dutch West Indies, 4; to Bremen, 32; to British Australasia, 2; to New Zealand, 1; to Newfoundland, 17; to British East Indies, 1; to Hong Kong, 1; to Chili, 1; to Venezuela, 6; to Hayti, 2; to China, 1.

PERFUMERY, packages, to British West Indies, 49 pkgs.; to London, 9; to Central America, 7; to Dutch West Indies, 5; to Rotterdam, 101; to Malta, 250; to Brazil, 111; to Ecuador, 225; to Venezuela, 8; to Uruguay, 10; to China, 2,000.

PRINTING MATERIALS, packages, to Mexico, 7; to London, 1; to Argentine Republic, 4; to United States of Colombia, 5; to Rotterdam, 1; to Hamburg, 1; to British Australasia, 11; to Brazil, 1.

PENCILS, cases, to London, 3; to New Zealand, 2; to Japan, 4.

SLATES, cases, to Dutch West Indies, 1; to Copenhagen, 50; to Nova Scotia, 27; to Chili, 5; to Argentine Republic, 50.

TOYS, SPORTING GOODS, &c., cases, to United States of Colombia, 2; to London, 12; to Cuba, 1; to Liverpool, 3; to British Australasia, 29; to British Guiana, 2; to Uruguay, 1; to China, 6.

INK, packages, to United States of Colombia, 1; to London, 2; to Mexico, 3; to Cuba, 12; to Porto Rico, 3; to Uruguay, 31; to Argentine Republic, 100.

PRINTED MATTER, packages, to Liverpool, 1.
CHROMOS, ENGRAVINGS, LITHOGRAPHS,
&c., cases, to Dutch West Indies, 1.
FANCY GOODS, cases, to Hamburg, 4.
TYPE-WRITERS, cases, to Hamburg, 12.
PRINTING PRESSES, packages, to Hamburg, 6.
CRAYONS, cases, to Glasgow, 25.

IMPORTATIONS OF PAPER.

FROM JULY 1 TO JULY 8, 1884.

E. & H. T. Anthony, Rugia, Hamburg, 6 cs.
L. De Jonge & Co., by same, 3 cs.
J. Campbell & Co., by same, 10 cs.
Keuffel & Esser, by same, 2 cs.
Seoville Manufacturing Company, St. Germain, Havre,
4 cs.
Norman & Co., by same, 1 cs. hangings.
S. Galle, by same, 10 pkgs.
C. H. George, Circassia, Glasgow, 1 cs. hangings.
A. A. Buck, Nordland, Antwerp, 1 cs.
Roth & Lips, by same, 9 cs.
Baldwin Brothers & Co., Catelonia, Liverpool, 5 cs.
Keuffel & Esser, by same, 4 cs.
Staunton & Co., by same, 4 cs.
A. Dusel, by same, 13 cs.
B. L. Solomon & Sons, by same, 4 cs.
A. Ireland, State of Georgia, Glasgow, 12 cs.
F. J. Emmerich & Son, W. A. Scholten, Rotterdam,
24 cs.
C. Kimpton, Homdal, Antwerp, 7 cs.
E. & H. T. Anthony, Gellert, Hamburg, 4 cs.
Charles Cooper & Co., by same, 3 cs.
Hy. Garth, by same, 15 pkgs.
G. Gennert, Lessing, Hamburg, 5 cs.
L. De Jonge & Co., by same, 5 cs.
A. Levy, Lessing, Havre, 1 cs.

Fidelia Bridges, who is now at Jamestown, R. I., for the summer, has designed a series of cards representing bird and flower life, in the Japanese manner. Walter Satterlee has completed a humorous series of Gnome designs, which represent the merry men of the fairy ring busily engaged in painting the holly berries and polishing up the leaves in anticipation of Christmas jollity. Mme. Flory, whose flower studies are so extensively sought after, has furnished some designs for Prang which will be of use to more advanced students. L. B. Humphrey is at Hopedale, Mass., and has in course of preparation a series of studies from American child-life.

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Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

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Our Patent Laws, as related to Agriculture, Arts and Industries.

By JAMES A. WHITNEY, LL.D., COUNSELOR-AT-LAW.

PATENTS CAUSE INVENTIONS TO BE TRIED AND ADVERTISED TO THE PUBLIC.

But this is not all. After an invention has been completely elaborated in the brain of its originator; after it has been fully explained in his specification and drawings; and after his patent has been secured, the work of the inventor has only fairly begun. The improvement must be reduced to practice; the best form and proportions, the fittest materials, and the most efficient manner of using it, must all be arrived at through actual construction and careful experiment. All this costs money, and very frequently a good deal of it, and inventors, at the outset at least, are often poor. Without a patent, no money could be obtained from a new invention; for after the money was spent, neither the inventor nor his assistant would have any more right to the improvement than any one else. But armed with his patent, the originator of a valuable improvement can commonly find money and faith to assist him in perfecting the invention and demonstrating its utility to the public. Fulton would never have obtained the means to build the first successful steamboat, and thus to give to our country the glory of the great achievement, if his patent from the State of New York had not induced Chancellor Livingston to join in the enterprise. Professor Morse could never have proved the utility of his telegraph, if he had not had a patent to sell in shares to secure aid. The inventor of the most valuable portions of the Buckeye mower sold four-fifths of his right in order to secure the manufacture and sale of the machine on an extended scale; and if we choose to go further back and outside of the examples afforded by our own country, James Watt would never have wrought the modern steam-engine into useful shape, if he had not had a patent to share with Boulton, who furnished the means to carry on the manufacture, and to make the merits of the invention known. Nine times out of ten where an improvement is introduced to public use, the capital for manufacturing, advertising, and selling it is obtained from parties other than the inventor upon the credit of the patent, and could not possibly be obtained in any other way. Hence we see that the patent laws afford the sole inducement for the production of valuable improvements in the useful arts; that their direct result is to train a class of men especially for the work of making such improvements; and that they not only cause the improvements to be made, but provide, as a direct effect of their operation, the means by which they are practically developed, fitted for actual use, and introduced to the notice and consideration of the public. Is it not manifest, then, that, taking human nature as we know it to be, and society organized as it is, expediency, apart from all higher considerations, dictates the grant of letters-patent for inventions, the encouragement and fostering of inventors by means of patent laws? * * *

WHAT PATENTS HAVE DONE FOR AGRICULTURE.

There can be no improvement in any industry which does not benefit the agriculturist; for he buys the products of all manufacturing arts, while he sells those that result from tillage or the keeping of flocks and herds. With improvements such as we have just considered, the farmer gains, because the articles he purchases are reduced in price; but there are other inventions which redound more directly to his advantage, because they enable him to produce, at a smaller cost to himself, what he has to sell. This class of improvements embraces all agricultural machinery; and the influence of patent laws in bringing into existence the means that have revolutionized husbandry in all its branches within less than fifty years, is to the full as apparent as in every other class of invention. I need not refer to the history of Eli Whitney's cotton-gin or Jethro Wood's iron plow to show that it was the promise held out by the patent laws that led these men, through manifold trials, the one to open the way of this country to supremacy in the growth of the staple fibre of the world, the other to realize in sober fact the fairy tale of Scandinavian mythology, which told how a metal share added tenfold to the produce of the earth. But in agriculture, as in every other art, advancement has been due, not more to the celebrated inventions than to multitudes of smaller ones that, each in its place, have saved time, labor, or the necessity of skill; and the aggregate results of these are astounding. The citation of a few examples will show the correctness of my remark, that agriculture owes more than any other industry to the fostering spirit of the patent laws. And as the yield of the harvest begins with the turning of the furrow, perhaps the steel plow is the best illustration I can use in this connection. It was patented in 1864 by Francis F. Smith; and as the experience of this inventor is a fair type of that of inventors generally, I may speak of it at some length to illustrate the fact that no man would be justified, in view of his own interests, in devoting himself to producing new and useful improvements, if there were no patent laws to reward him for so doing.

Smith commenced business in Ohio, thirty-three years ago, as a blacksmith, and started his own shop in 1843. In 1854 he removed to Indiana, for the special purpose of making plows. Here he had frequent occasion to repair plows, and also carefully studied their operation in the field. He sought to make improvements as early as 1850, and made two steel plows of sheet steel, by hand, in 1856. At this time his business was worth eight dollars per day. He left this and his shop, and worked for a dollar and a half per day in a plow factory in Mokena, Illinois, to master the practice of plow-making, and stayed there a year. In 1859 he made numerous experiments in tempering sheet-steel plows, but could not save more than one in three. Mokena is on the Kankakee River. On the north the soil is free from sand, on the south sharply sandy and gritty; on the north side a plow would last six to eight years, but on the south a hole would often be cut through the share in plowing twenty-five acres, and frequently the

point and rear end of the land side would be cut away. In 1859 he was laid up by sickness, and learned by reading that steel could be cast to shape, but could get no satisfaction by inquiry, until brought, by correspondence, into relations with the Collins Steel Company of Connecticut. He went to Collinsville, and left his affairs in the hands of employees at a loss of one thousand dollars during the trip. The Company required that he should give up his business, attend to the making of the cast-steel plows, and assign one-half of the patents secured. He moved to Collinsville in autumn of 1860. He sold his shop, stock, and household goods at a loss of eleven hundred dollars, and the expenses of moving and of the former trip were six hundred more.

(To be continued.)

A New Varnish.

A new varnish has been invented in France, according to the *Oil and Colorman's Journal*, the principal ingredient of which is entirely distinct from the gums of ordinary varnish. The base consists of paper treated with nitro-sulphuric acid and camphor dissolved in alcohol. The varnish is composed of this ingredient, with acetic ether, sulphuric ether, castor-oil, Venetian turpentine, methylated alcohol, acetate of amyl and pure crystallizable acetic acid in definite proportions. The varnish is said to have the following properties: It is unaffected by water and humidity, and will also resist weak and concentrated acids, and likewise alkalies if contact be not too prolonged; it takes a fine polish. It can only be applied to surfaces warmed either by the sun, before the fire, or in an oven at the temperature of 35° to 45° centigrade. If applied to a cold surface it becomes white, and the coating is wanting in coherence, and possesses none of the qualities of the same varnish applied to a warm surface. Any kind of brush may be used for applying it. It dries in two minutes at the outside, so that twenty-five or thirty coats may be applied per hour. It may be rendered more flexible, and may then be applied to cold surfaces, by adding crystallizable acetic acid and acetate of amyl.

A Superior Marking Ink.

The following recipe affords a marking ink which flows freely from the pen without running or blotting, becomes perfectly black upon application of a moderate heat, and will not destroy the texture of the finest cambric: Nitrate of silver, one ounce; carbonate of soda, crystallized, half an ounce; tartaric acid, two and a half ounces; strong liquid ammonia, one-eighth ounce; archil, one-sixteenth ounce; white sugar, four ounces; powdered gum arabic, twelve ounces; distilled water, a quarter of an ounce. Dissolve the nitrate of silver and carbonate of soda separately in distilled water; mix the solutions; collect and wash the precipitate on a filter; introduce the precipitate, still moist, into a Wedgewood mortar, and add to it the tartaric acid, rubbing them together until effervescence has ceased; add liquor ammonia in sufficient quantity to dissolve the nitrate of silver; then mix in the archil, white sugar, and powdered gum arabic, and add as much distilled water, if required, as will make five measured ounces of the mixture.

Some New Cards.

W. H. Beard is the author of some exceedingly humorous designs for cards, which are accompanied with characteristic couplets. In these cards, owls, cats, and bears seem to be having it all their own way.

A very handsome large-sized design has been executed for Prang by Miss L. B. Humphrey in honor of Whittier. It does not bear the likeness of the veteran poet, but shows scenes from his works, "Snow Bound" being the subject of the front and "Maud Muller" and the "Barefoot Boy" figuring on the back. This is the second of a series of Poet cards to be issued at intervals, one of which (Long-fellow) was published last year.

Sepia and gold have been used with much effect in the reproduction of companion designs by L. W. Taylor. In one, a little child throws crumbs to the winter songsters; in the other the birds have taken refuge upon a sheltered wall and crowd and nestle together in a most natural way, while a young girl sings the Christmas carol; the combination of tones is something of an innovation.

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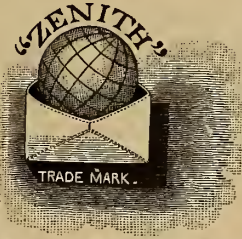
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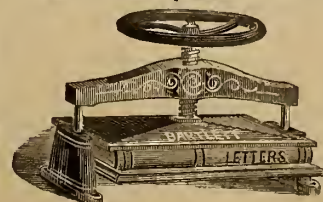
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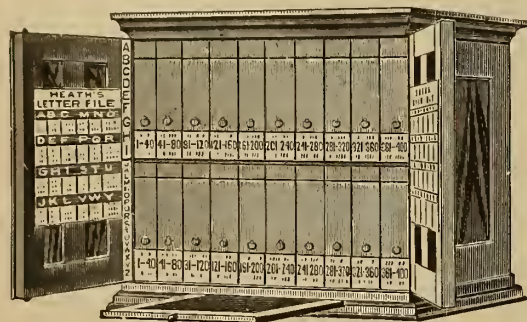
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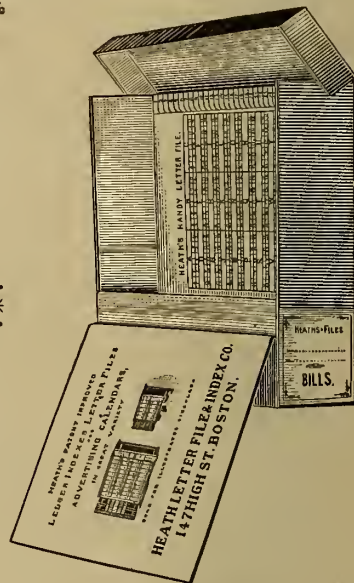
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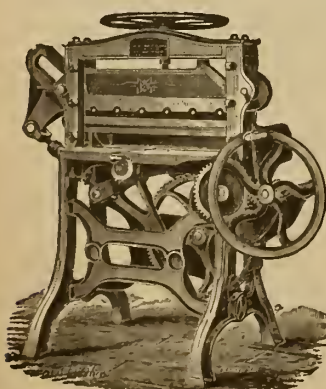
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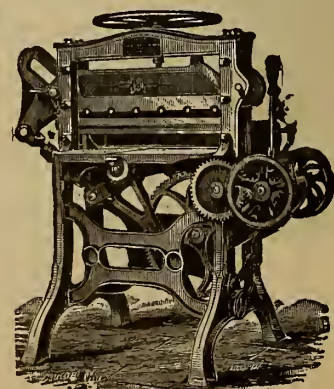
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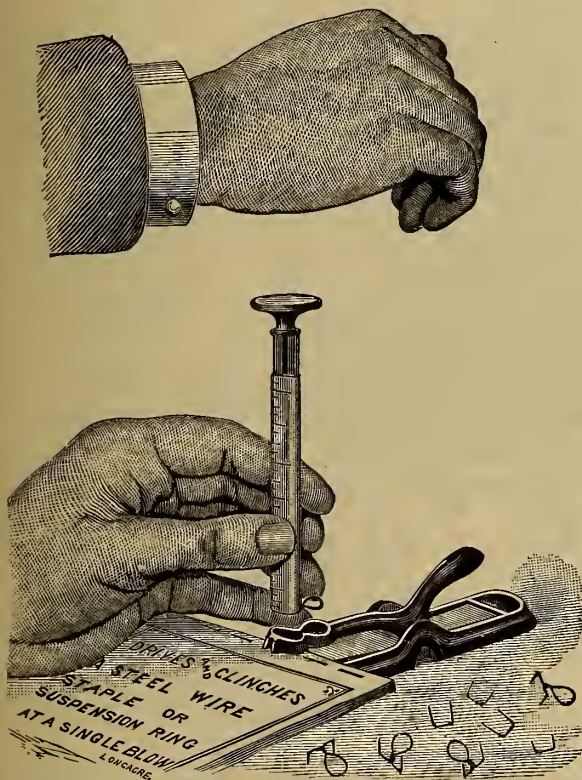
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As is well known, chlorine and its com-
pounds cannot be used for bleaching sponges,
as they impart a yellow color to the latter,
which, in addition, become hard and lose their
fine texture. The method now generally em-
ployed is a water solution of sulphurous acid,
and requires from six to eight days, and con-
siderable manipulation. According to the
latest researches made in Germany, the bleach-
ing of sponges can be performed more con-
veniently and expeditiously by means of bro-
mine dissolved in water. As is well known,
one part of bromine requires thirty parts of
water to dissolve it, and thus a concentrated
solution can easily be obtained by dropping a
few drops of the former into a bottle of dis-
tilled water and shaking it.

The sponges are submerged in this solution,
and after the lapse of a few hours their brown
color changes to a lighter one, the dark-red
bromine solution, changing at the same time
to light yellow. By treating the sponges to a
second immersion of a fresh solution, they ac-
quire the desired light color in a short time.
They are improved still more if finally dipped
in dilute sulphuric acid and washed with cold
water. It seems strange that such closely
allied bodies as chlorine and bromine should
act so differently toward the coloring matter
in sponges. —Ex.

Among the rare works lately presented by
J. J. Astor to the Astor Library is a vellum
manuscript of John Wycliffe's English version
of the New Testament, that was written per-
haps about 1390. Of the 170 manuscripts bear-
ing Wycliffe's name, only seventeen had a
right to it, and this is the most perfect one of
the three that date from before 1400. Historic
interest attaches to this manuscript also, be-
cause it contains the autobiography of Hum-
phrey, Duke of Gloucester. The troublous times
of old England made it no small peril to pos-
sess such a manuscript treasure, and the owner
doubtless sought to assure his property by ob-
taining the signature and protection of the
"Good Duke." This particular codex was
consulted in the preparation of Forshall and
Madden's great editions of Wycliffe, and
comes from the library of the late Thomas
Barrister. It is bound in rough old calf, and
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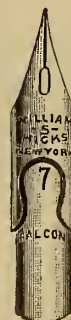



AMSTERDAM 1883. AMSTERDAM 1883.

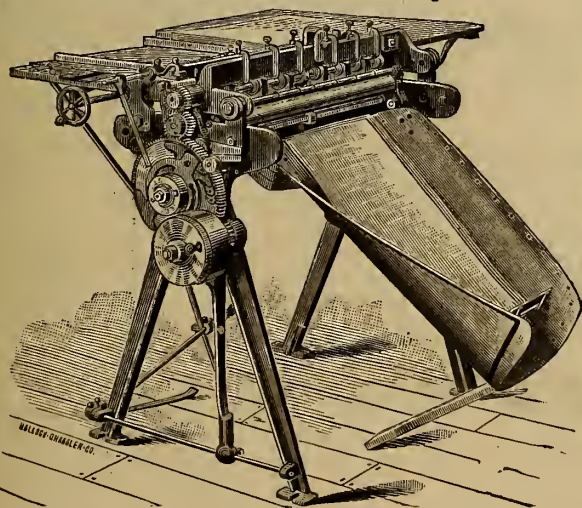
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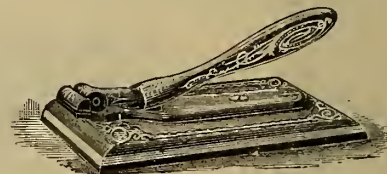
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FACTORIES, WATERBURY, CONN.

Improved Imprinting Stamp.

Robert Snider, New York, has recently introduced an improved imprinting stamp (herewith illustrated) for stamping addresses on envelopes after they are folded. The improvement in the stamp is that it can be used with the hand, the same as a lever-power seal press, by which more power is obtained than by hand pressure. By unfastening the screw the stamp can be used to imprint the same as a pleyer. The die is of brass and the counter part of solid copper. It has been remodeled and is perfect in every respect.

Heretofore addresses have been stamped on envelopes before folding. With this machine



the smallest quantity of folded envelopes can be stamped at any time.

This stamp is intended for the use of stationers and printers. Mr. Snider states that a short time ago, when only a few had been manufactured, the pattern was destroyed by fire, and that since then many inquiries have been received from the trade for samples and prices. This led him to make new patterns, with improvements, which make it perfect in every respect.

Porcelain Headed Nails.

One of the familiar illustrations of the benefit of rapid machinery in producing articles of use combined with elegance is in the manufacture of the ornamentally-headed nails used for picture hanging and similar purposes. The heads of these nails are of porcelain or glass, held in a gilt brass setting, and the shanks are of iron wire. The heads are molded from opaque porcelain or transparent glass, and the settings are made from sheet brass in the dies of a press. A disk of brass is cut from a sheet, and a small hole made in its centre. The disk is drawn down through the centre of the die, forming a tube-like neck which is afterward tapped in a machine, thus forming a nut for the reception of the treaded head end of the wire shank.

The press forms the setting into a cup shape for the glass or porcelain head, and this, when inserted, is held in position by having its edges turned over into the head by a press. The wire shank is pointed in a rotary press which draws the wire down to a point in dies or scores that form the pointed portion four-sided. On two of these sides a film or spew is left that is removed by a trimming press.

The formation of the screw thread on the other end of the wire is somewhat interesting. The thread is not cut with dies—in fact, it is not cut at all. It is rolled up from the material of the shank, and the threaded portion becomes larger than the original wire. There is a fixed die in the press, the die having been milled on a slant to represent the V-threads of a certain pitch. The die is perfectly flat, and

these scores are simply cuts of a V-form running diagonally across it. Another die exactly like the fixed one is attached to a reciprocating arm, so as to traverse across the fixed die. Between these dies the shank is passed under pressure, and the result is a perfect thread at the rate of at least one hundred gross per day, the only attendant being a boy.—*Scientific American*.

The 1530 edition of William Tyndale's English version of the Pentateuch is excessively rare. But one perfect copy is known to exist, and that is in the Grenville Library; of the six imperfect copies, however, four are now in public libraries, the one donated by Mr. Astor to the Astor Library wanting only the Book of Genesis. It is a fine copy in the original boards, covered with leather, and is made up of four volumes bound in one small octavo. The Book of Numbers is printed in Gothic characters, while the other three books are in Roman letters. The work is exceedingly interesting as a specimen of quaint old English and as a bibliographical rarity of the first water.

Creditors have better memories than debtors.

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It requires no inking, will last for several years. Impressions are clearer, the supply of ink being uniform at all times. As there is no necessity of re-inking, the soiling of hands or clothing is obviated. The Western Union Telegraph Co. says: "We have used the pads manufactured by Baumgarten for last two years without refilling, and they have given universal satisfaction." Beware of inferior pads; my pads bear my trade-mark, "Perfection," and are guaranteed to give satisfaction.

Size 4 1/4 x 2 3/4 retail at 50 cents each.

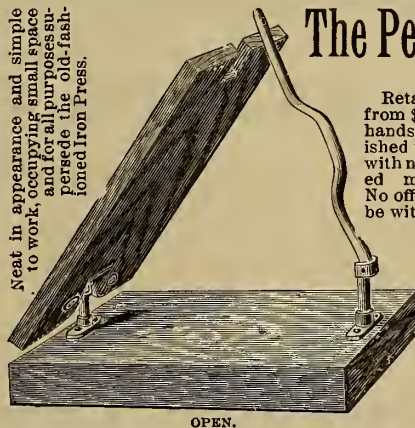
" 6 1/4 x 3 3/4 " \$1.00 "

Wholesale, \$3 and \$5 per doz. Special figures in quantities. These pads are manufactured to stand any climate. The colors are red, purple and green. Special sizes to order. Samples forwarded on application, to be paid for if satisfactory.

H. N. BAUMGARTEN & CO.,

Sole Proprietors and Manufacturers,
60 WILLIAM STREET, NEW YORK CITY.

Neat in appearance and simple
to work, occupying small space
and for all purposes su-
perse the old-fash-
ioned Iron Press.



OPEN.

The Perfected Lever Copying Press.

Retail Price,
from \$5 upward
handsomely fin-
ished in walnut,
with nickel plat-
ed mountings.
No office should
be without one.



CLOSED.

PRICES.	For a 9 x 11 Book	\$5.00
	" 10 x 12 "	5.00
	" 10 x 14 "	6.00

A new portable, desirable and economical Copying Press.
Liberal Discount to the Trade. Write for Catalogue and
Prices to

The Perfected Lever Copying Press Co.,
107 Dearborn Street, CHICAGO, Ill.

TO DEALERS

- IN -

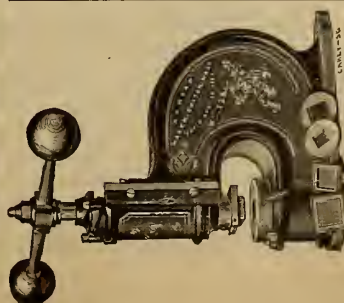
Envelopes & Writing Papers

THE ENVELOPES and WRITING PAPERS
manufactured and sold by the PLIMPTON MFG. Co., of
Hartford, Conn., are unsurpassed in quality and styles
by any other manufacturer in the world, and their prices are as
low, if not lower, and their facilities for furnishing printed
Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,

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STATIONERS' STAMPING PRESSES.



THESE Presses are especially designed for the fine illuminated
work now required. For convenience, accuracy and dura-
bility are not excelled by any Press made for the purpose. The
patented device for reversing the die and counter saves time.
Have been in use by many of the principal Stationers for the past
twelve years.

Prices and other information given on application.

A. G. MEAD, Machinist,

No. 364 Atlantic Avenue, Boston, Mass.

PLATNER & PORTER MFG. CO.,

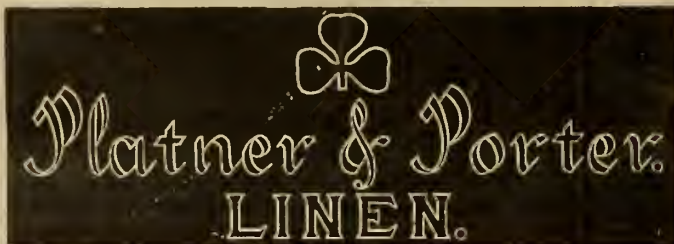
E. B. RIPLEY, Prest.

UNIONVILLE, CONN., U. S. A.

F. A. CHAMBERLIN, Treas.

Linen and Extra Superfine Papers.

ALL OUR PAPERS ARE NOW DOUBLE SIZED AND WARRANTED TO WITHSTAND ANY CLIMATE.

The accompanying cut is a Fac-simile of
Water-mark in Clover Leaf Linen.WATER-MARKED FLATS,
FINE AND EXTRA SUPERFINE,
UNADULTERATED AND THICK
FOR THE WEIGHT.The accompanying cut is a Fac-simile of
Water-mark in Clover Leaf Linen.TWO GRADES
EXCELLENT LINENS.
"TUNXIS MILLS,"
NOLIA MILLS, AND OTHER
FOLDED PAPERS

ONE MILL RUNS CONSTANTLY ON EXTRA MACHINE-FINISHED BOOK PAPERS.



REMOVAL.

WE HAVE REMOVED TO OUR NEW BUILDING,

162 to 172 Columbus Avenue, Boston, Mass.

The NEW YORK STORE will REMOVE, May 1, to 62 CLIFF STREET.

CARTER, DINSMORE & Co.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection

At PARIS, 1878,

This being the HIGHEST and ONLY AWARD given for

LINEN RECORD and LEDGER PAPER

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.



Send for Sample Sheet, ERASE and REWRITE FOUR TIMES on same spot.
Each sheet is water-marked with name and date.

The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.--NO. 3.

NEW YORK, JULY 17, 1884.

WHOLE NO. 473.

Correspondence.

ROCHESTER OCCASIONALS.

[CORRESPONDENCE OF THE STATIONER.]

ROCHESTER, N. Y., July 15, 1884.

Our semi-centennial came and went with all of its promised programme, the ringing of bells and firing of cannon, on the 9th and 10th of June, just fifty years after the formal election of our first mayor and the inauguration of our city government. Literary exercises, a long procession, reviewed by Governor Cleveland, with fireworks, brought together the largest crowd ever witnessed in our city, now numbering more than one hundred thousand souls.

Our book and stationery dealers report a summer quietness, with good prospects for a splendid fall trade. Crops are good and everybody is looking forward to an acceleration of business as a consequence, and notwithstanding the Presidential election our business men are confident.

No changes of importance have occurred in the trade. Scranton, Wetmore & Co. have published a history of Rochester, a story historical, by Jennie Marsh Parker, and E. Darrow & Co. publish a semi-centennial souvenir and chronological history of Rochester.

A fire occurred this morning at the Rochester Paper Company's mill, causing a loss of \$4,000 on building and \$4,000 on stock; insured.

GENESEE.

BOSTON BILLETS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire Street, BOSTON, July 15, 1884.

All branches of trade are experiencing dullness, and the stationery business is not excepted. What little trade is done during the day could easily be transacted before noon, if buyers would only club together and place their orders early.

All of the leading establishments in the several trades are closed at five o'clock in the afternoon, and at that hour the streets take on a holiday appearance.

For the middle of July the weather is delightful—cool and refreshing, with frequent showers. And yet there are people who

grumble because it is so. The grumblers are those doing business at the seaside and beach resorts, and they grumble because people find a promenade through the Common more pleasant than a sail down the harbor. Really the evenings are so cool that one doesn't dare to eat ice cream without an overcoat on.

William A. Davis, manufacturer of mucilage and inks, has received contracts for supplying the Post-Office, Treasury, War and Interior departments of the government with his U. S. Treasury mucilage and Treasury writing inks. As will be noticed in the schedule published in last week's issue of THE STATIONER, these articles were specially stipulated in the government bid for office supplies; 545 dozen quarts of mucilage of the U. S. Treasury brand is one of the items. The contract for his Treasury inks, crimson and black, calls for large quantities. The inks and mucilage prepared by William A. Davis have been used by the government for some years, and their continued use in the several departments shows that these preparations are of the very best quality.

Mr. Davis reports that trade in his line has been very good, and although a little dull at present with general orders, an active fall business is confidently looked for. Gum arabic still holds at advanced prices, and dealers should not delay their orders too long—mucilage might advance.

But, notwithstanding the scarcity of gum and its high price, Mr. Davis will keep the U. S. Treasury mucilage up to its recognized uniform standard of excellence, using only the best material in its manufacture.

The Heath Letter File and Index Company is making a specialty of advertising calendars, and for 1885 the company is showing some very pretty designs. Some of the designs are quite novel, and are prepared especially for this company; others are imported. Heath's "Forever" calendar, which the company presented last year, had a very large sale, it being without doubt one of the best advertising calendars ever published.

As a result of its advertising in THE STATIONER, the company has just consigned to a German house a number of its large cabinets and filing boxes. The German correspondent requested that his house might be appointed agent for the Heath Letter File. I might give

the name and address of this German house, but I don't dare "give it away."

H. H. Carter is presenting his line of holiday novelties, and judging from the orders taken for "Ye Antique Chrystmasse Card," this novelty is taking the lead. These cards are very unique. They are printed in a style common to our grandfathers' days, and the inscriptions are very quaint, while the engravings are copied from designs dating back to 1526. These cards are printed upon rough cardboard, and each card is inclosed in an envelope of ancient make and design. They are

Vended by one
Master H. H. CARTER,
at hys Greate Houfe,
No. 3, in Beacon Street, BOSTON, Mafs.

Over 30,000 of these antique cards were sold last season, and judging from the way orders are now being booked, the number will be doubled this year.

Pulsifer, Jordan & Wilson have experienced a severe loss in the death of Dennis F. McCarthy, who so successfully managed the card department of this house. Mr. McCarthy was only 24 years of age, and for eleven years had been connected with this firm. Entering its employ when but a boy he succeeded, by strict attention to duty, in winning the confidence of his employers, and was rewarded by frequent promotions to a more responsible position in the house. His death occurred on the 13th of this month, after ten days' illness, occasioned by inflammation of the heart. Mr. McCarthy was extensively known to the trade, and was highly esteemed by all who knew him for his many manly virtues. Although his death is deeply mourned by a host of friends, none will miss him more than Pulsifer, Jordan & Wilson, by whom his faithful services were so highly valued and appreciated. A. L. D.

CINCINNATI CLIPPINGS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, July 15, 1884.

Here is the torrid season—the time for seersuckers and for lemonade suckers—pardon the expression, but it fits—and for all sorts of subterfuges to get the better of the "horrid" season. Stationers have been preparing for it by printing advertisement fans, which are given away to the melting multitude.

It is well that stationers have something to do for all seasons. What condition or situation in life are they not linked to in some sort of a business way? Birthday, wedding-day and funeral-day cards come from the same press. In driving times bills of lading, ledgers and advertisements and the like hitch them to the rushing car of trade, and in times when trade is still, and the sheriff's hammer knocks down the property of some luckless debtor, the stationer's handiwork is in demand, and so on for all sorts of strongly contrasting situations.

One would readily suppose that in such weather as this, too hot to work, and with trade too dull to require much work, there would be a strong demand for books, but such is not the fact. The sale of books is as small as if people were too busy to read. Fancy stationery goes off well at retail, however. Pretty plain tints without designs are in favor in the city. Quite a variety of these are in request in the way of envelopes and writing paper. Brighter colors, along with decorated papers, go off in the country. Decorated fans, too, which have had their run in the city, are now taking their turn in the country. But to make a transition to the season—the hammock is in style everywhere out of the central crowded parts of the city. It swings in all suburban retreats, however humble. Stationers in Cincinnati deal in hammocks. Why not? Isn't it half-brother or half-sister or full cousin to croquet and lawn tennis? and don't stationers deal in appliances for these outdoor games? It doesn't do to be too nice these days about fixing the boundary line which divides one kind of business from another. There is a maxim among business men that "the trade belongs to whoever can get it." Moralists may controvert the doctrine inculcated by that maxim, but then you must remember that the moralist pure and simple seldom has any practical knowledge of business. How is that? Now, this isn't to be construed as saying that a moralist can't be a business man and a moralist at the same time. But let us postpone consideration of this topic and get on to another thread.

Underwriters are beginning to consider whether they have rated paper warehouses sufficiently hazardous in making out insurance policies on them. Dreman & Co.'s rag warehouse, which burned here a year ago, and Chatfield & Wood's paper warehouse, which burned partially only a month ago, have been causing them to open their eyes. Then paper is so easily damaged and turned to the value of rags by water, as to make a small fire the occasion of a great deal of loss and damage.

John Holland, the maker of the gold pens which have carried the name of Cincinnati on them all over the world, has received word that he has been awarded the contract for supplying the Interior Department at Washington for the coming year with his pens and penholders. The competition was very strong, all of the prominent New York manufacturers in this line furnishing samples and bids. Mr. Holland is devoting his time and his zeal to the manufacture of his pens.

The Globe Files Company is receiving fine orders from all parts of the country. Its

products may be found pretty much all over the globe.

J. R. Mills & Co. are full of orders for their reversible envelope for all the multifarious uses to which it is applicable.

Traveling men are lying low now. Very few of them are on the road, and such as are out move with great deliberation. A man in a stew is not in a situation favorable for being tackled by the peripatetic merchant.

Still, there are traveling men on the road, and here is a list of those who have been here most recently: E. Walter Giles, Esterbrook Steel Pen Company, Camden, N. J.; John B. Gunn, for E. Faber, New York; George Freeman, for American Pencil Company, New York; N. C. Reville, for J. G. Shaw Blank-Book Company, New York; Mr. Phillips, for B. Illfelder & Co., New York; Mr. Harding, Jr., for Harding Paper Company, Franklin, Ohio; B. A. Stone, for Langfield, Turner & Andrews, Philadelphia; W. H. Sears, for Acme Stationery Paper Company, New York; Frank L. Landon, for Tower Manufacturing Company, New York.

The health of A. E. Harding, of the Harding Paper Company, who was stricken with paralysis some weeks ago, improves slowly. He recognizes and knows all that transpires in his presence, but cannot yet speak.

The stationery stores of Cincinnati, with few exceptions, were closed on July 4 and 5. This should have been general.

A. Howard Hinkle, of the firm of Antwerp, Bragg & Co., is off on a summer vacation trip to the sea shore. PRINCE WILLIAM.

ST. PAUL SITUATIONS.

[FROM OUR REGULAR CORRESPONDENT.]

ST. PAUL, July 7, 1884.

The business men of St. Paul are gentlemen of enterprise in the fullest sense of the term.

During that portion of the year when slackness of trade is noticeable to all they wisely seek to improve by every means in their power the relations existing between their customers and themselves, assuming, very naturally, that by such action the friendly sentiments binding them may be the more firmly cemented, and their mutual interests proportionately advanced.

Although this policy has been pursued with marked success at various times in the past, I am safe in declaring that the happiest effort of our merchants was a visit recently made to the interesting tract of country lying in the southern portions of Minnesota and Dakota, a most productive locality, and one from which St. Paul derives an immense amount of valuable trade. The plan was promulgated by, and very successfully carried out under the auspices of, the "Jobbers' Union," an organization made up of representatives from each of our wholesale houses. The trip occupied four days, and was made in a special train furnished by the Chicago, St. Paul & Omaha Railroad Company.

Previous to the consummation of the enterprise, the officers of the "Union" forwarded to the principal merchants and parties of prominence along the proposed route a neat circular announcing the projected journey,

and inviting the recipients to meet the tourists at their respective depots. Three thousand of these invitations were issued, and the response thereto was highly gratifying. At every station an enthusiastic crowd greeted the approaching train, and in each instance a stop was made of sufficient length to allow a general "handshaking" and a brief exchange of friendly conversation. A more cordial welcome than that accorded to our excursionists could not be imagined, and the kindest possible feeling was everywhere prevalent. The travelers returned full of admiration for the magnificent country visited and gratitude in view of the generous co-operation which met them at every hand. A similar excursion is contemplated, to take place at an early date. I relate the story of this occurrence not because it bears particularly upon the line of business to whose interests THE STATIONER is devoted (although that line was well represented in the experience mentioned), but simply for the purpose of affording your readers an insight into the business methods of our tradesmen. The happening chronicled is only one of the many evidences of enterprise which will manifest themselves to the observer of our people. A pleasing feature connected with the event of which I speak is the encouraging report brought back regarding the business prospects throughout the region traversed. From all points the tidings of hopeful sentiment and general good cheer come to gladden the hearts of all interested in these things—and who is not? Circumstances have conspired to favor the condition of wheat and other crops. The weather has been in all respects most desirable, and unless some unforeseen accident befalls us, we can confidently anticipate a bountiful yield.

This fact imbues the people of the Northwest with a spirit of confidence, and though that confidence is tempered with caution, it is still sufficiently marked to cause a universal feeling of ease.

Regarding our city trade, there is not much to be said, beyond the statement of a steady demand of fairly satisfactory proportions. As a matter of course, this is the season when "quiet times" may be expected, and no person acquainted with the nature of the case could reasonably look for anything different. The farmers, occupied with the care of their lands, neglect, for the time, the country merchants, who, in turn, fail to send to the city jobbers such orders as the latter would be glad to receive.

Considering all things, however, the honest observer must admit that the general outlook is one that should inspire confidence.

D. D. Merrill, Jr., secretary of the St. Paul Book and Stationery Company, has just returned from an extended Eastern trip.

Minneapolis trade notes are practically the same as our own. The most encouraging testimony comes from the Bradner Smith Paper Company, whose representative declares business first-rate, with an "upward tendency."

Since my last writing we have been favored with calls from a number of the traveling fraternity. Prominent among them were Remsen Darling, J. B. Crowell, representing Pattberg Brothers, and the "ever-welcome" T. S. James, who guards the interests of Dan. Slote & Co. R. F.

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

Samuel Hano & Co., Manifold Books.

LARGEST CONCERN OF THE KIND IN THE WORLD.

Price Lists and Circulars furnished on application.
CORRESPONDENCE SOLICITED.

Office, 105 Summer Street, Boston.

Factory at ALLSTON, MASS.



THE HARVARD FOUNTAIN PEN. —The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes wires, springs, &c., which are the great obstacles to the efficient working of all fountain pens. these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

JANENTZKY & WEBER,

(FORMERLY JANENTZKY & CO.)

MANUFACTURERS AND IMPORTERS OF

ARTISTS' MATERIALS.



J. & W.'S SUPERFINE ARTISTS' OIL COLORS,

Canvas, Oil Sketching Paper and Academy Boards.

— SOLE MANUFACTURERS OF THE —

PATENTED * PAPIER * MACHÉ * PLAQUES,

Plain White, Ebonized, Japanned, Gilt-Edged, Gold and Silver.

Blue Print Papers, unprepared and sensitized; J. & W.'s Drawing Inks; Barbotine Ware, Lacroix China Colors; Wax Flower Materials; I. U. G. Glaze, for Imitating the imported Limoges ware; Repoussé Tools and Tapestry Painting Materials; Metallic Colors.

No. 1125 CHESTNUT STREET, PHILADELPHIA.

— SEND FOR CATALOGUE. —

Sole United States Agents for the celebrated Leonhardt Dresden Alizarin Writing and Copying Inks.

CLOSING OUT!

LARGE STOCK OF

Chromo Advertising Cards

— AT VERY LOW PRICES. —

Large Variety of Folders and New Year Calling Cards for Season 1884-85.

J. E. LINDE, Publisher, New York.



FOR * RUBBER * STAMPS.

REQUIRES NO INKING.

Lasts a year or more. Perfect Impressions. Every Pad **WARRANTED.**

Trade Mark: "STANDARD."

All colors except black. Not affected by warm weather.
No. 1. $4\frac{1}{2} \times 2\frac{3}{4}$ in., 50c. each. No. 2. $6\frac{1}{4} \times 3\frac{1}{4}$ in., \$1.
Wholesale \$3 and \$5 per dozen.

Special figures in quantities. Samples mailed on request.

F. E. WALLACE & CO., Sole Manufacturers,
201 Clark Street, Chicago, Ill.

All persons are cautioned against selling unstamped Wood Lever Clips. They infringe our Patent.

VANHORN'S LETTER FILES AND OLIPS HAVE IRON LEVERS.**SELL THE BEST.**

VANHORN'S PATENTED Letter Clips and Bill Files,

Japanned and Nickel-Plated Levers. Note, Letter, Cap. With and without Pins. The Springs Never Grow Weak.

VANHORN'S NEWSPAPER FILE

Places the leaves of each paper in consecutive order. 18, 21, 24, 27, 30, 33, 36 in.

* PACK AND VANHORN'S TUBULAR BINDERS. *

For Sale by Wholesale Stationers generally.

WM. H. WOGLUM, Manfr, 239 Greenwich Street, New York.

R. A. ROGERS & CO.,

DAYTON, OHIO,

— Manufacturers of —

SCHOOL * SCRIBBLERS

— AND —

SCHOOL PADS.

SEND FOR SAMPLES AND PRICES.

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RESPECTFULLY SOLICITED

— BY —

F. UPTON & CO.,

COMMISSION MERCHANTS,
SAO PAULO, BRAZIL.

STAFFORD'S INKS

COMMERCIAL INK,

VERY DARK Blue Fluid, changing at once to Intense Black.

— ABSOLUTELY PERMANENT —

MACHINE COPYING INK.

Gives 1 to 5 Perfect Copies.

Copies a Month after Writing.

USED BY THE U. S. GOV'T. SOLD BY ALL DEALERS.

S. S. STAFFORD, NEW YORK.

JAMES A. WHITNEY,

COUNSELOR-AT-LAW.

Special attention given to Patent and Trade-Mark Causes.

140 NASSAU ST., NEW YORK CITY, U. S. A.

JAMES A. WHITNEY,

Solicitor of United States and Foreign Patents and Trade-Marks,

No. 140 Nassau St., New York City.

American, Canadian, British and Continental Patents obtained for Inventors on favorable terms, and in the shortest possible time. Caveats filed, Reissues and Design Patents secured, Trade-marks and Labels protected by registry at the U. S. Patent Office and in Canada and Europe, Rejected Cases investigated and reported upon, Interferences conducted, Opinions on Questions of Infringement, the Validity of Patents, &c., &c.

PERSONAL attention throughout is given to each and every case—a matter of no inconsiderable importance to those who wish strong CLAIMS and specifications CAREFULLY DRAWN. Business may be transacted either in person or by mail, and in every detail is kept in viably SECRET and CONFIDENTIAL.

JAMES A. WHITNEY, 140 Nassau St., N. Y. City.

GEORGE B. HURD & CO., FINE STATIONERY,

MANUFACTURERS OF
AND
DEALERS IN

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:

EMBOSSD HAMMERED (Large), in Azure, Drab, Shrimp and White.
 " (Small), in Café, Turquoise, Silver Gray, and Marguerite.
 " WATERED, in Shrimp, Turquoise, Azure and Opaline.
 " PEBBLE, in Rose, Marguerite, Café and Turquoise.
 " MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
 " PIQUET, in Cream and Silver Gray.
 " GROS GRAIN, in Cream and Silver Gray.
 " ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.
 EGYPTIAN LINEN, Cream in all weights and sizes.

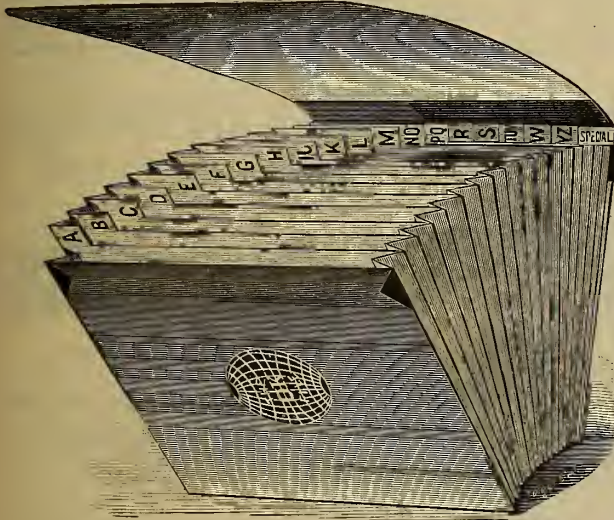
BUCKRAM BOND, in White and Blue.
 PERSIAN, in White and Cream.
 RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
 " CARDS, for Visiting and Correspondence.
 BIRCH BARK, in Cream and White.
 HAMMERED SILVER, in Cream and White.
 ALLIGATOR, in Russet.
 CELESTIAL, in Mazarin or Deep Blue.

SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

Our line of BRISTOL BOARDs, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Bevel, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

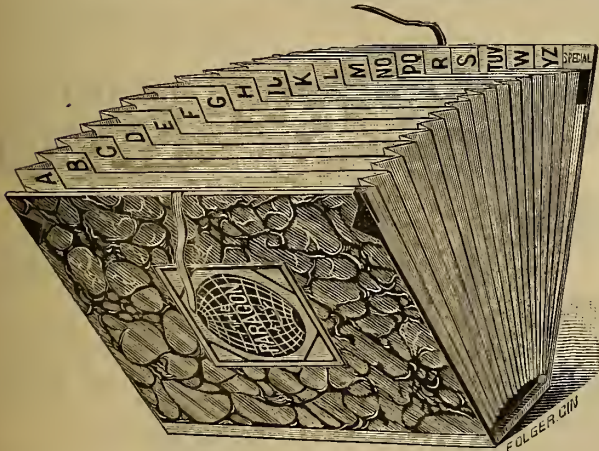
GENERAL AGENTS FOR Z. CRANE, Jr., & BRO.



If people will buy expensive files, here they are. The best files (for the money) ever heard of. Not patented—anybody can make them that knows how.

THE GLOBE FILES CO., CINCINNATI.

New York Branch, 28 Bond St. Canadian Agency, 31 & 33 King St., West Toronto.
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 IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand.
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BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

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RUBBER STAMPS
 OF EVERY DESCRIPTION.

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Metal-Bodied Rubber Type,

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Oldest Rubber Stamp Manufy in
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MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country

STEEL PENS with style and action suited to every hand.

Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.

62-12 255-110 60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application.

The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



14 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

or Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

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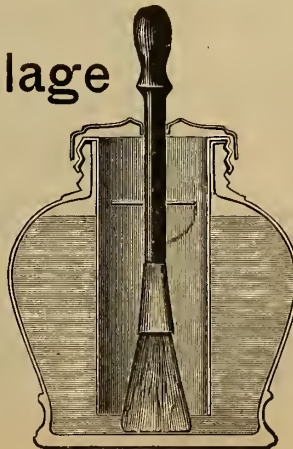
(PATENT APPLIED FOR.)

The Most Practical Stand Ever
 Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY

SANFORD MFG. CO.,
 CHICAGO.



Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

New Patents.

No. 300,346. Case for Pencils and Similar Instruments. Richard M. Collard, New York, N. Y., assignor to Leroy W. Fairchild, same place.

No. 300,360. Base ball Bat.—William Gray, Hartford, Conn., assignor of one-half to Ernest Cady, same place.

A base-ball or cricket-bat or the like instrument having its handle section covered with sand or like granulated material firmly cemented thereto.

No. 300,370. Stop-Cylinder Printing Machine.—Berthold Huber, Taunton, Mass.

No. 300,374. Wall-paper, Paper-board, &c.—Henry W. Johns, New York, N. Y.

No. 300,375. Pencil Sharpener.—John T. Knagge, Cincinnati, Ohio, assignor of one-half to George Herzog, same place.

No. 300,421. Blotting Pad and Ruler.—Jölius Weis, Chicago, Ill.

No. 300,432. File Holder.—Thomas E. Baden, Washington, D. C.

In a file holder or box, the combination of smooth-surfaced spring-arms or elastic follower-guides, adapted to spring out of a straight line by the locking action of the follower-board, with stationary end and bottom boards, and a follower-board adapted to slide and rock on said spring-arms and engage with the inner surface of the stationary bottom board by the downward pressure of the spring-arms.

No. 300,438. Dry-Plate Holder.—Edwin L. Burgstesser, Hubbersburg, Pa.

A cabinet containing plates, provided with mechanism which automatically registers each plate upon a dial as it is placed therein after exposure.

No. 300,440. Combination Writing Instrument.—Samuel Blitz, Kansas City, Mo.

An instrument described, consisting of a main shell or body carrying an inscribing device at one extremity, and provided at the other with the pivoted rubber stamp and ink-pad shells, a steel knife eraser fixed within the upper end of the ink-pad shell and shielded by the rubber eraser, which is adapted to fit over the same, and, by reason of its elasticity, to retain its position within the upper end of the ink-pad shell.

DESIGNS.

Nos. 15,065 to 15,067, inclusive. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patents, 3½ years.

No. 15,068. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patent, 3½ years.

No. 15,069. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patent, 3½ years.

No. 15,070. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patent, 3½ years.

No. 15,075. Wall-Paper.—Augustin Le Prince, New York, N. Y. Term of patent, 3½ years.

Nos. 15,080 to 15,084, inclusive. Printing Type.—John K. Rogers, Brookline, Mass. Term of patents, 7 years.

No. 15,085. Toy Savings Bank.—Charles G. Shepard and Peter Adams, Jr., Buffalo, N. Y., said Adams assignor to said Shepard. Term of patent, 7 years.

Foley's Patent Improved Stylographic Pen.



Great reduction in price: No. 1, \$1.50; No. 2, \$2.00; No. 3, \$2.50; No. 4, \$3. A liberal discount to the Trade. FOLEY'S PATENT STYLUS is the best and only Pen with point, spring and cleaner in air tube. Fully warranted, and exchangeable for gold pens and pencils.

We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

Signed by the following gentlemen and over 1,000 others: G. S. Coe, Pres. Am. Ex. Nat'l Bank; J. A. Beardsley, Cashier Nat'l Bank of North America; Wm. A. Fall, Pres. Corn Exchange Bank; R. H. Lowry, Pres. Nat'l Bank of the Republic; F. D. Tappan, Pres. Gallatin Nat'l Bank; C. F. Timpson, Cashier Continental Bank; I. G. Ogden, Cashier New York Co. Nat'l Bank; Chas. Dennis, Vice-Pres. Atlantic Mutual Ins. Co.; Daniel D. Smith, Pres. Commercial Ins. Co.; Elwood Walter, Pres. Mercantile Mutual Ins. Co.; Wm. L. Jenkins, Pres. Bank of America; J. W. Lewis, Cashier Union Nat'l Bank; Wm. H. Cox, Cashier Mechanics' Nat'l Bank; J. Buell, Pres. Importers and Traders' Nat'l Bank; J. M. Crane, Cashier Shoe and Leather Nat'l Bank; A. F. Wilmarth, Vice-Pres. Home Fire Ins. Co.; Morris Franklin, Pres. New York Life Ins. Co.; Clark, Dodge & Co.; White, Morris & Co.; Vermilye & Co.; Winslow, Lanier & Co.; Wells, Fargo & Co.; United States Ex. Co.; Barclay & Livingston; George D. Arthur & Co.; H. T. Morgan & Co.; American Ex. Co.; Adams Ex. Co.; T. Ketchum & Co.; S. B. Chittenden & Co.; Johnson & Higgins. JOHN FOLEY, Gold Pen and Stylographic Pen Manufacturer, 2 Astor House, Broadway, New York.

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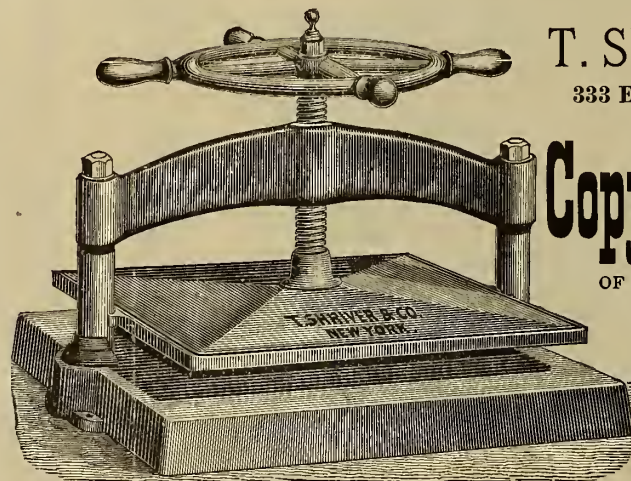
333 E. 56th Street, New York,

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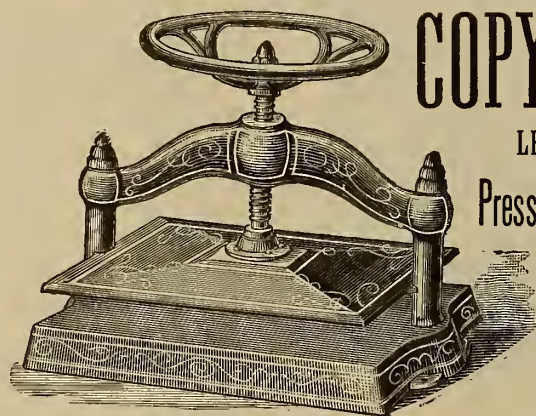
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The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!



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Orders for Sample Lots receive Prompt Attention at Lowest Prices.

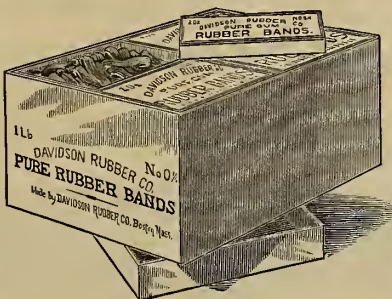
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BY WEIGHT.

WE CALL ATTENTION TO OUR RUBBER Bands, put up in cartons, containing one pound, and sub-divided into eight 2 ounce boxes.

We **SELL ALL SIZES AT ONE UNIFORM PRICE**, which is a great convenience, and will be appreciated.

These goods are of the **VERY BEST QUALITY**, and, being put up under our name, are fully **GUARANTEED**, as are those which we sell in gross, and great gross packages.



MANY OF THE GOVERNMENT DEPART-ments have had so much trouble with poor, worthless Rubber Bands, that they now call for "DAVIDSON BANDS" in making proposals for stationery, &c., &c., which is a sufficient guaran-tee for their quality.

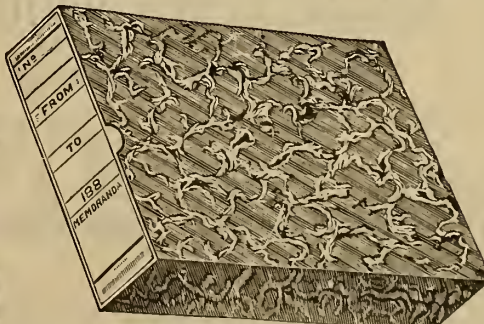
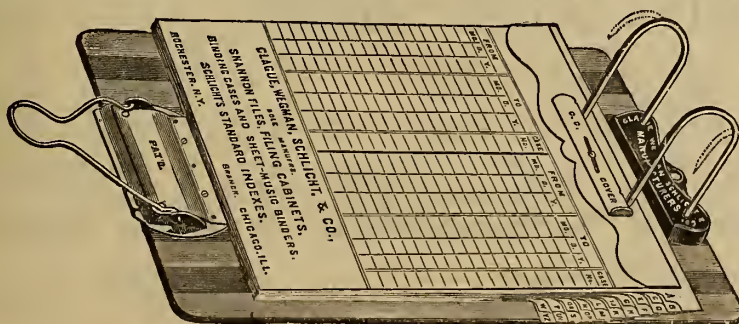
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Manufacturers of Patent Velvet Erasive Rubber, Hard Rubber Pencils and Penholders, Copying Sheets, &c.,

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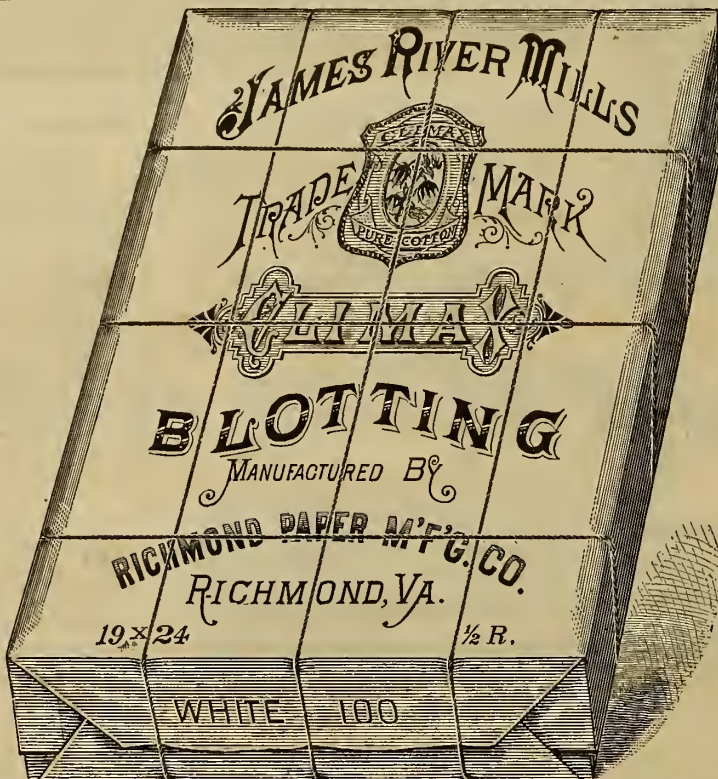
VIOLET, BLUE, GREEN, CRIMSON, CARMINE AND BLACK. DAVIS' NEW CIRCULAR INK RACK AND ASSORTED WRITING INKS.

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The "CLIMAX" possesses the following advantages:

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Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

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Autograph Albums and Scrap Books.

NEW DESIGNS ARE NOW READY.

See the NEW IDEAL HEAD SCRAP BOOK and LONGFELLOW ILLUSTRATED AUTOGRAPH ALBUM.

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These papers, made from the purest fibre, without any foreign admixture, each sheet separately formed by hand in a mold, couched by vertical pressure and slowly dried by air, possess a toughness, hardness and strength unapproachable by any machine-made papers.

For Legal use, for Scrip or Bonds, and for all purposes demanding great durability, these hand-made papers are invaluable.

The heavier sorts are double sized, and they will bear repeated erasure and constant handling beyond all other makes, so that for Ledger and Account-Book purposes none can compare with them.

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Largest Manufacturers of the "TRIUMPH," the best School Desk in the world; Globes (60 kinds), Liquid Slating, Outline Maps, all kinds Charts; DUSTLESS ERASERS (see cuts), best and cheapest ever made; Alpha Dustless Crayon, Blackboards (40 kinds), Pointers, Patent Noiseless Slates, Patent Ink Wells, Call Bells, &c., &c. Send for circulars as above, or to



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SEND FOR SAMPLES & PRICE-LIST
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USEFUL
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LEATHER, LEATHERETTE,
PLUSH and SATIN

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SPECIAL DESIGNS

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NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

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SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black and Copying ink**, and made in **Pad and Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

SEND FOR NEW PRICE LIST, OUT JULY 1.

FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,
146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

William T. Baggett, printer, &c., San Francisco, Cal., has sold out.

C. H. Flewelling, engraver, St. John, N. B., has been damaged by fire.

Wm. F. Sweezy, publisher of the *Dispatch*, Omaha, Neb., has sold out.

E. J. Whitehead, dealer in periodicals, Bridgeport, Mass., has been attached.

The Coburn Publishing Company, Chicago, Ill., has been closed out by the sheriff.

H. J. Benner, publisher of the *Free Press*, Port Elgin, Ont., has sold out to J. H. Ross.

George F. Simonson, paper-box manufacturer, St. John, N. B., has been damaged by fire.

Charles K. Davis, paper-stock dealer, &c., Portland, Me., has been damaged by fire. Insured.

John Marshall, dealer in picture frames, Bridgeport, Conn., is offering his creditors thirty cents on the dollar.

Hoffman & Rannie, paper manufacturers, Pulaski, N. Y., are reported to have left town. Liabilities about \$2,500; no assets.

George W. Brandt's job printing establishment, Chattanooga, Tenn., was destroyed by fire on July 12. Loss, \$3,000; insurance, \$1,800.

Charles D. Yates, stationer, Greensboro', N. C., has been obliged, through illness, to retire from business, having sold out to Professor Daub.

Clague, Wegman, Schlicht & Field, manufacturing stationers, &c., Rochester, N. Y., have dissolved partnership. Clague, Schlicht & Field continue the business.

W. & J. Sempliner, dealers in fancy goods, at Bay City, Mich., are reported to have made an assignment. Ten days ago, they put chattel mortgages on their stock for \$15,500.

E. C. Palmer & Co., wholesale paper dealers, &c., New Orleans, La., have dissolved partnership. E. C. Palmer and Frank E. Gibbs continue the business under the same style.

Michael Norton, wholesale paper-stock dealer, Boston, Mass., has been attached, and a keeper is in possession of his property. He previously sold his real estate at Medford for \$3,000 and his stock for \$3,000. Liabilities reported at \$30,000. He has left for Ireland.

The style of the Riverside Company, manufacturer of stationery, Des Moines, Ia., has been changed to the Riverside Printing Company, with an authorized capital of \$50,000, of which \$15,000 has been paid in.

A dissolution has taken place in the firm of W. B. Stansbury & Co., printers, bookbinders, &c., New Orleans, La. W. E. Stansbury and Sue E. Burke continue under the same style.

A fire broke out in the mill of the Rochester Paper Company, Rochester, N. Y., causing a loss of \$4,000 on the building and of \$4,000 on stock. Insured.

Harvey & Brother, paper manufacturers, Wellsburg, W. Va., have dissolved partnership. The business is now carried on by Hamilton Harvey.

The stock of A. L. Ready, paper-stock dealer, Dutton street, Lowell, Mass., was damaged by fire to the amount of about \$2,500 on July 12.

The Claremont Manufacturing Company, printers, binders, stationers, &c., Claremont, N. H., denies the statement that it has failed.

Koblitz Brothers, paper-stock dealers, &c., Cleveland, Ohio, have been burned out. Loss estimated at \$20,000; insured for \$12,000.

The *Tribune* Printing and Publishing Company, Rawlins, W. T., has been incorporated with a capital stock of \$5,000.

George W. Jackson, publisher, Cleveland, Ohio, has assigned to Jay L. Athey. Assets about \$1,200.

W. C. Hathaway, dealer in toys, &c., Plymouth, Mass., is advertising to close out his business.

D. L. Sullivan & Co., book agents, Kansas City, Mo., have assigned; assets estimated at \$6,000.

J. H. Ames, bookseller, stationer, &c., Niles, Mich., has assigned to J. D. Greenamyre.

L. G. Joslin & Co., paper-stock dealers, Worcester, Mass., have gone into insolvency.

T. A. Anderson, publisher, Chatham, Ont., has been sold out under a chattel mortgage.

A. P. Mapel, dealer in wall-paper, Pueblo, Col., has sold out to J. C. Croft.

R. P. Parish, newsdealer, Kewanee, Ill., has assigned.

Israel H. Hamburger, dealer in cards and fancy stationery at No. 332 Broadway, made an assignment to George Tarler on Saturday last. His failure was a surprise even to his employees, those having the most confidential relations with him considering the house perfectly sound; and even Mr. Hamburger himself did not anticipate that he would have to suspend business up to three weeks ago, when he sent an agent abroad to buy goods. He attributes his failure to his inability to make collections and the tightness of the money market; also to the fact that his business was seriously crippled after the burning out of his establishment in March last, when he was prevented by the insurance companies from filling orders for a period of five weeks. Mr. Hamburger was formerly in business in Chicago, but was obliged to leave there at the time of the fire, and came to New York. Here he carried a very large stock, a considerable portion of which was imported. His trade was mostly in advertising novelties and scrap pictures, though he also carried an extensive line of plush and satin New Year and Christmas cards. He had made up a large quantity of the latter kind of goods during the early part of this year for the fall trade, and as he did a large business in these and his other lines of goods, the outlook was promising. His liabilities are reported to be about \$60,000. Among the preferences given are Max Hamburger, \$1,500, and nine notes, \$13,318; Jettel H. Hamburger, \$3,573.92; Oscar H. Shuttrick, one note, \$1,000; William Burns, three notes, \$1,655; German Exchange Bank, two notes, \$2,478; Jacob Ottman, two notes, \$1,192; Ward & Gay, three notes, \$1,337; Emil W. Henriksen, \$3,000, three notes, \$6,250; Frederick Schuleman, two notes, \$1,477; Louis Cohen & Son, six notes, \$3,271. All claims of the New York National Exchange and of the German Exchange Bank are preferred. The amount of all preferences is \$58,513.67. A meeting of the creditors was held on Monday afternoon. The assignee stated that not having examined the books he could make no statement and asked that a committee should be appointed to act with him in making out a complete schedule of liabilities and assets. His request was granted, and the meeting was adjourned to Friday, the 18th inst., when it is believed the assignee will be prepared to make a statement. In conversation with a reporter of THE STATIONER Mr. Tarler said that from a rough ex-

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
M H
BLOTTER
TABLET
FOR THE
STATIONER
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
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TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

amination of the books he thought that Mr. Hamburger would be able to make a compromise with his creditors on terms which would be very satisfactory, and would very likely resume.

M. M. Beck, printer, Holton, Kan., has sold out to Scott & Hall.

Walton & Co., booksellers, &c., Cartersville, Ga., have assigned.

J. B. King, publisher of the *Gazette*, Henry, Col., has sold out to J. K. Burton.

W. M. Farrar, bookseller and stationer, Chicago, Ill., has been attached for \$738.

George R. Hallas, dealer in toys, &c., Waterbury, Conn., has made an assignment.

The *Morning Call* Company has been incorporated at East St. Louis, Ill., with a capital stock of \$100,000.

On the application of the firm of John B. Piet & Co., the well-known Catholic book publishing house of Baltimore, Md., a receiver was appointed on Tuesday to take charge of the concern. The assets and liabilities, which are said to be nearly equal, amount to about \$40,000.

The Milton Bradley Company, Springfield, Mass., is about to introduce some new games. One is called the "Fisherman's Luck;" another, "Æsop;" also, "Our Trip to Washington" and the "American Yacht." The new game "Kakeba" is also being improved. In addition to the games mentioned the company will soon introduce some low-price, common-sense blocks.

Hoffman & Rannie, paper manufacturers, Pulaski, N. Y., are reported as having failed and left town, owing about \$2,500, with no assets. This announcement causes no surprise among those who know the firm, and the only wonder being that they were able to obtain credit to that amount, as they are said to have leased the old Albion Mill six or seven months ago and have been endeavoring to run it without any capital. This mill was an abandoned pulp mill until they took hold of it and put in a machine to make tissue manillas. They are said to have bought their stock at Syracuse, and nearly all that they owe is due to parties at that place.

The *Globe* Printing and Publishing Company, Springfield, Ohio, has been changed to the *Globe-Republic* Printing and Publishing Company, the *Republic* Printing and Publishing Company having sold out to the former concern.

H. A. Crofts, publisher, Fort Collins, Col., has sold an interest in his paper to H. P. Crofts. The latter discontinues the publication of the *Leader* at Loveland and removes to Fort Collins to publish the *Express*.

J. W. Clarke has retired from the firm of Ingham, Clarke & Co., wholesale and retail dealers in books, stationery, &c., Cleveland, Ohio. The remaining partners continue the business under the same style.

Colin, McArthur & Co., manufacturers of wall-paper, Montreal, Que., have admitted James Worthington to partnership; the style of the firm is unchanged.

The Rhode Island *Democrat*, Providence R. I., has been sold to Schofield & Trumpler.

Hansmann, Volker & Co., manufacturers of picture frames, Kansas City, Mo., have dissolved partnership. William Volker & Co. succeed to the business.

Atterbury Brothers, paper-stock dealers, whose warehouse was burned out about three weeks ago, made a satisfactory settlement of their loss with the underwriters this week. The total loss by the fire was about \$14,000, which was offset by policies of insurance of \$12,000, and an equitable division of the salvage, amounting to between \$3,000 and \$4,000, from the sale of the damaged stock. The firm expects to be able to occupy its warehouse in a month hence, and in the meantime it will retain its temporary office with Miles O'Reilly's Sons, at 148 Front street, directly opposite its old location.

Baker & Hayes, Philadelphia, have had a great demand for their Blaine and Logan campaign cards, which they publish in two different sizes. In four days after they began to send out samples, they received orders amounting to three millions of cards, and orders are coming in fast every day. These cards are so admirably printed that they look like photographs. Thomas H. Sherman, Mr. Blaine's private secretary, wrote to Baker & Hayes a very flattering letter about these pictures. Mr. Sherman says: "The likeness of Mr. Blaine in your series of campaign cards is so good that I desire to have some copies of them for my own use." The Cleveland and Hendricks,



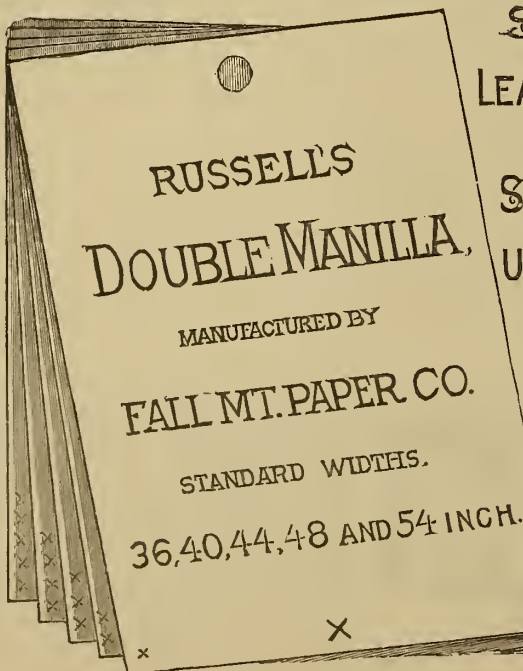
THE BEST BLOTTING

— AND —

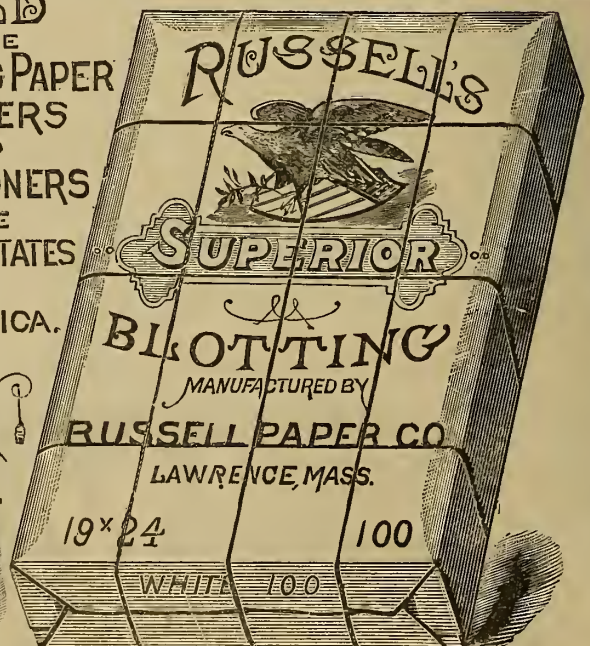
STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lin. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

Butler and Vest campaign cards are just out, and samples will be sent out to-day.

J. W. Hunter, bookseller, &c., Columbia City, Ind., has sold out.

Moses Goldsmith & Son, paper-stock dealers, Charleston, S. C., are reported to have failed.

Crozier & Barclay, publishers *Record*, Elbert, Cal., have dissolved partnership. C. W. Crozier, Jr., continues the business.

M. E. (Mrs. R. W.) Thorner, stationery, &c., Hamilton, Ont., has sold her stock to J. Clappison at sixty cents on the dollar.

Charles J. Cohen, Philadelphia, forwards a copy of the No. 53 price-list of school novelties. It will be found very valuable to dealers making up an order for school supplies for the approaching season.

William B. Wilson, representing the National Publishing Company, Philadelphia, will not relax his efforts on the road, but will visit his many friends throughout the trade with a full line of samples, showing the various styles of family and pulpit Bibles, together with a large and fine assortment of photograph albums.

The *Journal and Courier*, New Haven, Conn., has made a change in the form of its business. All the newspaper property belonging to Carrington & Co. has been sold to the Carrington Publishing Company. The members of this company include all the members of the old company, and in addition William G. Pratt, editor, Jerome B. Lucke, city editor, and William H. Conklin, of the business department. The capital stock of the new company is \$75,000.

Edward S. Dodge, printer and stationer, doing business at 95 Chambers street and 77 Reade street, made an assignment on Wednesday for the benefit of creditors to George T. Van Doren, giving preferences for \$5,557, as follows: Edward W. Clark, \$500; Clarence H. Clark, \$500; C. Potter, Jr., & Co., \$1,000; J. V. N. Suydam, \$154.99; Conrow Brothers, \$205.39; Martha J. Dodge, \$2,128.50; Peter A. H. Jackson, \$333.33, and other small preferences, amounting to \$734.96. He has been in this business several years, and is reported to have failed before and compromised at 20 cents on the dollar. Chattel mortgages for \$11,317 have been placed on the plant.

A very annoying blunder occurred in the advertisement of Clague, Wegman, Schlicht & Field in *THE STATIONER* of July 10. The words, "Sent post-paid on receipt of \$2.00," were inserted. The mistake came about in this way: The firm had an advertisement of Field's Adding and Counting Register, running in several papers and had omitted to state the price; it directed its advertising clerk to notify all papers running that advertisement to insert the words, "Sent post-paid on receipt of \$2.00," and this notice came into the hands of *THE AMERICAN STATIONER*, and the words above mentioned were inserted as they appeared. The manufacturers of the Shannon File are horrified at the thought that *THE AMERICAN STATIONER*, which reaches the uttermost parts of the earth, should contain an erroneous price for the Shannon file. The regular retail price of the No. 4 A file, which is shown in the advertisement in *THE STATIONER* of July 10, page 39, is \$2.25, and the price of binding cases, such as are shown in the advertisement, is \$4.50 per dozen, with a very liberal discount to dealers, who can obtain full particulars by writing the firm.

The schedule of Butler & Miles show totals liabilities of \$38,221.02, and assets, \$35,261.19. Included in these assets are office and store fixtures, the cost of which is put down at \$2,129.10, but their actual value is estimated at \$1,300, and there are doubtful claims due the firm of \$2,024.72, so that the actual available assets of the firm with these deductions are \$32,456.81. Among the principal creditors are the American Wood Paper Company, \$4,577.52; Vernon Brothers & Co., \$3,913.04; Wilder & Co., of Boston, \$3,536.32; Chemical Paper Company, Stroudsburg, Pa., \$2,710.67; Weymouth Paper Mills, Weymouth, N. J., \$2,538.80; William Robertson & Sons, Putney, Vt., \$2,188.27; Rebecca E. Miles, \$2,000; Coy Paper Company, West Claremont, N. H.; \$1,270.35; Willard Russell & Co., Bellows Falls, Vt., \$1,223.22; Tanner & Faxon, Lee, Mass., \$1,076.65; Moore, Arms & Thompson, Bellows Falls, Vt., \$1,003.73; Thomas M. Bell, New York city, \$931.57; Excelsior Paper Company, Holyoke, Mass., \$907.86; W. H. H. Rogers, New York city, \$902.15; L. S. Lawrence & Co., bankers, New York city, \$901.19; E. B. Waite & Co., Little Falls, N. Y., \$801.34; Dickinson & Clark Paper Company, Holyoke, Mass., \$669.80; Fall

Mountain Paper Company, Bellows Falls, Vt., \$646.61; Watson & Chamberlin, Loudville, Mass., \$630.18; McAlpine Brothers & Co., Lee, Mass., \$532; Bradford Paper Manufacturing Company, Bradford, Vt., \$517.25; R. H. Forestal & Co., Philadelphia, Pa., \$472; Megargee Brothers, Philadelphia, \$429.96; D. & P. N. Fairchild & Co., Bridgeport, Pa., \$352.18. The creditors met on Friday of last week at the office of the assignee, William Allen, 317 Broadway, when a proposition was made that the firm should settle on the basis of 70 cents on the dollar, giving their notes payable in four, seven, ten and thirteen months, the last two notes to be indorsed. This proposition was favorably received by those present, but the meeting adjourned until the following morning, but as the firm desired more time in which to arrange for securing the endorsement of the last two notes—ten and thirteen months—the creditors adjourned until to-morrow at the same hour and place, when the matter will probably be disposed of on the basis proposed.

The straw board mill of H. C. & A. L. Howe, at Alderbrook, Madison County, N. Y., was destroyed by fire on Monday. The flames were first seen in a wing where a quantity of lime was kept, and it is thought the fire was caused by the rain falling upon the lime. The loss on the building is estimated at \$2,500; insurance, \$1,000. The Messrs. Howe will lose on machinery and stock about \$5,000. There were between forty and fifty tons of paper destroyed.

A fire occurred on Wednesday in the six-story brick building No. 198 William street, New York, the third floor of which is occupied by Charles A. Wolf, lithographer, who was damaged to the amount of \$1,000. The origin of the fire is unknown.

J. W. Birch & Co., dealers in carbon paper, New York city, have dissolved partnership; George C. Greene continues the business.

Wisdom & Harding, publishers, Fort Smith, Ark., have dissolved partnership. The business is continued by Wisdom & Garland.

J. Dewing & Co., publishers and booksellers, San Francisco, Cal., have admitted M. S. Dewing to partnership.

Mitchell & Co., publishers, Crab Orchard, Neb., have been succeeded by the *News Publishing Company*.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —

Send for Samples and Prices.



GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.

ALSO FOR SALE BY

HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York

CARTER,

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

Writing Papers, Ledgers, Linens, Book, News, Poster, Blottings, Manilla and Twines.

RICE & CO.

PAPER WAREHOUSE, BOSTON. MASS.

(CORPORATION.)

DIRECTORY.

Cards under this heading will be charged for at rate of \$10 per annum for each card.

Alphabet Blocks, &c.

THE EMBOSsing COMPANY, Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominoes and Checkers.

Artists' and Drawing Materials.

ABBOTT, A. H., & CO., 50 Madison st., Chicago, Ill.
JANENTZKY & WEBER, Jobbers,
1125 Chestnut st., Philadelphia, Pa.

Art Publishers.

BUFFORD'S SONS, J. H., Boston, Mass., 293 & 295 Broadway, N. Y., & 156 & 158 Monroe Chicago, Ill.

FORBES LITHOGRAPHIC MFG. CO.,
181 Devonshire St., Boston, Mass.

PRANG, L., & CO., Boston, Mass.; 38 Bond st., New York; and 1110 Walnut st., Philadelphia.

TABER, CHAS., & CO., New Bedford, Mass.
Salesrooms, 28 Bond st., N. Y.

Base-Ball Manufacturers.

WILSON BROS. CO.; also Dealers in Games, Home Amusements, Toys, &c.,
119 Chambers st., N. Y.

Blank Book Manufacturers.

BOORUM & PEASE, 23, 30, 32 and 34 Reade st., N. Y.

EVANS & GEDDES, 51 and 53 Maiden Lane, N. Y.

GAY, AARON R., & CO., 123 State st., Boston, Mass.

KNIGHT, ADAMS & CO., 14 Milk st., Boston.

PRICE, THOS. W., CO., 505 Minor st., Philadelphia, Pa.

Blotter Tablets and Pads.

WM. H. HASBROUCK, 536 and 538 Pearl st., N. Y.

Bookbinders.

WATERS, W., & SON, Patent Daily Calendars,
103 Fulton st., N. Y.

Book Binders' and Paper Box Makers' Materials.

SNIDER & HOOLE, 101 and 103 Walnut st., Cincinnati, O., and Chicago, Ill.

Bookbinders' Machinery.

CRANSTON & CO., Wythe Ave., cor. Hewes St., Brooklyn, N. Y.

DONNELL, E. P., & CO., Chicago, Ill.

HICKOK, W. O., Harrisburg, Pa.

HOWARD IRON WORKS, Buffalo, N. Y.

McADAMS, JOHN, SONS, & CO., Ruling and Paging Machinery, &c., 528 Kent ave., Brooklyn, N. Y.

PIPER, E. J., Mfr. Paper Ruling Machinery,
Springfield, Mass.

SANBORN, GEO. H. & SONS, 69 Beekman st., N. Y.

SHERIDAN, T. W. & C. B., 25 Centre st., N. Y.

Bookbinders' Materials.

GARNAR, THOS., & CO., 181 William st., N. Y.

GANE BROTHERS, 106 Duane st., N. Y.

GRIFFIN, H., & SONS, 54 & 56 Duane st., N. Y.,
and 304 N. Main st., St. Louis, Mo.

Card Board Manufacturers.

TRIER, S., & SON, 190 William st., N. Y.

Cards—Blank and Visiting.

BECK, CHARLES, 609 Chestnut st., Philadelphia, Pa.

COLLINS, A. M., SON, & CO., Philadelphia, Pa.

HAKE, PHILIP, 155 William st., N. Y.

Copying Presses.

HUBBARD, H. N., 313 to 319 E. 22d st., N. Y.

ILLINOIS IRON & BOLT CO., Carpentersville, Ill.

SHRIVER, T., & CO., 333 East 56th st., N. Y.

TATUM, SAMUEL C., & CO., Cincinnati, O.

Card Fringes, Cords, Tassels, &c.

MENDE, PAUL, 43 and 45 Lispenard st., N. Y.

Copying Books.

MURPHY'S SONS, W. F., Philadelphia, Pa.

Electrotyping.

BAY STATE FLECTROTYPE FOUNDRY,
165 Devonshire and 26 Arch Streets, Boston, Mass.

Envelope Manufacturers.

ACKERMAN ENVELOPE MANUFACTURER. For the trade only,
33 Beekman st., N. Y.

HILL, W. H., Worcester, Mass.

HOLYOKE ENVELOPE CO., Holyoke, Mass.

LOCKWOOD MFG. CO., 255 & 259 S. 3d st., Phila., Pa.

LOGAN, SWIFT & BRIGHAM ENVELOPE CO.,
Worcester, Mass.

PLIMPTON MFG. CO., Hartford, Conn.

REAY, M. A., 77 John st., N. Y.

THE WHITCOMB ENVELOPE CO. Worcester, Mass.

Eyelet Machines.

LIPMAN, HYMEN L., 51 South 4th st., Phila.

STIMPSON, E. B., 31 Spruce st., N. Y.

Fancy Goods—Velvet and Leather.

ANTHONY, E. & H. T., & CO., 591 Broadway, N. Y.

Globes.

ANDREWS, A. H., & CO., Chicago, Ill., and 19 Bond st., N. Y.—Globes, 3, 5, 6, 8, 12, 18 and 30 in. diam.

NIMS, H. B., & CO., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter. Reduced Price List on application.

Grain Tables.

DARROW, E., & CO. Elwood's Grain Tables \$1.25; mailed by the publishers,
Rochester, N. Y.

Ink and Mucilage Manufacturers.

U. S. TREASURY MUCILAGE AND WRITING INKS,
WILLIAM A. DAVIS, Manufacturer, Boston, Mass.

Leather Back and Side Titles.

COX, A. J., & CO., 144 and 146 Monroe st., Chicago, Ill.

Letter, Cabinet and Library Files.

THE GLOBE FILES CO., Cincinnati. Eastern office,
28 Bond st., New York.

Manifold and Carbon Paper.

ROGERS, L. H., 75 Maiden Lane, N. Y.

Metal-Bodied Rubber Type.

SMITH, R. H., & CO., Proprietors of Exclusive Patents and Sole Mfrs. Largest Rubber Stamp Mfy. in United States.
Springfield, Mass.

Numbering, Perforating and Paging.

BLOOD, R. T. & S., JR., 81 John St., N. Y.

MOORE & WARREN (Estimates cheerfully given),
57 John st., N. Y.

Paper.

ACME STATIONERY AND PAPER CO., 117 Fulton st., Manilla, Writing, Parchment & Copying Papers.

SCOTT PAPER CO., Limited. Toilet Papers, Bonnet Boards, Tea, Tissue, Manilla, Blasting, Drafting, Rope Papers, 27 North Sixth st., Philadelphia.

Paper Box and Paper Cutting Machinery.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

HOWARD IRON WORKS, Buffalo, N. Y.

Paper Bags and Glove Envelopes.

G. J. MOFFAT, 179 St. John st., New Haven, Conn.

Papers—Fancy.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

Paper Manufacturers.

JERSEY CITY PAPER CO., White and Colored Tissue and Copying Paper, Jersey City, N. J.

Paper Ruling, Cutting and Eyeletting.

KISSAM, B. A., 32 Beekman St., N. Y.

Patent Combination Tag and Envelope.

DUNHAM, JOS. T. & CO., Manufacturers and Sole Proprietors, Pier 24, North River, New York.

Pen Manufacturers—Steel.

THEO. L. WARRINGTON, Philadelphia, Pa.

Pen Manufacturers—Gold.

AIKIN, LAMBERT & CO., 23 Maiden lane, N. Y.

Scrap and Invoice Books.

SHEPARD, G. W. & CO., Manufacturer of the Patent Wooden-Back Invoice Books, Troy, N. Y.

Scrap Book Pictures.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

Sheep and Goat Leather.

ROCKWELL, J. S., & CO. 101 & 103 Duane st., N. Y.

Stationers' Hardware.

SMITH, J. O., MFG. CO., 51 John st., N. Y.
J. F. MURCH, Agent.

Stationers—Importers and Jobbers.

AGAR, ALEXANDER, 110 William st., N. Y.

KING, GEO. F., & MERRILL,
29 Hawley st., Boston, Mass.

WARD, MARCUS, & CO., 734 Broadway, N. Y.

Stationers' Novelties—Patented.

PHILA. NOVELTY MFG. CO., 821 Cherry st., Phila. Pa.—Fountain Pens, Paper Fasteners, &c., &c.

HAKE, PH., 155 William st., N. Y.

LOCKWOOD MFG. CO., 255 & 259 S. 3d st., Phila., Pa.

Toys and Games.

LYMAN & CURTISS, 23 Murray and 27 Warren sts., N. Y., Manufacturers of Toys, Games and Novelties.

PRIOR & HILGENBERG, 313 W. Baltimore st. and 42 & 44 German st., Baltimore, Md.

WEIDMANN, A., 306 Broadway, N. Y.

Tracing Cloth.

OUSEY, G. R., Sagar's and Dowse's Patents, 1 Church Court, Old Jewry, London, Eng.

MERRIAM MFG. CO. DURHAM, CONN.,



MANUFACTURE A FULL LINE OF

STATIONERS' TIN GOODS,

TIN TOYS, Etc.

SPECIALTIES FOR 1884. { Cash Boxes, with Combination Locks
Heavy Tin File Cases.
Paper Weight Clocks.

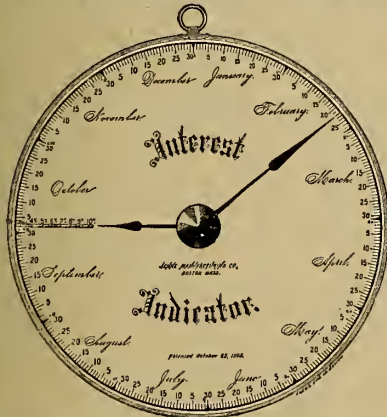
The Amateur Photographers.

Reference has heretofore been made to the Society of Amateurs Photographers of New York, whose object is the encouragement of photographic art.

On July 8 the society held a meeting, at which views were exhibited that were taken along the Hudson by members on a recent trip. The amateurs who made the excursion were F. C. Beach, the president of the society; H. J. Newton, James B. Metcalfe, Gilbert A. Robertson, Joseph S. M. Rich, Jacques M. Rich, C. W. Dean, Peter Grant, Samuel C. Grant, and William Chamberlain. They were the guests of Dr. P. H. Mason, of Peekskill, on the steam yacht Zephyr, and the trip was from that village to West Point. Up the river the artists sailed, popping away with their cameras at every yacht, rowboat or steamer that they met or passed, and obtaining, by the process of instantaneous photography, scores of beautiful pictures of river scenes, with the grand hills and Palisades for a background. One of the best of the photographs was a view of Dunderberg Mountain, opposite Peekskill. Mr. Beach had a scene from a Peekskill churchyard, with the old church where George Washington is alleged to have worshiped, and a few tombstones in the foreground. Several of the artists had caught views of the C. Vibbard, with a load of passengers, steaming up the river. There were good views of Iona Island and of a pretty yacht lying at anchor in the shadow of old Dunderberg. "Flirtation Walk" and other scenes at West Point were also exhibited, and ninety-four photographs in all were taken. Afterward some practical experiments in the development of gelatine plates were made. The society contemplates another trip up the Hudson very soon.

The following cut represents one of the three styles of

JENNE'S PATENT INTEREST INDICATOR.



JENNE'S PATENT INTEREST INDICATOR.

The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. It CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,

New England Life Ins. Building, Boston

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,

Mfr. Mathematical Instruments,
18 Market at., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.

Sold by all first-class Stationers. Send for circulars.
ADDRESS

JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

ESTABLISHED 1830.

ESTABLISHED 1830.

J. H. BUFFORD'S SONS,

CHRISTMAS * CARDS,

Importers and Manufacturing Publishers of

SATIN ART PRINTS AND NOVELTIES.

SAMPLES FOR THE WHOLESALE TRADE READY IN JULY.

BIRTHDAY, REWARD * ADVERTISING * CARDS.

PLAIN AND EMBOSSED SHAPED GOODS; Advertising Fans, Fan Handles, 8, 11 and 12-inch, Plain and Stained; Chromos, Fold Cards, Fringed Cards, Orders of Dance, Menus, Tassels, Fringes, Marriage Certificates, Crayons, Agricultural and School Diplomas, &c., &c.

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CHICAGO: 156 & 153 MONROE STREET.

BOSTON: 39 FEDERAL STREET.

WORKS AT HARRISON SQUARE, MASS.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

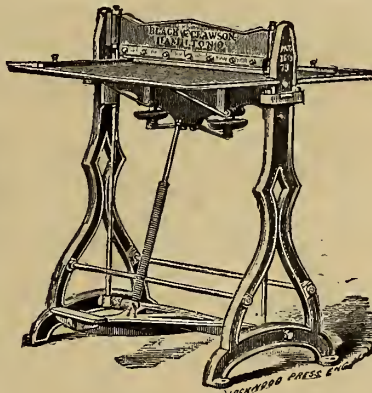
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Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —



THE BLACK & CLAWSON CO.'S Improved Perforator

MADE IN THREE SIZES:

20 Inch, 24 Inch, and 28 Inch.

Descriptive Circular and Prices furnished on application to

THE BLACK & CLAWSON CO.,

Mention American Stationer.

Hamilton, Ohio.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, 1/4, 3/8, and 1/2 in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list.

R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, JULY 17, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—8 Lakeside Building, CHICAGO, ILL.

Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carricaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haigh.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

It is often wondered how some bankrupts become possessed of so much in the form of unavailable assets, when it was to be expected that their estates should "pan out" to better advantage. Perhaps the explanation may be found in a little advertisement which was to be found in one of the daily papers of late date. This advertisement read as follows: "For Sale—Defaulted Railway Bonds and Marine Bank Stock, *suitable for assets*, cheap. Address —." Now, we cannot characterize such a tender as the foregoing as anything else than the act of a scoundrel designed to engage other scoundrels in the business of defrauding their creditors. It may afford the clue to the method of obtaining a great many unavailable or doubtful assets in the case of many a defaulting debtor whose failure has the taint, if not the positive evidence, of fraud. There is scarcely a line of trade in which the scheme of presenting something "suitable for assets" but unavailable for realization cannot be carried out, and the bankrupt find a plausible defense for his insolvency while carrying off funds which ought to be paid over to defrauded creditors.

It is noteworthy that whatever may be the condition of trade in the different localities from which we have advices, there is no unsound feeling, and that assurance of good business to come seems to be the prevalent idea. Nor do the trade generally admit that they have done worse during the last six months than in preceding intervals. If buying has been closer, and if profits have been correspondingly reduced, it is patent, if we are to believe what we are told, that the volume of trade has been quite full—greater, indeed, than before in the quantity of goods disposed of. If, therefore, purchases have been light in detail, we must assume that they have made a large aggregate, and possibly, on the whole, returns have been as good as ever, even if it has taken "mony a mickle to mak a muckle." It is just as well that merchants should begin to divest themselves of the idea of large profits or exceptional gains. We are getting back to low prices, and consequently small profits, and the "nimble sixpence," should it be nimble, must be assiduously looked after and cared for. Our best hope in business stability is not in spasmodic rushes of trade, with high prices, but in that constant, steady and persistent demand which, even with low prices, buys safely, pays promptly, and insures solidity, strength and consequent success.

THE subject of taxing commercial travelers was the chief topic of discussion at the late meeting of the National

Association of Travelers. Steps were taken to secure legislation in the interest of the salesmen, and to secure the co-operation of other commercial organizations in the same direction. THE STATIONER has said before this that it believes it possible to secure the relief sought without the intervention of Congress. If, as we assume, local taxes on "drummers" are an infraction of that provision of the Constitution which gives the citizens of one State coincident rights with those of any other, the readiest and indeed most authoritative relief is the judgment of the highest court in the land, which can declare and determine whether the taxes imposed by different communities are legal. We do not know that a case properly made up and bringing the issue into form for broad definition has ever been prepared and carried through to the court of last resort. If it has not been, it would be well for the travelers to test the laws which they dispute.

Roundabouts.

BY THE TRADE LOUNGER.

Things are very cheap. I was more impressed by this fact the other day in watching the different street venders, who peddle their wares at almost every corner and fringe the curbstones of our principal streets. All lines of trade are represented by these itineraries, the paper, stationery, fancy-goods, hardware, dry-goods and I don't know how many others independent of the candy and fruit peddlers.

Is there an analogy to all this in the regular trade? In some respects there is, and the trade themselves are able to say how far it goes. I have seen things offered on the street which seemed ridiculously cheap, and yet the peripatetic vender makes his profit, and so presumably does the house from whom he buys. Are the economies of production more closely studied and more easily achieved than heretofore? What have the manufacturers to say? Perhaps not; but then how great must have been profits in the past.

One of the latest fountain pens appearing in the market is a simple tube, the pen being fed by a little slot running lengthwise on the top of a stopper (the same as that described in last week's STATIONER), and an air-hole running lengthwise through the stopper, the ink being air-driven through the slot before mentioned and the flow thus regulated. The principle is entirely the same, as will be seen, and yet the inventor (?) has applied for a patent.

A leading dealer, who has met with considerable bad luck in making his collections lately, is disposed to take a gloomy view of things. He said: "The tightness of the money market which exists at present is causing a great deal of uneasiness to be felt in most lines. This would not make matters so bad were it not for the fact that collections are

very slow. The custom is now for a firm owing a bill simply to respond not by inclosing a check for the amount when it becomes due, but to request the creditor to take up its (the debtor's) note. Thus the payment of bills is delayed from time to time, often from the usual period of ten or thirty days to six, twelve and eighteen months. It is not the custom for small houses to have the payment of bills deferred in this way, but for the oldest and most substantial houses in the trade. This state of things makes banks suspicious, and has a tendency to destroy confidence among dealers."

* * * *

A well-known merchant, who it seems did not take part in the general celebration of the Fourth of July, had a little Independence Day fun of his own one day this week, when he became so imbued with patriotism that he burned a whole cartload of fireworks. The celebration occurred in Park place, where there was such a sputter, fizzing and banging for the time being that the community became alarmed and at last firemen were summoned to put an end to the racket.

* * * *

There are no dealers in horse-hides in New York, and Manhattan's base-ball factories, some of which turn out 15,000 balls a day, have to go to Philadelphia for their covers.

* * * *

There seems to be no limit to the number of fountain pens that are now on the market and that are being introduced from time to time. The majority of these pens possess very few points of originality and, indeed, many of them are so near alike that it is hard to see any difference between them. At all events, the principle on which the fountain pen operates was exhausted long ago. There is really little left that has not been covered by some former patentee. This is why undoubtedly many of these pens still have patents pending, and the owners of others have not applied for patents.

* * * *

"Advertising in the cars of the elevated railways is very cheap," remarked a stationer a few days ago. "It costs a trifling amount to have a business card displayed in the cars of the company. How much? Well, only one dollar a month." "One dollar a month!" exclaimed a bystander. "My days! that is cheap, isn't it? Beats advertising in the trade journals all to pieces, so far as rates go." "Yes, one dollar a month," reiterated the stationer. "One dollar for each car. There are only about 1,000 cars, and what is \$1,000 a month to pay out in advertisements?" Not so cheap, after all!

The United Beckford and Hamilton libraries brought recently under the hammer the total sum of \$432,220, of which Mr. Bernard Quaritch, the London bookseller, alone was responsible for \$220,525. Of this latter amount, again, about one-half represented Mr. Quaritch's commissions on account of customers; the other half was added to his stock, and is now offered by him in a "rough catalogue" with prices affixed.

Answers to Correspondents.

R. and E. ask for address of Parker, Stearns & Co.

Ans.—85 Centre street, New York.

W. C. S. asks for address of the manufacturer of the imprinting stamp illustrated in *THE STATIONER* of July 10.

Ans.—Robert Snieder, 37 John street, New York.

Subscriber wants to know where Japan and India paper, used for engravings or proof for editions de luxe, can be had.

Ans.—Robert Mayer & Co., 27 Barclay street, New York, take orders. William P. Dane, 61 Beekman street, New York, has—we believe—some on hand. The American Palm Paper and Pulp Company, Valley Forge, Pa., did make a paper which was available for like use.

C. inquires: Who is the maker of green eye-shades suitable for bookkeeper's use?

Ans.—John Schneidig & Co., 43 Maiden lane, New York. W. B. White, Boston, Mass. French & Choate, Bond street, New York, are agents for such articles.

S. D. & Co. want to know where to buy or have made up in rolls paper such as is used by telegraph companies.

Ans.—The New York Cutting and Winding Company, 137 Baxter street, New York, cuts all sizes to order.

S. & R. want to know who makes a patent brass stencil, each letter separate, with the plates formed so as to unite the letters.

Ans.—S. W. Reese & Co., Chicago.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
C. Brown.....		\$300
William Brown (B. S.).....		363
H. A. Deknatel (R.).....		750
James F. Fitzpatrick.....		550
Hoad & Sanderson.....		4,000
H. Sperth.....		1,350
G. S. Byrne (R.).....		4,900
George A. Fountain (R.).....		197
F. & E. Greenebaum.....		1,000
Sherwood & Co. (R.).....		311

EASTERN STATES.

Joseph G. Washburn, Brunswick, Me. (Real)....	300
M. & J. Norton, Boston, Mass.....	3,000
Charles C. Doten (Avery & Doten), Plymouth, Mass. (R.).....	2,000
L. G. Joslin & Co., Worcester, Mass.....	125

MIDDLE STATES.

John A. Nash, Huntingdon, Pa. (R.).....	551
David Shaw, Trenton, N. J. (Real).....	1,500
John H. Henning, Johnstown, Pa.....	8,000
John B. Clevensine, Reading, Pa.....	100
John D. Wallace, Williamsport, Pa. (Real).....	638

WESTERN STATES.

Charles Bohm, Denver, Col.....	10,156
J. F. Waggoner, Chicago, Ill.....	600
W. Redhead (Redhead, Wells & Co.), Des Moines, Ia. (Real).....	16,000
L. P. Pagnin, Ludington, Mich.....	400
T. E. Harwood, Springfield, Ohio, <i>Gazette</i> (Real).....	1,500
Charles W. Wadsworth, Springfield, Ohio (Real).....	635
Edwin Goeller (B. F. Jacobs & Co.), San Francisco, Cal., <i>Herald of Trade</i> (Real), gift.....	....
Philadelphia Paper Box and Paste Manufacturing Company, San Francisco, Cal., foreclosed....	....
John H. Wells, San Francisco, Cal.....	300
B. F. Zollinger, Denver, Col.....	299
A. L. Hereford, El Paso, Ill., <i>Journal</i>	1,860
Q. J. Burrows, Lanark, Ill.....	300
National Paper Company, Milan, Ill. (Real).....	....

South Chicago Post Printing Company, South Chicago, Ill.....	800
Sybel D. (Mrs. Martin E.) Weiser, Indianapolis, Ind.....	100
Sybel D. (Mrs. Martin E.) Weiser, Indianapolis, Ind. (Real).....	100
B. F. Wright, Charles City, Ia. (Real).....	780
Theodore Sigler, Detroit Mich.....	1,500
Alonzo H. Beal, Minneapolis, Minn.....	320
James A. Bailey, Lincoln, Neb.....	230
Wallace Brothers, Omaha, Neb., <i>Despatch</i>	1,750
Pabl Ottens, Albuquerque, N. M. (Trust Deed).....	98
S. P. V. Arnold, Cincinnati, Ohio.....	1,857

SOUTHERN STATES.

Boonè & Brother, Baltimore, Md.....	2,626
A. R. Beadle, St. Louis, Mo.....	246

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, July 16, 1884. }

THE MONEY MARKET.—The money market has developed no new feature. Notwithstanding the large surplus of ready money at the banks, complaint is still made as to the difficulty merchants experience in obtaining loans, and the extreme caution still exhibited in buying mercantile paper, and outside of this city the same difficulty is said to prevail. Rates at the banks for loans on call are 4@6 per cent. on stock collaterals. There has been very little demand for time loans which are quoted 5½@6 per cent. The dealings in commercial paper are still moderate, and there is scarcely any market for anything but first-class double named paper which is discounted at 5½@6 per cent. The stock market has experienced a period of dullness and irregular prices, closing tame and barely steady. Railroad bonds have been fairly active and generally higher. Governments firmer. Foreign exchange has ruled dull, with very little inquiry, and rates are unchanged.

THE PAPER MARKET.—Midsummer dullness continues the most prominent feature of the business situation throughout the country, and advices from almost every important locality East, South and West indicate that the condition of affairs in nearly every line of business is most aptly described by the well-known phrase, "between hay and grass." Although chronic grumblers exist at all times and in all places, there is really more complaint expressed by manufacturers at present of the very narrow margins than there is of the lack of orders. Most of our city houses have completed their semi-annual balance sheet, and it quite generally shows that the aggregate sales for the first six months of this year are considerably greater than those for the last half of 1883. The second half of the year begins under auspices not altogether unfavorable, and there is promise that the next six months may prove as conspicuous for prosperity as the first half of the year has been for financial distress. Favorable crop prospects continue to foreshadow an abundant yield of the products of the soil, which implies a continuance of cheap food at home, with a large surplus for export, resulting in increasing the purchasing capacity of all classes of people, and this in turn will help paper manufacturers and dealers, some of whom are almost in a slough of despond.

THE STATIONERY MARKET.—Trade is slowly picking up, although dealers in many lines evince a disposition to grumble at its dullness. Quite a number of orders have been received for August delivery and the manufacturing establishments, which have been running on half-time for several weeks past, are again running to their fullest capacity. Prices, however, are low, while labor is as high as it was when a profit of 20 per cent. was realized by the manufacturers. Hence, only those make a profit now who have the greatest facilities by which they are enabled to manufacture and sell their respective products at the lowest possible margin at which they can be handled and yield a living profit. Dealers are ordering quite largely just now, purely on account of the low prices, because they know that goods can never be any cheaper. Notwithstanding low prices and a stubbornly inactive trade, dealers are sanguine of a good fall business. A dealer whose views may be taken as the prevailing sentiment, expressed himself on this subject as follows: "With good crops assured, and political nominations well made, the general outlook is promising, although buyers are conservative and the market is close."

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory : 507 Arch Street, Philadelphia.

New York Salesrooms : 336 Broadway.

HEATH LETTER FILE & INDEX CO.

The attention of Stationers is called to our system of Letter and Postal Card Filing and Ledger Indexing. HEATH'S LETTER FILES enable one to file letters, bills, invoices, &c., in the most rapid and correct manner, and to **REFER TO THEM AFTER FILING WITHOUT ANY DELAY**, no matter how great the number of letters filed, as

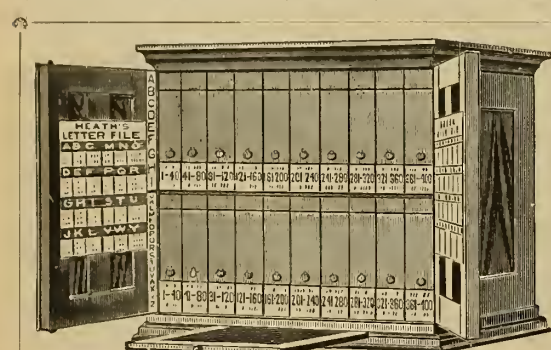
the files are arranged for any amount of correspondence. They are also adapted to any kind of business. Cabinets in cherry, ash or walnut, or fireproof, as desired.

The cut on the left represents a 20 Box Library File ; that on the right a Single File. We are prepared to furnish the trade with any of our goods, and would especially recommend our **SINGLE FILES** as being adapted to the retail trade.

Our Ledger Indexes we guarantee to be the most perfect in use, there being no delay in referring to accounts, even in an index containing 40,000 names. All sizes furnished for from 1,500 names upward. Address,

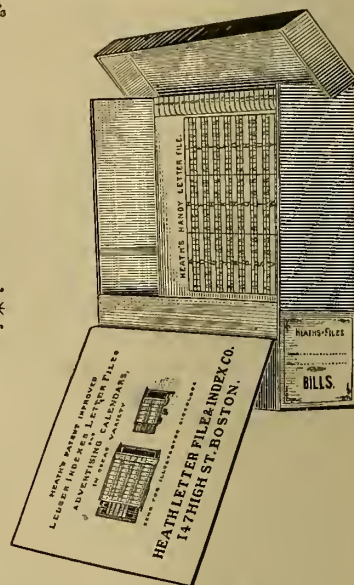
Heath Letter File and Index Company,

147 HIGH STREET, BOSTON.



20 BOX LIBRARY FILE.

BRANCH OFFICES : { F. E. FROTHINGHAM, 147 6th Ave., New York. J. W. MASON, Battleboro, N. C.
A. C. FARLEY & Co., 413 Walnut Street, Philadelphia.



SINGLE FILE.

MARCUS WARD'S BLOCK CALENDARS

The New Designs for 1885 are now Ready and in Travellers' hands.

THE SHAKSPERE CALENDAR.—A leaf to be torn every day from the block tablet. For each day is provided an appropriate quotation from Shakspeare. The ornamental mount represents a scene from "Henry IV."

EVERY DAY CALENDAR.—Constructed on the same principle as the Shakspeare Calendar, with quotations for each day, from writers of all ages.

"DAY UNTO DAY."—Constructed on the same principle as the Shakspeare Calendar, but with emblematic mount, and a quotation from the Scriptures for each day.

MARCUS WARD & CO., LIMITED, London, Belfast and New York.

THE DOOLEY PAPER CUTTERS

MANUFACTURED BY

The Atlantic Works, East Boston, Mass.

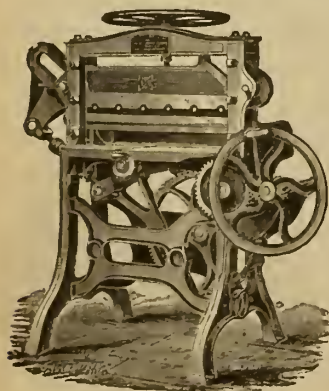
◆◆◆◆ AGENTS. ◆◆◆◆

CHARLES BECK, 609 Chestnut Street, Philadelphia.

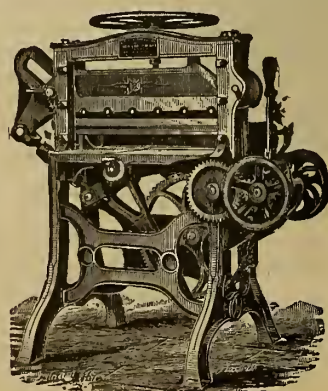
GEO. S. NEWCOMB & CO., 241 St. Clair Street, Cleveland.

OSTRANDER & HUKER, 81 & 83 Jackson St., Chicago.

DETROIT PAPER COMPANY, Detroit, Mich.



HAND CUTTER.



HAND-CUTTER, WITH TEAM FIXTURE.

SEND FOR CIRCULAR AND PRICE LIST.

The Science of Heraldry.

V.

J. W. Weston, the John street engraver, having promised to tell the readers of THE STATIONER how to find out their coats-of-arms, a reporter called upon him again a few days ago to remind him of the fact. Mr. Weston greeted the reporter pleasantly, and good-naturedly allowed himself to be interviewed. "The first thing," he said, "necessary to do to find one's crest or coat-of-arms is to hunt up any armorial bearings belonging to one's family. If the party making the search has none, and does not know the locality of his ancestors, he must find it out, for the ancestral locality is all-important in looking up a crest, as there are many persons bearing the same family name with different pedigrees, whose ancestors may have inhabited different localities. Hence, without the name of the ancestral location, it is impossible to find the correct crest. Looking in an old work on heraldry, I find a list of twenty-one Jones, each of whose ancestors belonged to different localities, such as Berkshire, Wiltshire, Kent, &c. Hence, to find the crest of any one of them, it would be very confusing if we could not give the ancestral location. To find this, it is necessary to consult reliable works on heraldry, such as "Burke's Encyclopedia of Heraldry," "Berry's Encyclopedia Heraldica, or Dictionary of Heraldry," and any other works which may be at hand. In these works may be found a list of the various names, and, in many cases, the pedigree of the family of the person making the search. Another very important work on this subject is "The Baronetage of England; or, The History of the English Baronets," by Rev. Wm. Betham, of London. This work is especially valuable for its extensive collection of genealogical information, tabulated and otherwise arranged. It traces up ancestry very thoroughly. Thus, take the family name of Clayton, and see how it goes, step by step, back to the fountain head. Don't want the details? Well, perhaps, they would be superfluous.

"But, after the crest has been found, there is yet to find out its signification. This very often involves considerable research in heraldry. There are professional persons who make a business of studying up the signification of family crests, but it can be done by any one who has the proper authorities to consult. Some coats-of-arms are very elaborate, and require considerable research. Take, for example, that of the Right Honorable Lord Durnham, whose escutcheon is composed of twenty-four distinct coats-of-arms upon a shield supported by two lions, the whole surmounted by a coronet and three separate crests; while beneath are a ribbon and scroll with a motto. Each part of that coat-of-arms has a distinct meaning. Hence, some idea may be formed of the amount of labor necessary to arrive at the full meaning of the coat-of-arms."

EDWARD * SIEGMAN,

— MANUFACTURER OF —

IVORINE COMPOSITION.**Poker Checks, Checkers (Tiger Brand), and Pool Balls****41 WHITE ST., NEW YORK.****EDWARD POSEN & CO.,**

— MANUFACTURERS OF —

Albums & Leather Goods**OFFENBACH-ON-MAIN, (GERMANY),****(ESTABLISHED 1838),**

Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.**ENVELOPES,**

* Cards * and * Cardboard, *

Ruled Business Headings in White & Colored Papers,

* NOVELTIES IN ADVERTISING CIRCULARS, *

Flat Papers, Cover, Book and News Papers.**NEW CATALOGUE NOW READY.****THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.****ONE DOLLAR SAVED** Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

* ESTABLISHED 1814. *

J. S. ROCKWELL & Co.,**101 & 103 Duane Street, New York,**

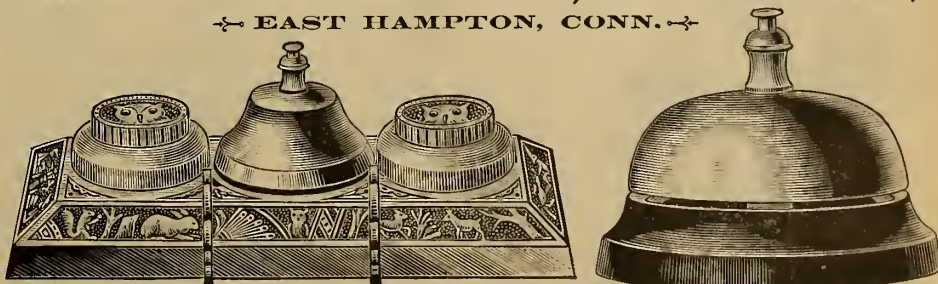
MANUFACTURERS AND IMPORTERS OF

EVERY VARIETY of SHEEP LEATHER**For Bookbinders, Pocketbook and Case Manufacturers, Etc., Etc.****RUSSIA LEATHER, CHAMOIS, AMERICAN RUSSIA.**

— No. 18 High Street, Boston, Mass. —

THE BARTON BELL CO., MANUFACTURERS,

* EAST HAMPTON, CONN. *



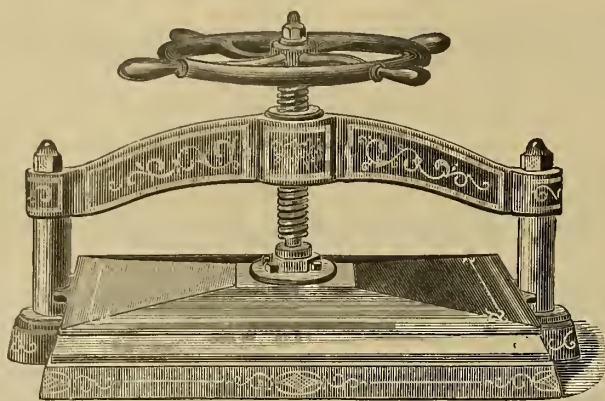
Barton's Patent, Bell Inkstand. (Entirely New.)

Barton's Patent. No. 71, Call Bell.

* SEND FOR NEW PRICE LIST AND DISCOUNT SHEET.

ILLINOIS IRON & BOLT CO.'S COPYING PRESSES.

OUR NEW 36-PAGE CATALOGUE AND
DISCOUNT SENT TO THE TRADE
UPON APPLICATION.



OUR NEW 36-PAGE CATALOGUE AND
DISCOUNT SENT TO THE TRADE
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EVERY PAIR
WARRANTED.



Sold by all leading
Stationers throughout
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Manufacturers of Bankers' and Paper

SHEARS AND SCISSORS

OF EVERY DESCRIPTION.

THE GREATEST NOVELTY IN THE EDUCATIONAL LINE.

Indorsed by all the Principals in the Public and Private Schools throughout the country.
Fourteen years' constant use by the Boards of Education of New York and Philadelphia.

SILICATE BLACKBOARDS are used in all the Public and Private Schools, Colleges, Academies, Catholic Institutions and Exchanges.

SILICATE BOOK SLATES are used in all the Public Schools of New York and Philadelphia, and generally adopted by all the leading Schools, etc., throughout the United States.

BLACK DIAMOND SLATING has been tested by the most prominent Colleges of New York, and pronounced to be the best slating made.

LAPILINUM (Slated Cloth). A perfect, flexible Blackboard for Teachers, Sunday Schools etc. Rolls tightly like a map without injury; unequaled marking surface; will wear for years.

— MANUFACTURED ONLY BY THE —

NEW YORK SILICATE BOOK SLATE CO.,

Send for Reduced Price List on Book Slates.

191 FULTON STREET, cor. Church, NEW YORK

Trade Items.

C. M. Ward made a visit to Philadelphia this week in the interest of the houses which he represents.

S. C. Toof & Co., printers, &c., Memphis, Tenn., have been damaged by fire \$15,000; fully insured.

Sutcliffe & Dwyer, printers, Pawtucket, R. I., have dissolved partnership; Adam Sutcliffe continues the business.

Samuel Raynor & Co. have issued a new and revised price-list of their goods, showing reductions from the list last previously issued.

Mr. Richards, manager of the stationery department of the American News Company, returned from Europe on Saturday, after a two months' absence.

Leon Isaacs & Co., Philadelphia, manufacturers of the Glucinum pens, caution the public against parties who claim to be connected with them. This firm has no representative travelingmen other than Leon Isaacs and Mr. Voorsanger.

Among the visiting out-of-town tradesmen in town during the past week, were Mr. Garcia, of Garcia & Fauche, New Orleans, La.; A. H. Shepard, Kansas City, Mo.; G. J. Lovell, of Hart & Co., Toronto, Ont.; T. M. Praigg, Gainesville, Tex.; W. G. White, Orlando, Fla.

Henry Levy & Son, 477 Broadway, have just received an elegant variety of artificial flowers, suitable for window and parlor decoration. They have also a large assortment of china and bisque figures, mounted on plush and other pedestals.

Thomas H. Sherman, private secretary to James G. Blaine, expresses approval of the excellent portrait of Mr. Blaine published by J. G. Bufford's Sons, saying: "I am directed by Mr. Blaine to acknowledge with many thanks the receipt of the handsomely-framed portrait sent with your compliments. It is regarded here as a most excellent likeness."

L. Prang & Co. are rapidly closing out the stock of the Palmer Art Company. There are a large number of fine art novelties yet to be disposed of, however, and these are offered to the trade at the cost of manufacture. The goods are made up in the most attractive style, and of the best material, and the designs are new. Mr. Oakley, manager for L. Prang & Co., will be pleased to show the line to anybody in the trade who may wish to inspect it.

A life of James G. Blaine will be issued in a few days by R. Worthington, 770 Broadway, New York. It is written by Charles Wolcott Balestier, author of "A Potent Philter," a novel which recently excited general interest as a serial in the columns of the New York Sunday Tribune. This volume, which has been read in proof by Mr. Blaine, has his sanction as to its accuracy. It is a full but succinct record of his life. It contains, in addition to the biography, important selections from his speeches, which of themselves are an admirable history of his public career. A sketch of the life of John A. Logan is appended. The volume is illustrated with por-



CLEVELAND PAPER CO.,
CLEVELAND, OHIO.
IMPORTERS OF
JAPANESE NAPKINS!
AND
PAPER BAGS.

For Sale by
Prof. Kendall & Co., Boston, Mass.; Robert Orr, N. Y.; Geo. H. Taylor & Co., Chicago, Ill.; Williamson, Stewart & Co., St. Louis, Mo.; J. E. Marshall, Buffalo, N. Y.; Conley & Francis, Columbus, O.; Remond, Backus & Co., Detroit, Mich.; D. W. Glass & Co., Baltimore, Md.; Scott Paper Co., Philadelphia, Pa.



traits of the candidates. A letter from Mr. Blaine, of which he has kindly permitted the use, gives the chief facts of his life in his own words. It is reproduced in facsimile.

E. Bell, representing L. Prang & Co., sailed for Bermuda on Thursday of last week by the steamship Oronoco.

The last of a series of games of base-ball between G. B. Hurd & Co.'s nine and J. D. Whitmore & Co.'s nine was played on the Paper Nine Grounds, Morrisania, on Saturday, July 12, resulting in a victory for the former, with a score of 23 to 21.

Andrew Lind, a lithographer, of 425 Atlantic avenue, Brooklyn, N. Y., who shot himself at the Willink entrance of Prospect Park on July 7, died on Monday of this week. Although he put two bullets into his brain, he lived a week. He had been out of employment.

The August number of that excellent, if cheap, periodical, Cassell's Family Magazine, has come to hand. The principal story is continued, with growing interest, and the contents generally of this number deserve perusal. The illustrations maintain their very meritorious standing.

Marcus Ward & Co. have brought out a new thing in the shape of lawn tennis invitation cards. The great popularity of this game at this season should create an active demand for these cards, and dealers should supply themselves. The cards come in one design, printed in two colors.

The Holyoke Card and Paper Company, Holyoke, Mass., expects to have its new building, at Brightwood, finished by August 1. The machinery will then be put in and will be in operation by September 1, by which time the works at Holyoke will be discontinued. From thirty to forty men will be hired at first.

The last number of the *Journal of the Society of Arts* (London), contains a lengthy article on Street Architecture in India by C. Purdon Clarke, C. I. E., which is illustrated by sixteen plate engravings of the styles of architecture in Lashkar, Gwalior, Jeypoor, Ahmedabad, Delhi and Ajmeer Rajpootana.

Edward Siegman is offering to the trade a line of poker chips, checkers and pool balls made of a composition called ivoryne. These goods are an excellent substitute for real ivory, but much cheaper. The poker chips and checkers are made in three sizes, and in red, white and blue colors. Owing to their close imitation to ivory and bone and non-liability to warp or crack they are said to be rapidly superseding goods made of the latter substances.

One of the most popular articles of stationery now in the market is the Stoakes automatic shading pen. This was introduced about three years ago and has had a very large sale. It is made in six sizes, varying with the breadth of the point. It is used for heading books, card writing, marking packages, writing placards, and for a great variety of fancy work. James D. Whitmore & Co. are the sole agents, and are now showing some very fine work executed with the pen.

Lawrence & Baxter are about introducing in the American market a line of imported lace papers for valentine makers. The papers come in large and small designs, and there are forty different patterns. They have also increased their line of imported pen-wipers with a large number of designs made in imitation of fruits and flowers. The material is plush, silk, and cloth.

James D. Whitmore & Co. have a very elegant line of holiday boxes, which they have just made up and placed on exhibition in their show-rooms. The boxes come in the richest and most attractive styles, and there is a wide range of prices. The firm has also a new line of menu and order of dance cards in all sorts of novel and striking designs.

John Glenn, traveling representative of Marcus Ward & Co., Limited, started this week on a trip through Canada.

A FIRST-CLASS OPPORTUNITY TO PURCHASE a Book and Stationery establishment in a college town; a railroad centre; a live Western business point.

Address Box 199,
Galesburg, Ill

CHAS. T. BAKER. —*— GEO. M. HAYES.
BAKER & HAYES, Lithographic Publishers.
125 & 127 N. 4th St., Philadelphia, Pa., U. S. A.
ADVERTISING SPECIALTIES.

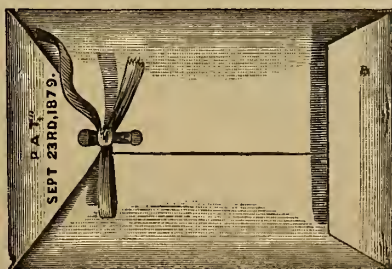
— OUR FIRST ISSUE NOW READY. —
THE * PRESIDENTIAL * CANDIDATES,

REPUBLICAN, DEMOCRATIC and GREENBACKS. Beautiful imitations of Photographs. Portraits absolutely correct. Two sizes—Card and Cabinet; suitable for albums or framing and advertising. The entire set (10 pieces), post-paid for 10 cents in stamps.

A FULL LINE OF **ELEGANT ADVERTISING CARDS AND FOLDERS** WILL BE READY IN A FEW DAYS.
Send for samples of our FIVE ADVERTISING PICTURE BOOKS. The set by mail, post-paid, for 25 cents

THE PALMER ART 
NEW YORK, 36 Bond Street.
having gone out of business, we beg to inform the Trade that we have purchased their entire stock of
Fine Art Novelties, & Co.,
WHICH WE WILL CLOSE OUT BELOW COST.
Buyers are invited to call and inspect the BARGAINS we are offering.
L. PRANG & CO., New York.

A. M. COLLINS, SON & CO.,
—MANUFACTURERS OF—
Cards and Card Boards
—FOR—
STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,
527 ARCH STREET, PHILADELPHIA.



SCHULTZ TIE ENVELOPE,

For Mailing Third and Fourth Class Matter.

The most reliable and most convenient.

It has only to be sealed at one end as an ordinary envelope as it is furnished with the other end tied according to P. O. requirements.

ALLAIRE & CO., Sole Manufacturers,
12 Cortlandt St., New York.

Also Manufacturers of all sizes of PLAIN MANILLA ENVELOPES.

SANBORN'S BACK-FORMING MACHINE

For BLANK-BOOK MANUFACTURERS.

Price, \$75.00. Boxing, \$2.50.



Price, \$75.00. Boxing, \$2.50.

THIS MACHINE WILL

Form different size backs without changing the Machine.
Form backs of any thickness of board.
Form the largest back as quickly and easily as the smallest.
Form a dozen bands in the same time as one.
Form backs of any size book manufactured.
Form backs harder and better in every respect than any made by hand.
Form backs that will retain their shape and will not split or break.
Form backs in one-quarter the time required by hand.

Saves labor, as backs can be formed so much easier than by hand.
Saves gas, as it requires only a few moments to heat.
Saves money, as a boy can form backs with this machine as well as a man.
Causes no inconvenience from working over hot fumes, as there are none.
Will keep in order, as it is made entirely of iron and steel, and has no weak points to break.
Will pay for itself in a very short time.
We warrant the machine to do all that is claimed.

GEO. H. SANBORN & SONS, Book-Binders', Printers' and Paper-Box Makers' Machinery,
No. 69 BEEKMAN STREET, NEW YORK.

Manufactory: Standard Machinery Company, Mystic River, Conn.

L. L. BROWN PAPER COMPANY,

ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

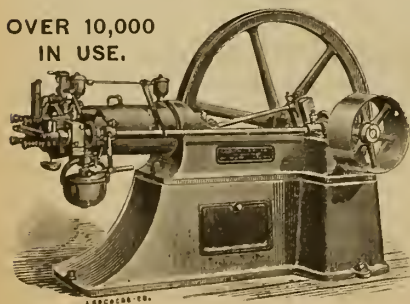
LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware houses, printing ventilating and running small shops.
SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.
PHILADELPHIA, PA.

VALUE OF IMPORTS OF PAPER, BOOKS, &c. AT THE PORT OF NEW YORK, FOR THE WEEK ENDED JULY 11, 1884.

Albums.....	28	\$3,209
Books.....	381	37,659
Newspapers.....	235	7,707
Engravings.....	34	8,115
Ink.....	69	2,816
Lead Pencils.....	17	2,647
Slate Pencils.....	8	183
Paper.....	185	16,200
Steel Pens.....		
Other.....	31	1,697
Totals.....	988	\$80,238

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED JULY 15, 1884.

Paper, reams.....	16,912	\$3,348
Paper, pkgs.....	441	2,778
Paper, cases.....	180	3,323
Books, cases.....	55	6,401
Stationery.....	170	10,707
Totals.....	17,758	\$26,557

STATIONERY EXPORTS FROM NEW YORK.

FROM JULY 8 TO JULY 15, 1884.

BOOKS, cases, to Liverpool, 4; to British West Indies, 2; to Glasgow, 5; to Brazil, 3; to Dutch West Indies, 2; to British Australasia, 8; to British Africa, 6; to Danish West Indies, 1; to Copenhagen, 1; to British Honduras, 1; to Cuba, 2; to Mexico, 5; to Venezuela, 5.

PAPER, to Liverpool, 21 cases; to Cuba, 11,550 rms., 4 cs., 12 pkgs.; to United States of Colombia, 94 pkgs., 50 rms.; to Brazil, 2,750 rms., 5 pkgs.; to British West Indies, 550 rms., 66 pkgs.; to Bremen, 17 pkgs.; to Mexico, 3 pkgs., 775 rms.; to Havre, 99 pkgs., 9 cs.; to London, 52 cs.; to Argentine Republic, 10 cs.; to West Indies, 150 rms.; to Venezuela, 59 pkgs.; to British Guiana, 200 rms.; to Danish West Indies, 1 cs.; to Glasgow, 80 cs.; to British Honduras, 172 rms.; to Nova Scotia, 3 pkgs.; to British Australasia, 4 cs., to Santo Domingo, 83 pks., 715 rms.

STATIONERY, cases, to Liverpool, 59; to United States of Colombia, 35; to Mexico, 6; to Cuba, 8; to Hamburg, 6; to London, 3; to British West Indies, 10; to Brazil, 5; to Dutch West Indies, 4; to British Australasia, 4; to Chili, 2; to Venezuela, 8; to Nova Scotia, 1; to British Guiana, 1; to Naples, 3; to Porto Rico, 1; to Genoa, 3; to Lisbon, 1; to Palermo, 3.

PERFUMERY, packages, to British West Indies, 33; to Central America, 3; to Dutch West Indies, 25; to Brazil, 80; to Venezuela, 54; to Liverpool, 1; to British Honduras, 3; to British Africa, 44; to Cuba, 14; to United States of Colombia, 45; to Lisbon, 20; to Oporto, 16; to Santo Domingo, 20.

PRINTING MATERIALS, packages, to Mexico, 3; to United States of Colombia, 17; to British Australasia, 25; to Liverpool, 3; to British West Indies, 7; to Venezuela, 21; to French West Indies, 1; to Lisbon, 6; to Santo Domingo, 4.

PENCILS, cases, to London, 2; to Japan, 7; to Bremen, 1; to Mexico, 2.

SLATES, cases, to British West Indies, 4; to Hamburg, 5; to Liverpool, 6; to British Australasia, 413; to British Africa, 6; to United States of Colombia, 2.

TOYS, SPORTING GOODS, &c., cases, to London, 23; to British Australasia, 13; to Bremen, 1; to Amsterdam, 3; to Rotterdam, 3; to Lisbon, 2.

INK, packages, to United States of Colombia, 13; to Mexico, 10; to Cuba, 13; to British Honduras, 8; to Venezuela, 5; to Brazil, 109.

PRINTED MATTER, packages, to United States of Colombia, 2; to Chili, 238.

CHROMOS. ENGRAVINGS, LITHOGRAPHS, &c., cases, to Canada, 1; to Venezuela, 2; to Santo Domingo, 1.

FANCY GOODS, cases, to London, 3; to British West Indies, 88.

TYPE-WRITERS, cases, to London, 2.

PRINTING PRESSES, packages, to Hamburg, 2.

CRAYONS, cases, to Rotterdam, 5.

LETTER FILES, cases, to London, 7.

ALBUMS, cases, to Canada, 1; to United States of Colombia, 1.

CELLULOID GOODS, cases, to British West Indies, 1.

MAPS AND CHARTS, cases, to Cuba, 3.

GOLD PENS, cases, to Mexico, 1.

GOLD PENCILS, cases, to Brazil, 1.

PAPER BOXES, cases, to United States of Colombia, 12.

STEREOSCOPES, cases, to United States of Colombia, 1.

HAMMOCKS, cases, to United States of Colombia, 1.

IMPORTATIONS OF PAPER.

FROM JULY 8 TO JULY 15, 1884.

The Meridan Britannia Company, Bothnia, Liverpool, 3 bs.

Kenney Tobacco Company, Canada, Havre, 3 cs.

Woodruff & Co., by same, 1 cs.

Kimball & Co., by same, 1 bs.

L. Mascotte & Co., by same, 3 cs.

Schroder & Co., by same, 1 cs.

B. Taylor, by same, 1 cs. hangings.

A. Chatain & Co., by same, 1 cs. hangings.

C. Shastey, by same, 1 cs. hangings.

La Forte & Co., by same, 1 cs. hangings.

F. J. Emmerich & Son, by same, 2 cs. hangings.

B. Illfelder & Co., Belgenland, Antwerp, 1 cs.

Thomas Gamar & Co., by same, 16 cs.

John A. Norman & Co., by same, 2 cs.

G. J. Kraft, America, Liverpool, 5 cs.

A. Ireland, State of Nevada, Glasgow, 6 cs.

J. P. Smyth, Ems, Bremen, 1 cs.

P. J. Fornelly, by same, 1 cs. colored.

Frederick Beck & Co., by same, 1 cs. colored.

G. A. Allan & Co., by same, 3 cs. colored.

W. Campbell & Co., by same, 1 cs. colored.

Berger Brothers, by same, 2 cs. colored.

G. H. Whitmore & Co., Servia, Liverpool, 1 cs.

May Brothers, by same, 2 cs.

W. O. Smith & Co., by same, 5 cs.

Henry Bainbridge & Co., by same, 10 cs.

L. Busch, by same, 1 cs. hangings.

B. Ullmann, Schiedam, Amsterdam, 2 cs.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF
SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE**,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is always ready to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its never spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.



ESTABLISHED 1832.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.

J. Q. PREBLE & CO.

Nos. 54 & 56 Franklin and 77 White Sts., New York,

MANUFACTURERS OF

Blank Books, Envelopes, Writing Papers,

AND A FULL LINE OF PAPETERIES.



Sole Proprietors, J. Q. PREBLE & CO.

The above superior brand of LINEN WRITING PAPER is offered to the Trade in the various sizes and weights of Folios to suit the requirements of PRINTERS and LITHOGRAPHERS, and put up in QUARTER REAM BOXES, elegantly banded and labeled for the FASHIONABLE STATIONERY TRADE.

WARD & GAY

—OFFER—

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389.

and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.



—SOLE AGENTS FOR THE CELEBRATED—

WASHINGTON MEDALLION PENS.

J. Q. PREBLE & CO.,

Nos. 54 & 56 FRANKLIN and 77 WHITE STREETS, NEW YORK.

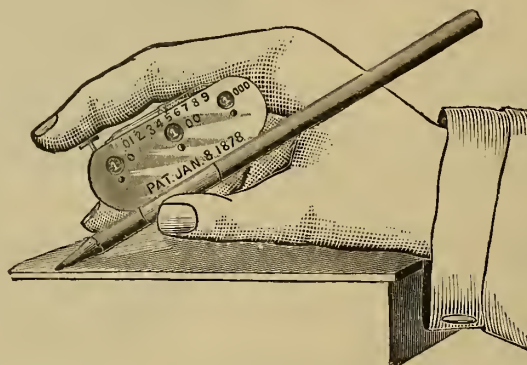
The Rolling Hoop Trade.

"Children's playthings all have their season," said a toy merchant. "Most of the toy hoops used by the juvenile creation are made in Granville Corners, Mass., or in Philadelphia. Most of the plain ones come from Granville, and the more expensive from Philadelphia. In the case of the plain hoop, ash or beech wood is cut into straight strips, and steamed. The steam makes the wood curl up until both ends meet, and then the ends are simply fastened together with tacks. A piece is chipped off a round ash or beech rod for the trundle stick, and the toy is complete. These hoops sell for ten cents each, and Granville Corners turned out about eighty thousand of them last year. As made in Philadelphia, however, the hoop puts on more style. There, after steaming and nailing the wood, the workmen bevel the edges of the rim, paint the wood with bright colors, and fasten six tiny bells on the under-side at regular intervals. Thus accoutred, the hoop rolls along with a merry tingle that pleases the children and enables the dealer to get twenty-five cents for the toy, which is called a bell hoop. The chime hoop is even more ornamental. It is made of wood, prettily painted. Four spokes converge from the sides to the centre, where two sweet-toned bells are fastened. The hoop is rolled along by means of an ornamental handle furnished with a metal hammer. When the youngster pushes the handle as he walks, the hammer strikes the bells alternately. This is the finest and most expensive hoop of the lot, and sells for fifty cents. We buy our goods in this line in February, and our stock is sold by May. The chime hoops are selling best recently, but the trade is subject to a singular demand by reason of the peculiar whims of children. It is a well-known fact that if you ask the average boy or girl what kind of a hoop they want, the reply will be, 'I want a pair of roller skates.' Of course it is more profitable for the toyman to meet this sort of demand. He can make money on roller skates, while there is very little profit on hoops. The total trade in

this country will reach one million two hundred thousand hoops per annum."—*Ex.*

Field's Adding and Counting Register.

The instrument of which an illustration is given has been called "the greatest mind-relieving and labor-saving invention of the age," and the justice of this claim will be best determined by those who have occasion to test it. This instrument is known as Field's



FIELD'S ADDING AND COUNTING REGISTER.

Adding and Counting Register. It is a fine piece of mechanism, and is said to be infallible in its operation. It is made of brass and steel, handsomely nickel-plated. The figures shown in the first circular opening of the face-plate, near the finger-piece, indicate tens, in the next hundreds, and the next thousands. Each pressure of the finger-piece registers ten, and the figures in the openings indicate the result of any number of pressures.

The practical excellence of the Adding and Counting Register is due to the fact that it occupies itself with the tens, hundreds and thousands, while the mind is occupied with units only. Thus, in adding the longest column of figures, there is no more mental work required than in adding two figures. That the process is a natural one is proved by the fact that persons who could never master ordinary addition become experts in a short time; and after very

little practice, experts may learn to add twice as rapidly as they did before its use, and, what is still more important, are, it is claimed, certain of getting the correct result the first time. With very little practice it becomes possible by following the printed directions accompanying the Adding and Counting Register, to add two or more columns with great facility.

When it is remembered that Field's Adding and Counting Register accomplishes the twofold purpose of relieving the mind of unnecessary and injurious work, and makes a person

who has difficulty in addition an expert, and an expert capable of doing his work twice as fast, the usefulness of the register is self-evident. This instrument may be used for all kinds of counting and tallying, such as checking freight and the innumerable kinds of registering and tallying, common to almost every kind of business.

The register is controlled by Clague, Wegman, Schlicht & Field, Rochester, N. Y.

H. A. Tucker, traveling representative of R. R. Watson, will soon start out on the road with the intention of paying his respects to all of the jobbers between New York and Omaha. He will take with him several of the latest and best selling specialties in the market.

Any truth, faithfully faced, is strength in itself.

SEND FOR SAMPLES

—OF—

AMERICAN CARD CO.'S PLAYING CARDS.

New Line of Goods. New Patterns of Backs. All Indexed and Round Corners. Each Dozen Packs in Box. Assorted Patterns and Colors in each Dozen.

GROSS PRICES ARE NAMED, BUT ANY QUANTITY SOLD AT SAME RATE.



- No. 1.—AMERICAN, Square Corners. Indexed with figures in corners. Ace Card of new design. New style Joker Card in each pack. Assorted plaid and star backs. Each pack in paper wrapper. Each dozen packs in outside box. THE BEST CARD FOR THE MONEY EVER OFFERED. Price per gross.. \$7.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 2.—STAR, Round Corners. With plaid and star backs. Backs of new pattern and design. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Ace Card of new design. New style Joker Card in each pack. A good card to retail at 10 cents. Price per gross.. 8.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 3.—PEERLESS Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Fancy set pattern backs of new style and design. Stock, good quality and finish. New style Ace and Joker Card. A fine card to retail at 12 cents. Price per gross.. 9.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 4.—ACME, Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and

finish. New style Ace and Joker Card. A fine card to retail at 20 cents. Price per gross.. \$16.00
Sample pack mailed post-paid on receipt of 15 cts

- No. 5.—ECLIPSE, Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and finish. New style Ace and Joker Card. A fine card to retail at 25 cents per pack. Price per gross.. 24.00
Sample pack mailed post-paid on receipt of 20 cts.

- No. 7.—FAVORITE, Fine Enamelled Card. Linen Stock. All round corners. Each pack in fine box. Each dozen in box. Indexed with figures in corners. Fine fancy and sporting design backs. New Ace Card. New Joker Card. Very attractive. The stock in this card is almost equal to that in the usual \$72 per gross cards. A fine card to retail at 40 cents per pack. Price per gross.. 36.00
Sample pack mailed post-paid on receipt of 30 cts.

- No. 8.—ELITE, Gilt Edges. Same card as the Favorite Card, only gilt-edged. The cheapest gilt-edged card ever offered. The best card and the only gilt-edged card in the market to retail at 50 cents per pack. Price per gross.. 48.00
Sample pack mailed post-paid on receipt of 40 cts.

The above lines of Playing Cards are very low priced and desirable. SPECIAL PRICES IN QUANTITIES. Address all orders to

SELCHOW & RIGHTER, 41 John Street, New York,

July 15, 1884.

Selling Agents for the AMERICAN CARD CO.'S PLAYING CARDS.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

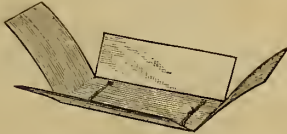
CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

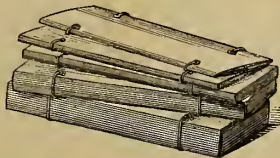
NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

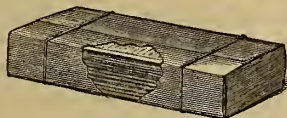
OPEN.
To Receive or Examine
Papers.



A Single
Envelope makes all
these Thicknesses.



Papers are neatly Filed
for Reference.



THE REVERSIBLE DOCUMENT ENVELOPE.

The Best, Most Convenient, and generally useful
FILING ENVELOPE MADE.

A SINGLE ONE ANSWERS FOR A NUMBER OF PAPERS.

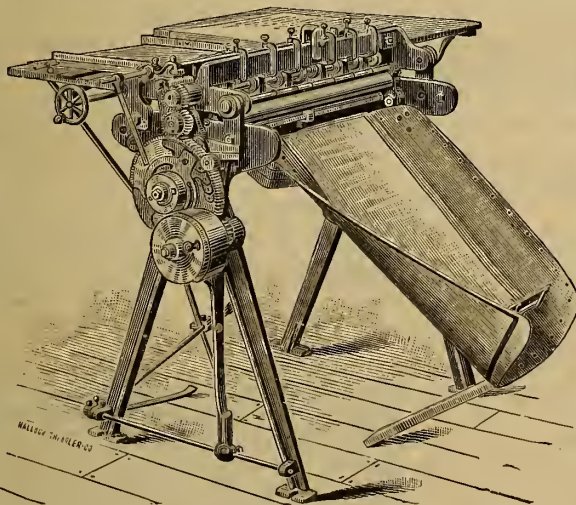
OUR 3 SIZES MAKE A COMPLETE STOCK.

Samples and Prices on Application.

C. M. WARD,
No. 28 Bond Street,
NEW YORK.

CINCINNATI PAPER NOVELTY CO.,
No. 124 Walnut Street,
CINCINNATI, OHIO

E. P. DONNELL & CO., Chicago, Ill..
Mfrs. of Bookbinders' Machinery and Tools.



PATENTED.

The Peerless Rotary Perforator and its advantages:

- FIRST.**—It handles buckled paper as well as flat, and runs the work through straight.
- SECOND.**—It has the best system for rapid and perfect feed.
- THIRD.**—It has the best system for gauges, and can be more quickly adjusted.
- FOURTH.**—The cutters and dies employed are also of the best Crescent Steel—tempered by a secret process known only to the inventor, which renders them more enduring and better capable of retaining their cutting edge.
- FIFTH.**—The paper is cut by a sharp, thin edge, requiring less room for perforations, thus obviating the necessity of handling the material perforated a second time, in order to remove the "waste" before binding, thus saving at least fifty per cent. in the expense.
- SIXTH.**—There is little or no "burr" from the cutter, and the catch or "lay-boy" is so arranged as to place the paper in regular packages ready for the binder. When not in use it can be put out of the way instantly.
- SEVENTH.**—All parts of the machine can be duplicated, to order, and can be sent by mail or express to any part of the country.
- EIGHTH.**—Each machine has a scoring cutter attached.
- NINTH.**—The "cams" can be so adjusted in a moment as to perforate a sheet CONTINUOUSLY or in alternate spaces, as may be desired. The machine, while a marvel of mechanical invention, is a model of simplicity.

REFERENCES: { Gibson, Miller & Richardson, Omaha.
Aome Stationery and Paper Co., N. Y.

THE RAISBECK ELECTROTYPE CO., Electrotypers & Stereotypers.

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B. & H.—Barbour & Hamilton, Washington.
C. M. & Co.—C. Moore & Co., Philadelphia.
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D. C.—Dennis Connell, Washington.
D. M. & C.—Dodge, Mudge & Chapman, Baltimore.
E. J. B. & Co.—E. J. Brooks & Co., New York.
G. D. & S. Co.—Geo. Dudley & Sons' Company, Westminster, Conn.
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H. C. H.—Henry C. Howell, Newark, N. J.
H. G. T. & S.—Henry G. Thompson & Son, New Haven, Conn.
H. & Co.—Hastings & Co., Philadelphia.
H. P. B.—H. P. Blackburn, Philadelphia.
H. G. & S.—H. Griffin & Sons, New York.
H. R. L. & Co.—Harold R. Lewis & Co., Philadelphia.
J. C. & Co.—John Campbell & Co., New York.
J. L. S. & Co.—J. L. Shoemaker & Co., Philadelphia.
J. K.—John Keyworth, Washington.
J. B. A.—J. Bradley Adams, Washington.
J. J. C.—James J. Chapman, Washington.
J. J. W.—Joseph J. Walton, New York.
K. P. Co.—Keith Paper Company, Turner's Fall, Mass.
L. D. & Co.—Louis DeJorge & Co., Philadelphia.
M. B.—Mark Brodhead, Washington.
M. & B.—Martin & Butler, Washington.
Mt. H. P. Co.—Mt. Holly Paper Company.
N. T. M.—N. T. Metzger & Brother, Washington.
N. Y. S. & R.—N. Y. Smelting and Refining Company.
N. Y. D. & P. E.—N. Y. Dyeing and Printing Establishment, New York.
P. E. C.—P. E. Cowman, Baltimore.
P. P. Co.—Parson's Paper Company, Holyoke, Mass.
R. C. M. B.—R. C. M. Burton, Washington.
R. B.—Robert Boyd, Washington.
R. A.—Rowland A. Robbins, New York.
R. C. H.—R. C. Hewitt, Washington.
S. M. Co.—Smith Manufacturing Company, Hartford, Conn.
T. L. & Co.—Towner, Landstreet & Co., Baltimore.
W. B. & S.—Wm. Ballantyne & Son, Washington.
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W. B. M. C.—Wire Book-sewing Machine Co., Limited, Philadelphia.
W. O. D. & S.—W. O. Daney & Son, Jersey City.
W. & L.—Woodward & Lothrop, Washington.
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1,000 reams medium, 18 x 23, white or blue, laid or wove, 28 to 38 lbs. to the ream, per lb., P. P. Co., 15c.
800 reams royal, 19 x 24, white or blue, laid or wove, 32 to 46 lbs. to the ream, per lb., P. P. Co., 15c.
400 reams super royal, 20 x 28, white or blue, laid or wove, 45 to 57 lbs. to the ream, per lb., Mt. H. P. Co., 14 6-10c.
200 reams imperial, 23 x 31, white or blue, laid or wove, 75 lbs. to the ream, per lb., P. P. Co., 15 2-10c.
200 reams double demy, 21 x 32, white or blue, laid or wove, 75 lbs. to the ream, per lb., P. P. Co., 16 5-10c.
500 reams double cap, 17 x 28, white or blue, laid or wove, 28 to 48 lbs. to the ream, per lb., P. P. Co., 14 7-10c.
500 reams of any size or weight not enumerated above, not to be under the equivalent of 14-lb. flat cap, per lb., Mt. H. P. Co., 14 4-10c.

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500 reams demy, 16 x 21, white or blue, laid or wove, 24 to 29 lbs. to the ream, per lb., D. M. & C., 12 7-10c.
300 reams medium, 18 x 23, white or blue, laid or wove, 28 to 38 lbs. to the ream, per lb., D. M. & C., 12 7-10c.
200 reams royal, 19 x 24, white or blue, laid or wove, 32 to 46 lbs. to the ream, per lb., D. M. & C., 13c.
200 reams double cap, 17 x 28, white or blue, laid or wove, 28 to 38 lbs. to the ream, per lb., K. P. Co., 13c.
500 reams of any size or weight not enumerated above, not to be under the equivalent 14-lb. cap, per lb., K. P. Co., 13c.
100 reams tissue S and C, 21 x 32 (any size of corresponding weight at proportionate price) per ream, D. M. & C., \$1.93.
100 reams copying, 21 1/2 x 24 (any size or corresponding weight at proportionate price), per ream, D. M. & C., at \$1.93.
100 reams copying, 15 1/2 x 21 1/2 (any size of corresponding weight at proportionate price), per ream, D. M. & C., \$1.27.

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25 reams plaid paper, 23 x 31 1/4, best quality (and at pro rata rates for larger or smaller sizes), per ream, L. D. & Co., \$9.
100 reams rope manilla, 24 x 36, 50 lbs. to the ream, per ream, D. M. & C., \$4.47.
100 reams rope manilla, 27 x 38, 100 lbs. to the ream, per ream, D. M. & C., \$8.90.
50 reams rope manilla, 36 x 40, 100 lbs. to the ream, per ream, D. M. & C., \$8.90.
100 reams rope manilla, of any size and weight as may be required, not enumerated above, per lb., D. M. & C., 8 9-10c.
100 reams German wave medium, or double cap marble paper, as may be required, per ream, J. C. & Co., \$6.09.
40 reams best German comb paper, 20 x 25, per ream, J. C. & Co., \$9.60.
40 reams best German double cap comb paper, per ream, J. C. & Co., \$9.60.
20 reams best German comb paper, 22 x 28, per ream, J. C. & Co., \$10.30.
10 reams blotting paper, 19 x 24, 100 lbs. to the ream, in any color that may be required, per ream, A. G. E. & Co., \$12.
100 reams hardware, 24 x 36, 50 lbs. to the ream, per ream, D. M. & C., \$3.90.

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25,000 lbs. No. 1 binders' boards, in such size and numbers as required, per lb., W. S. H., 3 5-10c.
50,000 lbs. good No. 2 binders' boards, No. 20, 25 1/2 x 29, or in any size or number required, per lb., W. S. H., 3c.
150,000 lbs. good No. 2 binders' boards, No. 25, 24 1/2 x 30, or in any size or number required, per lb., W. S. H., 2 7-10c.
80,000 lbs. medium Davey's boards, or those of equal quality, and in such size and numbers as wanted, per lb., W. O. D. & S., 10c.
5,000 lbs. No. 50 straw board, 26 x 38, or in any size or number required, per lb., D. M. & C., 10c.
3,000 lbs. No. 60 straw board, 26 x 38, or in any size or number required, per lb., D. M. & C., 10c.
1,000 lbs. No. 60 pulp board, 26 x 38, or in any size or number required, per lb., A. B., 3 3/4c.
2,500 lbs. trunk board, best quality, per lb., W. O. D. & S., 6c.

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50 doz. cochineal, per doz., J. C. & Co., 24.10.
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3 doz. levant cochineal, large size, per doz., L. D. & Co., \$30.50.
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100 doz. blue straight grained roan, good size, per doz., J. L. S. & Co., \$8.25.
50 doz. cochineal, straight grained roan, good size, per doz., J. L. S. & Co., \$8.75.
10 doz. green straight grained roan, good size, per doz., J. L. S. & Co., \$8.75.
10 doz. maroon straight grained roan, good size, per doz., C. H. R., \$8.50.
75 doz. blue straight grained skiver, per doz., J. C. & Co., \$9.75.
15 doz. goat-skin parchment, per doz., J. C. & Co., \$9.

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1,500 doz. law sheep, extra, per doz., G. D. & S. Co., \$10.
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200 doz. bark skiver, medium, per doz., G. D. & S. Co., \$8.
200 doz. bark skiver, thin, per doz., J. C. & Co., \$6.75.
300 doz. fleshers, per doz., G. D. & S. Co., \$4.25.
100 doz. law calf, extra size and quality, per doz., G. D. & S. Co., \$30.
15,000 feet imitation Russia (cowhide), in whole skins, per foot, H. C. H., 18c.
10,000 feet imitation Russia (cowhide), in half skins, per foot, H. C. H., 16c.
5,000 feet imitation Russia (cowhide), in half skins, pebbled, per foot, H. C. H., 20c.
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5,000 feet cowhide buffing, various colors, thin, per foot, H. G. and S., 8.1c.

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1,000 pieces black cloth, Wilson's C. 6, or cloth of equal quality, per piece, L. D. & Co., \$4.
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150 pieces English cloth, extra, green or cloth of equal quality, in the ordinary or silk patterns, as may be required, per piece, L. D. & Co., \$6.35.
150 pieces English cloth, extra, blue or cloth of equal quality, in the ordinary or silk patterns, as may be required, per piece, L. D. & Co., \$6.35.
80 pieces English cloth, ruby, solferino and magenta, or cloth of equal quality, in the ordinary or silk patterns, as may be required, per piece, N. Y. D. and P. E., \$7.34.
100 pieces English cloth, common colors, or cloth of equal quality (sample required), per piece, N. Y. D. and P. E., \$4.30.
100 pieces cochineal cloth, in the ordinary or in silk

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300 pieces dove-colored cloth, per piece, L. D. & Co., \$5.85.
1,000 yards canvas for covering blank books, per yard, J. J. W., 17c.

Ruling Pens.

6,000 points faint line, Hickok's ruling pens, letter C, or pens of equal quality, per point, J. C. & Co., 1 2-10c.
400 points single down-line, Hickok's ruling pens, triple backs, or pens of equal quality, per point, J. C. & Co., 1 7-10c.
400 points double down-line, Hickok's ruling pens, triple backs, or pens of equal quality, per point, J. C. & Co., 1 7-10c.
200 points long double, Hickok's ruling pens, to go in clamp, triple backs, or pens of equal quality, per point, J. C. & Co., 2 2-10c.
200 points long single, Hickok's ruling pens, to go in clamp, triple backs or pens of equal quality, per point, J. C. & Co., 2 2-10c.

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500 lbs. Hayes' thread, No. 16, 3-cord, in balls, or thread of equal quality, per lb., H. G. & S., 66 6-10c.
300 lbs. Hayes' thread, No. 16, 4-cord, in balls, or thread of equal quality, per lb., H. G. & S., 66 6-10c.
200 lbs. best American, No. 16 (white), in balls, or thread of equal quality, per lb., C. W. T., 53 5-10c.
200 lbs. best American, No. 20 (white), in balls, or thread of equal quality, per lb., C. W. T., 68 3-10c.
100 lbs. best American, No. 30 (white), in balls, or thread of equal quality, per lb., C. W. T., 73 5-10c.
100 lbs. best American, No. 35 (white), in balls, or thread of equal quality, per lb., C. W. T., 79c.
4,000 lbs. rope for pressing machines, per lb., R. A. R., 10 1-10c., C. M. & Co., 10c.
500 lbs. Cotton wrapping cord, per lb., R. A. R., 17 4-10c.
500 lbs. heavy twine, per lb., R. A. R., 9 1-10c.
200 lbs. page cord, per lb., R. A. R., 24 1-10c.
200 lbs. 35, 3-cord Gilling thread (gray), per lb., J. C. & Co., 89c.
4,000 lbs. 5 or 6-ply soft twine, as may be required, per lb., J. C. & Co., 31 and 33c.
3,000 lbs. twine, per lb., C. W. T., 11c.
300 doz. spools No. 16 thread, for Smyth book sewing machines, per doz., S. M. Co., \$1.75.
12 doz. spools No. 24 thread, for Smyth book-sewing machines, per doz., S. M. Co., \$1.75.

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75 pieces silk head-band, No. 2, per piece, H. G. & S., 55c.
75 pieces silk head-band, No. 3, per piece, H. G. & S., 62c.
75 pieces silk head-band, No. 4, per piece, H. G. & S., 66c.
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100 pieces silk head-band, No. 7, per piece, H. G. & S., 89c.
50 pieces silk head-band, No. 9, per piece, H. G. & S., \$1.00.
16 pieces silk head-band, No. 11, per piece, H. G. & S., \$1.10.

Gold Leaf.

1,000 packs gold leaf, XX, per pack, H. & Co., \$6.40.
500 packs gold leaf, usual, per pack, A. H. R., \$5.50.
800 packs imitation gold leaf, of best quality, per pack, G. M. & Co., \$1.30.

Miscellaneous.

1,000 lbs. emery (any number that may be required), per lb., Z. D. G., 5c.
2,000 lbs. tinned wire, on spools, for sewing books, to be made of the best Swedish or Norway iron, spools to be returned, per lb., W. B. M. C., 24c.
150 lbs. egg albumen, best quality, per lb., Z. D. G., 55c.
100 lbs. blood albumen, best quality, per lb., J. L. S. & Co., 24c.
2,500 lbs. potash, per lb., H. R. L. & Co., 4 3-10c.
75 bbls. good family flour (must have brand of the inspector), per bbl., B. & H., \$5.
200 lbs. No. 20 wire for Thompson's stitching machines, to be on spools ready for use, spools to be returned, per lb., H. G. T. & S., 40c.
300 lbs. No. 40 wire for Thompson's stitching machines, to be on spools ready for use, spools to be returned, per lb., H. G. T. & S., 50c.
36 doz. brooms, wire bound and 3 strings, per doz., N. T. M., \$2.97.
1,000 lbs. Crampton's imperial soap, or other equally good, in lb. bars, per lb., N. T. M., 5 9-10c.
50 lbs. carbolic soap, per lb., J. J. W., 9c.
150 galls. alcohol, 95°, per gall., N. T. M., \$2.24 8-10.
10 doz. 1 1/4-inch glue brushes, copper bound, per doz., J. C. & Co., \$4.25.
10 doz. 2-inch glue brushes, copper bound, per doz., Z. D. G., \$6.70.
10 doz. 2 1/2-inch glue brushes, copper bound, per doz., Z. D. G., \$14.
10 doz. 3-inch glue brushes, copper bound, per doz., Z. D. G., \$22.50.
6 doz. bookbinders' hammers, per doz., R. B. \$13.75.
10 doz. 10-inch straight trimmers, per doz., B. B., \$5.
50 lbs. Florida sponge, medium and small, per lb., Z. D. G., \$2.05.
20 strings Venetian formes, sponge, medium, per lb., Z. D. G., \$2.05.
500 lbs. beeswax, per lb., N. T. M., \$35 5-10c.
100 lbs. granulated gum arabic, per lb., Z. D. G., 45c.
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32 gross Dixon's lead pencils, "N. & S. M.," best quality, satin finish, per gross, H. P. B., \$3.60.

32 gross A. W. Faber's lead pencils, round, any required grade, per gross, W. B. & S., \$4.14.
 32 gross A. W. Faber's lead pencils, hexagon, any required grade, per gross, W. B. & S., \$5.64.
 15 gross A. W. Faber's pencils, all red and all blue, per gross, J. B. A., \$6.30.
 6 gross A. W. Faber's pencils, all green, per gross, J. B. A., \$6.05.
 4 gross Dixon's lumber pencils, black, best quality, per gross, J. B. A., \$5.75.
 4 gross Dixon's lumber pencils, blue, best quality, per gross, H. P. B., \$5.95.
 75 quarts Thomas' black writing ink, per quart, W. B. & S., 32c.
 75 quarts Maynard & Noyes' writing ink, per quart, W. B. & S., 27c.
 75 quarts Freeman's writing ink, per quart, M. B., 73c.
 75 quarts French copying ink, N. Antoine's, per quart, W. B. & S., 39c.
 24 gross A. W. Faber's rubber bands, No. 33 $\frac{2}{3}$, per gross, W. B. & S., 34c.
 24 gross A. W. Faber's rubber bands, No. o, $\frac{1}{4}$ -inch, per gross, W. B. & S., 41c.
 24 gross A. W. Faber's rubber bands, No. o, $\frac{1}{2}$ -inch, per gross, W. B. & S., 85c.
 24 gross A. W. Faber's rubber bands, No. 17, per gross, W. B. & S., 10 8-10c.
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 20 doz. 1 gal. earthen crocks, per doz., D. C., \$1.49.
 10 doz. painted buckets, per doz., M. B., \$1.75.
 4 doz. cedar water buckets, 3 brass hoops, per doz., N. T. M., \$4.25.
 250 lbs. gum hog, per lb. J. L. S. & Co., 55c.; Z. D. G., 34 9-10c.
 5,000 envelopes, No. 5, white, per M., H. P. B., \$1.68.
 8,000 envelopes, No. 6, white, per M., H. P. B., \$1.25.
 5,000 envelopes, No. 9, white, per M., H. P. B., \$2.10.
 5,000 envelopes, No. 10, white, per M., J. J. C., \$2.30.
 5,000 envelopes, manilla, $9\frac{1}{2} \times 12\frac{1}{2}$ inches, per M., W. B. & S., \$5.60.
 5,000 envelopes, manilla, $7\frac{1}{2} \times 11\frac{1}{2}$ inches, per M., W. B. & S., \$4.60.
 5,000 envelopes, manilla, $6\frac{1}{2} \times 10$ inches, per M., W. B. & S., \$3.60.
 300 lbs. pure beef tallow, sweet and clean, per lb., M. & B., 9c.
 300 lbs. cotton waste, per lb., E. J. B. & Co., 9 7-10c.
 20 quires emery cloth, No. o, per quire, B. B., 57c.
 20 quires emery cloth, No. 1, per quire, B. B., 57c.
 100 ozs. No. 40 carmine, per oz., Z. D. G. 34 4-10c.
 100 awls, with handles, each, R. B., 36c.
 50 doz. shoe-knives, per doz., J. C. & Co., \$2.
 10 doz. bone folders, large, per doz., J. B. A., 95c.
 10 doz. French book varnish, per doz., H. G. & S., \$14.10.
 5 lbs. eosine, per lb., Z. D. G., \$5.
 24 doz. lignum-vitæ mallets, 10 inches in circumference at ends, and to weigh not less than 2 lbs. each, per doz., N. T. M., \$2.24.
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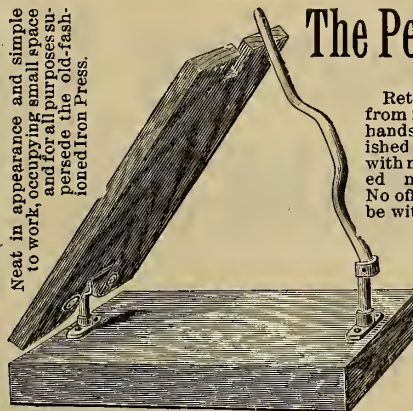
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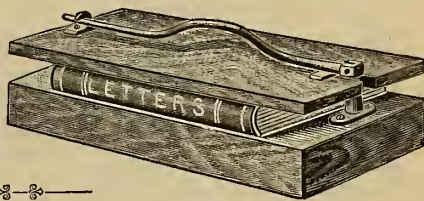
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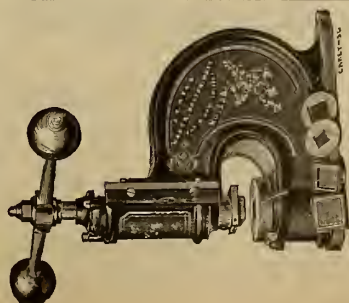
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WE are informed that some unscrupulous persons are using and branding Pens with our Trade Mark, the word "MOHETA." We again caution all persons against using the same on Writing Pens, it being adopted by the undersigned, and registered in the Patent Office at Washington, D. C., March 25, 1879,



and re-registered June 6, 1882. We therefore offer a Reward of \$100 (One Hundred Dollars) to any person that will give us such information as will lead to the detection of any person or persons infringing on the word "MOHETA," as above stated. December 13, 1883.

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Interior Department Stationery.

Following is the list of successful bidders on the Interior Department stationery for this year, together with items awarded them. The schedule which follows the list of names gives the articles and prices bid on each:

REFERENCES.

- J. B. Adams, Washington, awarded items 55, 63, 65, 72, 99—2-inch square, 3-inch round, 109, 144, 146.
Wm. Ballantyne & Son, Washington, awarded items 6, 7, 9, 10, 11, 26, 27, 28, 29, 30, 34, 46, 49, 53, 54, 56, 57, 77, 78, 88, 92, 93, 94, 95, 96, 97, 98, 99—3½-inch square, 108, 110, 113, 116, 123, 135, 136, 138.
H. P. Blackburn, Philadelphia, awarded items 1, 3, 4, 8, 12, 13, 14, 52, 70, 82, 85, 87, 99—fluted, 101, 112.
E. J. Brooks & Co., New York, awarded items 127, 150.
Carew Manufacturing Company, Massachusetts, awarded item 2.
Jas. J. Chapman, Washington, awarded items 58, 69, 79, 107, 119, 128.
Wm. A. Davis, Boston, awarded item 90.
Wm. H. Dempsey, Washington, awarded items 22, 66, 84, 99—2½-inch square.
F. W. Devoe & Co., New York, awarded items 25, 31, 71, 102, 117, 151.
Jos. G. Ditman, Philadelphia, awarded item 15.
R. B. Dovell's Son Manufacturing Company, Newark, N. J., awarded item 129.
John W. Drew, Washington, awarded items 130, 134.
Easton & Rupp, Washington, awarded items 137, 145.
Evans & Gardner, New York, awarded item 105.
J. D. Free, Jr., Washington, awarded items 86, 91, 103, 131.
Holyoke Envelope Company, Holyoke, Mass, awarded items 39, 43.
Charles L. Lockwood, Philadelphia, awarded items 16, 41, 44, 61, 62, 64, 147.
J. H. Mann, Philadelphia, awarded items 114, 115.
Charles D. Marshal, Buffalo, N. Y., awarded items 42, 45, 152.
E. Morrison, Washington, awarded item 23.
Neschoague Manufacturing Company, Philadelphia, awarded items 17, 18, 19.
John C. Parker, Washington, awarded items 59, 60, 99—2½-inch round.
Roland A. Robbins, New York, awarded items 20, 75.
George Ryeal, Jr., Washington, awarded item 118.
Joseph L. Savage, Washington, awarded items 73, 74, 106, 121, 148.
Fred. A. Schmidt, Washington, awarded item 120.
C. W. Thorn, Washington, awarded items 5, 33, 50, 51, 104, 124, 125, 126, 132, 133.
Edward Todd & Co., New York, awarded items 67, 68.
Wm. A. Wheeler, Jr., New York, awarded items 24, 32, 76, 80, 89, 100, 122, 141, 142, 143, 149.
G. A. Whitaker, Washington, awarded items 81, 82.
The F. T. Witte Hardware Company, New York, awarded item 111.
White, Corbin & Co., Rockville, Conn., awarded items 35, 36, 37, 38, 40, 47, 48, 139, 140.

SCHEDULE OF BILLS.

- 1.—400 reams foolscap paper, white, ruled various widths, 14 lbs. to the ream, per ream, \$1.89.
2.—1,000 reams legal cap, white, ruled various widths, 14 lbs. to the ream, per ream, \$1.92.
3.—1,500 reams flat letter paper, white or cream, 12 lbs. to the ream, per ream, \$1.48.
4.—1,400 reams quarto post, white or cream, ruled various widths, 12 lbs. to the ream, per ream, \$1.59.
5.—20 reams quarto post, white or cream, ruled various widths, 14 lbs. to the ream, per ream, \$2.03.
6.—15 reams quarto post, bond, linen stock, ruled, equal to Crane's No. 25, per ream, \$3.
7.—50 reams quarto post, linen stock, white or cream, ruled various widths, 12 lbs. to the ream, per ream, \$5.52.
8.—500 reams commercial note, white or cream, ruled various widths, 7 lbs. to the ream, per ream, 96c.
9.—15 reams packet note paper, bond, linen stock, ruled various widths, equal to Crane's No. 25, per ream \$2.10.
10.—100 reams note paper, linen stock, ruled various widths, 6 lbs. to the ream (to match envelopes, item No. 46), per ream, \$2.76.
11.—10 reams folio-post, linen stock, white, 32 lbs. to the ream, per ream, \$4.16.
12.—15 reams flat cap, linen stock, white, 16 lbs. to the ream, per ream, \$2.40.
13.—15 reams super-royal, linen stock, 20 x 28 inches, ruled various widths, 51 lbs. to the ream, per ream, \$8.
14.—20 reams demy paper, linen stock, white, 16 x 21 inches, 28 lbs. to the ream, per ream, \$4.49.
15.—50 reams envelope paper, buff, royal, 28 lbs. to the ream, folded once, per ream, \$2.89.
16.—6,000 reams tissue manilla paper, cap size, 480 sheets to the ream, per ream, 16½c.
17.—50 reams wrapping paper, rope manilla, 40 x 48 inches, 150 lbs. to the ream, per ream, \$15.50.
18.—50 reams wrapping paper, rope manilla, 36 x 40 inches, 90 lbs. to the ream, per ream, \$9.20.
19.—600 reams wrapping paper, rope manilla, 24 x 36 inches, 60 lbs. to the ream, per ream, \$6.20.
20.—30 reams wrapping paper, rope manilla, 18 x 24 inches, 40 lbs. to the ream, per ream, \$2.88.
21.—120 reams blotting paper, 19 x 24 inches, to weigh not less than 90 lbs. to the ream, equal to J. Parker, Son & Co.'s Treasury card blotter No. 100, per ream, \$16.08½.

- 22.—120 sheets drawing paper, Whatman's Antiquarian "Selected Best," hot pressed, 31 x 53 inches, per sheet, 46c.
23.—20,000 sheets card board, white, "coupon blank," 8 x 11½ inches, in packages of 200 sheets each, per sheet, 1½c.
24.—200 rolls tracing cloth, "Imperial," 36 inches wide, bright and dull back, per roll, \$4.84.
25.—960 sheets tracing paper, 27 x 38 inches, in rolls of one quire each, per sheet, 26c.
26.—120 sheets drawing paper, double elephant, Whatman's "Selected Best," hot pressed, 26x40 inches, per sheet, 14 9-10c.
27.—75,000 sheets parchment paper, heavy, 10x16 inches, equal to Crane's No. 56, per sheet, 2 38-100c.
28.—2,000 sheets parchment paper, heavy, 15 x 20 inches, equal to Crane's No. 44, per sheet, 2 98-100c.
29.—3,000 sheets bond paper, pure linen stock, white, 18 x 25½ inches, equal to Crane's No. 29, per sheet, 2 3-10c.
30.—5,000 sheets bond paper, pure linen stock, smooth finish, tinted, 12 x 16 inches, equal to Crane's "Parchment deod," No. 31, per sheet, 1 34-100c.
31.—3,000 sheets, bristol board, "three sheets," 12¼ x 15 inches, per sheet, 4c.
32.—2,000 sheets card board, extra heavy, white, 18x22 inches, in packages of 50 sheets each, per sheet, 2 98-100c.
33.—50 doz. packs visiting cards, plain, medium size, in boxes of 12 packs each, per doz., 55½c.
34.—75,000 seal papers, red, extra quality, 2½ inches in diameter, in boxes of 100 each per M., 93c.
35.—1,000,000 envelopes, adhesive, white, XX, 8½ x 3½ inches, per M. \$1.65.
36.—2,500,000 envelopes, adhesive, white, XX, 8½ x 3½ inches, per M. \$1.80.
37.—50,000 envelopes, adhesive, white, heavy, XXX, 10 x 4½ inches, per M., \$2.65.
38.—5,000 envelopes, adhesive, white, heavy, XXX, 11x15 inches, per M., \$3.50.
39.—300,000 envelopes, adhesive, thin manilla, 8½ x 3½ inches, per M., 75c.
40.—25,000 envelopes, adhesive, manilla, treble thick, 11x15 inches, per M., \$2.80.
41.—150,000 envelopes, adhesive, manilla, heavy, 10¼ x 6½ inches, per M., \$2.92.
42.—5,000 envelopes, adhesive, manilla, heavy, 11½ x 9 inches, per M., \$4.46.
43.—30,000 envelopes, adhesive, cloth-lined, extra wide flap, 11x15 inches, per M., \$21.40.
44.—30,000 envelopes, adhesive, manilla, extra heavy, 12½ x 9 inches, per M., \$10.05.
45.—10,000 envelopes, adhesive, manilla, extra heavy, 10x14 inches, per M., \$10.45.
46.—30,000 envelopes, adhesive, heavy, linen stock, No. 5 (to match paper, item No. 10), per M., \$4.50.
47.—600,000 envelopes, adhesive, white, No. 6, XX, per M., \$1.10.
48.—400,000 envelopes, adhesive, white, No. 5, XX, per M., 93c.
49.—100,000 file wrappers, cloth-lined or paper equally as strong and satisfactory, in equal quantities of 9x12 and 10x10 inches, per M., \$17.
50.—1,944 gross rubber bands, 0¼, 00¼, 00½, 00¾, 000½, 000¾, and 0000¾, av. per gr., 75c.
51.—15,408 gross rubber bands, Nos. 11, 16, 19 and 32, av. per gr., 16c.
52.—4,300 gross pens, Gillott's, Esterbrook's, Spencerian, Perry's, Dreka's, Miller Brothers', &c., av. per gr. 82-100c.
53.—2 doz. bow pens, 3½-inch, with needle points, per doz. \$9.10.
54.—12 doz. drawing pens, with ebony handles, Al-tender's best quality, per doz., \$7.40.
55.—12 doz. barrel pens, Gillott's, No. 262, bank, per doz., 9½c.
56.—25 gross mapping pens, Gillott's, No. 290, per gross, \$2.39.
57.—100 doz. swan-quill pens, Gillott's, No. 808, per doz., 32½c.
58.—12 doz. crow-quill pens, Gillott's, No. 659, per doz., 26½c.
59.—12 doz. gold pens, desk-holders; 2 doz. No. 6, 4 doz. No. 7, 4 doz. No. 8, and 2 doz. No. 9, av. per doz., \$13.25.
60.—10 doz. gold pens, slide-holders; 2 doz. No. 5, 4 doz. No. 6, and 4 doz. No. 7, av. per doz., \$13.50.
61.—50 doz. drawing or ruling pens, best quality, per doz., \$3.72.
62.—200 boxes quill pens, 25 to the box, per box, 38½c.
63.—432 doz. penholders, wooden, with hard rubber tips; 144 doz. No. 2, and 288 doz. No. 3, av. per doz., 35c.
64.—1,500 doz. penholders, wooden, assorted, av. per doz., 12c.
65.—250 doz. penholders, gutta percha: 12 doz. No. 1, 60 doz. No. 2, 120 doz. No. 3, and 58 doz. No. 7, av. per doz., \$1.03.
66.—100 doz. Siberian pencils, hexagonal, 2 B, HB, B, F, H, 2 H, 3 H, 4 H, and 6 H, per doz., 73c.
67.—50 doz. propelling pencils and penholders, gutta-percha, with leads, per doz., \$3.93.
68.—30 doz. propelling pencils, gutta-percha, with leads, per doz., \$2.17.
69.—144 doz. pencils, black, B. S. Cohen's "Account Book," per doz., 59½c.
70.—3,600 doz. pencils, black, A. W. Faber's Nos. 1, 2, 3, 4 and 5, in equal quantities of round and hexagonal, av. per doz., 40 49-100c.
71.—800 doz. pencils, A. W. Faber's, round: 500 doz. blue, 200 doz. red and 100 doz. green, av. per doz., 50c.
72.—12 doz. pencils, red and blue combined, A. W. Faber's large hexagonal, per doz., 70c.
73.—600 doz. pencils, Dixon's round, 200 doz. red, 300 doz. blue and 100 doz. green, av. per doz., 47c.
74.—1,200 doz. pencils, black, Dixon's American

- graphite, in equal quantities of round and hexagonal, various grades, av. per doz., 32c.
75.—720 doz. pencils, black, Eagle Pencil Company's, Nos. 1, 2, 2½, 3, 4 and 5, in equal quantities of round and hexagonal, av. per doz., 27c.
76.—387 cakes colors, Winsor & Newton's, av. per cake, 26c.
77.—216 cakes India ink, Chinese, per cake, 41c.
78.—300 doz. crimson ink, 4-oz. bottles with cork stoppers, per doz., \$1.18.
79.—10 doz. writing ink, black, Thaddeus Davids', quarts, per doz., \$3.24.
80.—12 doz. writing fluid, Spencerian, quarts, per doz., \$4.97.
81.—100 doz. writing fluid, Arnold's genuine, quarts, per doz., \$3.93.
82.—6 doz. copying ink, Arnold's genuine, quarts, per doz., \$6.90.
83.—150 doz. combined writing and copying ink, Carter's, quarts, per doz., \$5.80.
84.—75 doz. French copying ink, A. W. Faber's quarts, per doz., \$4.55.
85.—75 doz. blue ink, Thaddeus Davids', cones, per doz., 32c.
86.—60 doz. carmine ink, Thaddeus Davids', 2-oz. bottles with ground-glass stoppers, per doz., \$2.15.
87.—6 doz. writing fluid, Carter's, quarts, per doz., \$8.96.
88.—6 doz. Japan ink, Wallden's genuine, pints, per doz., \$3.40.
89. 75 doz. mucilage, quarts, per doz., \$3.40.
90.—100 doz. mucilage, 8-oz. bottles, with brush, per doz., \$1.35.
91.—50 doz. pen racks, iron, assorted, average per doz., 75c.
92.—55 doz. rulers, hard rubber, flat; 12 doz. 12-inch, 15 doz. 14-inch, 15 doz. 16-inch, 8 doz. 18-inch and 5 doz. 24-inch, average per doz., \$2.10.
93.—25 doz. rulers, boxwood, flat; 8 doz. 15-inch, 10 doz. 18-inch and 7 doz. 24-inch, average per doz., \$4.21.
94.—2 doz. triangular scales, decimal, boxwood, 12-inch; divisions of 20, 30, 40, 50, 60 and 80 parts to the inch, per doz., \$15.50.
95.—2 doz. dividers, steel spring, 4½-inch, medium quality, per doz., \$5.25.
96.—8 doz. triangles, hard rubber; 1 doz. 6-inch, 1 doz. 8-inch and 1 doz. 12-inch, 30° x 60°; 1 doz. 6-inch and 1 doz. 12-inch, 22½° x 67½°; 1 doz. 6-inch, 1 doz. 8-inch and 1 doz. 12-inch, 45° x 45°, average per doz., \$4.93.
97.—24 sets drawing instruments, in cases, per set, \$1.85.
98.—100 doz. paper folders, ivory, heavy, 10-inch, per doz., \$3.04.
99.—83 doz. instacks, as follows: 12 doz., 3½-inch square, with glass tops, per doz., \$9.40; 24 doz., 2½-inch square, with glass tops, per doz., \$3.65; 12 doz., 2-inch square, with glass tops, per doz., \$1.90; 25 doz., 2½-inch, fluted, with metallic tips, in boxes of half doz. each, per doz., 71c.; 5 doz., 3-inch round, with ground-glass stoppers, per doz., \$1.31; 5 doz., 2½-inch round, with ground-glass stoppers, per doz., \$1.26.
100.—24 doz. copying brushes, 3½ inches wide, per doz., \$2.24.
101.—75 doz. sponge cups, thick glass, 3 inches in diameter, in boxes of half doz. each, per doz., 53c.
102.—12 doz. paint saucers, 3½ inches in diameter, per doz., 76½c.
103.—40 doz. mucilage stands, Morgan's patent, with brush and top, 15 doz. No. 6 and 25 doz. No. 7, av. per doz., \$4.59.
104.—150 lbs. artists' rubber, in cakes of assorted sizes, per lb., 90½c.
105.—125 doz. combined pencil and ink erasers, in wooden holders, large, per doz., \$1.10.
106.—150 doz. steel erasers, knife, white handles, per doz., \$3.75.
107.—75 doz. steel erasers, spear, white handles, per doz., \$2.65.
108.—30 doz. bill files, upright, with slides, per doz., \$1.09.
109.—12 doz. arm rests, polished mahogany, 10 inches wide, per doz., \$3.50.
110.—75 doz. office shears, 30 doz. 9 inch, 15 doz. each 8, 10 and 11 inch, av. per doz., \$8.
111.—30 doz. scissors, 6-inch, per doz., \$5.50.
112.—50 doz. paper weights, iron, assorted sizes, av. per doz., \$1.03.
113.—10 lbs. rubber ink erasers, small cakes, per lb., \$1.25.
114.—175 doz. press copy-books, 10x12 inches, 500 leaves, white paper, per doz., \$7.90.
115.—2 doz. press copy-books, cap size, 500 leaves white paper, per doz., \$10.65.
116.—75 doz. hand-blotters, large, plain, per doz., \$3.
117.—8 doz. camel-hair brushes, in wooden handles; 2 doz. each of Nos. 1, 2, 3 and 4, av. per doz., 32c.
118.—12 doz. sable hair-brushes, in wooden handles; 4 doz. each of Nos. 1, 2 and 3, av. per doz., \$1.05.
119.—75 doz. boxes of eyelets, "D. B.," 250 in each box, per doz., 67c.
120.—1,200 doz. thumb-tacks, German silver, ½-inch heads, per doz., 14 4-10c.
121.—6 doz. hones, in cases, oil, medium size, per doz., \$5.75.
122.—100 doz. spoons red tape, No. 21, 72 yards to the spool, per doz., \$2.13½.
123.—144 doz. flanks silk taste, various colors, per doz., 45½c.
124.—400 doz. pieces silk ribbon, taff, No. 1, blue, 10 yards to the piece, per doz., 98c.
125.—50 doz. pieces silk ribbon, taff, No. 1½, blue, 10 yards to the piece, per doz., \$1.13.
126.—5 doz. pieces silk ribbon, taff, No. 2, various colors, 10 yards to the piece, per doz., \$1.68.
127.—60 doz. stamping-ribbon, 2 yards to the roll, as follows: 1 doz., 3 inches wide; 3 doz., 2 inches; 50 doz., 1½ inches; 3 doz., 1½ inches, and 3 doz., 1 inch; av. per doz., \$2.49.
128.—8,000 boxes paper fasteners, McGill's, 100 in

each box, round heads: 3,000 boxes No. 1, 4,000 boxes No. 2, and 1,000 boxes No. 3, av. per box, 23½c.
 129.—200 lbs. sealing-wax, red, 4 sticks to the lb., per lb., 25c.
 130.—200 lbs. gum arabic, per lb., 30c.
 131.—75 doz. Dixon's combined pencil-point protector and rubber eraser, per doz., 16c.
 132.—520 lbs. pins, best solid head, in boxes of ½ lb. each, 60 lbs. No. 2, 100 lbs. No. 3, 150 lbs. No. 4, 130 lbs. No. 5, and 80 lbs. No. 6, av. per lb., 60 8.10c.
 133.—325 doz. papers pins, best solid head; 40 doz. No. 2, 50 doz. No. 3, 100 doz. No. 4, 100 doz. No. 5, and 35 doz. No. 6, av. per doz., 64½c.
 134.—500 lbs. sponge for sponge-cups, fine per lb., \$1.00.
 135.—300 lbs. linen twine, white, medium size, per lb., 34½c.
 136.—4,000 lbs. hemp twine, three sizes, large, medium and small, average per lb., 12½c.
 137.—10 doz. table baskets, willow, medium size, per doz., \$4.32.
 138.—15 doz. waste-paper baskets, willow, medium size, per doz., \$4.20.
 139.—250,000 envelopes, adhesive, manilla, heavy, 8 x 12 inches, per M., \$3.10.
 140.—15,000 envelopes, adhesive, manilla, heavy, 10¼ x 7½ inches, per M., \$3.40.
 141.—25 doz. paste or varnish brushes, flat, as follows: 10 doz ¼-inch, 3 doz. 1-inch, 2 doz. 1½-inch, 3 doz. 2-inch, 3 doz. 2½-inch, 2 doz. 3-inch and 2 doz. 3½-inch, average per doz., 75c.
 142.—6 doz. brushes and tops for Morgan's patent mucilage stands, as follows: 3 doz. No. 6 and 3 doz. No. 7, average per doz., \$1.12.
 143.—5 doz. bottles of pounce, 1 oz. per doz., 70c.
 144.—5 doz. pounce boxes, per doz., \$1.42.
 145.—2,500 sheets oiled paper, 9 x 12 inches, for use in press copying, per sheet, 1 83-100c.
 146.—2 doz. water bowls, for use in press copying per doz., \$3.60.
 147.—24 doz. pencils, black rubber heads, Eagle, "Office," per doz., 32½c.
 148.—1,000 doz. black lead pencils, plain cedar, per doz., 6½c.
 149.—300 doz. black ink, in cones, packed in boxes, of quarter gross each, per doz. 20c.
 150.—4 doz. stamping ink, 4-oz. bottles, 1 doz. red, 3 doz. blue, average per doz., \$3.19.
 151.—10 doz. Winsor & Newton's liquid, India ink, 1-oz. bottles, per doz., \$2.08.
 152.—75,000 express envelopes, heavy manilla, 8½ x 3½ inches, per M., \$3.20.

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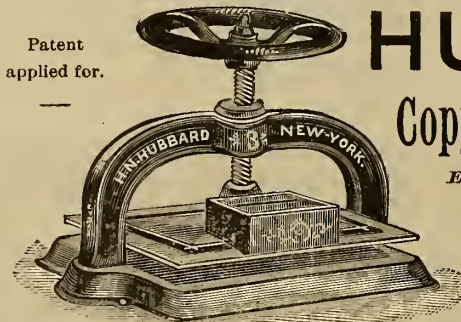
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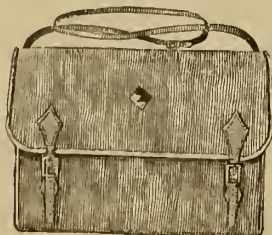
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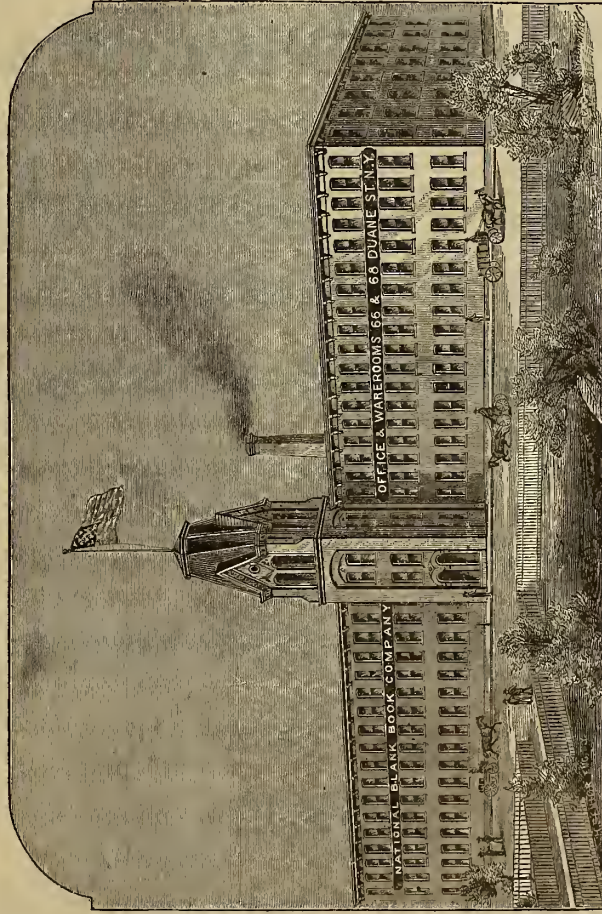
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"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 4.

NEW YORK, JULY 24, 1884.

WHOLE NO. 474.

Correspondence.

DAYTON DASHES.

[FROM OUR REGULAR CORRESPONDENT.]

DAYTON, Ohio, July 14, 1884.

I do not think that the most sanguine man in the world could get up much enthusiasm over the state of trade. Not that it is worse than is usual at this season of the year, but it is dull, and no mistake.

A drive through the country, the past few days, shows the best wheat crop harvested in ten years. And the best part of it is, that the wheat is safe in the barn, or already thrashed out. Corn and tobacco are splendid in appearance; of course, they have to run the chances of the frost, &c.

A look among the stationers shows dull trade, but they don't expect anything better at this season. Mr. Thomas has withdrawn from the book business, and intends to devote his life to the ministry, in which calling his father was an eminent light for half a century.

Mr. Sullivan, of Sullivan & Chancellor, has disposed of his interest in his store to his partner, his continued ill health compelling him to take this step. He expects to devote his attention to farming in some milder climate.

Reynolds & Reynolds have their additional room almost ready, and think then that they can fill all orders without delay.

R. A. Rogers & Co. are busy with their general paper trade, and in addition are making a line of pads, with spiral wire pencil-holders attached. Their orders are ahead of their capacity so far. These are entirely new goods, and, no doubt, will find ready sale.

Among the mills trade seems good, but prices are very low; but they are all living in hopes of better times "after harvest" in the MIAMI VALLEY.

RICHMOND RACKETS.

[FROM OUR REGULAR CORRESPONDENT.]

RICHMOND, Va., July 16, 1884.

A careful search through the business houses engaged in the stationery trade reveals the fact that they are well stocked, have full forces to wait upon their customers, personally, by order or otherwise, but the chief ingre-

dient to enliven is lacking—the demand for goods—hence trade generally is dull.

J. W. Randolph & English have "all hands at work" in their bindery, while in the retail and jobbing department the clerks are kept busy chiefly in fighting flies and the hot weather. Just about 70,000 persons in this city are engaged in the latter occupation; the remainder are "gathering up the shells by the sea-shore," wading through the sand, sporting with Neptune's billows or foraging through the country in search of that great spring, without which man's cup of happiness in this life can never be said to be full, unless he possesses it, namely, good health. Randolph & English have just issued "Myra," a novel, by Mamie Lampkin Hatchett, of Virginia.

The Richmond Paper Manufacturing Company, since removing to its new quarters, has been doing a better retail trade than ever; but the heated term has somewhat suppressed its rush. Its paper mill is working to its usual capacity, mainly on lower grades of white paper.

Everet Waddy's fiscal year has just closed, and he reports that his business has exceeded expectations. Therefore, the dullness of the season does not worry him. Mr. Waddy will go North the last of this month on business intent.

Baughman Brothers & Co. are busy in the printing department of their establishment.

Among the exhibitors from Richmond to the New Orleans Cotton Exhibition will be the following-named houses which handle paper or stationery: Randolph Paper Box Company, Andrews, Baptist & Clemmitt, A. Hoen & Co. (lithographers), J. W. Randolph & English, Cussins, May, Sheppard & Co., Chas. H. Hasker, E. B. Marquies & Co., Richmond Paper Manufacturing Company and W. E. Simons & Co.

SENTINEL.

TORONTO TROTS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, July 19, 1884.

Our semi-centennial, which I mentioned in my last, is now an event of the past. It was anxiously looked for, and in every respect, so far as I know, came up to the most sanguine expectations of both promoters and participants. The city throughout put on its best dress, and certainly never presented a

gayer appearance and, perhaps, never entertained so many visitors as during the week of this celebration. The weather was all that could be desired, except on one day, Friday, which was a soaker, and caused the entertainments in the programme for that day to be scored out. I don't think there were many regrets because of it, though there is no doubt the turn-out would have been good, perhaps the best of all. But there is such a thing as getting tired of even a good thing—of gazing at long processions, with the attendant discomforts. One of my legs complains yet of the punishment I put it to for an hour on the top of an office stool in the door of one of our stores on the line of march. It was done in a good cause, I suppose, for I gave it up to a lady, who permitted me to steady myself by holding on to her, while my elevation was sustained by holding on to the stool with my toe nails. It will be quite apparent to the reflective mind, that nearly a week of this sort of thing had worn off much of the novelty, and one was glad to remain in-doors, the rain furnishing a tangible excuse. It was a fête champêtre on a large scale, and while everybody was pleased, I am safe in saying everybody was glad to hear it was over. A whole week given up to processions and show is too much for ordinary mortals. It would be far better to spread the enthusiasm out a little. However, it is done, and we are back again into the usual every-day trot, and it is not a very lively trot either. This is summer time, and it is understood with us at this season, that as a rule, there is not much to be done. During the oppressive heat, the inclination runs rather in the direction of taking it as easy as possible. Many of our people are away, and those who have been unable to accomplish that, are taking such relaxation and enjoyment as may be found close at hand. There is no doubt about it, "all work and no play," you know, becomes monotonous to the most industrious folk, and there is no doubt about another thing: these breaks in the toil and moil of life are good for both body and soul. What is life worth if it is to be a ceaseless grind from year to year? Not much—that is my estimate of such a condition, and I don't think I am altogether singular in entertaining it.

The excursion business is now in full swing.

Crowds are leaving and coming into the city every day. Of the arrivals in this way, the largest percentage are your people, and they come not only from the border States, but from the South, and we are glad not only to see them and give them a welcome, but that we have attractions to draw them this way. Then there are the Sunday-school picnics. One would fancy from the hundreds of children, &c., with lunch baskets, that pass down the streets morning after morning that the whole energies of the city were, for the present, concentrated in that worthy object.

As a matter of course, you will want to know something about what the leaders of our city trade are doing. Well, the Rev. W. Briggs, of the Methodist Book and Publishing House, with his wife and son, has gone to England. Mr. Ellis, of the Barber & Ellis Company, with his family, is rusticated in a summer cottage on our Coney Island, in front of the city. J. Y. Reid, of Buntin, Reid & Co., has been enjoying himself on his farm—a very fine one, I believe—at Brantford. Richard Brown, Hutchison, Gage, and others of your patrons have not up to this moment taken their flight, but such an event may be looked for in the very near future. Well, let them go; one and all deserve a holiday. I wish them a good one, and that they may come back rejuvenated and equal to the pressure of business which, from all appearances, is likely to meet them this fall. C. H.

WASHINGTON WAIFS.

[FROM OUR REGULAR CORRESPONDENT.]

WASHINGTON, D. C., July 22, 1884.

On Monday, the seventh day of July, 1884, the democratic congressman and his Republican brother folded up their little grip-sacks, and, unlike the poetical Arab, noisily stole away. What have they done? In the beginning they were as loving as a lot of Methodist brethren at a love feast; a little later on they got into a fight among themselves over the tariff question, and from that time on they did nothing but fret and fume while the golden opportunities glided by. Bills by the thousands were introduced in both houses, no less than eleven thousand having been sent on their way, while only about one hundred ever got safely through and became laws. During the entire seven months that the great minds were struggling over questions of state, they did not once touch upon the all-important silver question, and the trade-dollar bill in which the business men of the country were greatly interested was allowed to languish in the document room, where so many things have died of old age. The sinful senators passed the Mormon bill, but the virtuous gentlemen of the House refused to handle the vile problem, and this, along with the electoral count measure, which passed the Senate almost unanimously, failed to become a law, and these two vital questions quietly sleep on the Speaker's table. It being a Presidential year, the Union soldier was not forgotten, and the pension bills went flying through the two houses with the rapidity of a thoroughbred on a first-class race-course. Democrat and republican was deter-

mined that the dear old veteran should not get left, and on the 3d of November next he is expected once more at the front. The democrats ruled the House, and the republicans managed the Senate. Neither did anything worthy of note, and now that they have gone their way for a time, the country may be congratulated on the anticipated pleasure of a rest from intermeddling with business affairs by claimed-to-be reformers and amateur political economists.

Within the space allowed your correspondent to talk of business matters and gossip concerning events of the trade, it would not be permissible or polite to discuss the Presidential candidates and their outlook; but, begging pardon, I will venture the assertion that Washington is a Blaine city, and that, if allowed to vote on the choice as to whom shall serve us another four years as Chief Magistrate, the bold statesman from the Kennebec would have no cause to grumble at the scarcity of supporters in the capital of the nation. Mr. Blaine is well known here, and his handsome form and features are familiar to all residents and, as he has a beautiful home here, he may be truly called a citizen of Washington. The fine-looking bachelor of your State who carries the banner of Democracy, is not known here, save through the columns of the newspaper; he has certainly not visited us since he became known to the people of the United States. Notwithstanding this, some of his warmest friends are to be found among the business men of Washington. Especially is this true among the old-time merchants and inhabitants who lived here in ante-bellum days. So much for the candidates. May the best man win!

This city has not been afflicted with much heat thus far; in fact, the early mornings and nights for the past two or three weeks have been such as we are accustomed to get in the autumn, instead of the middle of summer, and for this we, who never sniff the salt sea air or catch a whiff of ozone from the mountain-tops, devoutly thank Divine Providence which makes no distinction between the millionaire and the poor, hard-worked clerk. Although the weather is good, people are not buying much; yet no one is complaining and nobody exhibits any surprise, as this dull season is always looked for in Washington during the summer months. The trade with the departments, of course, is not at all interrupted by any condition of things, and at this time of the year, the beginning of it, in fact, large supplies of goods are being called for and furnished by those who have contracts with the government. This makes trade lively in some sections of the city, while in the retail trade nothing is doing, and one finds it a very difficult matter to get a scrap of news interesting enough to write about.

Owing to the investigations which have been going on in the departments for some time past, particularly in the Navy Department, there is some feeling of uneasiness and uncertainty among the merchants of Washington as to the outcome, as quite a number of the business men of this city have had at times, in some way or other, transactions with the different bureaus of Uncle Sam. The inves-

tigation into the management of the Bureau of Medicine and Surgery in the Navy Department is still going on under the eye of a board of naval officers, and once in a while the name of some well-known business firm is brought into unpleasant notoriety, by having had something to do with a peculiar looking voucher which the old salts of the sea cannot exactly understand. Some citizens of Washington who have been doing business here all their lives, and who have always been respected by their fellow-men for their honesty in business and probity of character in all the walks of life, have been suddenly lifted into public notice by the aid of a bench warrant and a deputy sheriff. Five of the best known merchants on Pennsylvania avenue have, at different times during the recent trouble in the Navy Department, been indicted by the Grand Jury for fraudulent practices, and will have to stand a trial at the next term of the court. In talking with a merchant about these unfortunate affairs he said that he did not think it was just or fair to a man doing business with the departments to haul him up before the courts simply because they cannot understand the wording of a departmental voucher; especially was it cruel, he said, when that merchant was not allowed to offer a word of explanation before the board examining into the accounts of corrupt officials. He claimed that it was heartless to drag a man, who had all his life borne a good name, from his home or place of business and hold him up before the public with criminals, simply because he had, in compliance with certain rules of the department and instructions of the disbursing officer, delivered certain goods in a way not strictly in accordance with the laws of honesty and justice as interpreted by the higher officials of the departments. He still further contended that a merchant should have a chance to explain his dealings with the disbursing officer who paid him for the goods when the investigating board happens to find a bad-looking voucher, and that he should be allowed an opportunity to say a word in his own behalf before he is delivered over to the sheriff and published all over the country as a fraud and a swindler. 'Tis true, he said, that the courts will give one a chance to prove himself an honest man, but a verdict of acquittal will not remove the stigma which has already attached itself to his good name by the disgraceful notoriety which he received when the sheriff called on him with a warrant of arrest, and his neighbors saw his name in the public prints smirched with a scandal. How do merchants of good standing and honesty of purpose get into these scrapes, some may ask. Noble-hearted seeker after truth I will tell you how it is done here, and you can draw your own ideas as to the methods and motives and bring your unsophisticated legal mind to bear upon the case. 'Tis thus—some fine day an official of the Navy Department walks into a gentleman's place of business and says, "that's a handsome inkstand, I would like to have that for the Grand Mogul of the Horse Marines in our department." "All right," says the willing man of business; "Shall I

(Continued on page 102.)

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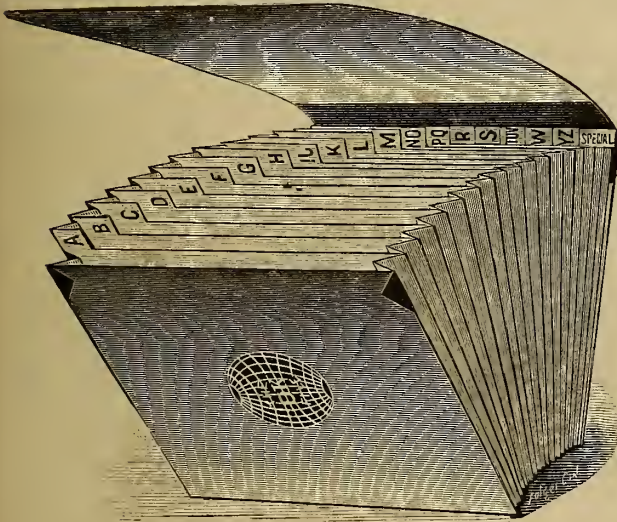
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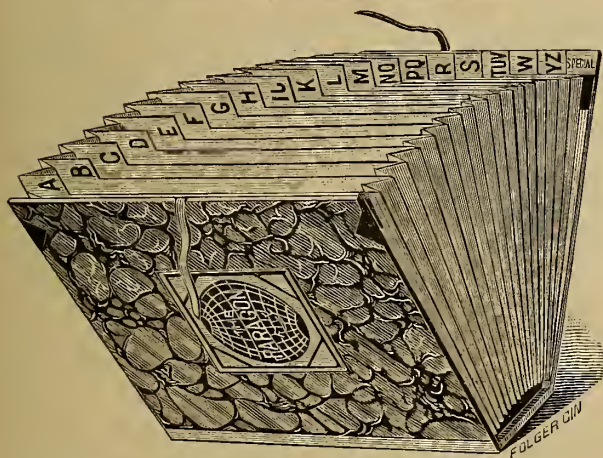


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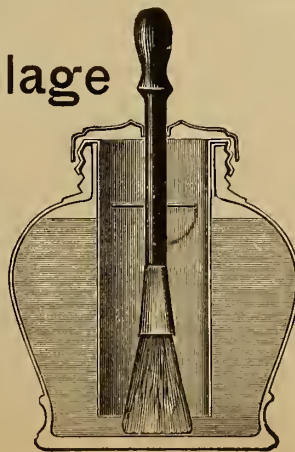
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The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

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PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand.
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OF EVERY DESCRIPTION.

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Oldest Rubber Stamp Manufy in
New England & Largest in the U. S.

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Cutlery guarantees quality.

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STEEL PENS with style and action suited to every hand.

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Acme Pen. \$2.00 per gross.

60c. per quarter gross.

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EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 98.)

send it up to the office?" "Yes," replies the official, "send it up with a dozen of those Russia leather memorandum books, and that hand-painted pair of cuspadors, ordered last week."

Enough said, 'tis done, the goods are delivered next day. At the end of the month the merchant presents his bill for inkstand, memorandum books and cuspadors; the official scans the bill and says, "Look here, we can't pay that in that shape; we have no appropriation for such things; please make out your bill for twelve copies of Dr. Johnson's work on hog cholera, which is a book much used in the hospitals." The merchant goes back and makes out his bill for Johnson on hog cholera, returns and gets his money. That is an end of the transaction till the members of the examining committee get around; they, on looking into this thing, find that on a certain day twelve copies of Johnson on hog cholera were bought of Mr. Thingumbob for the naval hospital and they cannot find the books anywhere. They at once say something has been paid for which the department has never received, or, in other words, somebody has stolen so much money. The truth of the thing is, the merchant has delivered books, inkstand and cuspadors for which he has no voucher on file in the departments, and the department holds a voucher for Johnson on hog cholera and no Johnson on hog cholera in sight. This is the way it has been done for a long time, and now the question of reform is once more before the people, the peculiarities of doing business with the government is being shown up.

Yesterday afternoon I made a call on several of our stationers and found things quite brisk in some quarters, where they were at work looking after the needs of the government. At Chapman's, on the Avenue, the genial proprietor and his corps of clerks were very busy with orders and contracts. Mr. Chapman stated that the retail trade was quite dull, but that he was heels over head in a lively trade, supplying the wants of the various departments with which he had contracts.

At Brentano's, Mr. Wood, the very polite manager of the stationery department of this well-known house, talked quite refreshingly of the business he was doing. He said there was no cause whatever for complaining in his neighborhood, as he had just as much as he could attend to, and that he was doing a very good business, receiving a great many out-of-town orders. At present he is furnishing the New Orleans Exposition Board of this city with stationery and other supplies in his line. Mr. Wood spoke complimentary of THE STATIONER, and said that he had always found it one of the best papers in the trade, and when he was on the hunt for anything in connection with the stationery business he never consulted the columns of THE STATIONER in vain.

At Whitaker's I found little doing in the stationery line, but there was a demand for light reading matter in the book trade. Mr. Whitaker, as well as the others, told me that commercial travelers were scarce and that but few had been around for the past month.

A. S. Solomons, an old bookseller of this

city and vice-president of the American Red Cross Association, has been appointed by the President a delegate to represent the United States at the Geneva Conference of the International Association, to be held in September. Mr. Solomons is well known here for his useful labors in works of charity. BEN.

CINCINNATI CHIPS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, July 22, 1884.

Now that the second half of the year has started in, and there are no alarming reverberations from financial crashes rolling Westward over the Alleghenies, there are brighter faces and more cheerful voices in shops and on 'Change. There is a feeling that the commercial situation in the West is sound enough, in spite of the prevailing dullness, and, in fact, there is a feeling that it is because of the soundness of the commercial situation in the West that the times are dull, and that but for this very soundness we should have had, in lieu of dullness, a general smash-up. Can an epoch be cited in the past commercial history of this country when the business of the country had the power, as it has now, to hold out against a situation of affairs which involved a million dollars shrinkage in stocks and bonds, as the present situation does, besides more than fifty millions of dollars losses by the failures of banking houses? Business men look on this spectacle with mingled emotions of patriotic astonishment and admiration.

Reports from the crops are almost generally favorable. Wheat promises extremely well, especially as to quality. It has matured admirably, and has been well saved in Ohio, Indiana, southern Illinois and in Kentucky. There is, with local exceptions, a fine outlook for corn in the corn-growing regions of these States. Hay crops are very fine indeed, and the pastures were never before so good. There has been just rain enough. Sometimes it was on the verge of too much, but it always stopped before passing the bounds. Corn is well advanced and is in fine condition. Vegetables are very abundant and very fine. Fruits of all kinds are coming in freely from the South. There is every evidence that the country will have means of subsistence in great abundance. All this was true until the Fourth of July. Since that time there have been local droughts in southern Ohio which endanger the corn crops. If rain does not fall copiously within a week corn in some of these localities will be completely scorched out and ruined.

The Harpers are putting up an immense building. On the northeast corner of Fourth and Plum streets, in this city. The building will be a fine modern structure and will be seven stories high, with a frontage of eighty feet on Fourth street, and a depth of one hundred and thirty feet along Plum street. It goes in the name of H. W. Derby, the manager of the Harper depository in this city, but it goes without saying that the cost of the building, which will be above \$100,000, will be paid for by the Harpers, and the property will be theirs.

"The Eclectic and Industrial System of

Drawing" is the title of a new school-book, printed by Van Antwerp, Bragg & Co., of this city. It was written by Christina Sullivan, one of the teachers of drawing in the public schools.

W. B. Carpenter & Co. report that their June sales this year exceeded in volume and in amount those of June last year.

J. R. Mills & Co. say that business is steady, considering the season, and that the popularity of their reversible envelope is unabated.

John Holland reports large and frequent orders for his gold pens, and a considerable extension of his field of trade.

The Globe Files Company is spreading itself over a great deal of space in its factory and warehouse, as well as in its field of trade.

A. H. Pounsford & Co. report the summer trade better than they anticipated, although not as brisk as they would like to see it.

Chatfield & Woods have their recently burned out warehouses restored to fairly good shape.

Snider & Hoole are pushing things. It is their practice to hunt up trade in dull times, and they always find it.

Charles Stewart & Co. are watching the corners and making things go.

Louis Snider's Sons exhibit signs of activity about their warehouses. From the bustle in that quarter one would not infer that the times were dull with them. PRINCE WILLIAM.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire Street, BOSTON, July 22, 1884.

In all of the calendars and almanacs July is placed among the summer months, and for some sections of the country this "ruling," no doubt, holds good. Here, however, the thermometer belies the statement, and a New England July can very safely be placed either in the spring or fall.

With such cool weather as we are having right along it is to be regretted that business is not more active, as it requires some little activity to keep warm.

Knight, Adams & Co., taking advantage of the dullness in trade and the cool weather, have been taking stock. The whole interior of their spacious establishment is undergoing a summer cleaning and taking on some fresh paint. When these labors are finished, and the salesrooms are in order, the trade will be invited to inspect the stock of holiday novelties and fall goods, of which the house will make an extensive display. An advance shipment of goods, comprising Bohemian glass, Vienna and Berlin fancy wares, and photograph albums, is now on the water. These goods will be ready for the trade's inspection in August.

Friend McIntosh, with initials J. L., seems to have convinced the city trade that he is fully prepared to execute all kinds of work in numbering, paging and perforating, eyeletting, punching and cutting. Orders are increasing daily, and the quality of work turned out will compare favorably with any New York concern. Mac takes THE STATIONER, and he

reads it, too. In perusing its columns his attention was called to the advertisement of E. P. Donnell & Co., Chicago, manufacturers of bookbinders' machinery and tools. What especially interested Mac was the Peerless rotary perforator, which is so graphically described and aptly illustrated in a quarter-page announcement. The more Mac read that advertisement the more he wanted that Peerless perforator. Well, he sent for one; it is now set up in his factory, and a ten ton job is just now being worked up on it. Mac says that the perforator works "like a daisy," and gives satisfaction to his numerous customers. To do the best of work and to give patrons satisfaction is Mac's sole ambition, and herein lies his success. Nothing succeeds like success, and Mac knows it.

Making a pilgrimage to Holyoke, Mass., last week, I made a visit to the mammoth mills of the Whiting Paper Company. This company manufactures more fine paper than any other concern in the world. Three mills are constantly running, turning out twenty tons a day, and I don't suppose there is a stationer in the country but has the Whiting paper in stock.

"Whiting's Standard" is the trade-mark of a superior line of writing paper, envelopes and correspondence cards, and those goods represent the highest point of perfection to which the art of paper manufacture has been brought.

This line of paper comprises two tints, "Ancient Cream" and "Ancient Azure," and two surfaces, "mill rolled" and "double glazed," and every sheet bears the water-mark, "Whiting's Standard." The paper is put up in a very attractive manner in neat boxes with envelopes to match, and with handsome bands and labels. For library or office use, and for all purposes where good writing paper is wanted, "Whiting's Standard" will be found unsurpassed.

Another Holyoke manufactory visited was the American Pad Company, of which T. W. Holley is manager. The pads made by this company are not of the common order so generally found at most stationers. Only animal-sized and loft-dried papers are used by the American Pad Company in the manufacture of its fine grade pads. Manilla pads are also made by this company. These pads are made in all the regular sizes, or in special sizes to order, and they are ruled or plain as wanted. The company puts up its pads in a very neat manner, using marbled or fancy paper on the edges instead of "roller composition," as this style of binding keeps the leaves firmer and gives better satisfaction.

Although this company has been engaged in making pads and memorandum tablets only a short time, its business has already assumed large proportions, and its daily output has found a ready sale in New York and Boston. Its trade is constantly growing and in the fall increased facilities will be demanded for manufacturing. Consumers are becoming educated to a proper appreciation of a good article, and in consequence honest goods take well with the trade. Let it be one line or another; or even writing pads—there is always a demand for the best.

A. L. D.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

PADS

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

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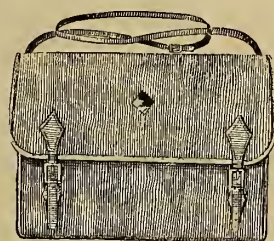
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THE GLUCINUM PENS are acknowledged the best series of Steel Pens in the market, comprising nine numbers. Send for Samples. This Trade-Mark and the word Glucinum are copyrighted and registered at the Patent Office, at Washington, D. C., United States of America, and every box has a facsimile of our signature, so beware of unscrupulous parties misrepresenting us.



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FOR LIGHT BINDING OF ALL DESCRIPTIONS.

FLAT-HEAD, ROUND-HEAD, EYELET & MISCELLANEOUS STAPLE-FASTENERS AND STAPLE-BINDERS.

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McGILL'S PATENT STAPLE AND FASTENER INSERTING PRESSES, PUNCHES AND PRODS.

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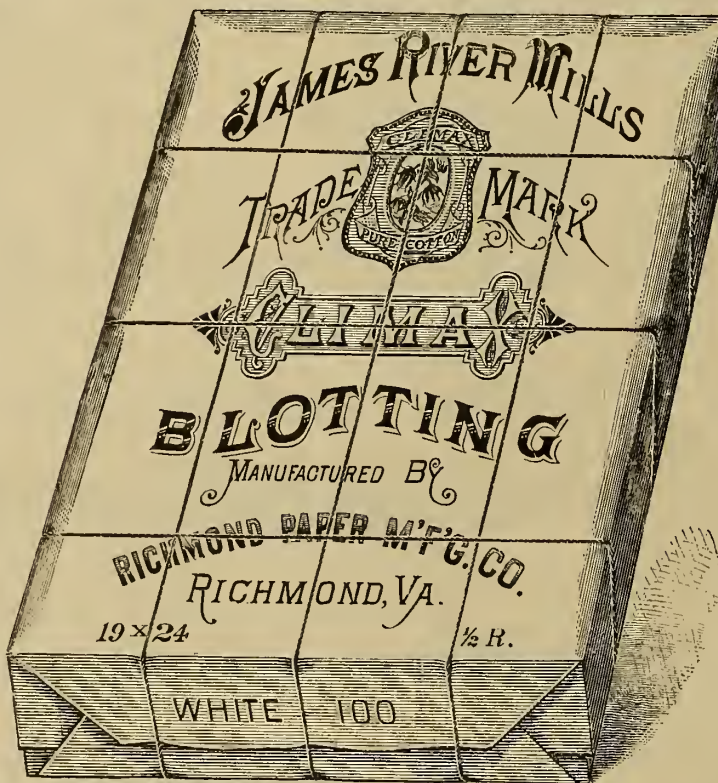
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Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

— A FULL LINE OF —

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N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

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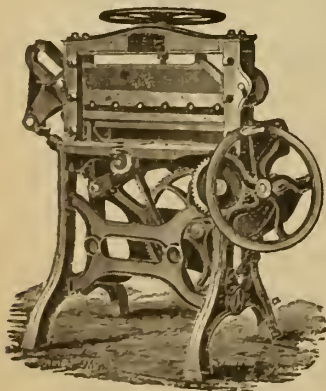
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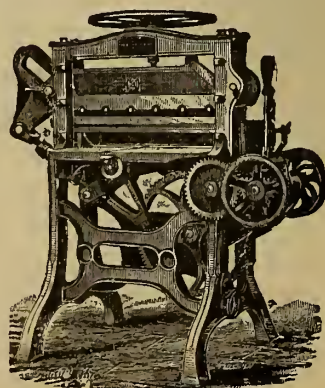
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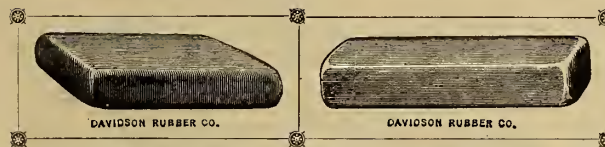
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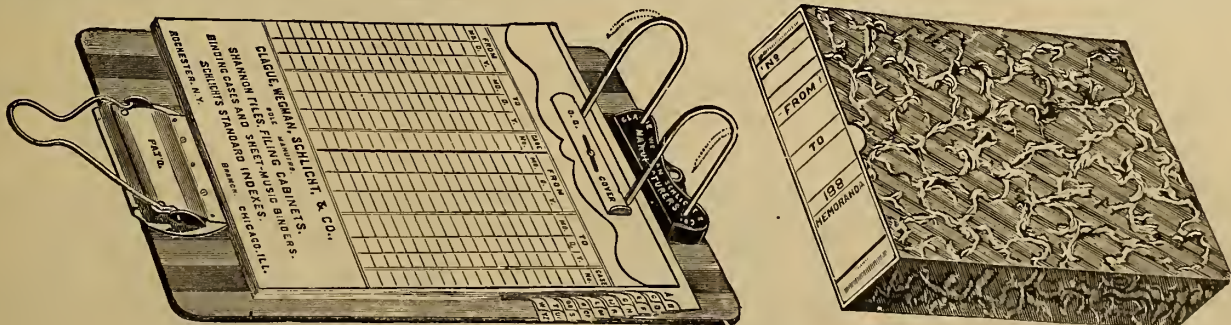
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"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

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FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,
146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper not ice.

L. M. Holt, publisher, Riverside, Cal., has sold out.

B. F. Bates, publisher, Grand Island, Neb., has failed.

J. H. Wills, lithographer, San Francisco, Cal., has been attached.

J. H. Oppenheim, paper-stock dealer, Augusta, Ga., has assigned.

Charles Hazelrigg, printer, Frankfort, Ind., has sold out to B. F. Palmer.

E. Faber returned from Europe on Sunday last, by the steamship Oregon.

Stringham & Gomers, label cutters, New York city, have dissolved partnership.

Michael Norton, paper-stock dealer, Boston, Mass., has filed a petition in insolvency.

Wright & Keiser, wholesale stationers, Allentown, Pa., have dissolved partnership.

H. C. & A. L. Howe, paper manufacturers, West Eaton, N. Y., have been burned out.

F. T. L. Lane, manufacturer of glue, Newark, N. J., has been damaged by fire; insured.

A. D. Bell, proprietor of the Merchant Publishing Company, San Francisco, Cal., has assigned.

The Libby & Williams Paper Company, St. Louis, Mo., has been incorporated with a capital stock of \$50,000.

The Brown Folder Company, manufacturer of paper folders, Erie, Pa., has been succeeded by the Brown Folding Machine Company, Limited.

A. Maynard & Co., manufacturers of cords and tassels, Brooklyn, N. Y., have dissolved partnership. G. T. Taylor & Son continue the business.

Charles N. Graves, dealer in paper-hangings, Boston, Mass., has failed, and is offering his creditors fifty cents on the dollar. Liabilities about \$6,000.

B. F. Stevens & Co., booksellers and stationers, Astoria, Ore., have dissolved partnership. H. D. Newbury, and J. Stevens continue the business.

S. A. Rudolph's Sons, paper dealers and manufacturers, Philadelphia, allowed their paper to go to protest on Monday, and it is said that they are about to make an assignment. They are reported to owe about \$100,000, mainly to manufacturers in the East. J. A. Decker, of Lee, Mass., is said to be of the number. Among the Philadelphia creditors are the Jessup & Moore Paper Company and John Simmons, paper-stock dealer, neither of them for over \$2,000. The mill at Manayunk, it is said, is not involved by the failure, as it is owned by S. A. Rudolph, the father of the general partners of the concern, who, at the time of the reorganization of the firm about a year ago, upon the withdrawal of Samuel Kennedy, leased it to his sons. S. A. Rudolph is said to be a special partner to the extent of \$20,000 until December 31 next. The firm was supposed to have a capital of \$35,000 to \$50,000.

The proceedings of the National Bankruptcy Convention, held at Washington, D. C., last January, have just been published in pamphlet form. Copies of it, and also copies of the Lowell bill, may be had by applying to George Moore Smith, secretary of the convention, 55 Liberty street, New York.

One of the ablest papers devoted to maritime interests is the *Nautical Gazette*. B. S. Osborne, its managing editor, was for many years the nautical editor of a leading New York daily. The *Gazette* is published weekly, and each issue is full of shipping and navigation news.

W. H. Hasbrouck has just issued a new catalogue and price-list. The goods named in the catalogue are A 1, and every stationer should have a copy of the list. Mr. Hasbrouck reports a brisk trade in his line at present, having recently taken some large orders.

The Silicate Book Slate Company has in preparation some new designs in black-board slates. They will be ready for the trade in a short time and will be duly described in THE STATIONER.

W. O. Guilford, bookseller and stationer, Waterbury, Conn., has admitted A. A. Tyrrell to partnership, and the new firm will do business under the style of W. O. Guilford & Co.

H. S. Crocker, of H. S. Crocker & Co., San Francisco, returned from Europe by the steamship Arizona, on the 20th inst.

G. M. Bradt, printer, Chattanooga, Tenn., has been burned out. Loss, \$3,000; insured for \$2,000.

I. M. Merlin-Jones, publisher, Sonoma, Cal., has sold out his business.

E. J. Livernash, publisher of the *Sentinel*, Cloverdale, Cal., has sold out.

Charles Sounichsen, bookbinder, San Jose, Cal., has disposed of his business.

M. M. Glenn, publisher of the *Inyo Independence*, Independence, Cal., has sold out.

A receiver has been appointed for the Sanford Universal Fibre Company, New York city.

George A. Rich, of the firm of Rich & Tucker, printers and publishers, Mohawk, N. Y., is dead.

M. Goldsmith & Son, paper dealers, &c., Charleston, S. C., have failed, and are offering their creditors twenty-five cents on the dollar.

C. J. Paret has been admitted to partnership in the firm of J. Wolcott, paper-hanger, New Haven, Conn. The style of the new firm is J. Wolcott & Co.

The Carrington Publishing Company has bought out Carrington & Co., publishers of the *Journal and Courier*, New Haven, Conn. The former company has a paid-in capital stock of \$75,000.

The Stationers and Paper Manufacturers' Provident Society, of London, Eng., held its annual dinner on the evening of June 20. The secretary announced subscriptions to the amount of £270. The annual dinner of the Stationers' Company to distinguished members of the learned professions was given on June 10. The three principal toasts of the evening were "Science," "Literature" and "Art."

George B. Hogan, of Newton, Ia., and Lewis Smith, of Des Moines, same State, have formed a copartnership for the purpose of carrying on a wholesale and retail book, stationery and paper-hanging business, at 617 Walnut street, Des Moines. Mr. Hogan was for years in business at Newton, and Mr. Smith has been connected with the house of Redhead, Wellslager & Co. The new firm is very highly spoken of. It will open about August 15.

Rev. Andrew J. Chambers, of the Bethel African Methodist Church, was arrested at New Haven, Conn., on the 18th inst., at the instance of D. Appleton & Co., of New York for obtaining a set of Appleton's Encyclopedia, and, after refusing to pay for them on the ground that they did not suit him, selling them without accounting to the Appletons. Parson Chambers is a conspicuous figure in

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LEATHER AND PLUSH COVERED

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

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W. H. HASBROUCK,
536 & 538 Pearl St., New York.

New Haven, being the leader of a colored democratic club.

C. J. Pilgrim, publisher, Gonzales, Tex., has been succeeded by Pilgrim & Reese.

N. B. Johnson & Co., booksellers and stationers, Weatherford, Tex., have sold out.

J. M. Alvey, publisher of the *Pioneer*, Watrous, N. M., has sold out to W. H. Henderson.

The Unique Card and Stationery Company, Cincinnati, Ohio, has made an assignment to Robert Fulton.

Five judgments, amounting to \$50,998, have been secured against the *Graphic* Company, New York city.

Jenkins & Glick, booksellers and stationers, Oxford, Miss., have dissolved partnership. William Jenkins succeeds to the business.

John B. Piet & Co., publishers, booksellers and stationers, Baltimore, Md., have given bonds for \$80,000, and William J. O'Brien has been appointed a receiver for the firm.

Henry P. McGown, Jr., stationer, at No. 144 East 125th street, New York, made an assignment on Thursday, 17th inst., to N. Gano Dunn for \$1,241. He began business in the fall of 1881.

Liebenroth, Von Auw & Co. have just issued a new catalogue and price list of their blank-books, memorandums, files, pads, albums, &c. It is very conveniently arranged and indexed; the illustrations are full and the book is well printed. The catalogue is handsomely bound in cloth. The trade should send for it.

Among the out-of-town dealers in the city this week were: Robert Ansley, of the Western News Company, Chicago, Ill.; T. M. Praigg, Gainesville, Tex.; W. G. White, Orlando, Fla.; Joseph Garcia, of Garcia & Fauche, New Orleans, La.; Mr. Brown, of Brown Brothers & Daniel, Kansas City, Mo.; Mr. Thompson, of Thompson & Macay, Dubuque, Ia.; Allan Diemer, of the H. & D. Manufacturing Company, Cleveland, Ohio.

Ed. Wolf, of the firm of Wolf & Co., Philadelphia, has visited England, and is now in Germany. He has sold in both countries a great many American cards and novelties. He also bought on the Continent some of the best articles manufactured in that line, and paid low prices on account of the large quantities he was able to order.

Clayton C. Rhoads has been admitted to membership in the firm of Redhead, Wells-lager & Co., wholesale booksellers and stationers, Des Moines, Iowa. The style of the firm is unchanged.

Henry Stevens, paper box dealer, Chicago, has made an assignment. His attorney says that the assets approximate \$100,000, and the liabilities amount to half that sum.

The Mystic Twine Company L. Barber & Co., proprietors, Stonington, Conn., has dissolved. Leander Barber continues the business.

The *Herald* Publishing Company, Lawrence, Kan., has sold out to W. F. Chalfant.

Cannon Brothers, publishers of the *Democrat*, Ledan, Kan., have been burned out.

The liabilities of H. P. Parrish, newsdealer and stationer, Kewanee, Ill., are \$2,800.

S. D. Morgan, publisher, Chicago, Ill., has confessed judgment in the sum of \$71,000.

An assignment has been made by Davenport Brothers, dealers in picture-frames, Scranton, Pa.

The Anniston News Company, Anniston, Ala., wants publishers and manufacturers' trade-lists.

The liabilities of L. G. Joslin & Co., paper-stock dealers, Worcester, Mass., are \$7,000; assets, \$1,000.

S. A. Rudolph's Sons, paper dealers, Philadelphia, have suspended. Their liabilities are estimated at \$100,000.

An incendiary fire on Sunday, 20th inst., destroyed the building of the Beloit Paper Pail Company at Beloit, Wis. Loss, \$15,000; covered by insurance.

Henry Levy & Son, 477 Broadway, have just received an elegant line of photographic albums, cabinet and quarto size, with all latest improvements, padded sides, beveled interiors, expanding lock, &c. These books are covered in plush, etruscan embossed leather, morocco and calf, and are in every way of first-class finish and offered at prices to suit buyers.

Pomeroy & Sons, Newark, N. J., have been awarded a government contract for their mucilage to the extent of between \$2,000 and \$3,000. The price at which their mucilage was put in is fully 50 per cent. higher than that of some of the competing brands, but the



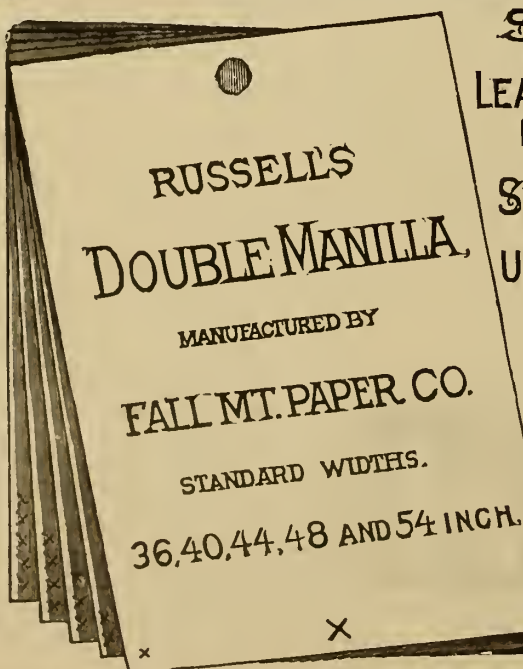
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WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

contract was taken on the quality of the goods—"first-quality Pomeroy brand of mucilage made solely from pure gum arabic."

W. P. Jones, paper dealer, Boston, has removed to 7 Bromfield street, in that city.

J. H. Rosenbaum, stationer, &c., Toronto, Ont., has sold out to Thomas McCormick.

Glick & Jenkins, booksellers and stationers, Fort Smith, Ark., have dissolved partnership. B. Glick continues the business.

W. W. Edgar, bookseller and stationer, Pittsburg, Pa., has asked an extension of seven months from his creditors. Liabilities, \$3,500; nominal assets, \$5,500.

Samuels, Selden & Co., stationers, &c., Chattanooga, Tenn., have been burned out. Loss, \$2,000; insured for \$2,500.

Rivers Brothers, booksellers and stationers, Salt Lake City, Utah, have sold their book and stationery interests to C. H. Parsons & Co.

C. N. Caspar, 437 East Water street, Milwaukee, is preparing a list of dealers in antiquarian and second-hand books in the United States.

The Cincinnati Paper Novelty Company has got out a new catalogue of its document and sample envelopes. It can be had by addressing the company, or C. M. Ward, New York agent, 28 Bond street.

The American Card Company, for which Selchow & Righter are selling agents, has a new line of playing-cards on the market. These cards come in assorted colors and patterns and at extremely low prices.

A. Boutin, wholesale and retail dealer in fancy goods, Burlington, Vt., has sold out to Miles & McMahon, who will continue the business. Mr. Boutin will open a department store at Kansas City, Mo., about October 1.

The *Southern Merchant and Journal of Trade and Commerce* is the title of a new trade journal published at Baltimore, Md. It is devoted to advancing the commercial interests of that city. It gives evidence of prosperity.

Erastus Darrow & Co., Rochester, have published "Martin's Interest and Average Tables," by George W. Martin. This is a work of great value to merchants, saving much time and labor. The same firm also publishes "Elwood's Grain Tables," which are invaluable for grain dealers and millers.

F. S. Church's picture of the "White Fawn" is in possession of L. Prang. The increasing number of art students throughout the country has created a great demand for studies of various kinds, a marked preference being shown for those by modern painters. For floral subjects French artists are still unrivaled, and studies by Victor Dagnon and Madame Flory are admirably adapted for more advanced students. Both of these artists are now preparing subjects for publication by Prang. The change that has come over public taste in art matters is very noticeable in the popular designs for congratulation cards. Those of foreign subjects and treatment meet with comparatively little recognition from the general public, while American subjects treated by American artists command increasing popularity. There is no doubt that in time a genre school of art will develop here as a direct result of the interest taken by the people in the actual every-day scenes of life. The growth of a genre school has invariably accompanied the art development of nations.

A line of embossed pictures has appeared in the market. It consists of landscapes, portraits, &c., with embossed figures, trees made of a species of fern or moss to imitate nature, and all the parts of the subjects represented, treated in a way to make the picture life-like and realistic. Some of the views represent men fishing in a stream from a small boat. The figures, boat, &c., are shapes fastened to the background in such a manner as to appear more natural than they would if simply embossed. These goods are said to be the production of a Paris house. J. H. Bufford's Sons have obtained the agency for their sale here, and are now showing some twenty different designs. The pictures are lithographs, and cannot fail to be popular.

William Delaney, Unionville, Conn., for many years connected with the Delaney & Munson Paper Company, died July 17 after a short illness of two weeks. Mr. Delaney had a large experience in the paper business, and was at one time connected with a large mill in Easthampton, Mass.

The *Publishers' Weekly* sends a "final notice" of the extension of time for copying for the "Publishers' Trade List Annual of 1884" to August 1. Publishers should be alert to forward their catalogues in season.

J. V. Johnson & Co., publisher of the *Democrat*, St. Louis, Mich., have sold out.

L. H. Rogers, 75 Maiden lane, is making a specialty of the manufacture of manifold and carbon papers, &c. He has a new price list ready.

The office of the assignees of E. Claxton and E. Claxton & Co., publishers, Philadelphia, has been removed to 729 Walnut street in that city.

Charles M. Green, printer, New York, made an assignment Wednesday to Edwin D. Simpson, giving preferences to George H. Morrill & Co. for \$3,150, and to the Charles M. Green Printing Company for \$11,879.95. Mr. Green had been engaged in the printing business under the style of S. W. Green's Son, and was compelled to ask an extension of three years from July 1, 1883, which was granted, and the business was merged into a stock company, under the style of the Charles M. Green Printing Company, he being made the treasurer. Subsequently, he opened an office at 69 Beekman street, on the opposite side of the street, as publisher, but both concerns were distinct, and it is said that his failure does not involve the company. The liabilities are not definitely known, but are thought to be about \$100,000. At Mr. Green's office it was stated that the failure was the result of bad times, but he expected to be able to make some arrangements with his creditors to continue.

THE DEMAND

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Artists' and Drawing Materials.

ABBOTT, A. H., & CO., 50 Madison st., Chicago, Ill.

JANENTZKY & WEBER, Jobbers, 1125 Chestnut st., Philadelphia, Pa.

Art Publishers.

BUFFORD'S SONS, J. H., Boston, Mass., 293 & 295 Broadway, N. Y., & 156 & 158 Monroe Chicago, Ill.

FORBES LITHOGRAPHIC MFG. CO., 181 Devonshire St., Boston, Mass.

FRANG, L., & CO., Boston, Mass., 38 Bond st., New York; and 1110 Walnut st., Philadelphia.

TABER, CHAS., & CO., New Bedford, Mass. Salesrooms, 28 Bond st., N. Y.

Base-Ball Manufacturers.

WILSON BROS. CO.; also Dealers in Games, Home Amusements, Toys, &c., 119 Chambers st., N. Y.

Blank Book Manufacturers.

BOORUM & PEASE, 28, 30, 32 and 34 Reade st., N. Y.

EVANS & GEDDES, 51 and 53 Malden Lane, N. Y.

GAY, AARON R., & CO., 122 State st., Boston, Mass.

KNIGHT, ADAMS & CO., 14 Milk st., Boston.

PRICE, THOS. W., CO., 505 Minor st., Philadelphia, Pa.

Blotter Tablets and Pads.

WM. H. HASBROUCK, 536 and 538 Pearl st., N. Y.

Bookbinders.

WATERS, W., & SON, Patent Daily Calendars, 103 Fulton st., N. Y.

Book Binders' and Paper Box Makers' Materials.

SNIDER & HOOLE, 101 and 103 Walnut st., Cincinnati, O., and Chicago, Ill.

Bookbinders' Machinery.

CRANSTON & CO., Wythe Ave., cor. Hewes St., Brooklyn, N. Y.

DONNELL, E. P., & CO., Chicago, Ill.

HICKOK, W. O., Harrisburg, Pa.

HOWARD IRON WORKS, Buffalo, N. Y.

McADAMS, JOHN, SONS, & CO., Ruling and Paging Machinery, &c., 528 Kent ave., Brooklyn, N. Y.

PIPER, E. J., Mfr. Paper Ruling Machinery, Springfield, Mass.

SANBORN, GEO. H. & SONS, 69 Beekman st., N. Y.

SHERIDAN, T. W. & C. B., 25 Centre st., N. Y.

Bookbinders' Materials.

GARNAR, THOS., & CO., 181 William st., N. Y.

GANE BROTHERS, 106 Duane st., N. Y.

GRIFFIN, H., & SONS, 54 & 56 Duane st., N. Y., and 304 N. Main st., St. Louis, Mo.

Card Board Manufacturers.

TRIER, S., & SON, 190 William st., N. Y.

Cards—Blank and Visiting.

BECK, CHARLES, 609 Chestnut st., Philadelphia, Pa.

COLLINS, A. M., SON, & CO., Philadelphia, Pa.

HAKK, PHILIP, 155 William st., N. Y.

Copying Presses.

HUBBARD, H. N., 313 to 319 E. 22d st. N. Y.

ILLINOIS IRON & BOLT CO., Carpentersville, Ill.

SHRIVER, T., & CO., 333 East 56th st., N. Y.

TATUM, SAMUEL C., & CO., Cincinnati, O.

Card Fringes, Cords, Tassels, &c.

MENDE, PAUL, 43 and 45 Lispenard st., N. Y.

Copying Books.

MURPHY'S SONS, W. F., Philadelphia, Pa.

Electrotyping.

BAY STATE ELECTROTYPE FOUNDRY, 165 Devonshire and 26 Arch Streets, Boston, Mass.

Envelope Manufacturers.

ACKERMAN ENVELOPE MANUFACTURER. For the trade only, 33 Beekman st. N. Y.

HILL, W. H., Worcester, Mass.

HOLYOKE ENVELOPE CO., Holyoke, Mass.

LOCKWOOD MFG. CO., 255 & 259 S. 3d st., Phila., Pa.

LOGAN, SWIFT & BRIGHAM ENVELOPE CO., Worcester, Mass.

PLIMPTON MFG. CO., Hartford, Conn.

REAY, M. A., 77 John st., N. Y.

THE WHITCOMB ENVELOPE CO. Worcester, Mass.

Eyelet Machines.

LIPMAN, HYMEN L., 51 South 4th st., Phila.

STIMPSON, E. B., 31 Spruce st., N. Y.

Fancy Goods—Velvet and Leather.

ANTHONY, E. & H. T., & CO., 591 Broadway, N. Y.

Globes.

ANDREWS, A. H., & CO., Chicago, Ill., and 19 Bond st., N. Y.—Globes, 3, 5, 6, 8, 12, 18 and 30 in. diam.

NIMS, H. B., & CO., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter. Reduced Price List on application.

Grain Tables.

DARROW, E., & CO. Elwood's Grain Tables \$1.25; mailed by the publishers, Rochester, N. Y.

Ink and Mucilage Manufacturers.

U. S. TREASURY MUCILAGE AND WRITING INKS, WILLIAM A. DAVIS, Manufacturer, Boston, Mass.

Leather Back and Side Titles.

COX, A. J., & CO., 144 and 146 Monroe st., Chicago, Ill.

Letter, Cabinet and Library Files.

THE GLOBE FILES CO., Cincinnati. Eastern office, 28 Bond st., New York.

Manifold and Carbon Paper.

ROGERS, L. H., 75 Maiden Lane, N. Y.

Metal-Bodied Rubber Type.

SMITH, R. H., & CO., Proprietors of Exclusive Patents and Sole Mfrs. Largest Rubber Stamp Mfy. in United States. Springfield, Mass.

Numbering, Perforating and Paging.

BLOOD, R. T. & S., JR., 81 John St., N. Y.

MOORE & WARREN (Estimates cheerfully given), 57 John st., N. Y.

Paper.

ACME STATIONERY AND PAPER CO., 117 Fulton st., Manila, Writing, Parchment & Copying Papers.

SCOTT PAPER CO., Limited. Toilet Papers, Bonnet Boards, Tea, Tissue, Manila, Blasting, Drafting, Rope Papers, 27 North Sixth st., Philadelphia.

Paper Box and Paper Cutting Machinery.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

HCWARD IRON WORKS, Buffalo, N. Y.

Paper Bags and Glove Envelopes.

G. J. MOFFAT, 179 St. John st., New Haven, Conn.

Papers—Fancy.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

Paper Manufacturers.

JERSEY CITY PAPER CO., White and Colored Tissue and Copying Paper, Jersey City, N. J.

Paper Ruling, Cutting and Eyeletting.

KISSAM, B. A., 32 Beekman St., N. Y.

Patent Combination Tag and Envelope.

DUNHAM, JOS. T. & CO., Manufacturers and Sole Proprietors, Pier 24, North River, New York.

Pen Manufacturers—Steel.

THEO. L. WARRINGTON, Philadelphia, Pa.

Pen Manufacturers—Gold.

AIKIN, LAMBERT & CO., 23 Maiden lane, N. Y.

Scrap and Invoice Books.

SHEPARD, G. W. & CO., Manufacturer of the Patent Wooden-Back Invoice Books, Troy, N. Y.

Scrap Book Pictures.

BECK, CHARLES, 609 Chestnut st., Phila., Pa.

Sheep and Goat Leather.

ROCKWELL, J. S., & CO. 101 & 103 Duane st., N. Y.

Stationers' Hardware.

SMITH, J. O., MFG. CO., 51 John st., N. Y. J. F. MURCH, Agent.

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AGAR, ALEXANDER, 110 William st., N. Y.

KING, GEO. F., & MERRILL, 29 Hawley st., Boston, Mass.

WARD, MARCUS, & CO., 734 Broadway, N. Y.

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Toys and Games.

LYMAN & CURTISS, 23 Murray and 27 Warren sts., N. Y., Manufacturers of Toys, Games and Novelties.

PRIOR & HILGENBERG, 313 W. Baltimore st. and 42 & 44 German st., Baltimore, Md.

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Office of The American Stationer.

The Hamburger Settlement.

A meeting of the creditors of J. H. Hamburger was held at the rooms of the Stationers' Board of Trade on Friday afternoon of last week. After a short session the committee appointed to confer with the assignee, Mr. Tarler, drew up the following report:

The undersigned members of the committee chosen by you to examine into the affairs of J. H. Hamburger beg leave to say that they have met at three different times, and have made as careful an examination of the books, accounts and the stock on hand as the limited time allowed them would permit. Mr. Hamburger has furnished them with the schedule of the liabilities and assets, which is as follows: Liabilities, \$79,292; nominal assets, \$131,095; actual assets, \$71,405. Your committee would state that in addition to the above schedule they have obtained from Mr. Hamburger such information as they have desired, and believe that the statements and schedule received are fair statements of his present financial standing.

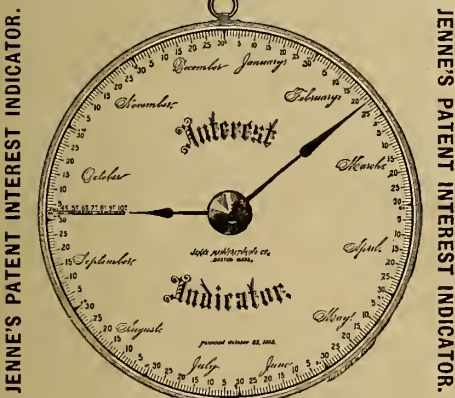
In conclusion, Mr. Hamburger, having cabled to his brother, Max Hamburger, of Berlin, and having received his favorable reply, agreeing to endorse his (J. H. Hamburger's) notes, makes the following proposition for the settlement of all his liabilities:

"That the preferred creditors in Class A be paid 75 cents on the dollar; Class B, 60 cents, and unprioritized creditors, 30 cents, all in notes at 6, 9, 12 and 18 months, endorsed and with interest. Also that all of the creditors be given Mr. Hamburger's own notes for 20 cents on the dollar, not endorsed, payable in 21 and 24 months with interest, making 95 cents, 80 cents and 50 cents to all three classes of creditors."

The committee would respectfully recommend the acceptance of the foregoing proposition.

A motion was made, and unanimously carried, to accept the report. This was subsequently submitted to the creditors, all of whom thus far communicated with have signed it.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

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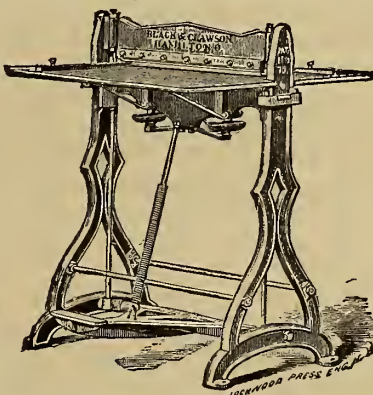
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NEW YORK, THURSDAY, JULY 24, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.
Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.
American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—8 Lakeside Building, CHICAGO, ILL.

Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carriaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curaçao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

HAS the Stationers' Board of Trade "called off" for the summer? We have not heard much of it lately, perhaps because it has become somniferous with the season. Other trade organizations are scrutinizing matters of public policy and seem disposed to exert their influence. Why not this?

THE paper makers hold their conclave at Saratoga next week. Some curiosity is apparent as to what they may do. The usual formalities will, doubtless, be gone through with, and, perhaps, something of interest otherwise may develop. We don't see the use of getting together if some particular interest does not attach to the meetings.

It is a good time to begin to agitate for further cheap postage. We want to see letters carried for one cent. This would suit almost everybody and restrict the use of postal cards, which it would be better to get rid of, if possible. It must be remembered that, at the coming election, we shall be called on to vote for representatives in the next Congress. Wouldn't it be as well to imbue all aspirants for Congressional honors with the feeling that cheap postage, a general bankruptcy law and other desirable acts of legislation will be important factors in securing the support of business men? A few business ideas injected into politics will not be amiss.

WHY should wealth or the assumption of it be a higher gauge of business integrity than the straightforwardness of the poor man, which is overlooked, if not despised? The most glaring instances of default within the past six months have been those of men of so-called wealth and social position, and the greatest credence seems to have been given to people who have, as events proved, been least entitled to it. Such men have traded on their good name, and their associates have trusted them beyond the limits of even more than ordinary business prudence. Great promises, which common judgment ought to have convinced those to whom they have been given were founded in uncertainty, found ready acceptance, and yet the man without more than a few thousands capital would have been ridiculed and contemptuously dismissed had he ventured to present as glowing inducements. Business acumen does not consist in trusting to big names, reputed wealth and lofty reputations. An analytical view of the operations of finance and commerce will persuade any man of common judgment of this, and yet there are few who stop to take it at the right moment. Thus we have large defaults, un-

exampled failures, big swindles, and, as a consequence, loss of confidence, a panic-stricken public and impoverished trade. But there is great admiration for men who fleece their friends and neighbors of large sums. The petty swindler, starving, mayhap, is too cheap for appreciation. The bigger the rogue the bigger the enjoyment of his speculations. No one really wants to punish him and compromises are sought and readily effected. The business men of the country have themselves to thank for most of the evils which beset trade. Not the least of these evils is the undue bestowal of confidence and the failure to practise the same rules of commercial prudence, in all instances alike—big or little.

Roundabouts.

BY THE TRADE LOUNGER.

Quite a large number of buyers from all parts of the country in the different lines of trade are in the city. One remark, which is said to be common to those visiting in the dry-goods district, is to the effect that New York is the only place in the country where people seem to be in anywise "blue." Now, isn't this a little too hard on New Yorkers?

* * * *

Did anybody pay any particular attention to the last weekly bank statement? I believe that the banks reported \$28,000,000 in excess of legal requirements. Why is all this money lying idle? It is because people are very careful and because the banks are helping them to be cautious. Wall Street has overdone itself and has frolicked around too much to induce people to invest in shares even when prices of stocks are seemingly very, very low. It looks very much as if Wall Street has either killed its goose of the golden egg, or that the goose—alias the public—has got away without waiting to be drawn, and is likely to stay away. Experience has taught some people something. It would be a good thing if the Wall Street men could equally profit by experience. It is certain that they have overdone speculation and have spoilt their own trade.

* * * *

Some new and cheap lines of playing-cards are in the market. Not long ago, I remarked upon the prices at which these goods were being sold from peddlers' baskets. Now you can buy from the jobbers cards that can be retailed from ten cents up to forty cents. A very good, enameled card can be retailed for forty cents and gilt-edged can be had at \$48 the gross.

* * * *

Quite a large number of members of the trade are seeking rest and recuperation at the sea-shore, in the mountains and at the country resorts. J. H. Belding is sojourning at North Brookfield, Mass.; A. H. Krum, superintendent of the stationery department of Baker, Pratt & Co., is enjoying the invigorating air of Glens Falls, N. Y.; Mr. Chambers, of the same house has just returned from a pleasant sojourn at the sea-shore; Charles de Groot, salesman for the Tower Manufacturing

Company, has departed from the city to rusticate in the country. * * * *

Stationers and other small dealers should carefully scrutinize the coins that they receive in payment for goods, especially those of the twenty-five-cent denomination. There is said to be a considerable number of them in circulation. They bear the date of 1875. On genuine quarters only three claws can be seen on the eagle, while on the counterfeit the eagle has four claws on one foot, and three on the other. * * * *

An English firm has, it is said, been trying to play a smart trick on somebody. It sent advance sheets of a work to leading book-publishing firm in this city, for the purpose of giving it the first opportunity of publishing, and requested a remittance should it be accepted. It was accepted, and a check of \$250 was sent to the English house. As soon as the book was published, the American firm received a letter from the author demanding payment for producing his book. The English publishers, on being appealed to, denied their authority to sell the right of publication. Thus the case stands. * * * *

Very pretty dolls are now made of heavy card-board paper, out of which the figure is cut; it is then dressed in stylish apparel, which includes imitation of a real Gainsborough hat, fancy stockings and gaiters, imitation sealskin sacque, &c. The face is also lithographed, giving it as handsome and lifelike appearance as could be wished. These are just the things to make the little ones happy and have the additional merit of being cheap. The dolls are dressed in different styles, and each one is attached to a card and put up in a neat box. * * * *

A novelty is a combined pencil and shoe-and-glove buttoner, in the form of the ordinary gold-propelling pencil, the hook attachment being on the top. It is especially adapted to ladies' use in connection with their ball programmes, but may be used in a score of different ways. * * * *

A patent has been applied for a device for holding back the stubs in check, draft and other books. It consists of a clamp, one end of which is fastened on the inside of the left-hand cover of the book. By its use stubs are kept out of the way, at all times, and the book-keeper has the face of the check-book free for him to work on. * * * *

The latest things in photograph albums are those with flexible metal backs. It is claimed that this style of back makes what is usually the weakest part of the album the strongest. It will hold any number of leaves, owing to its flexibility, and it permits the removal of a torn or soiled leaf and the substitution of a new one. * * * *

A very amusing story is going the rounds of the trade in regard to a representative of a leading Toronto stationery house. The gentleman alluded to came here as much for pleasure as for business, it seems. After

enjoying himself for a week in searching for the elephant in the city, he concluded to continue the investigation in the suburbs, and accordingly paid a visit to America's Eden, Glen Island. It so happened that in returning he took a steamer for New Haven instead of this city. During the steamer's run to New Haven the Canadian remarked that the steamer was an infernally long while in getting in port, and when it did arrive he was struck with the strangeness of the surroundings. Fortunately his head was not muddled with anything excepting soda water and lemonade, and he soon righted himself, being none the worse for going astray. In fact, when he came to think of it soberly, he was rather pleased than otherwise.

Answers to Correspondents.

Subscriber asks for address of J. D. Free, Jr., one of the bidders for the Treasury Department contracts.
Ans.—Washington, D. C.

J. inquires: Who makes very cheap translucent slates such as retail at five and ten cents.

Ans.—C. C. Shepard, 216 West Houston street, New York.

H. H. K. wants address of firm manufacturing "Eureka Mills" manilla tissue.

Ans.—We do not know who makes it, but understand that it is a brand controlled and handled by Ross White, No. 1 Reade street, this city.

J. B. C. inquires: Who makes school-book covers with advertisements.

Ans.—We are not sure but all of the manufacturers of school-book covers do. We know that P. F. Van Everen, 116 Nassau street, New York, does.

Subscriber wants names of makers of cotton or Sea Island twines; Western manufacturers preferred.

Ans.—We do not know of any Western manufacturers and think that there are none. The twines are made by Travers Brothers, 107 Duane street, and Johnson & Co., 3 Lispenard street, New York. There are also other manufacturers here.

C. & C. want to know who handles second-hand machinery for cutting paper; such as a bundle cutter with about 44-inch knife.

Ans.—You can address any of the manufacturers of paper cutting machinery, some of whom advertise in this paper.

Decorative Use of Brass.

Brass, from its composition, says the *Builder*, can only be used in the interior of buildings, and should not be exposed to damp. Its natural pale-yellow color is very agreeable, and is due to the presence of zinc. It is not highly malleable, but may be cast and treated like bronze, or by a process of annealing rolled into thin rods and sheets and worked up in the same way as iron. It is difficult to give a decided preference to either method, though they are so totally opposed in principle and practice. The present tendency is in favor of wrought brass, welded, beaten, pierced, hammered and riveted as in iron, for this exhibits the individual skill of the handicraftsman, and possesses a sentimental value that cast-work, which can be produced *ad libitum*, cannot possess. The designs should be more severe and precise than if intended for forged iron, and

more pierced and embossed work should be introduced. It should be sparingly used, and the redundancy of polished brass in some of the newest restaurants in London, though affecting to be of the quiet and unpretending style painted by Hogarth, is vulgar. The works in ormolu of Louis XV. and Louis XVI., which are of cast and chased brass gilded, are too beautiful to afford any scope for adverse criticism, but objects designed to be cast in brass should either be of great delicacy or of great simplicity. Though the arts of working in at least what are called baser metals are not yet in the position their importance in the past and in the present entitles them to, the future is full of hope, and we may trust that a time is at hand when men of exceptional power, though engaged in what have been regarded as the humblest industries in which art can enter, will be able to impress the seal of genius on their work, and hand their names down to posterity.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, July 23, 1884. }

THE MONEY MARKET.—There has been more doing in commercial paper, but the banks still discriminate sharply and, outside of their own regular customers, are not disposed to buy single-named paper. Prime double-named paper negotiable at $5\frac{1}{2}\%$ @ 6 per cent. Call loans at the Stock Exchange have been done at $1\frac{1}{2}\%$ per cent., but the banks charge 4 @ 6 per cent. for this kind of accommodation. Time loans quiet but negotiable at $\frac{1}{2}\%$ @ 6 per cent. The stock market has been devoid of both feature or interest, trading having been light and the fluctuations without significance, closing steady, but dull. Railroad bonds have been traded in to a fair extent, but without important fluctuations. Governments a trifle higher. Foreign exchange has ruled dull and a shade easier.

THE PAPER MARKET.—Although there has been no increase of store trade among our city paper dealers during the past week, some of them talk more encouragingly of the prospect for the early future. This little better feeling is brought about by the number of inquiries from buyers for paper to be made up and delivered early in the fall, and some orders have been already placed by buyers who have become satisfied that prices are about as low as they will be, and that the probabilities are that they may have to pay more by delaying their purchases very much longer. These remarks apply more particularly to print papers, the demand for which is very large, and constantly increasing, and what with the higher cost of some articles of chemicals and the probability of manufacturers having to pay more for their rags on account of the cholera in Europe, probabilities not only favor present prices being sustained but a possible advance. Of manillas we cannot say the same, as jute stocks have declined slightly, and whether prices of goods can be sustained in view of this remains to be seen. Straw wrappings are sustained because of the scarcity of straw and many of the mills being closed down.

THE STATIONERY MARKET.—There is really very little to remark of the condition of trade. About the same activity prevails in the various lines as was noted last week. Fall business has not fairly opened up yet, and there seems to be a disposition on the part of buyers to hold back their orders. There have been quite a large number of dealers in town during the past few days, but they are said to have bought sparingly, and in many cases only sample lots. Moreover, few orders have been received by mail. Most dealers give as a reason for procrastinating that they are waiting for further developments in the market, and rather than take the risk of ordering more goods than they can sell, prefer to wait until they can properly judge of the demand, in order to supply themselves with only just such an amount of stock as they can dispose of. Everybody is apparently afraid of getting a surplus on their hands.

SELF-INKING PADS FOR RUBBER STAMPS.



It requires no inking, will last for several years. Impressions are clearer, the supply of ink being uniform at all times. As there is no necessity of re-inking, the soiling of hands or clothing is obviated. The Western Union Telegraph Co. says: "We have used the pads manufactured by Baumgarten for last two years without refilling, and they have given universal satisfaction." Beware of inferior pads; my pads bear my trademark, "Perfection," and are guaranteed to give satisfaction.

Size $4\frac{1}{2} \times 2\frac{3}{4}$ retail at 50 cents each.
6 $\frac{1}{4} \times 3\frac{1}{4}$ \$1.00

Wholesale, \$3 and \$5 per doz. Special figures in quantities. These pads are manufactured to stand any climate. The colors are red, purple and green. Special sizes to order. Samples forwarded on application, to be paid for if satisfactory.

H. N. BAUMGARTEN & CO.,

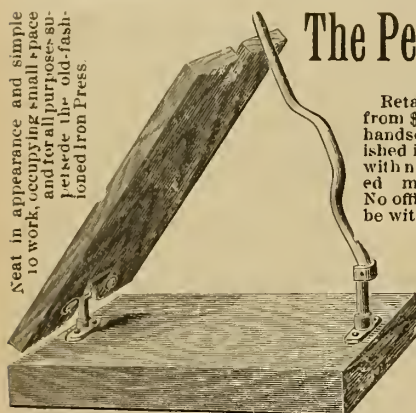
Sole Proprietors and Manufacturers,
60 WILLIAM STREET, NEW YORK CITY.

Stationery for First and Second Class Post-Offices.

Appended is the list of articles required for the use of the Post-Office Department during this year, together with the prices bid by the contractors to whom the awards were made:

- 1.—300 reams foolscap paper, white, ruled, 16 lbs. to the ream, per ream, \$2.15.
- 2.—200 reams legal cap, white, trimmed and ruled various widths, 16 lbs. to the ream, per ream, \$21.5.
- 3.—800 reams quarto-post, P, white, flat, 12 lbs. to the ream, per ream, \$1.46.
- 4.—300 reams quarto-post, P, white, flat, 14 lbs. to the ream, per ream, \$1.68.
- 5.—50 reams note paper, pure linen stock, 7 lbs. to the ream, per ream, \$1.45.
- 6.—300 reams packet note, P, white flat, 7 lbs. to the ream, per ream, \$1.46.
- 7.—30 reams quarto-post, bond, pure linen stock, equal to Crane's No. 25, per ream, \$3.
- 8.—50 reams treasury card-blotter, No. 100, 19×24 in., to weigh not less than 100 lbs. to the ream, per ream, \$11.90.
- 9.—3,000 sheets bristol board, Reynold's three sheets, per sheet 4 1×10 c.
- 10.—6,000 sheets cardboard, heavy bristol, 19×24 , in packages of 50 sheets each, per sheet, $3\frac{1}{2}$ c.
- 11.—25,000 envelopes, white, No. 5, per M., 80c.
- 12.—35,000 envelopes, white, No. 6, per M., 95c.
- 13.—35,000 envelopes, white, $8\frac{1}{2} \times 3\frac{1}{2}$, per M., \$1.80
- 14.—10,000 envelopes, heavy manilla, $9\frac{1}{2} \times 7\frac{1}{2}$, per M., \$3.09.
- 15.—10,000 envelopes, heavy manilla, $6\frac{3}{4} \times 11$, per M., \$3.88.
- 16.—10,000 envelopes, heavy manilla, $4\frac{1}{2} \times 9$, per M., \$1.90.
- 17.—30,000 sheets carbon paper, black, carbonized on both sides, in packages of 100 sheets each; 1,000 sheets each, $7\frac{1}{2} \times 15$, 9×10 , 9×15 ; 3,000 sheets each, 12×18 , 10×15 ; 30,000 sheets, $9\frac{1}{2} \times 13\frac{1}{2}$, average per sheet, 1c.
- 18.—1,200 lbs. rubber bands, 11, 13, 14, 16, 19, 30, 31, 33, $9\frac{1}{4}$, $9\frac{1}{2}$, $00\frac{1}{4}$, $00\frac{1}{2}$, $00\frac{3}{4}$, $000\frac{1}{4}$, $000\frac{1}{2}$, in $\frac{1}{2}$ -lb. boxes, per lb., \$1.50.
- 19.—3,575 gross pens, Gillott's, Esterbrook's, Spencerian, Perry's, Dreka's, Payson, Dunton & Scribner's, Pratt's, av. per gross, 51c.
- 20.—15 doz. Gishburne's drawing or ruling pens, improved points, Nos. 1, 2 and 3, in sets, per doz., 52c.
- 21.—300 gross pen-holders, assorted, average per gross, \$1.20.
- 22.—200 doz. pen-holders, gutta percha, 10 doz. No. 1, 50 doz. No. 2 and 140 doz. No. 3, average per doz., 80c.
- 23.—3 gross anti-nervous pen holders, per gross, \$5.70.
- 24.—2,500 doz. pencils, black, A. W. Faber's Nos. 1, 2, 3, 4, and 5, equal quantities round and hexagonal, average per doz., 38c.
- 25.—600 doz. pencils, A. W. Faber's round; 400 doz. blue, 100 doz. red and 100 doz. green, per doz., 52c.
- 26.—1,000 doz. pencils, Dixon's American graphite, equal quantities, round and hexagonal, various grades, per doz., 32c.
- 27.—200 doz. pencils, carmine and blue, A. W. Faber's, hexagonal, per doz., 70c.
- 28.—75 doz. Eagle automatic pencils, with copying leads, per doz., \$1.44 $\frac{1}{2}$.
- 29.—300 boxes leads, copying, of 6 leads each, for Eagle automatic pencil, per box, 13c.
- 30.—1,500 doz. Eagle Company's black pencil, Nos. 2, 3 and 4, equal quantities round and hexagonal, per doz., 24c.
- 31.—30 doz. ink, Stafford's "Commercial," quarts, per doz., \$3.64.
- 32.—20 doz. ink, Stafford's violet black, copying, quarts, per doz., \$4.20.
- 33.—12 doz. ink, Antoine French copying, quarts, per doz., \$4.50.
- 34.—25 doz. ink, Faber's imperial violet copying, quarts, per doz., \$4.40.
- 35.—25 doz. ink, Arnold's copying, genuine, quarts, per doz., \$4.98.
- 36.—40 doz. ink, combined copying and writing, Carter's, quarts, per doz., \$5.80.
- 37.—25 doz. ink, combined copying and writing, Thomas', quarts, per doz., \$4.45.
- 38.—75 doz. ink, Arnold's writing fluid, genuine, quarts, per doz., \$3.93.
- 39.—100 doz. ink, Thomas' black, quarts, per doz., \$3.56.
- 40.—20 doz. writing fluid, Spencerian, quarts, per doz., \$4.50.
- 41.—25 doz. carmine ink, Thomas' copying, pints, with glass stoppers, per doz., \$6.00.
- 42.—25 doz. carmine ink, Stafford's copying, pints, with glass stoppers, per doz., \$7.40.
- 43.—100 doz. carmine ink, 4-oz. bottles, with ground glass stoppers, per doz., \$2.
- 44.—6 doz. numbering machine ink, pints; 3 doz. blue, 1 doz. red, 1 doz. green, 1 doz. purple, average per doz. price excessive.
- 45.—120 gals. mucilage, blue, per gal., 95c.
- 46.—150 doz. mucilage, best quality, quarts, per doz., \$2.50.
- 47.—125 doz. mucilage stands; 35 doz. 5 oz. and 90 doz. 8 oz., with brush, average per doz., \$2.25.
- 48.—75 doz. pen-racks, average per doz., \$75.
- 49.—50 doz. rulers, India rubber, flat; 15 doz. 14-inch, 20 doz. 16-inch, 15 doz. 18-inch, average per doz., \$2.15.
- 50.—10 doz. rulers, boxwood; 4 doz. 15-inch, 3 doz. each 18 and 24 inch, average per doz., \$4.60.
- 51.—50 doz. paper folders, ivory, heavy, 9-inch, "Congress," per doz., \$3.60.

Neat in appearance and simple to work, occupying small space and for all purposes surpassing the old-fashioned Iron Press.



The Perfected Lever Copying Press.

Retail Price, from \$5 upward handsomely finished in walnut, with nickel plated mountings. No office should be without one.



PRICES. { For a 9x11 Book.....\$5.00
" 10x12 ".....5.00
" 10x14 ".....6.00

A new portable, desirable and economical Copying Press. Liberal Discount to the Trade. Write for Catalogue and Prices to

The Perfected Lever Copying Press Co.,
107 Dearborn Street, CHICAGO, ILL.

TO DEALERS

— IN —

Envelopes and Writing Papers

THE ENVELOPES and WRITING PAPERS manufactured and sold by the **PLIMPTON MFG. CO.**, of Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,

HARTFORD, CONN.

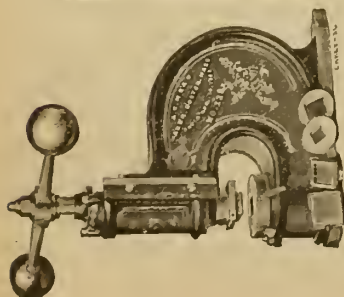
STATIONERS' STAMPING PRESSES.

THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

Prices and other information given on application.

A. G. MEAD, Machinist,

No. 364 Atlantic Avenue, Boston, Mass.



52.—125 doz. inkstands, glass; 25 doz. 2½-inch, 75 doz. 3-inch, and 56 doz. 3½ inch, round, average per doz., \$1.30.
 53.—50 doz. inkstands, square, 20 doz. 2½-inch, and 30 doz. 3½-inch, average per doz., \$7.11.
 54.—100 doz. sponge cups, 60 doz. 3-inch and 40 doz. 4-inch, thick glass, average per doz., 68c.
 55.—100 lbs. Eagle Pencil Co.'s bevel eraser, 20 pieces to the lb., per lb. 69c.
 56.—150 doz. combined pencil and ink erasers, in wooden handles, per doz., \$1.10.
 57.—100 doz. steel erasers, 70 doz. knife and 30 doz. spear, ivory handles, average per doz., \$3.70.
 58.—50 doz. office shears, 30 doz. 9-inch, 10 doz. each 10 and 11-inch, average per doz., \$5.50.
 59.—50 doz. paper weights, metal, assorted, average per doz., \$1.03.
 60.—10 doz. spools red tape, best quality, No. 21, per doz., \$2.13½.
 61.—10 doz. pieces silk ribbon, 5 doz. each blue and red, 10 yards to piece, Nos. 1½ and 2, average per doz., \$1.40.
 62.—200 doz. thumb tacks, German silver, ½-inch heads, per doz., 14 4-10c.
 63.—10 doz. press copy-books, white paper, 10 × 12, 600 pages, per doz., \$9.19.
 64.—10 doz. press copy-books, white paper, 10 × 12, 1,000 pages, per doz., \$16.90.
 65.—5 doz. copying brushes, 3½ inches wide, per doz., \$2.25.
 66.—10 doz. copying pads, Dennison's Star, Nos. 1 and 2, average per doz., \$1.02.
 67.—12 doz. Shipman's files, cloth sides, 6 doz. each, 9 × 11 and 9 × 15, 250 and 500 leaves, average per doz., \$6.75.
 68.—3 doz. best agate stylus, per doz., \$7.12.
 69.—30 doz. hand blotting pads, large, per doz., \$3.15.
 70.—6,000 Novelty paper fasteners, assorted sizes, per M., 17c.
 71.—60,000 paper fasteners. McGill's, Nos. 2 and 3, per M., \$1.76.
 72.—3,500 lbs. sealing wax, red, per lb., 28c.
 73.—200 doz. papers pins, best solid head, Pyramid Pin Co.'s, Nos. 3, 4, 5, 6, average per doz., 46c.
 74.—500 lbs. pins, best solid head, in boxes of ½ lb. each, 50 lbs. each 3 and 4, 200 lbs. each 5 and 6, average per lb., 68c.
 75.—100 lbs. sponge for sponge cups, per lb., 68c.
 76.—5 doz. twine pots, per doz., \$7.20.
 77.—5 doz. arm-rests, mahogany, medium, per doz., \$5.00.
 78.—5 doz. pasteboard clips, cap and letter, average per doz., \$2.59.
 79.—10 doz. paper-weights, glass, assorted, per doz., \$2.75

A Home-Made Hecktograph.

An exchange gives a recipe for making hecktograph composition, adding that it is the French method, which for several reasons is superior to any other. The following is the recipe :

	Parts.
Good ordinary glue.....	100
Glycerine.....	50
Barium sulphate finely powdered.....	25
(Or the same amount of kaolin.)	
Water.....	375

Some use nothing but the glue, glycerine and water. A piece of tin turned up at the edges ½ inch will hold the mixture. First dissolve the glue in water, heat it, add then the glycerine. Use aniline ink.

KOCH & SCHMIDT,

Commission Merchants,
AND AGENTS FOR

AMERICAN NOVELTIES,

Respectfully offer their services to the Trade.

Offers for the Purchase of British Goods will be carefully attended to.

References to be had at Messrs. KOCH, SONS & Co. ; Messrs. HALLGARTEN & Co., Bankers, Exchange Place, and THE AMERICAN STATIONER.

OFFICE : { Nos. 73 & 74 Wood Street,
Cheapside, LONDON, E. C.

EMBOSSSED SCRAP-BOOK PICTURES.

We will mail you a sample lot on receipt of \$1, consisting of sixty sheets of all the latest designs, large and small, sheets assorted.

D. VANDEWART,
No. 195 East Houston Street, NEW YORK.

EDWARD POSEN & CO.,

— MANUFACTURERS OF —

Albums, Leather Goods

OFFENBACH-ON-MAIN, (GERMANY),

(ESTABLISHED 1838),

Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

ENVELOPES,

✦ Cards ✦ and ✦ Cardboard, ✦

Ruled Business Headings in White & Colored Papers,

✦ NOVELTIES IN ADVERTISING CIRCULARS, ✦

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

ONE DOLLAR SAVED Is as Good as Two Earned.
Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

— ESTABLISHED 1814. —

J. S. ROCKWELL & Co.,

101 & 103 Duane Street, New York,

MANUFACTURERS AND IMPORTERS OF

EVERY VARIETY of SHEEP LEATHER

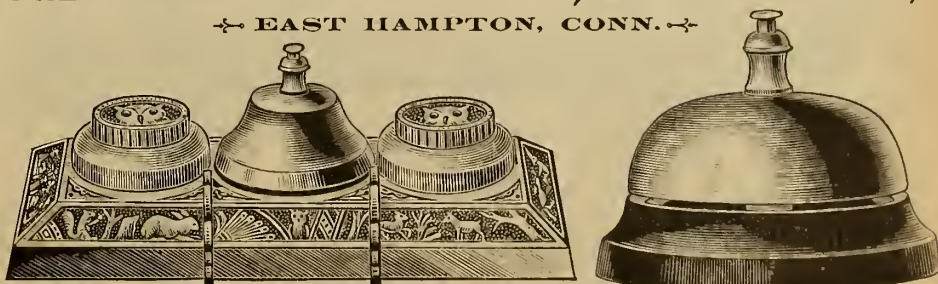
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 SCHOOL INKS, ARNOLD'S WRITING FLUID,
 HOME MILLS PAPERS, KENT MILLS PAPERS,
 "ZENITH" ENVELOPES.

See No. 52 Envelope Price-List, and No. 53 School and Staple Stationery Price-List, just issued, mailed to the Trade on application.

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WINKLEY, THORP & DRESSER, Boston, Mass.
 R. D. PATTERSON & CO., St. Louis, Mo.

Post-Office Stationery.

Following is the list of articles required for the use of the Post-Office Department during this year, together with the prices bid by the contractors to whom the awards were made:

- 1.—40 reams foolscap paper, P, white, flat, 16 lbs. to the ream, per ream, \$2.
- 2.—30 reams legal cap, P, white, trimmed and ruled various widths, 16 lbs. to the ream, per ream, \$2.25.
- 3.—25 reams quarto-post, bond, equal to Crane's No. 25, per ream, \$3.
- 4.—50 reams quarto-post, P, white, flat, 10 lbs. to the ream, per ream, \$1.20.
- 5.—300 reams quarto-post, P, white, flat, 12 lbs. to the ream, per ream, \$1.69.
- 6.—200 reams, quarto post, P, white, flat, 14 lbs. to the ream, per ream, \$1.98.
- 7.—150 reams commercial note, P, white, ruled various widths, 7 lbs. to the ream, per ream, 66c.
- 8.—30 reams note, Marcus Ward & Co., R I L, commercial, heavy, ruled or unruled, per ream, \$2.45.
- 9.—25 reams packet note, bond, flat, equal to Crane's No. 25, per ream, \$2.10.
- 10.—5 reams folio post, P, white, flat, 28 lbs. to the ream, per ream, \$3.08.
- 11.—10 reams flat cap, linen stock, white, per ream, \$3.25.
- 12.—5 reams double cap, P, white, flat, 17 x 28 inches, 36 lbs. to the ream, per ream, \$4.32.
- 13.—3 reams imperial cap, P, flat, 24 x 31 inches, 70 lbs. to the ream, per ream, \$9.99.
- 14.—10 reams Treasury card-blotter, No. 100, 19 x 24 inches, to weigh not less than 100 lbs. to the ream, per ream, \$11.90.
- 15.—6,000 sheets bond paper, pure linen stock, white, 19 x 24 inches, equal to Crane's No. 29, per sheet, 2 6-10c.
- 16.—15 doz. packs bristol board visiting cards, plain, medium size, per doz., 59c.
- 17.—30,000 envelopes, adhesive, white, heavy, XX, 8 3/4 x 5 3/4 inches, per M., \$1.44.
- 18.—75,000 envelopes, adhesive white, heavy, XX, 8 7/8 x 3 7/8 inches, per M., \$1.80.
- 19.—75,000 envelopes, adhesive, white, heavy, XX, 9 3/4 x 4 inches, per M., \$1.76.
- 20.—20,000 envelopes, adhesive, white, heavy, XX, 10 1/4 x 4 1/4 inches, per M., \$2.37.
- 21.—10,000 envelopes, adhesive, white, heavy, XX, 11 x 5 inches, per M., \$2.54.
- 22.—20,000 envelopes, adhesive, white, heavy, 10 x 4 1/2 inches, per M., \$1.05.
- 23.—10,000 envelopes, adhesive, manilla, 7 1/2 x 10 inches, heavy, per M., \$4.30.
- 24.—5,000 envelopes, adhesive, manilla, 6 x 9 inches, heavy, per M., \$3.35.
- 25.—10,000 envelopes, adhesive, manilla, 7 x 5 inches, per M., \$1.93.
- 26.—12,000 envelopes, adhesive, manilla, 8 1/2 x 5 3/8 inches, per M., \$2.25.
- 27.—10,000 envelopes, adhesive, manilla, 5 1/2 x 10 3/8 inches, heavy, per M., \$3.34.
- 28.—200,000 envelopes, adhesive, manilla, 3 3/8 x 8 7/8 inches, thin, per M., 81c.
- 29.—6,000 envelopes, adhesive, manilla, 15 x 9 inches, heavy, per M., \$8.40.
- 30.—15,000 envelopes, adhesive, manilla, 8 1/4 x 9 1/2 inches, heavy, per M., \$4.58.
- 31.—12,000 envelopes, adhesive, manilla, 11 1/2 x 7 1/2 inches, heavy, per M., \$5.10.
- 32.—10,000 envelopes, adhesive, manilla, 12 x 9 inches, heavy, per M., \$5.70.
- 33.—5,000 envelopes, adhesive, manilla, 12 x 15 inches, heavy, per M., \$6.
- 34.—10,000 envelopes, adhesive, heavy, pure linen stock, No. 6, per M., \$1.90.
- 35.—10,000 envelopes, adhesive, heavy, bond paper, pure linen stock, No. 5, per M., \$3.
- 36.—30,000 envelopes, adhesive, white, No. 6 1/2, XX, per M., \$1.25.
- 37.—75,000 envelopes, adhesive, white, No. 5, XX, per M., \$2.50.
- 38.—516 gross rubber bands, 0/4, 00/4, 000/4, 0000/4, average per gross, \$1.05.
- 39.—2,724 gross rubber bands, Nos. 11, 14, 16, 19, 31, average per gross, 69c.
- 40.—910 gross pens, Gillott's, Esterbrook's, Spencerian, Perry's, Dreka's, Cohen & Son's, Payson, Dunstan & Scribner's, average per gross, 15 1/4c.
- 41.—15 gross pens, Perry's, No. 127, gilt points, per gross, 51 3-10c.
- 42.—10 doz. barrel pens, Perry's, No. 70, per doz., 49c.
- 43.—10 doz. cut quills, per doz., 18 1/2c.
- 44.—25 doz. swan-quill pens, Gillott's No. 808, per doz., 32 1/2c.
- 45.—5 doz. drawing or ruling pens, per doz., 52c.
- 46.—36 doz. penholders, assorted, per doz., 15c.
- 47.—100 doz. penholders, gutta-percha, 10 doz. No. 1, 30 doz. No. 2 and 60 doz. No. 3, average per doz., 80c.
- 48.—3 doz. penholders, gutta-percha, reversible, per doz., \$1.85.
- 49.—6 doz. propelling pencils and penholders, gutta-percha, with leads, per doz., \$3.94.
- 50.—3 doz. propelling pencils, ivory or gutta-percha, with leads, per doz., \$3.20.
- 51.—300 doz. pencils, black A. W. Faber's, Nos. 2, 3 and 4, equal quantities round and hexagonal, average per doz., 40 1/2c.
- 52.—264 doz. pencils, A. W. Faber's, round, 192 doz. blue, 36 doz. red, 36 doz. green, per doz., 52c.
- 53.—120 doz. pencils, Dixon's American graphite, equal quantities round and hexagonal, various grades, per doz., 32c.
- 54.—25 doz. pencils, carmine and blue, A. W. Faber's, hexagonal, per doz., 70c.

55.—20 doz. Eagle automatic pencils, 10 doz. blue, 5 doz. red, 5 doz. green, average per doz., \$1.48.
 56.—240 boxes leads, of 6 leads each, for Eagle automatic pencil, 120 blue, 60 each red and green, per box, 9c.
 57.—180 doz. Eagle Pencil Company's black pencils, Nos. 2, 3 and 4, equal quantities round and hexagonal, per doz., 27c.
 58.—10 doz. Eagle Pencil Company's cedar-polished crayon-marking pencils, blue, per doz., \$3.12.
 29.—3 doz. writing fluid, Maynard & Noyes, quarts, per doz., \$3.93.
 60.—2 doz. writing fluid, Arnold's, genuine, quarts, per doz., \$6.25.
 61.—3 doz. copying ink, Arnold's, genuine, quarts, per doz., \$5.80.
 62.—10 doz. combined copying and writing ink, Carter's, quarts, per doz., \$4.53.
 63.—8 doz. French imperial violet copying ink, A. W. Faber's, genuine, quarts, per doz., \$7.40.
 64.—4 doz. carmine ink, John B. Davids', pints, glass stoppers, per doz., \$6.25.
 65.—4 doz. blue-black copying ink, John B. Davids', quarts, per doz., \$3.69.
 66.—2 doz. blue ink, Thaddeus Davids', quarts, per doz., \$3.50.
 67.—4 doz. carmine ink, Stafford's quarts, glass stoppers, per doz., \$3.69.
 68.—3 doz. writing fluid, Sheets', quarts, per doz., \$3.95.
 69.—3 doz. writing fluid, Spencerian, blue-black, quarts, per doz., \$2.25.
 70.—15 doz. black ink, Thomas', quarts, per doz., 90c.
 71.—5 doz. universal black ink, Stafford's, quarts, per doz., \$2.65.
 72.—20 doz. mucilage, quarts, per doz., \$3.60.
 73.—15 doz. mucilage stands, best quality; 5 doz. 5-oz. and 10 doz. 8-oz., with brush, Morgan's patent, average per doz., \$1.31.
 74.—8 doz. pen racks, per doz., \$6.85.
 75.—15 doz. rulers, india rubber, flat; 5 doz. 16-inch, 6 doz. 18-inch, and 4 doz. 24-inch, average per doz., 65c.
 76.—6 doz. paper folders, ivory, heavy, 9-inch, Congress, per doz., 60c.
 77.—15 doz. inkstands, glass; 5 doz. 2½-inch, 5 doz. 3-inch and 5 doz. 3½-inch, round, average per doz., \$1.27.
 78.—20 doz. inkstands, square; 8 doz. 2½-inch, 12 doz. 3½-inch, average per doz., \$3.76.
 79.—12 doz. sponge cups, 3 inches in diameter, thick glass, per doz., \$5.50.
 80.—20 lbs. Eagle Pencil Co.'s bevel eraser, 20 pieces to the lb., per lb., 90c.
 81.—25 doz. pencil and ink erasers, A. W. Faber's Mammoth, per doz., \$7.
 82.—36 doz. steel erasers, 30 doz. knife and 6 doz. spear, ivory handles, average per doz., \$3.40.
 83.—10 doz. office shears, 6 doz. 9-inch, 2 doz. each 10 and 11-inch, per doz., \$13.20.
 84.—10 doz. paper weights, metal, assorted, per doz., \$19.
 85.—10 doz. envelope knives, best quality, per doz., \$40.
 86.—10 doz. paper weights, glass, assorted, per doz., \$50.
 87.—5 doz. press copy books, white paper, 10 x 12, 600 pages, per doz., \$25.40.
 88.—6 doz. press copy books, white paper, 10 x 12, 1,000 pages, per doz., \$1.83.
 89.—30 doz. office scratch-books, Hindsill's, Nos. 5,002, 5,006, 5,008, 5,010, average per doz., 61c.
 90.—15 doz. blotting pads, large, hand, per doz., \$3.08.
 91.—12 doz. boxes seal paper, gilt, 2¼ inches in diameter, 100 in a box, per doz., \$2.75.
 92.—15 doz. spools red tape, No. 21, per doz., \$2.13½.
 93.—12 doz. hanks silk taste, various colors, per doz., 45c.
 94.—6 doz. stamping ribbon, 1 to 3 inches, wide, per doz., \$2.25.
 95.—15,000 paper fasteners, McGill's, No. 2, round heads, per M., \$2.35.
 96.—50 lbs. sealing wax, 4 sticks to the lb., Pomeroy & Son's first quality, per lb., 28c.
 97.—125 doz. papers pins, best solid-head, Pyramid Pin Co.'s, Nos. 3, 4, 5 and 6, average per doz., 50c.
 98.—25 lbs. sponge for sponge-cups, fine, per lb., 85c.
 99.—20 lbs. linen twine, white, various sizes, per lb., 35c.
 100.—5 doz. arm-rests, polished mahogany, medium size, per doz., \$4.50.
 101.—5 doz. Excelsior pasteboard clips, nickel, per doz., \$2.60.
 102.—1,000 reams electric pen paper, cap size, per ream, 52c.

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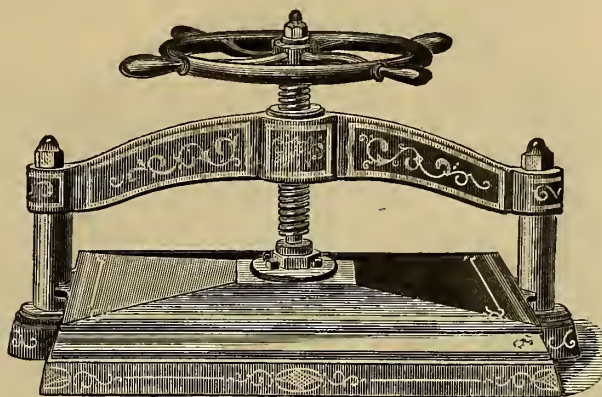
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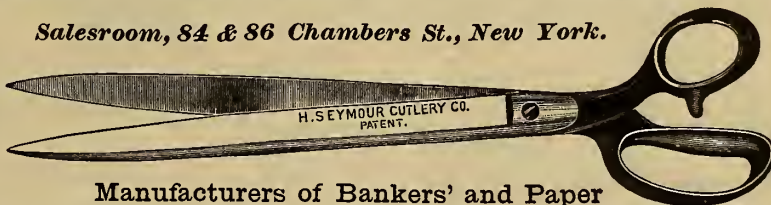
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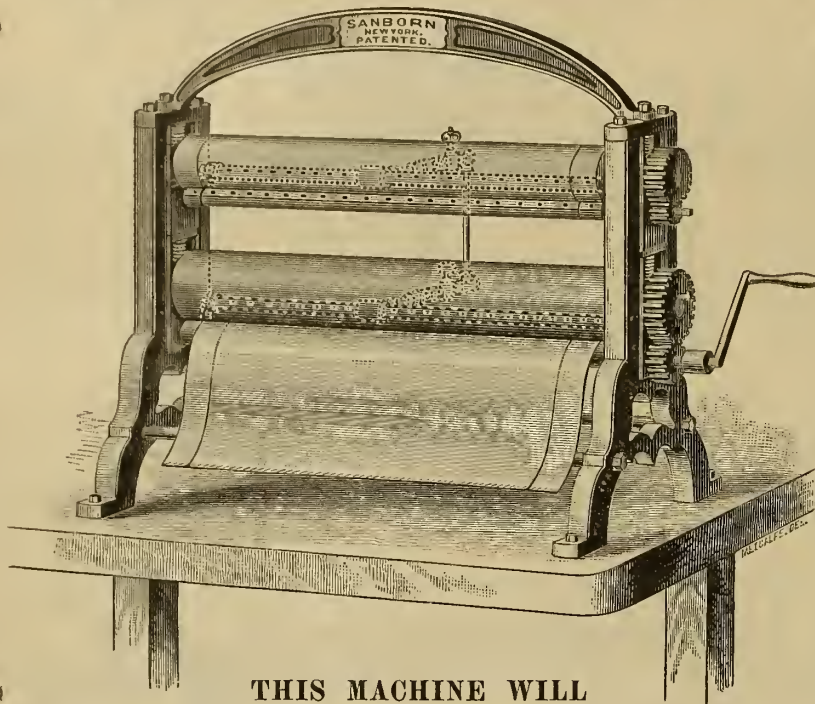
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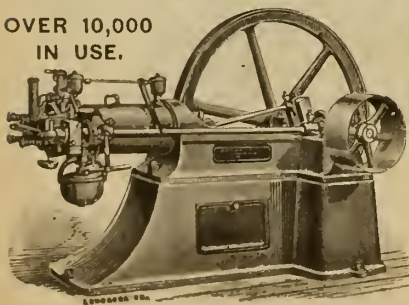
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VALUE OF IMPORTS OF PAPER, BOOKS, &c., AT THE PORT OF NEW YORK, FOR THE WEEK ENDED JULY 18, 1884.

Albums.....	160	\$14,374
Books.....	510	56,728
Newspapers.....	325	11,663
Engravings.....	72	21,465
Ink.....	37	1,882
Lead Pencils.....	33	5,112
Slate Pencils.....	171	2,370
Paper.....	396	22,355
Steel Pens.....	5	4,613
Other.....	33	2,408
Totals.....	1,742	\$142,970

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED JULY 22, 1884.

Paper, reams.....	5,136	\$965
Paper, pkgs.....	377	7,154
Paper, cases.....	175	8,348
Books, cases.....	83	6,709
Stationery.....	188	13,792
Totals.....	5,959	\$36,968

STATIONERY EXPORTS FROM NEW YORK.

FROM JULY 15 TO JULY 22, 1884.

BOOKS, cases, to Liverpool, 48; to Glasgow, 1; to Dutch West Indies, 2; to Danish West Indies, 2; to Bremen, 8; to London, 13; to Gibraltar, 1; to Santander, 1; to United States of Colombia, 7.

PAPER, to Liverpool, 2 cs., 129 pkgs.; to Cuba, 2 cs., 2 pkgs.; to United States of Colombia, 71 pkgs., 2 cs.; to British West Indies, 1,016 rms., 25 pkgs.; to Bremen, 6 cs.; to Mexico, 77 pkgs., 2 cs.; to Havre, 7 cs.; to London, 35 cs.; to Argentine Republic, 78 cs.; to Venezuela, 3 pkgs.; to Danish West Indies, 365 rms.; to Glasgow, 51 pkgs.; to Dutch West Indies, 45 rms.; to Rotterdam, 10 cs.; to Gibraltar, 1 cs.; to Central America, 14 pkgs.; to Malaga, 5 cs.; to Hayti, 1 pkg.; to Porto Rico, 3,710 rms., 3 pkgs., 20 cs.

STATIONERY, cases, to Liverpool, 84; to United States of Colombia, 42; to Mexico, 8; to Cuba, 3; to Hamburg, 15; to London, 11; to British West Indies, 6; to Dutch West Indies, 4; to Venezuela, 3; to Nova Scotia, 2; to Porto Rico, 2; to Christiania, 1; to Bremen, 1; to Glasgow, 3; to Havre, 2; to Central America, 1.

PERFUMERY, packages, to British West Indies, 82; to Central America, 24; to Dutch West Indies, 12; to Venezuela, 2; to Cuba, 2; to United States of Colombia, 70; to London, 65; to Glasgow, 10; to Canada, 2; to Gibraltar, 2,250; to Argentine Republic, 158; to Mexico, 1; to Porto Rico, 10.

PRINTING MATERIALS, packages, to Mexico, 29; to United States of Colombia, 28; to Liverpool, 8; to Dutch West Indies, 1; to Hamburg, 4; to Bremen, 1.

PENCILS, cases, to London, 2; to Argentine Republic, 1.

SLATES, cases, to British West Indies, 7; to London, 20; to Hull, 36.

TOYS, SPORTING GOODS, &c., cases, to London, 67; to Liverpool, 5; to Glasgow, 2; to Porto Rico, 3.

INK, packages, to United States of Colombia, 5; to Mexico, 3; to Venezuela, 7; to London, 4; to Argentine Republic, 11; to Porto Rico, 7.

PRINTED MATTER, packages, to United States of Colombia, 2.

CHROMOS, ENGRAVINGS, LITHOGRAPHS, &c., cases, to Liverpool, 2; to Mexico, 1.

FANCY GOODS, cases, to Argentine Republic, 2.

TYPE-WRITERS, cases, to Hamburg, 2; to Rotterdam, 2.

MAPS AND CHARTS, cases, to Cuba, 3; to Liverpool, 1; to British West Indies, 1; to Mexico, 8.

HAMMOCKS, cases, to United States of Colombia, 2.

PLACQUES, pair, to Cadiz, 1.

IMPORTATIONS OF PAPER.

FROM JULY 15 TO JULY 22, 1884.

E. Kimpton, The Queen, London, 4 cs.

Baldwin Brothers, by same, 2 cs.

Henry Bainbridge & Co., by same, 3 cs.

B. Lawrence Manufacturing Company, Amerique, Havre, 11 cs.

F. J. Emmerich & Son, by same 3 cs.

Scoville Manufacturing Company, by same, 11 cs.

Robert Graves & Co., by same, 15 cs.

Merchants' Dispatch, by same, 3 cs.

C. H. George, by same, 1 cs.

Scoville Manufacturing Company, Bohemia, Hamburg, 6 cs.

Eimer & Amend, by same, 2 cs.

G. Gennert, by same, 2 cs.

E. & H. T. Anthony & Co., by same, 5 cs.

Charles Beck, by same, 11 cs.

L. de Jonge, by same, 4 cs.

Peter Frasse, Baltic, Liverpool, 3 cs.

Alfred Ireland, State of Alabama, Glasgow, 7 cs.

E. Hermann, Eider, Bremen, 2 cs.

Keuffel & Esser, Waesland, Antwerp, 1 cs.

G. S. McKibben, Oregon, Liverpool, 7 cs.

L. De Jonge & Co., Wieland, Hamburg, 12 cs.

E. & H. T. Anthony & Co., by same, 1 cs.

W. T. Rohrbach, by same, 1 cs.

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Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.	0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
	1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
	2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.



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WASHINGTON MEDALLION PENS.

J. Q. PREBLE & CO.,

Nos. 54 & 56 FRANKLIN and 77 WHITE STREETS, NEW YORK.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
S. D. Cipriani.....		\$162
T. J. Crichton.....		1,700
Riday, Adams & Co., two mortgages to secure notes.....		
G. Smith, Jr.....		99
J. C. St. John.....		400
J. C. Buttre.....		1,000
E. U. Kinsey (three mortgages).....		2,334
C. Kopp (B. S.).....		150
H. Meyers.....		120
J. H. Nicholson.....		280
Andrew Robertson.....		1,900
M. & D. Schnitzer.....		311

EASTERN STATES.

Frank E. Bacon (et ux.), Boston, Mass.....	1,000
Ballou & Davidson, Boston, Mass.....	150
E. B. Stillings, Boston, Mass.....	300
Underwood & Winship.....	50
Annie M. Watson.....	450
E. F. Goggins, Worcester, Mass.....	1,500

MIDDLE STATES.

F. J. Portz, Shenandoah, Pa.....	400
Frederick Haythorn, Trenton, N. J.....	160
Gottwald Winkler, Trenton, N. J. (Real).....	800

WESTERN STATES.

Jean I. (wife O. S. Ingham), Alameda, Cal., Pacific Leader Publishing Company.....	200
W. O. Howe, Santa Rosa, Cal.....	500
P. A. Cool, Gibson City, Ill.....	600
Charles H. Traquaix, Terre Haute, Ind.....	937
E. H. Kimball, Audubon, Ia.....	636
Dubuque Paper Company, Dubuque, Ia. (T. D.).....	10,000
H. H. Himebough, Appleton, Wis.....	950
Palmer & Brennehan, Manning, Ia. (mortgage foreclosed).....	....
E. F. Beckwith, Longmont, Col.....	200
J. J. Arnold, Chicago, Ill. (B. S.).....	1,375
J. H. Hinckley, Chicago, Ill.....	108
Larsen & Jorgenson Desk Company, Chicago, Ill.....	350
William T. Lerow, Chicago, Ill.....	425
Ottoway Printing Company, Chicago, Ill.....	12,250
Henry L. Hickman, Quincy, Ill.....	343
W. J. Trotter, Avoca, Ia.....	150
Robert Broome, St. Paul, Minn. (B. S.).....	275
J. Guitner, Columbus, Ohio (Transferred Real).....	....
Fox & Symons, Salt Lake City, Utah (Real).....	1,000

SOUTHERN STATES.

Hegan Brothers, Louisville, Ky. (Real).....	4,900
R. K. Pike & Co., Louisville, Ky.....	635
John B. Piet & Co., Baltimore, Md.....	30,000
Harris, Barnes & Co., St. Louis, Mo.....	250
Samuels, Seldin & Co., Chattanooga, Tenn.....	550
Gustav F. Voightman, St. Louis, Mo.....	400

TERRITORIES.

Orville Espey, Seattle, W. T.....	200
R. A. Kistler, Las Vegas, N. M., Optic.....	1,256

CANADA.

Lewis A. Hirtlo, Lunenburg, N. S. (B. S.).....	455
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LIENS RELEASED.

D. T. West (West & Marshall), Springfield, Ohio.....	2,000
Ames & Stuart, Boston, Mass.....	1,200
William H. Evans, Boston, Mass.....	....

Memorandum Calendars.

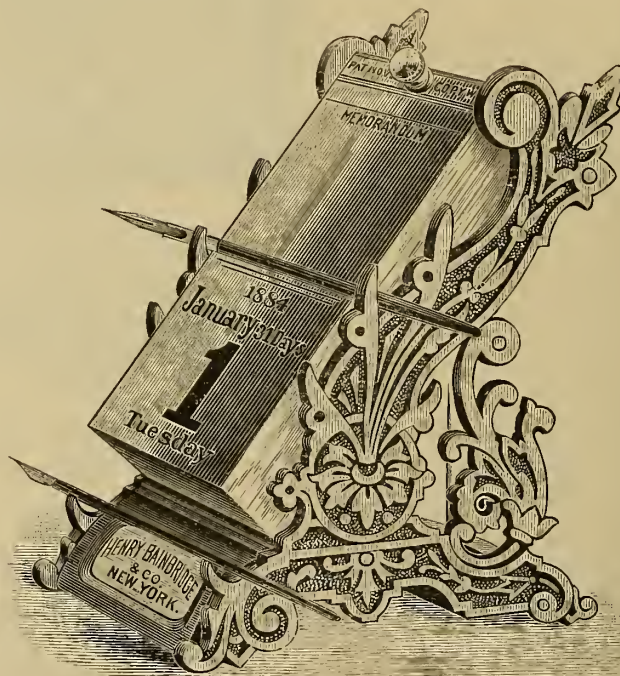
One of the most convenient, useful and novel memorandum calendars that have ever been introduced is the Daily Memorandum calendar, which is shown in the accompanying engraving and which, as will be seen, besides giving the year, the month, day of the month, day of the week, &c., permits of such memoranda being made upon it each day as may be desired. It consists of a detachable daily calendar pad with blank spaces for memorandums, combined with a stand so constructed

that it may be conveniently placed on a table or desk and serve as a calendar, as a memorandum pad, and as a paper weight or penrack, and also for receiving papers to be filed. Merchants, officers of corporations, lawyers, physicians, clergymen, teachers and business men of all classes find it necessary and convenient to make note of appointments and engagements on certain dates. To counteract the effects of forgetfulness, diaries are kept, but it too often happens that the events

men in figuring interest, on every date how many days of the year have passed and how many are to come. The back, or last leaf of the pad, is made of card-board, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, may be removed from the stand and the new pad for the ensuing year put in its place.

The stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod so that it can be



which ought to be remembered are forgotten, together with diaries. With the daily memorandum calendar it is different, for the memorandum must come before the eye on the day it is due, together with the date, and cannot be overlooked. Every business man will see at a glance the advantages of this article, as to say nothing of things of great importance, there are many small matters which must be remembered on certain dates, for which this daily memorandum calendar will prove useful.

The calendar consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December. They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and, for the convenience of business

brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the calendar of the ensuing year on the back. The file combined with this stand is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

The trade are supplied by Henry Bainbridge & Co., New York.

J. L. McINTOSH,
Numbering, * Paging, * Perforating,
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—FOR—

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NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

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JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

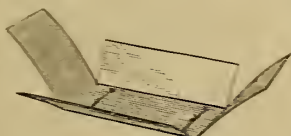
CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail any Cards ever produced.

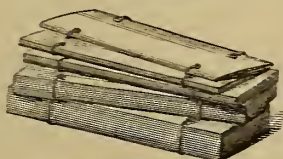
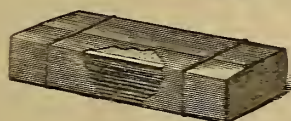
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—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

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Envelope makes all
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OUR 3 SIZES MAKE A COMPLETE STOCK.

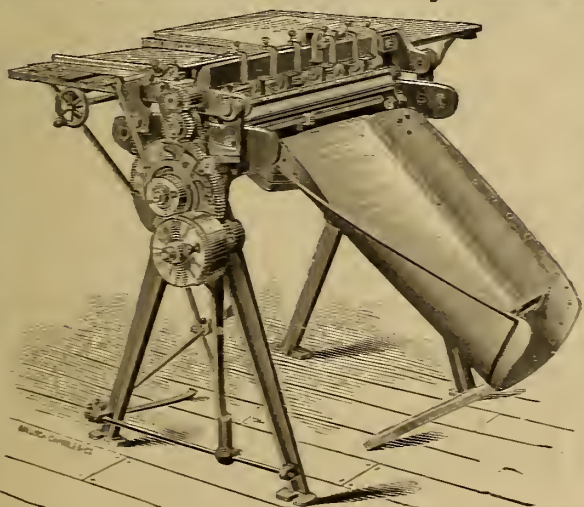
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CINCINNATI PAPER NOVELTY CO.,
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Mfrs. of Bookbinders' Machinery and Tools.



PATENTED.

The Peerless Rotary Perforator and its advantages:

FIRST.—It handles buckled paper as well as flat, and runs the work through straight.

SECOND.—It has the best system for rapid and perfect feed.

THIRD.—It has the best system for gauges, and can be more quickly adjusted.

FOURTH.—The cutters and dies employed are also of the best Crescent Steel—tempered by a secret process known only to the inventor, which renders them more enduring and better capable of retaining their cutting edge.

FIFTH.—The paper is cut by a sharp, thin edge, requiring less room for perforations, thus obviating the necessity of handling the material perforated a second time, in order to remove the "waste" before binding, thus saving at least fifty per cent. in the expense.

SIXTH.—There is little or no "burr" from the cutter, and the catch or "lay-boy" is so arranged as to place the paper in regular packages ready for the binder. When not in use it can be put out of the way instantly.

SEVENTH.—All parts of the machine can be duplicated, to order, and can be sent by mail or express to any part of the country.

EIGHTH.—Each machine has a scoring cutter attached.

NINTH.—The "cams" can be so adjusted in a moment as to perforate a sheet CONTINUOUSLY or in alternate spaces, as may be desired. The machine, while a marvel of mechanical invention, is a model of simplicity.

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Importer and Manufacturer of

TOYS,

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INSURANCE BROKERS,

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INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON
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PAPER MILL INSURANCE A SPECIALTY.

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CONSECUTIVE NUMBERING, *—*
BLANK BOOK PAGING,
— And PERFORATING,

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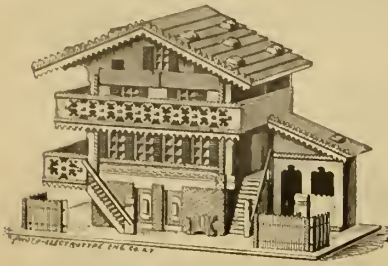
FRANCIS H. LOSS, JR.,

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Artistic Swiss Wood Carvings.
NOVELTIES FROM ALL COUNTRIES.

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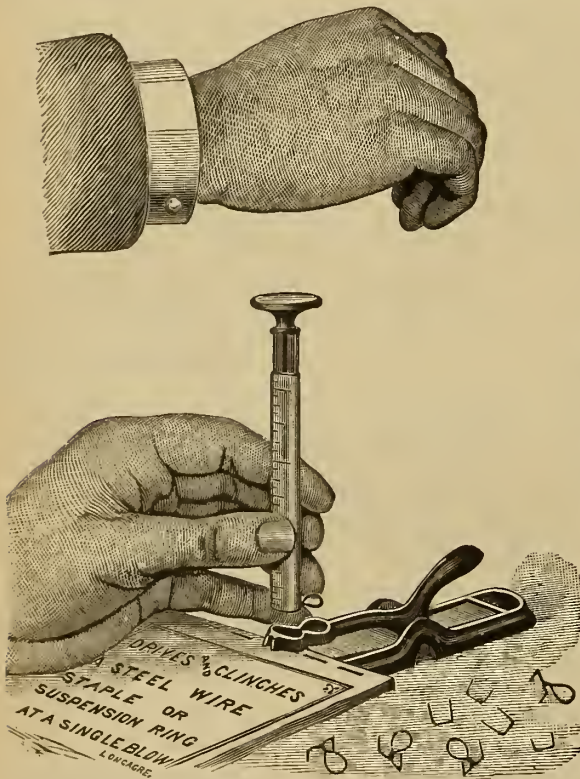
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The NOVELTY Paper Fastener.



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Drives and Clinches a Staple or Suspension Ring at a Single Blow.

For Fastening Papers, Binding Books, Ringing Show Cards and Pamphlets, &c., &c., with 400 Steel Staples and 50 Steel Suspension Rings, boxed,

Sample by mail, all complete, Fifty Cents.

Staples, all sizes, 30 cents per 1000. Suspension Rings, 30 cents per Box of 500 Rings.

The Trade will be supplied, cash with order, at the following rates:
Suspension Ring Paper Fastener (as above), per Gross, \$48.00
Steel Suspension Rings, per M, 36c.
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Strangers are referred for our standing to the Publisher of this Paper, to any of the Express Companies, or to Bradstreet's Mercantile Agency.

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The undersigned devote their sole attention to the introduction and sale in GREAT BRITAIN of American Manufactures, whether patented or otherwise. Printers', Book-Binders' and Stationers' Machinery and Sundries a Specialty. REFERENCES GIVEN.

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Signal Office Supplies.

The bids for furnishing stationery supplies to the Signal Office this year have been opened, and the contracts awarded as follows:

REFERENCES.

Wm. A. Wheeler, Jr., awarded items 9, 30, 46, 53, 54, 55, 56, 59, 61, 68, 71, 75, 76, 78, 79, 82, 83, 94, 98, 116.
L. H. Rogers, awarded items 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 110, 111, 112, 113.
Easton & Rupp, awarded items 31, 32, 34, 36, 37, 38, 39, 41, 84, 97.
Woolworth & Graham, awarded item 29.
Wm. Ballantyne & Son, awarded items 5, 6, 8, 13, 14, 33, 40, 43, 44, 45, 47, 49, 57, 58, 60, 63, 65, 69, 70, 72, 73, 74, 77, 81, 85, 86, 87, 88, 89, 95, 96, 99, 101, 102, 115, 117, 118, 119, 120, 121.
James J. Chapman, awarded items 1, 2, 3, 4, 7, 13, 14, 35, 42, 48, 50, 51, 52, 62, 64, 66, 67, 80, 90, 91, 92, 100, 103, 104, 105, 106, 107, 108, 109, 114.

PRICES.

1.—50 reams quarto post, to weigh not less than 12 lbs. to ream, per ream \$1.68.
2.—50 reams quarto-post, to weigh not less than 12 lbs. to ream, 960 1/2 sheets to ream, per ream, \$1.68.
3.—10 reams commercial note, white, to weigh not less than 6 lbs. to ream, per ream, 84c.
4.—50 reams legal cap, white, 14 lbs. to ream, per ream, \$1.96.
5.—10 reams envelope, buff or yellow, to weigh not less than 28 lbs. to ream, per ream, \$3.22.
6.—20 reams blotting paper, J. Parker, Sons & Co., No. 100, white, 90 lbs. to ream, per ream, \$12.
7.—10 reams foolscap, white, 14 lbs. to ream, per ream, \$1.96.
8.—80 reams telegraph paper, per ream, \$1.67.
9.—500 lbs. telegraph paper, cut 6 x 9 inches, securely put up in packages containing 1 lb. each, per lb., 8 1/2 c.
10.—10 reams strong, brown, rope, Manila wrapping paper, 24 x 36 inches, 50 lbs. to ream, per ream, \$3.85.
11.—20 reams strong, brown, rope, Manila wrapping paper, 36 x 40 inches, 120 lbs. to ream, per ream, \$9.35.
12.—10 reams strong, brown, rope, Manila wrapping paper, 18 x 24 inches, 40 lbs. to the ream, per ream, \$3.10.
13.—2,000 lbs. copying paper, 6 x 9 inches, Mann's or Acme, securely put up in 1 lb. packages, per lb., 17c.
14.—2,500 lbs. copying paper, 10 x 12 inches, Mann's or Acme, securely put up in 1-lb. packages, per lb., 17c.
15.—4,000 sheets carbon paper for manifold forms 107 A, 9 1/2 x 13 inches, per sheet, 27-40c.
16.—3,000 sheets carbon paper for manifold forms 107 B, 13 x 14 inches, per sheet, 27-40c.
17.—3,000 sheets carbon paper for manifold forms 107 C, 13 x 14 inches, per sheet, 27-40c.
18.—2,000 sheets carbon paper for manifold forms 107 D, 13 x 15 inches, per sheet, 27-40c.
19.—2,000 sheets carbon paper for manifold forms 107 E, 13 x 15 inches, per sheet, 27-40c.
20.—1,000 sheet, carbon paper for manifold forms 107 F, 13 x 18 inches, per sheet, 27-40c.
21.—3,000 sheets carbon paper for manifold forms, 107 H, 13 x 24 inches, per sheet, 1 8-10c.; 3,000 sheets carbon paper for manifold forms, 107 I, 13 x 24 inches, per sheet, 1 8-10c.; 3,000 sheets carbon paper for manifold forms, 107 J sub., 13 x 24 inches, per sheet, 1 8-10c.; 3,000 sheets carbon paper for manifold forms, 107 K, 13 x 24 inches, per sheet, 1 8-10c.
22.—2,000 sheets carbon paper for manifold forms, 108, 9 1/2 x 11 inches, per sheet, 27-40c.
23.—1,000 sheets carbon paper for manifold forms, 109 A, 11 1/2 x 17 inches, per sheet, 27-40c.
24.—2,000 sheets carbon paper for manifold forms, 109 B, 9 1/2 x 11 1/2 inches, per sheet, 27-40c.
25.—4,000 sheets carbon paper for manifold forms, 203, 7 1/2 x 10 inches, per sheet, 27-80c.
26.—2,000 sheets carbon paper for manifold sheets, 7 x 9 inches, per sheet, 27-80c.
27.—2,500 sheets carbon paper for manifold sheets, 8 x 11 inches, per sheet, 27-40c.
28.—2,500 sheets carbon paper, for manifold forms 113 B, 8 1/4 x 11 inches, per sheet, 27-40c.
29.—7,000 reams book paper, per ream, 6 1/2 c.
30.—4,000 white envelopes, 5 1/4 x 3 1/2 inches, weighing 7 1/2 lbs. per M., per M., \$1.27.
31.—3,000 white envelopes, 8 3/8 x 3 3/8 inches, weighing 11 1/2 lbs., per M., per M., \$1.59.
32.—6,000 white envelopes, 8 3/8 x 3 3/8 inches, weighing 13 lbs. per M., per M., \$1.80.
33.—7,000 white envelopes, 9 1/2 x 4 1/2 inches, weighing 15 lbs. per M., per M., \$2.70.
34.—2,000 white envelopes, 10 1/2 x 4 3/8 inches, weighing 16 1/2 lbs. per M., per M., \$2.25.
35.—300,000 manilla envelopes, X, No. 5, message, per M., 45c.
36.—50,000 manilla envelopes, XX, No. 10, per M., \$1.53.
37.—50,000 manilla envelopes, XX, No. 11, per M., \$1.73.
38.—50,000 manilla envelopes, XX, No. 12, per M., \$1.93.
39.—20,000 manilla rope envelopes, 12 1/2 x 7 in., weighing 70 lbs. per M., per M., \$8.10.
40.—2,000 manilla envelopes, 7 x 11 1/2, per M., \$6.12.
41.—1,000 manilla rope envelopes, 12 x 5 1/2, in., weighing 56 lbs. per M., per M., \$6.58.
42.—2,000 manilla envelopes, 6 1/2 x 10 1/2, per M., \$3.82.
43.—500 gross rubber bands, No. 14, A. W. Faber's or Davidson's, per gross, 8 1/2 c.
44.—20 gross rubber bands, A. W. Faber's, or Davidson's, 00 1/4 in., per gross, 52c.
45.—20 gross rubber bands, A. W. Faber's or Davidson's, 00 1/2 in., per gross, 62 1/2 c.
46.—10 doz. calendars, japanned tin, plain, 3 part complete with cards, per doz., \$3.75.

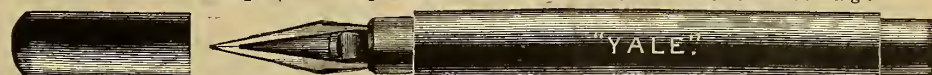
47.—10 doz. glass sponge cups, extra heavy, $3\frac{1}{2}$ inch, per doz., 81c.
 48.—10 doz. erasers, Rodgers', steel, cocoa handles, per doz., \$2.35.
 49.—40 doz. erasers, rubber, A. W. Faber's, ink and pencil, small, per doz., 87c.
 50.—10 doz. paper folders, ivory, 10 inch, Congress, per doz., \$2.93.
 51.—30 boxes paper fasteners, McGill's, assorted sizes, round and flat heads, per box, 15c.
 52.—10 doz. inkstands, flat glass, extra heavy, $3\frac{1}{2}$ inch, metallic top, hinged, No. 01, per doz., 68c.
 53.—100 quarts Arnold's genuine writing fluid, per bottle, 35c.
 54.—100 pints Arnold's genuine writing fluid, per bottle, 19c.
 55.—100 quarts Carter's combined writing and copying ink, per bottle, 49c.
 56.—50 pints Carter's combined writing and copying ink, per bottle, 24c.
 57.—50 quarts Draper's Dublin ink, dichroic, per bottle, 52c.
 58.—20 quarts Maynard & Noyes's black ink, per bottle, 26c.
 59.—20 pints Maynard & Noyes's black ink, per bottle, 14c.
 60.—50 pints Stafford's copying ink, per bottle, 21c.
 61.—100 quarts Stafford's copying ink, per bottle, 38c.
 62.—10 bottles Stafford's combined writing and copying carmine ink, 1 oz., glass, stopper, per bottle, 11c.
 63.—200 bottles Carter's crimson ink, 2 oz., glass, stopper, per bottle, 13 $\frac{1}{2}$ c.
 64.—20 bottles Carter's combined writing and copying ink, cones, per bottle, 3c.
 65.—150 bottles David's carmine ink, 2 oz., glass stoppers, per bottle, 17c.
 66.—20 paper cutters, japanned tin, 2 $\frac{1}{2}$ inches wide, each, 3c.
 67.—10 boxes eyelets, assorted sizes, per box, 3c.
 68.—300 boxes leads (registering), Faber's artists, Nos. 2 and 3, long, per box, 18 $\frac{1}{2}$ c.
 69.—20 qts. mucilage, Stickwell's best, per bottle, 51c.
 70.—10 pts. mucilage, Stickwell's best, per bottle, 30c.
 71.—200 bottles mucilage, $\frac{1}{2}$ pt., best, with brush, per bottle, 14c.
 72.—10 bottles mucilage, Morgan's best, reservoir, 4 oz., with brush, filled, per bottle, 14c.
 73.—150 gross pens, average per gross, 51c.
 74.—20 gross pencils, A. W. Faber's, hexagon, Nos. 1, 2, 3, per gross, \$5.63.
 75.—20 gross pencils, A. W. Faber's, round, Nos. 1, 2, 3, per gross, \$4.12.
 76.—5 doz. pen racks, French, 6 springs, universal, per doz., \$6.60.
 77.—5 doz. pen racks, metal, bronze, stand, No. 6, 034, per doz., 73c.
 78.—80 doz. penholders, A. W. Faber's best, assorted, per doz., 17 $\frac{1}{2}$ c.
 79.—40 doz. pencils, A. W. Faber's, red and blue, best hexagon, per doz., 82c.
 80.—5 doz. rulers, flat rubber, best, 18 inches long, per doz., \$2.56.
 81.—200 pieces sponge, for cups, selected as to quality and of uniform size, per piece, 5c.
 82.—200 spools of tape, pink, No. 21, 72 yards each, per spool, 18 $\frac{1}{2}$ c.
 83.—10 lbs. twine, linen, white, per lb., 35c.
 84.—300 lbs. twine hemp, assorted sizes, per lb., 16 $\frac{1}{2}$ c.
 85.—20 lbs. wax, sealing, American express, per lb., 27c.
 86.—50 Conant's binders, note, size a, $7\frac{1}{2} \times 10\frac{1}{4}$ in., each, 42c.
 87.—50 Conant's binders, letter, size b, $8\frac{1}{2} \times 11\frac{1}{2}$ in., each, 56c.
 88.—20 Conant's binders, cap, size c, $9\frac{1}{2} \times 13\frac{1}{4}$ in., each, 68c.
 89.—5 doz. senate pads, note size, yellow ruled, 200 sheets each, per doz., \$1.22.
 90.—2 doz. books, blank, crown, 2 quires, $\frac{1}{2}$ bound, marbled paper sides, per doz., \$4.48.
 91.—2 doz. books, blank, crown, 3 quires, $\frac{1}{2}$ bound, marbled paper sides, per doz., \$6.73.
 92.—2 doz. books, blank, crown, 4 quires, $\frac{1}{2}$ bound, marbled paper sides, per doz., \$8.97.
 93.—1 doz. books, blank, crown, 6 quires, half bound, marbled paper sides, per doz., \$13.45.
 Crown blank-books, all journal ruled and of best quality writing paper.
 94.—5 doz. scissors, 6-inch, Rodger's, per doz., \$3.75.
 95.—5 doz. shears, No. 10, Rodger's, per doz., \$7.16.
 96.—2 doz. Moore's hand-blotters, large, per doz. (M.), \$3.15.
 97.—50 board clips, letter size, clasp on side or at top, each (S. B.), 21c.
 98.—100 books, letter copying, Mann's or Acme, each, \$1.40.
 99.—200 Shipman's files, to contain 500 leaves each, size $6\frac{1}{2} \times 9$ inches, each, 51c.
 100.—150 Shipman's files, to contain 500 leaves each, to be lettered on back 107 A, size back to edge, 14 inches, $10\frac{1}{2}$ inches high, each, 54 $\frac{1}{2}$ c.
 101.—50 Shipman's files, to contain 500 leaves each, to be lettered on back 107 B, size 15 inches, back to edge, 14 inches, high, each, 76 $\frac{1}{2}$ c.
 102.—50 Shipman's files, to contain 500 leaves each, to be lettered on back 107 C, 14 inches, back to edge, 15 $\frac{1}{2}$ inches high, each, 87c.
 103.—25 Shipman's files, to contain 500 leaves each, to be lettered on back 107 D, 14 inches, back to edge, 17 inches high, each, 89c.
 104.—25 Shipman's files, to contain 500 leaves each, to be lettered on back 107 E, 14 inches, back to edge, 17 inches high, each, 89c.
 105.—25 Shipman's files, to contain 500 leaves each, to be lettered on back 107 F, 14 inches, back to edge, 20 inches high, each, 94c.
 106.—25 Shipman's files, to contain 500 leaves each, to be lettered on back 107 G, 14 inches, back to edge, 20 inches high, each, 94c.

107.—40 Shipman's files, to contain 500 leaves each, to be lettered on back 107 H, 14 inches, back to edge, 24 inches high, each, \$1.00.
 108.—40 Shipman's files, to contain 500 leaves each, to be lettered on back 107 K, 14 inches, back to edge, 27 inches high, each, \$1.32.
 109.—1,000 mailing tubes, 15 inches long, 1 inch diameter, per M., \$12.55.
 110.—1,000 books, manifold sheets, white, $7\frac{1}{4} \times 9\frac{1}{2}$, 100 to each book, with manilla paper back, each, 64c.
 111.—500 books, manifold sheets, white, 8×11 , 100 to each book, with manilla paper back, each, 5c.
 112.—250 books, manifold sheets, white, $11\frac{1}{2} \times 14\frac{1}{2}$, 100 to each book, with manilla paper back, each, 8c.

113.—250 books, manifold sheets, white, 10×15 , 100 to each book, with manilla paper back, each, 8c.
 114.—50 Shipman's files, to contain 500 leaves each, to be lettered on back 108, each, 59c.
 115.—10 blocks sand paper, No. 1 (Keuffel & Esser's "pencil pointer"), per block, 7c.
 116.—2,600,000 newspaper wrappers, manilla, medium, well gummed, per M., 72c.
 117.—30 scratch books, No. 4060, each, 5 $\frac{1}{2}$ c.
 118.—30 scratch books, No. 4062, each, 7 $\frac{1}{4}$ c.
 119.—30 scratch books, No. 4064, each, 10 $\frac{1}{4}$ c.
 120.—30 scratch books, No. 4066, each, 12c.
 121.—500 rolls pins, pyramid Co.'s, No. 4, per roll, 5 $\frac{3}{4}$ c.

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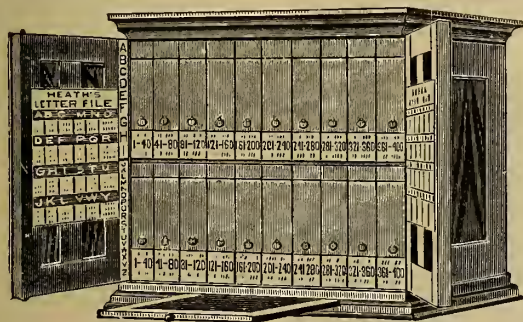
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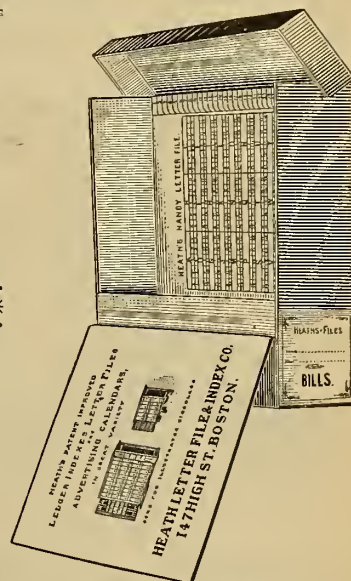
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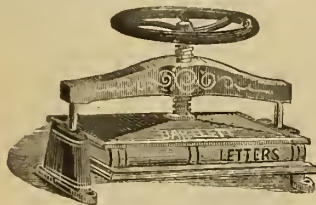
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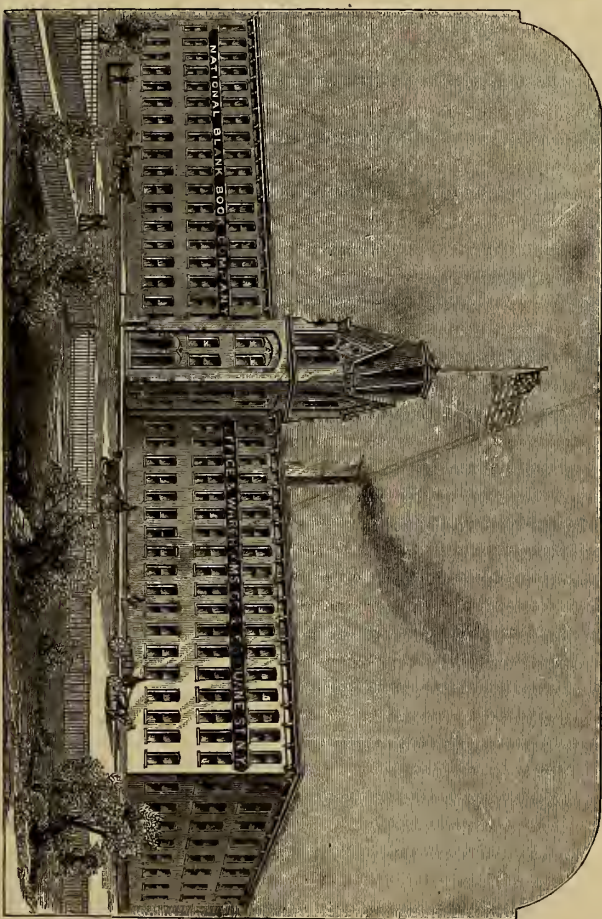
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The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 5.

NEW YORK, JULY 31, 1884.

WHOLE NO. 475.

Correspondence.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

OFFICE OF THE LOCKWOOD PRESS,
150 SOUTH FOURTH STREET,
PHILADELPHIA, Pa., July 29, 1884.

This is, unfortunately, not a very good time for correspondence for THE STATIONER. We have been passing through a difficult period, and we certainly look for improvement toward the end of the season; but there has been a drag upon business both with manufacturers and jobbers. This is generally the time for giving the most important orders for the holiday and winter seasons; but buyers have not shown up in numbers, and their orders are smaller than in preceding years. Here we find a reason for the numerous failures which have been reported to you almost every week. Philadelphia, which has justly borne the name of being one of the most solid places, more solid perhaps, comparatively, than other cities, has been very much tried of late, for we have had more than a dozen big failures in the trade here. It is easy to understand that a certain amount of discouragement exists; but, notwithstanding all that has come and gone, is it necessary to despair for the future if the present leaves much to be desired? Certainly not. If people will only consider the situation and compare it with the violent crises through which we have passed in previous years, they will see that in a financial point of view we are differently and infinitely better situated. At other times there has been a dearth of cash, which is now abundant, since our banks have a greater surplus than at any other time. All of the business now doing is upon the shortest terms of credit. The rule is not to increase the length of credits nor to push the buyer beyond the limits to which he wishes to restrict himself, and not to force credit, which just now is a difficult matter. Conforming to these rules of prudence we shall reach the fall elections without much shaking up, after which there will be undoubtedly a great revival of business.

Everything indicates that this will be so, for the trade are not burdened with goods; but on the contrary, your correspondent can say that stocks are generally very light. On the other

hand, as manufacturers are not producing as much as in prior seasons, there will probably be an advance in prices for goods in most lines of the stationery trade. We have only to wait with patience, for only a few weeks separate us from the fall, and above all, we must not despair, for there is no reason for it. These ideas coincide substantially with opinions of the most important houses in Philadelphia.

A. M. Collins, Son & Co. have suffered less than others from the stagnation in trade, because they have, so to speak, a monopoly in their line of manufacture of cards and novelties of all kinds, for which, despite everything, there has been a great demand. Without any restriction of credits, this house has not pushed business beyond the requirements of prudence.

J. B. Lippincott & Co. have their travelers out, who report that there is more business than they had expected.

Langfeld, Turner & Andrews are also doing a good deal, and to see the activity which prevails at their place of business it would be difficult to believe that there was any crisis. Their novelties for the coming season will be more elegant and in better taste than anything they have offered before.

Baker & Hayes, for a new house in the manufacture of cards and novelties, have found a veritable bonanza in their campaign cards, which are selling by millions.

Speaking of cards, I must mention an excellent idea developed by Wolf & Co., of this city. Ed. Wolf, of this firm, went to Europe two months ago, and he has sold there large quantities of cards manufactured in this country. The fact is, that we can manufacture cards for the best markets in Europe, where there is perhaps a new field open for our industry.

T. M. Simpson also reports a very satisfactory trade in his line. He makes a specialty of cardboards and cut cards for printers and stationers.

Kohn & Rosenbaum have put out this season an incomparable line of holiday novelties and cards. The goods are neither extreme in style nor price, but are specially adapted to the general wants of the jobbing trade. They embrace sixty-two distinct series. Their representatives are on their Western tour, William Klein taking the northern and Mr. Whiteside

the southern sections. If the trade do not see their line, the firm will be pleased to answer fullest inquiries and forward samples. Their general catalogue will be ready about August 20. Dealers will do well to send for it.

The Dreka Christmas oddities manufactured by L. Dreka will be the event of the next season. These novelties are in great demand by firms which keep the highest grades of goods.

J. VIENNOT.

LOUISVILLE LINKS.

[FROM OUR REGULAR CORRESPONDENT.]

LOUISVILLE, Ky., July 26, 1884.

Trade is dull and dormant. The situation is interesting, and various opinions are held as to the outlook for the remainder of the year. While failures have been uncommonly numerous over the whole country, the number of business troubles in this city of late has been rather less than usual, and makes a healthy and reassuring exhibit. Nevertheless, the moral effect of the vast number of trade embarrassments daily chronicled in the newspapers has been felt here, and has produced a clearly bearish feeling. Local banks, although well supplied with funds, are pursuing a most cautious policy, confining loans to their customers who have claims on them and scrutinizing indorsement and collateral severely. Outside applications for discount are sternly refused and regular patrons are warned to restrict their operations to means in hand, as renewals or extensions will be discouraged by bankers. Consequently the money market is close and rates stiff at 7 to 8 per cent. There have been no embarrassments among financial institutions here, and the well-known rigid and conservative course of Louisville bankers will doubtless prevent any trouble. The whisky trade is still depressed, but the export plan having been successfully adopted, payment of a large portion of revenue moneys has been thus postponed, and this branch is consequently not demanding much additional aid at present.

The leaf tobacco trade is in a firm and contented position and manifests exceptional ease and vitality; stocks in warehouses are light and demand good. In the general markets sellers are anxious, while buyers are indifferently keeping aloof, there being a painful lack of confidence in values. Over-production and

under-consumption are still potent factors of weakness in the commercial situation.

As to the crop situation there can be no complaint. The yield of wheat hereabouts is magnificent in quantity and quality. A drought was beginning to be feared, but general rains yesterday and to-day silenced the croakers; a successful tobacco crop is now assured and prospects for corn are emphatically good. With these great staple crops in satisfactory shape, there is an excellent basis for business in Kentucky, and no doubt our sister States will hold up their ends.

Perhaps, after the weather cools off, and the loafers return to work, the business temper will become hopeful instead of doubtful; then, November having been reached and it is found that Ben Butler has not been elected President, all apprehension will be silenced and the wheels of commerce will go merrily, swiftly and profitably 'round. We may be happy yet!

Louisville jobbers have sent salesmen into the Southern field early this season, and the first symptoms of fall business are at hand in encouraging volume. Retail trade is flat, but enduringly so. Labor is well employed for the season, a vast number of workmen being engaged in the construction of miles of new streets and sewers, and laying pipes of the new gas company.

Stationers speak of a moderate current of trade in staple stock and fair activity in printing and manufacturing departments. Publishers report the opening of the Southern school-book trade with reasonable animation.

Picnickers, mostly radiating from the late Chicago engagements, have passed through the city in great numbers lately. Among the latest visitors were: W. A. Welch, of Cassell, Petter & Galpin; John H. May, of Porter & Coates, and F. A. Hafely, of E. & J. B. Young & Co.

The Southern Exposition, which will open on August 16 and close on October 25, 1884, will present, in addition to the usual features, the largest and finest display of machinery in motion ever made; the choicest pictures in America, in fire-proof art-buildings; a splendid horticultural hall, filled with growing plants, flowers and fruits, and illustrating tropical vegetation; and an immense live stock exhibition, presenting at one time in line over \$1,000,000 worth of horses, comprising all the sires that have made Kentucky famous. The exhibit will surpass in extent the Royal Stock Show in London. Over one million admissions are confidently counted on for the season of sixty-five exhibition days.

BOURBON.

BOSTON BEANS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire Street, Boston, July 29, 1884.

Trade is still quiet, very, very quiet, and in this respect it is fully up to the most sanguine expectation. A few more weeks of "gentle passiveness" and then the channels of commerce will open to what gives promise of a heavy fall trade. A most welcome change!

Manufacturers are already presenting their novelties for the coming season, and jobbers

are busy, in a quiet way, prospecting for the future wants of trade. Encouraging signs!

From the great agricultural section of the country come encouraging reports concerning the varied crops, and to move them many millions of dollars will be required. Banks must then unload their hoarded wealth and money will circulate freely among the people. Then the needs of consumers begin to grow and dealers "fatten upon the people's wants." And that is business!

That large and influential class of tradesmen, whose goods find their way to the banker's office and to the merchant's counting-room, to the humble cottage and stately mansion, used alike in schools and factories, by designers and builders, by industrial workers and by those of leisure; needed also by the butcher and grocer, by the Presidential candidates and by the poor deluded voters; this favored class of tradesmen—the stationers—will soon be interesting themselves in the wants of their numerous patrons and stocking up with such staple goods and novelties as their local trade demands. What to get and where to get it "is the question."

At such a time the attention of the multitudinous stationers throughout the country is naturally diverted to Boston, with whose jobbers and manufacturers they have been commercially connected, and whose goods are so extensively and favorably known. In staple lines of stationers' supplies, and in those fancy goods and holiday novelties which are being so largely handled by stationers, Boston is controlling a very fair proportion of the trade, and the business increases as industries multiply and as enterprising manufacturers make their products known to the trade of the country. And right here comes in the value of THE AMERICAN STATIONER.

It has been often remarked that the prosperity of New York was largely due to the amount of "new blood" which was yearly infused into the commercial arteries of Gotham. The same influence is at work in Boston, and one will find the most progressive houses in the control of men whose business education has been acquired since "ante-bellum" days. Now, do not let it be inferred that all the prosperous firms of this city are new concerns, or that the old solid commercial houses have passed away. Far from it. These old business concerns still exist, and their trade relations are even more extensive; but men, schooled in the progress of the times, and cognizant of the sharp competition incident thereto, are controlling affairs, while the old, solid, "conservative heads" are controlling them. Hence, fewer failures in Boston.

To enumerate the many manufacturing concerns of this city whose products are handled by the leading stationers of the country, or to name the number of importers and jobbers whose names are already familiar to the trade, would require an octavo volume. I will mention only a few. For life is short.

Paper and envelopes being items which occupy considerable space in every stationer's store, both for writing purposes and for printing, I will open with Carter, Rice & Co. This is the house that lately introduced to the trade

the Imperial and Royal Antique cover paper for which the demand is steadily increasing. As jobbers and dealers of stationers' staple goods, Carter, Rice & Co. are second to none in the Eastern States. The house is ably represented on the road by a score or more travelers, who have made the firm-name a recognized "trade-mark" throughout the entire country. This house has just got through stock-taking, preparatory to the fall trade, and a lot of "odds and ends" brought to light which the firm is offering as special bargains. It takes two pages, four columns each, to enumerate the many job lots, with others yet to hear from. Some of the bargains offered will be found on a "colored insert" of this issue. Look it up. It's good reading.

Another article for which the stationer has frequent calls is blotting-paper. Of this, consumers always want the best, and dealers are generally content to humor such eccentricities, so they stock up with "Russell's Superior Blotting," manufactured by the Russell Paper Company. This blotting has been subjected to all the tests known, including the severest test—close competition; but it holds its own with the trade, being recognized as unsurpassed in all the requirements of a superior blotting-paper. Well, it takes the ink!

When rubber goods are wanted, stationers look to Boston for supplies, and the Davidson Rubber Company fills the orders. It is to this enterprising company that the trade are indebted for the many valuable improvements in rubber goods. Take the rubber bands and rings made by this company. Is there a better quality on the market? Do not the trade appreciate the neat manner in which these bands are presented, put up as they are in cartons containing one pound, and each pound subdivided into eight two-ounce boxes? And all sizes are sold at one uniform price. The rubber copying sheets is another line which is fast coming into general use, as they outwear any other material designed for such purposes, and give universal satisfaction. Pencil cases and penholders made of hard rubber are other specialties of this company. When it comes to erasive rubber, Davidson's patent "velvet" eraser just "cleans out everything in the line." So popular did it become with the trade, and so large were its sales, that other manufacturers sought to divide the profits and started in on their own account to make and sell this same kind of erasive rubber. Of course, it was very gratifying to the Davidson Company to see its goods so highly appreciated by the trade in general and by other manufacturers in particular. The company liked the one, but could not stand the other, and a line must be drawn somewhere. Well, the courts were appealed to, legal talent elucidated all of the points, pro and con, and the court's decision sustained the claims of the Davidson Rubber Company. Elsewhere will be found the company's announcement on this special point in which the trade are personally interested. Forewarned is forearmed!

When it comes to manifold letter books, Boston again looms up before the minds of dealers, for Samuel Hano & Co., of this city,

(Continued on page 132.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (4) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

(Continued from page 130.)

are the largest manufacturers of manifold books and carbon papers in the world. In every commercial city of this country there is a growing demand for this class of goods, and in order to meet the wants of the trade the factory is run to its fullest capacity. Samuel Hano & Co. hold the trade because, with new and improved machinery, coupled with every facility for manufacturing, they are able to produce a superior line of manifold books and at prices which justify the trade in handling them. So send in your orders.

Then there is Ward & Gay, manufacturing stationers and jobbers of stationers' supplies. For the coming holiday season this house is presenting an elegant line of Christmas novelties, which embraces in the card line the choicest productions of all the well-known card publishers of America and Europe, besides a line of their own original novelties. Among their own productions are holiday souvenirs which it will pay the trade to closely examine. The goods are very rich in appearance, artistically made, up and show no little originality in design. Representatives of the house will soon take the road with samples. Look out for them if you want something real nice!

Another Yankee concern is the Union Cabinet and Paper Company, with headquarters in Boston, Moulton & Goodwin being the general agents. The trade are perfectly familiar with W. C. paper; it comes in all shapes and kinds. Different devices have been presented for the economic use of the paper, and though some are very good in their way, others are better yet; the best is the "Union" cabinets made by the Union Cabinet and Paper Company. These cabinets are patented; they are handsomely finished in bronze, ware or nickel, with cherry or other natural wood ends to match the closet in which they may be placed. The "Perfection" paper made by the company is in long continuous rolls, which, used with the "Union" cabinets, can be readily and quickly cut off any desired length, preventing waste and litter. Since the introduction of the "Union" cabinets and "Perfection" paper, hardly a year ago, sales have been steadily increasing. Nearly all of the hotels and public resorts of this city and neighboring towns have adopted them, and they are proving most satisfactory. From the publicity thus given, they have found their way into thousands of private residences. Designed as these cabinets were to prevent the waste of paper, the idea has been carried further, and they are now made in sizes ranging from ten inches to thirty inches wide for wrapping paper. Using wrapping paper in this way would prevent waste, and at the same time secure neatness. Storekeepers will find the wrapping cabinets very convenient, useful and ornamental. And stationers likewise.

While on specialties, Jenne's patent interest indicator should be mentioned. It is a very ingenious device, and those of the trade who have already secured one no doubt find it of much value. Its sales are increasing among the trade here. For calculating interest or discounts, and for ascertaining the number of days between any two given dates, the Jenne

interest indicator is just what is wanted. Simple in construction, though mathematically correct, it is easily understood and cannot get out of order. Still they get out—"by order!"

The Boston School Supply Company is presenting something new in the globe line. It is called Betts' Portable Globe, and is taking very well with public teachers, who find it so handy. It weighs but ten ounces, and is of large size. It opens and closes upon the umbrella principle, and when not in use can be placed away in a small box. The map outlines and geographical locations are correctly given, while the coloring is well set. For library use this portable globe will be found very convenient. Being very cheap (in price, not quality), it is within the means of every one. They will certainly have a large sale. Don't everybody want the world? Here it is.

A. L. D.

CINCINNATI CLIPPINGS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, July 29, 1884.

What news is there to be told about the trade in Cincinnati? There have been no mutations in the trade. Everything is as quiet and apparently as lifeless as the Dead Sea. A rain fell yesterday and to-day after a four weeks' drought—(less one day). From July 1 to July 28 the Ohio Valley in northern Kentucky and in southern Ohio and Indiana was parched by a hot sun in a rainless sky. Pastures withered, streams dried up, dust lay deep in the roads and in the fields, corn came into tassel not over breast high to a man, root crops wilted and drooped, apples all but shriveled on the trees and garden vegetables nearly perished. Farmers and country merchants began to feel alarmed, and the trade centres began to feel the effect of the danger. But the rain came at last and drenched the ground. Had its coming been delayed a week longer no after season could have saved the corn crop. In many instances it would have been a total failure. Fully a million of acres of corn have been affected injuriously by this drought, and that in one of the greatest corn-producing regions on this continent. This rain has changed the prospect from danger of total failure to a fair chance of nearly an average crop—from danger of blasting the entire corn crop to chances for a yield of forty million bushels. If a good season follows from now on, this rain may be valued as the starter of a benefit of from ten to twelve millions of dollars to the farmer in the yield of corn alone, to say nothing of tobacco, fruits, vegetables and the pastures. Before it came men began to look blue and to feel blue. It affected trade very perceptibly in Cincinnati. A great drought in 1882 cut off the corn crop of southern Illinois almost entirely, and the effect of that was felt very seriously in Cincinnati. The benefit of this rain is incalculable.

Business is dreadfully dull. Nobody is doing anything. Some improvement is expected in fall trade, but not much. There has been a lively movement in new wheat which has amounted to sales of about \$25,000 worth daily for above two weeks. That helps a little, but

the spurt will soon be over. A brief revival of trade in the fall is all that is expected now.

Merchants are now explaining how this dullness was brought about by their own greed—how they forced their goods on the country and overstocked by selling away ahead, and dating bills ahead and then making haste to deliver the goods on these future bills so as to cut off the opportunity for countermanding orders. Now the reaction is here, and while the commercial condition of the country is sound—or shows all signs of soundness—business is generally stagnant.

Money is close. Lenders prefer to hold for the present or to invest in real estate or in government stocks rather than lend. Banks have greatly reduced their loans and greatly increased their reserves. They are fully prepared for a siege. If cholera does not cross the water, there is a feeling that a change for the better will take place next spring. But the appearance of that spectre across the water is another menace to trade. Aside from the danger from pestilence, there is a feeling here that a rest will do the country good, and that business, when it does revive, will be the more vigorous for this repose.

It is now disbelieved here that the Harpers, of New York, have any interest in the costly new building which H. W. Derby is putting up at the northeast corner of Fourth and Plum streets. The Harpers have just discontinued their depository here which was in charge of H. W. Derby. They do not regard Cincinnati as a desirable distributing point for the present.

The following is a list of the trade visitors who have recently given Cincinnati a call: Mr. Clogston, of the Powers Paper Company, Springfield, Mass.; Wm. H. Sears, of the Acme Stationery and Paper Company, New York; W. A. Hall, of the Worthington Paper Company, Holyoke; A. Hausheer, of John Kraus, New York; a representative of the Merriam Manufacturing Company, Durham, Conn.; M. Vernon, of S. E. & M. Vernon, New York; Mr. Closson, of the Plimpton Manufacturing Company, Hartford; Oscar Weingarten, of Boorum & Pease, New York; E. E. Baker, of Clague, Schlicht & Field, Rochester, N. Y.; R. C. Chapin, of the Judd Manufacturing Company, Holyoke, Mass.; A. A. Goldschmidt, New York; and Mr. Ireland, of Milton Bradley & Co., Springfield, Mass.

Ed. D. Nute, of Nute & Blaine, booksellers, in Peoria, Ill., was taking in the hilltops and base ball last week, guided by his unsophisticated stationery friend, Carpenter. Mr. Nute had never been on any hill, and Mr. Carpenter hadn't been elevated for more than two years.

PRINCE WILLIAM.

A fan attachment is made which may be suspended over a dining table, in a parlor, bedroom or any other place where it may be desirable. It is worked by a treadle attached to a lever, and the fans are violently agitated with the very least effort. It is an excellent addition to a summer house.

Bear, and blame not what you cannot change.

GEORGE B. HURD & CO., MANUFACTURERS OF AND DEALERS IN FINE STATIONERY,

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:

EMBOSSER HAMMERED (Large), in Azure, Drab, Shrimp and White.
 " (Small), in Café, Turquoise, Silver Gray, and Marguerite.
 " WATERED, in Shrimp, Turquoise, Azure and Opaline.
 " PEBBLE, in Rose, Marguerite, Café and Turquoise.
 " MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
 " PIQUET, in Cream and Silver Gray.
 " GROS GRAIN, in Cream and Silver Gray.
 " ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.
 " EGYPTIAN LINEN, in all weights and sizes.

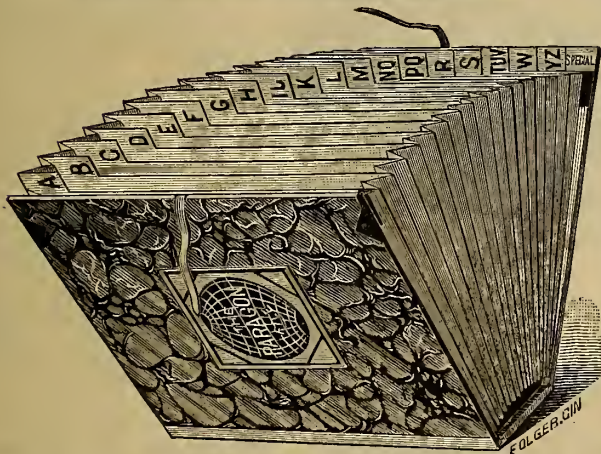
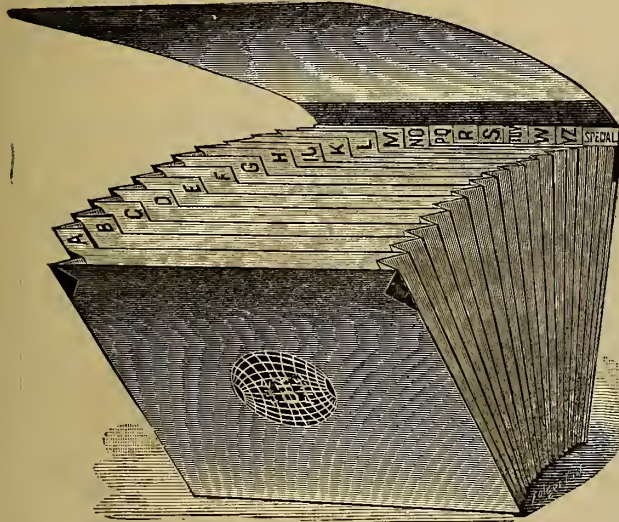
BUCKRAM BOND, in White and Blue.
 PERSIAN, in White and Cream.
 RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
 " CARDS, for Visiting and Correspondence.
 BIRCH BARK, in Cream and White.
 HAMMERED SILVER, in Cream and White.
 ALLIGATOR, in Russet.
 CELESTIAL, in Mazarin or Deep Blue.

SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

Our line of BRISTOL BOARDS, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Bevel, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

GENERAL AGENTS FOR Z. CRANE, Jr., & BRO.



If people will buy expansive files, here they are. The best files (for the money) ever heard of. Not patented—anybody can make them that knows how.

THE GLOBE FILES CO.,
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New York Branch, 28 Bond St. Canadian Agency, 31 & 33 King St., West Toronto.
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HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address
 HUB CARD CO., 149 Milk St., Boston, Mass.

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Just opened to the public with a choice line of

Books, Stationery and Fine Art Goods.

VISITORS ALWAYS WELCOME.

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RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents and Sole Manufacturers of Metal-Bodied Rubber Type, 291 Main St., Cor. Worthington, Springfield, . . . Mass.
 Oldest Rubber Stamp Manufy in New England & Largest in the U. S.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country. STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross, 60c. per quarter gross.
 Sold by all dealers. Price Lists furnished on application.
 The Miller Bros. Cutlery Co., Meriden, Ct.

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GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.



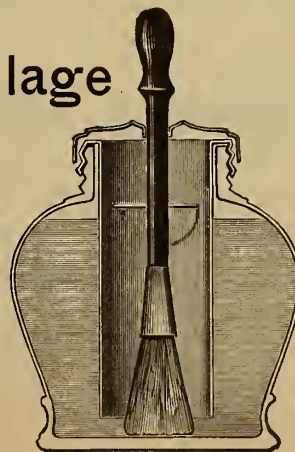
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The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

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 SANFORD MFG. CO.,
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❖ Dreka's ✦ Christmas ✦ Oddities ❖

WILL BE READY FOR DELIVERY SEPTEMBER 15.

Handy Writing Cases, Ivory and Brass Seals, French Sealing Wax, Dictionary Blotters, Menus, Programmes and Dinner Cards.

DREKA STATIONERY AND ENGRAVING HOUSE,

No. 1121 Chestnut Street, Philadelphia.

LEROY W. FAIRCHILD.
GOLD PENS.

ESTABLISHED 1843

AWARDED HIGHEST MEDALS

RECORD

NOVELTIES
PENCIL CASES ETC.

WHISTLES
MATCH BOXES CIGAR CUTTERS

FAIRCHILD

18 JOHN ST. NEW YORK

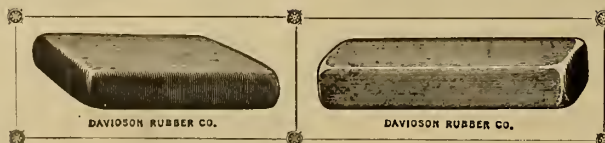
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AVOID
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Genuine Goods
STAMPED
LEROY W. FAIRCHILD.

— IMPORTANT NOTICE. —

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

BOORUM & PEASE,

Nos. 28, 30, 32 & 34 Reade Street,

—NEW * YORK,*—

—MANUFACTURERS OF—

BLANK BOOKS

AUTOGRAPH * ALBUMS,

Scrap Books, Portfolios, Writing Tablets,

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THE above constitutes the LARGEST VARIETY of Goods in our line made by any single establishment in the country. They are well adapted for all classes of trade, embracing, as they do, not only the cheapest grades, but all grades up to the very finest.

Our Fall Styles include a wonderful assortment of Novelties, suitable for either the Jobbing Trade or the Retail Dealer, and the attention of all dealers is respectfully invited to them.

The Lockwood Press.

Herewith THE STATIONER presents its readers with an engraving of the building which contains its office and which is known as the habitat of the Lockwood Press.

The location is at the southwest corner of Duane and Church streets in the city of New

York, the third or lower floor, the composing-room on the fourth floor and the press-room and the bindery on the fifth floor. All of the floors are well lighted, roomy and laid out in a manner best calculated to contribute to the comfort and convenience of the large corps of clerks, bookkeepers, reporters, printers and editors employed in connection with the Lockwood

Press. The business and editorial departments are handsomely furnished and provided with all of the conveniences of a first-class publishing house. Howard Lockwood, the proprietor, is the chief business manager, and watches over the different publications he controls with jealous care.

The printing department comprises well-equipped newspaper, book and jobbing departments, each under a special foreman and all under the management of one general super-



York, known as Nos. 126 and 128 Duane street. The building is 50 feet front by 117 feet deep, and has two entrances, the principal entrance being shown on the Duane street front, at the right of the picture. At present only the three upper floors are devoted to the uses of the Lockwood Press, but after February 1 next the lower floor immediately over the store-front, for which date its possession has been secured, will be occupied as well.

The business offices and editorial departments of the Lockwood Press are located on

Press. The business and editorial departments are handsomely furnished and provided with all of the conveniences of a first-class publishing house. Howard Lockwood, the proprietor, is the chief business manager, and watches over the different publications he controls with jealous care.

The publication department engages the attention of about fifteen persons, of whom three have charge of branch offices at Boston, Chicago and Philadelphia, and in addition there are about ninety agents and representa-

intendent. The composing-room employs on an average sixty hands, the press-room engages the services of about twenty-five and the bindery twenty hands. The press-room contains seven large steam presses of the latest improved construction, to which two others are shortly to be added and several small jobbing presses. These presses are run by a forty horse-power, high-pressure engine. The bindery is provided with all of the newest machinery in paper cutters, smashers, presses, &c.

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Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

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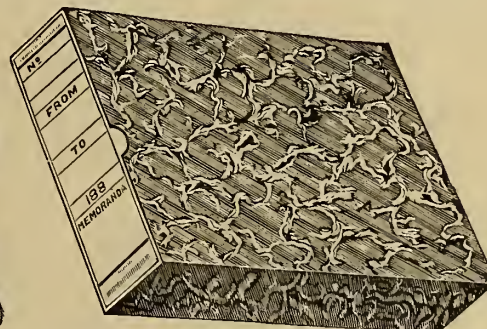
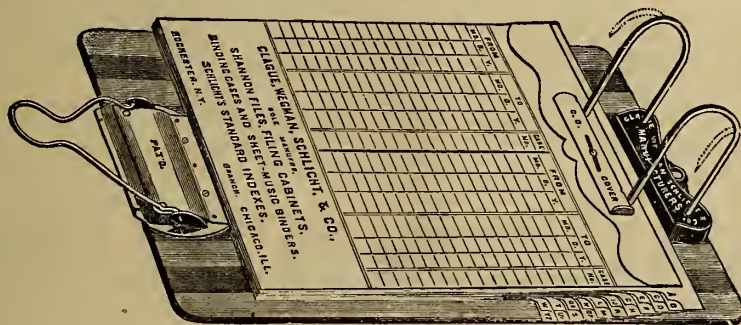
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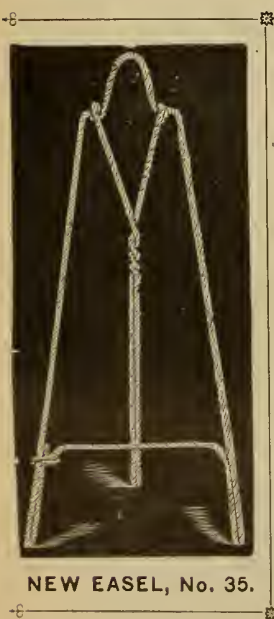
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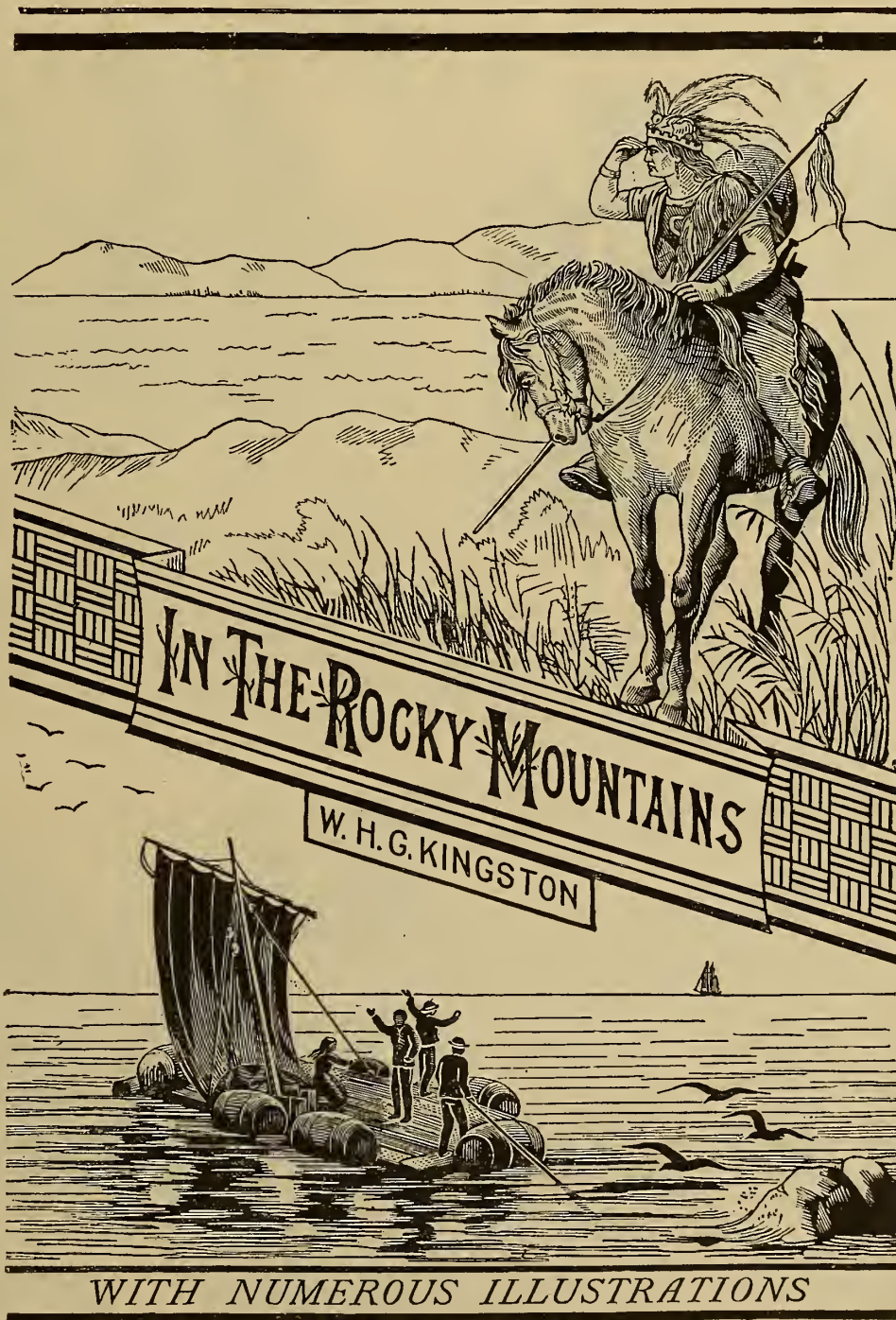
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Some Venetian Visiting Cards.

In the Museo Civico at Venice there is a collection of visiting cards belonging to various periods. The earliest are assigned to the end of the sixteenth century, but the majority date from the close of the Republic and the

every one; and so they either designed their cards for themselves, bestowing much labor and ingenuity on the work, or they employed some distinguished artist to furnish them with a design. Even Canova did not refuse to put his genius to this service for his friend Capello; and one of the most beautiful of these Venetian visiting cards is that drawn and printed in London for Alvise Pisani, by Henry Tresham, the English painter.

The collection of printed cards begins with a series of eight which clearly belong to the same period. It is, perhaps, doubtful whether they are especially Venetian; their character is rather German than Italian. Under any circumstances, they were not designed for any particular individual, but for sale to the general public. In each case the scroll for the name is a blank, and the coat-of-arms is left

troops manœuvering. The others of the series are very similar in design and in manner of execution. They are carefully engraved and elaborately wrought; much pains have been spent on the embroidery of the dresses, the fringes and the furs. It is probable that they all issued from one firm; but there is nothing to indicate the exact date or the ownership. And although they appear in the museum catalogue as visiting cards, they would have served equally well for book plates, and as such they may have been used.

The cards in the next series are undoubtedly Venetian. The series numbers nine specimens. They were thrown off for sale to the general public, and each one shows us some view of Venice—the Rialto, the Piazza, the Pont della Paglia, or the point of the Dogana. Beneath the picture a space is left for the name of the visitor. Of these nine I quote two—one is engraved on steel, and the other etched. The first is a view of the Rialto, looking down the Grand Canal, with the beautiful palace of the Camerlenghi on the right-hand side, where all the fruit and vegetables from Mazzorbo, Torcello, Malamocco and Pelestrina is brought each morning to be sold. Near the bridge are two gondolas, whose full equipment of *ferro*, *felse* and *batticopo*, or pall of black cloth behind, determines the date of the card as not earlier than the middle of the last century. The etching has been reproduced (VI.) for this article. It represents the great national festival of the Venetians, the function of Ascension Day, when the Doge went out beyond the Lido port to wed the Adriatic, and



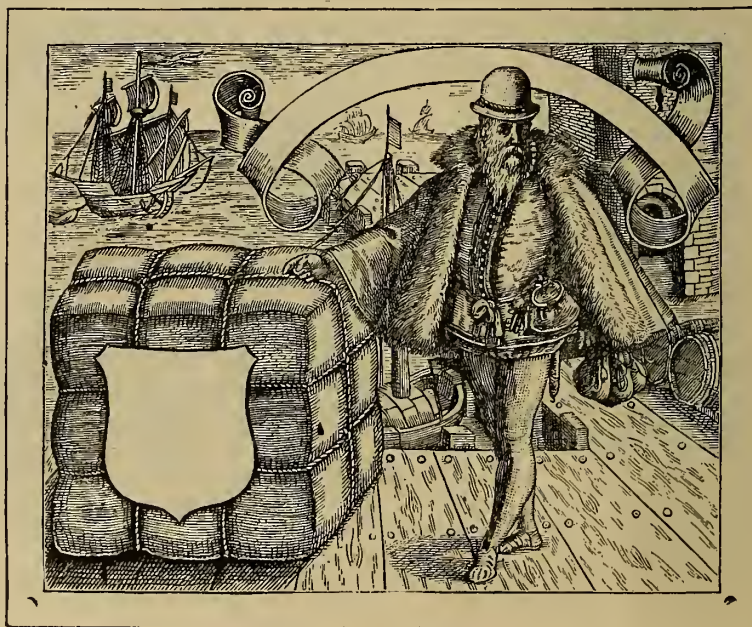
VENETIAN VISITING CARDS.—I. MILITARY.

opening of the present century. The collection was made by Teodoro Correr, the indefatigable founder of the museum, and is interesting not merely for the designs upon the cards, but also for the historical names which several of them bear. I have not been able to discover the date at which visiting cards were first introduced in Venice; but the custom of using figured calling cards is certainly older than the earliest of these printed specimens; for in the same museum there are a few cards of an earlier date designed and painted by hand. These, however, from their very scarcity, could have been used upon great and ceremonial occasions only; and the visiting cards here reproduced are all printed.

The etiquette of visiting was always a serious duty in the social life of the Venetian nobility. On every conceivable occasion, on departure from the city, on return, on birthdays, saints' days, New Year's days, a family was expected to leave cards on all its acquaintances, and these visits had to be returned. And as the vigor of the Venetians slowly dwindled away and lost its force in the inanities, the luxury and effeminacy of an enervated and corrupt society, more and more time and thought were bestowed upon the petty formalities of life; it became a matter of pride to invent a design, and the dandies of Venice piqued themselves on the elegance of the cards they left upon their friends. And hence arose a trade in card-making to meet the demand. Those who were careless in such matters would go to their stationer and buy the design that happened to be in fashion. At one time it was a picture of the Rialto, at another the favorite pattern was a sketch of some of the statues round the Pradelle Valle at Padua; but the more modish and æsthetic were not content with cards cast off by the hundred and used by any one and

bare to be filled up at the owner's pleasure. One is the visiting card of a courtier. It represents the gentleman in a slashed doublet and hose of the Sixteenth Century, holding a flaming heart in his hand. Over his head is a shield with its mantling surmounted by the helmet of a nobleman, and a space left for a crest. Another, which we engrave (II.), was evidently designed for a shipping merchant. It figures the trader in round hat and fur cloak, holding his moneybags in one hand, while the other rests on a bale of goods which lies near him, as though to say, "This is mine." The

bale has a shield upon it left blank for the owner's coat. On one side of the wharf are warehouses, and on the other, out to sea, rides the merchant's galley. A third specimen, also engraved (I.), was designed for a general officer. His arms are to appear on the shield which his esquire bears before him. In the background is a range of low hills, a walled village or castello, the camp of an army, and



VENETIAN VISITING CARDS.—II. MERCANTILE.

thus proclaimed the indissoluble union of Venice and the sea on which she lies. In the far distance is the Campanile of Sant' Elizabetta del Lido, and nearer, in the middle of the picture, the island of San Giorgio Maggiore. The great galley is the Bucentaur, the state barge of the republic, decorated in crimson velvet and gilded carving. The Bucentaur is followed by the gondolas of the Venetian no-

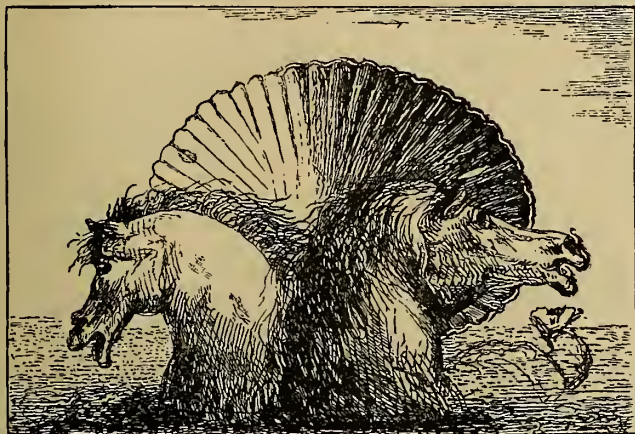
bles and people; and the smaller boat with the flag, which is tied to the barge's stern, carries the chief of the faction of the Nicolotti, who was head and representative of the whole Venetian *popolo* on Ascension Day. The flag

had become so reduced in circumstances that they formed the poorest part of the population of Venice. The instinct of their caste brought these broken nobles together in one quarter of the city, near the church of San Barnabà,

whence they took their name of Barnabotti. As nobles they refused to work, and claimed support from the State. This was given them by means of small offices and sinecures bearing a salary, and, when these were exhausted, by direct largess from the exchequer. The daughters of the Barnabotti also enjoyed special privileges of begging, and held a virtual monopoly of that trade in certain quarters. The Bar-

reformer. He began by inveighing openly in the council against the ancient constitution, while outside he caught the popular ear by delusive promises of equality, and secured all the poverty-stricken nobles by hopes of a division of wealth. The government took no notice of his speeches or action until, in 1780, they were startled by the election of Pisani to the office of Procurator of St. Mark, one of the highest offices of State and in the direct road to the ducal throne. It was usual for the newly-elected procurator to entertain his supporters at a banquet in the Procuratorial Palace on the day of his installment. Pisani was elected in March, and the banquet took place on the 29th May, after the customary procession through the Merceria. The feast was a revolutionary one, even down to the confectionery, which bore anti-aristocratic sentiments and rhymes; the walls were hung with pictures symbolizing reform, and cards, such as the one before us, were distributed among the guests. But the government had at length determined to arrest the man who openly proposed to overthrow the constitution, and hints of this resolve were found scattered about the banquet-hall on little scraps of paper bearing these verses: "To-day on the spree and to-morrow in jail"—"Ancuo ingresso, doman processo" ("To-day procession, to-morrow prosecution"). These warnings were justified by the event. On the 31st Pisani was arrested and committed to prison in Verona, where he remained for eighteen years, till the fall of the Republic restored to him his liberty.

The next number on my list is chiefly inter-



Isabella Teotochi — Marin

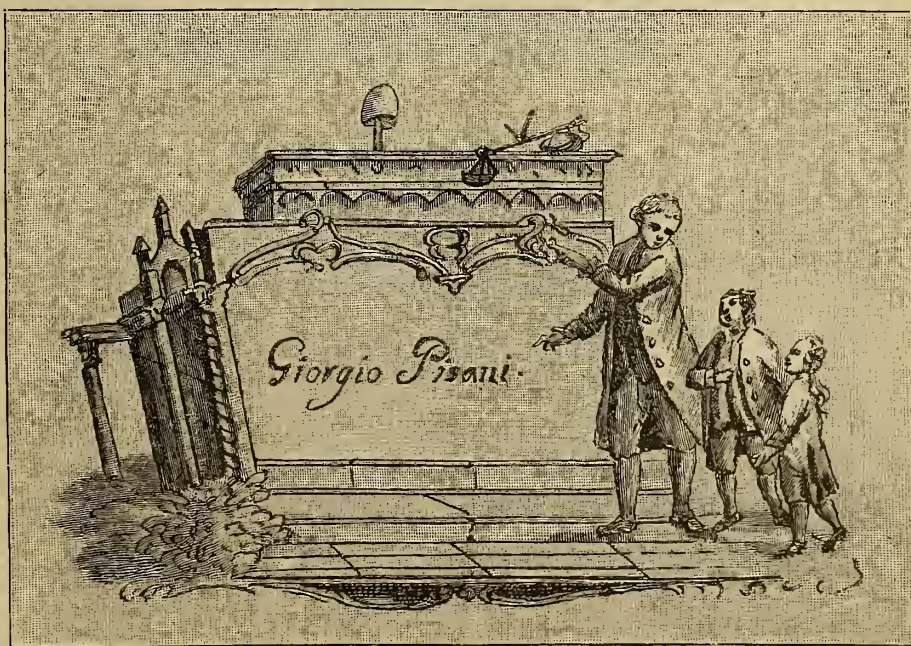
VENETIAN VISITING CARDS.—III. ARTISTIC.

at his masthead is the standard of San Nicolo, given into his charge on the day of his election as head of the faction.

My other specimens possess an interest beyond that of their subject and workmanship, for they were designed for private individuals, not for sale to the general public, and several of them bear names which have played a prominent part in the last years of the Republic. But I must quote two cards of Venetian ambassadors. The one (V.) presents a Cupid with a flaming torch sitting near a rock, on which is engraved "L'Amasciator di Venezia;" the other shows us a handsome young Mercury, lying on some masonry, which bears the same inscription. There is nothing to indicate who the ambassadors were, but from the style of their cards it is probable that they were among the very last of the Republic.

My next selection (IV.) has a much higher interest. It is a design in pen and ink and sepia, the work of the man whose name it bears, Giorgio Pisani, a revolutionary noble, demagogue and tribune of the people, who played no small part in the last years of the Republic. Pisani himself explains the allegory which he depicts upon his card. "It represents," he says, "myself showing my children the fall of the late barbaric government, which is here properly symbolized by a ruinous piece of Gothic architecture. Near this you see another piece of architecture, square in form, symbolizing solidity, and above it are planted the ensigns of Liberty and Equality." Among the many difficulties which overwhelmed the Venetian Government during the eighteenth century, not the lightest was the question of the impoverished nobility. Thanks to profuse expenditure and reckless commercial gambling, many noble families

nabotti, in fact, became a caste of beggars within the noble caste; their numbers increased, and the dangers of the situation soon made themselves felt. For the nobles, though ruined in all else, were nobles still, and possessed their votes in the Great Council, the fountain of all offices in the State. They occupied a certain place in the Council Hall, and soon reduced obstruction to a paying trade.



VENETIAN VISITING CARDS.—IV. POLITICAL.

They suffered no measures to be passed, nor any magistrates to be elected, unless their votes were bought, and by the sale of these they eked out their miserable livelihood. This was just the class of men made to the hand of a demagogue; and it was through them that Giorgio Pisani attempted his career of political

esting as being the work of Canova, designed by him for his friend Capello. The Cavaliere Capello belonged to the very last of the Procurators of St. Mark. During his term of office the Republic was suppressed, and Capello, though he continued to use this visiting card, was obliged to paste a piece of paper over the

title of Procurator. Another, perhaps the most interesting card of all, belonged to the last of the Doges, Ludovico Manin. It represents an Adonis asleep at the foot of a tree; on a rock are two doves. It is anything but an heroic design; and it fitly represents the feeble and irresolute temper of its owner. Manin was the scion of a Friulan family ennobled in the middle of the seventeenth century. His great wealth marked him out for succession to the dukedom on the death of Paolo Renier. When Pietro Gradenigo, his rival for the office and head of one of the noblest Venetian houses, heard the decision of the electors, he exclaimed, "I ga fato doxe un furlan! La repubblica xè morta!" ("They've chosen a doge from Friuli! The Republic is lost!") The prophecy was fulfilled. Manin accepted office reluctantly, filled it timorously, and abandoned it miserably. As an argument against the assumption of the dogeship he pleaded his wife's aversion to becoming Dogressa, and when the supreme moment arrived, and Napoleon threatened to extinguish the Republic, he shut himself up in the palace, surrounded with cannon and guards, afraid of the French, in terror at the Venetians, and only too glad to lay aside the ensigns of his office. He handed the white linen cap, which the Doges wore, to his servant, with these words, "Tolè questa, no la doperò più" ("Take this away, I shall not use it again"). Finally, on the 3d June, 1797, at the demand of the French, Manin surrendered the ducal bonnet, mantle and robes, all the insignia of his dignity, which were burned along with the Libro d'Oro at the foot of the tree of Liberty on the Piazza. But he paid a terrible price for his poverty of spirit. The sight of him became odious to the Venetian people; he was openly cursed and insulted in the streets. Finally he shut himself up in his house, hardly ever venturing to cross the threshold, and, dying, left a large part of his fortune to pious purposes by a will that is full of tears and sighs over a life which had been cast miserably among circumstances with which it was quite unable to cope. To have saved the Republic was in all probability an impossible task; but Manin was not the statesman to attempt it, nor even to maintain the dignity of Venice at the moment of its dissolution.

The two last cards of which I shall speak belonged to two people who were famous in Venetian society at the close of the last century and the opening of the present. The first

(VII.) is the visiting card of the Baron Vivant-Denon. It is an etching designed by Denon himself, and represents the steps of a palace on a canal, with the baron's gondolier announcing his master's name to a servant, "El Cavalier Denon, sa la" ("the Chevalier Denon, you know"). And the servant answers, "Ho capito tutto" ("I understand"). Denon had filled the post of Gentleman of the Bedchamber to Louis XV. and XVI.; the Revolution drove him from France, and he took up his abode in Venice, where he became one of the devoted and regular attendants on the salon of the famous Mme. Albrizzi. Denon was an artist and friend of artists, and for him Mme. Vigée-Lebrun painted the charming portrait of

devoted to her fair-haired rival, Maria Benzon, heroine of the most famous of Venetian barcaroles, "La biondina in Gondolella." He refused to allow his portrait to appear among those of Mme. Albrizzi's slaves; and he calls her—certainly with less than the admiration which she expected and probably with intent to sting—"an accomplished mother," "the De Staël of Venice."—HORATIO FORBES BROWN, in *Magazine of Art*.

The Thorp Manufacturing Company.

The only firm in New England making the manufacture of autograph albums and

scrap-books special features is the Thorp Manufacturing Company, of Boston.

Judging from the rich and elegant samples displayed for the coming holiday trade, this house may well rank among the leading establishments of the kind in America, and it is somewhat doubtful if any house in the country can show a line more extensive and varied or of better grade and quality.

Mr. Thorp, the energetic manager of the company, recognizing the fact that there was room for improvement in the autograph album and scrap-book line, and recognizing also that the tastes of the peo-

ple were being educated to a standard which would demand something more artistic than the old-time publication so common to the trade, determined to show that American enterprise could produce a line of goods far superior to anything of the kind heretofore placed on the market.

With that end in view, the services of first-class artists and designers were secured to illustrate pictorially some of the familiar lines of American poets.

These illustrations, with appropriate quotations, serve to embellish the new line of autograph albums which the company is now offering to the trade. This line, which embraces many designs and styles, shows originality of conception, while the subjects illustrated are most artistically treated. The albums are decidedly novel and unique, and have already attracted considerable attention from prominent jobbers, who pronounce them the best selling goods in the autograph album line ever handled.

In scrap-books the Thorp Manufacturing Company display a line which can hardly be equaled. "Ideal Heads," which the company presented late in the season last fall, and



VENETIAN VISITING CARDS.—IV. AMBASSADORIAL.

the Albrizzi which is now in the possession of that family. It was for Mme. Albrizzi—while she was still Mme. Marin—that Denon etched the only one (III.) which remains for me to notice; a very spirited design of two seahorses with a clam-shell behind them in allusion to the sea name of her husband. Isabella Teotochi was born at Corfu in 1760. She was extremely beautiful and accomplished, and married when quite young Carlo Marin, an officer high in the Venetian naval service. From him she separated and married the Count Albrizzi, in whose house she presided over the most brilliant and intellectual society that Venice had to show. Mme. Albrizzi was in Venice during the fall of the Republic and the subsequent occupation by the French and then by the Austrians; but these thrilling events seem hardly to have fluttered the elegant repose of her salon and casino, where *mot* and *repartee* reigned supreme. Mme. Albrizzi gathered around her many distinguished people, Lally-Tollendal and d'Hancarville, from France; Byron, Canova, Ugo Foscolo and Pindemonte. She has left us a vivid picture of some of these men in her volume of portraits. Byron, however, was no friend of hers; he was altogether

which met with such ready sale that many orders were left unfilled, is a line to which several new designs have been added. Some of the heads are taken from life, and the happy expressions of childhood are most aptly depicted,

from the great poet, and each quotation being aptly illustrated. The illustrations are by C. W. Sanderson and Lewis K. Harlow, Boston artists.

The title-pages are beautifully illustrated in

as they do the poetic thought of choice selections.

"Around the brown meadow, adown the hill slope,
The voices of morning were whispering hope."

Do not these beautiful lines from "Lucile" call to mind some sylvan retreat? Can one not picture the rippling stream and the early rising sun? Such scenes has the artist depicted, emblematic of early morning.

As illustrative of Noon, the artist has selected those familiar lines from Wordsworth:

"That moss-covered vessel I hail as a treasure,
For often at noon when returned from the field,
I found it the source of an exquisite pleasure,
The purest and sweetest that nature can yield."

Here is the old-fashioned farm-house, the well and the almost forgotten well sweep; the farmer-boy returning from the field with rake over his shoulder, while a marine view gives an air of calmness and quiet rest to the scene.

From Gray's "Elegy" come the lines which are so prettily illustrative of Evening, and which the artist has pictorially presented. In the far distant is "the ivy-mantled" church tower; in the foreground stands a maiden gazing pensively upon the western sky and watching the fading light upon the distant hills, where

"The lowing herd winds slowly o'er the lea,
The plowman homeward plods his weary way,
And leaves the world to darkness and to me."

The closing theme is Midnight. How suggestive are the quiet scenes presented! The "dark church tower" rising so majestically from the sombre shadows below to catch the first rays of Night's silvery light; and the heavy-looking bridge, deserted save by one lone watcher who from the distant darkened

thirteen colors, one presenting the "Belfry of Bruges" with

"Evangeline peering out in the darkness;"

the other title-page is illustrated with the portraits of "Paul Revere," "Excelsior," "Evangeline" and "Alden;" to the left is a pretty marine view, while the noble Priscilla is seen knocking at a door, illustrative of the quotation from "Miles Standish,"

"I saw her going and coming,
Now to the grave of the dead,
and
Now to the bed of the dying."

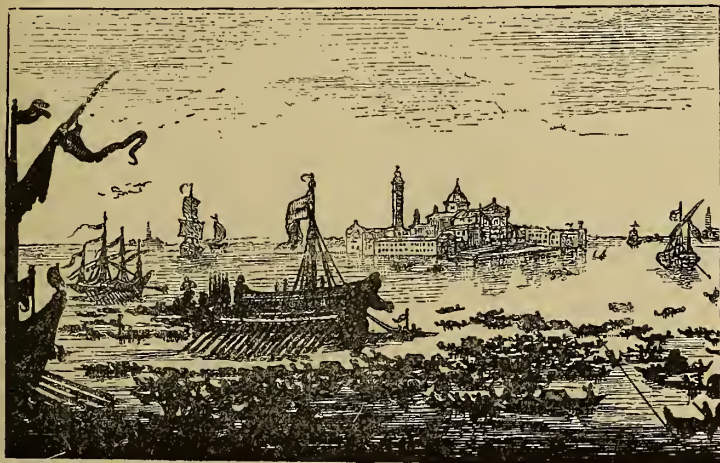
The covers are very artistic and neatly gotten up; one giving an outline view of Longfellow's house at Cambridge, and the other presenting a stream crossed by a massive bridge, illustrating his lines—

"I stood on the bridge at midnight," &c.

Each of the covers is ornamented with a medallion portrait of the poet. The cover ornamentations are in silver and gold. These albums are in various binding to suit individual tastes.

In "The Hour" are eight illustrations, representing Morning, Noon, Evening and Midnight in summer and winter. The designs are well executed by Lewis K. Harlow, and they are graphic sketches in color, depicting

horizon sees fair Luna mount the skies. From out the blackened clouds shines forth the goddess of night, who upon Æolian chords adds a chorus to the "music of the spheres" as the



VENETIAN VISITING CARDS.—VI. GENERAL AND FESTAL.

giving to the covers upon which they are embossed very pleasing effects. Some of the heads are framed with a rich border in silver and gold, representing neat floral designs; others are embossed upon a richly chased gold background, and other designs are in push.

"Fox Glove" is another series, having upon the covers beautiful reproductions of floral designs representing fox gloves, daisies and ferns.

Another line of scrap-books in the floral order is the "Acorn" series. The designs are faithful presentations, somewhat subdued in tone and coloring, modest in decoration, and designed especially to meet the wants of a refined and cultivated taste.

"The Bronzes" is the name of another line in scrap-books, so-called because the covers present metallized scenes in full relief. These "bas-reliefs" are genuine metal, and are in different colors, representing bronze, brass, silver and gold. A full plush border heightens the effect, giving to the covers a very chaste and rich appearance.

These are only a few of the designs displayed by this company in the scrap-book line. There are many others equally worthy of special mention, and it will pay the trade to carefully examine them. Finer goods cannot be found elsewhere.

In autograph albums the line is very extensive, embracing a hundred different styles all of which are elegant samples of the publisher's art. Two publications in this line, the "Longfellow Album" and "The Hour," are certainly some of the most beautiful works of the kind ever introduced to the trade, and they are having an unlimited sale, which such artistic productions so richly deserve.

Of the Longfellow albums there are two, each having six different familiar quotations



VENETIAN VISITING CARDS.—VII. INDIVIDUAL AND HUMOROUS.

winds take up "a song of the night," How charmingly do these scenes picture Longfellow's lines:

"I stood on the bridge at midnight,
As the clocks were striking the hour,
And the moon rose o'er the city,
Behind the dark church tower!"

These descriptive illustrations give but a faint idea of the beauty and artistic merits of this line of autograph albums, and the attention of the trade is called to the handsomely illustrated "four-page" inset which appears in this issue of THE AMERICAN STATIONER.

Toy Whips.

The manufacture of toy whips has developed into quite an important industry in this country. There are a number of factories located in the large cities and several hundred operatives, mostly boys and girls, are regularly employed in them. A small proportion of whips are made entirely by hand, but the majority are made partly or wholly by machinery. The covering of the whip is done by machinery. The machines used by one factory are the same as those used by another. They are simply braiding or weaving machines, having from 16 to 24 bobbins each. The machines are operated by steam, and have girl attendants. A factory in Williamsburg, whose output alone is 450,000 a year, claims to have the only machine used to taper the reeds. This is very simple in construction, and is not patented. Great care, however, is exercised to keep the machine covered so that it may be concealed from the view of visitors.

There are some twenty-five different kinds and styles of toy whips made. The outside of whips consists of different colored threads woven into various fanciful designs. Another variety has a covering of strips of leather of different colors, braided by hand. This style comes with plain whistle mounting; also nickel and celluloid mountings. Whips retail for one cent up to fifty cents, according to material, style of finish, and whether hand or machine-made. They are used largely for whipping tops, equestrian purposes, and recently it has been the fashion for young ladies attending picnics and other social gatherings to carry a nobby toy whip. Hence, the origin of what is known as the "flirting whip."

Phosphorizing Brass.

J. Whiting places bronze or brass wire in a solution of from $\frac{1}{8}$ to 5 per cent. of phosphorus in ether, bisulphide of carbon, or olive oil; 5 to 10 per cent. of sulphuric acid; and 85 to 95 per cent. of water, until the metal begins to take up the phosphorus. The wire is then drawn to one number finer and placed in a closed retort, with a thin layer of phosphorus, so that the phosphorus vapor may spread over the surface of the wire. The wire is then packed in charcoal, which is kindled, and after proper annealing the wire can again be drawn to a finer number. This process is repeated until the desired fineness is obtained. Wire thus phosphorized is very tough, takes a high polish, and is not easily corroded.—*Dingler's Journal*, February 27, 1884.

GEO. ROUTLEDGE & SONS'

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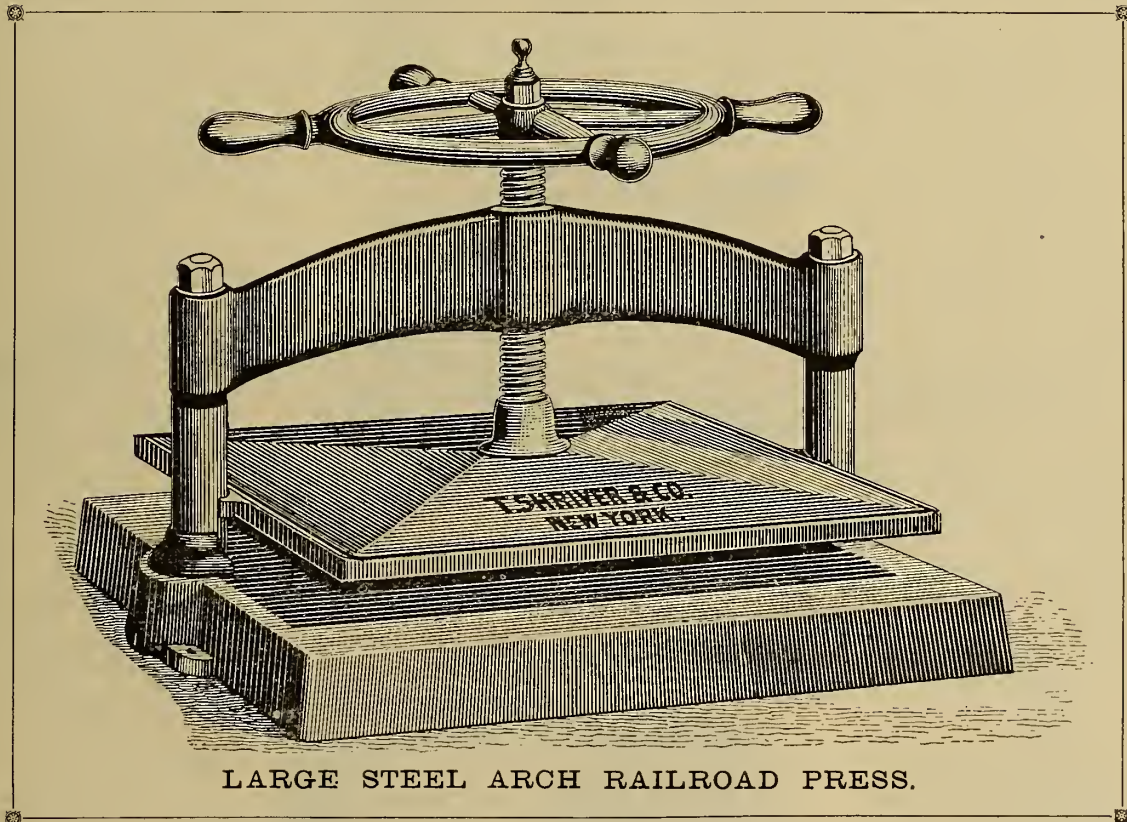
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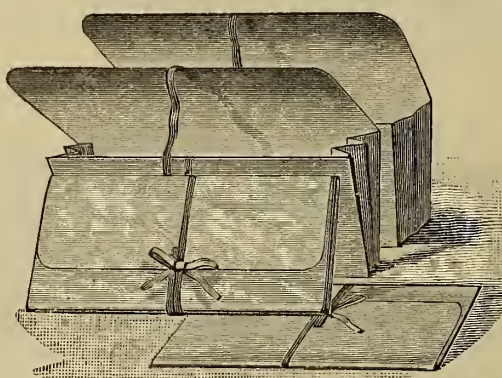
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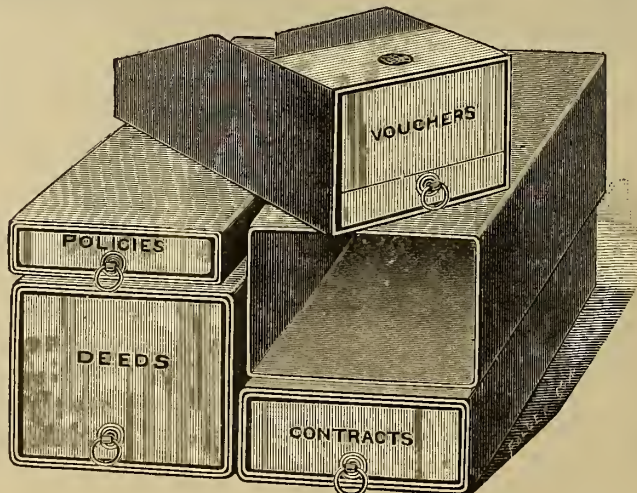


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No. 300,979. Package and Book Holder.—Chas. Huff, St. Louis, Mo.

No. 301,047. Delivery Mechanism for Web-Printing Presses.—Luther C. Crowell, Brooklyn, assignor to R. Hoe & Co., New York, N. Y.

The combination, with means for advancing two webs or sections side by side, of means for transferring laterally one of the webs or sections to associate it with the other, and means for automatically conducting the leading end of said transferred web through the transferring mechanism.

No. 301,052. Ticket-Punch.—William Cowan Fisk, Toledo, Ohio.

No. 301,056. Pencil-Case.—John C. Haring, Jersey City, N. J.

No. 301,066. Pantograph Engraving-Machine.—John Mowat, Barrhead, County of Renfrew, Scotland. Patented in England, September 14, 1883, No. 4,399.

No. 301,084. Tubing and Printing Paper Bags.—Andrew J. Boynton, Malden, Mass.

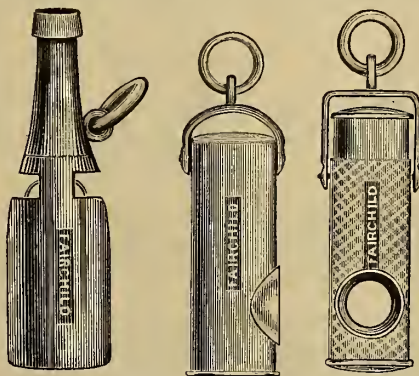
No. 301,102. Map-Exhibitor.—Alexander Dom, Mount Healthy, Ohio.

No. 301,133. Combined Pencil, Eyeglass, Ticket, and

of saturated glue, glycerine, Canada balsam, oil of cloves, syrup, and chloride of zinc or of magnesium.

DESIGNS.

No. 15,087. Ornamentation of Paper.—Bowie Dash, New York, N. Y. Term of patent, 14 years.



No. 15,093. Wall-Paper.—Augustin Le Prince, New York, N. Y. Term of patent, 3½ years.

Pencil Charms and Novelties.

Of the ornaments which play an important part in the dress of a lady or gentle-

man cannot get out of order. It is made in gold, sterling silver, and rolled gold plate, in different designs. Another cut shows a thrill, fog-horn, bicycle and nautical whistle. This is made in various designs and in various styles of finish, to suit buyers. The remaining engravings show a number of forms of charms in pencils, whistles, button-hooks, &c. It is needless to say that the line of goods illustrated has no superior in the market, either in respect to novelty, number and variety of designs, fine workmanship and salability. The collection of samples, which Mr. Fairchild's commercial travelers will show the trade this season will be far in advance of anything that has yet been introduced in this line, and buyers should defer placing their orders until they inspect it.

Combined Ink Bottle and Filler for Fountain Pens.

The accompanying cut represents an ink bottle, with a new patent device for filling fountain and lithographic pens.

The object of this invention is to do away with the frail glass filler which has been an objectionable feature to all reservoir pens.



Bouquet Holder.—Wilkins Lilley and Winfield S. Chedister, Newark, N. J.

No. 301,137. Process of Making Crayons.—Jacob S. Lowe, Geneva, Ohio, assignor of one-half to William B. Thompson, Detroit, Mich.

A mode of manufacturing crayons, consisting in forcing the composition of which the crayons are made while in a plastic state into a die having smooth sides, allowing the same

man the numerous productions in jewelry, properly belonging to the stationery line, are not least. These have been multiplying of late years, and their increasing popularity has led to the introduction of many designs, remarkable not only for novelty of form, but for the ingenious mechanical devices contained in them. Many of the products of the jeweler have for years comprised a part of the staple line of goods carried by stationers, booksellers, newsdealers and others. Among these may be mentioned gold pens, pencils, &c., but of late years the line of stationery jewelry, so to speak, has greatly extended, and very much to the credit of the manufacturers, be it said, no articles of personal adornment have reached a higher degree of perfection. Some of the latest novelties in charms, for instance, are not only very novel and beautiful in design, but show a great deal of fine handiwork.

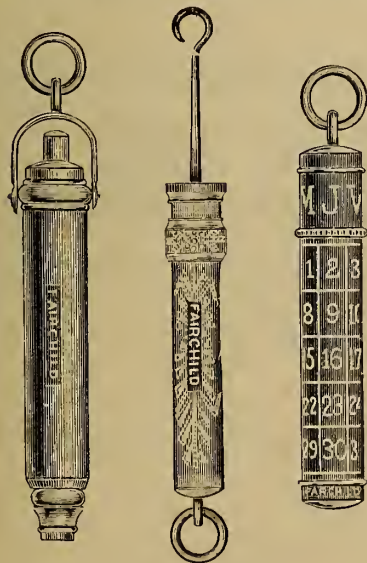
The old established house of Leroy W. Fairchild, in addition to its regular line of goods, which has attained such a deservedly excellent reputation among dealers, has brought out a great number of novelties in charms for the fall trade. These consist of cigar cutters, thrill, fog-horn, bicycle and nautical whistles, cigarette holders, button hooks, &c.; also, pen and pencil, toothpick, and an endless variety of other charms. The designs of these novelties are not only new, but their mechanical principle is of recent invention, and has been patented, thus giving to Mr. Fairchild the exclusive right to their manufacture. The magic, automatic cigar-cutter is something more than an ornament. It has the merit of utility, and is said to be the best thing of the kind in the market. It makes a clean V-shaped cut, and

The filler in this case is attached to the ink bottle and is always ready for use, while at the same time it acts as a permanent cork or stopper to the bottle. The ink used is Caw's Black Fluid, which is specially filtered for this purpose. Each bottle is placed in a strong



pasteboard box and can be carried with safety in a trunk or valise. It is handled by the Fountain Ink Company, 62 Cliff street, New York.

Flower-pot covers for hand-painting are novelties in the English trade. They are hexagon shaped, made of beveled gilt edged cardboard. They may be decorated according to taste.



to partially harden or set, and then expelling the crayon from the die by pressure.

No. 301,158. Game or Toy Block.—Walter S. Ravenscroft, Parkersburg, W. Va.

Game or toy blocks made from paper or wood pulp, as set forth.

No. 301,176. Adhesive Wafer.—Alfred Spitzli, West Troy, N. Y.

An adhesive wafer or compound, consisting

PROFITABLE * GOODS * TO * HANDLE.

THE MONOGRAM LINE

— OF —

Advertising Cards, Folds

— AND —

SPECIALTIES.

In presenting our new line we desire to say that *years of experience* and continued connection with the trade enables us to furnish such designs as are especially demanded by Consumers and Advertisers.

Our full line of Samples sent on receipt of **\$1.00.**

SOMETHING ENTIRELY NEW FOR ADVERTISING.

— * A BEAUTIFUL LINE OF ORIGINAL AND UNIQUE * —

*** Picture * and * Story * Books, ***

As cheap as shape *Novelties*. Suitable for any line of *Business*. Five Samples Post-paid, **25 cents**. With Large Book and two 14 x 18 Chromos, **50 cents**.

CONTINUAL PRODUCTION OF NOVELTIES.

BAKER & HAYES, 125 & 127 NORTH 4th STREET,
Lithographic Publishers. Philadelphia, Pa., U. S. A.

CARD BOARDS & CUT CARDS

— * FOR * —

PRINTERS' AND STATIONERS' USE.

Any Desired Size Furnished.

ODD SIZES FURNISHED WITHOUT EXTRA COST.

If you have any special size you are using it will pay to send for Estimate and Samples.

T. M. SIMPSON,
21 South Seventh Street, Philadelphia, Pa.

Price List of Chromo and Bevel Edge Cards issued monthly, and sent with samples on application.

The Writing-Pad Industry.

The manufacture of writing pads is comparatively a new industry. It had its origin only a few years ago, and although the number of establishments engaged in the business is small compared with many other older industries, the consumption of pads is enormous and is continually increasing, and even now the production can hardly keep pace with the demand.

The Acme Stationery and Paper Company is a representative concern in the manufacture of writing-pads and tablets. It started with the inception of the business, and perhaps as much credit is due to it for the impetus given to the pad business within the last few years as to any other one concern. Indeed, it fairly represents the growth of the pad industry in this country. In 1878 Samuel I. Knight started in business at No. 75 Fulton street, New York, under this style. Prior thereto there was no concern engaged exclusively in the manufacture of writing pads, but Mr. Knight conceived the idea of making a distinct business of it. He began, however, in a small, experimental way, trusting to his sagacity, enterprise and industry, to make the business profitable. He started with the manufacture of manilla writing papers for educational and manuscript purposes. One great difficulty with which Mr. Knight had to contend in the introduction of his goods was the absence of any demand for them. Dealers in stationery looked upon writing pads with something akin to distrust, and it was impossible to induce them to touch this now largely-handled article of merchandise. In order to create a demand for pads Mr. Knight had to go direct to the consumer, which was, to say the least, a herculean task. The attention of consumers having been at length drawn to the goods the business of supplying the trade grew rapidly. In May, 1880, owing to its increase, Mr. Knight was compelled to remove to No. 117 Fulton street, where his facilities for the manufacture of pads were largely increased. Owing to a still further increase in business Mr. Knight was compelled to make another removal in May of this year. The illustration accompanying this article shows the large, handsome building at the corner of Walker and Centre streets, in which the factory and business offices of the Acme Stationery and Paper Company are now located. The fourth floor of this building, which has a frontage of seventy-five feet and a depth of seventy feet, is devoted to the office, storeroom for manufactured goods and shipping department. At least one million pads, made of different sizes and grades of paper, are stored on this floor at one time.

In the factory, on the next floor, the company has all of the latest improved machinery, with a capacity of producing 50,000 pads a day. It uses almost all grades of paper, from cheap news to the finest quality of bond, velum linen and French quadrille. The paper comes direct from the mills, where it is made

expressly for the company in such grades, qualities, weights and sizes as it requires. It then goes through the different departments of counting the sheets, ruling, cutting, binding, &c., until it becomes the perfect pad ready for the market.

The number and variety of writing pads, tablets, &c., now made by the company is very large. Its goods are made up in a neat, handsome form, and the line embraces pads used for almost every purpose.

Characteristics of Early English Carvings.

John B. Seddon, in a lecture on the above subject, says: "When we turn to the ornamental carving of the thirteenth century,

capitals, with elegant crocket forms, budding into foliage, carry heavy square abaci and poor unmolded arches; while in the sculptured bas-relief, among other exquisite compositions, is that of St. Michael and the dragon, which M. Viollet-le-Duc says 'possesses all the best qualities of sculpture, viz., excellent composition of lines, arrangement of the masses, movement felt and expressed, sobriety of means, and nobleness of style, rivaling the best works of antiquity.'

"These English carvers took the early spring budding vegetation for their type, as it pushes out of the ground with all the vigor of its youth; they saw its suitability for the material and purpose; but the Greeks were already hankering for the developed leaves, and soon began twining wreaths of them, as if plucked and bound round, and not growing out of the stone capitals. Now, the English foliage is in accord with the stems, and forms graceful horns, not so obtrusive as, but more consistent than, the stiff French one, at the end of which a few leaves are stuck, so that one wonders how they got or can remain there.

"There is a fine and unique collection of Venetian sculpture and carvings presented by Mr. Ruskin. The work of Italy during the Middle Ages were so distinct from other mediæval, north of the Alps, that it seemed better not to interrupt the description of the successive phases of those by reference to the contemporary Cis-Alpine work. The Italians were so surrounded by the remains of ancient classic that they never could escape that influence. They seem to have been busy all the time with preparation of what should follow when the northern Gothic should have run its course, and in fact to have held a brief to usher in a classic Renaissance on the first opportunity. In painting and in sculpture they were not idle, but tentatively engaged in pre-

paring for the restoration of those higher arts. But they quite failed even to aim at such a combination of architecture and artistic decoration as we have seen to have been realized in France and England. Venice, however, was an exception to the general rule, and in that cosmopolitan city all diverse artistic elements, Oriental and Occidental, met and produced a unique result, which has been admirably and eloquently analyzed by Mr. Ruskin."

A committee of scientific gentlemen in Ohio has issued an appeal to persons in that State having knowledge of prehistoric earthworks, fortifications, mounds or burial places in their neighborhoods, to send information to them, that the places may be visited and explored by employees of the Ethnological Bureau. All articles found in such exploration, they say, will be deposited in the museum of the Smithsonian Institution, and become the property of the United States, and be accessible, without expense, to all students of American ethnology. Fac-simile casts of all specially interesting finds will be deposited in some central museum in Ohio.



ACME STATIONERY AND PAPER COMPANY'S BUILDING.

I think we may claim the palm for this country. There is no hesitation in English work of this date as to what type it should follow, while that of France seems yet embarrassed by the multitude of types to choose from, and to be retarded by its own restless energy and want of concentration. We may have learned from our neighbors to go to nature for study; but we have studied its essence to better purpose, and not lost ourselves in its details. Here, at any rate, all the old traditional types were discarded and no further help sought in Oriental sources; whereas in France square abaci, and Byzantine and Corinthian elements still appear, even while wreathed with foliage so closely imitated as to have lost its true stone character. In the arcades from the choir of the Cathedral of Paris, which are on the ground floor of the museum, may be seen all this tentative energetic striving after novelty, together with the incongruity of the mixture of types, and the lack of harmony in style, as compared with the calm and complete rhythm of the contemporary English work. Their slender shafts and delicate bell-shaped

ARTISTIC
—AND—
USEFUL
NOVELTIES.

Manufacturers

LEATHER, LEATHERETTE,
PLUSH and SATIN

CASES
OF ALL DESCRIPTIONS.

HENRY LEVY & SON,

477 BROADWAY, NEW YORK.

SPECIALTIES
—FOR THE—
STATIONERS'

Fall and Holiday Trade.

Importers

SATIN CUSHION and BOTTLES SETS.
Whisk Holders & Sachets.
SPECIAL DESIGNS
—OF—
GILT AND BRONZE GOODS.

NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

STUDENTS' NOTE BOOKS.

SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black and Copying ink**, and made in **Pad and Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

SEND FOR NEW PRICE LIST, OUT JULY 1.

FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,
146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

J. Reading, wall-paper dealer, Akron, Ohio, has assigned.

O. H. Williams, publisher, Murray, Ky., has been burnt out.

The *Morning Call*, St. Louis, Mo., has suspended publication.

The *Republican Publishing Company*, Maysville, Ky., has assigned.

The *Belleville Publishing Company*, Belleville, Ill., has been incorporated.

French & Betts, dealers in wall-paper, Chicago, Ill., have dissolved partnership.

Luther Hayden, paper-stock dealer, Gloucester, Mass., has been damaged by fire.

Entwistle & Son, paper hangers, &c., Chester, Pa., have been closed by the sheriff.

H. F. Oestings, paper-stock dealer, Richmond, Ind., has been burnt out. Loss, \$6,000; partly insured.

S. R. Huss & Brother, publishers of the *Democrat*, Waynesburg, Pa., have sold out to F. M. Spragg.

Perry, Barnes & Co., publishers of the *Attleboro Chronicle*, Attleboro, Mass., have been sued for libel.

The assignee's sale of the stock of Frederick C. Pfeiffer, stationer, Philadelphia, Pa., is advertised for August 3.

The Newcomb Brothers Wall-Paper Company, St. Louis, Mo., has been incorporated, with a capital stock of \$48,000.

J. J. Littleton, of the firm of Powell & Littleton, publishers, Chattanooga, Tenn., has sold his interest to—Sautell, of Cuthbert, Ga.

John C. Rankin, Jr., will give his third annual excursion to his employees on Saturday. The boat will leave Cortlandt street (Pier 18, N. R.) at 3 P. M.

Irving L. Bassett, card dealer, New Haven, Mass., has sold out to Lewis Fowler. Mr. Bassett will engage in the manufacture of paper boxes at Hudson, N. Y. The company will be known as the Hudson Paper Box Company.

The schedules of Edward S. Dodge, printer, 95 Chambers street, New York city, filed in the Court of Common Pleas, shows liabilities of \$23,644.18, also a contingent liability of \$219.97 on two notes made by Leslie & Co. and John Phin for work done, which notes were discounted and the proceeds thereof received by the insolvent. Among the principal creditors are F. A. Ringler & Co., \$958.55; Conrow Brothers, \$4,258.96; C. E. Johnson & Co., \$1,169.35; Farmer, Little & Co., \$697.88; William P. Dane, \$264.55; Peter A. H. Jackson, agent, \$333.33; Samuel Raynor & Co., \$154.58; Martha J. Dodge, \$2,128.50; Campbell Press Works, \$109.43, and sundry others for lesser amounts. The unsecured debts are \$13,825.17. The debts secured by chattel mortgages are to Harry E. Dodge, \$3,500 and \$2,500; C. Potter, Jr., \$2,500; R. Hoe & Co., \$1,319.50, making a total of incumbrances upon type, presses and fixtures of \$9,819.50. The nominal value of the assets is \$54,763.84; actual value of assets, \$15,745.79, less mortgages of \$9,819.50, leaving a balance of \$5,926.29 of available assets with which to pay the preferred claims under the assignment, amounting to \$5,549.35.

Butler & Kelley, engravers and printers, 125 Fulton street, New York city, brought an action in the United States Circuit Court a few months ago against C. T. Bainbridge Sons for an alleged infringement of their patent for embossed wedding cards. Considerable testimony has already been taken in the case, and the matter will come up again at the October term of the court. James A. Whitney, the well-known patent lawyer, 140 Nassau street, represents the complainants.

F. S. Dresskell & Co. succeed the firm of Moore & Dresskell, wholesale paper dealers and manufacturers' agents, Cleveland, Ohio. Mr. Moore retires on account of other business matters requiring his entire attention. Mr. Dresskell will manage the new business, and the new firm assumes all of the liabilities and assets of the old.

Crane & Co., Dalton, Mass., have sued the Homer Lee Bank Note Company, of New York city, to recover \$7,000 for paper furnished it for the manufacture of United States Postal Notes during the year 1883.

Mr. Loughhead, of Dreka, Philadelphia, has just returned from an extended trip through the West.

The Bailey Toy Piano Company, Chicago, Ill., has been closed by the sheriff.

Theodore Sigler, picture-frame dealer, Detroit, Mich., has assigned.

Mill A of the Forest Fibre Company, Berlin, N. H., has been attached.

The *Golden Era* newspaper, White Oaks, N. M., has removed to Lincoln.

Farnham & Skinner, job printers, Dallas, Tex., have dissolved partnership.

A. Simmons, bookseller, &c., Kingston, Ont., has been burned out. Partly insured.

Rice & Co., booksellers and stationers, Lima, Ohio, have sold out to William Rice.

Marsh & Bixler, publishers of the *Call*, Hartford, Kan., have been succeeded by Marsh & Lamphear.

The *Indicator Publishing Company*, Kansas City, Mo., has been damaged by the fall of a building, \$2,000 to \$2,500.

The Wimbush-Powell Printing and Lithographing Company, Kansas City, Mo., has been damaged by the fall of their building. Loss estimated at \$10,000 to \$12,000. The accident was due to excavations on adjoining premises.

R. R. Watson has undoubtedly one of the most complete lines of stationers' specialties in the market. It comprises a combination of new and very salable goods from a library basket, letter tray, &c., to paper fasteners, wire filing hooks, towel holders, paper weights, clips, pocket-book stamp holders, letter openers and folders, self-locking door indicators, glass dampeners, &c.

A despatch to the *Portland Oregonian*, dated Olympia, W. T., July 21, says: "The contest which has taken place here during the past week before the territorial board of education for the adoption of school-books in the territory has furnished a crop of lively items for the papers, and terminated in a spirited personal encounter between rival agents. After Bancroft & Co. had secured the adoption of their readers, an attempt was made to intimidate the Board of Education and prevent the consummation of the contract. Rumors were freely circulated that improper influences had been employed, and various doubts thrown upon the legality of the transaction by opposing agents. A collision occurred between one of Bancroft's men and an opposition agent which resulted in the severe punishment of the latter. Bancroft's man was arrested for assault and battery and tried by a jury before Justice Keady. The assault was admitted, but justification pleaded, which resulted in the ac-

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
REGISTERED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. Finest Line in the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

quittal of the defendant. The affair has created great excitement, but the public generally approve the verdict of the jury."

H. B. Burrows, of Burrows, Brothers & Co., Cleveland, Ohio, is in town.

John A. Decker, of Lee, Mass., says that S. A. Rudolph's Sons do not owe him a dollar.

Clark & Lovett, dealers in wall-paper, &c., Cairo, Ill., are reported about to dissolve partnership.

The *Northwestern Live Stock Journal*, Cheyenne, Wy. T., has been suspended and is under attachment.

Miller and Raiguel are considered two of the best salesmen in Philadelphia. Both are with J. G. Ditman & Co.

J. E. Linde has a new and extensive line of folding cards of attractive design. Nos. 230, 231 and 234 represent the head of a Roman soldier printed in antique bronze and silver; Nos. 190, 192, 194 and 195 are cards with embossed designs, plain and in colors. Some of the other more striking designs are Nos. 235, 232, 162, 161, 222, 221, 224 and 225.

The Silicate Book Slate Company is busily engaged in the preparation of a line of fall goods, which will embrace as usual a great variety of blackboard slates, book slates, &c. It reports a large sale of the silicate silent slate, which is said to be one of the best noiseless slates in the market. The company's goods are esteemed because of the quality of the material of which they are made and their perfect adaptability to the purposes for which they are intended.

The Tower Manufacturing Company has brought out a line of 5, 10 and 15 cent writing books, with handsomely illustrated covers. These books are having a large sale and are giving satisfaction. The company has also a very fine line of photograph and autograph albums, fancy leather and plush toilet sets and collar and cuff boxes, imported inkstands and writing desks, the latter in a variety of fancy woods. It has also a line of writing desks of its own manufacture. In addition to these goods, which are just from the manufacturer's hands and of the finest workmanship, the Tower Manufacturing Company has a new line of paper clips in three sizes made both of brass and nickel; also a new pencil clip, which is said to be the best thing of its kind that has appeared on the market, and a full line of plain and fancy papeterie boxes in many different designs. The company is having a very busy trade and it shows it. Its establishment reminds one very much of a beehive. Its clerks and proprietors are at work filling orders from early in the morning till late in the evening.

Dunham's "Combination Tag and Envelope" has tripled its sales since last year and orders for it have come in from all parts of the country. The tag can be used also for mailing merchandise samples. It is available for every line of business, and stationers will find a ready selling article. The trade are cautioned against infringements, as the manufacturers intend to maintain their right. Joseph T. Dunham & Co., 12 Cortlandt street, New York, are the manufacturers.

J. H. Duffus, proprietor of the Capital Publishing Company, Des Moines, Iowa, has been attached.

The style of Billings, Harbourn & Co., booksellers and stationers, San Francisco, Cal., has been changed to Billings, Harbourn & Pierson, Arthur B. Pierson having been admitted to the firm.

The August number of "Our Little Ones and the Nursery" (Russell Publishing Company, Boston) has been received. It has a very pretty frontispiece and the other illustrations, with the reading contents, are as pleasing for the children as usual.

Alles & Conant are manufacturing a line of plush goods, consisting of furnished work-boxes, handkerchief cases, odor stands, &c., for jobbers. The firm manufactures a great number of portable writing-desks and fancy work-boxes—in fact, its line of this class of goods is claimed to be equal in variety and extent to that of any other manufacturing concern in the country. An illustrated price list will be forwarded on application.

Lawrence & Baxter are continually adding to their line of imported goods. Almost every week they receive novelties from Europe, and the goods which they introduce are handled exclusively by them. Among the numerous specialties already imported by the firm are the "J. A. P." paper, which comes in two designs, the "Perfection" white glaze copying paper, a full line of Christmas and New Year cards; also lace papers, valentines, pen wipers; a fine line of cheap but very pretty



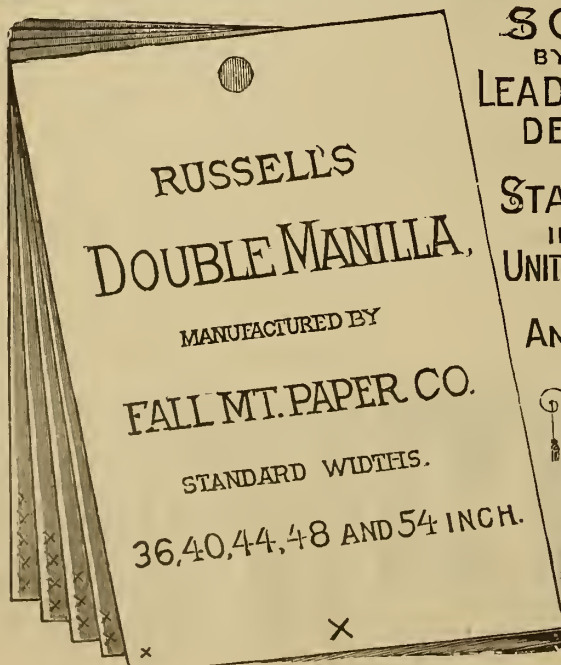
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

scrap albums with illuminated cloth covers; a line of photographic views, &c. These goods are all first-class, and are offered at low prices.

R. A. Musgraves, printer, Sweet Water, Tex., has sold out.

The Mexican National News Company, Laredo, Tex., has been attached.

Kirgan & Clay, printers, Mineral Wells, Tex., have dissolved partnership.

F. W. Brown, lithographer, &c., Sherbrooke, Que., has assigned in trust.

Frederick C. Pfeiffer, dealer in stationery, picture-frames, &c., Philadelphia, Pa., has assigned to Henry Trumbone.

O. L. Fox (& Co.), publisher, Chicago, Ill., offers his creditors thirty cents on the dollar, in twelve, eighteen and twenty-four months. Liabilities, \$5,100.

M. Goldsmith & Son, paper-stock dealers, Charleston, S. C., have failed, and offer their creditors twenty-five cents on the dollar. Liabilities about \$78,000, of which \$30,000 is secured; nominal assets \$40,000.

On application of Mr. Howison, of the firm of Howison & Dubois, manufacturers of bookbinders' machinery, New York city, Abram King has been appointed receiver of the firm. Mr. Howison alleges that Mr. Dubois has left the city with \$500, and has assigned some of the firm's claims.

The immense edition of catalogues issued by the National Publishing Company, Philadelphia, showing a full line of family and pulpit Bibles, having been exhausted, a second edition is now off the press. The publishers show good taste in the arrangement of their catalogue. The bindings are elegant and rich; the prices are among the lowest. Parties having failed to receive a copy of the first edition may now be accommodated by notifying the publishers. See advertisement elsewhere.

The North Carolina State Exposition, which is to be held at Raleigh, N. C., is the subject of a neatly-printed pamphlet, published by the North Carolina State Exposition Company. The pamphlet contains plans of buildings, rules and regulations governing exhibitors, also premium lists of the North Carolina Agricultural Society and the North Carolina Industrial Association. It can be had by addressing W. S. Primrose, president, or H. E. Fries, secretary of the exposition, at Raleigh, N. C.

The Dreka Christmas Oddities produced this season by Dreka, of Philadelphia, are as usual, as their name indicates, odd, artistic and beautiful. The line of goods handled by this house cannot be obtained elsewhere as they are those elegant and useful articles which are made specially for the fine stationery trade. Among the specialties of this house this season are elegant French and German seals. The Herbin's French wax which Dreka has introduced in this country is of a soft, elastic nature; it does not easily break, and it comes in many beautiful colors. It is claimed to be the best wax made for ladies' use. Many new styles of "Dictionary Blotters" have been introduced for the fall season, together with a line of writing cases which are called "Handy."

The new publishing firm of Baker & Hayes, 125 and 127 North Fourth street, Philadelphia, whose August issues were announced a month ago, are now ready and being placed on the market. As the announcement was for an "entirely new" line, a description of some of the series of cards and folders may be of some interest to the trade. A series of four cards, about 3x5, presents an entirely new combination of flowers entwined in a horseshoe. The flowers are large and bold and the colors very brilliant, and the drawing above the average. A second series of floral designs shows an imitation of a split-cornered card with the corner rolled over in a way to unfold the stem of a handsome spray of roses, &c.; these are smaller than the first, but very attractive. An entirely new idea by C. M. Coolidge, "Kash!" in six designs, called "Hobbies," presents well-known men in caricature, each astride of his own particular hobby. The portraits of faces are excellent, and would be immediately recognized without the name which adorns the hatbands and collars. "Kittens in a Cigar Box" is a very unique series for tobaccoists and cigar manufacturers. How to make a palette without punching out the ugly thumb-hole has been realized in a beautiful series of hand palettes with marine views on each. These are entirely different from anything heretofore presented, and have a good space for printing business cards. A long-felt want has been supplied in a series of folders for firemen, and a series for the Grand Army. These are in lively and appropriate colors and are suitable for orders of dance or menus, or the same can be obtained in card form. There are four original paintings, made especially for Baker & Hayes by W. W. Denslow, of Philadelphia, whose excellent reputation for this class of work is unquestioned. Baker & Hayes have just purchased a large two-revolution cylinder Campbell press especially adapted for their advertising toy and other advertising books. Advertisers and dealers can look out for something great in this line, as their original books, more particularly suited to grown people, are now in the hands of the authors, artists and engravers and will be finished in a few weeks. Mr. Hayes is now on a trip West, introducing his new goods to the trade. Those who are not seen personally should send for samples of these goods, which are, it is claimed, bound to go to the head during the coming season. Their campaign cards are very popular, and in addition to the letter of endorsement from Thos. H. Sherman, Mr. Blaine's private secretary, Baker & Hayes are in receipt of a still stronger endorsement from Mr. Blaine in the shape of an order and check for a quantity of these portraits, which Mr. Blaine will use for his own autographs and present as his own portrait to his friends. New novelties from week to week will be the order of the new firm and a firm stand will be made for better work, better material, and reasonable prices.

J. H. Oppenheim, paper-stock dealer, Augusta, Ga., did not assign, as previously reported. He sold out.

William M. Farrar, publisher, Chicago, Ill., has been attached.

Ira A. Davenport, dealer in toys, Clover Depot, Va., is reported failed.

The popularity of the "Climax" blotting, made by the Richmond Paper Manufacturing Company, and the increasing demand for it among consumers, stationers and dealers, is shown by the rapidly increasing sales during the past season and from the Departments at Washington. Notably the Post-Office and War Departments, the Signal Office and also the Treasury Department, the latter having accorded it the distinction of placing it upon the schedule for stationery for the use of the Department during the coming year. In addition to the home trade, an export demand has been steadily growing for the past few months. A special example is an order recently received from Sweden for a large quantity, giving a significant demonstration of the excellence of the paper.

At the last regular meeting of the trustees of the Booksellers and Stationers' Provident Association, the following-named members were elected: E. H. Mackay, Geo. W. Ryerson, Henry Sherwood, Frederick Myers, Walter W. Banta, Samuel Ward, of Ward & Gay, Henry D. Harrower, J. S. O'Gorman, Geo. Alces, Chas. F. Redek, Alfred T. Baxter, Randolph R. Beam, John Watt, Wm. J. Wiley, Michael R. Gately, Marian M. Monachesi, Joseph P. Howatt, D. C. Bryan, Jules F. Valois, Augusta H. Leyboldt, Legrand B. Smith, Geo. B. Smith, Jr., Chas. U. Wing, Joshua Davenport, Jr., Albert J. Holden, Felix Myers, Otto R. Ebel, Jr., August Beck, Wm. B. Harrison, Chas. H. Childs, Fredk. A. Brautigam.

Milton Bradley Company, Springfield, Mass., have introduced a novelty in the shape of a knock-down transparency for political processions. A large frame with four sides, each three feet square, is covered with cloth, on which is printed portraits, emblems, mottoes, &c., and the whole is attached to a jointed pole in such a manner that the whole may, by the removal of one screw on the end of the pole, be knocked down and folded in a compact form, to be easily taken into a railway car or club-room, occupying very little space until wanted again for use, when it may be set up as quickly as it was knocked down. Some transparencies are made with all sides decorated, some with a part and some all plain for the reception of local or special inscriptions or emblems. Very large and bold portraits of the four candidates are already prepared; also emblems and inscriptions. For the Republican banner there is a finely drawn plumed helmet and a vigorous black eagle side by side, with "Plumed Knight" at the top and "Black Eagle" at the bottom. For the Democratic banner there is an anchor surmounted by a spread eagle, with the inscription, "Honest Government," at the top, and below, "Historic Justice." The anchor and eagle are derived from the floral anchor surmounted by an eagle, which was presented and greeted by cheers when Cleveland was nominated at Chicago. A complete circular of each style is issued, and will be mailed to any one interested. Their convenience, lightness and

strength will give these transparencies a favorable reception with all who are acquainted with the labor in getting up such things, and they meet with the expressions, "That is the best thing yet!" "That is boss!" &c.

The assignee of Butler & Miles has not yet been able to secure the consent of all of the creditors to a compromise on the basis of sixty cents on the dollar, unsecured, one of the principal creditors, Vernon Brothers & Co., declining to accede to it.

At the preliminary meeting of the creditors of M. Norton, paper-stock dealer, Boston, which was held a few days ago for the purpose of electing an assignee, no action was taken further than an adjournment until August 21, when it is probable that an assignee will be chosen. It is said that each of the sons of the insolvent claim \$1,000 as due them for past services, the payment of which the creditors will contest.

Marcus Ward & Co., Limited, have just issued a new line of Sunday school cards. No. 10, a small square card with a deep border of a very tasteful design comes with two mottoes, "Words of Christ" and "Redemption," there being twelve cards in a pack for each motto. They have scriptural quotations printed in script and ordinary text. The company has also a cheaper line of Sunday school cards in sheets. They come in packs containing 48 and 120 cards. The company has also cards containing stories of parables on one side with a colored illustration on the other side.

Robert Sneider is manufacturing this season a large number of novelties, and a specially selected stock of New Year and Christmas cards. He has also made an additional improvement to his scrap book, which he claims is the most perfect thing of the kind in the market. They are intended for invoice and file books as well, and are made in all sizes and styles to order. He has, moreover, a line of prescription books for the use of druggists. A new list of reduced prices will be sent on application. Mr. Sneider has one of the most complete and attractive lines of seals in the market. They come in a variety of styles, and may be had blank or engraved. The line includes fancy wooden handle seals, bronze and plated seals, ivory seals, &c. Monograms, crests, and coats-of-arms are engraved to order.

The Henry Bill Publishing Company, of Norwich, Conn., has a suit against Robert B. Clarke & Co., the Cincinnati (O.) book-sellers, for selling the first volume of Blaine's history, which will be decided in December. The court denied the petition for a preliminary injunction restraining Clarke & Co. from selling the book, Judge Sage saying that the court could not assume that a firm of such good standing had been guilty of fraud without proof. The Bill company says that it sold the right to sell the book in Hamilton and other counties in Ohio to its agents, and that Clarke & Co. bought their copies through collusion with the agents. Clarke & Co. deny this, and say that they bought of regular dealers, and that the custom of the trade upholds them in selling subscription books. The real question at issue is whether the Bill company had any rights in the books after it delivered the copies to sit agents.

James Jackson, assignee of Henry V. Butler individually, and also of the firm of H. V. Butler, Jr., & Co., has given notice to the creditors of these respective parties that they must exhibit their claims against the two estates to him at his office in the Second National Bank at Paterson, N. J., under oath or affirmation, on or before August 29, and further that a list of the claims against the respective estates will be filed in the Surrogate's office of Passaic County, N. J., on August 29, when exceptions thereto may be filed by any person interested.

Charles H. Wright, traveling representative of Phil. Hake, will be pleased to see his friends among the trade at the salesrooms of Mr. Hake, in this city, where he may be found during the summer. The large number of friends of Mr. Wright who may visit the city during the next few months will be cordially welcomed.

Levi C. Lothrop, the receiver of the New York Paper and Felt Mills Company, this week paid the creditors of that concern a dividend of 10 per cent., which is probably all that they will expect. It will be recollected that this company owned a mill at South Orange, N. J., and another at Nos. 7 and 9 Elm street, New York city, and operated another under a lease at Stanley, N. J., and being in debt upward of \$50,000 and unable to meet its engagements, its affairs were, last February, placed in the hands of a receiver.

Phil. Hake has an elegant and complete line of stamped papeteries. It is superior to anything of the kind hitherto brought out by Mr. Hake.

Charles Ernst, traveling representative of Marcus Ward & Co., Limited, started this week on a trip to Pennsylvania and Ohio, in which States he expects to take a large number of orders for his firm.

Frederick H. Levey & Co. have issued a very handsomely printed folding-card showing specimens of their printing-inks. The design is very pretty and tasteful, being the work of A. V. Haight, of Poughkeepsie. Space is reserved for the business address of parties dealing in the firm's inks. Its compactness and beauty of design are admired by all, and it will be quite a "card" for any dealer in printing inks who is fortunate enough to secure a supply for distribution among the trade. The card is useful as well as ornamental, as the back contains a complete price-list of brilliant black and colored inks manufactured by F. H. Levey & Co.

Hand & Ellsworth, paper dealers, 51 Beekman street, New York, and paper manufacturers, Peekskill, N. Y., made an assignment on Thursday of last week, for the benefit of creditors, to Joseph A. Pierson, who has been their chief bookkeeper for many years, giving preferences for \$38,000.78, as follows: Edward S. Hand, \$10,524.86; Elizabeth T. Hand, \$1,882.70; Catharine B. Ellsworth, \$12,243.28; Cyrus B. Ellsworth, \$3,385.40; Julia D. Ellsworth, \$1,999; the estate of William Ellsworth, \$7,974.54. The preferences are said to be for trust funds or money loaned to the business of the firm. Among those reported as among the creditors are Tileston & Hollingsworth, Dickinson & Clark, Excelsior Paper Company, Chemical Paper Company, Smith Paper Company, M. Plummer, for accommodation paper, \$5,000 to \$7,000; Smith Paper Company, Charles Harley, about \$900; Molleson Brothers, about \$5,750; D. & P. N. Fairchild & Co., Bridgeport, Conn., and John H. Lyon & Co., New York city. S. W. Green's Son claims to be an endorser on the paper of the firm for about \$30,000, an amount sufficient to offset what he owes to Hand & Ellsworth. The mill property at Peekskill is said to be unencumbered, but, it is said, will not realize much more than \$15,000.

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Poster, Blottings, Manilla and Twines.

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RICE & CO.

(CORPORATION.)

at a forced sale. The assignee can say nothing definite as to calling a meeting of creditors.

Whiting's "Standard" writing paper, envelopes and cards are made by the Whiting Paper Company, Holyoke, Mass. The manufacturer offers these goods as unsurpassed in quality of stock and in finish. The line comprises two tints—"ancient cream" and "ancient azure"—and two surfaces—"mill-rolled" and "double glazed." Every sheet bears the water-mark, "Whiting's Standard." The trade are invited to test these goods.

Henry Levy & Son have brought out an exceptionally fine line of holiday goods this season. It is composed of all the latest novelties both of European and home manufacture. The collection is so extensive that it is difficult to decide where to begin in mentioning it in detail. Some very attractive goods, but by no means the most conspicuous, consist of a line of inkstands, paper-cutters, smoker-stands, &c., made of ivory wood. The line of gilt goods, which the firm is showing, is very attractive. It embraces vases, card receivers, made of hammered silver, &c. In addition to the goods mentioned, the firm has a large number of novelties in armor clocks, in the form of shields or breast-plates, made of steel and decorated with battle axes, spears, and other weapons of warfare; also, a large number of rare goods, consisting of Silesian figures, a new line of household ornaments, which are superior to bisque, both in the close imitation of nature and the quality of artistic execution.

J. H. Bufford's Sons' line of Christmas and New Year cards is now ready for the inspection of the trade. It has been prepared with the utmost good taste, and the designs are bright and attractive. The line, moreover, is complete, embracing an extensive variety of satin cards of the Messrs. Bufford's own manufacture and a carefully selected stock of the cards of other leading manufacturers. The firm is prepared to sell at the lowest jobbing prices, and even with importers it is prepared to compete both in respect to prices and quality of goods. Having always on hand a full line of the best and newest cards in the market, and offering them at the lowest discounts,

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New Publications.

Several publishers' announcements will be found in this issue of THE STATIONER. Among the new and forthcoming publications to which the attention of the trade is called are some particularly worthy of remark.

THOMAS NELSON & SON have the "Golden Corn Series" of books for the young, which is intended to supply a want much felt in Sunday schools for a class of books that will interest the young minds and at the same time not leave an unhealthy impression. The series consists of nineteen volumes on various subjects, in story form, as "School Life," "Henry Clay," "Temperance," "Patience," &c., which are non-sectarian in character. Thomas Nelson & Son have many other books of a similar character on their list, as well as publications for presentation, suitable for gifts, wedding presents, &c. Among these last may be named the "Oxford Bibles," so well known to the public, and which can be had in a great variety of styles of binding. Their line of "Prayers" and "Hymnals" is also very large, many of these being in fine bindings of unique and attractive appearance.

A line suited to youthful tastes is the "Daring Adventure Series" for boys. This series is finely illustrated and is full of adventurous incident.

GEO. ROUTLEDGE & SONS

present a list which bears many attractive titles. A new edition of Bulwer's novels heads the list and is a popular edition in twelve volumes. The "Young Folks' Historical Library," in words of one syllable, designed to impress an early knowledge of historical fact on young minds, is an excellent suggestion; it consists of four volumes copiously illustrated. "Routledges' Illustrated Quartos" are books of songs, pastimes and fairy tales.

Two new volumes, "Florence" and its companion "Venice," by Aug. J. C. Hare, with maps and illustrations, will also attract attention. Several late additions to "Morley's Universal Library" are noted. "The Language of the Hand" is a work which will secure the attention of many readers as well as the students of palmistry, and Mrs. Sherwood's "Etiquette of American Society," as a guide to customs and manners, will be a ready-selling publication.

Among Routledge & Sons' new "juveniles" are two works—"Wild Animals" and "Domestic Animals"—with colored and full-page illustrations, which will serve as works of instruction as well as amusement.

Attention is also invited to other new vol-

umes: "Robin Hood" (Routledges' \$1.25 series), "Farragut and Other Great Commanders" (Routledges' \$1 classics), and "Things Out Doors" (Routledges' sixty cent classics).

Another very attractive "juvenile" is "Little Sunbeam's Picture Book," which is replete with pictures, as it contains 130 colored illustrations.

R. WORTHINGTON

surpasses all of his previous efforts with his holiday juveniles, both in variety and beauty. Two dainty volumes, in elegantly illuminated covers with heavy silk fringes, are probably the prettiest volumes in this style that have yet been seen. These are "Seven Little Maids," by Miss Lathbury; and "Jack in the Pulpit," by John G. Whittier. The latter has an autograph letter from the poet. Both volumes are also printed in cheaper form, with board covers.

"Worthington's Annual" this year is handsomer than the previous issues, and this is high praise, for the "Annual" last year was one of the most attractive books of the season. This volume contains more than three hundred elegant engravings, all made expressly for the book, and all of the matter is new.

"Twilight Tales" is the happy title of a volume of stories for children, profusely illustrated with full-page colored plates, and plain engravings of all sizes. The pictures are attractive in themselves, and the stories make them doubly so. The volume is a large quarto.

"Chatterbox, Junior," for the season of 1884-5 will delight the children. It contains new pictures and new stories and sketches, selected with taste and care. This book is also an improvement over the issues of previous years.

Another new book deserving special mention is "Clover Nook," with two hundred and fifty engravings of a character most likely to interest little folks. The child that will not find pleasure in its pages will be difficult to please.

A new quarto edition of "Andersen's Fairy Tales" will commend itself at sight to all who admire the imaginative creations of the Danish story-teller. No edition has ever before been published so profusely illustrated. Many of these illustrations are full-page, while each of the other pages are embellished with one or more small engravings, as quaint in their character as though drawn by a hand prompted by the author's own imagination.

A volume of "Æsop's Fables" is also made in the same style, with a greater profusion of engravings than have ever illustrated them before.

These are only a few of the many new juveniles which R. Worthington offers. One of the notable features of all of his books of this class for the present season is the bindings. For the board designs, the best artists to be found have been employed, and the tastefulness and artistic beauty of their work can only be appreciated after examination.

Miniature cathedrals, in fancy wood, with clock in the tower or steeple, are mantle novelties.

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Cards under this heading will be charged for at rate of \$10 per annum for each card.

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FORBES LITHOGRAPHIC MFG. CO., 181 Devonshire St., Boston, Mass.

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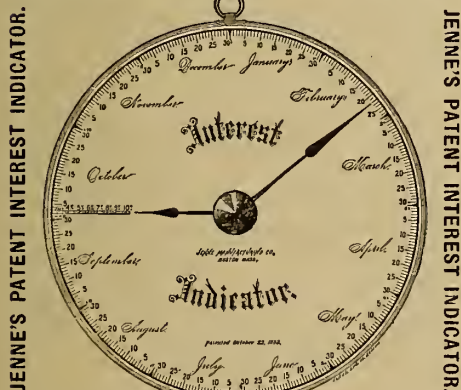
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The "Standard" slate has been before the trade only a short time, but the demand for it has increased so largely since its introduction that the manufacturers are enabled to offer it at a considerable reduction from former list prices, thereby bringing it in successful competition with any so-called noiseless slate in the market.

This slate has been adopted by the Boards of Education of New York, Philadelphia and other leading cities, and has met with the indorsement of the trade in general. In addition to being a slate which is practically noiseless it has the important advantage, not heretofore mentioned, of being odorless and a non-absorbent of contagion, a characteristic due to the use of a metal frame. The manufacturers claim that the "Standard" is the only noiseless slate, for the reason that a slate surrounded by and in direct contact with wood or other hard material cannot be noiseless. The metal frame of this slate is made in two sections coming together at the top and bottom of the slate, and counter-sunk and riveted, making an imperceptible joint, thus effectually preventing the frame from coming apart. The metal frame is covered with tubular braid necessarily secured to it in such a way that it cannot rattle or become loose. The braid covering the frame is in bright, plain and mixed colors, making a very attractive article. The slate is made of first-class material, is neat, durable, light and convenient to carry. It is made by the Standard Slate Company.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commands itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must necessarily give accurate results. Truly yours,
THOMAS TENNENT,
Mfr. Mathematical Instruments,
18 Market st., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.
ADDRESS

JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

ESTABLISHED 1830.

ESTABLISHED 1830.

J. H. BUFFORD'S SONS,

Importers and Manufacturing Publishers of

CHRISTMAS * CARDS,

SATIN ART PRINTS AND NOVELTIES.

SAMPLES FOR THE WHOLESALE TRADE READY IN JULY.

BIRTHDAY, REWARD * ADVERTISING * CARDS.

PLAIN AND EMBOSSED SHAPED GOODS; Advertising Fans, Fan Handles, 8, 11 and 12-inch, Plain and Stained; Chromos, Fold Cards, Fringed Cards, Orders of Dance, Menus, Tassels, Fringes, Marriage Certificates, Crayons, Agricultural and School Diplomas, &c., &c.

Nos. 293 & 295 BROADWAY, NEW YORK.

CHICAGO: 156 & 158 MONROE STREET.

BOSTON: 39 FEDERAL STREET

WORKS AT HARRISON SQUARE, MASS.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

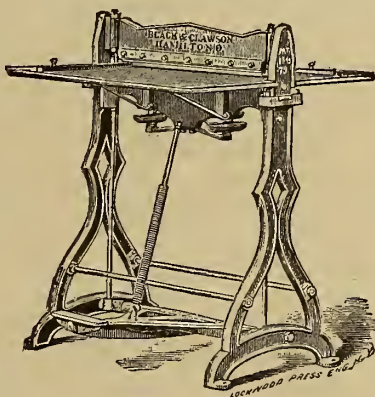
— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —



THE BLACK & CLAWSON CO.'S

Improved Perforator

MADE IN THREE SIZES:

20 Inch, 24 Inch, and 28 Inch.

Descriptive Circular and Prices furnished on application to

THE BLACK & CLAWSON CO.,

Mention American Stationer.

Hamilton, Ohio.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

WHITING PAPER CO., HOLYOKE, MASS., MAKE
MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY
PRODUCT, TWENTY TONS. ALL DESCRIPTIONS
OF LOFT-DRIED PAPERS.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, JULY 31, 1881.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMETT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Win. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carriaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durham, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Isl- ands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

WE lately printed a paragraph giving an account of the outcome of a contest over school-books in a county in California. In that instance, bribery was charged, and the agent of one house was locked up, a county official getting out of reach in time to escape a like experience. Now we have the story of a fight in Washington Territory, where the representative of one house, forgetful of trade amenities, indulged in exercises which brought him into contact with the police court. Surely the Pacific Coast is severely debatable ground when a resort to bribery or fisticuffs is the only way to impress people with the value of education and the greater value of the educational helps which are urged upon the public. The school-book publishers had, we thought, contracted between themselves to avoid undue competition, and to conduct their business on a more respectable line than usual. If the men at the further side of the continent did not enter into this agreement, they only are to be blamed for reprehensible practices like those noted. We trust, for the sake of the school-book publishing trade and its respectability that these are isolated and unusual incidents of competition.

FURTHER instances of loose business methods have been brought to public view during the past week. There has been much astonishment at the laxity of moral judgment and the weakness of business management which have come to light within the past few months, and now the public has been again brought to the exclamation point and is wondering why and how such things can be. THE STATIONER has strongly condemned the looseness with which business has been conducted, and it has been justified again by one of the most surprising incidents of this terribly irregular and unbusiness-like season. The case of a so-called poor law clerk, who has been known to live in extravagant style for a man earning about thirty dollars a week, yet who has bought and sold real estate, built houses, and speculated in stocks to the extent of thousands of dollars, without the first suggestion that his proceedings were questionable, may well excite the inquiry: "What are we coming to?" The lawyers for whom this clerk worked are reputedly keen and stand high in their profession, and yet they do not seem to have thought it incongruous that one of their clerks should spend money at the rate of eight or ten times the amount of his salary. The brokers through whom this clerk operated excuse themselves by saying that they thought that he was operating for his employer. This is a poor and silly ex-

cuse. It was their business to have inquired how and for whom their customer was speculating. It would have been wiser for them to have said that they didn't stop to think. We believe that this is the true version of their carelessness. This case is another incident of the reckless business methods of the day. Theft and forgery have been conducted boldly and, only for a turn in the stock market adverse to the operator, might have been continued indefinitely. Will people learn anything from this?

Roundabouts.

BY THE TRADE LOUNGER.

Skipping around in among the large paper stores this week, I found that many people had gone to Saratoga. This means that they have gone up to the paper makers' meeting, taking in the Democratic committee, Hendricks, and Congress Water all in at the same time.

The last remark rather leads up to politics, but I don't propose to talk any. Should I do so, it might change the entire course of the canvass, and be instrumental in electing —. But what I did want to remark is, that one of the trade has got up a nice, convenient apparatus for political processions. When you can get transparencies, banners, &c., ready made, it marks a great advance in political foresight. The hindsight will be found on the banner. Another feature is, that the banner can be condensed, collapsed, knocked down, and restored to form in a "jiffy," so to speak. Great idea!

It is said than an uptown representative of the trade is suffering from too much holiday. Last Saturday he took a long-contemplated fishing excursion, going out to that lonesome and unfrequented place, Canarsie. While battling with the surf and icebergs he despised a mermaid or other marine animal, and with the unswerving pluck of a native tackled it. He now lies in bed with a swelled foot, being under a doctor's care.

Scrap albums are way down in price this year. Albums that formerly sold for \$36 a dozen can now be had for less than half that figure. One of the great drawbacks which home manufacturers have to contend with is the introduction of foreign goods. Some of these productions are marvels of cheapness.

An importing firm is showing a line of scrap albums with illuminated cloth covers, very handsomely and substantially gotten up, which it offers in quarto sizes as low as fifteen cents wholesale and larger sizes at \$1.08. "They can't beat these figures," remarked the importer, when showing these goods. "We are going to sell some of them to a leading house in New York which makes a specialty of manufacturing an extensive line of fine albums."

A new form of file and clip has recently appeared. It is made of japanned tin. Underneath the clamp is a slit running the full breadth of the file. This is useful in fastening or binding legal papers, as it enables the fastening to be done while the paper is under the clip. Another advantage is a side and top piece so that paper may be placed under the clip straight and true, quickly and easily. The article is said to have met with the approval of a great many lawyers.

* * * *

Here is an advertisement which, it is said, appeared recently in a French newspaper; "FOUND—On Sunday last, a lace mitten, embroidered with pearls. If the person who lost it will be kind enough to leave the other one at the office of this paper she will greatly oblige the person who found the first."

* * * *

It is surprising how many wants there are in the trade and how many people who can supply those wants, if they try, fail to make their location and business known. I have had one or two inquiries made to me lately for things which ought to be advertised in THE STATIONER. Every week you are answering like inquiries. I should think that some people, like potatoes in a dark and damp cellar, would sprout.

Answers to Correspondents.

G. C. H. wants the names of some firms who do lithographing for the trade.

Ans.—Almost all lithographers accept outside jobs. You can refer to our advertising columns where J. H. Bufford's Sons, L. Prang, Forbes Lithographic Publishing Company, John Gibson, Baker & Hayes, and Chas. Beck have their cards. If regular job lithographers are wanted, try Stahl & Jaeger, 136 Mulberry street; H. Bencke, 123 South Fifth avenue, both in New York.

J. P. M. wants to know who makes the "Victor" slate.

Ans.—T. Kane & Co., Chicago, Ill.

Subscriber asks if there is or can be any patent on ruled (copying) sales books?

Ans.—We should say not. There may be a ruling in some novel and hitherto unused pattern, in which case a patent could be had for the design; but generally speaking, there is and can be no patent.

[The correspondent who sends the last foregoing inquiry states that telegraph roll paper (lately asked for) is kept in stock by L. G. Tilton, 7 Dey street, New York.]

Obituary.

SIDNEY BABCOCK.

Sidney Babcock, the publisher, died at New Haven, on Tuesday, aged 87. He was born in Hartford, Conn., and succeeded his father in the publishing trade carrying on business in New Haven for the most part of an active life. He had for forty years a branch publishing house in Charleston, S. C., one in New Orleans for some years, and one in the West, furnishing school-books to all the States of the South and West.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
John Ferguson.....		\$183
F. E. Grady.....		2,000
P. Maher.....		700
H. Speth.....		5,000
F. Whiting (B. S.).....		775
William B. Bromell (Bromell & Barkley Printing Company).....		600
John Ferguson.....		183
James F. Fitzpatrick.....		697
F. E. Grady.....		1,500
Murray & Fowler.....		500
J. F. Oltrogge & Co.....		1,209

EASTERN STATES.

William H. Evans, Boston, Mass.....	300
James Jeffrey, Boston, Mass.....	200

MIDDLE STATES.

Ledger Association, Jersey City, N. J.....	500
Adolph Haefling, Brooklyn, N. Y.....	200
Andrew Robertson, Brooklyn, N. Y. (B. S.).....	750
Sarah J. Fralick et al. (Fralick, Hitchcock & Weed), Syracuse, N. Y., <i>Sunday Times</i>	2,500

WESTERN STATES.

Osman & Son (et al.), Ottawa, Ill.....	1,600
John A. Davis, Cleveland, Ohio.....	1,085
J. G. Doren, Dayton, Ohio, <i>Democrat</i>	617
Joseph Neff, Dayton, Ohio.....	140
H. N. Marquand, Berkeley, Cal., <i>Berkeley Advocate</i> (Real).....	5,000
A. Kuer, San Francisco, Cal. (Real).....	1,000
J. F. Garrity, Des Moines, Ia., <i>Iowa State Leader</i> (Real).....	160
John F. Rollins, Des Moines, Ia. (Real).....	4,700
Cash A. Davis, Cincinnati, Ohio (B. S.).....	200
C. H. Parsons & Co., Salt Lake City, Utah.....	2,500
C. R. Savage, Salt Lake City, Utah.....	1,000

SOUTHERN STATES.

A. F. Brown, St. Louis, Mo., <i>St. Louis Union</i> ...	500
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LIENS RELEASED.

Underwood & Winship, Boston, Mass.....	50
John G. Doren, Dayton, Ohio, <i>Democrat</i>	1,300
J. A. Maxwell, Springfield, Ohio (Real).....	131
James Jeffrey, Boston, Mass.....	..
H. N. Marquand, Berkeley, Cal., <i>Berkeley Advocate</i>	250

Office Mucilage.

Lehner recommends the following in *Pol. Notizblatt*:

Place five pounds of potato starch in six pints of water, and add one-quarter pound of pure nitric acid. Keep it in a warm place, stirring frequently for forty-eight hours; then boil the mixture until it forms a thick and translucent substance. Dilute with water if necessary, and filter through a thick cloth.

At the same time another paste is made from sugar and gum-arabic. Dissolve five pounds gum-arabic and one pound sugar in five pints of water, and add one ounce of nitric acid and heat to boiling; then mix the above with the starch paste. The resultant paste is liquid, does not mold, and dries on paper with a gloss.

It is useful for labels, wrappers and fine bookbinder's work.

Some extremely handsome cabinets, inlaid with brass and mother-of-pearl, are in the market, the shelves and interior furnishing being of maple and satin, amaranth and tulip. At this time the full beauty of rare woods is being brought to the front. Elaborate carved

borders in mahogany are given to central bronze panels of raised work. A favorite combination is a secretaire with cabinet. We find reproduced choice articles of furniture of Louis Quinze and Seize, which adorned the Tuileries and other French palaces, and were scattered to the winds during the French revolution. These include tables in rosewood and other choice lignites, with antique carved borders, and supports mounted by winged griffins. Many examples have a ground of white enamel, lined off and picked out with gold, the upholstery being in cut velour or blue satin. Among novelties to be noted are wide oaken borders of hall mirrors, covered with flat ornamental tracery in cut steel. The contrast between the sheen of the steel and the grain of the oak is very effective. Backs of antique chairs and settees show some very fine carving.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, July 30, 1884. }

THE MONEY MARKET.—Money is in abundant supply and the banks have been more liberal in granting accommodation, as shown by a slight expansion of loans. They are still, however, cautious, scrutinize closely, and will not look at single-named paper. Money on call at the Stock Exchange has been available at $1\frac{1}{2}$ @2 per cent. interest, the banks still asking $4\frac{1}{2}$ @6 per cent. for the same accommodation. Time loans quoted $5\frac{1}{2}$ @6 per cent., and commercial paper firm but quiet at $5\frac{1}{2}$ @6 per cent. discount for good two-named notes. The upward movement which was so conspicuous a feature of the stock market last week has been followed by reaction, and an easier tendency has prevailed. The market left off unsettled and tame. Railroad bonds are a trifle lower. Governments unchanged. Foreign exchange has ruled dull and steady in consequence of there being no pressure to sell.

THE PAPER MARKET.—So far as the demand for paper and values are concerned, nothing of moment has occurred this week to indicate any improvement in either, and the outlook is practically much the same as outlined a week ago. The failures in the trade, both here and elsewhere during the past week, are a feature which has added to the general distrust and depression which appears to pervade almost every line of business. These failures, while they clearly show some of the weak spots of the trade and the weeding out and liquidation of concerns which have been in a condition for some time past where their solvency has been open to question, are not indicative of the unsoundness of the trade, but are evidences of the expansion of credits, close competition, and an endeavor to pursue business on a too limited capital. We hear of several manufacturers who have notified the trade that in view of the restrictions placed on the importation of stock, their goods would be subject to quotation. There is a growing disposition not to accept orders for paper for future delivery.

THE STATIONERY MARKET.—The stationery trade presents very few features indicative of a change. There have been fewer tradesmen in town during the past week, but there is an increase in orders received by mail. The practice of visiting the city to buy goods has been gradually dying out for several years past. Out-of-town tradesmen seem to find that they can do just as well in making their purchases from traveling salesmen as they can from the dealer. Not only have the small tradesmen to a great extent adopted the former method of buying goods, but many of the leading jobbing houses in the West no longer send representatives here to place their orders. This practice has two advantages—it saves expense, and makes much less work for both buyer and seller. The trade in staple goods is about the same. The quietude noticeable for some time still prevails, although dealers continue hopeful of a good fall trade. There is some demand for albums, scrap-books, &c., but mostly for the cheaper grades, while the trade in toys, fancy goods and similar lines is noticeably quiet.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

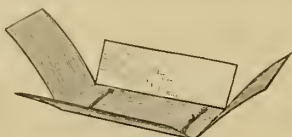
These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

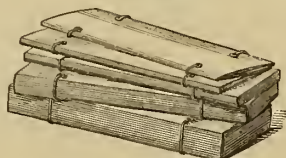
OPEN.

To Receive or Examine
Papers.

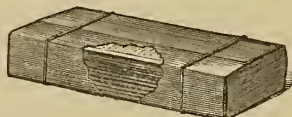


A Single

Envelope makes all
these Thicknesses.



Papers are neatly Filed
for Reference.



THE REVERSIBLE DOCUMENT ENVELOPE.

The Best, Most Convenient, and generally useful
FILING ENVELOPE MADE.

A SINGLE ONE ANSWERS FOR A NUMBER OF PAPERS.

OUR 3 SIZES MAKE A COMPLETE STOCK.

Samples and Prices on Application.

C. M. WARD,

No. 28 Bond Street,
NEW YORK.

CINCINNATI PAPER NOVELTY CO.,

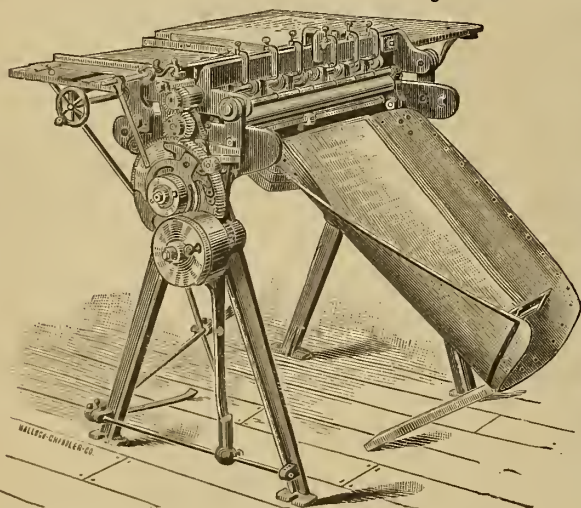
No. 124 Walnut Street,

CINCINNATI, OHIO

E. P. DONNELL & CO., Chicago, Ill.

Mfrs. of Bookbinders' Machinery and Tools.

REFERENCES. { Government Printing Office,
Culver, Page, Hoyne & Co., Chicago.



PATENTED.

The Peerless Rotary Perforator and its advantages:

FIRST.—It handles buckled paper as well as flat, and runs the work through straight.

SECOND.—It has the best system for rapid and perfect feed.

THIRD.—It has the best system for gauges, and can be more quickly adjusted.

FOURTH.—The cutters and dies employed are also of the best Crescent Steel—tempered by a secret process known only to the inventor, which renders them more enduring and better capable of retaining their cutting edge.

FIFTH.—The paper is cut by a sharp, thin edge, requiring less room for perforations, thus obviating the necessity of handling the material perforated a second time, in order to remove the "waste" before binding, thus saving at least fifty per cent. in the expense.

SIXTH.—There is little or no "burr" from the cutter, and the catch or "lay-boy" is so arranged as to place the paper in regular packages ready for the binder. When not in use it can be put out of the way instantly.

SEVENTH.—All parts of the machine can be duplicated, to order, and can be sent by mail or express to any part of the country.

EIGHTH.—Each machine has a scoring cutter attached.

NINTH.—The "cams" can be so adjusted in a moment as to perforate a sheet CONTINUOUSLY or in alternate spaces, as may be desired. The machine, while a marvel of mechanical invention, is a model of simplicity.

REFERENCES. { Gibson, Miller & Richardson, Omaha,
Acme Stationery and Paper Co., N.Y.

WARD & CAY,

184 DEVONSHIRE STREET, BOSTON,

Wholesale Stationers and Jobbers,

—AND—

BLANK BOOK MANUFACTURERS.

CONSTANTLY ON HAND, FULL STOCKS OF

FINE PAPERS AND ENVELOPES,

—AND—

Blank Books of Every Description.

FOR FULL TRADE, SPLENDID ASSORTMENTS OF

PHOTOGRAPH ALBUMS,

SCRAP BOOKS,

AUTOGRAPH ALBUMS,

FANCY GOODS, &c.

IN * CHRISTMAS * CARDS,

All the Leading Lines of the World, and SPECIALTIES, without number, of our own manufacture.

U. S. TREASURY MUCILAGE

IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink

Manufactured by **WILLIAM A. DAVIS**, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

Massachusetts Charitable Mechanic Association.

— **FIFTEENTH EXHIBITION, 1884.** —

THE MASSACHUSETTS CHARITABLE MECHANIC ASSOCIATION announces its Fifteenth Exhibition of the
Arts, Manufactures, Inventions and Industries of America,

TO OPEN SEPTEMBER 10, 1884, AND TO CLOSE NOVEMBER 1.



The fine permanent building of the Association has been considerably improved as to internal details, and will be in full readiness for the receipt of goods as early as August 10. Special prominence will be given to the exhibits displaying the greatest novelty and progress in invention and production. Awards of Gold, Silver and Bronze Medals for conspicuous merit.

— **NO * CHARGE * FOR * SPACE * OR * POWER.** —

Applications for space should be filed once, and they will be acted on in the order of receipt.

☞ This Association makes Exhibitions not oftener than once in Three Years, and its displays should not be confounded with those made by other parties who exhibit more frequently.

THOMAS J. WHIDDEN, President.

Address applications and other communications to **MASSACHUSETTS CHARITABLE MECHANIC ASSOCIATION**, P. O. Box 2361, Boston, Mass. Auxiliary Business Office, 31 Milk Street, Room 41.

The Exhibition Building is open daily, and parties who find it convenient can transact their business there.

ENGLISH HAND-MADE PAPERS

ORIGINAL
EYNSFORD
MILLS,

WATER-MARK:
'FELLOWS'

KENT,
ENGLAND.

These papers, made from the purest fibre, without any foreign admixture, each sheet separately formed by hand in a mold, couched by vertical pressure and slowly dried by air, possess a toughness, hardness and strength unapproachable by any machine-made papers.

For Legal use, for Scrip or Bonds, and for all purposes demanding great durability, these hand-made papers are invaluable.

The heavier sorts are double sized, and they will bear repeated erasure and constant handling beyond all other makes, so that for Ledger and Account-Book purposes none can compare with them.

Proprietor : **JOSEPH ARNOLD**, Eynsford Mills, KENT, ENGLAND.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York.

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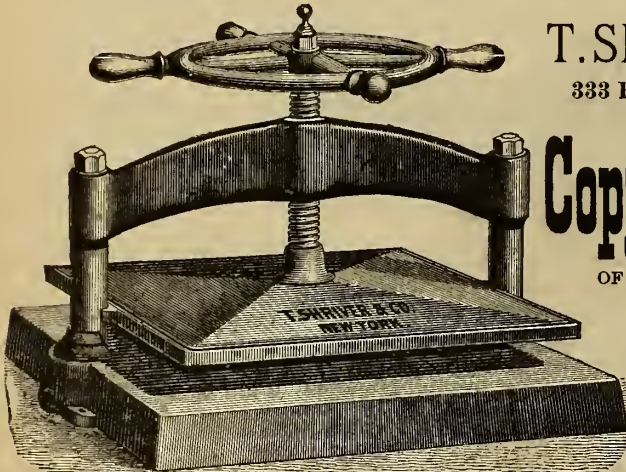
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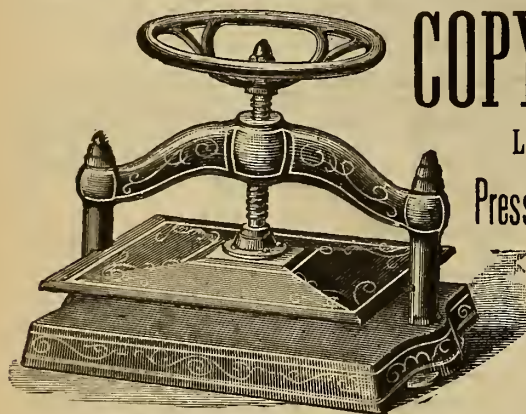
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Seals.

John F. Weston, the stone seal engraver, was engaged in engraving a pretty floral design on the under side of a transparent stone when a reporter of THE STATIONER visited his office in John street for the purpose of inflicting upon him another interview. "Come to talk with me about seals?" said Mr. Weston, hardly stopping in his work. "Sit down. Yes, that would make an interesting subject. There is a great deal to be said about seals, and, although it is an old thing to me, I feel interested in talking about it to others. The sealing of important documents was one of the most ancient practices. In looking over certain relics from the time of the ill-fated Pompei, we find a great many seals engraved, and in consulting ancient history we find the signet-ring continually spoken of. It was customary for men of note to wear a signet-ring and sign their important documents with it. It has always been the custom of kings, heads of governments and other officials to make use of seals when signing documents, and it was considered one of the highest honors for a king or other man in great power to intrust one of his subordinates with his signet-ring.

"The kind of engraving mostly done by the ancients was what is called intaglio or sunken engraving—that is, the subject was cut in the material, and among ancient intaglios was a very valuable one, consisting of our Saviour's head cut in an emerald, and this was supposed to be a perfect likeness of the original.

"What was the exact *modus operandi* used in seal and other forms of engraving in ancient times it is difficult to tell, but it is supposed that most of the engraving, whether intaglio or cameo, was done by hand with diamond-pointed tools, a practice more or less in vogue at the present day. Nowadays, however, machinery is used extensively in most all kinds of engraving. The machinery consists of little wheels, fastened on a turning lathe; fed with diamond powder, and propelled at the rate of 4,000 or 5,000 revolutions per minute by steam or foot-power. Comparing specimens of ancient engraving with engraving done at the present time, it is surprising to see what little advance there has been in the art in modern times. Here is an ancient slab, supposed to have been done in Sweden, where I don't believe they know anything about the use of the lathe."

The stone referred to closely resembled cornelian. The figure of a boar was cut in relief on one side, and that of a pointer-dog in intaglio on the reverse side. It was a curious and interesting relic, and the reporter was not surprised when Mr. Weston told him that he valued it highly. While somewhat crude the engraving evinced considerable artistic skill and taste.

"Seal engraving was a very honorable calling in ancient times," continued Mr. Weston. "Those following this pursuit were held in great esteem, and it was customary for them to wear robes and wigs after the fashion of the judiciary.

"For many years the use of seals in this

country was discouraged by popular prejudice. It reminded the native born of the thralldom their ancestors suffered under monarchical forms of government. But habits and tastes have very much changed, and it is now the fashion to wear intaglios in the signet-ring, the charm, and oftentimes in pins and sleeve buttons. In fact, the custom is growing. People nowadays ape the customs of the nobility. The use of seals for sealing letters has been coming into fashion for the past two or three years. One drawback is the extreme heat in cases where wax is used. The heat melts the wax, and besides destroying the seal causes the letter to stick to others in the post-bag, which has led the postmaster to complain. To avoid this only good wax should be used. Poor wax is made chiefly of rosin, tallow, &c., and the best wax chiefly of shellac and vermilion, which renders it hard and durable. A good way is to have the seal cut in a steel die, which may be put in a press by means of which stationery may be stamped with the seal." There is an increasing demand for seals. The busy season is during or just previous to the college and school commencements. Some colleges and high schools make use of several hundred of them every year.

Composite Metals.

Corinthian brass was said to be a mixture of gold, silver and copper, formed by the running together of statues melted in the flames of the city of Corinth when it was burned by its Roman captors. It brought a very high price for generations afterward. The name "brass" was commonly applied among the ancients to what is now known as bell or gun metal, a mixture of copper and tin. The alloy of copper and zinc was known and used ages before the mixture of the latter metal was discovered; and it is even said that the use of brass was discovered before that of iron. A mass of zinc ore, mingled with charcoal and plunged into melted copper, will yield the metal, which will be at once dissolved by the copper. This was the ancient process, the only one till 1781, and is still in use. Modern modes consist in melting the zinc and adding copper in thin strips, or in a fused state; or in melting copper and plunging into it lumps of zinc, held below the surface with iron tongs. At the temperature of melted copper, zinc is very apt to evaporate, and, despite layers of fine charcoal or glass on top of the fluid metal, so much zinc passes off that chemical analysis alone can determine the proportion of each metal in the product. The usual proportion is a pound of copper to eight ounces of zinc. "Prince's metal," a beautiful yellow combination, contains equal weights of each ingredient. "Muntz's patent sheeting, or yellow metal," is made of about two pounds zinc to three pounds copper. Bath metal, pinchbeck, or Mannheim metal, is made of three or four ounces zinc to a pound of copper. The addition of zinc hardens and whitens the copper. Oricide is also a combination of copper and zinc in the ratio of 100 to 17. Brass can be precipitated from a solution of sulphurets of the two ingredients mixed with cyanide of potassium, by using a galvanic battery with a brass plate attached to the negative pole.

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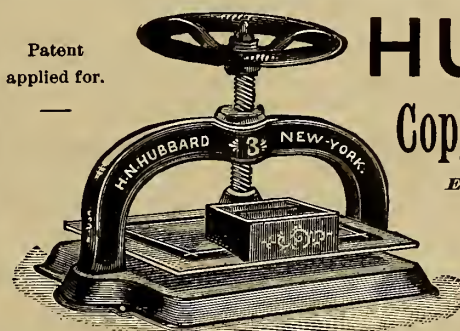
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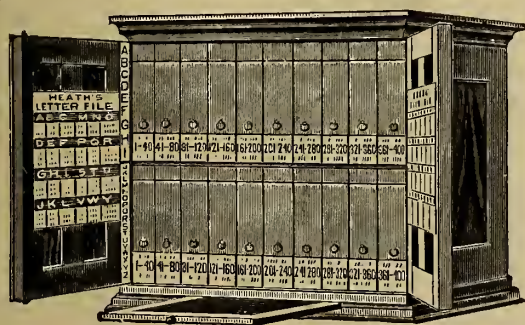
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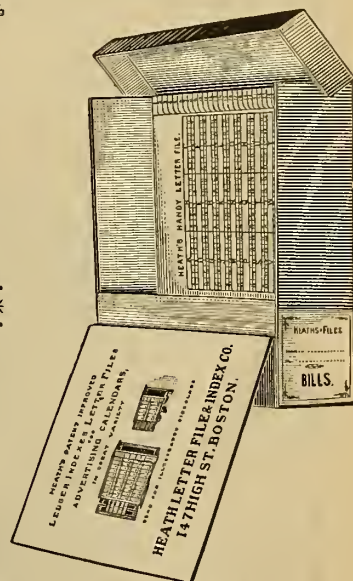
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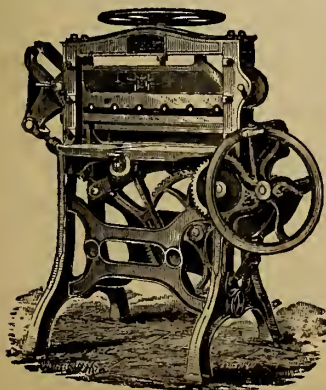
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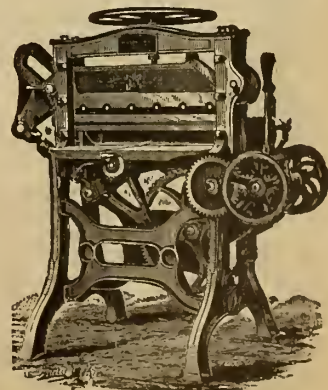
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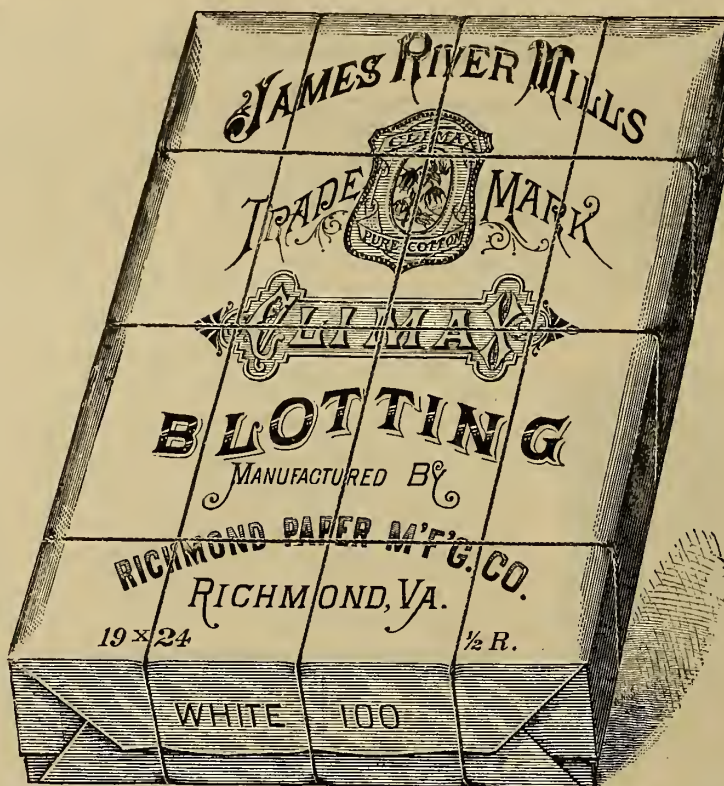
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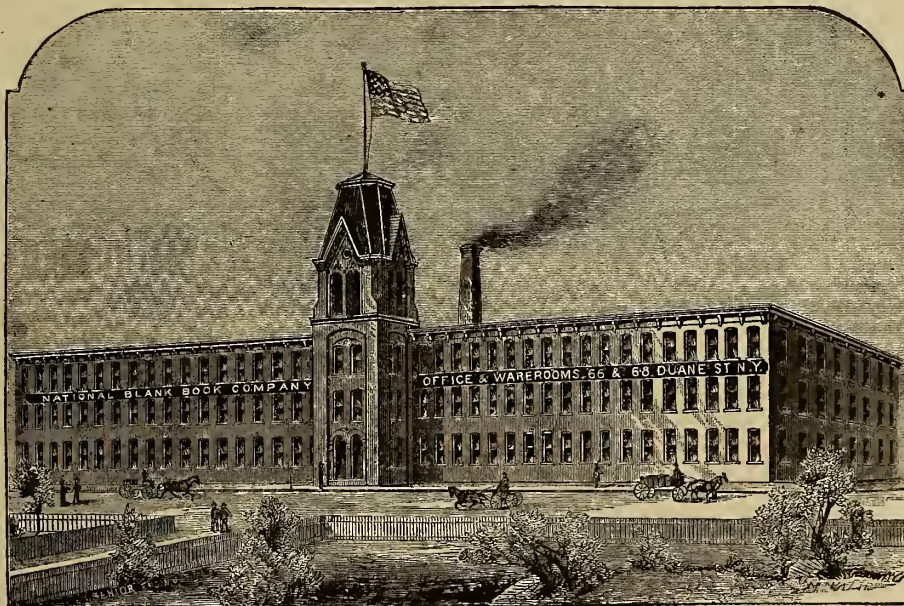
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The Trade in Seaside Toys.

The sale of toy pails, rakes, shovels, hoes, &c., forms a by no means small part of the toy trade, although it began a few years ago. A leading toy dealer of this city, who claims the credit for the introduction of these goods, in conversation with a reporter of THE STATIONER, a few days ago, said: "Yes, I did it, and I will tell you how. Toy pails a few years ago were only in demand during the holidays, and were not kept in stock by dealers in the summer time for the reason that there was no sale for them. Moreover, there was usually such a limited amount manufactured that jobbers at the close of the holiday season rarely had any left on their hands to carry over. It so happened one year that I had more pails than I could dispose of, and not wanting the bother of carrying them over, I set to work thinking how I could rid myself of the surplus. I conceived the idea of selling them at the seashores and, if possible, opening up a new market for toys of this description. I was so confident of succeeding in the under-

taking that I had a quantity of toy hoes, rakes and shovels made for introduction in connection with pails at the seashore. Early the following summer season I went down to Coney Island, taking my wife and children with me. The little ones were supplied with pails and shovels, and amused themselves for hours digging in the sand, constructing forts, mounds, wells, &c., greatly to the envy of the crowds of other little children, who had nothing to amuse themselves with but sticks or shovels whittled out of pine boards after a crude fashion. I next put the goods in the hands of peddlers, and we sold that season about 3,000 wooden pails and shovels. The next season the quantity sold was more than doubled, and we introduced the goods at Rockaway Beach, Long Branch, Atlantic City and other seaside resorts. The sales increased the next year to 20,000 or 30,000. Up to that time only wooden toys of this description were sold, but eventually a line of tin pails and shovels were introduced.

"Before Manhattan Beach was washed away we sold the best grade of goods there. Brighton Beach took a small quantity of the best goods, some of the medium grades and about the same quantity of the cheapest grades. The demand at West Brighton Beach was mostly for the poorest goods, so that there were three distinct grades of toys sold within a radius of two miles. Grades varied according to the style of finish, material, &c. The tin goods were, and still are, the cheapest. Some toy shovels are now made of iron, but they break easily."

Paper mats are pretty, inexpensive, and not molested by moths. Take two sheets of tissue paper of contrasting color, cut each sheet across where it is folded; cut each of these pieces in two, making eight pieces in all. Fold each piece across the longest way four times, making it eight double and an inch or more in width, according to the size of the paper. Place four of the pieces, alternate colors, and weave the other four across them, the woven part to be in the centre of the strips. Fasten the braid, or woven part, with a needle and thread; then cut the ends into fine strips, the finer the strips the prettier the fringe. After cutting the fringe, lay the mat on a table, take a damp cloth (merely damp) over your hand and rub the fringe round and round, and then rub it round between your hands. This makes it crinkle up. Paste a stiff paper under the mat. Dust may be removed by shaking them without damaging the mat.—*Decorator*.

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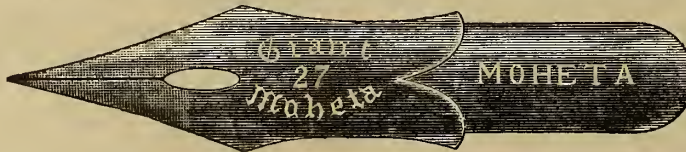
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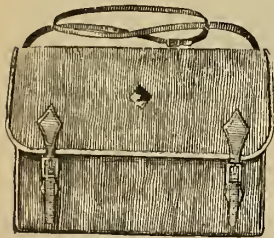
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Playing Cards.

The playing-cards manufactured by the American Card Company are likely to cause a flutter in the playing-card market that it has not yet experienced, although a few months ago there was some excitement caused by the reduction of prices made by the card combination. The American Card Company is a new company recently formed. Its line of cards is said to be the cheapest in the market, while the quality of the goods is very satisfactory. The line includes the following numbers: 1. "American," square corners, indexed with figures in corners, ace card of new design and new style joker card in each pack; also assorted plaid and star backs. 2. "Star," round corners, with plaid and star backs of new pattern and design, indexed corners, &c. 3. "Peerless," round corners, fancy backs, indexed corners, &c. 4. "Acme," round corners, fancy backs, indexed corners, the same as No. 3. 5. "Eclipse," round corners, fancy set-pattern backs of new style and design. 7. "Favorite," round corners, fine fancy and sporting design backs; linen stock, very attractive. 8. "Elite," gilt edges, same style as the "Favorite." The "Tom Thumb" is a toy-size playing card, with square corners. The selling agents for the American Card Company's goods are Selchow & Righter, who are prepared to furnish cards at low prices. Their list shows a reduction of 12½ per cent. from prices at present asked by leading playing-card manufacturers. Samples and price-list will be sent on application.

Indian Ink.

Perhaps it would be difficult to name an article in familiar use concerning which less information is to be found in works of reference than the so-called Indian or China ink. The latter term—generally employed on the Continent—more correctly denotes the source of the ink used for artistic purposes; although writing inks of various composition are, and from time immemorial have been, made in India in the shape of cakes. It is to Chinese authorities, therefore, one must look for particulars of the history and manufacture of Indian ink.

Dr. S. W. Williams, in his "Chinese Commercial Dictionary," published in 1863, tells us: "Indian ink is composed of lamp-black and glue obtained from different substances and combined and purified according to the quality of the ink. The lamp-black is collected by burning the twigs and leaves of pine under a movable thatch so arranged as to intercept the smoke. The finest ink is manufactured from the product of oil slowly burned in earthen jars, the soot being collected in the upper one. Lamp-black is brought to Canton from Kwangsi in hampers, and manufactured into both writing and printing inks. Boiling glue is poured upon it, and the whole is stirred together until properly mixed; after it has cooled a little it is poured into carved wooden molds, into which a stopper fits tightly; the cakes are soon taken from the molds and dried. The musk or other perfume is mixed with the glue. The finest In-

dian ink comes from Hwei-chow-fu in Ngan-whi (province); its fracture is shiny and no grittiness can be perceived when it is rubbed on the finger-nail; inferior sorts are the most ornamented. The ink is made into oblong prisms weighing from 5 to 80 to the catty (the catty = $\frac{1}{16}$ lb. avoirdupois). The finest is priced as high as \$5 per catty; common sorts range from 40 cents to \$1.50. The boxes usually contain 100 catties. The export is to Europe. The lamp-black for printing ink is mixed with strained cungee (rice-water), and when the paste is sufficiently dry it is kneaded on a slab and cut into strips. The printers dilute it with oil as they use it, laying it on the wooden printing blocks with a brush made from the bark of the coir-palm."

No estimate is given by Dr. Williams of the average annual export of ink from China, and Rowney & Sons, of Rathbone place, the artists' colormen, have informed the writer of this paper that they are unable to furnish any information on the point, although they import large quantities of the ink, confining themselves, as they do, to certain brands. They add that the finest kinds come to them from Nankin, and the commoner sorts from Canton. This seems to be all that can be learned from authentic sources of the modern history of Indian or China ink. The date of its introduction into Europe is uncertain.

But some very curious particulars of its earlier history have recently been collected from Chinese works by a French writer, Maurice Jametel, to whose interesting little volume* we are indebted for the following details.

The historians of the Celestial Empire, M. Jametel informs us, refer the invention of ink to Tien-Tchin, who lived in the reign of Hwang-ti, about 2600 B. C. But, according to Chinese authorities, the ink then used was a sort of lacquer which was applied on silk with the tip of a bamboo-cane. This lacquer was replaced by a black stone dissolving in water; and at last in the days of Wei, 260 to 220 B. C., the practice commenced of manufacturing ink-balls from lamp-black obtained by burning lac and pine-wood charcoal. The facility with which the latter ink could be used soon gained it the preference over the old-fashioned ink-stone; the process of manufacture was rapidly perfected; and a contemporary poet, lauding the precious boon to literature, tells us that in his day the best ink was made from the wood of the pine-trees clothing the hillsides of Louchan, in the province of Kiang-si. This province appears to have long been the seat of ink manufacture, as there is official record that in the time of the Tang dynasty, A. D. 618 to 905, a functionary was sent thither charged with the inspection of the ink manufactories and the transmission to the Imperial Court of a certain number of cakes of ink in annual tribute.

For particulars of some of the characters or trade-marks on these ancient inks, particularly on those of a certain Li-tchao and his son Li-ting-hwei, who founded an ink-factory in the province of Nangwhi, and became famous for the quality of their inks, the secret of

which died with them, the reader must refer to M. Jametel's pages.

As regards the processes of manufacture, researches in Chinese literature show that methods the most diverse were pursued in practice with equal success. Thus, in the preparation of the lamp-black, fuel of nearly every description has been used. One of the emperors of the Tsong dynasty had the lamp-black for his ink made from perfumed rice flour wetted with a decoction of *Hibiscus mutabilis*. At Yennan, in the province of Chiang-si, the inhabitants burn petroleum in their lamps and use the lamp-black thus obtained in the manufacture of an ink black and shining and very superior to that made with pine-wood black. Tang-wang-kin used pomegranate bark soaked in vinegar, and, according to some writers, Li-ting-hwei employed rhinoceros horn. But all these have been exceptional cases; the usual practice has been to employ the soot of pine wood or of some sort of oil. A famous maker, Tchen-ting, produced excellent black from the timber of old pine trees; and Ta-che-mo-ching tells us that the only part of a pine tree fit for this purpose is the trunk from the base to the fifth branch—all above furnishes a coarse and gritty black. Equally important with the black is the glue, which causes the molecules of black to cohere. The kinds now employed are fish-glue and glue from hides and horns; but other kinds have been used, including glue from rhinoceros-horns and from stag-horns, the latter practice, it is said, having been introduced in remote times from Corea.

Besides the details of the manufacture, the best methods of keeping the ink after it is made have greatly exercised the ingenuity of Chinese writers. The question is the more important, as good inks improve with age if properly kept, and should not be used for some years after they have been made. Wang-fang-pao-che recommends wrapping the cakes in leopard-skins as a safeguard against damp; Li-ting-hwei recommended hanging in gauze bags in some airy place during the fourth, fifth and sixth months of the year;* Ko-kou-yao-lwen would keep them wrapped in artemisia-leaves during the same season, and in winter enclose them in the same leaves and bury them in lime or ashes.

These notes of M. Jametel are by way of

* The Chinese year commences in our February—sometimes at the beginning, sometimes toward the end of the month.

preface to a translation of an essay on the manufacture of China ink by a certain Chin-ki-souen, a maker of note, who flourished A. D. 1398, and left behind him a monograph, which is almost unique among Chinese writings in its freedom from discursive puerilities, and the practical, if sometimes contradictory, character of its details.—*Printing Times and Lithographer*.

In conversation with a jeweler the other day I learned that the fashion in wedding presents among the truly tony is changing, and the demand is now for rare novelties in beaten brass and copper, parlor ornaments and clocks, and antique silverware modeled after ancient patterns and oxidized. Of course it takes a good deal of modern silver (or paper) to buy this, as witness the price of \$27 for a dozen after-dinner Japanese coffee spoons, no two alike, but the purchaser is pretty sure there will be no duplicate of this choice gift. These table wares are called Delhi, Cluny, Fontainebleau, Medici and Hamburg in relevancy to antiquities they imitate. One of these wares is so heavy with ornate raised work that the repeated lifting of a spoon to the mouth would become quite a gymnastic practice. Mirrors with frames of finely wrought Norway iron and parlor ornaments of the same, as well as trays of embossed copper, are among other novelties. "We frequently sell over \$1,000 worth of goods on the occasion of a fashionable wedding," said the dealer, "and have sold over \$300 worth to one purchaser."—*Homestead*.

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* L'Encre de Chine, son Histoire et sa Fabrication d'après les Documents Chinois (Bibliothèque Orientale Elzévirienne). M. Jametel, Paris, 1882.

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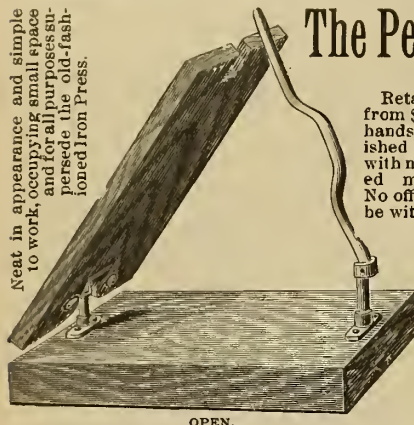
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Mechanical Toys.

"You may take my word for it that this is going to be a good year for the trade in mechanical toys," said a leading Broadway dealer to a reporter of THE STATIONER as he gazed admiringly on a number of new devices for interesting the little ones. "We look for an increase every year, and are seldom disappointed. Large numbers of American toys now go abroad and the export trade shows an increase every season. Toys made of iron are growing in great favor nowadays. They are neatly and well made, not easily broken and seem to give very general satisfaction, lasting much longer than those made of wood and tin. Most of the toys of a mechanical character are made in Massachusetts and Connecticut. Of the two States, Connecticut takes the lead. Connecticut, you see, is a great clock-producing State, and all mechanical toys owe their principle of action to clockwork. There are more clock factories in Connecticut, although it is next to the smallest State in the Union, than in any other State. This being the case, it contains a greater number of fine workmen than in any other State, and, as a general rule, it is the only State where the kind of artisans best adapted for our work are to be found to any great extent. Another reason why toys are mostly manufactured East is because labor is cheaper there than in many other localities, especially the large cities in the Middle, Western and Southern States.

"Probably the greatest number of mechanical toys manufactured are devised by the workmen in the toy factories, but a great many toys of this character are invented and patented by persons in all sections of the country, who have a mechanical bent of mind, but who do not gain a livelihood from any mechanical pursuit. We buy such inventions from these parties as we think will pay to manufacture. We have paid out many thousands of dollars in this way. In many cases we pay royalties, and you would be surprised to see how the income of many inventors of even the simplest toys mounts up. The inventor of the 'Climbing Monkey,' which was put on the market a year or two ago, realized something like \$4,000 in royalties. The toy consisted of a simple wooden figure, which, by a natural law of mechanics, was made to climb up a string. Its retail price was a few cents. The inventor of what was known as the return ball—a wooden ball attached to a rubber string, by means of which the ball, when thrown out, would return to the hand of the thrower—made a fortune from its sale; and the royalties derived from the sale of the miniature lamp, which was put on the market some five or six years ago, aggregated some \$40,000. The only thing about the toy was its resemblance to a real lamp. But it sold immensely. Everybody bought it, because everybody else bought it, and the demand for it has scarcely ever been paralleled by any other toy.

"There are few new toys in the market this season as yet, but a number of novelties will be introduced in a short time. Among those in the market may be mentioned the negro target, which is an old toy in a slightly different

form. Formerly the target folded up, showing the back of a negro's head. By hitting it with a ball, attached to a rubber string, it quickly unfolded, showing the face of a negro, with the mouth extended. In the new toy the eyes and mouth are detachable, and the trick is to knock them from their positions with the ball. Another new toy is the truck with the galloping horse. Pulling a string attached to the horse causes it to gallop in a very life-like manner. A simple little toy is the Donnybrook game, which consists of the figure of a jolly-looking Irishman standing underneath an arch. The head of the figure is detachable, while the figure itself is not secured to the base or platform of the toy. The trick is to manipulate a wooden ball, which is suspended from the arch by a rubber string in such a manner as to decapitate the Irishman without disturbing the rest of the figure. The walking bear may also be called a new toy, as it was introduced late last season, and a large portion of the trade has never seen it. So is the mechanical steam fire-engine, the mechanical freight-train, the 'Dancing Clown,' which represents a clown dancing, circus fashion, on the back of a galloping horse. 'Home Guards' is a new toy, consisting of a detachment of soldiers fastened to an extension base. The soldiers may be ranged in single or double files, front face and many other positions assumed by a military company in going through a drill. A very popular toy on the Fourth of July, and one that will undoubtedly sell well another season, was a toy mortar. It has already made a fortune for its inventor. The mortar is only about two inches long, and about the same number of inches in diameter. It is loaded with a blank cartridge, and a wooden ball fits in its mouth. The cartridge is inserted in a side chamber, which connects with an air chamber under the ball. Upon the discharge of the cartridge the ball is thrown high in the air."

Some Curious Printers' Errors in English Bibles.

Great as have been the pains bestowed upon printing the Bible in order to insure the correctness of the text, there are not a few editions extant which are greatly disfigured by typographic errors. Especially noteworthy in this connection are some of the Bibles printed by John Field in the seventeenth century, which abound with errors of the press, whole words and even sentences being omitted. Among the typographical blunders in some of the copies is the following reading of 1 Cor. vi. 9: "Know ye not that the unrighteous shall inherit the Kingdom of God." A mistake somewhat similar is, by the bye, to be found in other Bibles of about the same period, where Ps. xxxvii. 29, reads: "The righteous shall be punished." In more recent editions errors almost as glaring have been found, such, for instance, as: "Him that taketh away thy cloke, forbid *to* (for *not*) to take away thy coat also," and again, "For us *three* (instead of *there*) is but one God." In other editions such words have been substituted as "heart" for "hart," "son" for "sun,"

"forth" for "four," &c. Many of the Bibles of this character are now collected chiefly for their errors; the more numerous and gross they are, the higher the price they realize. One of the most curious readings is the following rendering of Ps. cxix. 161: "Printers have persecuted me without a cause." All we know of this edition is stated by Henry Stevens in the catalogue of the Caxton Exhibition of Bibles, where he says that these words were put into the mouth of the Rev. Cotton Mather by a blundering typographer in a Bible printed before the year 1702.

Some other curious typographical blunders have been brought together by the Rev. W. Wright, D.D., in the *Leisure Hour*, and one or two of these are worth reproducing.

THE EARS TO EAR BIBLE.

"Who hath ears to ear, let him hear."—Matt. xiii. 43.

This adaptation to Cockney usage is found in an 8vo Bible published by the Oxford Press in 1810. The same book contains a more serious blunder in Hebrews ix. 14. "How much more shall the blood of Christ, who through the Eternal Spirit offered himself without spot to God, purge your conscience from *good* works to serve the living God."

THE STANDING FISHES BIBLE.

"And it shall come to pass that the *fishes* shall stand upon it," &c.—Ezek. xlvii. 10.

The word *fishes* is used for *fishers* in a 4to. Bible printed by the King's printer in London in 1806, and reprinted in a 4to edition of 1813, and in an 8vo edition of 1823.

THE IDLE SHEPHERD BIBLE.

"Woe to the *idle* shepherd that leaveth the flock."—Zech. xi. 17.

The word *idle* shepherd is used instead of *idol* shepherd in a very faulty 8vo Bible issued by the Oxford Press in 1801. The printers, no doubt, intended to correct what seemed to them a mistake, and which is undoubtedly an unfortunate rendering. The exact meaning is *vain*, empty, and therefore foolish. Jerome and Pusey consider this idol shepherd as an Antichrist of the future, and Bishop Wordsworth sees in him the Pope of Rome, as adored in the church of St. Peter by the cardinals after his election.

THE WIFE-HATER BIBLE.

"If any man come to me, and hate not his father . . . yea, and his own *wife* also," &c.—Luke xiv. 26.

This reading is found in an 8vo Bible printed by the Oxford University Press in 1810.

REBEKAH'S CAMELS BIBLE.

"And Rebekah arose, and her *camels*."—Gen. xxiv. 61.

The word *camels* instead of *damsels* occurs in an 8vo Bible published in 1823 by the King's printers in London.

TO REMAIN BIBLE.

"Persecuted him that was born after the spirit *to remain*, even so it is now."—Gal. iv. 29.

This typographical error, which was perpetuated in the first 8vo Bible printed for the Bible Society, takes its chief importance from the curious circumstances under which it arose. A 12mo Bible was being printed at Cambridge in 1805, and the proof-reader, being in doubt as to whether or not he should remove a com-

ma, applied to his superior, and the reply penciled on the margin, "*to remain*," was transferred to the body of the text and repeated in the Bible Society's 8vo edition, 1805-1806, and also in another 12mo edition of 1819.—*Printing Times and Lithographer*.

In a paper lately read before the Philadelphia Academy of Natural Sciences, Mr. Joseph Wilcox stated that shell mounds are very numerous on the west coast of Florida, marking the former favorite camping-grounds of Indians. A portion of the town of Cedar Keys, where the largest accumulation is found, is built on a great mass of oyster shells. Human bones, stone implements and fragments of pottery, are frequently discovered among the shells. The site of an ancient manufactory of arrow heads or other implements may be seen on John's Island, at the mouth of the Cheesowiska River. Several bushels of chips are here scattered about, all made of chert rock, the only material in Florida suitable for the purposes of the Indians.

Dr. Webster, American Consul at Sheffield, England, speaking of the cutlery industry, says that the United States furnishes Great Britain annually with about \$100,000 worth of bones, horns and hoofs, a portion of which is returned in scales for the American cutlers, and the remainder in the finished cutlery from Sheffield. The shank bones of oxen are almost exclusively used for this purpose, 2,000,000 being required annually by the cutlery trade. The best qualities are so good as to be mistaken for ivory by the inexperienced eye. Of the whole importation of bones into Great Britain in 1880, 78,138 tons were made into fertilizers, and 11,311 tons were used for manufacturing purposes, chiefly by Sheffield cutlers.

A discussion of what is called telepathy is opened by the *Nineteenth Century*. The word means, feeling at a distance the impulse of another mind through channels as yet unrecognized. There are two forms which telepathic phenomena are held to assume. One is that of simple thought transference, or mind reading under the control of scientific experiment. In a mesmeric or phynotic condition, and, indeed, without it, experiments are held to have shown that impressions or ideas can easily be transferred from one mind to another by an act of will. The second form is that of a sudden, unexpected impression passing from one mind to another, as a sort of presentiment or apparition. The writers treat not at all of apparitions of the dead, but only of the living.

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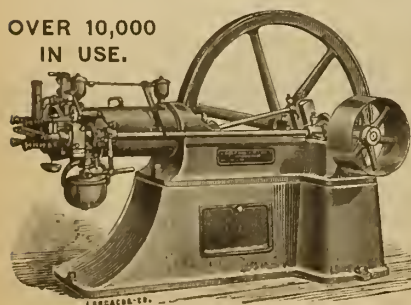
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Books.....	472	43,041
Newspapers.....	146	4,431
Engravings.....	50	11,061
Ink.....	70	2,450
Lead Pencils.....	12	2,565
Slate Pencils.....	1	377
Paper.....	228	19,101
Steel Pens.....	7	7,219
Other.....	18	2,547
Totals.....	1,177	\$111,674

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED JULY 29, 1884.

Paper, reams.....	14,765	\$2,683
Paper, pkgs.....	163	4,673
Paper, cases.....	294	4,721
Books, cases.....	59	3,238
Stationery.....	164	18,622
Totals.....	15,435	\$33,937

STATIONERY EXPORTS FROM NEW YORK.

FROM JULY 22 TO JULY 29, 1884.

BOOKS, cases, to Liverpool, 20; to Glasgow, 3; to Bremen, 3; to London, 1; to Gibraltar, 6; to United States of Colombia, 15; to Copenhagen, 2; to British West Indies, 2; to Nova Scotia, 2; to Cuba, 2; to Mexico, 1; to Genoa, 1; to Venezuela, 1.

PAPER, to Liverpool, 23 pkgs.; to Cuba, 34 cs., 30 pkgs., 6,500 rms.; to United States of Colombia, 90 pkgs.; to British West Indies, 3,700 rms., 2 pkgs.; to Bremen, 2 cs.; to Mexico, 10 cs., 2,500 rms., 12 pkgs.; to Havre, 1 cs.; to London, 214 cs.; to Argentine Republic, 11 cs.; to Venezuela, 4 pkgs.; to Glasgow, 5 cs.; to Central America, 200 rms.; to Hamburg, 2 pkgs.; to British Honduras, 865 rms.; to British Australasia, 2 cs.; to Newfoundland, 1 cs.; to Genoa, 2; to Brazil, 1,000 rms.; to Uruguay, 20 cs.

STATIONERY, cases, to Liverpool, 77; to United States of Colombia, 47; to Mexico, 7; to Hamburg, 1; to Venezuela, 13; to Central America, 5; to Copenhagen, 2; to Barcelona, 1; to Newfoundland, 9; to Argentine Republic, 2.

PERFUMERY, packages, to British West Indies, 209; to Central America, 37; United States of Colombia, 66; to London, 4; to Liverpool, 5; to British Honduras, 20; to British Australasia, 50; to Spanish Africa, 150; to Brazil, 54; to Hayti, 1.

PRINTING MATERIALS, packages, to United States of Colombia, 16; to Liverpool, 5; to Dutch West Indies, 3; to Hamburg, 4; to British West Indies, 5; to Cuba, 20; to Venezuela, 4; to Brazil, 3.

PENCILS, cases, to Liverpool, 3; to Glasgow, 1; to Mexico, 3; to Brazil, 4; to Japan, 3.

SLATES, cases, to British West Indies, 10; to Copenhagen, 50; to British Australasia, 30; to Nova Scotia, 7; to Brazil, 10.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 13; to Glasgow, 11; to Hamburg, 31; to British Australasia, 4; to Cuba, 2; to Mexico, 5.

INK, packages, to United States of Colombia, 17; to Venezuela, 2; to London, 3; to British Honduras, 3; to British West Indies, 19; to Nova Scotia, 58; to Cuba, 28.

TYPE-WRITERS, cases, to Hamburg, 2; to Hull, 14; to Bordeaux, 1.

MAPS AND CHARTS, cases, to British West Indies, 2; to Hamburg, 1; to Newfoundland, 3.

HAMMOCKS, cases, to United States of Colombia, 2; to British Australasia, 1.

PLAYING CARDS, cases, to London, 4.
PAPER BAGS, bales, to British Australasia, 43; to Cuba, 1; to Uruguay, 8.
MUCILAGE, cases, to Cuba, 1.
GOLD PENS, packages, to Venezuela, 1.
DRAWING MATERIALS, cases, to Venezuela, 1.
ALBUMS, packages, to United States of Colombia, 11.
CELLULOID GOODS, cases, to United States of Colombia, 1.

IMPORTATIONS OF PAPER.

FROM JULY 22 TO JULY 29, 1884.

L. De Jonge & Co., Westernland, Antwerp, 13 cs.
J. Campbell & Co., by same, 13 cs.
R. Lanstrom & Co., by same, 8 cs.
G. H. Bashey, St. Laurent, Havre, 1 cs.
L. De Jonge & Co., by same, 2 cs.
W. N. Peak, by same, 10 cs.
L. White & Co., by same, 1 cs.
F. J. Emmerich & Son, by same, 11 cs.
Merchants' Dispatch Company, by same, 4 cs.
B. Beyer, Elbe, Bremen, 2 cs.
Banatt & Co., by same, 3 cs.
G. S. McKibben, Grecian Monarch, London, 18 bs.
Glen Cove Manufacturing Company, France, London, 3 bs.
S. S. Blood & Co., Alaska, Liverpool, 3 bs.
J. Ward Lydecker, by same, 6 bs.
L. De Jonge & Co., Rhaetia, Hamburg, 5 cs.
Kinney Tobacco Company, by same, 3 cs.
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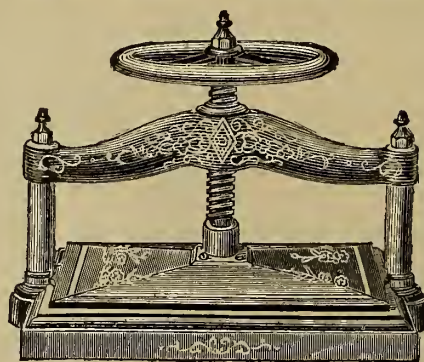
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Wall-Papers.

A conspicuous object of interest just now in a large wall-paper establishment in this city is an elaborate piece of scroll work. The pattern is cut out of hard wood and the execution is very bold and free. "Scroll work in wall-papers is one of the latest things out," said one of the oldest clerks in the establishment, in conversation with a reporter of THE STATIONER. "Colors? Oh, they will be, as a usual thing, rather quiet, yet for those who admire bright colors there are many new and very tasteful designs."

There have been very great changes in wall-papers within the past twenty years. It would be surprising, indeed, if there had not been. The first wall-papers used in this country were very crude in design and their colors were wretchedly inharmonious. They were manufactured more for show than according to any well-defined principles of art. The earlier papers mostly ran in floral and a few geometrical designs, and up to a few years ago there were imitations of marbles, stone and some hard woods, such as mahogany and oak. The colors were high and principally in green and gold shades. They were, to say the least, harsh and unartistic. After

this style of papers the leading patterns were made up in more delicate tints. The demand was for finer papers, and manufacturers began to pay more attention to art. Delicate shades were used in frescoes, panelings and borders. The Japanese are the founders of art, so far

as wall-papers are concerned, and it was not long before we began to copy from them. In fact, wall-papers at this stage of their progress in this country were imported in large quantities from Japan. They came in squares

delicate shades running in blue, pink, yellow, old-gold, &c., the brighter tints in gilt and silver. Only one or two shades were used generally, but they harmonized very prettily. Next came what is called the Eastlake patterns.

These were principally on the geometrical order and decidedly English in character. They were stiff, however, lacking the freedom and boldness of the Japanese papers.

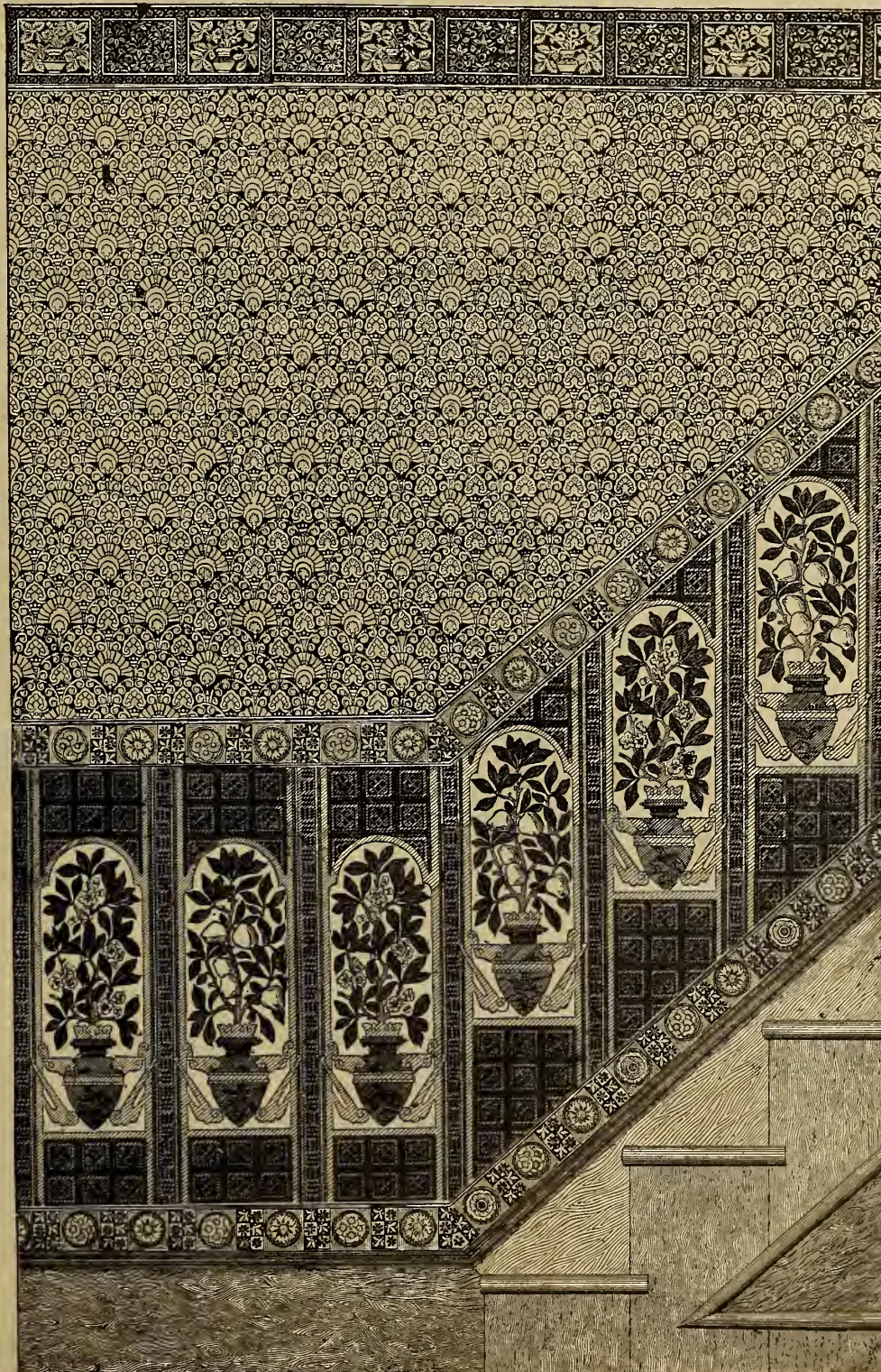
The Japanese and Eastlake papers, however, became very popular and were so very artistic in design that they remained in fashion year after year, each season showing some improvement not brought out before. The same general characteristics were adhered to, but there was a variation in shades, the combination of colors being rather prettier and more artistic with each season. Thus we have Eastlake and Japanese designs still, but they show a vast improvement over that character of papers as first introduced. They now come in elegantly embossed patterns and in imitation leathers.

The very newest things in wall-papers are of the renaissance character, partaking of the style of decoration, which prevailed in the time of Louis XIV., and the moresque papers, which are of the Indian order of decoration.

The former are designed from old tapestries and

or panels and were joined together on the walls to make the pattern complete. These papers consisted of both bright and delicate shades with all sorts of grotesque figures, such as dragons, snakes and other reptiles as well as animals. The coloring was harmonious, the

scroll work showing delicate floral designs, hunting scenes, &c. The moresque patterns are mostly scroll work, executed in a very free and bold manner with a portion of the design finished with flock raised in imitation of velvet. The scroll work in some patterns is also metal-



WALL-PAPERS.

lized instead of flocked giving the paper a decidedly metal and often iridescent appearance when silver is used. The coloring of these papers will be quiet, as a general rule, but in some cases it will be very rich.

The paper used varies with the quality of the paper which it is used for. Most of the fine papers are printed on rag stock. The cheaper grades are made principally from ordinary straw paper. The paper first goes through the "grounding" machine, which puts on the first color. The finer papers require two coats. The different colors in the pattern are put on by a machine which has a roller for every color. After the paper has received all the colors of the pattern it goes through the embossing machine. If gilt is used in the design it is put on by the use of varnish, which is applied by hand. The paper then goes through a long trough, the bottom of which is covered with bronze. As the paper passes through the box it is agitated by a number of beaters striking on the bottom of the box. This applies the bronze properly. This method is also used for flocking paper. If a thick coat of flocking or metal is required the paper is put through this operation again and again until the object is attained.

Pigments are bought in large quantities. They mostly consist of mineral colors with a few exceptions. Expert chemists are employed to mix the colors and to guard in every possible way against the introduction of arsenic or other poisons in the preparation of the colors used in the manufacture.

The prices of wall-papers now, as compared with those of twenty years ago, have not changed. This may, no doubt, be a matter of surprise. Competition on the part of manufacturers and dealers, it would seem, should have lessened the price of wall-paper, as it has had a tendency to do in respect to other lines of goods. The fact is the papers of twenty-five years ago were so crude and poor in quality, as compared with those of to-day, that the cost of production is about the same, and hence, while prices have remained in *statu quo*, the general quality of wall-papers has improved.

The accompanying engraving shows an English design in wall-papers, with frieze and dado. While not the very latest style of paper it belongs to a class which is still very fashionable. In coloring it is rather softer than some of the more striking designs in scroll patterns, which have appeared this season. The ground-work is drab, blue or yellow, the effect of which is relieved by the outlines of the pattern, which are in gilt. This style of paper is in great demand for decorating the walls of halls or bedrooms, but is also very modest and pretty for sitting and dining rooms.

Experiments have for some time been made in Belgium for preserving wood by exhausting the air from the pores, and filling them with liquid gutta percha. The gutta percha is liquefied by mixing it with paraffine and subjecting to heat. After it is introduced into the pores it hardens as it becomes cold.

He who seeketh trouble never misseth it.

EDWARD POSEN & CO.,

— MANUFACTURERS OF —

Albums & Leather Goods

OFFENBACH-ON-MAIN, (GERMANY),

(ESTABLISHED 1838),

Beg to inform the Trade that they have opened a Branch House at

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FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

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✧ Cards ✧ and ✧ Cardboard, ✧

Ruled Business Headings in White & Colored Papers,

✧ NOVELTIES IN ADVERTISING CIRCULARS, ✧

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

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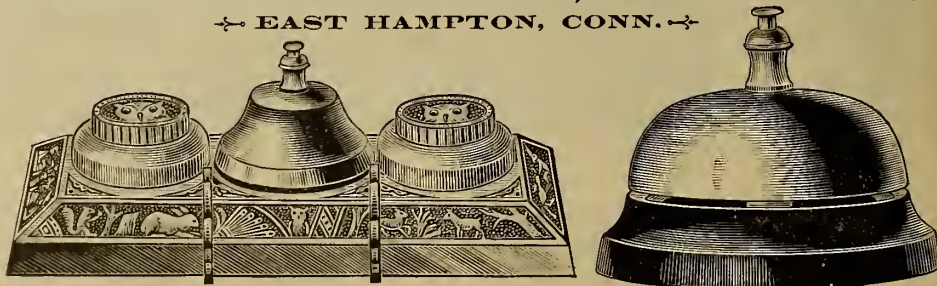
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Barton's Patent. Bell Inkstand. (Entirely New.)

Barton's Patent. No. 71, Call Bell.

✧ SEND FOR NEW, PRICE LIST AND DISCOUNT SHEET. ✧

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PAPER-MAKERS.

GOLD MEDAL awarded PARIS, 1878.

P Superfine Hand-made
A WRITING,
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Dealers in Whatman, Joynson, Hollingworth,
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THE PALMER ART 
NEW YORK, 36 Bond Street.
having gone out of business, we beg to inform the Trade that we have purchased their entire stock of
Fine Art Novelties, &c.,
WHICH WE WILL CLOSE OUT BELOW COST.
Buyers are invited to call and inspect the BARGAINS we are offering.
L. PRANG & CO., New York.

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SEND FOR PRICE LISTS AND DISCOUNTS.

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THE NEW YORK NEWS COMPANY,

No. 20 Beekman Street, New York,

Have established a first-class service for the dispatch of **NEW YORK DAILY PAPERS** BY FIRST MORNING NEWS TRAINS.
Weekly Periodicals, Monthly Magazines, Books, Stationery and other orders requiring careful and speedy collecting. Correspondence invited.

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Linen and Extra Superfine Papers.

ALL OUR PAPERS ARE NOW DOUBLE SIZED AND WARRANTED TO WITHSTAND ANY CLIMATE.

The accompanying cut is a Fac-simile of
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WATER-MARKED FLATS,
FINE AND EXTRA SUPERFINE,
UNADULTERATED AND THICK
FOR THE WEIGHT.

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TWO GRADES
EXCELLENT LINENS.
"TUNXIS MILLS,"
NOLIA MILLS, AND OTHER
FOLDED PAPERS

ONE MILL RUNS CONSTANTLY ON EXTRA MACHINE-FINISHED BOOK PAPERS.



REMOVAL.

WE HAVE REMOVED TO OUR NEW BUILDING,

162 to 172 Columbus Avenue, Boston, Mass.

The NEW YORK STORE will REMOVE, May 1, to 62 CLIFF STREET.

CARTER, DINSMORE & Co.

BYRON WESTON,

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HAS BEEN AWARDED THE

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Medal of Honor and Perfection

At PARIS, 1878,

This being the HIGHEST and ONLY AWARD given for

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Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

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are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rulea up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.



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The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 6.

NEW YORK, AUGUST 7, 1884.

WHOLE NO. 476.

Correspondence.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire Street, BOSTON, August 5, 1884.

"That last issue of THE AMERICAN STATIONER is a beauty," said a member of the trade to me yesterday. And this opinion is entertained by the entire trade, who seem to think that I am in part responsible for its brilliant appearance. On behalf of the Lockwood Press I acknowledge the many compliments and doff my hat. *Vive le STATIONER!*

But then Boston did loom up in that issue and no mistake. Wasn't that a charming "chromo display" of the Thorp Manufacturing Company? Don't that show enterprise? Isn't that the way for a house to present its claims to the trade? Well, New York is a big town, but it hasn't a Thorp Manufacturing Company. No, sir! this is a Boston concern, and is one of the firms whose enterprise is bringing to this city the attention of the trade of the country. And you can wager your spare change that the Thorp Manufacturing Company is *selling* autograph albums and scrap-books, too. With what pride the travelers of this house take the road, knowing that they carry the finest line of samples in the country; and knowing also that the house has so prominently announced "their coming." They will find themselves truly welcomed by the trade.

Another concern, whose trade extends farther than the shadow of Bunker Hill monument at sunset, and whose name ornamented a colored insert, was Carter, Rice & Co. Was not that "bill of items" interesting? There were some cold facts there, and the figures were convincing. Now, when anything is wanted in the paper line, just refer to that business statement and compare figures; then send your order to Carter, Rice & Co. You will save money on the transaction.

While on a pleasure tour last week I spent a day in Springfield, an enterprising manufacturing town in the Western part of the State. Here is the mammoth establishment of the Milton Bradley Company, whose endless variety of goods and holiday novelties is so well known to the trade.

Springfield is also the headquarters of the Birnie Paper Company. This is the house which puts up Crane's all-linen writing papers for the trade, for which there is such a growing demand. The Birnie Paper Company puts these papers up very neatly, and in attractive and convenient packages. Crane's linen writing papers have been on the market for years, and are favorably known both to the trade and to consumers, but the putting up of these papers in the present commercial styles is a new departure, dating back only a few years. These papers are in five different weights, and in octavo, commercial, letter and legal sizes; in one-quarter ream and one-eighth thousand envelopes boxes, besides one, two and four quires in regular folding boxes. The surface of the Crane linen paper is perfect, and the trade-mark—a crane—is water-marked upon every sheet of note. The boxes in which these papers come are rich and elegantly finished. Envelopes to match the paper are in the same box. For Christmas and New Year the Birnie Paper Company is manufacturing an extensive line of satin-mounted cards and novelties, which will be offered to the trade at very low prices. The line embraces some very pretty designs, some of which are quite unique. This house reports that trade has been very good, although at present it is sharing in the summer quietude. For the fall trade, signs are encouraging.

The Elsey School Furniture Company, another enterprising house of Springfield, was visited, and reports concerning school supplies are decidedly encouraging. Everything needed in the school-room can be found here. Elsey's domestic blackboards, which were presented two years ago, have had a large sale. Many improvements have been lately made on these blackboards, making them all the more valuable for the school and drawing-room at home. The "Common Sense" book-stand, designed by George Elsey, is meeting with a steady increasing demand. It is just the thing for a dictionary rest, and is a nicely finished piece of furniture, suitable for parlor, library or office. The top is revolving, and so adjusted that it will remain in a horizontal position or at any convenient angle desired. It is made of different ornamental woods, with cheap or artistic finish as wanted, and is mounted upon a pedestal or upon a high stool. It weighs

about fifteen pounds. For a neat, convenient book-stand, the "Common Sense" might be recommended were it not for the fact that it so ably recommends itself. A. L. D.

WILMINGTON WRINKLES.

[FROM OUR REGULAR CORRESPONDENT.]

WILMINGTON, Del., August 5, 1884.

Four failures, with the liabilities aggregating \$172,000 and total assets of \$36,000, are recorded against our city for July. Depression in trade circles, and small margins on goods are the causes assigned for these misfortunes.

With one or two exceptions, the suspension has been only temporary, and amicable arrangements prevented the closing of doors.

It is proper to state that none of our stationers or printers were among the unfortunate firms.

Inquiry among the trade indicates no improvement, but, on the contrary, a slight falling off in July sales, as compared with last season.

It is generally agreed that the Presidential year adds largely to present stagnation.

This theory is so generally accepted, that our stationers, at least, early in spring, observed some prudence in placing orders for goods, preferring to "run under bare poles" until a revival in business warrants large additions to stock.

They have another grievance to enter. Prominent among the troubles which embarrasses trade is the difficulty of making collections. Your correspondent was informed by a leading merchant that he never knew it as difficult in his business experience of fifteen years. Though the situation has been discouraging, there are certainly some encouraging indications, and we are hopeful of a good fall trade.

What a splendid specimen of typography you have given the trade in the last issue of THE STATIONER! As an evidence of their appreciation of it, I know of several who have carefully filed it as a guide to fall purchases.

Our Board of Education is inviting proposals for furnishing the public schools with the usual supplies, and indications point to lively competition.

Frank P. Turner, who has been actively

canvassing our city with "The Pictorial History of the World's Great Nations," by Charlotte M. Yonge, is meeting with signal success. This work needs no other recommendation than the connection of Miss Yonge's name with it.

Recently I was shown a neat pamphlet from the press of the James & Webb Company. While admiring the delicate tint of the cover, my interest was increased when reminded that it was the product of one of our State mills, the Nonantum, at Newark, Del., owned and operated by Curtis & Brother. This firm makes colored papers only, such as pamphlet and magazine cover, card and envelope. It gives employment to about twenty-two hands and produces daily 3,000 pounds. At the Nonantum are three engines of 400 pounds capacity each and a Fourdrinier machine, 62 inches wide. Curtis & Brother use both water and steam power.

The story in your Boston correspondent's letter, of July 10, of two stationery firms being the victims of misplaced confidence, recalls a similar occurrence here. In this case, as the others, the dealer who was solicited to handle the pens was promised the *exclusive* agency, and all mail orders from this city would be transferred to him. Fifty gross was the stipulated quantity for the initial order. Due notice was given the public by circular and press, of the established agency, and at the expense of the dealer. Subsequently, a *purported* representative of the manufacturer, called upon the firm, expecting to duplicate the previous order, but none was then given. Latterly the agent was much surprised when informed by a prominent bank official that the same pen was frequently offered at the bank, and by a person, when described, who corresponded exactly with the person who called as a representative, and gave as his residence 1746 Warnock street, Philadelphia.

Wilmington is to have an exposition and fair, from September 1 to 5, inclusive. Special rates have been secured on all lines of railroads touching here, and will doubtless ensure a large attendance. With Wilmington as a centre of skilled labor in many branches of industry, and surrounded by a large, fertile agricultural district, there is no reason why an exhibit of her products should be a tame affair. Prompt co-operation on the part of our citizens, with the energetic managers of this enterprise, will make it a decided success.

Mrs. S. S. Butler, wife of E. S. R. Butler, stationer, died August 2, with a complication of diseases. Mrs. Butler was an estimable lady, and closely identified with church and Sabbath-school work of our city. Mr. Butler has the sympathy of the trade.

Quite a number of commercial men have recently visited the trade; but few orders have been taken, as dealers are in no mood for buying, for present or future delivery. I append their names: Homer Phelps Beach, Eagle Pencil Company, D. Saarback, Union Playing-Card Company, and R. W. Weissenborn, American Lead Pencil Company, New York; John B. Gildea, Central News Company, E. P. Whitney, John McCord, wood type, C. E. Robinson & Brother, ink, Charles W. R. Smith,

Hampshire Paper Company, C. H. Stoevers, and J. G. Ditman & Co., Philadelphia, Pa.

TRACY.

CINCINNATI CLIPS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, August 5, 1884.

"I have been in business here twenty years and I never before knew times to be so dull as they have been this summer," was the remark made by a Cincinnati stationer and bookseller only yesterday. But the same story is to be heard in all quarters. Of course, as is always the case in times of business stagnation, luxuries suffer most. In the present situation there exists the peculiarity that prices of wares are not tending downward and that the consumers are not calling for inferior goods for the sake of their lower prices. On the contrary, the demand for goods of the best quality in staple articles continues unabated. There is great economy in the consumption of staples, which, with the overproduction of the past two years and the overstocking of country merchants, makes orders light and sales slow. But manufacturers of most lines of staple goods hold up the prices. That is to say, that the dullness of the last six months, and, for that matter, of the last twelve months has not had the effect to depress the prices of manufactured products generally. The price of leather, for instance, and of shoes and harness, into which leather enters as a material, has not fallen. Indeed, only a few weeks ago leather took a leap upward, and now that it has settled back, it did not get quite down to the point from which it made the upward bound. In products of the nature of luxuries, the case is different. Prices may have dropped in some of them, and sales have fallen off very greatly. These remarks apply to business in the aggregate, viewed from a Cincinnati standpoint.

Coming to the stationery and kindred business, and surveying it from the same point of view, I find it affected in the same general way as business at large has been. Fancy stationery has slow sale and brings poor pay. Every-day necessities sell reasonably well and at fairly good prices. Outfits for the counting-room ordered to-day are quite as expensive as they were two or three years ago. The demand is not for meaner paper or poorer binding, for the sake of getting the articles at a lower price. To be sure fewer of these articles are sold, but such as find a market are not inferior in quality or lower in price than in better times when sales were double and treble the volume of the sales of the present time. Business experts look for a little brightening up during the fall, and much more next spring. Yet even they differ according to temperament, the more sanguine looking for a restoration of trade earlier than those of a gloomy turn.

There is nothing personal worth mentioning about the stationers of Cincinnati this week. Very few of them have taken the usual summer vacation. Some of them have more orders on hand than others, but this goes by turns, and

in the course of the year gets all around and sizes up the average, so as to bring it out pretty even.

Trade in agricultural implements is good and in seeds and farm supplies it is also good. All mechanics in trades that are concerned directly or indirectly in house building have constant employment at good wages. In fact, when it comes to that, there has been very little reduction of the price of labor in the last twelve months, though it is a fact that there are far more laborers and mechanics in the aggregate out of employment than there were a year ago. Taking it altogether, the feeling in business is good, and on the whole hopeful. The gloomy man is the exception. The failures here in general business have been few and light. There have, indeed, been fewer of them this year than there were a year ago. Bating the effect of the drought on the corn and other late crops, the outlook for the farmers is good. The only rain of consequence during July fell on Monday and Tuesday of last week, and there was not quite enough of that. More is badly needed, and that soon, to make good fall crops.

PRINCE WILLIAM.

The Number Nine.

The number 9 possesses some remarkable properties. If the nine digits, 1, 2, 3, 4, 5, 6, 7, 8, 9, be added together, the sum will be 45, which is equal to five times nine, and the sum of the digits of their sum, 4 and 5, is 9. If any number is subtracted from another having the same digits in a different order, the remainder will be divisible by 9, and the sum of the digits of the remainder will also be divisible by 9. Subtracting 2,967,634 from 7,364,629, there remains 4,396,995. The sum of the digits, 4, 3, 9, 6, 9, 9, 5, is 45, which is divisible by 9. If any number be multiplied by 9, the sum of the digits or figures of the product will be divisible by 9. Nine times 43,780,135 is 394,021,215; the sum of the digits of this product is 27, a multiple of 9. If a number be subtracted from another having the same digits in a different order, and one of the digits of the remainder erased, it can be found in the following manner: Add together the figures of the remainder that are left, divide the sum by 9, subtract the figure that remains after dividing by 9, from 9, and the last remainder will be the digit or figure sought. If there was no remainder, 0 or 9 was erased.

Ask someone to write down a number and subtract from it another composed of the same digits in a different order, without letting you see either of them. Tell him you want all the figures of the remainder but one. By the above rule you can soon find the figure you have not seen. The feat will appear quite mysterious to the uninitiated. Here is an example: Subtracting 156,324 from 231,456, the remainder is 75,132. The sum of the figures 7, 5, 1, 3 is 16. Divide 16 by 9, we have a remainder of 7. Seven from 9 leaves 2, the other figure.—*Ex.*

We judge ourselves by what we feel capable of doing, while others judge us by what we have already done.

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 88 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

❖ Dreka's + Christmas + Oddities ❖

WILL BE READY FOR DELIVERY SEPTEMBER 15.

Handy Writing Cases, Ivory and Brass Seals, French Sealing Wax, Dictionary Blotters, Menus, Programmes and Dinner Cards.

DREKA STATIONERY AND ENGRAVING HOUSE,

No. 1121 Chestnut Street, Philadelphia.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivalled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
In 60, 80, 100, 120 and 140 lbs. always on hand.
Quarter-ream packages of assorted colors will be sold as a sample, if desired.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

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THE THORP MFG. CO.,

111 Devonshire St.,
BOSTON.

— MANUFACTURERS OF —

Autograph + Albums + Scrap + Books.

NEW DESIGNS ARE NOW READY.

See the NEW IDEAL HEAD SCRAP BOOK and LONGFELLOW ILLUSTRATED AUTOGRAPH ALBUM.

SCRAP BOOKS

SCRAP BOOKS

SCRAP BOOKS

SCRAP BOOKS



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, wires, springs, &c., which are the great obstacles to the efficient working of all fountain pens. these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

GEORGE B. HURD & CO., FINE STATIONERY,

MANUFACTURERS OF
AND
DEALERS IN

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:
EMBOSSER HAMMERED (Large), in Azure, Drab, Shrimp and White.
" (Small), in Café, Turquoise, Silver Gray, and Marguerite.
" WATERED, in Shrimp, Turquoise, Azure and Opaline.
" PEBBLE, in Rose, Marguerite, Café and Turquoise.
" MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
" PIQUET, in Cream and Silver Gray.
" GROS GRAIN, in Cream and Silver Gray.
" ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.

BUCKRAM BOND, in White and Blue.
PERSIAN, in White and Cream.
RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
" CARDS, for Visiting and Correspondence.
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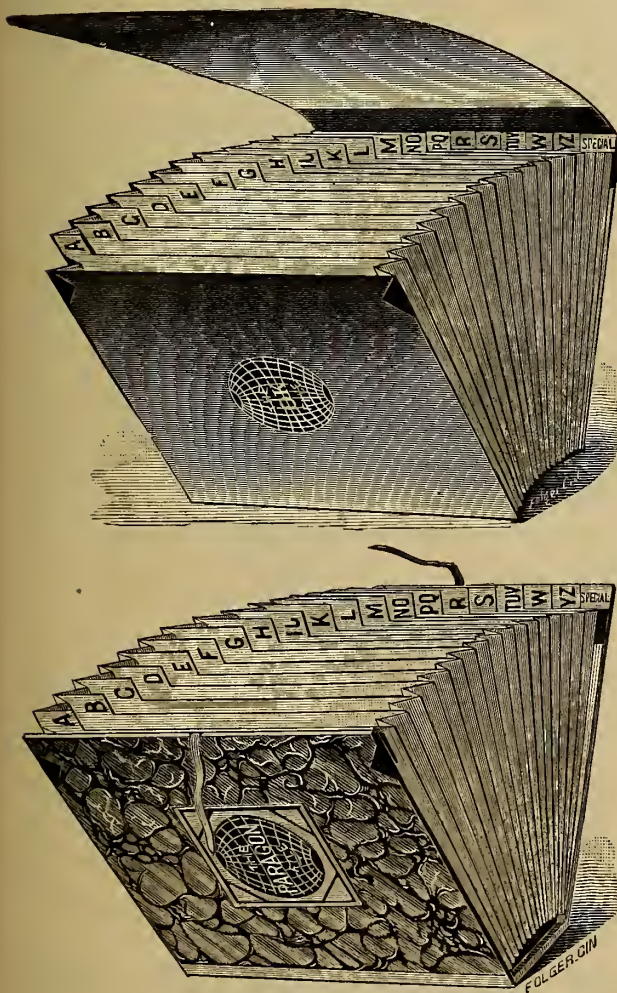
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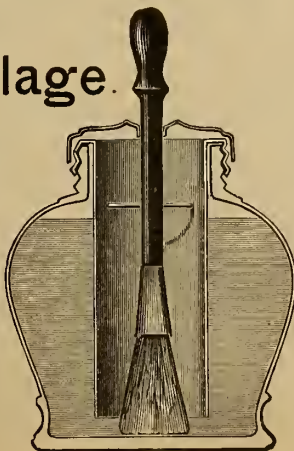
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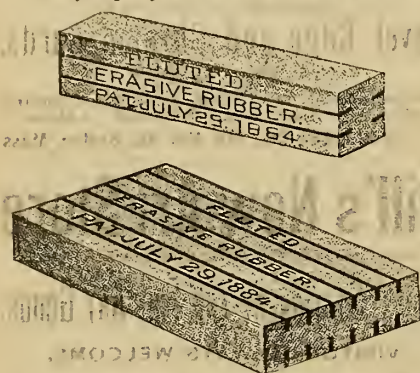


Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

"Fluted" Erasive Rubber.

A glance at the cuts suggests surprise that the idea of this simple invention has not been brought out before. Its use is apparent to every one who ever made use of an erasive rubber, and who has experienced the inevitable smut resulting from an effort to erase a lead-mark. The flutings in the rubber are file-like in effect, by which erasures may be made very rapidly, while the channels furnish



an escape for the lead-dust, so that it is not rolled and rubbed into the paper as it is with solid rubber, and the paper is therefore kept clean and smooth.

Owing to its many edges and superior cutting qualities, the "Fluted Rubber," as it is called, is said to outwear solid rubber and to do absolutely perfect work. It is designed for and is adapted particularly for artists' use.

New Patents.

No. 300,300. Mechanical Toy.—Reuben H. Ricker, Boston, Mass.

No. 300,305. Adding-Machine.—William C. Smalstig, Springfield, Mo.

No. 300,312. Printing-Machine.—John Brooks, Plainfield, N. J.

The combination, with the impression cylinder, type-bed, rack, driving-shaft, pinion and pinion-shaft, of side supports below the type-bed, a longitudinal girder beneath the type-bed and supporting the same, the side-frames, the cross-girt, and end frames to which the girder is fastened, said girder having a vertical slot through which the pinion-shaft passes, and in which the bearing-box of the same slides.

No. 300,875. Toy Scale.—J. Franklin Lawrence, Philadelphia, Pa., assignor to John Lawrence, same place.

A toy scale, consisting of a beam, weight-plate, scoop-support, and pivot cast together, a base cast in one piece, and a scoop.

No. 301,178. Paper-Trimming Machine.—John H. Stonemetz, Erie, Pa.

In a paper-folding machine the combination of a folding-roller, carrying an adjustable annular sleeve, provided with circumferential grooves, with an adjustable circular cutter coacting with the adjustable sleeve, whereby

both the line of trimming and the cutting-edge can be changed.

No. 301,202. Copying-Pad.—Leonard Bailey, Hartford, Conn.

No. 301,204. Paper or Letter File.—William B. Berry, Napa City, Cal.

A file or holder for papers, letters, cards, &c., consisting of a suitable board or frame adapted to be suspended in an upright position, and a series of spaced spring-wires forming brackets or frames secured to the board and bent upward at an angle therewith.

No. 301,205. Reservoir Penholder.—Leopold Beral Bertram, Bayswater, County of Middlesex, England. Patented in England, July 2, 1883, No. 3,268; in France, December 29, 1883, No. 159,462; in Germany, January 9, 1884, and in Italy, March 31, 1884, No. 282.

No. 301,241. Pin-Ticket.—Alonzo Kimball, New York, N. Y.

A pin-ticket composed of two layers of paper or other suitable material, and a wire or metal fastener, having a pointed straight shank, adapted to be driven by a hammer or mallet into the article to which the ticket is attached without passing through the same, the shank being integral with and set at about right angles to the head and passed through the lower layer of the ticket, and the head being inserted between the layers which compose the ticket.

No. 301,249. Perforating Attachment for Printing-Presses.—Hugo Lœwenbach, Milwaukee, Wis.

No. 301,255. Wood Binding for Books.—John D. Mets, Dubuque, Ia.

The book has its back and its side cover-piece made of wood, which wood portions are united by a flexible hinge-connection, fastened to the concave side of the back, and inserted along with the fly-leaf strip, straps, or bands of the book proper into recesses in the inner surfaces of the wood cover-pieces, and all confined together between the inner and outer faces of the wood cover-pieces by detachable portions of the same.

No. 301,295. Holder for Papers.—Chas. A. Spiegel, Philadelphia, Pa.

A holder for papers, &c., consisting of a swinging arm, a supporting-plate, and a spring, the latter bearing against the arm in an opening therein, so as to hold the same in operative and inoperative positions.

No. 301,310. Dotted-Pen.—Louis T. Weiss, Brooklyn, assignor of one-half to Charles Kruse, New York, N. Y.

No. 301,318. Advertising-Rack.—John N. Akarman, Somerville, Mass.

No. 301,335. Machine for Trimming Books and Papers.—Geo. L. Cady, Lowell, Mass., assignor to Mary H. Semple, same place.

No. 301,345. Support for Books.—Joseph W. Dupin and Thomas D. Morris, Seward, Neb.

The combination, in a book-support, of an annular base-plate provided with a transverse plate having a central pivot-pin, a horizontal rotary plate journaled upon this pin, parallel vertical strips pivoted centrally to the rotary plate, leaf-supports extending on each side of these vertical strips, and rollers attached to the leaf-supports, whereby they will travel upon the annular base-plate.

No. 301,352. Paper-File.—William H. Fox, St. Louis, Mo., assignor of five-eighths to Philip E. Green and Robert W. Green, both of same place.

A paper-file having a slotted hollow or

grooved post, the slot or groove extending the entire length of the post.

No. 301,368. Bill or Letter File.—Michael B. Hurley, Quebec, Canada.

No. 301,392. Reversible Blackboard.—Justus H. Rudolph, New York, N. Y., assignor to the Specialty Manufacturing Company, same place.

No. 301,418. Copying-Press.—Geo. W. Williams, Chicago, Ill.

In a copying-press, the combination, with a platen provided with a vertical standard formed integral therewith, of a spring adapted to have a downward pressure bearing on the standard, whereby the required pressure is automatically applied to the platen.

No. 301,439. Pounce-Box.—Frederick G. Ely, Chicago, Ill.

No. 301,452. File-Box.—Alpheus G. Lyne, Washington, D. C.

No. 301,455. Safety-Paper for Checks and Other Documents of Value.—Francis Nowlan, London, England.

An improved safety-paper for checks and other documents of value, composed as follows: First, of an upper sheet of ordinary chemical paper, bearing on the required portion of its under side thickly-charged lines or other devices of unalterable pigment in a soluble vehicle; and, secondly, in combination therewith, a backing of thin waterproof paper, so cemented as to leave free from cement the parts thereof corresponding with the pigment-lines, the object and effect of such partial cementing being to provide a series of collecting-ducts for the liquid used for removing writing from the face of the document.

DESIGNS.

No. 15,108. Type. Charles H. Beeler, Jr., Philadelphia, Pa., assignor to McKellar, Smiths & Jordan, same place. Term of patent seven years.

Satin Paper.

The newly-invented Belgian satin paper, which has the appearance of silk or satin, has a common paper as a foundation layer—what is known as calendered and sized book paper. The paper is printed with zinc-white ground in No. 3 varnish, in the regular way with aniline-colored asbestos dusted on it, in the same way as the bronzing is done in printing establishments; and when dry the sheets should be calendered. Of course, it would be best to run them through a calendering machine, but as these cannot be had everywhere, we may take a lithographic stone, polished as smoothly as possible, and with oxalic acid and water make this to a paper paste (the oxalic acid must be powdered before the water is poured onto it), and rub this mixture over the stone until it has the appearance of a looking-glass. This can be done best by using a large piece of cork, smooth on the bottom, and a piece of woolen cloth or flannel over it. With this dabbler rub the oxalic acid on the stone with the heaviest pressure one can give with the hands, in the same manner as in stone-grinding. When the printed and asbestos-dusted sheets are pulled through the press, the printed side, of course, to the polished surface of the stone, the asbestos will be by this pressure fastened to the sheet by its lengthy fibres, and receive thereby the satin-like appearance of which we have spoken.—*Lithographer and Printer.*

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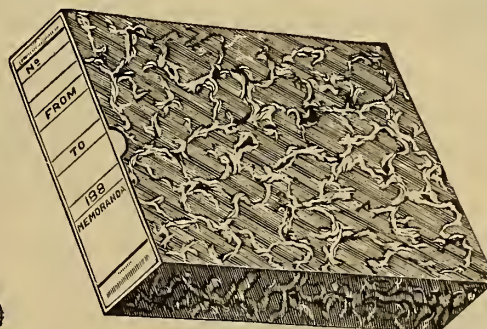
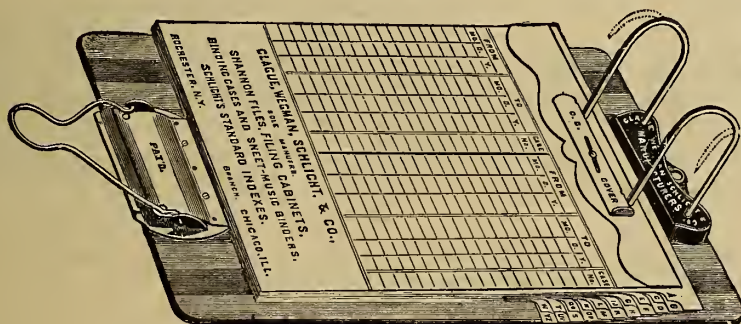
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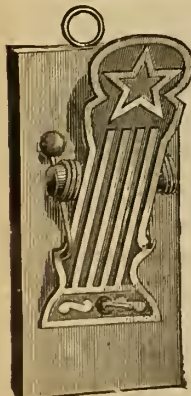
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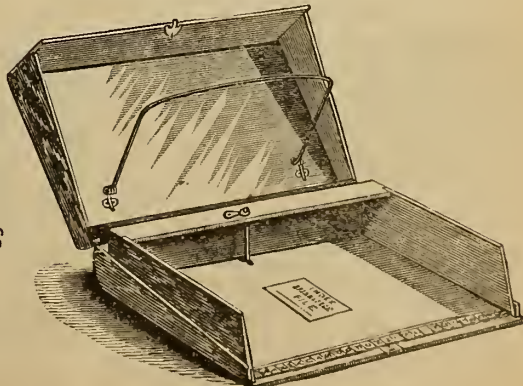
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Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

S. Ellsworth, publisher, Macon, Ga., is dead.

George L. Bean, stationer, &c., Omaha, Neb., has sold out.

Kate Coyle, dealer in stationery, &c., Baltimore, Md., is dead.

The *Tribune* Publishing Company, Denver, Col., has been attached for \$2,200.

Joshua Bills, newsdealer, stationer, &c., Southington, Conn., has assigned.

A. Boutin, fancy-goods dealer, Burlington, Vt., has sold out to Miles & McMahon.

Lewis & Bonner, publishers of the *Dispatch*, Lampasas, Tex., have been burned out.

Rohrabacher, James & Shearn, booksellers and stationers, Houston, Tex., have dissolved partnership.

E. D. Davies & Co., fancy-goods dealers, Milwaukee, Wis., have been closed by the sheriff on execution for \$15,000.

Edward Cook has retired from the firm of Jansen, McClurg & Co., wholesale booksellers and stationers, Chicago, Ill. The style of the firm is unchanged.

Richard H. Forestal & Co., paper dealers, Philadelphia, Pa., have effected a compromise with their creditors at 60 per cent., payable in 6, 12, 18 and 24 months.

Newcomb Brothers, dealers in paper-hangings, &c., St. Louis, Mo., have dissolved partnership. The Newcomb Brothers Wall-Paper Company has succeeded to the business.

M. B. Perine & Co., manufacturers of twines, &c., Doon, Ont., have dissolved partnership. Anthony Forster and R. T. Perine have retired from the business, and J. Pedder has been admitted. Style unchanged.

In the review of the career of the National Blank-Book Company, in last week's *STATIONER*, the omission of three words made a material change in the reading of the first sentence. The words "at present conducted," which were left out after the word "blank-books," should be inserted, and the sentence would then read: "The manufacture of blank-books at present conducted at Holyoke," &c.

A fire on Monday morning, at San Francisco, Cal., destroyed with its contents, the building occupied by the Schmidt Label and Lithographic Company and by Tatum & Bowen. The losses are as follows: The Schmidt Label and Lithographing Company, the largest lithographing company on the coast, \$200,000; insurance, \$120,000. Tatum & Bowen, dealers in machinery, type, presses, &c., \$15,000; fully insured. Wheelan & Tracy, bookbinders, \$1,000; fully insured. The total insurance is divided among forty companies. One hundred and fifty persons are thrown out of employment.

The body of Warner D. Hatch, of the Hatch Lithographing Company, No. 34 Vesey street, New York, was found floating in the ocean off Sandy Hook lightship on Thursday of last week. Mr. Hatch left his place of business on July 15, leaving letters saying that he intended to commit suicide by jumping from the steamboat St. John on her noon trip to Long Branch. His friends say that he had no cause to commit suicide.

Harvey & Co., ivory and wood turners, Philadelphia, Pa., have dissolved partnership. William Harvey has associated with him John Watts, Edward Osborn and Joseph Watts, and the new firm will continue under the style of William Harvey & Co.

Jacob Listman, paper-box manufacturer, Syracuse, N. Y., has sold out to Friedel & Soule, who will continue the manufacture of paper boxes and sample cases at 74 Clinton street, that city.

Sullivan & Schaefer, printers and publishers, New York city, have dissolved partnership. Joseph Schaefer continues the business under the same style.

William M. Prince, of the firm of Hamilton & Prince, dealers in wall-paper, Lincoln, Ill., has confessed judgment in the sum of \$812.

Ostrander, Muller & Huke, dealers in printers' machinery, Chicago, Ill., have been succeeded by Ostrander & Huke.

J. W. Davidson, bookseller and stationer, Ironton, Ohio, has sold out to B. W. (Mrs. J. W.) Davidson.

The liabilities of Frederick C. Pfeiffer, stationer, Philadelphia, Pa., are \$2,500; nominal assets, \$500.

Hunter & Bennett, booksellers and stationers, Devil's Lake, Dak., have been burned out.

I. F. Kimball, stationer, Hot Springs, Ark., has been burned out. Partly insured.

C. F. Clendenin, bookseller, &c., Galesburg, Ill., has failed.

The Bailey Toy Piano Company, Chicago, Ill., which was closed by the sheriff recently, is reported, had a capital stock of \$10,000.

The paper mill of Moorehouse Brothers, Philadelphia (Bridesburg), Pa., was burned on the first inst. Loss, \$20,000; insurance, \$33,000.

Thomas W. Price, of Thomas W. Price Company, Philadelphia, has sold his interest in that firm to John R. Senior, Harry V. Jones, Austin W. Bennett and Thomas R. Fort, Jr., who will continue the paper, envelope and card business as heretofore carried on at 505 Minor street, and who will settle all accounts of the late firm. The new firm will be known as the Thomas W. Price Company, and the ability of its members to administer to the wants of the trade has been already assured. John R. Senior is well known and the firm will doubtless show a progressive spirit in response to the demands of the times.

Frank B. Koues and George E. Koues, composing the firm of Koues Brothers, formerly Koues & Tobey, stationers and fancy-goods dealers, 110 Broadway, underneath the Metropolitan National Bank and No. 3 Cortlandt street, New York city, made an assignment for the benefit of their creditors on Friday of last week to Charles C. Bull, attorney-at-law, 8 Pine street, making the following preferences: Richard H. Bull, \$300; Edward P. Carpenter, John N. Carpenter, Mechanics' National Bank, E. G. Tinker, J. Burke Wolfe, H. E. Jacob, J. K. Wells, F. H. Weeks, Fred. H. Hamilton, E. W. Foster, H. A. Hurlbut, O. M. Bogart & Co., Donnell, Lawson & Simpson, J. & W. Seligman & Co., W. C. Burkinshaw, Metropolitan National Bank, \$11,500. The amount of the preferences are only given in the assignment in two cases, viz.: the first and last on the list, but they are said to aggregate about \$20,000. Both the assignee and a member the firm were called on by a *STATIONER* reporter, but nothing whatever could be learned of the affairs of the firm, except that the schedules would be filed in about two weeks. Neither of these parties could give any estimate of the amount of the liabilities, amount of preferences, when a meeting of creditors would be held or of any offer of compromise. The liabilities are said to amount to between \$60,000 and \$75,000. Among the merchandise creditors are Henry Bainbridge & Co., \$565. The insolvents' store has been

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
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BLOTTER
TABLET
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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

in possession of the sheriff under one or two small executions, which have been satisfied.

H. M. Creel, publisher, Devil's Lake, Dak., has been burned out.

J. D. Park, dealer in wall-paper, &c., Fort Worth, Tex., is dead.

George A. Cool, paper manufacturer, Syracuse, N. Y., has assigned.

J. S. Clower, newsdealer and stationer, Gatesville, Tex., has assigned.

M. A. Kopperl, bookseller and stationer, Lampasas, Tex., has been burned out.

H. C. Hansborough, publisher of the *Inter-Ocean*, Devil's Lake, Dak., has been burned out.

Thomas Gibson, the store man of Henry Bainbridge & Co., is taking a well-earned vacation this week.

The Homer Lee Bank Note Company states that it refuses to pay Crane & Co. for the postal note paper now in suit, because it was not according to contract and was rejected by the Government.

John W. Burke, of J. W. Burke & Co., and wife, of Macon, Ga., were guests of Alexander Agar this week. Mr. Agar took his visitors to Coney Island, and showed them the Elephant Bazaar, took a ride on the Switchback Railway and "merry-go-round," visited Bunnell's Museum, heard Levy in his cornet solos, "took in" the race-course, Manhattan and Brighton Beach, Gilmore's Orchestra, and, in short, saw all the sights worth seeing down there. The visitors returned to their Southern home on Sunday.

John B. Bangs, of the firm of John P. Morton & Co., publishers, booksellers and stationers, Louisville, Ky., and president of the Louisville Lithographing Company, died at New Albany, Ind., on August 2. Mr. Bangs was the eldest son of the late Nathan Bangs, Jr., of New York, and was forty-seven years old at the time of his death.

Henry Levy & Son, 477 Broadway, have on exhibit a large and superior line of gilt, bronze and plush novelties, adapted for table or wall ornaments. They are opening a large variety of new goods, suited for the fall and holiday trade to which they invite the attention of their friends.

M. M. Larabee, bookseller, stationer, &c., Emporium, Pa., was burned out on August 2. Loss, \$2,500; partly insured. Mr. Larabee reports: "I am yet in good shape, and will continue business."

H. L. Crocker and family, who arrived here about two weeks ago, are making a visit among their friends in the East, being at Springfield at latest accounts.

Hopper & Pettis, dealers in artists' materials, St. Louis, Mo., have dissolved partnership. W. W. Hopper continues the business.

Nelson & Kaup, printers, St. Louis, Mo., have changed their style to A. F. Nelson & Co.

Michael Bang, fancy goods dealer, Lawrence, Mass., has been attached for \$1,000.

Albert Beh, of Corlies, Macy & Co., is off for a short rest from labor.

Martin Seifarth, printer, St. Louis, Mo., is dead.

Singer Brothers, printers, Peoria, Ill., have sold out to Charles Garrels.

C. M. Hammond, dealer in wall-paper, Wilber, Neb., has sold out.

Wm. B. Magby & Co., newsdealers, &c., Denver, Col., have assigned.

Etris & Adair, paper-hangers, Philadelphia, has assigned to Albert B. Williams.

W. E. Hayden, bookseller, &c., Bardstown, Ky., has assigned to W. J. Dalmazzo.

G. P. Putnam's Sons, publishers, &c., have dissolved partnership, and have formed a limited copartnership, with special capital of \$25,000 to July 31, 1887.

The paper-stock store of Patrick Russell, No. 72 North Sixth street, Brooklyn, E. D., was damaged by fire to the extent of \$600, on Wednesday night of last week.

Leroy W. Fairchild is still engaged in getting out novelties in the line of whistles, fancy match-boxes, &c., which will be illustrated in later issues of *THE STATIONER*. He reports trade as quite active, and orders coming in fully up to previous seasons, if not somewhat in excess.

The assignment for the benefit of creditors was filed on Monday, in the County Clerk's office, by John J. H. Cokeley and William P. A. Cokeley, comprising the firm of Cokeley Brothers, dealers in paper bags, at No. 582 Hudson street, New York city, and John J.



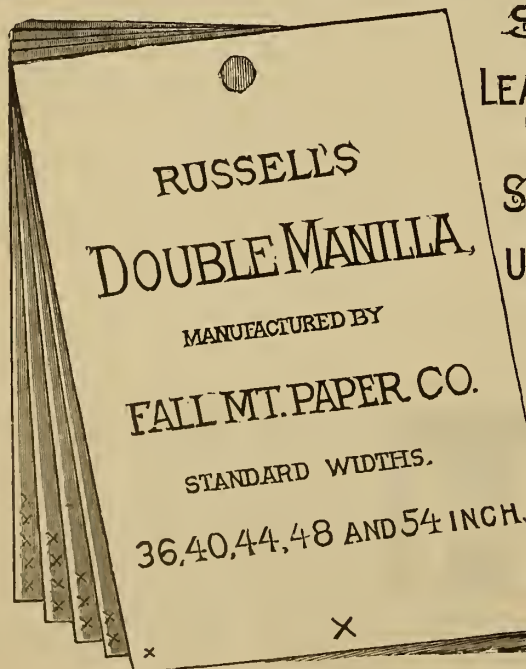
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The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

H. Cokeley individually to Thomas M. Carr. Their preferences amount to \$32,655.17.

Chas. E. Rankin, blank-book manufacturer, San Francisco, Cal., is dead.

Large Japanese fans are now mounted as screens, with lacquered stands.

Mr. Tucker, secretary of the School-Book Syndicate, has gone out of town to get a little fresh air.

R. F. Seaman, of Van Antwerp, Bragg & Co., Cincinnati, sailed on the Servia last week for Europe.

E. M. Chumard, of Pittston, Pa., and R. M. Fulton, of Cincinnati, Ohio, have been in town during the past week.

The Tower Manufacturing Company has a new and revised price-list and catalogue, which is very complete in details and illustration.

Improvements and alterations are going on at William Mann's, 88 Maiden lane, which are of great advantage for the transaction of business.

Wayne's bookstore, Brooklyn, exhibits in its show-window a large frame, containing an infinite variety of monograms, well designed, and illustrating some fine color work.

In recognition of faithful services John C. Rankin, Jr., has been in the habit, for several years, of giving his small army of employees an afternoon and evening excursion. His third annual excursion of this character came off last Saturday, when promptly at 3 o'clock the steamer John Lenox left Pier 18, North River, foot of Cortlandt street, with a merry party numbering about 300 persons in all. Soon after the boat left the wharf the music and dancing commenced and was kept up until the boat reached Excelsior Grove, directly opposite Yonkers, about 5 o'clock. Music and dancing was resumed at the grove after the merry party had partaken of the refreshments provided for them in such a liberal manner by their genial host. A party of specially invited guests sat at a table loaded down with all of the delicacies of the season, and appeased their appetites with the good things placed before them, which were washed down with Mumm's Extra Dry just off the ice. Toasts were proposed and responded to by several present, including the number Mr. Rankin. Several songs were sung by a quartet, and the usual number of stories

were related. Among the invited guests were J. B. Swin, chief clerk of auditor's department, New York, Ontario and Western Railway; Louis Bender, cashier, New York, West Shore and Buffalo Railway, and H. L. Vanderburg, Stanfordsville, Dutchess Co., N. Y. Others present were Walter Sharks, H. H. Morgan, C. A. Prindle, E. D. Taylor, A. B. Neilson, Frank L. Evans, A. B. Bryant, J. O. Kurtzman, William Hoades (boom-a-la) and E. H. Kent. Representatives of THE STATIONER and *Paper Trade Journal* were also present. An account of this very enjoyable affair would be incomplete without mentioning that E. D. Taylor enjoyed the dancing to such a degree as to literally dance his collar off, but THE STATIONER man was equal to the emergency and provided him with a newly "biled" one. Mr. Sparks deserves thanks for his many attentions to the general comfort of all. The party reached the city about 11:30 o'clock at night and were unanimous that they had enjoyed a very pleasant excursion.

Liquid Cement for Coating Articles.

A liquid cement for giving a cheap and durable metal coating to papier-maché, plaster-of-paris, clay, slate, hardened cement, metal, &c., is prepared by two combined processes which complete one another. The first consists of the following ingredients, which are mixed in substantially the following proportions, viz.: No. 1, sixty parts powdered colophony; fifteen parts alcohol, spirit of wine, or pyroxylic spirit, ten parts turpentine, ten parts petroleum spirit, five parts silicate of soda—total, one hundred parts. The liquid thus prepared is then spread upon the object to be treated after the manner of applying a sizing, and is applicable to papier-maché, plaster-of-paris, clay, slate, cement, metals, &c., and renders them more firm and waterproof. When it is desired to give a metallic finish in imitation of metal to the object treated with the above composition, apply to its surface, before the composition has hardened, a dust of any desired metal—e.g., silver or copper, &c.—by means of a fine camel's-hair brush, after which the metallized object is dried in warm air or in the sun. In order that not only the metal dust may adhere, but

that also the metallic color may be retained and not oxidize on exposure to the air, the second composition or varnish is laid quite lightly on the metallized surface after the lapse of a few days. To prepare this composition No. 2, dissolve, first of all, one part of bichromate of potash in five parts of water, and mix then, say, eighty parts of distilled water, fifteen parts of Russian glue, five parts of the above solution, or five parts of chromate of alum and water (1.5)—total, one hundred parts. After the object thus treated has been dried for some days in warm air or in the sun it will be found that this layer or metallic surface will become so hard and firm that it will not be injured by exposure to the heat of the sun or to frost or moisture, being, in fact, weather-proof.

Porous and water-absorbing materials are rendered impervious by coating with the liquid cement No. 1.

To be more explicit, the entire metallizing methods herein described may be said to consist, first, of a coating of the composition first herein above described laid on the object to be treated; then in the spreading of a metal dust upon it (when it is desired to give a metallic finish to imitate metal) before the liquid is quite dry; and, lastly, in the laying on of the composition or varnish above described and designated as No. 2, for the protection of the color of the metal dust applied to the surface of the object.

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PAPER of Every Description, for Stationers and Printers.

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JANENTZKY & WEBER, Jobbers,
1125 Chestnut st., Philadelphia, Pa.

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BUFFORD'S SONS, J. H., Boston, Mass., 293 & 295 Broadway, N. Y., & 156 & 158 Monroe Chicago, Ill.

FORBES LITHOGRAPHIC MFG. CO.,
181 Devonshire St., Boston, Mass.

FRANG, L., & CO., Boston, Mass.; 38 Bond st., New York; and 1110 Walnut st., Philadelphia.

TABER, CHAS., & CO., New Bedford, Mass.,
Salesrooms, 28 Bond st., N. Y.

Base-Ball Manufacturers.

WILSON BROS. CO.; also Dealers in Games, Home Amusements, Toys, &c.,
119 Chambers st., N. Y.

Blank Book Manufacturers.

BOORUM & PEASE, 28, 30, 32 and 34 Reade st., N. Y.

EVANS & GEDDES, 51 and 53 Maiden Lane, N. Y.

GAY, AARON R., & CO., 122 State st., Boston, Mass.

KNIGHT, ADAMS & CO., 14 Milk st., Boston.

PRICE, THOS. W., CO., 505 Minor st., Philadelphia, Pa.

Blotter Tablets and Pads.

WM. H. HASBROUCK, 536 and 538 Pearl st., N. Y.

Bookbinders.

WATERS, W., & SON, Patent Daily Calendars,
103 Fulton st., N. Y.

Book Binders' and Paper Box Makers' Materials.

SNIDER & HOOLE, 101 and 103 Walnut st., Cincinnati, O., and Chicago, Ill.

Bookbinders' Machinery.

CRANSTON & CO., Wythe Ave., cor. Hewes St., Brooklyn, N. Y.

DONNELL, E. P., & CO., Chicago, Ill.

HICKOK, W. O., Harrisburg, Pa.

HOWARD IRON WORKS, Buffalo, N. Y.

MCADAMS, JOHN, SONS, & CO., Ruling and Paging Machinery, &c., 528 Kent ave., Brooklyn, N. Y.

PIPER, E. J., Mfr. Paper Ruling Machinery,
Springfield, Mass.

SANBORN, GEO. H. & SONS, 69 Beekman st., N. Y.

SHERIDAN, T. W. & C. B., 25 Centre st., N. Y.

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GARNAR, THOS., & CO., 181 William st., N. Y.

GANE BROTHERS, 106 Duane st., N. Y.

GRIFFIN, H., & SONS, 54 & 56 Duane st., N. Y., and 304 N. Main st., St. Louis, Mo.

Card Board Manufacturers.

TRIER, S., & SON, 190 William st., N. Y.

Cards—Blank and Visiting.

BECK, CHARLES, 609 Chestnut st., Philadelphia, Pa.

COLLINS, A. M., SON, & CO., Philadelphia, Pa.

HAKE, PHILIP, 155 William st., N. Y.

Copying Presses.

HUBBARD, H. N., 313 to 319 E. 22d st. N. Y.

ILLINOIS IRON & BOLT CO., Carpentersville, Ill.

SHRIVER, T., & CO., 333 East 56th st., N. Y.

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Card Fringes, Cords, Tassels, &c.

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MURPHY'S SONS, W. F., Philadelphia, Pa.

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BAY STATE ELECTROTYPE FOUNDRY,
165 Devonshire and 26 Arch Streets, Boston, Mass.

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LOGAN, SWIFT & BRIGHAM ENVELOPE CO., Worcester, Mass.

PLIMPTON MFG. CO., Hartford, Conn.

REAY, M. A., 77 John st., N. Y.

THE WHITCOMB ENVELOPE CO. Worcester, Mass.

Eyelet Machines.

LIPMAN, HYMEN L., 51 South 4th st., Phila.

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PAPER-BOX BOARDS.

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41 WHITE ST., NEW YORK.

Process of Making Crayons.

The objection to crayons as now made is that they soil the fingers and clothes of the users unless coated with paper or some other clean substance.

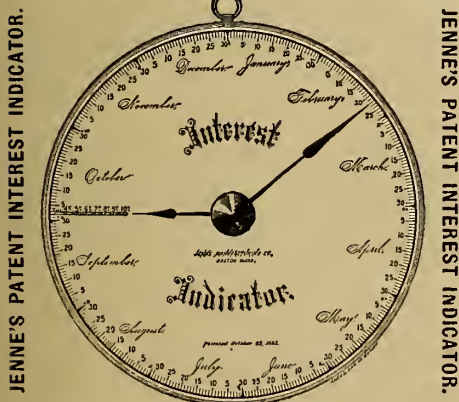
By a new mode of manufacturing crayons the outer surface is made so smooth and polished as to be free from this objection. To do this a metal block is taken as thick as the length of the crayon to be made, through which is made one or more dies with smooth surfaces of the size and shape of the crayon to be made. This block is laid on a bed-plate to close one end of the dies; and the composition of which the crayons are made is forced in a plastic state and under pressure into the dies, so as to completely fill the same. The composition is now allowed to set or harden until it becomes stiff enough to be handled without breaking, the time necessary for this varying somewhat with the composition used, and the crayon or crayons are then expelled from the die or dies by a plunger or plungers and dried in a kiln, or any suitable manner.

The operations of forcing the plastic composition into a smooth die and then forcing the crayon out of the die after it has partially set or hardened, render the surface of the crayon so hard and give it such a brilliant polish that the finished crayon can be used without danger of soiling the fingers.

The dies can be made of any metal; but Babbitt metal is preferred, as being the least liable to rust.

It is evident that the dies can be made of any size or shape, and that they can be made in any of the known ways instead of being cut through a solid metal block.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
Mfr. Mathematical Instruments,
18 Market st., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.
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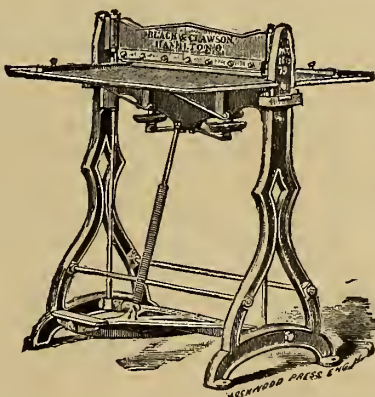
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"Just think of it, i.e. a Card."

H. H. CARTER, 3 Beacon St., Boston.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

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MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, AUGUST 7, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make *THE STATIONER* a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum, 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 and 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catchside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carriaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Caraca, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joacuin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to *THE STATIONER* can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THIS is a phenomenal year—phenomenal in our experience of climate, trade and politics. The country generally is conceded to be prosperous, and yet everybody feels poor. All of our markets are overstocked, and buyers develop cautiously and with minimum requirements. Crops promise well; in some lines labor is actively employed, while in others it finds little to do. Everybody feels dull, and says that the times are dull, and yet no one despairs. What does it all mean? The fact is that people haven't yet got old enough to get over the scare of ten years ago and all of the subsequent incidents. The younger generation hasn't grown up so fully that it can tear the reins from the hands of their elders and ride recklessly where the latter are fain to dismount and pick their way. Speculative enterprises may excite longings, but they don't draw dollars as they used to and merchants are chary of hazarding their credits on tempting offers of large lines of goods without an equally large line of customers in view. These are good signs for the immediate future of trade. They indicate a valuable prudence and much as we would like to remark the hurry and bustle of commerce which puts everybody driving to keep up, we confess that we prefer to see that safety which is the outcome of prudence rather than to note hazards which depend for success on the outcome of things unseen, and which may result in ruin unforeseen. Small sales and plenty of them are better than a boom; small purchases and quick returns are preferable to large lines of goods and no cash. Don't you agree with us?

THE increase in speculation brought about largely by the increase in the so-called "Exchanges," where "futures" are bought and sold, has induced thought as to the desirability of perpetuating these institutions. A leading financial journal suggests the question: "Should the Exchanges be abolished?" And to this inquiry much serious thought is and should be given. It cannot be denied that marts of commerce where trading can be carried on and where buyers and others can meet frequently, or at their convenience, and do business which would otherwise be transacted at greater expense and inconvenience, have their advantages. They serve a very useful purpose, but whether the advantages compensate for the evils which follow in their train is doubtful. These evils are growing in extent and intensity, yet the same rule prevails here which is dominant in all of the transactions of life, and that is that excess follows success, or is indulged in by the weak, incompetent, reckless or vicious. It is the old story of intemperance in

another form, and if no restriction can be placed upon the wild and hazardous methods of speculation which prevail, there will be a culmination in the form of prohibition. This suggestion has its moral as well as its business phase. From the higher standpoint, we can well decry speculation on the exchanges, and all of its evil effects on the moral sense of the community; and in its more practical relation to the business transactions of life, we can see what injury has been, and can be produced, and what difficulties we are all brought to encounter, even when our desires and our practice are most remote from the operations of the Exchanges. It is a question of the hour; one which the public may be called on to confront later, if not now: "Should the Exchanges be abolished?"

Roundabouts.

BY THE TRADE LOUNGER.

There is quite a cheerful feeling after the rain. People greet the sunlight as if it was the forerunner of lively times. Well, the hope may be justified. There is a growing belief that it ought to be, and the "Lounge" is glad to observe that confidence seems to be quite general, although nobody, so far as he can learn, is disposed to do any "plunging."

The editor of this paper asks me if I know anything about the "Kazoo." Not, if I know myself. I don't want to display my ignorance; but if I was to imagine what it is, I should say it was one of those fellows who is running for President of these United States. Guess who!

Modestly suggesting the aforesaid, the editor says that he hasn't "heard anything so vile in sixty years." I thought that the editor was a younger man, but—as has been remarked—"looks is deceiving."

Getting down to things more serious, I want to say that there are a great many attractions for buyers to be found in the emporiums of the trade. Whether business is slow or active, there is always something new, and if time and space allowed, one could fill a small volume with memoranda of what is to be seen.

A great variety of ornaments are now made of ivory wood, a species of wood which takes different shades of coloring, and is susceptible of a polish equal to real ivory, being very hard. It comes in paper-knives, folders, inkstands, &c., the designs being very novel.

Plush goods will be largely in demand the coming season, notwithstanding the prediction of a leading manufacturer, a few months ago, that fancy leathers would take the place of plush in the manufacture of the general line of fancy goods handled by the stationery and kindred trades. But there is no disguising the fact that plush has grown a little stale, and that

the majority of goods of this kind have lost their novelty and have become somewhat staple in character. The newest designs in plush goods are very expensive—in fact, are made up and finished on a scale especially intended to gratify the tastes of those with plethoric purses.

* * * *

Bronze and brass clocks, though still very much in demand, are gradually losing popularity. They have been on the market several years, and have undergone many changes in design, until, it seems, manufacturers have puzzled their brains in vain to get up something new. The very latest things in brass clocks are those made in the form of a plaque, intended more for wall than mantel ornaments. But these have already been on the market a year. So it is quite evident that manufacturers have stretched their ingenuity in the matter of furnishing new designs, and this character of goods is getting played out.

* * * *

The newest things in clocks are now made of polished steel. The clock is set in a Roman shield or breast-plate, and decorated with implements of war used by the ancients, such as the battle-axe, spear, sword, &c. They form very picturesque wall ornaments.

* * * *

There is another thing to remark about fancy clocks. Mantel clocks also seem to be declining in popularity. Clocks covered with glass, which constituted a very common form of mantel decoration, are no longer novel—in fact, are quite out of style. But they will undoubtedly be more or less in demand for a long time yet; and, in spite of the fact that they have been in the market for years, they make very tasteful and pretty ornaments for the parlor or sitting-room.

* * * *

What a "daisy" the last issue of THE STATIONER was! Here comes in the editor again and says that is "slang;" that I am "dreadfully addicted to slang." He suggests that if I must use the expression, I must do it in a more refined way and say "Bellis." I have studied this up and can say that it isn't a "bellis perennis," anyhow! You should see that editor grin over that last suggestion, boys! Just look in Webster for "daisy," and you'll find it. I can't, for the life of me, however, see the difference between saying a thing in Latin or in good straightforward American.

* * * *

The paper makers met at Saratoga last week. They did the usual amount of talking, chose officers, and then adjourned to meet in New York in January. I am afraid that this means a "hoodoo." The new president is a New Yorker. I hope that he will start the machine up lively.

* * * *

A. Q. M. G. Ludington, U. S. A., 1139 Girard street, Philadelphia, is calling for sealed proposals to supply blank-books; bids to be opened September 1. He wants 1,250 company books of different kinds, 125 regimental books and 678 post books. Samples can be seen at the place named. Who will gather this in?

Answers to Correspondents.

S. C. W. wants to know who manufactures "Kazoo" and what jobber carries it.

Ans.—George D. Smith, 53 State street, Rochester, N. Y., is the manufacturer; Chas. E. Spier, 128 Chambers street, N. Y., is the New York agent.

S. Brothers want to know: 1. What manufacturers of paper-hangings are "not in the pool?" 2. What paper or magazine treats on the manufacture, &c., of wall-papers?

Ans.—1. There are two in Brooklyn, N. Y., and two in New Brunswick, N. J., but we do not know which is which there being three that we know of in each place. We give their names: Brooklyn; Bulmer & Watson, Robert S. Hobbs & Co., and W. H. Mairs & Co.; New Brunswick; Janeway & Carpenter, Janeway & Co., and David Hickman. 2. There is no publication devoted specially to this subject. The *Decorator and Furnisher* has a great deal to say about it.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
J. W. Chadwick.....		\$1,675
C. M. Green (R.).....		9,872
Lovell Manufacturing Company.....		4,450
Patrick Maher (doing business as Ed. A. Brown).....		700
J. Morganthaler.....		2,000
E. H. Blinn.....		200
F. Cerf (R.).....		367
C. E. Colsey.....		1,532
L. P. Kuhl.....		1,000
L. P. Kuhl.....		360
T. P. Peabody.....		1,000

EASTERN STATES.

John J. Brennan, Boston, Mass.....	103
Chalmers H. Libby, Boston, Mass.....	100
Francis L. Skinner, Boston, Mass., subject to prior mortgage.....	315

MIDDLE STATES.

John P. Dunne, Brooklyn, N. Y.....	300
Tillotson & Lichtenburgh (Standard), Englewood, N. J.....	3,500

WESTERN STATES.

J. W. Harbourn (Billings, Harbourn & Pier-son), San Francisco, Cal. (Real).....	....
J. F. Garrity, Des Moines, Ia., <i>Iowa State Leader</i> (Real).....	43
A. L. Carpenter, Topeka, Kan.....	100
J. K. Hudson, Topeka, Kan., <i>Daily and Weekly Capital</i>	2,000
Robert E. Martin & Co., Topeka, Kan.....	500
J. S. Stanger, Denver, Col. (T. D.).....	5,000
<i>Tribune</i> Publishing Company, Denver, Col.....	11,500
S. L. Marrow et ux. (S. L. Marrow & Co.), Indianapolis, Ind.....	705
G. M. Read (<i>News</i>), Lacrosse, Wis.....	200
S. A. Marney (Mercer & Marney), Cheyenne, Wyo.....	347
Asa T. Mercer (Mercer & Marney), Cheyenne, Wyo.....	1,064
Thompson & O'Malley, Manistee, Mich.....	400
Samuel W. Bond, St. Paul, Minn.....	400

SOUTHERN STATES.

Beckett & Rulander, Cullman, Ala.....	275
Jacob Renner, Cullman, Ala.....	282
A. Frank, Atlanta, Ga. (Conditional B. S.).....	303
E. D. Dennison (<i>Independent</i>), Albuquerque, N. M.....	1,000

LIENS RELEASED.

Gilbert H. Shepard, Boston, Mass.....	300
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For decorative purposes modern prints are the best where there is plenty of wall space,

and ancient, being smaller, where there is little. As prints do not suffer by being exposed to the light, but are injured by being rubbed together in portfolios, it seems strange that engravings are not more often seen hung upon the walls. A *Melancholia* by Dürer, or a *Burgomaster six* by Rembrandt, is eminently decorative. It gives a room an air which some of the best modern pictures would fail to impart.

Among the visiting members of the trade in the city during the past week were: Albert L. O'Neale, of the O'Neale & Stevens Company, Little Rock, Ark.; H. S. Crocker, of H. S. Crocker & Co., San Francisco, Cal.; S. A. Maxwell, of S. A. Maxwell & Co., Chicago; George Courts, of Clarke & Courts, Galveston, Texas; M. H. Dickinson, of Kansas City; Mr. Wright, of Clarke & Co., Vicksburg, Miss.; C. N. Ayres, of Richmond, Backus & Co.; H. H. Sheperd, of Kansas City; James Youngs, Bridgeport, Conn.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, August 6, 1884. }

THE MONEY MARKET.—The condition of the money market has undergone no special change since the close of last week. Loanable funds continue in abundant supply at low rates of interest, and good borrowers have experienced no difficulty in supplying their wants. Commercial paper has been salable at lower rates, and first-class paper are reported to have been done as low as 5 per cent. discount. The stock market has ruled quiet and about steady. The fluctuations indicate that a strong undertone prevails. Government bonds are a shade lower. Railroad bonds generally steady. Sterling exchange has ruled quiet and about steady. Continental bills have sold lower.

THE PAPER MARKET.—Considering the unrestricted production, prices continue to hold their own very well—in fact, the tendency of the market is toward a little firmer scale of prices for print papers. Manufacturers have not visited the market to any extent this week, looking for orders. Stocks throughout the country in dealers' hands are not regarded as very large, and notwithstanding the very low prices at which paper of all grades has been selling, both dealers and consumers have been very conservative buyers for several months past, and it would not be surprising if there is not considerable restocking when the fall trade opens up. Prices show little or no variation at all during the week, and may be quoted generally steady.

THE STATIONERY MARKET.—The general condition of the market for staple goods, noted in detail last week, remains about the same. A number of our largest houses, which in former years were in the midst of an active fall trade, report business as several weeks behind the usual time. An instance of this kind will suffice to illustrate. One house during the first week in August last year booked an average of daily orders, covering twenty to twenty-two folios, while the average this week has been only about two folios. On the other hand, there are houses which report the aggregate of sales since July 1 greater than for the corresponding period of last year. The envelope manufacturers are said to be suffering greater depression now than at any other period of their history. They are said to be selling an envelope for seventy-five cents per thousand, the paper to make which costs nine cents per pound. The same quality of envelope has sold in more prosperous times at \$1.20 per thousand, showing that while the cost of the paper has only declined ten per cent, the price of envelopes has been lowered one-third. A prominent manufacturer says that the outcome of the present condition of the trade will be the survival of the fittest, or that the one who holds the largest bank account will hold out longest. In the line of fancy goods almost every branch is noticeably quiet, with the exception of gold pens and watch charms and cheap scrap albums.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

— SOLE AGENT FOR —

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

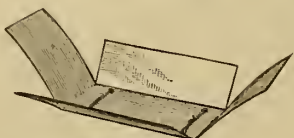
CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

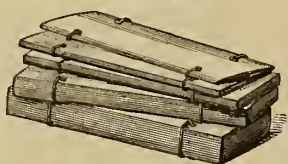
NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

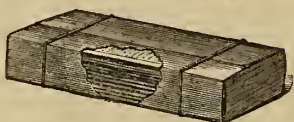
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To Receive or Examine
Papers.



A Single
Envelope makes all
these Thicknesses.



Papers are neatly Filed
for Reference.



THE REVERSIBLE DOCUMENT ENVELOPE.

The Best, Most Convenient, and generally useful
FILING ENVELOPE MADE.

A SINGLE ONE ANSWERS FOR A NUMBER OF PAPERS.

OUR 3 SIZES MAKE A COMPLETE STOCK.

Samples and Prices on Application.

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No. 28 Bond Street,
NEW YORK.

CINCINNATI PAPER NOVELTY CO.,

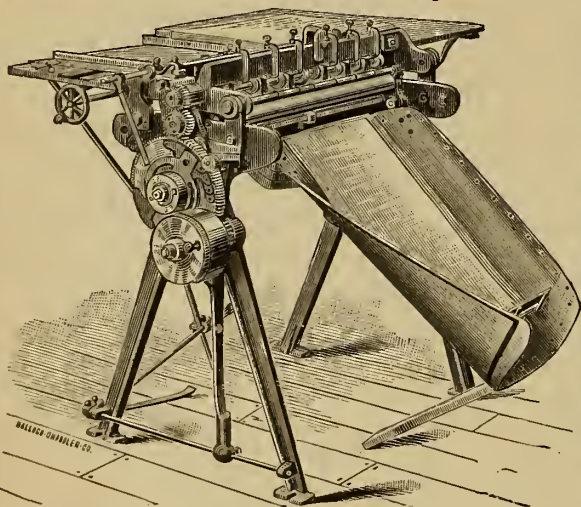
No. 124 Walnut Street,

CINCINNATI, OHIO.

E. P. DONNELL & CO., Chicago, Ill..

Mfrs. of Bookbinders' Machinery and Tools.

REFERENCES: { Government Printing Office,
Culver, Page, Hoyne & Co., Chicago.



PATENTED.

The Peerless Rotary Perforator and its advantages:

FIRST.—It handles buckled paper as well as flat, and runs the work through straight.

SECOND.—It has the best system for rapid and perfect feed.

THIRD.—It has the best system for gauges, and can be more quickly adjusted.

FOURTH.—The cutters and dies employed are also of the best Crescent Steel—tempered by a secret process known only to the inventor, which renders them more enduring and better capable of retaining their cutting edge.

FIFTH.—The paper is cut by a sharp, thin edge, requiring less room for perforations, thus obviating the necessity of handling the material perforated a second time, in order to remove the "waste" before binding, thus saving at least fifty per cent. in the expense.

SIXTH.—There is little or no "burr" from the cutter, and the catch or "lay-boy" is so arranged as to place the paper in regular packages ready for the binder. When not in use it can be put out of the way instantly.

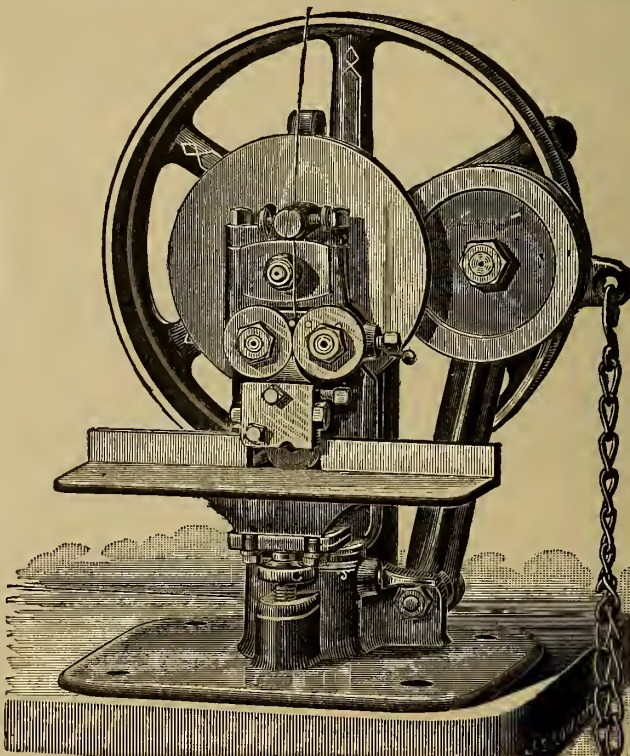
SEVENTH.—All parts of the machine can be duplicated, to order, and can be sent by mail or express to any part of the country.

EIGHTH.—Each machine has a scoring cutter attached.

NINTH.—The "cams" can be so adjusted in a moment as to perforate a sheet CONTINUOUSLY or in alternate spaces, as may be desired. The machine, while a marvel of mechanical invention, is a model of simplicity.

REFERENCES: { Gibson, Miller & Richardson, Omaha,
Acme Stationery and Paper Co., N. Y.

Book Binders' Wire Stitching Machine,



Of Largest Capacity and range. All Machines have Power and Hand Combine. Special Steel Wire for their use. Wire per thousand books costs but one-third that used by any other Stitcher.

No. 1 Size stitches from 1-16 to 9-16 inch thick, 90 to 100 stitches per minute.
No. 2 " " 1-4 " 1 " 80 " 90

MORE THAN 100 IN USE.

MANUFACTURED
BY

CHARLES CARR, GRANITE STREET,
S. Boston, Mass., U. S. A.

IT HAS NO EQUAL IN EUROPE,
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PRINCIPAL FIRMS ADVERTISE IN ITS PAGES

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AND

PAPER TRADE REVIEW.

Consists of Sixteen pages, size of this Newspaper.
EVERY THURSDAY, Post Free, \$3 a Year

Remit Greenbacks or Post-Office Order. EDITOR
AND PROPRIETOR **W. JOHN STONHILL.**

PAPER MARKETS:—Mill News—Trade Gossip—Samples of Paper—Technical Articles—Record and Illustrations of New Patents—Descriptions of Factories—Letters every week from Paris, Berlin, Vienna and other countries—Market Prices—Gazette.

STATIONERY:—Novelties Illustrated and Described—Technical Articles—Stationery in the Provinces—American Notes—Colonial Reports—Industries of the Trade—Reviews—Gazette.

PRINTING:—Doings of the Craft—Printing in the Provinces—Colonial Intelligence—Foreign News—Criticisms on Specimens—New Machinery—Type Specimens—Original Trade Technical Articles—Descriptions and Illustrations of British Establishments—Letters from our Correspondents, and every item of news concerning the trade during the preceding seven days.

The B. and C. P. and S. has corresponding representatives in North and South America, Canada, East and West Indies, Australia, New Zealand, Tasmania, India, China, Japan, Constantinople, Turkey in Europe and Asia, Russia, Austria, Germany, Italy, Spain, Holland, Belgium, and France; letters from whom appear periodically.

"The amazing industry and excellent tact of the conductor, Mr. Stonhill, is apparent even on a superficial glance over its pages."—*Muckellar, Smiths & Jordan (Phila.).*

"The recognized organ of the Paper and Printing Trades."—*Belfast News-Letter.*

"It has features of enterprise unusual to European Trade journalism."—*American Stationer.*

"The notes upon Trade cover the entire country and the Colonies."—*London Figaro.*

"There is an American touch about the paper."—*Leigh Chronicle (Eng.).*

"In the matter of printing it is PERFECT."—*W. and A. K. Johnston (Edinburgh).*

"The very best journal of its class that finds its way to our table."—*James D. Whitmore & Co. (N.Y.).*

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UNIVERSAL CIRCULATION.

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IMPERIAL BUILDINGS, LUDGATE CIRCUS
LONDON, E. C., ENGLAND.

LEON ISAACS.

M. VOORSANGER.

LEON ISAACS & CO., No. 310 Chestnut Street, PHILADELPHIA, PA.,

— MANUFACTURERS OF —



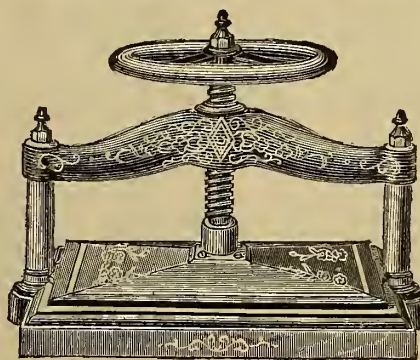
THE GLUCINUM PENS are acknowledged the best series of Steel Pens in the market, comprising nine numbers. Send for Samples. This Trade-Mark and the word Glucinum are copyrighted and registered at the Patent Office, at Washington, D. C., United States of America, and every box has a facsimile of our signature, so beware of unscrupulous parties misrepresenting us.



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ILLINOIS IRON & BOLT CO.'S COPYING PRESSES.

OUR NEW 36-PAGE CATALOGUE
AND DISCOUNT SENT TO
THE TRADE UPON
APPLICATION.



OUR NEW 36-PAGE CATALOGUE
AND DISCOUNT SENT TO
THE TRADE UPON
APPLICATION.

ILLINOIS IRON AND BOLT CO.,
30 to 36 Main Street, Carpentersville, Kane Co., Ill.

THE GREATEST NOVELTY IN THE EDUCATIONAL LINE.

Indorsed by all the Principals in the Public and Private Schools throughout the country.
Fourteen years' constant use by the Boards of Education of New York and Philadelphia.

SILICATE BLACKBOARDS are used in all the Public and Private Schools, Colleges, Academies, Catholic Institutions and Exchanges.

SILICATE BOOK SLATES are used in all the Public Schools of New York and Philadelphia, and generally adopted by all the leading Schools, etc., throughout the United States.

BLACK DIAMOND SLATING has been tested by the most prominent Colleges of New York, and pronounced to be the best slating made.

LAPILINUM (Slated Cloth). A perfect, flexible Blackboard for Teachers, Sunday Schools, etc. Rolls tightly like a map without injury; unequaled marking surface; will wear for years.

— MANUFACTURED ONLY BY THE —

NEW YORK SILICATE BOOK SLATE CO.,

Send for Reduced Price List on Book Slates.

191 FULTON STREET, cor. Church, NEW YORK.



CLEVELAND PAPER CO.,
CLEVELAND, OHIO.
IMPORTERS OF
JAPANESE NAPKINS!
AND
PAPER BAGS.

Sole Sale by
R. B. KIRKALL & Co., BOSTON, MASS.; ROBERT GALT, N. Y. Geo. H. FAY & Co., CHICAGO, ILL.; WILLIAMSON, STEWART & Co., ST. LOUIS, MO.; J. E. MARSHALL, BUFFALO, N. Y.; COMLY & FRANCISCO, COLUMBUS, O.; J. H. BACUS & Co., DETROIT, MICH.; D. W. GLASS & Co., BALTIMORE, MD.; SCOTT PAPER CO., PHILADELPHIA, PA.



The American Paper Manufacturers' Association.

The seventh annual meeting of the American Paper Manufacturers' Association was held at the Grand Union Hotel, Saratoga, on Wednesday, July 30. Little else was done than to elect officers. There was considerable discussion of the position of the different mills in their relations to the association, and it was decided to provide for twelve subdivisions, one in the West and one in the East for each of the classifications under the organization, a vice-president being chosen for each subdivision.

The officers for the ensuing year are:

PRESIDENT.

William H. Parsons, New York.

VICE-PRESIDENTS.

WRITINGS... { O. H. Greenleaf, Holyoke, Mass.
 { W. R. Sheffield, Saugerties, N. Y.

BOOK..... { Geo. R. Dickinson, Holyoke, Mass.
 { J. L. Rubel, Louisville, Ky.

NEWS..... { Geo. W. Russell, Lawrence, Mass.
 { J. A. Kimberly, Appleton, Wis.

MANILLA... { J. T. Averill, St. Paul, Minn.
 { Moses Newton, Holyoke, Mass.

STRAW..... { H. S. Van De Carr, Stockport, N. Y.
WRAPPING... { C. M. Smith, Chicago, Ill.

STRAW-..... { B. C. Faurot, Lima, Ohio.
BOARDS.... { C. D. Brown, Portland, Me.

SECRETARY AND TREASURER

D. P. Crocker, Holyoke, Mass.

EXPORT COMMITTEE.

Geo. E. Marshall, Tur- | Wm. Whiting, Holyoke,
ner's Falls, N. H. | Mass.
Wm. A. Russell, Lawrence, Mass.

EXPORT AGENTS.

Woolworth & Graham, to co-operate with Export Committee.

The treasurer's report showed a balance of \$1,089.40 in the treasury of the association.

Adjournment was then made until the last Wednesday of January, 1885, the place of meeting to be in the city of New York.

Mann's Envelope Machine.

The machine known as Mann's Envelope Machine differs from others in all of its features. Its principle is entirely rotary, while others are on the plunger and folding-box principles. Another feature is the fact that the machine receives in the elevator several thousand envelopes, and they are fed up one at a time until all are run out of the machine, perfectly-made envelopes. In other machines the elevator is capable of holding only a limited number of envelopes, and frequent stops are made in order to replenish the supply. Three sizes of these machines make all sizes of envelopes, from the smallest to the largest, also all special sizes, anything square being made in them.

No pains or expense have been spared to make this machine as nearly perfect as possible, and although it was patented nearly a year ago, and was then in excellent working order, Mr. Mann has continued to make improvements upon it, and has now produced what is thought to be a perfect machine. Four sizes—from No. 4 to No. 7½—can be made on one machine, and the alterations from one size to the next can be made in about half an hour. The machine runs with almost noiseless motion, even at the high rate of one hundred and ten envelopes per minute, and the rapid speed does not seem to retard a single motion of any of its parts. It occupies

less room than any machine previously made, from the fact that the dryer into which the envelopes are delivered is elevated, and not placed beneath, as in other machines. All of its working parts are under the eye of the operator, and the least flaw in the motion of the envelope, from the time it leaves the elevator until it is delivered complete from the dryer, is instantly detected, and can be as quickly remedied.

Lamp wicks soaked in vinegar will not smoke.

HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list

R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

L. L. BROWN PAPER COMPANY,

ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

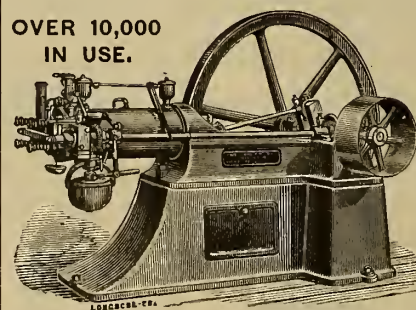
LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware-houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.
PHILADELPHIA, PA.

BEST * PLAYING * CARD! CATERSON, BROTZ & CO.'S PHILADELPHIA * CARDS,

—† Nos. 76 and 96. †—

EXTRA GLAZED CARDS, FANCY DESIGNED BACKS, ROUND CORNERS.

Samples and prices furnished on application. For sale by all leading Jobbing Houses.

J. B. LIPPINCOTT & CO., Sole Agents,
715 & 717 Market Street, Philadelphia.

Lithographic Crayons.

The important part that crayons take in lithographic printing is now generally admitted, but very few operatives know how crayons for drawing on stone are manufactured.

A very good authority supplies us with the following information: They are composed essentially of soap, wax, fat and lampblack, and are cast in the form of little cylindrical sticks. These are fastened in a porte-crayon or quill in the ordinary way. The above constituents, with various additions of shellac, mastic, &c., are fused together, and finally set on fire. The longer the mixture burns, the harder the product becomes. Three or four grades are usually made.

A grained lithographic stone is always required for a crayon drawing; that is, a stone to which an evenly roughened surface has been given by grinding it carefully with sharp sand of a uniform character. The asperities upon the surface of such a stone remove the substance of the crayon in quantity proportionate to the pressure employed by the artist. When finished, such a drawing appears to the eye exactly as the impressions on paper printed from the same stone are intended to look. The printing capability is possessed by a crayon drawing only after it has been etched with a very weak acid and gum water.

Lithographic Crayon or Chalk (Engelmann).

Yellow wax, 32 parts;

Marseilles soap, 24 parts;

Tallow, 4 parts;

Saltpetre, 1 part;

Lampblack, 7 parts.

Melt the wax and tallow first; add the soap gradually, and heat till the mixture catches fire of itself. Remove the vessel from the fire, and let its contents burn for about two minutes for soft, and three minutes for hard, crayons. Extinguish the flame, and add very gradually and carefully the saltpetre dissolved in seven parts of water. Heat is now to be applied with constant agitation, till the mass again takes fire, when it is to be instantly extinguished, and the lampblack added. Mix very thoroughly, and heat till combustion once more takes place, which is to be instantly checked as before. It now remains to test the quality of the crayon as to hardness and the quality of the point which can be given to it. A sample is poured out for this purpose, cooled, cut into strips, and left standing a day. If soft, further burning will harden the product; but it can only be softened by adding an extra soft quality of crayon. When satisfactory, the mass is melted and poured into suitable molds. There are many other recipes for making crayons, involving the use of resins, &c., but the above is the simplest and, without doubt, one of the best. Lemercier's formula is but a rehash of the foregoing, and the same may be said of Koen's, save that he does not set fire to his mixture, but prolongs the time of melting immensely to attain the hardening of the mass.

—British and Colonial Printer and Stationer.

EMBOSSED SCRAP-BOOK PICTURES.

We will mail you a sample lot on receipt of \$1, consisting of sixty sheets of all the latest designs, large and small, sheets assorted.

D. VANDEWART,

No. 195 East Houston Street, NEW YORK.

J. Q. PREBLE & CO.

Nos. 54 & 56 Franklin and 77 White Sts., New York,

MANUFACTURERS OF

Blank Books, Envelopes, Writing Papers,

AND A FULL LINE OF PAPETERIES.



Sole Proprietors, J. Q. PREBLE & CO.

The above superior brand of LINEN WRITING PAPER is offered to the Trade in the various sizes and weights of Folios to suit the requirements of PRINTERS and LITHOGRAPHERS, and put up in QUARTER REAM BOXES, elegantly banded and labeled for the FASHIONABLE STATIONERY TRADE.

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27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

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FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engraving, Map Work and all kinds of Writing where elegance of style and finish is desired. It writes and shades with one stroke.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

**JOSEPH GILLOTT'S STEEL PENS.**

Sold by all Dealers throughout the world.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.



—SOLE AGENTS FOR THE CELEBRATED—

WASHINGTON MEDALLION PENS.

J. Q. PREBLE & CO.,

Nos. 54 & 56 FRANKLIN and 77 WHITE STREETS, NEW YORK.

SELF-INKING PADS FOR RUBBER STAMPS.



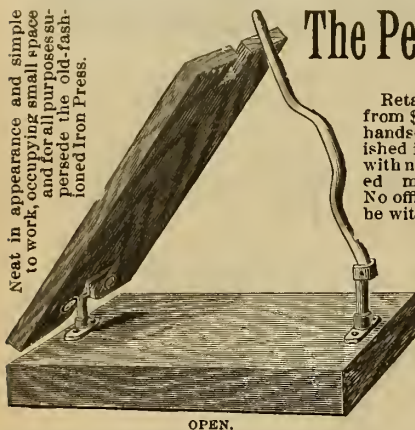
It requires no inking, will last for several years. Impressions are clearer, the supply of ink being uniform at all times. As there is no necessity of re-inking, the ailing of hands or clothing is obviated. The Western Union Telegraph Co. says: "We have used the pads manufactured by Baumgarten for last two years without refilling, and they have given universal satisfaction." Beware of inferior pads; my pads bear my trademark, "Perfection," and are guaranteed to give satisfaction.

Size $4\frac{1}{2} \times 2\frac{3}{4}$ retail at 50 cents each.
 $6\frac{1}{4} \times 3\frac{3}{4}$ " \$1.00

Wholesale, \$3 and \$5 per doz. Special figures in quantities. These pads are manufactured to stand any climate. The colors are red, purple and green. Special sizes to order. Samples forwarded on application, to be paid for if satisfactory.

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 Sole Proprietors and Manufacturers,
 60 WILLIAM STREET, NEW YORK CITY.

Neat in appearance and simple to work, occupying small space and for all purposes surpassed the old-fashioned Iron Press.



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The Perfected Lever Copying Press.

Retail Price, from \$5 upward handsomely finished in walnut, with nickel plated mountings. No office should be without one.



CLOSED.

PRICES. { For a 9x11 Book.....\$5.00
 " 10x12 " 5.00
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A new portable, desirable and economical Copying Press. Liberal Discount to the Trade. Write for Catalogue and Prices to
The Perfected Lever Copying Press Co.,
 107 Dearborn Street, CHICAGO, ILL.

TO DEALERS

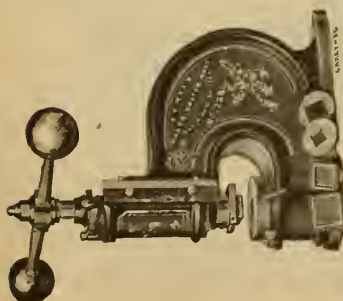
— IN —

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THE ENVELOPES and WRITING PAPERS

manufactured and sold by the **PLIMPTON MFG. Co.**, of Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,
HARTFORD, CONN.



STATIONERS' STAMPING PRESSES.

THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

Prices and other information given on application.

A. G. MEAD, Machinist,
No. 364 Atlantic Avenue, Boston, Mass.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.,
AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED AUGUST 1, 1884.

Albums.....	138	\$13,014
Books.....	369	40,640
Newspapers.....	99	3,460
Engravings.....	24	4,341
Ink.....	40	956
Lead Pencils.....	3	561
Slate Pencils.....	49	913
Paper.....	172	12,012
Steel Pens.....	8	5,256
Other.....	10	394
Totals.....	912	\$81,547

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,
FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED AUGUST 5, 1884.

Paper, reams.....	22,489	\$3,784
Paper, pkgs.....	349	8,751
Paper, cases.....	45	1,597
Books, cases.....	51	5,050
Stationery.....	112	8,808
Totals.....	23,046	\$27,990

STATIONERY EXPORTS FROM NEW YORK.

FROM JULY 29 TO AUGUST 5, 1884.

BOOKS, cases, to Liverpool, 16; to Bremen, 4; to London, 7; to British West Indies, 5; to Hamburg, 2; to British Australasia, 8; to Hong-Kong, 2; to Nova Scotia, 4; to Hayti, 1; to Japan, 2.

PAPER, to Liverpool, 26 pkgs.; to Cuba, 4 cs., 17,000 rms.; to United States of Colombia, 53 pkgs.; to British West Indies, 1,934 rms., 5 pkgs.; to Bremen, 4 cs.; to Mexico, 100 rms., 32 pkgs.; to London, 10 cs., 200 rms.; to Central America, 5 cs.; to Hamburg, 23 pkgs.; to British Honduras, 180 rms.; to Brazil, 2 cs.; to Rotterdam, 4 pkgs.; to Hull, 2 cs.; to French West Indies, 25 rms.; to Porto Rico, 3,250 rms., 5 pkgs., 1 cs.; to Hayti, 1 pkg., 1 cs.; to Chili, 16 cs.

STATIONERY, cases, to Liverpool, 40; to United States of Colombia, 22; to Mexico, 15; to Hamburg, 14; to Bremen, 1; to British West Indies, 10; to Porto Rico, 6; to Hayti, 4.

PERFUMERY, packages, to British West Indies, 63; to Central America, 5; United States of Colombia, 28; to Liverpool, 25; to British Honduras, 1; to Hayti, 20; to Danish West Indies, 10; to Rotterdam, 25; to Mexico, 32; to Chili, 45.

PRINTING MATERIALS, packages, to Liverpool, 5; to Hamburg, 1; to British Australasia, 13; to Porto Rico, 2; to Mexico, 27; to Chili, 22.

PENCILS, cases, to Liverpool, 1; to London, 3.

SLATES, cases, to British West Indies, 2; to British Australasia, 50; to Hull, 79; to Glasgow, 52; to Mexico, 6; to Argentine Republic, 20.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 2; to Glasgow, 5; to Hamburg, 16; to Rotterdam, 3; to London, 68; to Hong-Kong, 1; to United States of Colombia, 8; to British Australasia, 6; to Cuba, 1.

INK, packages, to United States of Colombia, 19; to British West Indies, 1; to Porto Rico, 3; to Hayti 7; to Mexico, 19.

TYPE-WRITERS, cases, to Bristol, 1; to British Australasia, 1.

MAPS AND CHARTS, cases, to Liverpool, 5.

TAGS, cases, to Mexico, 1.

IMPORTATIONS OF PAPER.

FROM JULY 29 TO AUGUST 5, 1884.

Keuffel & Esser, Suevia, Hamburg, 22 cs.
 A. Ireland, State of Nevada, Glasgow, 18 cs.
 Lehn & Fink, Oder, Bremen, 1 cs.

B. Illfelder & Co., Fulda, Bremen, 6 cs.
 Bergmann & Caspary, by same, 1 cs.
 Hy. Bainbridge & Co., Aurania, Liverpool, 8 cs.
 Herter Brothers, by same, 1 cs. hanging.
 M. A. Chatani, by same, 1 cs.
 G. Gennert, Rugia, Hamburg, 10 cs.
 E. & H. T. Anthony & Co., by same, 8 cs.
 L. De Jonge, by same, 3 cs. colored.

WHITEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.Among our specialties is the **TRIUMPH MUCILAGE,**

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is always ready to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



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Commission Merchants,

AND AGENTS FOR

AMERICAN NOVELTIES,

Respectfully offer their services to the Trade.

Offers for the Purchase of British Goods will be carefully attended to.

References to be had at Messrs. KOCH, SONS & Co.; Messrs. HALLGARTEN & Co., Bankers, Exchange Place, and THE AMERICAN STATIONER.

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 Numbering, *Paging, *Perforating,

EYELETING, PUNCHING, CUTTING,

58 & 60 FEDERAL STREET, BOSTON, MASS.

Bound Check and Receipt Books, Numbered and Perforated Eyelets of every description inserted.

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 — CHICAGO, ILL., —

HEADQUARTERS FOR CARDS of every description, FANS, Scraps, &c. Catalogues upon application. Enclose card when asking discount.

Publishers of the Best Portraits of Presidential Candidates in the market.

Agents wanted everywhere.



Lipman's "INDISPENSABLE"

Is THE Eyelet Machine.

Also, the "Improved" and the "Tri Patents."

New, LIPMAN'S UNIT Punch, for Punching, not Eyeletting.

Hover's MANUSCRIPT Paper

Saves your Eyesight and leaves a Blacker Manuscript.

H. L. LIPMAN, 51 South Fourth St., Philadelphia

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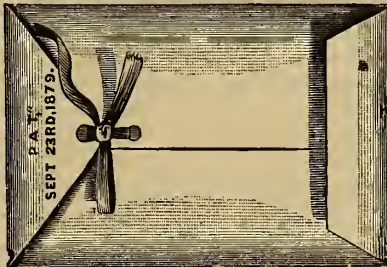
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Fine Envelopes, Papers,**AND WEDDING STATIONERY,****Cards and Card Board,****ORDERS OF DANCING,****Fancy and Bevel-Edge Cards.**

MANUFACTORY AND WAREROOMS:

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Headquarters for Every Article Named Above.

**SCHULTZ TIE ENVELOPE,**

For Mailing Third and Fourth Class Matter.

The most reliable and most convenient.

It has only to be sealed at one end as an ordinary envelope as it is furnished with the other end tied according to P. O. requirements.

ALLAIRE & CO., Sole Manufacturers,**12 Cortlandt St., New York.**

Also Manufacturers of all sizes of PLAIN MANILLA ENVELOPES.

McGILL'S PATENT FASTENERS,

FOR LIGHT BINDING OF ALL DESCRIPTIONS.

FLAT-HEAD, ROUND-HEAD, EYELET & MISCELLANEOUS**STAPLE-FASTENERS AND STAPLE-BINDERS.****McGILL'S PATENT SUSPENDING-RINGS, SUSPENDING-STAPLES, BRACES & PINS**

FOR HANGING CARDS, CALENDARS, PRINTS AND TAGS.

**McGILL'S PATENT STAPLE AND FASTENER INSERTING PRESSES,
 PUNCHES AND PRODS.****McGILL'S PATENT PIN-FASTENERS AND PIN-TAGS,**

FOR TICKETING AND BINDING EVERY DESCRIPTION OF FIBROUS MATERIAL.

Manufacturers, HOLMES, BOOTH & HAYDENS, N. Y. City.**FACTORIES, WATERBURY, CONN.**

Graphic Processes.

Concerning the various methods of book illustration that are in practice, there is considerable public interest; and in view of that interest, the following summary is prepared of the principal graphic processes of the United States. They may be divided conveniently into two groups: those which give prints in many colors, and those that are limited to single color results. In the first group is lithography, zinc plate relief printing, and some photographic methods, such as artotypes and Bonnaudtypes. In the second group is included photo-engraving, wood-engraving, steel-engraving, etching, and the phototypic processes variously named albertypes, heliotypes, artotypes and phototypes. All of these processes have their respective merits; all can be used for book illustration, provided that the information is acquired of how to use them, where to use them, and what are their various limitations. Only familiarity with their technical possibilities can determine these questions satisfactorily, and the attempt here will be to give but a general idea of their value for certain kinds of work, judging by results to be attained by each.

In selecting a process or processes for illustrating a book, certain considerations always arise, the number of impressions, probable cost, and the character of the original sketch, drawing, or painting. In inverse ratio to the number of impressions should be the cost per single impression, and any process that does not come within this rule is practically of but little commercial value. In like manner the limitations upon the character of the original increase as facility is required in reproducing. That is to say, if the artist is given greater liberty with reference to colors, tints, tones, and effects, the difficulty of reproduction increases and the consequent cost. These facts are well known to bookmakers, and the chief aim of all improvements in process illustrations is to unite artistic freedom with mechanical cheapness. Cost, therefore, is a very fair scale on which to range the graphic processes.

Beginning with the polychrome group, the most expensive by far is chromo-lithography, an invention of many years, and open to anyone who cares to practise it. Three hundred or more firms are engaged in it in this country alone. As to its usefulness, therefore, there is no question, though artistically very little is accomplished through its means except by a few houses—lithography, like printing, being seriously crippled by competitive prices and the absence of art motive. The cost of chromo-lithography is mainly in the engraving by hand of the original on stone and the preparations for each additional color. The actual printing is not very much more costly than type printing. Lithography is not suitable for low-priced short editions of fine books where art is required, many colors being indispensable to good results. Its commercial usefulness is for editions of a thousand or five thousand where simple effects are sufficient and can be gained by the use of from two to six colors.

When the edition exceeds this number lithography in six colors finds a serious rival in

relief-plate printing. This involves about the same amount of work at first as lithography; for, instead of an engraving being made on stone, it is made on a metal plate, other plates being made from this as a guide. Each color requires a separate plate, but the plates once made the printing can be done at less cost than in lithography. The Kate Greenaway books were printed in this fashion at London, but their copies were lithographed here. The difference was apparent. The London books had a bright, hard, sharp, clean look, but the American book was thick, soft and oily—a difference always perceptible with chromo-typography and chromo lithography. For tint printing, sharp lines and clear effects chromo-typography has no superior among the graphic processes. *St. Nicholas* has printed several frontispieces in this manner, and the Baltimore and Ohio Railroad a number of advertising leaflets. The manner of cutting of the plates for chromo-typography varies, and much will be done in the future to lessen this element of cost. One of the most successful methods is known as the wax process which is admirably adapted to map work, or such work as the Kate Greenaway books. Besides chromo-lithography and chromo-typography there is practically nothing that comes within the polychrome group. Many attempts have been made but none are conspicuously successful. All invoke the aid of photography and at Paris one firm makes some exquisite reproductions in color by a process that it keeps secret. Here one establishment makes "photographs in color," known as Bonnaudtypes, by photographing by means of an ordinary negative upon paper that has been washed with tints of color approximating the natural color of the object. In this process, expense again is the chief obstacle, each print requiring special handling.

Of the monochrome processes there seems to be no limit. Continuously experiments are in progress that seek to overcome specific difficulties, and many fortunes may yet be made by the lucky inventors of superior methods. The oldest of them is wood-engraving, which involves great expense in the making of the original block. This once made, however, any edition can be printed. Therefore fine wood-engraving is adapted only to the long editions of a hundred thousand or more, and where careful printing is found. For bad printing and short editions, wood-engraving has had its day. Following wood-engraving is steel-engraving. This is costly, both in making the plate and in printing. With many it is a favorite method, owing to the sharpness and brightness of the lines, but as it never reproduces an artist's original truthfully, it is not popular with the artists. Etching, on the contrary, is growing in popularity, and has the supreme recommendation of involving little cost on the plate itself, *i. e.*, slight cost compared with the expense of a steel-plate or a wood-cut. The main cost comes in the printing, but as the plate soon is worn down, etching is rarely attempted for editions exceeding five thousand, and seldom for those as large. It is strictly an artistic process of illustration, and has engrossed the

attention of some of the greatest masters. As the next processes in the scale of cost come heliotypes, albertypes, artotypes, phototypes and heliogravures. These are followed in turn by photo-lithography and finally by photo-engraving.

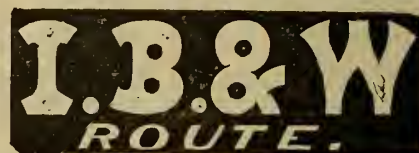
Alum, dissolved in hot water, is excellent to clean brass ornaments.

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I have a large stock of SECOND-HAND SCHOOL BOOKS, sound and serviceable, at 60 per cent. discount. Also School Books, more or less shelf-worn, at SPECIAL BARGAINS. Also, FRESH STOCK as low as other houses in this city. Orders from the trade respectfully solicited.

C. M. BARNES,

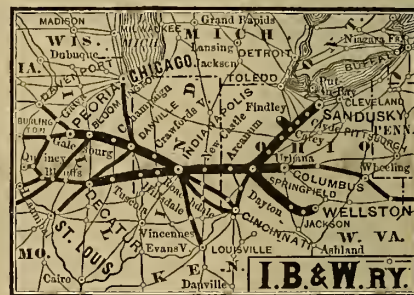
151 and 152 Wabash Ave., Chicago.



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— BETWEEN THE —

East, West, North and South.



Through PASSENGER TRAINS Daily

AS FOLLOWS:

THREE SOLID TRAINS EACH WAY
Between Columbus, Indianapolis and Peoria.
TWO TRAINS EACH WAY
Between Columbus, Indianapolis and Decatur.
TWO TRAINS EACH WAY
Between Sandusky, Indianapolis, Peoria and Decatur.
TWO TRAINS EACH WAY
Between Sandusky, Dayton and Cincinnati.
THREE TRAINS EACH WAY
Between Sandusky, Springfield and Columbus.
FOUR TRAINS EACH WAY
Between Columbus, Springfield, Dayton & Cincinnati.
TWO TRAINS EACH WAY
Bet. Columbus, Springfield, Indianapolis & Chicago.

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Sleeping and Reclining Chair Cars on Night
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Its track is laid with HEAVY STEEL RAILS, thoroughly ballasted, with easy grades and few curves. Traversing as it does the heart of the three great States of Ohio, Indiana and Illinois, uniting in close business relationship the capital cities of the first and second with the second city of the third, and passing through a large number of the most important cities and towns in each, and with all its central location makes it the

Shortest and Most Desirable Route between the East and West.

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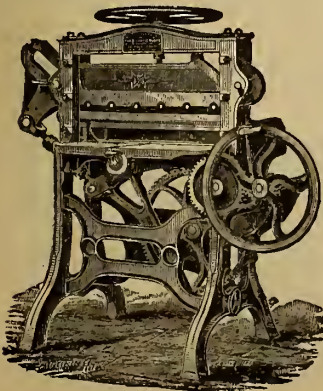
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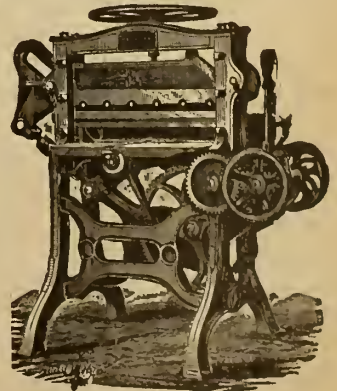
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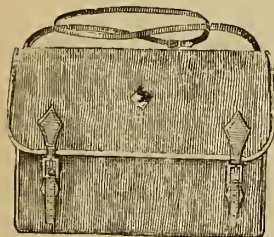
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The details of this device operating, for example, on one of the known "chemical-check" are as follows: Along the back of such a check form, and in a position corresponding with the sum-space in front, rule or otherwise deposit a series of lines (or other device) in any indelible pigment having a soluble vehicle—say, for instance, finely-ground carbon or Indian red mixed to the required consistency in an aqueous mucilage. The ruling or other apparatus employed for applying such lines must be capable of depositing on the paper such a quantity of pigment as will insure visible flowing when exposed to the ink-destroying liquids applied to writing on the face of the check. Simple surface printing or ruling would not carry sufficient pigment to produce this effect with certainty. Over the back of the check thus treated, cement a thin sheet of water-proof paper, the adhesive employed for this purpose being so distributed by blocks, rollers, or otherwise to avoid contact with the pigment-lines. In other words, the plain surfaces only will be joined together, leaving uncemented the parts corresponding to the pigment-lines, which, adhering only by their own mucilage, constitute a series of reservoirs or ducts, into which the liquid used for altering the writing on face of the check must necessarily percolate and accumulate in contact with the lines, its escape being barred by the waterproof paper backing. As a precaution against separation of the superposed papers, the compound sheet may be embossed over any required portion of its surface—say, for instance, round its borders or at its corners. Any liquid applied to the face of a check prepared as above for the purpose of removing the writing thereon must first, while destroying this writing, give rise to visible reaction on the chemicals contained in

the paper. To eliminate the traces of this reaction, a prolonged application of appropriate liquids becomes necessary, and before such liquids can possibly produce their specific effect they penetrate into and collect in the above mentioned duct-spaces, from whence, as already stated, their escape is barred by the impervious paper backing. Once there they commence and continue to exercise a solvent action on the pigment-lines, which, being thus broken up, produce a constantly-increasing blur between the superposed sheets, beyond reach of removal by any chemical or other means.

Inks of different nature are commonly employed for printing the ground and lettering of so-called "safety-checks," and it has even been proposed to make bank-note and check forms of two sheets of thin paper cemented together by gutta-percha, india-rubber, and other like materials; but these processes have only an apparent analogy with this method. No surface printing or ruling, whatever may be the number of different inks employed, can have sufficient body to produce a blurring irremovable by careful manipulation. The interposition of an impervious cement over the entire juxtaposed surfaces of two sheets of paper, while providing, as originally contemplated, against the splitting or photographing bank-note or check, would facilitate, instead of obstructing, the removal of writing-ink from the face, and is totally different from this process, of which an essential particularity is to leave free from cement the parts of the juxtaposed surfaces corresponding with an inclosed pigment, so as to provide for the free flowing of the latter in presence of liquids.

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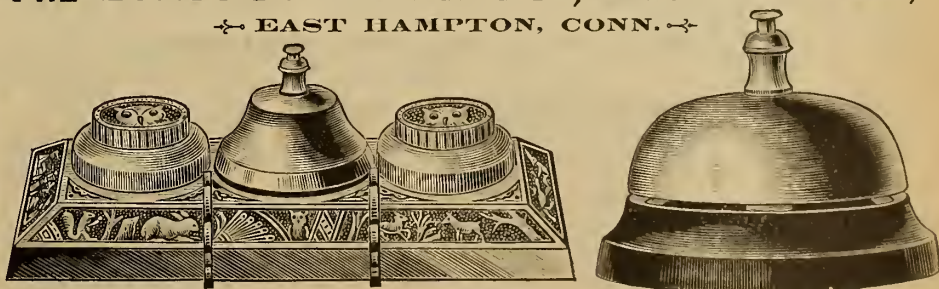
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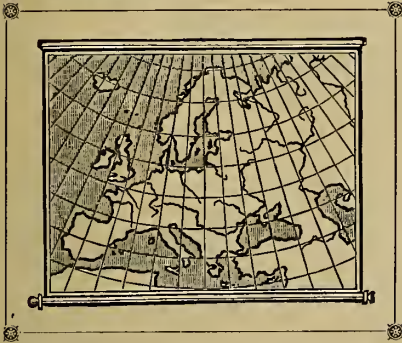
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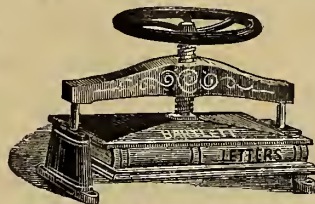
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M. L. N. folio.]

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For
Authors, Editors
& Devils
edited by
AND: W. TUEB.

1884

LONDON:
Field & Tuer,
Simpkin, Hamilton.

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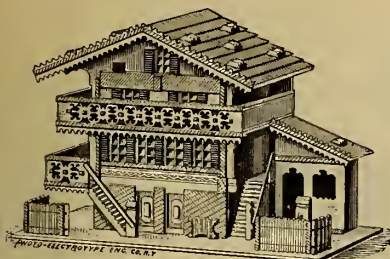
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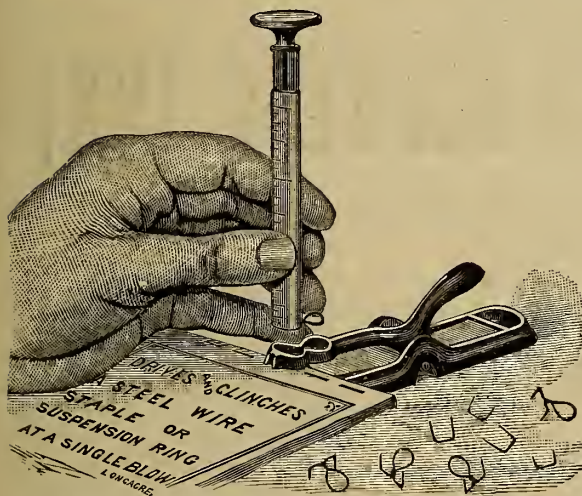
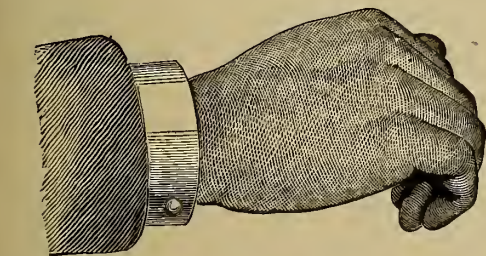
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EXCELLENT LINENS.

"TUNXIS MILLS,"
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ONE MILL RUNS CONSTANTLY ON EXTRA MACHINE-FINISHED BOOK PAPERS.



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CARTER, DINSMORE & CO., Proprietors and Manufacturers,
Nos. 162 to 172 Columbus Ave., Boston; and No. 62 Cliff Street, New York.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection

At PARIS, 1878,

This being the HIGHEST and ONLY AWARD given for

LINEN RECORD & LEDGER PAPER

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.



Send for Sample Sheet. ERASE and REWRITE FOUR TIMES on same spot.
Each sheet is water-marked with name and date.

The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 7.

NEW YORK, AUGUST 14, 1884.

WHOLE NO. 477.

Correspondence.

NEW ORLEANS NEWS.

[CORRESPONDENCE OF THE STATIONER.]

NEW ORLEANS, La., August 8, 1884.

If it were not for the great expectations ahead and the vast trade looked forward to this fall and winter in New Orleans, there is no telling what effect the long-continued drought in trade generally would have, for there is no denying the fact that this has been the most trying summer ever experienced in the Crescent City. Together with the great Carriere Bank failure, with its two millions of liabilities, and assets which, when realized, will bring to the confiding depositors 15 or 25 per cent., there have been many other suspensions, assignments, &c., all coming upon us at a time when we are the least prepared. Confidence is shaken, everybody is afraid of everybody else, and as for obtaining help from the banks, that is a thing of the past, and will continue so until the crops begin to move. It is perhaps, however, the best thing for our financial institutions that this rigid course has been pursued, and the conservative manner in which the banks have acted has kept them with heads above water until this time, and it will have the effect to pull them through one of the most trying ordeals that they have ever experienced. But the failure of many houses to realize on securities, or to get their bills receivable discounted, has caused much annoyance to many good merchants. I know of several dealers here in New Orleans, and some among the stationery trade, who have now locked up in their safes notes and accepted drafts due in 30, 60, and some 90 days, which, in ordinary times, they could readily have discounted at 8 per cent. per annum, and could that accommodation be obtained now, they would have ample funds to pay every dollar they owe without touching their capital or sacrificing their stock, as some have had to do.

Matters will soon brighten up, however, and New Orleans will experience, this fall and winter, the largest and most thoroughly lively trade it ever has experienced, as even now the good effects accruing from the great World's Exposition are being felt; but when that shall

have fully opened and the millions of visitors from all parts of the world are in our midst, then will be seen a truly brisk trade in all lines of industry. This enterprise will not only benefit our great city, but all sections of the sunny South will receive such a boom from it as to put it where it properly belongs, for, indeed, a country abounding in untold resources such as this, should be very much farther advanced. All that we want is enterprise and capital; everything else is here in abundance. Iron, no end to it; coal, worlds of it; cotton, wheat, sugar, &c., enough for the whole earth; so send along a few live Yankees with fat purses and they will find it an easy matter and no risk to soon become millionaires.

In a recent stroll among the stationery and paper houses in the city nothing of special interest could be gleaned. They all report trade as having been dull, but much improved this month. E. C. Palmer & Co., who are the leading and only strictly wholesale and importing stationery and paper house here, have to report a healthier and steadily improving trade. They are making some extensive improvements about their large store houses on Camp street, and when these improvements shall have been completed, their establishment will present a very chaste appearance. This is a live, wide-awake house, and it has the largest trade in its line in the South. It ships goods to every Southern State and into Mexico. Its head salesman, Joseph Reynolds, has a very desirable trade in every large city throughout Texas, Arkansas, Georgia, Alabama, Mississippi, Florida and Tennessee. E. C. Palmer & Co. have their shelves filled with a very complete and well selected stock of fancy and staple stationery, while the lower floors and warehouses fairly groan under the weight of the immense piles of flat and ruled papers, envelopes and printers' supplies.

Julius Meyer, who is an "old timer" in the trade, enjoys the pleasure that a good business brings a man. He is now off on a pleasure trip in Europe, where he has been for two or three months, but is expected home again early next month. He has a fine stock of goods, and is ready for the fall trade, which his head man now in charge says is *en route*.

F. F. Hansell goes North next week to add to his stock a line of holiday goods, which so far this year he has not ventured into very

deeply. Mr. Hansell is a very enterprising young merchant—the youngest in the New Orleans stationery trade, but to take a glance at the mammoth stock from which he wholesales as well as retails, one would imagine him to have a very old and experienced head on his shoulders. He recently married the daughter of one of our most prominent cotton factors, directly after which he took a long trip through the Canadas. The "old reliables," Dunn & Brother and T. Fitzwilliams, more than hold their own and they are both making some wonderful improvements in lithographing, which both firms make a specialty of. The heads of these firms are men of sterling integrity, and it may be said of Mr. Dunn, that as a "trader" he has no equal, for what man can boast of having a job of work removing a large press to the upper floor of his store for six dollars—a job of work upon which the lowest bid put in by men regularly in that business—removing safes, presses, &c.—was seventy dollars. Mr. Dunn employed five negroes, and acting himself as superintendent, had the whole thing done for six dollars, thereby realizing a net saving of sixty-four dollars, a good day's profit.

A. W. Hyatt and J. S. Rivers both seem busy with their large city trade. These gentlemen are among our very best stationers and enjoy the confidence and esteem of all who know them, and their respective firms are steadily growing as the result of liberal patronage showered upon them.

The same may be said of James Buckley, who has, perhaps, the best share of the "commercial" stationery trade here.

W. E. Seebold and J. C. Eyrich, who are the leading miscellaneous booksellers, are preparing for a large trade this season. Each keeps a very extensive stock of reading matter, poetry, fiction, school-books, &c., together with the finest line of choice and handsome stationery for the retail trade.

G. T. Lathrop has gone to Texas prospecting while his stock here is being sold off at cost by the receiver, into whose hands it went some months ago.

The printers and lithographers are all busy, the Southern Lithographing Company especially so, having received a liberal share of the Exposition work, and the execution displayed on all of their jobs is the handsomest ever

brought out by any concern here, and will compare favorably with any work of a similar nature made in this country. The company has made many thousand large lithographs of the Horticultural Hall, which have already been distributed over the world, and it will in a few days have the picture of the main building finished. This is on fine paper and measures three by four feet, and gives a very vivid idea of the building as completed. This main building, by the way, is the largest building in the world, it being about one thousand five hundred feet long by one thousand wide, and covers an area of thirty-five acres, all under one roof, and the exhibit space is over a million and a half square feet. Some idea of the enormity of this structure can be had when I tell you that it is eight times as large as the Capitol at Washington city, and thirteen acres larger than the main building at Philadelphia. So you see we are going to have a "sure 'nough show," and we want all of our Northern friends to come and see us. They will find us mighty glad to see them, and they will all have a good time. Don't forget your buffalo-robies and ulsters, for you may need them.

CRESCENT.

CINCINNATI COLATURES.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, August 12, 1884.

This week Cincinnati comes out with a little better showing. A comparison of the returns of the Clearing House exchanges exhibits Cincinnati as one among the few cities that exhibit an increase of exchanges in comparison with the corresponding week last year. Kansas City, Hartford, New Haven, and one or two other cities make up the list. The increase is small, to be sure, but it is an increase after all, and that is something. Another something for those who prefer looking at the bright side of things, is the fact that in those cities that show a decrease of exchanges, the decrease is very slight.

But on every hand in Cincinnati one hears complaints of the times. It certainly must be another one of those seasons, the like of which nobody ever saw before. You know the dull-est season the oldest inhabitant ever saw has a fashion of coming around every few years. It is queer how the dull season that is last to come is always called the dullest. Men talk about it as a jockey does about a horse that he wants to brag up. In fact, they get in a sort of a way proud of the very superlativeness of the dullness, and won't admit that anything of the kind ever approached it.

The wayfaring man who passes through Cincinnati will not fail to take notice that men eat and drink and take their amusements regularly as if there were no particular business troubles to disturb them. But right here is a fact or a phenomenon which does prove that the times are really dull, and that everybody feels their pinch more or less. That fact is attested by the ubiquitous keeper of the corner grocery. It is not the groggery but the human feed-store for which the term "grocery" is used in this instance. "Well, what does the keeper of the corner grocery say?"

Why, he says everybody is buying close, more especially the well-to-do people. The poor buy while their money lasts, and, of course, buy small, but the well-to-do buy close out of a spirit of economy, a disposition to provide for emergencies and to keep up the reserve funds. This grocery-keeper's testimony is the most convincing that we have had that times are really dull. You never know just exactly what weight to give to the howls or to the exultation of a dealer. He is alike liable to howl or to exult, according to the motive that impels him at the moment, whether he is conscious of it or not. You may make up your mind, however, that there is something in it when all of them howl in concert. Set it down in that case that they are suffering from a common agony. In Cincinnati the tune is all one way—it is mournful. Again, it is pretty much all one other way—it is hopeful. Nobody settles down in a heap and gives up. The struggle goes on. If things get no worse, then the change that is sure to come will be for the better. There always has been "a good time coming," and for the good time to be coming is not likely to go out of fashion.

It is not the Harpers who are building that \$100,000 house at the north-east corner of Fourth and Elm streets in this city, but some Cincinnati man, who modestly keeps in the background and lets H. W. Derby occupy the foreground. The Harpers' experiment with a depository here was not satisfactory, or they would not have withdrawn it. H. W. Derby was as good a man as they could have selected to make it a success, and it seems that he did not make it go.

Robert Clarke & Co. have so complete a book shop, and in connection with it so great a printing house, and outside of this they have so extensive a field of trade in such a variety of products, that they do not feel a spell of business stagnation as severely as houses having smaller fields of trade and more limited resources.

The old established houses in Cincinnati weather storm and wait through a calm with better success than do those which have entered the field more recently. There are several dealers and manufacturers of stationery here who belong to this class, and they seem to be working along very well.

By the way, there are very few Cincinnati houses which have their men on the road now. Some of the exceptions to this rule are accused of selling at ruinous prices.

With the exception of a good rain two weeks ago, the weather has been rainless in a strip of country a hundred miles wide, through the middle of which the Ohio River flows. This lack of rain has already set corn back very seriously. The most seasonable weather from now on could not make a good corn crop, though it might prevent a total failure.

Further back from the Ohio River the season has been highly favorable, and crops are immense. If only some of that great February flood, in which so much good rain went to waste could be poured out on the parched fields, it would gladden many a heart.

PRINCE WILLIAM.

BOSTON BEANS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, August 12, 1884. }

Tally another for Boston! We have had an earthquake. True, it was not much of an affair, but then, as earthquakes are so very uncommon in this country, we want all the credit for this little one. Sunday afternoon, a few minutes after two o'clock, the good people of the Hub were somewhat startled by the mysterious phenomenon. For a few seconds things seemed unnatural; inanimate objects seemed to be possessed of the devil, and started to move about on their own account. Just what the matter was very few at the time realized; but, by comparing notes and by investigation, the truth revealed itself—it was an earthquake, a real, live earthquake.

Though trade generally is somewhat quiet, as is expected for this season of the year, indications are very favorable for a good fall business. Even at this early date a good volume of trade is doing in school supplies, and many jobbers whose doors are ornamented with a placard, "This store closes at 5 P. M.," are forced to labor behind the screen for an hour or two later.

The text-book business is, however, somewhat demoralized, taken from the jobber standpoint. Publishers may look at it in a more consoling light. With the many thousands of school children throughout the State, whose wants were heretofore supplied by the local dealer, quite a business was done; but owing to the new law of "free text books and supplies," each school district is buying its own supplies in bulk. This, of course, shuts out the numerous local dealers from participating in any profit on these goods. The leading city jobbers, however, did think that if they could not sell the retail trade, they would sell the school committees. In this they find their mistake, and no little complaint is heard. The text-book publishers are in the field, and, disregarding the claims of jobbers, are soliciting the trade direct from the towns, and are even offering the customary trade discounts—1-6 off. Jobbers, of course, can't compete against such odds, and so they are enjoying very little of the school trade. Some publishers are more considerate than others, and their agents are permitted to take orders at 1-6 off, with a promise of a further rebate to them.

By this plan, no more goods are sold, nor are higher prices obtained than if the trade was left in the hands of jobbers. Nor will it benefit the publishers in general, though it might some in particular. Possibly ere long some of the members of the New York syndicate of book publishers will become dissatisfied with the results, and then the rates will be further cut.

In miscellaneous books, Charles H. Whiting reports a very fair trade for the season.

The demand for Christmas and birthday cards is beginning to open up. H. H. Carter is jobbing them out by the thousands. Some time since Mr. Carter secured a million card

(Continued on page 222.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Tripl. Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

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DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

(Continued from page 220.)

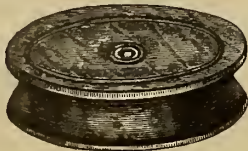
in one lot. This lot embraced cards of every description, and many of them are from the most celebrated publishers of this country and Europe. These cards are now being offered in job lots to suit, and at ridiculously low figures. They are of good quality and well suited for the general trade. This house is also the New England agent for the double-roll calendar, manufactured by C. A. Hack & Son, of Taunton, Mass. Thousands of this calendar were sold last year, and from the orders now being taken for the '85 calendars, they must certainly have sold readily to consumers. These double-roll calendars are very pretty and neatly gotten up in colors. Each month of the year gives illustrations specially appropriate, many of the pictorial presentations being in a humorous vein.

The demand for King's office pens still holds good; hardly a mail arrives but what brings orders for larger or less quantities. King & Merrill are also doing a fair share of the season's business in general supplies.

What few weeks are still remaining of the summer are being utilized by the trade for a little recreation, and many faces which have grown familiar are being missed from their accustomed places.

A. L. D.

PATENT * GROOVED * CHECKER.



The most practical Checker ever made, easily held by the fingers, and will not slip. Sample set by mail, 15 cents. The Trade supplied.

J. E. CROSBY, Westfield, N. J.

FOR SALE AT A SACRIFICE.—DEGNER and Golding Presses—both 7x11—and fifty-five founts of type, with cases; in running order; price, \$190. For particulars address "Press," American Stationer.

EYELETS

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Eyeletting Machines.

E. B. STIMPSON, 31 Spruce, St., N. Y.

WARRINGTON

STEEL PEN CO.



Popular Nos.: 0, 1, 2, 3, 6, 7, 8 and 9.

Office: 105 & 107 North Fifth St., Philadelphia, Pa.

LEON ISAACS.

M. VOORSANGER.

LEON ISAACS & CO., No. 310 Chestnut Street, PHILADELPHIA, PA.,

— MANUFACTURERS OF —



GLUCINUM PENS.

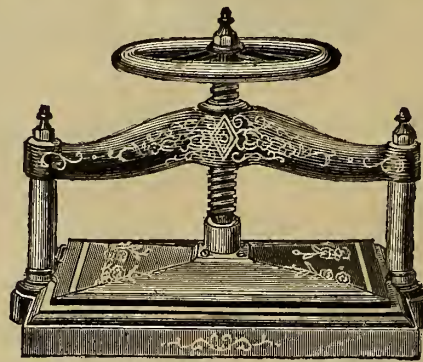
THE GLUCINUM PENS are acknowledged the best series of Steel Pens in the market, comprising nine numbers. Send for Samples. This Trade-Mark and the word Glucinum are copyrighted and registered at the Patent Office, at Washington, D. C., United States of America, and every box has a facsimile of our signature, so beware of unscrupulous parties misrepresenting us.



Leon Isaacs & Co.

ILLINOIS IRON & BOLT CO.'S COPYING PRESSES.

OUR NEW 36-PAGE CATALOGUE
AND DISCOUNT SENT TO
THE TRADE UPON
APPLICATION.



OUR NEW 36-PAGE CATALOGUE
AND DISCOUNT SENT TO
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ILLINOIS IRON AND BOLT CO.,
30 to 36 Main Street, Carpentersville, Kane Co., Ill.

THE GREATEST NOVELTY IN THE EDUCATIONAL LINE.

Indorsed by all the Principals in the Public and Private Schools throughout the country. Fourteen years' constant use by the Boards of Education of New York and Philadelphia.

SILICATE BLACKBOARDS are used in all the Public and Private Schools, Colleges, Academies, Catholic Institutions and Exchanges.

SILICATE BOOK SLATES are used in all the Public Schools of New York and Philadelphia, and generally adopted by all the leading Schools, etc., throughout the United States.

BLACK DIAMOND SLATING has been tested by the most prominent Colleges of New York, and pronounced to be the best slating made.

LAPILINUM (Slated Cloth). A perfect, flexible Blackboard for Teachers, Sunday Schools, etc. Rolls tightly like a map without injury; unequaled marking surface; will wear for years.

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NEW YORK SILICATE BOOK SLATE CO.,

Send for Reduced Price List on Book Slates.

191 FULTON STREET, cor. Church, NEW YORK.



CLEVELAND PAPER CO.,
CLEVELAND, OHIO.

IMPORTERS OF
JAPANESE NAPKINS!

PAPER BAGS.
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For Sale by

Reed, Kendall & Co., Boston, Mass.; Robert Gurr, N. Y.; Geo. H. Taylor, & Co., Chicago, Ill.; Williamson, Stewart & Co., St. Louis, Mo.; J. E. Marshall, Buffalo, N. Y.; Conly & Francis, Columbus, O.; Diamond, Backus & Co., Detroit, Mich.; D. W. Glass & Co., Baltimore, Md.; Scott Paper Co., Philadelphia, Pa.



GEORGE B. HURD & CO., MANUFACTURERS OF AND DEALERS IN FINE STATIONERY,

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:
 EMBOSSED HAMMERED (Large), in Azure, Drab, Shrimp and White.
 " (Small), in Café, Turquoise, Silver Gray, and Marguerite.
 " WATERED, in Shrimp, Turquoise, Azure and Opaline.
 " PEBBLE, in Rose, Marguerite, Café and Turquoise.
 " MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
 " PIQUET, in Cream and Silver Gray.
 " GROS GRAIN, in Cream and Silver Gray.
 " ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.

BUCKRAM BOND, in White and Blue.
 PERSIAN, in White and Cream.
 RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
 " CARDS, for Visiting and Correspondence.
 BIRCH BARK, in Cream and White.
 HAMMERED SILVER, in Cream and White.
 ALLIGATOR, in Russet.
 CELESTIAL, in Mazarin or Deep Blue.

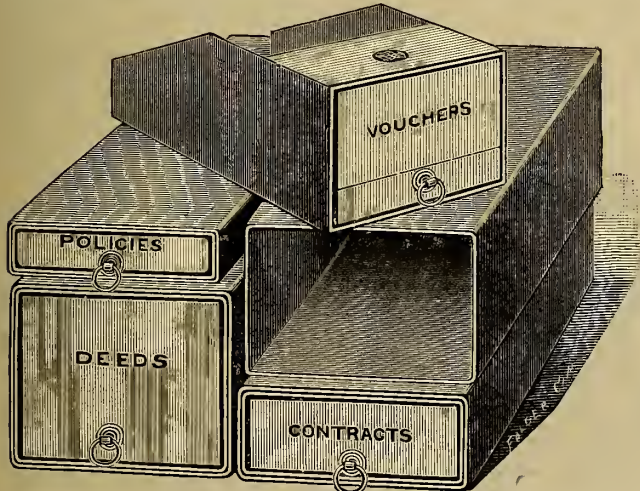
EGYPTIAN LINEN, Cream in all weights and sizes.

SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

Our line of BRISTOL BOARDS, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Bevel, and can furnish any special size desired.

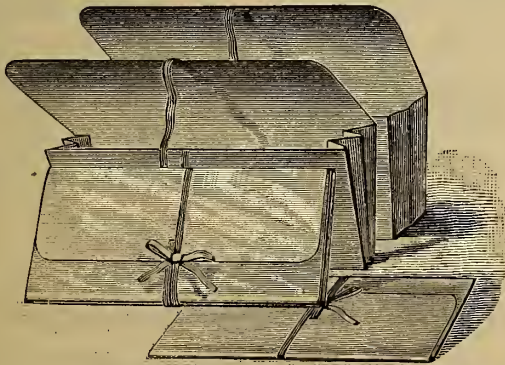
Decorated Note Paper in Colors, Bronzes, Etc.

GENERAL AGENTS FOR Z. CRANE, Jr., & BRO.



PRESS BOARD DOCUMENT BOXES.

Made by a new method; warranted to be stronger and to wear better than metal-end boxes.



MANILLA DOCUMENT ENVELOPES - FLAT AND CURVED.

SEND FOR NEW ILLUSTRATED TRADE CATALOGUE.
THE GLOBE FILES CO.,
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New York Branch, 28 Bond St. Canadian Agency, 31 & 33 King St., West Toronto.
 Pacific Coast Agency, 204 Sansome St., San Francisco, Cal.

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PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
 IN GREAT VARIETY.

Prices ranging from 50 cts. to \$30 per thousand.
 Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,

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Importers of GERMAN SLATE PENCILS,
 and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.
RUBBER STAMPS
 OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents
 and Sole Manufacturers of
Metal-Bodied Rubber Type,
 291 Main St., Cor. Worthington,
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 Oldest Rubber Stamp Manufy in
 New England & Largest in the U. S.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country.
STEEL PENS with style and action suited to every hand.
 Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.
 60c. per quarter gross.
 Sold by all dealers. Price Lists furnished on application.
 The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

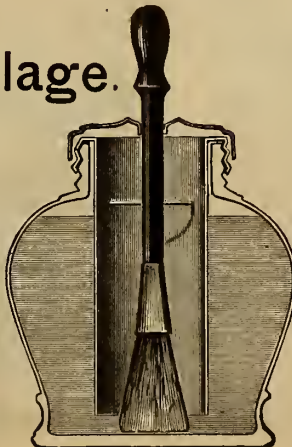
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
 Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
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Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

New Patents.

No. 301,486. Type-Writing Machine.—Merritt H. De-ment, Chicago, Ill.

No. 301,487. Type-Writing Machine.—Merritt H. De-ment, Chicago, Ill.

No. 301,488. Type-Writing Machine.—Merritt H. De-ment, Chicago, Ill.

No. 301,490. Calendar.—Charles W. Frost, Phila-delphia, Pa.

A changeable annual calendar composed of two cards or sheets, each of which is provided with the names or initials of the days of the week, and the names of the months on one side and with tables of the days of the months of the whole year and of the year-numerals on the other side, said cards having also slots or openings through which the tables on one card will show in connection with the names and columns on the corresponding side of the other card, said cards being secured together by fastening devices, and adapted to slide upon each other, whereby the entire calendar for the year may be shown at one time with the century-numerals for that year, one side of said calendar showing common years and the other side leap-years.

No. 301,497. Perfumery Cabinet.—Benjamin Franklin Hoard, New York, N. Y., assignor of one-half to Sidney C. Thompson, same place.

No. 301,503. Scissors or Pencil Holder.—John P. Lind-say, New York, N. Y.

No. 301,553. Calendar.—Thos. A. Bereman, Mount Pleasant, Ia.

The combination, with a series of blocks marked with figures representing the days of the month, a frame, and means, substantially as described for holding said blocks therein, in combination with a roller journaled in said frame laterally to said blocks, said roller hav-ing the days of the week marked on it.

No. 301,561. Prismatic Toy.—Samuel S. Butler, Los Gatos, Cal.

A toy consisting of a series of prisms mounted in a frame adapted to be rotated, whereby the prisms revolve about a common centre.

No. 301,562. Prismatic Toy.—Samuel S. Butler, Los Gatos, Cal.

No. 301,568. Indicator for the Game of Dominoes.—Charles Harrison Corliss, Boston, Mass.

No. 301,577. Blank Music-Paper.—Noah Drew, Fowl-erville, Mich.

Blank music-paper having a series of seven staff-lines provided with two columns or divi-sions at one end thereof, containing, respec-tively, the letters from C to C, and numerals from 1 to 12, and a blank column adjacent to that provided with the numerals, adapted to receive a character or symbol to indicate the bass or key note.

No. 301,596. Roll-paper Holder and Cutter.—Richard Whisler Hopking, St. Louis, Mo.

A roll-paper holder, the combination of a hanger or bracket and a spring-yoke, the yoke being adapted to spring into and carry a roller upon which is rolled the paper.

Foley's Patent Improved Stylographic Pen.



Great reduction in price : No. 1, \$1.50; No. 2, \$2.00; No. 3, \$2.50; No. 4, \$3. A liberal discount to the Trade. FOLEY'S PATENT STYLUS is the best and only Pen with point, spring and cleaner in air tube. Fully warranted, and exchangeable for gold pens and pencils.

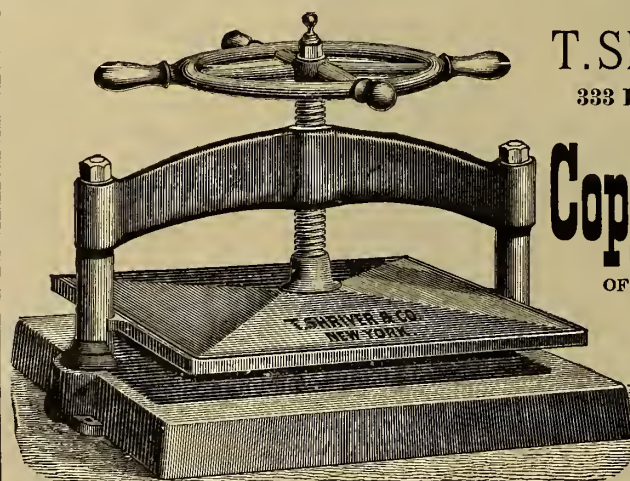
We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

Signed by the following gentlemen and over 1,000 others: G. S. Coe, Pres. Am. Ex. Nat'l Bank; J. A. Beardsley, Cashier Nat'l Bank of North America; Wm. A. Fall, Pres. Corn Exchange Bank; E. H. Lowry, Pres. Nat'l Bank of the Republic; F. D. Tappan, Pres. Gallatin Nat'l Bank; C. F. Timpson, Cashier Continental Bank; I. G. Ogden, Cashier New York Co. Nat'l Bank; Chas. Dennis, Vice-Pres. Atlantic Mutual Ins. Co.; Daniel D. Smith, Pres. Commercial Ins. Co.; Elwood Walter, Pres. Mercantile Mutual Ins. Co.; Wm. L. Jenkins, Pres. Bank of America; J. W. Lewis,

Cashier Union Nat'l Bank; Wm. H. Cox, Cashier Mechanics' Nat'l Bank, J. Buell, Pres. Importers and Traders' Nat'l Bank; J. M. Crane, Cashier Shoe and Leather Nat'l Bank; A. F. Willmarth, Vice-Pres. Home Fire Ins. Co.; Morris Franklin, Pres. New York Life Ins. Co.; Clark, Dodge & Co.; White, Morris & Co.; Vermilye & Co.; Winslow, Lanier & Co.; Wells, Fargo & Co.; United States Ex. Co.; Barclay & Livingston; George D. Arthur & Co.; H. T. Morgan & Co.; American Ex. Co.; Adams Ex. Co.; T. Ketchum & Co.; S. B. Chittenden & Co.; Johnson & Higgins.

JOHN FOLEY, Gold Pen and Stylographic Pen Manufacturer, 2 Astor House, Broadway, New York.

NEW YORK COPYING PRESSES.



Large Steel-Arch Railroad Press; Platen, 23x24.

T. SHRIVER & CO.,

333 E. 56th Street, New York,

MANUFACTURERS OF

Copying Presses

OF ALL SIZES AND STYLES,

For Railroad, Express and Trans-
portation Companies, and
General Mercantile Use.

Catalogues, with prices and
discounts, on application.

M. J. ANDERSON,

Successor to ANDERSON & CAMERON,

117 FULTON & 52 ANN STREET, NEW YORK

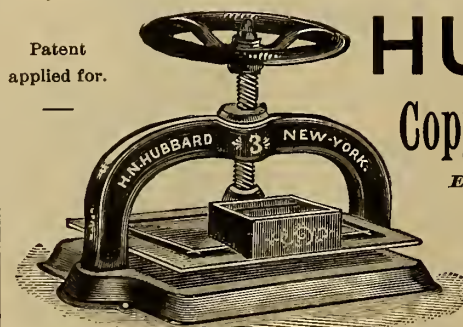
SPECIALTIES:

School Reward Cards, Blank Notes, Drafts, Receipts, &c.

GUM LABELS AND LAW SEALS, MARRIAGE CERTIFICATES, GOLD BEVEL VISITING
CARDS, ALL STYLES, SHIPPING AND MERCHANDISE TAGS, &c.

NO TRAVELERS.

SEND FOR PRICE LISTS AND DISCOUNTS.



Patent
applied for.

HUBBARD'S

Copying Presses and Stands.

Every Variety of Size, Style and Finish.

My new Press, with Water Tub combined, is the best and most convenient arrangement yet invented, and costs no more than an ordinary Press.

Get my New Catalogue and Discounts.

H. N. HUBBARD, Manufacturer, 313 to 319 East 22d Street, New York.

FAMILY AND PULPIT BIBLES

PUBLISHED BY THE

NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.

We claim the following advantages for the "National Contrasted Editions":

First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.*Second.*—Larger, better spaced, and more readable type in all cheap and medium grades.*Third.*—Latest and most attractive variety of side stamps.*Fourth.*—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

For Sale in Chicago by JANSSEN, McCLURG & CO.

☞ Orders for Sample Lots receive Prompt Attention at Lowest Prices.

SEND FOR SAMPLES

— OF —

AMERICAN CARD CO.'S PLAYING CARDS.

New Line of Goods. New Patterns of Backs. All Indexed and Round Corners. Each Dozen Packs in Box. Assorted Patterns and Colors in each Dozen.

GROSS PRICES ARE NAMED, BUT ANY QUANTITY SOLD AT SAME RATE.

No. 1.—AMERICAN, Square Corners. Indexed with figures in corners. Ace Card of new design. New style Joker Card in each pack. Assorted plaid and star backs. Each pack in paper wrapper. Each dozen packs in outside box. THE BEST CARD FOR THE MONEY EVER OFFERED. Price per gross.. \$7.00
Sample pack mailed post-paid on receipt of 10 cts.

No. 2.—STAR, Round Corners. With plaid and star backs. Backs of new pattern and design. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Ace Card of new design. New style Joker Card in each pack. A good card to retail at 10 cents. Price per gross.. 8.00
Sample pack mailed post-paid on receipt of 10 cts.

No. 3.—PEERLESS Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Fancy set pattern backs of new style and design. Stock, good quality and finish. New style Ace and Joker Card. A fine card to retail at 12 cents. Price per gross.. 9.00
Sample pack mailed post-paid on receipt of 10 cts.

No. 4.—ACME, Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and

finish. New style Ace and Joker Card. A fine card to retail at 20 cents. Price per gross.. \$16.00
Sample pack mailed post-paid on receipt of 15 cts.

No. 5.—ECLIPSE, Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and finish. New style Ace and Joker Card. A fine card to retail at 25 cents per pack. Price per gross.. 24.00
Sample pack mailed post-paid on receipt of 20 cts.

No. 7.—FAVORITE, Fine Enameled Card. Linen Stock. All round corners. Each pack in fine box. Each dozen in box. Indexed with figures in corners. Fine fancy and sporting design backs. New Ace Card. New Joker Card. Very attractive. The stock in this card is almost equal to that in the usual \$72 per gross cards. A fine card to retail at 40 cents per pack. Price per gross.. 36.00
Sample pack mailed post-paid on receipt of 30 cts.

No. 8.—ELITE, Gilt Edges. Same card as the Favorite Card, only gilt-edged. The cheapest gilt-edged card ever offered. The best card and the only gilt-edged card in the market to retail at 50 cents per pack. Price per gross.. 48.00
Sample pack mailed post-paid on receipt of 40 cts.

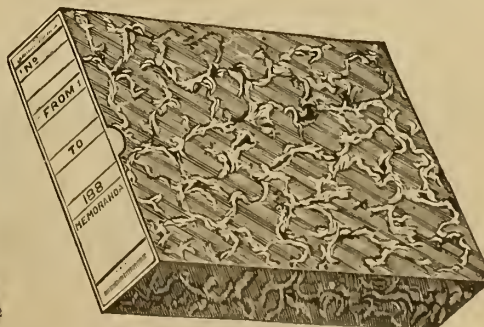
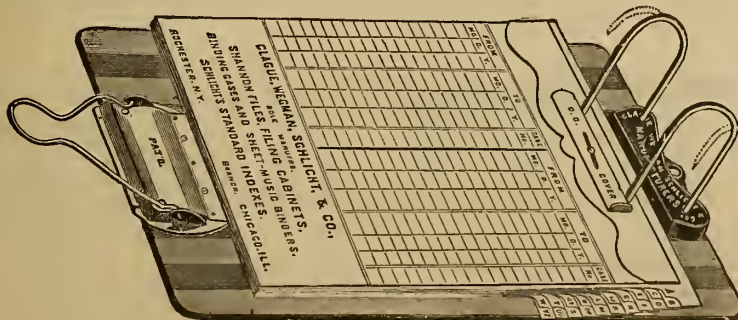
The above lines of Playing Cards are very low priced and desirable. SPECIAL PRICES IN QUANTITIES. Address all orders to

SELCHOW & RIGHTER, 41 John Street, New York,

July 15, 1884.

Selling Agents for the AMERICAN CARD CO.'S PLAYING CARDS.

SHANNON FILES AND CASES. THE BEST FILING DEVICES EVER INVENTED.



CLAGUE, WEGMAN, SCHLICHT & FIELD.

PRINCIPAL OFFICE: Rochester, N. Y.

BRANCH OFFICES: Chicago, Ill., Toronto, Ont., and 27 Franklin Street, Boston, Mass.

ARTISTIC
—AND—
USEFUL
NOVELTIES.

Manufacturers

LEATHER, LEATHERETTE,
PLUSH and SATIN

CASES
OF ALL DESCRIPTIONS.

HENRY LEVY & SON,

477 BROADWAY, NEW YORK.

SPECIALTIES
—FOR THE—
STATIONERS'

Fall and Holiday Trade.

Importers

SATIN CUSHION and BOTTLES SETS.
Whisk Holders & Sachets.
SPECIAL DESIGNS
—OF—
GILT AND BRONZE GOODS.

NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

STUDENTS' NOTE BOOKS.

SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black and Copying ink**, and made in **Pad and Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

SEND FOR NEW PRICE LIST, OUT JULY 1.

FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,
146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

George S. Flory, bookseller and stationer, Pawnee City, Neb., has sold out.

Shaw & Blaylock, printers, &c., Galveston, Tex., have dissolved partnership.

James M. Dean, dealer in pictures, frames, &c., has been closed out by the sheriff.

T. H. Dawson, publisher of the *Times*, Orland, Cal., has sold out to V. A. Ryan.

Fields & Gaston, publishers of the *Blade*, Meridian, Tex., have dissolved partnership.

Frederick C. Pfeiffer, stationer, &c., Philadelphia, Pa., has been sold out at assignee's sale.

J. H. Williamson, dealer in wall-paper, toys, &c., Chester, Pa., has been closed out by the sheriff.

Pehrsson & Kaufman, dealers in picture-frames, Rochester, N. Y., have made an assignment.

Bowlsby & Zelfiff (St. Louis Publishing Company) publishers, St. Louis, Mo., have assigned to R. H. Kern.

Harvey & Bickerstaff, paper manufacturers, Wellsburg, W. Va., have dissolved partnership, and have been succeeded by Harvey Brothers.

John Holland, Cincinnati, has a new trade price-list of gold, silver and gold-mounted rubber pen and pencil cases, gold pens, &c., which the trade are invited to send for.

Fred. W. Horn, of Koch, Sons & Co., who left here with his family for Europe a short time ago, seeking to derive some benefit to his health, which had become somewhat impaired, is at Carlsbad, the celebrated German resort. His friends are hopeful that the visit may restore his health.

George A. Raisbeck, the well-known and popular salesman, who has been identified with Phil. Hake's business for a number of years, is still absent on his annual vacation, and at present is resting at Woodsburg, L. I. T. J. Cochran, another of Mr. Hake's corps of salesmen, is also in the country, taking a well-deserved relaxation from business.

Nelson M. Sheffield, advertising agent at No. 13 Park row, made an assignment on Tuesday to Geo. C. Hume, giving preferences for \$12,745, as follows: L. S. Lawrence & Co., \$2,495; North River Bank, \$8,477; Charles St. John, \$950; Standard Cure Company, \$822. He came here from St. Louis about five years ago. Mr. Hume, the assignee, said he could not give any estimate of the assets or liabilities, and the cause was the failure of others to pay their obligations to Mr. Sheffield.

The family Bibles recently issued by the National Publishing Company, Philadelphia, in fine morocco and levant bindings, are said to be works of art, surpassed by none and equaled by few binding establishments in the United States. This company is fast securing a wide reputation in the trade for artistic and beautiful workmanship at low prices.

Keen & De Lang, ink manufacturers, Chicago, have discovered a new process by which the French copying inks can be made at a great reduction from former prices, and at their factory in the suburb of Chicago a large batch is now being put up for fall trade. The stationery trade will, it is said, be surprised to know of the prices for these goods.

The September number of "Cassell's Family Magazine" has a suggestive frontispiece to go with the story "Which shall it be?" This magazine is one of the best of current serials, and this latest number is one of its most interesting issues.

Bogue, Brault & Co., dealers in fancy goods, Montreal, Que., have offered their creditors fifty cents on the dollar, and their stock is advertised for sale by tender.

W. W. Edgar, bookseller and stationer, Pittsburg, Pa., has made an assignment, and his store has been closed by the sheriff.

Phillips Brothers, printers, Baltimore, Md., have dissolved partnership; Wm. H. Phillips continues under the old style.

Mercer & Marner, publishers, Cheyenne, Wyo., have dissolved partnership; A. S. Mercer succeeds.

Locke & Patton, paper dealers, Terre Haute, Ind., have dissolved partnership; W. O. Patton retiring.

J. L. & G. Marsh, publishers, Durango, Col., have dissolved partnership. J. L. Marsh continues.

A. G. Lovell, newsdealer, &c., Hyde Park, Mass., has sold out to D. W. Mason.

Scott & Cook, publishers of the *Democrat*, Texarkana, Tex., have sold out.

F. D. Biggs & Co., dealer in bronze powder, New York, have dissolved partnership.

"Dr." Hogan, publisher of the *Plaindealer*, Reno, Nev., has suspended the publication of that paper.

H. Senior, wood engraver, has removed from 75 Nassau street to 10 Spruce street, this city.

E. F. Sanders & Co., fancy goods dealers, &c., Stockton, Cal., have been succeeded by O. H. Close.

James F. Weston, 32 John street, New York, engraves seals, coats of arms, initial letters, monograms and society devices of all kinds. Mr. Weston is an adept in his art.

Zed S. Hall, New Westminster, B. C., wants publishers' and stationers' lists, catalogues, &c. Having got out to British Columbia, Mr. Hall seems to be determined to make trade lively in that section.

Among other visiting members of the trade in the city this week were S. T. Field, of S. T. Field & Co., Lawrence, Kan.; R. S. Wetmore, Selma, Ala.; Mr. Barron, of Schwartz & Barron, Bethlehem, Pa.

The Powers Paper Company is introducing a new and cheap line of ornamental wood desks, consisting of silver-gray wood, black walnut, walnut burl, rosewood, ash burl and stamped ornamented in various sizes.

C. B. Hewitt & Co. are handling a very popular line of building and roofing papers and claim to keep the largest variety of any concern in the country. These embrace the no-noise felt, westphalia and cottage sheathing, Quaker sheathing, Handy roofing felts, &c.

The schedules in the assignment of Hand & Ellsworth are so far completed that the assignee will very probably file them in the office of the Clerk of the Court of Common Pleas to-morrow or Saturday, and early in the coming week a meeting of the creditors will be held, notices to which effect will more than likely be sent out to-day.

Among the visiting members of the trade in the city during the past week were T. J. Kellum, Topeka, Kan.; Arthur Peter, of A. Peter & Co., Louisville, Ky.; J. J. Saxon, representing W. A. Wilkins, Waynesboro, Ga.; J. W. Crowds, of the J. W. Crowds Drug Company, Dallas, Tex.; Mr. Lloyd, of Lloyd & Adams, Brunswick, Ga.; John F.

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

Lewis, of J. F. Lewis & Son, Montezuma, Ga.

L. H. Mace & Co.'s new fall catalogue of foreign goods is out and ready for the trade.

J. H. Wills, lithographer, San Francisco, Cal., is advertised to be sold out by the sheriff.

M. Norton, stationer, Scranton, Pa., was in the city this week, and reports trade good in his section.

Chas. E. Brown, representing Estes & Lauriat, publishers, Boston, Mass., was in the city this week.

Searing & Hyde, stationers, Exchange place, New York, have just made such additions to their store as will greatly enlarge their working room for the transaction of business.

The Globe Files Company's new catalogue is in press and will reach the trade in a few days. Buyers of filing devices will do well to await its arrival. C. M. Ward, the New York agent, reports business exceedingly good for this time of the year.

Butler & Miles have been unable to effect a settlement with their creditors upon the basis of seventy cents on the dollar, and the assignee is selling out the stock and closing up the business, and the probability now is that the creditors will not receive fifty cents on the dollar.

Milton Bradley & Co., Springfield, Mass., have just issued their 1884-85 catalogue of games, toys, industrial amusements and novelties. It has a handsomely chromo-lithographed cover, and contains a number of col-

ored illustrations, besides engravings of the different toys and novelties presented. The trade should send for it.

"The Fallacies in 'Progress and Poverty,' in Henry Dunning Macleod's 'Economics,' and in 'Social Problems,' with the Ethics of Protection and Free Trade, and the Industrial Problem considered *a priori*," by William Hanson, Fowler & Wells Company, publishers, 753 Broadway, is a bold attack on leading points and arguments made by Henry George in his well-known "Progress and Poverty" and "Social Problems." Mr. Hanson is as radical as the land reformer himself in his views of the fundamental changes necessary to social progress, and has a warm sympathy for the purposes of Mr. George, but his sharp logic brings into clear light the errors that mar the reasoning of the books above named, and shows how inconsistent and impracticable are the methods of reform advised therein. For instance, he analyzes Mr. George's theory of interest and "Law of Rent," and also his remedy for landlordism, and points out their unsoundness and injustice in a concise fashion that everybody can understand. The same vigorous handling is marked in his consideration of the work of Henry Dunning Macleod, "Economics."

He that wrestles with us strengthens our nerves and sharpens our skill. Our antagonist is really our helper.

The fruit of liberal education is not learning, but the capacity and desire to learn; not knowledge, but power.

What is a Trade Journal?

We were lately shown the advertisement of a new publication, which it was stated would be a *Trade Journal*. It is not necessary to say to what particular trade this "journal" was to attach itself—the points we are about to refer to would arise whatever trade was concerned. This new venture was to be "*given away*" entirely; it was to have a "guaranteed circulation" of 6,000 copies, and, as it was alleged that certain other papers relating to the same subject had a smaller circulation, the projector of the new paper maintained that his would be the superior advertising medium, in the arithmetical proportion of the numbers.

Now, we must say there is a *fallacy* in this. What is a journal, an organ, or whatever it may be called? It is a publication having regular and intermittent readers who are subscribers or occasional purchasers. The editor addresses these people. They form his constituency. He or his paper holds its own by the suffrages of the readers. If they were not interested in it they would not buy it. It may be said: But there are many papers supported by their advertisers. Exactly so; but *why* do people advertise in them? Simply because they have readers. So it all comes to the same thing.

A paper that is simply "given away"—thrown at people—pitched down by the postman on the desks of, it does not matter how many people—is not a journal at all. Unless there is a constituency—a body of people who voluntarily read, and an editor responsi-



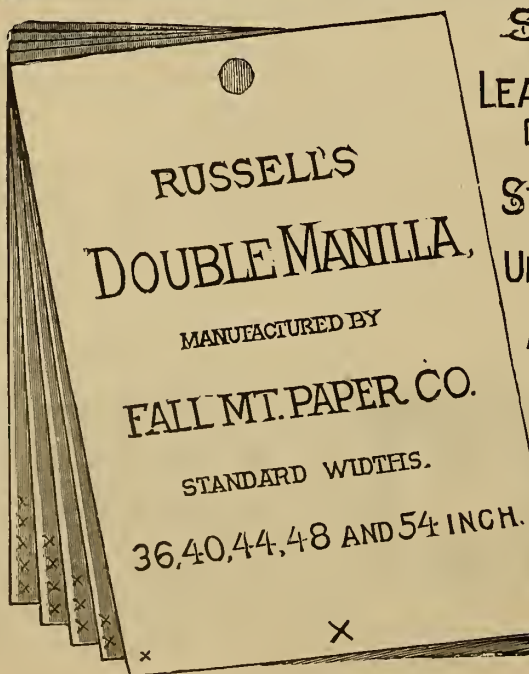
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thicknesses of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Leaves no lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

ble for providing them with reading matter—there are none of the *elements of journalism*.

Political parties have sometimes tried to further a cause by starting a "paper" to be given away. The expedient has always been a failure. It has been invariably found that people are not influenced by what is thus presented to them.

If no one accepts a particular journal as to some extent their "guide," or their "philosopher," or their "friend," then the journal has no existence—it is virtually defunct. This is a fact that should never be lost sight of. It is *not the number of papers printed*, it is the number read; as in a battle it is not the number of shots fired, but the number that find their mark, that are to be taken into account.

The prospectus to which we referred goes on to say that it will have a circulation of 6,000, implying that such a circulation will be twice as valuable to advertisers as that of a paper that has only 3,000 circulation, or six times as valuable as one having only 1,000. Herein is contained *another fallacy*. The number printed does not coincide with the numbers read. Of the millions of handbills distributed yearly in the streets of our large towns, how many are read? And of those that are read, how many are acted upon? So in regard to a periodical—number is *no criterion* of the advantages offered to advertisers.

This paper is to be maintained entirely, then, by its advertisements. This suggests another view of the case. It is simply a collection of advertisements; not a journal. It is a combination of prospectuses printed together to form a pamphlet—but is no journal in any sense of the word. On this principle, any six firms who issue each one thousand circulars, might combine and issue a "journal," consisting of the six combined prospectuses. Or, a larger number of people might *do the same*. The principle is alike; but there is no trade "journalism" involved. A pamphlet of this kind would not necessarily be of *value*, nor be *respected*, nor have *influence*—except through the force of the names included. The advertisers give the position to the "journal;" not the journal giving effect to the advertisers. This is altogether an inversion of the natural order of things.

It is a good motto, "Never give advice unless you are asked." A paper of this kind

stands in this position: it comes forward uninvited and says, "You should do this, or avoid that; buy this, leave alone that; this is good (something advertised); that is bad (something not advertised)." The natural reply is: "No one asked your opinion; I am accustomed to read my own paper. I don't want your irresponsible, unasked for, and avowedly interested advice. Boy! waste-paper basket."

Hence we caution advertisers not to spend money on insertions in a paper got up simply to circulate advertisements. These advertisements may be chiefly of their own rivals, whom they are thus helping. The principle of "circulation" is a false principle; what ought to be looked for are *position* and *influence*. If it were otherwise, any number of firms might, on the co-operative system, bring into existence "papers." Six might combine and flood the trade with printed matter; but it would not be journalism. Sensible men would see through it, that the thing was merely a composite circular. If this *co-operative arrangement* were carried on in a straightforward manner, it would have advantages even besides that of really being what it professes to be. The half-dozen firms might club together and save the profits of the "middleman" or go-between—the publisher of this so-called journal. It would be a perfectly legitimate method of advertising; but it would *not be journalism*.

What is the benefit or probable benefit to advertisers of such a combined circular? This may be shown best by an illustration. There are at present various sheets issued devoted to theatrical programmes. Several houses of entertainment combine and the result is a "paper." This is all right in its way, but if any one were in doubt as to the merits of a play, or wanted advice as to where he should spend his evening, would he consult this sheet? Certainly not; he would go to his newspaper, his *Times* or *Telegraph*, where he would get a criticism, and one written by a responsible person. In the other case he would look for merely a *puff* in the interest of the firm inserting the advertisement.

If a man will act on this principle in a matter of such small moment as choosing a stall or a box at a house of entertainment, will he not very much more adopt the principle in regard to buying goods or machinery? Where, then,

is the *value* of the "medium?" Will the intending purchaser not, after all, have recourse to the journal in which he has confidence, and which has the confidence more or less of the trade generally, as shown by its subscription list and the number of its regular readers? Any recommendation in such an advertising sheet is *robbed of all its value* because editorial responsibility, arising from the non-existence of a *clientele*, is entirely deficient.

These remarks apply to all trades equally. At the present day it is especially important to keep in view the proper and legitimate functions of journalism. It is essential to be able to distinguish between a class organ and an advertising pamphlet. The one represents a profession having certain definite interests. The other is simply a *speculation*, may be, of an *advertising agent*. And to compare a thing given away to people who do not want it and will not read it, to a journal having its regular circle of constituents, is absurd. More than that, we believe, and all experience goes to show, that advertising in such hybrid media, neither circulars nor journals, is a *delusion and a snare*.—*British and Col. Printer and Stationer.*

That state of life is the most happy where superfluities are not required, and necessities are not wanting.

THE DEMAND

—FOR—

LOCKWOOD'S DIRECTORY

FOR 1884

Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

THE ONLY STANDARD WORK.

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126 & 128 Duane Street, cor. Church,
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—♦ SUPERIOR TO ALL OTHERS. ♦—



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GEO. F. KING & MERRILL,
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CARTER, PAPER of Every Description, for Stationers and Printers.

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(CORPORATION.)

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

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Better be alone than in bad company.	

A Mighty Weapon.

The following, by J. A. Libby, Castleton, Vt., was awarded the first prize in the competition for epigrams on the Esterbrook pen :

Martin Luther, it is said,
An *inkstand* flung at Satan's head.
It were better far, I think,
Instead of this, to fling the ink,
Taking Esterbrook's *steel pen*
To drive the Devil to his den.

The opinion is now being advanced by competent scientific writers, based alike on mechanical and physical considerations, that too much erosive power has been attributed by certain geological authorities to glaciers, and that it is doubtful, in fact, if the work of actual excavation has been accomplished by them at all. According to this new theory, the differential movement of glaziers is attributable to the following causes: First, crackling and relegation, as explained by Tyndall and Helmholtz; second, generation of heat within the glazier, as set forth by Helmholtz; and, third, the penetration of the glazier by luminous solar energy, the absorption of this by opaque bodies, such as stones, earth, organic germs, &c., contained in the ice, and the transformation of it in this way into heat. Thus, contrary to all the commonly accepted ideas on this subject, is attributed to these causes the greater differential motion of these glaciers by day than by night, and in summer than in winter. An interesting discussion is likely to be opened up in scientific circles by this novel reasoning.

The astronomers at the Greenwich Observatory have been making calculations as to the pace of the star Arcturus in his progress toward the earth. They find, as the result of twenty-one observations, that this beautiful scintillating star is moving toward this planet at the rate of fifty miles and seventy-eight one hundredths per second. This amounts to about 3,000 miles a minute, 180,000 miles an hour or 4,320,000 miles a day. But even if this hot rate of speed should be continued, Arcturus is not likely to shatter our little globe for the next 93,000 years, although his brightness is likely to grow in the sight of remote posterity. A scientist, writing on this subject, says that an 81-ton gun will drive forth its projectile with a maximum velocity of 1,400 feet per second, and that Arcturus is approaching us at a speed two hundred times greater. It thus moves over a distance equal to that between the earth and the sun in twenty-one days. But as the earth's distance from this lively star at the last measurement was estimated at 1,622,000 times greater than that between it and the sun, this generation and untold generations to follow may pursue the even tenor of their ways undisturbed.

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LAWRENCE & BAXTER,

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THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, AUGUST 14, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 and 128 DUANE STREETS, NEW YORK.

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Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

It seems that some trouble has arisen between the Post-Office Department and its contractors for envelopes, it being alleged that the Government is being defrauded by having light-weight goods foisted upon it. Our readers all know our position as to short weights, counts, &c., and if it shall be found that any systematic attempt has been made to "beat" the Government, we shall be glad if the offenders are brought to book. If competition for public contracts is to be predicated on the idea that fraud is an essential feature of success, then it is time that the government should establish its own factory, buy its paper scale weight and turn out its own goods. We do not believe that there is any necessity for this extreme if public officials do their duty rightly, and therefore it may properly be asked why the Post-Office Department does not at frequent intervals test the goods with which it is supplied and compel strict adherence to contracts. If this duty should be exactly performed, perhaps we should be called on to note fewer instances of low bids and cuts in prices.

A TEXAN correspondent sends THE STATIONER a copy of a Galveston paper which gives an account of the rains all over that section, and says that they insure good crops. To this our correspondent adds: "The country is safe!" We are much indebted to our friend for the pains he has taken to assure us of such cheering news. This assurance is enlarged by reports from other parts of the country, and with this prospect before us, it will be hard to conceive of any substantial reason why industry and commerce should not flourish and be kept actively employed in ministering to the requirements of consumers. What those requirements are or may be time alone can tell; but it does seem to us that there must be a fuller demand if prosperity generally is dependent upon the fruitfulness of the soil. It has been disputed whether the country is embarrassed from overproduction or underconsumption. Either weighs upon trade, but we think that if the truth could be known, there is more excess of production. Doubtless there are many who have observed the wise precaution of watching and waiting, a rule justified by the course of speculative markets and defaulting financiers, and this caution has become widely impressed. But it will be seen that if, generally speaking, people buy close and on the line of their necessities, they must continue to live and their demands, particularly with a growing population, must increase. Waste and extravagance are not, perhaps, so characteristic of the people of this country as once they were, and we doubt if any one

with a proper sense of what the country needs most—stability and confidence—would wish to have it otherwise. The limits of economy—for economy has its beginning and ending—are probably very nearly reached, and people must come into the markets to buy. We do not and cannot blame them if they buy prudently and with caution.

Roundabouts.

BY THE TRADE LOUNGER.

"Shake!" How d'ye! Well, I should say so!

On Sunday last as the "Lounger" was occupying himself with setting a fly-trap, he was suddenly aroused with a sense of being "all shook up," and on getting his mind fully awake to the fact, found that there was a 'quake on hand. Everybody has heard of it, and the newspapers have talked it all up, but as the "Lounger" wants to have his say about it, he just "gets in his work" here.

I have been bothered with an inquiry as to who *makes*—now don't tell me who controls or sells it—"Eureka" tissue manilla. Can anybody slip in a word to the editor of this paper and let me know? I shall be glad to say Eureka when I am properly notified.

Politics haven't reached the exciting stage yet. There has been a great deal of preparation made for this campaign, in the way of outfits, banners, flags, portraits, &c. The money does not seem to flow very freely in this direction just now, and it may be that enterprise will not reap its reward. It will be too bad, for we can't expect these things to lay in stock for another campaign. *Tempora mutantur*, and so do candidates, policies, and so forth.

A very nice thing in the way of a sealing arrangement for sample envelopes is in the market. It consists of two small pieces of manilla paper shaped like an hour-glass. One piece has its entire back gummed and is attached to the envelope just under the flap, a small brass strip being retained in place under it. The other bit of paper is gummed to attach to the flap of the envelope and when so affixed and brought down in contact with the other piece the bit of brass is clasped over it, thus retaining the envelope closed. The advantage of it is that the device can be attached quickly to any envelope which can be easily opened for inspection.

The annual meeting of the jobbers of paper-hangings took place this week at the Gilsey House and among the samples displayed there were many new and very elegant designs. This annual meeting is looked forward to as quite an event among the wall-paper men. The wall-paper combination is one of the best trade unions that I know of.

A well-known representative of a Wil-

liam-street house has had an opportunity for making a practical test of the way the Hoboken fire department is managed, or more properly speaking, mismanaged. He has been actually running with the machine; in fact, he was at the head of the machine. He is not a fireman; in fact, never ran with the machine before, but this was entirely by accident. A few days ago, intending to take a drive on the road, he started off to have his team hooked up, and on his way the fire-bells sounded, and seeing several boys making an effort to haul an engine to a supposed fire, he took hold, and as a matter of course the engine was "shaken up lively." After running up and down several side streets they had a collision with another fire engine, and whether there was any fire or not, our friend of album fame, was unable to learn, but as soon as the row began with the collision, he thought discretion the better part of valor and "skipped."

* * *

Trade is still slow; but everybody is looking for more activity very soon. Buyers are late in the market, and are coming in by squads. There doesn't seem to be any discouragement, for everybody believes that *le bon temps viendra*.

Communications.

[Correspondents are requested to write on only one side of their paper. No responsibility for the opinions of correspondents attaches to this paper.]

A Caution.

NEW YORK, August 6, 1884.

To the Editor of *The Stationer*:

We find in your issue of July 24, a recipe for making a "Home-Made Hektograph," in which, while the author professes to give the ingredients in proper proportions for making a copying pad, he fails to advise his readers that the making or using such an article is an infringement of our patent, and consequently, a violation of law. This tends to the belief that the article may be made and used with impunity, and thus leads to the invasion of our rights; and the reader may be led into the trouble and cost of a lawsuit.

HEKTOGRAPH MFG. CO.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
E. H. Blinn (R).....		\$300
F. W. Cohnen.....		500
Schnackenberg & Son.....		200
E. D. Averill.....		
Barnum & Co.....		3,900
L. Becker.....		300
M. Levenson.....		500
H. C. Oakes.....		127
Thomas Phillips & Co.....		500

MIDDLE STATES.

Andrew B. Dobbs, Brooklyn, N. Y.....	300
E. P. Bailey & Co. (<i>Observer</i>), Utica, N. Y. (Real).....	9,000
O'Callaghan & Fraser, Philadelphia, Pa.....	24,415

EASTERN STATES.

William H. Brett Engraving Company, Boston, Mass.....	1,300
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EASTERN STATES.

Augustine B. Taylor, Boston, Mass.....	50
Daniel Seagraves, Worcester, Mass.....	1,500
Mary V. McGrail, Manchester, N. H.....	325
Shannon & Chadbourne, Boston, Mass. (prior discharged).....	100
Edward T. Coggin, Worcester, Mass.....	1,500

WESTERN STATES.

<i>Herald</i> Printing Company, Council Bluffs, Ia....	1,500
H. L. Barter, Grand Mound, Ia.....	172
Geo. F. Haskins, Topeka, Kan.....	358
Glass, Edsell & Co., Delaware, Ohio (Chattel and Real).....	20,000
A. S. Winchester, Oakland, Cal.....	700
M. T. Baggett (Wm. T. Baggett & Co.), San Francisco, Cal. (Real).....	2,000
S. A. Perry (S. A. Perry & Co.), San Francisco, Cal. (Real).....	600
A. F. Rafert & Co. (Colorado Art. Cont'g. Co.), Denver, Col.....	300
W. S. Wynn, Sioux Falls, Dak.....	1,445
Blakely-Marsh Printing Company, Chicago, Ill.....	12,000
G. W. Morris & Son, Rochelle, Ill.....	300
Sexton & Jaques, Indianapolis, Ind.....	429
Thos. Thompson, Davenport, Ia. (Real).....	3,000
Wm. Current (<i>Record</i>), Maquoketa, Ia. (Real)...	400
Sherman Brothers, Ludington, Mich.....	800
Burrell, Dore & Co., Portland, Ore.....	429
Hellard & Griffith, Oshkosh, Wis.....	400

SOUTHERN STATES.

Andrew E. Brown, St. Louis, Mo.....	500
Andrew E. Brown, St. Louis, Mo. (B. S.).....	500
A. E. Baird (<i>Lumberman</i> Publishing and Mail-ing Company), Nashville, Tenn. (B. S.).....	2,400

CANADA.

M. Wartelsky, Toronto, Ont.....	
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LIENS RELEASED.

C. S. Blake, San Francisco, Cal.....	3,500
J. E. Tuttle, Cheyenne, N. Y.....	100

Copying-Pad.

In the common method of copying letters by what may be called the "wet process," cloths and blotting-pads of more or less absorbent or water-retaining material are used, with sheets of water-proof material to protect all but the page to receive the copy. More or less difficulty has been experienced in the search for a copying-pad that will be of the desired rigidity in large as well as small sheets, and at the same time as cheap and convenient in use as the common material so long used, with good absorbent qualities and durability. An improvement, which is said to meet these requirements, consists in a copying-pad made with a central layer of stiff paper or equivalent material of a good degree of tensile strength, as well as stiffness, intimately connected with covering-layers of textile or knitted fabric by means of rubber or other cement.

In making this pad, the cloth is first covered on one side with prepared rubber in a thin layer, by passing the cloth and rubber between the heated rolls of the press in the ordinary manner now common for such uses, and by another step the paper central sheet is passed through the rolls between two sheets of the rubber-coated cloth, with the rubber side in contact with the paper, to which it is caused to adhere by the heat and pressure of the rolls. This means of making the pads is preferably employed as being the one giving most uniform results, and the most economical, the pads being cut from the sheets in any desired sizes for use. Other methods and means may

obviously be employed to produce the same result, the main feature being the product.

In order to give added strength to the pad, it may be made with the cloth covering sheets overlapping the central stiffening sheet and united along the edge of the pad, and this form has some advantages in preventing abrasion of the edges.

The central stiffening sheet in the pad preserves the sheet-like form with but little added weight over cloths alone, and the covering, when of stockinet, furnishes a water-retaining material much softer than the common cloth, and one that from its peculiar structure holds a greater amount of moisture and retains it while making a greater number of copies.

Market Review.

OFFICE OF THE AMERICAN STATIONER, }
WEDNESDAY, August 13, 1884. }

THE MONEY MARKET.—Loanable funds continue in abundant supply and are available at comparatively low rates of interest, the banks asking 4@5 per cent. on call loans, and prime commercial paper has sold at 5@5½ per cent. discount. The stock market has been rather irregular and feverish during the past three days, the Wall Street Bank affair causing a temporary flurry and decline, and as compared with a week ago prices generally are lower and the market closed dull. Government bonds are again lower. Railroad bonds quiet and steady. Foreign exchange has ruled quiet and steady. There has been a limited supply of commercial bills.

THE PAPER MARKET.—The paper market continues to show the inactivity of summer dullness; but a somewhat hopeful feeling respecting the development of a good, healthy fall trade appears to be slowly but steadily gaining ground. Buyers, notwithstanding the abnormal low level of prices, refuse to stock up beyond necessary requirements, and still insist that the hand-to-mouth policy is the only safeguard they have, and adherence to it appears to be most marked among those nearest to the consumer. No doubt, financial circumspection is an incentive to caution in calculating the quantity of supplies to be handled, so far as the wholesale dealer and jobber are concerned; but the small dealer buys lightly, simply because he finds the actual exhaustive outlet by which the goods pass directly from his hands requires no larger quantity. We hear of a manufacturer who has just renewed a contract for another year with a New York daily paper at the same figures as for the previous twelve months. Notwithstanding the fact that quite a number of the straw wrapping mills are closed down, and that straw is scarce and high in price, the demand is so light that dealers are unable to hold supplies at their recent quoted prices. Considerable quantities have been placed on the market this week at a decline of 10 per cent., and a still greater decline is looked for next week.

THE STATIONERY MARKET.—Pretty much the same features that have characterized the stationery market for several weeks past still rule with very few exceptions. Country buyers, notably from the South and Southwest, have been a little more numerous than during the previous week, but purchases have been made with some degree of caution, notwithstanding buyers have seldom, in any season, had such inducements offered them in the way of prices. This is due most likely to the indisposition of buyers to stock up beyond what they consider will be the necessary requirements of their customers, and to the general contraction of credits and the growing system of transacting business on a strictly cash basis. Prices in the main continue firm, and the trade generally are somewhat sanguine of a good, active fall business. The trade in steel pens is scarcely up to the average for the season of the year; dealers in gold pens and inks are doing a fair amount of business, probably a little better than a year ago at this time; trade in blank-books is moderately brisk, and bids fair to remain so for the remainder of this month; there is a marked inactivity in the envelope trade, as outlined to some extent last week. Other lines of staple goods are without any interesting feature.

TREASURY WRITING INKS.

VIOLET, BLUE, GREEN, CRIMSON, CARMINE AND BLACK. DAVIS' NEW CIRCULAR INK RACK AND ASSORTED WRITING INKS.

U. S. TREASURY MUCILAGE, with Elegant New Engraved Label in Three Colors, Guarantee Labels and Corkscrews Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

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ADAMS, MASSACHUSETTS, U. S. A.

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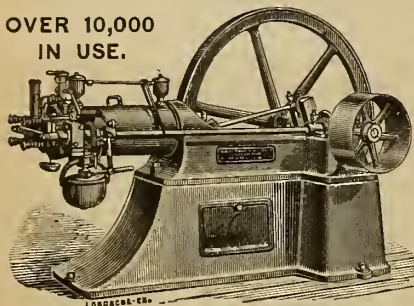
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Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
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CARDS, STAMPED PAPETERIES, &c., always carried in stock.
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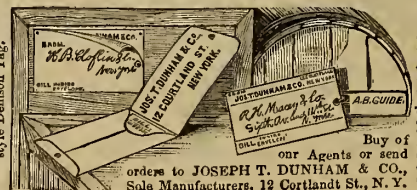
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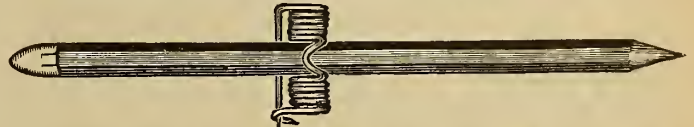
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These papers, made from the purest fibre, without any foreign admixture, each sheet separately formed by hand in a mold, couched by vertical pressure and slowly dried by air, possess a toughness, hardness and strength unapproachable by any machine-made papers.

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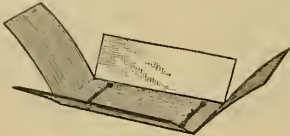
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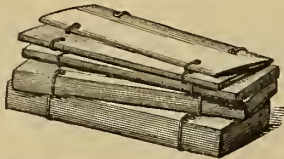
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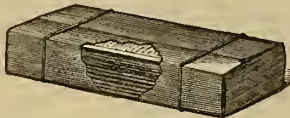
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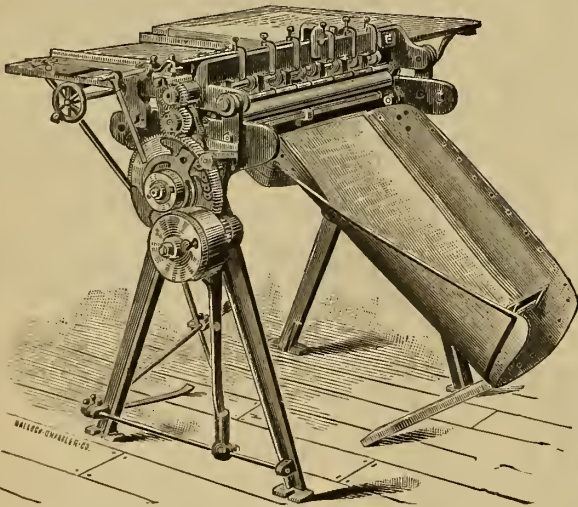
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SEVENTH.—All parts of the machine can be duplicated, to order, and can be sent by mail or express to any part of the country.

EIGHTH.—Each machine has a scoring cutter attached.

NINTH.—The "cams" can be so adjusted in a moment as to perforate a sheet CONTINUOUSLY or in alternate spaces, as may be desired. The machine, while a marvel of mechanical invention, is a model of simplicity.

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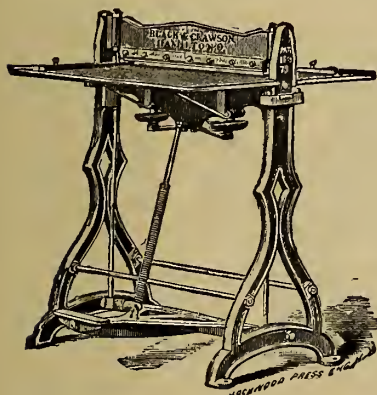
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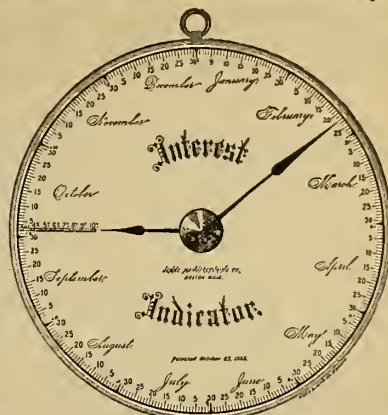
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Consulting Actuary,

New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

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36 Bond Street.

having gone out of business, we beg to inform the Trade that we have purchased their entire stock of

Fine Art Novelties, &c.,

WHICH WE WILL CLOSE OUT BELOW COST.

 Buyers are invited to call and inspect the BARGAINS we are offering.**L. PRANG & CO., New York.****A. M. COLLINS, SON & CO.,**

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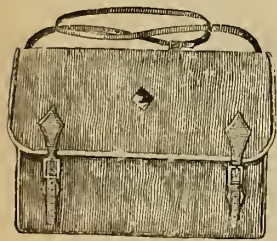
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THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24 000 words without refilling!



Is without "joints," "springs," "air tubes," "valves," "screw sections," or any other machinery!

 Warranted for Five Years! Send for circulars.

F. S. & C. B. BARTRAM, 149 William St., New York, Printers, Stationers, and Sole Manufacturers of the Yale Fountain Pen in the United States.

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Largest Manufacturers of the "TRIUMPH," the best School Desk in the world; Globes (60 kinds); Liquid Slating; Outline Maps, all kinds Charts; DUSTLESS ERASERS (see cuts), best and cheapest ever made; Alpha Dustless Crayon, Blackboards (40 kinds), Pointers, Patent Noiseless Slates, Patent Ink Wells, Call Bells, &c., &c. Send for circulars as above, or to

**BAKER, PRATT & CO., 19 Bond Street, New York.**

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED AUGUST 8, 1884.

Albums.....	165	\$13,381
Books.....	463	48,459
Newspapers..	69	2,746
Engravings.....	53	10,894
Ink.....	72	3,54
Lead Pencils.....	11	1,001
Slate Pencils.....	158	1,944
Paper.....	201	22,864
Steel Pens.....	2	5,174
Other.....	45	3,352
Totals.....	1,239	\$113,355

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED AUGUST 12, 1884.

Paper, reams.....	1,772	\$342
Paper, pkgs.....	527	4,749
Paper, cases.....	137	4,553
Books, cases.....	104	12,604
Stationery.....	175	17,267
Totals.....	2,715	\$39,515

STATIONERY EXPORTS FROM NEW YORK.

FROM AUGUST 5 TO AUGUST 12, 1884.

BOOKS, cases, to Liverpool, 30; to Bremen, 2; to London, 10; to British West Indies, 11; to Dutch West Indies, 1; to Antwerp, 7; to Glasgow, 2; to British Australasia, 14; to Newfoundland, 1; to Havre, 5; to Cuba, 2; to Venezuela, 1; to Uruguay, 13; to United States of Colombia, 5.

PAPER, to Liverpool, 14 pkgs., 8 cs.; to Cuba, 1,250 rms., 103 pkgs., 1 cs.; to United States of Colombia, 102 pkgs.; to British West Indies, 522 rms., 83 pkgs.; to Bremen, 2 pkgs., 1 cs.; to Mexico, 204 pkgs.; to London, 50 cs.; to Hamburg, 11 cs.; to French West Indies, 30 cs.; to Dutch West Indies, 2 cs.; to Antwerp, 25 cs.; to Copenhagen, 3 cs.; to Bristol, 2 cs.; to Glasgow, 1 cs.; to British Australasia, 2 cs.; to Venezuela, 10 pkgs., 1 cs.

STATIONERY, cases, to Liverpool, 84; to Mexico, 7; to Hamburg, 3; to British West Indies, 7; to Christiania, 1; to Antwerp, 3; to Bremen, 1; to London, 22; to British Australasia, 1; to Havre, 13; to Cuba, 11; to Uruguay, 1.

PERFUMERY, packages, to British West Indies, 32; to United States of Colombia, 84; to Liverpool, 6; to Hayti, 15; to London, 14; to Malta, 2,000; to British Australasia, 50; to Oporto, 16.

PRINTING MATERIALS, packages, to Liverpool, 8; to Hamburg, 4; to British West Indies, 7; to Cuba, 5; to Mexico, 13.

PENCILS, cases, to Liverpool, 6; to Copenhagen, 1.

SLATES, cases, to British West Indies, 20; to Liverpool, 16; to London, 5; to Venezuela, 8.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 8; to Glasgow, 2; to London, 46; to United States of Colombia, 5; to British Australasia, 7; to British West Indies, 1; to Venezuela, 1.

INK, packages, to United States of Colombia, 4; to Mexico, 2; to London, 3; to Cuba, 18; to Venezuela, 4.

TYPE-WRITERS, cases, to Liverpool, 1; to Bordeaux, 2.

MAPS AND CHARTS, cases, to British West Indies, 2; to Nova Scotia, 1; to United States of Colombia, 3.

PRINTED MATTER, cases, to Dutch West Indies, 1; to United States of Colombia, 2.

PENS, cases, to Bremen, 1.

CELLULOID GOODS, cases, to Liverpool, 1.

EYELETS, packages, to Liverpool, 5.
PLAYING CARDS, cases, to Liverpool, 1; to British Australasia, 3.
TURKEY QUILLS, packages, to London, 13.
PRINTING PRESSES, cases, to London, 2.
ENGRAVINGS, LITHOGRAPHS, CHROMOS, &c., cases, to United States of Colombia, 4.
HAMMOCKS, cases, to United States of Colombia, 3.

IMPORTATIONS OF PAPER.

FROM AUGUST 5 TO AUGUST 12, 1884.

Kiggins & Tooker, Labrador, Havre, 12 cs.
Sanorion Brothers, by same, 3 cs.
D. Appleton & Co., by same, 1 cs.
Moller & Emmerich, by same, 6 cs.
Thomas Irving & Son, Rhyndland, Antwerp, 6 cs.
Drexel, Morgan & Co., Celtic, Liverpool, 1 cs.
G. Gennert, Hammonia, Hamburg, 3 cs.
D. S. Hess & Co., by same, 1 cs.
Berger Brothers, Ems, Bremen, 2 cs.
Pottier & Styms, City of Chester, Liverpool, 1 cs.
hangings.

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WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is always ready to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its never spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price; 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

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Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.

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Respectfully offer their services to the Trade.

Offers for the Purchase of British Goods will be carefully attended to.

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PAT. SELF-FASTENING
PIN-TICKETS.
FOR DRYGOODS, CAPS, CLOTHING, SAMPLES &c. IN EXTENSIVE USE BY PRINCIPAL MANUFACTURERS & MERCHANTS.
SEND FOR SAMPLE & PRICE-LIST
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ESTABLISHED 1852.

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Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.**ENVELOPES,**

* Cards * and * Cardboard, *

Ruled Business Headings in White & Colored Papers,

* NOVELTIES IN ADVERTISING CIRCULARS, *

Flat Papers, Cover, Book and News Papers.**NEW CATALOGUE NOW READY.****THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.****ONE DOLLAR SAVED** Is as Good as Two Earned.
Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

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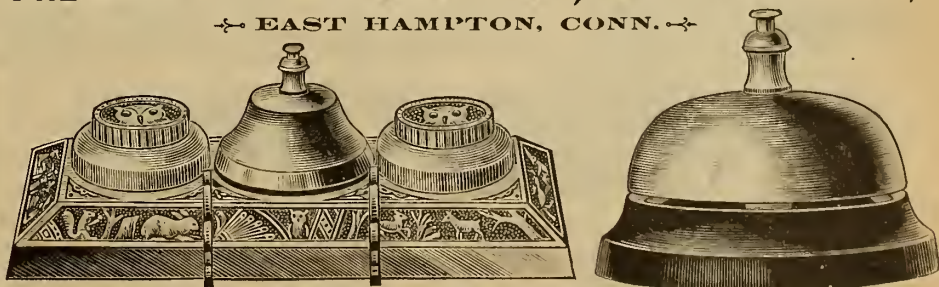
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AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.	0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
	1, $\frac{1}{8}$ " " "	4, $\frac{3}{8}$ " " "	
	2, $\frac{3}{16}$ " " "	5, $\frac{1}{2}$ " " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

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Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

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HENRY HOE, Sole Agent.



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Producing Molded Articles from Ligneous Fibres.

A new method of producing solid articles from sawdust, wood shavings, wood pulp, dry leaves, straw, hay, and other ligneous substances consists in treating them with chloride of zinc and basic chloride of magnesium, and pressing the mass into molds and drying it. For this purpose the material to be subjected to the treatment is moistened with a solution of chloride of zinc having, by preference, a specific gravity of 1.028, and thereupon it is dried. Subsequently it is uniformly impregnated with a solution of basic chloride of magnesium, preferably of a specific gravity of from 1.725 to 1.793, so much of this solution being employed as that the mass will only become humid, and that no liquor can be squeezed out therefrom by a gentle pressure—for instance, by hand. The mass is then filled into molds and exposed to the action of a hydraulic or other powerful press. While being maintained under pressure it consolidates, with slight spontaneous elevation of temperature, to compact pieces, which, after removal from the molds, are placed for several days in a heated and ventilated chamber or other suitable place to be dried. The time in which the mass solidifies depends, to a certain degree, upon the strength of the solution of chloride of zinc employed; but ordinarily from ten to twelve hours are required. After having become completely dry the product is immersed for some time, and preferably for a like number of hours in a strong solution of chloride of zinc, which may have a specific gravity of 1.205, and is finally dried again.

The molds to be used, which may be plain or ornamented, are with advantage so constructed as that they may be clamped together by screws or otherwise after the pressure has been applied to them, in order that they may be removed from the press while the mass is maintained under pressure, whereas the press remains at disposal for another series of molds. Besides, they should be provided with slits or holes through which any excess of liquor squeezed out by the pressing operation may flow off. In order to allow the produced articles to be easily detached, it is advisable to slightly grease the molds.

By the described process a material is obtained which may be sawed, planed and otherwise worked like hard wood, and which assumes a good polish. Besides, it is not apt to be destroyed by fire: it is impervious to water, indestructible by weak acids and alkaline solutions and resistant to atmospheric influences. It is therefore particularly adapted for architectural ornaments and cabinet-work, and useful for many other purposes.

If desired, suitable colors may be mixed with the raw material previous to or during its treatment with the chemicals, and variegated surfaces may be obtained by a mixture of different materials.

Oil stains can be removed from tiles completely by mixing fuller's earth into a thick paste with water, and spreading it over the tiles, letting it remain 24 hours and then wiping it off. If the mark then has not quite gone, put on another paste.

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The New Designs for 1885 are now Ready and in Travellers' hands.

THE SHAKSPERE CALENDAR. — A leaf to be torn every day from the block-tablet. For each day is provided an appropriate quotation from Shakspeare. The ornamental mount represents a scene from "Henry IV."

EVERY DAY CALENDAR. — Constructed on the same principle as the Shakspeare Calendar, with quotations for each day, from writers of all ages.

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MANUFACTURED BY

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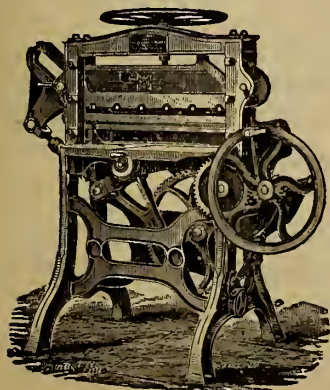
◆ ◆ ◆ AGENTS. ◆ ◆ ◆

CHARLES BECK, 609 Chestnut Street, Philadelphia.

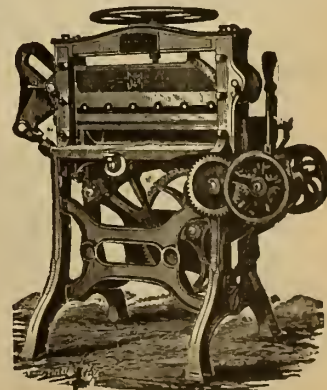
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INCLUDING THE CELEBRATED

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**FALCON PEN**

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AS FAST AS PRODUCED.

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December 13, 1883.

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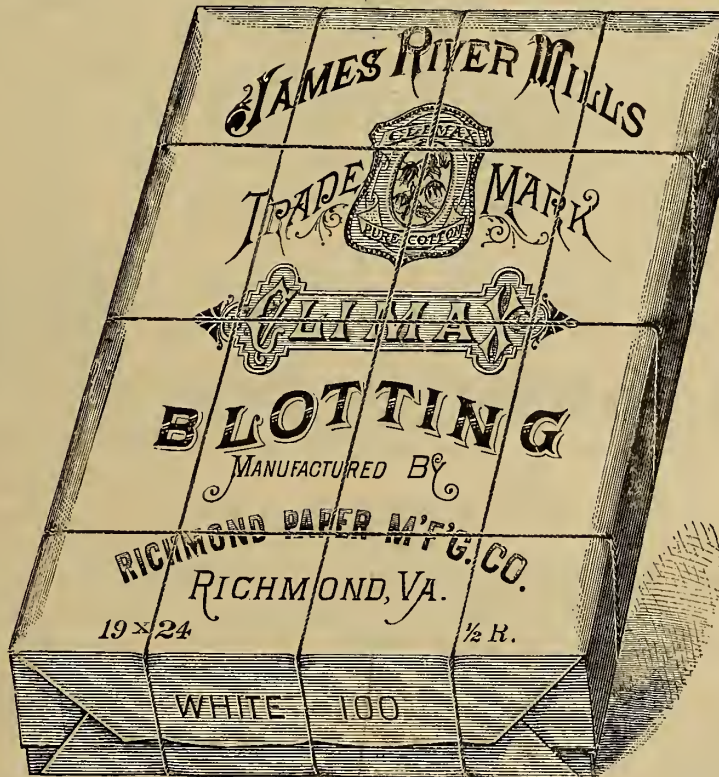
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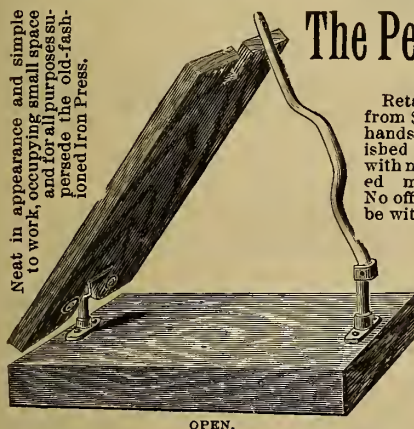
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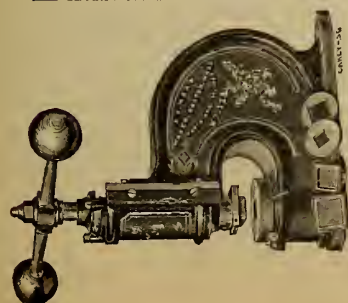
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A. G. MEAD, Machinist,

No. 364 Atlantic Avenue, Boston, Mass.

Government Envelope Contracts.

The Springfield *Republican* of the 12th inst. says that some of the New England papers have been very much misled by dispatches concerning the investigation which Postmaster-General Gresham is expected to make this week regarding alleged fraud in the manufacture of official envelopes for the use of the post-office department. It was stated that the department's agent at Hartford, H. T. Sperry, who is commonly but erroneously called an inspector, had involved the government in a loss of \$200,000 by allowing the contractors for the last eight years to use paper considerably below the weight and strength required by the terms of their contracts, and it was also stated that the envelopes now made for the government had been tested and found to be under weight. It does not seem to have been Mr. Sperry's business to test the paper used, and the only intimation he has had of any trouble came through the newspapers. The charge that the government has been defrauded to the amount of \$200,000 is absurd, since such a sum would indicate a far more extensive fraud than it would be possible for the contractors to perpetrate. The fault is all found with the canary envelopes, which are about one-third the entire contract. Thus to cheat the government out of \$200,000 worth of canary envelopes would be equal to saying that for eight years the contractors have never furnished a canary envelope up to the required standard. This statement would disprove itself by the slightest investigation. The fact probably is that a quantity of light-weight canary paper found its way from the Holyoke mills to the factory, and was made up into envelopes and sent to Washington without being noticed by the makers or the government agent.

In May last Springfield parties obtained the contract for furnishing the envelopes required in the various divisions of the Post-Office Department. In this they underbid several envelope makers, including those who had held the contract for about eight years. One of the new contractors then obtained from the Post-Office Department a set of envelopes of the sort called for by his contract, and contracted with a Holyoke mill to furnish paper of precisely the quality of the samples. He began filling orders under his contract July 1, and has made about \$3,500 worth of the stock just complained of. A short time ago one of his competitors for this contract sent to Washington a canary envelope, which he claimed was made under the new contract, and was short weight. The department authorities tested the specimen, and found that it stood but fifteen pounds instead of the twenty-six pounds called for. Further investigation showed that the condemned envelope was one of the old make. Envelopes of the new brand were then tested and found to fail, so that both the old and the new contractors fell under condemnation. It happens, however, that the sample of canary envelopes which was given to the new contractor was one of the light weights which issued by mistake from the old factory, so that he acted in perfect good faith. Instead of requiring all the parties concerned in this disclosure to go to Washington, Gen. Gresham, Third Assistant Postmaster-General Hazen and the chief clerk will investigate the trouble on the spot.

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VOL. XVI.—NO. 8.

NEW YORK, AUGUST 21, 1884.

WHOLE NO. 478.

Correspondence.

AUGUSTA'S ACTIONS.

[FROM OUR REGULAR CORRESPONDENT.]

AUGUSTA, Ga., August 11, 1884.

There is hardly any use in trying to give you much news from such a dull city as we have at present. Nothing is doing in any kind of business, with the exception of water-melons (of which our county raises the best in the States), and trade in these is not half so good as usual, because of the scarcity of money to buy them, for the appetites of the people seem to be as good as ever. The banks say that they have no money. I can't see what use they are to any community; for when you want money you can't get it, and when you don't, they will almost force it on you.

This is a very quiet time of the year, and if it was not for the base-ball clubs from various parts of the State giving us three or four games a week, I think we would all die of the blues. It gives us something to talk of.

They are getting up a boat club here also, and have imported a beautiful shell-boat, but they can't quit base-ball long enough to organize well. We have the Savannah River and a seven-mile canal, 150 feet wide, to practise on. I suppose when it gets a little cooler they will pitch into boating. Even the colored people have the base-ball fever; they always try to imitate the whites in frolicking, but not in work. We have had plenty of rain in this neighborhood lately, which makes everything look fresh and nice, and crops are looking remarkably well. Corn is already made, and if the weather keeps as it has been, there will be splendid crops of everything made, and then business ought to be good.

We ought to be very thankful that we have had such a pleasant summer, very few warm nights, and days have been very bearable, not over 89 at 2 p. m. in the shade. One day it did go up to 90. We have very little manufacturing, except in the cotton line, and in that we excel having five large mills making sheetings, shirtings and drills and plaids, and three yarns exclusively. The markets have been so overstocked with goods, that manufacturers can't sell, and so they have been obliged to stop the mills for several days in the week to try and

reduce stock, which would do very well if you could reduce the appetites of the operatives as well, for it is not pleasant for them to be going on half rations. I see that the cotton factories at the North are in the same fix. We have two fine flouring mills that are kept busy night and day to supply orders. We have also a mill for making sweet oil out of cotton-seed, which does a good business half the year, and then the most important thing of the weather are two large ice factories, enough to keep us all cool in the way of drinks, at a reasonable price, by the 100 pounds only fifty cents. It is a great comfort. Northern lake ice can also be had at a trifling higher price.

The canal I spoke of is the great water-power that drives our factories and is one of the best in the United States.

There is one thing in the book business that ought to be rectified, viz., having the wholesale and retail prices of school-books so near the same price. It is very hard on the retailer, as there is so little difference that it does not pay expenses, and they are kept in a constant state of excitement in trying to find something else to do more profitable, the old way of having a standard retail price, and taking off a discount to the trade, was more acceptable.

I called on friend Pendleton to see how things were with him. He replied that trade was rather discouraging, but that he thought it best to look on the bright side and be thankful it was no worse, which is the true way of looking at it. He says that plenty of goods could be sold on credit, but it was too hard to collect.

W. T. Richard, Son & Co. are adding to their already extensive printing-office a complete bindery and other appliances, and competent and experienced workmen. David Shaver has connected himself with the house as solicitor, carrying experience and ability, and a knowledge of the wants of the business community, which together with the enlarged facilities of the firm, and its reputation for first-class work, will insure the most liberal patronage. Harry Hall, the genius of the printing department, will still welcome his friends and give the satisfaction that has characterized his labors in that department.

My friend, Geo. A. Oates, showed me a short time ago a splendid original portrait of

Gen. George Washington, which has been in his family for more than fifty years. The figure is three-quarters length. It was painted by Mr. Polk, who was brother-in-law to the celebrated portrait-painter Rembrandt Peale, of Philadelphia. It was taken about the time of the battle of Princeton, the old college being in the background. It is in a superb state of preservation. It was sent to his friend, C. C. Haffelfinger, Philadelphia, to place in the Centennial Exhibition, but it arrived too late. It is taken in full Continental uniform.

MILL BANK.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS, }
250 Devonshire St., Boston, August 19, 1884 }

The summer season was a little late in opening up, but it is out in full bloom now. Excursions to cool retreats are now in order and they are being most extensively patronized. Summer-hotel keepers are beginning to smile a little, but the expression of "mine host" hardly comes from a cheerful heart. The season is too far gone to expect much in the way of cash receipts, though a few weeks of this scorching hot weather will certainly make the losses all the lighter.

Monday was the hottest day of the season, the thermometer reaching 94° in the shade. In such sultry weather even thermometers prefer the shade.

Very little business is doing in the stationery line just at present. Those who are forced to labor go at it in shirt-sleeves, while the fortunate ones—and they are the fortunate ones who have nothing to do—go recreating.

During the fall Boston will be enlivened by two industrial exhibitions. One will open on the 3d of September, under the auspices of the New England Manufacturers and Mechanics' Institute, and the other under the management of the Massachusetts Charitable Mechanics' Association, will open its doors on September 10. Both will close about the 1st of November. One of these corporations, the New England Institute, holds exhibitions every year, the coming one being its fourth annual exhibition. The Mechanics' Association holds exhibitions only once in three years, and preparations are

now being made for its fifteenth triennial exhibition.

Both of these fair associations have become very popular with the manufacturers and traders of New England, while the daily attendance at past exhibitions has been very large. At the exhibition of the Massachusetts Charitable Mechanics' Associations, all exhibits possessing recognized merit are awarded medals or diplomas, while the New England Institute make no awards, letting all exhibits appeal directly to the judgment of the people.

For giving a wide-spread publicity to new inventions or novelties, these exhibitions are very valuable, and being appreciated as such by parties who desire to get their goods before public notice, no difficulty is experienced by the managers in filling their spacious buildings with worthy displays.

The officials of either exhibition report that application for space to exhibit are unusually numerous, and they continue to arrive daily. Many exhibitors will display their products at both exhibitions, in order to reap the greatest possible good. Others having a preference for one or the other, act accordingly and display the products of their industry where they think most advantageous.

Besides being a Presidential year, this may well be called an exhibition year, the whole series of exhibitions closing with the gigantic "World's Exposition" at New Orleans.

Many of the New England manufacturers are preparing to exhibit at the "World's Fair," but as that great exhibition does not open until December, and as the Boston Fair will close by November 1, leaving thirty days for the transportation of goods to the Southern city, they will open the exhibition campaign by making creditable displays at the Boston Exhibition.

Manufacturers of stationers' specialties should remember that the four millions of people in New England are big consumers of such goods, and that no better facilities are offered for introducing them to the people than these two Boston exhibitions.

In years past these advantages have been recognized, and such exhibits have been quite numerous. Though the space is even now about all taken, meritorious exhibits might be accommodated in either exhibition if early application is made.

Jenne's patent interest indicator, a very valuable device for computing interest or discount, and a novelty in its way, will be among the late inventions displayed at the exhibition this fall. Mr. Jenne, the inventor and president of the company, has for some weeks past been traveling in the West pushing his interest indicator. His frequent orders is an evidence that the Western trade find the indicator a salable article. Negotiations are now pending with a San Francisco stationer who desires to control the sale of the device for the entire trade of the Pacific coast. When the interest indicator becomes better known, it will undoubtedly have a big sale, and the company are preparing for a little activity this fall.

Whittemore Brothers & Co. report that the summer trade for their mucilage has been very good, while orders for fall de-

livery are being numerous booked. For hot weather this mucilage is claimed to be very superior, as it will not mold or sour. Notwithstanding the high price of gum-arabic, Whittemore's mucilage is quoted at old rates. No advance in price, nor is the quality lowered.

N. H. Furness, of New York, representing the "Climax" blotting, is passing a few days in Boston. He favored the Printers and Stationers' Exchange with a visit, and left samples of the "Climax" as a souvenir of his call. He reports the demand for the "Climax" blotting papers as constantly increasing.

A. L. D.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA, Pa., August 19, 1884.

There is one advantage connected with the fact that the manufacturers and jobbers in stationery are obliged to carry larger stocks than usual—viz., that they obtain somewhat better prices for the stocks they do sell than if retailers were buying largely and carrying their usual supply of stocks. As usual in times like this, buyers are hard to move, and manufacturers are loth to restrict their production of goods; but there is no other remedy at hand than in making less, and, as a rule, this is the policy pursued. The very best inducements have been offered to deplete wholesale stocks, but retailers prefer to carry light stocks, and trust to the facilities afforded by the telegraph and express companies to meet their requirements on short notice.

The condition of the stationery trade in general is remarkably quiet. The chief feature at present is the purchase of school supplies, the demand for which is quite active.

The fancy part of the stationery business—art goods, bric-a-brac, &c.—is also reported dull. But this is not unusual at this season. Some of the manufacturers are busily engaged on winter goods. Our importers are anticipating a heavy fall trade. Quite a number of them have been abroad in person to make selections. One of the heaviest importers, recently returned, stated that it was more than ever necessary to send abroad careful buyers, in order to make the best selections of goods, to offset the improvement in stationery manufacture now going on in this country. The display of foreign stationery will probably this year surpass anything here before shown. The demand for imported goods is larger than ever before. Some of the advance supplies are already arriving. The hand-to-mouth policy of doing business, though limiting the volume of immediate transactions, is after all the most satisfactory, because buyers find themselves with less old stock, and are hence obliged to make fewer sacrifices, and their profits in the long run are better.

One bad habit has crept into the trade, viz., that of selling goods in March and April, and dating bills October 1, with three or four months' credit. This is virtually selling goods on a year's time. It is an old evil, and one which is apparently growing worse. Even this inducement fails to draw well-established

firms into placing heavy orders. It is having another effect, that will in time be disadvantageous, viz., in developing a competition from petty tradesmen who have not the capital to go into business, or the ability to manage to pay bills out of the sales of goods. Any man can buy goods on time, and get rich, if his creditors will not bother him for settlements. It is a fact well known that there is a considerable percentage of small business people doing business in this way. It makes it more difficult for stable business men to hold their trade, when small upstarts of this class can obtain goods on long time. The temptation is to sell them at concessions which legitimate dealers cannot afford.

Writing paper is in abundant supply, but the production seems to be going ahead. The envelope trade is quiet, and within a few weeks there has been quite a material shading on prices, on account of the competition of New England mills, which have thrown large quantities on this market, at ruinously low figures.

Some very low-priced government contracts have been recently made. Our local manufacturers have been looking into the matter, because some of these contracts, if the specifications were lived up to, were taken below the cost of production.

The house of William Mann, the largest manufacturer of copying books in the city, has recently increased its facilities, and is running full time, pressed with orders.

Manufacturers generally complain that profits have been much reduced of late, but none of them seem to be able to make any suggestion that will lead to a correction. Some stationers seem to be willing to take orders at any price, and it would not be a difficult matter to prove that work was often taken below raw cost; how long this is to last it would be hard to say, but it is certain that some one is losing money on a good deal of the work that is being done. It may be said that there is no occasion for this, and that commercial integrity should be of such a standard as to prevent such losses; yet the fact remains, that some contracts have been placed here that cannot allow the takers to come out whole.

The possibility of a reduction of wages has been quietly discussed among stationers here, and they see no escape for it, unless prices or the amount of business show some early improvement. It is easy to moralize over the practice of cutting rates for work, and doing work at raw cost, but there seems to be no available remedy. A combination is not easily effected in this industry because of the great variety of work, and the special conditions surrounding each order and contract; but it would be decidedly to the interest of the trade, if the ethics of trade could be improved, and the standard of business morally a little higher.

PENN.

TORONTO TOPICS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, August 16, 1884.

After as much serious reflection as I am capable of under existing circumstances, I am forced to the conclusion that I am not in a bit

(Continued on page 250.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



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All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

(Continued from page 248.)

better case than when I wrote you last. If there is any difference, I am afraid my note will have to be recorded on the negative side. And the only reason I can assign at the present moment is that it is *biling* hot. My nervous and muscular system—in fact, I think both bone and tissue may be included—is something like an unstrung fiddle. There is not tension enough in any part of me to get up a fairly good squeak, and I think the business portion of the community are much in the same condition. In a business point of view, we are not disposed to find much fault with this, and are disposed to dig out for a few weeks if possible; and if not, to make the best of it and lay around in the proximity of home. I must say, however, that the information we are receiving from day to day from all parts of the country with respect to the crops are most satisfactory. Indeed, it is already known that we have an abundant harvest, and that is acknowledged to mean a good season's trade.

The Barber & Ellis Company, out of its large heartedness, sent me a request to attend its annual picnic to the employees of its establishment, held at Youngstown, N. Y., yesterday (Friday). I attended, and a good many other non-employees attended, numbering in all somewhere near three hundred. In order to enjoy this outing, it was necessary to make a very early start, and breakfast, I am afraid, in most cases. I can speak positively as to mine at 6.15 A. M. It was scattered around the pantry, and had to be taken *sans ceremonie*. We steamed out of the harbor at seven o'clock, and after a delightful run of three hours across the lake, disembarked at the above-mentioned town, and wended our way through the dust and heat to the grove about half a mile distant. It was reached without any worse casualty than a few wilted collars, and so on, not to be too particular. Our venerable friend, Mr. Ellis, who by right filled the honorable position of paterfamilias, with his usual foresight, had made ample provision both for our comfort and amusement. On reaching our prospective point heated and athirst, actually panting, as we are told in a very old and good Book, the harts panted for the cooling water-brooks. It was so nice to come up to a barrel of ice-cold lemonade—not our lemonade made of tartaric acid and essence of lemon—but the juice of the real fruit, which any sceptic, if there was one, could see by the squeezed lemons in close proximity to the barrel. And, by the way, about that citizen of ours, *vide* Savage. I'm afraid your soda-water and lemonade must be bad stuff. I'd defy anybody to see double on the cooling fluid provided by our venerable friend. The fact is, I think, a few sticks thrown in would have improved it very much indeed. However, this is a matter of taste, and kindly excuse this digression, and quench your thirst. Of course, I cannot go into a description of the abundant and luxurious repast furnished, and which was served on impromptu tables, nor of the games and other amusements, nor the prizes in connection with the games. The boys and girls entered into the spirit of it, and had to all appearance

a most enjoyable day. And I am sure the firm cannot but feel gratified that it is in their power to give their employees such an outing once a year; and though it costs a considerable sum of money, yet I am equally sure that it is a good investment. I do not believe that employers, as a rule, are a very selfish or hard lot to get on with, when they are dealt honestly with, and when employers, as in this case, are not only willing to contribute to their pleasure but take part with them in it. I think the result in nine cases out of ten will be that they will be well served.

Being somewhat aged myself, I did not enter into any of the after-dinner sports, but quietly strolled away to discover the whereabouts of Youngstown, and I was about as successful, I think, as most discoverers have been in finding the North Pole. I did come across a couple of taverns, with usual attendants, two or three stores, in which a multifarious class of articles were congregated, in one of which was the post-office. In my progress I had to walk very gingerly over dilapidated sidewalks. The question forced itself on my mind, that if I should happen to go through and break any of my limbs, the prospect for an action of damages on the corporation of Youngstown would be a hard lookout, and so I didn't do it. There is one thing this town can boast of, and that is burdocks. They are all along the sidewalks, in the door-yards, exuberant in vacant lots—in fact, so far as I could see, the burdock was the favorite *vegetable* of this town, and later on, when the burrs have matured and are ready to hitch on to anything that comes along, it must afford the citizens of that place great amusement in hauling them off their clothes.

The spirit of discovery was in me, and so I proceeded across the river, and though it was intensely hot, I set out to find the town of Niagara on one side. I went on and on until I was nearly melted, and had to give it up. I didn't find it. But I did find the Queen's Royal Hotel, which is one of the finest summer resorts of this kind I know of, and is largely patronized by your people. I could not continue my explorations farther. I was about used up, and so sought the coolest place I could find, and awaited the steamer by which we were to return. The trip back in the cool of the evening was delightful. The lake was like a sheet of glass, and all the way the gay folk enjoyed themselves and us with songs, &c.

I have very little to add about our business men, and, if I had, my time is more than up. About all I can say is, that the holidays are not due yet. Both Grand & Joy have been up to Muscoka, and were very successful in their piscatorial amusements. W. I. Gage is in Winnipeg. Where the rest are is more than I know. Will let you know later. C. H.

CINCINNATI CIRCLINGS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, August 19, 1884.

The great drought continues. It set in on July 3d, since which date only one rain has fallen, and that an insufficient one. The territory affected is a strip about five hundred

miles long and one hundred miles wide, bisected lengthwise by the Ohio River and in the middle of which Cincinnati is situated. Corn in this region is already so nearly ruined that it would be out of the question for a good season from now on to help it. Ground crops, such as potatoes, turnips, and the like, are much injured. The tobacco in this great tobacco-growing region is seriously set back. Pastures are dried up and fruits are stunted. Fortunately, the season before the drought set in was extremely favorable to the growth of the crops. All the small grains were finely developed and were harvested early and saved in fine condition.

Business looks a little more cheerful than it has been looking. Transactions are more numerous, and in spite of the dullness of the midsummer months trade has really improved, though after all it is still dull enough. Nothing is expected of it till fall—perhaps not till after the election. However, the little improvement that has been felt already is encouraging.

The *Week*, an illustrated weekly, came into being, lived a short life, and died within the last twelvemonth. Now an enterprise is on foot to start another illustrated weekly.

Those in the enterprise are full of courage and earnestness, just as the movers in the weekly that appeared and perished were when it first came out. The newspaper field in Cincinnati seems to be fully occupied. At all events, those who have tried to get a place in it within the last three years have failed to do so. In one case, that of the *News-Journal*, sold under the sheriff's hammer, and in another case, that of the short-lived *Sun*, it seemed impossible to gain a foothold. The *Sun* succeeded the *News-Journal*, and fell heir to its Associated Press franchise. When the *Sun* ceased to make its daily appearance, an effort was made to sell its Associated Press franchise, but without success. Now that franchise is still on the market, without a bidder. It cost the *News-Journal* \$50,000 to purchase this franchise.

July and August are proverbial dull times for stationers, but the general testimony is that times are duller this year during these months than ever before. But there is the consolation that the dullness is not of that sort which is clear out of sight of the hope of a change for the better. Prices for work are well sustained, and the hope is general that an improvement is very near at hand.

There are but few traveling men here at present. Few of the manufacturers and dealers here have their men "on the road" at present.

PRINCE WILLIAM.

A. KIMBALL'S.
PAT. SELF-FASTENING
PIN-TICKETS.
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" WATERED, in Shrimp, Turquoise, Azure and Opaline.	RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
" PEBBLE, in Rose, Marguerite, Café and Turquoise.	" CARDS, for Visiting and Correspondence.
" MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.	BIRCH BARK, in Cream and White.
" PIQUET, in Cream and Silver Gray.	HAMMERED SILVER, in Cream and White.
" GROS GRAIN, in Cream and Silver Gray.	ALLIGATOR, in Russet.
" ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.	CELESTIAL, in Mazarin or Deep Blue.

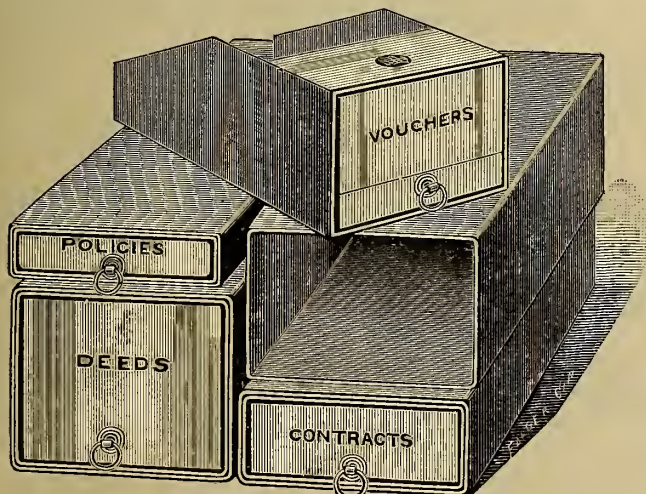
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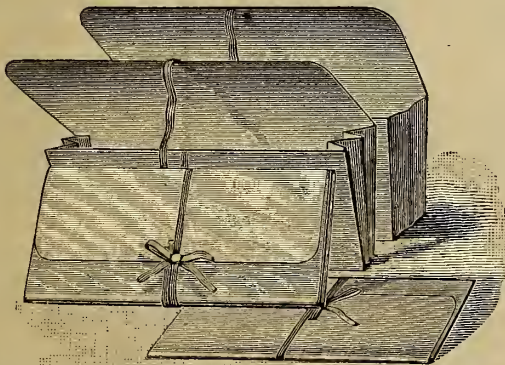
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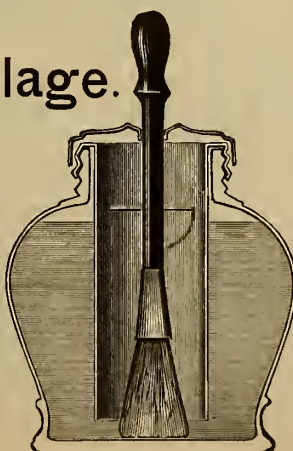
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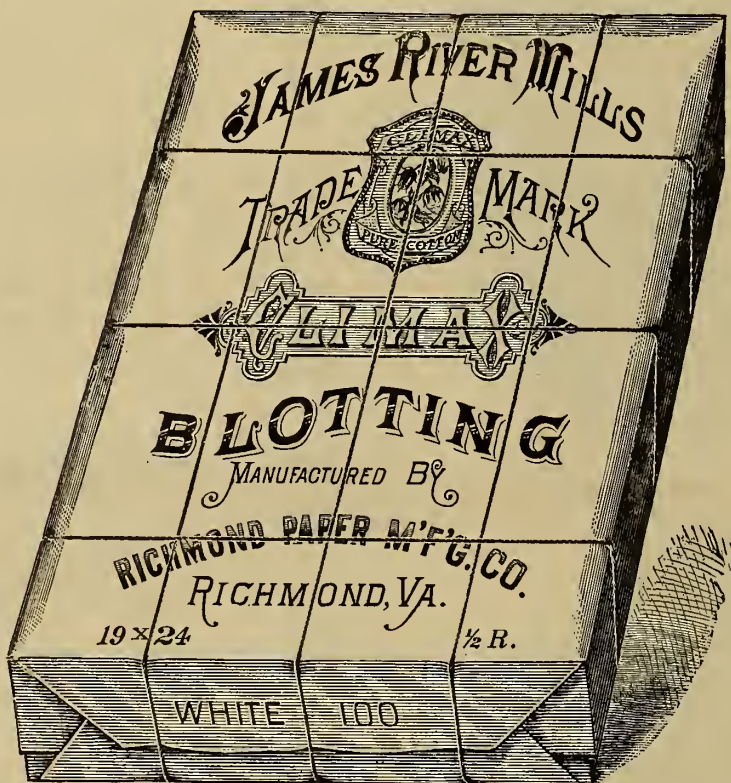
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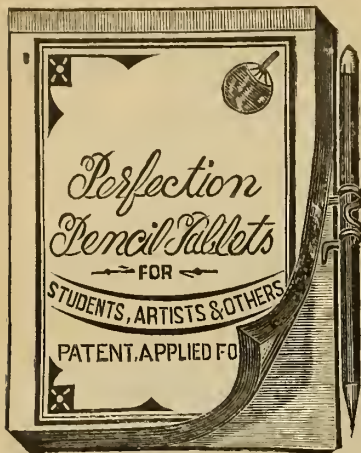
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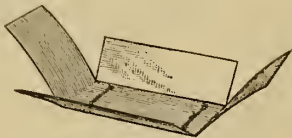
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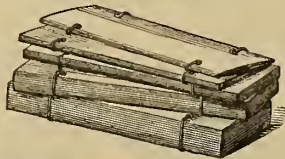
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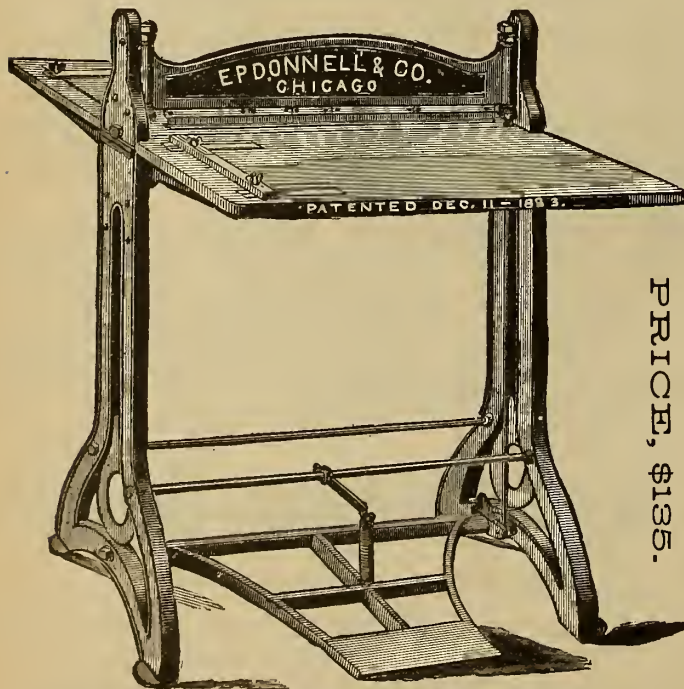
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Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

METAL PAPER BAND AND CLIP.

Herewith is given an illustration of Clough's Metal Band (a substitute for rubber bands), as it appears when containing papers and memoranda. This device is a clip as well, and will clasp and hold one or a hundred letters or papers. It is so compact that half a dozen bands can be inclosed in any ordinary sized envelope. For the filing away of bills, letters, bank vouchers, or any documents, it is invaluable. On one side of the mounted band there is an erasable silicate surface, on which memoranda may be written with lead pencil. The cut illustrates the open frame band, full size. This device will be found handy for desk use, as it will keep papers from flying about.

READY BLOTTER.

The cut presented shows a little but ingenious device for keeping the blotter always handy and never lost. It consists of a small roller, with two or three thicknesses of blotting-paper encircling it. This is mounted on a wire which holds the roller in position and permits it to revolve. The wire has a ring through which the finger is run, and a guard at the end which helps to control the blotter. The penman can put the arrangement on his finger, and when he wishes to use the blotter a turn of the hand rolls it over the ink. When the blotter is not wanted it is kept out of the way by being turned up. Its operation is very simple, and the cut gives a good idea of it.

NEW PATENTS.

- No. 301,621. Twine-Holder.—Reuben Melvin, Cincinnati, Ohio.
No. 301,630. Manufacture of Slate-Frames.—Charles C. Shepherd, Passaic, N. J.
No. 301,639. Paper or Letter Box.—Harry Stocks, Lowell, Mass.
No. 301,672. Duplex Bronzing and Embossing Process.—John Carson, Brooklyn, N. Y.

As an improvement in the art of bronzing and embossing, printing the design on the paper in a size by means of a surface type or die, then embossing and bronzing a portion of the

design by means of an embossing die in which the bronze or dry color is held by a size of less adhesiveness than the size on the paper, and completing the process by applying bronze or dry color to the remainder of the design in the flat.

No. 301,703.—Printing-Machine.—George P. Fenner, New London, Conn.

No. 301,706. Process of Preparing Canvas for Photographing.—Thomas D. Fitzsimmons, Philadelphia, Pa., assignor of one-half to Robert W. Witham, same place.

The process of photographing upon canvas

it to accommodate itself to the vertical adjustment of the cylinder.

No. 301,843. Machine for Attaching Labels to Packages.—Philip W. Wiley, Raleigh, N. C.

No. 301,846. Toy Boat.—Wm. A. Wright, Centreton, N. J., assignor to A. J. Lamborn, Philadelphia, Pa.

No. 301,875. Game Apparatus.—Charles A. Fisher Calvert, Tex.

No. 301,889. Letter Box.—George C. Henry, Burlington, Ia.

No. 301,909. Supplemental Leader-Type Case.—Henry Marshall, Lynn, and R. Edwin Sparrell, Boston, Massachusetts.

A supplemental type-case having a series of inclined compartments, and provided with hooks adapted to suspend the case upon the front edge of a common type-case.

No. 301,942. Printing Cylinder or Rotary Printing Machines.—George Ashley Wilson, Liverpool, County of Lancaster, England. Patented in England July 17, 1883, No. 3,502.

No. 301,981. Detachable Book Cover.—James Gordon, Stratford, Ontario, Canada.

No. 301,995. Method of and Means for Holding Celluloid and Dividing into Sheets.—John W. Hyatt, Newark, N. J., assignor to the Celluloid Manufacturing Company, New York, N. Y.

No. 301,999. Ticket-Numbering Stamp.—John Keller, New York, N. Y.

A hand-stamp numbering machine provided with digit-types arranged in proper series, an inking pad or ribbon for the same, adjustable guides for the ticket-strip, and a self-acting

gauge-point, the relative position whereof as to the digit-types may be adjusted at will, whereby the types may be caused to strike such point on the face of the ticket as may be desired.

DESIGNS.

No. 15,110. Font of Printing Type.—James M. Conner, New York, N. Y. Term of patent 14 years

No. 15,114. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patent 3½ years.

No. 15,117. Printing Type.—John K. Rogers, Brookline, Mass. Term of patent 3½ years.

No. 15,123. Paper-Weight.—Caleb T. Woodbury, Newburyport, Mass. Term of patent 3½ years.

No. 15,127. Clock and Inkstand.—Walter D. Davies, Brooklyn, N. Y., assignor to the Ansonia Clock Company, Ansonia, Conn. Term of patent, 7 years.

TRADE-MARKS.

No. 11,285. Thermometers.—Henry Weinagen, Hoboken, N. J.

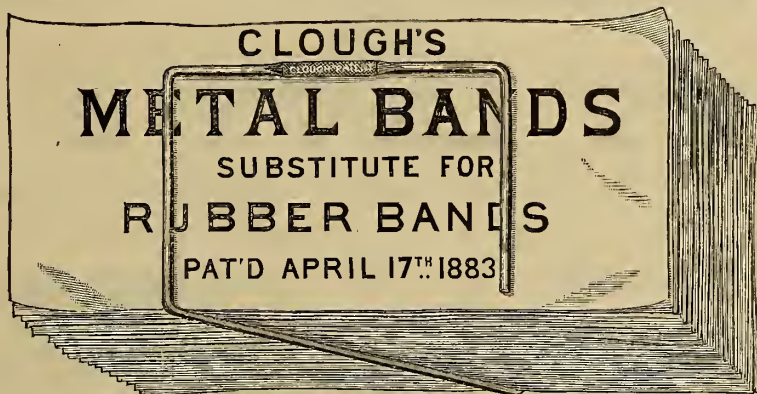
"A triangular figure inclosing the letter 'W.'"

No. 11,306. Picture Cards.—Selchow & Righter, New York, N. Y.

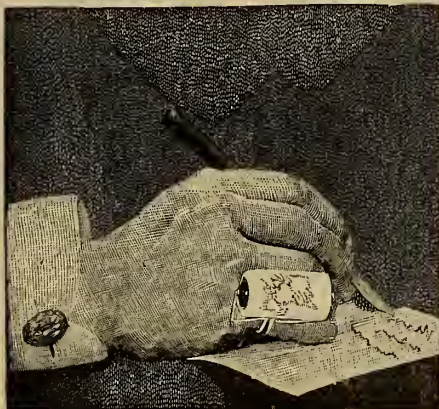
"The word-symbol 'Sliced.'"

LABELS.

No. 4,163. Title: "Five Quires Crane's Extra Superfine Gent's Note Paper and Envelopes, Library Size."—Z. Crane, Jr., & Brother, Dalton, Mass.



and similar materials, consisting of painting the surface of the canvas with a mixture of ordinary paint and maglip, or varnish, coating with collodion, then submitting it to a bath of nitrate-of-silver solution, afterward placing the prepared canvas in position in front of a camera having a negative of the picture to be taken placed in the back part thereof, said



Writing.



THE READY BLOTTER.

Blotting.

camera being placed in front of a window in a room from which the light has been excluded, except as it strikes the lens of the camera after passing through the aforesaid negative.

No. 301,711. Toy Musical Instrument.—Warren Herbert Frost, Cleveland, Ohio, assignor to George D. Smith, Rochester, N. Y.

No. 301,784. Adding-Machine.—Benjamin Adams, Norfolk, Va.

No. 301,786. Game-Counter.—Albert Anderson, Boston, Mass.

No. 301,791. Paper Box.—Gustav A. Bisler, Philadelphia, Pa.

No. 301,817. Printing Machine.—Berthold Huber, Taunton, Mass.

In a printing press, the combination of an adjustable cylinder, a driving-shaft, and a shaft extending at right angles to the cylinder, serving to transmit motion thereto, and supported in adjustable bearings that will permit

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Fall and Holiday Trade.

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SATIN CUSHION and BOTTLES SETS.

Whisk Holders & Sachets.

SPECIAL DESIGNS

—OF—

GILT AND BRONZE GOODS.

NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

STUDENTS' NOTE BOOKS.

SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black and Copying ink**, and made in **Pad and Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

SEND FOR NEW PRICE LIST, OUT JULY 1.

FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,

146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

George J. Hanley, stationer, Salida, Col., has assigned.

F. W. Heaster, news dealer, Girard, Ill., has been damaged by fire.

Charles H. Traquair, dealer in wall-papers, Terre Haute, Ind., has assigned.

Thomas Traganza, publisher of the *Free Press*, Elk Grove, Cal., has sold out.

Baldwin, Adsit & Co., printers, Grand Rapids, Mich., have dissolved partnership.

Douglass, Henderson & Co., dealers in wall-paper, Ann Arbor, Mich., have dissolved partnership.

Frederick Vaughan, proprietor of the Union News Company, San Francisco, Cal., has been attached.

Bowling & Zelliff, proprietors of the St. Louis Publishing Company, St. Louis, Mo., have resumed business.

Paret & Whittington, stationers, Washington, D. C., have dissolved partnership. J. L. Whittington succeeds to the business.

Doyle & Crenshaw, publishers of the *Weekly Mirror*, San Luis Obispo, San Francisco, Cal., have been succeeded by the *Mirror* Print Company.

W. S. Duckworth & Co., booksellers and stationers, Nashville, Tenn., have admitted Thomas H. Hard and W. B. Gillespie to partnership. The style of the firm remains the same.

M. M. Hill & Co., printers and bookbinders, Augusta, Ga., have closed business. M. M. Hill has taken charge of the mechanical department of the *Chronicle and Constitutionalist's* printing-office, and David Shaver, who was the company, has associated himself with W. F. Richards, Son & Co.

The printing, publishing and bookselling business heretofore conducted by John B. Piet & Co., at 174 West Baltimore street, Baltimore, Md., will be continued by the Baltimore Publishing Company, under the management of John B. Piet, senior member of the late firm of John B. Piet & Co.

V. D. Perry, toy dealer, &c., Hartford, Conn., is dead.

C. N. Rankin, bookseller, &c., East Portland, Ohio, has been burned out.

Segar & Burch, publishers, Eaton Rapids, Mich., have dissolved partnership. M. Segar continues the business.

F. A. Fielding & Co., publishers *Salem Observer*, Salem, Mass., have been succeeded by George W. Pease & Co.

C. A. Wenborne, publisher, Buffalo, N. Y., has incorporated under the style of the American Industry Press, Limited.

Duchow Brothers, publishers of the *Independent*, Sonora, Cal., have dissolved. J. C. Duchow continues the business.

The goods and chattels of A. E. Robinson, dealer in wall-papers, &c., Winnipeg, Man., are advertised to be sold by the sheriff.

Walker & Griswold, publishers of the *Delta*, Visalia, Cal., have dissolved partnership. J. O. Blakeley succeeds to the business.

The German News Company, bookseller and publisher of the *Deutsche Warte*, Chicago, Ill., has been closed by the sheriff on confessed judgment for \$976.

J. H. Bufford has just returned from a trip to Cape Ann, to which place he will return in a few days in order to escape this insufferable midsummer weather.

Brewster & Lang, booksellers and stationers, Seattle, W. T., have dissolved partnership. M. Lang retires from the firm and C. R. Brewster continues the business.

Mr. Liebenroth, of Liebenroth, Von Auw & Co., is making a friendly visit to the trade in the West. He will return next week. He writes that trade in the West promises a good opening for the fall and winter season.

The assignee of Butler & Miles will sell at auction on Friday, August 29, the remainder of the stock of paper and other assets contained in the store at 23 Beekman street, and close up the estate soon thereafter.

James F. Smith, dealer in rags, cotton and rubber waste, &c., at No. 36 Peck slip, made an assignment on Saturday to James H. Leeds, preferring Emma Smith for \$4,935.62; his brother, John M. Smith, \$776.38; William C. Shaw, \$796.80, and William S. Archer, \$433.80. About eight years ago he succeeded his brother, who had failed. The firm owes little or nothing to the trade here, the jute mills being the principal creditors.

M. B. Gearon, publisher, Omaha, Mo., has sold out.

A. C. Burlingame, stationer, Sutton, Neb., has sold out.

James F. Smith, paper-stock dealer, New York city, has assigned.

Whitehead & Hagerman, publishers of the *Democrat*, Reno, Nev., have suspended publication.

E. B. Dennison, publisher of the *Independent*, Albuquerque, N. M., has discontinued that paper.

H. Ellen, bookseller and stationer, North East, Pa., has been burned out. Loss \$4,500; insured for \$2,500.

Ahrhart & Cole, newsdealers, &c., Buffalo, N. Y., have dissolved partnership. The firm has been succeeded by Cole & Jordan.

Bradford Brothers, printers, &c., Sherbrooke, Quebec, have dissolved partnership. G. H. Bradford continues the business.

Maurice T. Jones, has withdrawn from the *Tribune News Company*, Evansville, Ind., and the business is continued under the same style.

The schedules of Hand & Ellsworth, paper manufacturers, Peekskill, N. Y., and paper dealers at 51 Beekman street, New York, which were filed in the Court of Common Pleas on Monday, show liabilities of \$281,255.02, nominal assets, \$383,884.47, and actual assets, \$132,581.68. Among the creditors are Tileston & Hollingsworth, Boston, Mass. Seven promissory notes for merchandise bought aggregating \$14,829.56; to same an open account for merchandise, \$1,555.94; Morrison, Bare & Cass, Pittsburg, Pa., note for merchandise, \$806.66; Weymouth Paper Mills, New York city, notes for merchandise, \$1,692.26; Chemical Paper Company, Holyoke, Mass., notes for \$4,046.53; H. McInnes, Bridgeport, Pa., note for merchandise, \$914.26; to same on open account \$221.04; Excelsior Paper Company, Holyoke, Mass., notes for merchandise, \$8,481.47; to same on open account, \$203.37; David Duncan & Son, New York city, note for merchandise, \$725.40; Dickinson & Clark, Holyoke, Mass., note for merchandise, \$1,454.44; to same on open account, \$479.20; Franklin Wyman, Westminster, Mass., note for merchandise, \$1,804.82; C. F. Linde, New York city, acceptance for merchandise, \$183; Charles Harley, New York city, open account for merchandise, \$955.34; John H. Lyon & Co., open ac-

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PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
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BLOTTER
TABLET
REGISTERED
PATENTED
REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

count for merchandise, \$307.13; Albion Paper Company, Holyoke, Mass., open account for merchandise, \$136.18; Wyman Flint & Sons, Bellows Falls, Vt., open account for merchandise, \$7,068.80; Smith Paper Company, Lee, Mass., \$1,221.75; Ward Brothers, Riverton, Conn., \$1,646.59; Case Brothers, South Manchester, Conn., \$208.90; Knowlton Brothers, Watertown, N. Y., \$48.58; Robertson Brothers, Hinsdale, N. H., \$470.35; Springfield Paper Company, Rainbow, Conn., \$236.96; Mason Perkins & Co., Bristol, N. H., \$81.59; Hartford Paper Company, Hartford, Conn., \$276.62; George W. More, New York city, \$73.91; Michael Russell, New York city, \$208.32; Shryock Brothers, Philadelphia, Pa., \$59; E. B. Waite & Co., Little Falls, N. Y., \$117.06; Lehigh Valley Coal Company, New York city, \$1,738.26; A. S. Swords & Co., New York city, \$321.16; John G. Wendel, New York city, for rent of store 51 Beekman street, New York city, \$1,399; D. J. Sprague, New York city, for rent of coal yard, Peekskill, N. Y., \$65; Market National Bank, New York city, for sundry notes discounted by Hand & Ellsworth, and for which they are contingently liable, if makers do not pay \$11,314.97; Griffin Brothers, Peekskill, N. Y., \$55.58; M. E. Clinton, Peekskill, N. Y., \$31; Peter Thompson, Putnam Valley, N. Y., for balance due on real estate in Putnam County, N. Y., title not passed, held as security, \$556; estate of W. Ellsworth, Irvington, N. Y., for money paid on mill property in Putnam County, N. Y., secured by bond and mortgage, \$4,000; Alex.

Armstrong, Peekskill, N. Y., for money paid on real estate in Putnam County, secured by bond and mortgage, \$1,500; J. F. Phillips & Co., New York city, for acceptance drafts of J. B. Alden, agent, for merchandise, \$5,097.02; Richard Handy, New York city, for merchandise, \$1,498.95; Photo Electro Engraving Company, New York city, for merchandise, \$2,242.61; F. E. Grady, New York city, for merchandise, \$9,695.17; the Graphic Company, New York city, for merchandise, \$111.24; E. B. Sheldon & Co., New Haven, Conn., for merchandise, \$6,979.72; to same for open account for merchandise, \$380.43; Samuel J. Brown, New Haven Conn., for acceptance drafts of J. B. Alden, agent, for merchandise bought, \$2,655.91; to same for merchandise bought by J. B. Alden, agent, on open account, \$558.35; W. H. Bradshaw, New Haven, Conn., for acceptance drafts of J. B. Alden, agent, for merchandise bought, \$1,753.77; New York and Brooklyn Printing Company, New York city, for same, \$102.30; J. R. Anderson & Co., New York city, for same, \$1,585.39; to same, for notes in favor of J. B. Alden, agent, discounted for his business, \$1,950; E. Ives, New York city, for acceptance drafts of J. B. Alden, agent, for merchandise bought, \$1,001.94; George Langdon, Plymouth, Vt., for merchandise bought, \$750; to same for notes in favor of J. B. Alden, agent, discounted for business of J. B. Alden, agent, \$3,050; C. Schubert & Co., New York city, for acceptance drafts of J. B. Alden, agent, for merchandise, \$281.60; to same, for merchandise on open account,

\$154.90; F. J. Kennedy, New York city, acceptance draft of J. B. Alden, agent, for merchandise, \$217.99; Bright, Church & Co., New York city, for merchandise, \$113.40; H. Bill Publishing Company, Norwich, Conn., for same, \$500; James Ovens, New York city, for same, \$253.10; to same, for open account, \$263.45; to J. Fitzgerald, New York city, for acceptance drafts of J. B. Alden, agent, for merchandise, \$450; Monfort & Co., Cincinnati, Ohio, for acceptance drafts of J. B. Alden, agent, for merchandise, \$99.44; B. C. Everington, New York city, do. do., \$113.75; Houghton, Mifflin & Co., Cambridge, Mass., \$4,237.05; R. Worthington, New York city, do. do., \$460; Farmer, Little & Co., New York city, do. do., \$362.39; to same on open account for merchandise, \$53.07; C. A. Coffin & Rogers, New York city, for acceptance draft of do., for merchandise, \$72; the *Christian at Work*, New York city, for do. do., \$100; Hurst & Co., for do. do., \$2,045.84; to same on open account, for merchandise, \$140; American Printing Company, New York city, \$249.52, for acceptance draft of J. B. Alden for merchandise; to same on open account for merchandise, \$139.50; J. H. Ferguson, New York city, acceptance draft, \$448.52; to same, on open account, for merchandise, \$586.66; Pennsylvania Religious Press Association, Philadelphia, Pa., for acceptance draft, \$423.52; Lovejoy, Son & Co., New York city, for sundry acceptance drafts for merchandise, \$1,433.38; to same on open account, \$473.70; Campbell Printing House, New York city, acceptance drafts,



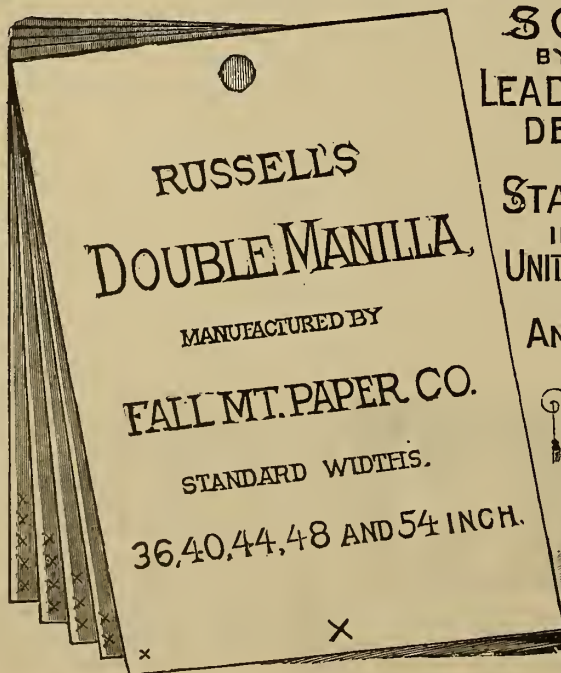
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—AND—

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



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BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Ink. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

\$563.85; Joseph Thorne, New York city, for do. do., \$145.44; J. E. Rhodes, do. do., \$88.95; W. L. Allison, New York city, \$305.25; Market National Bank, of New York, for sundry notes to the order of J. B. Alden, agent, discounted by them for the business of J. B. Alden, agent, \$13,500; J. E. Reynolds, New York city, for do., \$2,500; National Park Bank, of New York, for do., \$10,438.32; E. O. Jenkins, New York city, open account of J. B. Alden, agent for merchandise, \$547.10; H. Herman, New York city, do., \$725; American Exchange National Bank, New York city, for sundry acceptance drafts of J. B. Alden, agent for merchandise, \$4,482.74; M. Plummer & Co., New York city, for do., \$394.60; C. M. Green Printing Company, New York city, open account of J. B. Alden, agent for merchandise, \$1,081.55; C. A. Colby, New York city, for sundry notes, to the order of S. W. Green's Son, discounted for account of Hand & Ellsworth, \$12,321.39; P. W. Gallaudet & Co., New York city, for do., \$17,741.61; American Exchange National Bank New York city, sundry notes to order of S. W. Green's Son, for accounts sold to Hand & Ellsworth, \$3,819.99; to same, for sundry notes discounted for account of Hand & Ellsworth, \$14,748.13; George A. Leavitt & Co., New York city, for note to order of S. W. Green's Son, for merchandise, \$1,980.80; to same, for note discounted for account of Hand & Ellsworth, \$3,894.19; M. Plummer, New York city, for note to order of S. W. Green's Son, for which no consideration is claimed to have been received therefor, \$2,448.98; M. Plummer, New York city, for sundry notes discounted for account of Hand & Ellsworth, \$4,411.95; Lovejoy, Son & Co., for sundry notes for merchandise, \$5,203.77; H. C. Hulbert & Co., note for merchandise, \$2,350; C. M. Green Printing Company, New York city, note for merchandise, \$992.10; Rice, Kendall & Co., Boston, Mass., for note discounted for account Hand & Ellsworth, \$3,529.19; Molleson Brothers, New York city, for notes discounted, \$5,195.19, and sundry others for small amounts. In the inventory of assets, book accounts, &c., due the firm are the following: S. W. Green's Son, \$54,760.36, no actual value; American Book Exchange, \$395.63, no actual value; John B. Alden, agent, \$177,735.07, the actual value of same

\$54,661; the mill, real estate and privileges in Putnam County, N. Y., is inventoried at \$37,306, the actual value of which is \$11,200; coal in yard at Peekskill, \$3,653.65, actual value of same \$3,247.15. Among the bills receivable due the firm are by American Book Exchange for \$904.40, no actual value to same; Queen Publishing Company, \$4,291.69, no actual value to same; Frank Tousey, \$3,077.75, actual value of same, \$1,538.87; Scientific Publishing Company, \$1,893.48, actual value of same, \$1,420.27; R. A. Sallfield, \$2,985.39, actual value \$1,791.22; John B. Alden, \$3,000, actual value \$100. Nominal value of stock and fixtures in store, New York city, \$37,912.10, actual value of same, \$25,741.20. Nominal value of stock contained in mill at Peekskill, N. Y., \$5,066.29; actual value of same, \$3,786.19. A meeting of the creditors will be held to-day at 2:30 P. M., at No. 20 Nassau street, room 72, when the foregoing statement will be presented and a proposition of a settlement submitted.

Keuffel & Esser have added to their establishment a new showroom for the display of drawing materials, engineering supplies, &c. It fronts on Fulton street, and forms a much-needed adjunct to this well-known house. The goods shown are arranged with the utmost good taste, and the display generally reflects credit both on employers and employed. The firm carries everything in the line of drawing materials and exclusively controls most of its goods.

Among the new trade journals recently started is the *Books and Notions*, a monthly devoted to the book and fancy-goods trade, published at Toronto, Ont. The first number is very creditable to the publishers.

The Globe Files Company's trade catalogue for September 1 is out. This is one of the things that stationers should keep handy and not file away. They "need it every hour."

The Schmidt Label and Lithographing Company, San Francisco, Cal., has been burned out. Estimated loss \$175,000; insured for \$135,000.

C. S. Marshall, stationer, &c., Fresno, Cal., has consolidated with Strine & Oden, fancy-goods dealers, of the same place.

G. T. Craven, of G. T. Craven & Co., booksellers, &c., Cincinnati, Ohio, is dead.

F. V. Strauss, printer, Cleveland, Ohio, has sold out to Hiles & Coggshall.

Erwin McElroy, printer, Quakertown, Pa., has been sold out by the sheriff.

The *Daily Democrat* newspaper, Deming, N. M., has suspended publication.

A. A. Earl, publisher of the *Landmark*, Hartford, Conn., has been sued for libel.

The White Printing Company, job printer, Cleveland, Ohio, has assigned to F. C. Millon.

M. A. Ring & Sons, wholesale paper-stock dealers, Boston, Mass., offer their creditors twenty cents on the dollar.

The Acme Stationery and Paper Company is exceedingly busy filling orders for school supplies. Those intending to order from this company should do so without delay to insure prompt delivery, particularly when the goods wanted are the "Favorite" blotting tablets.

J. H. Bufford's Sons have brought out a line of campaign cards for advertising purposes. They contain portraits of the presidential candidates, and are painted in three colors and also come plain. The firm has also a great variety of new designs in folding cards, printed in gilt and a number of pretty tints—blues, browns, pinks and greens. They are printed on translucent paper and come both plain and embossed.

THE DEMAND

— FOR —

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Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

THE ONLY STANDARD WORK.

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HOWARD LOCKWOOD,

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NEW YORK.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —



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GEO. F. KING & MERRILL,
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HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,

PAPER of Every Description, for Stationers and Printers.

Writing Papers, Ledgers, Linens, Book, News,
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PAPER WAREHOUSE, BOSTON. MASS.

RICE & CO.

(CORPORATION.)

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

Advertising Cards.	PAGE.	Book-Binders' Machinery—(Continued.)	PAGE.	Envelopes Filing.	PAGE.
J. B. Clarke, 115 and 117 Monroe St., Chicago Ill.	275	E. J. Piper, Mfr. Paper Ruling Machinery,		Cincinnati Paper Novelty Company, 124 Walnut	
Advertising Novelties.		Springfield, Mass.		St., Cincinnati, Ohio.	254
Baker & Hayes, 125 and 127 N. 4th St., Phila-		Geo. H. Sanborn & Sons, 69 Beekman St., New			
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Albums.		T. W. & C. B. Sheridan, 25 Centre St., New			
E. Posen & Co., 437 Broadway, New York.	265	York.			
Thorp Manufacturing Company, 111 Devonshire					
St., Boston, Mass.	252				
Alphabet Blocks, &c.		Book-Binders' Materials.		Fancy Goods—Velvet and Leather.	
The Embossing Co., Albany, N. Y., Embossed		Gane Bros., 106 Duane St., New York.		E. & H. T. Anthony & Co., 591 Broadway, New	
and Printed Alphabet Blocks and Embossed		Thos. Garnar & Co., 181 William St., New York.		York.	
Dominoes and Checkers.		H. Griffin & Sons, 54 & 56 Duane St., New York,		Files.	
American Novelties in Europe.		and 304 N. Main St., St. Louis, Mo.		Clague, Wegman, Schlicht & Co., Rochester,	
Koch & Schmidt, 73 and 74 Wood St., Cheap-		Book-Binders' and Paper Box Makers'		N. Y.	273
side, London, E. C.	269	Materials.		Globe Files Co., Cincinnati, Ohio.	251
Lawrence & Baxter, 39 Dey St., New York.	271	Snider & Hoole, 101 and 103 Walnut St., Cincin-		Gas Engines.	
Art Cards.		nati, Ohio, and Chicago, Ill.		Schleicher, Schumm & Co., Philadelphia, Pa.	266
H. H. Carter, 3 Beacon St., Boston, Mass.	269	Book Slates.		Globes.	
Artists' Materials.		New York Silicate Book Slate Company, 191		A. H. Andrews & Co., Chicago, Ill., and 19 Bond	
A. H. Abbott & Co., 50 Madison St., Chicago, Ill.		Fulton St., New York.		St., New York.—Globes, 3, 5, 6, 8, 12, 18 and	
Janetzky & Weber, 1125, Chestnut St., Phila-		Calendars.		30 in. diameter.	
delphia, Pa.	276	Marcus Ward & Co., New York.		H. B. Nims & Co., Troy, N. Y. The Franklin	
Art Publishers.		Card Board Manufacturers.		Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter.	
J. H. Bufford's Sons, 293 and 295 Broadway,		S. Trier & Son, 190 William St., New York.		Reduced Price List on application.	
New York.	271	Card Fringes, Cords, Tassels, &c.		Grain Tables.	
Forbes Lithographic Mfg. Co., 181 Devonshire		Paul Mende, 43 and 45 Lispenard St., New York.		E. Darrow & Co., Elwood's Grain Tables, \$1.25;	
St., Boston, Mass.		Card Stock.		mailed by the publishers. Rochester, N. Y.	
Chas. Taber & Co., New Bedford, Mass. Sales-		Chas. Beck, 609 Chestnut St., Philadelphia.		Inks.	
rooms, 28 Bond St., New York.		A. M. Collins, Son & Co., 527 Arch St., Phila-		Carter, Dinsmore & Co., 162-172 Columbus Ave.,	
Base-Ball Manufacturers.		delphia, Pa.		Boston, Mass.	275
Wilson Bros. Co.; also dealers in Games, Home		Ph. Hake, 151 William St., New York.		Keen & De Lang, 130 La Salle, Chicago, Ill.	271
Amusements, Toys, &c., 119 Chambers St.,		Hub Card Co., 149 Milk St., Boston, Mass.		J. Petrie, Jr., 110 Reade St., New York.	264
New York.		J. E. Linde, New York.		S. S. Stafford, New York.	276
Bibles.		T. M. Simpson, 21 S. 7th St., Philadelphia, Pa.		Inkstands.	
National Publishing Company, 724 Cherry St.,		Card Novelties.		Barton Bell Co., E. Hampton, Conn.	265
Philadelphia, Pa.	253	John Gibson, 82 and 84 Beekman St., New York.		Insurance.	
Blank-Books.		E. G. Locke & Co., 27 S. 6th St., Philadel-		Anderson & Stanton, 152 Broadway, New York.	273
Boorum & Pease, 28, 30, 32 and 34 Reade St., New		phia, Pa.		Interest Indicator.	
York.		H. McAllister & Co., 196 and 198 Clark St., Chi-		Jenne Manufacturing Co., 178 Devonshire St.,	
Jno. R. Edwards, Baltimore, Md.	274	cago, Ill.		Boston, Mass.	271
Evans & Geddes, 51 and 53 Maiden Lane, New		Copying Books.		Ivory Composition.	
York.		Wm. Mann, 529 Market St., Philadelphia, Pa.		Edward Siegman, 41 White St., New York.	277
Aaron R. Gay & Co., 122 State St., Boston, Mass.		Wm. F. Murphy's Sons, 509 Chestnut St., Phila-		Japanese Napkins.	
Knight, Adams & Co., 14 Milk St., Boston, Mass.		delphia, Pa.		Cleveland Paper Co., Cleveland, Ohio.	277
Thos. W. Price Co., 505 Minor St., Philadelphia,		Copying Presses.		Leather Back and Side Titles.	
Pa.		Brooklyn Needle Works and Fulton Foundry,		A. J. Cox & Co., 144 and 146 Monroe St., Chi-	
Chas. H. Whiting, 32 Bromfield St., Boston,		21 Furman St., Brooklyn, N. Y.		cago, Ill.	
Mass.	272	Illinois Iron and Bolt Co., 30 and 36 Main St.,		Leather Goods.	
Blotting Paper.		Carpentersville, Ill.		Langfeld, Turner & Andrews, 507 Arch St., Phila-	
Richmond Paper Manufacturing Company, Rich-		Perfected Lever Copying Press Co., 107 Dear-		adelphia, Pa.	273
mond, Va.	252	born St., Chicago, Ill.		Letter Clips.	
William Russell & Son, 53 Devonshire St., Bos-		Samuel C. Tatum & Co., Cincinnati, Ohio.		William H. Woglom, 239 Greenwich St., New	
ton, Mass.	258	Electrotyping.		York.	276
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Acme Stationery and Paper Company, 146, 148		and 26 Arch Sts., Boston, Mass.		Samuel Hano & Co., 105 Summer St., Boston,	
and 150 Centre St., New York.	256	Raisbeck Electrotype Co., 24 and 26 Vandewater		Mass.	276
W. H. Hasbrouck, 536 and 538 Pearl St., New		St., New York.		Manifold and Carbon Paper.	
York.	257	Embossed Scrap-Book Pictures.		L. H. Rogers, 75 Maiden Lane, New York.	
Books.		D. D. Vandewater, 195 East Houston St., New		Manufacturers' Catalogues.	
Howard Lockwood, 126 and 128 Duane St., New		York.		F. Upton & Co., San Paulo, Brazil.	276
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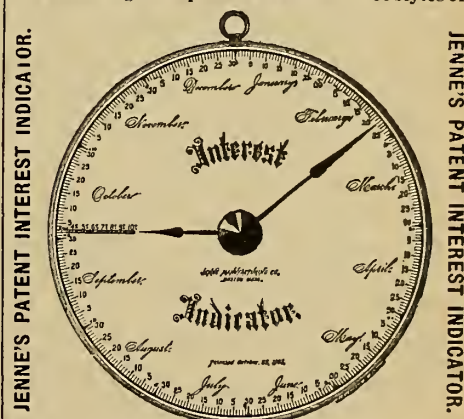
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A bill has been introduced into Congress authorizing the lighting of the rivers by electricity. This scheme has many advantages. It will assist largely in reducing the surplus revenues, and it will also be a splendid thing for the fish, who will be able to stay up all night and read the newspapers, instead of retiring at sundown.—*Oil City Derrick.*

The greatest of faults is to be conscious of none.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

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Consulting Actuary,
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ESTABLISHED 1830.

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CHRISTMAS * CARDS,

SATIN ART PRINTS AND NOVELTIES.

37 SAMPLES FOR THE WHOLESALE TRADE READY IN JULY.

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Nos. 293 & 295 BROADWAY, NEW YORK.

CHICAGO: 156 & 158 MONROE STREET.

BOSTON: 39 FEDERAL STREET

WORKS AT HARRISON SQUARE, MASS.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, - 10 Cents.

NEW YORK, THURSDAY, AUGUST 21, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12S.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—J. VIENNOT, General Manager, 150 SOUTH FOURTH ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	{ 5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	{ Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	{ Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
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Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	{ Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haigh.....	Toronto, Canada.
Henry W. Hughes.....	{ New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE enterprise of holding an exhibition of exclusively American goods in London some time in 1886 seems to be favorably received in England, and should it be prosecuted to a successful conclusion, it will doubtless be the means of attracting renewed attention to the products of American industry.

GREAT complaint still exists in business circles about the evil of dating ahead. From what we learn we conceive that the stationery trade is less afflicted with this vicious system of buying and selling than other lines of trade, but it ought not to prevail at all. If buyers are prudent, they will refuse to take goods so freely offered. They should suspect a screw loose somewhere if offers are made to date bills ahead, and they should reject the bait. On the other hand the seller should question the advisability of giving credit to a man who asks for an undue extension of time to meet his obligations. Dating ahead means weakness somewhere.

WE call the attention of the trade, and especially the members of the Stationers' Board of Trade, to the letter of Geo. L. Pease, president of that corporation, in reference to the test case about to be brought before the Supreme Court of the United States by Sabin Robbins, of the firm of Ross, Robbins & Co., Cincinnati. The question involved in this litigation is the legality of the license tax on traveling salesmen in the various States and cities, where it is now exacted. A favorable decision for Mr. Robbins will be of benefit to *every firm sending out salesmen*, and therefore, all should contribute as recommended by Mr. Pease. Contributions from any source will be accepted and the stationery trade can promulgate the fact to merchants in other lines of trade with whom they are acquainted. This matter concerns all who send out salesmen.

MEXICO imported from the United States during the fiscal year, 1883, only \$180,538 worth of paper and stationery. Nearly all of the paper used in Mexico is imported from Germany, except cigarette and coarse wrapping papers, made in Guadalajara. Paper is so dear in Mexico that American paper makers have been urged to start paper mills at various points, especially on the Pacific coast. At Manzanillo, Colima, water-power can be had at small expense; rags, cotton waste and the fibre of the "maguey" cactus abound and are all cheap. The Colima Government promises to assist with State aid, &c., Americans willing to establish a mill at the point named, relieving the establishment from all state and

county taxation for ten years. In the meantime there is plenty of room for competition with German paper, on which the freight from such a distance, especially all the way around Cape Horn, weighs heavily, while we can ship by rail, or by steamer or sailing vessel from San Francisco. American type and printing-ink enter Mexico duty free under the reciprocity treaty, so that not a pound thereof should be consumed in Mexico which does not come from here. It is really high time that people in these lines of trade among us should look into this matter and see if something permanently profitable cannot be got on foot.

Roundabouts.

BY THE TRADE LOUNGER.

An old adage is: "Patient waiting makes no loss." We have been holding off for summer weather and we have got it. How can anyone get around comfortably under the circumstances? Now is the time to envy the polar bear, or to go under bare poles. Lounging is too much of an exertion even.

I understand that the question of the right of local authorities to tax drummers is to be severely tested. The trade are urged to co-operate in bringing the test case to the highest tribunal of the country, and as every little helps, donations to help pay for expense of litigation are asked for. Turn in and help.

Word comes to me that a muscalonge, four feet long and weighing twenty-five pounds, was caught at the Thousand Islands Park, on the St. Lawrence River, by J. F. Murch, of the J. O. Smith Company, on Wednesday of last week. Big fish, big fisherman!

A Lowell paper says: "In a Chinese newspaper the columns begin at the bottom instead of at the top. It is pleasant to note the bland smile of a celestial publisher when he signs a contract to put a patent medicine ad. at top of column." This is a hint to men looking for position for their "ads."

The introduction of cheap imported scrap-books has, perhaps, been more extensive this season than in any previous year. Some of these books have a showy appearance, and to the casual observer they seem to be A No. 1, so that if one does not know exactly what he is buying, he is apt to imagine that he is really getting something cheap, when, in fact, he is buying what would be dear at almost any cost. Of course, dealers are not apt to be deceived. The consumer is the sufferer. Many of the so-called cheap imported scrap albums are crudely made, inartistic, and far less durable than the domestic article.

A well-known William street stationer asked a country customer out a short time ago to take a "lift," meaning a "health lift." They started down toward Wall street, but after walking two or three blocks, the coun-

try customer proposed going into the first exhilarating shop that they came across, not thinking it worth while to go so far for a "lift." Mutual explanations followed; both had a "lift," only one of which, however, was taken with a motion of the little finger; other "lifts" were had in the athletic establishment on Wall street.

The *Wall Street News* says that the small boy sometimes catches on by instinct. In Pearl street, the other day, as two of them stood looking into a window, one of them observed, "Oregon Improvement and Navigation Company. Is that sunthin' new?" "Naw, that's old." "What improvement is it after?" "I dunno." "Where does she navigate to?" "Can't tell." "Say, Bill," remarked the little one, after turning the name over in his mind a little longer, "I've got it! It's an improvement in the way of navigating stockholders out of their cash!"

The small boy may have the correct idea, but it is very evident that people are not putting their money in floating securities. They are not disposed to embark in stock speculations, much less to try and swim the uncertain sea, as once they did.

There is nothing exciting about trade, As intimated at the outset, it is too warm to try and do much—even too warm to lift. Let us "take a rest!"

Taxing Drummers.

A TEST CASE TO BE MADE.

As will be seen from the subjoined communication, it is intended to make a test case for the purpose of deciding the debated question of the right of State or municipal authorities to compel commercial travelers to pay license fees.

THE STATIONERS' BOARD OF TRADE,
Nos. 97 and 99 Nassau street,
Rooms 9, 10 and 11, P. O. Box 2615.
NEW YORK, August 19, 1884.

To the Members of the Stationers' Board of Trade:

GENTLEMEN—The object for which our corporation was formed, as stated in our constitution, "is for the purpose of fostering trade and commerce, to protect it from unjust or unlawful exactions, to reform abuses in trade," &c.

To carry out the spirit of this article of our constitution, and to settle this much-discussed and perplexing question as to the right of any State or municipality to extort a license tax from salesmen, let us subscribe and pay a small sum each to assist in carrying to the Supreme Court of the United States a test case which has been started in Tennessee by Messrs. Ross, Robbins & Co., of Cincinnati, Ohio, and which has been prosecuted at great expense in Tennessee State courts adversely to Mr. Robbins. A decision can no doubt be obtained this fall or winter from the United States Supreme Court, which will settle for all time the rights of our salesmen to sell goods without the expense of a license in almost every State and city.

Very respectfully,

GEO. L. PEASE, President.

The defendant in the above-mentioned case, Sabin Robbins, of Cincinnati, has appointed A. S. McDade, salesman for Boorum & Pease, to solicit and receive subscriptions for this purpose, and all contributions forwarded to him at 28 Reade street will be acknowledged in the columns of THE STATIONER.

Answers to Correspondents.

O. R. asks: 1. Who manufactures diaries for 1885? 2. Who makes calendars for the trade? 3. Who manufactures school-bags? 4. Who manufactures Coughlin's elastic blotter? 5. Manufacturers of stationers' tin goods? 6. Address of Clough, Lindale & Co., manufacturers of bill-holders.

Ans.—1. Cambridgeport Diary Company, Cambridgeport, Mass.; Francis & Loutrel, New York; Kiggins & Tooker Company, New York; J. Q. Preble & Co., New York; Case, Lockwood & Brainard, Hartford, Conn. 2. M. J. Anderson, 117 Fulton street, New York; Marcus Ward & Co., New York; J. G. Bufford's Sons, New York. 3. J. A. Heckman, New York; Tower Manufacturing Company, New York. 4. Coughlin & Co., Lowell, Mass. 5. J. O. Smith Manufacturing Company, 51 John street, New York; Merriam Manufacturing Company, Middletown, Conn. 6. Newark, N. J.

W. F. B. wants to know who publishes "Quads within Quads?"

Ans.—Field & Tuer, 50 Leadenhall street, London, E. C., England.

A. G. F. wants to know who has the sealing arrangement for sample envelopes mentioned by the "Lounger."

Ans.—Schultz, 33 Beekman street, New York.

C. N. C. asks for manufacturers of "perpetual" diaries.

Ans.—Cambridgeport Diary Company, Cambridgeport, Mass.; Kiggins & Tooker, Company, New York; Case, Lockwood & Brainard, Hartford, Conn.

J. E. C. wishes to know who punches round, flat pieces out of thin boards.

Ans.—A. Kimball, 6 Murray street, New York; Dennison Manufacturing Company, New York. All of the tag manufacturers do that kind of work.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
Ellicott D. Averell.....		\$500
Ferguson & Shine.....		160
William Lowey.....		1,000
Thomas Phillips & Co.....		400
A. Palitzer (R.).....		15,750
W. G. Reilly.....		3,000
Dell & Johnston.....		350
Kessler & Meyer.....		500

EASTERN STATES.

Parker H. Foster, Boston, Mass., subject to prior liens of \$3,600.....	4,000
Herbert H. Ham, Boston, Mass.....	175
National Advertising Envelope Company, Lynn, Mass.....	3,500
Phillips Brothers, Lynn, Mass., subject to previous mortgage.....	362
Lewis D. Robinson (Robinson Brothers), Springfield, Mass. (Real).....	2,000
R. H. Curran, Boston, Mass.....	250
George W. Waite, Boston, Mass.....	1,000
I. P. F. Wintraub, Boston, Mass., Standard Ink Company, subject to prior.....	500
George S. Merrill, Lawrence, Mass., Lawrence American.....	3,500
George S. Merrill, Lawrence Mass., Lawrence American (Real).....	2,500
R. F. Manders & W. G. Merrill, Lawrence, Mass., Morning News.....	150
A. S. Barber (et. ux.), Providence, R. I.....	350

MIDDLE STATES.

Carrell & Nisell, Buffalo, N. Y.....	332
James R. McLean, Patterson, N. J.....	244
J. Howard Lewis, Media, Pa. (Real).....	5,000

WESTERN STATES.

F. S. Barston, San Rafael, Cal., Marian County Journal (Real).....	—
Jennie M. Fleming, Council Bluffs, Ia. (Real)...	200
B. F. Zallinger, Denver, Col.....	130
G. D. Burnham, Leadville, Col., T. D.....	200
N. F. Hausen, Davenport, Ia., Dannebrog (Real)	2,000
C. M. Hiles and M. S. Coggs, Cleveland, Ohio,	1,300
R. S. Squires, Muskegon, Mich.....	1,763

SOUTHERN STATES.

G. E. Weikert (G. E. Weikert & Co.), Kansas City, Mo.....	1,097
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CANADA.

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LIENS RELEASED.

Herbert H. Ham, Boston, Mass.....	—
George C. Robinson, Lynn, Mass.....	—
John Gafney, Lawrence, Mass. (Real).....	—

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, August 20, 1884. }

THE MONEY MARKET.—Although a better demand for money is developing in the country districts, yet currency has been moving westward from here comparatively slow. The loan market was more active and somewhat firmer. Call loans on stock collateral are $1\frac{1}{2}$ @3 per cent., with two per cent. the ruling rate. For commercial paper there has been a rather better inquiry, and rates on other than prime are reduced, both single and double names. Operators for a rise still appear to have full control of the stock market and ability to mark up prices at will. The market closed strong at an advance. Government bonds were higher for the 4's and lower for the $4\frac{1}{2}$'s. Railroad bonds were more active and strong, in sympathy with the stock market. The market for sterling was fairly active and steady, there being no increase in the supply of spot commercial bills and no security bills made.

THE PAPER MARKET.—The production of the mills is still kept up to quite a full point, drought not being a hindrance, as in former seasons, and the demand is sufficient to keep the mills fairly well employed on orders without very much overstocking the market. It is true that the condition of the paper trade at the present time presents few very encouraging features; yet, contrasted with many other industries, the depression is not so great, and the condition of things is scarcely so unsatisfactory. Manufacturers have had to make sacrifices rather than to close down their mills entirely, and paper has been marketed at abnormally low figures, yet there is very little which is not sold at some profit, however small, and this is more than can be said of some other manufactures. Considering the fact that there are very few large buyers seeking supplies, prices are holding their own very well; and while it is said that some buyers have an idea that prices may undergo a further shrinkage, the tendency is rather the other way in the opinion of a greater number than those who look for a decline.

THE STATIONERY MARKET.—There is a fair degree of activity in trade, considering the backwardness shown in all branches of business for some months past. The movement in staple goods is opening up well, and although it is rather slow there are signs of improvement. In blank-books dealers report an encouraging amount of orders, and in scrap and autograph albums there is a brisk trade, particularly in the line intended, more especially for school purposes. There is a large number of cheap goods of this character in the market, but they cannot compare in quality to American productions, and even in price are not equal to the domestic article of the same quality. The movement in campaign goods continues active, and among the new goods offered in this line are campaign advertising cards. They are gotten up in excellent taste and no doubt will be readily taken hold of by consumers. The school-book trade is just now starting up in consequence of the near opening of the schools. The agreement made between several leading publishers a few months ago will no doubt do much to advance the interests of the trade and break up many irregular practices, which have heretofore tended to embitter the good feeling between the various publishers.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

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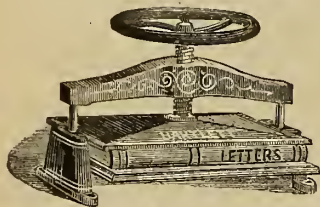
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Gold Medal Awarded at the International Cotton Exposition of 1881.

SELF-ADJUSTING.



The lower plate is drawn up against the stationary upper plate.

PARIS INTERCHANGEABLE.

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FINE IRON CASTINGS,
Tool and Pattern Making,
PLAIN AND ORNAMENTAL JAPANING.
Sewing Machine Needles.

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21 to 27 FURMAN ST., BROOKLYN, N. Y.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

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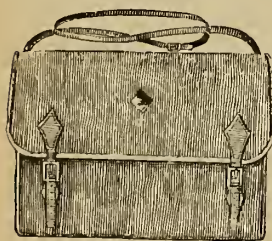
—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.



Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.

No. 1, Canvas Closed.

NEW CATALOGUE READY JULY 15th.

THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24 000 words without refilling!



Is without "joints," "springs," "air tubes," "valves," "screw sections," or any other machinery!

Warranted for Five Years! Send for circulars.

F. S. & C. B. BARTRAM, 149 William St., New York, Printers, Stationers, and Sole Manufacturers of the Yale Fountain Pen in the United States.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

—DEPOT FOR—

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED AUGUST 15, 1884.

Albums.....	197	\$19,583
Books.....	364	32,114
Newspapers..	158	4,476
Engravings.....	24	3,825
Ink.....	25	1,616
Lead Pencils.....	10	2,036
Slate Pencils.....	1	11
Paper.....	153	18,341
Steel Pens.....	3	1,596
Other.....	8	952
Totals.....	943	\$84,550

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED AUGUST 19, 1884.

Paper, reams.....	19,563	\$3,992
Paper, pkgs.....	454	7,383
Paper, cases.....	42	2,962
Books, cases.....	105	8,351
Stationery.....	177	12,257
Totals.....	20,341	\$34,945

STATIONERY EXPORTS FROM NEW YORK.

FROM AUGUST 12 TO AUGUST 19, 1884.

BOOKS, cases, to Liverpool, 9; to Bremen, 10; to London, 12; to British West Indies, 5; to Antwerp, 1; to Glasgow, 1; to Hamburg, 2; to Hull, 1; to British Guiana, 2; to Porto Rico, 3; to Mexico, 8; to Central America, 7; to Argentine Republic, 3; to Santo Domingo, 3; to Newfoundland, 5; to Venezuela, 3; to United States of Colombia, 30.

PAPER, to Liverpool, 11 pkgs., 7 cs.; to Cuba, 11,500 rms., 37 pkgs., 12 cs.; to United States of Colombia, 173 pkgs., 5 cs., 56 rms.; to British West Indies, 787 rms., 63 pkgs.; to Bremen, 5 cs.; to Mexico, 7 pkgs.; to London, 2 cs.; to Hamburg, 2 cs.; to Dutch West Indies, 1 cs.; to Antwerp, 2 cs.; to Venezuela, 9 pkgs.; to British Honduras, 95 rms.; to Bordeaux, 4 cs.; to Genoa, 28 pkgs.; to Porto Rico, 6,550 rms., 29 pkgs., 1 cs.; to Central America, 325 rms.; to Santo Domingo, 96 pkgs.; to Uruguay, 1 cs., 1 pkg.

STATIONERY, cases, to Liverpool, 52; to Mexico, 2; to Hamburg, 10; to British West Indies, 7; to Bremen, 10; to Havre, 1; to Cuba, 24; to Dutch West Indies, 5; to Amsterdam, 2; to Rotterdam, 2; to Glasgow, 1; to Newfoundland, 1; to New Zealand, 1; to Porto Rico, 4; to Venezuela, 1; to Central America, 10; to United States of Colombia, 45; to Santo Domingo, 5.

PERFUMERY, packages, to British West Indies, 14; to United States of Colombia, 102; to London, 2; to Dutch West Indies, 1; to Hamburg, 24; to Newfoundland, 15; to Porto Rico, 6; to Venezuela, 21; to Central America, 78; to Brazil, 63.

PRINTING MATERIALS, packages, to Liverpool, 2; to British West Indies, 2; to Cuba, 3; to Dutch West Indies, 2; to London, 22; to Porto Rico, 12; to Venezuela, 31; to Central America, 5; to Argentine Republic, 32; to United States of Colombia, 78; to Santo Domingo, 7.

PENCILS, cases, to Liverpool, 2; to Danish West Indies, 1.

SLATES, cases, to British West Indies, 4; to Rotterdam, 200; to Newfoundland, 10; to Mexico, 4; to Argentine Republic, 68.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 8; to London, 25; to United States of Colombia, 2; to Hull, 35.

INK, packages, to United States of Colombia, 12; to Cuba, 2; to Venezuela, 1; to Dutch West Indies, 4; to British West Indies, 2; to Porto Rico, 6 cs.; to Central America, 7.

TYPE-WRITERS, cases, to Cadiz, 1; to United States of Colombia, 1.

MAPS AND CHARTS, cases, to Danish West Indies, 1; to United States of Colombia, 1.

PRINTED MATTER, cases, to Hamburg, 1; to Newfoundland, 1; to Havre, 1; to Cuba, 14.

GOLD PENS, cases, to United States of Colombia 1; to Uruguay, 1.

CELLULOID GOODS, cases, to London, 2.

CRAYONS, cases, to Bremen, 2.

PRINTING PRESSES, to Central America, 9; to Hamburg, 4 pkgs.; to Havre, 2 pkgs.

PLAYING CARDS, cases, to London, 1.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to British West Indies, 1; to Venezuela, 1; to United States of Colombia, 3.

ELECTROTYPES, cases, to Mexico, 1.

SCHOOL FIXTURES, packages, to Central America, 43; to Argentine Republic, 24.

HAMMOCKS, packages to United States of Colombia, 28.

IMPORTATIONS OF PAPER.

FROM AUGUST 12 TO AUGUST 19, 1884.

C. H. George, Bothnia, Liverpool, 1 cs.

L. Brandeis, Rhein, Bremen, 3 cs. colored.

A. Ireland, State of Georgia, Glasgow, 7 cs.

Hy. Bainbridge & Co., Denmark, London, 4 cs.

Gordon & Dilworth, by same, 2 cs.

Roth & Lips, Eider, Bremen, 1 cs.

Berger Brothers, by same, 2 cs.

C. E. Moller, Lessing, Hamburg, 1 cs.

G. Gennert, by same, 2 cs.

Keuffel & Esser, by same, 1 cs.

E. & H. T. Anthony & Co., by same, 1 cs.

F. Alexandre & Son, by same, 87 bales.

Davies, Turner & Co., Austral, Liverpool, 1 cs.

J. Walker, Arizona, Liverpool, 2 cs.

L. De Jonge & Co., Germanic, Liverpool, 5 cs.

E. Fougere & Co., C. Lafite, Bordeaux, 38 bales.

G. Gennert, Moravia, Hamburg, 4 cs.

L. De Jonge & Co., by same, 14 cs.

P. Morganstein, by same, 2 cs.

Success soon falls. The joyous time is when the breeze first strikes our sails, and the water rustles under our bows.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE**,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready to use*, and is the *only Mucilage* that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1862

THE RAISBECK ELECTROTYPE CO., Electrotypers & Stereotypers,

24 and 26 VANDEWATER STREET.

Electrotypes Mounted on Wood or Metal.

EDWARD POSEN & CO.,

— MANUFACTURERS OF —

Albums & Leather Goods

OFFENBACH-ON-MAIN, (GERMANY),

(ESTABLISHED 1838).

Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

ENVELOPES,

✧ Cards ✧ and ✧ Cardboard, ✧

Ruled Business Headings in White & Colored Papers,

✧ NOVELTIES IN ADVERTISING CIRCULARS, ✧

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

ONE DOLLAR SAVED Is as Good as Two Earned.
Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

✧ ESTABLISHED 1814. ✧

J. S. ROCKWELL & Co.,

101 & 103 Duane Street, New York,

MANUFACTURERS AND IMPORTERS OF

EVERY VARIETY of SHEEP LEATHER

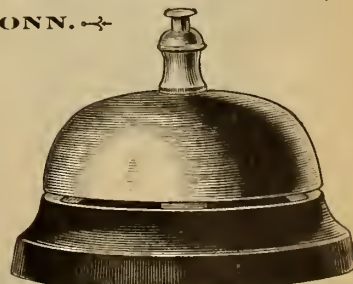
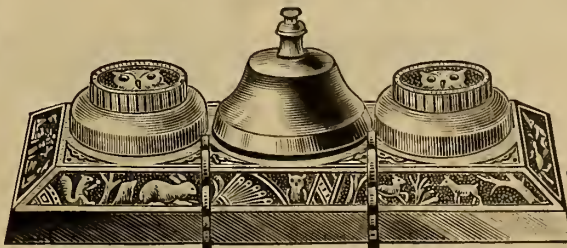
For Bookbinders, Pocketbook and Case Manufacturers, Etc., Etc.

RUSSIA LEATHER, CHAMOIS, AMERICAN RUSSIA.

— No. 18 High Street, Boston, Mass. —

THE BARTON BELL CO., MANUFACTURERS,

✧ EAST HAMPTON, CONN. ✧



Barton's Patent. Bell Inkstand. (Entirely New.)

Barton's Patent. No. 71, Call Bell.

SEND FOR NEW PRICE LIST AND DISCOUNT SHEET.

HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

L. L. BROWN PAPER COMPANY,

ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

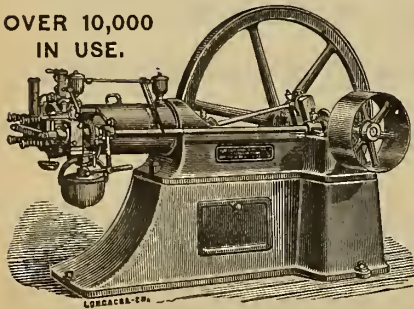
LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware-houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.
PHILADELPHIA, PA.

CHAS. T. BAKER.

GEO. M. HAYES.

BAKER & HAYES, Lithographic Publishers.

125 & 127 N. 4th St., Philadelphia, Pa., U. S. A.

ADVERTISING SPECIALTIES.

— OUR FIRST ISSUE NOW READY. —

THE * PRESIDENTIAL * CANDIDATES,

REPUBLICAN, DEMOCRATIC and GREENBACKS. Beautiful imitations of Photographs. Portraits absolutely correct. Two sizes—Card and Cabinet; suitable for albums or framing and advertising. The entire set (10 pieces), post-paid for 10 cents in stamps.

A FULL LINE OF ADVERTISING CARDS AND FOLDERS WILL BE READY IN A FEW DAYS.
ELEGANT
Send for samples of our FIVE ADVERTISING PICTURE BOOKS. The set by mail, post-paid, for 25 cents.

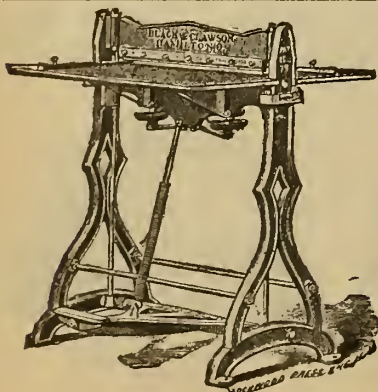
H. McALLASTER & CO., Cards and Novelties,

PUBLISHERS OF AND JOBBERS IN

Birthday, Bevel Edge and Folding Cards, Scrap Pictures,
Shape Novelties, Trade Cards, Etc.,

196 & 198 CLARK STREET, - - CHICAGO, ILL.

1,000 Shape Novelties in 20 to 50 designs assorted, from \$10 to \$45 per 1,000 net. Send for special illustrated circular. Illustrated Monthly Price List and Discounts to dealers on application.



THE BLACK & CLAWSON CO.'S

Improved Perforator

MADE IN THREE SIZES:

20 Inch, 24 Inch, and 28 Inch.

Descriptive Circular and Prices furnished on application to

THE BLACK & CLAWSON CO.,

Mention American Stationer.

Hamilton, Ohio.

Obituary.

DANIEL D. WHEDON.

The body of Daniel D. Whedon, brother of Charles A. Whedon, one of the firm of Wilkinson Brothers & Co., paper dealers and manufacturers, 72 and 74 Duane street, New York city, and son of the Rev. D. D. Whedon, of Sag Harbor, for many years the editor of the *Methodist Quarterly Review*, who mysteriously disappeared from his home in West Jersey street, Elizabeth, N. J., on Saturday morning last, was found on Tuesday night under a tree on Linden avenue, a few feet from Bayway, in that city, by the family coachman. A pistol-shot through the mouth and a four-barreled revolver with one chamber empty, lying by his side, told the tale. Mr. Whedon, with his wife and one child, a girl of five years, has been living in a large house in a pleasant part of West Jersey street, Elizabeth. For a year he has been out of business and in poor health. On Saturday morning he got up earlier than usual and sat upon the veranda. At breakfast his wife told him that she was going to the city to make some purchases and asked him if he was going. He usually went to his brother's office in the morning after his mail. He replied that his brother had asked him to go for a drive that evening, and that he thought he would not go to the city until late in the afternoon, and might stay with his brother all night. When Mrs. Whedon left he bade her good-bye. He was sitting in his dressing-gown and slippers on the veranda. The servant says she saw him looking at Mrs. Whedon till Mrs. Whedon disappeared down the street, and then he went into the house and to his room. The servant did not see him after that. Nobody appears to have seen him leave the house.

On Sunday night he had not returned, and Mrs. Whedon grew anxious. She found that a pistol which had for a long time lain in a bureau drawer in the house was gone. She informed Mr. Whedon in this city, and a general inquiry was made with the above result. He was salesman for his brother's firm for a number of years, and subsequently went in the paper-box business with his brother, A. S. Whedon, in Hudson street. Recently he had made arrangements to go into business in a Western town, but his ill-health and enforced idleness preyed on his mind and he of late has shown signs of mental aberration. Charles Whedon, of Wilkinson Brothers & Co., his brother, says: "He had plenty of money to live on, and if he had not his family are abundantly able to help him. We have looked over his letters, but find nothing significant in them. He has always been a quiet, home man, with no bad habits. We can only attribute his departure to a fit of temporary insanity, produced in some way by his ill-health. Last Wednesday he went to Ocean Grove with his family. Just after bathing, he complained of a severe pain in the back of his head." Mr. Whedon was thirty-seven years old, and his fellow clerks and employees speak very highly of him. When the body was found decomposition had set in and the dead man's features were scarcely recognizable. It is believed that he shot himself within half an hour

after Mrs. Whedon parted with him. Nearly \$100 in money was found upon him. His family relations have always been pleasant, and his wife is almost prostrated with shock.

The Rev. Dr. Whedon lies at the point of death at Sag Harbor, where another son lives. There is a fourth son in Florida.

Worcester Wisps.

[CORRESPONDENCE OF THE STATIONER.]

WORCESTER, Mass., August 20, 1884.

Stationers in this town are looking for a good fall trade, and report a fair amount of business for the season.

D. A. Davis, of Putnam, Davis & Co., has passed through a very severe sickness, but is now reported convalescent.

C. H. Bannister, the late ition to the same firm, returned on Tuesday after a short respite from business, bringing with him an armful of pond-lilies for the sick.

Sanford & Co. report a favorable condition of trade throughout the summer months, and predict a busy fall trade in staples. The system and general appearance of their store would be a "sample" for some of the "Knickerbockers" to imitate. Mr. Sanford finds a young lady a desirable acquisition to a book store.

C. B. Eaton & Co. are in the midst of preparation for a boom this fall in their specialties of papers, exhibiting samples suitable for the primmest "school marm" and the most piquant coquette. Mr. Eaton is one of a host of booksellers in this State who think that the free book law is not only a notable injustice to the trade, but that it will soon illustrate its impracticability, and finally show up as a "political grab." He has a well selected stock.

Edward Whitney, wholesale stationer, reports trade as being medium. With his new quarters he feels as if he had room to entertain and show a full line of specialties. W.

Among the out-of-town tradesmen in town during the past week were: Mr. Lewis, of the St. Louis Stationery and Book Company, St. Louis, Mo.; Mr. Reynolds, of Swinton & Reynolds, East Saginaw, Mich.; R. S. Wetmore, Selma, Ala.; Mr. Edmunds, of Edmunds & Co., Hagerstown, Md.; A. H. Smythe, Columbus, Ohio; Mr. Osborne, Burlington, Ia.; L. N. Brunsirving, New Orleans, La.; Charles Herzog, Memphis, Tenn.; A. H. Hawkes, Austin, Tex.; Clarke & Courts, Galveston, Tex.; Mr. Leybold, of New Orleans, La.; Mr. Kellum, Topeka, Kan.; D. S. Wright, of Clark & Co., Vicksburg, Miss.; Charles Stewart, of the Charles Stewart Paper Company, Cincinnati, Ohio; E. A. Phinney, Stillwater, Minn.

As ceremony is the invention of wise men to keep fools at a distance, so good breeding is an expedient to make fools and wise men equals.

Every man needs a true inward manhood. All the elements that are in us are insignificant except as they stand related to that.

E. G. LOCKE & CO.,

27 South Sixth Street, Philadelphia, Pa.

Glazed and Fancy Papers, Gold and Silver Papers, Relief and Sheet Pictures, Paper Laces, etc., etc.

Cards and Card Boards, Illuminated Birthday and Chromo Cards, etc.

PH. HAKE,

—MANUFACTURER OF—

Fine Envelopes, Papers,

AND WEDDING STATIONERY,

Cards and Card Board,

ORDERS OF DANCING,

Fancy and Bevel-Edge Cards.

MANUFACTORY AND WAREROOMS:

62, 64, 66 & 68 Ann, and 151 & 155 William St.,

NEW YORK.

Headquarters for Every Article Named Above.

J. L. SHOEMAKER & CO.,

—PHILADELPHIA, PA.—

—MANUFACTURERS OF—

Book, Bag and Pocket Book Leathers.

Specialty—BOOK ROANS OF THE VERY FINEST QUALITY.

SEND FOR SAMPLES.

ALL BOOKBINDERS' REQUISITES.

SCHOOL STATIONERY.

CHARLES J. COHEN,

Importer and Manufacturing Stationer,

505 CHESTNUT ST., PHILADELPHIA.



NOVELTIES IN SCHOOL STATIONERY.

PENCIL WRITING SETS, SCHOOL COMPANIONS,
COMPOSITION AND EXERCISE BOOKS,
SLATE PENCILS, PLAIN AND FANCY,
SCHOOL INKS, ARNOLD'S WRITING FLUID,
HOME MILLS PAPERS, KENT MILLS PAPERS,
"ZENITH" ENVELOPES.

No. 52 Envelope Price-List, and No. 53 School and Staple Stationery Price-List, just issued, mailed to the Trade on application.

J. Q. PREBLE & CO.

Nos. 54 & 56 Franklin and 77 White Sts., New York,

MANUFACTURERS OF

Blank Books, Envelopes, Writing Papers,

AND A FULL LINE OF PAPETERIES.



Sole Proprietors, J. Q. PREBLE & CO.

The above superior brand of LINEN WRITING PAPER is offered to the Trade in the various sizes and weights of Folios to suit the requirements of PRINTERS and LITHOGRAPHERS, and put up in QUARTER REAM BOXES, elegantly banded and labeled for the FASHIONABLE STATIONERY TRADE.

WARD & GAY

—♦♦♦ OFFER ♦♦♦—

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It writes and shades with one stroke.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

**JOSEPH GILLOTT'S STEEL PENS.**

Sold by all Dealers throughout the World.
Gold Medal Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.



— SOLE AGENTS FOR THE CELEBRATED —

WASHINGTON MEDALLION PENS.

J. Q. PREBLE & CO.,

Nos. 54 & 56 FRANKLIN and 77 WHITE STREETS, NEW YORK.

Wood Binding for Books.

A wood binding for books is intended specially for the cover-binding for large and heavy blank-books which are to be preserved for a long period of time; but it is not confined thereto, as it may be found useful to apply the invention in cover-binding other descriptions of books.

The binding comprises a wood back, wood side cover-pieces, a leather or other flexible hinge, made and applied to a blank or other book, as follows: The blank-book side cover-boards may be made of solid strips of wood, grooved and tongued and more or less wide, as may be found necessary to secure strong, durable and straight side cover-boards. These strips are firmly united and glued together; but previously thereto those which form the back-edges of the cover-boards are rabbeted so as to form broad recesses on the under side of the cover-boards at the back edges. At these recessed portions strips about one-third the thickness of the cover-boards, and having rabbets cut upon them, are employed so as to partly fill the recesses and form grooves in the back edges of the side cover-boards. The grooves thus formed provide room and serve as receptacles for the strip of fly-leaf with bands and straps of the book proper, and for the strip of leather which forms the hinge-joint of the cover of the book. The rabbets on the back edges of the cover-boards may be deep enough to permit of the rabbets on the strips being dispensed with, in which case the strips would be alike on both surfaces, and the deep rabbets may be as wide as desired.

The back of the cover is made or turned out of a solid piece of wood, of required size, by giving it a concavo-convex form, and shaping it on its convex surface with segmental ornamental protection and wearing-hubs, separated by less extended convex portions of the back, upon which latter portions highly-finished paper or other material with the usual words and numbers for blank books is pasted. On the concave side of the wood back the piece of leather which forms the hinge along the whole length of the back is securely fastened. This piece of leather has its ends turned in and secured to the back, and covered by the metal cap-like tips, and it is wide enough to have its edges extend considerably beyond the side edges of the back, and thereby hang over the edges to form the hinge of the cover. The back may be strengthened or stiffened for large books by a piece of pasteboard molded to the form of the concave of the back, and glued on the bent concave surface of the piece of leather forming the hinge. The side cover-pieces and the back, constructed as described, may be provided with cap-like tips of metal, which are applied on the upper and lower ends of the back.

To employ the cover described for binding a blank or other book, it is only necessary to make the book proper ready to receive the cover, and to do this the leaves of the book are trimmed and rounded, and upon the back edges of the leaves bands and straps are applied in the usual manner. The straps lap over on each side cover-piece of a book about

two inches, and are glued down on the outside fly-leaf strip, which is cut off about even with the straps. The straps and fly-leaf strips of the book proper thus prepared would, under the old style of binding be glued under the unpasted portion of the top layer of the three-ply pasteboard side cover-piece and after the side cover-boards are on the book the spring back made of pasteboard would be fastened to the book with two strips of paper across the back and glued down to the side cover-boards, this being done simply to keep the back in place. Next, the raised hubs made of leather or straw-board, would be glued on the back in their proper places, and the leather covering for the foundation work comprising the back and side cover-boards would be supplied with paste and drawn over the sides and edges of the foundation, and the edges of the leather turned in; and, finally, the book would be pressed and then finished on its sides and back with gold and blank rolling; but with this wood cover no leather with which to cover the foundation-work is necessary, and the back is put on first. This is done by applying glue to the extensions of the leather forming the hinge-joint and fastening these extensions to and on top of the straps, bands and strip of the fly-leaf. Next the wood side cover-boards are put on, the strips of wood, to partly fill out the recesses and to form the grooves, being laid in their places on the boards and held there by gluing strips of paper to the boards and strips of wood. The strips of paper form temporary hinges, and they are removed after the boards are fastened. The wooden strips are now raised and glue applied to them and to the recessed portions of the side cover-boards, and just before again lowering the wood strips, the fly-leaf strips, with bands and straps, and the extension edges of the leather forming the hinge, are placed in the recesses. The wood strips are then lowered, and by pressure the whole are brought together and firmly fastened by the glue when it becomes set. The metal tips may now be applied, and by their extending some distance over the out and in side of the back, and being riveted, they help to strengthen the back, while they prevent any possibility of the leather hinge or leather and filling separating from the wood back.

This wood cover is said to make a very cheap yet elegant and durable ready-made book-cover, comprising, in the main, three portions—viz.: one back and two side cover-boards—provided with fastening-strips, and along with these parts may be provided the leather piece forming a hinge, and the metal cap-like tips and the ready-made cover may be of the very finest wood finish, either of inlaid, mosaic, or plain construction, and it may have ornamentations in form of projecting hubs turned on its back, in its manufacture.

The cover will also be very durable, and, as the wearing-hubs on its back are not covered with leather, the finish of the book will not soon become impaired, and if it does it can be redressed and varnished at slight expense.

Instead of gluing the wood strips in position upon the hinge-piece bands and straps and the side cover-boards, screws, clamps, or other fastenings might be adopted; and instead of

having the board back strengthened or filled with pasteboard, rabbets may be formed in the concave surface of the back at the edges, and a concavo-convex metal lining may be provided having hooking-flanges on its ends.

To such flanges leather pieces forming hinges may be fastened, and the whole—back, lining, and leathers—united by any suitable fastening. When the metal lining is in position, its hooks will occupy the rabbets.

After a visit to some of the Alaska glaciers, Thomas Meehan states that beneath the Muir glacier, said to be four hundred miles long, flows a rapid torrent, which he estimates to be one hundred feet wide and four feet in average depth, and which runs summer and winter without interruption. At its termination the glacier hangs over the sea, and gives off icebergs. Mr. Meehan remarks that the

great ice sheets have their lakes, rapids, waterfalls, hills and valleys; that the waterways change their courses at times through the melting, and that melting progresses freely in the sun's rays, but not in the shade.

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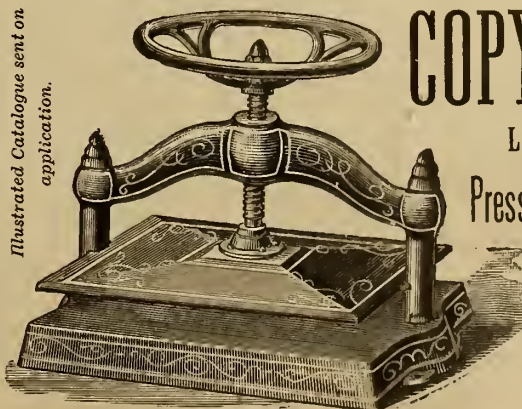
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Cincinnati, Ohio.

FIRST AWARD at Chicago Railway
Exposition, 1883.

Trade Items.

P. Messick's paper storehouse, at Chatham, Columbia County, N. Y., was burned on Friday. The loss on paper and building is \$10,000; partially insured.

The National Publishing Company, Philadelphia, has issued some very handsome bible designs and side dies during the spring, and is prepared to promptly fill all orders received.

Ives, Blakeslee & Co., 297 Broadway, New York, have just issued a new illustrated catalogue and price-list of toys and mechanical novelties. This firm gives special attention to export orders.

George H. Davis, managing clerk of J. H. Bufford's Sons, left town this week to take a much needed vacation. Mr. Davis recently had the misfortune to lose his son, a bright little fellow, two and a half years old. The sympathy of the trade is extended to him.

E. P. Donnell & Co., Chicago, have begun a suit against Fred. Phillipi, of St. Louis, for an infringement of their patent on foot-power perforating machines. They give notice that they will hold all persons using such infringing machines responsible for damages. They invite the attention of the trade to the perforating machine which is advertised in another column of THE STATIONER.

Mr. Hayes, of the firm of Baker & Hayes, Philadelphia, came back this week from a Western trip, during which he was introducing his campaign cards. The demand for these cards is increasing every day. Mr. Hayes has received from his friends among the artists of Philadelphia a splendid album richly bound, on which are to be found all of the drawings and paintings offered to him two months ago when he left the firm of Sinclair & Co.

Joseph R. Folsom, until lately a member of the firm of G. P. Putnam's Sons, will hereafter be associated with the publishers of the *American Agriculturist*, in advancing the interests of that journal, and more especially in enlarging the number, and pushing the sales of its already large list of publications. Mr. Folsom is a graduate of the Sheffield Scientific School of Yale College, and is said to be by travel, study, and business experience peculiarly fitted for this field of labor.

Among the many novelties which C. F. Rumpp, Philadelphia, has produced for the coming holiday season, tourist's writing and traveling dressing-cases are worthy of particular note. In these, Mr. Rumpp displays an extraordinary varied line of cases most practically arranged and fitted with superior articles. One case which will attract considerable attention is the patent English "compact pocket dressing-case," of which Mr. Rumpp has the sole control. This contains a razor-strop, a patent compact razor, a tube of shaving cream, a comb and mirror, all this in a case measuring only $4\frac{1}{4} \times 1\frac{1}{2} = 1\frac{1}{4}$. For tourists this case is unexcelled, as every article contained in the case is equal in quality and usefulness to those of any case in the market. Mr. Rumpp has all of his men on the road now and expects to be kept quite busy during the coming season.

Henry Levy & Son are adding novelties every week to their stock of fall goods. The latest things shown are bouquets of artificial flowers in imitation china vases. These come in sets and separately. They are very attractive as well as reasonable in price. There are also a large assortment of ormolu gilt goods, such as pin and watch trays, odor stands, card-receivers, puff-boxes; also a variety of articles, including inkstands, paper-knives, calendars, &c., made from a species of wood which closely imitates ivory. The designs of these goods are really novel and pretty, and the whole line is composed of the newest things attainable both in this country and Europe.

The Tower Manufacturing Company has one of the largest and most complete lines of school bags in the market. It manufactures a special line of canvas and oil-cloth bags and constantly keeps on hand a great variety of hemp bags, plain, and with red and blue stripes, waterproof bags, enamel oil-cloth bags, open work bags, also seamless bags and German and Scotch hemp goods. The company is now offering the trade a line of imported scrap albums, ranging in price from \$1 to \$7 per dozen; also a line of imported inks in fancy bottles.

Selchow & Richter are showing the trade some novelties in iron toy-banks. They are called, respectively, the "Humpty Dumpty," "Punch and Judy," "Baby Mine," "Shamrock," "Rooster," and "Combination Safe" banks. The firm is also introducing a new toy consisting of a wagon which, when in motion, causes two negro clowns to swing themselves over a trapeze bar.

In the suit of Robert Hoe & Co. against Knapp and others, involving the validity of patents for a newspaper folding machine, it has been held by Judge Blodget, of Chicago, Ill., that the defendants were infringers, and they were given time to fill a \$10,000 bond to pay damages. In the event this bond is not filed an injunction will be issued.

C. M. Ward left this week on a flying business trip to Worcester, Springfield and other points in Massachusetts. He will thoroughly show up the goods of the Cincinnati Paper Novelty Company and Globe Files Company and will undoubtedly bring back a budget of orders.

Marcus Ward & Co., Limited, have issued a new "Forget-Me-Not" birthday book. It is bound in blue cloth with gilt decorations and fancy end-papers, and contains a registry for birthdays and anniversaries, together with selections from the standard poets.

The September number of the "Magazine of Art" (Cassell & Co., Limited), justifies its publication. The usual amplitude of illustration is to be found in this number. "The Inns of Chancery," "Old Church Plate," and other interesting illustrated articles are to be found in this issue.

The Clasp Envelope Company, 34 West Broadway, has a new price-list of its sample mailing envelopes. These convenient articles can be had at reduced prices.

J. B. Lippincott & Co.'s September classified catalogue of publications and importations is ready for the trade. It is very full and comprehensive.

Vanderbilt Brothers, 2 Lisenard street, are sole agents for the "ready blotter," illustrated in another column. They also manufacture and carry stock of desk pincushions, pin cups, pen cleaners, &c.

Evans, Plummer & Co., 57 Beekman street, have lately issued price-lists of Christmas souvenirs and novelties, New Year calling, mailing and reception cards, &c. The excellent quality of the goods handled by this house is well known, and dealers should send for the price-lists.

Whiting's "Standard" writing papers are the *sine qua non* of fashionable correspondence. They are made from clean, pure stock and are attractively put up in neat boxes with envelopes to match. The line comprises two tints—"ancient cream" and "ancient azure"—and two surfaces—"mill rolled" and "double glazed." Those who haven't got these papers in stock should try them.

The Carson & Brown Company, Dalton, Mass., has got out a handsome sample book of its elegant linen ledger papers, bearing the "Old Berkshire Mills" water-mark. The book has a handsomely engraved cover, illustrating the "Old Berkshire Mills," and remarkable flowing artesian well, which the company recently completed. The trade should send for this sample-book at once.

Phil. Hake anticipates a brisk demand for his star beveled-edge visiting cards, judging from the numerous orders he has received since their introduction. They are an entirely new thing, and as such will be appreciated by the trade everywhere. The demand for Mr. Hake's line of Christmas cards and novelties has grown so rapidly within the past week or two that he has been obliged to call in his traveling salesmen, George A. Raisbeck, George W. Knott and Charles H. Wright to attend to orders, and hence his salesroom just now presents a scene of unusual activity.

The Silicate Book Slate Company has improved its pocket-book slate by the attachment of a new combination lock, by which means memoranda, letters, &c., which the article may contain, are almost as secure from prying eyes as if they were locked in the drawer of a desk, for the reason that no one can open the book except the person carrying the combination. This is an improvement which will completely do away with the annoyance which meddlesome wives and children are apt to give when exercising an improper degree of inquisitiveness as to the contents of papa's pockets. The locks can also be attached to pocket-books. They are the invention of a member of the company, which has, perhaps, the greatest variety of book-slates now in the market.

Advice is like snow—the softer it falls, the longer it dwells upon, and the deeper it sinks into the mind.

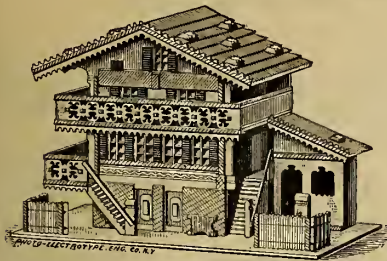
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The NOVELTY Paper Fastener.

(Patented in Europe and America.)

Drives and Clinches a Staple or
Suspension Ring at a
Single Blow.

For Fastening Papers, Binding
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Pamphlets, &c., &c., with 400 Steel
Staples and 50 Steel Suspension
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Sample by mail, all complete,
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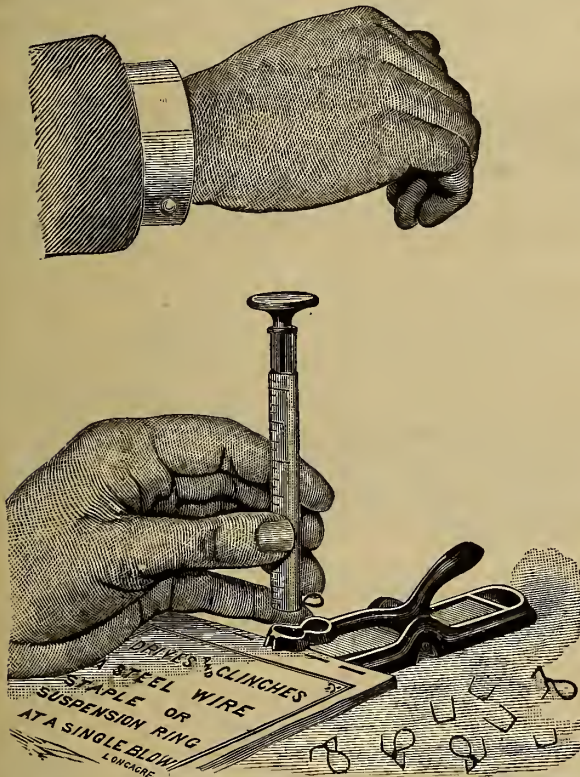
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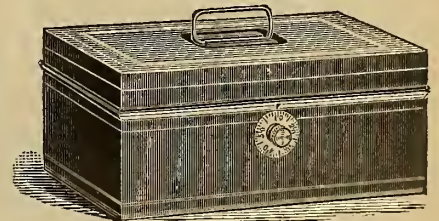
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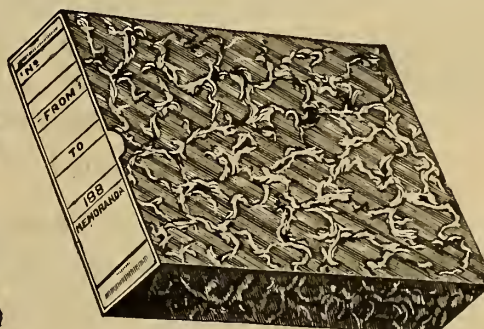
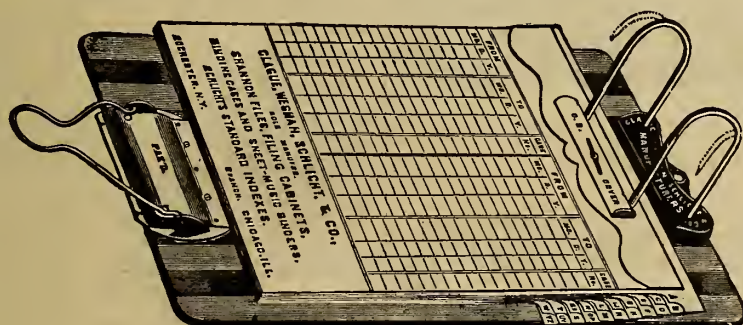
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Duplex Bronzing and Embossing Process.

This invention relates to the art of bronze embossing; and it consists of a new method of producing such work whereby perfect effects are obtained in a simple manner and at a low cost. This is done by making use of two qualities of size and applying the bronze or dry color to the paper, &c., at the time and during the process of embossing; and in combination with the process of embossing and bronzing at one operation, bronzing on the flat surface of the paper, &c. The size for the flat bronzing is laid by the surface type or die which lays the size for the embossed portion of the die.

The first part of the process consists in printing on the part of the paper, &c., to be embossed an ordinary oil or varnish size by means of a surface-type or relief-die corresponding in form to the contour of the embossing-die.

The second part consists in applying to the embossing-die a water-size having little adhesiveness in comparison with that of the oil or varnish size, then applying the bronze or dry color to the dye, and wiping off the surplus water-size and bronze or dry color from the flat surface thereof, leaving the bronze or dry color in the intaglio, and completing the process by embossing the part of the paper, &c., on which the oil or varnish size is printed before the same becomes dry. The oil or varnish size takes out of the embossing-die all the bronze or dry color at the time the surface of the sized paper comes in contact with the intaglio surface of the die, by reason of the oil or varnish size on the paper having more adhesiveness than the water-size on the die. By this means, the whole of the embossed surface of the paper, &c., is covered with the bronze or dry color, and all danger of breaks or cracks in the bronzed surface is avoided, which imperfections often occur in this class of work done by the ordinary process, in which the bronze is applied first to the paper and the embossing afterward performed. This old process limits the amount of relief which can be given to the paper, whereas by this process any amount of relief the paper, &c., will stand may be given to it without any fear of imperfections in the bronzed or colored surface. Besides, the bronze or dry color has a much better effect applied to the paper as it is embossed than when it is applied thereto before the embossing process; and should any of the size on the paper extend beyond the outline of the embossing-die none of the bronze or dry color adheres to this part of the size, and a size the color of the tint of the paper is used, so that any imperfections of register are not seen.

In combining flat bronzing or coloring with the embossed bronzing or coloring process, the size for the flat bronzing or coloring is printed on the paper by the surface type or die, and the bronze or dry color applied in the ordinary way to the flat-sized surfaces after the raised portions of the design are bronzed and embossed, as before described. Two or more colors may thus be used in one

design, and, if desired, colors may be printed on the paper, &c., before the oil or varnish size is applied thereto, to form parts of the general design, so as to produce varied and pleasing effects, it being understood that such color or colors printed or parts to be bronzed in the flat are not acted on by the embossing-die.

A great advantage of the process is the speed at which this class of work in its most perfect form may be executed, as the printing of the oil or varnish size on the paper, &c., is done on an ordinary printing-press, and the bronze-embossing process performed while this part of the process progresses, before the oil or varnish size sets on the paper, so that the various operations of the complete process are performed simultaneously, enabling a job to be run off with great facility.

In some cases water alone is used in the die, as all that is necessary is to cause the bronze or dry color to adhere to the die sufficiently long to enable the embossing process to be performed. Any suitable sizes may be used on the paper and die, the only necessary conditions being that the size applied to the paper shall be more adhesive than that applied to the die, so that the paper-size shall take all the bronze or dry color from the die-size.

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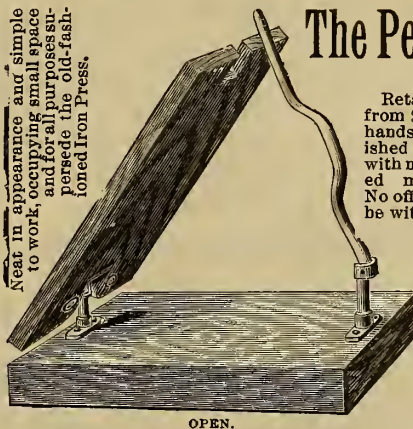


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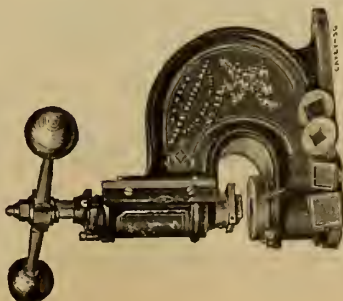
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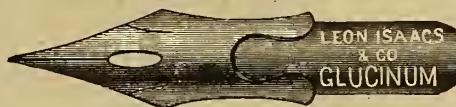
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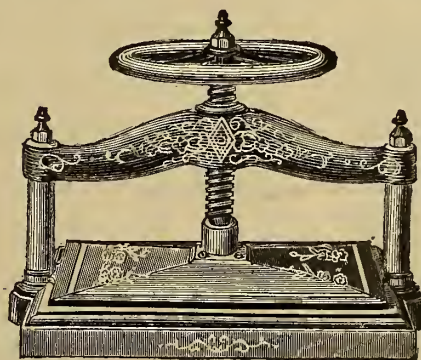
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VOL. XVI.---NO. 9.

NEW YORK, AUGUST 28, 1884.

WHOLE NO. 479.

Correspondence.

CINCINNATI NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, Ohio, August 26, 1884.

It is only by experience that we really learn things, and that experience must be often repeated to make strong impressions. The people of this locality have in this manner just now learned the value of rain, and their utter helplessness when it is withheld. Three days ago the earth was parched, vegetation was checked, in many cases dying; no end of troubles and inconveniences, not to say positive losses, were looming up before the people. Farmers found their cattle starving on pastures where they should have been fattening; streams, wells and cisterns were drying up; corn, tobacco, potatoes, tomatoes, melons, every growing thing gasped for life. The common, every-day phenomenon of rain it was found was a mighty useful and necessary thing, and when it came there was general rejoicing. There have been two droughts throughout this region this summer, each of about three weeks duration. The result does not affect wheat, oats nor hay, but it does seriously affect corn, potatoes, tobacco and all late vegetables. The effect must be felt in the general channels of trade and hence it must touch the stationers. Therefore has this reference been made to the subject.

With this preface, it is a natural sequence to say "business is dull." Why should it not be? This is the Presidential year, and many buyers refrain from making investments, because they imagine there will be tight times if the other man is elected. There is very generally a tendency to caution in all lines of business. The drought, as already noted, must make many farmers look more than once into their cash-box before taking out money to buy anything beyond necessities.

There is, besides, a local reason for dullness here in many lines of business. It is the approaching Industrial Exposition, which begins on September 3 and continues a month. During its continuance all of the railroads leading into Cincinnati give reduced rates of fare. This has been the rule so long that it is well understood, and everybody contemplating a

visit to Cincinnati postpones it until cheap rates can be had. Such a state of affairs affects July and August unfavorably, but it tends to make September a rushing month.

With all of these forces at work it is not strange that Cincinnati dealers should say that business is dull. But they are not alarmed; they look for an early resumption; some of them are taking advantage of the prices to buy largely of staple goods, feeling sure that they cannot decline further; others observe a rule of business discretion, to keep full stocks, especially in dull times, so as to catch what trade offers.

Among the marks of life in the trade is the fact that W. B. Carpenter & Co. are preparing a catalogue of goods in their line, and they request electrotypes from those having them, for use in the publication.

This firm has also recently added to its manufacturing department several of Blackhall's inventions, including a lapper for ruling, a double-combination striker, a perforator and a new marking device. The Ohio Publishing Company and Webb & Sons have also put in some of these machines.

The traveling men who have recently visited this city are: S. A. Lipman, of Boorum & Pease, New York; J. Aikenhead, for John Gibson, New York; G. B. Walker, of H. L. Judd & Co., New York; R. McFeeters, New York; Alfred A. Goldschmidt, New York; Franklin Allen, with Ideal Pen Company, New York; A. Janitz, with Peters Brothers, New York; James I. Watkins, New York; M. Greenwood, with A. & J. Wallach, New York; E. Gage, with Holway, Wright & Rech, New York.

PRINCE WILLIAM.

WASHINGTON NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

WASHINGTON, D. C., August 26, 1884.

As the political pot begins to boil the scum rises to the surface, and at present the people of Washington, in common with the folks in other parts of the country, are busy trying to pick out something good for their favorite candidate from the great mass of vile stuff that is just now floating around under the noses of indignant Democrats and disgusted Republicans. The condition of things in the political world has not as yet disturbed the

business or trade of the capital, and as far as can be seen, events in this part of the commercial world are commonplace and uninteresting. Nothing has occurred worth a chronicle since the fraudulent envelope contracts of New England were exposed. Postmaster-General Gresham issued an order last Thursday, the 21st inst., annulling the contracts of P. P. Kellogg, of Springfield, Mass. This action, on the part of the Postmaster-General came about in this way: Many complaints have been coming in to the officials of the Post-office Department that the envelopes furnished by P. P. Kellogg and the National Papeterie Company, of Springfield, Mass., were not up to the contract grade. In order to get at the truth of these statements, the Postmaster-General had a test of the paper made and found that the goods delivered were not what they should be in strength and quality. Having established the fact that there was something crooked, he, in company with his third assistant, General Hazen, made a trip to the cities of Hartford and New Haven, where the envelopes and paper were manufactured. The result of this trip is best explained in the statement just made in reference to the cutting off of Mr. Kellogg from the department's pay-roll. Kellogg had the contract for supplying official envelopes, register packages, tags and dead-letter envelopes. The contract was awarded him at the beginning of the current fiscal year, for which he was to receive from the groaning vaults of Uncle Sam the sum of \$80,000. The Post-office officials say that the envelopes did not come up to the grade contracted for; hence, the order. Other proposals will be soon forthcoming, and it is hoped that the next man who gets a whack will not try to do the grand thing right at the start, but go it easy and get rich slowly but surely. Some Frenchman said that "experience to some people was like the stern lights to a ship, it only illuminated the track over which they passed," and this truism I present to the successor of the late contractors.

While I am on Post-office subjects I will state for the benefit of some ambitious firm or individual that there is a chance for a good map maker to exchange his wares for some of the government's money, provided he can make as good post-route maps and as cheaply as Julius Bien, of New York. This gentleman

had the contract last year, and was this year the only bidder.

The great holiday month is near its end and now the school-boy and the school-girl are beginning to get their traps in readiness for the winter's work in the schoolroom. The Washington school-houses have all been overhauled and put in order, and teachers as well as superintendent and members of the board are getting ready for the work so close at hand. The schools open on Monday, the 15th of September, and as there are usually about one thousand new scholars every year, it will necessarily entail a good deal of work for the first two or three days to distribute and arrange this young army of wickedness. There are five hundred and fifty-five school teachers employed in the public schools of Washington, thirty-three employed in the Normal and High schools, and five hundred and fifty-two in the Elementary schools. The rapid growth of the public schools here may be easily noted when it is remembered that twelve years ago there were only one hundred and thirty-eight teachers in the employment of the district government. These facts are, of course, interesting to the stationery trade, and the bookseller well may rejoice when he is shown the improvement and progress in the educational matters of any locality. The text-books will remain the same, with the exception of the copy-books and the Fourth and Fifth Readers. This beginning of the scholastic year adds a little more life to the dull trade in the stationer's line, and in a few days the spry clerk who has all the summer been sitting in the back part of the store on the sharp edge of the step-ladder reading *Puck* and other such trash, will have to get up and dust around lively in hunting the "jog-fries, histries," &c., demanded by the imperious citizen in his short-clothes.

There is a little snarl here over the district printing contract. Gibson Brothers claim that they have not been fairly treated by the District Commissioners, in view of the fact that, while they were the lowest bidders for twenty out of twenty-four items, and a tie on the two principal items with another firm, the contract for the two items on which they were tied was awarded to the other firm. As these two items were the heaviest and most important of the printing for the year, having more extras than all the other items combined, the Gibson Brothers felt aggrieved, and intimated to the Commissioners that, as their good name had been impugned in not awarding them the whole contract, they would like to know why they had been discriminated against. Gibson Brothers say they never received any reply from the mighty rulers of the district, and that the first thing on the subject which they saw was a notice in the Baltimore *Sun* that the contract had been awarded to the firm of Judd & Detweiler. The Gibson folks claim that they have been treated in a very unfair manner, and do not hesitate to say that they are convinced the contract was awarded to Judd & Detweiler for obvious reasons, which newspapers would decline to publish. These contracts embrace the printing for the various departments of the district government—health, police schools &c.

The summer just drawing to a close has been one of the most agreeable in temperature for the past thirteen years, according to record at the signal office in this city. The present month has been unusually pleasant, and there has been no very hot day or night since the earthquake shook up the country. Whether this phenomenal weather for such a month as August is due to sun-spots, earthquakes, or meteors flying around loose, it is for scientists to determine, the common people being satisfied to take the weather just as it comes without asking for any explanations. Yesterday afternoon, while a cool wind made walking something less than a burden, your correspondent went forth in search of an item or two of interest to the trade. At Easton & Rupp's, on the Avenue, the junior member of this firm was found basking himself in the vicinity of big piles of paper and blank-books, and he relieved his mind by telling the inquirer after truth that things were very dull, and that there was very little doing in the paper trade; but as the people who had fled to the wilds of the mosquito would be soon coming back, he hoped for a stirring up. Mr. Davis, representing the firm of M. A. Reay & Co., was ably assisting Mr. Rupp in the basking business on the occasion of my call, and he also informed me that in his travels he had found it very quiet, and that he proposed to "shake off" the attractions of Washington on the morrow.

At Robert Beall's, at the other end of the famous thoroughfare, there was found the same sabbath quiet and easy, contented feeling. Just at this time there seems to be a slight demand for books on political economy and such kindred subjects, and as Mr. Beall has a fine assortment of all such works, he is daily doing what he can to set the people straight on the tariff question. I inquired if the folks hereabouts were buying many lives of the candidates (being attracted by a gorgeous-looking copy of the life of John A. Logan), and I was told that it was foolishness for book-makers to send such reading matter to Washington, there being no demand for them. This is true, because the citizens of Washington are too well acquainted with most of the public men to need any glowing information about the same doctored for campaign purposes.

Stepping into the large and airy quarters of Ballantyne's, on Seventh street, the clerks were seen skipping here and there busy in arranging for the school-book trade, which is about to commence. Mr. Ballantyne has the contract for this year and will in a few days be quite busy in attending to this very exacting and almost profitless business. The same news was here obtained in regard to the status of trade which has been found at other places.

On my return up town I stopped for a moment in Brentano's, Chapman's and Whitaker's. At the former place there was very little doing, but there was present a very distinguished customer in the person of Gen. Joseph E. Johnson, late of the Confederacy. The old gentleman is very gray and his military eye has grown a little dim, but with these slight exceptions he is the same erect, dignified soldier who once led the armies of the rebellion.

Among those who have been so fortunate as

to get within the beautiful precincts of this city during the past week or two may be mentioned Remsen Darling, with Evans, Plummer & Co.; A. J. Schad, of the well-known house of Daniel Slote & Co., and J. C. Blair, of Huntington, Pa. BEN.

BOSTON PARAGRAPHS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, August 26, 1884.

There is possibly no section of this glorious country that can produce such a grand variety of weather as New England. Not content with the regular four yearly seasons of spring, summer, autumn and winter, we must have all of the sudden changes crowded upon us within a week.

In my last report I noted the fact, that the thermometer marked 96°, and in view of the scorching hot weather, the good people of the "Hub" were gathering up their summer dusts and betaking themselves to seaside and mountain resorts. Well, they are all coming back again for their overcoats, as the thermometer got down to 28°. That is a pretty big drop for a week and especially for a week in August.

A heavy white frost is reported from many districts in this section, which has done no small amount of damage to the crops of vegetables and buckwheat.

The poor farmer is having a sad time this year. No summer boarders and now the crops ruined. First, an earthquake shakes everything by the roots and then Jack Frost rolls over the stalks. Truly, does the country need a change? Ben Butler has said it, and Ben offers himself to the country as the healing "balm of Gilead."

The several town school committees throughout the State, acting under authority of the "Free text-book" law, are actively engaged in purchasing supplies for the scholastic term, which opens about the first week in September. Though in some respects the law is a good one, complaints are numerous, not only from retail dealers and jobbers but also from committee men, who are daily besieged by persistent drummers.

The profits of the hundreds of petty dealers throughout the State are cut short, while the jobbers are forced to compete with manufacturers and publishers, which results in a slaughtering of rates. And all the while the committee man groans under the weight of samples he is forced to secrete about his clothing.

Pencils of every make show their protruding ends from vest pockets; pens by the quart fill the secret recesses of his pantaloons; the corner of his coat is weighted down with innumerable samples of ink, and his arms are loaded with various publications. At his leisure he must examine into the merits of these supplies, compare price-lists and place orders where goods can be bought the cheapest. And all the while the eye of the local taxpayer is upon him.

Verily, the way of the school-committee man is hard. He serves without pay and for

(Continued on page 232.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 88 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

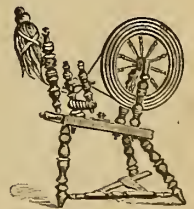
Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

(Continued from page 280.)

the honor and glory of his country. Let us not begrudge him his free samples of stationery—enough for a year's supply. Is not the laborer worthy of his hire? Butler has said it.

Outside of the furnishing of school supplies very little trade in the stationery line is doing. Jobbers are stocking up, but country buyers are not yet ordering. Next month some little movement is expected.

Carroll W. Clark, one of our leading jobbers of schoolroom furnishings, has, notwithstanding the severe competition in his line, enjoyed a very large share of school patronage. His artificial stone slating, for covering blackboards, is being quite generally introduced into the schoolrooms of the State.

King & Merrill are supplying the schools with some lines of goods. Large orders were secured for King's "Harvard" pencils and "Nonpareil" pens.

The Heath Letter-File and Index Company has removed from High street to 395 Washington street, a more convenient location. This new office places the company in the midst of the stationery trade, and gives greater facilities for the quick filling of orders.

The Thorp Manufacturing Company reports that its new line of autograph albums and scrap-books is being very well received by the trade, and that orders are being numerous booked. This house is making arrangements for a big fall trade. As illustrative of the demand for the "Longfellow" and "Hour" autograph albums, it is cited that several Western jobbers who placed their orders some time ago for such quantities as were thought to be sufficient for their local trade, have since then duplicated their orders. In one case the *third* order has been booked from the same house, and from another a *fifth* order has been received. This shows that the trade generally are buying largely of these autograph albums, and that jobbers have no trouble in closing out stocks.

When the holiday trade opens and the retailers display these beautiful and artistic albums upon their counters, they will realize the value of these albums as salable novelties.

A. H. Abbott, of Chicago, and H. D. Cutler, of Kansas City, spent a few days of last week in the city in the interest of trade. They favored the Stationers and Printers' Exchange with a visit, where they registered.

A. L. D.

LAKESIDE LOCALS.

[FROM OUR REGULAR CORRESPONDENT.]

CHICAGO, August 25, 1884.

The political campaign was very auspiciously opened here in the form of a public reception tendered General Logan last Saturday night, on the occasion of his return home to Chicago after a tour through New York and Michigan.

A marked feature of the demonstration was the torchlight procession, fully two miles long. It was a solid phalanx which moved, when it did move, like a flowing river, whose source was lost in the distance, and whose current poured into a sea sparkling with stars, comets and constellations of red, white and blue.

Such was the grand effect of the pyrotechnic display which led the almost endless column.

The demonstration was not entirely political, but largely social. The sidewalks were crowded with men and women, and the private residences were like so many club-houses, gay with lanterns and crowded with guests of both sexes.

What a magnificent advertisement!

That brings to mind the prince of advertisers, P. T. Barnum, who, as everyone in Chicago knows, will pay us his usual visit next week, and who, thanks to his great reputation, built up by his judicious advertising which he is not only continuing but increasing to gigantic proportions, will depart with a great deal of Chicago's hard-earned wealth. Barnum was, no doubt, when very young, made familiar with the old nursery rhyme:

There was a man in our town,
Who thought him wondrous wise;
He swore by all the fabled gods
He'd never advertise.
His goods were advertised at last,
And thereby hangs a tale,
The ad. was set in nonpareil,
And headed "Sheriff's Sale."

Chicagoans have been experiencing a short hot spell this month, which seems to knock all the animation and life out of business; but a visit around the leading houses will reveal to view active preparations for a busy season to come—in fact, they all expect it.

John Norris, who succeeded Culver, Page, Hoyne & Co. nearly a year ago, seems to be generally satisfied with business. "Rather dull," he said, "but no duller than usual at this time of year—that is, judging by the reports of my employees, for, you know, I haven't been through a full season yet."

The Skeen & Stuart Stationery Company is doing a fair summer business; the manufacturing business, done mostly on orders, has been moderately large, although, as a representative of the house remarked, "not bringing in much money."

H. H. Hoffman, the blank-book manufacturer, complains of the dullness of the season, but he consoles himself with the fact that he is able to keep his full force of factory hands running. Mr. Hoffman prophesies big things for the fall and winter.

Edward Lovejoy, the veteran stationer, was visited this week in his cozy quarters on State street. Mr. Lovejoy has given up the main branch of the stationery business, and attends merely to fancy cards, picture-frames, &c. He is supplying a regular patronage, and is doing a very good business without relying on transient trade.

Of all contented merchants, W. H. Redington, secretary of the Sanford Manufacturing Company, seems the most so. He reports business in inks and mucilage as far exceeding his expectations this summer. It might be well to note that the Sanford Manufacturing Company advertises regularly in THE STATIONER. The company has a novelty in the shape of a mucilage bottle, a description of which, with cuts, will appear in the columns of THE STATIONER.

The well-known firm of Pierce & Snyder has been succeeded by Gerald Pierce & Co., who, in addition to their literary and dramatic

emporium, will add a stationery department, which promises to do a thriving business.

From the latest statistics gathered by the employees in the office of the tenement and factory inspectors, it appears that there are at the present day 32,000 firms doing business in Chicago in about 600 distinct lines. Among these, 125 firms are booksellers and stationers, 230 are job printers and 260 issue newspapers and publications.

"Times are improving," it is generally acceded on all sides. The Chicago Tribune remarks: "Of a few things that make for an improvement in trade we are now sure. Prices have generally approached very closely to the cost of production, and in some instances they have passed it. The supply of goods per head of population has greatly fallen off—to such an extent in some cases that it is not easy for buyers to obtain assortments. A stronger and more healthful sentiment in regard to monopolies and corporate abuses has grown up."

None of the facts here outlined imply an immediate revival of trade, but they do mark progress, and they afford the promise that when the revival does come it will be healthy.

Noz.

Postal Savings-Banks in Canada.

Notwithstanding the strong opposition with which the extension of the Canadian government postal savings-banks system has met with from ordinary banking institutions, its rapid development throughout the country conclusively proves its popularity and the inability of those opposed to it to prevent its becoming a prominent institution of the country. There are at present 343 of these banks in operation in Ontario and Quebec, the system not yet having been extended to the outlying provinces. This shows an increase of 13 during the past year. The number of new accounts opened during the fiscal year ending June 30, last, was 26,562, and the number of accounts standing open on that date, 66,682. The amount of money deposited during the year was \$6,444,439. The following statement shows the total amount, inclusive of interest, remaining to the credit of depositors since the postal savings-bank system was first introduced in 1868 down to June 30, 1884, also the average amount standing to the credit of each depositor during the years mentioned:

Year.	Amount.	Average.
1869.....	\$856,814.26	\$118.80
1870.....	1,588,848.83	130.41
1871.....	2,497,259.05	145.59
1872.....	3,096,500.01	147.04
1873.....	3,207,051.67	136.32
1874.....	3,204,965.46	128.36
1875.....	2,926,090.48	120.44
1876.....	2,740,952.59	112.27
1877.....	2,630,937.47	109.60
1878.....	2,754,484.03	107.87
1879.....	3,105,190.80	113.14
1880.....	3,945,660.11	125.80
1881.....	6,208,226.77	156.75
1882.....	9,473,661.53	184.08
1883.....	11,976,237.37	196.13
1884.....	13,245,552.64	198.63

It will be observed that the average was higher in 1883-84 than in any previous year. These institutions were not established for the purpose of receiving deposits of large amounts, but to afford a safe deposit for the surplus earnings of those of slender means who might wish to put by a small sum from time to time if such facilities were offered them. The result has proved satisfactory, as the table shows.

GEORGE B. HURD & CO., MANUFACTURERS OF AND DEALERS IN FINE STATIONERY,

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PAROCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:

EMBOSSED HAMMERED (Large), in Azure, Drab, Shrimp and White.
 " (Small), in Café, Turquoise, Silver Gray, and Marguerite
 " WATERED, in Shrimp, Turquoise, Azure and Opaline.
 " PEBBLE, in Rose, Marguerite, Café and Turquoise.
 " MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray
 " PIQUET, in Cream and Silver Gray.
 " GROS GRAIN, in Cream and Silver Gray.
 " ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.

BUCKRAM BOND, in White and Blue.
 PERSIAN, in White and Cream.
 RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
 CARDS, for Visiting and Correspondence.
 BIRCH BARK, in Cream and White.
 HAMMERED SILVER, in Cream and White.
 ALLIGATOR, in Russet.
 CELESTIAL, in Mazariu or Deep Blue.

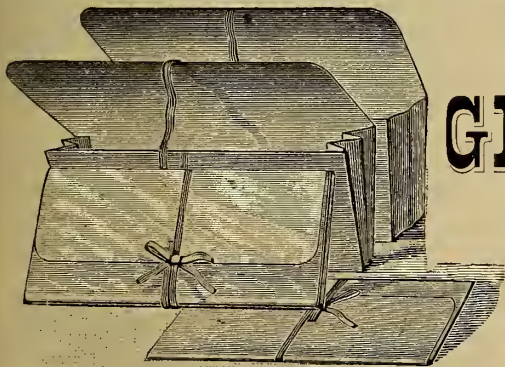
EGYPTIAN LINEN, Cream in all weights and sizes.

SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

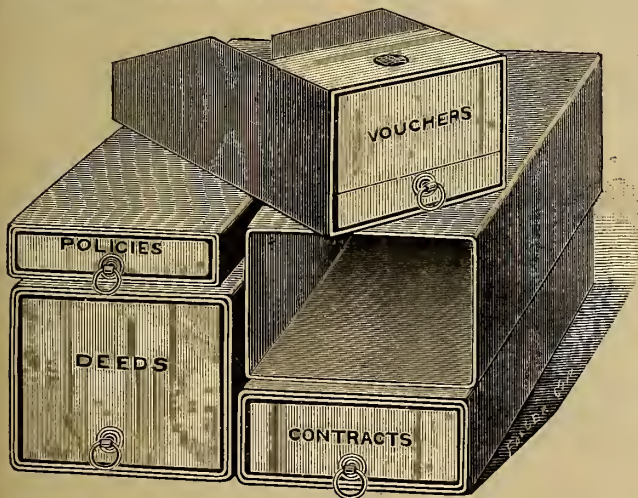
Our line of BRISTOL BOARDs, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Reveal, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

GENERAL AGENTS FOR Z. CRANE, Jr., & BRO.



MANILLA DOCUMENT ENVELOPES - FLAT AND CRUSHED.



PRESS BOARD DOCUMENT BOXES.

Made by a new method; warranted to be stronger and to wear better than metal-end boxes.

THE GLOBE FILES

CO.

CINCINNATI,

OHIO.

NEW YORK BRANCH,
28 Bond Street.

CANADIAN AGENCY,
31 & 33 King Street, West,
TORONTO.

Pacific Coast Agency,
204 SANSOME STREET,
San Francisco, Cal.

SEND FOR NEW
ILLUSTRATED TRADE
CATALOGUE.

HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand.
Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

Books, Stationery and Fine Art Goods.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.

Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COM-
PANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type,

291 Main St., Cor. Worthington.
Springfield, . . Mass.
Oldest Rubber Stamp Manufy in
New England & Largest in the U. S.

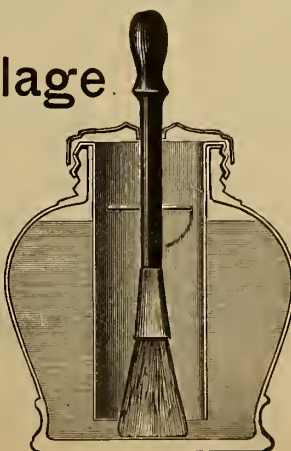
SANFORD'S Pneumatic Mucilage

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO.



MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country.
STEEL PENS with style and action suited to every hand.

Full assortment of Pens mailed on receipt of 25 cents.
\$2.00 per gross.
60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application.
The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

❖ Dreka's ❖ Christmas ❖ Oddities ❖

WILL BE READY FOR DELIVERY SEPTEMBER 15.

Handy Writing Cases, Ivory and Brass Seals, French Sealing Wax, Dictionary Blotters, Menus, Programmes and Dinner Cards.

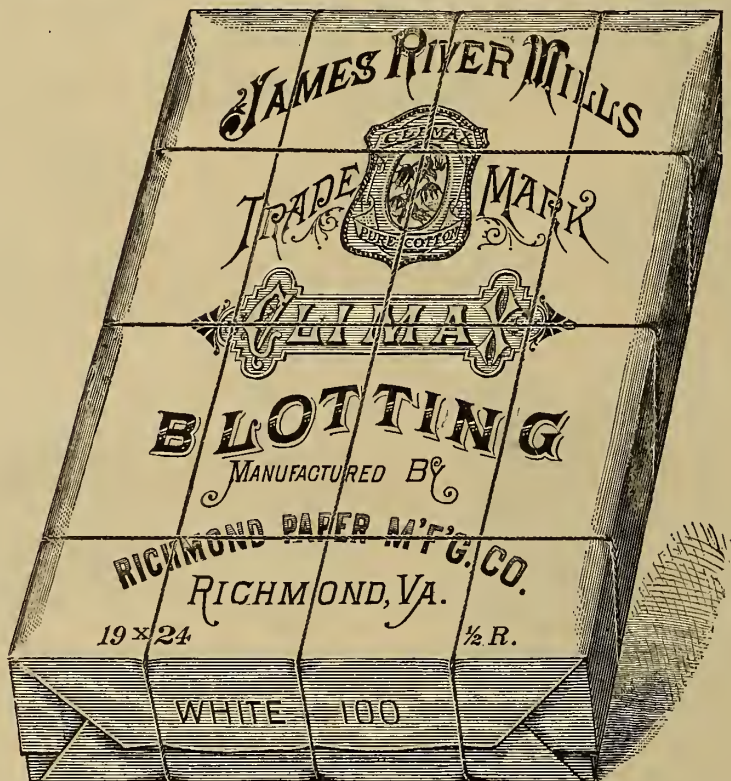
DREKA STATIONERY AND ENGRAVING HOUSE,

No. 1121 Chestnut Street, Philadelphia.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivaled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
In 60, 80, 100, 120 and 140 lbs. always on hand.
Quarter-ream packages of assorted colors will be sold as a sample, if desired.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS, Selling Agent, 5 & 7 Beekman St., Room 12, Temple Court, New York City.

NEW
NEW
NEW
NEW

THE THORP MFG. CO., 111 Devonshire St., BOSTON.

— MANUFACTURERS OF —

Autograph ❖ Albums ❖ Scrap ❖ Books.

— NEW DESIGNS ARE NOW READY. —

See the **NEW IDEAL HEAD SCRAP BOOK** and **LONGFELLOW ILLUSTRATED AUTOGRAPH ALBUM.**

SCRAP BOOKS
SCRAP BOOKS
SCRAP BOOKS
SCRAP BOOKS



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.
HARVARD PEN CO., 152 Broadway, New York.

FAMILY AND PULPIT BIBLES

PUBLISHED BY THE

NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.

We claim the following advantages for the "National Contrasted Editions":

First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.

Second.—Larger, better spaced, and more readable type in all cheap and medium grades.

Third.—Latest and most attractive variety of side stamps.

Fourth.—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

For Sale in Chicago by JANSSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.



NATIONAL PUBLISHING CO.,
724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

SEND FOR SAMPLES — OF — AMERICAN CARD CO.'S PLAYING CARDS.

New Line of Goods. New Patterns of Backs. All Indexed and Round Corners. Each Dozen Packs in Box. Assorted Patterns and Colors in each Dozen.

GROSS PRICES ARE NAMED, BUT ANY QUANTITY SOLD AT SAME RATE.

No. 1.—AMERICAN, Square Corners. Indexed with figures in corners. Ace Card of new design. New style Joker Card in each pack. Assorted plaid and star backs. Each pack in paper wrapper. Each dozen packs in outside box. THE BEST CARD FOR THE MONEY EVER OFFERED. Price per gross.. \$7.00
Sample pack mailed post-paid on receipt of 10 cts.

No. 2.—STAR, Round Corners. With plaid and star backs. Backs of new pattern and design. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Ace Card of new design. New style Joker Card in each pack. A good card to retail at 10 cents. Price per gross.. 8.00
Sample pack mailed post-paid on receipt of 10 cts.

No. 3.—PEERLESS Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Fancy set pattern backs of new style and design. Stock, good quality and finish. New style Ace and Joker Card. A fine card to retail at 12 cents. Price per gross.. 9.00
Sample pack mailed post-paid on receipt of 10 cts.

No. 4.—ACME, Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and

finish. New style Ace and Joker Card. A fine card to retail at 20 cents. Price per gross.. \$16.00
Sample pack mailed post-paid on receipt of 15 cts.

No. 5.—ECLIPSE, Round Corners, Fancy Backs. Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and finish. New style Ace and Joker Card. A fine card to retail at 25 cents per pack. Price per gross.. 24.00
Sample pack mailed post-paid on receipt of 20 cts.

No. 7.—FAVORITE, Fine Enameled Card. Linen Stock. All round corners. Each pack in fine box. Each dozen in box. Indexed with figures in corners. Fine fancy and sporting design backs. New Ace Card. New Joker Card. Very attractive. The stock in this card is almost equal to that in the usual \$72 per gross cards. A fine card to retail at 40 cents per pack. Price per gross.. 36.00
Sample pack mailed post-paid on receipt of 30 cts.

No. 8.—ELITE, Gilt Edges. Same card as the Favorite Card, only gilt-edged. The cheapest gilt-edged card ever offered. The best card and the only gilt-edged card in the market to retail at 50 cents per pack. Price per gross.. 48.00
Sample pack mailed post-paid on receipt of 40 cts.



The above lines of Playing Cards are very low priced and desirable. SPECIAL PRICES IN QUANTITIES. Address all orders to

SELCHOW & RIGHTER, 41 John Street, New York,

July 15, 1884.

Selling Agents for the AMERICAN CARD CO.'S PLAYING CARDS.

LONDON.

PARIS.

CASSELL & COMPANY, LIMITED,

PUBLISHERS,

O. M. DUNHAM, Manager.

739 & 741 BROADWAY.

New York, July 1, 1884.

We take this early opportunity of calling the attention of the **BOOK and STATIONERY TRADE** to our new and complete line of publications for the **Fall of 1884**. Our new issues cover a wide range in the field of literature, and include the simple Picture Book for the youngest child as well as the sumptuous "EDITION DE LUXE" for the lover of fine illustrated works.

OUR NEW JUVENILE HOLIDAY BOOKS

Embrace volumes suited for all ages, and at prices ranging from **20 cents** upward. All **NEW EDITIONS** of older favorites have been enlarged and improved. Special attention is invited to our new editions of

ONE SYLLABLE BOOKS

In **NEW DOUBLE LITHOGRAPHIC COVERS**, at **50 cents** per volume. Our series of **LARGE ROYAL OCTAVOS** are now published in **DOUBLE LITHOGRAPHIC COVERS**, at **\$1.25** per volume, and include **Robinson Crusoe**, **Swiss Family Robinson**, **Aesop's Fables**, **Gulliver's Travels**, **Pilgrim's Progress**, &c., &c. These series are without exception the best and cheapest books ever offered to the trade. Considerable **REDUCTIONS IN RETAIL PRICES** have been made in many of the lines, making them without question the **Cheapest** as well as the **Largest, Most Attractive and Best Line** of

JUVENILE AND HOLIDAY BOOKS

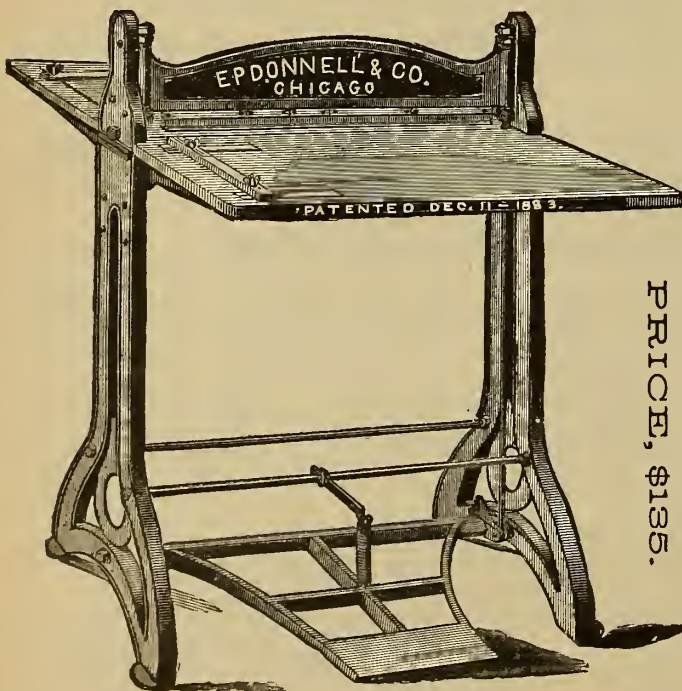
Ever placed in the market. It will be for the interest of buyers, we feel confident, to examine our new lines before making Fall orders.

—♦— ALL JOBBERS HAVE A FULL SUPPLY OF OUR GOODS. —♦—

Jobbers can now order Traveler's Samples, which will be supplied, as heretofore, without charge, and in such shape as will best suit their convenience. *See our Complete Line before making selections for the Fall.*

CASSELL & COMPANY, LIMITED, 739 & 741 Broadway, New York.

AT LAST A GOOD PERFORATOR,



PRICE, \$135.

(PATENTED DECEMBER 11, 1883.)

Which we are now prepared to offer to the trade. This Perforator will outwear any other Foot Perforator yet offered. There is no taking out of needles, as the different sections can be raised up and locked to admit for stub of checks, &c.; each needle is put in separate and fastened firm. In case of accident the needle can be replaced for a few cents. There is no trouble with releasing the paper on our machine. It is stronger, more durable and the best made Foot Power Perforator ever offered. This machine is built to do good work, it makes a round hole, and, considering its construction, it is the cheapest perforator yet offered. Will perforate 28 inches long.

E. P. DONNELL & CO., 158 and 160 Clark St., Chicago, Ill.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,
No. 306 Broadway, corner of Duane St., New York.

C. F. A. HINRICHS,

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

ANDERSON & STANTON,

INSURANCE BROKERS,

No. 152 Broadway, New York.

INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON
ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW CHEAP INKSTAND.

The Sanford Manufacturing Company, Chicago, has just brought out an improvement on ink bottles, which has a metal top on a cheap stand, making a convenient inkstand, with a movable metal cover. The cut shows the style of the bottle, on the mouth of which is spun a metal ring, to which is attached the cover, which turns to the right or left, making a perfect inkstand of the bottle. It will be noticed that the neck of the bottle is made flaring, so that, when filled ready for shipment, it can be corked, the cover shutting over the stopper. When ready for use, the consumer draws the cork, which is thrown away, and the top opening and closing tightly over the mouth of the bottle, keeps out the dust. Those using ink in the original bottle know how troublesome it is to keep the cork; it is always a source of annoyance in staining whatever it is laid on when the bottle is opened. The improvement of the Sanford Company does away with all of this. The inkstand can be furnished to the trade, filled with ink, and holding about four ounces, which can be retailed at a handsome profit to the dealer. The cover is put on stands, containing "Superior" black ink, "Gloss Black," also "Cardinal" red ink. A circular, giving full description, with sizes and prices, will be mailed on application.

THE NEW TOY FOR THE SCHOOL-ROOM AND PARLOR.

A new system has been devised for teaching geography by means of peculiarly constructed maps in connection with small wooden blocks, upon the sides of which are printed the names and concise descriptions of capitals, cities, States, Territories, countries, &c. These blocks are constructed separately from the maps, but are made of suitable form and size to fit into holes or cavities in the faces of the maps, which holes are always made, in case of territorial divisions, within their limits, and in case of cities, &c., adjacent to marks which indicate the location of the place whose name and description are printed on the sides of the block.

When in use the map is spread upon a table, and the blocks are inserted one by one in the holes where they properly belong. The operation of properly placing them forms a puzzle highly interesting and at the same time very instructive. A comparatively few repetitions of the effort suffices to render a child familiar with the names, location and characteristics of all the places represented by the blocks.

The apparatus is made in series or sets of three parts each, each part consisting of a map and its appropriate blocks. Part No. 1 of the first series consists of map No. 1 and ninety-

seven blocks, each block relating to one city. The map is an outline one of the United States, with the names of the States and Territories, principal mountains, lakes, rivers, oceans, gulfs and bays printed upon its face. The location of capitals and important commercial centres is indicated by appropriate circular marks, adjacent to which are the holes for the reception of the blocks which bear the name and description of the places. Map No. 2 of series No. 1 is wholly an outline map, having no names of any kind printed upon its surface. Names and descriptions of all States, Territories, principal cities and towns, rivers, lakes, bays, gulfs, oceans, mountains, caves, national parks, oil, coal, gold and silver mining districts, &c., are printed upon the little wooden blocks, which number over two



NEW CHEAP INKSTAND.

hundred and fifty. Map No. 3 of the first series has the same number of holes for blocks, but has all names printed on the map, while the blocks carry descriptive matter only, thus making it necessary to place the blocks with no guide to their proper places except the relation the descriptive matter bears to some name upon the map. Maps and appropriate blocks for each country in the world, and globes for the whole world, are issued on the same plan. The apparatus is constructed in special forms and size for use in kindergartens, in schools, and in the home circle.

Placing the little wooden blocks in their proper places in the maps forms a very interesting puzzle for a child working by itself. Two or more children may simultaneously work at it with the same map and blocks, and then they find themselves engaged in an interesting game wherein each is stimulated to excel the other in the number of blocks properly placed. When all blocks are in, and those placed by each are counted, the one having the larger number of correct locations is declared the winner of the game.

The puzzle or game plan may be pursued with equal advantage in school room and in the family circle.

The Lartigue balance railway, the locomotive for which is an electro-dynamic apparatus, supplied with electricity from a fixed generator, is a simple elevated single rail, from both sides of which the carriages are suspended. A few men can build several hundred yards a day.

NEW PATENTS.

- No. 302,002. Ruling Machine.—Edward Knapp, St. Louis, Mo., assignor of two-thirds to George D. Barnard, same place.
- No. 302,039. Toy Savings-Bank.—Charles G. Shepard and Peter Adams, Jr., Buffalo, N. Y., said Adams assignor to Walter J. Shepard, same place.
- No. 302,053. Device for Fastening Papers, &c.—Daniel Edward Sweet, Chicago, Ill.
- A device for fastening papers, &c., consisting of a base having depending fastenings or prongs upon one side, and hooks upon the opposite side, adapted to receive and hold a cord or band or strap.
- No. 302,071. Hand-Bag.—Robert Weintraud, Offenbach-on-the-Main, Germany.
- No. 302,092. Automatic Tack and Staple Hammer.—John S. Pokenkotter, Cincinnati, Ohio.
- No. 302,104. Means for Mounting Photographic Caris.—Barnett M. Clinedinst, Baltimore, Md., assignor to Thomas H. McCollin, Philadelphia, Pa.
- No. 302,154. Apparatus for Pointing Pencils.—Thomas Moore, Islington, County of Middlesex, England. Patented in England January 30, 1884, No. 2,420.
- No. 302,178. Type-Writing Machine.—Franz X. Wagner, New York, N. Y., assignor, by direct and mesne assignments, to William F. Miller, same place, and Louis C. Fuller and Edward P. Hamilton, both of Orange, N. J.
- No. 302,185. Perforating Machine.—Augustus G. Burton, Chicago, Ill.
- No. 302,194. Educational Device.—Hugh V. Dunn, Scott's Depot, W. Va.
- No. 302,196. Parlor Game Apparatus and Cue therefor.—Thos. H. Eulass, Mason City, Ill.

Cardinal Ink for Draughtsmen.

The solution of carmine lake in caustic aqua ammonia is attended with this disadvantage, that, in consequence of the alkaline properties of ammonia, the cochineal pigment will in time form a basic compound, which, in contact with a steel pen, no longer produces the intense red, but rather a blackish color. To avoid this evil, the *Polytech. Notizblatt* recommends to prepare the ink as follows: Triturate 10 grains of pure carmine with 150 grains of acetate of ammonia solution and an equal quantity of distilled water, in a porcelain mortar, and allow the whole to stand for some time. In this way a portion of the alumina which is combined with the carmine dye is taken up by the acetic acid of the ammonia salt and separates as precipitate, while the pure pigment of the cochineal remains dissolved in the half-saturated ammonia. It is now filtered, and a few drops of pure white sugar syrup added to thicken it. In this way an excellent red drawing ink is obtained, which holds its color a long time. A solution of gum-arabic cannot be employed to thicken this ink, as it still contains some acetic acid, which would coagulate the bassorine, one of the natural constituents of gum-arabic.

From late observations it appears that the comet discovered by Mr. Barnard, at Nashville, is approaching the sun. It will pass its perihelion on August 17, at about one hundred and thirty million miles from the sun. Its distance from the earth is 57,000,000 miles. Its inclination is very small, and its motion direct, peculiarities which suggest a periodical comet. Its brightness increases slightly, but it will not become visible to the naked eye.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

NEW YORK.

MANUFACTURERS

—OF—

— FINE —

CASES,

BRUSH SETS,

WORK BOXES,

RAZOR CASES,

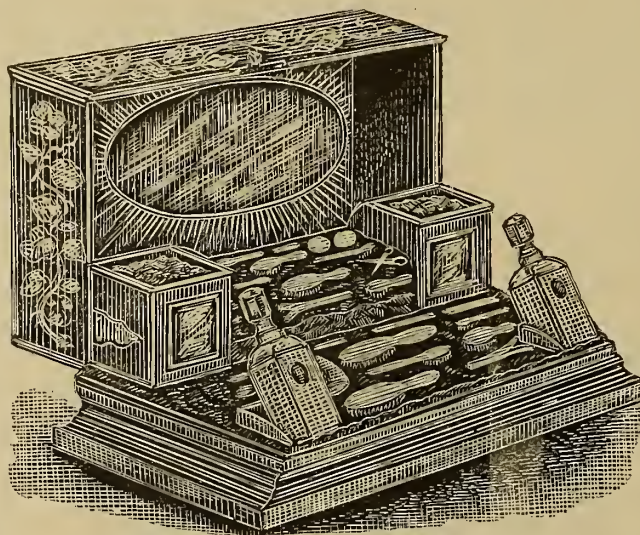
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

WRITING CASES.



IMPORTERS

—OF—

Fine China and

Bisque Bronze

PLACQUES,

ART OBJECTS,

GILT BRONZES,

SMOKERS' SETS and

PRESENTS FOR

ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

STUDENTS' NOTE BOOKS.

SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black** and **Copying ink**, and made in **Pad** and **Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

SEND FOR NEW PRICE LIST, OUT JULY 1.

FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT.

ACME STATIONERY AND PAPER COMPANY,

146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

John H. Flett, dealer in picture-frames, Galveston, Tex., has sold out.

The Fort Worth Publishing Company, Fort Worth, Tex., has been attached.

George W. Burnham, publisher of *Journal*, Milan, Mich., has sold out to O. E. Hawkins.

Judkins & Co., manufacturers of picture frames, Chicago, Ill., have been damaged by fire.

R. H. Smith, publisher of the *Newtown Bee*, Newtown, Conn., has been attached for \$5,000.

The *Express* Printing and Publishing Company, Los Angeles, Cal., has sold out to H. Z. Osborne.

Ticer & Cook, stationers, Los Vegas, N. M., have dissolved partnership. O. S. Ticer continues the business.

E. S. Warrock & Co., printers, Wilmington, N. C., have dissolved partnership. The business is continued by E. S. Warrock.

Faber & Pope, dealers in bicycles, Providence, R. I., have dissolved partnership. Faber & Perkins continue the business.

The *Trade Journal* Printing and Publishing Company (Albert Rubincam, proprietor), Philadelphia, Pa., has been closed by the sheriff.

The firm of John P. Morton & Co., booksellers, stationers, &c., Louisville, Ky., has been dissolved on account of the death of John B. Bangs. The surviving partners continue the business under the old style.

A fire occurred at 7 o'clock, Saturday evening, on the third floor of No. 19 Wooster street, New York, occupied by M. Rosenbaum, manufacturer of leather bags. Damage to building and stock, \$1,700.

A fire broke out, August 19, at Brockville, Ont., in the second floor of a stone building in Perth, near Main street, occupied by C. P. Lennon, and used for keeping and sorting rags. Several other buildings were burned, causing a total loss of about \$25,000.

S. S. Stafford has occupied the whole of the large six-story building in Pearl street, in order to have adequate office and factory room. The building has a frontage of 27 feet and a depth of 92 feet. Mr. Stafford's office has been removed to the ground floor and is very nicely fitted up. Notwithstanding the extreme dullness of the season, Mr. Stafford's business has increased fully twenty-five per cent., but he claims that if the season had been good (!) he would have done on a hundred per cent. more business.

Late on Monday afternoon a fire occurred on the top floor of the three-story brick building, No. 55 East Thirteenth street, New York. It originated by an electric light setting fire to some chemicals in the printing office of John Bengal. The total damage foots up \$3,700. John Bengal, printer, loses \$2,000; fully insured. John Church & Co., music publishers, who occupy the first floor, lose \$200; also insured.

The schedule of assets of Orange Judd, formerly in the publishing business, and who left New York with liabilities of \$144,000, realized a few days ago, at public auction, \$543. A claim of \$13,000 against C. M. Crandall sold for \$5, and 100 shares of the Sackett Plow Company sold for \$10. The remaining assets brought corresponding figures.

A heavy fire occurred at Greenville, Tex., recently, and the following-named tradesmen were burned out: Hardgraves & Co., photographers, insured; E. W. Harris & Co., publishers, insured.

Eaton, Small & Co. and A. W. Sewall & Co., booksellers, Gunnison, Col., have consolidated under the style of Eaton, Small & Co.

Skidmore & Co., manufacturers of paper boxes, &c., Derby, Conn., have dissolved partnership. W. S. Fenwick and Thomas Martin continue the paper-box manufacturing business.

F. Vaughan, proprietor of the Union News Company, San Francisco, Cal., is about to go into insolvency, application having been made to that effect.

J. E. Curren, publisher of the *Headlight*, Deming, N. M., has discontinued the daily publication of that paper and resumed the weekly.

T. O. Abbott, publisher of the *Democratic State Journal*, Dayton, W. T., has sold out to T. E. Edmiston.

Mrs. W. R. Crauna, publisher of the *Contra Costa News*, Martinez, Cal., has sold out.

Bogue & Peterson, booksellers, stationers, &c., Stockton, Cal., are closing out their business.

Kingsley, Dresskell & Co. succeed the firm of F. S. Dresskell & Co., paper dealers, at 377 Bond street, Cleveland, Ohio, assuming the liabilities and settling all the accounts of their predecessors. The new firm will be composed of H. F. Kingsley, F. S. Dresskell and Geo. H. Kingsley, equal copartners. H. F. Kingsley and F. S. Dresskell will manage the business and devote their entire time thereto. They are both young, unmarried men, and were for a number of years connected with the Cleveland Paper Company, and being well known in their locality will undoubtedly make the already established business a success.

The schedules in the assignment of George E. Koues and Frank B. Koues, composing the firm of Koues Brothers, lately engaged in the fancy goods and stationery business at No. 110 Broadway and No. 3 Cortlandt street, to Charles C. Bull, which were filed in the Court of Common Pleas, show: Liabilities, \$49,052.14; nominal assets, \$18,174.14; and actual assets, \$10,673.89. The amount of the preferences which were not stated at the time the assignment was made is \$22,283.98, and are in excess of the actual assets by \$11,610.09. Among the creditors are: Hecht Brothers, for mdse., \$273.21; M. Plummer & Co., \$398.88, for mdse.; Samuel Raynor & Co., \$75.71, for mdse.; Henry Lindenmeyr, for mdse., \$278.97; J. Q. Preble & Co., for mdse., \$453.24; Moore & Warren, for mdse., \$302.75; Henry Bainbridge & Co., for do., \$537.24; Daniel Slote & Co., for do., \$237.04; Melvin Hard's Sons, for do., \$206.03; Powers Paper Company, for do., \$585.35; L. Prang & Co., notes for mdse., \$150; Palmer Art Company, for mdse., \$53.70; S. C. Ridley, for mdse., \$115.45; Marcus Ward, for mdse., \$54.95; R. Foster, for mdse., \$421.06; Schmolze Brothers & Hildebrand, for mdse., \$369.04; C. F. A. Hinrichs, for mdse., \$351.30; Bailey, Banks & Biddle, for mdse., \$101.06; Martin B. Brown, for mdse., \$312.50; Obpacher Brothers, \$45, for mdse.; Kiggins, Tooker & Co., for mdse., \$100.22; L. Strauss & Son, for mdse., \$136; Bradley, Hubbard & Co., for mdse., \$338.12; Amasa Lyon, do., \$293.49; W. H. Hasbrouck, do., \$35.88; J. G. Shaw Blank Book Company, do., \$64.47; John Foley do., \$553.38; John Morganthaler, do., \$134.22; Franklin Bank Note Company, do., \$360; John G. Klieb, do., \$173.86; Travers Brothers, do., \$374.68; Francis & Loutrel, do., \$24.81;

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M & H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
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TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

Carter, Dinsmore & Co., do., \$27.89; Robert Foster, do., \$177; E. P. Carpenter, Poughkeepsie, N. Y., for loan on notes, \$2,470, of which amount \$1,500 was discounted by the Mechanics National Bank; J. N. Carpenter, New Brunswick, N. J., \$3,000 for loan on notes; E. G. Tinker, New York city, \$902.78, do., do., of which \$500 was discounted by Mechanics National Bank, \$902.78; J. Burke Wolfe, New York city, \$423.77, for loan on notes and checks; H. E. Jacob, for loan, \$120.50; O. M. Bogart & Co., for loan on notes, \$2,191.18; J. & W. Seligman & Co., loan, balance on check, \$150; J. K. Wells, for loan, \$158.12; F. H. Weeks, do., do., \$164.83; W. C. Burkinshaw, for notes, \$319.06; Donnell, Lawson & Simpson, for balance loan on note, \$217.80; F. H. Hamilton, for loan, \$72; E. W. Foster, do., \$194.70; H. A. Hurlbut, on note, \$100; Metropolitan National Bank, for notes, \$18,751.39; Richard H. Bull, on demand note, \$300; Herman Frost & Co., for mdse., \$169.05; Steiner, Kahn & Co., on note, \$302.01; estate of N. Stone Simpkins, Jr., on notes, \$7,150; Charles Vaght & Co., for mdse., \$112.80; Hastings & Todd, for do., \$47.68; Benedict Brothers, \$604.23, for mdse., S. Trier & Son, do., \$24.23; New York Advertising Sign Company, \$52.15; B. Lawrence Stationery Company, do., \$25.79; W. H. Armstrong, for do., \$35.90; Frank Lewis, \$48, for do.; W. H. Hamblar, do., \$69.95; Wittie & Dilclison, do., \$70.33; Wood & Blondel, do., \$99.30; Thaddeus Davids & Co., do., \$26.84; Smith & McCormick, do., \$90.90; Thomas Russell, do.,

\$37.20; W. A. Drown, do., \$72; C. G. Pfingster, \$187.42; Metropolitan National Bank, for rent, \$875.

Brown & Yager, booksellers, &c., Franklin, Ind., have dissolved partnership. McCoy & Yager continue the business.

Robert Gibson, manufacturer of skates, Birmingham, Conn., has been succeeded by Sise, Gibson & Co., of New York city.

J. R. Willard & Co., publishers, Erie, Pa., have dissolved partnership. The firm has been succeeded by the *Dispatch* Publishing Company.

The Frank Coker News Company, Talladega, Ala., and the Anniston News Company, of which Frank Coker is manager, at Anniston, same State, seem to be doing an active trade. Local papers report that these companies are extending their business to foreign countries, filling orders from the West Indies, Mexico and other points.

A new monthly paper, for the discussion of legal matters, has been started in New York city. It is called the *Mercantile Law Journal*. William J. Nicholson is the editor. The *Journal* will especially advocate the interests of wholesale dealers and manufacturers, such as the necessary simplification and improvement of the processes and methods of common commercial litigation, &c. It will also show up glaring cases of legal imposition detrimental to general or special business interests. It aims in every respect to be a law journal, published in the interest of inter-State trading.

George E. Arnold, of Wilkinson Brothers & Co., came near losing his life last Friday from the cutting of an artery while having a tooth extracted by a dentist at Birmingham, Conn. He had been suffering with a severe toothache and decided to have the aching tooth extracted, which was not effected until three attempts had been made. Hemorrhage set in, and from the loss of blood he became very weak. Becoming alarmed, his family doctor was called in, and with the assistance of two other physicians, and after two hours' time, the hemorrhage was checked. One of the doctors expressed the opinion that in a half-hour longer, had the flow of blood not been stopped, the chances for Mr. Arnold's recovery would have been very slight. The artery that was severed was pronounced by the physician to be in a very unusual place, being found running along under the tooth farthest back in the mouth, rendering it very difficult to operate upon. Mr. Arnold will probably be able to be around next week to attend to business.

Quite a large representation of straw board manufacturers, chiefly from Ohio and Illinois, met at Put-in-Bay, Ohio, late last week to discuss the depressed condition of their trade, and although considerable discussion was indulged in, no action was agreed upon. On the return trip boat a committee was appointed to issue a call for another meeting to be held at some future date.

Melior, Lingemann & Co., desk manufacturers, New York city, have dissolved partnership; Frederick Ostendorf retires from the



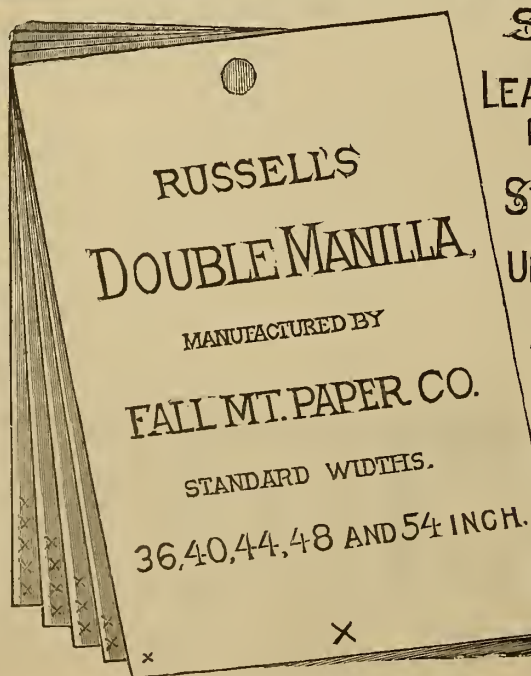
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

firm and the business is continued under the same style.

J. V. Smith, printer, Bedford, Ind., has sold out.

John Commons, publisher, Winchester, Ind., has sold out to W. P. Needham.

J. E. Cummings, stationers, &c., Marlboro, Mass., has been damaged by fire.

Charles D. Hazzard, wall-paper dealer, Minneapolis, Minn., has assigned.

The Union Catholic Publishing Company, Chicago, Ill., has sold out to J. J. Henneberry and M. O'Brien.

W. S. Bryan, proprietor of the Historical Publishing Company, St. Louis, Mo., has sold out to J. W. Buel.

Charles Weidt, publisher of the *Journal*, Pomeroy, Ohio, has been burned out. Loss, \$8,000; insured for \$2,000.

N. C. Galpin & Son, newsdealers, Boonesboro, Ia., have been burned out. Loss reported to be \$2,700; insured for \$600.

The Kansas City Paper Company, Kansas City, Mo., has sold out its entire stock, lease, &c., to H. C. Bradley, who continues the wholesale paper business at 420 West Fifth street, in that city.

W. H. Parsons & Co., paper dealers, New York, have opened a branch of their business at 148 Lasalle street, Chicago, and will be represented there by C. M. Davis, formerly in the employ of the J. W. Butler Paper Company.

In an action brought in the Superior Court by Henry Berolzheimer and another against William Strauss and others as executors, for the dissolution of the Eagle Pencil Company, Sigismund Kaufman has been appointed by Judge Freedman receiver of the copartnership property during the pendency of the action.

Mr. Corbett, of Barlow & Co., Boston, has been selected by the creditors as assignee of Mr. Norton, paper-stock dealer, Boston, Mass., who failed a short time ago. It is thought that after certain legal proceedings are taken, Mr. Norton will more than likely offer 50 cents on the dollar. The feeling against Norton among some of the creditors is very bitter, and they intend to push him to the full extent of the law. Three of his sons have put in claims of \$1,000 each for services.

In the notice of the death of Daniel D. Whedon, Jr., last week, it was incorrectly stated that he was at one time engaged in the paper-box business with his brother in Hudson street. He was formerly with Wilkinson Brothers & Co. and Hand & Ellsworth, and subsequently was a manufacturer of mineral pulp at Easton, Pa. It is now ascertained that the immediate cause of his suicide was congestion of the brain brought on from bathing while overheated at Ocean Grove two or three days prior to his death. The Rev. Dr. Whedon, his father, is still lying in a very precarious condition at his home at Sag Harbor, and his death is expected.

The Pettibone Manufacturing Company, Cincinnati, Ohio, has published a manual of drill called "The National Torchman." It is a complete system of drill tactics for political clubs, parades, &c., prepared by an officer of the U. S. army.

Frederick Waldorf & Son's paper mill, Monroe, Mich., was burned on August 19. Fire caught in a saw mill near by, and extended to the paper mill, which was destroyed with its contents, including stock and four carloads of paper. Loss, \$2,000; insurance, \$3,500.

The Astoria Printing and Publishing Company, Astoria, Ore., has been disincorporated and the plant has been sold to Robert Wilgren.

Executions have been issued against D. B. Wilson, stationer, Tyrone, Pa., to recover judgments amounting to \$506.

The estate of T. Bauer, dealer in artificial flowers, Philadelphia, Pa., has been sold out by the sheriff.

Thomas Yellowless, bookseller, &c., Bowmanville, Ont., has sold out to Whittaker & Kenner.

C. W. Crozier, proprietor of the *Elbert County Record*, Elbert, Col., has removed to Hugo.

Robert Beatty, of the firm of Beatty & Stevenson, bookbinders, New York city, is dead.

Joseph N. Gerow, manufacturer of pencil cases, Brooklyn, N. Y., has been damaged by fire.

J. D. Sawyer (Agt.), stationer, Galveston, Tex., is reported about to sell out.

George L. McHewson, dealer in wall-paper, Denver, Col., has made an assignment to Charles B. McWilliams.

Jas. D. Gill, Springfield, Mass., has published a lithographed sheet containing the portraits of the candidates of the Republican and Democratic parties for President and Vice-President. The likenesses are good, and voters who make up the uncertain quantity in politics will find this combination useful in studying the phrenological characteristics of the opponents.

Fowler & Wells Company has in press for immediate publication, a work which is a new departure in book-making, being a text-book of physiology and hygiene, in the form of an allegory, under the title of "The Man Wonderful in the House Beautiful," by Chilion B. Allen, M. D., and Mary A. Allen, M. D.; and it is the purpose of the writers to put forth the principles of physiology in a manner to be easily understood, and at the same time entertaining to the reader. Emily Faithful, during her recent visit in this country, arranged with the Fowler & Wells Company for the publication of her new work recording her impressions of our people, institutions, &c. This is now in press, and will be published simultaneously here and in London, under the title of "Three Visits to America." The same company has also in press a Catechism of Phrenology, stating the principles of the science in the form of questions and answers.

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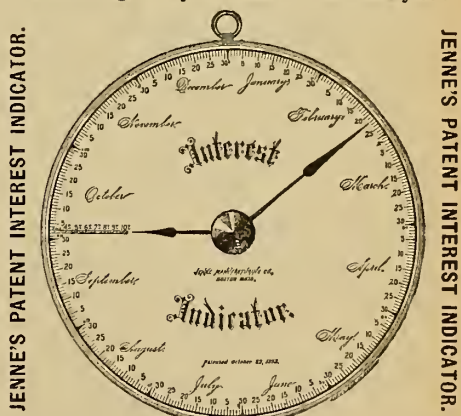
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NEW YORK, THURSDAY, AUGUST 28, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

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Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE inquiry into the envelope contracts instituted by the Postmaster-General, has resulted in the abrogation of the contract for official envelopes, and new proposals are to be invited. This action is presumably correctly founded on the failure of the contractors to supply the goods in qualities required. It is therefore just; and should this policy be carried out, as it should be, in all cases where by negligence or intention the Government is defrauded, the public would appreciate the change. Under the new contract, bidders will be allowed to put in envelopes of a larger size than those called for. What effect this permission will have in increasing the number of bidders remains to be seen. Now that the contract is to be relet, it should be understood that bids are not to be predicated on the chance of beating the Government by furnishing inferior stock. If this rule prevails there will be less public complaint and probably less talk of exceptionally low prices.

A DECISION by Judge Wallace in the United States Circuit Court has an important bearing on the subject of international copyright, and, if sustained, would seem to do away with any necessity for the ratification of a copyright treaty. Our readers will find this decision in full in another column. It will therein be found that Judge Wallace lays down broadly the proposition that the English publisher "had the exclusive right to put his own work as his own upon the markets of the world," and he therefore concedes the injunction demanded by the American assignee of the English publishers and orders an accounting. We cannot suppose that this point will be surrendered on Judge Wallace's judgment. In this instance the parties copying the English publication will be obliged to desist until they can get a reversal of his decision, but until final determination in the Supreme Court other publishers will continue to reprint foreign publications, and in case of dispute it cannot be fairly claimed that Judge Wallace has put the question into the position of *res adjudicata*.

EVERYBODY likes appreciation, and it is not therefore strange that a newspaper which devotes itself to the presentation of facts and subjects in the interest of so extended a trade as that of stationery should find gratification in an expression which shows that it is carrying out its purposes. One of our Western advertisers sends us the following bit of encouragement. He says, in speaking of THE STATIONER: "We believe it to be the best medium for advertising any stationery specialty." He is right, and not

only this, but it is the one paper by which the trade can be reached thoroughly and impartially in all directions and for all legitimate purposes. We are not apt to vaunt ourselves, and our readers know full well that it is not our custom, but we feel that we are sometimes privileged to let the world know what our advertisers think. But there is another feature which ought to have the consideration of those who respond to advertisements in this paper, and that is, to notify the advertiser that his advertisement has been seen in THE STATIONER. We ask this not only for ourselves, but for the good of the reader and the advertiser as well. If people will reason this out they will see its force.

Roundabouts.

BY THE TRADE LOUNGER.

There are anomalies in trade, and not the least of all of the anomalies is the manufacturer who—finding that his capacity to fill orders compels him to enlarge his factory after he has sold more goods by twenty or thirty per cent. than heretofore—speaks of the dullness of business. I have heard of such a man. Why, he must want to conquer the world. Well, he has goods to do it with.

There was an exhibition of Bengal lights up-town the other day—a sort of new and revised pyrotechnics. Bengal, the printer, was burned out.

Well, P. M. G. Gresham has wiped out one contract. Perhaps he will not get his envelopes so cheap next time. If fair prices are paid, fair goods can be expected.

Some late decisions of the Treasury Department are of interest to many readers of THE STATIONER. Here they are.

Framed show cards, of which the value of the wooden frames is double the value of the printed cards, are dutiable as "manufactures of wood or of which wood is the chief component part," under T. I. new, 233.

Certain paper, which could be used as printing paper, but was not commercially known as such, and which was of the same character as the photographic paper specified in department's decision (S. 5,302), except that it was not albuminized, is dutiable under the provision for "all other paper not specially enumerated or provided for." T. I. new, 392.

Wood pulp manufactured from poplar wood and imported in the form of sheets, is not the "paper stock" specified in the free list, but is similar in all respects to the wood pulp mentioned in decision of January 14, 1880, and is dutiable at the rate of 10 per cent. ad valorem, under the provision in the tariff for "pulp dried for paper makers' use."—T. I. new, 393.

Not long ago I was puzzled to know what the kazoo was. Now I can exclaim "Eureka!" The *Detroit Free Press* says: "A kazoo is an instrument invented to give pleasure and satisfaction to the small boy. It is a cross between a bagpipe and an accordion, with several new and pleasing features of its own. It can make more noise and even less music than a brass band. It can imitate the warbling of a cat or the screech of a mocking-bird. The inventor should be hung, drawn, quartered and burned, but it is more than likely that he is kept out of the way in some insane asylum. When you hear a noise like the combined sounds of a fish-horn and a runaway, do not imagine it is the end of the world. It is only the small boy amusing himself peaceably with his kazoo."

* * * *

I don't want any kazoo in mine.

* * * *

S. S. Stafford is way above his fellow tradesmen nowadays. He is spending the summer on Mizen Top Mountain, Dutchess County.

* * * *

"I never saw buyers so cranky in my life," said a leading manufacturer in plush goods, a few days ago. "Here is a fellow who grumbles because I sent him a plush box trimmed partially with leather. The article is worth \$4 and I only charged him \$2. Dull trade is a prolific cause of cranks. If times were better, such an article at the price would be grabbed after, and even this very dealer would cry for more."

* * * *

Some dealers are now making quite a drive on plush goods, such as fancy work-boxes, papeteries, &c. Boxes of this kind, which last season sold for \$14, are now offered for \$10. More than half this reduction comes out of the profits of the manufacturer, for while the material is a little cheaper, labor costs no less.

* * * *

Most of the dealers in plush novelties have brought out their goods this season with especial reference to their elegance, using the finest material and sparing no pains in order to excel their former efforts. This is all very well, but one important consideration they, or a majority of them at least, have overlooked, and that is low prices. These are necessary in these times to sell any class of goods. There are a few firms which have the sagacity to appreciate this fact, and they cannot fail to profit by it.

* * * *

Stereoscopic views are sold now for almost nothing. In fact, I don't believe that they could be cheaper. They are sold on the street at the rate of three cents a piece, while wholesale dealers sell them as low as one cent a piece—first-class views at that.

* * * *

Some very fine novelties are now made of colored tissue papers. There has been quite a run on fancy lamp shades made of this material for the past two or three seasons, and last season a lamp shade having the form of a sunflower was introduced. It took exceed-

ingly well, owing to its novelty, and the manufacturer is about to bring out this season several more novelties in paper goods.

* * * *

Notwithstanding the cheapness of the material, these novelties are pretty high-priced, ranging from fifty cents to two dollars apiece. "We can only manage to sell about 1,000 of each variety," said a manufacturer recently, "as they can only be sold in the large cities, where people are willing to pay for really fine goods." "Can they be sold any cheaper?" "No; you see it is the labor expended on them that makes them come high. They are all made by hand, and some pieces take a girl half a day to finish."

* * * *

A Staten Island man is the inventor of a very ingenious toy which consists of a top, of a circular, convex shape. A handle for spinning the toy is provided; it consists of two parallel guide bars and a spring for projecting the top; when the trigger is released the top is made to revolve rapidly by having its pinions pass over two ratchet bars and the force of the spring throws it ten or twenty feet. When held in the left hand the top will describe a curve in a contrary direction. When the trigger is held upward the top will run to a distance of about twenty feet, stand still an instant and return.

* * * *

The book men are complaining very much over the recent decision of the postal authorities whereby books bearing the private pencil-marks of firms are charged postage the same as first-class matter.

Answers to Correspondents.

O. R. wants names of manufacturers of tassels for ball programmes.

Ans.—T. M. Simpson, Philadelphia, Pa.; J. Rishown & Co., 108 Wooster street, New York; Hensel, Calliday & Co., Philadelphia, Pa.; Paul Mende, 48 Lispenard street, New York.

J. C. W. & Co. wants to know who makes cloth-lined paper.

Ans.—We assume that you mean paper such as is used for envelopes. The Bay State Paper Company, Springfield, Mass., does it, and we believe that envelope manufacturers generally prepare the paper for their own use.

O. & H. ask for the manufacturer of the "Charter Oak" brand of w. c. paper.

Ans.—Hartford Manilla Company, Hartford, Conn.

A Perfecting Paper Feeder.

Joseph Kneeland, Holyoke, Mass., has recently completed his perfecting paper-feeder. The machine takes paper direct from the loft in its rough state, or paper direct from the calender, trimmed or untrimmed. Whether it is jogged or otherwise it can be fed by this machine from any part of the table without altering any of the movements for the different sizes and is so accurate that a thousand reams will pass through without so much as a quire being injured. Only one sheet is taken at a time and at any required speed. All

other machines for the purpose cannot guarantee to take up but one sheet at a time. Besides these important advantages secured the machine will feed a "striker," which no other machine has been able to do. The vital point about it is the device for separating the sheets, before the picker-up comes in contact with the sheet. The machine is applicable to the calender and ruler of a paper mill and also to a printing press.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, August 27, 1884. }

THE MONEY MARKET.—The money market has ruled quiet, but a trifle firmer, call loans having commanded a higher rate of interest than last week, although time loans are still available at 5@6 per cent. The banks ask 4½@5½ per cent. on call loans, while the rate at the Stock Exchange for the same accommodation are 1½@2½ per cent. Commercial paper quiet but firm at 5@6 per cent. discount for first-class double names. The stock market has ruled dull and irregular, with but little disposition to operate on either side of the market and an absence of definite features. The fluctuations have been narrowed and generally toward a lower range of values. The market left off unsettled. Railroad bonds have ruled quiet and irregular. Governments are higher. Foreign exchange has ruled firm at an advance upon the rates current last week, in consequence of the scarcity of commercial bills and some demand from remitters. The posted rates for sterling yesterday were 4.84@4.86.

THE PAPER MARKET.—Although business generally is more or less under the influence of mid-summer lethargy, the situation on the whole exhibits a small increase of activity, with a maintenance of the former tone. All of the favorable conditions of a satisfactory fall trade heretofore enumerated are still applicable, and the hopeful anticipations entertained here in this respect seem to be participated in by merchants and business men at the principal business centres throughout the country. In the paper trade the tendencies as regards prices are all in the direction of greater firmness in the market if not an actual advance in prices. Many mills are shut down—some for the lack of profitable employment, others for repairs, and many of the straw wrapping and wood pulp mills are closed down under an agreement to curtail production, while at Holyoke there has been an enforced shut down for one entire day this week, and the mills have been only running twelve hours during several other days with the prospect of a continued reduction to twelve hours a day for nearly two weeks to come, before the repairs to the dam are completed. The stoppage at Holyoke will keep out of the market probably 75 or 80 tons of paper each day, the aggregate making a considerable quantity for two weeks.

THE STATIONERY MARKET.—The general report of dealers is that trade in most lines is exceedingly quiet, yet some are doing more than an average amount of business, but they are those who work hard for trade and exercise a liberal degree of enterprise in bringing their goods to the attention of buyers. They maintain that the exertion put forth to secure this trade would in a good season increase their business fully 50 per cent.; hence, to catch trade nowadays, dealers must be wide-awake, active and advertising. Judging from the large lines of plush goods, which most of the leading manufacturers have brought out this season, an active demand for these goods is anticipated, but such expectations have not been realized as yet, although there seems to be a fair demand for staple goods of this character, which are offered at a low price. One dealer reports orders for 3,000 comb cases and 1,000 work-boxes, and maintains that these orders are not exceptionally large, compared with others that he receives. Manufacturers of blank-books are busy making up orders for fall delivery, but are not over sanguine of re-orders. Several new lines of these goods have been brought out, and if merit has anything to do with the sale of an article, they must have a good demand among consumers. The ink trade is quite active, while envelopes are doing fairly.

NATIONAL BLANK BOOK CO.

1845.

66 & 68 DUANE STREET, NEW YORK.

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*Largest and Best-Appointed Blank Book
Manufactory in the Trade.*

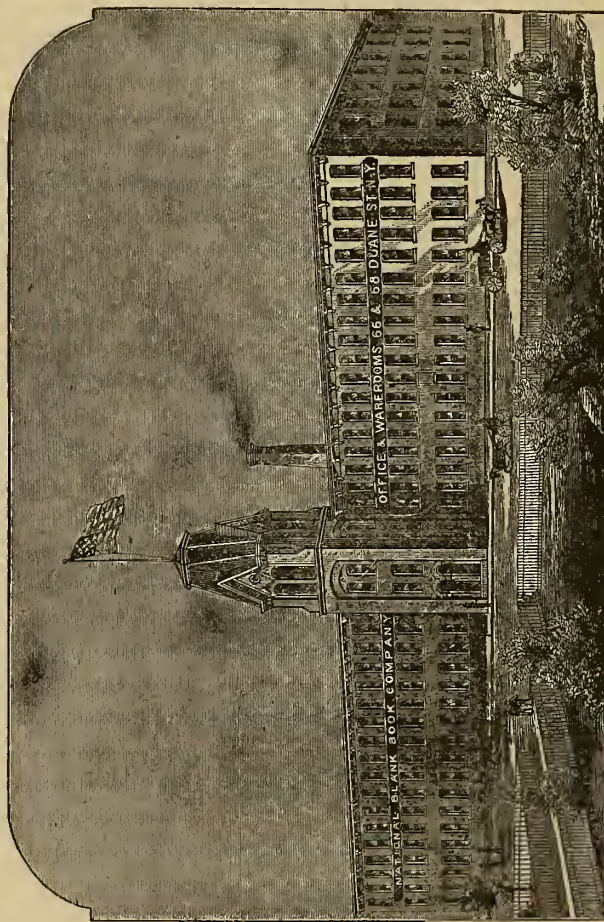
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OUR GOODS ARE:

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R. & T. A. ENNIS, . . . St. Louis, Mo.
GIBSON, MILLER & RICHARDSON, Omaha, Neb.
JANSEN, McCURRG & CO., . . . Chicago, Ill.
LEVISON & BLYTHE STAY CO., St. Louis, Mo.
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Every Book Guaranteed Perfect.

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CHAS. STEWART PAPER CO., Cincinnati, Ohio.
WHEELER, OSBORN & DUCKWORTH MFG. CO.,
Nashville, Tenn.
JOEL WHITE, . . . Montgomery, Ala.
WM. WEBB & SONS, . . . Cincinnati, Ohio.
M. W. WOLF & CO., . . . Baltimore, Md.
And many others.

READING and most **CRITICAL BUYERS** in all parts of the United States, some of them regular customers of more than **30 YEARS'** standing, say our goods are **SUPERIOR** and **STANDARD**. Shrewd and experienced **DEALERS** buy well-made, uniform and reliable **BLANK BOOKS** only—it *pays*. Factory located in the **GREATEST PAPER-PRODUCING CITY IN THE WORLD**, and every other item reduced to the lowest point consistent with good work, gives us the advantage over all competitors in the cost of manufacture of first-class goods. An **IMMENSE** stock, always on hand, will meet the wants of every section of the country and insure prompt shipments. **FINE MEMORANDUMS** a specialty—new, elegant and original designs. Many new, attractive and very salable goods now ready for Fall Trade. Send for Descriptive Catalogues and Prices.

H. S. DEWEY Agent and Manager.

ATCHISON ETCHINGS.

[CORRESPONDENCE OF THE STATIONER.]

ATCHISON, Kan., August 23, 1884.

"I'm a stranger and a long ways from home," but, can assure you, among kind friends, who extend the well-known hearty Western hospitality in all of its glory.

I left Pittsburg on July 24, and came West via the famous Pittsburg, Ft. Wayne and Chicago Railroad, and the Chicago, Rock Island and Pacific Railroad. The western part of Pennsylvania, all of Ohio and eastern Indiana were suffering very severely with the drought, and the corn crop looked short and thin. Illinois, Iowa and Kansas have one of their most prosperous years. The corn in Iowa never looked better, and the yield will certainly be immense. This State has improved greatly in every way during the past few years. I have been here several times before, but never witnessed so much advancement nor such fine crops. I have been over a good portion of the State visiting friends and seeing the country. The wheat crop was very large, as was also the oats. Large amounts of broom corn and castor beans are produced here this year, and they bring large revenues, but the king of all is the corn. It is estimated, and carefully too, that the State will have at least 300,000,000 bushels of corn to export. Kansas surely is one of the best States in the Union, and I know no better State for farmers to settle in. In fact, it is good for any business.

Politics are becoming warm, but I will not discuss them only so far as to say, St. John will not poll the 30,000 votes he claims. About 4,000 or 5,000 will be given, but no more. The State is strongly Republican as far as the national ticket is concerned, but close as to the gubernatorial vote—made so by the prohibition question.

Atchison is situated in the extreme portion of the State, on the Missouri River, and some fifty miles north of Kansas City. The business portion of the city is level and well fitted for business, while the residences are beautifully situated on the higher ground surrounding. Drainage is good, and the place is considered most healthy; some twenty thousand denizens call it their home, and are possessed of a high opinion of their city, and are sanguine of a continued advancement and prosperity. It is the county seat of Atchison County, has ten railroads, four large flouring mills, three large elevators, a canning factory and several other successful industries.

There are three really fine stationery and book stores situated on the principal street—Commercial street—and they appear to command a good trade, the pioneer establishment being that of Levin & Downs. Jacob Levin and J. R. Downs do a large business, and, because of their large acquaintance among the young people of the city, have the cream of the fancy-goods trade. They also have a wall-paper department in addition to the book and general stationery departments. Their store-room is 22x80 feet and is stocked with elegant goods.

W. L. and John Johnson, doing business as

Johnson & Brother, have a beautiful store. Their room is 22 x 150 feet and choice goods fill every part. They do a jobbing and retail trade, but the jobbing is not very extensive, being confined mostly to this one State.

The third stationery and book establishment in the city is that of N. W. Arthur. He has a nice room 22 x 60 feet and a fair share of the city's trade, and keeps a very nice line of books.

I regret very much to learn of my townsman, W. W. Edgar's, failure. I presume that the closing of the Penn Bank was the first cause.

A few days ago, in this city, I met J. Hove-don, who was representing R. Worthington, the publisher of your city. Frank C. Welsh, another pleasant young gentleman, was also here. He represents John E. Potter & Co., of Philadelphia. G. W. H.

A Copyright Decision.

Suit was brought in the United States Circuit Court for the Southern District of New York, by Dana Estes and others to enjoin John B. Williams and others, from reprinting the "Chatterbox" series of books for children.

Judge Wheeler has granted the relief sought and an accounting has been ordered, as will be seen from the appended decision:

James Johnston, of London, England, appears to have published a regular series of juvenile books, of uniform appearance and in a style of peculiar attractiveness, and called them the "Chatterbox," until they became widely known and quite popular in that country and this. He assigned the exclusive right to use and protect that name in this country to the orators for ten years from January 1, 1880.

The defendants have, since that time, commenced the publication of a series of books and called them by that name, and made them so similar in appearance and style to those of Johnston as to lead purchasers to think they are the same. As a matter of fact, it is found that they intended to make the books appear to be the same, and to avail themselves of the popularity which the books had attained by the labor and skill bestowed upon them by and at the expense of Johnston. There being no copyright to prevent, the defendants claim the right to so print and publish the series of books in this country, and that if they have not the right, the orators have no right to prevent them.

There is no question but that the defendants have the right to reprint the compositions and illustrations contained in these books, including the titles of the several pieces and pictures (*Jollie v. Jaques*, 1 *Blatch*, 618).

That does not settle the question as to the right claimed here. There is work in these publications, aside from the ideas and conceptions. Johnston was not the writer of the articles, nor the designer of the pictures, composing the books, but he brought them out in this form.

The name indicates this work. The defendants, by putting this name to their work, in bringing out the same style of book, indicate that their work is his. This renders his work less remunerative, and, while continued, is a continuous injury, which it is the peculiar province of a Court of Equity to prevent. These principles are discussed, settled, and applied in *McLean v. Fleming*, 96 U. S., 245.

It has been argued that there have been various publications from earlier times by the same name, so that no new right to the use of the name could be acquired.

This would be true, doubtless, as to all such publications as those to which the name was applied, but not as to those essentially different. The fact of these other publications bears only upon the question of fact, as to whether Johnston's work had come to be known by this name, and the defendants, by using this name, represent that their work is the same.

The conclusion stated, as to the fact, has been reached

after consideration of what is shown as to their other publications.

Johnston had the exclusive right to put his own work as his own upon the market of the world. No one else had the right to represent that other work was his. Not the right to prevent the copying of his and putting the work upon the markets, but the right to be free from untrue representations that this other work was his when put upon the markets. This gives him nothing but the fair enjoyment of the past reputation of his own work, which fully belongs to him. It deprives others of nothing that belongs to them.

The question then arises whether Johnston could transfer his right, or any part of it, to the orators, so that the defendants in what they have done, and are about to do, trespass upon the orators' rights, and not upon Johnston's. He could not do all this himself, he must act by and through others. No reason is apparent why he could not give them the exclusive right to put his work on the market as his, as he had that right. This seems to be what he undertook to do. They had that right, and the profits of its enjoyment would belong to them. The defendants would deprive them and not Johnston of the profits. The injury would be to them and not to him, and they are in this view entitled to the remedy.

It is objected that they also trespassed upon Johnston's rights before they acquired them. This may be true; and if so, they may be liable for the damages.

Such a trespass would not prevent them from acquiring a lawful right in a lawful manner. Had not trespasses been so frequent and long continued that the work had come to be known to be the work of others, or had lost identification as the work of Johnston, the course of the defendants might not amount to any representation that their work was his; but the evidence does not show this.

As the case is now understood, the orators appear to be entitled to relief. Let there be a decree for an injunction and an account.

F. H. Loss, Jr., has a great many novelties in gold and silver wire goods, such as mounted tile-stands, picture-casels, cup and saucer easels, plate-casels, banner-stands, stereoscopic view baskets, &c. These goods are neat and very pretty, as well as cheap.

Wilson Brothers' Toy Company has secured the services of the genial Charles D. Kidder, who latterly was in the employ of Lyman & Curtiss. Mr. Kidder laid the foundation of his knowledge of the toy trade with the Wilson Brothers, and is now "home again," making it pleasant for all concerned. He is very popular with the trade, and it is hoped that all success will attend him in his new position.

KOCH & SCHMIDT,
Commission Merchants,
AND AGENTS FOR
AMERICAN NOVELTIES,

Respectfully offer their services to the Trade.

Offers for the Purchase of British Goods will be carefully attended to.

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ESTABLISHED ELEVEN YEARS.
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 PAPER-BOX BOARDS.**

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**A. KIMBALL'S
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 PIN-TICKETS.
 FOR DRYGOODS, CAPS, CLO-
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Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

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 OF LOFT-DRIED PAPERS.**

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"J.A.P." FANCY STRIPED WRAPPING PAPER,

A Novelty which sells largely to the Dry Goods, Notions, Millinery and Druggists Trade, also to
 Paper Bag and Envelope Makers. Importers and sole agents for the celebrated ALL
 LINEN "PERFECTION" GLAZED COPYING PAPERS.

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57 Shoe Lane & 48 Farringdon St., E. C., London, Eng. **LAWRENCE & BAXTER,**

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 School Desk in the world; Globes (60 kinds), Liquid
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 Blackboards (40 kinds), Pointers, Patent Noiseless Slates, Patent Ink Wells, Call
 Bells, &c., &c. Send for circulars as above, or to

**BAKER, PRATT & CO., 19 Bond Street, New York.****"NOVELTY" STAPLES AND SUSPENSION RINGS**

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IMPORTERS, MANUFACTURERS AND WHOLESALE DEALERS IN

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The Latest Novelties in PAPERS, CARD BOARDS, MENU, GUEST and DINNER
 CARDS, STAMPED PAPETERIES, &c., always carried in stock.
 MOURNING GOODS, in all Borders, a Specialty, prices of which are the lowest in the country
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PLATE PRINTING, ENGRAVING AND LITHOGRAPHING FOR THE TRADE.

Sample Books of Fine Papers sent on application.

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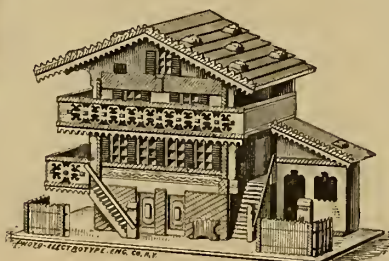
Artistic Swiss Wood Carvings.

NOVELTIES FROM ALL COUNTRIES.

The "ROSE" Shade.

The "UNIQUE" Bird-Cage Awning

No. 46 Murray Street, New York.



THE SWISS CHALET.

The American Institute Fair.

The managers of the American Institute of New York have already commenced arrangements for their fifty-third annual exhibition, which will be opened on September 24 at the Institute building, Third avenue and Sixty-fourth street.

It is believed that the coming exhibition will be more than usually attractive, instructive and interesting. Manufacturers, designers, inventors and others desirous of placing their products before the public at the coming fair, should without delay send on their applications for space to Charles Wager Hull, the General Superintendent, at the office of the Institute, 22 Cooper Union, New York.

In this connection it will perhaps be interesting to many to know the conditions under which the awards are made. They are as follows: The Medal of Honor (gold) is awarded only for an article or process which shall show a marked improvement on those previously in use, and be considered of the highest importance in science or the arts. It is awarded on the recommendation of three judges, approved by a majority of the Board of Managers, and confirmed by a majority of the Board of Trustees.

The Special Medal (silver) is awarded only for an article of great importance and extraordinary merit. This medal may be offered for a certain number of exhibits in each year, a list of which shall be prepared by the Board of Managers.

The Medal of Taste (silver) is awarded for any article or process which is considered of unusual excellence in the first four groups of the department of Fine Arts and Education.

The Medal of Superiority (bronze) is awarded for an article or process of great value. The Medal of Excellence (bronze) for articles or processes of importance, and the Medal of Merit (bronze) for articles or process of acknowledged merit.

In addition to these, diplomas are granted to employees who by their skill add to the attractiveness of the exhibition; and awards are made for the best skill and workmanship by apprentices. Awards are also made to exhibitors of perishable products in money or other valuable consideration.



FAMILY CRESTS

Found, Engraved and Painted in all styles; in Stone Seals, in Steel Dies for envelopes, in Brass for embossing paper, &c.

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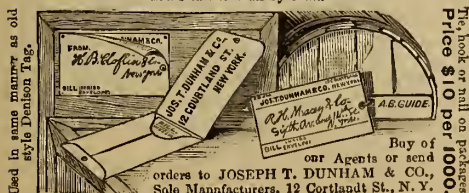
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32 John St., New York.

Dunham's Patent Combination Tag and Envelope

SAVES Postage, Envelopes, Addressing Letters, Sticking Stamps, Delivering to Post Office.

DELIVERS Bill with goods via Express one to three hours earlier than by Mail.



Special Discounts to Stationers. Send One Dollar for Sample Lot by Mail.

HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

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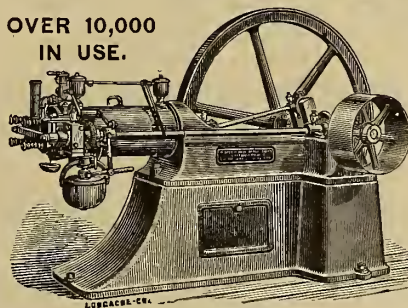
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being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal, Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware houses, printing, ventilating and running small shops. SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

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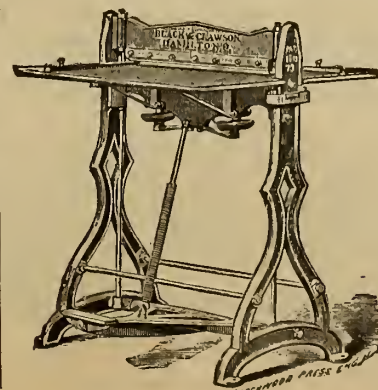
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1,000 Shape Novelties in 20 to 50 designs assorted, from \$10 to \$45 per 1,000 net. Send for special illustrated circular. Illustrated Monthly Price List and Discounts to dealers on application.



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Improved Perforator

MADE IN THREE SIZES:

20 Inch, 24 Inch, and 28 Inch.

Descriptive Circular and Prices furnished on application to

THE BLACK & CLAWSON CO.,

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Strictly Animal-Sized, Loft-Dried and Manilla

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EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

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100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

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Jobbing to the trade at \$10 per thousand.
"Just think of it, i.e. a Card."

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—MANUFACTURERS OF—

Cards and Card Boards

—FOR—

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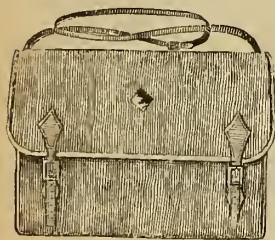
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ALL KINDS, QUALITIES AND PRICES.

Writing Books, Series "AA," "BB" & "CC."

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No. 1, Canvas Closed.

NEW CATALOGUE READY JULY 15th.

THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!

Is without "joints," "springs," "air tubes," "valves,"
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Warranted for Five Years! Send for circulars.

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Printers, Stationers, and Sole Manufacturers of
the Yale Fountain Pen in the United States.

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No. 110 READE ST., NEW YORK,

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A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
A. N. Bell (B. S.)		\$1,200
T. J. Crichton (R.)		1,314
Fredericka Dressel (B. S.)		1,800
J. Phin		500
J. Price		800
Tesson & Jothand		150
W. Wilson (R.)		696
R. Bollman		250
R. W. Macgowan (R.)		11,200

EASTERN STATES.

Frank C. Danforth, Boston, Mass.	.....	....
Livingston & Humbert, Boston, Mass.	.....	60
Paul Ghisla (Ghisla & Briassoli), Boston, Mass., one-half interest	.....	4,000
Basil Giguie, Fall River, Mass.	.....	50
Merrill & Mandaras, Lawrence, Mass., Sunday Despatch	.....	400

MIDDLE STATES.

G. B. Goodlander, Clearfield, Pa. (Real)	.....	4,913
Weaver Mailing Envelope and Box Company, Philadelphia, Pa.	.....	8,87
H. H. Heckman, Reading, Pa. (Real)	.....	1,500
Robert Howarth (Robert Howarth & Son), Ches- ter, Pa. (Real)	.....	1,000

WESTERN STATES.

E. S. Bradlee, San Jose, Cal. (Real)	.....	5,500
C. L. Seymour, Chicago, Ill.	.....	2,500
Robert C. Horgrove, Pomona, Cal. (Real)	.....	1,500
R. E. Hanney, Chicago, Ill. (B. S.)	.....	508
J. L. Regan & Co., Chicago, Ill.	.....	1,000
B. F. Bigelow, Indianapolis, Ind. (Indianapolis Republican)	.....	625
N. C. Ridenour, Clarinda, Ia.	.....	100
George F. Stratton, Detroit, Mich.	.....	500
C. J. Greenleaf, St. Paul, Minn.	.....	1,400
Frederick Broegelman, Cincinnati, Ohio (Real)		3,500

SOUTHERN STATES.

W. J. McCartin (O'Connell & McCartin), St. Louis, Mo. (B. S.)		300
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CANADA.

William Theakston, Halifax, N. S. (B. S.)		
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LIENS RELEASED.

Emil F. Ackerman, Boston, Mass.		216
Nathan H. Twist, Lynn, Mass.		
Chalmers H. Libby, Boston, Mass.		100

Trade Items.

The September issue of "Our Little Ones" is a very pleasing number, full of attraction and interest. It will be welcomed by the children.

Stevens & Co. was the style of a reputable firm of produce dealers doing business in New York up to within a year, but has gone out of trade. The firm of Stevens & Co., 27 Stone street, New York, should not be confounded with the first-named firm.

In the production of his extensive line of Christmas and New Year cards John Gibson has adhered to the principle of "quick sales and small profits." His cards, while made up in the best possible manner, are certainly offered at bottom figures. Indeed, it is thought doubtful if there is any other house in the city which is offering goods as low as Mr. Gibson. An examination of Mr. Gibson's line will convince buyers.

The Toledo (Ia.) Chronicle of the 21st inst. remarks: "R. L. Thomas, of New York city, visited over Sunday with W. H. Harrison, Jr.

Mr. Thomas represents John Gibson, of New York, one of the leading publishers of Christmas, New Year, Easter and birthday cards and novelties, and is one of the most genial and best-looking traveling men on the road."

Lawrence & Baxter have a line of artificial flowers especially intended for the manufacture of fancy goods. They come in the forms of neat sprays, and would make up nicely with valentines, mouchoir cases, &c.

The National Blank-Book Company reports that it is busy in manufacturing new lines of goods for the fall trade. It is bringing out a new series of composition writing-books for the use of schools; also students' note-books and several new lines of fancy memorandum-books.

Alles & Conant are bringing out a very unique line of cuff, collar and necktie boxes finished with plush; also a very attractive line of odor cases. The business of the firm has increased so largely during the past season that it finds itself in need of more factory room.

P. Lawrence is expected here from Europe in a week or ten days. The object of his visit is to buy stationery and other novelties for introduction in the European market. Manufacturers would do well to watch the arrival of Mr. Lawrence, as he will be ready to negotiate with them for any novelties they may have to offer.

James D. Whitmore & Co. report business in their various departments as being quite satisfactory, and their orders for present and future delivery to be quite up to the standard. They have added largely to their line of lithographed-design papeteries, and are having a very large sale in these goods. They have also now on exhibition a very elegant line of plush and fancy holiday boxes, comprising all new designs, and the line is said to be the finest and most elaborate shown.

One of the handsomest sample books that has ever been offered to the trade has been recently gotten up by Harry Wiltshire, steel and copper-plate engraver, card printer and embosser, &c. It is intended, of course, for those who take orders for fine card printing, monogram engraving, &c. The book is called "The Elite Card Album." It has a blue cloth cover, with the title printed in gilt. It shows samples of every variety of wedding, invitation, reception and announcement cards, fifty different styles and sizes of visiting cards, a great variety of the latest styles of monograms, crests, and address dies, and about one hundred different styles of initials of the newest designs. There are some fifty different styles of wedding invitations alone. The book contains everything a dealer who fills orders for fancy society printing of every description needs, and it is sent on application gratis. With it comes a *passpartout*, which contains all of the latest styles of crests, monograms and address dies; also one for visiting cards. These are for the show-case. Altogether, it is an acquisition that every dealer will be glad to get, and there will, doubtless, be numerous applications for it.

EDWARD POSEN & CO.,

— MANUFACTURERS OF —

Albums & Leather Goods

OFFENBACH-ON-MAIN, (GERMANY),

(ESTABLISHED 1838),

Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

ENVELOPES,

✧ Cards ✧ and ✧ Cardboard, ✧

Ruled Business Headings in White & Colored Papers,

✧ NOVELTIES IN ADVERTISING CIRCULARS, ✧

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

✧ ESTABLISHED 1814. ✧

J. S. ROCKWELL & Co.,

101 & 103 Duane Street, New York,

MANUFACTURERS AND IMPORTERS OF

EVERY VARIETY of SHEEP LEATHER

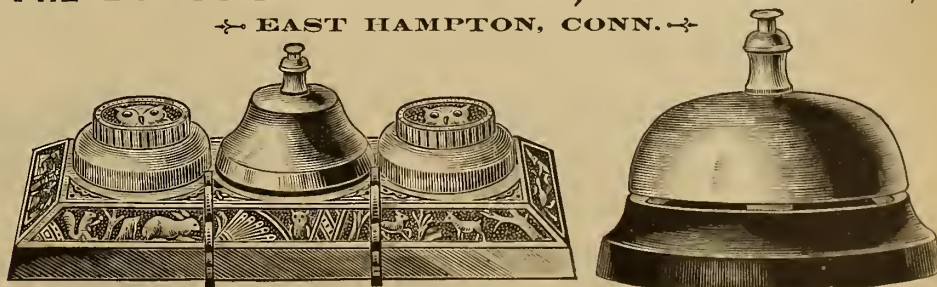
For Bookbinders, Pocketbook and Case Manufacturers, Etc., Etc.

RUSSIA LEATHER, CHAMOIS, AMERICAN RUSSIA.

— No. 18 High Street, Boston, Mass. —

THE BARTON BELL CO., MANUFACTURERS,

✧ EAST HAMPTON, CONN. ✧



Barton's Patent. Bell Inkstand. (Entirely New.)

Barton's Patent. No. 71, Call Bell.

✧ SEND FOR NEW PRICE LIST AND DISCOUNT SHEET.

Improved Method of Producing Electrotyping Molds.

Certain improvements have lately been patented relating to the molds employed in producing "electros" for printing, the object being to produce such molds in a shorter space of time and at a lower cost than heretofore has been practicable. The inventors, William Lowe and Dominic Cavagna, both of Greengate, Salford, in carrying out this invention place upon the surface of the warmed wax or composition customarily used for such molds, and contained in the ordinary molding-box, a fold or layer of flexible tough paper, of linen or cotton cloth, of thin American oil-cloth, or of other similar suitable material. For fine work, such as engravings, American oil-cloth or other highly glazed or smooth material is used, with the smooth side next to the wax or molding composition. In addition to the layer of paper or cloth in contact with the wax it is generally, but not invariably, necessary to employ one or more additional layers of a softer material, such as chamois leather or thin fine felt. Having laid the folds of the material upon the warmed wax or composition, the form containing the type to be molded is laid with its face in contact with the leather or other material; the whole is then subjected to pressure in the usual manner, rather less pressure being required than is usually given when molding by the ordinary processes. The folds of cloth or leather being now removed from the surface of the wax or molding composition, a more or less indistinct outline of the desired mold will be discovered having the hollows or "whites" well raised. The form of type or other surface is now brought into direct contact with the partially-formed mold in a corresponding position to that occupied by it in the first part of the process, the wax having sufficiently cooled in the meantime, and both are again subjected to pressure. The molding box is then withdrawn from the press, and the form of type or other object removed from its face, when, after trimming and blackleading, it will be ready for use, no "building-up" or "raising" being required, and the preliminary partial filling up of the hollow spaces or "whites" in the surface of the type being altogether obviated.—*Printing Times and Lithographer.*

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The above superior brand of LINEN WRITING PAPER is offered to the Trade in the various sizes and weights of Folios to suit the requirements of PRINTERS and LITHOGRAPHERS, and put up in QUARTER REAM BOXES, elegantly banded and labeled for the FASHIONABLE STATIONERY TRADE.

WARD & GAY

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27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

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FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. IT WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails. Circulars and Samples sent on application.

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JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal. Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

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HENRY HOE, Sole Agent.



—SOLE AGENTS FOR THE CELEBRATED—

WASHINGTON MEDALLION PENS.

J. Q. PREBLE & CO.,

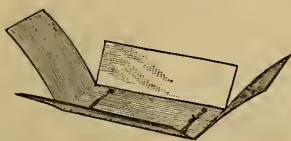
Nos. 54 & 56 FRANKLIN and 77 WHITE STREETS, NEW YORK.

U. S. TREASURY MUCILAGE

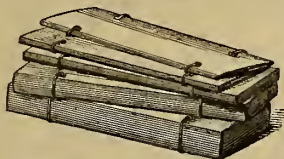
IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink
Manufactured by **WILLIAM A. DAVIS**, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

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KENT,
ENGLAND.

These papers, made from the purest fibre, without any foreign admixture, each sheet separately formed by hand in a mold, couched by vertical pressure and slowly dried by air, possess a toughness, hardness and strength unapproachable by any machine-made papers.

For Legal use, for Scrip or Bonds, and for all purposes demanding great durability, these hand-made papers are invaluable.

The heavier sorts are double sized, and they will bear repeated erasure and constant handling beyond all other makes, so that for Ledger and Account-Book purposes none can compare with them.

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J. B. LIPPINCOTT & CO.,

Wholesale Stationers and Importers,

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Have constantly in stock the following SPECIALTIES, which are offered to the trade at the lowest market rates:

Arnold's, Stephens', Antoine's
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NEW PLAYING-CARDS:

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Also a full assortment of HAMMOCKS, BASE BALLS and BATS, RUBBER
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PAPER-MAKERS.

GOLD MEDAL awarded PARIS, 1878.

P	Superfine Hand-made	P
A	WRITING,	A
P	DRAWING	P
E	AND	E
R	Account Book Papers.	R
S	MACHINE-MADE WRITINGS,	S
	Tab-sized and Engine-sized, Loft-	
	dried and Machine-dried	
	BANK NOTE AND LOAN	
	Printings, Charts and Blottings.	

Wholesale and Export
STATIONERS.

Dealers in Whatman, Joynson, Hollingworth,
Turner, and other noted brands.

ESTERBROOK'S

Standard and Superior

STEEL PENS

INCLUDING THE CELEBRATED

No. 048.



FALCON PEN

LEADING NUMBERS:

Fine.....	333, 444, 232.
Elastic.....	133, 128, 126.
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Broad	239, 161, 284.
Turned Up...	309, 256, 1876.

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Manufacturers and Jobbers
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ALSO,

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BLANK BOOKS,

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Fine Visiting and Wedding

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NEWEST NOVELTIES IN STATIONERY

AS FAST AS PRODUCED.

STATIONERS and PRINTERS are requested
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(Titles Registered)

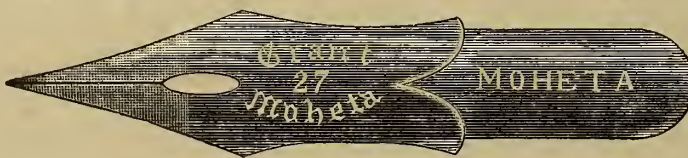
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PARCHMENT.....Old Reliable Buff.
RAILROAD.....Yellow — Best Known.
WHITE LINEN.....Has not its Superior.
WHITE COMMERCIAL.....New Article—Cheap.

NEW LIST AND DISCOUNTS OCTOBER 1, 1883

A REWARD OF \$100.

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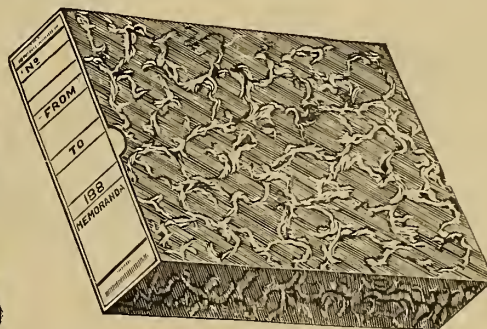
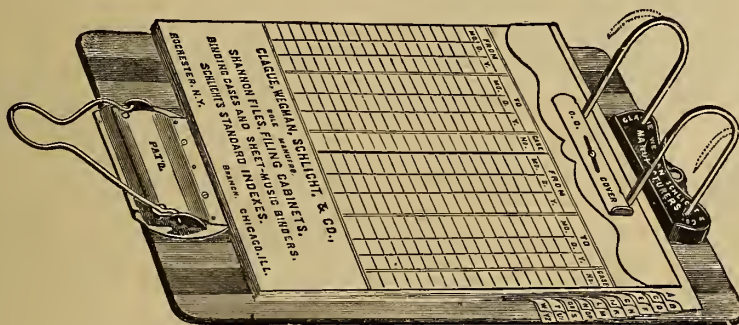
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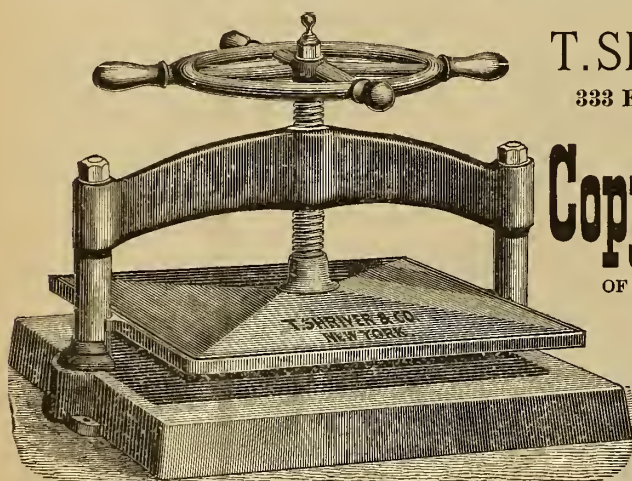
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VALUE OF IMPORTS OF PAPER, BOOKS, &c.

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FOR THE WEEK ENDED AUGUST 22, 1884.

Albums.....	20	\$1,243
Books.....	462	45,729
Newspapers.....	75	3,674
Engravings.....	62	14,285
Ink.....	72	3,455
Lead Pencils.....	20	5,246
Slate Pencils.....	7	185
Paper.....	211	16,182
Steel Pens.....	4	5,469
Other.....	13	1,566
Totals.....	946	\$97,934

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED AUGUST 26, 1884.

Paper, reams.....	10,876	\$1,919
Paper, pkgs.....	575	3,841
Paper, cases.....	72	3,084
Books, cases.....	79	6,983
Stationery.....	206	10,902
Totals.....	11,808	\$26,729

STATIONERY EXPORTS FROM NEW YORK.

FROM AUGUST 19 TO AUGUST 26, 1884.

BOOKS, cases, to Liverpool, 12; to Bremen, 3; to London, 12; to British West Indies, 3; to Hamburg, 3; to Venezuela, 3; to United States of Colombia, 20; to Danish West Indies, 2; to New Zealand, 4; to British Australasia, 11; to Brazil, 9; to Japan, 6.

PAPER, to Liverpool, 11 cs.; to Cuba, 8,000 rms., 403 pkgs.; to United States of Colombia, 66 pkgs.; to British West Indies, 676 rms., 5 pkgs.; to Bremen, 1 cs.; to Mexico, 46 pkgs.; to London, 9 pkgs.; to Hamburg, 36 pkgs.; to Riga, 1 cs.; to Trieste, 13 cs.; to Havre, 4 cs.; to Chili, 10 pkgs., 2 cs.; to Argentine Republic, 18 cs.; to Brazil, 2,200 rms., 22 cs.

STATIONERY, cases, to Liverpool, 57; to Mexico, 6; to Hamburg, 21; to British West Indies, 3; to Bremen, 1; to Dutch West Indies, 3; to United States of Colombia, 60; to London, 9; to Nova Scotia, 1; to Hayti, 3; to Argentine Republic, 1; to Brazil, 41.

PERFUMERY, packages, to British West Indies, 6; to United States of Colombia, 46; to Central America, 12; to Brazil, 215; to Glasgow, 13; to Hull, 4; to New Zealand, 25; to Chili, 5; to Argentine Republic, 34.

PRINTING MATERIALS, packages, to Cuba, 2; to Dutch West Indies, 3; to London, 14; to Venezuela, 31; to United States of Colombia, 14; to Hayti, 2; to Mexico, 2; to Brazil, 34.

PENCILS, cases, to Liverpool, 1; to British Australasia, 1; to Brazil, 1.

SLATES, cases, to Copenhagen, 6; to New Zealand, 50; to British West Indies, 4; to British Australasia, 158; to Venezuela, 8.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 7; to London, 29; to Glasgow, 2; to New Zealand, 2; to British Australasia, 14; to Venezuela, 1; to Brazil, 2.

INK, packages, to British Australasia, 4; to French West Indies, 1; to Brazil, 36.

TYPE-WRITERS, cases, to British Australasia, 1.

MAPS AND CHARTS, cases, to Glasgow, 1.

PRINTED MATTER, cases, to Chili, 2; to Argentine Republic, 106; to Cuba, 3.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to United States of Colombia, 4; to Argentine Republic, 4.

ELECTROTYPES, cases, to Liverpool, 9; to Brazil, 1.

HAMMOCKS, packages, to United States of Colombia, 12.

CELLULOID GOODS, cases, to London, 3; to British West Indies, 1.

MUCILAGE, cases, to New Zealand, 34.

PAPER BAGS, bales, to Hayti, 5; to Chili, 4.

IMPORTATIONS OF PAPER.

FROM AUGUST 19 TO AUGUST 26, 1884.

C. H. George, Amerique, Havre, 2 cs.

J. Purssell, by same, 2 cs.

J. A. Hays, Ethiopia, Glasgow, 6 cs.

A. Haug & Co., Belgenland, Antwerp, 4 cs.

F. J. Emmerich & Co., by same, 2 cs. hangings.

Schulz & Rugaber, by same, 6 cs.

E. & H. T. Anthony & Co., by same, 3 cs.

J. Hermann, by same, 1 cs.

W. Harkness, Adriatic, Liverpool, 1 cs. hangings.

Berger Brothers, Donau, Bremen, 3 cs.

C. Kimpton, Alaska, Liverpool, 2 cs.

Vernon Brothers & Co., City of Berlin, Liverpool, 9 bs.

Wilkinson Brothers & Co., by same, 8 bs.

G. W. Stetson & Co., by same, 1 cs. hangings.

L. De Jonge & Co., by same, 3 cs. colored.

G. Gennert, by same, 3 cs.

H. Benary & Son, by same, 1 cs.

Darrow Brothers, Werra, Bremen, 2 cs.

A. Hodge, Holland, London, 8 bs.

G. Pelgram, Heimdal, Antwerp, 10 cs.

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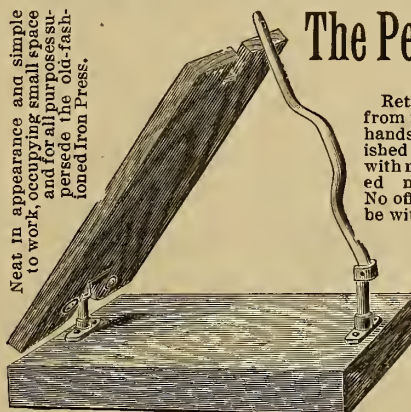
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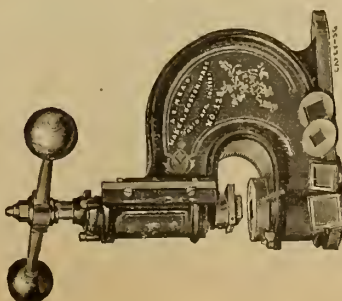
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As to the first point, a distinction may be made of glass fluxes containing alkali in relatively large proportion, silicate glass fluxes in which alkali silicates preponderate over oxide of lead silicates, or where the latter are absent; (2) glass fluxes containing lead or oxide of lead, with an excess of those substances as compared with alkalis, or the latter being absent; (3) glass fluxes containing alumina, in which, besides other glass-forming substances, silicates of alumina exist in such quantity as to alter the effect of the alkali or lead; (4) boracic acid glass fluxes into which a considerable proportion of boracic acid or borax acid has entered. It is remarkable that lime, as a component part of a glaze, appears to be neutral against the effect of chromogenes—that is to say, it is not affected by alkali and lead, though it is said to be partially influenced by baryta.

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The influence exercised by the temperature may be readily observed if a copper-azure glaze be placed in a muffle-furnace (at perhaps 1,600° to 1,800° Fahr.), and another time in a stoneware glazing furnace. In the former it acquires a beautiful azure-blue, and in the latter a poor shade of green. Chromic acid gives yellow in majolica glass fluxes, but in a stoneware glaze fire it produces green. The effects in the latter case are attributed to the change in the constitution of the glaze, brought about by the dissolving of the substance of the body.

As to the color of the body, this has, of course, an effect in the instance of transparent glass fluxes, a mixed color being thus produced by the co-operation of the glaze color.—*Thon-industrie Zeitung.*

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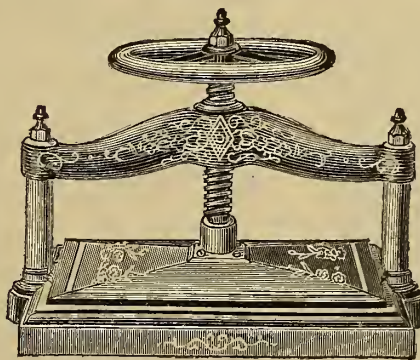
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VOL. XVI.---NO. 10. NEW YORK, SEPTEMBER 4, 1884. WHOLE NO. 480.

Correspondence.

CINCINNATI ECHOES.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, Ohio, September 1, 1884.

THE STATIONER, with its clean, handsome pages and its tireless industry in presenting just what readers want to see, is more than ever welcome when the rush of business has a temporary check, as now. It is punctually here, no matter what else may be lagging; and in that one quality it is a wholesome disciplinarian. Everybody knows the value of the maintenance of discipline, whether in the school-room, in the factory, the business house or on a lonely Arctic exile. So when proprietors and clerks find the days following each other with monotonous dullness, inducing a feeling that everything is going into a state of stagnation, what a relief to feel the animating, though silent and unobtrusive influence of the welcome STATIONER. There is plenty of time to read all of its correspondence, editorials and miscellany; and the advertisements are not without a large share of the attention of all classes of readers. I venture to say, that few publications find more readers for their advertisements than THE STATIONER. The reason is obvious—they relate largely to those adjuncts of civilization which go into every house and business place. Moreover, the handsome type, paper, engraving and press-work, present the advertisements in a really artistic form. If one had no interest in the subject matter, he would find himself attracted by the method in which it is treated.

"Now is the time to subscribe," says the suspicious reader, as he gets down so far, meaning to convey the idea that what has been said in praise of THE STATIONER should be thus labeled to show that it was a publisher's puff. Not so, suspicious reader; you are in a small minority; the large overwhelming majority of THE STATIONER readers know that what I have said is the truth. They have felt its truth, and I have only echoed the general voice in what has been said.

The business situation here now is one of quiet hopefulness; it is a little better than that; it has a dash of confidence mingled with the hope. The exposition begins on Septem-

ber 3, and that means an impetus to many classes of trade. The stationer's business is among the foremost to feel the effect of a business revival. But the exposition is by no means the only ground of hope. There have been on an average bounteous crops. The corn failure in this region, bad as it is, is not bad enough to outweigh the greater yield in other places. Even now the price is going down, although a very short crop will be the rule hereabouts. Then it will be but little more than eight weeks until the election will be over, and all of the feverishness its pendency has caused will be removed.

The local trade is by no means dormant. Orders for current wants begin to come in more freely as our seashore and mountain absentees begin to return and to give more vigorous turns to the sluggish wheels of business.

There are no changes to note and very little local news to chronicle. Pounsford & Co. are soon to occupy their new quarters giving them two stores in one, fronting on both Main and Fourth streets. It will be a handsome place.

Traveling salesmen are not abundant just now, but from the mail indications a wave of increasing pressure is approaching. Let them come and bring their valued products is the edict of

PRINCE WILLIAM.

CHICAGO CHAT.

[FROM OUR REGULAR CORRESPONDENT.]

CHICAGO, August 30, 1884.

As the first of September draws near the feeling among stationers and manufacturers becomes correspondingly cheerful.

Great preparations have been and are being made for the fall. Novelties and specialties are being introduced in rapid succession. New inventions and improvements are daily making their appearance, and the fall boom is about ready for a start.

One of the best and most useful novelties introduced this season is that prepared by the Tablet and Ticket Company, of Chicago. This novelty consists of gummed labels cut in exact shape of letters and figures; their color is bright-red, with black shading, and they can be readily and firmly affixed to any smooth surface. With these letters anyone can make their own show-cards, window signs and display cards, and label boxes, shelves, drawers,

&c.—in fact, they can be made useful in a great many different ways. They are put up in fonts of 250 assorted letters, and their general usefulness, combined with the low prices, will guarantee success for them.

Brown, Pettibone & Kelly have enlarged their store and capacity fully one-third. Their business during the summer season has been entirely satisfactory.

Brown & Besley, manufacturers of Brown's perfect letter file indexes and transfer or filing cases, have produced a new thing in the way of letter files which is destined to meet with a large patronage, as it is a decided improvement on the old style in point of capacity for holding a great number of letters and ease in handling and transferring them. A full description of the file will appear in the columns of THE STATIONER. Mr. Brown reports a good, steady demand for his "Everyday Files," and business generally good throughout the season.

Gustav Hinstorff, stationer, blank-book manufacturer and importer of books, &c., has added to his establishment a department of lithographic supplies and drawing materials. The department is in charge of F. D. Hake, formerly of the Chicago Lithographing and Engraving Company, a gentleman thoroughly conversant with the business in all its branches. The house has also, this summer taken the general agency for the inks of the American Lithographing Ink Company, of Milwaukee. The principal claim as to the superiority of the ink is that it is of a very deep, pure black and ground very short—not by adding grease or any other foreign substance, but in pure lithographic varnish of the company's own make.

Mr. Cable, the Chicago agent of Porter, Coates & Co., reports fair trade in all lines of school-books.

The patent hinge-joint blank-book factory of J. J. Hanlon is running in its full capacity.

H. McAllaster & Co., dealers in fancy cards, shapes, novelties, &c., promise to introduce several interesting novelties this fall.

J. H. Bufford's Sons are showing a line of beautiful plush and satin novelties. Most of them are elaborately decorated in hand-painting. The patterns and styles are all new.

Edward Cook has retired from the firm of Jansen, McClurg & Co., wholesale booksellers

and stationers. The style of the firm is unchanged.

The engraving business is developing very rapidly in Chicago. This class of work has hitherto been done very largely in Eastern cities. A number of photo-engraving establishments have been started in Chicago during the year.

Brown, Pettibone & Kelly have brought suit to enjoin Culver, Page, Hoyne & Co., and John Morris, their successor, from supplying goods, either directly or indirectly, to any county, county officer or agent, for the use of the counties in the State. They allege that on June 1, 1883, Culver, Page, Hoyne & Co. sold to them all of their Illinois county blanks and records, Goodrich & Pettibone tax computers, the tables thereof and patents thereto, copies of Illinois county records and all matters and things directly appertaining to them, and agreed for the period of eight years to absolutely refrain from supplying goods, directly or indirectly, to any county officer or agent for the use of any county in the State of Illinois other than Cook County, that they would not print, manufacture or keep these goods for sale, that they would turn over all orders received by mail for these goods to the complainants, and that the agreement should be equally binding upon the successors or assigns of Culver, Page, Hoyne & Co. It is now understood that Mr. Morris, as the purchaser of the business of the firm of Culver, Page, Hoyne & Co., is about to enter this field, and the purpose is to stop him, if possible. Noz.

BOSTON LEAVES.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Sept. 2, 1884.

September opens with a cool and bracing atmosphere; plenty of ozone in the air; just the kind of weather for work; and from what can be gathered from the trade generally the promise of a good fall trade bids fair of realization.

Manufacturers during the past few months have been actively engaged in canvassing the trade for fall goods, and, although considerable caution is observed on the part of buyers, the indications for a good live business for the coming season are encouraging.

No little talk is frequently heard of overproduction, especially in paper, and though in some lines of paper this may be the case, yet I am led to believe that the market is not overstocked with "writings."

If the present daily product of writing paper had been placed upon the market ten years ago, the overproduction theory would have been verified by accumulated stocks at the mills and in jobbers' hands. That the production has largely increased is admitted, but the population of the country has increased also, and the reduction of letter postage has wonderfully increased the consumption of writing paper. Of the better grades of paper jobbers are not carrying large stocks, and the retailers have for months been buying only in moderate quantities. Possibly the manufac-

turers are holding back their product in the hope of cornering the market.

Such, however, is not the case, for I have just spent a few days in Holyoke, and from a personal inspection of the mills I find that the supplies of writings are very light. In fact, the stocks at the mills are only sufficient to meet the demands of daily trade.

So close to the production is the demand that the Holyoke manufacturers held a meeting on Saturday last to discuss the action of the Water-Power Company, because, through defects in the dam, power has been cut off and the mills have been allowed to run only half time. This does not look as though the mills were piling up paper for a venture.

The daily product of paper at Holyoke is over 175 tons. Of this product 60 tons are book papers, and a large proportion is writing-paper. For the past week this product has been curtailed about one-half, and until the Water-Power Company succeeds in closing the break in the dam the product of paper will be still further lessened.

The Whiting mills, the daily product of which is 20 tons of fine writing-paper, feel the frequent enforced "shut-downs" quite seriously, as the demand for "Whiting's Standard" paper and envelopes is so largely increasing as to necessitate running full time. And then this company has just introduced a new line of rich wedding stationery, the demand for which will not permit of too much lost time. The Whiting Paper Company has for years made a large portion of the stamped envelope paper for the Government envelopes, and half-time is a serious consideration.

I would remark, by way of parenthesis, that while Postmaster-General Gresham was examining into the Kellogg matter, he looked into the Whiting Mill for the purpose of seeing if the envelope paper made by this company for the stamped envelopes was up to the test. This he found to be all right, and expressed himself fully satisfied with its quality.

Dropping into the office of the American Pad Company I found T. N. Holley, the manager, who kindly took me through the factory, as he wanted to verify his statement about "a booming business." Everybody was putting in full time, some piling the paper, sheets upon sheets; some cutting it into proper sizes, others binding the sheets into regular pads, and others boxing the pads for shipment. Really, to see the quantities of paper cut up and made into pads by the American Pad Company is pretty good evidence of its growing trade. For its fine-grade pads the company uses only animal-sized and loft-dried paper. They are ruled or unruled as wanted. Manilla pads are also made. Since the 1st of August the company has been unusually busy filling orders—another evidence of good business this fall.

At Springfield I found manufacturers quite cheerful. Some lines of goods have been largely placed, and orders are now being filled.

In school furniture and supplies, George Elsey has filled some large orders. For the schools at Fall River he sold one order of twenty-five hundred desks. Such an order is

about as large as is commonly sold at one time, and it shows how extensive are the facilities of this house for manufacturing, and gives an idea of the stock carried. There were a number of competitors in the field, all looking for this Fall River order, but owing to the fact that some four thousand school desks now in use in that school district were made by George Elsey, and that they have given satisfaction, not needing a dollar's worth of repairs for the last three years, the committee decided that it was economy to buy more of the same kind. So Mr. Elsey was aided in the contract by the merits of his school desks. If school committees in other States would examine these desks closely and have them tried in their schools, they would find it a profitable investment.

Speaking of school supplies calls to mind that New Bedford spends \$4,000 and Lynn over \$10,000 for school supplies this year, under the "free text-book" law. Other towns are yet to hear from. A. L. D.

Waterproof Varnish for Paper.

In many cases waterproof varnishes are useful, and among their uses may be mentioned their application to laboratory labels, and their use for the fixing of drawings.

There are many such varnishes, but according to our own experience, says the *Photographic News*, one of the best is a thin solution of gutta-percha in benzole, and such a varnish may be made by dissolving one or two parts of fine gutta-percha foil in a hundred parts of benzole. The heat of a water-bath serves to make the gutta-percha dissolve tolerably quick, but if it is necessary to have the preparation at once, the gutta-percha may be dissolved in a little chloroform, and this is then mixed with the required bulk of benzole. Paper which has been coated with this varnish can be easily written, drawn or painted upon; and it must be remembered that the gutta-percha varnish does not make the paper transparent or spotted. It is known that gutta-percha slowly oxidizes in the air, and becomes converted into a brittle resin; but this oxidation product is itself a waterproofing agent. Alcoholic solutions of resin tend to make papers more or less transparent, but the following varnish, prepared with acetone, is not subject to this drawback. One part of damar is dissolved in six parts of acetone, the materials being allowed to digest together for some weeks; the clear liquid is now decanted off, and mixed with its own volume of plain collodine. Another method of making a waterproof varnish for paper consists in digesting 30 parts of white shellac with 300 parts of ether, and then agitating the solution with 15 parts of finely-powdered white lead; on filtering the solution, it will be found that the white lead has been very effectual in clarifying the solution. The above resinous varnish gives more lustre than the gutta-percha varnish, but the latter gives far more flexibility, a considerable advantage in many cases. Not only silver prints, but also collotypes, and often photo-mechanical impressions, may often be advantageously treated with one of the above varnishes; and it must not be forgotten that anything which protects a silver print against damp serves to diminish the tendency to fading.

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest test of COLOR, CLIMATE, INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

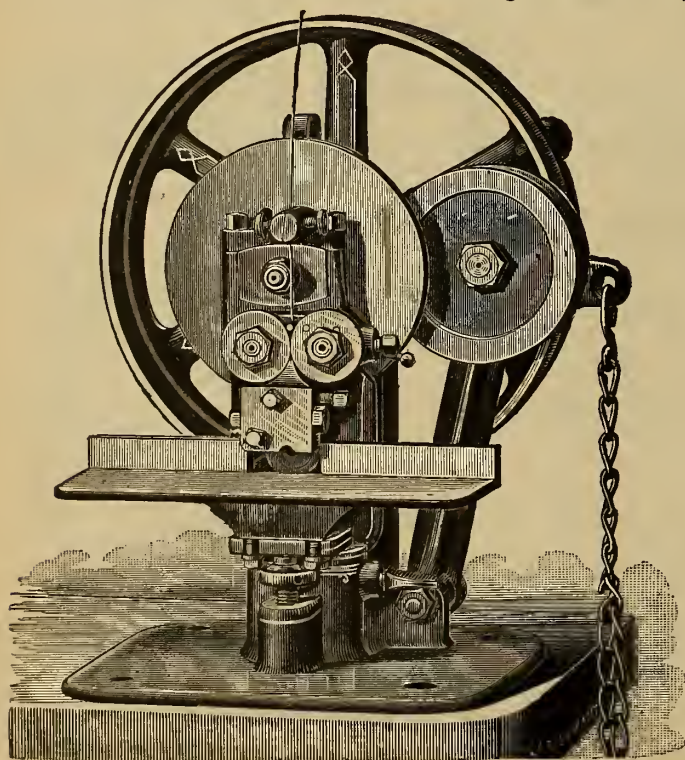
All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

L. PRANG & Co.

Our Samples are now ready, and include many new Artistic Painting Copies, Floral Studies, Landscapes by Murphy and others, New Marriage Certificates and Scripture Cards. Send for our Illustrated Catalogue of Xmas and New Year Novelties and Cards.

Book Binders' Wire Stitching Machine,



Of largest Capacity and range. All Machines have Power and Hand Combined Special Steel Wire for their use. Wire per thousand books costs but one-third that used by any other Stitcher.

No. 1 Size stitches from 1-16 to 9-16 inch thick, 90 to 100 stitches per minute.
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MORE THAN 100 IN USE.

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Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

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Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

R. T. & S. BLOOD, Jr.

Formerly with THE AMERICAN BANK NOTE CO.

CONSECUTIVE NUMBERING, *—*
BLANK BOOK PAGING,
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No. 81 John Street, New York.

GEORGE B. HURD & CO., FINE STATIONERY,

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:
 EMBOSSED HAMMERED (Large), in Azure, Drab, Shrimp and White.
 " (Small), in Café, Turquoise, Silver Gray, and Marguerite.
 " WATERED, in Shrimp, Turquoise, Azure and Opaline.
 " PEBBLE, in Rose, Marguerite, Café and Turquoise.
 " MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
 " PIQUET, in Cream and Silver Gray.
 " GROS GRAIN, in Cream and Silver Gray.
 " ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.

BUCKRAM BOND, in White and Blue.
 PERSIAN, in White and Cream.
 RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
 " CARDS, for Visiting and Correspondence.
 BIRCH BARK, in Cream and White.
 HAMMERED SILVER, in Cream and White.
 ALLIGATOR, in Russet.
 CELESTIAL, in Mazarin or Deep Blue.
 EGYPTIAN LINEN, Cream in all weights and sizes.

SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

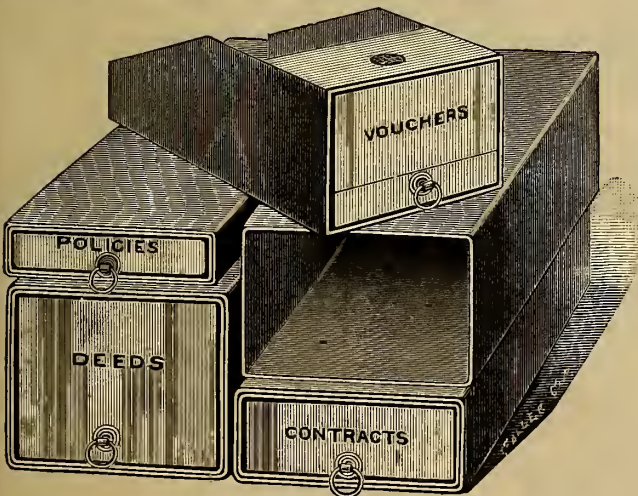
Our line of BRISTOL BOARDS, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Bevel, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

GENERAL AGENTS FOR Z. CRANE, Jr., & BRO.



MANILLA DOCUMENT ENVELOPES—FLAT AND CRUSHED



PRESS BOARD DOCUMENT BOXES.

Made by a new method; warranted to be stronger and to wear better than metal-end boxes.

THE GLOBE FILES

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NEW YORK BRANCH,
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SEND FOR NEW
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HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$30 per thousand.
Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
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Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COM-
PANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type,
291 Main St., Cor. Worthington.
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Oldest Rubber Stamp Manufy in
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SANFORD'S Pneumatic Mucilage.

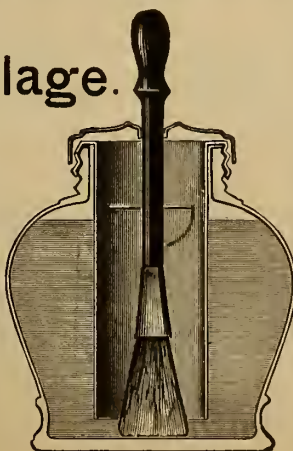
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The Most Practical Stand Ever
Invented.

The mucilage is confined in an airtight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY

SANFORD MFG. CO.,
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MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality. Largest makers of Fine Crucible Steel Goods in the country. STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross. 60c. per quarter gross. Sold by all dealers. Price Lists furnished on application. The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

Pay Promptly.

A point often overlooked by the retail dealer is the importance of the prompt payment of accounts. A merchant ought never to wait for a statement, but should always have his remittance in the hands of the manufacturer the day it falls due. We are well aware that such a course might prove fatal to the unsuspecting manufacturer, to whom undoubtedly the shock would prove a bolt from a clear sky, but it would not take long for him to become accustomed to the new order of affairs, and really enjoy it. But why should the retailer adopt this course? First, because promptness begets confidence, and will build up a man's credit and good name faster than anything he can do. Second, the cash discount thereby obtained will, in the course of a year's business, amount to a good round sum. Third, because the manufacturer thus handsomely treated will be ever ready to accord such a customer every possible favor in his power; will acquaint him with the newest styles, the best selling goods; will see to it that no mistakes occur in the way of quality, &c.; in short, will look upon the prompt customer as a personal friend, and will do all that can be done to further his best interests. But how is a man to know the date of maturity of all these many and diverse bills? Keep a special diary for that purpose. When a bill is checked off record the date of maturity and see to it that a check is sent, not within a week or two, but in time to have it arrive at its destination the day it falls due. By this method you will find that in a short time your credit will be absolutely unquestioned, and you will soon find that your business is prospering beyond all your expectations.—*Exchange.*

GLUE, PASTE OR MUCILAGE.—Lehner publishes the following formula for making a liquid paste or glue from starch and acid: Place 5 lbs. of potato-starch in 6 lbs. of water, and add $\frac{1}{4}$ lb. of pure nitric acid. Keep it in a warm place, stirring frequently for forty-eight hours. Then boil the mixture until it forms a thick and translucent substance. Dilute with water, if necessary, and filter through a thick cloth. At the same time another paste is made from sugar and gum-arabic. Dissolve 5 lbs. gum-arabic and 1 lb. sugar in 5 lbs. of water, and add 1 oz. of nitric acid and heat to boiling. Then mix the above with the starch-paste. The resultant paste is liquid, does not mold, and dries on paper with a gloss. It is useful for labels, wrappers, and fine book-binders' use. Dry pocket-glue is made from 12 parts of glue and 5 parts of sugar. The glue is boiled until entirely dissolved in the hot glue, and the mass evaporated until it hardens on cooling. The hard substance dissolves rapidly in lukewarm water, and is an excellent glue for use on paper.

An article taking up about three-quarters of a column in one of our exchanges is headed, "How to reach young men." The former way was to reach them with one foot, but fathers of families, who cannot afford to take undue personal risks, have adopted the method of reaching young men by means of a competent bulldog.—*Lowell Citizen.*



JOHN HOLLAND,

— MANUFACTURER OF —

Gold Pens and Pencil Cases

**SPECIALTIES:**

Gold Stub Pens, Falcons, Oblique, Barrel and Stenographic Pens, Business Pencils and the Climax Stylographic Pens.



Elegant Assortments for Jewelers and Stationers in handsome Show Cases and Trays, Quality **THE BEST**, and prices moderate.

FACTORIES: Nos. 9, 11, 13, 17, 19 & 21 West 4th St., } **CINCINNATI.**
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— MANUFACTURER OF —

Fine Envelopes, Papers,

AND WEDDING STATIONERY,

Cards and Card Board,

ORDERS OF DANCING,

Fancy and Bevel-Edge Cards.

MANUFACTORY AND WAREROOMS:

62, 64, 66 & 68 Ann, and 151 & 155 William St.,

NEW YORK.

Headquarters for Every Article Named Above.

J. G. DITMAN & CO., 6th and Chestnut Streets,
 PHILADELPHIA, PA.

— AGENTS FOR ALL THE —

Principal Papers Manufactured in the United States.

ORDERS FILLED PROMPTLY.

SAMPLES AND QUOTATIONS BY MAIL.

FAMILY AND PULPIT BIBLES

PUBLISHED BY THE

NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.



We claim the following advantages for the "National Contrasted Editions":
First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.
Second.—Larger, better spaced, and more readable type in all cheap and medium grades.
Third.—Latest and most attractive variety of side stamps.
Fourth.—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

NATIONAL PUBLISHING CO.,
 724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

For Sale in Chicago by JANSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.

— IMPORTANT NOTICE. —

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

Waggener's Improved Trial Balance Books.

Waggener's Improved Trial Balance Books.

W. M. CHRISTY'S SONS, Philadelphia,

— PUBLISHERS OF THE —

Waggener's Improved Trial Balance Books.

— LIBERAL DISCOUNT TO THE TRADE. —

For sale in New York City by BAKER, PRATT & Co.; CORLIES, MACY & Co.; CHARLES H. CLAYTON & Co.; FRANCIS & LOUTREL and JOHN HULIN.



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

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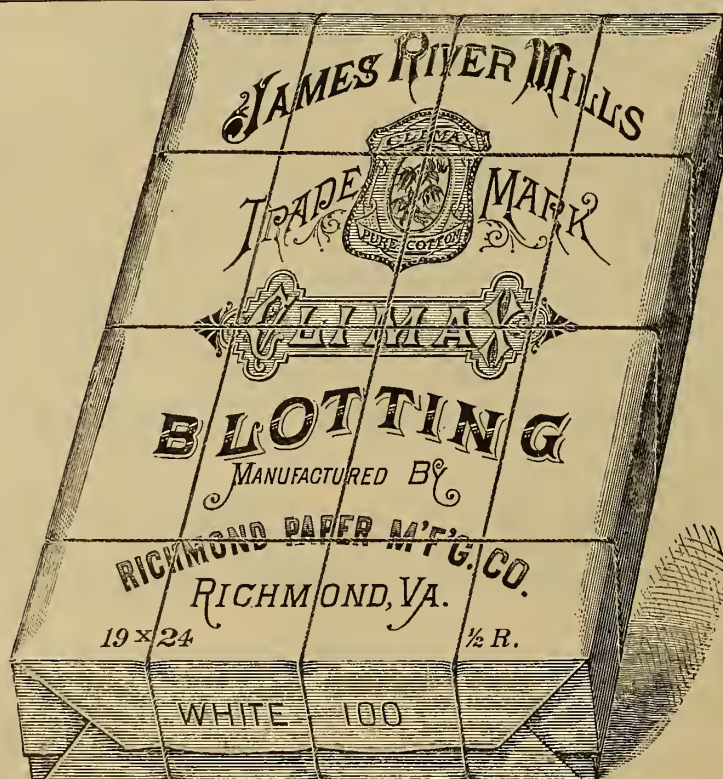
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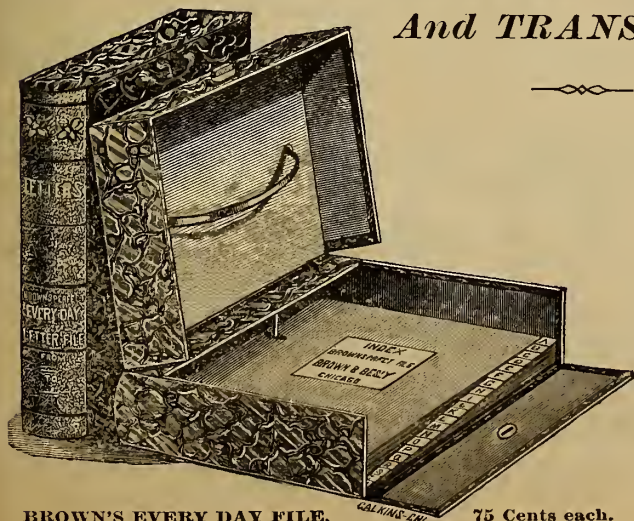
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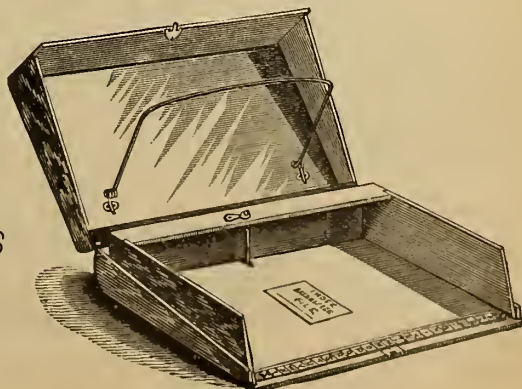
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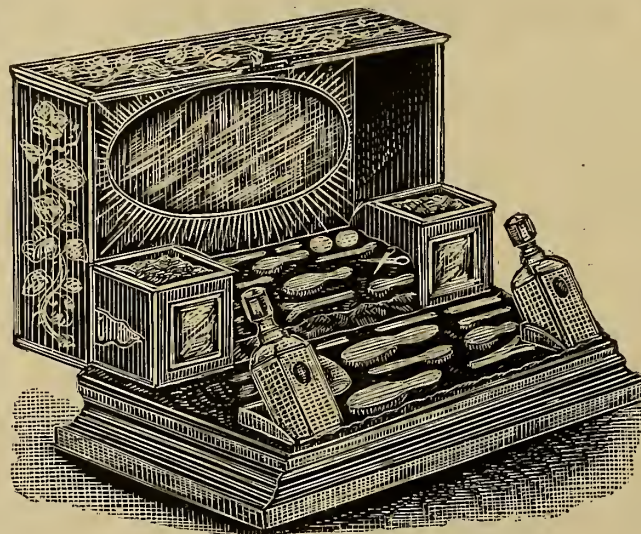
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ACME STATIONERY AND PAPER COMPANY,

146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

Wm. Saunders, electrotyper, Oakland, Cal., has sold out.

S. Heath, stationer, Spokane Falls, W. T., has been burned out.

D. G. Denton, publisher, Brookville, Kan., has sold out to H. C. Lawrence.

Brown & Franklin, paper-hangers, Philadelphia, Pa., have dissolved partnership.

The *News* Company, publisher of the *Emporia News*, Emporia, Kan., has sold out.

Murphy & Fahey, booksellers and stationers, Pittsburg, Pa., have dissolved partnership.

W. B. Tate, bookseller and stationer, Lexington, Mo., has sold out to Charles W. Loomis.

K. J. Booth, dealer in picture-frames, San Francisco, Cal., is advertised to be sold out by the sheriff.

August Gast & Co., lithographers and printers, St. Louis, Mo., have dissolved partnership, W. E. Stephens withdrawing from the firm.

B. T. Searing, dealer in card-board, &c., New York city, has formed a limited partnership with special capital of \$5,000, to run until September 1, 1889.

The schedules of Nelson M. Sheffield, advertising agent, of No. 13 Park row, show liabilities, \$34,827; nominal assets, \$25,048; actual assets, \$4,999.

Brand & Brother, booksellers and stationers, Nevada City, Cal., have dissolved partnership, G. E. Brand retiring. R. C. McCutchen has gone into partnership with the other member of the firm, and the business will be continued under the style of Brand & McCutchen.

D. P. Bloomer, a traveling salesman for Weideman & Co., of New York city, was found in his bed at the Nicollet House, Minneapolis, on the morning of the 26th inst., fatally injured, having been assaulted during the night by unknown parties with a railroad coupling pin. Robbery was intended by the murderers.

Cassell & Co. announce for immediate publication: "Life and Labor in the Far, Far West;" Notes of a Tour in the Western States, British Columbia, Manitoba, and the Northwest Territory. By W. Henry Barneby, with specially prepared map in pocket, showing the author's route. "Simon Peter; his Life, Times and Friends." By Edwin Hodder, author of "Ephraim and Helah," "A Story of the Exodus," &c., &c. "Working Men Co-operators; What They Have Done and What They are Doing." An Account of the Artisans' Co-operative Movement in Great Britain, with Information How to Promote it. By Arthur H. Dyke Ackland, M.A., Student and Steward of Christ Church, and Senior Bursar of Balliol College, Oxford; Member of the Central Co-operative Board; and Benjamin Jones, Honorary Secretary of the Southern Section of the Central Co-operative Board. "Photography for Amateurs." A Non-Technical Manual and Practical Guide for the use of the many Amateur Workers who, since the introduction of gelatine dry plates have taken up the art as a pleasant occupation for their leisure hours. By T. C. Hepworth, Lecturer to the late Royal Polytechnic Institution. With illustrations. "Principles of Perspective." "As Applied to Model Drawing and Sketching from Nature, with 23 Plates and other Illustrations. By George Trowbridge, Head Master of Government School of Art, Belfast.

W. H. Woodcock, publishers of the *Gazette and Reporter*, New York city, has sold that journal to Allen Brothers, 40 Vesey street. Mr. Woodcock made the *Gazette* one of the best journals devoted to the printing and lithographic trades in the country, and he has been encouraged by liberal patronage. Mr. De Follet, who has so ably conducted the paper in the past, has withdrawn from its editorial management.

The stylographic pen manufactured by C. L. Downes & Co. is very simple in construction, and rarely fails to work perfectly. It will write 15,000 words without refilling. It is low-priced, and is altogether one of the most satisfactory of the many forms of stylograph in the market.

A. S. Winchester, printer, Oakland, Cal., has applied for relief in insolvency. Liabilities, \$2,290; nominal assets, \$2,732; mortgaged for \$700.

A receiver has been appointed for the *Chronicle* Publishing Company, Seattle, W. T. A suit has been brought against the company.

Julius Israel, newsdealer, &c., Ocala, Fla., has been burned out.

J. M. Ormsby, bookseller and stationer, Chico, Cal., has sold out.

George L. McQuown, dealer in wall-paper, Denver, Col., has made an assignment.

Harry Brook, publisher of the *Prospector* Quijotoa, Ariz., has removed to Tucson.

Dill & Bell, publishers of the *Cosmos*, Council Grove, Kan., have sold out to Waller & Dunn.

Goss & Hearn, bookbinders, Boston, Mass., have dissolved partnership. James A. Hearn continues.

Filley & Johnston, publishers of the *Citizen Republican*, Kingman, Kan., have sold out to Stout & Foley.

The Albuquerque Publishing Company, Albuquerque, N. M., has been leased to W. S. Burke and W. M. Allison.

Rosser, McClure & Co., printers and wholesale stationers, Lafayette, Ind., have dissolved partnership. John Rosser succeeds to the business.

The liabilities of the estate of T. Bauer, dealer in artificial flowers, Philadelphia, Pa., are \$7,000. An offer has been made to the creditors of fifty cents, in notes at one and two years.

Geo. H. Sanborn & Sons, 69 Beekman street, New York, have just issued a new catalogue of their well-known paper-cutting machinery. They have also a list of second-hand machinery in good order, including different kinds of cutters, embossing presses, bookbinders' cabinets, &c.

At the forthcoming exhibition of the Massachusetts Charitable Mechanics' Association, opening September 10, there will be an exceptionally interesting collection of the originals of Prang's publications. This collection will contain pictures by Thomas Moran, Murphy, Miss Bridges, F. S. Church, J. W. Champney, Jean Robie and many others, with their reproductions. Another collection will show the development of chromo-lithography in this country, and will consist of a comparative exhibit of works issued by Prang & Co., from the very first colored plate published up to date, and will comprise a complete set of prize cards. Studies from artists by Mrs. E. T. Fisher, Murphy and others will be shown; and not the least interesting exhibit will be that of a picture in every stage of reproduction by lithography. The satin prints, from

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LEATHER AND PLUSH COVERED

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

original works by leading artists, will include a copy of F. S. Church's "Lion in Love."

Schmidt & Trowe, lithographers, Baltimore, Md., have dissolved partnership.

S. D. Johnson, job printer, Wallingford, Conn., has sold out to J. P. Doolittle.

Mentzel & Warner, paper dealers, Baltimore, Md., have dissolved partnership.

The Elkhart *Journal* Company, publisher, Elkhart, Ind., has been succeeded by Guy C. Johnson.

Shepherd Brothers & Co., stationers, &c., San Antonio, Tex., have sold out to R. W. Moore & Co.

E. W. Sandford, publisher, Le Sueur, Minn., is to be sold out under chattel mortgages amounting to \$1,300 and \$800.

J. S. Ogilvie & Co., New York, have published a little book entitled, "Seven Hundred Album Verses," containing 128 pages of choice selections of prose and poetry, suitable for writing in autograph albums.

The loss by the fire at Fargo, Dak., August 27, in the *Argus* lithograph and bindery departments is about \$10,000, besides \$3,000 in the bindery of Nugent, Young & Brown. The latter have \$2,000 insurance; the *Argus* was also insured.

A fire broke out in the paper-stock warehouse of H. Dodson, 135 South Delaware avenue, Philadelphia, on Monday. The building was damaged to the extent of \$500, and the owner estimates his loss on contents at \$5,000. The property is insured for \$2,500.

James R. Osgood & Co., Boston, have published, in a neat and convenient form, the address of Robert P. Porter to the Arkwright Club, of New England, on "Protection and Free Trade To-day." Mr. Porter graphically presents exactly what voters in both political parties want to know, the facts showing how free trade and protection works at home and abroad, in the field and the workshop. He shows how agriculture, commerce and manufacturing in the United States, Great Britain, Germany and Holland have been affected by these two economic policies. Mr. Porter's work will be appreciated by business men, farmers and artisans, who have no time to read a volume on the subject, but who want a clear exposition of the condition of labor here and in European countries.

Hamilton Brothers & Co., paper dealers, of Milwaukee, Wis., have had a receiver appointed. They claim ample assets, but require time to convert them. Gen. C. S. Hamilton, formerly United States Marshal, was the capitalist of the firm, which succeeded the C. H. Hamilton Paper Company in 1881.

The business of Luther B. Lyman, stationer and blank-book manufacturer, No. 2 Union street, corner Elm street, Boston, will hereafter be conducted under the firm name of Lyman & Howard, Lucius Howard, formerly of the carpet firm of H. A. Hartley & Co., being the new member of the house.

George C. Perkins & Co., stationers, &c., Richmond, Mich., have sold out to H. E. Harrison.

E. Matz & Co., paper-stock dealers, Omaha, Neb., have dissolved partnership.

Odell & Bayers, publishers of the *Statesman*, Salem, Ore., have dissolved partnership. Odell retires, and Bayers, Soubert & Hendricks continue the business.

Holmes, Booth & Haydens, 25 Park place, New York, have issued a "gilt-edged" catalogue of McGill's patent fasteners and other appliances. The work is well printed, and ought to be in the hands of the stationery trade generally.

Harry Wiltshire is prepared to do fine engraving of every description for the trade. He makes a specialty of card plates, door, pew and number plates, monograms, wedding monograms, crests and coat of arms, address dies, letter engraving on jewelry, silverware, albums, &c., also stamping and embossing (plain or in colors or gold or silver), such as initials, boxes, business envelopes and labels. He also furnishes seal presses, wax seals for firms, societies, banks, &c. He searches family crests and arms, and furnishes designs for approval. He also makes rosettes and badges of all kinds to order, the latest styles of ball programmes, orders of dancing, menus, &c., and executes all kinds of letter-press printing promptly and at low rates. Mr. Wiltshire has recently brought out an extensive line of New Year calling cards. They come with assorted bronze and steel-plate designs, and are new and very pretty. The cards are of twenty-five different shapes and sizes, with plain and gilt beveled edges, also with fringed



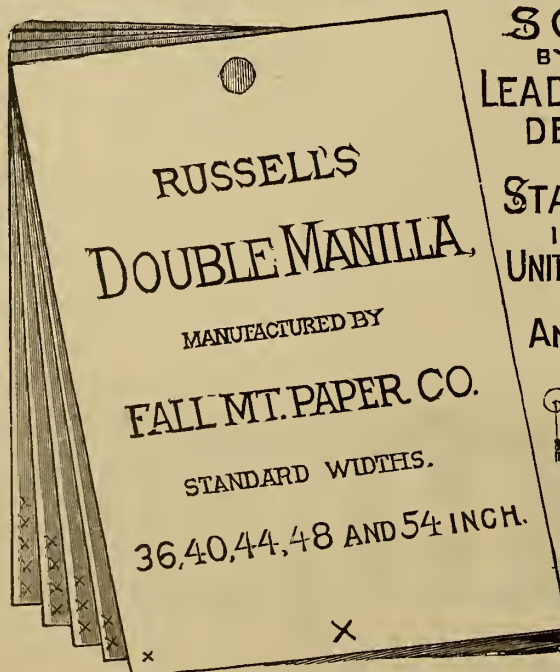
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Regular Sizes in Sheets or Rolls.
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Special Sizes Made to Order.



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AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

edges. Mr. Wiltshire's work is so excellent in character and his terms so reasonable, that the trade will do well to patronize him.

Hamburger & Co. have purchased the stock, fixtures, &c., of the late firm of I. H. Hamburger, and are prepared to continue the same business with increased and improved facilities.

The John Morris Company is the name of a new concern just organized at Chicago, with a paid-in capital of \$300,000, to carry on the stationery business as the successor of John Morris, who bought out the business and stock of Culver, Page, Hoyne & Co., who failed for several hundred thousand dollars about a year ago.

Atterburg Brothers, paper-stock dealers, whose warehouse at 253 and 255 Front street was burned out some weeks ago, have returned to their old location after putting their building through a thorough course of repair. A very handsome suite of offices has been fitted up on the second floor, which, together with the most approved baling presses and elevators, and accommodations for the packing of every variety of stock used in a paper mill, gives them facilities second to no house in the trade.

A largely attended meeting of the paper-stock importing trade of New York was held on Tuesday at 12 o'clock, at the office of the *Paper Trade Journal*, to take action in regard to the order of Assistant Secretary of the Treasury Coon, prohibiting the importation of rags into any port of the United States from and after September 1. C. C. Woolworth was made chairman. After some remarks made by W. H. Parsons and J. Fred. Ackerman of the difficulties they had met with at the hands of the Custom House officials, a committee of three was appointed, consisting of C. C. Woolworth, W. H. Parsons and Edward Goodwin, jr., with full power to act for the importers present, and to endeavor to secure such a modification of this order and to define the terms of the order, as will be a reasonable protection to the trade. The committee visited Washington in conjunction with a committee from Boston, and secured a modification of the order permitting all rags now in port and those en route to the country at the date of the order to be entered.

Among the visiting members of the trade in the city during the past week were G. & R. Wills, of G. & R. Wills & Co., Adelaide, South Australia; a representative of Weil & Woodleaf, of San Francisco; A. D. Aldridge, of A. D. Aldridge & Co., Dallas, Tex.; Mr. Nicholson, of Nicholson, Sandford & Co., Athens, Ga.; J. L. Wyatt, of Marion, Ala.; Mr. Etheridge, of Smith, Huddleston & Etheridge, Jackson, Ga.

F. H. Loss, Jr., has just placed in his show rooms a line of fancy articles made entirely of English-tinted tissue paper, ornamented with rose buds; these are panels, fans, toilet-set mats, thermometers, and shades for the library lamp adapted for "paper wedding" and holiday presents.

Augustine Smith and George Jones, of the *Times*, arrived home on Sunday by the steamer Gallia, after a visit of two months in Europe. Mr. Smith has had a very enjoyable visit, but Mr. Jones was sick much of the time while away, and has not entirely recovered.

The committee of creditors of Hand & Ellsworth appointed to investigate the affairs of that firm is very nearly ready to make a report, and it is likely that a meeting of the creditors will be called next week.

Frank Wood, one of the most trusted and well known lieutenants of the Esterbrooke Steel Pen Company, has just returned home from the West, and reports a satisfactory condition of trade.

H. Ames, bookseller, &c., Ashland, Ohio, has been burned out. Loss estimated at \$1,500; said to be fully insured.

The Post Office Department tested 500 reams of wrapping paper last week and found the paper deficient in strength. The contractors, Woolworth & Graham, were notified, and they responded by taking back the paper and shipping another lot, which was, on testing, found to be of better quality than that required by the standard fixed by the Department.

A process for rendering textiles watertight and incombustible has been invented by M. Dumas. The fabric is first passed through a solution containing 7.8 per cent. of gelatine heated to 40°. After remaining in the solution a few minutes, the fabric is pressed between rollers to remove the surplus liquid, and after-

ward allowed to dry partially in the open air. It is then permitted to steep for a short time in a cold 3.4 solution of alum, and is then taken out, exposed to the air for an hour, washed in cold water and finally dried. It is claimed that goods thus treated are quite permeable to air, and lose neither their elasticity nor softness.

It is reported that MM. Pressac et Cie., of Paris, have introduced a salt which, placed in water, is partly dissolved without increase of temperature, and produces a liquid capable of generating with the aid of zinc and carbon an electric current. It is also said that this cell gives rise to no fumes or smell. The salt is partly melted in two parts of water, and the liquid can be used at once.

The present summer promises to be an important one for science in America. The annual meeting of the British Association for the Advancement of Science takes place this year at Montreal, from August 27 to September 2, and is to be closely followed by the American association's meeting at Philadelphia, September 4 to 11. An international electrical exhibition will be in progress in Philadelphia in September, with probably an electrical congress. A greater number of foreign savans will undoubtedly visit this country than were ever before present at one time.

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PAPER of Every Description, for Stationers and Printers.

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CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

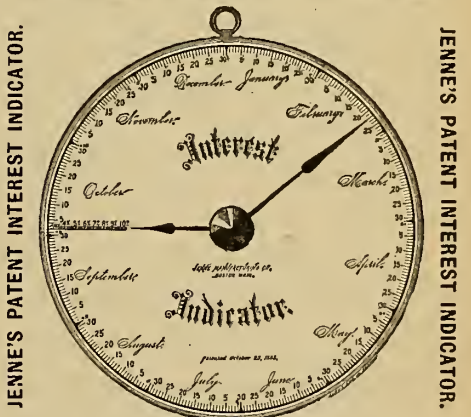
Advertising Cards.		PAGE.	Book-Binders' Machinery—(Continued.)		PAGE.	Envelopes Filing.		PAGE.
J. B. Clarke, 115 and 117 Monroe St., Chicago Ill.		340	E. J. Piper, Mfr. Paper Ruling Machinery, Springfield, Mass.		..	Cincinnati Paper Novelty Company, 124 Walnut St., Cincinnati, Ohio.		335
Advertising Novelties.			Geo. H. Sanborn & Sons, 69 Beekman St., New York.		..	Envelopes (For Samples.)		
Baker & Hayes, 125 and 127 N. 4th St., Philadelphia.		334	T. W. & C. B. Sheridan, 25 Centre St., New York.		..	The Clamp Envelope Company, 39 W. Broadway, New York.		337
Albums.			Book-Binders' Materials.			Eyelet Machine.		
E. Posen & Co., 437 Broadway, New York.		329	Gane Bros., 106 Duane St., New York.		..	H. L. Lipman, 51 S. 4th St., Philadelphia, Pa.		337
Thorp Manufacturing Company, 111 Devonshire St., Boston, Mass.		319	Thos. Garner & Co., 181 William St., New York.		..	Fancy Goods—Velvet and Leather.		
Alphabet Blocks, &c.			H. Griffin & Sons, 54 & 56 Duane St., New York, and 304 N. Main St., St. Louis, Mo.		..	E. & H. T. Anthony & Co., 591 Broadway, New York.		..
The Embossing Co., Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominoes and Checkers.		..	Book-Binders' and Paper Box Makers' Materials.			Files.		
American Novelties in Europe.			Snider & Hoole, 101 and 103 Walnut St., Cincinnati, Ohio, and Chicago, Ill.		..	Brown & Besley, 114 Monroe St., Chicago, Ill.		319
Koch & Schmidt, 73 and 74 Wood St., Cheap-side, London, E. C.		340	Book Slates.			Clague, Wegman, Schlicht & Field, Rochester, N. Y.		335
Lawrence & Baxter, 39 Dey St., New York.		339	New York Silicate Book Slate Company, 191 Fulton St., New York.		341	Globe Files Co., Cincinnati, Ohio.		315
Art Cards.			Calendars.			Gas Engines.		
H. H. Carter, 3 Beacon St., Boston, Mass.		330	Marcus Ward & Co., New York.		335	Schleicher, Schumm & Co., Philadelphia, Pa.		334
Artists' Materials.			Card Board Manufacturers.			Globes.		
A. H. Abbott & Co., 50 Madison St., Chicago, Ill.		..	S. Trier & Son, 190 William St., New York.		..	A. H. Andrews & Co., Chicago, Ill., and 19 Bond St., New York.—Globes, 3, 5, 6, 8, 12, 18 and 30 in. diameter.		..
Janentzky & Weber, 1125, Chestnut St., Philadelphia, Pa.		340	Card Fringes, Cords, Tassels, &c.			H. B. Nims & Co., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter. Reduced Price List on application.		..
Art Publishers.			Paul Mende, 43 and 45 Lispenard St., New York.		..	Grain Tables.		
J. H. Bufford's Sons, 293 and 295 Broadway, New York.		325	Card Stock.			E. Darrow & Co., Elwood's Grain Tables, \$1.25; mailed by the publishers. Rochester, N. Y.		..
Forbes Lithographic Mfg. Co., 181 Devonshire St., Boston, Mass.		..	Chas. Beck, 609 Chestnut St., Philadelphia.		339	Inks.		
L. Prang & Co., Boston, Mass.		314	A. M. Collins, Son & Co., 527 Arch St., Philadelphia, Pa.		330	Antoinette Copying Ink.		339
Chas. Taber & Co., New Bedford, Mass. Sales-rooms, 28 Bond St., New York.		..	Ph. Hake, 151 William St., New York.		316	Carter, Dinsmore & Co., 162-172 Columbus Ave., Boston, Mass.		342
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A. J. Holman & Co., 1222 Arch St., Philadelphia, Pa.		318	J. E. Linde, New York.		340	J. Petrie, Jr., 110 Reade St., New York.		330
National Publishing Company, 724 Cherry St., Philadelphia, Pa.		317	T. M. Simpson, 21 S. 7th St., Philadelphia, Pa.		329	S. S. Stafford, New York.		340
Blank-Books.			Card Novelties.			Interest Indicator.		
Boorum & Pease, 28, 30, 32 and 34 Reade St., New York.		..	John Gibson, 82 and 84 Beekman St., New York.		319	Jenne Manufacturing Co., 178 Devonshire St., Boston, Mass.		325
Jno. R. Edwards, Baltimore, Md.		332	E. G. Locke & Co., 27 S. 6th St., Philadelphia, Pa.		336	Ivory Composition.		
Evans & Geddes, 51 and 53 Maiden Lane, New York.		..	H. McAllister & Co., 196 and 198 Clark St., Chicago, Ill.		334	Edward Siegman, 41 White St., New York.		329
Aaron R. Gay & Co., 122 State St., Boston, Mass.		..	Cards (Playing).			Japanese Napkins.		
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Thos. W. Price Co., 505 Minor St., Philadelphia, Pa.		..	Copying Books.			Leather Back and Side Titles.		
Chas. H. Whiting, 32 Bromfield St., Boston, Mass.		336	Wm. Mann, 529 Market St., Philadelphia, Pa.		364	A. J. Cox & Co., 144 and 146 Monroe St., Chicago, Ill.		..
Chas. H. Whiting, 32 Bromfield St., Boston, Mass.		336	Wm. F. Murphy's Sons, 509 Chestnut St., Philadelphia, Pa.		..	Leather Goods.		
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Acme Stationery and Paper Company, 146, 148 and 150 Centre St., New York.		320	Perfect Lever Copying Press Co., 107 Dearborn St., Chicago, Ill.		331	Samuel Hano & Co., 105 Summer St., Boston, Mass.		340
W. H. Hasbrouck, 536 and 538 Pearl St., New York.		321	T. Shriver & Co., 333 East 56th St., New York.		..	Manifold and Carbon Paper.		
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W. Waters & Son, Patent Daily Calendars, 103 Fulton St., New York.		..	Bay State Electrotype Foundry, 165 Devonshire and 26 Arch Sts., Boston, Mass.		..	F. Upton & Co., San Paulo, Brazil.		340
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The Whitcomb Envelope Co., Worcester, Mass.		..						

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J. F. Murch, Agent.	..
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George B. Hurd & Co., 79 Beekman St., New York.	315
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F. H. Loss, Jr., 46 Murray St., New York, N. Y.	336
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Toy Whip (Manufacturers.)	PAGE.
Wilson Bros. Co.; also dealers in Games, Home Amusements, Toys, &c., 119 Chambers St., New York.	..
Tracing Cloth.	
G. R. Ousey, Sagar's and Dowse's Patents, 1 Church Court, Old Jewry, London, Eng.	..
Trade Journals.	
<i>British and Colonial Printer and Stationer and Paper Trade Review</i> , Imperial Bldg., Ludgate Circus, London, E. C., Eng.	339
<i>The Stationer, Printer and Fancy Trades Register</i> , 160 Fleet St., London, E. C., Eng.	338
<i>The Paper and Printing Trades Journal</i> , 50 Leadenhall St., London, E. C., Eng.	341
<i>The Printing Times and Lithographer</i> , 74 and 75 Gt. Queen St., London, W. C., Eng.	328
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W. M. Christy's Sons, Philadelphia, Pa.	317

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WORKS AT HARRISON SQUARE, MASS.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, - 10 Cents.

NEW YORK, THURSDAY, SEPTEMBER 4, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12S.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE International Postal Congress, which was to have convened at Lisbon, Portugal, on October 1, has been deferred until February. This conference is one of importance, particularly to merchants. Among the subjects which are to come under its consideration are the reduction of mail transit charges, the compulsory prepayment of all postage on letters, and the extension of the exchange of postal money-orders to all countries now in the Universal Postal Union. A proposition for the admission of certain classes of merchandise into international mails will also be discussed, as will likewise the question of permitting mail packages to be sent C. O. D., as express packages are now sent. It is said that arrangements are in contemplation for the distribution of foreign mails for the United States on board ship as domestic mails are now separated on railway postal cars. Other matters of special interest will be treated of by the congress.

AN unexpected order from the Treasury Department, prohibiting the entry of all kinds of rags from foreign ports, promised early this week to create much inconvenience and discomfort—not to say loss—for the importers of paper-stock, and as incident thereto a deficiency in the supply of material for the finer grades of papers. Several cargoes now on the way would under this order have been debarred from admission into any of our ports, and this, notwithstanding the fact that they were shipped at points where the cholera did not prevail. The order, however, has been modified to the extent that rags shipped prior to September 1 may be entered, provided that there is satisfactory evidence of their non-infectious character. This modification was secured by the action of a committee appointed by the importers to visit Washington and represent the facts. The President of the Paper Manufacturers' Association was at the head of this committee and as the representative of that body had an influence which shows what power and importance the Association possesses in shaping action of immediate interest to the trade. This suggests the desirability as well as effectiveness of trade organization.

THE United States import from Uruguay some \$2,600,000 worth of goods more than they export thereto, while Great Britain has a balance of trade in her favor with the same country of over \$2,000,000. This difference in favor of the English is largely due to the fact that the latter have a weekly line of steamers to the River Plate, and merchants can avail themselves of rapid transit in receiving supplies. The same also appears in the

trade with France, Germany, Spain and Italy, which have steamship lines reaching the River Plate weekly. With a line of steamships direct from New York to the River Plate, making trips weekly, our trade with Uruguay and the Argentine Republic would be largely augmented, and to successfully compete for the trade of that part of South America with the governments whose steamship lines afford so much better and quicker transit for their productions, we should encourage the formation of steamship lines which will secure us equal facilities of transportation. We believe in encouraging such enterprises; and if Congress is to be sought to aid in sustaining them, we should try to secure the selection of representatives who will work for the development of our foreign trade and who will not be averse to employing all of the powers of the Government in its extension.

Roundabouts.

BY THE TRADE LOUNGER.

Are the finer grades of writing-paper going to be scarce? This is the question which is now to be considered. Inasmuch as the failure of the water at Holyoke, because of the leak in the dam, has compelled the paper makers to reduce production, there will be less paper in the market. Then, too, the restriction on the importation of rags may have the further effect of advancing prices.

* * * *

Considerations like the foregoing should be kept in view by the trade. It is not necessary, however, to get up any excitement over them, nor is there any reason why a "boom" should be started. Keep your heads level, and act with judgment.

* * * *

The dealers in foreign rags are exercised over the order of the Treasury Department prohibitory of the entry of rags now on the way from Europe. Telegraphic advices from Washington say that a modification of this order has been secured, so that the strain is not as great as at first expected, and a sudden change in the attitude of the paper market is likely to be averted.

* * * *

Speaking of the Treasury Department brings up some tariff rulings made by it during the past week. One of these is to the effect that "Japanese leather paper made directly from the pulp is dutiable at 25 per cent. ad valorem." Another decides that "round China plaques with paintings thereon, are dutiable at 60 per cent. ad valorem."

* * * *

Here's a bit for the editor. A San Francisco paper gets off the following: "How glorious it is to be engaged in a purely intellectual occupation," murmured a Boston maiden, gazing rapturously into the admiring eyes of a country editor; "your own mental

faculties for tools and the whole universe for a workshop. Now, tell me, she added, "what do you find the most difficult thing connected with your noble profession?" "Paying the hands," said the editor.

* * * *

Imitation cameos in glass are now made, and are used to decorate various fancy articles. One firm has been experimenting on a process for doing the work at a minimum cost, so that it could make very cheap and popular ornaments. The process has been patented in this country and Europe.

* * * *

A Connecticut man is said to be the originator of a novel idea for preventing collisions on railroads in the case of two trains approaching each other on the same track. The plan of this ingenious person is very simple. He proposes to place on the front of every locomotive going in one direction a long inclined plane, upon which are two rails. These come close to the track at the forward end of the plane, and at the hinder end are connected with other rails that run along the tops of the cars and down to the main track again on another inclined plane in the rear. When a train meets another with this attachment, the former simply goes over the latter. Think of the sensation of riding over the top of a passing train, or having a train pass over one in which you may be a passenger!

* * * *

Conversing with a friend, the other day, about THE STATIONER, the suggestion came up that with so many publications devoted to different lines of trade, and emanating from the same house, it was matter for surprise that so thoroughly good a paper could be produced. There is nothing surprising in this. There is no paper in its line so influential or well got up as THE STATIONER, and that great care in its production is taken is quite evident. But it must be considered, too, that it has advantages which no other paper (outside of those connected with the Lockwood Press) possesses. It derives the benefit of the labors of a large force of correspondents at home and abroad—nearly one hundred, I believe—connected with the different journals under the same management, whose services no one paper could afford to employ. By means of these, together with an extended exchange list and the large staff made possible by this combination of interests THE STATIONER has a force and power which no paper outside of the large daily papers can pay for.

* * * *

The Post-Office Department continues to test the paper which it receives. A lot rejected the other day was made more than good by the contractors, who substituted a better grade of paper than that called for. Is there to be any profit in Government contracts?

* * * *

Paper-weights are being made from red and black ores—compounds of iron, zinc and manganese—found at Franklin, N. J. These ores are cut and are said to take a beautiful polish, and can be utilized for ornaments of different kinds.

Answers to Correspondents.

S. C. W. inquires: 1. For manufacturer of the Sayer "D" school slate; 2. Who handles it in New York City; 3. What make of slate is considered best for jobbers.

Ans.—1. We don't know; 2. John D. Emack Slate & Novelty Company claims to be the only one; 3. Noiseless slates, because the trade is not so cut up and there is a better chance for a fair profit.

D. Brothers ask for address of Harry Wiltshire, mentioned in STATIONER of August 28.

Ans.—No. 78 Nassau street, New York.

F. M. S. asks for address of parties handling Hebrew New Year cards.

Ans.—Hamburger & Co., 332 Broadway, New York, J. Kohler, 120 Chatham street, New York.

J. H. F. wants the address of the manufacturer of the "ready blotter," illustrated in THE STATIONER, August 21.

Ans.—John F. Adams, Irvington, N. Y., is the patentee.

H. K. wants names of prominent dealers in artists' materials, particularly those dealing in "shell and brocatelle."

Ans.—Janentzky & Weber, 1125 Chestnut street, Philadelphia; A. H. Abbott & Co., 50 Madison street, Chicago; F. W. Devoe & Co., Fulton street, New York. We don't know what you mean by "brocatelle." There is an article called "brocade," otherwise known as "flitters," a coarse bronzing article in flakes, and colored gold, silver, scarlet, blue, green, &c. This and shell are staple articles with the dealers in artists' materials.

Replying to the inquiry in the last issue of THE STATIONER about the "Charter Oak" brand of W. C. paper, the Plimpton Manufacturing Company, Hartford, Conn., says that it makes that paper.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
Josephine Bradley, <i>Maritime Reporter</i>		\$480
L. De Mariel (R.).....		500
William Lowey (R.).....		350
L. Middleditch (R.).....		115
Thomas Phillips & Co.....		250
J. L. Day.....		358
J. Ferguson.....		325
Charles M. Green (R.).....		3,000
P. H. McDonald.....		132
L. Middleditch (R.).....		3,000
C. R. Turnbull.....		525
Underwood Reporter Company.....		750

MIDDLE STATES.

The Herald Printing Company, Limited, She- nandoah, Pa. (Real).....	4,000
C. W. Burnley (Hicks & Burnley), Williamsport, Pa.....	3,090
A. P. & A. F. Holbrook, Newark, N. J.....	1,660
E. W. Beach, Buffalo, N. Y.....	1,000

WESTERN STATES.

J. W. Buckner, Peoria, Ill. (Real).....	1,500
A. F. Judd, Rockford, Ill.....	40 ⁰
Rosser, McClure & Co., La Fayette, Ind.....	—
C. H. Monger, Anamosa, Ia., <i>Anamosa Journal</i>	500
J. C. Barney, Detroit, Mich.....	1,455
George Schuster, Cincinnati, Ohio.....	1,500
Transcript Printing Company, Springfield, Ohio.....	350
William Beck (William Beck & Son), Portland, Ore. (Real).....	10,000

W. S. Kreutzmann, San Francisco, Cal.....	300
E. D. Bouton, Grand Junction, Col.....	1,635
C. W. Haskel, Grand Junction, Col.....	1,000
C. J. Burrows & Co., Chicago, Ill.....	1,200
Charles Creglow, Rock Rapids, Ia.....	225
W. J. H. Traynor, Detroit, Mich.....	500
George Danixer, Seattle, W. T.....	500

LIENS RELEASED.

M. Ettinger, San Francisco, Cal.....	1,000
E. S. Bradlee, San Jose, Cal.....	5,000
Sonoma Democrat Publishing Company, Santa Rosa, Cal.....	1,500
Parker H. Foster & Co., Boston, Mass.....	—

A wash of one part nitric acid in ten parts water will impart a stain resembling mahogany to pine wood that does not contain much resin. When the wood is thoroughly dry, shellac varnish will impart a fine polish to the surface. A glaze of carmine or lake will produce a rosewood finish. A turpentine extract of alkanet root produces a beautiful stain which admits of French polishing. Asphaltum thinned with turpentine makes an excellent mahogany color on new wood.

Market Review.

OFFICE OF THE AMERICAN STATIONER, 1
WEDNESDAY, September 3, 1884.

THE MONEY MARKET.—Call loans at the Stock Exchange have been available at $1\frac{1}{2}\%$ per cent., and time loans quoted $4\frac{1}{2}\%$ per cent. First-class commercial paper has been readily salable at 5% to $5\frac{1}{2}\%$ per cent. discount, and good single-named paper at 6% to 7% per cent. The stock market has again passed through a dull and unsettled period, with prices generally lower and speculation rather languid. Railroad bonds quiet and generally easier. Governments a shade lower. Sterling exchange is a trifle easier than at the close of last week, posted rates being $4.84\frac{1}{2}$ to 4.86 , but actual business has been done at the following quotations. Continental exchange dull but firm.

THE PAPER MARKET.—The principal features of the situation are about the same as for a long time past. Buyers are reluctant to stock up much in advance of need, and although there is a manifest subsidence of the distrust which existed some weeks ago, there is considerable caution as to credits, and business men are not disposed to operate with their accustomed freedom. The greater proportion of stocks in the hands of dealers are believed to be under fair control, with holders not over anxious, and many quite unwilling, to make any move that may be construed into anxiety to realize. They calculate that the consumptive demand, even if it does not gain much force, will continue steady and keep the daily and weekly exhaust of supplies up to, at least, the present level, and while with jobbers and large dealers stocks are reasonably full, they are in a position to be carried without any great distress to the holders. If we except bogus manillas, strawboards and wrappings, prices are fairly well sustained; but in these three grades values are weak and quotations are to some extent nominal. The straw-board manufacturers, who met at Put-in-Bay last week, failed to agree on any remedy to relieve the depression; but they are to have another meeting.

THE STATIONERY MARKET.—Dealers report this week a general improvement in almost all lines of goods. There have been a greater number of out-of-town tradesmen in the city than for some time past, and the orders taken have been larger as well as more numerous, showing that better confidence prevails in trade, if it is not also an indication of a direct increase in the business done by retailers. The indications are that there will be a gradual improvement from this time forth, as there seems to be a general wakening up not only in the stationery trade, but other trades. One reliable indication of this encouraging condition of business is the large increase of advertisements in both trade and news journals. Merchants, as a general rule, do not spend much money in advertising when business is sluggish. Owing to the limited production of various lines of goods, there is reason to believe, moreover, that prices will be steady and fair.

TWELFTH YEAR OF PUBLICATION.

THE PRINTING TIMES AND LITHOGRAPHER,

An Illustrated Technical and Fine-Art Journal of
*Typography, Lithography, Paper-Making,
 and the Auxiliary Trades.*

THE NEW SERIES COMMENCED JANUARY, 1875.

THE PRINTING TIMES AND LITHOGRAPHER is a high-class journal, devoted to the Printing and Graphic Arts, in all their various forms. It derives its information from, and circulates in, all parts of the world. No pains are spared to insure the accuracy of its intelligence and to render it in every respect worthy of the support of Letterpress Printers and Lithographers, as well as Artists, Antiquaries, and Literary Men generally.

Published on the 15th of each month, 4to, in wrapper, price 6d. Annual subscription (payable in advance), 8s., post free to the United States. Rates of Subscriptions for foreign countries on application. Post-office orders to be made payable at the West Central District Post Office, High Holborn, of WYMAN & SONS, 74 and 75 Great Queen Street, London, W. C., England.

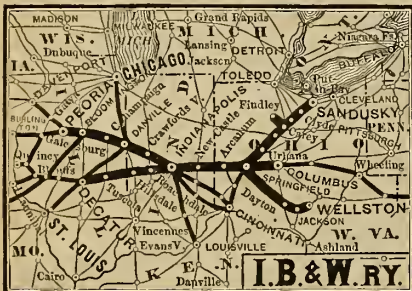
I.B.&W.

ROUTE.

THE GREAT THROUGH ROUTE

— BETWEEN THE —

East, West, North and South.

Through PASSENGER TRAINS Daily
AS FOLLOWS:

THREE SOLID TRAINS EACH WAY
 Between Columbus, Indianapolis and Peoria.
 TWO TRAINS EACH WAY
 Between Columbus, Indianapolis and Decatur.
 TWO TRAINS EACH WAY
 Between Sandusky, Indianapolis, Peoria and Decatur.
 TWO TRAINS EACH WAY
 Between Sandusky, Dayton and Cincinnati.
 THREE TRAINS EACH WAY
 Between Sandusky, Springfield and Columbus.
 FOUR TRAINS EACH WAY
 Between Columbus, Springfield, Dayton & Cincinnati.
 TWO TRAINS EACH WAY
 Between Columbus, Springfield, Indianapolis & Chicago.

— WITH —

Sleeping and Reclining Chair Cars on Night
 Trains and Elegant Parlor and Modern
 Day Coaches on Day Trains.

Its track is laid with HEAVY STEEL RAILS, thoroughly ballasted, with easy grades and few curves. Traversing as it does the heart of the three great States of Ohio, Indiana and Illinois, uniting in close business relationship the capital cities of the first and second with the second city of the third, and passing through a large number of the most important cities and towns in each, and with all its central location makes it the

Shortest and Most Desirable Route between the East and West.

THROUGH TICKETS AND BAGGAGE CHECKS to all Principal Points

NORTH, SOUTH, EAST AND WEST

can be obtained at any ticket office of The I. B. and W. Railway; also via this route at all railroad offices throughout the country. Rates always as low as the lowest.

Particular advantages offered to Western Emigrants. LAND and TOURIST TICKETS to all points reached by any line.

C. E. HENDERSON, Gen'l Manager. H. M. BRONSON, Gen'l Ticket Agt.

BEST * PLAYING * CARD!

CATERSON, BROTZ & CO.'S

PHILADELPHIA * CARDS,

— Nos. 76 and 96. —

EXTRA GLAZED CARDS, FANCY DESIGNED BACKS, ROUND CORNERS.

Samples and prices furnished on application. For sale by all leading Jobbing Houses.

J. B. LIPPINCOTT & CO., Sole Agents,
 715 & 717 Market Street, Philadelphia.

ONE DOLLAR SAVED

Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. Ruling Attended to.

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S

STEEL PENS.

Sold by all Dealers throughout the World.
 Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

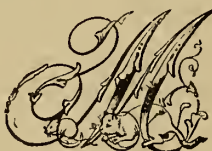


Established in
 1854.

STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1 1/4 and 1 3/8 inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
 NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

— LOOK BELOW AND SEE OUR PRICES. —

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent.
 { No. 2, per case, 3; per gross, 9; 10 gross, 75 } accompanies order.

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

TOILET PAPERS

A SPECIALTY.

WHITE & SCHERMERHORN,

No. 46 West Broadway,

Cor. Thomas Street, NEW YORK,

MANUFACTURERS OF

Pickwick, Tissuette,
Witch Hazeline, Alpine,
Sterling, Brighton,
White's Tar, Meadow Mills,
Pocket Edition Pickwick.

Special brands of any size and count to order.
Please send for Illustrated Catalogue.

W. E. JACKSON,

WHOLESALE DEALER IN

Stationery & Fancy Goods,

46 W. B'WAY, cor. THOMAS ST., NEW YORK.

White, Manilla, Straw and Colored

PAPER-BOX BOARDS.

SPAULDING & TEWKSBURY,

238 Devonshire Street, Boston.

J. L. McINTOSH,

Numbering, * Paging, * Perforating,
EYELETING, PUNCHING, CUTTING,

58 & 60 FEDERAL STREET, BOSTON, MASS.

Bound Check and Receipt Books, Numbered and Perforated
Eyelets of every description inserted.

A. KIMBALL'S.
PAT. SELF-FASTENING
PIN-TICKETS.
FOR DRYGOODS, CAPS, CLO-
THING, SAMPLES &c. IN EXTEN-
SIVE USE BY PRINCIPAL MAN-
UFACTURERS & MERCHANTS.
SEND FOR SAMPLES & PRICE-LIST
6 MURRAY ST. N.Y.

BIDS FOR PRINTING

Are accurately made by using Ward's Tables of
Comparative Weights of Standard Papers.
Most useful book ever published. 8,482
weights are given. A grand combi-
nation. \$1.00 BY MAIL.

JNO. C. WARD & CO., 389 Park Ave., Chicago.

EDWARD * SIEGMAN,

— MANUFACTURER OF —

IVORINE COMPOSITION.

Poker Checks, Checkers (Tiger Brand), and Pool Balls

41 WHITE ST., NEW YORK.

EDWARD POSEN & CO.,

— MANUFACTURERS OF —

Albums & Leather Goods

OFFENBACH-ON-MAIN, (GERMANY),

(ESTABLISHED 1838),

Beg to inform the Trade that they have opened a Branch House at

No. 437 BROADWAY, NEW YORK,

FOR THE SALE OF THEIR WELL-KNOWN MAKE OF

ALBUMS AND LEATHER GOODS.

ENVELOPES,

* Cards * and * Cardboard, *

Ruled Business Headings in White & Colored Papers,

* NOVELTIES IN ADVERTISING CIRCULARS, *

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

— OFFER —

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

* Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.

The J. W. STOAKES AUTOMATIC SHADING PEN, FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.



Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.	<table border="0"> <tr> <td>0, $\frac{1}{8}$ inch wide.</td> <td>3, $\frac{1}{4}$ inch wide.</td> </tr> <tr> <td>1, $\frac{1}{8}$ " "</td> <td>4, $\frac{3}{8}$ " "</td> </tr> <tr> <td>2, $\frac{3}{8}$ " "</td> <td>5, $\frac{1}{2}$ " "</td> </tr> </table>	0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.	1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.							
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "							
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "							

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.
Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

* Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

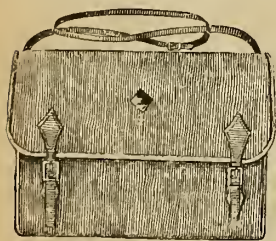
Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.

Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.



No. 1, Canvas Closed.

NEW CATALOGUE READY JULY 15th.

THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!

Is without "joints," "springs," "air tubes," "valves,"
"screw sections," or any other machinery!
Warranted for Five Years! Send for circulars.F. S. & C. B. BARTRAM, 149 William St., New York.
Printers, Stationers, and Sole Manufacturers of
the Yale Fountain Pen in the United States.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

—DEPOT FOR—

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS.

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

VALUE OF IMPORTS OF PAPER, BOOKS, &c.
AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED AUGUST 29, 1884.

Albums.....	210	\$19,823
Books.....	433	41,793
Newspapers.....	31	1,926
Engravings.....	48	11,605
Ink.....	3	193
Lead Pencils.....	—	—
Slate Pencils.....	8	989
Paper.....	289	25,012
Steel Pens.....	1	1,665
Other.....	10	979
Totals.....	1,033	\$103,985

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,
FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED SEPTEMBER 2, 1884.

Paper, reams.....	5,845	\$1,088
Paper, pkgs.....	359	5,682
Paper, cases.....	92	1,877
Books, cases.....	144	8,221
Stationery.....	132	6,159
Totals.....	6,572	\$23,027

STATIONERY EXPORTS FROM NEW YORK.

FROM AUGUST 26 TO SEPTEMBER 2, 1884.

BOOKS, cases, to Liverpool, 93; to Bremen, 6; to London, 26; to British West Indies, 1; to Hamburg, 11; to Venezuela, 3; to Cuba, 1; to Barcelona, 1; to Havre, 1; to Porto Rico, 1.

PAPER, to Liverpool, 25 cs.; to Cuba, 2,500 rms., 28 pkgs., 19 cs.; to United States of Colombia, 94 pkgs., to British West Indies, 3,345 rms., 172 pkgs.; to Bremen, 1 pkg.; to Mexico, 4 pkgs.; to London, 3 cs.; to Hull, 47 cs.; to Venezuela, 60 pkgs., 4 cs.

STATIONERY, cases, to Liverpool, 91; to British West Indies, 13; to Bremen, 4; to Dutch West Indies, 1; to United States of Colombia, 3; to London, 2; to Cuba, 9; to Havre, 2; to Venezuela, 4.

PERFUMERY packages, to British West Indies, 129; to United States of Colombia, 21; to London, 1; to Cuba, 3; to Venezuela, 53.

PRINTING MATERIALS, packages, to United States of Colombia, 6; to Liverpool, 6; to Venezuela 18.

PENCILS, cases, to Liverpool, 4.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 7; to London, 4; to Amsterdam, 8; to United States of Colombia, 2.

INK, packages, to Dutch West Indies, 2; to Cuba, 16; to United States of Colombia, 3; to Venezuela, 10.

TYPE-WRITERS, cases, to Liverpool, 2; to Cuba, 3.

PRINTED MATTER, cases, to Glasgow, 7.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to United States of Colombia, 1.

ELECTROTYPES, cases, to Venezuela, 1.

PRINTING PRESSES, cases, to Hamburg, 4.

PLAYING CARDS, cases, to London, 1.

IMPORTATIONS OF PAPER.

FROM AUGUST 26 TO SEPTEMBER 2, 1884.

L. De Jonge & Co., Bohemia, Hamburg, 4 cs. colored.

J. Hymann, by same, 6 cs.

Munoz & Esprilla, St. Laurent, Havre, 1 cs.

Cottier & Co., by same, 2 cs.

Oelbermann & Co., by same, 2 cs.

L. De Jonge & Co., Waesland, Antwerp, 20 cs.

Kueffel & Esser, by same, 1 cs.

J. W. Crusen & Co., by same, 3 cs.

Pim, Forwood & Co., Alesia, Marseilles, 2 cs.

Hensel, B. & L., General Werder, Bremen, 1 pkg.
 Berger Brothers, by same, 5 cs.
 H. M. Anthony, Westphalia, Hamburg, 1 cs.
 G. H. Barbey, by same, 2 cs. hangings.
 L. De Jonge & Co., by same, 8 cs.
 B. Lawrence & Co., by same, 7 cs.
 Davies, Turner & Co., by same, 1 cs.
 F. J. Emmerich & Co., by same, 1 cs.
 L. De Jonge & Co., Britannic, Liverpool, 4 cs.
 F. J. Emmerich & Co., Elbe, Bremen, 1 cs.
 Banatt Brothers, by same, 1 cs.
 C. H. George, Normandie, Havre, 1 cs.
 E. Fournier, by same, 5 cs.

WHITEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE**,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the *only* Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.



ESTABLISHED 1882.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.

SCHOOL BOOKS!

I have a large stock of SECOND-HAND SCHOOL BOOKS, sound and serviceable, at 60 per cent. discount. Also School Books, more or less shelf-worn, at SPECIAL BARGAINS. Also, FRESH STOCK as low as other houses in this city. Orders from the trade respectfully solicited.

C. M. BARNES,

151 and 152 Wabash Ave., Chicago.

"GET THE BEST."

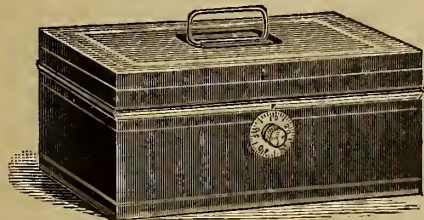


ESTABLISHED ELEVEN YEARS.

KEEN & De LANG, Manufacturers,
 130 La Salle Street, Chicago, Ill.

MERRIAM MFG. CO.

DURHAM, CONN.,



MANUFACTURE A FULL LINE OF

STATIONERS' TIN GOODS.

TIN TOYS, Etc.

SPECIALTIES FOR 1884. { Cash Boxes, with Combination Locks
 Heavy Tin File Cases.
 Paper Weight Clocks.

SELF-INKING PADS FOR RUBBER STAMPS.



It requires no inking, will last for several years. Impressions are clearer, the supply of ink being uniform at all times. As there is no necessity of re-inking, the soiling of hands or clothing is obviated. The Western Union Telegraph Co. says: "We have used the pads manufactured by Baumgarten for last two years without refilling, and they have given universal satisfaction." Beware of inferior pads; my pads bear my trademark, "Perfection," and are guaranteed to give satisfaction.

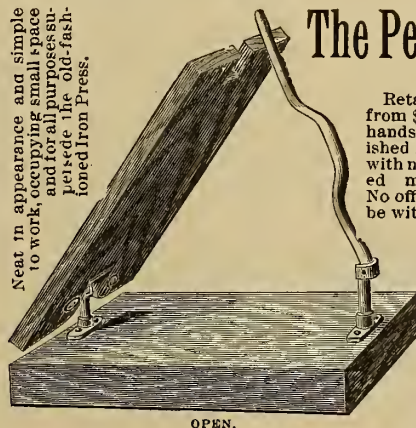
Size 4 1/2 x 2 3/4 retail at 50 cents each.
 6 1/4 x 3 1/4 \$1.00

Wholesale, \$3 and \$5 per doz. Special figures in quantities. These pads are manufactured to stand any climate. The colors are red, purple and green. Special sizes to order. Samples forwarded on application, to be paid for if satisfactory.

H. N. BAUMGARTEN & CO.,

Sole Proprietors and Manufacturers,
 60 WILLIAM STREET, NEW YORK CITY.

Neat in appearance and simple to work, occupying small space and for all purposes surpassing the old-fashioned Iron Press.



OPEN.

The Perfected Lever Copying Press.

Retail Price, from \$5 upward handsomely finished in walnut, with nickel plated mountings. No office should be without one.



CLOSED.

PRICES.	For a 9 x 11 Book.....	\$5.00
	" 10 x 12 "	5.00
	" 10 x 14 "	6.00

A new portable, desirable and economical Copying Press. Liberal Discount to the Trade. Write for Catalogue and Prices to

The Perfected Lever Copying Press Co.,
 107 Dearborn Street, CHICAGO, ILL.

TO DEALERS

— IN —

Envelopes & Writing Papers

THE ENVELOPES and WRITING PAPERS

manufactured and sold by the PLIMPTON MFG. Co., of Hartford, Conn., are **unsurpassed** in **quality** and **styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,

HARTFORD, CONN.

STATIONERS' STAMPING PRESSES.



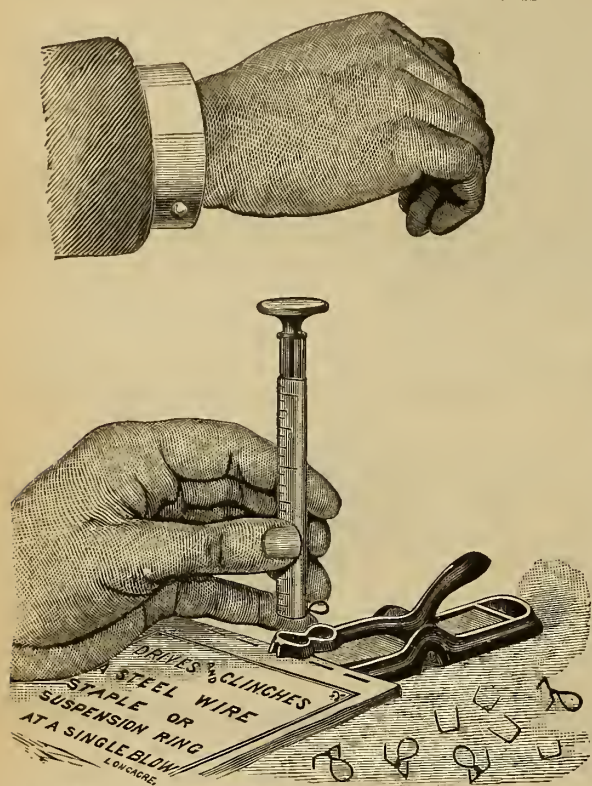
THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

Prices and other information given on application.

A. G. MEAD, Machinist,

No. 364 Atlantic Avenue, Boston, Mass.

The NOVELTY Paper Fastener.



Philadelphia Novelty Mfg. Co., 1426 Callowhill St., Phila., Pa. Cable Address, Novelty

(Patented in Europe and America.)

Drives and Clinches a Staple or Suspension Ring at a Single Blow.

For Fastening Papers, Binding Books, Ringing Show Cards and Pamphlets, &c., &c., with 400 Steel Staples and 50 Steel Suspension Rings, boxed,

Sample by mail, all complete, Fifty Cents.

Staples, all sizes, 30 cents per 1000. Suspension Rings, 30 cents per Box of 500 Rings.

The Trade will be supplied, cash with order, at the following rates: Suspension Ring Paper Fastener (as above), per Gross, \$48.00 Steel Suspension Rings, per M, 36c. Novelty Staples, per M, 18c.

Strangers are referred for our standing to the Publisher of this Paper, to any of the Express Companies, or to Bradstreet's Mercantile Agency.

Sole Agent for United States,
R. R. WATSON
49 MAIDEN LANE, NEW YORK.

For Illustrated Catalogue of our Patented Specialties in Stationers' Hardware, address,

For the HOME TRADE or EXPORT the Sole Manufacturers

JOHN R. EDWARDS, MANUFACTURER OF BLANK BOOKS

Importing and Manufacturing Stationer,

BALTIMORE, MD.

SPECIALTY: THE FINEST LINE OF HALF-BOUNDS MADE.

COPYING PRESSES,

LETTER, INVOICE and RAILROAD.

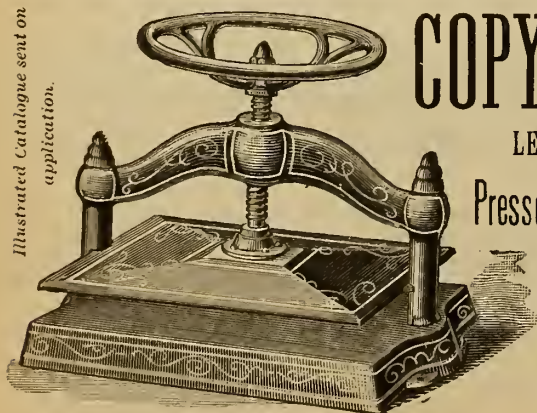
Presses, Press Stands, Water Tubs,

&c., &c.,

All Sizes and Styles, manufactured by

SAMUEL C. TATUM & CO.,
Cincinnati, Ohio.

FIRST AWARD at Chicago Railway Exposition, 1883.



Our Patent Laws as Related to Agriculture, Arts and Industries.

BY JAMES A. WHITNEY, LL.D., COUNSELOR-AT-LAW.

The first cast-steel plow was made and tried at Collinsville in July, 1860. The first lot, costing about fifteen dollars each, and aggregating a cost of \$22,500, was practically a dead loss; they were sent out untempered, and proved too soft for use, and could not be tempered when the defect was discovered, because "a ledge had been cast on the mold-board which would not permit tempering." Smith "gave all his time, energies, and thought to the development of this plow" up to the seventeenth day of April, 1874. The number made and sold by the Collins Company was eighty thousand five hundred and sixty-nine. Smith, up to January 1, 1874, over and above money expended, but without allowing anything for his labor during these years, received about \$55,000. The Collins Company invested not less than two hundred and fifty thousand dollars in the manufacture and introduction of these plows; and the plows could not have been made at a price low enough to come within the reach of the farmer, neither could they have been introduced when made, without this large capital to pave the way. Cast-iron plows are too soft to wear well in sand and grit; they will not scour in soft prairie or bottom lands. Plows made of sheet steel had been tried and been practically abandoned. Sheet-steel plows are of flat plates; they do not have greatest thickness at points of greatest wear; the plates tend to constantly renew their former flat form. The parts cannot be made uniform, cannot be readily duplicated or repaired, and will not admit of high temper and hardness; for tempering and hardening warps and twists or cracks and spoils the sheet. All these defects are obviated in the cast-steel plow. The worth to the farmer in increased durability, aside from scouring, estimated by sworn experts at five dollars per plow, over and above common plows, after making allowance for difference in the prices at which they were sold—80,500 plows, with an increased value of five dollars each—is upward of four hundred thousand dollars gained by the farmers of the West, while the inventor made less than one-seventh of this amount. It is true that the manufacturers made their profits in addition to this, but their capital was necessary to the development and introduction of the invention; and, as we have seen, one of the most useful attributes of the patent law is that it leads individuals to furnish means to practically construct, test, and introduce improvements that without such aid would languish and die. The patent laws bring the genius of the inventor and the resources of the capitalist together, and both, with the aim of enriching themselves, enrich in a far greater degree the public. I have spoken at some length of the steel plow, because it shows how many and serious are the difficulties to be overcome in perfecting what at first sight may appear a simple invention—difficulties so great

that the inventor would have been insane to have attempted to overcome them, had not the patent laws held out the certainty of profit in the event of success. Had there been no patent laws, the idea of a steel plow would have been but a myth. As it was, the inventor was rewarded by a competence for creating an implement destined to add millions of dollars to the wealth of the country.

A System in Scrap-Books.

A great many scrap-books are unsatisfactory because they are too miscellaneous, and lack skill on the part of the compiler. A scrap-book can be made valuable if the compiler will set aside all whims, lay out a definite plan and use good judgment in the selections. For a book in which to paste the cuttings, almost any bound volume will do, especially if its pages show a wide margin and the print can be readily covered by two widths of ordinary newspaper clippings. The margin may be used for notes, including dates and a few explanatory memoranda. The clippings should be kept for a week or so before they are pasted down, because a second judgment may rule them out. It is quite safe to advise collectors that no cutting will do unless it bids fair to be fresh and intelligible a year after it has been honored with a place in the scrap-book. If the pages become too thick for the cover, cut out two or three leaves after every page filled with the clippings.

When there is the slightest possibility that a scrap-book may be used for publishing purposes, or that any of its entries may be cut out for other uses, cover one page only. But on the page used, the clippings should be packed closely together. If possible, each clipping should retain the "rule" which marks the end of a printed paragraph or poem. The column lines need not be retained; in fact, it is best to cut newspapers always along these lines. Ragged edges, of course, should be avoided, and the mucilage with which the clippings are pasted down should be used sparingly, lest it ooze through the paper or exude from under the edges. Flour paste is better than mucilage, and what is known as "photographer's paste" is excellent.

But the most important point about the pleasure and profit of a scrap-book is system. Let the collector decide rigidly whether pictures or printed texts are to be collected. In pictures the collector should confine a really good scrap-book to a definite topic, whether portraits, historical landscapes, or some branch of natural history. A really brilliant book of famous authors may be collected from publishers' catalogues alone. The technological papers contain a rich supply of machinery. In almost every city or county, a volume of local scenery may be collected. Most persons, however, gather from the newspapers and magazines, though the latter are generally preserved in the libraries, and for that reason do not answer the wants of the collector, who saves from oblivion and collects what is found wide apart.

The collector of printed material should take up a narrow subject, say, short poems,

fresh anecdotes, new biography, a political point, a question of trade, an epidemic, a fashion, book notes, concerts, base ball, local government, railroads, inventions, or any limited field of knowledge, as taste may dictate. Nothing should be preserved that does not bid fair to be interesting and intelligible after the lapse of years. Persons who have ever collected postage stamps, or butterflies, or coins, will find the same delight and fascination as well as instruction, but not the same expense, in gathering from the newspapers whatever they can find good and pleasant in the way of anecdotes, local history, political biography or even epigrams. There is hardly a newspaper published but will furnish something, whatever the character of the scrap-book.

Young people, old people, women of fashion, and overtaxed officials or business men cannot give themselves many pleasures as simple, as instructive, and as valuable as the collecting of a scrap-book confined to some special purpose. They will find quickly that they have to practise exclusion, because there are very few topics on which the world does not publish a very-wealth of information and graceful wit. One need not go a mile to find honor, wit, and glory; they are at hand, calmly waiting for a pair of good eyes to see them, and gentle hands to gather them for the improvement of self and the delight of others.—

Literary World.

Aluminium Bronze.

The aluminium bronzes are made by fusion of copper and aluminium in various proportions. The best known alloys of these metals are those having 10 per cent. of aluminium to 90 of copper, and 7½ of aluminium to 92½ of copper. They are made in France, and a factory for their production is said to have been recently established near Birmingham, England (the Crown Aluminium Works).

Aluminium bronze, containing 9 parts of copper to 1 of aluminium, was, according to Professor Thurston, proposed some years ago as a material for small coins, and was experimented on for this purpose by the assayer of the United States Mint. This officer reported it to possess much greater hardness than copper alone, but less malleability and ductility. When rolled into sheets it requires annealing at every third passage through the rolls; when drawn into wire, it must also be frequently an-

nealed. To strike a coin of this bronze requires unusual force. It tarnishes quite readily, but not more so than copper.

Aluminium bronze, containing 7½ per cent. of aluminium, is greenish in color, according to Morin, while other compositions on either side are golden. Even 1 per cent. of aluminium added to copper causes a considerable increase in ductility and fusibility, and enables it to be used satisfactorily in making castings. Two per cent. of aluminium gives a mixture used for castings which are to be worked with a chisel.

The standard aluminium bronze, containing 10 per cent. of aluminium, is brittle after the first fusion, but becomes more ductile, as well as stronger, by repeated refusion. It makes good castings, is easily worked, may be forged at a red heat, and is fairly ductile under the hammer even when cold. It is softened by sudden cooling from a red heat. It takes a fine polish, is one-half stronger than good wrought iron in tension, but has less strength in compression. Its co-efficient of expansion is small at ordinary temperatures. Its liability to crack in large masses makes it difficult to get large castings. It has great elasticity when made into springs; it is found useful for watches, and has the decided advantage over steel of being but little liable to oxidation. The addition of 5 per cent. of silver is advised to pure aluminium to make springs.

The alloy of aluminium, with 4 to 5 per cent. of silver, is used in making the beams of fine balances for chemists. The introduction of a very minute proportion of bismuth makes this metal very brittle. A very minute trace of aluminium in steel is said to improve it. An alloy (bronze) containing 2 or 3 per cent. of aluminium to 98 to 97 per cent. of copper, is said to be useful in making ornamental silver-colored castings which are to be chased or engraved.

The alloys of aluminium and copper, it is said by Thurston, may be made by fusing together the oxides with metallic copper and enough carbon and flux to reduce them. The oxides, it is added, should be in a state of fine division and carbon present in excess. It is gravely to be doubted, in our opinion, if this plan is practicable. The probabilities are, that only a very minute trace of aluminium will be reduced from its oxide by the plan proposed. The direct fusion of the two metals in their proper proportions is the only safe method of procedure.

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Obituary.

GEORGE WADLEIGH.

George Wadleigh, a well-known and highly respected citizen of Dover, N. H., and one of the oldest editors and publishers in the State, died Tuesday morning, August 12, aged 76 years, 7 months and 21 days. For nearly forty years Mr. Wadleigh published the Dover *Enquirer*, selling the establishment in 1868 to John R. Varney and J. T. S. Libbey.

HENRY GEORGE BOHN.

Henry George Bohn, author and publisher, who died in London recently, was born January 4, 1796, and, after getting an education, sold books in his father's store. In 1831 he began business on his own account, and ten years later published his "Guinea Catalogue," exhibiting the largest stock ever collected by a bookseller. Mr. Bohn was one of the pioneers in the movement for circulating good but cheap literature. In establishing his historical, scientific, illustrated, classical, ecclesiastical and antiquarian library, amounting to nearly 700 volumes in all, he translated several of Schiller's, Goethe's and Humboldt's works. He also edited the "Bibliotheca Parriana," Addison's works, "A New Edition of Lowndes's Bibliographer's Manual," and assisted in several of the classical translations. Mr. Bohn was well-known as an antiquary, and was a member of many of the learned and scientific societies. He contributed to the Philobiblon Society a life of Shakespeare and an extra size "Dictionary of English Poetical Quotations," volumes which, being privately printed, have sold for large sums at auction. In 1860 Mr. Bohn gained some notoriety as the only literary opponent of the repeal of the duty on paper. His opinion was that it would not benefit the public, while materially reducing the revenue.

SMITH SHELTON.

Smith Sheldon, of the publishing firm of Sheldon & Co., No. 8 Murray street, died of heart disease at the Prospect House, Nyack, on Sunday morning. He was 73 years old. Mr. Sheldon was a native of this State, having been born in Charleston, Montgomery County. His first business venture was in the dry-goods trade at Albany, where he acquired a considerable fortune. In 1854 he removed to this city, and established the publishing house of Sheldon, Lamport & Blakeman, at No. 115 Nassau street. The firm passed through various changes, remaining at the old stand until eight years ago, when, under the title of Sheldon & Co., it removed to Murray street. Mr. Smith Sheldon continued to be nominally the senior partner until his death, but he took little active part in the business of the concern after it became established in Murray street. Mr. Sheldon was a well-known Baptist, a member of the American Bible Society, a Trustee of Vassar College, of Rochester University, and of Madison University. He leaves a widow, two sons and a daughter.

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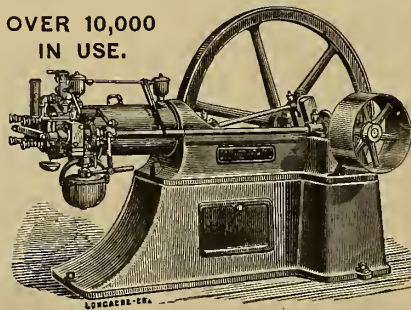
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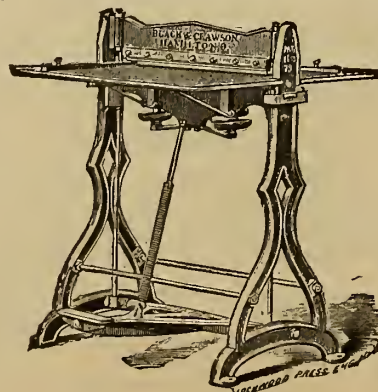
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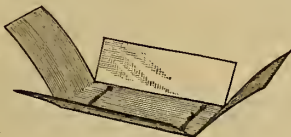
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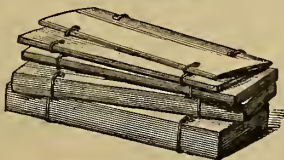
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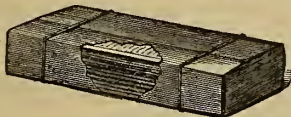
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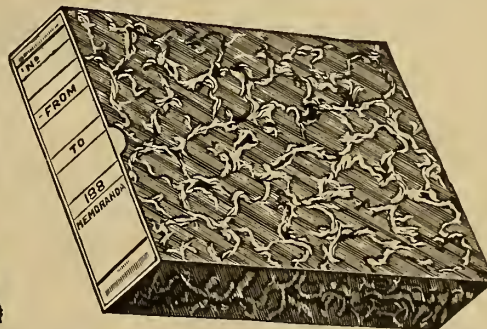
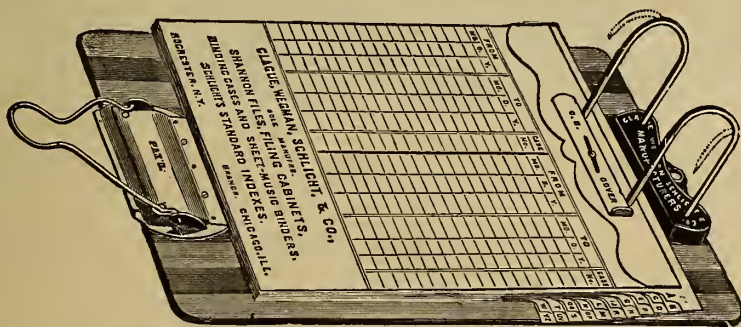
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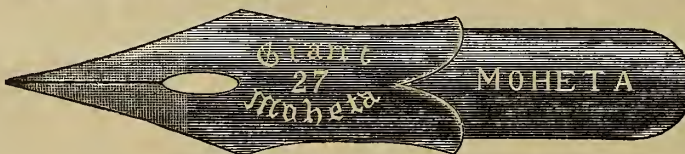
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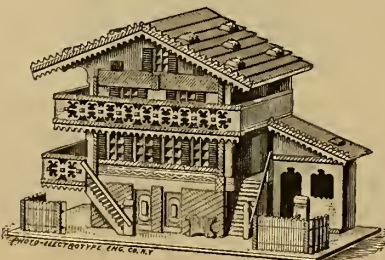
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II.

As material for his lamp-black, Chin-ki-souen gives the preference to the oil of *Dryandra cordata* or of hemp-seed over the old-fashioned pine-wood. At Kintcheou, he says, the people prefer the oil of *Gleditschia sinensis*, and at Southcheou that prepared from cabbage-seed or beans. Any sort of oil will do, but that of *Dryandra cordata* is best. It is burned in small earthen jars or lamps, each provided with an earthen cone or chimney, in which the soot collects. The wicks are formed of bundles of yellow rushes, tied ten or twelve together, and cut in suitable lengths. They are boiled in a decoction of Brazil wood until they turn purple, and are then wrapped up in paper packets, and put away in a dry place until required for use. The arrangement of the little earthen lamps is somewhat peculiar. One or more circular vessels, each two feet in diameter and three inches deep, are provided and filled with water. In each are placed seven flat bricks, one in the middle and six round, and on each brick stands an earthen lamp, with its inverted cone or chimney resting a little above it. The circular vessels, with their complements of lamps, are arranged on tables in a light, airy room, from which the access of dust or of draughts (which would disperse the smoke and prevent it setting) is shut off by curtains hung round the walls. The wicks should be thinner in summer than in winter, and care must be taken to remove the snuff as it forms and prevents its falling into the oil. The cones or chimneys are lifted off about twenty times in the day, and the lamp-black removed with a goose-quill, and collected in jars.

One hundred catties of oil will thus yield about eight catties of very pure lamp-black. The best time for making black is the end of autumn and the beginning of winter. In hot weather it has a more tawny hue, but good black can even then be produced by reducing the diameter of the rush wicks, and keeping the evaporating vessels constantly filled up with fresh water. When a sufficient quantity of black has been collected, it is passed through a fine sieve into a china jar, and is then packed in paper boxes, and suspended in a dry, airy place, out of reach of damp, which latter would ruin it.

Next to be considered is the glue. In one part of his discourse, the Chinese writer before mentioned recommends fish-glue, "pure and lustrous as white silk;" in another, he recommends a mixture of fish-glue with ordinary glue from horns and hides, or, better, from clean hides or old drumheads. Anyway, it should be the purest of its kind, and melted by breaking into very small fragments, wrapping them in small parcels in bamboo-leaves, and placing in a baking-pot over a slack fire. Before adding it to the lamp-black, the glue is compounded with some "solution," regarding which the Chinese author is as vague as some writers are wont to be in respect of secrets of their craft. The solution is to assure the preservation of the ink; by its agency the glue retains its strength and the black its color;

the cakes remain as "the horn of a rhinoceros." Unfortunately, he says, of all the solutions in practical use, there are very few which do not present some drawback. A solution of green vitrol and lapis lazuli decomposes and weakens the glue; musk and white of egg render the ink hygrometric; pomegranate-bark mixed with gamboge lightens the color; and ash-bark interferes with the marking property of the ink on paper. The best solutions are those of aconite, which increase the force of the glue; of anchusa, of *Butea frondosa*, of vermilion and of gold-leaf, which latter imparts to the ink the tint known to makers as "storm-cloud." Some makers, it is added, seek to disguise the smell of the lamp-black and glue by the addition of perfumes, but these are apt to decompose during the heating of the ink. Rose-water, however, keeps well, or a little musk and camphor mixed may be used.

The solution, whatever it may be, is to be prepared over night in winter or betimes in the morning in summer, so that it may be used before 8 A. M. It is heated, and the boiling glue poured into it. The mixture is then poured through a silken strainer upon a certain quantity of the lamp-black in a china vessel, and the whole well kneaded into small balls. The proportion of glue solution to lamp-black varies with the season; the common practice of using much black and little glue gives a very black and brilliant ink, which soon deteriorates but sells readily. The balls, after being well kneaded, are placed in a baking-pot, the bottom of which is filled with rushes; the lid is shut down close, and the pot immersed in water, which is allowed to boil for fifteen minutes, and should then be cooled slowly. From the baking-pot the balls are carried to a stone mortar, in which they are pounded, with heavy wooden pestles six feet long into flat cakes. After 600 to 700 blows of the pestle, the cakes become sufficiently plastic and firm, and are then weighed into suitable-sized sticks, which are wrapped in wet cloths, placed for a few seconds in a baking-pot at a temperature of 122° Fahr., then packed away in a covered vessel, which is plunged in a trough of water to await the next stage in the proceedings, which is the hammering.

A workman seizes each stick of ink in turn with a pair of iron pliers, and hammers it briskly on an anvil, in which process it acquires the consistency of ordinary dough. If it be inclined to stick to the hammer, it is wetted with a little of the solution before referred to. After 200 strokes of the hammer, the dull hue of the ink becomes brighter; after 400 strokes, it is brighter still; after 600, it will have attained the brilliancy and plasticity desired. The sticks are then carried away to a smooth wooden table, and each one is kneaded separately with a little camphor and musk into a small ball, which is pressed in a mold of suitable dimensions, formed of jujube-wood, the interiors of the sides carved with the characters it is desired to imprint on the faces of the cakes.

Long, thick cakes are difficult of fabrication, but they are very durable; short, thin sticks are easy of manufacture, but break readily, and the tint of the ink is inferior. The Chinese

author's advice is to keep within the limits of three to four taels or ounces.

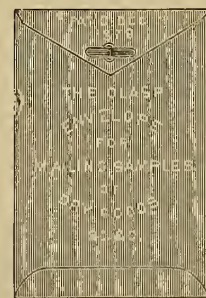
When the sticks come out of the molds, the characters are gilded if required; and the cakes are dried by laying them in open boxes in dry, sifted rice-plant ashes. If the cakes weigh over 1½ oz., they should be wrapped separately in paper first. The boxes are emptied daily during the drying, and refilled with one-half of fresh dry rice-ashes intermixed with half of the ashes from the box. When the cakes appear dry enough, they are taken out of the ashes, brushed and wiped with a cloth, and then brushed over with a little grease. If the drying has been carried far enough, the cakes will acquire a shining appearance; if otherwise, the grease will dull the surface. After drying again in some airy place, they are washed by rubbing with an old shoe-sole lightly dipped in water; air-dried once more; and then wrapped separately in paper, and packed away in a dry, airy place.

Here they are opened from time to time when the weather is fine, carefully wiped with a soft cloth, and wrapped up again until they are required for use.

Good ink should improve with keeping; it should give a fine purple-black, and be perfectly free from grittiness. The cakes should always be tried on the palette or ink-stone, not on the nail; they should never be dipped in water, but a few drops of the latter should be placed on the palette, and the cake rubbed thereon with a rectilinear movement. The cakes should always be carefully wiped after use. Such are the Chinese author's directions, indited 400 years ago, and not without practical usefulness to-day.—*Printing Times and Lithographer*.

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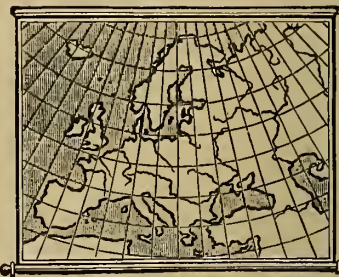
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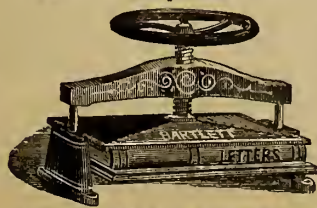
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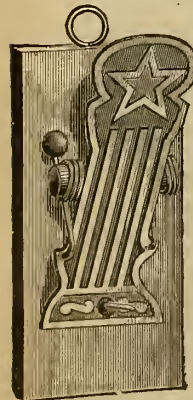
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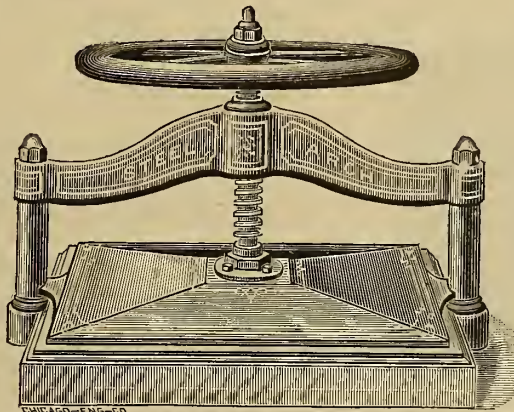
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VOL. XVI.---NO. 11. NEW YORK, SEPTEMBER 11, 1884. WHOLE NO. 481.

Correspondence.

NEW ENGLAND ITEMS.

[CORRESPONDENCE OF THE STATIONER.]

HOLYOKE, MASS., September 10, 1884.

Notwithstanding the manufacturers of Holyoke are very hopeful of the future, they have had a great deal to contend with of late, which would naturally tend to depress their faith in a revival of that condition of trade which makes business men feel happy. I refer to the recent order from the Treasury authorities, restricting the importation of rags and the difficulties which all Holyoke manufacturers have had to meet in their efforts to obtain sufficient water to run their mills. Owing to a leak in the dam of the Water-Power Company, of Holyoke, there was a general shutdown of the mills. This was borne good-naturedly for a time, but the trouble took so long to remedy that the mill-owners grew tired. They were losing money at the pleasure of the Water-Power Company, which, if it had studied their interests, would have kept its water-works in such condition as not to involve so much loss of valuable time in repairing what at first appeared a trifling defect.

Naturally the business men felt aggrieved over this careless regard for their interests, and the result was the calling of a manufacturers' meeting to adopt measures for the protection of the mill-owners. Timothy Merrick, of Wauregan, presided. A set of by-laws was adopted and a committee, consisting of James H. Newton, William Grover Hadley, with E. W. Chapin as its attorney, was appointed to take such action as would best promote the object of the movement. What further will be done remains to be seen, but the water-power question is an all-absorbing topic of discussion in Holyoke.

While on my pleasant sojourn here, I could not help yielding to the temptation of paying a brief visit to the various paper mills. The Valley Paper Company reports business fair. Mr. Esleeck has left town for a few days and gone North for a little relaxation.

The Albion Paper Company is showing more than the usual amount of life and thrift. The genial treasurer, E. C. Taft is one of the best posted business men as well as one of the

most agreeable gentlemen I ever met, and I am not surprised at the increasing prosperity of his company.

The Holyoke Paper Company has just erected a four-story brick building as a paper-stock storage house, and also for office use. It will be ready for occupancy about December 1. The company reports trade fair.

The Winona Paper Company is using steam largely in its mills, and finds it very practicable for paper manufacturing purposes. Great praise is due this company for the pains it has taken to beautify its grounds, which are tastefully laid out in plots of rare plants and flowers.

The Riverside Paper Company's new artesian well has reached a depth of 100 feet or more. The steam drill receives power from a fifteen horse-power steam engine, and the earth and rock are frequently removed from the shaft by means of a force-pump. The mill will cost about \$6,000.

Stepping across the river, I found the Hampshire Paper Company, South Hadley Falls, very busy for the midsummer season. Extensive repairs are being made to the mill of the Carew Manufacturing Company; but of these you have undoubtedly already heard, and hence it would be superfluous for me to go into details.

The Plympton Manufacturing Company, Hartford, Conn., gives a glowing report of trade, and judging from the scene of activity which their factory presents, it knows whereof it speaks.

While at Hartford I had the pleasure of meeting William A. Goodhue, steel engraver, who has charge of the work of engraving Blaine's book, which will be three years in printing. He is a very agreeable gentleman.

F. H. Whittlesey, of Windsor Locks, Conn., reports tissues in demand, and everything looking encouraging for fall orders. C. H. Dexter & Sons, of the same place, report business good, water plenty, and they are very busy.

C. A. Nichols, of C. A. Nichols & Co., Springfield, Mass., has just returned from an extended tour through Europe.

The Springfield Paper Company, Westfield, Mass., is producing three tons of fine writing-paper a day.

Louis H. Orr & Co., of Springfield, Mass.,

are finding that their elegant, new, as well as commodious store is not sufficient to accommodate their business, and if trade continues to increase, another enlargement will be found necessary. Their printing is fast giving them a reputation all over the country, their specialty being fine envelope printing and monogram work. Mr. Orr's late connection with the Morgan Envelope Company has thoroughly schooled him in his art.

During my flying trip through the East I had many conversations with representative business men on the subject of dating ahead, the evils of which have been so frequently and forcibly exposed by THE STATIONER. The envelope houses throughout the East are in the habit of dating bills ahead three months and ten days! Just think of it! This may be all very well for the buyer; but how the manufacturer can long survive under such a condition of things puzzles me. C. M. W.

CHICAGO JOTTINGS.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 East Madison Street,
CHICAGO, September 6, 1884. }

The doors of the Exposition Building were thrown open on Wednesday evening, September 3, for the twelfth annual Inter-State Industrial Exposition, and despite the intensely warm weather, the crowd in attendance was very large—much larger, in fact, than had been anticipated.

Several thousand people visited the Exposition during the evening, and the general verdict was one of pleasure and satisfaction at the wealth, richness and beauty of the exhibits. There were a few drawbacks, always incidental to opening nights. Some of the most beautiful exhibits had not been arranged, the paint was scarcely dry on some of the booths, and in a few places the carpenters were still at work, and yet there was more than could be satisfactorily seen in one visit. The appearance of the vast building is handsome in the extreme, and at every step of the way down the broad aisles the eye finds some new beauty to admire. The music of a piano is constantly heard above the hum and murmur of the voices, while the frequent selections by the band are greatly en-

joyed by the audience. Scarcely an article of use or ornament but finds a representative there. Rare old laces, magnificent jewelry, handsome furniture, costly silks, model furniture, Japanese curios and bric-a-brac of every description abound in unlimited profusion. Ponderous machinery occupies the north end of the hall; displays of elegant carriages, landaus and tally-ho coaches the south end. The walls of the art-rooms are liberally hung with a brilliant display of paintings, while the sculpture is equal to any similar display that the exposition has ever catalogued.

Taken all in all, the Exposition is one that may be visited with pleasure as well as profit. The pleasure-seeker will find much to interest him, while the thoughtful observer will discover new attractions ever moment he spends within the walls. The art exhibit this year is one of the finest and most complete that has ever been seen in Chicago. The collection of the Society of American Artists has been brought from New York almost complete. It numbers seventy-three canvases, the choice of more than two hundred offered to the committee.

The art gallery is, perhaps, the most attractive spot of the Exposition to a majority of the visitors, and it is indeed fortunate that its interests have been cared for with so much painstaking. Sara T. Hallowell, the efficient secretary of the Chicago Art Committee, has been indefatigable in her efforts to make that portion of the Exposition a success and a credit to the city. That she has ably succeeded is evidenced by the interest manifested in the pictures hung in the art department. Among the exhibits which add greatly to the attractive appearance of the Exposition are those of a few of the dealers in advertising cards, shape novelties, &c.

H. McAllister & Co. have a very nice display of Christmas and birthday cards and fancy goods in that line.

The Novelty Card and Advertising Company's exhibit promises to equal in point of attractiveness any booth in the building.

J. H. Bufford's Sons' exhibition is fairly under way and will prove a centre of attraction to the many visitors at the exposition. Further notice of these exhibits will be given as soon as they are in a state of completion.

Nicol & Smith are exhibiting a line of specialties, including pencil pockets, safety watch pockets, diamond bags, pouches, &c., all of which will be noticed at greater length in later issues.

A visit among a few of the stationers brings to light the fact that business is picking up. J. B. Clarke, proprietor of the Novelty Card and Advertising Company, has done a very good business this summer and his trade keeps increasing daily. For candidate pictures, especially, there is a great demand, and it is hard work to keep the supply equal to it. Mr. Clarke notes the strange fact that the sale of Butler's pictures outnumber that of all of the other candidates together, but he does not attach any political significance to the fact. A glance over the establishment of Mr. Clarke reveals a very fine stock of advertising cards, pictures and novelties. There are fourteen

employees in the store all kept busily at work attending the calls of numerous customers.

McAllister & Co. have been doing an immense business in candidates' photographs. They are keeping eight presses running on them, and are unable to supply the demand.

E. P. Donnell & Co., in bringing out new inventions and improvements, have lately introduced the "Chicago" ruling machine. The frame and cylinders are made of brass, which makes this machine always true, and it will not warp in any temperature, as a wooden machine is subject to do. They have also invented a "radiator cylinder," either to heat by gas or steam, to dry the ink instantly without affecting the paper, which enables them to build their machines much shorter and occupies one-half of the space of a wooden machine. There is also an adjustable revolving ink-box which allows the ruler to have the inks as close to the beam as desired. This firm supplied the American Bank Note Company with one of the machines last week. It reports a very good trade, having also supplied five bindery outfits last week.

One of the most useful books that ever came under my notice is Ward's Table of Comparative Weights of Standard Papers. The book is designed for printers, lithographers and stationers. The tables of comparative weights show the relation of a given paper to all others in reams of 480 sheets of such papers considered as the standard, and will be found valuable in cases where a work is to be enlarged or reduced. There are instances where paper is ordered to be made 500 sheets to the ream; the publishers have provided for such an emergency by giving a table which shows the difference in weights of 480 and 500 sheets to the ream. A table of French papers, compared with the American sizes and weights, is also given. The tables of reams are really labor-saving, and have been arranged in the simplest form. The work comprises a telegraphic code which will reduce the enormous outlay for telegrams. In brief, the work is intended for an every-day text-book in the office and paper-stock room, and should be given a place for immediate use. The volume can be obtained of the publishers, John C. Ward & Co., 389 Park avenue, Chicago. Noz.

WILMINGTON NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

WILMINGTON, Del., September 9, 1884.

The hot wave of the past week, and which still lingers in our midst, demonstrates that summer weather, at least, has not left us as yet. We have endured like martyrs the daily process of boiling or roasting, until we have been astonished at our powers of endurance. But, if there are no objections, we will have a little more ice with ours.

How swiftly time flies! Only a few short months ago and we were on the threshold of summer. Another change of seasons, and we have entered the autumnal period. Let us hope that with this month there returns a time of marked business activity. The channels of trade have long been clogged, and we have

waited and hoped for its return to normal conditions.

The reception of THE STATIONER last week reminds me of your claim upon this locality. Of course, you wish to know the conditions of trade here. The outlook for the fall trade dissipates any hope of a "boom," yet there is a reasonable expectation for much improvement.

The reopening of public and private schools naturally moved some special lines, and these, in turn, have more or less affected general trade. May the ball continue to roll!

I intimated in my August letter the probability of sharp bidding among our stationers for the public school contract. The firm of C. F. Thomas & Co., for several years past, has furnished the school supplies. During the time stated it has practically had no competition, frequently being the only bidder. This year, it was conceded by the trade, that the plum would again fall to it, but a surprise was in store for the most sanguine. At a meeting of the Board of Education, August 26, the Committee on Supplies reported the new firm of Boughman & Co. as the lowest bidders. As all of the bids were at prices lower than the very low figures of last year, and Boughman & Co.'s about \$300 less than the next highest, it is doubtful if the successful firm will find the contract a profitable undertaking.

To break the monotony of a dull warm afternoon, your correspondent started out a few days ago for a chat with the trade.

At Boughman & Co.'s I found Mr. Boughman with his coat off, hard at work, in his endeavors to bring order out of chaos. Scattered about the floor were huge piles of books, slates and stationery of various kinds, while the packing and unpacking of a multiplicity of goods by the sprightly assistants indicated no dearth of business with this firm. Such unusual activity at this season was understood, when I was reminded that this firm had received the contract for furnishing the public schools with supplies, &c.

Crossing to the other side, I entered the cozy little store of Porter & Co., and was pleasantly greeted by Mr. Porter. In response to my inquiry, he thought the outlook for the fall trade indicated only a fair outcome. Of the past summer's trade, he was confident the amount was equal to preceding seasons. The difficulty in making collections has been very annoying. Selling about the usual amount of staple goods.

At E. S. R. Butler's a few more items were gleaned. The desire of our people to keep posted, in the political events especially, has somewhat increased the sale of the leading partisan and independent papers. *Puck*, *The Judge*, and "sich like" are having large sales among those whose taste impels them to seek this class of literature. Mr. Butler was feeling the improvement in other lines of trade, and was of the opinion that it would be several weeks before anything definite could be expected.

The state of trade at the James & Webb Company's was similar to those already mentioned. The month's business has opened with a little spurt in general goods. Orders for printing are coming in at an encouraging

(Continued on page 348.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
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LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

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724, 726 & 728 Cherry Street, Philadelphia.



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First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.

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For Sale in Chicago by JANSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.

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—OF—

AMERICAN CARD CO.'S PLAYING CARDS.

New Line of Goods. New Patterns of Backs. All Indexed and Round Corners. Each Dozen Packs in Box. Assorted Patterns and Colors in each Dozen.

GROSS PRICES ARE NAMED, BUT ANY QUANTITY SOLD AT SAME RATE.



- No. 1.—**AMERICAN, Square Corners.** Indexed with figures in corners. Ace Card of new design. New style Joker Card in each pack. Assorted plaid and star backs. Each pack in paper wrapper. Each dozen packs in outside box. **THE BEST CARD FOR THE MONEY EVER OFFERED.** Price per gross.. \$7.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 2.—**STAR, Round Corners.** With plaid and star backs. Backs of new pattern and design. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Ace Card of new design. New style Joker Card in each pack. A good card to retail at 10 cents. Price per gross.. 8.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 3.—**PEERLESS Round Corners, Fancy Backs.** Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Fancy set pattern backs of new style and design. Stock, good quality and finish. New style Ace and Joker Card. A fine card to retail at 12 cents. Price per gross.. 9.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 4.—**ACME, Round Corners, Fancy Backs.** Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and

finish. New style Ace and Joker Card. A fine card to retail at 20 cents. Price per gross.. \$16.00
Sample pack mailed post-paid on receipt of 15 cts.

- No. 5.—**ECLIPSE, Round Corners, Fancy Backs.** Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and finish. New style Ace and Joker Card. A fine card to retail at 25 cents per pack. Price per gross.. 24.00
Sample pack mailed post-paid on receipt of 20 cts.

- No. 7.—**FAVORITE, Fine Enameled Card.** Linen Stock. All round corners. Each pack in fine box. Each dozen in box. Indexed with figures in corners. Fine fancy and sporting design backs. New Ace Card. New Joker Card. Very attractive. The stock in this card is almost equal to that in the usual \$73 per gross cards. A fine card to retail at 40 cents per pack. Price per gross.. 36.00
Sample pack mailed post-paid on receipt of 30 cts.

- No. 8.—**ELITE, Gilt Edges.** Same card as the Favorite Card, only gilt edged. The cheapest gilt-edged card ever offered. The best card and the only gilt-edged card in the market to retail at 50 cents per pack. Price per gross.. 48.00
Sample pack mailed post-paid on receipt of 40 cts.

The above lines of Playing Cards are very low priced and desirable. SPECIAL PRICES IN QUANTITIES. Address all orders to

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Selling Agents for the AMERICAN CARD CO.'S PLAYING CARDS.

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DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of more than One Thousand Dollars made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

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GEORGE B. HURD & CO., FINE STATIONERY,

MANUFACTURERS OF
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79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:
EMBOSSD HAMMERED (Large), in Azure, Drab, Shrimp and White.
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" PEBBLE, in Rose, Marguerite, Café and Turquoise.
" MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.
" PIQUET, in Cream and Silver Gray.
" GROS GRAIN, in Cream and Silver Gray.
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EGYPTIAN LINEN, in Cream in all weights and sizes.

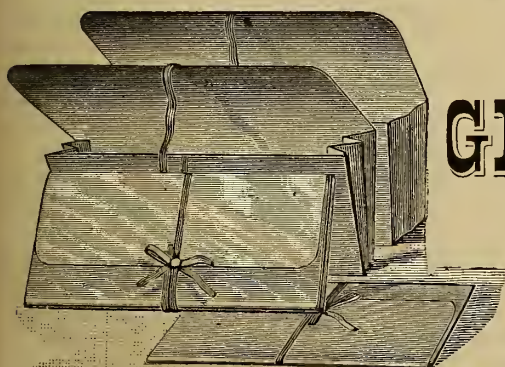
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" CARDS, for Visiting and Correspondence.
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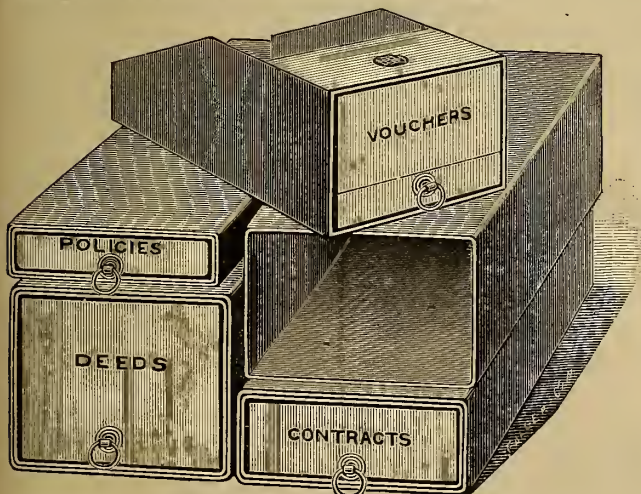
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Decorated Note Paper in Colors, Bronzes, Etc.

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PRESS BOARD DOCUMENT BOXES.

Made by a new method; warranted to be stronger and to wear better than metal-end boxes.

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NEW YORK BRANCH,
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IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address

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Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

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RUBBER STAMPS
OF EVERY DESCRIPTION.

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Oldest Rubber Stamp Manufy in New England & Largest in the U. S.

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Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country. STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross. 60c. per quarter gross.

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BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

SANFORD'S Pneumatic Mucilage

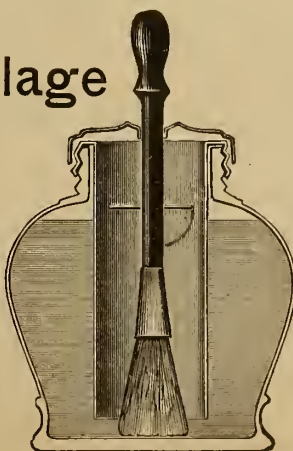
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The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. At the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY

SANFORD MFG. CO., CHICAGO



(Continued from page 344.)

rate; only hopeful of a fair fall trade; find collections very difficult; balance-sheets show past season sales to be but little, if any, behind former ones. The Standard Noiseless Slate, lately added to this company's stock, is having a good sale.

While here, stepping to the telephone, a ring and request for No. 72, soon placed me in communication with C. F. Thomas & Co. In answer to my inquiries I learned that their summer sales were fully up to expectation, and compared favorably with the season of '83. They did not expect a large volume of business during August. With others they had found collections bad. There is a prospect for a fair fall trade.

At both branches of Frist & Davis, the same opinions were expressed relative to the past season's trade. Business was improving considerably with them and they are expecting a good fall trade.

Few of the jobbing trade ventured into our midst since my last. The "Gothamites" were as follows: William Tierney, Jr., H. Guggenheimer; Rudolph C. Kastner (maiden trip), from the city of Brotherly Love; Calton L. Landis, of Landis & Co.; Mr. Simmons, of Jonas Langfeld. TRACY.

BOSTON GOSSIP.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Sept. 9, 1884.

On Wednesday last (September 3) the fourth annual exhibition of the New England Manufacturers and Mechanics' Institute was formally opened. A visit on that day revealed the fact that after tardy exhibitors get their displays in readiness for inspection, a tour through the spacious building will prove very interesting and instructive. It really does seem strange that such persons as exhibit at industrial exhibitions do not realize the importance of having their displays in full working order on the day of opening. To attend an exhibition during the first week, finding half of the exhibits not even in place, gives visitors an unfavorable impression; and this impression is generally imparted to others. In consequence, the attendance for the first few weeks is very limited, which fact is not encouraging to the managers of such enterprises. Nor is it appreciated by the more enterprising exhibitors, who want to display their goods to the greatest number of visitors.

During a short stay at the exhibition, I noticed several novelties in the stationery and fancy goods line which at some future date I will probably mention.

On Wednesday of the present week (September 10) the doors of the Massachusetts Charitable Mechanics' Association will be opened, and another exhibition will present added attractions to Boston visitors.

I do not know of another city in America where two great industrial exhibitions are held at the same time. But then Boston is peculiar in some things, and her people realize the advantages of these exhibitions.

Both of these exhibitions will remain open

until November 1, and as the weather becomes cooler the daily attendance will grow larger.

The out-of-town trade, when they visit the city to look up novelties for the fall and holiday season, should not fail to visit the exhibitions. Remember there are two, and take 'em both in. Both have special attraction.

Had the weather continued cool and refreshing, as the first of the month gave promise, trade would undoubtedly have been more active. As it is, nobody wants to do anything that has the faintest resemblance to work. It's too hot to work, if work can be avoided. Never do anything on a hot to-day that you can put off until a cool to-morrow seems to be the prevailing sentiment just now.

Trade in school supplies, however, is an exception, and in such lines business has been very brisk and voluminous. Nor is the trade in school supplies yet over with, although the bulk of the business is about closed.

Competition has been very close, and though big business has been done, the profits have been exceedingly small.

In the lead-pencil line complaints from jobbers have been quite numerous, because they were forced to compete with some manufacturers.

In view of the demands of the school trade for lead-pencils, city jobbers stocked up quite extensively, buying large quantities to get the biggest discounts by paying cash for 4 per cent. off. They confidently expected to handle the school trade on this line, but in this the jobbers and dealers reckoned without the consent of the lead-pencil manufacturers, and so got left.

The trade here soon found that school committees were being drummed by a New York pencil maker, and pencils were sold to them in just such small lots as were wanted at trade prices, with the extra 4 per cent. off. The New York concern when corresponded with by city dealers in relation to the matter, charged the New Jersey manufacturers with doing the same thing. The New Jersey concern was written to also, but I have seen a written communication from that firm which emphatically denies that it has sold to school committees or other consumers. The New Jersey manufacturer speaks of the New York concern and its mode of underselling the trade in terms which will not bear reproduction here.

It is certainly a gross injustice to dealers to stock them up with pencils and then have the manufacturers undersell their jobbing trade. Manufacturers who do not protect their jobbers cannot expect to hold such trade very long.

Moulton & Goodwin report that inquiries for the Union cabinets and Perfection toilet paper are very numerous. Sales are daily increasing, and a very large fall trade for these toilet necessities is looked for. Dealers who have a class of trade that is contented with the "best" should address the house for particulars.

A very good sign of the times, and one indicating encouragement for the fall trade, is found in the fact that the toy business is experiencing considerable activity. A heavy movement in toys and other kindred novelties is reported by the Milton Bradley Company,

of Springfield, Mass. This is the oldest house of the kind in the country, and is, without doubt, the largest concern also. Its trade extends to every city and town in America. Every year these manufacturers of toys, games and instructive novelties add to their stock many new specialties which find ready sale all over the country.

For the country holiday trade several very attractive and amusing games are presented. Among them is the "Fisherman's Luck," a game played on the principle of Jack straws, but more interesting and amusing. Those of the trade who went fishing this summer will find a special interest in playing "Fisherman's Luck." "Authors Improved" is another novelty of this season, which embraces peculiar patented features found in no other game of authors. Where the methods of this game are known, "Authors Improved" take the lead on sales. "Marble Roulette" is a game which will certainly delight the little folks. A parlor game, suitable for young and old, is "Æsop," a game of pictures and fables, each of which adorn a tale and point a moral. A "Trip to Washington" is a new reading game, which narrates the wonderful sights beheld by a newly-married couple on their bridal tour. The whole thing is given away and is very amusing.

All of these games are very neatly put up, and the artistic chromo designs printed on each and every box, adds much to their selling qualities.

T. N. Holley, manager of the American Pad Company, of Holyoke, spent a few days in town last week visiting the trade. He was very cheerful and reported trade "very good."

A. L. D.

CINCINNATI "CHIN-CHIN."

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, September 9, 1884.

Trade has been greatly enlivened by the Exposition which is now under full headway. What it is doing for the stationery business or what the stationery business is doing for it will be set forth in THE STATIONER within the present month. The display is very large and very different from those of former expositions. A novelty is the exhibition made by the United States Government of models of machinery from the Patent Office at Washington. This display is very extensive and very interesting. From here it will go to New Orleans to join a much larger display of a kindred nature contributed by the government. In the fine-art department the collection of pictures are scarcely equal in merit to those of several of our former expositions. The department of decorative art, however, was never half so good.

General business seems to be reviving. The movement of wares, and of grain and produce, is more lively, and money is a trifle easier. All mercantile men are more cheerful and hopeful. News from the country is cheerful in respect to the tobacco crop. The great drought which has all but blasted the corn has matured and ripened the tobacco, which is now for the most part cut and placed under shelter to cure.

It is out of danger from frosts. Apples, too, are abundant, and the orchard trees are bending under the weight of them. The grape crop is unusually large and fine. So the situation is not wholly discouraging, although the corn crop for 500 miles along the Ohio River has been so blasted by a dreadful drought that it will not yield more than a third of a crop.

Manufacturers, as a rule, are doing fairly well; better than the merchants and other middle-men. Strikes and lockouts have existed for months in the cigar factories and in the hollow-ware foundries, but, as often happens in such cases, the strikers, after many months' experience, are finding out that they are getting the worst of the bargain. Most of the factories have employed substitutes for the strikers, many of whom would be left out in the cold now, because their places have been filled, even should the union decide to permit them to return to work.

In printing and stationery houses work is fairly brisk—in fact, it is improving, and that is the encouraging feature. It is in the factories where mercantile stationery is turned out that the ups and downs of general trade are felt most sensitively, and are indicated next after the banking house in barometer style. With the pulsations of trade, with its ebb and flow, the business of the manufacturer of mercantile stationery pulsates and ebbs and flows responsively. On the testimony of this test of trade, it is safe to report that the general tone of business in and around Cincinnati is improving. This improvement is inde-

pendent of the local influence of the exposition, and business men are hopeful that it will continue for quite a season.

PRINCE WILLIAM.

RICHMOND NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

RICHMOND, Va., September 9, 1884.

Dullness has characterized the market in this section of the "Sunny South" since communion was last held with the readers of THE STATIONER. The season of the seared and yellow leaf has opened perhaps as flatteringly as could be expected when the powerful influence of the sun's gentle rays are considered. "Old Sol" seems to be putting in some of his best licks just now.

Trade generally in the paper and stationery line has been spasmodic for some weeks and is yet so. All dealers in the wholesale and jobbing lines are filling occasional orders from town and country, but very few merchants have put in an appearance. One is picked up here and there who, perhaps, is returning from some pleasure trip and is made to go in and look at stock, but even in such isolated cases bills are rarely sold, because of the season's backwardness, produced by the antics of the weather cock.

Retailers' trade is advancing with the season, but with no marked feature in any particular class of goods handled.

Collections have not been as good for the past month as was desirable (indeed, it would

be impossible with some for that climax ever to be reached), still they have been much smaller than for many a preceding presidential year. As a student of political economy whose draught of knowledge has not been taken from dingy and musty old periodicals commonly called books, but whose inspiration has been obtained by skimming cream from the surface of events as they have passed in daily panoramic review, your correspondent is inclined to the belief that no matter how the impending contest in the race to the White House ends, Virginia's trade will be less affected by that result than by any since the close of the war. Experience is sometimes an expensive teacher, but when it is once gained what one knows is known as well as anyone knows it. I hope that trade will justify my appearance in your columns oftener in future.

SENTINEL.

Benjamin Rhodes estimates the average power of Niagara Falls as seven million horse-power, on the total fall, including the rapids above, of 230 feet. He places the cost of a plant necessary to utilize this power, transform it into electricity and transmit it anywhere within a radius of five hundred miles, at \$5,000,000,000. The economy of the power is shown by the calculation that its use instead of steam would effect a saving of \$40 per annum in the cost of running each electric light used in the city of Buffalo.

Give what you have. To some one it may be better than you dare to think.

L. PRANG & Co.

Novelties in Artistic Painting Copies; Landscapes
by Murphy; Marriage Certificates; Scripture Texts;
Christmas and New Year Cards.

TREASURY WRITING INKS.

VIOLET, BLUE, GREEN, CRIMSON, CARMINE AND BLACK. DAVIS' NEW CIRCULAR INK RACK AND ASSORTED WRITING INKS.

U. S. TREASURY MUCILAGE, with Elegant New Engraved Label in Three Colors, Guarantee Labels and Corkscrews Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

THE BEST THING YET!

WILSON'S READY-GUMMED LETTERS

THESE are cut in exact shape of letters, as shown. Their color is Bright Red, with black shading. Can be readily and firmly affixed to any smooth surface. With these you can make your own Show Cards, Window Signs, Stair Cards, Bulletin Boards, Display Cards; Label your own Boxes, Shelves, Drawers, Letter Files, etc. Having just what you want and when you want it, at one tenth the expense of printed or painted work. Put up in "fonts" of over 250 letters, in neat boxes.

Ten-Line Size, ... \$0.75 per font.
Five-Line " 50 "
100 of any Single Letter, Ten-Line Size .25
1 Cartoon (2,900 pieces) 6.50
100 of any Single Letter, Five-Line Size .15
1 Cartoon (2,900 pieces) 4.00

A Cartoon contains 28 small boxes, being 100 of each Letter; and 100 each, &c., commas and periods.

In connection with the Letters use Wilson's Ready-Gummed Figures, Gold Headings, Fancy Shaped Cards and Card-Pins.

With these you can make your own price cards, window tickets, etc., much cheaper and far more attractive than the old painted cards. We carry in stock assorted boxes containing 10 of each figure, and 10 of each dollar, cent and decimal marks, making 130 in all, at the following prices:

10-Line Figure, red, white or black, 40c. per box.

5-Line Figure, red, white or black, 25c. per box.

100 of any single Figure, Ten-Line size, 25c.

100 of any single Figure, Five-Line size, 15c.

Send stamp for samples and Price List of above.

For use with these Figures we also keep in stock, at very low prices, by the 100, a number of different sizes and shaped Blank Cards. See also our Card Pins at 50c. per 100.



Ten-Line, Exact Size.



Five-Line.



TEN LINE — EXACT SIZE.

FIVE LINE



EXACT SIZE.

THE TABLET AND TICKET CO.

MANUFACTURERS OF

Fancy Shaped Stickers and Labels,

87 & 89 FRANKLIN ST.,
CHICAGO.

No. 13 PARK ROW,
NEW YORK.

For sale by Stationers or sent by mail on receipt of price.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York.

C. F. A. HINRICHs,

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

ANDERSON & STANTON,

INSURANCE BROKERS,

No. 152 Broadway, New York.

INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

NEW

NEW

NEW

NEW

THE THORP MFG. CO.,

111 Devonshire St.,
BOSTON.

— MANUFACTURERS OF —

Autograph Albums & Scrap Books.

NEW DESIGNS ARE NOW READY.

See the NEW IDEAL HEAD SCRAP BOOK and LONGFELLOW ILLUSTRATED AUTOGRAPH ALBUM.

SCRAP BOOKS

SCRAP BOOKS

SCRAP BOOKS

SCRAP BOOKS

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

— SOLE AGENT FOR —

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

— My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

Trade Novelties.

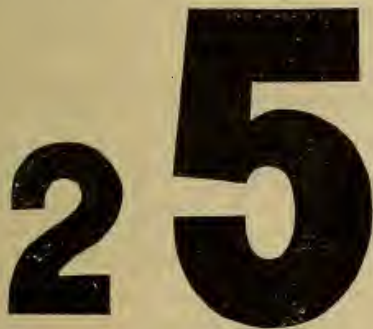
[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

GUMMED LETTERS AND FIGURES.

Ready gummed letters and figures, such as are shown in the illustrations, are intended to be used for making up show-cards, window signs, bulletin boards, display cards, &c. These letters are bright red in color, with black shading, and can be readily and firmly



affixed to any smooth surface; they come in fonts of over 250 letters, put up in neat boxes, and in two sizes. The figures are also pre-



pared in two sizes, put up in assorted boxes containing ten of each figure and ten of each dollar, cent, and decimal mark, making 130 in all; with these, any dealer in goods can make up his own price cards, window tickets, &c., without going to expense of having them painted. These goods are produced by the Tablet and Ticket Company, Chicago, Ill.

NEW PATENTS.

No. 302,226. Process of Engraving.—Philip Barnard, Chicago, Ill.

An engraver's block consisting of plaster-of-paris or like friable material capable of being scratched by a sharp stylus, the body of the block being colored in correspondence to the color or tint of the material upon which the final imprint is made, while the sketch-surface has a pigment coating in color corresponding to that of the ink with which the imprint is made, and in sharp and striking contrast to the color of the surface of the friable block.

No. 302,228. Paper-Folding Machine.—Austin Bascom, Bellefontaine, Ohio, assignor of one-half to J. Q. A. Campbell and Charles D. Campbell, both of same place.

No. 302,230. Toy.—Jackson O. Belknap, Mobile, Ala.

In a toy, the combination, with a plurality of figures, of another or intermediate figure,

the former constructed to be advanced toward the latter; and the latter constructed to be actuated simultaneously with such advancing movement of the former.

No. 302,244. Chromatic-Printing Machine.—William H. Forbes, Boston, Mass.

In a chromographic press, the combination of the following elements: a form-cylinder provided with a lithographic or equivalent printing-surface, and also with one or more relief-surfaces, mechanisms, substantially as described, adjacent to the cylinder for damping and inking the lithographic surface and inking the relief-surface, and an impression-cylinder of relatively small size.

No. 302,247. Ellipsograph.—John Harwood, Oshkosh Wis.

No. 302,250. Paper-Hanger's Holder.—Theodore P. Heinemann, Connersville, Ind.

In a paper-hanger's paper-holder, a bar adapted to support a fan of paper doubled over it, and the two clamping bars arranged parallel to and one upon either side of the supporting-bar.

No. 302,257. Pen.—Ephraim S. Johnson, Jersey City, N. J.

A pen provided with holes in the nib, arranged in lines or groups adapted to modify the elasticity of the nib.

No. 302,304. Book-Holder.—James A. Wintermute, Muscatine, Ia.

No. 302,311. Web-Turning Apparatus for Printing-Machines.—Edwyn Anthony, Jersey City, N. J., assignor to R. Hoe & Co., New York, N. Y.

The combination of a cone-like turner, around which the web is lapped, and a cylinder or bar over which the web is led, whereby the sides of a traveling web, or of sheets in tapes, are reversed.

No. 302,312. Printing Machine.—Edwyn Anthony, Jersey City, N. J., assignor to R. Hoe & Co., New York, N. Y.

In a printing-press, the combination of a form-bearing cylinder with an impression-cylinder, and mechanism for causing the impression-cylinder to oscillate to and from the form-cylinder in such manner as to come into printing contact with certain of the forms and be kept out of printing contact with the remaining form.

No. 302,324. Device for Holding Inkstands.—Abner Cutler, Buffalo, N. Y., assignor to A. Cutler & Son, same place.

A device consisting, substantially, of a frame for holding one or more inkstands, such frame being adapted to revolve upon a vertical axis, and having a protecting pad or cover rigidly secured to the axis upon which the inkstand-holder revolves, such pad or cover having an open space, into which each inkstand can be swung for use or removed from the holder without disturbing the pad or cover, the whole adapted to a desk or table.

No. 302,366. Pencil-Sharpener.—Frank R. Waters, Bloomington, Ill.

A pencil-sharpener consisting of two cone-shaped tubes formed from a single sheet of metal, and having the base and point of each tube at alternate ends, one of the tubes being provided with an adjustable blade and the other having its edge sharpened to form a cutting edge.

No. 302,367. Pop-Gun.—Elijah J. B. Whitaker, New York, N. Y.

A double-acting self-charging pop-gun con-

sisting of an open-ended tube, a plunger working in the tube, a rod actuating the plunger and extending out from one end of the tube, a plug or stopper moving upon the rod and adapted to close the end of the tube and to be driven to its seat by an offset or shoulder on the rod, and a second plug or stopper adapted to close the opposite end of the tube, and which is coupled to the plunger by a cord or rod permitting a limited independent movement of the two.

No. 302,390. School-Slate and Blackboard.—Theodor Finger, Coblenz, Germany, assignor to Samuel Bernheim, New York, N. Y.

A school-slate, blackboard, or writing-tablet consisting of a foundation-plate or backing-board, and a plate or surface of natural slate cemented at all points of its back surface to the backing-plate.

No. 302,394. Bag and Twine Holder.—Edward I. Gillingham, Salt Lick, Pa.

No. 302,458. Sheet-Delivery Apparatus for Printing Presses.—Henry Thomas L. Wilkinson, Brooklyn, N. Y., assignor to Calvert B. Cottrell, Westerly, R. I. Patented in England August 18, 1881, No. 3,600.

The combination, with the impression cylinder and receiving board of a printing press, of a swinging delivery gripper carrier which is carried by a shaft arranged in fixed bearings near the board, and which is also pivoted to bars or rods which are themselves pivoted at fixed points near the shaft.

No. 302,470. Fountain Pen.—Charles H. Court, Jersey City, N. J., assignor of one-half to Walter Winthrop Winton, New York, N. Y.

A fountain pen constructed with a flexible nib immersed in and projecting from the ink orifice, and formed with a prolonged slit extending up into the ink orifice.

No. 302,495. Tag Fastener.—Wm. F. Jenkins, Charleston, Ill.

As an improvement in tag-fasteners, a body formed of round wire terminating at one end in a coil, the end of which is left open to permit the insertion of the tag, a sharp point at the other end of the body, and an extension projecting inwardly at an acute angle to the body, the inner end of the extension being provided with a sharp point.

No. 302,523. Mechanical Toy.—Duane L. Rice, Cambridge, assignor to the Webber Doll Company, Boston, Mass.

DESIGNS.

No. 15,155. Toy Savings Bank.—Charles G. Shepard and Peter Adams, Jr., Buffalo, N. Y., said Adams assignor to Walter J. Shepard, same place. Term patent, 7 years.

TRADE-MARKS.

No. 11,317. Lithographing Ink.—American Lithographing Ink Company, Milwaukee, Wis.

"An eagle, represented either pictorially or by the word 'Eagle.'"

The San Diego (Cal.) *Sun* is responsible for the following: "A man named Montgomery has made application for a patent for a new process for devulcanizing india-rubber. By this wonderful discovery old rubber can be worked over several times—a process which has puzzled the wisest heads in the world for centuries. The discovery, like all great inventions, was purely accidental. A short time ago he desired to make a gas-bag for a Drummond light, and took some old rubber and attempted to devulcanize it. The experiment proved successful."

HENRY LEVY & SON,

—⊕— 477 BROADWAY, 477 —⊕—

NEW YORK.

MANUFACTURERS

—OF—

—FINE—

CASES,

BRUSH SETS,

WORK BOXES,

RAZOR CASES,

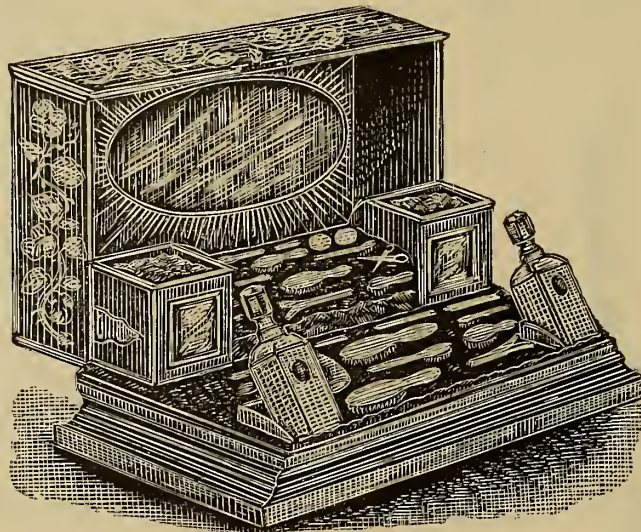
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

WRITING CASES.



IMPORTERS

—OF—

FINE CHINA,

BISQUE,

BRONZES,

PLACQUES,

ART OBJECTS,

GILT BRONZES,

SMOKERS' SETS and

PRESENTS FOR

ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

NEW GOODS!

FAVORITE BLOTTER TABLETS.

A line of goods intended expressly to supply a Blotter Tablet, of all sizes, at a **LOW UNIFORM PRICE**. They are made from a **FINE GRADE OF ANIMAL-SIZED** paper, with a neatly-printed card-board cover, and a sheet of excellent Blotter attached. We make them in all the different sizes, and list them at **TEN CENTS** each.

STUDENTS' NOTE BOOKS.

SOMETHING NEW.—Made from a good quality of Paper, suitable for Pen and Ink. **RULED** and **PERFORATED**.

REMITTANCE BLANKS.

A blank form of letter to be used in sending money, with a perforated receipt attached, to be returned as a voucher. Printed in **Black** and **Copying ink**, and made in **Pad** and **Blotter Tablet** form.

THE AMERICAN BLOTTER TABLET.—All sizes, and in finest quality of paper.

"YE KNICKERBOCKER" BLOTTER TABLET.—Fine quality of paper. Cheapest in the market.

THE PERFECT PENCIL TABLET.—Five millions (5,000,000) manufactured in two years.

PADS AND TABLETS, ALL KINDS AND SIZES.

—♦♦♦ SEND FOR NEW PRICE LIST, OUT JULY 1. ♦♦♦—

—♦ FACILITIES FOR TURNING OUT 50,000 PADS DAILY AT OUR NEW ESTABLISHMENT. ♦—

ACME STATIONERY AND PAPER COMPANY,

146, 148 & 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

E. E. Gillon, stationer, &c., Vallejo, Cal., has sold out.

S. H. Whitthorne, publisher, Benton, Ark., is advertising to sell out.

W. H. Dempsey, stationer, Washington, D. C., has sold out his business.

E. Williams & Co., publishers of the *Enterprise*, Attleboro, Mass., have been attached.

Wallen & Dunn, publishers of the *Cosmos*, Council Grove, Kan., have dissolved partnership.

G. E. Turner, stationer, Denver, Col., has closed out his stock with the intention of discontinuing business.

Truex & Clark, publishers, Junction City, Kan., have dissolved partnership. Clark & Southwick succeed to the business.

A dissolution has taken place in the firm of Venable & Sprowl, publishers of the *Democrat*, Kingman, Kan., S. R. Sprowl succeeding to the business.

R. J. Pierson, of the firm of Pierson & Gardner, printers, Denver, Col., has sold his interest to F. F. Pierson. The style of the firm is unchanged.

The Kerner Stylographic Pen Company has added recent improvements to its pen, which it now claims is the most perfect pen of this character in the market.

The warehouses of Joseph Benedict & Co., paper-stock dealers, Market street, Pittsburg, Pa., were completely gutted by fire on Tuesday night. The fire originated from a lot of old rags which were ignited by spontaneous combustion. The loss on the building and stock is \$40,000; partly insured.

The National Publishing Company, Philadelphia, publisher of bibles and photograph albums, offers the trade what is claimed to be one of the largest and finest assortment of both classes of goods to be found anywhere. It makes a specialty of durability, strength and beauty of binding. The company's representative, William B. Wilson, is still on the road, and is being well received.

In the United States Circuit Court for the Northern District of Illinois a bill was filed, July 30, by Thomas Kane and Harry C. Goodrich against Louis Reinach & Co. for infringement of the Goodrich reissued letters patent for an improvement in slate-frames. It seems that the infringement complained of consists in selling slates provided with a cord wrapped around the edges of the frame to render them noiseless, which Goodrich claims in his patent.

The Milton Bradley Company, Springfield, Mass., has a new game called marble roulette. The marbles are rolled down the zigzag inclined planes, striking a compound incline at the bottom, from which they may be projected on to the table, with numbered holes, by a slight motion of the hand holding the upright hinged leaf of the board. The game is one of combined skill and chance, and is finished in the most handsome style.

The Globe Files Company, C. M. Ward, agent, 28 Bond street, has got out a new file designed for "memoranda." It is known by that name. The interior divisions of the file are numbered, the reference index on the flap of the case corresponding with the numbered divisions. The file has the expanding feature which is seen in other files in this company's make and the case is of the usual neat form.

Ingham, Mills & Co.'s paper mill at Chillicothe, Ohio, caught fire on September 6, and one of the buildings, with its machinery, was destroyed. The loss is estimated at about \$5,000, which is covered by insurance.

The Union Catholic Publishing Company, of Chicago, has made an assignment to Otto Phillippi. The concern changed hands a few weeks ago, having run down greatly.

The next number of the *North American Review* is to contain an elaborate defense of the tariff system, prepared by leading advocates of protection.

Samuel Reese, printer, Omaha, Neb., has been succeeded by the Reese Printing Company.

C. M. Bright, publisher of the *Times*, Oshkosh, Wis., has sold out to E. W. Viall & Co.

C. H. Noyes, bookseller and stationer, Pembroke, N. H., has sold out to R. A. Jones.

F. Meinhoff, fringe manufacturer, Portland, Ore., has been burned out. Loss, \$2,000.

J. H. Dungan, proprietor of the *Genoa Courier*, Genoa, Nev., has sold out.

Rice & Putnam, printers, Granite Falls, Minn., have been burned out.

H. Ahlrichs, bookseller, Cleveland, Ohio, has failed.

Samuel R. Moore, bookbinder, Philadelphia, Pa., has sold out at auction.

W. S. Lingle, publisher of the *Lafayette Courier*, Lafayette, Ind., is dead.

T. J. Williams, publisher of the *Herald*, Lebanon, Ill., has sold out to Montague & Hogan.

John A. Wood, bookseller and stationer, McKeesport, Pa., is advertised to be sold out by the sheriff.

The Southwest Publishing Company, Cincinnati, Ohio, has been incorporated with an authorized capital of \$10,000.

The New Britain *Herald*, New Britain, Conn., formerly published by C. E. Woodruff, is now published by Woodruff & Brandegans.

J. A. Wayland & Co., publishers of the *Opinion*, South Pueblo, Col., have dissolved partnership; J. A. Wayland continues the publication of the paper.

Dick & Stecher, proprietors of the New York Popular Publishing Company, New York city, have dissolved partnership. A. J. Dick continues the business under the same style.

John Petrie, Jr., reports that his sales of A. B. French's imported inks have been so large during the past season that he has been compelled to use the cable to hurry up the manufacturers in filling his orders.

Charles H. Van Benthuyzen, of the firm of C. Van Benthuyzen & Co., Albany, N. Y., sailed for Europe on Saturday, August 30, by the steamer Alaska. Mr. Van Benthuyzen will spend a sojourn of several weeks in France remote from the cholera region. He goes partly for pleasure and partly for health.

Henry Levy & Son are offering the trade an additional line of novelties in connection with their usual comprehensive and finely selected stock of fancy holiday goods. The novelties alluded to consist of fancy armorial work baskets for the parlor. These baskets are constructed from Hungarian armor, the legs consisting of three swords, which form at the top a receptacle in which the basket, which is made of crimson satin, rests. The lid of the basket is formed of a shield made of polished steel, with interstices filled with plush in the Hungarian colors. The whole is surmounted by a helmet, making it very interesting and picturesque. The firm has a full line of antique armorial goods in the form of

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
MH
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

clocks, plaques, baskets, &c.; it has also a line of Bru Jumeau French dolls.

The *New Era*, published at Lake Valley, N. M., is about to sell out.

J. T. Story, publisher of the *Monitor*, Malvern, Ark., has sold out to Oliver Story.

Phelps & Co. have succeeded to the business of Phelps & Plow, lithographers, Chicago, Ill.

F. H. Buffum & Co., publishers of the *Gazette*, Brockton, Mass., have sold out to Bridge-man & Gay.

The Lebanon Publishing Company, printer, &c., Lebanon, Tenn., has sold out to S. S. and G. D. Gause.

The Hamilton Patent Straw Lumber Company, Lawrence, Kan., has been damaged by fire \$300. Insured.

The John Morris Stationery Company, Chicago, Ill., has been incorporated with a capital stock of \$300,000.

Robert H. Howell & Co., stationers, Nashville, Tenn., have been succeeded by the Branden Printing Company.

The liabilities of George L. McQuown, dealer in wall-paper, Denver, Col., are \$15,500; assets about \$4,000.

Lawrence Brothers, dealers in baby carriages, St. Louis, Mo., have been succeeded by the Lawrence Manufacturing Company.

A receiver has been appointed for Hamilton Brothers & Co., wholesale paper dealers, Milwaukee, Wis. They claim ample assets, but must secure time.

D. P. Bloomer, traveling salesman for Weidmann & Co., who was found in his bed, at the Nicollet House, Minneapolis, Minn., it was supposed, fatally injured, is improving slowly. The mystery concerning the attack made upon him is not yet solved. Mrs. Bloomer, his wife, who is with him, accepts the theory that robbery was intended, and says that she has \$15,000 to spend in detecting the assailant. The following despatch was received by Cushman & Plummer, of Minneapolis: "We regret to see by the New York papers that Mr. D. P. Bloomer, who was formerly with us, has been assaulted in your city. He is worthy of any favors you can show him.—SELCHOW & RIGHTER." An application will be made to the Probate Judge for an order to examine Bloomer and determine as to his mental condition, that the worth of certain statements made by him may be established. It is proposed to take Bloomer to New York on Friday, the 12th inst., if he is in good condition.

J. W. Newburgh & Co., wall-paper dealers at Dubuque, Ia., have made an assignment to J. C. Longueville. They had the best trade in their line in the city, having been established since 1875. Just before the assignment they gave a bill of sale for \$3,500.

The American Chemical Fibre Association will hold a special meeting at Young's Hotel, Boston, on September 17.

Schaefer & Koradi, publishers, Philadelphia, have issued a new price-list of their publications, with discounts.

Frank H. Jobes has succeeded John S. Royer as editor and publisher of the *Ansonia Mirror*, Ansonia, Ohio.

C. W. Yates, Wilmington, N. C., and Horace Drew, Jacksonville, Fla., are in town stocking up for fall and combining pleasure with business.

The New York News Company has got out a new map of the city of New York which can be retailed at a low price. It shows the location of the different railway and transportation lines and is a convenient reference map for persons visiting the city.

The Globe Files Company has recently issued a new catalogue of cabinet files. It is very neatly gotten up, and contains descriptions and engravings of its various forms of cabinet files, also prices, suggestions how to order, &c. While of use to the trade, it is intended more especially for those intending to purchase a file for their own use. Business and professional men of all kinds will therefore find the catalogue of special interest. It can be had on application to the company or its New York agent, C. M. Ward, 28 Bond street.

James D. Whitmore & Co. are offering a novelty in fancy writing tablets. It is called the "Monogram" tablet, and has a gilt, beveled edge cover and a blotter attachment, with black lines. The tablet is got up in a very elegant style, and forms a very useful combination. The firm is also offering the trade a combination box and tablet of society writing papers, the box being so constructed that one side falls down and forms a sort of rest for



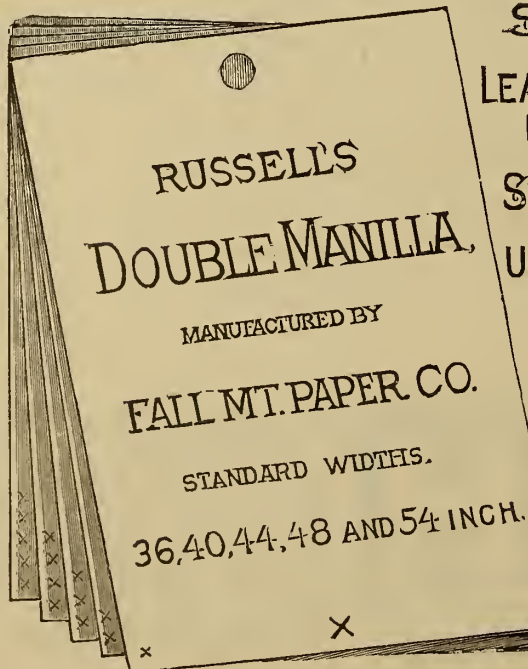
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the hand while writing, the tablet being attached to the upper side of the rest.

A judgment of \$2,184 has been obtained against Andrew E. Smythe, publisher of the *Saturday Evening Post*, Philadelphia, Pa., and execution has been issued.

Hill & Murray, wood-pulp manufacturers, Niagara Falls, N. Y., have dissolved partnership. Rowland F. Hill succeeds, and will settle all accounts of the late firm.

On April 22d last John Cook, of the First National Bank of Chicago, was appointed receiver of the Erwin & Lane Paper Company. The action taken at that time was deemed prudential for the protection of all of the creditors. It was then supposed that under the management of the receiver and having the confidence of all of the parties in interest that the concern would be able to pay in full, but this expectation has not been realized, and at the suggestion of the Chicago creditors two propositions have been submitted to the creditors, the Western parties agreeing to abide by either most acceptable to those in the East. With the view of taking some action in the matter, F. B. Erwin met the Eastern creditors at H. C. Hulbert & Co.'s offices Tuesday afternoon and submitted the propositions. One was for the creditors to take the stock of the company at par for the full amount of their respective claims, the stockholders of the company to have the privilege of redeeming this stock at any time within five years. Another proposition was to compromise their claims at 66 $\frac{2}{3}$ cents on the dollar, payable one-half in cash and the remainder in six and twelve months. This latter proposition was accepted by very nearly all of the creditors, who signed an agreement to this effect. The total liabilities of the concern, including about \$35,000 of mortgage debts which must be paid in full, is about \$80,000.

Edward Butler, Jr., late of Butler & Miles, paper dealers, 23 Beekman street, has started in the paper business at 71 Fourth avenue, opposite Stewart's store. It is understood that Mr. Butler has received the assistance of his brother, Frederick Butler, of Butler & Johnson, and that the business he has just started is for and on account of Frederick Butler, and that he will carry a full line of wrapping

papers suited to the wants of the retail trade, among whom he is said to have an extended acquaintance. The Chinese laundrymen of the East side will, no doubt, find it a convenient stopping-place on their way down town, and it is rumored that he is to have a Chinese salesman, and that his price-marks are to be in Chinese characters.

As there seems to be some misapprehension of the facts in regard to the return of some paper by the Post-Office Department to Woolworth & Graham, these gentlemen state that, "by request of the Post-Office Department to meet an emergency, they sent on some samples of paper which they had in stock and stated that the samples were not equal to their usual deliveries, and that the department could keep such quantity as it needed and to return the remainder to them. The Post-Office Department retained a considerable portion and returned the remainder, according to the distinct understanding before the shipment was made."

Phil. Hake has ready for the inspection of the trade a new line of holiday boxes in some exceedingly pretty and novel styles. A box having the form of an iron safe is finished on the sides and top with "Lincrusta Walton" set in a bordering of crimson plush. It contains two drawers for cards and envelopes and a compartment for note sheets. Another style has a beveled-edged plate-glass top and is finished with "Lincrusta Walton," while another box is covered with calf-skin, tanned with the hair on. It is novel and pretty. Mr. Hake has a line of fancy plush boxes, which he is prepared to offer at remarkably low prices.

The Silicate Book Slate Company has, in addition to its regular factory facilities, opened a factory at 52 Vesey street for the manufacture of its line of goods. It reports a brisk demand for silicate book slates, which are being used in most of the schools in the large cities.

Elliott & Co. have bought out the firm of J. G. Ditman & Co., paper dealers, &c., Philadelphia, and will remove to the old stand of Ditman & Co. some time this month.

Joseph Koehler, 120 Chatham street, New York, has got a base-ball cartoon on a large sheet. It represents the different presidential candidates and politicians of different parties

on the "diamond field" of politics. A liberal discount is offered to jobbers.

Much surprise and not a little alarm has been caused among the friends of Francis F. Taylor, of this city, by the sudden disappearance of that gentleman from his accustomed haunts. Mr. Taylor was a well-known stationer at No. 51 Exchange place, to which place he removed about four months ago from No. 30 Broad street. For twenty years he has been engaged in the stationery business in that neighborhood. Mr. Taylor had for some time been much depressed. The condition of business in general had been regarded by him in a very gloomy manner. His temperament, moreover, was not sanguine. He was accustomed to exaggerate matters of trifling import, until they assumed undue magnitude. His business at the present time is in no less satisfactory a condition than could be expected at a time of general depression. Mr. Taylor owed money, but no amounts which he could not have paid off in time. He had always led a very quiet life, and was extremely temperate in his habits. He was accustomed during the summer to go each evening to Coney Island by the iron steamboats for the sake of the sail, not landing at the island, but returning by the same boat and retiring for the night. He did not make the trip on Friday evening, however, it has been ascertained. Mr. Taylor had about \$50 on his person at the time of his departure.

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CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

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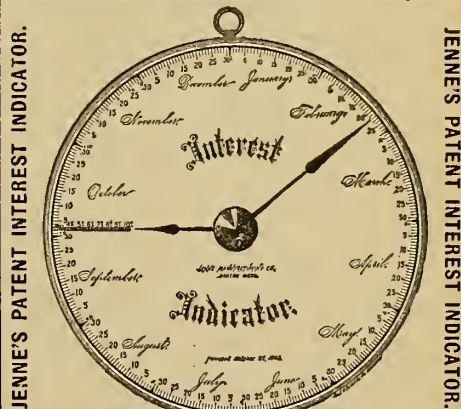
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NEW YORK, THURSDAY, SEPTEMBER 11, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum. 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

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Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carriaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durhan, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

READERS of THE STATIONER will please note a change in our Philadelphia office. Mr. Vienneot, so long identified with the Lockwood Press, has retired, carrying with him our kindest wishes, and has been succeeded by W. M. Patton, whom we commend to our friends in Philadelphia and its vicinage, whose interests, we can promise, will not be overlooked or neglected. The new address is at 504 Walnut street.

THE abnormal condition of the weather has its effect—not depressing, but rather postponing—on trade. Within a few years past it has been noticeable that our pristine spring temperature has been protracted late into the summer months, and that with the beginning of fall we have had experiences of great heat such as were formerly associated with July and early August. The “dog days” seem to have delayed their coming, and trade has been waiting for their departure. The effect is likely to be shown in a brief but very active fall campaign, with scarcely a respite before the holiday trade begins. During the summer the wealth of the country has been piling up in the form of bountiful crops of good quality. There is no impoverishment on the agricultural account of our national ledger and the distribution thence in all channels of industry, and trade ought to be commensurately great. If business men manage their affairs with judgment, and if prudence shall still maintain her position, there will be no reason why every pursuit, industrial or mercantile, should not keep the vantage-ground of safety while enjoying the revivifying influences of necessarily increasing trade.

THERE are two kinds of savings-banks in Great Britain. The oldest of these are conducted as private banks, but their trustees are obliged to turn over deposits to government officers who invest them in public securities. The latest system for savings adopted in the United Kingdom is that of postal banks, the Government receiving deposits at nearly eight thousand of its post-offices and guaranteeing a fixed interest of 2½ per cent. These postal banks, although established only a few years, have received deposits aggregating over two hundred millions of dollars, of which fifteen millions were added during last year. Now, what are the advantages of this government system of banking? In the first place, there is a guaranty of protection to the depositor in which the faith of the government and the national integrity is pledged. No defalcation can, therefore, imperil the savings of the depositor; the nation itself must become bankrupt before these obligations can be repudiated.

In the second place, there is assurance of the maintenance of domestic peace, for the interests of a large portion of the people, including those in every grade of life, are united in opposition to anarchical influences, communism and all other ideas tending to national weakness. The purpose of such banks would seem to be—as their effect certainly is—one of solidification and unity. We cannot imagine that there is anything which is demoralizing in them. It is true that there are opponents of such a system who argue against the “horde of office-holders” who fatten on the public; but no one can dispute—with the assurance that he will be believed—the fact that the people will be content to pay a still larger army of officials if they know that the public faith is pledged to the protection of hard-earned savings upon which the interest is guaranteed and immutable. Deposits of this kind can be withdrawn should the depositor desire to make other investments or speculate with the means at his control. There is another feature of these postal savings-banks to which we only incidentally refer without discussing its advantage, and that is the authority given to them to sell life insurance. Inasmuch as the subject of postal savings-banks is likely to become one which the people of this country will be called upon to consider in all of its relations to public and private welfare, we ask our readers to give it thought and discussion. We are in favor of adopting this system, believing it to be useful for national unification, public peace and private safety and convenience. Opposition will come from savings-banks, which are run not for the accommodation of the public but for the profit of their managers. Such opposition must be fought. The public good requires its extinction.

Roundabouts.

BY THE TRADE LOUNGER.

The chief subject of discussion in the trade is the extreme warmth of the weather, and the heat prevents even much talk about this. There would be better trade if the days were cooler, but nobody wants to work hard now. There are indications of activity if—

“What do I think about the outlook for business?” repeated an old tradesman a few days ago. “I think that we have got things down to a hard-pan basis. There are not so many people who are doing business with other people’s money and there is less speculating going on. Tradesmen are more conservative and the trade has undergone a weeding out that has resulted in a ‘survival of the fittest.’ With such a condition of things we have good reason to live in hope.”

An exchange, speaking of the great number of patents granted for stationery articles each week, estimates that about one hundred are granted for type-writers and fountain-pens alone, and very truthfully adds: "No man is allowed to have a good thing in this country more than a few days at a time. His idea will be taken up and twisted into all sorts of shapes, and, before he has fairly begun to receive any benefit of his labor and time, someone else has obtained a patent on the same thing."

There is evidently going to be a good demand for ten-pins during the holidays. A New Hampshire firm is at work on one order for 100,000. The same firm has also received an order for 15,000 croquet balls for next season.

Several writers have recently expressed themselves in favor of a new pronoun. One writer suggests the coining of a word composed of parts of "his" and "her," *e. g.*, "hiser" or "hyser." Thus in the sentence, Every man and woman is the architect of his or her own fortune, instead of the words "his or her own fortune," he would say "hiser own fortune."

Another individual suggests the word "twn," and gives the following examples for its use: "If any man or woman breaks this rule, twn shall be fined \$5." "Will the lady or gentleman who owns this pug dog please claim twens property?" "If Mr. or Mrs. Smith calls, I will see twem."

I think that such suggestions are far-fetched. The English language is doing very well as it is now. All such attempts as the foregoing may be relegated to the ecstatic, hypophetic crowd who want to cut all sorts of "high jinks" with our language, and who preach "fonetic" spelling. Let be! We can get along as we are.

Penman's paralysis is said to have found a remedy. It is in the form of a new magnetic pen, the holder of which "by the warmth of the hand evolves a thermo-electric current, which operates upon the blood, nerves and muscles of the hand and muscular system of the fore-arm, and in an almost marvelous manner alleviates and is a preventive of the disease mentioned." Therefore clerks, book-keepers and business men, editors and others, will rejoice to learn that they need no longer fear one of life's most perplexing ills.

I have handled a pen considerably in my lifetime, and have never yet had this peculiar kind of palsy. I imagine that the disease, if such it be, must result from a want of vitality.

The Boston *Transcript* is responsible for the following: "Says an exchange, 'The Boston girl is considered accomplished when she can sneeze without dropping off her eye-glasses.' And that's all these outside barbarians know of the Boston girl. We would

have them to understand that the Boston girl never sneezes. She simply indulges in sternutation." That'll do.

Answers to Correspondents.

E. N. W. R. wants to know who makes blue and red composition for pads.

Ans.—Acme Composition Company, 242 Pearl street, New York, and Brown's Patent Flexible Paper Pad Composition Company, 46 Beekman street, New York.

F. & Co. want address of *Publishers' Weekly*.

Ans.—No. 31 Park row, New York.

O. & H. ask: Who makes papeteries with printed initial and a number—say, T 1742—on bottom of the box?

Ans.—Taylor, Nichols & Co., Springfield, Mass.

S. G. P. wants addresses of manufacturers of needles.

Ans.—Brooklyn Needle Works, 21 Furman street, Brooklyn, N. Y.; American Needle Company, New York; Globe Needle Company, Boston; Robert Crowley, 23 Thomas street, New York; William Mills & Son, 7 Warren street, New York; Robert J. Roberts, 65 West Broadway, New York.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
H. De Mareil (R.).....		\$1,831
A. J. Dick, New York Popular Publishing Company.....		4,000
Dick & Stecher, New York Popular Publishing Company.....		2,000
T. Jones.....		60
J. Polhemus (R.).....		522
H. A. Thomas (R.).....		7,000
Wilcox & O'Donnell Company (R.).....		3,500
Hatch Lithographing Company (R.).....		50,000
T. Jones.....		500
H. Kehlenbeck.....		300
J. Polhemus (R.).....		5,000

EASTERN STATES.

Jonathan Cumming, Boston, Mass.....	300
Walter A. Harvey, Boston, Mass. (subject to prior of \$1,500).....	2,140

MIDDLE STATES.

J. Y. Sollenberger, Mahanoy City, Pa. (Real).....	1,000
Etris & Adair, Philadelphia, Pa.	616
Harry Bidwell, Newark, N. J.	1,000
Ludwig Schill, Newark, N. J.	1,200

WESTERN STATES.

Herring & Tappan, Alameda, Cal.....	40
J. D. Lynch, Los Angeles, Cal., recorded deeds.	1,500
Torrens & Statler, Greeley, Col.....	1,500
H. A. Booth (et ux), Topeka, Kan.....	1,250
C. Otto Staud, Maquoketa, Ia. (Real)	350
Day & Joy, Sacramento, Cal.....	600
A. P. Murgotten, San Jose, Cal., Mechanics' Lien.	300
F. F. Pierson (Pierson & Gardner), Denver, Col.	1,375
William Pim, Denver, Col. (T. D.).....	250
Sexton & Jaques, Indianapolis, Ind.....	462
J. F. Garrity, Des Moines (Ia.) <i>Leader</i>	640
W. J. Leeper (Leeper Brothers), Greenfield, Ia. (Real).....	800
G. H. Ragsdale, Le Mars, Ia.....	300
A. F. Slooter, Holland, Mich.....	650
F. W. Freeman, Cincinnati, Ohio (Real).....	800
W. W. Pike, Cincinnati, Ohio.....	500
Byron E. Van Keuren, Oshkosh, Wis.....	500

SOUTHERN STATES.

A. M. White, Charleston, (W. Va.) <i>Daily Times</i> (T. D.).....	181
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CANADA.

Hodges, Winans & Co., Toronto, Ont.....	
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Baskets of Paper.

Almost any shaped baskets and work-cases can be made of plaited paper. White, brown or newspaper may be utilized for this purpose. To make a white basket, cut into narrow strips, three-quarters of an inch wide, thin cartridge paper; double each strip lengthwise into two and plait it. When you have plaited a sufficient quantity, stitch the pieces together into the shape you wish the basket to be, using a small basin, jar, or even another basket to assist in shaping the work. When the basket is stitched into shape, and the handles put on, give it two coats of hot gelatine and water, and when thoroughly dry, varnish. Baskets of newspaper or brown paper must be painted with oil color and afterward varnished.—*American Queen*.

Market Review.

OFFICE OF THE AMERICAN STATIONER, 1
WEDNESDAY, September 10, 1884. }

THE MONEY MARKET.—The financial situation has again been characterized by an easy money market, which means low rates of interest and loanable funds in abundant supply. No new features have been developed since the close of last week, call loans having ruled at 1@2 per cent., and money on time at 4½@5½ per cent., while commercial paper has likewise undergone no change, the best endorsements having been negotiable at 5@5½ per cent. discount. The stock market has presented but few points of interest. The business transacted has been light, prices have fluctuated within narrow limits, and altogether a feeling of apathy and indifference has characterized the dealings. Railroad bonds have ruled quiet and about steady. Governments are a trifle higher. The market for foreign exchange has undergone but little variation since our last issue.

THE PAPER MARKET.—The first month of autumn has opened with better prospects for business than existed a month ago. Although more or less orders have been taken by almost every dealer for paper to be made up for delivery in the fall, yet a good many have delayed doing this until the present, and this has imparted quite an impetus to business; this, together with the fact that there is an enforced shut-down of the Holyoke mills to half-time, and the further fact that there are a great many mills making coarse papers shut down under agreement, tends to equalize the supply coming on the market with the demands for consumption. Stocks of paper are nowhere large and prices are held with a considerable degree of firmness, even straw boards and straw wrappings showing fewer signs of weakness than they did only a short time ago. All of the tendencies are in favor of a better condition of things, both for the manufacturer and the dealer, for the remainder of the year, than they have thus far experienced.

THE STATIONERY MARKET.—Although the extremely warm weather has had a depressing effect on trade of all lines, dealers report much better business than for the same period last year. If the month holds out as it has opened up, there will undoubtedly be a large amount of business done. One of the causes which have a tendency to stimulate trade at this time is a reduction in the price of all manufactured goods from last year's figures. This is owing to the fact that manufacturers are buying the material that they use in the production of their goods more closely and paying cash for the same. They are also economizing in the running of their factories, and are thus able to produce goods cheaper. There is a growing activity in the trade in school stationery just now. There is a good demand, particularly for silent slates and other forms of school stationery which are adapted to the wants of the times. The toy trade does not show any indications of activity. "It is more quiet than it ought to be at this time," remarked a dealer, "but just now our salesmen are going out on their trips, and hence we have no means of judging how trade will be as yet, although we expect to do our usual volume of business." There is no movement in holiday novelties to speak of, but there seems to be a hopeful feeling among dealers that the season will end well.

TOILET PAPERS

A SPECIALTY.

WHITE & SCHERMERHORN,

No. 46 West Broadway,

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MANUFACTURERS OF

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 Witch Hazel, Alpine,
 Sterling, Brighton,
 White's Tar, Meadow Mills,

Pocket Edition Pickwick.

Special brands of any size and count to order.
 Please send for Illustrated Catalogue.

W. E. JACKSON,

WHOLESALE DEALER IN

Stationery & Fancy Goods,

46 W. B'WAY, cor. THOMAS ST., NEW YORK.

White, Manilla, Straw and Colored

PAPER-BOX BOARDS.

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PIN-TICKETS.
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 THING, SAMPLES &c. IN EXTEN-
 SIVE USE BY PRINCIPAL MAN-
 UFACTURERS & MERCHANTS.
 SEND FOR SAMPLES & PRICE-LIST
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Are accurately made by using Ward's Tables of
 Comparative Weights of Standard Papers.
 Most useful book ever published. 8,482
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 nation. \$1.00 BY MAIL.

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EDWARD * SIEGMAN,

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IVORINE COMPOSITION.

Poker Checks, Checkers (Tiger Brand), and Pool Balls

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WHITING PAPER CO., HOLYOKE, MASS., MAKE
 MORE FINE PAPER THAN ANY OTHER CON-
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 PRODUCT, TWENTY TONS. ALL DESCRIPTIONS
 OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
 R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a
 reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of
 your consideration, and the investigation of which will convince you of the practicability of a trial. Infor-
 mation and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

**JOSEPH GILLOTT'S
STEEL PENS.**

Sold by all Dealers throughout the World.
 Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389
 and Stub Point, 849. For General Writing, 332, 404, 390, and
 Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

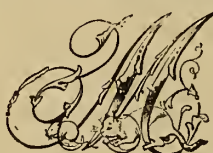
JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

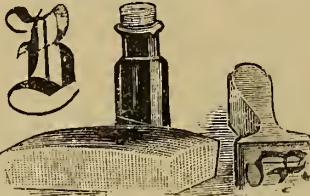


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STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1¼ and 1½ inch wide. Light,
 elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
 NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

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No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

— LOOK BELOW AND SEE OUR PRICES. —

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured
 by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We
 now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each Initial is put
 up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink
 cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c.
 Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the
 gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent.
 { No. 2, per case, 3; per gross, 9; 10 gross, 75 } accompanies order.

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

Artificial Slate.

A composition for the production of artificial slate consists of the following ingredients, combined in the proportions about as stated, viz.: powdered animal-bone, about fifteen parts; white lead, about one part, and linseed-oil. These ingredients are prepared, mixed, and applied in the following manner: Animal-bones, preferably bones from sheep, are burned in an open chamber or vessel to allow the free admission of air, and to obtain the same as white as possible. The thus burned bones are then ground very fine, and sieved. Of this finely-powdered burned bones, fifteen (15) parts are mixed with about one (1) part of white lead, with the addition of sufficient linseed-oil to produce a mass capable of being used as a paint and applied with a brush. The material—such as paper, pasteboard, linen, or any other suitable material to form the body of the artificial slate—is then painted on one or both sides with this composition several times until the desired thickness is obtained on the material, allowing each coating to dry before the next coat of paint is applied. After the desired thickness of paint or composition has thus been applied to the material, the same is allowed to dry thoroughly for several days in a dry, warm room, without the application of artificial heat, and is then polished by means of pumice-stone dipped in linseed-oil to a smoothness capable of being written upon by a lead pencil, and can thus be used similar to a slate, the pencil marks being at any time easily removed by the application of a little moisture. By using more or less white lead, the color of this artificial slate may be varied, and, if desired, any desired coloring matter may be added. This composition is patented.

Apparatus for Multiplying Copies.

This invention relates to apparatus for multiplying copies from a single writing with a well-known kind of ink; and it has for its object to provide means whereby the copies or transfers can be effected with ease and rapidity, while the appearance of the copies will be uniform both in quality and color. Two revolving rollers are used, one provided with a gelatinous covering and the other with a covering of rubber, wood, paper, or other substance that will present a smooth surface, the prepared form in writing being passed between the rollers, so as to leave the negative on the gelatinous roller, and then passing either single sheets or a long continuous sheet of paper between the rollers, a copy of the negative being transferred to the sheets at each complete revolution of the gelatinous roller. This apparatus avoids rumpling or tearing the paper, while the copies will be uniform both in color and in arrangement on the sheets. It can be operated to produce copies in one-twentieth the time as heretofore, and the gelatinous roller can be taken off from the machine when it is required to replenish the covering of the roller, or after each time the apparatus is used, in order to wash the roller.

Years know more than books.

EDWARD POSEN & CO.

OF OFFENBACH-ON-MAIN,

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

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WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It writes and shades with one stroke.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.	0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
	1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
	2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails. Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

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T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla **PADS**EVERY SIZE AND DESCRIPTION.  SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



~100,000~

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
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Jobbing to the trade at \$10 per thousand.
"Just think of it, 1c. a Card."

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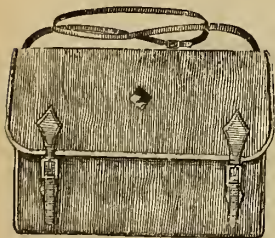
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ALL KINDS, QUALITIES AND PRICES.



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Writing Books, Series "AA," "BB" & "CC."

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THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!

Is without "joints," "springs," "air tubes," "valves,"
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Printers, Stationers, and Sole Manufacturers of
the Yale Fountain Pen in the United States.**JOHN PETRIE, JR.**

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A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

VALUE OF IMPORTS OF PAPER, BOOKS, &c.
AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED SEPTEMBER 5, 1884.

Albums.....	124	\$12,596
Books.....	544	47,966
Newspapers.....	76	3,064
Engravings.....	49	15,404
Ink.....	69	707
Lead Pencils.....	10	3,260
Slate Pencils.....	35	950
Paper.....	213	19,070
Steel Pens.....	5	5,623
Other.....	4	661
Totals.....	1,138	\$109,301

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,
FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED SEPTEMBER 9, 1884.

Paper, reams.....	1,560	\$243
Paper, pkgs.....	1,232	5,011
Paper, cases.....	124	2,393
Books, cases.....	105	11,655
Stationery.....	115	11,725
Totals.....	3,136	\$31,027

STATIONERY EXPORTS FROM NEW YORK.

FROM SEPTEMBER 2 TO SEPTEMBER 9, 1884.

BOOKS, cases, to Liverpool, 16; to Bremen, 1; to London, 18; to Cuba, 13; to Antwerp, 2; to Rotterdam, 3; to Hong Kong, 3; to Newfoundland, 1; to Nova Scotia, 3; to British Australasia, 23; to Mexico 1; to United States of Colombia, 17; to Japan, 4.

PAPER, to Liverpool, 38 pkgs.; to Cuba, 51 pkgs., 36 cs.; to United States of Colombia, 204 pkgs., 2 cs.; to British West Indies, 1,560 rms., 116 pkgs.; to Bremen, 1 pkg.; to Mexico, 25 pkgs., 1 cs.; to London, 52 cs.; to Hull 6 cs.; to Copenhagen, 8 cs.; to Hamburg, 8 cs.; to Rotterdam, 8 cs.; to Nova Scotia, 2 cs.; to British Australasia, 680 pkgs.; to Havre, 14 pkgs., 1 cs.; to Santo Domingo, 103 pkgs.

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PLAYING CARDS, cases, to London, 5; to British Australasia, 1.

SLATES, cases, to Copenhagen, 208; to Liverpool, 5; to Glasgow, 15; to British Australasia, 133; to British Guiana, 10.

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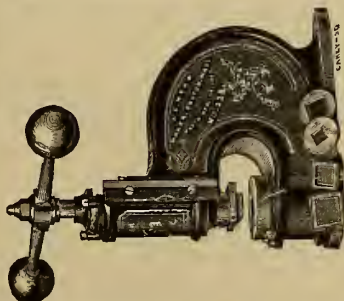
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Our Patent Laws as Related to Agriculture, Arts and Industries.

By JAMES A. WHITNEY, LL.D., COUNSELOR-AT-LAW.

But a greater than the steel plow was McCormick's reaper; for his reel and divider made grain-harvesting a success. And no man ever showed more thoroughly that his efforts were due to the gain to be secured to himself by patents. In the extension of these patents it was shown by sworn evidence that in those districts of the West where reapers were introduced, the increase in the production of grain was one hundred per cent.; for the labor of those regions could not harvest by the old methods more than one-half of what the soil was capable of yielding. The work of sowing is one-half easier than that of reaping; so that, if all was sown that could be, one-half of the crop would have had to rot on the ground. On an average each machine cut, during each year of its lifetime of ten years, two hundred acres, or a total of two thousand acres. Hence it was that each machine saved to the user, in labor alone, at least five hundred dollars, besides paying its original cost; and in this way, up to 1859, the saving of labor to the public amounted to thirty-six million six hundred thousand dollars. The gain to the public in the increase of the grain crop, due to the invention, to the same date, was one hundred millions of dollars. McCormick's patents were dated 1834, 1845, and 1847; but up to the year 1859 he had devoted twenty-seven years to his improvements. During this time he paid out one million eight hundred and sixty-five thousand two hundred and seventy-eight dollars. His receipts, exclusive of bad debts and costs of collection, were \$2,527,692, leaving him a clear profit of \$662,414. This included both manufacturer's profits and royalties. Was it too much? I think not. This man made half a million for himself from his patents in a quarter of a century. His invention yields ten millions to the country every year, and it will continue to do so as long as seed-time and harvest shall continue to the prairies of the West. But the devices that would cut the upright hollow stalks of grain were unsatisfactory when applied to cutting the more slender and fibrous stems and the yielding leaves of grass; and the sickle-bar, playing through slots in the guard-fingers closed at both ends, clogged so that no successful machine for cutting grass was made before Eliakim R. Furbush, in 1849, patented his guard-finger with the open slot. This enabled the knives to clean themselves, and effectually avoided clogging. This was applied to various machines that needed nothing more to fit them for cutting grass. The inventor was modest enough to estimate the value of this improvement at two dollars for each machine, although no machine that would successfully cut fine grass had ever been used before. Twelve years ago the number of mowing machines sold in one season was twenty-five thousand, or a gain to the farming community from this device of fifty thousand dollars annually. Furbush was unfortunate, and,

while the public was making this, he derived, during the original term of his patent, just twenty-five dollars and ninety cents per annum.

After machines had been made to reap, and other machines had been made to mow, it still remained to provide a machine that would do both. There were numerous attempts to do this before John H. Manny's patent of 1851, but none had succeeded. Before this, two distinct machines were required for the two kinds of work, at a cost of from \$235 to \$270, or an average of \$250 for the two. Manny sold a machine, equally efficient for both kinds of work, for \$135, saving \$115 to the purchaser of each of his machines. There were made and sold under this patent of 1851 sixty thousand machines, saving to the farmers in fourteen years, in this matter of first cost alone, six million nine hundred thousand dollars. But this is not all. Manny made the cutter-bars of his machine so readily adjustable that they could be raised or lowered to cut lodged grain, the lodged grain being picked up by the bar, cut, and saved. The loss from lodging has been frequently estimated at several bushels per acre; but at only half a bushel per acre, at eighty cents to the bushel, a machine cutting ten acres a day, the saving amounts to four dollars a day for every day a machine is used. Assuming each machine to be used only twelve days each year, the saving amounts to forty-eight dollars for each machine per annum. These machines, with usual wear and tear, were found to last eight years—a shorter time than McCormick's, because they mowed as well as reaped. Eight times forty-eight dollars is \$384, and the sixty thousand machines saved in lodged grain alone \$23,040,000. Add to this the saving in first cost of machines, and Manny's inventions saved to the agricultural community in fourteen years within a fraction of thirty millions of dollars. Manny secured no less than thirteen patents, from which he made altogether a trifle more than \$283,000 including his profits as a manufacturer, or less than one per cent. of what the farmers had gained from them during the same time. But Manny's profits, like those of every other inventor, ceased when his patents expired. But the public, with these, as with all other inventions, has their benefits for all time; and the same rule holds good for small inventions. In 1861 Nathan Brand patented a machine for making hoes by rolling instead of forging the plates. This reduced the cost from twelve to nine dollars a dozen; and there are one hundred thousand dozen hoes made and sold annually in the United States. Brand made from it, over and above the expense of his experiments, three thousand six hundred dollars.

I had intended to include in this review the various improvements in horse-rakes, seeding-machines, cultivators, etc., which have added so much to the resources of the agriculturist, and each and all of which prove and illustrate the truth that the patent laws which evoked them have, more than to any other one class of community, been of incalculable benefit to farmers; but the length this subject has already reached forbids. It requires, however, but little reflection to perceive that if farmers should be deprived of all the aids that the patent laws

have induced inventors to provide, their agriculture would be relegated to the old-fashioned scythe and cradle, the bull-plow, the hand-rake, and the hoe wrought from bar-iron in the village blacksmith's shop. And of all classes, farmers can least afford to dispense with the system that has nourished and roused to energy and practical effect the inventive genius of our people. Themselves with fortunes based upon mental not less than physical labor, they cannot deny to the inventor the recognition of the grand old maxim of Holy Writ, that "the laborer is worthy of his hire."

Of the nearly 300,000 patents which have been issued by the Government, as shown by a table prepared by Commissioner Butterworth, 10,204 have been for metal-working machines, 8,238 for stoves and furnaces, 6,505 for railway cars, 6,740 for mills and threshing, 6,606 for harvesters, 6,686 for plows, 5,872 for applications for electricity, 5,060 for boots and shoes, 5,111 for steam-engines, 5,254 for lamps and gas fixtures, 4,993 for laundry, 3,568 for seeders and planters, 3,504 for railways, 2,417 for wearing apparel, 2,429 for dairy utensils, 2,888 for fences, 3,418 for metaling, 2,453 for beds, 3,156 for pumps, 3,719 for water distributors. Corset patterns have been 969 times patented, 754 machines for knitting, 734 nut and bolt locks, 1,219 methods for tanning hides, 884 fire-escapes, 500 artesian wells, 440 bread and cracker machines, 1,580 chairs, 450 vegetable cutters, 567 fire engines, and so on through a long list.

If there be any truer measure of a man than by what he does, it must be by what he gives.

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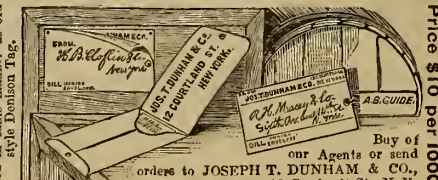
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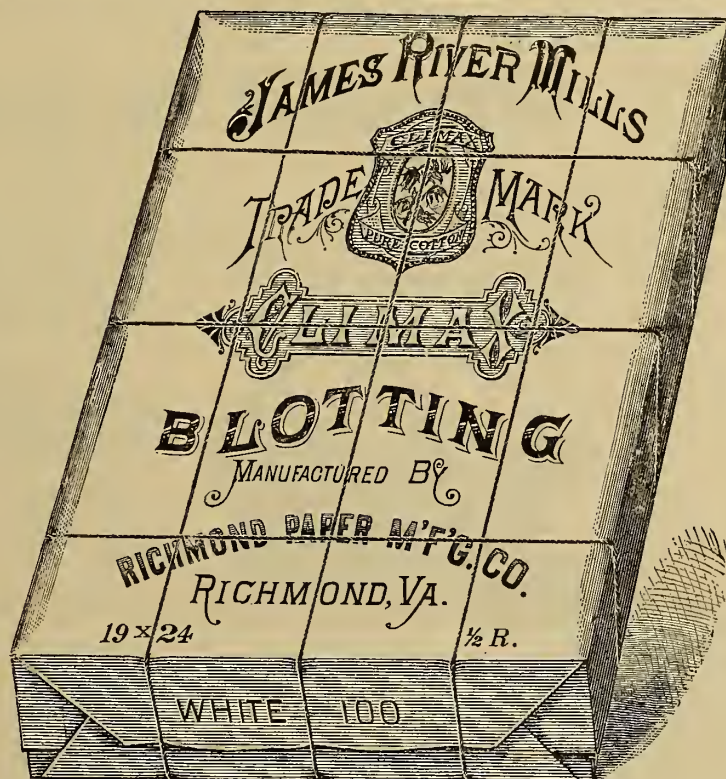
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Gum-arabic may be used as a generic name for the various gums produced by the several species of acacias, many of which are particularly designated by their localities, as the Turkey or Arabic gum, the Barbary or Morocco gum, Cape gum, East India gum, gum Senegal, &c. Another variety, which, from its abundance, will probably soon be placed in the market, says the *Galveston News*, is obtained from the *Prosopis dulcis*, a leguminous plant, better known, perhaps, as the mesquite or inezquite of Texas and New Mexico, brought to notice in 1854 by Dr. Shumard, of the United States Army. It is similar in its properties to gum-arabic, exuding spontaneously from the tree and concreting into tears and lumps of variable sizes, semi-transparent, and of lemon white to dark amber shades of color. From an ounce to three pounds has been obtained from a single tree. The branches, however, furnish a purer quality than the trunk. Should the gum be easily obtained in large quantities, it would certainly become an important commercial article. In the Mexican cities, the drug-stores have it on hand, and large quantities of the article have been sent to San Francisco from Mexican ports on the Pacific. At present, however, this country is supplied in great part through England. In its chemical and physical properties it shows a close resemblance to gum arabic and gum senegal. Considering the vast quantities found in Texas, it is curious that no attempt has been made worth mentioning to place the article in the market. A prominent druggist of Galveston asserts that during Confederate times the mesquite gum was in general use in Texas, where it answered the purposes of gum arabic in every way required. The sticking qualities, too, of the Texas article are described as being in no way inferior to any of the other varieties. Here, then, is a home industry that might be worth investigating. Hon. H. J. Labatt, who has recently traveled extensively through the State, exhibited some specimens of gum mesquite in the *News* office, which he gathered himself in Western Texas, in the region watered by the Guadalupe River. He gives a glowing account of its abundance in that section, and thinks it deserves some attention. The better way, perhaps, to bring the article into notice and place it in the market, would be to ask a proper recognition of its merits by some of the pharmaceutical colleges of the country. Gum mesquite is a home production and is certainly worthy of consideration.

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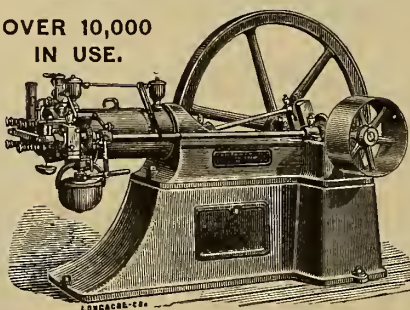
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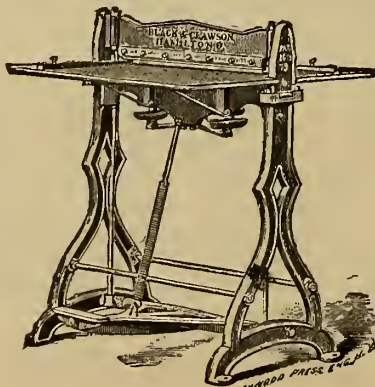
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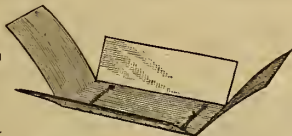
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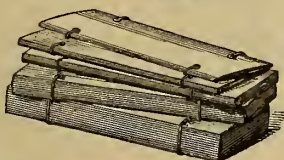
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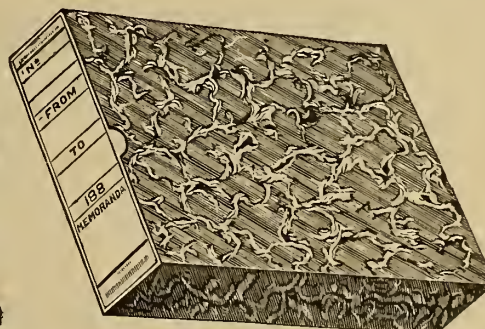
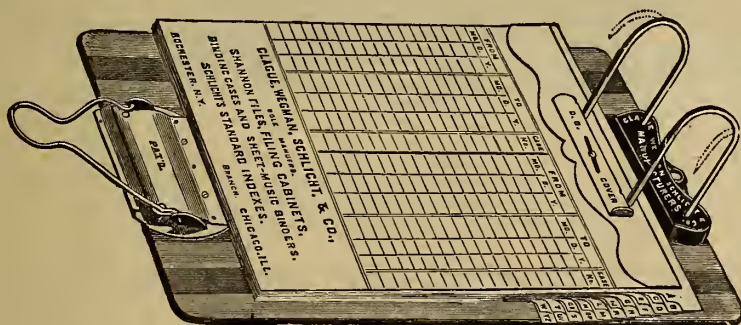


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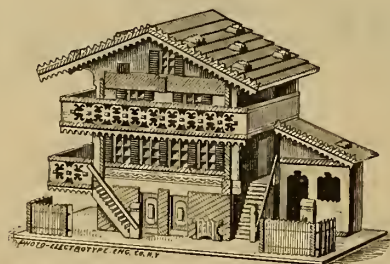
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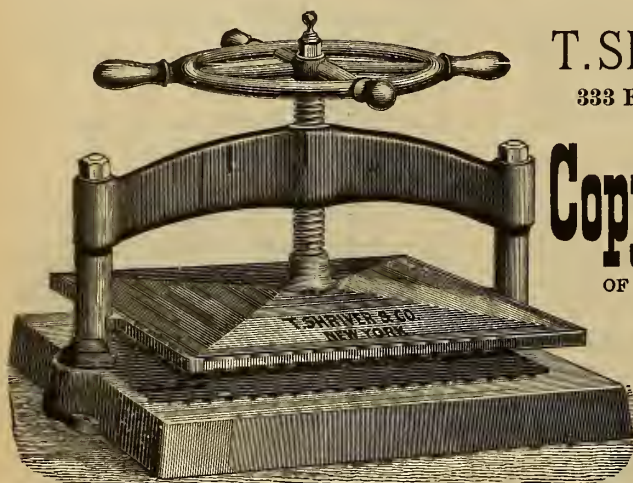
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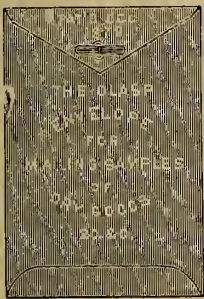
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on its four sides with raised borders of the height of between one-sixteenth to one-eighth of an inch, by which the thickness of composition to be pressed upon the linen fabric will be regulated, the pressure of the upper pressing plate causing any surplus quantity to be squeezed out. During the time the upper pressing plate is being pressed down, cold water is caused to flow through the bottom plate, whereby the setting or solidifying of the composition adhering to the linen fabric is much expedited. The linen, together with the composition firmly adhering thereto, and representing in relief the sun parts in the zinc plate, discharges itself from the composition, and a matrix is thus obtained which is to be coated with a caoutchouc varnish, in order to render the matrix more resistible.

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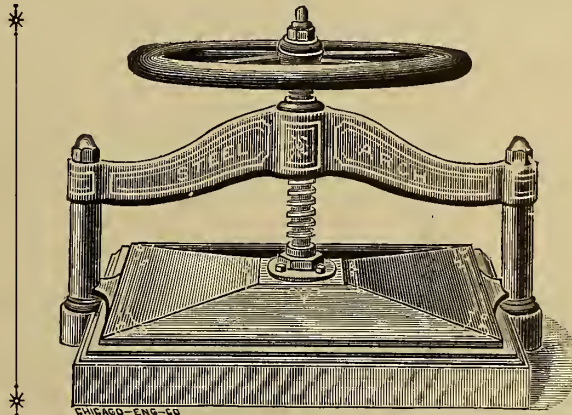
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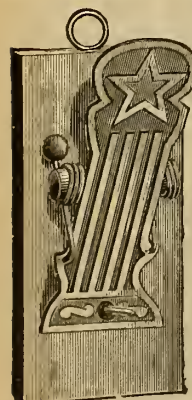
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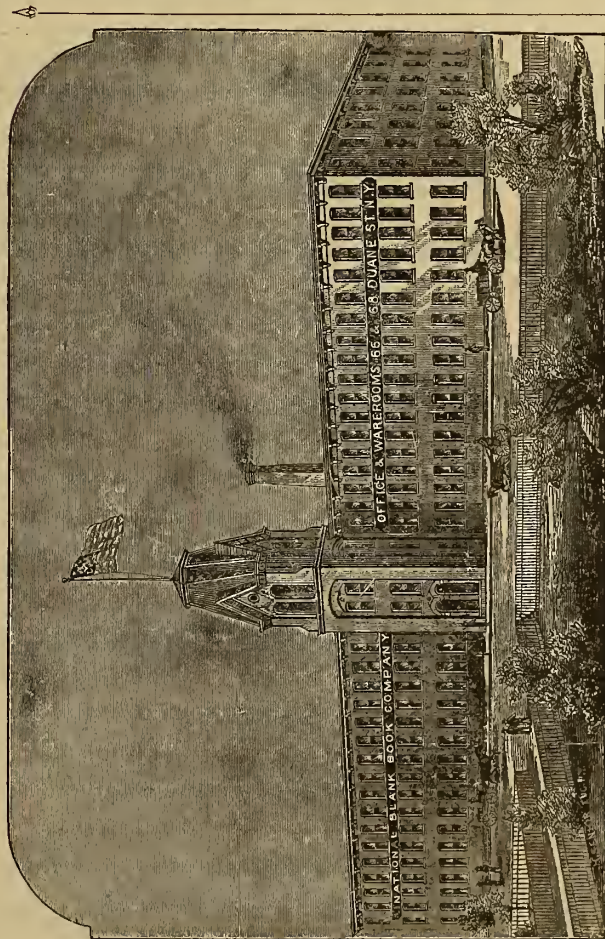
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VOL. XVI.---NO. 12. NEW YORK, SEPTEMBER 18, 1884. WHOLE NO. 482.

Correspondence.

BOSTON ECHOES.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Sept. 16, 1884.

For the past few days the weather has been decidedly "winterish." The sudden change has brought out overcoats in great numbers, and from the many wrinkles observed they are of last year's growth.

In times such as this, with money at 10 per cent., one looks at his pawn ticket very frequently, and then consults the weather reports. To redeem that overcoat, or not, is the perplexing question. And then perchance another week brings weather tempered with a sunny mildness and two weeks' interest on the "loan" is lost. Methinks I'll shiver awhile and wait until the loan matures.

The days are getting shorter and early closing has been discontinued, while the hours of labor are growing longer. In fact, the trade is beginning to experience a little activity and from now on business generally is expected to loom up.

The Thorpe Manufacturing Company struck the key-note of popular fancy when it introduced its unique novelties in the autograph and scrap-book line. No such publications have ever been placed on the market as the "Hour" and the "Longfellow" autograph albums. The numerous poetical quotations, so aptly illustrated by pictorial scenes, show a keen appreciation of the beauties of English verse, and, being presented in these albums, tends to educate the possessor to a greater appreciation of the beautiful. As might be expected of such meritorious publications, these albums are having an unprecedented sale. Wherever shown, orders are easy to take.

Another publication just issued by the Thorpe Manufacturing Company is the "Mental Portrait" album. This is decidedly a novelty in its way, and is prepared with a view of combining amusement and instruction in a popular form. Each page of the book contains some thirty questions, with blank lines under each, whereon is to be written the answer. These answers may be given in sober earnest or they may be treated humorously, according to the taste of the writer. As

can be readily seen, such an album may prove a source of much interest when filled with the self-confessed opinions and tastes of friends and acquaintances, and will prove much more entertaining than any mere albums of autographs or collection of quotations and machine poetry. In the "Mental Portrait" album is given, in record form, an insight into the characteristics, style, propensity and humor of the writers, which may serve in after years as a much more direct and pleasing reminder of the traits and peculiarities of friends than any other remembrances. Having myself consumed no small amount of "midnight oil" in vain endeavor to woo the poetic muse in behalf of some fair lady's autograph album, I heartily indorse the "Mental Portrait" album, and earnestly recommend it to the trade. In the name of philanthropy, let dealers keep it in stock, and receive the blessings of the thousands of persecuted victims whose names are forced into autograph books.

Winkley, Dresser & Co. report that since the first of the month business has been very active, selling goods by day and packing by night. A large share of this trade was in school supplies, the house having unexceptional facilities for handling the several lines of goods needed by the school committees. Trade in blank-books is also reported very fair by this firm, which handles only blank-books of its own manufacture.

Ward & Gay, jobbers and dealers in stationers' supplies, are preparing for the fall trade by stocking up with staple goods and novelties. The month so far has been quite active. In memorandum pads this house is offering the trade some very close bargains. It is somewhat doubtful if writing tablets can be bought anywhere in such quantities and at such low figures as Ward & Gay are prepared to quote. The house secured lately several tons at extremely low figures, and is able to accommodate dealers whose demands call for such goods. In the card department Ward & Gay are displaying some elegant novelties. Their sample room is replete with an endless line of fringed, frosted and plain cards for the holiday season. A rich line of metallized Christmas novelties is also displayed. For these goods Ward & Gay have the exclusive control, they being made expressly for their

trade. Their travelers are now on the road, and report good business. A. L. D.

CHICAGO CHIMES.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 East Madison Street,
CHICAGO, September 12, 1884.

There were more seersucker suits in Chicago this week than were ever seen within the memory of the oldest settler. Time was when a man took his life in his hands on appearing in public with those airy garments. But for the last seven days humanity has been too limp and damp to manifest indignant offense at the veriest dude, and these harmless persons have enjoyed unusual immunity. They owe it to the warm weather. The two or three conventions in the city, the exposition, and the fair have unfortunately come just at a time when the weather is unusually hot, and those who attend them go away with the impression that the much-vaunted coolness of the Chicago atmosphere is a myth. It is hard to make them believe that never in its history before has Chicago had seven days of such weather. It could not last very long, however, and yesterday and to-day, as if to atone for the period of suffering imposed upon us, the weather has been a model of coolness and comfort.

Chicago is crowded with strangers brought here by the State Fair and the Industrial Exposition. The hotels have been doing a thriving business, and the fair and exposition are crowded from morning till night.

There must be some subtle fascination to the agricultural mind in fairs, and especially State fairs, or else so many sun-browned sons of the soil would not pace up and down in the hot sun at the driving park as were seen on the grounds this week. The red pop-corn balls, popped a week ago last Saturday, and the spicy peanut were patronized to an enormous extent, and the "aownly two-eaded caow in the world, alaive and well, and in perfect halth a-walkin' around on the inside," caught the dimes of the multitude. It was only the town-bred folks, though, that the fresh-pressed cider man captured. The hardy son of the soil knows that that gummy, sickening beverage is no good until it is older, and he shuns it.

Assistant Secretary Mills says that this is

the most successful meeting yet held. Every department is fully 50 per cent. better than it has ever been heretofore, and more foreign localities are represented than ever before. Nearly every State in the Union has contributed entries, and England, Ireland, Scotland, France, and the Canadas have made large exhibits of stock.

The exposition continues to be a centre of attraction to both visitors and residents, and deserves the patronage bestowed upon it. The material on exhibition is entirely new, and far more interesting and attractive than ever in every department.

Among stationers a general feeling of satisfaction prevails, owing to the bright and promising opening of the fall season. A visit was paid to the Chicago office of Clagug, Schlicht & Field, manufacturers of Shannon files and cases. J. M. Brown, the Western manager, states that since he has established himself here the sales of their files and cases have been doubled and the demand is increasing daily. The house is preparing to introduce a new cabinet especially adapted to the use of lawyers and public officials. Mr. Brown has room for a few live canvassers, and any salesman traveling in that line will find it to his advantage to communicate with him.

The John Morris Co. has been organized here with a capital of \$300,000, all paid in cash. The company purchased of John Morris his stock of goods, machinery, &c. John Morris has been elected president and manager of the company for the ensuing year. The stockholders consist of eleven of our leading citizens. The heads of all the departments are retained, and the business goes on the same as before. No change of any kind has been made, and as has been done heretofore, all goods received will be paid for spot cash.

In regard to the injunction applied for by Brown, Pettibone & Kelly, Mr. Morris states that as he is not the legal successor of Culver, Page, Hoyne & Co., no contract made by that firm could bind him, he having no knowledge of its existence at the time he bought the business. The injunction was to prevent John Morris from supplying goods either directly or indirectly to any county, county officer or agent for the use of the counties in the State of Illinois, outside of Cook County.

De Lang's inks, manufactured by Keen & De Lang, are continuing to meet with a deserved success. The business is reported as exceeding this year that of any season in the past eleven years. These inks have an immense sale in this city and are recommended by the leading business houses here. A large and constantly increasing demand exists for De Lang's French Copying Ink, which writes a dark red and finally becomes a most beautiful and permanent deep purple-black color. This ink will copy through several sheets of copying paper. It resists acid and does not corrode the pen.

Cameron, Amberg & Co. are daily increasing their already large trade and report a very good business.

J. Russel Jones, formerly representing the stationery department of the *American Book-*

seller, and well known to the New York city stationery trade in this connection, but now representing Rand & McNally, of Chicago, starts this week for a business trip throughout the Northwest. Noz.

"LONE STAR" SCINTILLATIONS.

[CORRESPONDENCE OF THE STATIONER.]

AUSTIN, TEX., September 10, 1884.

The prevailing temperature is 95° to 105° in the "Lone Star" State about this time—and, indeed, such a protracted season of hot weather has not been experienced in this country for many years, and this is brought about by the persistent drought which is prevalent throughout this whole State, and more especially in the southwestern portion of it.

This has indeed been a trying season upon the merchants in every line of industry, and there are to be found many very upright and conscientious men located throughout this State, upon whom this trying ordeal has been especially severe, and it has had the effect to put to test the financial abilities of many of those who heretofore have never known what it was to be real hard up. This stringency has been a prominent companion of the stationers and printers, and it can safely be said that such a continued season of depression has not been experienced in Texas in this class of trade for ten years—if, indeed, ever before. In Galveston, the other day, I found all of the stationers "at home" and ready for business, which had up to that time given them a wide berth. Wise business sense, together with good judgment and a regular "Sand Island Mascot" have steered them clear from the dangerous reefs and damaging rocks, and from heavy purchases. But the ill results so often occasioned by the lack of the before-mentioned essentials to success, will not befall the Island City stationers this year.

Wm. Terry & Co., who are the principal retailers and jobbers of stationery and paper in Galveston, are quite "down in the mouth," on account of protracted dullness in their trade. The firm is a very staunch one, and is very conservative in all of its transactions; it enjoys the confidence both of its city and wholesale trade throughout the small towns in Southern Texas. Mr. Terry has been home only a short time from a purchasing trip North, but he has had plenty of time since his return to see the dull condition of things in his line, and to countermand several orders which he had placed for future shipment.

M. Stricklin & Co. are beginning to wake up from a long sleep during the summer, and report trade in lithographing, printing, and stationery as brightening up. This concern, since the death of M. Stricklin, a year or more ago, has continued under the management of his son and his active partner, the firm name remaining unchanged.

Jos. Mason is an "old-timer" in the book and stationery business in Galveston, and he studies well the interests of his customers, keeping always for those who favor him with their patronage a complete line of reading matter and fancy stationery, together with school supplies. He told your correspondent

that, in all his experience, he could not recall a season so utterly devoid of activity as the present one.

J. D. Lawyer has sold his stock of stationery, periodicals, &c., to Victor Phillips, a young man of character and of ability to run the establishment successfully. Mr. Phillips is an old clerk of Jos. Mason's, and has a host of friends who promise him their patronage.

Shaw & Blaylock, the publishers and printers, have dissolved their copartnership in the job printing department of their business, and W. A. Shaw is continuing that industry under the firm of W. A. Shaw & Co.

The Galveston *News* now occupies its new building on the Strand—which is perhaps the handsomest newspaper establishment in the South—it is built of pressed bricks with white marble trimmings.

About the same quite state of affairs which prevails in Galveston rules supreme also in Houston, "The Bayou City."

W. H. Coyle is the giant in the commercial stationery, printing and lithographing trade in that city, and is perhaps the most enterprising man in the trade in Texas. He has a very complete printing and bookbinding establishment, and he enjoys the confidence and esteem of a multitude of friends.

G. W. Baldwin & Co. do the leading book and stationery business, and following close in their wake comes W. J. Hancock, Jr., who, although he has had only a few years' experience in the trade, has made wonderful strides, and for courteous dealings and prompt pay cannot be beaten.

Wilkins & Adey are preparing for a good retail trade this fall, something like that which has heretofore been vouchsafed to them; they are carrying perhaps the finest line of goods in bric-a-brac and gift goods in the city.

It is hardly ever the case that it gets extremely dull at any season in San Antonio, the "Alamo City," for there is a varied list of productions in the vicinity for which San Antonio is the market, and the brisk times brought about by the moving of wool, sheep, cattle, hides, cotton, wheat, &c., are so scattered along as to give the town generally one continued season of uninterrupted activity. But business men there have all had great reason to complain this summer, and a real genuine corpse has been in their midst for many months. It is much brighter there, however, now, and a smile on the face of a stationer is no uncommon sight to witness.

The old veteran, Nick Tengg, rides the lead horse in the tandem team of stationers and booksellers in the "Alamo City," and from an innocent little newsboy, peddling the morning papers at five cents a copy many years ago, he has grown steadily upward until to-day he is the owner of a fine business house on Main street, containing one of the best-selected stocks of stationery and books to be found in this State, and a safer man than "Old Nick" is not to be found anywhere.

G. W. Baldwin & Co. have a branch house here splendidly managed by Mr. Burke, who has been in the business long enough to know its requirements. This store is well located

(Continued on page 380.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 88 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
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LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

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FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. ☞ Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

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MANUFACTURERS OF AND DEALERS IN

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We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:

EMBOSSER HAMMERED (Large), in Azure, Drab, Shrimp and White.
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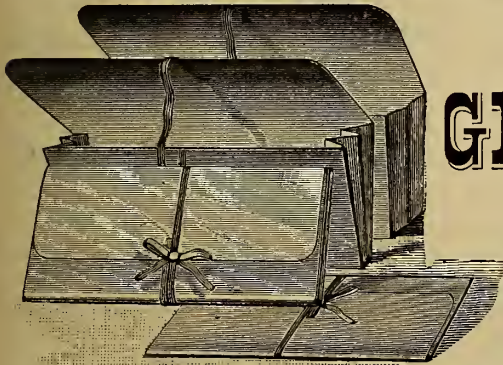
BUCKRAM BOND, in White and Blue.
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 " CARDS, for Visiting and Correspondence.
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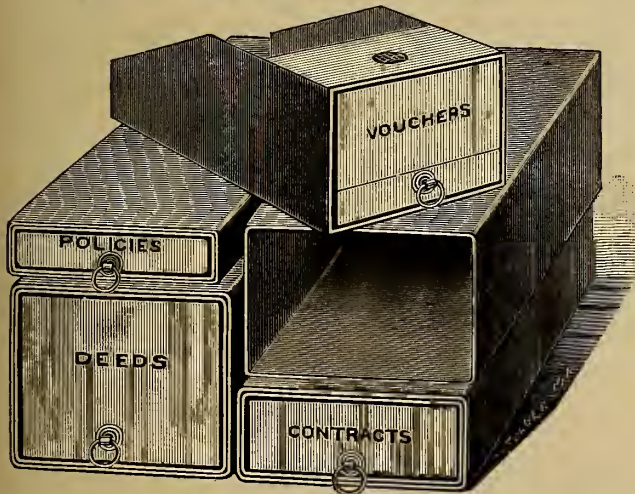
Our line of BRISTOL BOARDS, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Bevel, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

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MANILLA DOCUMENT ENVELOPES—FLAT AND CRUSHED



PRESS BOARD DOCUMENT BOXES.

Made by a new method; warranted to be stronger and to wear better than metal-end boxes.

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SEND FOR NEW
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Prices ranging from 50 cts. to \$20 per thousand.
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Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

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Oldest Rubber Stamp Manufy in
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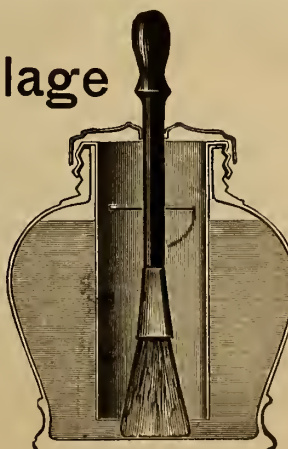
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The Most Practical Stand Ever
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The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
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MILLER BROS. Trade Mark on Steel Pens,

Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country.

STEEL PENS with style and action suited to every hand.

Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.

Sold by all dealers. Price Lists furnished on application.

The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 376.)

and is fast becoming a popular resort for all who are in quest of the latest and best goods in the book and stationery line.

R. M. Moore & Co. succeed Shepard Bros. & Co., the wholesale paper dealers and printers, and although they are both gentlemen of very limited experience in the business into which they have entered, yet it is fair to predict for them a successful career, as their general knowledge of business is admirable. San Antonio is the only city in the State, perhaps, which is not overdone with stationery establishments, and is very different from its neighbor, Austin, "the capital city," which is flooded with them, and as a consequence, none of them are prospering. A regular damper was put on the trade last fall by the failing of B. J. Kopperl with \$36,000 liabilities, and all his goods were thrown on the market at a season when it was hoped by the legion of stationers that they would have a harvest, and rid themselves of fine stocks brought out here for the holidays; but his failure, coming just two weeks before Christmas, was a crusher for them, and then, a few days later, A. K. Hawkes, in self-defense, threw to the breeze his red flag, and the big bell rang, and up jumped the auctioneer and down came the hammer and away went his goods to the highest bidder. Those who wouldn't fail, or hire an auctioneer, found it a tough matter to kill time during what should have been their most active season. Well, so it goes, and as a result, there are two stocks of stationery for sale here by two worn-out stationers, tired of bucking against such obstacles and competition.

Jos. A. Nagle is the solid man here, and holds his own wonderfully well. He has just been awarded the State contract for two years' supply of stationery to the public offices located here, amounting to about \$8,000—he and the resurrected Mr. Kopperl being the only bidders.

Edwards & Church have dissolved partnership, and Mr. Edwards now carries on the business in the old stand, the firm being now Edwards & Co., and a more genial gentleman it would be hard to find. He has a very good trade, and his establishment is perhaps the most popular resort for those in search of reading matter in the city.

The enterprising young printer, E. W. Swindells, was awarded the contract for State printing, for the ensuing two years, yesterday, his bid being lower than any of his competitors, some three or four, among whom were Clark & Coates, of Galveston, who have been very unfortunate in their persistent endeavors to get a slice of this job of printing. Smallwood & Grey, of Houston, also got "left," but they could not all have it, and indeed Mr. Swindells is well equipped and prepared to do the work.

No rain for five months throughout this whole section, but at this writing it does look as though it is bound to pour, and that soon, although it is now too late to benefit crops, but it will save stock from famishing.

I would like to tell your readers about the

new capitol building now in course of erection here—which is to be one of the largest public buildings in this country—625 feet long by 340 wide, made of native marble, costing six million dollars, with a dome 355 feet high, and a real gold star 5 feet high over the front entrance, but 'nough is 'nough. CRESCENT.

CINCINNATI CIPHERINGS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, September 16, 1884.

Here is autumn fairly on, and still not the trade that has been hoped for. But the weather most of the time has been torrid. Such weather would make respectable mid-summer temperature in Panama or any other tropical city. It has kept trade back. The drought continues in the Ohio valley; but despite drought and torrid weather, the fall has brought a perceptible improvement in trade. A still more emphatic improvement is confidently expected when cooler weather sets in. The clearing-house exchanges were perceptibly decreased by the hot weather last week in Cincinnati, as they were in every other great city in the United States.

The local retail trade, however, has been good in Cincinnati, but the Exposition must be taken into the account in explaining that phenomenon. Yet outside of the influence of the Exposition there is an improved feeling. Senator Sherman, who was on 'Change late last week, said that with the country teeming full of wealth, with crops more abundant and more bounteous than the country ever before produced, there was likely to come a "push" which everybody would feel, just because the crops were so abundant. Their very abundance made prices low, and would tempt farmers and other holders to stand out for higher prices and keep their commodities shut up meantime in granaries and warehouses. The senator thought the pinch would be temporary, but that while it lasted it would hurt bad enough to be no laughing matter.

Money is very close in Cincinnati, and lenders are extremely cautious. At the same time, safe investments are in demand. All good local stocks are high, and there is a strong demand for desirable real estate. The worst indication of the seriousness of the

times is the great number of workmen that are idle and seeking employment. The carriage factories which have employed as many as seven thousand workmen, have scarcely work for a fifth part of that number now. Then there is a sort of voluntary idleness on the part of about 1,200 cigar-makers, and as many stove-molders, both of which classes are at loggerheads with their employers about prices and shop management, which has resulted in a lockout of nearly nine months duration.

In the stationery trade the situation is a part and parcel of that of general trade. Dullness is the rule. There are occasional temporary exceptions, however.

John Holland finds a steady demand for the great staple product of his factory, his gold pens. He has trade also for a great variety of fancy articles, but the gold pen is his stand-by.

People seem to never grow weary of the Globe files. The product of the Globe File Company's factory is so varied as to furnish something for everybody and it is to be expected that such a concern will prove an apparent exception to the rule by which general trade is depressed at present.

J. R. Mills & Co. are still receiving calls from far and near for their reversible envelopes. These have gone to nearly every quarter of the globe and wherever they have been introduced the demand for them has steadily improved. Once in the field they hold it.

Snyder & Hoole find business less lively in their Chicago house than in their Cincinnati house. The drought, which is local to Cincinnati, explains this difference to some extent.

W. P. Carpenter & Co. are not oppressed with orders, but they have a good, fair share of the trade in their line, and they are not downhearted.

Adolph Knebs, president of the Kuchs Lithographing Company, and one of the founders of that concern, died yesterday at the age of fifty-three.

J. F. Shumate, successor to H. W. Derby, will represent the Harpers' in a book house, at 68 West Fourth street, opposite Robert Clarke & Co.'s establishment.

PRINCE WILLIAM.

H. G. LOCKE & CO.,

27 South Sixth Street, Philadelphia, Pa.

Glazed and Fancy Papers, Gold and Silver Papers, Relief and Sheet Pictures, Paper Laces, etc., etc.

Cards and Card Boards, Illuminated Birthday and Chromo Cards, etc.

SPECIAL BARGAINS,

In every department. We are selling far below cost, and we invite our friends and customers to take immediate advantage.

HAMBURGER & CO.,

Who have purchased stock of the late firm of I. H. HAMBURGER, and will hereafter continue the same business, but with increased facilities. The old stock will be sacrificed to make room for new and extensive importations.

All orders previously given to the old firm will be promptly executed as desired.

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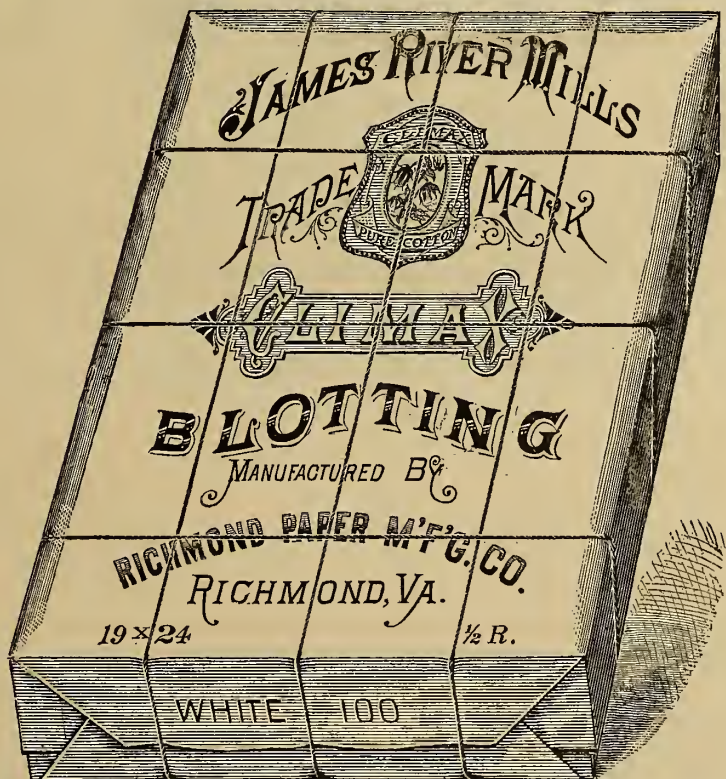


THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, wires, springs, &c., which are the great obstacles to the efficient working of all fountain pens. these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List. **HARVARD PEN CO., 152 Broadway, New York.**

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages :

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivalled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
In 60, 80, 100, 120 and 140 lbs. always on hand.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

— SOLE AGENT FOR —

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

— CHRISTMAS AND NEW YEAR CARDS NOW READY. —

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

THE THORP MANUFACTURING COMPANY, 111 Devonshire Street,
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— MANUFACTURERS OF —
UNIQUE SPECIALTIES IN THE **Autograph Album & Scrap Book Line.**

...NEW AND ORIGINAL DESIGNS!...

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

L. PRANG & Co.

Our Samples are now ready, and include many new Artistic Painting Copies, Floral Studies, Landscapes by Murphy and others, New Marriage Certificates and Scripture Cards. Send for our Illustrated Catalogue of Xmas and New Year Novelties and Cards.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

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TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

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C. F. A. HINRICHS,

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Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

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INSURANCE BROKERS,

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INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON
ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

R. T. & S. BLOOD, Jr.

Formerly with THE AMERICAN BANK NOTE CO.

CONSECUTIVE NUMBERING, *—*
BLANK BOOK PAGING,

— And PERFORATING,

No. 81 John Street, New York.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

GENTLEMEN'S SHAVING PAPER.

This is a novelty—not novel in detail, but in its *tout ensemble*. The cut shows the design of a tablet or pad of paper—about as large again as the engraving—fastened to a heavy and large mount, which is appropriately decorated.

The numerous inquiries that all stationers receive, around the holiday season, for some inexpensive article, suitable for a lady to give to a gentleman—a question so difficult to answer satisfactorily—has in this instance been solved. The quotations have been carefully selected, with a view to their appropriateness. The sale is not limited to a season, but will continue throughout the year. More elaborate mountings are furnished in satin, satin hand-painted and plush, giving a variety. These tablets are also made without backs. James D. Sloan & Co., 122 South Eleventh street, Philadelphia, are the manufacturers.

:o:

NEW PATENTS.

- No. 302,558. Paper-Folding Machine.—Ansel H. Gale, Joliet, Ill.
- No. 302,559. Time-Stamp.—Wm. H. Gillette, Hartford, Conn.
- No. 302,560. Fountain-Pen.—Jas. T. Goodrich, Norwich, Conn.
- No. 302,567. Pantograph Engraving-Machine.—Albert Keller - Dorlan, Mülhausen, Alsace, Germany. Patented in Germany August 19, 1883, No. 26,291.
- No. 302,570. Paper-Clip.—Franz Müller and Emil M. Fasch, Leipsic, Saxony, Germany.
- No. 302,601. Apparatus for Multiplying Copies.—Wm. M. Strother, Lynchburg, Va.
- No. 302,615. File Case and Cabinet.—Benjamin F. Wilson, Shelbyville, Ill.
- No. 302,640. Combined Inkstand and Calendar.—Robert Sneider, Brooklyn, N. Y.
- No. 302,650. Application of Mechanism to Toy Locomotives, Carriages Trucks, &c.—George Cole, London, England.
- No. 302,653. Type-Writing and Type-Matrix-Making Machine.—Merritt H. Dement, Chicago, Ill.
- No. 302,654. Type-Writing Machine.—Merritt H. Dement, Chicago, Ill.
- No. 302,631. Dampening Device.—Duke Farnsworth Baxter, Rochester, N. Y.
- No. 302,690. Method of and Means for the Manufacture of Envelopes, &c.—Edgar B. Stocking, Washington, D. C.
- No. 302,696. Pencil and Eyeglass Holder.—Joseph F. Webster, New Bedford, Mass.
- No. 302,711. Rubber Eraser.—Henry T. Cushman, North Bennington, Vt.
- No. 302,735. Holder and Cutter for Web-Paper.—Charles C. Johnson, Springfield, assignor to Horace W. Thompson, Westminster, Vt.
- No. 302,736. Holder and Cutter for Web-Paper.—Charles C. Johnson, Springfield, assignor to Horace W. Thompson, Westminster, Vt.
- No. 302,745. Penman's Assistant.—Warren H. Lamson, Lynn, Mass.

- No. 302,768. Book-Mark.—Benjamin F. Paine, Chicago, Ill.
- No. 302,774. Tablet.—Henry B. Polkinhorn, Washington, D. C.
- No. 302,780. Pen-Holder.—William F. Rockwell, Meriden, Conn., assignor to Miller Brothers Cutlery Company, same place.
- No. 302,786. Lead or Crayon Holder.—Morris S. Shipley, Cincinnati, Ohio.
- No. 302,825. Support or Rest for Printers' Galleys.—Chas. W. Brown, Newburyport, Mass.
- No. 302,830. Inking Attachment for Embossing and Printing Presses.—Harman K. Drawbaugh, Harrisburg, Pa., assignor of one-half to Benjamin F. Myers, same place.
- No. 302,853. Card or Tag Holder.—Charles H. Leonard, Grand Rapids, Mich.
- No. 302,866. Domino.—Robert C. Pruyn and Charles



GENTLEMEN'S SHAVING PAPER.

M. Hyatt, Albany, N. Y., assignors to the Embossing Company, same place.

DESIGNS.

- No. 15,173. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patent, 3½ years.
- No. 15,174. Wall-Paper.—Albert Leisel, New York, N. Y. Term of patent, 3½ years.

Production of Colored Wall-Papers.

In the manufacture of colored wall-papers as now practised the white paper is first coated with a uniform tint called the "ground" before any of the figured colors are put on. This is done by machine. The paper cannot be rolled until perfectly dry, and a very high temperature and the employment of a considerable number of persons are necessary for that purpose, and the losses during drying, both accidental and caused by the negligence of employees, are considerable, and as it is necessary to have on hand a great variety of ground tints, this operation requires a large stock of colored papers. When the designs for the colored figures are out of the hands of the designers, they are handed to persons to be placed on wooden blocks or cylinders to be used in the printing. For this purpose each color of the design is drawn, and the outlines of the same are reproduced on as many blocks

or cylinders as there are colors. Each color is printed separately by a long, expensive, and oftentimes inaccurate operation. The blocks or cylinders are then given to engravers to be engraved. The colors used for the printing are generally in the form of paste mixed with glue. The engraving must therefore have enough relief for the purpose of printing to prevent the details of the colors from blending.

A new invention substitutes engraving by the electro-chemical process; but in order to adapt this process to the purpose it has been necessary to invent colors which are sufficiently clear and also sufficiently strong to print with the small relief possessed by plates engraved by the electro chemical process. A composition has, therefore, been prepared which directly prints or stains the surface of the paper the same as used by the old process without using (as in the printing of textile fabrics) any mordant or thickening.

The basis of the dyes consists of anilines, which are dissolved in a concentrated solution of boiling potash. Each color is developed after the solution becomes cold by adding a few drops of acetic acid, after which it is filtered, and the colors are ready for use.

As the white papers used in the manufacture of wall-paper are strongly aluminized, the potash used in making the new colors, when in the presence of the alum, forms a gelatinous aluminum, which affords solidity, purity of tone, and brilliancy to the colors. The colors are printed directly on white paper, without the ground heretofore necessary, and, as they are transparent, one color is printed over another, whereby different colors are obtained by combination. Thus, blue printed on yellow, forms green; red on yellow, orange, &c., and the superposition of these colors in various proportions gives varieties of tints or shades to the different colors. After the printing, the paper is dried immediately with a roll of blotting-paper, in order to remove the excess of dye, and it can then be rolled without the heating and drying hitherto necessary.

The advantages of this invention are, therefore, first, to dispense with the first operation of "grounding;" second, to substitute for hand-engraving the less expensive and more expeditious method of electro-engraving on zinc; and, third, to diminish the labor of printing, inasmuch as the method of combining colors enables the operator to dispense with a large number of blocks or cylinders heretofore necessary.

To render paper soft and flexible, heat it with a solution of acetate of soda, or of potash dissolved in four to ten times its weight of water. For permanent paper, to twenty parts of this solution one part of starch or dextrine is added. If the paper has to be made transparent, a little of a solution containing one part soluble glass in four to eight parts water is added. To render the paper fit for copying without being made wet, to the acetate solution chromic acid or ferro-cyanide of potassium is added.

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MANUFACTURERS

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—FINE—

CASES,

BRUSH SETS,

WORK BOXES,

RAZOR CASES,

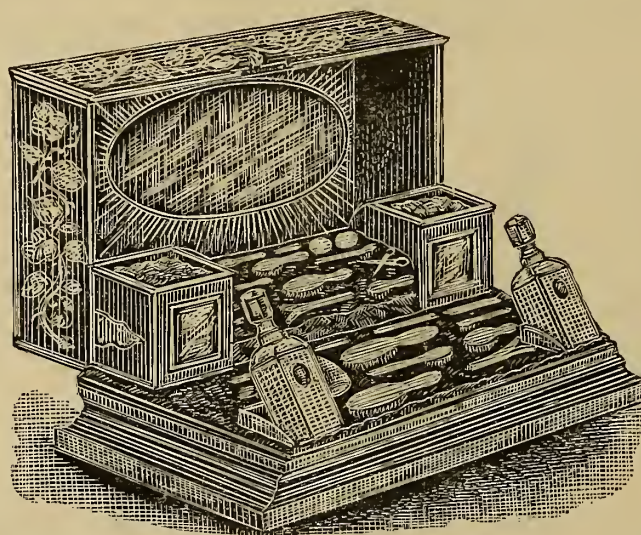
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

WRITING CASES.



IMPORTERS

—OF—

FINE CHINA,

BISQUE,

BRONZES,

PLACQUES,

ART OBJECTS,

GILT BRONZES,

SMOKERS' SETS and

PRESENTS FOR

ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

BEFORE YOU BUY

PADS AND TABLETS

— EXAMINE THE —

FAVORITE BLOTTER TABLETS.

EVERY { 10 CENTS EACH. } SIZE.

"YE KNICKERBOCKER" BLOTTER TABLET.

Three Sizes—50 or 80 Sheets—Good Paper—Cheap!!!

THE AMERICAN BLOTTER TABLET.

All Sizes—Finest Qualities of Paper—Elegant Lithographed Cover. BEST IN THE MARKET.

THE PERFECT PENCIL TABLET.

Very popular among Students. These goods manufactured ONLY by the

ACME STATIONERY AND PAPER CO.,

146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

W. T. Shanahan, picture dealer, Portland, Ore., has assigned.

L. O. Gale, bookseller, &c., Mitchell, Dak., has been burned out.

J. C. Barney, bookseller and stationer, Detroit, Mich., has sold out.

The *Recorder* Printing Company, Fayetteville, N. Y., has been burned out.

Devoe & Co., manufacturers of photo apparatus, Springfield, Ohio, have assigned.

Frank Olsmith & Co., dealers in sportsmen's supplies, San Antonio, Tex., have assigned.

The *State Sentinel* Publishing Company, Henderson, Ky., has assigned to W. B. Washburn.

Bull & Francis, publishers, Chehalis, W. T., have dissolved partnership. Bull continues the business.

Martin Van Buren Bennett, publisher of the *Kansas Prohibitionist*, Leavenworth, Kan., has been attached.

Pearson & Swenson, booksellers, &c., Lindsburg, Kan., have dissolved partnership. The firm is now Pearson & Eberhardt.

Dennis F. Dealy, publisher of the *Chronicle-Herald* and the *Sunday Mercury*, Philadelphia, Pa., has sold out to the American Company, Limited.

Oscar Strasburger, of the firm of Oscar Strasburger & Co., importers and commission merchants of toys, fancy goods, china and glassware, of 443 and 445 Broadway, was on Tuesday declared to be insane and incapable of taking care of his property, by a sheriff's jury.

A fire broke out in the lower Cornwell paper mill, at Ypsilanti, Mich., on September 12. The fire caught in a wooden building filled with straw. This was entirely consumed, and the brick apartments against which it was built, in which rags were stored, was burned out. The main building, containing the machinery, was only slightly damaged. The loss is estimated at about \$3,000, which was covered by insurance.

Wilder & Co.'s Paper Mills, at Ashland, N. H., were totally destroyed by fire on Saturday night, involving a loss of \$75,000; partly covered by insurance. The fire started in the lamp-room. The buildings were large structures, and many workmen are thrown out of employment by their destruction. At midnight the Lake Village fire department was sent for, but could do little or nothing toward subduing the flames. This morning the fire again broke out in the ruins, and firemen were again summoned from Lake Village, as it was feared the railroad bridge adjoining the mills would be burned. On the way to the fire the train bearing the fire engines jumped the track, causing considerable delay, but none of the firemen were injured. The mills burned were known as Nos. 1 and 2.

The committee of creditors appointed to investigate the affairs of Hand & Ellsworth has completed its work, and will make a report to the creditors at a meeting to-morrow at two o'clock at the law offices of Bristow, Peet & Opdyke, 20 Nassau street. It has been developed that the firm has not balanced its books since 1877. A proposition for settlement will probably be made on the basis of 50 cents on the dollar, secured, but the time proposed by the firm at the first meeting of the creditors, two years, the committee will recommend to be shortened.

The affairs of the late firm of Butler & Miles, New York, will probably not be entirely settled up before the beginning of next year, as some outstanding accounts due the firm will scarcely be collected before that time. The assignee says that it is doubtful whether the estate can be made to pay more than 40 cents on the dollar, and in a certain contingency the creditors may not realize even that.

The Minneapolis *Daily Tribune*, Minneapolis, Minn., has been purchased by A. J. Blethen, late business manager of the *Kansas City (Mo.) Journal*, and William E. Haskell, son of E. B. Haskell, of the *Boston Herald*.

Seventeen executions were issued against the *Evening News* Publishing Company, of Philadelphia, on Friday, September 12, upon judgments confessed to various parties, for the aggregate amount of \$25,769.

H. W. Derby & Co., booksellers and stationers, Cincinnati, Ohio, have sold out to J. F. Shumate & Co.

E. G. Guenther, bookbinder, Cleveland, Ohio, has sold out to the Franklin Bookbindery.

W. P. Fry, wall-paper dealer, Lancaster, Pa., has been burned out.

Joseph Benedict, paper-stock dealer, Pittsburgh, Pa., has been burned out.

Henry A. Parsons, publisher of the *Advocate*, Ridgway, Pa., has assigned.

S. R. Allen, bookseller and stationer, Ridgeville, Ind., has sold out to M. D. Allen.

C. M. Cott has retired from the firm of C. M. Cott & Co., printers, Columbus, Ohio.

The Burton Fancy Printing House, Los Angeles, Cal., has recently been incorporated.

George H. Fuller, manufacturer of school furniture, San Francisco, Cal., has been burned out.

The American Roll Paper Company, St. Louis, Mo., has been incorporated with a capital stock of \$2,000.

Adams Brothers, publishers of the *Daily Register*, Raton, N. M., have discontinued the publication of that paper.

Schofield & Dodgson, paper-stock commission merchants, &c., Philadelphia, Pa., have been sold out by the sheriff. W. C. Hamilton obtained judgments for \$9,000 against them.

The Rounds' Type and Press Company, Chicago, Ill., called a meeting of its creditors, at which Edward A. Blake and C. A. White were elected trustees for the creditors. The liabilities are reported \$60,000 to \$70,000; actual assets not over \$15,000.

The assignment of the Union Catholic Publishing Company, Chicago, Ill., is said to have been due to the business running down owing to the depression in the book trade. About August 21 the former owners sold out to M. O'Brien and J. E. Heuneberry, it was reported, for \$10,000 cash. Liabilities, \$15,000; assets, \$7,000.

James M. Fitzgerald, paper-stock dealer, 135 and 137 South Fifth avenue, New York city, whose warehouse was destroyed by fire several months ago, has erected a new building on the old site, and has added to his business of paper-makers' supplies a full line of book, news, colored cover, and poster papers; also a complete line of manilla, tissue, wrapping and building papers, and will also carry his usual assortment of binders' and album boards, which he claims is one of the largest stocks to be found in the city. He has the entire control of several mills manufacturing bristol boards, colored cover, book and ma-

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
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BLOTTER
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REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

nilla papers, which he offers at manufacturers' prices.

Faust & Waters, printers and stationers, Crawfordsville, Ind., have dissolved partnership. Waters continues the business.

J. M. Shaw, printer and publisher *Express*, Elora, Ont., has sold out to his son, W. C. Shaw.

The Lansing Toy Gun Company (not incorporated), Lansing, Mich., has been burned out. Partly insured.

The "Climax" blotting is extending its fame, and is found to be well adapted to the public demand.

Tipton & Moore, stationers, &c., Egan, Dak., have dissolved partnership, J. C. Tipton continues the business.

The publication of the New York *Illustrated Times* has been suspended and in its place there is now issued the *Illustrated Sporting and Dramatic Journal*.

The Heath Letter File and Index Company, Boston, Mass., has dissolved, Elroy N. Heath retiring therefrom. Hilton F. Hosmer continues the business alone under the old style.

J. W. Newburgh & Co., wall-paper dealers, Dubuque, Ia., have assigned to J. C. Longville. They previously gave a bill of sale for \$3,500. They had a good trade.

Thatcher & Summerfield, publishers of the *Evening Herald*, Lawrence, Kan., have dissolved partnership. C. C. Thatcher, one of the firm, is now in business in Hornellsville, N. Y.

Thomas M. Bell, paper dealer, No. 11 Spruce street, New York city, has suspended, and called a meeting of his creditors at his store at 12 M. to-day. Mr. Bell estimates that his liabilities are about \$12,500, and that he has good assets of about an equal amount. He states that the primary cause of his embarrassment is his having to meet an unsettled balance of the liabilities of his old firm, amounting to about \$1,500, which his former partner, Peter Herder, assumed, but failed to pay, and that the general depression in business has borne very hard upon him. He owes but very little to the trade here, but is principally indebted to Philadelphia and Holyoke parties. Mr. Bell was formerly of the firm of Herder & Bell, which was formed July 1, 1879, and continued in existence until May 1, 1882, when a dissolution took place, Mr. Herder liquidating its affairs and assuming all its liabilities.

The Raplee Manufacturing Company, manufacturers of baby carriages and toys, Louisville, Ky., has elected S. W. Raplee, president, in the place of W. J. Duncan, resigned.

James K. Young & Co., manufacturers of children's carriages, New York city, have dissolved partnership. A new firm under the same style continues the business.

A dissolution has taken place in the firm of Bryant & Thacher, dealers in photo goods, &c., Boston, Mass., George S. Bryant having retired from the firm.

William Terry, of the firm of William Terry & Co., booksellers, stationers, &c., Galveston, Tex., is dead.

A. G. Powell & Co., dealers in bicycles, &c., Philadelphia, Pa., have dissolved partnership. A. G. Powell continues the business under the same style.

Weatherstone & Elkins, booksellers and stationers, Fergus Falls, Minn., have dissolved partnership. Weatherstone & Co. succeed to the business.

Among the out-of-town tradesmen in town during the past week were W. L. Stuve, Lincoln, Neb.; C. S. Bragg, of Van Antwerp, Bragg & Co., Cincinnati, Ohio.

The business lately carried on by Meyers Brothers, 62 John street, has been purchased by the New York Stationery and Envelope Company. J. H. Christie, who is well known to the trade, which he has been connected with for a number of years, will represent the company. He has vim and ability, and starts out under the most favorable circumstances. He has an ample stock of first-class staple goods, including a complete line of holiday novelties.

The bids for the official envelope contract for the remainder of the fiscal year have been opened at Washington, and the Morgan and Plimpton envelope companies were found to be the lowest bidders. P. P. Kellogg & Co., from whom the contract was withdrawn, did not bid again, and the successful firms' competitors were the Powers Paper Company, the Holyoke Envelope Company, of Holyoke, and Mrs. Reay, of New York.

The following communication, received by Chief of Police Canfield, of Buffalo, from Coroner Skinner, of Youngstown, leaves scarcely



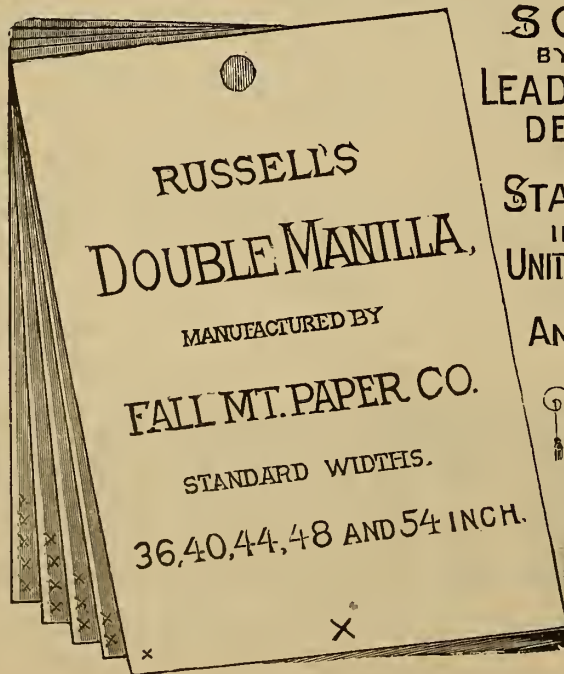
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
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LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

any room for doubt that Francis F. Taylor, the Exchange place stationer, committed suicide by jumping into the Niagara rapids: "I have just completed the inquest on the body of a person unknown, male, about 5 feet 10 inches in height, hair only on the back of the head; color, brown; mustache, reddish brown or sandy; body nude; cotton drawers and dark pants still attached to the ankles, and shoe nearly new and laced on inside with silk braid. The collar remained about the neck, and retained two gold studs, one of them with the initials 'F. F. T., Oct. 29, '69.' Presuming that this may give some clue to the missing Francis F. Taylor, I forward you this note. The body was buried on the bank of the Niagara River. The skull was extensively fractured, which is common with subjects coming over the falls."

A new and enlarged edition of Edmond Dantes, the sequel to Alexander Dumas' Count of Monte Christo, is soon to be issued by T. B. Peterson & Brothers, Philadelphia. This is a fascinating continuation of Dumas' great romance and will delight all who have read Monte Christo.

The Lockport Paper Mill, at Lockport, Ill., was destroyed by fire on the night of September 8. The foundations, flumes, water-wheel, boilers and rotary bleachers were uninjured. The loss is estimated at about \$45,000, which is fully covered by insurance.

S. A. Maxwell & Co., Chicago, forward their general catalogue of stationery and fancy goods, which comprises a wide range of articles and a large assortment. The catalogue comprises 146 pages, fully illustrated, and is a good "trade companion."

Among the best literary and story papers published in this city is the New York *Family Story Paper*, published by Norman L. Monroe. This periodical publishes both serial and short stories by popular authors.

Lawrence & Baxter have received a new lot of fancy pen-wipers of new and novel designs; also a large importation of "J. H. P." paper in lighter weights than that hitherto introduced.

George Virtue, book publisher at Toronto, has failed, and offers to compromise at 50 cents on the dollar. He owes about \$12,000 and has nominal assets of \$18,000.

The Roache Manufacturing Company is very busy in filling orders for scholars' companions and other specialties.

George W. Hyatt has become the agent for the sale of Burkhardt's hall indicator. This is a novelty which is likely to speedily make itself indispensable to all business and professional men.

Joseph Oppenheimer has taken charge of the New York branch of Langfeld, Turner & Andrews. Members of the trade who may call at the New York office will meet with every courtesy.

THE STATIONER has received an octavo pamphlet published by Fowler & Wells. It contains a series of articles devoted to important health topics, among which is an article on the treatment of catarrh, also rheumatism, malarial diseases, backache, &c.

There seems to be a good demand this season for a fine grade of inkstands for library use, made of fancy woods. Keuffel & Esser are showing an extensive line of these goods of their own manufacture. The body of the stand is made of a variety of woods such as boxwood, cocobolo wood, mahogany, ebonized wood, &c. Each stand has a pen tray and one or more fancy cut-glass bottles, according to the size of the stand. Keuffel & Esser are also showing a combination pencil pointer and paper-weight. It is especially adapted to the use of draughtsmen.

R. Worthington forwards advance sheets of his list of new illustrated juveniles for the coming season. He certainly promises a wide range of entertainment for youthful minds. Worthington's Annual for 1885 will be an entirely new volume, full of interesting stories, papers on natural history, biographical sketches and other instructive and amusing reading embellished with over 300 beautiful engravings and full-page colored plates. It will be richly bound in illuminated covers. "Twilight Tales" is another attraction. A new edition of "Picturesque Tours in America," which will contain many desirable additions, is promised. An entirely new volume is to be found in "Chatterbox, Jr." "Andersen's Fairy Tales" will be handsomely illustrated and a long list of other books will claim attention and secure the favor of buyers.

The *Magazine of Art* (Cassell & Co., Limited) for October contains six full-page engravings in the best style of the wood engravers art. The frontispiece is from a painting by W. Q. Orchardson, recently exhibited at the Grosvenor Gallery. It is called "The Farmer's Daughter," and is in his most attractive manner. The next page plate is a homely scene, "The Rival Grandfathers," from the painting by J. R. Reid. Lionardo's famous head of Christ is reproduced in fac-simile from the original in the Brera, and is of itself worth the price of a year's subscription. There are pictures occasionally published which it is hard for the general public to understand, but the language of this portrait is unmistakable; it appeals to everyone. "His Eminence's Birthday," from the painting by Frappa, is of a very different class. It amuses us, and that is something to be thankful for. Fenerstein's touching picture "Alsatian Pilgrims" and "The Minister's Garden," by Cecil Lawson, complete the list of more important subjects of this number. The reading matter of the number is instructive and entertaining, and profusely illustrated. The *Magazine of Art* has more than earned the name of "the leading art magazine in America."

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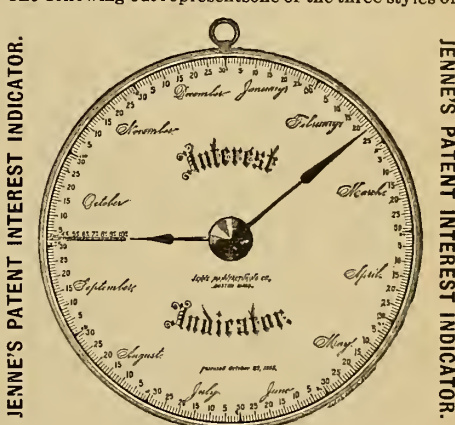
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Single Copies, 10 Cents.

NEW YORK, THURSDAY, SEPTEMBER 18, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12S.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE promise of an American Exhibition in Europe to be opened in London in 1886, seems to be attracting a great deal of attention abroad, and is meeting with encouragement and favor from the English journals. A number of prominent Englishmen have already given their names as patrons and promoters of the exhibition, and with the encouragement so far gained, it would certainly seem that the exhibition is justified. That it shall be depends to a great extent upon our own manufacturers, and we advise all to make inquiry into its character and purposes, and if found desirable to give it aid and countenance.

A NEW contract for supplying the Post-Office Department with envelopes has been given out, and the successful bidders are the parties who were superseded by the contractor who was charged with furnishing inferior goods. The latter has set forth his grievance in the newspapers. From his showing he has reasonable ground for complaint of the treatment he has received; but as his statement is *ex parte*, we must wait for the other side before concluding how fairly or unfairly he has been treated. A grave charge is brought by him against former contractors; but, of course, their default is no justification for like conduct on his part. We have received samples of paper tested by the machine which is said to have disclosed the inferiority of the paper, and we have been informed how the tests were made. The variations shown in the tests are peculiar, but at the same time they give rise to a suspicion of the accuracy of the testing apparatus or its truthfulness. We are led, from what has been shown us, to ask whether the machine cannot be made to test as wanted.

THE commission appointed by the President to consider the extension of commercial relations between this country and the different nations of Central and South America has been in session this week and has heard suggestions from different merchants as to the methods of carrying out the policy of enlarging our trade in the direction indicated. Men of experience stated that our manufacturers are not as careful in accommodating buyers as those of Europe and that the system of extended credits to which Central and South American buyers have become accustomed is not practised by us. Another point is the facile intercourse between European markets and purchasing countries by the steamer lines which actually bring South America into closer contact with Europe than with the United States. Exorbitant freight charges hence were also men-

tioned as one of the obstacles to trade. Now, it seems to us that all of these points can be covered and the objections removed, if our manufacturers and merchants are earnestly desirous of widening their trade and securing the customers who ought to come into our own markets. It needs only a very slight exercise of intelligence to accommodate buyers as to quality and quantity of goods. While we do not believe in protracted credits, yet it is fair to concede that there are conditions under which they can be reasonably conceded. We know that it is claimed that the character of certain crops and the movement of certain products require time to be given, and if one set of merchants can accord credit safely, we certainly ought to be able to do it as well. The Commission will continue its investigation on the 29th inst., and it would be desirable that all merchants who look to increasing the number of their South American customers should attend and receive whatever suggestion may be made. The Commission will leave for Central America about the 10th of next month, and we hope that it will be productive of information and valuable results.

Roundabouts.

BY THE TRADE LOUNGER.

It is easier getting round now, and there is an evident desire with everybody to be busy. Ten days ago such a thought was impossible, for then people only wanted to lay off, go to the seashore, mountains—anywhere to get away from the grind of work in an intensely warm atmosphere. Business is the main idea to-day, and if it doesn't come, stationers will "mourn its loss."

Now that strict attention is to be given to trade, let us see what there is new or taking in the market. I have picked up a few notes of trifles which may be of interest.

Japanese magic mirrors are in the market. These are made of fine burnished metal, and when lightly breathed upon disclose geometrical patterns, landscapes or faces. Their manufacture is a secret, but is believed to consist in welding the pattern in one kind of steel or iron upon a plate of a different kind. One, which reproduced faces, sold at Philadelphia for \$110.

Some cheap but very handsome inkstands and stationery cases are now made of oak. One style contains three receptacles for paper and envelopes, a ribbon date-indicator and two fine cut-glass inkstands; also, an ebonized pen-tray. The box has a slanting top of a peculiar and very pretty pattern. Another style consists of a foolscap case with wing openings and good lock, the stationery

range containing eight receptacles. These goods are of English manufacture.

Many artists as well as dealers who supply artists' materials will be glad to learn of the introduction of a new seat for artists. The back is so made that it can be used as an easel, thus forming a handy combination. The seat is very light and portable, but at the same time rigid and strong, and may be folded up when not in use.

A great variety of very pretty parlor ornaments are now made of what is called calvertine faience, an American production. This ware has a soft, warm, ivory tint, ornamented with rich bands of hand-made work, the oxalis, pansy, oak and other forms being used. The ornamentation is touched in color with light fawn, olive or gray, and relieved with gold, thus making a very novel but beautiful finish, suggestive of Royal Worcester, yet not an imitation of that renowned ware.

Among the new forms of fountain pens lately introduced in England is what is called the penograph. This consists of a simple fountain holder, made of vulcanized rubber and used with a gold pen of a peculiar pattern. It is simple in construction, and, in general, quite similar to many American pens of this character.

Another style of fountain pen of English make is called the "Swift" reservoir penholder. It has not only the advantage of being self-feeding, but is used with an ordinary nib.

Book-markers made in triangular form are quite pretty. The material is fine calfskin, and the marker has an ornamentation in the shape of a floral design in hand-painting.

Some very pretty articles for the ladies' boudoir consist of a scented satin "correspondence satchel" lined throughout with satin, ornamented with a picture and containing four pockets for the reception of letters. The satchel is for hanging up on the wall or dressing-case and is very ornamental.

One of the new devices in calendars is called a calendar engagement blotting-pad. It consists of a desk-blotter, with a pad-calendar attached to its upper portion. It is very nice both for office and library use.

The St. Paul *Pioneer Press* talks considerable about "White Bear." It says that a party of book and stationery men, from Philadelphia, New York and Cleveland, have been at the "Leip." Inasmuch as the journal mentioned has something to say about the clerk at the "Leip," it is to be inferred that it is somewhat of a hostelry.

The gentlemen who have been after "White Bear" or at it, included Messrs. Pike, James, May, Bennett, Munhall, McQuillan, Ayers, Horender, Welch, Merrill, Sparrow, Drake, Freeman, Ford, Parker, McArthur,

and others. They are said to have been out for pleasure, and to have got it. Well, ordinarily, a white bear is likely to make it lively for people who visit him.

The Tuscarora (Nev.) *Times-Review* says that a most remarkable tree or shrub grows in a small gulch near some springs about twelve miles north of Tuscarora, is about six or seven feet in height, with a trunk which, at its base, is three times the size of a man's wrist. It has innumerable branches and twigs, and resembles somewhat the barberry tree.

The foliage of the tree at certain seasons of the year is so luminous that it can be plainly distinguished in the darkest night for a distance of more than a mile, while in its immediate vicinity it emits sufficient light to enable a person to read the finest print. Its foliage is extremely rank, and its leaves resemble somewhat, in size, shape and color, those of the aromatic bay-tree of California. The luminous property is evidently parasitic, and consists of a sort of gummy substance, which, upon being transferred by rubbing to a person's hand, imparts to it the same apparently phosphorescent light, while that on the leaf entirely disappears. The Indians regard it with superstition, and will not approach it even in the daytime if they can possibly avoid it. They have a name for it which, literally interpreted, signifies "witch tree." An old Shoshone said that there were but two others in the entire country.

Now, why wouldn't this make a good Christmas tree? Some of our enterprising men ought to investigate this.

Answers to Correspondents.

G. S. H. & Co. want addresses of manufacturers of advertising calendars.

Ans.—Hatch Lithographing Company, 34 Vesey street; Endicott & Co., 57 Beekman street; Brett Lithographing Company, 116 Fulton street; J. G. Hyde, 12 Frankfort street; Major & Knapp, 56 Park Place; Maverick & Wiesinger, 176 Fulton street; Stahl Jaeger, 136 Mulberry street; Runkle & Co., 102 Reade street; Ballin & Lieblin, 76 Park place; M. J. Anderson, 117 Fulton street; Chas. M. Cornwell, 247 Pearl street. All in New York. R. W. B. wants to know who makes building paper—*i. e.*, "paper to build houses of."

Ans.—Building paper is intended for sheathing or roofing houses underneath the clapping, flooring, &c. Manufacturers of this kind of paper are numerous and we advise you to consult Lockwood's directory, if this is what you seek. But if you want something which will take the place of wood entirely we must refer you to the Hamilton Patent Straw Lumber Company, Lawrence, Kan. (New York office Temple Court, Beckman street), which makes a material that can be sawed, planed, &c., like ordinary lumber.

M. W. W. & Co. ask for address of manufacturer of the Andrews blackboard.

Ans. We are not certain, but think that it is A. H. Andrews & Co., Chicago.

O'N. M. Company asks: 1. Who makes papier-maché

in forms similar to tablets, mirror backs, toilet goods and other stamped and embossed work? 2. Who makes cheap hard-rubber or vulcanite of similar forms?

Ans. 1. We don't know of anybody in this country. We believe that such goods are all imported. The celluloid and xylonite goods are the nearest to papier-maché, as they are made from paper under special treatment. 2. Parker, Stearns & Co., 87 Centre street, New York; Hodgman & Co., 459 Broadway, New York; Rice & Brothers, 474 Broadway, New York; Butler Hard-Rubber Company, 33 Mercer street, New York; Eastern Rubber Company, 29 Milk street, Boston; Goodyear Rubber Company, 362 Broadway, New York; Goodyear's Rubber Manufacturing Company, 205 Broadway, New York.

H. H. wants address of party controlling magnetic pen.

Ans.—E. A. Kingsland, 66 John street, New York.

The correspondent who made inquiry for manufacturers of needles in THE STATIONER of September 11, is informed that the address of R. J. Roberts is 95 West Broadway, New York, and not 65.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, September 17, 1884. }

THE MONEY MARKET.—The money market continues to rule easy, loanable funds are in abundant supply, and rates of interest are still low. Commercial paper quiet at 5@6 per cent. discount, with no difficulty experienced in placing good names. The movement of currency to the interior is slow, and thus far unimportant. The stock market has again presented but few features of interest. There is an unsettled feeling, because no one seems able to determine which way the current will run when a change takes place. The tendency of values has been toward a lower level, but the volume of trading has been comparatively moderate. Railway bonds are irregular and quiet. Governments easier. Sterling exchange is a shade easier, the posted rates having been reduced to \$4.83@4.85. The easier tendency is the result of less demand from importers and a better supply of commercial bills. Continental rates are firmer.

THE PAPER MARKET.—The moderate impetus noted last week in the number of orders received by the mills for papers to be made up has not shown any improvement. There is a general reluctance on the part of manufacturers, in view of the present condition of the rag market, with the probability of having to pay higher prices for stock to take orders for future delivery, and the expression "prices subject to quotation" is heard almost everywhere. While no general advance in fine papers has been established, in exceptional cases higher prices have been obtained, and the feeling is one of daily increasing firmness. Straw wrappings have been advanced a little, and prices are better sustained.

THE STATIONERY MARKET.—There is not that picking up in trade which, it was anticipated, cooler weather would bring about; but there seems to be a fair amount of business doing, and the market is steady. Business is unquestionably better than a few weeks ago, and, as in brisk times, there is a good demand for novelties of every description. The trade in scrap albums is about over with. Notwithstanding the dull season, there has been a large amount of these goods sold, and most dealers are very well pleased with results. Fancy inkstands, and similar novelties in stationery, are remarkably cheap this season. There was an immense quantity of them sold last year, and the market has been somewhat overstocked, resulting in cutting prices. The envelope trade remains about the same; prices are unchanged, but the tendency is to advance. It is quite possible that a healthy reaction may take place after election, which is thought by dealers to unfavorably affect the market.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York. HENRY HOE, Sole Agent.



Established in
1854.

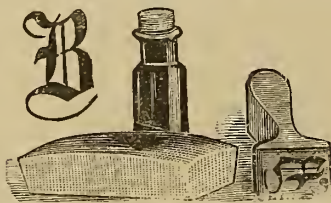
STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1¼ and 1¾ inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

LOOK BELOW AND SEE OUR PRICES.

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each Initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent.
{ No. 2, per case, 3; per gross, 9; 10 gross, 75 } accompanies order.

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

Obituary.

ISAIAH WOLFERSBERGER.

Isaiah Wolfersberger, editor of the *American Progress*, died at his residence in Ellicott City, Md., on September 12, in the fifty-fourth year of his age. Mr. Wolfersberger was a native of Washington County, Md. He founded the Boonsboro' *Odd-Fellow*, and remained editor of that paper for several years. In 1858 he moved to Mechanicstown, Frederick County, and published the *Family Visitor* until 1863, when he went to Ellicott City and started the *Howard County Record*. In 1869 he sold that paper to John R. Brown, Jr., who continued its publication under the name of the *Ellicott City Times*. In 1871 Mr. Wolfersberger purchased the fixtures of the *Common Sense*, which had been in operation a few years, and started the *American Progress*, which he continued to publish until the time of his death. He always took an active part in county politics, and was for several years chairman of the Republican County Executive Committee. He at one time held a position in the Baltimore custom-house under Appraiser Anderson. Mr. Wolfersberger was highly respected in Ellicott City, both for his sterling qualities and for the great interest he always took toward the advancement of the welfare of the town.

JAMES F. SMITH.

James F. Smith, late with George Routledge & Sons, died August 30, aged thirty-eight years. Mr. Smith was born in this city, and as a boy entered the establishment of A. D. F. Randolph & Co., with whom he remained for a period of twenty odd years, and by his perseverance, energy and unflinching toil, step by step, worked his way up to an important position, winning by his faithfulness and personal qualities the esteem and confidence of those with whom he was associated. In 1879 he entered the establishment of George Routledge & Sons, of this city, by whom he was employed until within a few weeks of his death.

He was one of the original charter members of the Booksellers and Stationers' Provident Association, serving for two terms on the Board of Trustees, and always taking an active interest in its welfare. He will be remembered by those with whom he was associated, both in business and friendly relations, for his many manly qualities, and for his unflinching devotion to the business in which he was engaged.—*Publishers' Weekly*.

ROBERT HOE.

Robert Hoe, of the firm of R. Hoe & Co., printing press manufacturers, died on Saturday, at his summer residence, in Tarrytown, on the Hudson. Mr. Hoe was born seventy years ago in New York city, and was the son of Robert Hoe, an Englishman, who came to the United States in 1803, from Hose, in Leicestershire, and founded the business house of R. Hoe & Co., well-known manufacturers of printing presses. When quite a young man Robert Hoe, with his brother Richard M.,

succeeded to the business established by his father, which has become the largest of its kind in the world. He was always a public-spirited, liberal-minded citizen, identifying himself with all that was for the best interests of his native city and his country. While an active member of a number of business corporations, he also gave much of his time and means to individual charities. It is doubtful whether one of the more than a thousand hands in the employ of his firm can recall a harsh or unkind word spoken by Mr. Robert Hoe. Mr. Hoe was of a quiet and retiring disposition, and, although taking much interest in political matters, never sought any prominent public position, although he served as a member of the Committee of Seventy, organized in 1871 to reform the city government. He was a member of the Fifth Avenue Presbyterian Church, and leaves a widow, one daughter and one son. Mr. Hoe lived in Tarrytown during the summer for the past sixteen years. For the last year or two he had not been very strong. Two weeks since he was attacked with malarial fever, and never rallied. Mr. Hoe was fond of art, and gathered a fine collection of paintings. He was ever ready to help on young artists, and was one of the early promoters of the National Academy of Design.

The funeral was held at Tarrytown on Tuesday. The Rev. Washington Choate, of the Presbyterian Church, at Irvington, assisted by the Rev. Dr. W. S. Leavitt, conducted the services. The pall-bearers were: Collector Robertson, James W. Halstead, Alexander McLean Agnew, D. Willis James, James Fraser, John T. Terry, William L. Skidmore, Stephen D. Tucker, Chief-Justice Noah Davis, and John Sloane. Daniel Huntington and Frederick E. Church, who had signified their intention to act as pall-bearers, were unable to be present. The rooms of the house were filled with other neighbors and friends from this city and elsewhere, among whom were Henry E. Pellew, General Di Cesnola, James Fraser, Mrs. David Dows, Mrs. Gibbons, Mr. Sheffield and Mr. Coffin. The body lay in the southern parlor, and the clergymen stood at the rear of the hall. Mr. Choate read selections of Scripture, and the hymns: "Thine Earthly Sabbath, Lord, I Love," and "Abide with Me," the favorites of Mr. Hoe, were sung by a quartet.

The Rev. Mr. Leavitt offered the closing prayer, and after the benediction the body was taken to Sleepy Hollow Cemetery.

After a long course of experimenting, the Kerner stylographic pen has been brought forward this season in a new and improved form, which it would seem leaves no room for further improvement. The Kerner pen has long been before the public, and as originally brought out gave satisfaction. One principal defect observable in stylographic pens has been overcome, namely the air pressure, and other equally serious defects have been the complications in the point section, such as springs, gravity, weights, adjustable yokes, &c., to which, if they did not corrode, the ink clogs and renders the pen inoperative.

EDWARD POSEN & CO.

(OF OFFENBACH-ON-MAIN,)

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



The J. W. STOKES AUTOMATIC SHADING PEN,

FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000
Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.
"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

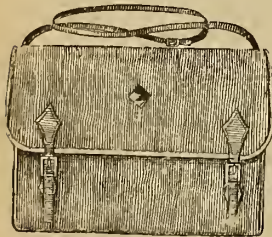
—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.



Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.

No. 1, Canvas Closed.

NEW CATALOGUE READY JULY 15th.

THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!



Is without "joints," "springs," "air tubes," "valves," "screw sections," or any other machinery!

Warranted for Five Years! Send for circulars.

F. S. & C. B. BARTRAM, 149 William St., New York
Printers, Stationers, and Sole Manufacturers of
the Yale Fountain Pen in the United States.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

—DEPOT FOR—

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
J. McWilliams (R.)		\$3,028
E. Perez		680
R. A. Ridout		3,918
Spectator Company (R.)		5,000
F. Buhler (R.)		131
J. Hemlein (R.)		150
G. A. Leavitt		25,000
J. M. Mullen (R.)		225
W. F. Parr (R.)		325
Thomas Brothers		100
C. R. Trumbull		1,090

EASTERN STATES.

Nathan G. Fessenden, Portland, Me., (Real)	.....	—
George Keepers, Boston, Mass.	.....	75
George H. Jones, Boston, Mass.	.....	1,000
Elias A. Bryant, Boston, Mass.	.....	200
A. M. Bridgman, Brockton, Mass., Weekly and Evening Gazette	.....	2,000
Howland & Carruthers, Northampton, Mass., Hampshire Herald, subject to prior \$1,000.	.....	1,500

MIDDLE STATES.

W. E. Mechlin, Freemansburg, Pa.	.....	2,900
D. B. Alleman, Littlestown, Pa., Era	.....	1,600
William J. Sidway, Buffalo, N. Y. (Real)	.....	2,000
Charles H. Webster (Webster Brothers), Buffalo, N. Y.	.....	1,200
Eureka Ink Company, Philadelphia, Pa.	.....	500
George R. Walter (George R. Walter & Co., Philadelphia, Pa.)	.....	97

WESTERN STATES.

John Howard (John Howard & Co.), San Francisco, Cal.	.....	7,007
J. J. Southeimer (et al), San Jose, Cal. (Real)	.....	1,800
G. H. Ingran, Chicago, Ill.	.....	1,180
John F. Clark, Marseilles, Ill.	.....	1,350
James B. Medlar, Rockford, Ill. (B. S.)	.....	1,400
Louis H. Guffin (et ux.), Indianapolis, Ind. (Real)	.....	1,500
Madison Finch, Knoxville, Ia.	.....	5,174
Orville G. Miller, St. Paul, Minn. (foreclosed)	.....	6,000
Simms & Davis, St. Paul, Minn.	.....	46
A. Devine (Devine & Mathieson), Billings, Mon., Herald	.....	1,000
J. T. Strauckamp, Cincinnati, Ohio	.....	550
W. L. Bates, Denver, Col.	.....	500
Fred. W. Wood, Denver, Col.	.....	200
George W. Wood, Denver, Col.	.....	66
J. A. Wayland, South Pueblo, Col.	.....	180
George E. Brown & Co., Chicago, Ill. (B. S.)	.....	1,700
George H. Erb, Chicago, Ill.	.....	864
Smith & Dryer, Indianapolis, Ind.	.....	125
Good & Sikes, Des Moines, Ia., Hawkeye Blade (Real)	.....	2,500
N. W. Smalls, Tremont, Neb., Herald (mortgage foreclosed)		—

DISTRICT OF COLUMBIA.

Henry W. McNeal (et ux.), Washington, D. C.		2,000
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TERRITORIES.

The Chronicle Publishing Company, Seattle, W. T. (foreclosed)		7,000
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CANADA.

Eaton, Gibson & Co., Toronto, Ont.		—
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LIENS RELEASED.

A. C. Isaacs, Evansville, Ind.		800
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Polychrome Printing Machine.

The object of this invention is to print in two or more colors at the same impression.

In addition to the general printing surface of the form, one or more movable printing surfaces are applied, in connection with mechanism for causing them to sink below the general surface while the latter is being inked, to rise above the general surface in order to be inked with ink of a different color from that

applied to the general surface, and finally to assume a level with the general surface during the printing or impressing of the paper. The movable portions of the printing surface are preferably stereotype or electrotypes plates, and they are mounted in recesses in the printing form in such manner as to be guided accurately in their up or down motion and firmly held to the proper level while the impression is being taken.

The invention is equally applicable to the flat forms used in reciprocating presses or to the cylindrical forms used in cylinder presses, whether the latter have a continuous rotative or an oscillatory movement.

Curious Facts About Words.

Marsh tells us that the number of English words not yet obsolete, but found in good authors, or in approved usage by correct speakers, including the nomenclature of science and the arts, does not probably fall short of one hundred. A large portion of these words, however, do not enter into the living speech, the common language of daily and hourly thought. Some celebrated English and American orators have been able, upon occasions, to summon at their command one-half of this vast array of words, although they habitually content themselves with a much less imposing display of verbal force. Few writers or speakers use as many as ten thousand words; ordinary persons of fair intelligence not above three or four thousand. If a scholar were to be required to name, without examination, the authors whose English vocabulary was the largest, he would probably specify the all-embracing Shakespeare and the all-knowing Milton; and yet, in all the works of the great dramatist there occur not more than fifteen thousand words, in the poems of Milton not above eight thousand. The Old Testament uses but 5,642 words. The whole number of Egyptian hieroglyphic symbols does not exceed eight hundred, and the entire Italian operative vocabulary is said to be scarcely more extensive.

L. Prang & Co. are showing a line of colored lithographs mounted on cardboard, suitable for framing or art studies. Two designs consist of oleander blossoms and yellow roses. They are mounted on cards of an oblong shape, and are very meritorious in an artistic point of view. J. F. Murphy has contributed to the selection four interesting landscapes, showing respectively a sunset in February and glimpses of nature in January, December and March. These pictures all show great fidelity in execution, and great praise is due the artist for representing nature so truthfully. Mrs. E. T. Fisher has a group of zinnias, marigolds, also chrysanthemums. They are exceedingly fine floral studies, and without a doubt excel any previous effort of this kind in lithography. L. Prang & Co. have also a new design of marriage certificate. It shows a floral design consisting of red and white roses and orange blossoms and a scroll containing the marriage record underneath. The certificate comes in two sizes.

SELF-INKING PADS FOR RUBBER STAMPS.



It requires no inking, will last for several years. Impressions are clearer, the supply of ink being uniform at all times. As there is no necessity of re-inking, the soiling of hands or clothing is obviated. The Western Union Telegraph Co. says: "We have used the pads manufactured by Baumgarten for last two years without refilling, and they have given universal satisfaction." Beware of inferior pads; my pads bear my trademark, "Perfection," and are guaranteed to give satisfaction.

Size $4\frac{1}{2} \times 3\frac{3}{4}$ retail at 50 cents each.
" $6\frac{1}{4} \times 3\frac{3}{4}$ " \$1.00

Wholesale, \$3 and \$5 per doz. Special figures in quantities. These pads are manufactured to stand any climate. The colors are red, purple and green. Special sizes to order.

Samples forwarded on application, to be paid for if satisfactory.

H. N. BAUMGARTEN & CO.

Sole Proprietors and Manufacturers,
60 WILLIAM STREET, NEW YORK CITY.

TO DEALERS

— IN —

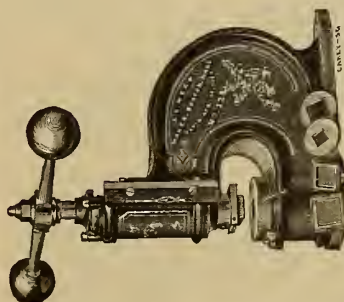
Envelopes and Writing Papers

THE ENVELOPES and WRITING PAPERS manufactured and sold by the PLIMPTON MFG. Co., of Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

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THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

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\$30 Per 1,000 Up.

Jobbers will do well to examine these goods before purchasing.

A Large Assortment of Imported Chromo Cards, Cheapest Line Out.

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HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

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Manufacturers of First-Class

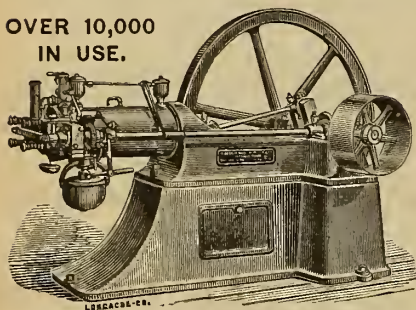
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WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

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BAKER & HAYES, Lithographic Publishers.

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— OUR FIRST ISSUE NOW READY. —

THE * PRESIDENTIAL * CANDIDATES,

REPUBLICAN, DEMOCRATIC and GREENBACKS. Beautiful imitations of Photographs. Portraits absolutely correct. Two sizes—Card and Cabinet; suitable for albums or framing and advertising. The entire set (10 pieces), post-paid for 10 cents in stamps.

A FULL LINE OF ADVERTISING CARDS AND FOLDERS WILL BE READY IN A FEW DAYS.
Send for samples of our FIVE ADVERTISING PICTURE BOOKS. The set by mail, post-paid, for 25 cents.

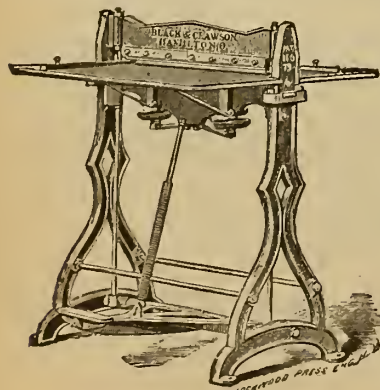
H. McALLASTER & CO., Cards and Novelties,

PUBLISHERS OF AND JOBBERS IN

Birthday, Bevel Edge and Folding Cards, Scrap Pictures,
Shape Novelties, Trade Cards, Etc.,

196 & 198 CLARK STREET, - - CHICAGO, ILL.

1,000 Shape Novelties in 20 to 50 designs assorted, from \$10 to \$45 per 1,000 net. Send for special illustrated circular. Illustrated Monthly Price List and Discounts to dealers on application.



THE BLACK & CLAWSON CO.'S

Improved Perforator

MADE IN THREE SIZES:

20 Inch, 24 Inch, and 28 Inch.

Descriptive Circular and Prices furnished on application to

THE BLACK & CLAWSON CO.,

Mention American Stationer.

Hamilton, Ohio.

VALUE OF IMPORTS OF PAPER, BOOKS, &c. AT THE PORT OF NEW YORK, FOR THE WEEK ENDED SEPTEMBER 12, 1884.

Albums.....	76	\$7,420
Books.....	370	40,112
Newspapers.....	292	9,244
Engravings.....	34	7,547
Ink.....	77	2,776
Lead Pencils.....	5	582
Slate Pencils.....	38	427
Paper.....	201	19,918
Steel Pens.....	2	1,325
Other.....	27	2,880
Totals.....	1,122	\$92,231

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED SEPTEMBER 16, 1884.

Paper, reams.....	29,356	\$4,939
Paper, pkgs.....	1,989	7,095
Paper, cases.....	64	1,447
Books, cases.....	83	7,085
Stationery.....	215	15,992
Totals.....	31,707	\$36,558

STATIONERY EXPORTS FROM NEW YORK.

FROM SEPTEMBER 9 TO SEPTEMBER 16, 1884.

BOOKS, cases, to Liverpool, 11; to Bremen, 3; to London, 13; to British Australasia, 12; to Mexico, 2; to United States of Colombia, 22; to Danish West Indies, 1; to Hamburg, 2; to Glasgow, 12; to British West Indies, 2; to China, 2; to Central America, 1.

PAPER, to Liverpool, 10 pkgs.; to Cuba, 1,133 pkgs., 19,410 rms., 9 cs.; to United States of Colombia, 133 pkgs., 6 cs.; to British West Indies, 4,571 rms., 25 cs.; to Bremen, 2 pkgs.; to Mexico, 47 pkgs., 4,800 rms.; to British Australasia, 3 pkgs., 2 cs.; to Havre, 201 pkgs., 4 cs.; to Danish West Indies, 22 pkgs., 75 rms.; to Antwerp, 5 cs.; to Cadiz, 1 cs.; to Porto Rico, 434 pkgs.; to Hayti, 2 cs.; to Brazil, 4 pkgs., 500 rms., 1 cs.; to Peru, 8 cs.

STATIONERY, cases, to Liverpool, 85; to Bremen, 1; to United States of Colombia, 32; to London, 1; to Cuba, 4; to Hamburg, 19; to Newfoundland, 2; to British Australasia, 9; to Porto Rico, 5; to Mexico, 18; to Danish West Indies, 2; to British West Indies, 8; to Hayti, 4; to Brazil, 5; to Peru, 17; to Argentine Republic, 3.

MAPS AND CHARTS, cases, to Liverpool, 1; to British West Indies, 1; to United States of Colombia, 1.

TAGS, cases, to London, 1.

TYPE-WRITERS, cases, to Japan, 1.

PERFUMERY packages, to United States of Colombia, 120; to Hamburg, 8; to Newfoundland, 125; to Danish West Indies, 100; to Liverpool, 43; to British West Indies, 2; to Uruguay, 189; to Alexandria, 705; to Venezuela, 64; to Mexico, 123; to Central America, 3; to Peru, 96; to Argentine Republic, 64.

PRINTING MATERIALS, packages, to United States of Colombia, 1; to Mexico, 23; to Dutch West Indies, 1; to Liverpool, 1; to London, 13; to Nova Scotia, 1; to Porto Rico, 2; to Venezuela, 4.

PENCILS, cases, to London, 2; to Liverpool, 4.

TOYS, SPORTING GOODS, &c., cases, to London, 25; to United States of Colombia, 4; to Hamburg, 1; to Glasgow, 9; to Danish West Indies, 1; to British Australasia, 4; to British West Indies, 3; to Havre, 4; to Peru, 1; to Argentine Republic, 3.

INK, packages, to Cuba, 7; to United States of Colombia, 29; to British Australasia, 13; to Danish West Indies, 1; to Antwerp, 2; to London, 6; to Argentine Republic, 5.

PRINTED MATTER, cases, to United States of Colombia, 2; to Bremen, 1; to Liverpool, 17.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to Porto Rico, 1.

PLAYING CARDS, cases, to United States of Colombia, 1.

SLATES, cases, to British Australasia, 5; to British Africa, 6; to Bristol, 25; to British West Indies, 6; to Venezuela, 3.

PAPER BAGS, cases, to Hayti, 5.

HAMMOCKS, packages, to United States of Colombia, 5.

MUCILAGE, cases, to British Australasia, 4; to United States of Colombia, 1.

IMPORTATIONS OF PAPER.

FROM SEPTEMBER 9 TO SEPTEMBER 16, 1884.

Meriden Britannic Company, Wyoming, Liverpool, 1 cs., 3 bs.

Brownell, Phelps & Co., Labrador, Havre, 7 cs. colored.

Pottier & Stymus, by same, 3 cs.

F. W. Devoe & Co., by same, 3 cs.

May Brothers, by same, 8 cs.

A. A. Buck, Pennland, Antwerp, 2 cs.

Keuffel & Esser, by same, 1 cs.

Davies, Turner & Co., City of Chester, Liverpool, 1 bale.

R. F. Downing & Co., Eider, Bremen, 1 cs. colored.

Berger Brothers, by same, 1 cs.

Drexel, Morgan & Co., Celtic, Liverpool, 1 cs.

The B. Lawrence Manufacturing Company, by same, 1 cs.

R. F. Downing & Co., Austral, Liverpool, 1 cs.

S. Lloyd, by same, 4 cs.

L. De Jonge & Co., Suevia, Hamburg, 4 cs.

E. & H. T. Anthony & Co., by same, 1 cs.

A prevailing novelty in dinner cards this season consists of cards with bisque figures, such as childrens heads, animal heads, &c. Robert Sneider has these goods. Mr. Sneider has brought out some new designs in fancy cardboard for fine society printing. Samples will be furnished on application.

WHITEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE,**

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the *only* Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1832.

SCHOOL BOOKS!

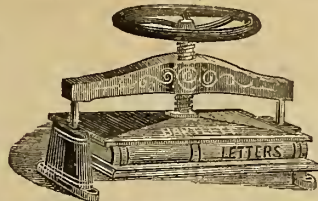
I have a large stock of SECOND-HAND SCHOOL BOOKS, sound and serviceable, at 60 per cent. discount. Also School Books, more or less shelf-worn, at SPECIAL BARGAINS. Also, FRESH STOCK as low as other houses in this city. Orders from the trade respectfully solicited.

C. M. BARNES,

151 and 152 Wabash Ave., Chicago.

Gold Medal Awarded at the International Cotton Exposition of 1881.

SELF-ADJUSTING.



The lower plate is drawn up against the stationary upper plate.

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BARTLETT Copying Presses.

FINE IRON CASTINGS,

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BROOKLYN NEEDLE WORKS AND FULTON FOUNDRY.

21 to 27 FURMAN ST., BROOKLYN, N. Y.

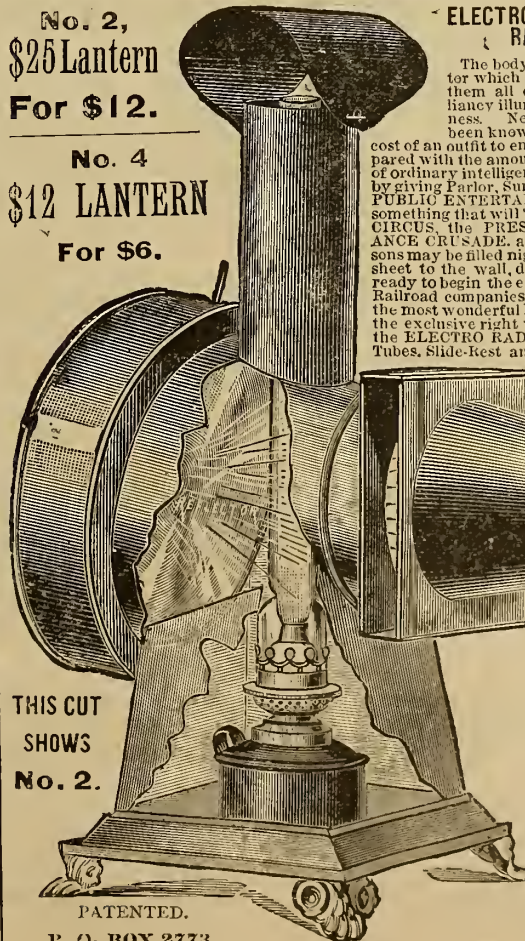


No. 2,
\$25 Lantern
For \$12.

No. 4
\$12 LANTERN
For \$6.

ELECTRO RADIANT MAGIC LANTERN.

The body of the ELECTRO RADIANT is a cone-shaped reflector which gathers each divergent ray of light and concentrates them all on the main reflector, whence the whole mass of brilliancy illuminates and projects the picture with startling clearness. No combination of lenses, however ingenious, has ever been known to produce equal effects with the light used. The cost of an outfit to enable you to do a PROFITABLE BUSINESS is small compared with the amount of money it takes to do any other business. Any one of ordinary intelligence can operate it, and \$10 to \$50 can be made nightly by giving Parlor, Sunday-School, Academy or Public entertainments. FOR PUBLIC ENTERTAINMENTS the possessor of an ELECTRO RADIANT has something that will "draw" with the combined power of the THEATRE, the CIRCUS, the PRESTIDIGITATEUR, the COUNTRY FAIR, the TEMPERANCE CRUSADE, and the CAMP MEETING. A room that will hold 100 persons may be filled nightly and a good profit cleared. You have only to tack sheet to the wall, darken the room, place Lantern on stand, and you are ready to begin the exhibit. \$10,000 were paid for the use of our patent by Railroad companies for LOCOMOTIVE HEADLIGHTS, it being considered the most wonderful light ever produced for the purpose. We have retained the exclusive right to make MAGIC LANTERNS on the same principle and the ELECTRO RADIANT is the result. The adjustment of reflector, Lenses, Tubes, Slide-Rest and Cone are made with mathematical nicety, optical laws governing such adjustments have been accurately calculated, so that you have in our lanterns far more than appears, and we are placing within the reach of all unsuppressed methods for



THIS CUT
SHOWS
No. 2.

PATENTED.

P. O. BOX 2773.

LEARNING AMUSEMENT and PROFIT. The Transparent Slides for these Lanterns embrace views illustrating WONDERFUL NATURAL SCENES from different parts of the World, SCRIPTURE.

Subjects from both the Old and the New Testaments, TEMPERANCE—showing the folly and misery of the drunkard, ART—Copies of famous Statues, Bus-Reliefs and Engravings. MISCELLANEOUS—Such as Ships at Sea in a Storm, Steamboat Race, Fort Sumter, Daylight & Moonlight, &c. HISTORY—Landing of Columbus, Declaration of Independence, &c. COMIC—Side Splitters without number. You can add to your assortment at any time. Full and simple directions and list of extra Slides packed with each lantern. No. 2 Lantern makes a picture EIGHT FEET in diameter. Price, (with 12 Slides), \$12 each. No. 4 Lantern produces a Four-Foot picture. Price, (with 12 Slides), \$6 each. OUR DESCRIPTIVE CIRCULARS AND OTHER PRINTED MATTER ARE SO ARRANGED THAT MERCHANTS can handle the full line without previous knowledge and with very little trouble. Patented mechanical and other Slides in stock and made to order. FOR HOME USE THE ELECTRO RADIANT LANTERNS ARE BEYOND MEASURE ATTRACTIVE.

To intending purchasers or their agents we will cheerfully show Lanterns in operation.

J. B. COLT & CO., Sole Mn'fr's, 254 & 256 Canal St., & 104 Elm St., New York, U. S. A.

Trade Items.

The Edgar Company, book and news exchange, 75 Fifth avenue, Pittsburg, Pa., asks publishers, manufacturers, toy and fancy-goods dealers to send it their latest price-lists and catalogues.

A new pencil-holder for the pocket is simple in construction and possesses the advantage of never "defacing the garment," and also of not "becoming detached by putting the pencil into it, withdrawing it, or while the pencil is in the holder, defects common to most pencil-holders."

The B. B. Hill Manufacturing Company, Philadelphia, Pa., has just issued a new catalogue. It contains seventy-one pages of engravings and descriptive matter of railroad ticket stamps, seal and letter-copying presses, numbering machines, blotter baths, and a full line of hand-stamp goods.

The fall catalogue of Selchow & Righter has appeared. Like the catalogues usually gotten up by this firm it shows a complete line of toys, embracing all of the latest novelties for the holidays, with prices, descriptive matter, &c. The firm is agent for the American Playing Card Company's productions, and samples will be sent on application.

The *American Liveryman and Horse-Owner*, a new weekly publication issued at Chicago, is designed to cover a new field of trade journalism, being devoted to the livery trade as well as the interests of horse-owners, as its name implies. The first number contains twenty-four pages of reading matter, and presents a neat and attractive appearance.

Eberhard Faber has a new line of propelling and repelling pencils with celluloid cases in assorted colors and nickel mountings. The pencils are put up on a dozen in a box, and the body of the box has an easel back, thus enabling it to be used to display the goods to the best advantage.

William H. H. Judson, New Orleans, La., is the publisher of a paper called *The Bulletin*, devoted to industrial matters. It is a four-page semi-weekly and a principal feature of it will be notes regarding the World's Exposition. The second issue contains much interesting information.

The National Publishing Company, Philadelphia, has a very large demand for its quarto Bibles, and has been pushing its manufacturing facilities to their utmost. It has added for the present season many new styles in elegant bindings. It will be an object for the trade to place orders as early in season as possible to insure prompt attention.

Iverson, Blakeman, Taylor & Co. have issued what is called "The Old Style Calendar for this Present Year of Grace, 1885." It is printed with old style type on imitation old paper, with rough edges, and besides a monthly calendar contains astronomical calculations, changes in the moon and a great variety of curious selections of reading matter from old authors; also several interesting advertising pages, with elaborate margins of engraved and line work. It is worthy of study. It

bears the imprint of "Master George Falkner and his Sons, of Manchester, England."

The New York News Company is showing several new things this week. One is a pencil case in the form of a parasol. It will delight little girls. The case also comes for boys' use in the form of a huge marking pencil. These are novelties that will take. There is also a carrying string for school use, a case with ten fancy slate pencils ornamented on the top with a set of drawing subjects. Another form of case comes with a pencil pointer. The company has also a full line of gummed figures and letters.

The latest novelty in fine writing papers is that recently introduced by George B. Hurd & Co. It is called "linen cloth" paper, its name being derived from its close imitation of linen. It comes in four shades—white, cream, azure and rose, and is very neat in appearance. It will undoubtedly have a wide popularity. Samples will be furnished on application.

The Berlin & Jones Company has been extensively enlarging its premises by uniting 134 William street with the buildings in the rear of that number occupied as its factory. The firm now occupies 134 and 136 William street and two large buildings in the rear, giving it some 50,000 square feet of space. There has also been an entire rearrangement in the salesroom, bookkeepers' and cashiers' departments, the firm's offices, &c., besides a general renovation of the place.

Emma D. E. N. Southworth, the author of "Self-Raised; or, From the Depths," published by T. B. Peterson & Brothers, Philadelphia, considers it to be the best work she has ever written. It is a moral story, and one which addresses itself as giving an example of perseverance under difficulties and ultimate success. It is published in a large duodecimo volume of 658 pages, with a view of Prospect Cottage and its surroundings, the home of Mrs. Southworth, on the Potomac.

Jean Robie is unquestionably one of the foremost living flower painters. His pictures excel in their fidelity to nature, the warmth and richness of their coloring, and his subtle rendering of the spirit of the flower. His roses are unrivaled. Like every artist of genius, Robie has been very unwilling to permit the publication of copies of his most cherished works. It is a matter for just congratulation to Americans that he has, at last, accorded this privilege to one of the most famous art publishers. Louis Prang has undertaken to reproduce one of the artist's masterpieces as a satin print. The picture selected is of medium size and includes roses of various kinds, intermixed with spiraea, and arranged in a deep blue vase, which contrasts charmingly with a crystal bowl in the foreground, which reflects as it seems, every ray of light. The copy is said to be absolutely faithful to the original, and the most ambitious publication of the kind ever attempted.

Cassell's Family Magazine for October is a storehouse of amusement and interesting information. Mr. Harwood's serial, "Within the Clasp," a story of the Yorkshire jet hunters, has reached its fortieth chapter,

and gives an exciting situation; and the story of "John Ford" is continued. "A Word about Disinfectants" is apropos of recent cholera scares, and well worth reading and acting upon, on the principle than an "ounce of prevention is worth a pound of cure." The short stories of this number are "Discovered in Time," by the author of "Sylvia," and "La Filomela," by the author of "Mr. Kewthorpe's Accident." The poetry of the number is very pretty, and there is a graceful song set to music by E. Burritt. The Paris fashion letter is full of useful and practical hints on the (to the ladies) absorbing subject of dress; and "The Gatherer" is, as usual, filled with descriptions and illustrations of the most interesting inventions of the day. Altogether, *Cassell's Family Magazine* is so crowded with good things that one marvels that it can be sold so cheaply.

Langfeld, Turner & Andrews have recently introduced some new things in ladies' hand-bags with double frames and the wire-supporting gusset. They come in two sizes—eight and nine inches. The bags also come with a block bottom, giving them greater durability. The firm has also a line of ladies' hand-bags made up in a variety of fancy leathers with a coin purse attachment. The purse is attached to the inside of the bag, and coins may be put in from the outside when the bag is closed. This is an excellent safeguard against thieves, and will certainly be appreciated by every lady.

William Morris's Home.

Not far from Hammersmith Bridge, facing one of the few unencumbered bits of foreshore, dwells Mr. William Morris, in a house which looks as though it might have been enticing in some early day before its face was ruined and disfigured. Despite its air of tumble-down, Kelmscott House is a home of culture. From its doors issue poems, pictures, and new designs in wall-coverings, varied by occasional expressions of emotional socialism. Not many yards from the abode of all this sweetness and light is a miserable purlieu where ragged urchins play upon an unsavory pavement. This alley really forms part of the mall, and it abuts upon a slimy creek, where at high water a barge will occasionally put in. A wooden bridge covers this little creek, and it is shut in by dank green walls built down into the mud and ooze. The scene upon a bright day, when the water is up and the sun intensifies the gaudy greens and yellows of the barges lying under the bridge, is extremely picturesque. But if you stand upon that bridge at midnight in a gusty rain when the moon is waning or is hidden behind a bank of clouds, your sensations will be somewhat eerie. The river swirls sullenly past the entrance to the creek, the rain patters dismally upon the water, and one recalls with a shiver gruesome stories of mediæval tragedies upon Venetian lagoons. Collapsible bridges and dungeons which lead to the water's edge are bad things to muse over at bedtime; but one thinks of them involuntarily when seeking for river-side romances at midnight.—*The Magazine of Art.*

No. 1121 Chestnut Street, Philadelphia.

CINCINNATI, OHIO

BRANCH OFFICES: Chicago, Ill., Toronto, Ont., and 27 Franklin Street, Boston, Mass.

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(FORMERLY JANENTZKY & CO.)

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ARTISTS' MATERIALS.

J. & W.'S SUPERFINE ARTISTS' OIL COLORS,
Canvas, Oil Sketching Paper and Academy Boards.

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PATENTED * PAPIER * MACHÉ * PLAQUES,

Plain White, Ebonized, Japanned, Gilt-Edged, Gold and Silver.

Blue Print Papers, unprepared and sensitized; J. & W.'s Drawing Inks; Barbo-
tine Ware, Lacroix China Colors; Wax Flower Materials; I. U. G. Glaze,
for Imitating the imported Limoges ware; Repoussé Tools and
Tapestry Painting Materials; Metallic Colors.

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Sole United States Agents for the celebrated Leonhardi Dresden Alizarin
Writing and Copying Inks.

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LARGE STOCK OF

Chromo Advertising Cards

—AT VERY LOW PRICES.—

Large Variety of Folders and New Year
Calling Cards for Season 1884-85.

{ J. E. LINDE, Publisher, New York.



FOR * RUBBER * STAMPS.

REQUIRES NO INKING.

Lasts a year or more. Perfect Impressions.

Every Pad **WARRANTED.**

Trade Mark: "STANDARD."

All colors except black. Not affected by warm weather.

No. 1. 4½ x 2¾ in., 50c. each. No. 2. 6¼ x 3¼ in., \$1.
Wholesale \$3 and \$5 per dozen.

Special figures in quantities. Samples mailed on request.

F. E. WALLACE & CO., Sole Manufacturers,
201 Clark Street, Chicago, Ill.All persons are cautioned against selling unstamped Wood Lever Clips.
They infringe our Patent.

VANHORN'S LETTER FILES AND OLIPS HAVE IRON LEVERS.

SELL THE BEST.

VANHORN'S PATENTED Letter Clips and Bill Files,

Japanned and Nickel-Plated Levers. Note, Letter, Cap. With and without
Pins. The Springs Never Grow Weak.

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Places the leaves of each paper in consecutive order. 18, 21, 24, 27, 30, 33, 36 in.

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SEND FOR SAMPLES AND PRICES.

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SAO PAULO, BRAZIL.

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COMMERCIAL INK,

VERY DARK : lue Fluid, chang-
ing at once to Intense Black.

—ABSOLUTELY PERMANENT—

MACHINE COPYING INK.

Gives 1 to 5 Perfect Copies.

Copies a Month after Writing.

USED BY THE U. S. GOV'T. SOLD BY ALL DEALERS.

S. S. STAFFORD, NEW YORK.

NOVELTY CARD AND ADVERTISING CO.

J. B. CLARKE, Proprietor,

115 & 117 MONROE ST., OPPOSITE HAVERLY'S THEATRE,
—CHICAGO, ILL.—HEADQUARTERS FOR CARDS of every
description, FANS, Scraps, &c. Catalogues upon
application. Enclose card when asking discount.
Publishers of the Best Portraits of Presidential
Candidates in the market.

* Agents wanted everywhere.



EMBOSSED SCRAP-BOOK PICTURES

Will mail a sample lot on receipt of
\$1, consisting of 60 sheets of all the lat-
est designs, large and small, assorted.

D. VANDEWART,

195 East Houston Street, NEW YORK.

KOCH & SCHMIDT,

Commission Merchants,

AND AGENTS FOR

AMERICAN NOVELTIES,

Respectfully offer their services to the Trade.

Offers for the Purchase of British Goods will
be carefully attended to.References to be had at Messrs. Koch, Sons & Co.;
Messrs. HALLOARTEN & Co., Bankers, Exchange
Place, and THE AMERICAN STATIONER.OFFICE: { Nos. 73 & 74 Wood Street,
Cheapside, LONDON, E. C.

A Country Printer and a Poet.

"Talking of minor poets, I once had a singular patron in that department," he said. "The would-be wooer of the muse and of a charming young lady as well—was a farmer's man."

"A second Bloomfield, perhaps."

"Hardly. He was very illiterate—could only just manage to read and to write; and was past the age, I should imagine, at which much improvement was probable. But he was a sufficiently eccentric individual, if not a genius. He called at my printing-office first one Saturday evening, rather late. 'You be a printer, I reckon,' he said. I replied that I had that honor. He fumbled for some seconds in the depths of a capacious grocery basket, and ultimately produced a blurred and blotted sheet of paper, which, on examination, proved to contain some half dozen verses of the veriest doggerel 't was ever my lot to read, and evidently the compilation of a love-sick swain. 'What'll it cost to get this po'try printed?' he asked. 'That depends on how many copies you require!' I said 'Copies,' he repeated; 'I only want one, o' course.' Accordingly I gave him my terms; and he accepted them, and left the dingy manuscript. The next Saturday evening he called, received his precious production in all the glory of type, paid for it, and departed. A week later he returned with a second order. 'But'—and he shook his head at me with a deprecating gesture—"you'll not alter t'words this time; I wants it done 'zactly as I brings it." I am afraid it was hardly remorse so much as a sudden and overwhelming sense of the comedy of the situation that made me bite my lips and remain momentarily silent. I had taken the unwarrantable liberty of revising the 'poet's' spelling and grammar, so as to bring them into, at any rate, an approximate agreement with modern usage. I bowed, and without expostulation promised for the future implicit obedience. And again a tattered MS. was committed to my care. But for the printed slip of this the writer did not soon appear. Only after a three weeks' interval he once more invaded my office. From his dejected air it was evident something had gone amiss, and from the nature of the rhymes I had 'set up' at his command—addresses 'To my dear Luv,' &c.—it was easy to guess what the trouble was. And bit by bit—without the least shamefacedness—he told me his story. He was madly enamoured of his master's daughter, and fancied that in her frank, girlish smiles as they occasionally met on the farm precincts he read reciprocated affection. To her he sent his pathetic missive, with the result of parental contumely and dismissal. 'Ah, sir!' he sighed, 'maybe if you'd a' done that as I scribbled it, 'twould ha' touched her heart better.'"—*Cassell's Family Magazine for October.*

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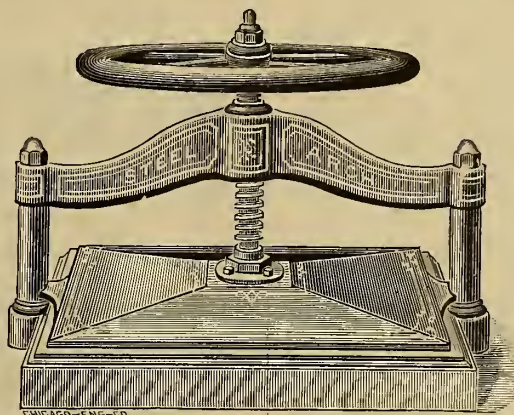
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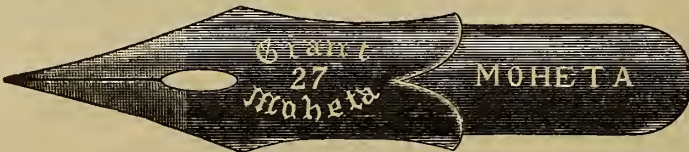
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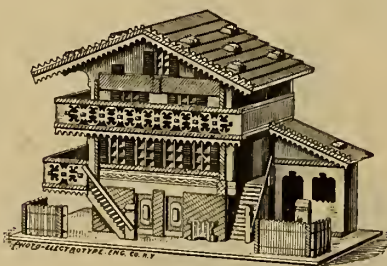
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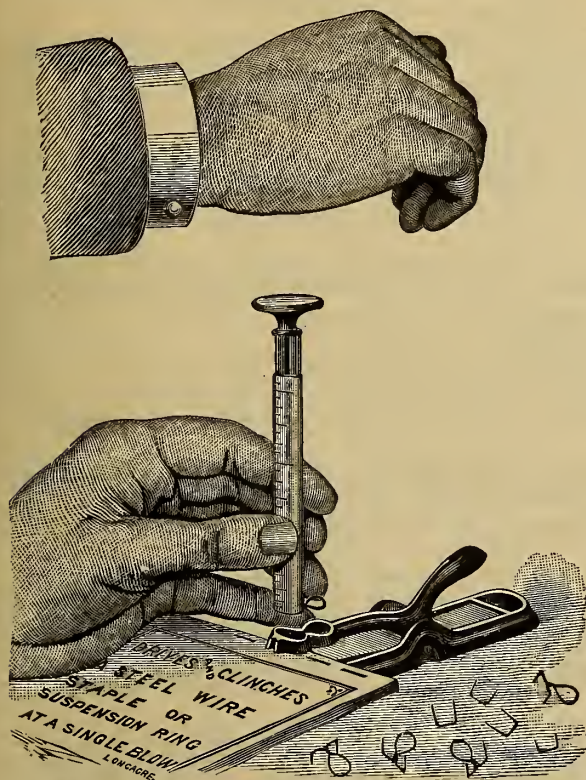
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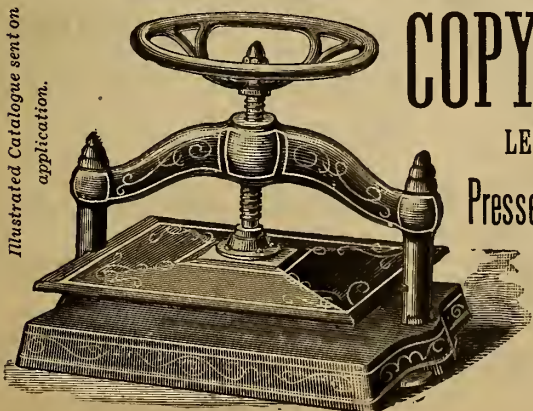
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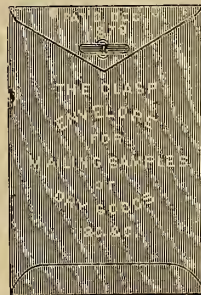
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It is needless to say that all of the productions of this house are made of the best material and by the most skilled hands. Each and every card of its line has special features worthy of mention.

Among the first to attract attention is a hanging card of an oblong shape—a sort of satchel of pink satin with a white satin centre-piece containing a floral design and a Christmas greeting. This card is trimmed with silk fringe and is withal a very elegant piece.

A square card of blue plush has a hand-painted floral decoration and is trimmed with fringe of the same color, forming a modest yet rich and attractive design of Christmas offering that would please anyone of refined tastes.

A square card of blue satin, handsomely trimmed and bordered, has a pretty card-receiver in the centre, and is decidedly pretty, to say the least.

A card showing a rare combination of skill and taste is made of blue plush with a centre-piece of satin of the same shade, decorated with a hand-painting and surrounded with puffed satin, the whole set off with plush corners.

Another attractive design in square cards is made of plush and has in its centre a plush basket, forming a very novel and pretty card-receiver. This card, like those previously noticed, is elegantly fringed and bordered.

The firm has adopted an excellent idea in making up its line with a number of leading designs of one color. In pieces of this character, of course, the taste shown in the construction is the chief merit. A card of a deep crimson shade has a centre of plush surrounded with puffed satin, and an outer bordering of plush and fringe. The central piece contains a hand painting, and on the upper right hand corner of the margin of plush there is a hand painted spray of flowers. The card is altogether too rich and elaborate to enable one to do justice to it in a brief description.

Last but not least comes the satin dove card. This has been so frequently described and is so well known to the trade that a mere mention will suffice to let the trade know it is to be among the attractions for the coming season. Its popularity certainly will outlast another season. It is a card which pleases a great variety of tastes.

The firm has also a large variety of cheap cards which have been gotten up with as much care in every detail as its general line of satin goods.

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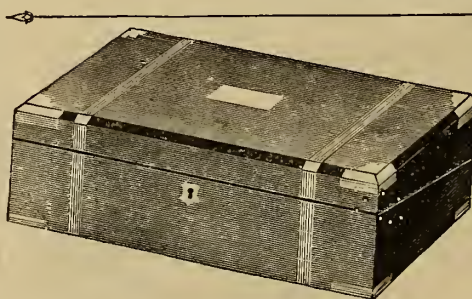
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"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 13. NEW YORK, SEPTEMBER 25, 1884. WHOLE NO. 483.

Correspondence.

PITTSBURG POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PITTSBURG, September 22, 1884.

There is no disguising the fact that all retail business in this city for the past two or three months has been depressingly quiet. At no time within the past twenty years have I seen the retail trade so quiet as within this period, and I fear that it will not be bettered for some little time. The general cry is: "Wait till after the November election." There may be something in such a belief, and I truly hope there is.

The iron and glass manufacturers have not been doing as large a business as usual, but have been fairly busy. While we may say that our principal iron, steel and glass trade is quiet, it can also be truthfully said that it might be worse, for in times past it has been. If Congress will only let the tariff question alone, Pittsburg is bound to be prosperous. You have possibly heard the assertion that all babies born in this locality come into the world, crying, "Tariff." Strictly speaking, I guess that it is not a fact, but they soon learn to know the vital importance of the word.

Our natural gas wells have become a more important factor than ever. Several good ones have been struck since my last letter, and each one is worth a fortune. One large iron mill paid over \$100,000 for coal last year. This year it gives \$90,000 for enough gas to take the place of coal, and then saves the expense of hauling out the ashes. One of the natural gas companies is clearing \$70,000 a month. The pipes are rapidly being laid along the streets, to carry low-pressure gas for the purpose of heating and lighting residences. In my opinion it will never prove a success for lighting purposes, for the reason that the blaze is too light in body and because the heat is too intense. Sufficient light in the summer months causes a room to become unbearably hot.

The old house of W. W. Edgar is now known as the Edgar Company, or Book and News Exchange. W. W. Edgar and W. O. Gilderfenny are the active members in the concern.

J. R. Welden & Co. are doing a nice school-

book trade, but they report the general retail trade very quiet. Their wholesale department, however, is full of orders, and all hands are kept busy.

H. Watts & Co. have a beautiful line of goods in stock. Their selection of small-sized pictures shows much taste, and makes a good advertisement to their artists' supply counters. Their business is quite active.

Henry Meyer has made more improvements in his store, and it now presents a better appearance than I ever saw it. Mr. Meyer embarked in the business just at the beginning of dull times in our city; but the enlargement of his store and stocks indicates a fair share of prosperity. He has a jewel in his clerk, "Joey."

Davis & Co. report increased business in the periodical line. "Harry" keeps an attractive window, and in my opinion that is a strictly first-class advertisement.

G. W. Reed & Co. say that trade is very dull with the exception of the school-book business, which has been exceedingly good. Mr. Reed thinks that matters will not improve very greatly till cooler weather. I concur with him in that view.

Frank Bacon, on Smithfield street, does a general news, book and stationery business. He also deals in second-hand books of value. He often picks up good books as well as good bargains.

S. A. Clarke & Co. have two men on the road, and a good many orders are sent in by them. Mr. Clarke says that their general retail business is dull, but they have been busy in the school-book trade.

The following well-known traveling gentlemen were in the city lately: Mr. Cutler, of Ward & Gay; Mr. Mendenhall, of George C. Whitney, Worcester; Charles Graves, of J. D. Whitmore & Co.; Jos. Knight, of H. B. Nims & Co.; H. C. Wright, of Philip Hake's, and Mr. Burlock, of the National Publishing Company.

The drummer "may be the most innocent man on the road, Rebecca," but if all are as decent and clean-cut as the representatives of our various book, stationery and publishing houses, the sentiment of Curtis is a true one.

Our public schools opened on the first Monday in September, and never were as crowded. New scholars, old books worn out, but espe-

cially the adoption of one or two new textbooks, have made the school-book trade a matter of considerable item this fall. Fair profits were realized, because cutting was not indulged in to a very great extent.

G. W. H.

CHICAGO CHATTER.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE LOCKWOOD PRESS,
113 East Madison Street,
CHICAGO, September 20, 1884.

Thirty years ago or more a journey across the prairies of Illinois and through Missouri was quite a serious undertaking—a long, weary, never-to-be-forgotten journey, necessitating many days of careful preparation, and fulfilling in the end the full anticipation of physical exhaustion. The stories of the past, as related by early settlers, are thrillingly interesting, and always prominent in the tale is the six-horse wagon that had come all the way from over the mountains and was en route for somewhere on the prairies of Illinois or the beautiful valley lands of Missouri.

Those wagons, with their gigantic teams and stalwart drivers, are things of the past.

The ubiquitous railroad has demolished them. Then a trip was for days; now a few hours only suffice for the journey. The Chicago and Alton Railroad, speeding as an arrow between Chicago and Kansas City, has done a large part in the wholesale destruction of the old road-wagon. The increasing heavy passenger traffic testifies to the good management and popularity of the road. The Chicago and Alton runs the finest palace reclining-chair cars in the world on all-through trains day and night, without any extra charge. Train porters have been placed on these cars to look out for the comfort of the passengers, and especially to render every service in their power to ladies and children and to aged and infirm passengers. The Chicago and Alton is the great excursion route between the north and south and to and from Kansas lands and Colorado, New Mexico and California health and pleasure resorts, and the mining districts of the great West.

A visit was paid to several of the book-binding establishments here yesterday, and I think it safe to say that the bookbinders of Chicago are ahead of any in the country in

point of size and capacity. An inspection of the various works of these establishments and the different processes gone through in completing a book is a very interesting study. Business in this line has not been as good as might have been expected during the last season, and the coming fall does not seem to hold forth many bright prospects, although to anyone visiting the binderies, notably among them those of Donahue & Hennebery, A. J. Cox & Co., and J. L. Regan, it would appear that the business was in the midst of a very prosperous boom; but while the fact remains that a large business is done daily by these houses, low prices, which in many cases are below the cost of production, have a very depressing effect.

During a stroll around the Exposition the other evening, your correspondent was attracted by a gathering of people in front of a very elaborately decorated part of the building—the exhibits of two of our leading novelty manufacturers, J. H. Bufford's Sons, and the Novelty Card and Advertising Company.

Handsome shape novelties, engravings, lithographs and photographs of the various candidates, and the excellent taste with which they are arranged, tend to give these exhibits the appearance of an art gallery. The Exposition is meeting with a deserved success, the attendance increasing daily, and wonder and astonishment at the sights seen are expressed at every turn.

The stationery business has settled down to a satisfactory basis, and, in fact, there is every evidence of a very prosperous season. Dealers in specialties have their hands full in attending to the orders that come in and are realizing satisfactory prices for their goods. An article which is meeting with a very large sale, and quite deservedly so, is the "Standard" self-inking stamp-pad. It requires absolutely no inking, is always ready for immediate use and will last a year and more. As implied by the name, the pad is self-inking. Each pad-box contains a quantity of congealed ink, equal to twenty bottles of ordinary stamp ink. The cloth covering the composition is kept constantly and evenly moist by gradually absorbing the ink contained in the composition. The pad is manufactured by F. E. Wallace & Co., Chicago, and samples will be mailed on request.

The names of the officers of the John Morris Company, recently organized here, are as follows: John Morris, president; Geo. N. Culver, vice-president, and L. D. Burrill, secretary. The directors are John Morris, C. R. Cummings, W. C. D. Grannis, Chas. E. Culver, and Geo. N. Culver. The eleven stockholders are John Morris, A. F. Seeberger, C. J. Connell, W. O. Hepwell, W. C. D. Grannis, C. R. Cummings, Geo. N. Culver, Chas. E. Culver, Hiram Hurlburt, C. N. Hurlburt, and Frank J. Smith.

John Morris, the president of the company, is a lawyer, who became the purchaser of the business of Culver, Page, Hoyne & Co., and at the time was supposed to be in the interest of the Union National Bank. A. F. Seeberger, C. J. Connell, W. O. Hepwell, W. C. D. Grannis and C. R. Cummings are either

officers or stockholders in the Union National Bank. Geo. N. Culver and C. E. Culver are brothers of Mr. Culver, of Culver, Page, Hoyne & Co. Hiram Hurlburt is the brother-in-law, and C. N. Hurlburt is the nephew of the same Mr. Culver. F. J. Smith is the lawyer who accompanied Mr. Culver to New York to effect the compromise with the creditors of his firm.

The firm of E. P. Donnel & Co. has served notice on George H. Sanborn's Sons, of New York city, to stop the manufacture of the patent gauge for table shears, for which E. P. Donnel claims to hold letters patent, dated September 26, 1882.

Politics are rife here at present. Ex-Governor J. P. St. John, Prohibition candidate for President, addressed 2,500 people at the Central Music Hall on Thursday night. The hall was filled to its utmost capacity, and an overflowing meeting was held at Dr. Hatfield's (First Methodist) Church, where Mr. St. John spoke later in the evening. Fully one-fourth of the audience at the Music Hall was ladies, and in point of appearance it can very favorably compare with any similar meeting that has ever been held here. Noz.

BOSTON BORT.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 DEVONSHIRE ST., BOSTON, SEPT. 23, 1884.

For some time past "Old Probs" has been experimenting with the weather and with varying success. At times he would get it too hot and then too cold, but he seems at last to have struck the proper thing, and in consequence we are enjoying a delightful "spell of weather."

It is too pleasant to remain indoors and outside attractions are sought for. What seem to be the most popular resorts just now are the two great industrial exhibitions of this city, and these are being quite largely attended by city folks. During the week the several railroads will inaugurate their customary excursions to the fairs, and then the thousands of people residing within a radius of a hundred miles will take advantage of the half-rate tickets and spend a day or two in examining the wonders of mechanism, science and art as they are displayed at these exhibitions.

These annual exhibitions are really great instructors, presenting as they do so many new inventions and novelties; and, because one finds here displayed so many processes in operation which show the manufacture of different lines of wares.

For the benefit of working-men the managers of the New England Institute fair have set Monday evening as "working-men's day" when the price of admission is 25 cents instead of "half-a-dollar," the fee charged capitalists, money lenders, bondholders and dudes.

This liberal action of the "fair managers" is heartily appreciated by the thousands of industrial workers, and they take advantage of the weekly occasions to visit the "Institute Fair" in great numbers.

This being a political year when everybody

is a working-man or else a working-man's friend, I joined the crowd of toilers last night and slipped in by the doorkeeper for a "quarter."

But somehow I didn't feel safe. I don't seem to possess that quiet, dignified air of a bloated bondholder, nor would one judge me to be a capitalist; I was never known to lend money, but do borrow when I can, and so I began to feel that the doorkeeper might discover his mistake in letting me in for a quarter. Thinking that he might take me for a dude, I got out my note-book and began to look about for something that might interest the readers of THE STATIONER.

The first exhibit which attracted my attention was that of the Useful Novelty Company. There was displayed several useful novelties, among which was an article called a "Combined Paper Weight and Postal Scale."

It is a very ingenious little article, one of those devices to which "multum in parvo" truly applies. The name of the device hardly expresses its usefulness or value, nor does it give a comprehensive idea of its uses.

Imagine a little box about 5 inches long, 3 inches wide, and 2 inches high, made of lava, vulcanite, or other such material as possesses weight, and ornamented with artistic figure designs, and you see a very pretty paper weight. In the top of the box is an opening, which shows a calendar, making a paper weight and calendar. Open the box, and on the inside of the cover is seen the rates of postage for domestic and foreign mail and for first, second, and third-class matter. Along one side of the box is arranged four small recesses, just large enough for stamps, each denomination being kept separately. Folded into the box is the scale itself, which is made of brass, handsomely gilded, and with fine steel bearing. It weighs delicately and correctly, and has no spring to get out of order. This little device, ornamental as well as useful, will certainly have a large sale. It is only to be seen to be appreciated, and the ready sale it enjoys at the fair shows what might be done with it in commercial circles if properly presented to the stationers of the country. Descriptive circulars, handsomely illustrated, giving a full and clear idea of the Combined Paper-Weight and Postal Scale, will be sent upon application to the Eastern office of THE AMERICAN STATIONER.

In the Women's department, I found one of the most attractive displays in the building. It is one which will interest the trade at this season, and such of our out-of-town dealers who will visit the city during the next six weeks for the purpose of stocking up with Christmas souvenirs in plush and satin novelties should take in the Institute fair, and examine the display of George C. Whitney, of Worcester, Mass. The exhibit is made in the Women's department, because every article exhibited is the handiwork of women, there being some seventy-five women employed by Mr. Whitney at his manufactory at Worcester. Although the products of this concern are varied, embracing lace valentines and Easter goods in their seasons, the display found here

(Continued on page 412.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (1) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

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PUBLISHED BY THE

NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.



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724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

We claim the following advantages for the "National Contrasted Editions":

First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.

Second.—Larger, better spaced, and more readable type in all cheap and medium grades.

Third.—Latest and most attractive variety of side stamps.

Fourth.—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

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Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

For Sale in Chicago by JANSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.

SEND FOR SAMPLES

— OF —

AMERICAN CARD CO.'S PLAYING CARDS.

New Line of Goods. New Patterns of Backs. All Indexed and Round Corners. Each Dozen Packs in Box. Assorted Patterns and Colors in each Dozen.

GROSS PRICES ARE NAMED, BUT ANY QUANTITY SOLD AT SAME RATE.



- No. 1.—AMERICAN, Square Corners.** Indexed with figures in corners. Ace Card of new design. New style Joker Card in each pack. Assorted plaid and star backs. Each pack in paper wrapper. Each dozen packs in outside box. THE BEST CARD FOR THE MONEY EVER OFFERED. Price per gross.. \$7.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 2.—STAR, Round Corners.** With plaid and star backs. Backs of new pattern and design. Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Ace Card of new design. New style Joker Card in each pack. A good card to retail at 10 cents. Price per gross.. 8.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 3.—PEERLESS Round Corners, Fancy Backs.** Indexed with figures in corners. Each pack in paper wrapper. Each dozen in box. Fancy set pattern backs of new style and design. Stock, good quality and finish. New style Ace and Joker Card. A fine card to retail at 12 cents. Price per gross.. 9.00
Sample pack mailed post-paid on receipt of 10 cts.
- No. 4.—ACME, Round Corners, Fancy Backs.** Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and

finish. New style Ace and Joker Card. A fine card to retail at 20 cents. Price per gross.. \$16.00

Sample pack mailed post-paid on receipt of 15 cts.

- No. 5.—ECLIPSE, Round Corners, Fancy Backs.** Indexed with figures in corners. Each pack in box. Each dozen in box. Fancy set pattern backs of new style and design. Stock of good quality and finish. New style Ace and Joker Card. A fine card to retail at 25 cents per pack. Price per gross.. 24.00
Sample pack mailed post-paid on receipt of 20 cts.

- No. 7.—FAVORITE, Fine Enameled Card.** Linen Stock. All round corners. Each pack in fine box. Each dozen in box. Indexed with figures in corners. Fine fancy and sporting design backs. New Ace Card. New Joker Card. Very attractive. The stock in this card is almost equal to that in the usual \$73 per gross cards. A fine card to retail at 40 cents per pack. Price per gross.. 36.00
Sample pack mailed post-paid on receipt of 30 cts.

- No. 8.—ELITE, Gilt Edges.** Same card as the Favorite Card, only gilt-edged. The cheapest gilt-edged card ever offered. The best card and the only gilt-edged card in the market to retail at 50 cents per pack. Price per gross.. 48.00
Sample pack mailed post-paid on receipt of 40 cts.

The above lines of Playing Cards are very low priced and desirable. SPECIAL PRICES IN QUANTITIES. Address all orders to

SELCHOW & RIGHTER, 41 John Street, New York,

July 15, 1884.

Selling Agents for the AMERICAN CARD CO.'S PLAYING CARDS.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

GEORGE B. HURD & CO., FINE STATIONERY,

MANUFACTURERS OF AND DEALERS IN

79 BEEKMAN STREET, NEW YORK.

We carry a complete line of Z. Crane, Jr., & Bro.'s Unrivalled Papers, in both SUPERFINE and EXTRA-SUPERFINE Qualities. GRECIAN, ANTIQUE DISTAFF, PARCHMENT VELLUM, Etc. We use their Flat Papers in the manufacture of our LINE OF WEDDING GOODS, which embraces all the leading styles, and many new designs of embossing. We have a very handsome line of Papeteries, Card Cabinets, etc.

Also, many New Patterns in Fancy Writing Papers, as follows:

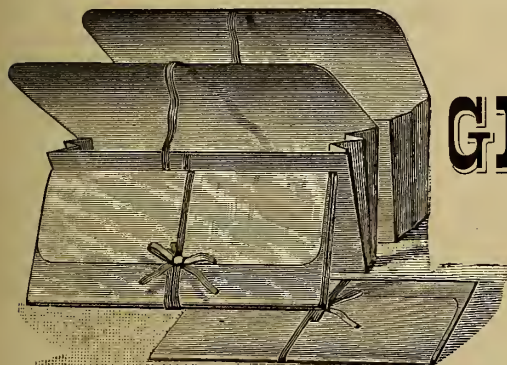
EMBOSSD HAMMERED (Large), in Azure, Drab, Shrimp and White.	BUCKRAM BOND, in White and Blue.
" (Small), in Café, Turquoise, Silver Gray, and Marguerite.	PERSIAN, in White and Cream.
" WATERED, in Shrimp, Turquoise, Azure and Opaline.	RAGGED EDGE Notes and Envelopes, in Cream and Silver Gray.
" PEBBLE, in Rose, Marguerite, Café and Turquoise.	" CARDS, for Visiting and Correspondence.
" MOROCCO, in Sea Shell, Drab, Opaline and Silver Gray.	BIRCH BARK, in Cream and White.
" PIQUET, in Cream and Silver Gray.	HAMMERED SILVER, in Cream and White.
" GROS GRAIN, in Cream and Silver Gray.	ALLIGATOR, in Russet.
" ALLIGATOR, in Café, Terra Cotta, Drab and Marguerite.	CELESTIAL, in Mazarin or Deep Blue.
	EGYPTIAN LINEN, Cream in all weights and sizes.

SPECIAL ATTENTION GIVEN TO THE MANUFACTURE OF FIRST-CLASS MOURNING GOODS.

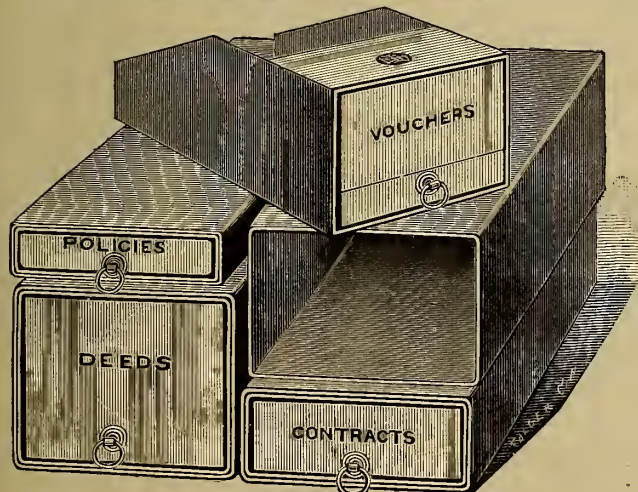
Our line of BRISTOL BOARDS, both Pasted and Mill, are unsurpassed in quality, being made by Z. CRANE, Jr., & BRO., to match their paper. We manufacture from this stock VISITING CARDS, in Plain and Gilt Edge, Plain and Gilt Revel, and can furnish any special size desired.

Decorated Note Paper in Colors, Bronzes, Etc.

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MANILLA DOCUMENT ENVELOPES—FLAT AND CRUSHED



PRESS BOARD DOCUMENT BOXES.

Made by a new method; warranted to be stronger and to wear better than metal-end boxes.

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SEND FOR NEW
ILLUSTRATED TRADE
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HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts to \$20 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,

SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street, New York.

Importers of GERMAN SLATE PENCILS, and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.



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RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents and Sole Manufacturers of Metal-Bodied Rubber Type,

291 Main St., Cor. Worthington, Springfield, - - Mass. Oldest Rubber Stamp Manufy in New England & Largest in the U. S.

SANFORD'S Pneumatic Mucilage

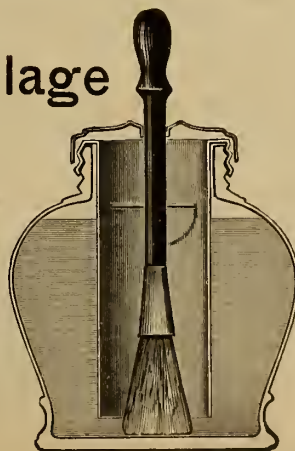
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The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

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MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality. Largest makers of Fine Crucible Steel Goods in the country

STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. Price Lists furnished on application. Sold by all dealers. The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 408.)

consists entirely of holiday novelties, and over a hundred different designs are shown.

From the representative in charge, I learn that the firm only started this line of goods about three years ago, adding it as an experiment to its other lines. Year by year the business of the house has steadily developed until now its Christmas novelties are as well known throughout the country as are its artistic valentines and Easter goods.

Satin and plush goods can be found most anywhere, but for originality of design, artistic embellishments and neat workmanship, the novelties displayed by George C. Whitney are unsurpassed. A banneret in a delicate shade of blue plush and white satin, trimmed in gold, having a hand-painted landscape and lettered in gilt, attracts no little attention from the many lady visitors who chance that way. In the display are cheap goods as well as the more costly. The low-priced goods are mostly of one or two colors, but very pretty withal. In the high-priced goods several colors of satin and plush are combined, and the combinations of colors are most pleasing to the eye, being artistically blended.

Another very unique card shown in this collection is in plush and satin and has a thermometer mounted thereon which adds utility to its beauty. All of the cards from this house have easel backs and are so mounted that the fringe on the lower side cannot be injured when placed upon a table or mantel. With such improvement in the card line, as this display shows is being made, the business has long years to run yet, and George C. Whitney, of Worcester, will certainly enjoy a good share of the trade.

The Thorwaldsen exhibit in the other gallery shows something in the card line that is very unique. The collection displayed is most interesting to cultivated visitors who are better able to appreciate such beautiful presentations of art. Thorwaldsen, as is known, was Denmark's famous sculptor, and his many productions are highly valued as being masterpieces of art. For the artist Grecian mythology has ever possessed a fascinating charm and a wide field for work, and most of Thorwaldsen's famous works depict scenes of that early age. The cards exhibited show photo reproductions of the sculptor's works and are very beautiful. The work of photography has been artistically done, making reproductions the equal of which is but seldom seen. The photos are neatly cut out and pasted upon heavy gilt-edge mounts which causes the subject treated to stand out in relief. In the display are some thirty different subjects all of them very handsome. Cards of this kind besides being art works are very instructive, because they "point a moral and adorn a tale" which if not known to the recipient causes him to look up its history and by so doing he acquires information which otherwise he might not possibly gather.

Take the story of "Amor and Psyche," a delightful love tale of Grecian days, and which is so prettily illustrated by the cards displayed. Does every love-sick swain know the troubles

of the too beautiful Psyche, and how Amor helped the poor girl out? These cards tell the story as they tell many others of equal interest. They have not yet been presented to the trade, as M. J. Reder & Co., of this city, have just received the agency for the United States for the Thorwaldsen reproduction.

In the upper front hall the Cross Pen Company has on exhibition samples of its many valuable novelties in the pen line. Through several styles of stylographic and automatic pens this company has become quite extensively known to the trade, but it takes advantage of the occasion to give its goods publicity among the people, and that helps the trade.

As "Jim Bludsoe" used to say when paper gave out: "To be continued in our next."

A. L. D.

WASHINGTON WAIFS.

[FROM OUR REGULAR CORRESPONDENT.]

WASHINGTON, D. C., September 23, 1834.

Of the weather it may be said, that the late departed August seems to have left a large portion of its unused caloric stock for impartial distribution during this first month of autumn. For the past four days the mercury has been climbing in the neighborhood of the nineties and the wayfaring man has had much cause to remark in vigorous language upon the freaks and fancies of this treacherous climate. Perhaps the short late hot spell has much to do with the paucity of things interesting whereon the correspondent might catch for the entertainment of the readers of the various journals throughout the country. In the great dearth of news in these parts the daily papers of the capital have been forced to work off on the ignorant public terrible stories closely affecting their temporal welfare, the most startling one being the statement that hogs dead of the cholera had been thrown into the upper Potomac and its tributaries by the thoughtless, wicked farmers of Virginia and Maryland, thereby poisoning the water which one hundred and eighty thousand inhabitants of Washington and its suburbs have to drink every day. This story, in well-worded head lines, staring paterfamilias in the face at his breakfast table, was the worst blow that the cause of temperance ever received in this community and was one calculated to drive even the peaceful Christian mother-in-law away from home out into highways and byways in search of the cool, foaming lager. Thanks to the timely investigation of the diligent microscopist this deadly pork rumor has been swept away and the adherents of the handsome St. John in these parts have been saved from the wily snares of the devil. The turbid waters of the pretty Potomac placed under the microscope revealed to the eye of the city chemist no poisonous microbes lurking in wait for the thirsty man's palate and stomach, but, on the other hand, it was found that the water just at this time was much purer and better than it has been for a long time past, and, more than this, the story was a slander on the noble men of the surrounding States, for no hogs could be found in the waters above the city. Now that this roorback has been disposed of, we daily

wait for something, and something certainly fresher than a dead hog to stampede the citizens of this much-abused capital.

Of trade it may be said that things are beginning to boom lively, and the outlook for a rushing fall and winter business is very promising. In my walks about the city, I encounter no man ready to growl the moment I show my face, because things are not going to suit him, but, rather, I find that all with whom I come in contact speak very hopefully and cheerfully of what they expect in the coming months. The sale of school-books has been unusually large in all of the places where I have visited, and the demand for stationery is quite brisk, as the people are returning from their summer jaunts. No one appears to dread the outcome of the approaching Presidential election, no matter which way it may turn, and they seem to think that business will pursue its lively way, be the Chief Magistrate Democrat or Republican. The theory of free trade or the beauties of a high protective tariff do not in the least worry the sober minds of the merchants of this city, for they realize that a Democratic administration and its big following must live here as well as the Republican patriots, and, this being the case, they will sell just the same and get the same prices.

Mr. Paret, recent partner in the firm of Paret & Whittington, has purchased the stock and interests of W. H. Dempsey, the well-known stationer, on the avenue, and yesterday, while paying Mr. Paret a visit at his new quarters, he showed me many evidences of his thorough preparation to meet the wants of his customers in the various improvements he is making in his new place. I believe that this will be the only house in the city handling exclusively stationery and the finer class of engravings and cards. Mr. Paret bespeaks a prosperous trade for the stationers during the coming season, and anticipates plenty of work in the engraving and stamping business, which class of work he has the best facilities for executing.

At Whitaker's, on the avenue, I found the clerks very busy with the school-book people, and was told by the always genial proprietor that he had been busy, or rather his clerks had been as busy as possible for the past ten days supplying the wants of the school children. Mr. Whitaker has just returned from a visit to the wilds of Pennsylvania, where he went to reduce some of his fast accumulating *avoids*; but he informs me that he has not been able to get rid of any noticeable quantity. He says that he looks for a cheering fall and winter to the retail dealers and jobbers.

Bt Brentano's I found the same evidences of liveliness in trade, and here I learned that the book sales were picking up very largely since the home influx of the wanderers by the sea and mountains.

The boys of the road are also coming in fast, and at times I was about to say thick, but I won't do it, and at times in twos and fours. Among those who have come under the observation of your correspondent were Henry J. Epping, of E. and J. B. Young & Co.; Mr. Hayden, of L. W. Fairchild; Mr. Fairfax, of the Plimpton Envelope Company, and repre-

sentatives from the firms of Dutton & Co. and Pott, Young & Co. BEN.

SPRINGFIELD SPILLS.

[FROM OUR REGULAR CORRESPONDENT.]

SPRINGFIELD, Mass., September 23, 1884.

The Englishmen and the bicycle tournament upon Hampden Park four days last week made a quiet business here in every department of trade, but will, no doubt, add to the treasury of the Wide Awake Bicycle Club. The defeat of "Our George Hendee" was a dampener, but the news comes to us to-day that Hendee has beaten Sellers at New Haven.

Trade generally, though not rushing, is, in fair weather, good, and in the lines into which the manufacture of paper enters is just now particularly good. The restrictions put upon the importation of rags, causing an advance, has compelled paper and envelope manufacturers to withdraw all former quotations. One advance upon envelopes has been made, and will, no doubt, be soon followed by another, and the Powers Paper Company, Morgan Envelope Company and Holyoke Envelope Company are driven with orders at the slight advance. The Kellogg envelope contract has been taken by the Plimpton-Morgan Company, and comments regarding it have virtually ceased. The National Papeterie Company has this time done itself proud in the finish, subjects and mounting of its large line of fine bronze art pieces. It has issued a catalogue and price-list of them, and at the prices will have many orders.

One large mill at Holyoke, just previous to the rise, purchased nearly a year's supply of a particular stock used by it, thereby making a large saving.

King's Handbook of Springfield, the publication, plates and copyright lately bought by James D. Gill, will contain over 400 pages. D.

CINCINNATI CLIPPINGS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, September 23, 1884.

With the cooler weather better times have come. Yes, better times; not what people call a boom, however—but better than the bad we have been complaining of and grumbling about, until everybody has grown tired of hearing everybody talk on this subject. The summer's rest is over, and the Presidential contest will soon be over. Summer and a presidential campaign have never been favorable to briskness in business, and, perhaps, they never should be. Perhaps, it would not be well for the world to have everything go on smoothly for ever. Just think how monotonous that would make life, and be content to stand a rest from being pushed by business once in four years at least.

The express companies report the smallest carrying trade that they have had within several years, but they also report that it is increasing with the continuance of cooler weather. Railroads are doing better in the movement of grain and livestock and they expect to do much better before they do much worse.

By the way, the readers of THE STATIONER

ought to be told that W. E. Dibble, a publisher who built a neat house on Fourth street, about three years ago, and sold it out at a profit of \$15,000, is now putting up a splendid business house on Walnut street with only a wide alley between it and the new splendid government building.

One of the best signs of the times is the increase of orders for mercantile stationery. Tests of this kind are always reliable in gauging the feeling of the mercantile world in reference to the immediate future of business. Orders of this sort are increasing in a quite encouraging manner.

John Holland has no rest from calls for his great staple product—his gold pens; nor, for that matter, is there any diminution of orders

for any line of goods that he turns out from his protean factory.

Trade in fancy stationery and in books is picking up. This, too, is a favorable indication that the dullness which has made so long a visit to trade is getting ready to depart.

Snider & Hoole are doing a fine trade in their Chicago house, which in a business point of view is their main house. The office, however, is at Cincinnati, but it would cause more regret than surprise if the office should pack up some fine day and make its permanent quarters in Chicago.

J. R. Mills & Co. have let the world know that they have a good thing for the business portion of mankind in their reversible envelope, and orders are flowing in for them from "everywhere." PRINCE WILLIAM.

L. L. BROWN PAPER COMPANY,

ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

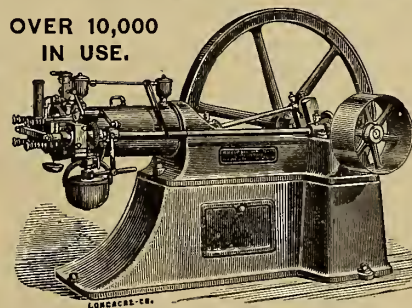
LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware-houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.
PHILADELPHIA, PA.

SPECIAL BARGAINS,

In every department. We are selling far below cost, and we invite our friends and customers to take immediate advantage.

HAMBURGER & CO.,

Who have purchased stock of the late firm of I. H. HAMBURGER, and will hereafter continue the same business, but with increased facilities. The old stock will be sacrificed to make room for new and extensive importations.

All orders previously given to the old firm will be promptly executed as desired.

STATIONERS' STAMPING PRESSES.



THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

Prices and other information given on application.

A. G. MEAD, Machinist,
No. 364 Atlantic Avenue, Boston, Mass.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

Fixing Colors or Designs in Wood, Marble, &c.

This invention relates to means of causing or inducing the sinking or fixing of colors or substances adapted to produce colors into or on marble, wood, ivory, and other materials, into which colors or coloring material can be sunk, either when applied first on the surface in lines, shades, or washes, or in other suitable manner.

Colors or coloring material are applied to the object to be treated either by printing, painting, dipping, or in other suitable manner. That object is subjected, in the manner hereinafter described, to the action of heat and atmospheric air, to which sufficient moisture has been imparted; or, in place of atmospheric air so charged, other gases or vapors may be employed, as will be hereinafter explained. By this treatment with heat and an atmosphere highly charged with moisture or vapor, the color, marks, or other designs upon the object is caused to penetrate into or under the surface of the object, and into the solid to a greater or less extent, dependent in great measure upon the duration of the treatment and the conditions under which it is applied. Any surplus coloring matter which may be left on the surface of the object and not enter into the substance of the object, may, if desired, be removed by abrasion or otherwise, leaving the subjacent color or marking constituting the design indelibly fixed and unaltered in itself. So also may portions of the substance of the object be abraded without interfering with the design.

The objects to be treated (having already applied to them the colors or coloring-matters, designs or markings) are placed in a suitable chamber of copper or galvanized iron or other material adapted to the purpose, and of sufficiently strong construction, which chamber is accessible for placing, removing and replacing the objects through suitable tightly closing or fitting doors. This chamber is surrounded on all its sides and upper part by a cell or cells, formed by surrounding inclosing walls and roofs of similar material to that of the chamber they inclose, with space between each for air and heated vapor or other gas to maintain uniformity of heat in the operating-receptacle, and it has been found conducive to good results to form each surrounding case or layer of air-space of uniform dimensions. The outer wall of all is constructed strongly, and incased with wood or other suitable material, and to further aid the retention of heat the intervening space between the coating and the outermost chamber-wall is stuffed with suitable lagging, as hair-flock, or other matters possessing such like properties. The bottoms of the chambers surrounding the innermost or operating chamber or receptacle for the objects are all formed by a tray or plate, down to which the walls of

these cells or chambers reach and rest upon, or, it may be, nearly reach to it; but where these walls rest on this bottom plate openings through their lower parts are left, so that liquid which is contained in that plate or tray, while sealing off the vapor of one cell from the next cell, may communicate throughout those chamber-bottoms freely; but the bottom of the operating chamber is formed above the liquid-surface. This tray or plate and the liquid supported by it is heated by a water bath beneath it, and this water bath is in turn heated by means of gas-jets disposed beneath it at suitable distances apart, and in series or otherwise, controlled by a valve or valves, or regulators, which may be arranged to operate automatically upon a determined amount of heat being developed or temperature reached in the water bath or operating chamber. The wall which is outermost may be so continued down and over water bath and tray as to inclose them. By these means the heat is in turn imparted by the gas-burners to the water bath, thence to the tray of liquid; thence to the air-cells or surrounding chambers, and by them to the inner and operating chamber or receptacle, by which also great uniformity of heat is secured with great economy, owing to loss by radiation being prevented, thus affording facility for the maintenance of a constant given temperature for a period adapted to the end in view.

In some cases the walls of the air-cells are arranged with doors or openings capable of swinging on hinges, or otherwise leaving accessible the receptacle for the objects to be treated, and through these openings that receptacle can be withdrawn by running it out on rails upon wheels attached to the lower or other part of such receptacle, the portions of the rails between the inner and outermost cell-walls being removable at will; or this chamber may be a fixture, and in either case it is accessible for charging and discharging by suitable tightly-closing doors. One great advantage attendant on the use of a removable receptacle is the facility for opening it away from the air-chambers, and without the danger of the moisture of the air therein condensing upon and injuring the designs or colors. The receptacle being charged, closed, replaced within the heat or air cells, and those cell-doors also closed tightly, communication to such receptacle is made by means of a suitable metal or other pipe regulated by a stop-cock or regulator of supply with another chamber or vessel, which may be made of copper or other suitable material, and of size adapted to the circumstances, but conveniently and generally formed long, narrow and of moderate depth, inclosed perfectly on all sides, and provided with another pipe entering at the other or reverse end to the pipe connected to the operating receptacle, or so arranged as to give the proper traverse of the air or other fluid through the saturator for effecting the desired saturation thereof with the contained liquid. In this vessel or saturator at short intervals are disposed a series of porous diaphragms or surfaces of cotton cloth or other porous absorbent material adapted to facilitate saturation of the atmosphere or fluid passing

therethrough with the liquid supplied to such vessel and distributed by those surfaces. Proper distension of those surfaces is maintained by their being secured around the sides of the vessels and by dipping into the liquid to insure not only their being moistened by capillary attraction, but also that the passing air or fluid shall be saturated to the desired extent with such liquid as is driven into the vessel by one pipe or pipes, and passes out to the receptacle by the other or others. The amount of such moisture imparted to that air or fluid will, however, be mainly governed by and increase in ratio with the increase of temperature imparted to the saturating-box and its contents.

The air supplied for passage through the saturator to the operating-receptacle may be obtained from a suitable storage reservoir, gasometer, or other containing means, or be forced in by pump, bellows, or otherwise, as may be most convenient, with provision for adequate regulation by devices adapted to the purpose and well understood, and such air or other gaseous fluid is generally heated before being passed into the saturator. The receptacle being *in situ* and heated, as already described, the action takes place on the contained objects as follows: Upon the heated air in such receptacle reaching the desired temperature—say 140° Fahrenheit—the cock giving communication by means of the pipe to the saturator is opened, and the saturated air or fluid flows in under pressure from such separator, and at a temperature somewhat in excess of the receptacle and its contents, in consequence of the saturator-vessel being heated accordingly. The desired pressure of air or other gaseous fluid supplied should be maintained uniform.

It will be found in practice that the amount of moisture absorbed by the air or fluid forced through the saturator will be dependent on the temperature, the velocity of flow, and other conditions more or less conducive to the desired saturation. The pipe or pipes for the supply of the saturated air to the receptacle are provided with suitable orifices or other means of distribution either by subdivision or otherwise, and this saturated air, on entering the receptacle being released from pressure, expands, and consequent lowering of the temperature ensues, causing the temperature therein to assume the conditions favorable to action upon the colors of the designs or upon the coloring matter to form such design or markings, causing their penetration or sinking into the solid of the objects in a remarkable manner. Experience easily determines the particular conditions of pressure, degree of temperature, and length of time for exposure desirable for the different substances treated. The surplus expanded air or other fluid resulting in the chamber or receptacle passes out by a pipe or channel provided with a valve or regulator adapted to control its scope.

Colors which give good results in the production of designs in marble are obtained by heating coal tar with one of the known volatile solvents—such as benzole—to separate the insoluble matter, and then evaporating the solvent more or less, according to circumstances of shade required, or the basic salts of iron produced by partial precipitation with carbonates or oxides of the alkaline metals.

For producing designs in ivory, ordinary aniline colors give good results. When simply coloring marble, sulphate of iron is a useful coloring material.

This process and apparatus are patented.

U. S. TREASURY MUCILAGE

IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink.

Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

THE THORP MANUFACTURING COMPANY, 111 Devonshire Street, BOSTON,

— MANUFACTURERS OF —

UNIQUE SPECIALTIES IN THE Autograph Album & Scrap Book Line.

— NEW AND ORIGINAL DESIGNS! —

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

— SOLE AGENT FOR —

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

— CHRISTMAS AND NEW YEAR CARDS NOW READY. —

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York.

C. F. A. HINRICHS,

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY BEST ASSORTMENT. LOWEST PRICES.

ANDERSON & STANTON,

INSURANCE BROKERS,

No. 152 Broadway, New York.

INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON

ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

THE BEST THING YET!

WILSON'S READY-GUMMED LETTERS.

THESE are cut in exact shape of letters, as shown. Their color is Bright Red, with black shading. Can be readily and firmly affixed to any smooth surface.

With these you can make your own Show Cards, Window Signs, Stair Cards, Bulletin Boards, Display Cards; Label your own Boxes, Shelves, Drawers, Letter Files, &c. Having just what you want and when you want it, at one tenth the expense of printed or painted work. Put up in "fonts" of over 250 letters, in neat boxes.

Ten-Line Size, ...	per font, \$0.75
Five-Line Size, ...	.50
100 of any Single Letter, Ten-Line Size, ...	.25
1 Cartoon (2,900 pieces), Ten-Line Size, ...	6.50
100 of any Single Letter, Five-Line Size, ...	.15
1 Cartoon (2,900 pieces), Five-Line Size, ...	4.00

A Cartoon contains 28 small boxes, being 100 of each Letter; and 100 each, &c., commas and periods. In connection with the Letters use Wilson's Ready-Gummed Figures, Gold Headings, Fancy Shaped Cards and Card-Pins. With these you can make your own price cards, window tickets, &c., much cheaper and far more attractive than the old painted cards. We carry in stock assorted boxes containing 10 of each figure, and 10 of each dollar, cent and decimal marks, making 130 in all, at the following prices:

10-Line Figure, red, white or black, 40c. per box.	Five-Line.
5-Line Figure, red, white or black, 25c. per box.	
100 of any Single Figure, Ten-Line size, 25c.	
100 of any Single Figure, Five-Line size, 15c.	

Send stamp for samples and Price List of above.

For use with these Figures we also keep in stock, at very low prices, by the 100, a number of different sizes and shaped Blank Cards. See also our Card Pins at 50c. per 100.

THE TABLET AND TICKET CO.,

— MANUFACTURERS OF —

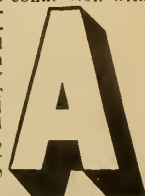
Fancy Shaped Stickers and Labels,

87 & 89 Franklin St., Chicago. | 13 Park Row, New York.

EXACT SIZE. For sale by Stationers or sent by mail on receipt of price.



Ten-Line, Exact Size.



Five-Line.



TEN LINE — EXACT SIZE.
FIVELINE



EXACT SIZE.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

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MANUFACTURERS

—OF—

—FINE—

CASES,

BRUSH SETS,

WORK BOXES,

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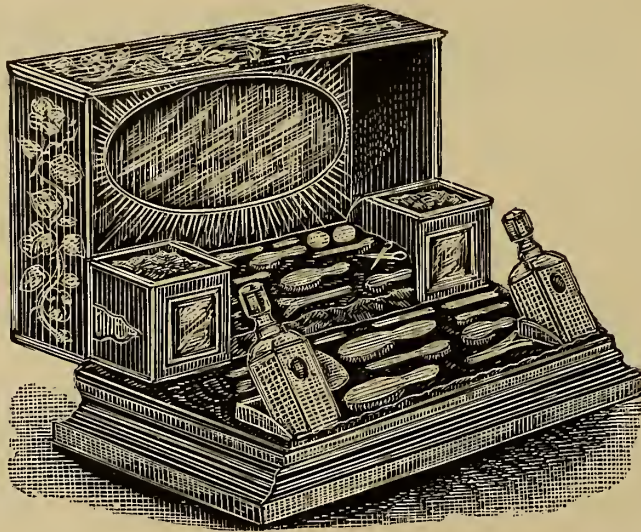
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

WRITING CASES.



IMPORTERS

—OF—

FINE CHINA,

BISQUE,

BRONZES,

PLACQUES,

ART OBJECTS,

GILT BRONZES,

SMOKERS' SETS and

PRESENTS FOR

ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

BEFORE YOU BUY

PADS AND TABLETS

— EXAMINE THE —

FAVORITE BLOTTER TABLETS.

EVERY { 10 CENTS EACH. } SIZE.

"YE KNICKERBOCKER" BLOTTER TABLET.

Three Sizes—50 or 80 Sheets—Good Paper—Cheap!!!

THE AMERICAN BLOTTER TABLET.

All Sizes—Finest Qualities of Paper—Elegant Lithographed Cover. BEST IN THE MARKET.

THE PERFECT PENCIL TABLET.

Very popular among Students. These goods manufactured ONLY by the

ACME STATIONERY AND PAPER CO.,

146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

Mullane & Andrews, publishers, Neola, Ia., have sold out.

E. A. Norris, printer, Fitchburg, Mass., has sold out to A. G. Norse.

Atwood & Sherburne, stationers and printers, Boston, Mass., have failed.

Marcus Ward & Co., Limited, report a good trade in their line of linen papers.

Horace North, bookseller, &c., Augusta, Me., has sold out to S. J. Milliken.

E. L. Meyer, bookseller, &c., Hutchinson, Kan., has sold out to G. W. Hodges.

C. E. Snyder, wall-paper dealer, Detroit, Mich., has been burned out. Not insured.

Swinburne, Adams & Co., printers, Minneapolis, Minn., have dissolved partnership.

Charles E. Ramsey, stationer, &c., Kalkaska, Mich., has been succeeded by Charles E. White.

J. & J. Durel, stationers, bookbinders, &c., New Orleans, La., have dissolved partnership. James Durel succeeds to the business.

The Stylographic Pen Company, Providence, R. I., is about to issue a circular to the trade, which, it is expected, will be of interest.

Fred. J. Collins & Co., dealers in strawboard, Boston, Mass., have dissolved partnership. Frederick J. Collins continues the business alone under the same style.

H. M. Richardson has succeeded the firm of Richardson & McKee, manufacturers of children's carriages, Boston, Mass., under the style of H. M. Richardson & Co.

Phelps & Bryant, booksellers and stationers, St. Joseph, Mo., have dissolved partnership. E. E. Phelps will continue the business, assuming the liabilities and signing in liquidation. J. E. Bryant will remain with the house until January 1.

Berwald & Frisius, booksellers and stationers, Davenport, Ia., have dissolved partnership. John Berwald continues, and assumes the liabilities of the late firm, and collecting all accounts due.

A meeting of the creditors of the T. S. White Stationery Company, St. Paul, Minn., which failed in the spring of last year, was held in the rooms of the Stationers' Board of Trade on Saturday, September 20. The T. S. White Stationery Company was started in 1881. It subsequently got into financial straits and asked an extension from its creditors. The company's showing was so good that an extension was not only readily granted but in addition thereto some of the heaviest creditors were so confident of the soundness of the company that they took a certain amount of its stock. After the extension the company still failed to do a profitable business. It became embarrassed again and a Mr. Ward, of the firm of Ward, Hill & McClellan, of St. Paul, which was interested in the failure, came to New York and a meeting of the creditors was held. It resulted in a tripartite agreement between the creditors, the T. S. White Stationery Company and Ward, Hill & McClellan. The latter agreed to start a stock company with a capital of \$30,000, and proposed to take \$20,000 in stock and office fixtures of the T. S. White Stationery Company at the market value of the goods and pay for them in \$20,000 worth of stock, and also to sell the remainder of the stock of the old concern or such portion of it as they could on commission, the time for the disposing of the stock and closing up the transactions of the defunct company being limited to October 1 of this year. The assets of the T. S. White Stationery Company were valued at something like \$100,000, and the liabilities about the same amount, so it was believed that the company would pay dollar for dollar of its indebtedness. Lately, Ward, Hill & McClellan complained that there had been considerable shrinkage in the value of the assets, and from their showing the creditors could not realize over seventy-five cents on the dollar, of which twenty-six cents have been paid. It being near the time for the closing out of the company's accounts, it was deemed advisable to call a meeting of the creditors. Mr. Gordon, a large Boston creditor, was authorized to visit St. Paul and take such action on behalf of the creditors as he deemed necessary. One very unpleasant feature of the matter is the fact that the creditors who took the stock of the T. S. White Stationery Company are, under the laws of Minnesota, liable for such portion of the liabilities as is equivalent to the amount of stock they hold. This gives some of the creditors the belief that their claims will be settled at par.

R. E. A. Wiltry, printer, St. Paul, Minn., died last week.

Madison Finch, bookseller and stationer, Knoxville, Ia., has failed.

C. E. Snyder, wall-paper dealer, Detroit, Mich., has been burned out.

H. S. Perkins, dealer in pictures, Cleveland, Ohio, has made an assignment.

Adolph Krebs, of the Krebs Lithographing Company, Cincinnati, Ohio, is dead.

A receiver has been appointed for the *Chronicle* Publishing Company, Seattle, W. T.

The assets of Devoe & Co., manufacturers of photographic apparatus, Springfield, Ohio, are \$700.

The *Herald*, published by N. W. Smalls, Fremont, Neb., is not mortgaged, as has been reported, and the business is believed to be sound.

R. W. Webb has assumed control of the *Gazette* Company, publisher of the *Daily Gazette*, Las Vegas, N. M., and the style of the business is unchanged.

R. C. (Mrs. F. L.) Mitchell, printer, Duluth, Minn., is reported to have failed, offering creditors unsecured notes at one and two years. Liabilities, about \$12,000.

John E. Potter & Co., book publishers, of Philadelphia, have become financially embarrassed, and executions have been issued on judgments for \$10,000. Their notes have gone to protest, and an attachment was recently obtained against them in New York.

P. Lawrence, who was expected here from London a week or two ago, was detained on account of illness of his partner, but will, in all probability, arrive here within the next two weeks. Manufacturers are requested to leave samples of goods at No. 39 Dey street, the New York headquarters of Lawrence Brothers.

The following despatch was received from San Francisco, Cal., on the 23d inst.: "John W. Harbourn, of the firm of Billings, Harbourn & Co., of this city, has disappeared. The Anglo-California Bank has levied an attachment of \$6,000 on the firm's establishment. All the creditors of the firm are in the East." Inquiry among the leading stationers down town failed to discover any one who had had any business relations with the firm. The firm, about five years ago, bought out Charles Beach, who had been in the stationery business in San Francisco for a number of years. It carried on an exclusively retail business, so

BLOTTER
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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season, Now Ready.

357 VARIETIES. } Finest Line in the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

far as is known here. It is not rated at either of the mercantile agencies.

A. C. Miles & Co. have succeeded A. C. Miles, bookseller, &c., Pierce City, Mo.

Ackerman & Gudger, stationers, &c., Navasota, Tex., have been burned out; insured.

E. L. Eckley, publisher of the *Record*, La Grande, Ore., has sold out to Lou Cleaver.

The liabilities of W. T. Shanahan, picture dealer, Portland, Ore., are \$4,950; nominal assets, \$2,595.

F. S. Hasbrouck & Co., dealers in envelopes, New York city, have dissolved partnership. F. S. Hasbrouck continues the business.

E. A. Gear, dealer in paper-hangings, Oneida, N. Y., has assigned to William Barker. Liabilities, \$300; nominal assets, about \$500.

The *Printers and Lithographers' Weekly Gazette and Newspaper Reporter* will soon appear with a department of "Newspaper Intelligence," compiled by G. P. Rowell & Co.

The machine-room of Donaldson & Geer's paper mill at Ballston Spa, N. Y., was burned on Saturday. The fire originated in a kerosene lamp explosion. The loss is \$12,000, and is covered by insurance.

John Riordan, the owner of the extensive paper mill at Merriton, Province of Ontario, Can., and president of the Toronto *Mail Printing Company*, died on Monday at St. Leonards-on-Sea, England, whither he had gone for the benefit of his health.

A building, situated on 120th street, between Second and Third avenues, New York city, was destroyed by fire on Friday morning. On the second floor were the offices of three local newspapers, all of which, with their contents, were destroyed. The losses are: Edward H. Phillips, editor of the *New York People*, \$2,000; General Franz Siegel, editor of the *Volksblatt*, a German newspaper, \$1,500, and John P. Graff, editor of the *Local Reporter*, \$700.

M. H. Easton, wholesale paper dealer, Philadelphia, after an honorable career of seventeen years, has sold out his paper business at 723 Chestnut and 722 Jay street, and will hereafter devote his entire time to the Penn Printing Ink Company, of which he is sole owner. The purchasers are Brelsford, Raiguel & Co., late employees of J. G. Ditman & Co. The young men are well and favorably known and ought to make a successful house.

Negotiations have been completed for the purchase of the *Minneapolis Daily Tribune*, Minneapolis, Minn., from Gen. A. B. Nettleton by A. J. Bletchen, late business manager and co-owner of the *Kansas City Journal*, and William E. Haskell, son of E. B. Haskell, editor of the *Boston Herald*. The *Tribune* was founded in 1880, and has been very successful. The consideration is understood to be approximately par for the capital stock of \$200,000.

Beverly Ward has sold his stock in the *New York Commercial Advertiser* to Parke Godwin.

P. Lambert, stationer, &c., Penetanguishene, Ont., has been burned out.

Atwood & Sherburne, stationers, &c., Boston, Mass., have failed.

The *Davenport Gazette Company*, Davenport, Ia., has been attached.

The *Record Publishing Company*, St. Louis, Mo., is reported about to sell out.

T. N. James & Co., book publishers, St. Louis, Mo., have been burned out.

A. W. Hawkes, bookseller, stationer, &c., Austin, Tex., is closing out his business.

Owen Scott, publisher of the *Democrat*, Effingham, Ill., has sold out to G. M. Le Crone.

Clark & Underwood, printers, Newark, Ohio, have sold out to the American Printing Company.

A judgment has been secured against W. A. Rowland, publisher of the *Mansfield Advertiser*, Mansfield, Pa., and execution is issued.

A dissolution has taken place in the firm of Pond & Child, booksellers and stationers, Hartford, Conn., De Witt C. Pond succeeding the firm.

W. H. Mathews, formerly of Mathews & Co., and late with John Wanamaker, has formed a connection with W. H. Haskins, 913 Arch street, Philadelphia, and will be found by old friends at that location should they desire anything in the line of engraving, stationery or printing.

T. M. Simpson, Philadelphia, has now ready a nice line of samples of cut cards and card-board put up in convenient form, showing the price of each size of card of the various qualities, without the trouble of referring to price-



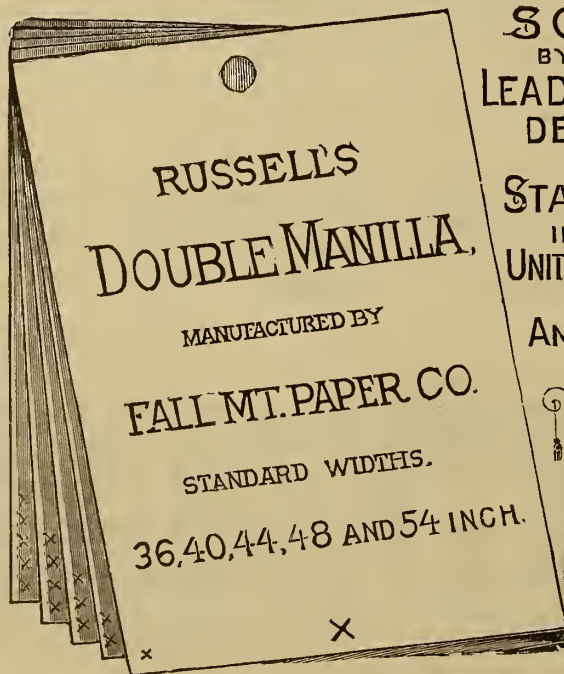
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Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
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The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

list. The samples comprise several new qualities not mentioned in regular price-lists.

A. C. Osborne, bookseller, &c., Pene-tanguishene, Ont., was burned out last week.

Among the out-of-town tradesmen in town during the past week were N. A. Bierce, Detroit, Mich., and A. B. Yohn, of Indianapolis, Ind.

Herboth & Wittig, manufacturers of bags, satchels, &c., Newark, N. J., have dissolved partnership. Albert Wittig signs in liquidation.

George Virtue, publisher, Toronto, Ont., offers his creditors fifty cents on the dollar, half cash and half in four months. Liabilities, about \$12,000; nominal assets, \$18,000.

The Dennison Manufacturing Company has out an elegant catalogue showing many handsome and useful designs for jewelers. F. B. Gilbert, the Philadelphia manager, reports the outlook for trade from his office as encouraging.

Sower, Potts & Co., Philadelphia, report business good in their line, with promise of continued increase as the season progresses. Mr. Sower, of the firm, has been for some time on the sick-list, but is looked for at his post again in a few days.

The creditors of Hand & Ellsworth met on Friday last, and after discussion they finally agreed to accept fifty cents on the dollar, payable, 10 per cent. in cash, and four payments of 10 per cent. each in six, twelve, eighteen and twenty-four months, unsecured and without interest.

J. L. Shoemaker & Co., Philadelphia, will soon offer to the trade their new wire stitching machine, for which they claim many features of excellence over others heretofore introduced. Mainly simplicity, durability and cheapness has been sought after and obtained in its construction.

The creditors of Thomas M. Bell met on Thursday last and agreed to accept fifty cents on the dollar, payable in four and seven months, secured by a first-class indorser, the deferred payments bearing interest. The statement presented shows liabilities of \$12,547.19, and actual assets of \$11,091.13. About \$6,500 of the liabilities will have to be paid in full, being confidential and of a preferred character.

E. G. Locke & Co., Philadelphia, report the business outlook from their standpoint as excellent. Heavy receipts of goods for the opening season attest their confidence in the fall trade. They will show a large line of gold, silver, plain and embossed papers, together with a handsome assortment of sheet pictures for confectioners' boxes—not forgetting the usual display of holiday cards, some things rare and beautiful. Samples sent on application.

J. M. Bulwinkle, of Brooklyn, who was thrown from his carriage a short time ago, severely injuring himself, has sufficiently recovered to enable him to give his attention to business again.

The Weaver Mailing, Envelope and Box Company, Philadelphia, Pa., has been sold out by the sheriff and bought in by E. C. Tracy.

John B. Davids & Co. have in preparation two new inks—a jet-black ink and a copying ink of the same shade as Antoine's copying-ink.

Wright & Bryam, booksellers and stationers, San Francisco, Cal., have dissolved partnership. G. W. Wright continues the business.

Berwald & Frisius, booksellers, stationers, &c., Davenport, Ia., have dissolved partnership. John Berwald continues the business.

St. John & Wallace, booksellers, &c., Eureka, Kan., have dissolved partnership. Wallace Brothers succeed to the business.

The United States Music Engraving and Printing Company, Limited, Philadelphia, Pa., has been dissolved.

J. H. Cooper & Co., printers, Redding, Cal., have dissolved partnership. J. H. Cooper continues the business.

Phelps & Bryant, stationers, St. Joseph, Mo., have dissolved partnership. E. E. Phelps continues the business.

A. Gordon Lewis, publisher of the *Democrat*, Georgetown, D. C., has been damaged by fire. Partly insured.

A. Simon, stationer, New York city, has opened a new branch store at No. 4 West Fourth street.

John M. Gore, publisher of the *New Castle Democrat*, New Castle, Ind., has sold out to M. L. Reed.

Kehoe & Co., printers, Maysville, Ky., have sold out to J. N. Kehoe.

Moore Brothers, stationers, San Bernardino, Cal., have closed up their business.

E. A. Hayes, publisher of the *Register*, Torrington, Conn., has sold out to H. M. White.

Rufus Adams & Co., stationers, formerly 46 Pine street, have removed to 106 Broadway.

William J. Pell has succeeded W. B. Folger as proprietor of the Mercantile Printing House, 92 John street, New York.

Bollong & Flinn is the name of a new stationery firm at 45 Broad street. The firm is composed of Andrew Bollong and Hugh Flinn.

Among the articles which seem to have been attracting attention at the Montreal Exhibition are Dunham's combination tag and envelope and W. H. Hasbrouck's M. & H. tablets, office and desk pads.

Edward Posen & Co. are now offering the trade some excellent bargains in a large and well-selected stock of fine albums, among which are their well-known specialties the Ceramic and Renaissance albums. The Renaissance albums contain numerous tasteful interior decorations in the form of finely executed chromos on crimped paper, giving them the appearance of interwoven gold and silver. The Ceramic albums contain numerous chromos illustrating old decorated china.

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PAPER of Every Description, for Stationers and Printers.

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CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

Advertising Cards.	PAGE.	Book Binders' Materials.—(Continued.)	PAGE.	Inks.	PAGE.
J. B. Clarke, 115 and 117 Monroe St., Chicago Ill.	432	H. Griffin & Sons, 54 & 56 Duane St., New York, and 304 N. Main St., St. Louis, Mo.	435	Carter, Dinsmore & Co., 162-172 Columbus Ave., Boston, Mass.	438
Advertising Novelties.		Book Slates.		J. Petrie, Jr., 110 Reade St., New York.	426
Baker & Haycs, 125 and 127 N. 4th St., Philadelphia.	429	New York Silicate Book Slate Company, 191 Fulton St., New York.	435	S. S. Stafford, New York.	432
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Alphabet Blocks, &c.		S. Trier & Son, 190 William St., New York.	431	Jenne Manufacturing Co., 178 Devonshire St., Boston, Mass.	421
The Embossing Co., Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominoes and Checkers.	431	Card Fringes, Cords, Tassels, &c.		Ivory Composition.	
American Novelties in Europe.		Paul Mende, 43 and 45 Lisenard St., New York.	431	Edward Siegman, 41 White St., New York.	435
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Forbes Lithographic Mfg. Co., 181 Devonshire St., Boston, Mass.	431	Cards (Playing).		Samuel Hano & Co., 105 Summer St., Boston, Mass.	432
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Bibles.		J. B. Lippincott & Co., 705 Market St., Philadelphia, Pa.	433	L. H. Rogers, 75 Maiden Lane, New York.	431
National Publishing Company, 724 Cherry St., Philadelphia, Pa.	410	Copying Books.		Manufacturers' Catalogues.	
Blank Books.		Wm. Mann, 529 Market St., Philadelphia, Pa.	434	F. Upton & Co., San Paulo, Brazil.	432
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Knight, Adams & Co., 14 Milk St., Boston, Mass.	431	Illinois Iron and Bolt Co., 30 and 36 Main St., Carpentersville, Ill.	435	Menus, Programmes, &c.	
Liebenroth, Von Auw & Co., 48 Franklin St., New York.	433	Samuel C. Tatum & Co., Cincinnati, Ohio.	403	Robert Snider, 37 John St., New York.	434
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William Russell & Son, 53 Devonshire St., Boston, Mass.	418	Engravers.		Wm. A. Davis, 18 Arch St., Boston, Mass.	415
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W. H. Hasbrouck, 536 and 538 Pearl St., New York.	417	Envelopes.		J. L. McIntosh, 58 and 60 Federal St., Boston, Mass.	435
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		Globe Files Co., Cincinnati, Ohio.	431	Byron Weston, Dalton, Mass.	438
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Wilson Bros. Co.; also dealers in Games, Home Amusements, Toys, &c., 119 Chambers St., New York.....	..
Tracing Cloth.	
G. R. Ousey, Sagar's and Dowse's Patents, 1 Church Court, Old Jewry, London, Eng.....	..
The Bookseller and Stationer, Chicago, Ill., will be suspended after October 1, next, and	

A REAL NOVELTY.

A NOVELTY, the sale of which continues throughout the year.

A NOVELTY that is sure of a READY SALE, because EVERY LADY in the land, at some time during the year, is looking for some SUITABLE GIFT for a GENTLEMAN, and one that, in return, is not appropriate for a Gentleman to give a Lady.

It is, therefore, with CONFIDENCE of supplying a LONG-FELT WANT, that the Publishers call the attention of ALL IN THE TRADE to their

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PLAIN AND EMBOSSED SHAPED GOODS; Advertising Fans, Fan Handles, 8, 11 and 12-inch, Plain and Stained; Chromos, Fold Cards, Fringed Cards, Orders of Dance, Menus, Tassels, Fringes, Marriage Certificates, Crayons, Agricultural and School Diplomas, &c., &c.

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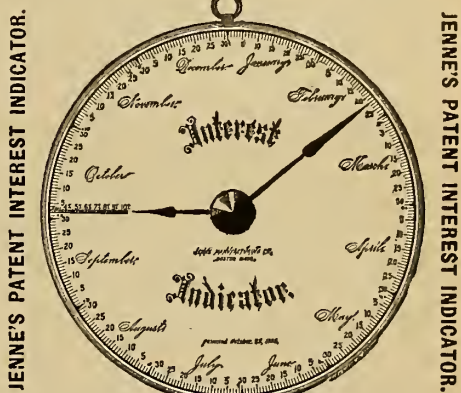
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HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

in its place will be published monthly two separate and distinct papers, one to be called the *Western Bookseller*, devoted to the interests of the book trade, and the other the *Western Stationer*, devoted to the stationery and fancy goods trades.

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DEAR SIRS: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
Mfr. Mathematical Instruments,
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Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.

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JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

THE STATIONER

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, SEPTEMBER 25, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
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Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
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Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
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Thomas G. Thrum.....	Honolulu, Sandwich Isl- ands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

WE are now making ready for the holiday number of THE STATIONER. Those who wish to avail themselves of that issue are requested to prepare their favors at once and to forward them as soon as possible.

THERE is a fraud going around town, claiming to be a reporter connected with the Lockwood Press and getting money on false tokens—giving worthless checks. He is said to call himself Charles Webb. If he runs across anyone who sees this notification, please stop him.

A RECENT decision of the Supreme Court of Minnesota is of considerable interest to merchants. It was a question of false representation to secure credit on a purchase of goods. The action was brought by the plaintiff to recover certain goods which had been seized by the defendant, as sheriff, as the property of one Bauman. It appeared that Bauman applied to the plaintiff's traveling agent to purchase certain goods on credit, that the agent requested Bauman to state how he stood, and that the latter answered that he had \$3,000 in his business, consisting of merchandise and book accounts and \$300 in cash. This statement being submitted to the plaintiff, he, upon the strength of it, shipped to Bauman the goods which he had ordered. It appeared also that at the time the statement was made, Bauman was indebted in his business to the amount of \$2,100, a fact which he omitted to state. The question was whether the property in the goods passed to Bauman, or whether the sale was voidable at the election of the plaintiff. The latter view was taken by the court, which, in affirming judgment against the defendant, said: "It is doubtless the general rule that a purchaser, when buying on credit, is not bound to disclose the facts of his financial condition. If he makes no actual misrepresentation, if he is not asked any questions and does not give any untrue, evasive or partial answers, his mere silence as to his general bad pecuniary condition or his indebtedness will not constitute a fraudulent concealment. But this was not a case of mere passive non-disclosure. The object of the agent's inquiry clearly was to ascertain Bauman's financial condition and ability to pay. Bauman's statement was in response to that inquiry, and when he undertook to answer he was bound to tell the whole truth, and was not at liberty to give an evasive or misleading answer, which, although literally true, was partial, containing only half the truth, and calculated to convey a false impression. * * * Concealment of this kind under the circumstances amounts to a false represen-

tation." This is an equitable judgment and a common-sense decision. While it is true that a purchaser need not volunteer information as to his financial standing, yet there is in this case, as there frequently is in others, just that difference which will not exempt him from setting forth his actual condition. There are probably many lawyers who differ with this judgment of the Supreme Court of Minnesota; but as good law is founded on common sense, we may expect that this will stand.

Roundabouts.

BY THE TRADE LOUNGER.

There is a hum of anticipation in the air. If trade is dull, one wouldn't imagine it was expected to continue so, and, indeed, to look in at the different places of business, there would seem to the uninitiated considerable going on. But we all know how it is. If we are making ten per cent., we fret because it isn't twenty; and if we net twenty, we are bothered to know what keeps trade back and prevents us from making fifty. 'Twas ever thus!

* * * *

A Southern paper gives a very encouraging report of the business outlook in the South. The wheat and oat crops are fine, and perhaps better than for several years past. The corn crop is very large and the cotton crop is growing luxuriantly. The people are getting along satisfactorily, and are in a prosperous condition. All this, of course, will be of interest to the stationery trade.

* * * *

The same journal further remarks: "A few months ago the severe stringency in the money market made it impossible for the planters to borrow money as freely as in times past, and it was feared that they would be unable to continue the cultivation of their crops, and that heavy losses would thus be entailed on them. Instead of this, however, their inability to borrow necessitated a forced economy without causing any injury to the crops from the lack of cultivation, and it is now universally admitted that the cotton crop this year has been produced at a lower cost than ever before."

* * * *

One of our Wall Street men asks, Who ever knew abundant crops to make a people poor? Just so! Is there a truism involved in this query? Methinks that there might be some dispute as to the principle suggested.

* * * *

A new dictionary-holder is made so as to revolve, open, close and tilt to any angle desired. It can also be elevated from its regular height of 27 inches to 36 inches, and is very light and ornamental.

* * * *

A roller skate, which seems to possess several excellent points, has been brought out by a Chicago firm. The wheels are of Turkey boxwood, the trucks bear directly upon circular rubber cushions, which serve, it is claimed, to remove the jar noticeable in all other skates, and prevents the bending of the axles. The

tension can be adjusted without the slightest trouble.

* * * *

The manufacturers of shelf papers have grown tired of clashing with each other in cutting rates. A short time ago there was a general complaint that prices were so low that there was no profit to be made, and, moreover, that manufacturers would not combine to stiffen the market. Judging from the recent rise in shelf papers, it would seem that the difficulty has been remedied. Shelf papers have gone up materially, and still show a tendency to advance in price, it is said.

* * * *

I was under the impression that papier-maché goods, such as fancy boxes, toilet-cases, &c., had become, in recent years, an American production. It would seem, however, that this is not the case, as you state that such goods are imported. It seems to me that there is a wide field for American enterprise here.

* * * *

Bisque figures are now mounted on menu cards. Cards thus ornamented are novel and attractive, and will, doubtless, be among the prevailing designs this season.

* * * *

A handy-pencil attachment is called the adjustable calendar and eraser. It fits on any pencil and shows the day, the month, the date and the year. Besides being useful it is ornamental.

* * * *

Lansing, Mich., has a toy-gun factory which employs twenty men.

* * * *

It is astonishing what a number of poorly bound books there are in the market. These books have handsome exteriors and look as substantial as more strongly bound volumes, which, of course, they are far below in cost, but a few days' use soon causes their leaves to loosen and the cover to tear away at the back. The production of these books is something like a catchpenny game, inasmuch as they give the buyer an impression that he is getting something cheap, and it is surprising that reputable firms will have a hand in it.

* * * *

Real novelties in birthday, Christmas and other cards are now made mounted with sea-weeds collected on the English coast. The weeds are laid on the cards in their natural condition, without tinting or artificial preparation of any kind. They are also mounted on ivory and real ivory cards and in some cases are tastefully formed into initials, names, monograms, &c. Among other novelties in cards are what are called "butterfly cards," the "wings of the butterfly on each card being resplendent with the changing hues and tones of translucent pearl used in their manufacture.

* * * *

A movement is on foot in the publishing trade in London, Eng., to form a syndicate for mutual protection. Those at the head of the movement are trying to get the publishers to come to some agreement as to discounts. It is said that some of the wholesale stationery houses which carry books are in the

habit of giving a much larger discount than the publishers think proper to concede to the retailers. Some are in favor of abolishing the discounts altogether and letting the dealers make their own prices, putting on what they consider a fair profit. Most of the firms, however, are in favor of a uniform rate of discount.

Answers to Correspondents.

F. H. D. wants to know who has the papyrograph ink for sale.

Ans.—Papyrograph Company, 93 Duane street, New York.

W. W. E. wants the address of a manufacturer of paper scenery.

Ans.—L. W. Leavey, 14 Lafayette place, New York.

M. M. & Co., send design of Campaign badge and want to know where to get it.

Ans.—It isn't made here. Think it is a Chicago idea. Have sent to our Chicago office, which will supply the information if it can get it.

M. M. Co. sends sample of manilla paper—such as used for ice-cream boxes and wants to know who makes such paper.

Ans.—Hollingsworth & Whitney Company, Boston; Chemical Paper Company, Holyoke, Mass; Wilkinson Brothers & Co., 72 Duane street, New York, and several others.

D. wants to know who makes the Housekeeper's Calendar—having recipes for each day of the year.

Ans.—We do not recall the name of the manufacturer. Will some one suggest?

Subscriber asks: Who manufactures colored print or poster papers?

Ans.—Herkimer Paper Company, Herkimer, N. Y.; Springfield Paper Company, Rainbow, Conn.; Claflin Paper Company, South Toledo, Ohio; Cuyahoga Paper Company, Cuyahoga Falls, Ohio. There are a number of other manufacturers.

Post-Office Envelopes.

The contract for furnishing envelopes for the use of the Post-Office Department was awarded last week. The following is the schedule upon which the bids were made, and to which reference is made by the number of the items in the abstract of bids given below:

FOR OFFICIAL LETTERS AND RETURNS.

1. Letter size, $3\frac{3}{4} \times 5\frac{1}{2}$.
2. Extra letter size, $3\frac{1}{2} \times 6\frac{1}{4}$.
3. Official size, $3\frac{3}{4} \times 8\frac{3}{4}$.
4. Extra official size, $4\frac{1}{4} \times 10 \times 3-16$.
5. For returning dead letters, $3\frac{3}{4} \times 6\frac{1}{4}$.
6. For registered packages (as per sample of the department), $5 \times 10\frac{1}{2}$.
7. Tag envelopes for registered packages, $3\frac{3}{4} \times 5\frac{1}{2}$.
8. For international money-order advices, $4\frac{1}{4} \times 6\frac{1}{4}$.

The bids were all made on a one year's basis, and the aggregates were, therefore, greatly in excess of the amount which will be expended, as there will only be about seven months of the year during which the envelopes under the new contract will be furnished.

Morgan and Plimpton Envelope Companies, item 1, \$1.82 per 1,000; 2, \$1.95; 3, \$3.05; 4, \$3.60; 5, \$2.48; 6, \$4.80; 7, \$3.10; 8, \$3.12.

M. A. Reay, item 1, \$1.85 per 1,000; 2, \$2.18; 3, \$3.10; 4, \$4.34; 5, \$2.44; 6, no bid; 7, \$2.93; 8, \$3.65.

Holyoke Envelope Company, item 1, \$1.85 per 1,000; 2, \$2.08; 3, \$3.24; 4, \$3.75; 5, \$2.50; 6, \$4.87; 7, \$2.97; 8, \$3.25.

L. J. Powers, item 1, \$1.77 per 1,000; 2, \$2.12; 3,

\$3.27; 4, \$3.55; 5, \$2.62; 6, no bid; 7, \$3.05; 8, \$3.25. C. D. Marshall only bid on item 6, \$4.70 per 1,000.

The contract was awarded to the Morgan and Plimpton companies.

Henry Levy & Son have a very extensive line of bisque figures in various novel designs. They embrace cigar-cases, match-safes, mantel ornaments, flower-vases, &c. They have also a complete assortment of Pelesian ware fancy plaques, and a line of specialties in stamped and mottled leather, also a great variety of gilt goods, embracing odor-cases thimbles, puff-boxes, card-receivers, &c.

Market Review.

OFFICE OF THE AMERICAN STATIONER, I
WEDNESDAY, September 24, 1884. }

THE MONEY MARKET.—The financial situation is unchanged, the money market being easy, loanable funds abundant, and commercial paper quiet, with prime names discounted at $5@5\frac{1}{2}$ per cent., and good endorsements at $6@6\frac{1}{2}$. Weakness was a characteristic of the stock market at the close. The drop in nearly all the prominent stocks was somewhat serious, and what was worse, no rally worth mentioning occurred at the end. Of good and sufficient reasons for the decline, there was none. Government bonds were strong and higher for the 4s. Railroad bonds were moderately active and irregular. The market for sterling was very quiet, and actual rates were rather lower. Bills continue in limited supply, though the offerings of cotton bills are increasing.

THE PAPER MARKET.—It has been a matter of much comment in the trade for a fortnight or more that the paper market does not respond to the advance in rags, but this is not surprising when the condition of the supply and demand is taken into consideration. The time has now come when manufacturers must in self-defense obtain higher prices for their product if they shall be required to meet an enhanced cost of rags, which to give a conservative estimate have advanced within the past few weeks $\frac{1}{2}$ c. to $1\frac{1}{4}$ c. per pound, taking the range of domestic and foreign grades. We hear that several of the writing mills have advanced their quotations $\frac{1}{2}$ c. to 1 c., and $\frac{1}{4}$ c. more is asked for book papers, and this advance may become even more pronounced in another week. News has not as yet been affected as have the fine grades, but will in course of time share in the general appreciation of other grades. We learn that a city publisher has renewed a contract this week for another year's supply of about 2,000 reams per week of a fair quality of wood news. The price agreed upon has not transpired, but it is believed to be about $5\frac{1}{2}$ c., which is $\frac{1}{4}$ c. below the figure made a year ago by the same parties. The contract last year called for 80,000 reams, while for the ensuing year probably 100,000 reams will be required. The straw-board trade is experiencing a period of more activity, which in former years usually showed itself several weeks earlier. Prices are somewhat nominal, and range from \$30 to \$35 for No. 1 steam dried. Both manillas and straw wrappings are without any new feature, and continue to rule fairly steady.

THE STATIONERY MARKET.—The movement in staple goods shows scarcely any variation from last week's. There is a steady trade, however, but not as much as usual at this season of the year. Dealers in various lines of stationers' specialties report an active demand for their goods, but confess that they are unable to sell except with considerable effort and push. The moment, it seems, a dealer ceases to exert himself his trade slackens up. Owing to this fact, it costs more to do business now than is commonly the case. Many dealers are very much encouraged at present from the fact that collections are not so difficult as they were a few months ago. It is surprising how many buyers avail themselves of the usual discounts by paying cash. The trade in fine albums has opened up well. Dealers in this class of goods are taking large orders, especially in the large cities, where such goods are principally sold. As is usual at this season, there is an active trade in school stationery. Indeed, business in this line seems to be better than during this period in previous years. This accounted for on the ground that buyers, owing to the stringency of the money market, want of confidence, &c., in the early part of the year, held back their orders until the opening of the schools, when their stock on hand was quickly disposed of, and they were compelled to refill their empty shelves.

Foley's Patent Improved Stylographic Pen.



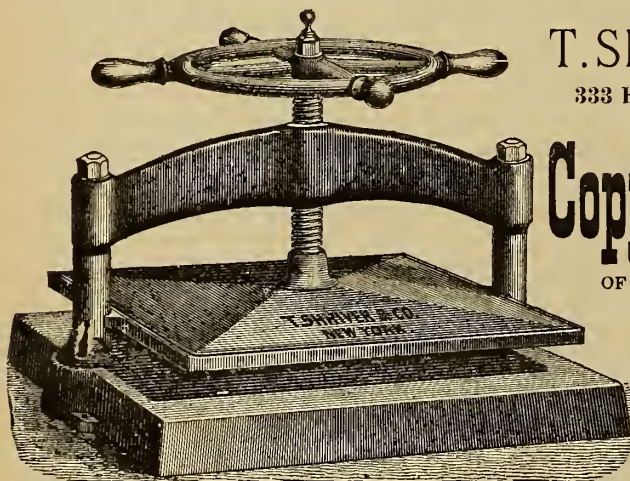
Great reduction in price; No. 1, \$1.50; No. 2, \$2.00; No. 3, \$2.50; No. 4, \$3. A liberal discount to the Trade. FOLEY'S PATENT STYLUS is the best and only Pen with point, spring and cleaner in air tube. Fully warranted, and exchangeable for gold pens and pencils.

We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

Signed by the following gentlemen and over 1,000 others: G. S. Coe, Pres. Am. Ex. Nat'l Bank; J. A. Beardsley, Cashier Nat'l Bank of North America; Wm. A. Fall, Pres. Corn Exchange Bank; E. H. Lowry, Pres. Nat'l Bank of the Republic; F. D. Tappan, Pres. Gallatin Nat'l Bank; C. F. Timpson, Cashier Continental Bank; I. G. Ogden, Cashier New York Co. Nat'l Bank; Chas. Dennis, Vice-Pres. Atlantic Mutual Ins. Co.; Daniel D. Smith, Pres. Commercial Ins. Co.; Elwood Walter, Pres. Mercantile Mutual Ins. Co.; Wm. L. Jenkins, Pres. Bank of America; J. W. Lewis, Cashier Union Nat'l Bank; Wm. H. Cox, Cashier Mechanics' Nat'l Bank; J. Buell, Pres. Importers and Traders' Nat'l Bank; J. M. Crane, Cashier Shoe and Leather Nat'l Bank; A. F. Wilmarth, Vice-Pres. Home Fire Ins. Co.; Clark, Dodge & Co.; White, Morris & Co.; Vermilye & Co.; Winslow, Lanier & Co.; Wells, Fargo & Co.; United States Ex. Co.; Barclay & Livingston; George D. Arthur & Co.; H. T. Morgan & Co.; American Ex. Co.; Adams Ex. Co.; T. Ketchum & Co.; S. B. Chittenden & Co.; Johnson & Higgins.

JOHN FOLEY, Gold Pen and Stylographic Pen Manufacturer, 2 Astor House, Broadway, New York.

NEW YORK COPYING PRESSES.



Large Steel-Arch Railroad Press; Platen, 22x24.

T. SHRIVER & CO.,

333 E. 56th Street, New York,

MANUFACTURERS OF

Copying Presses

OF ALL SIZES AND STYLES,

For Railroad, Express and Transportation Companies, and General Mercantile Use.

Catalogues, with prices and discounts, on application.

M. J. ANDERSON,

Successor to ANDERSON & CAMERON,

117 FULTON & 52 ANN STREET, NEW YORK.

SPECIALTIES:

School Reward Cards, Blank Notes, Drafts, Receipts, &c.

GUM LABELS AND LAW SEALS, MARRIAGE CERTIFICATES, GOLD BEVEL VISITING CARDS, ALL STYLES, SHIPPING AND MERCHANDISE TAGS, &c.

NO TRAVELERS.

SEND FOR PRICE LISTS AND DISCOUNTS



Patent applied for.

HUBBARD'S
Copying Presses and Stands.

Every Variety of Size, Style and Finish.

My new Press, with Water Tub combined, is the best and most convenient arrangement yet invented, and costs no more than an ordinary Press.

Get my New Catalogue and Discounts.

H. N. HUBBARD, Manufacturer, 313 to 319 East 22d Street, New York.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED SEPTEMBER 19, 1884.

Albums.....	143	\$13,251
Books.....	311	35,292
Newspapers.....	71	2,632
Engravings.....	42	6,343
Ink.....	33	1,993
Lead Pencils.....	16	1,925
Slate Pencils.....	—	—
Paper.....	178	16,018
Steel Pens.....	6	4,246
Other.....	16	1,694
Totals.....	816	\$83,394

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED SEPTEMBER 23, 1884.

Paper, reams.....	7,630	\$2,152
Paper, pkgs.....	378	6,350
Paper, cases.....	93	3,730
Books, cases.....	134	16,310
Stationery.....	339	9,320
Totals.....	8,574	\$37,862

STATIONERY EXPORTS FROM NEW YORK.

FROM SEPTEMBER 16 TO SEPTEMBER 23, 1884.

BOOKS, cases, to Liverpool, 46; to Bremen, 9; to Mexico, 14; to United States of Colombia, 27; to Hamburg, 11; to Glasgow, 13; to Central America, 14; to Nova Scotia, 1; to Leghorn, 11; to Lisbon, 6; to Cuba, 16; to Venezuela, 11; to Brazil, 10; to Japan, 4; to China, 26.

PAPER, to Liverpool, 7 pkgs.; to Cuba, 126 pkgs., 3,500 rms., 6 cs.; to United States of Colombia, 25 pkgs., 3 cs., 322 rms.; to British West Indies, 620 rms., 43 pkgs.; to Mexico, 67 pkgs., 3 cs.; to Danish West Indies, 50 rms.; to Antwerp, 48 pkgs.; to Brazil, 3,750 rms., 49 cs.; to Hamburg, 121 pkgs., 2 cs.; to Nova Scotia, 1 cs.; to London, 9 cs., 31 pkgs.; to British Guiana, 500 rms., to Central America, 5 pkgs., 75 rms.; to Porto Rico, 2 pkgs.

STATIONERY, cases, to Liverpool, 48; to United States of Colombia, 82; to London, 3; to Cuba, 16; to Hamburg, 12; to Porto Rico, 2; to Mexico, 35; to Danish West Indies, 6; to British West Indies, 2; to Hayti, 2; to Brazil, 9; to Glasgow, 2; to Nova Scotia, 4; to Genoa, 1; to Central America, 13; to Venezuela, 2.

PERFUMERY, packages, to United States of Colombia, 123; to Liverpool, 12; to British West Indies, 1; to Venezuela, 20; to Central America, 71; to Mexico, 9; to Lisbon, 23; to Cuba, 25; to Brazil, 276.

PRINTING MATERIALS, packages, to Mexico, 8; to Liverpool, 1; to Porto Rico, 2; to British West Indies, 3; to Brazil, 40.

MAPS AND CHARTS, cases, to Bremen, 1.

TYPE-WRITERS, cases, to Hamburg, 2; to Newfoundland, 1.

PENCILS, cases, to London, 2; to Liverpool, 11; to Glasgow, 1.

TOYS, SPORTING GOODS, &c., cases, to London, 28; to United States of Colombia, 7; to Hamburg, 10; to Liverpool, 41; to Brazil, 1.

INK, packages, to Cuba, 67; to United States of Colombia, 41; to Danish West Indies, 1; to Central America, 3.

PRINTED MATTER, cases, to United States of Colombia, 3.

SLATES, cases, to Danish West Indies, 5; to Glasgow, 10; to London, 180; to Newfoundland, 11; to Brazil, 10.

CELLULOID GOODS, cases, to London, 6; to Hamburg, 1; to United States of Colombia, 2.

ALBUMS, cases, to Liverpool, 1.

IMPORTATIONS OF PAPER.

FROM SEPTEMBER 16 TO SEPTEMBER 23, 1884.

Herter Brothers, Bothnia, Liverpool, 1 cs. hangings.
 Berger Brothers, Rhein, Bremen, 2 cs. colored.
 Baldwin Brothers, Canada, Havre, 1 cs.
 L. De Bebian, by same, 1 cs.
 L. De Jonge & Co., Frisia, Hamburg, 3 cs.
 Charles Cooper & Co., by same, 3 cs.
 H. Bencke, The Queen, London, 1 cs.
 R. Gledhill, by same, 1 cs. hangings.
 L. De Jonge & Co., Hammonia, Hamburg, 5 cs.
 G. Gennert, by same, 6 cs.
 A. Silvrade, by same, 1 cs.
 E. Fougera, Chateau Yguim, Bordeaux, 27 cs.
 Avery, Penabert & Co., by same, 12 bs.
 McKesson & Robbins, M. Blanca, Bordeaux, 18 cs.
 W. H. Schiefflin & Co., by same, 14 cs.
 Dodge & Olcott, by same, 13 cs.
 Merchants' Dispatch Company, Servia, Liverpool, 2 cs.
 R. F. Downing & Co., Alaska, Liverpool, 1 cs.
 E. J. Riley, Germania, Liverpool, 5 cs.
 E. Jansen, Rugia, Hamburg, 3 cs.
 E. & H. T. Anthony & Co., by same, 7 cs.
 B. Lawrence & Co., by same, 20 cs.
 Keuffel & Esser, by same, 17 cs.

The National Publishing Company, Philadelphia, is kept busy at this time of the year to meet the demand for its Bible and photograph albums. In its line of plush albums, the call is especially brisk, and it is turning out some elegant goods of this description, which, it claims, are superior in the quality of plush used in their general make-up to foreign goods of this class, while much lower in prices. Dealers who desire these goods for their holiday trade, should send in their orders early, to insure being filled in season.

Lawrence Brothers, London, who represent so many American manufactures in Great Britain, have extended their business so largely during the present season, that they have called their well-known traveling representative in this country, Richard Botting, to act in the same capacity for their London house. Mr. Botting is an Englishman by birth, which, together with his extensive knowledge of the trade in this country, gained by fifteen years' connection with the New York house, makes him well fitted for his new position.

WHITEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE,**

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the *only* Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1852.

EDWARD POSEN & CO.

(OF OFFENBACH-ON-MAIN,)

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.

Especially adapted for Show Card Writing, Engraving, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one of each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

AUGUSTA AUTOGRAPHS.

[FROM OUR REGULAR CORRESPONDENT.]

AUGUSTA, Ga., September 20, 1884.

Quite a change has taken place in our city since my last letter. All of the baseball players have disappeared, and now nothing is heard of it. Cotton is beginning to come in quite lively, and the chess-boards at the various warehouses have retired until next summer, for the young men have now to buckle to their work in earnest. Times are still very quiet. Nothing like the business being done that there ought to be at this time of the year. The crops have not turned out as well as expected, owing to the severe droughts we have had. Crops are very uncertain. A month or two ago everything looked booming, but a drought makes a very serious impression on it.

Our public, as well as private, schools (there are very few of the latter) open on the first Monday in October, and the former will be very full, for they, like anything else that can be had without cost, are well patronized, and in this, as well as many other things, the ones least interested have to bear most of the expense. The bookstores have all pretty well supplied themselves with good stocks of school-books, but complain that retail prices have been reduced again, while the wholesale are still kept up. There is nothing to be made at it. The unsalable stock takes off all the profits.

W. Richards & Son have been adding to their establishment a fine Cottrell printing press, intermediate size; they are delighted with it. They have also added to their bindery a new ruling machine, the most complete of the kind I have ever seen.

Friend Pendleton has been laying in a fine line of school books and stationery of all kinds, among the latter some beautiful lines of Crane's fine papers, which are lovely in quality. His baseball bats have retired to the back part of the store. The last game of the season will be played at the opera-house by Barlow & Wilson's minstrels, on next Monday night, the 22d.

The dramatic season commenced last Wednesday night, and for dull times, it was astonishing to see the crowd in it, from parquet to gallery.

The Bath paper mill that was partially destroyed by fire some months since, has been rebuilt, and will commence running on October 15 next.

Our boat club, after getting out a very handsome boat costing \$350, has never had it in the water yet, and it is in the store of one of the members where it is likely to remain until next summer unless it goes to some warehouse. There has been too much base-ball on the brain of some of the members, so the other had to give in.

My old friend George A. Oates has opened two nice rooms at 128 Eighth street, near Broad street, up-stairs, very easy of access, where he is going to try and do something again in pianos, books music and stationery, and if perseverance and attention to business will accomplish anything he is bound to succeed. He will be thankful to any of his old friends in his line for any assistance they can favor him with, and at the present time will be appreciated. He has been unfortunate, but there is plenty of pluck in him yet.

MILL BANK.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION.  SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

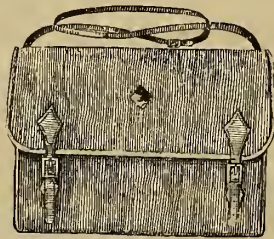
—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.



No. 1, Canvas Closed.

Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.

NEW CATALOGUE READY JULY 18th.

THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!



Is without "joints," "springs," "air tubes," "valves," "screw sections," or any other machinery!

 Warranted for Five Years! Send for circulars.F. S. & C. B. BARTRAM, 149 William St., New York
Printers, Stationers, and Sole Manufacturers of
the Yale Fountain Pen in the United States.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory: 507 Arch Street, Philadelphia.

New York Salesrooms: 336 Broadway.



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction.  Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

CELEBRATED "CLIMAX" BLOTting PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivalled* quality.
- 5th, Cheapness, in view of its excellence.



PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
In 60, 80, 100, 120 and 140 lbs. always on hand.
Quarter-ream packages of assorted colors will be sold as a sample, if desired.
 Sold by all Prominent Stationers and Paper Dealers.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

ENGLISH HAND-MADE PAPERS

ORIGINAL
EYNSFORD
MILLS,

WATER-MARK:
FELLOWS

KENT,
ENGLAND.

These papers, made from the purest fibre, without any foreign admixture, each sheet separately formed by hand in a mold, couched by vertical pressure and slowly dried by air, possess a toughness, hardness and strength unapproachable by any machine-made papers.

For Legal use, for Scrip or Bonds, and for all purposes demanding great durability, these hand-made papers are invaluable.

The heavier sorts are double sized, and they will bear repeated erasure and constant handling beyond all other makes, so that for Ledger and Account-Book purposes none can compare with them.

Proprietor: **JOSEPH ARNOLD, Eynsford Mills, KENT, ENGLAND.**

SELF-INKING PADS FOR RUBBER STAMPS.



It requires no inking, will last for several years. Impressions are clearer, the supply of ink being uniform at all times. As there is no necessity of re-inking, the soiling of hands or clothing is obviated. The Western Union Telegraph Co. says: "We have used the pads manufactured by Baumgarten for last two years without refilling, and they have given universal satisfaction." Beware of inferior pads; my pads bear my trademark, "Perfection," and are guaranteed to give satisfaction.

Size $4\frac{1}{2} \times 2\frac{3}{4}$ retail at 50 cents each.
 $6\frac{1}{4} \times 3\frac{1}{4}$ \$1.00

Wholesale, \$3 and \$5 per doz. Special figures in quantities. These pads are manufactured to stand any climate. The colors are red, purple and green. Special sizes to order. Samples forwarded on application, to be paid for if satisfactory.

H. N. BAUMGARTEN & CO.

Sole Proprietors and Manufacturers,
 60 WILLIAM STREET, NEW YORK CITY.

TO DEALERS

- IN -

Envelopes and Writing Papers

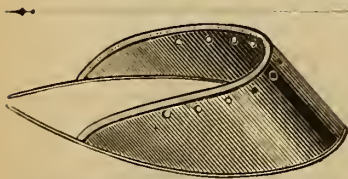
THE ENVELOPES and WRITING PAPERS manufactured and sold by the **PLIMPTON MFG. Co.**, of Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,
HARTFORD, CONN.

WHITE'S EYE SHADE,

-3- WITH AUTOMATIC SPRING. +-

Self-Adjusting, Ventilated, Easiest to the Head, Handsomest, Most Durable, Cheapest.



THIS IS BY FAR THE MOST PERFECT EYE SHADE that has yet been invented. It is made in three sizes—No. 2, wide; No. 3, medium, and No. 4, narrow. The Shade is made of material handsomely finished in muslin, green on one side and brown on the other. The edge next to the forehead is bound with leather, and the outer edge with metal, making a complete automatic spring, which fits heads of all sizes. The material is at once the lightest and strongest, so that while the Shade rests on the head as lightly as a strip of ribbon and firmly as a cap, it has all the elements of durability. There is a large demand for this Eye Shade.

WILLIAM R. WHITE, Patentee and Manufacturer, No. 29 High Street, Boston.

THE NEW YORK NEWS COMPANY,

No. 20 Beekman Street, New York,

Have established a first-class service for the dispatch of **NEW YORK DAILY PAPERS** BY FIRST MORNING NEWS TRAINS. Weekly Periodicals, Monthly Magazines, Books, Stationery and other orders requiring careful and speedy collecting. Correspondence invited.

INDEXED MAPS AND GUIDES OF

ALL COUNTRIES IN THE WORLD!

Wholesale and Retail.

RAND, McNALLY & CO., Publishers.

148-152 MONROE STREET, CHICAGO.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
L. Carroll.....		\$1,250
W. Casper (B. S.).....		220
O. Freeman (R.).....		750
W. E. Hoole.....		4,300
J. B. Jackson.....		1,325
Williams & Shirley.....		2,300
J. B. Foot.....		1,000
A. R. Hamilton.....		5,000
E. F. R. Lent.....		200
S. Rosenfeld.....		306
R. B. Smith.....		400

EASTERN STATES.

Edward C. Davis, Boston, Mass.	3,000
H. Irving Dillenback, Boston, Mass., <i>Boston Sun-Sunday Times</i>	5,000
Thomas E. Leyden, Boston, Mass.	300
Chalmers H. Libbey, Boston, Mass.	300
Charles W. Keyes, Farmington, Me. (Real).....	2,500
Francis W. Jackson, Boston, Mass.	92
M. A. Ring & Sons, Boston, Mass.	3,000
Charles H. Woodman, Boston, Mass.	800
John T. Roy, Holyoke, Mass.	517

MIDDLE STATES.

Charles Blaser, Newark, N. J.	200
Charles H. Dressel, Newark, N. J.	100
Andrew M. Clark, Trenton, N. J., <i>Sunday Advertiser</i>	500
Henry C. Saffen, Brooklyn, N. Y.	3,800
Patrick H. Carney, et ux. (Carney Brothers), Utica, N. Y. (Real).....	2,000

WESTERN STATES.

D. R. Frazer (Frazer & Brundy), Mount Carroll, Ill.	110
H. B. Clark, Ottawa, Ill. (Real).....	600
William Haneisen (Charles Mayer & Co.), Indianapolis, Ind. (Real).....	13,000
George Waters, Crawfordsville, Ind.	200
G. W. Peck, Akron, Ia.	179
H. Schmidt, Council Bluffs, Ia.	67
William N. Sargent, Deep River, Ia.	200
W. H. Hunt, Maquoketa, Ia.	50
W. B. Swigart (Swigart & Sons), Maquoketa, Ia. (Real).....	500
D. J. McIntyre, East Saginaw, Mich.	74
J. W. Morrison, Omaha, Neb.	350
E. J. Morris, Cincinnati, Ohio (Real).....	800
George W. Chase, Newark, Ohio (Real).....	700
William Farrell, Ogden, Utah (R.).....	3,500
C. A. Forster, Denver, Col.	25
The Baker-Collings Company, Chicago, Ill.	2,000
J. K. Hudson, Topeka, Kan.	...
William J. Sheard, Topeka, Kan.	300
Narquist & Co., St. Paul, Minn.	950
George C. Smith, St. Paul, Minn (B. S.).....	50
John J. Dittgen, Cincinnati, Ohio.	100
Severance & Tocum, East Portland, Ore.	309
A. Noltner, Portland, Ore., <i>Standard</i>	8,627
William M. Bickley, J., Minneapolis, Minn.	400

TERRITORIES.

The Herald Publishing Company, Seattle, W. T.	450
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LIENS RELEASED.

Edward C. Davis, Boston, Mass.	9,000
H. Irving Dillenback, Boston, Mass., <i>Boston Sun-Sunday Times</i>	...
Frederick Haythorn, Trenton, N. J.	400

The Globe Files Company has brought out since the issuing of its catalogue of September 1, two new specialties, one the "Congress Tie" envelope for deeds, insurance policies, contracts, receipts, &c., and the other a press board filing box for similar documents. The former is made of the best quality manilla tag board and provided with all the latest improvements. The filing boxes are made by a new method and are warranted to be more durable and better than metal end boxes.

Trade Items.

The *Overland Monthly* (Samuel Carson & Co., publishers, San Francisco), has been received. It is an interesting number.

Estes & Lauriat have sent out a caution to publishers and booksellers against publishing or selling any book bearing the title "Chat-box."

Horace Drew, of Jacksonville, Fla., who has been having a good time among his many friends and acquaintances in New York, will return home on Friday, the 26th inst.

The Silicate Book Slate Company has opened a branch office at 820 Market street, Philadelphia. The company is making up a large stock of the silicate writing-book covers, which it is having a good demand for.

The managers of the World's Industria and Cotton Centennial Exposition have opened an office in the Stewart Building, corner of Chambers street and Broadway, this city, for the convenience of Northern exhibitors. The fullest documentary information may be obtained there.

"Ogilvie's Handy Book of Useful Information," is the title of a modest little book of 128 pages, just received, which contains much information of practical value. It is bound in handsome leatherette, flexible covers, and can be had of J. S. Ogilvie, publishers, 31 Rose street, New York.

The Bureau of Education has issued a circular, containing suggestions respecting the educational exhibit at the World's Industrial and Cotton Centennial Exposition. Anyone wanting information of this kind will receive the circular by applying to the Bureau of Education, Department of the Interior, Washington, D. C.

John L. Boland, St. Louis, Mo., forwards his latest catalogue, which is one of the most charming productions in the way of catalogues yet presented. It has a fine plated paper cover, handsomely decorated with an artistic lithograph design; the pages are red-lined, the type work is very handsome, the illustrations are finely printed, and a steel-engraved frontispiece lends elegant attraction to the work. The catalogue is very complete and comprehensive.

The fall book sale, which commences on Tuesday, September 30, promises to be unusually large. The sale will be opened by Lee & Shepard, who are to offer a large number of miscellaneous books. They will be followed by John E. Potter & Co., Schaefer & Koradi, R. Worthington, J. B. Lippincott & Co., D. & J. Sadlier & Co., Fairbanks, Palmer & Co., and others. The fifth day will begin with the sale of the remainder of E. Claxton & Co.'s stock offered by the assignees.

Wolf Brothers, the enterprising envelope manufacturers, Philadelphia, are extending their business and putting on the market a general line of paper, having secured the agency of some of the most prominent paper manufacturers in the country. Their store will be much enlarged by taking in the adjoining premises and extending the factory so as to reach fifth story up stairs. Frank E. Miller, for some time in the employ of J. G. Ditman, will be associated with them after October 1.

CHAS. T. BAKER. —*— GEO. M. HAYES.
BAKER & HAYES, Lithographic Publishers.
125 & 127 N. 4th St., Philadelphia, Pa., U. S. A. **ADVERTISING SPECIALTIES.**
— OUR FIRST ISSUE NOW READY. —

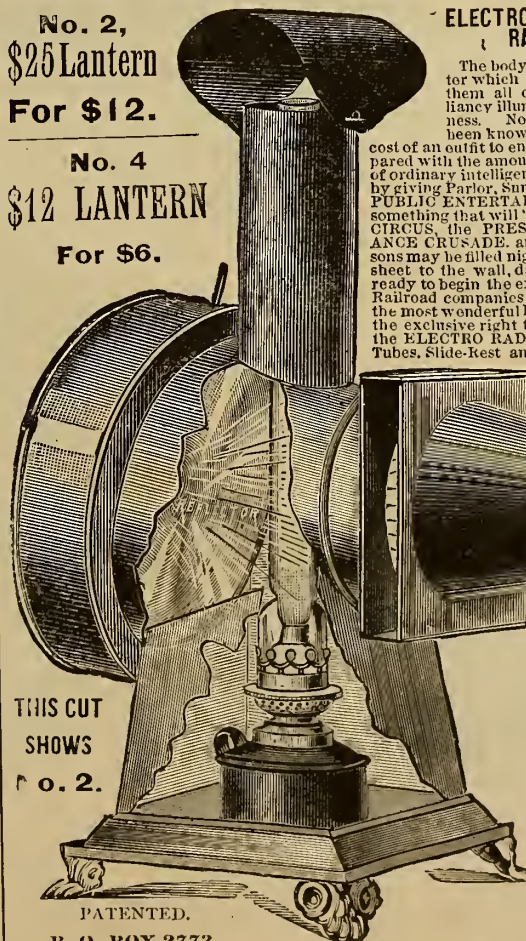
THE * PRESIDENTIAL * CANDIDATES,
REPUBLICAN, DEMOCRATIC and GREENBACKS. Beautiful imitations of Photographs. Portraits absolutely correct. Two sizes—Card and Cabinet; suitable for albums or framing and advertising. The entire set (10 pieces), post-paid for 10 cents in stamps.

A FULL LINE OF **ADVERTISING CARDS AND FOLDERS** WILL BE READY IN A FEW DAYS.
Send for samples of our FIVE ADVERTISING PICTURE BOOKS. The set by mail, post-paid, for 25 cents.



No. 2,
\$25 Lantern
For \$12.

No. 4
\$12 LANTERN
For \$6.



ELECTRO RADIANT MAGIC LANTERN.

The body of the ELECTRO RADIANT is a cone-shaped reflector which gathers each divergent ray of light and concentrates them all on the main reflector, whence the whole mass of brilliancy illuminates and projects the picture with startling clearness. No combination of lenses, however ingenious, has ever been known to produce equal effects with the light used, & the cost of an outfit to enable you to do a PROFITABLE BUSINESS is small compared with the amount of money it takes to do any other business. Any one of ordinary intelligence can operate it, and \$10 to \$50 can be made nightly by giving Parlor, Sunday-School, Academy or Public entertainments. FOR PUBLIC ENTERTAINMENTS the possessor of an ELECTRO RADIANT has something that will "draw" with the combined power of the THEATRE, the CIRCUS, the PRESTIDIGITATEUR, the COUNTRY FAIR, the TEMPERANCE CRUSADE, and the CAMP MEETING. A room that will hold 100 persons may be filled nightly and a good profit cleared. You have only to tack sheet to the wall, darken the room, place Lantern on stand, and you are ready to begin the exhibit. \$10,000 were paid for the use of our patent by Railroad companies for LOGOMOTIVE HEADLIGHTS, it being considered the most wonderful light ever produced for the purpose. We have retained the exclusive right to make MAGIC LANTERNS on the same principle and the ELECTRO RADIANT is the result. The adjustment of Reflector, Lenses Tubes, Slide-Rest and Cone are made with mathematical nicety, optical laws governing such adjustments have been accurately calculated, so that you have in our lanterns far more than appears, and we are placing within the reach of all untried methods for LEARNING, AMUSEMENT and PROFIT. The transparent Slides for these Lanterns embrace views illustrating WONDERFUL NATURAL SCENES from different parts of the World. SCRIPTURE.

Subjects from both the Old and the New Testaments. TEMPERANCE—showing the folly and misery of the drunkard. ART—Copies of famous Statues, Bas-reliefs and Engravings. MISCELLANEOUS—Such as Ships at Sea in a Storm, Steamboat Race, Fort Sumter, Daylight Scene, Moonlight, &c. HISTORY—Landing of Columbus, Declaration of Independence, &c. COMIC—Slide Splitters without number. You can add to your assortment at any time. Full and simple directions and list of extra Slides packed with each lantern. No. 2 Lantern makes a picture EIGHT FEET in diameter. Price, with 12 Slides, \$12 each. No. 4 Lantern produces a Four-Foot picture. Price, with 12 Slides, \$6 each. OUR DESCRIPTIVE CIRCULARS AND OTHER PRINTED MATTER ARE SO ARRANGED THAT MERCHANTS can handle the full line without previous knowledge and with very little trouble. Patented mechanical and other Slides in stock and made to order. FOR HOME USE THE ELECTRO RADIANT LANTERNS ARE BEYOND MEASURE ATTRACTIVE.

To intending purchasers or their agents we will cheerfully show Lanterns in operation.

J. B. COLT & CO., Sole Mn'fr's, 254 & 256 Canal St., & 104 Elm St., New York, U. S. A.

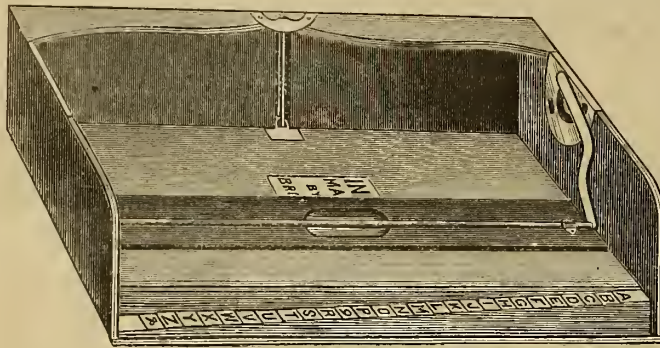
The Besly Files.

The Besly File, manufactured by Brown & Besly, Chicago, is claimed to be superior for its great economy, as having a larger capacity than other files. When open on the desk

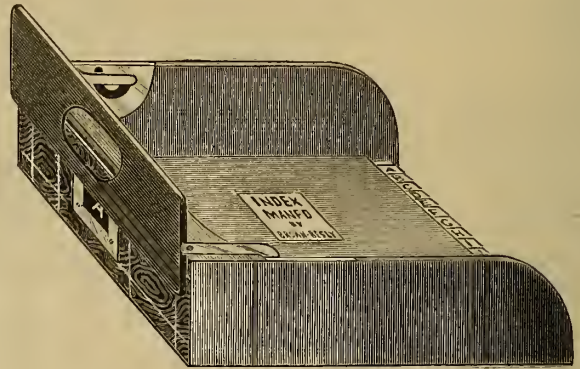
shows that some commercials, at all events, are judiciously sensitive on this point. Entering the premises of a tradesman, with whom he had not previously transacted business, a traveler exhibited his samples. The tradesman was not so polite as he might have

do that; I want to give you an order for—." "Then I must trouble you to send it direct to my firm, if you please. I cannot do business with a man who does not believe a word I say," was the response.

Some months afterward a second call was



No. 1.



No. 2.

or elsewhere, the top is clear and unobstructed. It is also provided with a simple and convenient method of transferring. A better idea of the file can be obtained from the illustrations. Cut No. 1 represents the file closed; cut No. 2 represents the file with the presser thrown back; cut No. 3 shows the manner of holding the file open at any one place; cut No. 4 shows the manner of removing the contents, and cut No. 5 shows the index complete.

:O:

Travelers and Truthfulness.

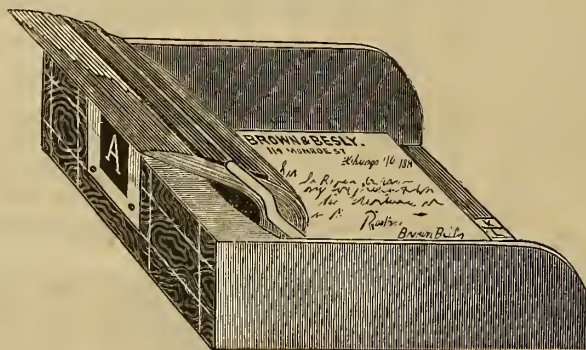
"Nothing is more important to a commercial traveler," says an English contemporary, "than a reputation for truthfulness. Aptitude and readiness, a knowledge of human nature, sagacity to apprehend the wants of a neighborhood and other qualities are valuable, but they are poor

been, but he was willing to buy, and several leaves of the sample-book were turned down to indicate approval and selection. Pres-

made, and the traveler was greeted with, "I hope you are in better temper than when you were last here." "The same temper, precisely, sir," was the polite reply. "There can be no business where there is no confidence. May I show you my samples?" Result—a good line, and satisfactory relations for many years.

A story of this kind is somewhat tame when put into writing, and we could not venture to recommend it without reserve as an example to be followed. Every commercial should, however, endeavor to deserve and gain the confidence of his customers. Each must do it his own way.

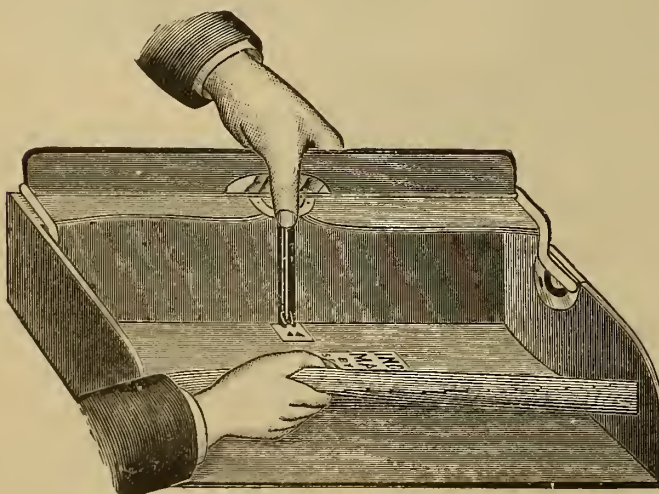
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No. 3.

ently, however, a serious difference of opinion occurred. The traveler received something very much like the lie direct, and was

Among the recent inventions of interest to the stationery trade is that of J. F. Tapley, who is the inventor of a metal back for writing tablets, check and draft books,



No. 4.



No. 5.

substitutes for veracity. A tradesman who has once been deceived is hard to deal with. He buys to sell, and if he has been tricked by a traveler into a loss, he is not likely to pay much attention in future to his recommendations.

We overheard a story the other day which

assured that, like all his fraternity, his word was not to be taken. The commercial made no reply, but quietly and deliberately took up his sample-book and shook out the folds of the turned-down leaves.

"Stop, stop!" said the shopkeeper; "don't

&c. The back is adjusted by numerous teeth on either side, which firmly hold it in position. There is also a device in the back for hanging the tablet or check-book to a nail or hook if desirable. This clasp can also be used for goods samples.

❖ Dreka's + Christmas + Oddities ❖

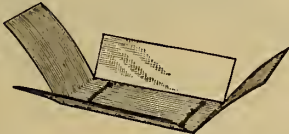
WILL BE READY FOR DELIVERY SEPTEMBER 15.

Handy Writing Cases, Ivory and Brass Seals, French Sealing Wax, Dictionary Blotters, Menus, Programmes and Dinner Cards.

DREKA STATIONERY AND ENGRAVING HOUSE,

No. 1121 Chestnut Street, Philadelphia.

OPEN.
To Receive or Examine
Papers.



THE REVERSIBLE DOCUMENT ENVELOPE.

The Best, Most Convenient, and generally useful

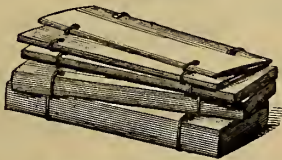
FILING ENVELOPE MADE.

A SINGLE ONE ANSWERS FOR A NUMBER OF PAPERS.

OUR 3 SIZES MAKE A COMPLETE STOCK.

Samples and Prices on Application.

A Single
Envelope makes all
these Thicknesses.



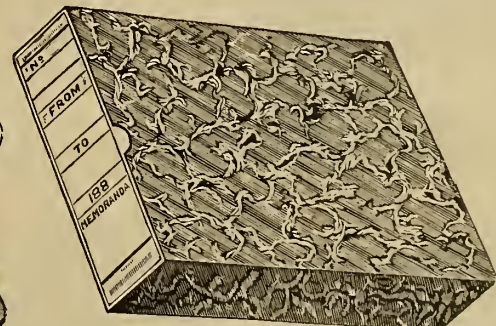
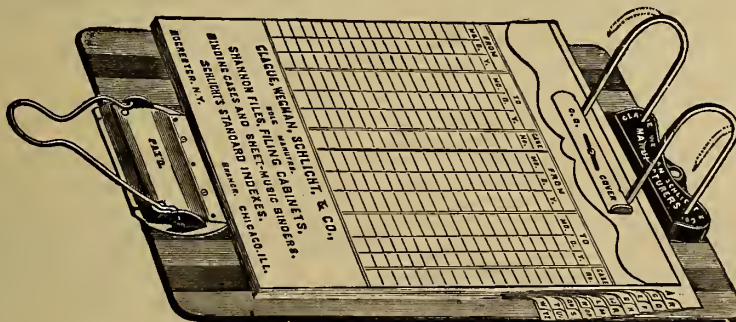
Papers are neatly Filed
for Reference.



C. M. WARD,
No. 28 Bond Street,
NEW YORK.

CINCINNATI PAPER NOVELTY CO.,
No. 124 Walnut Street,
CINCINNATI, OHIO

SHANNON FILES AND CASES. THE BEST FILING DEVICES EVER INVENTED.



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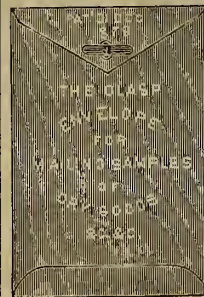
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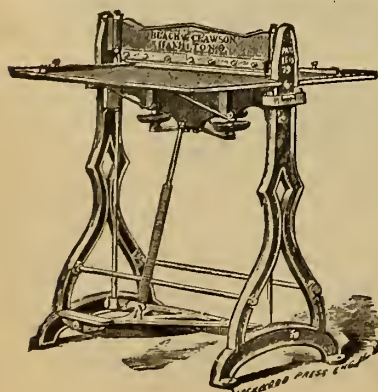
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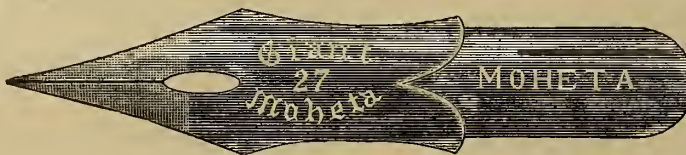
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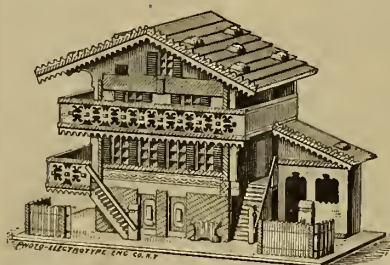
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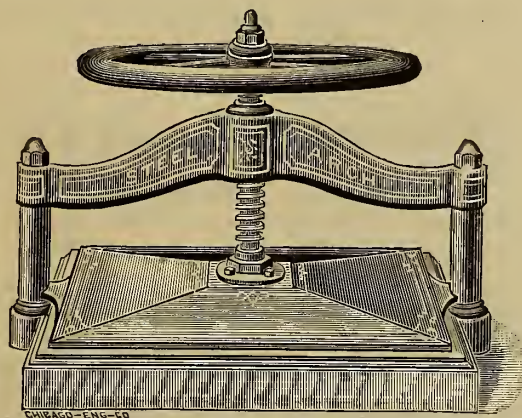
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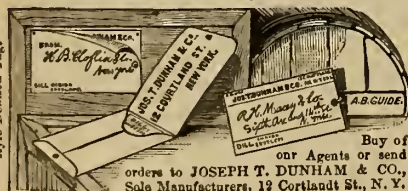
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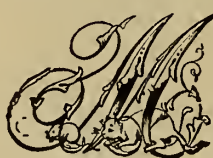
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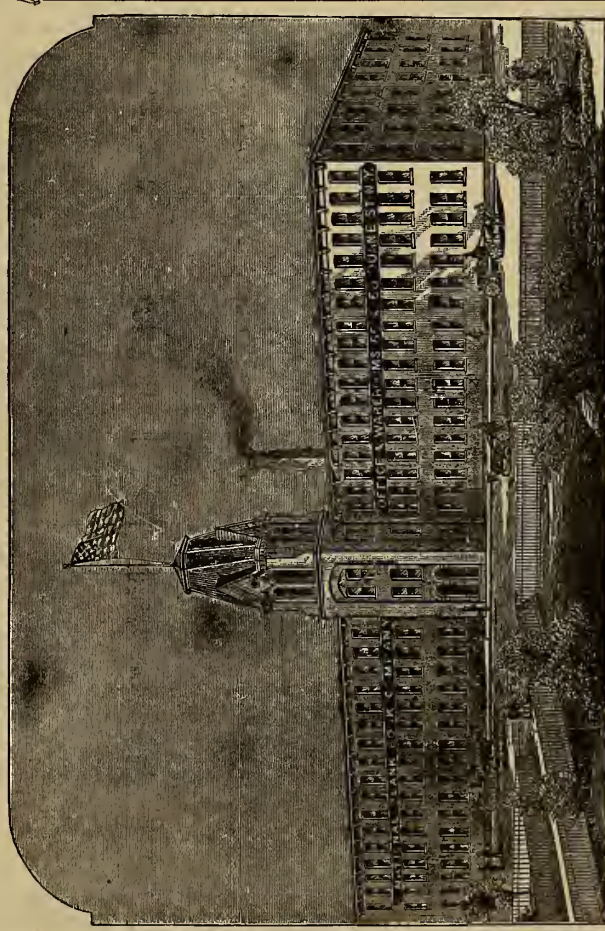
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Select the Kind Adapted to your Purpose and be Happy.

For General Use, buy CARTER'S COMBINED WRITING AND COPYING.

For Book-Keeping, buy CARTER'S WRITING FLUID.

For a Black Ink, buy CARTER'S KOAL BLACK.

For a Red Ink, buy CARTER'S CRIMSON FLUID.

For Sticking Things, buy CARTER'S ARABIN.

CARTER, DINSMORE & CO., Proprietors and Manufacturers,

Nos. 162 to 172 Columbus Ave., Boston; and No. 62 Cliff Street, New York.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection

At PARIS, 1878,

This being the HIGHEST and ONLY AWARD given for

LINEN RECORD & LEDGER PAPER

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.

Send for Sample Sheet, ERASE and REWRITE FOUR TIMES on same spot.
Each sheet is water-marked with name and date.

LOCKWOOD PRESS, 126 and 128 Duane Street, cor. Church, New York.



OCT 4 1884
U.S. PATENT OFFICE

The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 14.

NEW YORK, OCTOBER 2, 1884.

WHOLE NO. 484.

Correspondence.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA, PA., October 1, 1884.

The stationery interests of Philadelphia are in better condition than some other important interests; but nevertheless there is a great deal of complaint made about dull trade, narrow margins and indifference of buyers. The causes of the existing depression are not hard to find, but the remedy is not apparent. Each stationer has his views as to what ought to be done; but it is impossible to effect any unity of action which would be productive of any general advantage. Most industries have their trade combinations; railroads have their pools, bankers their syndicates, iron manufacturers their compacts, coal men their combinations, cotton and woolen goods manufacturers, hosiery and knit goods manufacturers, each and all have their trade combinations for the conservation of their mutual interests; but the stationery interests, from the necessities of their condition, cannot unite to restrict production, or work to their mutual advantage through any possible trade combination. In fact, careful heads in the trade doubt the advisability of any combination, even were it possible. Competition must level all opposition, and on all sides are seen the indications of the disintegration of those artificially formed combinations devised to act as a barrier against competition.

Trade requirements are being closely studied. Times like this help to develop business ability. In booming times every one may prosper; but in the last year or two failures at the rate of ten thousand a year have overtaken the business interests of the country, no doubt, largely as a result of the unusual prosperity of the preceding three or four years. The older firms need not regret the activity of the competition with which they are surrounded. It is only the new firms, those with small capital, limited experience; or with other disadvantages which have cause to be apprehensive of the future.

The Electrical Exhibition is attracting thousands of visitors, who find a great deal within its limits to engage their attention.

Electrical science is very little understood, even by well-educated people, and even scientists will find a great deal in this wonderful display to interest and instruct them. This exhibition has given electrical science a new impetus, and will tend to broaden its foundation.

The colored Masons had their anniversary celebration and parade here yesterday. The parade was imposing and very creditable.

The volume of business transacted by our stationery manufacturers this year is fully up to that of last year. Possibly there are exceptions to this sweeping assertion, and possibly the manufacturers have given a brighter coloring to the commercial and trade picture than it deserves; but there is comparatively little complaint made, and a great deal of satisfaction expressed at the amount of business done since the opening of the year. In regard to trade prospects there is more room for complaint and the expression of uncertainty. An immense amount of stationery material is going into use; hosts of novelties are coming to the surface and being bought up by a public always ready to be pleased, and to testify its appreciation of anything new and good. The display of stationery this year is unusually fine. The demand for medium-priced goods is steady, but for high-priced goods more irregular.

Our stationery manufacturers generally unite in expressing themselves as satisfied with the volume of business, and with the profits realized, considering the unfavorable conditions with which the trade has been surrounded. Of course, a great deal of business has been done at little or no profit, and in many cases there is more competition than is wise. Your correspondent discussed trade probabilities and possibilities with several able and careful business men in the stationery interests, and is glad to be able to make a report based upon expressions made by them, and observations of his own.

Among our successful business men may be mentioned Chas. J. Cohen, who invites attention to his new card in another column of this paper. Mr. Cohen has spared neither pains nor expense to place before his customers the latest and choicest things in the stationery line to be found at home or abroad.

Leon Isaacs & Co. are running a line of

samples of maps of convenient size, and made up in a suitable style for advertising purposes. These are well worth looking at.

E. H. Miller reports a handsome order from Australia, for his "Paragon" paper cutter.

James Arnold has recently put in one of the Sedgewick automatic paper feeding machines. This is a marvel of mechanical genius and greatly facilitates operations in the large and growing business built up under the personal supervision of the above named gentleman.

Baker & Hayes, lithographers and printers, show a large assortment of holiday cards. This is a wide-awake concern, always presenting novelties to the public, and is doing a booming business.

W. M. Christy's Sons are receiving a great many orders for Waggener's time-balance book. They report the outlook improving.

Theodore Leonhardt & Son show a line of beautiful imported goods in holiday and advertising cards, chromos, &c. Many of the designs are very rare.

The Fairmont Printing Ink Works of J. K. Wright & Co. make a fine line of printing and lithographic ink in all colors. The firm report a large and improving business.

Mr. Cline, late with J. G. Ditman, is now engaged with Forestal & Co.

W. G. Perry, of 728 Arch street, shows over 5,000 different designs in holiday cards. By a neat arrangement of sample books, buyers can make selections for the coming season with the least possible trouble.

Langfeld, Turner & Andrews are very busy. They report sales of their wire-supporting gussets for ladies' hand-bags in increasing demand. They have a complete line of fancy leather goods ready for the holidays.

Thomas W. Price & Co. report August business the largest ever done for the same month, and notwithstanding the dull season, September showed an increased business. They report the outlook very encouraging.

Janentzky & Weber report the outlook for business as satisfactory. Their line is complete, and is already receiving much attention from buyers.

C. F. Rump has a handsome line of leather goods for holiday trade.

Buyers, visitors and friends will find A. G. Elliot & Co. at their new quarters, with everything ship-shape to meet demand for every-

thing in their line. Although well known to the trade, the old house of J. G. Ditman will present some new features, as well as faces, under the new management. Elliot & Co. have a sure thing. The change takes place to-day.

Charles Beck has an extensive line of improved chromo cards in job lots; also a new line of scrap pictures, embossed gold and silver papers, &c.

The firm of Belsford, Raiguel & Co., that was announced a few days ago as the probable successor of M. H. Eaton, 733 Chestnut street, will not be formed. Mr. Eaton will retain his business; Mr. Belsford will go with A. G. Elliot & Co.; he was formerly with J. G. Ditman & Co. Mr. Raiguel will go with Bulkley & Co., 237 North Front street.

Frank Miller, who has been for some years with J. G. Ditman & Co., will go to Wolff & Brother, 507 Minor street. PENN.

CHICAGO CULLINGS.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 East Madison Street,
CHICAGO, September 29, 1884.

Art circles in Chicago and patrons of art and casual buyers are equally interested in the picture display at the Exposition. It has become known that toward the close of the exhibit there is to be a general sale, and those who have money that they know of and taste that they believe they possess now wander through the rooms almost daily picking out this and that which they mean to go for. The art-rooms are well filled daily by connoisseurs, picture store agents—art professionals of all degree. There are some good pictures on display, and the aim of some people is to get them at the minimum price. Reference to the catalogue shows representations on the walls by many artists of renown in America, and of some fame in Paris, as is shown by the number of works that have been honored by the Paris Salon.

The Chicago and Northwestern Railway Company in its annual report for the twenty-fifth fiscal year ended May 31, 1884, states that the sales of lands during the year amounted to 140,076.34 acres, and 1,573 town lots, for the total consideration of \$734,756.63. The cash receipts from sales, annual collections on contracts, interest, &c., were \$706,784.57. The number of acres now under contracts of sale is 390,086.93½, and amount of land unsold remaining in all the grants is 1,456,148.52½ acres. Total number of acres unconveyed, including lands under contracts of sale, upon which partial payments have been made, and of lands unsold, is 1,846,235.46 acres. A sure evidence of the substantial prosperity of the towns of the company is afforded by the increase in the number of churches, school-houses and buildings of a public or quasi public character. The company has continued the wise policy of fostering such enterprises by the donation of lots and small tracts of land as sites for such buildings.

Last Monday Judge Moran dissolved the injunction restraining the sale of county

blanks, &c., by John Morris, particulars of which have been given in previous letters.

In an interview regarding the case, John Morris said: "The court held that it was not shown by the evidence that I had any previous knowledge of the existence of any such contract between Culver, Page, Hoyne & Co. and Brown, Pettibone & Kelly, and even with such knowledge the court knew of no law that could bind a third party to a contract between any other two parties."

Since then John Morris has made a demand upon Brown, Pettibone & Kelly for damages. He claims that by reason of the interruption of business in the sale of goods to counties in Illinois he was damaged to the extent of about \$1,200.

The stationery business continues to improve; prices are more satisfactory, and the volume of business is such as to warrant very favorable predictions for the fall trade.

Hubbard & Gray are doing a good business, especially in their latest novelty, the "Mother Hubbard Mucilage Patent Bottle and Safety Stand." This bottle contains a glass bar in its neck on which to wipe the brush, thereby preventing the gumming up of the neck and outside of bottle. The use of the stand, screwed to or hung on the side of a desk, will prevent the tipping over of the mucilage and the spoiling of valuable books, papers, &c.

Keene & De Lang report a large demand for their French inks, one order having been received last week for 840 quarts.

The Union School Furniture Company is carrying a full stock of school supplies, and reports a fair trade.

C. M. Barnes is doing a very good business in school-books. He has a very large supply of second-handed books he would like to dispose of.

The Rounds Type and Press Company, of 175 Monroe street, this morning filed its voluntary assignment to Samuel D. Ward. The debts aggregate about \$45,000, while the assets were stated to be \$35,000 by the secretary, C. D. Soule, at a creditors' meeting, held a month ago, but it is safe to say that the assets will not net nearly that much. There are no preferred creditors, and the different claims will be paid pro rata. The assignee is a gentleman of experience, and was chosen because he was acceptable to all the creditors.

The assets consist of printing materials, types, presses, an electrotype foundry, in furniture and fixtures, as well as of book accounts and bills due or maturing. There is a second smaller plant in Denver, Col., besides the one in this city. The creditors are: McKellar, Smith & Jordan, of Philadelphia, whose claims aggregate about \$22,000; J. B. Cottrell & Co., of New York, \$2,400; Holmes, Pyatt & Co., of Chicago, \$2,000; R. Hoe & Co., of New York, \$2,000, and a string of smaller claimants. The immediate causes of the failure are the hard times and stiff competition. The real cause, however, is of long standing, and is none other than the withdrawal of S. P. Rounds, who founded the firm thirty years ago, on his appointment to the office of public printer.

In regard to this, D. C. Cratty, the attorney of the bankrupt firm, said: "When S. P.

Rounds was appointed public printer in Washington he sold his interest in his old business here and disconnected himself entirely from it, as he could not attend to both things. This left the Chicago business in the hands of young men of insufficient experience, and they did not get along so well. About this failure I may add that some six weeks ago there was a creditors' meeting, and it was agreed by all present to appoint two trustees, Colonel White, of Philadelphia, and Edward Blake, of this city, being selected for the purpose. But as afterward some few creditors objected to this arrangement, it fell through." Noz.

CINCINNATI CIPHERINGS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, October 1, 1884.

While politics are absorbing all attention, much to the neglect of business, there are men who devote themselves here in Cincinnati to getting ready for the good time that is surely coming. Manufacturing stationers are filling in the little nooks of time and using up odds and ends of material in making up trifles that will sell when the good time arrives, and that serve to save morsels of time that would otherwise go to waste while the "good time" is on its way here.

The dullness is not so dull as to prevent business men from wearing cheerful smiles—nothing of that sort. Men of versatile minds can find something to do—something that will pay more or less, and that is what such men are doing now. The late summer and the September transient sales at retail stationery establishments here have been really good. Only a little more than a month remains till the November election is over, and then everybody expects a little change, at least, for the better.

I have been handed the following: print it just as it is, to show the advantage of advertising in THE STATIONER:

P. P. CALVO U.
Apartado No. 26.
Cablegrammas—Calvou.

BOGOTA. BOGOTA, 13 de Junio de 1884.
MUY SEÑOR MIO—Suplico á usted se sirva remitirme á vuelta de correo el catálogo de sus manufacturas con los datos de los mayores descuentos que usted concede al por mayor dirigidos á

Su seguro servidor, PEDRO PABLO CALVO.

The above was addressed to "W. B. Carpenter & Co., Cincinnati, Ohio, U. S. of America."

The recipients attribute it all to advertising in THE STATIONER. How otherwise could they become known in far-off Bogota? Of course, W. B. Carpenter & Co. sent the writer their catalogue of prices and of discounts to dealers, &c.

Visitors are coming around. Among the recent callers here are the following-named from New York: Mr. Gibbs, with Willy Wallach; E. E. Bliss, with H. L. Judd & Co., N. Frank, with Charles Zinn & Co.; W. T. Birdsall, with Henry Lindenmeyr, New York; Mr. Bartlett, with Muller Brothers & Co.; J. G. Stafford, with S. S. Stafford; Mr. Hal-

(Continued on page 442.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

(Continued from page 440.)

lenbeck, of J. Q. Preble & Co.; Theodore Olesheimer, for Theodore Olesheimer; Charles Plummer, of Evans, Plummer & Co.; Henry Birrell, with Ivison, Blakeman, Taylor & Co.; Eugene Dietzgen, with Keuffel & Esser; John B. Gunn, with Eberhard Faber; Mr. Dinsmore, of Carter, Dinsmore & Co. From Philadelphia—Charles W. R. Smith, representing the Hampshire Paper Company; B. A. Stone, with Langfield, Turner & Andrews; E. A. Bush, of Continental Manufacturing Company. From Holyoke, Mass.—W. A. Hall, for the Worthy Paper Company; George Tyler, for Holyoke Envelope Company. From elsewhere—Geo. A. Clark, of Reilly & Mackin, Newark, N. J.; F. K. McLoughlin, of Springfield (Mass.) Printing Company; Mr. Closson, of Plimpton Manufacturing Company, Hartford, Conn.; J. B. Sheffield, of J. B. Sheffield & Son, Saugerties, N. Y.; G. W. Dickerson, of G. W. Dickerson & Co., Essex, Conn.

There isn't much in the way of personals to be said about Cincinnatians. William Skinner is driving away as briskly as any of his confreres in trade, considering the times. George Stevens is doing quite a trade in fancy stationery, which is all but surprising in the present state of affairs. Ed. Bradley, of C. F. Bradley & Co., mourns because the days are growing short, which will soon prevent his baby from meeting him at the end of the bridge. John Becler, late with George Stevens & Co., has a position in the office of the Cincinnati Collector of Customs. Robert Clarke & Co. keep their show-windows all aglow with pictures, paintings, brilliantly bound books, fancy stationery, &c. They have a fashion of showing a fine oil painting in their windows now and then, and it is a sort of recommendation of a work of art for it to get a place there. Wilstock, Baldwin & Co. still have work in supplying the county with blank-books to replace those lost or damaged by the burning of the court-house.

PRINCE WILLIAM.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, SEPT. 30, 1884.

Continuing my tour of inspection through the Institute Fair, I find in the eastern gallery a prominent exhibit of school furniture and office supplies, which is made by Carroll W. Clark, one of Boston's largest jobbers. Such goods as are needed for the school-room, for office use, for library or for home purposes, are most tastefully displayed by the exhibitor. Within its carpeted enclosure visitors long to tarry; some inspected the merits of revolving book-cases, some trying the quality of Clark's new patent blackboards, and others examining the finish and style of the collection of school desks. Of patent book-rests quite a number are shown, but one in particular seems to attract the most attention because of its finish and its mechanical construction. This ingenious device is called "Hayner Combined Book and Dictionary Holder." Though some-

what similar to the general run of book-rests, it differs from them in many points. Instead of holding one book at a time, it is arranged so that two large books can lie open upon the stand. For those whose reading prompts them to make frequent reference to a dictionary, for a student when translating, or for professional men needing books of reference, this new book-rest is of special value. The leaves upon which the books rest can be adjusted to any angle desired, while upon the shelf or base of the holder can be placed other books, or even a lamp if wanted. The holder rests upon a tripod or stand, and is easily rolled from place to place. Its height is also readily adjusted to suit. For a revolving book-rest this takes the lead. It is really two in one. Its ornamental appearance is fully equal to its usefulness, making a unique article of library or home furnishing.

From the eastern gallery I stroll along to the front hall, passing many beautiful displays of various descriptions, until a gathered crowd attracts my attention. The object of this interested assembly I find to be the Remington standard type writer, which is dexterously operated by a young lady attendant. Sample sheets of type writing, done while waiting, are handed to eager takers, who, as they move along, marvel much at the beautiful results of the wonderful little machine. By the use of the Remington type writer good business men need not expose bad penmanship.

Crossing the hall I find a novelty which strikes me as being of special interest to the trade. It is a binder. Not a big cumbersome binder with heavy board covers and interlocking back attachment, but a simple device for every-day use. Such as every business man would find handy in the counting-room for binding loose paper together. Such as literary people have a pressing need for to bind manuscript. Just such a device as every family has frequent use for. This is what the "Ready" binder is. In explanation of this little binder I would say that it consists of two plated stout wires, twisted about each other in the middle, whose ends are so bent as to form clamps which close tightly together. Between these clamps papers to be bound are placed, small rings sliding along the wires compress the clamps, holding the paper securely in place. By sliding the rings to the twisted part of the wires the clamps are opened when more papers can be added, or a portion may be removed without displacing other papers. This little binder is always ready for use. It will hold one sheet or hundreds. It does not mutilate the paper, nor is it expensive; in fact, it is very cheap. In size the "Ready" binder ranges from three inches to a foot and a half in length. This binder has heretofore been presented only to the local trade to whom large quantities have been sold, but the manufacturers, R. E. Bean & Co., Franklin, N. H., are now prepared to extend their business and so present an illustration of the "Ready" binder with its claims to the attention of the trade through the business columns of this issue of THE AMERICAN STATIONER. The binder will sell if only shown to customers. Very few visitors pass the exhibit

without carrying a "Ready" binder with them. It is just what is wanted.

Near by stands a show-case containing samples of "Coughlin's Novelties." The display is made by the manufacturers, the Coughlin Elastic Blotter Company, of Lowell, Mass. The elastic blotters for office use, the black-board erasers for schools and the pencil sharpeners and holders, all patented and made by this company, are staple articles with the trade, and too well known to need extended comment. The goods exhibited are very nicely finished, and are attractively arranged so that the attention of passers-by is immediately called to the display.

Alley & Keyser, of this city, have a show-case containing beautiful samples of holiday souvenirs in the card line. Every card displayed is hand-painted, and some of them are most artistically done. In the collection are Easter novelties, Christmas souvenirs, birthday remembrances, and menu cards. These goods are in satin, plush, wood and gelatinoid, and many new striking designs are shown. The goods are very rich in effect, and their bright colors lend a pleasing charm to the surrounding exhibits.

A little farther on looms up a tall, richly carved, plate glass show-case, which bears the firm-name of John A. Lowel & Co. This case displays a collection of menu cards and calendars, some hundred different designs being shown. No color work here! Nothing but finely executed steel-plate works is displayed, such as the house produces the year round.

In book-binding, J. G. Roberts & Co., of Boston, display samples of work which is most creditable to this house. The different processes of the art are illustrated by samples of work showing the many manipulations to which a folio is subjected before ready for the dealers' counters. Some extra large-sized albums, elegantly bound, are also displayed. J. G. Roberts & Co. make a specialty of albums, but manufacture only albums to order for colleges, societies, clubs or organizations wanting some special size or design.

King & Merrill, I notice, are also represented by a display of "King's Nonpareil Pens," and "King's Nonpareil Ink."

To see so many exhibits of stationers' goods and novelties at the Institute Fair is very gratifying to such members of the trade as have had occasion to visit the exhibition, from some of whom I have heard encouraging comments relative to the extent of the trade and its kindred industries.

Among those who visited the city last week, and who took advantage of the accommodation offered at the Printers and Stationers' Exchange, was William A. Carrie, representing the house of J. C. Hall & Co., manufacturing stationers, of Providence, R. I. Sisson's magic binder and patent triplex order-books for salesmen and telegraph companies are among the specialties of this house, which Mr. Carrie is handling with the city trade, and for which he reports ready sales. A. L. D.

Labor to keep alive in your breast that little spark of celestial fire called conscience.

Waggener's Improved Trial Balance Books.

Waggener's Improved Trial Balance Books.

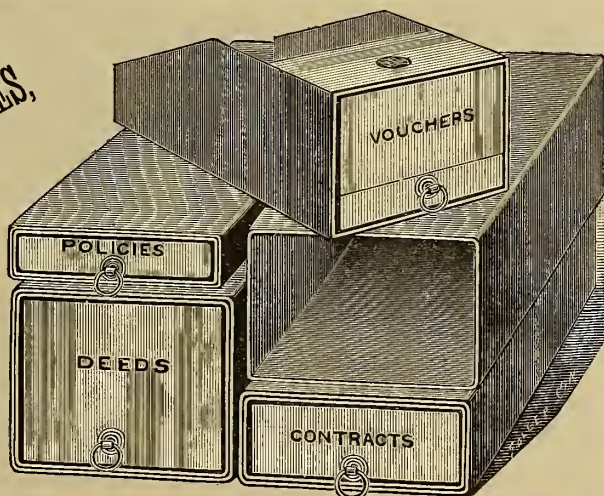
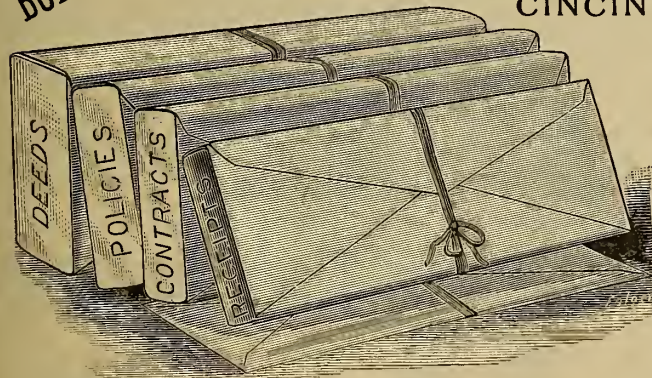
W. M. CHRISTY'S SONS, Philadelphia,

— PUBLISHERS OF THE —

Waggener's Improved Trial Balance Books.

LIBERAL DISCOUNT TO THE TRADE.

For sale in New York City by BAKER, PRATT & Co.; CORLIES, MACY & Co.; CHARLES H. CLAYTON & Co.; FRANCIS & LOUTREL and JOHN HULIN.

DOCUMENT BOXES,
DOCUMENT ENVELOPES,
NEWSPAPER FILES,
PIGEON-HOLE BOXES,
LETTER FILES,
BOARD CLIPS, &c.THE GLOBE FILES CO.,
CINCINNATI, OHIO.NEW YORK BRANCH,
28 Bond Street.CANADIAN AGENCY,
31 & 33 King Street, West,
TORONTO.Pacific Coast Agency,
204 SANSOME STREET,
San Francisco, Cal.

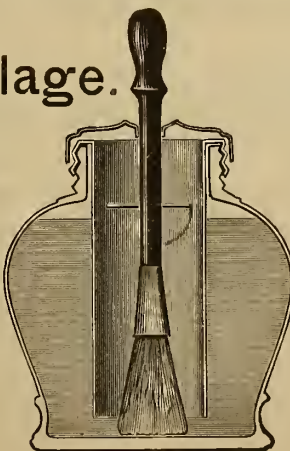
SEND FOR NEW ILLUSTRATED TRADE CATALOGUE.

SANFORD'S
Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO

HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts. to \$30 per thousand.
Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.

MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COM-
PANIONS, PENCIL CASES, &c.

THE R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type,291 Main St., Cor. Worthington.
Springfield, - - Mass.
Oldest Rubber Stamp Manufy in
New England & Largest in the U. S.MILLER BROS. Trade Mark on Steel Pens,
Ink Erasers and Pocket
Cutlery guarantees quality.
Largest makers of Fine Crucible Steel Goods in the country.
STEEL PENS with style and action suited to every hand.
Full assortment of Pens mailed on receipt of 25 cents.Acme Pen. \$2.00 per gross.
60c. per quarter gross.
Sold by all dealers. Price Lists furnished on application.

The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal
cities. Trade List furnished on application.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PATENTS.

No. 302,918. Attachment for Ticket Printing, Numbering, or Counting Machines.—Stephen D. Layman, Boston, Mass.

A ticket-reversing attachment for printing, numbering or counting machines, consisting of a flattened curved tube provided with a slot in its side, the metal at the edge of the slot being curved or bent inwardly to produce friction on the tickets.

No. 302,933. Bill-File.—Peter W. Peckham and Samuel D. Cooper, New York, N. Y.; said Cooper assignor to said Peckham.

No. 302,942. Paper-Floor Block.—William E. Rockwood, Indianapolis, Ind.

Consists of layers of paper or similar material having the edges turned upward and solidly cemented and compressed into blocks, and further united by dowels which pass transversely through two or more of the outside layers, or entirely through said block. The blocks may also be connected by the dowelpins, if desired. The dowels also provide means for nailing the blocks to the foundation supports.

No. 302,943. Paper Floor.—William E. Rockwood, Indianapolis, Ind.

Consists of layers of paper or similar material laid side by side, with the edges upward, and solidly cemented and compressed into blocks, and further united by transverse rods secured by nuts.

No. 302,953. Combined Inking-Pad and Register.—R. Manson Smith, Baltimore, Md.

The combination of a vertically-moving inking-pad, yielding mechanism to sustain the pad in an elevated position, registering device, and means to connect the pad with the register, whereby in the depression of the pad the register is put in operation.

No. 302,989. Device for Stringing and Filing Papers.—Wm. E. Elam, Americus, Ga.

A device for stringing and filing papers, consisting of a frame provided with a slotted base and an extended arm, to which is connected a latch, and a wire for stringing the papers detachably connected to the frame.

No. 302,996. Side-Stick for Printers' Galleys.—John F. Funk, Springfield, Ohio.

No. 303,007. Combined Calendar, Paper-Weight, &c.—William Alfred Haywood, Savannah, Ga.

The combination, with a cup having the numerals of the days of the month produced on the top edge of a tubular section within the cup, and having the names of the days of the week on its top edge, and of a cup held within the tubular part, and having the names of the months on its upper edge or rim, and of means for locking the two cups and the tubular part together in the desired position.

DESIGNS.

No. 15,237. Font of Type.—John Graham, Chicago, Ill., assignor to Marder, Luse & Co., same place. Term of patent, 3½ years.

No. 15,238 to 15,242, inclusive. Wall-Paper.—Paul Groeber, New York, N. Y. Term of patents, 3½ years.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

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Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
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ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389 and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

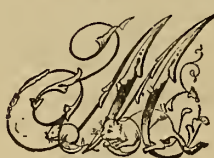


Established in
1854.

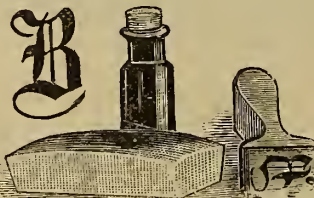
STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long: 1¼ and 1¾ inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
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GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

LOOK BELOW AND SEE OUR PRICES.

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each Initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent. accompanies order.
{ No. 2, per case, 3; per gross, 9; 10 gross, 75 }

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

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NATIONAL PUBLISHING CO.

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We claim the following advantages for the "National Contrasted Editions":

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BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

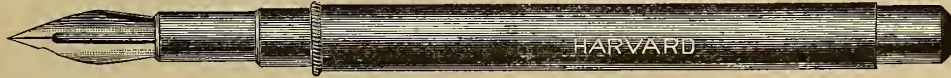
Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

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☞ Orders for Sample Lots receive Prompt Attention at Lowest Prices.



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. ☞ Send for Price List.

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NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

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NEW LINE OF FINE ART GIFT CARDS.

☞ CHRISTMAS AND NEW YEAR CARDS NOW READY. ☞

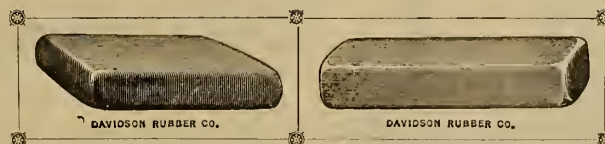
☞ These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

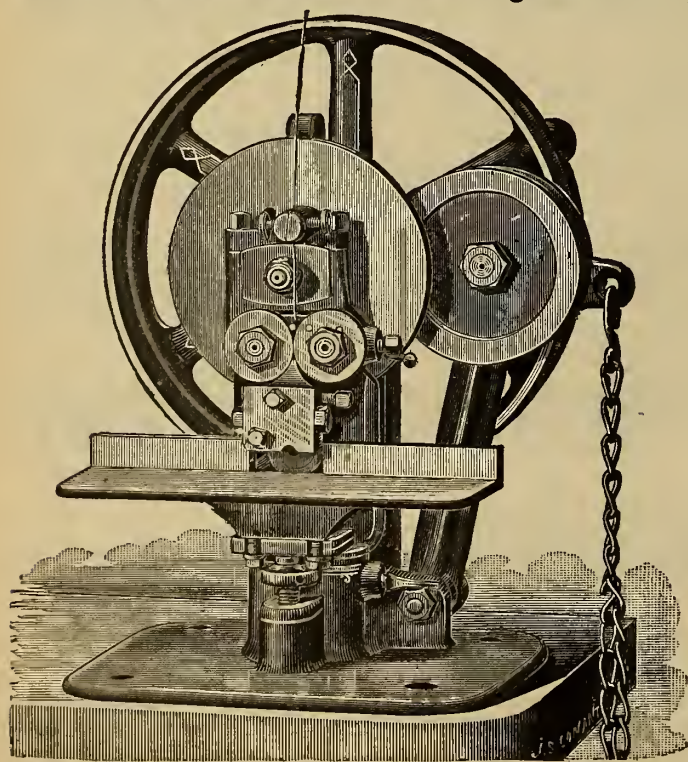
Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. ☞ Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

L. PRANG & Co.

Our Samples are now ready, and include many new Artistic Painting Copies, Floral Studies, Landscapes by Murphy and others, New Marriage Certificates and Scripture Cards. Send for our Illustrated Catalogue of Xmas and New Year Novelties and Cards.

Book Binders' Wire Stitching Machine,



Of Largest Capacity and range. All Machines have Power and Hand Combine Special Steel Wire for their use. Wire per thousand books costs but one-third that used by any other Stitcher.

No. 1 Size stitches from 1-16 to 9-16 inch thick, 90 to 100 stitches per minute.
No. 2 " " 1-4 " 1 " 80 " 90

MORE THAN 100 IN USE.

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Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

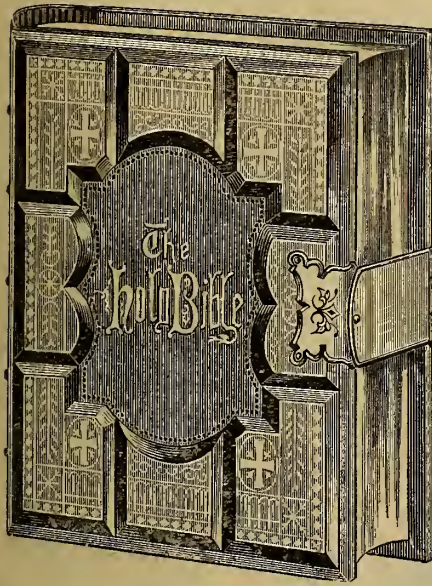
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Formerly with THE AMERICAN BANK NOTE CO.

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BLANK BOOK PAGING,
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New Illustrated Catalogue mailed on application.

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\$1.00
AND UPWARD,
ACCORDING TO
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Made of the best materials throughout, and the only Pen in the world with the flexible air tube, which agitates the ink and insures Perfect action.

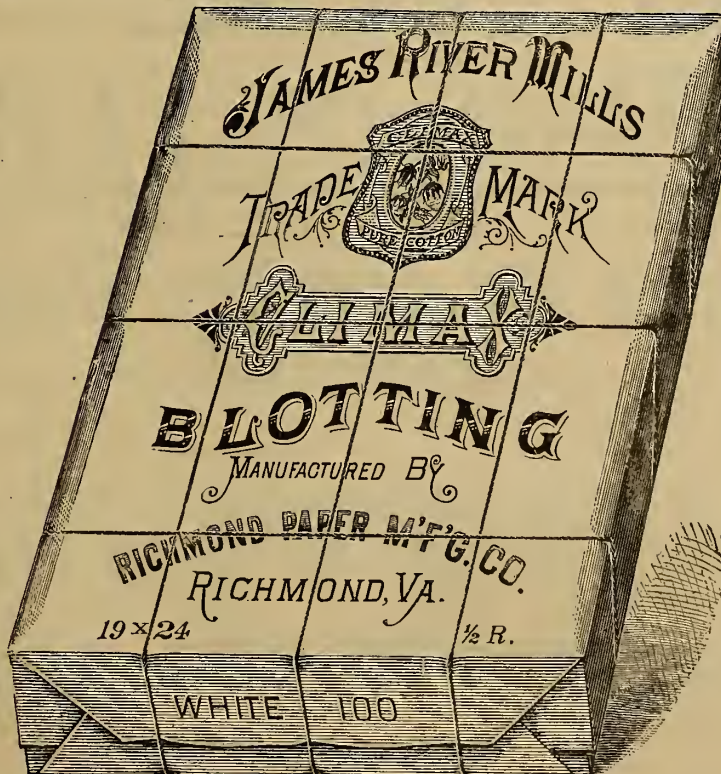
SEND FOR PRICE LIST AND CIRCULARS.

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CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
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Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —

In 60, 80, 100, 120 and 140 lbs. always on hand.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
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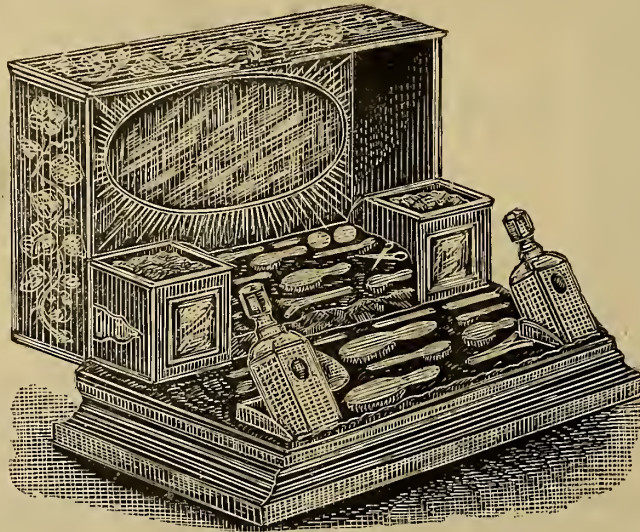
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ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

BEFORE YOU BUY

PADS AND TABLETS

— EXAMINE THE —

FAVORITE BLOTTER TABLETS.

EVERY { 10 CENTS EACH. } SIZE.

"YE KNICKERBOCKER" BLOTTER TABLET.

Three Sizes—50 or 80 Sheets—Good Paper—Cheap!!!

THE AMERICAN BLOTTER TABLET.

All Sizes—Finest Qualities of Paper—Elegant Lithographed Cover. BEST IN THE MARKET.

THE PERFECT PENCIL TABLET.

Very popular among Students. These goods manufactured ONLY by the

ACME STATIONERY AND PAPER CO.,

146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

The *Houston Post*, Houston, Tex., has been attached.

McNish & Co., printers, Pittsburg, Pa., have sold out.

M. Callisher, stationer, &c., Eureka, Nev., has been burned out.

A. L. Farrand, printer, Philadelphia, Pa., has sold out at auction.

Orville Espy, publisher of the *Mirror*, Seattle, W. T., has suspended.

The *Herald Publishing Company*, Seattle, W. T., has suspended publication.

P. B. Pettijohn, publisher of the *Asotin Spirit*, Asotin, W. T., has sold out.

C. A. Brewster, bookseller, &c., Chesterfield, Ohio, has sold out to John Penrose.

C. Vail, bookseller and stationer, Humboldt, Kan., has sold out to Peter Hillinghausen.

A judgment for \$2,542 has been entered against the *Graphic Company*, New York city.

A. W. Morris, publisher of the *Journal*, Defiance, Ohio, has been succeeded by Morris & Good.

The fixtures belonging to George T. Smith, bookbinder, Newark, N. J., have been sold at auction.

Lee & Phelps, newsdealers, &c., North Adams, Mass., have dissolved partnership. A. A. Lee continues the business.

Keubler & Wolf, publishers, Mansfield, Ohio, have dissolved partnership. D. L. Keubler succeeds to the business.

William F. Fell, only partner of William F. Fell & Co., printers, Philadelphia, Pa., has assigned to William McLean.

J. W. Grier, printer and publisher, Thornbury, Ont., is closing out his business at that place and removing to Clarksburg.

The Atlantic Publishing Company (not incorporated), Toronto, Ont., has been dissolved. R. E. Meagher retires, and the business is continued by the remaining partners. The style is unchanged.

Robert H. Ingersoll has a fine line of novelties at his new place of business, No. 45 Fulton street. He is offering in addition to his specialties in hand stamps and printing outfits a variety of toy-printing blocks for use in schools and other places. These blocks by the use of white ink give clear impressions on the blackboard, and hence are excellent for object teaching. One of Mr. Ingersoll's new toys is called the Universal Type Writer, which consists of a series of rubber-faced type showing characters, letters and figures, arranged on two nickel-plated steel rods, the whole arrangement being inclosed in a neat case. The characters, letters, &c., may be used in various ways forming an endless variety of amusement and instruction.

Henry Levy & Son have a fine line of artificial flowers, including rhododendrons, water-lilies, moss roses, calla lilies, tea roses, begonias, &c. These come in rustic pots filled with real moss, chemically prepared, enabling it to be kept any length of time in any climate; they also come in rustic baskets for hanging on chandeliers or in the window. The firm has also a complete line of French artificial flowers in decorated papier-maché and hammered brass pots. The baskets are filled with trailing plants and wild-ivy, and the flowers are remarkable for their close imitation to nature.

S. S. Stafford is doing a brisk business notwithstanding the dull season. He is 'way behind his orders, and the demand for his inks is so great that he finds it impossible to fill them with the promptness often desired.

The duplicating of so many orders, from samples for the family Bibles, published by the National Publishing Company, Philadelphia, seems to be good evidence of the popularity of its editions.

W. H. Hasbrouck is having a good sale for his fine leather and plush-covered blotter tablets. Dealers who have not received samples should send for them at once.

Claridge, Allen & McBride, publishers of the *Texas Stockmen*, San Antonio, Texas, have dissolved partnership, the firm is now Claridge & Co.

J. W. Carter, of the firm of Carter, Dinsmore & Co., returned from Europe on Friday last by the steamer *Adriatic*.

J. W. Kendall, publisher the *Canton Carrier*, Canton, Kan., has sold out to Biddellcome & Lee.

C. C. Gaw, publisher, Grant City, Mo., has sold out.

M. Kauffman, stationer, &c., San Francisco, Cal., has been attached.

H. L. Street, bookseller and stationer, Sonora, Cal., died last week.

Harry Swift, publisher, Chapman, Kan., has been succeeded by Swift & Curtis.

Atwood & Sherburne, stationers, &c., Boston, Mass., have become insolvent.

W. E. Ward, publisher of the *Plumas National*, Quincy, Cal., has sold out.

John G. Overshiner, publisher, Daggett, Cal., has closed out and removed to Calico.

Currier & Brown, printers, Malden, Mass., have dissolved partnership. G. A. Brown continues the business.

Billings & Pierson, successors to Billings, Harbourne & Pierson, booksellers and stationers, San Francisco, Cal., have assigned.

J. G. Wirsching & Co., newsdealers, stationers, &c., Fort Collins, Col., have dissolved partnership. J. G. Wirsching succeeds to the business.

N. Gesell & Co., manufacturers of shades, &c., Newark, N. J., have dissolved partnership and a new firm has been formed under the same style.

The Easthampton Paper Company, Easthampton, Mass., has failed and called a meeting of creditors. It was incorporated in April, 1883, with a capital of \$30,000.

George W. Weaver, the publisher of the *Ilion (N. Y.) Citizen*, on the 26th inst. printed the first newspaper in the world, the type of which was entirely composed by a type-setting machine. The entire edition of 5,000 copies was printed by the aid of an electric motor, the same which, on March 14, printed Mr. Weaver's *Journal*, the first in the known world to accomplish the feat. Hundreds of visitors went to see the operation.

A destructive fire occurred at Natrona, Pa., twenty miles from Philadelphia, on the Western Pennsylvania Railroad, on September 30, by which the Pennsylvania Salt Manufacturing Company's acid manufactory at that place was damaged to the extent of \$100,000. The fire started at midnight, in the vitriol department, and the building, 230 feet long, 85 feet wide and 55 feet high, together with valuable machinery, was entirely destroyed. The building burned was fully insured, but in what companies and for what amounts the manager is

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
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BLOTTER
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REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

unable to say, as the insurance was all placed by the Philadelphia office.

C. Littlejohn & Co., paper-stock dealers, Boston, Mass., have failed.

O. H. A. Chamberlin, printer, Dunbarton, N. H., has moved to Pittsfield.

Ford & Gray, stationers, &c., Ione, Cal., have dissolved partnership. H. D. Ford continues the business.

William B. Guild, publisher, Newark, N. J., is to be succeeded by the Newark *Daily Journal* (incorporated).

The Stevens Lithographing and Engraving Company, St. Louis, Mo., has been incorporated with a capital stock of \$20,000.

A judgment of \$468 has been found against J. A. Scheleunes, manufacturer of morocco cases, Philadelphia, Pa., and execution has been issued.

The fall announcement number of the *American Bookseller* has been issued. Its record of new books, while unavoidably somewhat incomplete, is very large and contains few omissions.

The *Phrenological Journal and Science of Health* for October continues the series of articles begun in the August number on the subject of candidates for the presidency, with crisp and realizing sketches of Benjamin F. Butler and John P. St. John. Besides, there is a long list of other interesting reading matter together with the usual departments of health, agriculture, scientific notes, answers to correspondents, &c.

Attention is called to the advertisement on another page of the New York Stationery and Envelope Company, which manufactures and exports fine stationery and commercial envelopes, mourning papers, rubber stamps, &c. The company also carries in stock a full line of Marcus Ward & Co.'s royal Irish linen papers, which are made up in envelopes and letter papers of various sizes, or in any size to order. In addition to its line of stationery it carries an extensive line of Christmas and birthday cards, consisting of satin art-prints as well as cheaper productions of the lithographic art, imported and domestic. The firm is composed of gentlemen who have push and enterprise. Its motto is first-class goods at bottom prices.

F. H. Loss, Jr., 46 Murray street, is receiving weekly from Europe, direct from the factories, rich novelties for the holiday season. These include repoussé brassware, umbrella racks, pen and jewel trays, crumb brush and trays, ash receivers, papier-maché tea-trays, glove and handkerchief cases, crumb sets, artistic carved goods, glove, jewel and handkerchief cases, with and without music; ink-stands, book-racks, card-racks and many other novelties not to be found elsewhere. Prices are reasonable.

A receiver has been appointed for the Wilcox & O'Donnell Company, printer, New York City, and a judgment of \$167 has been recorded against the company.

Charles Sutphin, dealer in paper bags, &c., Chattanooga, Tenn., has sold out.

J. G. Wood, newsdealer, &c., Bolivar, N. Y., has sold out.

C. A. Lippman, manufacturer of children's carriages, Buffalo, N. Y., has been burned out.

James D. Whitmore & Co. have just placed upon the market an invention of great merit, and an article which is expected to have a very large sale at all seasons of the year. It is called the "Monogram Tablet," and is made in the form of a pad, with a cardboard top hinged and with an attachment of blotting-paper and black lines. The whole is mounted on gold-beveled cardboard, and is made in all of the various sizes of paper used for correspondence and commercial purposes, and also in all of the various qualities of paper which this house carries. It is claimed to be, without exception, the most elegant form of paper pad made. Although it has only been shown in some of the larger cities, the sales have been so great that a new department has been established in the house, with all of the necessary machinery for the rapid production of such goods, and a large force is kept busy day and night in their manufacture. This tablet is covered by letters patent, which have just been granted, and the claims of the patentee were allowed, it is stated, without question or argument. J. D. Whitmore & Co. give notice that, as all their claims are fully covered by patents, they will spare no expense in the protection of their rights in the premises, and all infringements will be prosecuted at once and to the full extent of the law. Members of the trade visiting the city are invited to call and



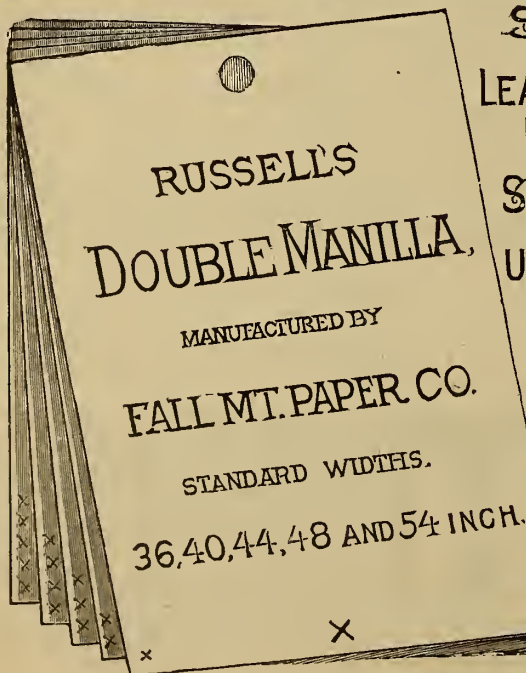
THE BEST BLOTTING

—AND—

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets and Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

inspect this line, of which there are about thirty different styles, or samples will be sent on application to the manufacturers.

W. G. Johnson & Co., Pittsburg, forward their catalogue of counting-house conveniences. It represents a number of first-class specialties.

M. H. Eaton, Philadelphia, gives notice that he has not consummated the sale of his paper business and he will therefore continue it at his old location.

The October issue of "Our Little Ones" (Russell Publishing Company, Boston), has come to hand. It is full of juvenile entertainment and will be welcomed by its youthful readers.

The Esterbrook Steel Pen Company has brought out a new candidate for public favor, which may be deemed a writing-master's pen. Elasticity and fineness are characteristics of this pen, and it has been christened A 1.

Baker & Hayes, 125 North Fourth street, Philadelphia, have published a number of new advertising specialties of a taking character. The samples shown are felicitous in design and attractively presented. The trade ought to find a good sale for these novelties.

In another column appears the advertisement of Charles J. Cohen, Philadelphia, the well-known importer, whose visit to Europe this spring gives every assurance to the trade that the stock offered has been well selected, and that the lowest current prices have been secured. The extensive show-rooms are reported to be in admirable order, and the whole establishment is bristling with active trade.

The first annual convention of the Newsdealers of the United States was held on September 30 in Clarendon Hall, this city. Nineteen States were represented, and the number of delegates present was ninety. Forty were from this city. The meeting was called to order at 11 A. M. by W. H. Kuykendall, president of the Brooklyn Newsdealers' Union. C. W. Zeiber, of Philadelphia, was made chairman, and George F. Robertson, of New York, John King, of Philadelphia, and William Hanrahan, of Providence, secretaries. The session was private, and was principally devoted to discussing the organization of a Newsdealers' National Union.

J. B. Colt & Co. offer their popular line of magic lanterns this season in a greatly improved form, and they are said to have the best line of goods of the kind to be found in this country or abroad. Mr. Colt has, after considerable study, made a magic lantern, which seems to be perfect. The firm's prices, moreover, are low.

One of the cheapest linen markers offered to the trade is the "Universal Pocket Linen Marker," of Robert H. Ingersoll. It is used for both monograms and initials. The marker comes in a handsome slide-cover box, with a bottle of the best linen-marking ink. The price is so low that it can be retailed very cheaply.

The Anniston News and Stationery Company, Anniston, Ala., under the management of Frank Coker, receives by every mail the freshest daily newspapers and magazines in the country, and has them delivered by proficient and expert newsboys in Anniston and other towns.

T. N. Hibben, bookseller and stationer, Victoria, B. C., has taken C. W. Kammerer and W. H. Bone into partnership, and the firm will continue the business under the style of T. N. Hibben & Co.

The liabilities of Atwood & Sherburne, stationers and printers, Boston, Mass., who failed last week, are about \$3,000; nominal assets, \$6,000.

Cook & Shadinger, booksellers and stationers, Bourbon, Ind., have dissolved partnership. John C. Shadinger continues the business.

The Woodruff Publishing Company, publisher of the *Herald*, New Britain, Conn., has been succeeded by Woodruff & Brandegee.

Soule & Bugbee, publishers of law-books, Boston, Mass., have dissolved partnership. Charles C. Soule continues the business.

Shelton & Co., stationers, &c., Olympia, W. T., have been attached for \$4,000 and their store has been closed.

A stationery and bookstore has recently been started at Anniston, Ala., by Kinsey & Stanley.

Among the tradesmen in town during the past week was E. C. Palmer, of New Orleans, La.

H. R. Northrop, newsdealer, &c., Bethel, Conn., has sold out.

An assignment has been made by H. S. Perkins, dealer in pictures and frames, Cleveland, Ohio.

Bradley & Co., publishers, of Philadelphia, have been involved through Bradley, Garretson & Co., and are asking an extension. They claimed a capital of about \$50,000.

General W. A. Thorp, a prominent bookseller of Detroit, Mich., was found lying in his store, on Woodward avenue, on the morning of October 1, with a bullet-hole in his head. He was conscious, but could not speak, and will probably not recover.

At Philadelphia, Pa., September 30, a fire broke out in the paper warehouse of R. H. Forestall & Co., Fifth and Minor streets. The flames were confined to the lower part of the house, which was flooded with water. The loss from fire and water will reach \$300, which is believed to be covered by insurance.

William Garretson, doing business as Bradley, Garretson & Co., book publishers at Philadelphia, has become financially embarrassed, and has been endeavoring to get an extension from his creditors. His liabilities are reported at \$185,000, and the actual assets it is said will not exceed \$55,000. He has been in business many years, and has fourteen branches, in Chicago, San Francisco, Columbus, Ohio; Nashville, Brantford, Ont., and other cities.

THE DEMAND

— FOR —

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FOR 1884

Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

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Sent, post-paid, on receipt of TWO DOLLARS.

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126 & 128 Duane Street, cor. Church,
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Send for Samples and Prices.

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OFFICE PEN.
PATENTED JULY 31, 1883.**

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ALSO FOR SALE BY
HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

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RICE & CO.

(CORPORATION.)

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

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A Superior Marking Ink.

The following recipe affords a marking ink which flows freely from the pen without running or blotting, becomes perfectly black upon application of a moderate heat, and will not destroy the texture of the finest cambric: Nitrate of silver, 1 ounce; carbonate of silver, crystallized, $\frac{1}{2}$ ounce; tartaric acid, $2\frac{1}{2}$ ounces; strong liquid ammonia, $\frac{1}{8}$ ounce; archil, 1-16 ounce; white sugar, 4 ounces; powdered gum-arabic, 12 ounces; distilled water, $\frac{1}{4}$ ounce. Dissolve the nitrate of silver and carbonate of soda separately in distilled water; mix the solutions; collect and wash the precipitate on a filter; introduce the precipitate, still moist, into a Wedgewood mortar, and add to it the tartaric acid, rubbing them together until effervescence has ceased; add liquor ammonia in sufficient quantity to dissolve the nitrate of silver; then mix in the archil, white sugar and powdered gum-arabic, and add as much distilled water, if required, as will make five measured ounces of the mixture.—*Exchange.*

The best way to clean mirrors, the glass of

ESTABLISHED 1830.

J. H. BUFFORD'S SONS,

Importers and Manufacturing Publishers of

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SATIN ART PRINTS AND NOVELTIES.

SAMPLES FOR THE WHOLESALE TRADE READY IN JULY.

BIRTHDAY, REWARD * ADVERTISING * CARDS.

— AND —

PLAIN AND EMBOSSED SHAPED GOODS; Advertising Fans, Fan Handles, 8, 11 and 12-inch, Plain and Stained; Chromos, Fold Cards, Fringed Cards, Orders of Dance, Menus, Tassels, Fringes, Marriage Certificates, Crayons, Agricultural and School Diplomas, &c., &c.

Nos. 293 & 295 BROADWAY, NEW YORK.

CHICAGO: 156 & 158 MONROE STREET.

BOSTON: 39 FEDERAL STREET

WORKS AT HARRISON SQUARE, MASS.

HAVE YOU SEEN WHITING PAPER COMPANY'S "STANDARD" CORRESPONDENCE PAPERS AND ENVELOPES? THESE GOODS ARE SURE TO SUSTAIN THE COMPANY'S REPUTATION FOR MAKING THE BEST PAPER.

pictures, &c., is to take a soft sponge, wash it well in clean water, and squeeze it as dry as possible; dip it in some spirits of wine, and rub over the glass, then have some powder blue tied up in a rag, dust it over your glass, and rub it lightly and quickly with a soft cloth; afterward finish with a silk handkerchief.

Compliments cost nothing, yet many pay dear for them.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. I cannot err and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

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Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.

JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, OCTOBER 2, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum, 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

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Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

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G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
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I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
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Da Costa & Co.....	Barbadoes, W. I.
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John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE results of a meeting of the writing-paper makers at Springfield, yesterday, are given elsewhere. It will be noted that the manufacturers have made a definite advance in the prices of their goods, an action warranted by the limitation of the supplies of rags under the Treasury Department order forbidding their importation.

It has sometimes been stated in connection with paper exports to countries south of us, that in some of them the tariff is so high as to protect their paper industry. This may be true in the case of Mexico where paper has been made since 1829 and where a dozen paper mills turn out in all 25,000 pounds per diem; but this does not prevent Mexico from importing 70 per cent. of the paper which she consumes, the remaining 30 per cent. made at home, being confined to common printing paper. In Venezuela, whither we export annually about \$24,000 worth of paper and stationery, and no more, only one paper mill has recently been built, and that has so far been a failure. The consumption of paper there is large and the tariff is low, common unsized news entering duty free, as also ink. All other papers, except cigarette paper, pay only 2½ cents per pound; paper-hangings pay 7½ cents per pound; cigarette paper, 1 cent per pound. Stationery, except envelopes, pays 12½ cents per pound; envelopes pay a high duty, viz.: \$2 per pound; playing-cards are charged 50 cents; paper collars 12½ cents. There is certainly no reason why we should not enlarge our exports of paper and stationery to Venezuela, whose population exceeds 2,000,000 souls, and is one of the most cultured in South America. It is a country between which and New York several American and British steamship lines keep up weekly communication, and where American commerce has taken a firmer foothold than in most Spanish-American countries.

THE question has been asked: How are we to secure a change in the attitude of trade? The inquiry leads directly to another, which, if answered, points the way to the change desired. How shall we secure a return to confidence? It is plain that there is great want of confidence. No one imagines that large quantities of goods cannot be disposed of if people are only willing to take the chances of getting paid for them, but the hazard is too great to trust far or long, and people who would pay if they had the money do not care to incur liabilities which they may not be able to meet. If the system of paying cash for goods was more generally enforced, we should have a safer basis on which to

do business. It is claimed by some that an easy, expansive credit system is advantageous, but we have not yet been able to demonstrate practically that this is true. If people find that they can secure credit easily, they are likely to trade upon it unduly, and, going beyond the limit of capacity to pay, they bring on the crisis of distrust and failure. The custom of giving credit to almost everybody and for an indefinite time has prevailed in country places. Farmers, as a rule, keep running accounts at country stores, and sometimes such accounts go for years without balancing up. If the farmer is the independent citizen which he is said to be, he can afford to pay for what he buys. The drag on trade is the slowness of collections, as a rule. If the consumer pays his bills, the merchant can pay the man from whom he buys. The improvement sought must originate with the people. We believe in cash sales or short-time credits. It seems to be desirable to urge them. What do merchants say?

Roundabouts.

BY THE TRADE LOUNGER.

Quiet has been the distinguishing feature of the week. Why? Because it was near the end of the month! Why? Bless you, I don't know; never did know. Suppose it is because people work so hard in the beginning that they want to take a rest before going in for more labor. There are, to be sure, suggestions why business should fall off every thirty days and then make a fresh start, but logically, it is difficult to resolve why it should. Never mind! I shall not bother about it. I work hard all the time. When I don't work, I think—and think that thinking is about as hard work as a man can put himself to.

People in the trade seem to be jolly enough. Haven't heard a "croak" this week, and yet they say that trade is dull. It always will be as long as a man is not working overtime, going without his meals and sleeping in a street car.

That excellent paper maker and our good friend, the president of the Board of Trade, has got his watch back, I am told. Must have taken some skillful negotiation to get it out of the hands of the pickpockets. I wonder if my watch could be turned up. I mourn its loss and have done so for several years.

A few bits of trade ideas have been picked up during the week. Here are a few of them: Fancy leather comes now stamped in imitation of carved ivory. It is made up in card-cases, porte-monnaies, &c.

A favorite style of menu and guest cards, orders-of-dancing, &c., this season, is in the form of folders, decorated with various designs, printed in bronze of various colors and embossed.

A recent novelty in toys consists of a series of rubber-faced type arranged on parallel rods. The types print, besides all the letters of the alphabet, a great number and variety of figures, such as houses, soldiers, railroad cars, ships, trees, &c. Each type may be used any number of times in succession, and the set may also be combined in such a manner as to afford considerable amusement. For instance, a regiment of soldiers may be represented passing through a forest and approaching a town, a ship may be shown sailing at sea, or a railroad train at full speed, &c.

* * * *

The trade in Boston are very angry because the school committees there are supplied with lead pencils at manufacturers' prices, with the extra percentage off which the jobbers have been getting for cash. The pencils, it is said, are supplied by a pencil maker, who disclaims doing anything that had not already been done by certain other manufacturers.

* * * *

A great many novelties now come from Bombay, India. They consist of fancy cord and work-baskets, having a frame work of bamboo ingeniously covered with different colored threads, beads and beetles' wings. There are also a large number of fancy articles in carved goods, as jewel, cigar cases, &c., also the same articles in numerous novel shapes, finished with marquetry work. These goods are made by the natives of Bombay, and are said to be entirely different from anything of the kind previously introduced in this market.

* * * *

The price of school-books in Minnesota is to be governed by law after October 1. The Superintendent of Public Schools of that State recently issued a circular to county auditors notifying them of this fact and also of the prices at which the various text books are to be sold. The enactment gives the trade an advance of 10 per cent. above the prices set forth.

* * * *

Phytochromotopy. What a word! It is a new-fangled way of designating a process of producing impressions of leaves and plants on paper in such a way as to reproduce their natural colors.

* * * *

A Louisiana writer is of the opinion that the time will soon come when the flooring of stores and other public buildings will be built of strong, waterproof and indestructible paper tiles. He is also inclined to believe that street cars, the rails they run on and even the ties on which the rails are laid will be built entirely of paper. He thinks the same regarding furniture, dwellings, &c.

* * * *

A Georgia paper, commenting on the same subject, expressed the view recently that paper garments of every variety would be eventually manufactured. But it fears opposition to the general use of such material for clothing on the ground that no man would care to wear a suit of clothes liable at any moment to melt away if he is caught in a shower, or be torn in shreds when he is passing through a cloud.

Obituary.

JOHN AIKENHEAD.

John Aikenhead, who had been connected with John Gibson, of 82 Beekman street, New York, for more than twelve years, died after a short illness at Morristown, N. J., on September 4, 1884. Mr. Aikenhead was well known in the stationery trade, and his death will cause deep sorrow to his many friends throughout the country. He was a genial friend and a thorough business man. Had his life been spared (he was not more than forty years of age), he would in all likelihood have occupied a prominent position in the commercial world.

JAMES FITZGERALD.

James Fitzgerald, the well-known Holyoke (Mass.) bookseller and newsdealer, died of consumption on September 27. He had been in broken health for more than two years and of late declined rapidly. He was born at Ware, and when two years old met with an accident which resulted in a deformity of his body. He began business at Holyoke in July, 1872, in the basement of Orrell's building, afterward removing to Hutchins's block, where he was burned out in 1876. Owing to ill-health he was obliged to give up trade two years ago, and was succeeded by his brother. He won many friends, but his fidelity to business was in part responsible for his failing health. His funeral was held at the Sacred Heart Church on Monday afternoon.

Answers to Correspondents.

H. & J. want to know who has the new dictionary holder referred to in "Roundabouts" September 25.

Ans.—It is made, we think, in Boston. See our Boston letter in this issue. We do not know who controls it. Will try and tell you next week.

H. S. inquires: Who makes the "Vineyard" roller-skate?

Ans.—Samuel Winslow, Worcester, Mass.

C. asks for address of manufacturer of rubber marking-pencils.

Ans.—No pencils of the kind are now in market.

D. who asked last week for the Housekeepers' Calendar is informed that it is published by Charles Scribner's Sons, New York. It is adorned with a portrait of Marion Harland.

Meeting of Writing Paper Makers.

The writing paper makers' branch of the National Paper Makers' Association had a special meeting at Springfield, on Wednesday, to consider the question of reducing the production of fine papers, to counteract the bad influence on the market caused by the prohibition of the importation of foreign rags, which has increased the cost of paper-stock. After thorough discussion the following was unanimously adopted:

Resolved, That we will not offer our paper for sale or receive any orders therefor except at an advance of price from one or two cents per pound.

Resolved, That rather than sell our paper at a less advance than that named in the foregoing resolution we

will lessen our production until the price of paper advances sufficiently to cover the extra cost of rags and other material.

GOLD INK.—*Rundschau* quotes from Rhein-feld, in the *Seif. Ztg.*, the following process: Take equal parts of iodide of potassium and acetate of lead; put them on a filter and pour over them twenty times the quantity of warm distilled water. As the filtrate cools, iodide of lead separates in golden scales. This is collected when the filtrate has quite cooled, washed with cold water on a filter, and rubbed up for an ink with a little mucilage. The ink thus made must be shaken every time it is used, and is at best a rather unstable preparation.

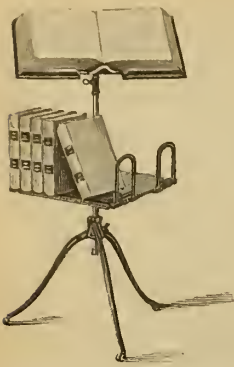
Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, October 1, 1884. }

THE MONEY MARKET.—The money market is, abundantly supplied with loanable funds, and interest rates have undergone no quotable change. Call loans at the Stock Exchange have ruled 10/3 per cent. on stock collateral, and at the banks 5/6 per cent. has been charged for the same accommodation. Commercial paper quiet with prime endorsements negotiable at 5/5½ per cent., single named paper at 6/6½. The stock market has been moderately active, but irregular with a tendency toward a higher range of values. The fluctuations have been due chiefly to manipulation, as with exception of the bond issue by the New York Central, which was made last week, the situation has undergone scarcely any change. Railroad bonds moderately active and generally higher. Governments higher. Sterling Exchange is a shade easier, the posted rates having been reduced to 4.83@4.85, but the market has ruled quiet.

THE PAPER MARKET.—The first month of autumn having come and gone, an inquiry into the conditions and prospects of fall trade elicits the general opinion that, thus far, the results obtained have not come fully up to anticipations of a month or two months ago. In July, many of our leading city houses expressed themselves satisfied that the coming autumn would witness a moderate but distinct revival in business. The autumn has come, and there has been some increase in purchases, but thus far the total sales appear to be behind that of a year ago, and somewhat less than had been looked for. In short, the beginning of fall has not met anticipation, and there is, thus far, no sign of much improvement in the early future. The advance in price at the mills, noted last week as having been made in fine writings, is felt very little as yet by the dealers, as most of them are fairly well supplied with stock; but those dealers who may not be so fortunately situated will find that when they seek to place new orders the advance of 1/2c. to 1c. is quite a general thing. Dealers' selling prices have not yet been changed; but this will not make the case very long. The finer grades of print papers, book more particularly, hold to about the same prices as of late; but these cannot be produced at the present cost of rags and other raw material, and the paper cannot be sold at current prices, except at a loss to the manufacturer. The result will be that unless prices advance in proportion to the advance of stock a good many mills will be compelled to shut down, or continue running at a loss. News and manillas both hold their own very well, and are firm at quotations in dealers' selling lots. Straw boards are without any new feature. Straw wrappings are in a much better position than they were a month ago, most of the mills having stopped on account of the scarcity of straw and the low price of paper, so that surplus stocks are being worked off and prices are firmer.

THE STATIONERY MARKET.—The general report of dealers is, that trade is dull, somewhat more so than a week or two ago. This is attributed to the fact of its being the first of the month, and, therefore, the decrease of business at this time is not a discouraging symptom. Trade in the various lines is about the same as lately reported, there being little or no variation.



THE BEST IN THE WORLD!

THE LAMBIE DICTIONARY HOLDER

EASILY TAKES THE LEAD,

And a recent improvement puts it FAR AHEAD of all competitors. We solicit a comparison of this Holder with every other, and are willing to abide by your judgment as to its merits.

FRENCH & CHOATE, Sole Agents, 4 Bond Street, New York.

A SAMPLE ORDER SOLICITED.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.
AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED SEPTEMBER 26, 1884.

Albums.....	147	\$17,147
Books.....	366	37,881
Newspapers..	51	3,017
Engravings.....	24	4,328
Ink.....	61	998
Lead Pencils.....	7	2,208
Slate Pencils.....	—	—
Paper.....	171	18,314
Steel Pens.....	—	—
Other.....	11	1,224
Totals.....	838	\$85,117

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,
FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED SEPTEMBER 30, 1884.

Paper, reams.....	11,951	\$2,041
Paper, pkgs.....	400	13,219
Paper, cases.....	131	4,179
Books, cases.....	89	8,112
Stationery.....	175	24,408
Totals.....	12,746	\$51,959

STATIONERY EXPORTS FROM NEW YORK.

FROM SEPTEMBER 23 TO SEPTEMBER 30, 1884.

BOOKS, cases, to Liverpool, 19; to Bremen, 3; to Mexico, 14; to United States of Colombia, 12; to Hamburg, 13; to Glasgow, 8; to Nova Scotia, 1; to Venezuela, 1; to British West Indies, 6; to British Australasia, 9; to New Zealand, 1; to Santo Domingo, 1; to Argentine Republic, 1.

PAPER, to Liverpool, 123 pkgs.; to Cuba, 45 pkgs., 1,100 rms., 1 cs.; to United States of Colombia, 104 pkgs., 2 cs.; to British West Indies, 7,375 rms., 13 pkgs.; to Mexico, 10 pkgs.; to Brazil, 2,050 rms., 1 cs.; to Hamburg, 36 pkgs.; to Nova Scotia, 2 cs.; to British Australasia, 5 cs., 9 pkgs.; to Bremen, 48cs.; to Rotterdam, 1 pkg.; to Hull, 4 cs.; to New Brunswick, 3 cs.; to Newfoundland, 501 rms.; to British Honduras, 42 pkgs.; to Hayti, 3 pkgs.; to Santo Domingo, 975 rms., 10 pkgs.; to Chili, 44 cs., 2 pkgs.; to Venezuela, 2 pkgs.; to Argentine Republic, 20 cs.; to Leghorn, 1 cs.

STATIONERY, cases, to Liverpool, 103; to United States of Colombia, 31; to Cuba, 4; to Hamburg, 8; to Porto Rico, 4; to Mexico, 3; to Hayti, 7; to Bremen, 3; to New Zealand, 3; to Santo Domingo, 3; to Chili, 5; to Havre, 1.

PERFUMERY, packages, to United States of Colombia, 61; to British West Indies, 3; to Venezuela, 13; to Brazil, 100; to Glasgow, 7; to British Africa, 50; to British Honduras, 101; to Bordeaux, 7; to Hayti, 45; to Santo Domingo, 8; to Chili, 92; to Argentine Republic, 5; to Porto Rico, 11.

PRINTING MATERIALS, packages, to Brazil, 3; to Chili, 5; to Venezuela, 14; to United States of Colombia, 36; to Cuba, 4.

TYPE-WRITERS, cases, to Hamburg, 7; to Bordeaux, 1.

PENCILS, cases, to Liverpool, 3; to British Australasia, 1.

TOYS, SPORTING GOODS, &c., cases, to United States of Colombia, 2; to Liverpool, 14; to Rotterdam, 13; to Havre, 1.

INK, packages, to Cuba, 40; to United States of Colombia, 16; to British West Indies, 7; to New Zealand, 20; to Santo Domingo, 5.

PRINTED MATTER, cases, to United States of Colombia, 2.

SLATES, cases, to Dutch West Indies, 10; to Hull, 10; to New Zealand, 74; to Argentine Republic, 25.

MUCILAGE, cases, to Bremen, 3.

ANTOINE'S COPYING INK

Is the only **COPYING INK** which gives perfect Copies even if a month has e'apsed after a letter has been written.

Antoine's Modern Writing Ink

Is the only one which resists the action of **BLOTTING PAPER**, and always keeps its original colour, no matter how long in bottle.

HIGHEST AWARDS OBTAINED AT EVERY EXHIBITION

PARIS EXHIBITION, 1878, SILVER MEDAL
(Highest award)

AMSTERDAM EXHIBITION, 1883, GOLD MEDAL

SOLD BY ALL STATIONERS IN THE UNITED STATES
AND THROUGHOUT THE WORLD

SPECIAL BARGAINS,

In every department. We are selling far below cost, and we invite our friends and customers to take immediate advantage.

HAMBURGER & CO.,

Who have purchased stock of the late firm of **I. H. HAMBURGER**, and will hereafter continue the same business, but with increased facilities. The old stock will be sacrificed to make room for new and extensive importations.

All orders previously given to the old firm will be promptly executed as desired.

J. L. SHOEMAKER & CO.,

— PHILADELPHIA, PA. —

— MANUFACTURERS OF —

Book, Bag and Pocket Book Leathers.

Specialty—BOOK ROANS OF THE VERY FINEST QUALITY.

SEND FOR SAMPLES.

ALL BOOKBINDERS' REQUISITES.

PRINTING PRESSES, cases to Hamburg, 4; to Mexico, 9.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to Chili, 2.

HEKTOGRAPHS, cases, to Chili, 1.

EYELETS, cases, to Venezuela, 1.

IMPORTATIONS OF PAPER.

FROM SEPTEMBER 23 TO SEPTEMBER 30, 1884.

Thos. Innig & Son, Woodland, Antwerp, 2 cs.

Hy. Dawson, Circassia, Glasgow, 6 cs.

C. H. George, by same, 2 cs., 1 bale.

Merchants' Dispatch, by same, 4 bs.

F. J. Emmerich & Son, St. Germain, Havre, 2 bs. hangings.

L. Marcotte, by same, Havre, 1 cs.

A. Ireland, State of Georgia, Glasgow, 15 cs.

E. Hermann & Co., Donau, Bremen, 3 cs.

G. M. Eddy, Adriatic, Liverpool, 3 cs.

The B. Lawrence Manufacturing Company, by same, Liverpool, 3 cs.

E. & H. T. Anthony & Co., Lessing, Hamburg, 3 cs.

G. A. & C. Meyer, by same, 1 cs.

Berger Brothers, Elbe, Bremen, 4 cs. colored.

R. F. Downing & Co., by same, 5 cs.

J. Steiner, by same, 6 cs.

J. Kempner, by same, 1 cs.

Keuffel & Esser, Oregon, Liverpool, 4 cs.

R. J. Este, by same, 1 cs.

A. P. Mende, De Ruyter, Antwerp, 4 cs.

John Campbell & Co., by same, 9 cs.

N. & J. Gage & Co., City of Berlin, Liverpool, 2 cs.

G. Gennert, Moravia, Hamburg, 13 cs.

L. De Jonge & Co., by same, 1 cs.

Wood for Book Covers.

There is a process of "carving" wood by softening it, and then pressing it in molds. In a Parisian process, known as Xyloplast, the wood is softened by steam and imbued with certain ingredients, which impart to it sufficient ductility to enable it to receive bas-relief impressions from four to five millimetres in height. For medallions, bosses, &c., mastic is forced into the hollows, so that all tendency in the compressed wood to split or open is completely overcome. For bookbinding purposes, much seems to be expected from this process, as it is applicable to the scented or odoriferous woods—cedar, teak, cypress, rosewood, &c.—which repel worms.—*Ex.*

Charity and pride have different aims, yet both feed the poor.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE,**

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1852.

EDWARD POSEN & CO.

OF OFFENBACH-ON-MAIN,

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.	<table border="0"> <tr> <td>0, $\frac{1}{16}$ inch wide.</td> <td>3, $\frac{1}{4}$ inch wide.</td> </tr> <tr> <td>1, $\frac{1}{8}$ " "</td> <td>4, $\frac{3}{8}$ " "</td> </tr> <tr> <td>2, $\frac{3}{16}$ " "</td> <td>5, $\frac{1}{2}$ " "</td> </tr> </table>	0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.							
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "							
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "							

We also manufacture Ink Powders in same colors, which can be transmitted through the mails. Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

Communications.

[Correspondents are requested to write on only one side of their paper. No responsibility for the opinions of correspondents attaches to this paper.]

A Patent Issue.

NEW YORK, September 26, 1884.

To the Editor of *The Stationer*:

My attention has just been called to an item in the Chicago letter published in *THE AMERICAN STATIONER* of September, 25, 1884, stating that my clients Geo. H. Sanborn & Sons, of this city, had been notified to stop the manufacture of the patent gauge claimed by a certain Chicago party.

Such a notice has been given and I have examined carefully the Letters Patent and both machines, only to find, however, that the claim of infringement is preposterous to the last degree. I have written the attorney who gave the notice to that effect and requested him to "bring suit at once if you (he) desire to test that question in the courts." Your item may, however, injure my clients. I therefore suggest to you the propriety of making proper explanations in your next issue.

J. A. SKILTON.

A Difference of Opinion.

WASHINGTON, D. C., September 26, 1884.

To the Editor of *The Stationer*:

Allow me a few lines in your valuable paper in answer to your Washington correspondent's "waifs."

I, for one, cannot comprehend how he should form his opinion of trade in our city by quoting three of our Pennsylvania avenue firms, and not consulting the judgment of such old and representative stationery men as Wm. Ballantyne, W. H. Morrisson, J. Bradley Adams, Robert Beall, J. D. Free and E. Morrisson, none of whom will confirm his reports of present trade or fall prospects, and all of whom know a change of administration (to this city) means a dropping off of sales for the fall of 1884. 'Tis true that school-books have been in good demand at very light profits, but we have not yet felt the boom of prosperity he seems to have found on the avenue. Being a regular subscriber to *THE STATIONER*, I thought I might venture to write a few lines to let you know the opposite views of some of our stationery men.

Visiting boys now in Washington are: Mr. Morton, of Hard & Parsons; Mr. Bainbridge, of C. T. Bainbridge & Sons; Mr. Abbot, of Baker, Pratt & Co.; Mr. Pratt, of Baker, Pratt & Co.; Mr. McDade, of Boorum & Pease; Mr. Brown, of Brown & Sanson; Mr. Spear, of Harrel Manufacturing Company, Boston; Mr. Allen, of White, Stokes & Allen; Mr. McFetridge, of Charles Moritz, Philadelphia; Mr. Knott, of Ph. Hake.

The past week has been made lively in attending to these hungry drummers. It is a common saying nowadays South that where McDade is, Knott is near by, and *vice versa*.

JOHN C. PARKER.

Humanity is never so beautiful as when praying for forgiveness, or else forgiving another.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

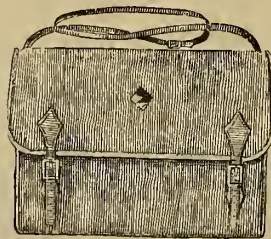
—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.



No. 1, Canvas Closed.

Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.

NEW CATALOGUE READY JULY 15th.

THE YALE FOUNTAIN GOLD PEN!

The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!



Is without "joints," "springs," "air tubes," "valves," "screw sections," or any other machinery!

Warranted for Five Years! Send for circulars.

F. S. & C. B. BARTRAM, 149 William St., New York
Printers, Stationers, and Sole Manufacturers of
the Yale Fountain Pen in the United States.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

—DEPOT FOR—

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS.

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory: 507 Arch Street, Philadelphia.

— 3 —

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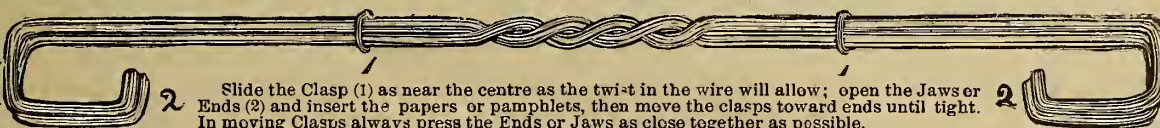
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Mrs. Mary S. Garrett (Benton & Brother), Philadelphia, Pa.	139
John P. Given, Philadelphia, Pa.	146
Isaac R. Lewis, Philadelphia, Pa.	1,000

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George R. Moore (Moore & Hanes), Oxford Junction, Ia. (Real).....	1,500
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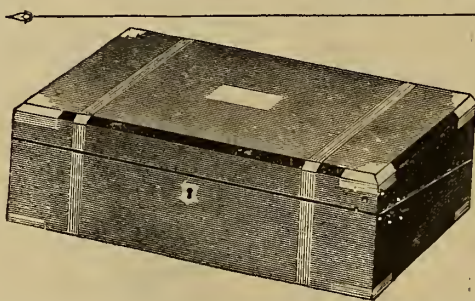
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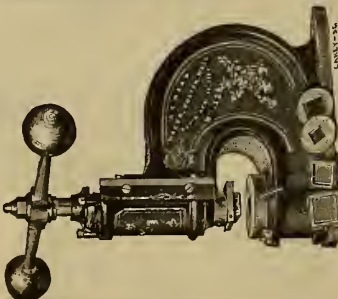
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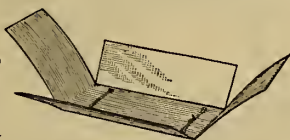
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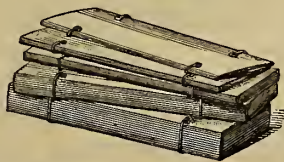
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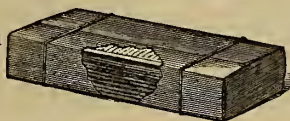
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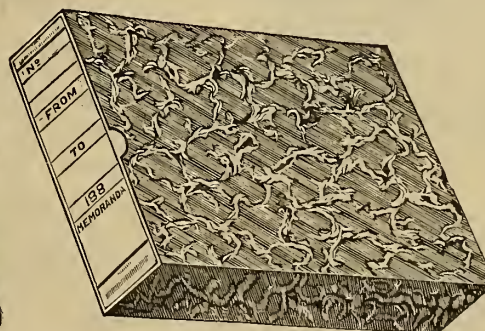
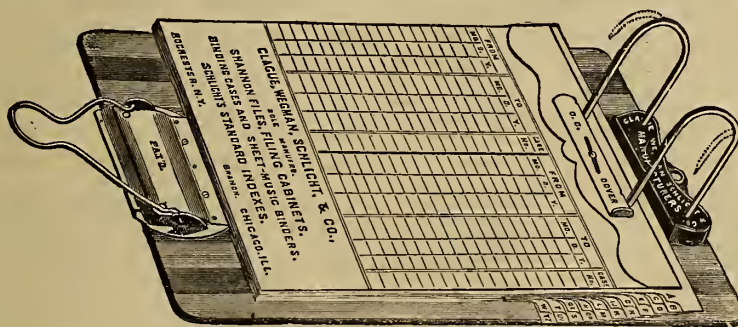
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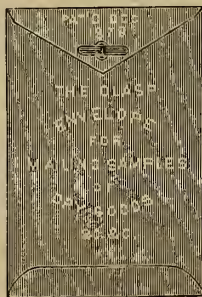
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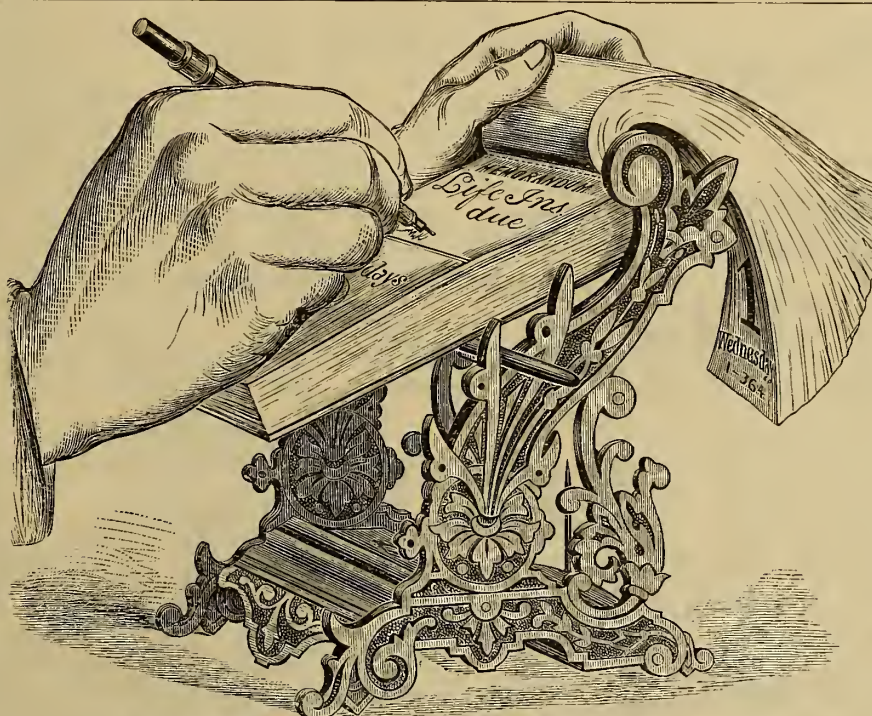
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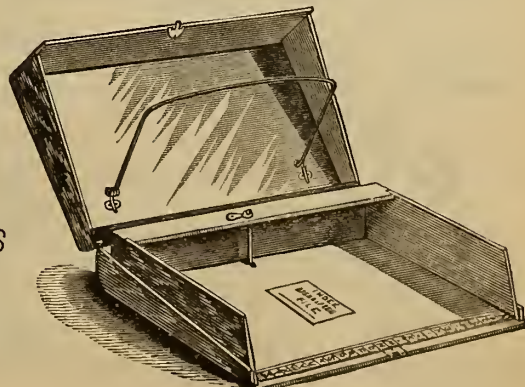
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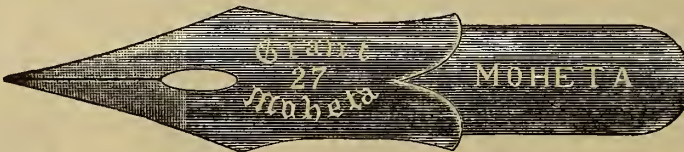
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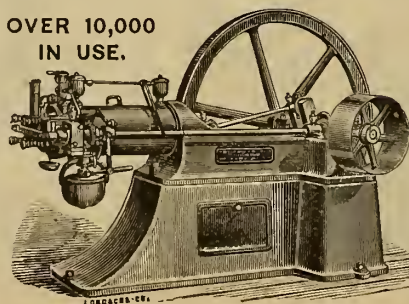
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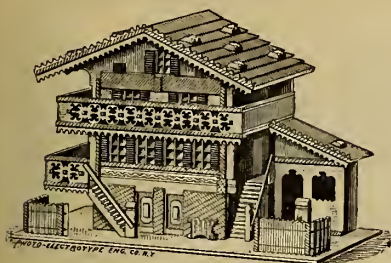
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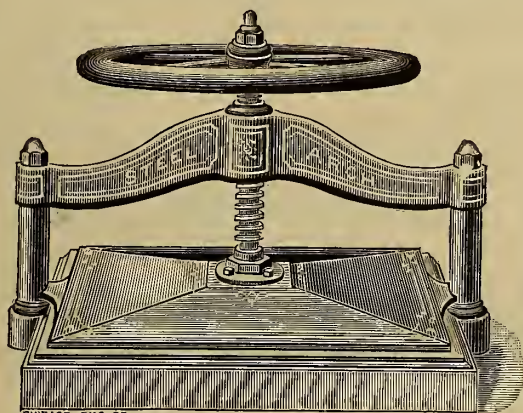
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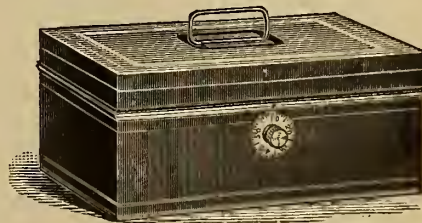
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Japanese Faïences and Porcelain.

At the Berlin Museum of Industrial Art there is now to be seen an interesting collection of Satsuma faïences, exhibited by Messrs. Wagner, who have for some time past devoted special attention to the artistic and industrial productions of the far East. According to the *Glashütte*, this collection includes vases of different forms and sizes, boxes, dishes, tablets, flasks, &c., as well as a number of figures. Among the later objects special reference is made to a group of children playing and a ship with the seven deities of fortune; this being one of the best known and most highly appreciated representations of Japanese art. In addition to the preponderating quantity of modern works of the best quality (surpassing in artistic merit the bulk of imported wares), the display includes some older specimens; the contrast thus rendered possible between the earlier and later productions of Japanese art being in itself an interesting feature of the collection.

The peculiar ivory tone of the glazed body (sometimes darker and sometimes lighter) is common to both periods, and this appearance forms indeed a distinctive mark of the Satsuma manufacture. Not unfrequently plain glazed articles are met with (either smooth or *craquelé*) or such ornamentation as consists of a heraldic device, or similar object, and of a slight gilding. For the most part, however, that fine yellowish tone is only a foundation on which the further pictorial decoration rests; this ornamentation being characterized by masterly execution and harmonious arrangement of color. This decoration is formed by colored painting on enamel and by gold applied in various ways. The subjects treated embrace the whole range of Japanese pictorial art, including historical, religious, and *genre* themes as well as landscape, floral, and animal effects. It is relatively easy to distinguish the older works from the more recent productions, which display an ornamental execution and an elevated tone as to coloring. Particular interest attaches to a few vessels in which a network of white enamel threads heightens the effect of the representations behind them. In another instance a small bottle-shaped vase is surrounded by a fishing-net composed of white threads, behind the meshes of which fishes are noticeable; being painted with considerable precision and evidently after close study of the originals.

Attention is called by the same journal in a subsequent article to the Japanese porcelain known as *Owari*, this name being the designation of a province in which it is extensively manufactured. The government has always claimed a certain right of direction as to the sale of this porcelain, and a commission of ten leading manufacturers was appointed for regulating its disposal. This arrangement has been altered since 1868. A ceramic school was established in 1882 at Seto-Nura, in the province of Owari.

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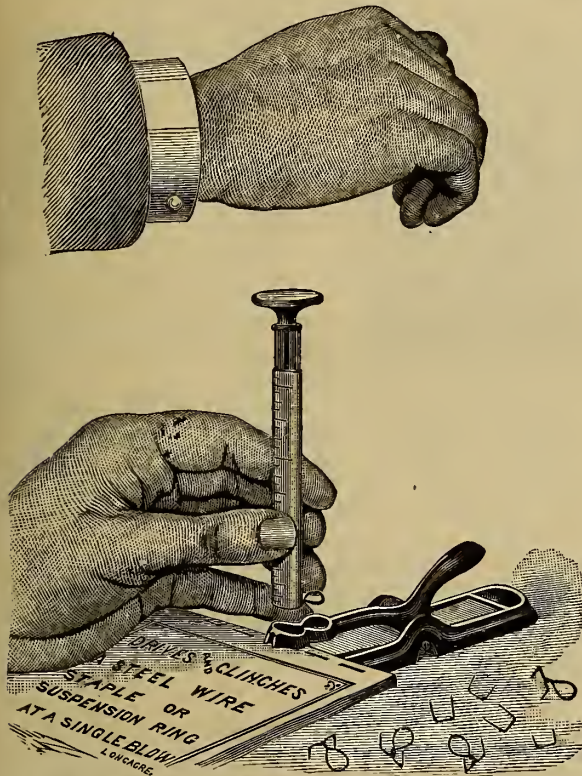
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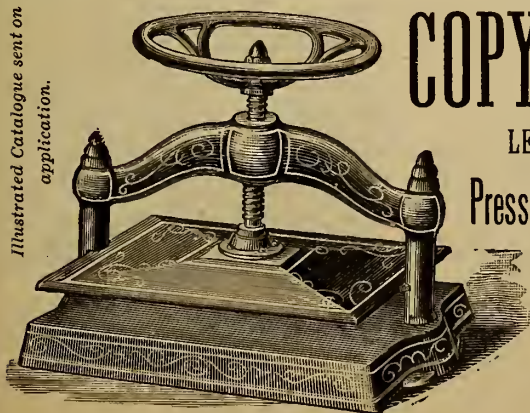
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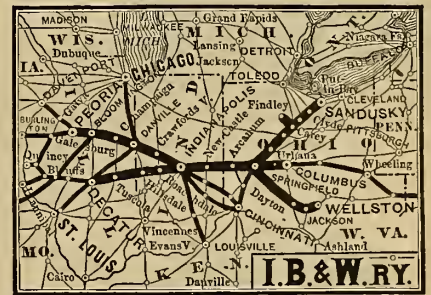
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VOL. XVI.—NO. 15.

NEW YORK, OCTOBER 9, 1884.

WHOLE NO. 485.

Correspondence.

WILMINGTON WHITTLINGS.

[FROM OUR REGULAR CORRESPONDENT.]

WILMINGTON, Del., October 6, 1884.

The close of September indicated some improvement in trade here, and much satisfaction is expressed concerning the outlook for October.

Visits among the printers find them the most busy men in the trade, the demand for legitimate work being reasonably good. With the approach of the November election they are confident that the printing, &c., usually required for campaign work will largely swell the volume of business.

With the stationers there has been no important change. The little spurt of activity which they experienced in the early part of last month received a decided check by the spell of intensely hot weather which followed. Since then they have jogged along in the beaten path, securing only a fair amount of sales.

The long-predicted advance in the price of envelopes has come, and dealers are in receipt of a circular from the manufacturers, declining to quote prices while the market remains unsettled. A well-known stationer here admits that the price of paper has long been too low and that it will stand the contemplated rise. He thought also that higher prices indicated better times. It has been suggested that the importance and necessity of saving rags should be impressed upon our housewives. What a splendid chance for a "corner in rags" lies within the possibilities of our mothers and sisters!

Travelers going north or coming south on the B. & P. R. R., the B. & O.'s new road, will cross the Brandywine on a magnificent bridge of iron and stone 108 feet high. The natural and romantic scenery greeting one while crossing this historic stream is grand. The high, rocky banks, at this season crowned with lovely foliage, and the several hives of industry nestling at their base, add much to the beauty of this famous place, and affords charming subjects for the canvas. A prominent enterprise in this locality, and within

view from passing trains, is the Augustine Mill of the Jessup & Moore Paper Company.

Recently accepting an invitation from a friend employed at the mill, a long desired opportunity was presented to your correspondent for observing the *modus operandi* of paper-making.

A walk up the south bank of the Brandywine to the wire suspension bridge, built by contributions of the mill employees, and over it to the Augustine Mill is a pleasant and favorite route.

Receiving permission from the watchman to enter, I was soon in charge of my friend. The tour through the mill inspecting the different processes in paper-making, from the dirty rags to snowy sheets, was one of much pleasure. The operation of the Fourdrinier machines was of special interest.

A fact worthy of mention is that much of the machinery used here bears the stamp of a well known Wilmington firm.

To the trade the Augustine is known as a three-machine mill. Its daily capacity is 30,000 lbs. of news and book paper.

At the door flows the stream, and its strength is a valuable auxiliary to an immense steam power. A branch track of the Pennsylvania Railroad gives facilities for rapid transportation to all markets.

Commercial travelers are again on the war path and as "thick as hops," numerically speaking. From the "metropolis" we have shaken hands with the affable John Fergusson, from R. Worthington, and the energetic H. P. French, of French & Choate. We have said "How are you?" to O. S. Bunnell, J. M. Rounds, Jr., with Molten & Munch, E. H. Longmire, from Charles Moritz; Charles L. Baker, of C. L. Baker & Co; the trim Harry Jones, of the Thomas W. Price Company, and last but not least, the good-natured Charley Wentzel, from J. G. Ditman & Co., all of the Quaker City. From Boston, Mass., came Mr. Tilton, representing Downes & Atwood. The "Monumental City" was represented by the sedate Alexander Glenn, Jr., from D. W. Glass & Co., and the indefatigable Maurice I. Lobe, of M. I. Lobe & Co.

The notice in your last issue of the decease of John Aikenhead, late with John Gibson, was read with surprise and pain by many of the trade here. It was my pleasure to know

Mr. Aikenhead, and during the several years of our intercourse always found him the same kind and genial gentleman. I voice the feelings of the trade, "that we have lost a dear friend."

TRACY.

BOSTON BRIEFS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Oct. 5, 1884.

Although the near future gives promise of a good trade, business is not at present very active. Jobbers are busily preparing for the anticipated demands which cannot be much longer deferred.

The small quantities of goods generally supposed to be held by retail dealers throughout the country, who must very soon begin to stock up, is about the only encouraging sign jobbers have to entertain. It is very generally remarked that the fall trade has had a tardy opening, though the volume of business to be done during the next three months is expected to bring up the average. Last year at this time much more activity was noticed than is now manifest, and the only cause that can be assigned for the pending dullness is political agitation.

Why it is that a national political canvass should so disturb the commercial industries of the country is a question for political economists to explain. That it does, is a settled fact. Political discussions seem to occupy a large share of the public mind while other matters are taken up as side issues. Go where I may and I meet business men whose object seems to impress others with the proper understanding of the "great question of the day," that their hearers may be induced to "vote the right ticket." Now, is it because of love of country that men neglect business, or is it because business being dull they have a little spare time to devote to a discussion of the country's needs? That is the question.

The backwardness of the fall trade cannot be due to a scarcity of money, judging from the daily outlay for political demonstrations; the people have money, and they are spending it. Here in New England the several railroads are running daily excursions to Boston, the attractions being the two great industrial exhibitions now being held in this city. These excursions are being well patronized, and very

few visitors leave the city without inspecting the mechanical inventions, art collection and novelties as displayed at these exhibitions.

At the "Old Mechanics' Fair," held under the auspices of the Massachusetts Charitable Mechanics' Association, I find among the extensive collection of exhibits a good representation of the stationery trade and its kindred industries.

Thomas Groom & Co., importers and jobbers of fine stationery goods and blank-book manufacturers, have a very attractive exhibit in the main hall. Among the goods displayed are two large account books—a royal ledger and journal which, for thorough workmanship and artistic finish, cannot be excelled by any manufacturer in the country. These books are elegantly bound in full calf, with paneled sides and mitred borders. The paper is the very best made, while the ruling and printed headings show great neatness. These large royal books are each provided with nickel-plated Bramah lock—which is claimed to be the best lock made. For private library use, this house manufactures octavo sets of account books, a set of which—cash book, journal, and ledger—is exhibited. These books show the same careful attention to detail, being full bound, with mitred borders and having printed headings. These octavo sets are furnished with an elegant rosewood case, into which they can be closely packed. The cases are mounted with nickel-plated trimmings. A number of smaller books are also displayed, the entire collection numbering some seventy-five. All of these blank-books were manufactured by Thos. Groom & Co., the entire work being done at their State street establishment. The goods displayed are taken direct from stock on hand, and show the high grade of goods carried by this house. These blank-books are open to competition, and are entered for the medal. For similar displays in years gone by, Thos. Groom & Co. have received no fewer than five medals. And there is little doubt but what another will be received at the present exhibition. The display is not equaled by any other exhibit of its kind in the fair. Hanging from gilded rods just above the glass showcase in which these account-books are displayed, are two handsome signs, bearing the inscription, "Thomas Groom & Co., No. 82 State Street, Boston, Importers of Stationery and Blank Book Manufacturers." The lettering is in gold, being deeply carved into wood through a surface of black silk velvet. The signs are covered with heavy plate glass and beautifully framed. None can pass the display without giving it some notice, it is so attractive.

On the other side of the main hall is a display of bottled mucilage and liquid glue, made by Whittemore Brothers & Co., of this city. To the trade, Whittemore Brothers & Co.'s "Triumph" mucilage is extensively known as a staple article of real merit. Its display here is for the purpose of keeping it before the people, whose wants in this line must be supplied by their local stationer. The demand for the Triumph mucilage and liquid glue is claimed to be on a steady increase, that is, if the manufacturers can judge by the large

number of orders which they are constantly filling for the trade throughout the country. At the last exhibition in this city in 1881 the Triumph mucilage received the medal for its merits.

Carroll W. Clark, jobber of school furnishings and office supplies, has an exhibit in one of the galleries. The display is quite comprehensive, embracing as it does such a varied collection of office specialties and school supplies. Shannon files and cabinet cases are given a prominent position and show to good advantage. Haynes' combined book and dictionary holder attracts no little attention from visitors, who pronounce it a very unique device for the library. Standing in the centre of this exhibit is a globe which is quite conspicuous owing to its great size, it being 36 inches in diameter. This globe is mounted upon a beautiful mahogany frame provided with rollers, and so nicely adjusted that a child can easily manipulate it, notwithstanding its great size. The globe is also furnished with a magnetic compass. The territorial divisions are hand-painted in bright colors, and all the bearings are silver-plated. Though exhibited by Carroll W. Clark, who has furnished the schools of New England with numbers of globes, this globe is manufactured by Gilman, Joslyn & Son, of Boston. Its cost, as stated by a placard attached, is \$300.

George H. Whitney, of Worcester, exhibits in a large show-case samples of Christmas cards and holiday novelties. The collection embraces satin and plush goods in original designs, all beautifully hand-painted.

Moulton & Goodwin are represented by a display of their specialties. This house is the selling agent for the Union Cabinet and Paper Company, and the many different styles of toilet cabinets made by the company are shown. The Union cabinets are all handsomely finished in nickel or bronze with ornamental wood ends, and are really an ornament wherever placed. Their utility has long since been recognized, and in consequence thereof the factory is kept running full time to fill orders as fast as Moulton & Goodwin can place the goods. Rolls of "Perfection" toilet paper are also displayed by this house. This paper, coming in a continuous roll, and being used in the Union cabinet, can be cut off as wanted without waste. So that promotes economy in the use of U. C. paper, and economy is wealth.

A. L. D.

PHILADELPHIA PARAGRAPHS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA, PA., October 7, 1884.

The stationery trade here shows signs of a little improvement. Your correspondent visited a number of the leading stationers to-day and the reports from each are more encouraging than they were a month ago. The school demand has been fully up to that of former seasons, and although almost over, as far as the bulk of it is concerned, yet even now there is a good deal doing from day to day. The commercial demand is also improving, but in this line trade seems to be withheld, possibly until political questions shall be decided and

general business shall assume a more settled state. The recent advance in paper, subsequent upon the rise in rags because of the stoppage of foreign importation, will probably lead to an advance in the prices of writing papers, envelopes, blank-book stock, &c. This advance has not yet taken place, but it is regarded as very probable, and that before very long. Some houses are anticipating this phase and are ordering more freely of staple goods so as not to be caught napping. But even the possibilities of higher prices will not induce any very heavy investments. No great rush is expected, and the dealers seem to think that they, if compelled to pay more for their goods, will be able to obtain a correspondingly greater price from their customers in turn. But those who have been wise enough to provide now against this emergency will be just that much better off than those who have not. There is bound to be a certain amount of steady demand, and although it may be delayed for a little while, it will come in the long run. In the meantime no decline is at all likely, but on the contrary, even the most despondent think that there will be a fair business done between this and next spring.

There is likely to be a good trade in holiday goods. Many of our concerns are sending out their travelers now, and already orders are being taken for this class of goods in a way that goes to show that there will be fully as much done this year as last. The importers have selected their stocks for this season with great care, and the display, as far as variety and taste are concerned, has never been as fine as at present. Taking into consideration the fact that prices are lower this season than ever, it goes to show that the hopes of the trade as to the volume of business that will be done are based upon a pretty solid foundation. Numerous and attractive as the various styles of goods are, it will be strange if the multifarious tastes of the American public cannot be satisfied. Not only have the marts of foreign countries been thoroughly ransacked to provide such goods as would meet the wants of the trade, but the finest articles of our domestic manufacture have been selected with a view of catering to every possible desire of a public that is daily growing more fastidious in its selections. For the next three months a large portion of the stationery business will be in Christmas goods, and, coupled with the regular demand from business sources, it will not be a matter of surprise to our people to find that in spite of low prices and narrow profits, the bulk of business in dollars and cents will equal and even exceed that of preceding years. It always seems that no matter how dull times are, there is generally enough money to be had to keep the holiday goods moving pretty freely.

J. B. Lippincott & Co., 715 Market street, are doing quite an active business in the stationery line this fall. The withdrawal of Moss & Co. and E. Claxton & Co. from the business has left just that much more trade to be divided among the other stationers, and this firm has managed to secure its share. It has a large and varied stock on hand, and is at

(Continued on page 476.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

Will stand the severest test of COLOR, CLIMATE, INK OR WEAR.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

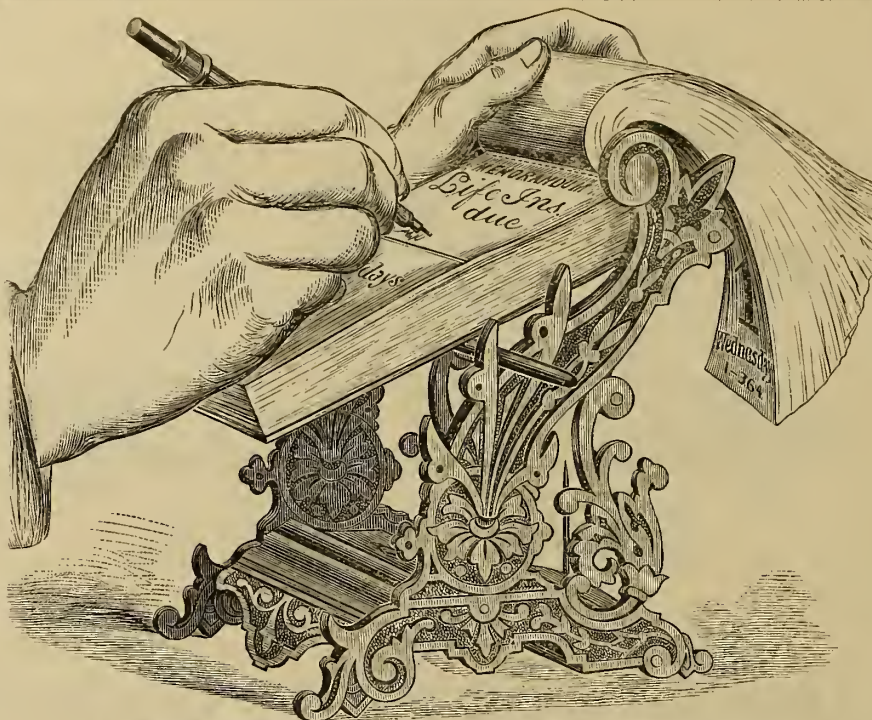
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF No. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

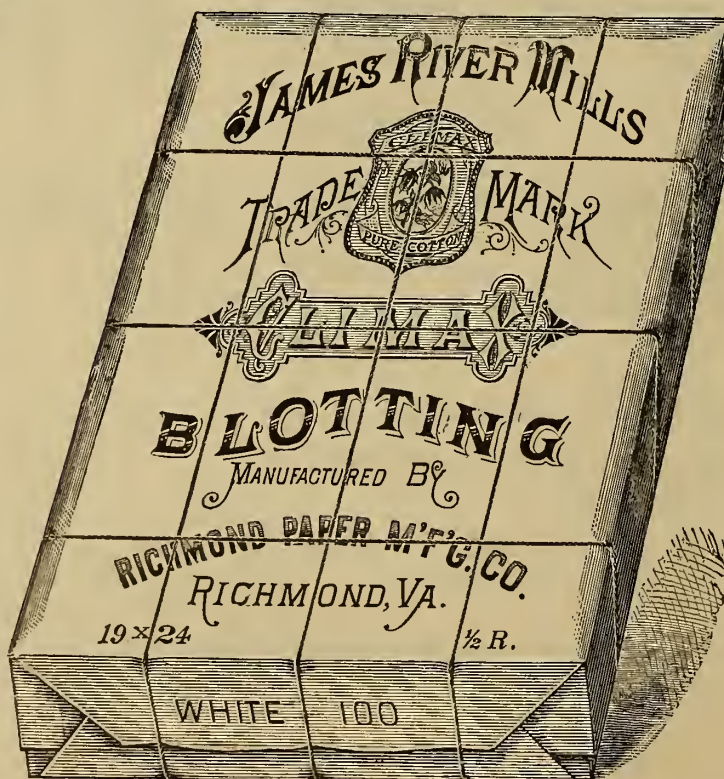
The file, combined with this stand, is for the purpose of filing up notices, &c. relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz...\$9.00 | Japanese Finish, No. 3 per doz...\$24.00 | Extra Pads.....per doz...\$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 | Mounted on boards..... " .. 4.80 | **DISCOUNT TO TRADE.**

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivaled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

PUT UP FULL WEIGHT AND COUNT.
 — A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
 Quarter-ream packages of assorted colors will be sold as a sample, if desired.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, VA.**
 N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

TREASURY WRITING INKS.

VIOLET, BLUE, GREEN, CRIMSON, CARMINE AND BLACK. DAVIS' NEW CIRCULAR INK RACK AND ASSORTED WRITING INKS.

U. S. TREASURY MUCILAGE, with Elegant New Engraved Label in Three Colors, Guarantee Labels and Corkscrews Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

THE CELEBRATED LIVERMORE STYLOGRAPHIC PEN AND PENCILS

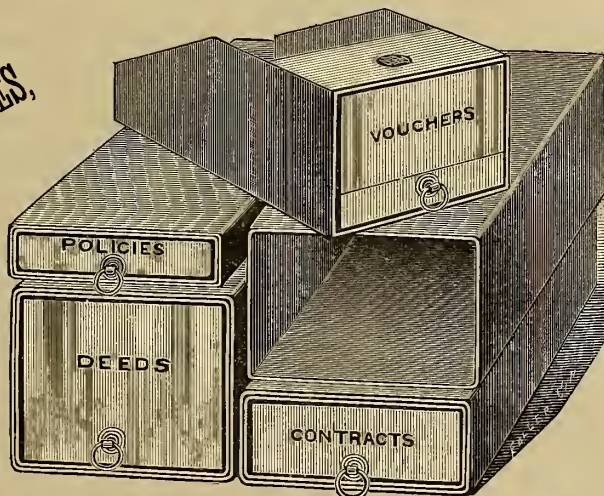
Will be offered to the trade, for the season of 1884, at a larger discount than any other living manufacturer can possibly give. We propose to distance all competitors. Write us and see. Send for price list and circulars.



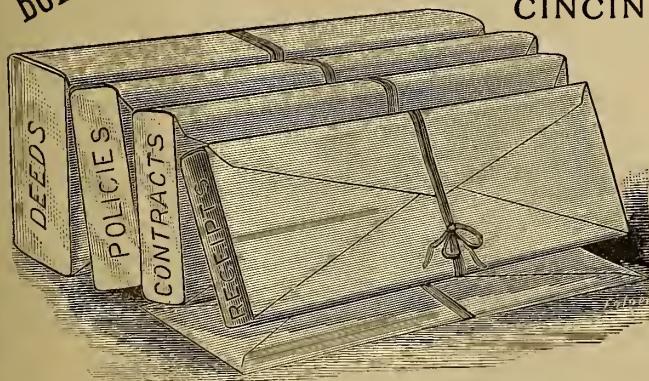
INK.—We make the original and only genuine "Stylographic Ink." We wish to caution buyers against being deceived by the many imitations of our Ink. See that W. W. W. (in monogram) is blown in the bottle. Our goods for sale by all the leading Stationers.

STYLOGRAPHIC PEN COMPANY, Cor. Brook and Arnold Streets, PROVIDENCE, R. I.

DOCUMENT BOXES,
DOCUMENT ENVELOPES,
NEWSPAPER FILES,
PIGEON-HOLE BOXES,
LETTER FILES,
BOARD CLIPS, &c.



THE GLOBE FILES CO.,
CINCINNATI, OHIO.



NEW YORK BRANCH,
28 Bond Street.

CANADIAN AGENCY,
31 & 33 King Street, West,
TORONTO.

Pacific Coast Agency,
204 SANSOME STREET,
San Francisco, Cal.

SEND FOR NEW ILLUSTRATED TRADE CATALOGUE.

HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

Books, Stationery and Fine Art Goods.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street, New York.

Importers of GERMAN SLATE PENCILS, and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.
RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents and Sole Manufacturers of Metal-Bodied Rubber Type, 291 Main St., Cor. Worthington, Springfield, . . . Mass. Oldest Rubber Stamp Manufy in New England & Largest in the U. S.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country. STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross, 60c. per quarter gross. Sold by all dealers. Price Lists furnished on application. The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

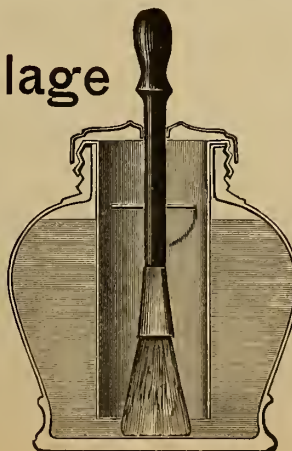
SANFORD'S Pneumatic Mucilage

(PATENT APPLIED FOR.)

The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO.



(Continued from page 472.)

present getting out a forty-page catalogue of its holiday goods, of which it has this year a larger and better selection than ever.

Wolf Brothers, 504, 506 and 508 Minor street, have recently extended their building to make room for their rapidly growing business. They have added one room, 90x64 feet, and another 20x60 feet. They are very busy at present in their envelope department, and think that prices will steadily advance while the supply of foreign rags is shut out. Their business has run ahead of last year's already, and they hope that it will continue to the end of the year. In their paper department they are meeting with a very encouraging demand for their new lines of "Bernard" folded paper and their Mill 10, No. 1 engine-sized flat paper. They have recently received a valuable addition to their working force in the person of Frank Miller, who has until recently been associated with J. G. Ditman & Co., now withdrawn from the business.

Paul, Baker & Bossert, 530 Market street, have been doing a very fair amount of business during the past month. In response to the query as to whether the election was having its effect upon the stationery trade, Mr. Bossert said that he thought that the depression which seems to occur in every electoral year was not so much the effect of the political excitement as the result of our system of overproduction, which about once in four years reached a culminating point, and brought about the cutting of prices and failures, which were unavoidable when people began to sell goods for less than cost. They had felt the effects of this periodical depression, but were always prepared for such times, and were careful not to overload themselves. So far this year, though perhaps hardly up to what they would like to be, they had no reason to think that they were any worse off than their neighbors. They were doing their fair share of what business was to be done, and were ready to do more when it turned up.

Elder & Bentley, 432 Market street, report quite an improving demand in holiday goods. Their travelers are out now, and are meeting with very encouraging success. They say that what they sometimes style the "cross-road trade," by which they mean the smaller dealers throughout the country villages, have not yet put in their appearance this fall. This class usually buys twice a year, and is almost always in by this time. But like all other tradesmen, seems inclined to put off buying to the very last possible minute. This firm also handles wall-papers, and is doing a very lively business in that line, being sold away ahead, and is likely to be kept busy for some time to come.

Chas. J. Cohen, 505 Chestnut street, has, perhaps, one of the largest and most varied stocks of holiday goods in the city. With a thorough knowledge of the wants of the trade and an enterprising spirit that is bound to bring him success in spite of hard times and close competition, Mr. Cohen has spared no pains nor expense to provide a line of goods that look as if they must almost sell themselves. From the cheapest of tiny paper-cutters up to

the most elaborately embossed bronzes, and embracing every imaginable article of elegance and usefulness in the stationery line, the display surpasses all of Mr. Cohen's previous efforts, and already he is beginning to find a ready sale for his novelties. In his manufacturing department Mr. Cohen is also very busy, and is confident that there will be a good business done between this and the end of the year.

PENN.

CHICAGO CHAT.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 East Madison Street,
CHICAGO, October 6, 1884.

A visit among the stationers here reveals nothing new regarding the trade beyond the fact that a perceptible improvement is noticed.

Keen & De Lang, 130 LaSalle street, report that they have received some very large orders for their inks this fall. They are expecting a rapid increase in their business in De Lang's inks as the trade become acquainted with their merit. Where their inks are known their trade increases constantly. Samples of their French copying-ink will be sent free to stationers on application.

The Tablet and Ticket Company is meeting with a good demand for its gummed letters, figures, cards and card pins, which are much better than the old painted or printed cards, as they are cheaper, more convenient and are neater and more attractive. Any person can make a number of different combinations in colors, &c., out of each hundred cards.

The Exposition is rapidly drawing to a close; the attendance has been very good throughout. Among the many exhibits the following named may prove of interest to stationers.

C. W. Sherwood's patent paper files are on exhibition. They comprise three distinct systems of handling office papers, which Mr. Sherwood challenges anything in the world to equal for simplicity, convenience, rapidity and economy in filing any quantity of letters, invoices, &c. By the board letter-file method the paper is punched as it goes on file, and may be called filing according to dates, or a daily, weekly, semi-monthly or monthly file, by indexing accordingly. For keeping papers where you put them, ready reference and general convenience, this file cannot be excelled. By using a cabinet filing case with the board letter-file (and, when the board is full, binding the contents with a McGill fastener or cord) you have a system of filing that entails no additional expense as long as you are in business. This system is decidedly advantageous and convenient for filing together, checking and receipting invoices and statements. The box letter-file method has indexes, and is so cheap that when a file is full it will be labeled and laid away and a new one substituted. It is cheaper to buy a new box file than a transfer case. The box letter-file has many good points. It can be used singly, or one for each month in the year, or in cabinet cases, and stored away like the volumes of a book. Therefore, after much labor and expense, many evils

have been eradicated, such as springs, wires, elaborate transfers, &c., and a thoroughly simple and pleasant system adopted without any red-tape processes. The tray letter-files correspond in method of filing papers to some popular systems now before the public, but have the merit of being cheaper, more simple, no springs, no clips, filing more paper in less space, no fear of spilling letters on the floor, and doing away with the necessity of transfer cases. When a tray is full, indorse the dates, lay away and substitute a new tray. It can be used singly or in cabinet cases, and stored away, like the volumes of a book, as fast they are filled. If transfer cases are wanted, the box file will be used as a transfer case for the tray file, making the handiest and most simple transfer case invented.

Nicol & Smith have a very interesting exhibit of specialties, among which may be mentioned the "Daisy Diamond Bag," which is a unique and pretty receptacle for the safe keeping of diamonds and precious stones when not in use. It is the only thing ever invented for that purpose which has proven a success. The interior is divided into four compartments, which prevent the jewels from coming in contact with each other. The bag or pouch may be worn about the neck by the simple adjustment of a tasseled cord or ribbon concealed in the dress. To ladies traveling, this little pouch is of the greatest value, for it is impossible to lose jewelry by theft or carelessness.

The portable pencil pocket, a very useful article, is manufactured by the same firm. Pencils never drop out of it, and points are always protected. Salesmen or business men of all kinds find this pocket valuable, and should not be without one. It can be placed in any vest pocket, and is different from all other holders, as there are no clasps or fastenings of any kind in sight. It will hold as many pencils as can be placed in the pocket.

An article which is being extensively used by portrait artists is exhibited by C. C. Minor & Co. It is called "The Metroscope," and is used for obtaining enlarged drawings from small pictures. They also exhibit an "Air Brush" used for rapid and beautiful shading.

Speaking of the Exposition brings to mind the World's Exposition to be held at New Orleans this winter. Vast preparations are already being made for representation there. The names of stationers who are preparing exhibits will be given at a later date.

The Illinois Central Railroad Company is preparing to accommodate the heavy increase of passenger traffic to that point, and its passengers are assured of a pleasant and comfortable journey.

Noz.

CINCINNATI CATAclysms.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, October 7, 1884.

A spell of hot weather which set in during the last week in September and extended through the first week in October has just given way this morning to a cold wave. The hot weather was with one consent accused of making business drag. Before the hot wave rolled over this way, business had picked up delightfully, and then that hot wave dashed

upon it and made it wilt. What business needs now is cool weather to brace it up. At all events, that is what the dealers say.

Manufacturers of mercantile stationery have no glowing stories to tell of a pressing demand by business men for commercial stationery. In this case it may be set down that business men in general are not expecting an immediate revival of trade. General mercantile trade is dull. Exchanges of commodities are not made swiftly. Retrenchment of expenses is the rule everywhere. Country dealers are not asking credit, and city dealers are not giving it. Business men generally attribute the present stagnation to something other than too much credit. For this reason they expect a revival of trade with a rush whenever it does come. How soon that thing, much to be desired, will come, is the interesting problem the solution of which they are patiently awaiting. Of nothing are they more certain than that "Old Time" will sooner or later work it out according to his own sweet will.

The Exposition closed last Saturday night, with the prestige of being the third in the series in respect to attendance. There was a remarkable lack of stationery goods in its displays. Stationers exhibiting in former years have been scattered all over the building, instead of being massed in one single group. They seem to have become tired of this sort of thing.

The Dennison Manufacturing Company reports a fair summer trade and the beginning of a good fall trade.

J. R. Mills & Co. say that orders still come thick and fast from all parts of this country for their reversible wrapper-envelope. For that matter, they are getting orders for this device from foreign countries in quantities that have exceeded all their early expectations.

The Charles Stewart & Co. Paper Company is having as fair a trade in its wide range of goods as any one could reasonably desire in these times.

There is no apparent relaxation in the demand for the Globe files. They seem to be wanted by everybody, and all cutting short of business by the dullness among early customers is more than compensated by the rapid extension of the demand for these goods in fresh fields.

John Holland finds little or no abatement in the call for his gold pens. The growth of his Territory keeps up the volume of his sale.

A. H. Pounsford in addition to his large list of staples is doing a good trade in fancy stationery.

PRINCE WILLIAM.

TORONTO TALKS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, October 3, 1884.

I went out one evening not long ago to hear a lecture by one of the big guns of the British Association. In one of his illustrations he told us that the world moved at the rate of 68,000 miles an hour, or 18 miles in a second—this beats Jay-Eye-See. We had heard this before somewhere, and never having tested it further than many another passenger in the same boat has done, I suppose we may take

it for granted. But somehow I can't manage to get over an infinitesimal fraction of that space of ground in weeks. It is almost two months since I wrote you, and although the heavens which have not tumbled in, and other calamities which might have followed have not occurred, here I am to all appearance a fixture. In the nature of things one should have moved on. Many additions should have been made, not only to knowledge but to the mammon of this world, and upon careful consideration I don't think that I have done either, and so am forced to present myself in the old garb, with which you ought to be familiar by this time, and which I leave for your fertile imagination to fill up.

Well, since I wrote you we have got through several things. The dog-days, for instance. And the dwellers on our Coney Island, as well as those who have flown further afield, are flocking home like swallows in the springtime. The Corps d'Observation of the British Association has come and gone, our Industrial Exhibition is over, and we may be said to be settling down again to the matter-of-fact affairs of every-day life. I made two attempts to see the exhibition, that is, that part of it contained in the main building, but the press of people was so great that I was glad to get out. I have very many dislikes, and a standing out one is to be crushed in a crowd. If I was about seven feet tall, or if my legs were arranged on the telescope principle, so that I could elongate myself, and had I the neck of a giraffe, so that I could get my head over to the front, it would not be so bad, but being of moderate stature and my vision not keen enough to see through a mass of men and women, I gave it up, and so can say only what all admit, that in every respect the show was ahead of anything of the kind we have ever had.

I am not a covetous man, that is to say, keeping the decalogue in mind. I don't covet my neighbor's wife, nor his ox, nor his ass, nor his servant—especially the latter; as a rule, they are very unmerchandiseable; but when your Boston man wrote early last month about a cool, agreeable temperature down there, when we were almost melted, I am afraid my desire were not quite square. I was in Ottawa on the first of last month, and while there the thermometer ranged from 90° to 95° in the shade. On my departure, I fell in with a small flying detachment of the great army of British savants who had gone on before, at the station. The train was late, and the heat oppressive. I watched their movements with some interest. At length, one of them asked me a question, which I answered, with some trepidation, because, you know, I never came in contact before with such a volume of British wisdom. Presently, half a dozen got around me, and, altogether, we had a very nice time. I was amused with many of their questions, and hope I gave them a few additional items about Canada that may be of service. But the heat—that was a realization altogether out of their calculations, and as we sped along in the confined car, I rather enjoyed their astonishment and the frequent use of handkerchiefs to remove the dripping perspiration.

I said: "Well, I suppose you have come to the conclusion that Canadians do not live all the year round in snowbanks." "Ah," said one, "it is precious hot, to be sure. I never experienced anything like it before." Well, those wise men have come and gone, and we hope large results may flow out of the visit.

Was it Dr. Johnson—if not, who was it?—who was wont to say to his friends, "Come, let us have a walk in the Strand," as if that were an Elysium where gods and goddesses aired themselves. I have been around there some, and have seen a good deal of common clay mixed up with the porcelain—but nearly a century makes a difference, and then another difference is affected by the kind of spectacles you look through. Mine, no doubt, have defections—but all I saw was a busy crowd passing to and fro, a kind of thing you can see in many another place. Now, come and let us have a walk along King street, not to look into the pretty faces that skip along, nor to peer into gorgeous windows, but to see some of the brains that set all this in motion. And first let me introduce you to the Rev. W. Briggs, who has just returned from a summer vacation in Europe, manager of the Methodist Book and Publishing House. Since we were here last you will notice many attractions. The rapidly increasing business of this house has compelled it to put in another engine, a larger boiler and more presses, with an additional Campbell book printing-press. Aside from its newspaper—which of itself is a big thing—its magazine, Sunday-school papers, and all that, it published last month the following named books: "Alderside, a Border Story of Seventy Years Ago," by Annie S. Swan; "Jack Halliday, a Grassmarket Hero," &c., by Robina F. Hardy. They have in press, "Studies in John," by I. Cynddyllow Jones; "Honest John Stallibrass," by J. Jackson Wray, &c., &c.

Next, Mr. Hutchison, of Russell & Hutchison. Our friend, you will observe, is a little under the weather; has been laid up with a severe cold. However, there is no let up in the business of the establishment. That goes on. They have now, and have had all the season, all that they can manage, and frequently more. In fact, the pressure of business upon them is so great that Mr. Hutchison says that they will be compelled to enlarge their premises.

This is R. Brown, of Brown Brothers, one of the hardest workers we have in the city, but you will observe that he is looking fresh and vigorous. Mr. Brown has only recently returned from Chautauqua, where he, with his family, must have enjoyed themselves, judging from appearances. I interviewed him today, and was told that there was no falling off in any of their departments. Their diaries, wallets, pocket-books, satchels, &c., were increasing in demand, and they had all they could do to meet the wants of customers. In their bindery they had been compelled from the press of work to put in new machines, and the want of space in their present premises was becoming a serious difficulty.

Let us have a rest now. Next week, if you are equal to the task, we will go out again.

C. H.

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory: 507 Arch Street, Philadelphia.

New York Salesrooms: 336 Broadway.

THE THORP MANUFACTURING COMPANY, 111 Devonshire Street, BOSTON,

— MANUFACTURERS OF —

UNIQUE SPECIALTIES IN THE Autograph Album & Scrap Book Line.

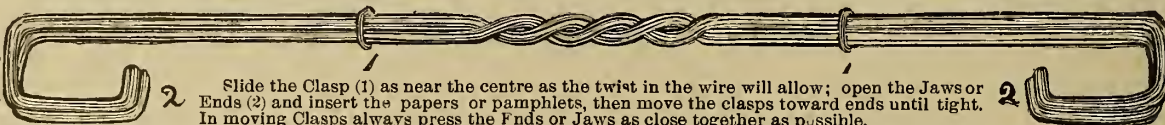
— NEW AND ORIGINAL DESIGNS! —

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

THE READY BINDER.

Patented
Oct. 23, '83,
and
Jan. 29, '84.

Slide the Clasp (1) as near the centre as the twist in the wire will allow; open the Jaws or Ends (2) and insert the papers or pamphlets, then move the clasps toward ends until tight. In moving Clasps always press the Ends or Jaws as close together as possible.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

THE TRADE SUPPLIED BY THE MANUFACTURERS,

R. E. BEAN & CO., Franklin, N. H.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York.

C. F. A. HINRICHS,

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

ANDERSON & STANTON, INSURANCE BROKERS,

No. 152 Broadway, New York.

INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON
ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

THE BEST THING YET!

WILSON'S READY-GUMMED LETTERS.

THESE are cut in exact shape of letters, as shown. Their color is Bright Red, with black shading. Can be readily and firmly affixed to any smooth surface.

With these you can make your own Show Cards, Window Signs, Stair Cards, Bulletin Boards, Display Cards; Label your own Boxes, Shelves, Drawers, Letter Files, &c. Having just what you want and when you want it, at one tenth the expense of printed or painted work. Put up in "fonts" of over 250 letters, in neat boxes.

Ten-Line Size, ...	per font, \$0.75
Five-Line Size, ...	.50
100 of any Single Letter, Ten Line Size, . .	.25
1 Cartoon (2,900 pieces), Ten Line Size, . .	6.50
100 of any Single Letter, Five-Line Size, . .	.15
1 Cartoon (2,900 pieces), Five-Line Size, . .	4.00

A Cartoon contains 28 small boxes, being 100 of each Letter; and 100 each, &c., commas and periods. In connection with the Letters use Wilson's Ready-Gummed Figures, Gold Headings, Fancy Shaped Cards and Card-Pins. With these you can make your own price cards, window tickets, &c., much cheaper and far more attractive than the old painted cards. We carry in stock assorted boxes containing 10 of each figure, and 10 of each dollar, cent and decimal marks, making 130 in all, at the following prices:

10 Line Figure, red, white or black, ...	Five-Line. 40c. per box.
5-Line Figure, red, white or black, ...	25c. per box.
100 of any single Figure, Ten-Line size, ...	25c.
100 of any single Figure, Five-Line size, ...	15c.

TEN LINE—EXACT SIZE.
FIVE LINE

2

EXACT SIZE.

M

Ten-Line, Exact Size.

A

Five-Line.

Send stamp for samples and Price List of above.

For use with these Figures we also keep in stock, at very low prices, by the 100, a number of different sizes and shaped Blank Cards. See also our Card Pins at 50c. per 100.

THE TABLET AND TICKET CO.,

— MANUFACTURERS OF —

Fancy Shaped Stickers and Labels,

87 & 89 Franklin St., Chicago. | 13 Park Row, New York.

For sale by Stationers or sent by mail on receipt of price.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PATENTS.

No. 303,009. Opaque or Semi-Transparent Enameled Glass or Colored Glass.—Ernst Franz Wilhelm Hirsch, Radeburg, Saxony, Germany.

A globe or shade for a light, composed of opalescent glass that will allow the flame to be visible through it, and having the whole or a portion of the inner surface obscured, so as to render the flame invisible, but at the same time allow the light to pass through.

No. 303,012. Pen-Holder and Wiper Combined.—Peter Davis Horton, Grass Valley, Cal.

A pen-holder having a wooden stock, with a rabbit or recess in the lower end thereof, conforming to the heel of the pen, and a sliding tube adapted to slide over the heel of the pen, and hold it in position within the recess, and also to entirely cover the pen when not in use. A pen-holder provided with a cap and chamber at its upper end, within which cap is placed a roll of bibulous paper as a pen-wiper, and adapted to be shut within the chamber.

No. 303,013. Pen-Holder.—Peter D. Horton, Grass Valley, Cal.

No. 303,026. Device for Casting Printers' Leads.—Arthur H. McClure, Buffalo, and Adam Pfirsch, Aldegany, N. Y.

A device for casting leads, slugs, and other like printers' articles or furniture, consisting of a pair of hinged jaws or frames provided with handles on their opening and closing sides or portions, and fitted on their faces with plates adjustable with relation to each other, and constructed to form an open-ended mold of the required size and shape when the frames are shut to or closed.

No. 303,048. Mileage Ticket.—Charles Wesley Reiff, Philadelphia, Pa.

No. 303,057. Engraving Machine.—Jakob Schweizer, Soleure, Switzerland.

An engraving machine comprising a carriage for the pattern or model, and a carriage for the plate to be engraved, both having a longitudinal, reciprocating and a lateral movement, means for imparting the movements to said carriages, a burin arranged over the plate to be engraved and normally depressed into contact with the plate by a spring, an electro-magnet arranged and adapted to lift said burin when electrically excited, an electric circuit of which said electro-magnet forms a part, a metallic point, in said circuit arranged to press upon the pattern or model, and said pattern or model made from some conducting material, and its raised lines adapted to be brought into contact with the metallic point, and thus close the electric circuit.

No. 303,107. Stamp and Envelope Moistener.—David Greenleaf, Beaumont, Laredo, Tex.

No. 303,113. Ring for Games.—Milton Bradley, Springfield, Mass.

A ring for game purposes, consisting of a centre of wooden material having a braided covering of textile material, and having its meeting ends united by a dowel and suitable cement.

Foley's Patent Improved Stylographic Pen.



Great reduction in price: No. 1, \$1.50; No. 2, \$2.00; No. 3, \$2.50; No. 4, \$3. A liberal discount to the Trade. FOLEY'S PATENT STYLUS is the best and only Pen with point, spring and cleaner in air tube. Fully warranted, and exchangeable for gold pens and pencils.

We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

Signed by the following gentlemen and over 1,000 others: G. S. Coe, Pres. Am. Ex. Nat'l Bank; J. A. Beardsley, Cashier Nat'l Bank of North America; Wm. A. Fall, Pres. Corn Exchange Bank; R. H. Lowry, Pres. Nat'l Bank of the Republic; F. D. Tappan, Pres. Gallatin Nat'l Bank; C. F. Timpson, Cashier Continental Bank; I. G. Ogden, Cashier New York Co. Nat'l Bank; Chas. Dennis, Vice-Pres. Atlantic Mutual Ins. Co.; Daniel D. Smith, Pres. Commercial Ins. Co.; Elwood Walter, Pres. Mercantile Mutual Ins. Co.; Wm. L. Jenkins, Pres. Bank of America; J. W. Lewis, Cashier Union Nat'l Bank; Wm. H. Cox, Cashier Mechanics' Nat'l Bank; J. Buell, Pres. Importers and Traders' Nat'l Bank; J. M. Crane, Cashier Shoe and Leather Nat'l Bank; A. F. Wilmarth, Vice-Pres. Home Fire Ins. Co.; Morris Franklin, Pres. New York Life Ins. Co.; Clark, Dodge & Co.; White, Morris & Co.; Vermilye & Co.; Winslow, Lanier & Co.; Wells, Fargo & Co.; United States Ex. Co.; Barclay & Livingston; George D. Arthur & Co.; H. T. Morgan & Co.; American Ex. Co.; Adams Ex. Co.; T. Ketchum & Co.; S. B. Chittenden & Co.; Johnson & Higgins.

JOHN FOLEY, Gold Pen and Stylographic Pen Manufacturer, 2 Astor House, Broadway, New York.

NEW YORK COPYING PRESSES.

T. SHRIVER & CO.,

333 E. 56th Street, New York,

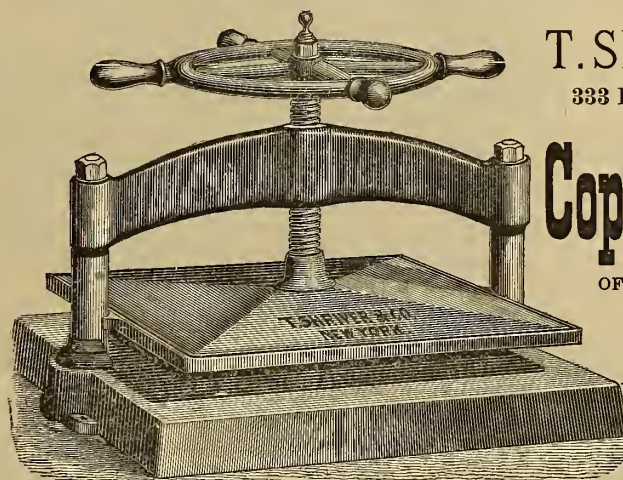
MANUFACTURERS OF

Copying Presses

OF ALL SIZES AND STYLES,

For Railroad, Express and Transportation Companies, and General Mercantile Use.

✓ Catalogues, with prices and discounts, on application.



Large Steel-Arch Railroad Press; Platen, 22x24.

M. J. ANDERSON,

Successor to ANDERSON & CAMERON,

117 FULTON & 52 ANN STREET, NEW YORK.

SPECIALTIES:

School Reward Cards, Blank Notes, Drafts, Receipts, &c.

GUM LABELS AND LAW SEALS, MARRIAGE CERTIFICATES, GOLD BEVEL VISITING CARDS, ALL STYLES, SHIPPING AND MERCHANDISE TAGS, &c.

NO TRAVELERS.

SEND FOR PRICE LISTS AND DISCOUNTS



Patent applied for.

HUBBARD'S

Copying Presses and Stands.

Every Variety of Size, Style and Finish.

My new Press, with Water Tub combined, is the best and most convenient arrangement yet invented, and costs no more than an ordinary Press.

Get my New Catalogue and Discounts.

H. N. HUBBARD, Manufacturer, 313 to 319 East 22d Street, New York.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

NEW YORK.

MANUFACTURERS

—OF—

—FINE—

CASES,

BRUSH SETS,

WORK BOXES,

RAZOR CASES,

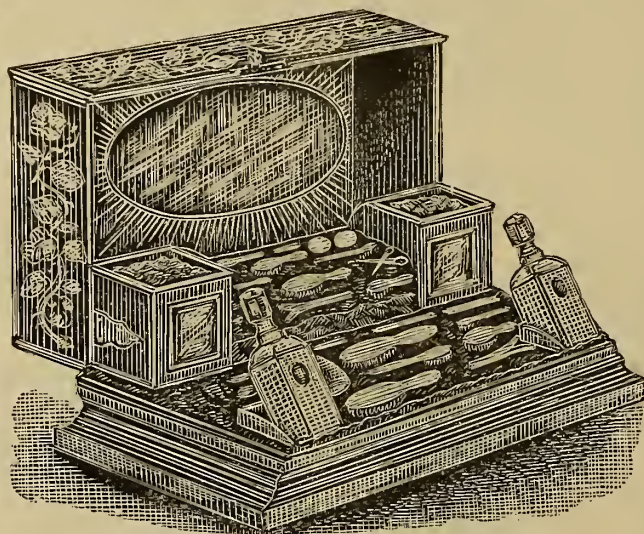
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

WRITING CASES.



IMPORTERS

—OF—

FINE CHINA,

BISQUE,

BRONZES,

PLACQUES,

ART OBJECTS,

GILT BRONZES,

SMOKERS' SETS and

PRESENTS FOR

ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

BEFORE YOU BUY

PADS AND TABLETS

— EXAMINE THE —

FAVORITE BLOTTER TABLETS.

EVERY { 10 CENTS EACH. } SIZE.

"YE KNICKERBOCKER" BLOTTER TABLET.

Three Sizes—50 or 80 Sheets—Good Paper—Cheap!!!

THE AMERICAN BLOTTER TABLET.

All Sizes—Finest Qualities of Paper—Elegant Lithographed Cover. BEST IN THE MARKET.

THE PERFECT PENCIL TABLET.

Very popular among Students. These goods manufactured ONLY by the

ACME STATIONERY AND PAPER CO.,

146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

Noel Davenport, stationer, Cotton, Cal., has sold out to M. Archibald.

H. L. Wilson, publisher of the *Journal*, Lafayette, Ind., has sold out.

Stoy & Harrison, publishers, Lake City, Fla., have sold out to C. A. Finley.

The Davenport *Gazette* Company, Davenport, Ia., has been sold out by the sheriff.

Cypher Brothers, booksellers, &c., Monongahela City, Pa., have sold out to E. J. Kelly & Son.

The Middletown Publishing Company, publisher of the *Daily Herald*, Middletown, Conn., has sold out.

Gathwright & Gwynn, stationers, Sheldon, Mo., have dissolved partnership. The firm is now Charles Gathwright.

Charles T. Miller has connected himself with the Philadelphia Office of the Lockwood Press, and will call on its friends and patrons in that field in the interest of the extra number of THE AMERICAN STATIONER.

The Tower Manufacturing Company is offering a line of imported albums and ink-stands at low figures; also a full line of Peter Thompson's toy-books, which come in a variety of new designs in interior illustrations and illuminated covers, both in paper and linen.

Judgments for \$29,000 were entered against William F. Fell (& Co.), printer, Philadelphia, Pa., in favor of the estate of W. C. Mollerns, a former partner, who died in May, 1883. He says the merchandise liabilities are about \$10,000, and he proposes to pay in full, if given time; nominal assets, \$45,000.

Potsdamer & Co., Philadelphia, have just completed their line of new designs in etched folds. As all of their old designs were destroyed by fire the line is entirely new, and it seems almost impossible to conceive anything more elegant than those shown this season. These goods are calculated to sell readily in competition with steel engraved, for menus and for circular purposes. Send for handsome circular price-list.

The Acme Stationery and Paper Company will soon have ready what it calls a papeterie tablet. This will consist of a tablet, letter size, of fine unruled bond and plated cream papers, enclosed in a cover of Whatman's double elephant paper, one side of which will be decorated with a water-color painting. The decorations will be of many different designs, no two covers being alike. Each tablet will be put up in a handsome box, containing eighty envelopes. The article will be a production of which the company may well feel proud, and it will be a novelty which will undoubtedly command a wide sale.

Among the out-of-town tradesmen in town during the past week were Mr. Broughton, of the firm of Broughton & McCann, Hannibal, Mo.; E. E. Phelps, of Phelps & Bryant, St. Joseph, Mo., a representative of the Free Press Association, Burlington, Vt.; J. D. Gould, Corunna, Mich.; Mr. Burke, of J. W. Burke & Co., Macon, Ga.; Mr. Burke, of J. W. & E. W. Burke, Athens, Ga.; H. H. Shepard, Kansas City, Mo.; George Rayneal, Jr., Washington, D. C.; Mr. Eyrych, New Orleans, La.; J. B. Harrison, Pittsfield, Mass.; Mr. Righter, Charleston, S. C.

Charles P. Bartelson, 825 Arch street, Philadelphia, has got out for the holidays a very laughable sketch entitled "The Toothache," as imagined by Horace Mayhew and realized by George Cruikshank. This is a delightfully funny little book for children. It is highly illustrated in colors disclosing some striking and funny situations.

The "Publishers' Trade List Annual" for 1884 has been received. It is a volume as large, if not larger than any of its predecessors; it contains the latest catalogues and indicates careful preparation. It is issued from the office of the *Publishers' Weekly*, 31 and 32 Park Row.

The Globe Files Company, C. M. Ward, agent, 28 Bond street, has issued two new sheets for substitution in its catalogue. These refer to document-boxes and Congress tie-envelopes, in which the company has introduced the latest improvements and which are desirable goods.

J. A. Joel, 82 Nassau street, has issued an illustrated price list of Grand Army goods of all kinds, electrotypes, &c., which will be available to parties in need of such articles.

The Monroe Dry Plate Company, Rochester, N. Y., has been dissolved. George H. Monroe continues the business.

Daniel F. Keeler, stationer, Park City, Utah, has assigned.

A new map and guide to Kansas City, Mo., has just been published by H. T. Wright, of that place.

Jerome B. Bell, proprietor and editor of the *Sunday Star*, Wilmington, Del., has been sued for libel by Edgar M. Hoopes, of the *Morning News*. Bail, \$10,000.

J. Q. Preble & Co. give notice that in consequence of the advance in the price of paper the prices of their goods are subject to change without notice.

Visitors to the city wishing to see John Thompson in the play of "On Hand," will find that actor located at his own theatre on Eighth street, near Broadway.

J. A. Chain, of Chain, Hardy & Co., Denver, Col., will be in New York for about two weeks after October 10. He will make his headquarters at 224 East Twelfth street.

Judgments amounting to \$50,092 have been found against William Garretson, of Bradley, Garretson & Co., publishers, Philadelphia, Pa., and execution has been issued. The firm asks an extension on some accounts of six months. Its liabilities are reported at \$185,000. It has fourteen branches in various cities of the United States and Canada.

The managers of the Franklin Institute, Philadelphia, struck a bonanza when they secured Jules Viennot to take charge of the press matter and advertising for the Electrical Exhibition. Mr. Viennot obtained for them the highest possible results from a financial standpoint, and acquitted himself in a most satisfactory manner to all concerned as well as with great credit to himself.

The advertising novelties lately issued by Baker & Hayes, 125 and 127 North Fourth street, Philadelphia, comprise some very pretty combinations of color-work. The designs, No. 426, represent fruit and flower pieces, with plate, china, &c. No. 415 is a series of girls' heads. The hobby-horse series depicts in an amusing way a number of men who have become public characters. No. 606 is a folding series with gold background, and the same comes in single cards in No. 421. Nos. 419 and 420 are comic juveniles; Nos. 410 and 412 are bright floral designs; No. 406 is a commentary on banking—from a wine-supper to a crust in a prison-cell; No. 411 is a pretty "good-luck" series on azure ground. There are a number of other designs, together with

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

very good portraits of the different presidential candidates.

J. A. Schleunes, manufacturer of morocco cases, Philadelphia, Pa., has been sold out by the sheriff.

Etris & Adair, dealers in paper hangings, Philadelphia, Pa., have been sold out by the assignees.

F. S. Hasbrouck & Co., manufacturers of envelopes, &c., New York city, have dissolved partnership. John F. Diemer continues the business.

Isaac F. Bloodgood, treasurer of the Isaac F. Bloodgood Co., Limited, sand and emery paper manufacturer, Williamsport, Pa., has failed, but it is thought that it will not affect the company. His liabilities are reported at \$60,000 and nominal assets, \$20,000.

Bradley & Co., publishers, Philadelphia, Pa., ask an extension. They were involved through Bradley, Garretson & Co., who owe them \$30,000. The liabilities are about \$30,000, and nominal assets, \$40,000, which would probably not sell for over \$10,000 if forced.

F. H. Loss, Jr., has just received by steamer Gellert a large invoice of novelties in Swiss carved goods for the holiday season. These include book slides in walnut and cherry beautifully carved in relief, stamp boxes with owl heads and other curious designs. Wall brackets, inkstands, Christmas card-holders, a variety of sizes of owls, musical boxes, satin wood, jewel glove and card cases—adapted for fine retail trade and not to be found elsewhere.

One of the most serious fires that ever visited Holyoke broke out in the basement of No. 2 Mill, belonging to the Newton Paper Company, at an early hour on Saturday morning. Eight heating engines and two machines were burned, leaving one machine and three engines. Three stock-houses were burned, in which were stored about 500 tons of paper-stock of various kinds. Treasurer Clark states that the value of the property that the fire reached—mills, stock-houses, stock, &c.—was \$150,000. The total loss will probably reach \$75,000. The fire is presumed to have resulted from spontaneous combustion. The insurance is \$45,000. It is understood that the mill will be rebuilt. The No. 1 Mill is left standing.

The friends of Charles H. Lamport, who for a number of years was treasurer of the National Blank-Book Company, will be glad to know that he can be seen as of old at Boorum & Pease's, Reade street, New York.

C. Littlejohn & Co., paper-stock dealers, Boston, Mass., have filed a petition in insolvency. The liabilities are about \$1,700, to pay which they have a small stock. The firm consists of Clement Littlejohn and Robert M. Belt. Mr. Littlejohn owes on his private account \$2,000, and has no assets.

Charles McDonald, for many years connected with Smith's bookstore, and subsequently with Price & Snyder's, Chicago, Ill., has recently established himself in the news and periodical business at No. 55 Washington street, in that city.

The Providence Press Company, publisher, Providence, R. I., has sold out to Z. L. White.

E. A. Church & Co., wall-paper dealers, &c., Lincoln, Neb., have been succeeded by S. E. Moore.

Charles M. Holton, publisher of the *Record*, Yakima, W. T., has sold out to the *Capital* Publishing Company.

Stimson & Stimson, wall-paper dealers, Terre Haute, Ind., have been succeeded by the J. W. Roberts Company.

William Wood & Co., publishers, New York city, have dissolved partnership. William H. S. Wood continues the business under the same style.

Notice of a special meeting of the American Paper Makers' Association is about to be issued by Secretary D. P. Crocker. The meeting is called for Wednesday, October 22, at the Metropolitan Hotel, New York. It is held pursuant to Article 12 of the By-Laws, to take into consideration the peculiar condition of the trade at this time.

The proposition made at the recent meeting of Hand & Ellsworth's creditors to accept 50 cents on the dollar is receiving the signature of very nearly all of the creditors, very few in number or amount yet lacking to complete the settlement. The firm has received a number of letters from its creditors very similar to the following written by a prominent Eastern manufacturing firm: "Enclosed please find the compromise as requested. We hope you may be successful in securing all the signatures and soon get started again, and be as



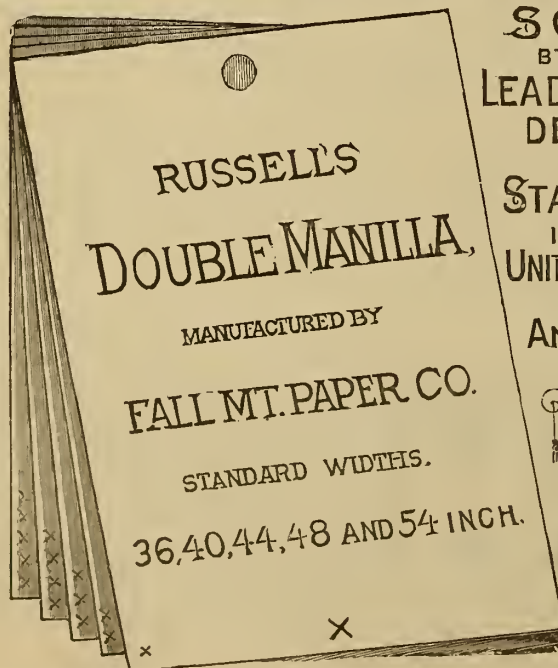
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLE
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

successful as your close application to business has warranted you should be."

E. Williams & Co., printers, Attleboro, Mass., have become insolvent.

Edward L. Fitzgerald, paper-stock dealer, Boston, Mass., has been damaged by fire.

Mark H. Musgrave, publisher of the *Courier*, Rathdrum, Idaho, has been burned out; loss, \$1,000.

Zesbough & Corrigan, dealers in picture-frames, Minneapolis, Minn., have dissolved partnership.

F. R. Scott, newsdealer, &c., Warren, Pa., has been damaged by fire and water. His loss is estimated at \$1,000.

Wall Brothers, manufacturers of inks and extracts, Denver, Col., have closed out and removed from the place.

Christy, Walcott & Co., manufacturers of paper-hangings, New York city, have formed a limited partnership, with special capital of \$195,000, to June 30, 1887.

Mintzer Brothers (agents), book-mounters and gilders, Philadelphia, Pa., have dissolved partnership. William G. Mintzer continues the business under the style of the Exchange Nickel Plating Works.

The National Publishing Company, Philadelphia, reports large sales for its new line of family Bibles, with the contrasted Testaments. The new, bright designs of the bindings, and the superiority of the letter-press, command for them a ready sale.

Joseph L. Lyon, late with William Mann, 529 Market street, Philadelphia, has associated with him William S. Nash, and purchased the business of Geo. W. Arms & Co., northeast corner of Fourth and Chestnut streets. The old business will be increased with a full line of counting-house stationery.

One of the most varied and extensive lines of both cheap and satin Christmas and birthday cards is that offered by John Gibson, whose line is not only comprehensive, but is decidedly attractive, the materials used in its make-up being the best in the market. The line is very artistic, consisting of both hand-painted and regular satin goods, and each design shows a degree of freshness and originality that will delight the eye of the most exacting buyer, whether a dealer or consumer.

Jean Robie, the Belgian flower painter, has a surprisingly versatile genius. He writes as easily as he paints, and portions of his travels in Ceylon and British India have been published in the *Independence Belge*. He is exceedingly able as a colorist, and his flower-pieces have an enduring charm, but are so subtly rendered that their reproduction is extremely difficult. A very successful effort has recently been made to reproduce one of his latest works by color printing on satin. As a publication it is unique, and suitable either for an easel picture, panel decoration or for framing.

Keuffel & Esser are making a drive on palettes of their own manufacture this season. The palettes are made of numerous kinds of hard and fancy woods and come in all shapes, and are finished in oil or are finely polished. They have also a line of folding palettes, which are becoming quite popular with artists, as when not in use they can be folded, thus preventing the fingers or clothing from being soiled by the paint. The firm's facilities for manufacture are such that it can afford to offer these goods at low prices.

The *Trade Journal* Printing and Publishing Company (Albert Rubincan, proprietor), printer and publisher of *The Trade Journal*, Philadelphia, Pa., has been sold out by the sheriff.

Sackett, Wilhelms & Betzig, lithographers, New York city, have dissolved partnership. The firm has been succeeded by Sackett, Wilhelms & Betzig (incorporated).

Studebaker Brothers, publishers, Riverside, Cal., have dissolved partnership. J. A. Studebaker continues the business.

Mr. Davis, of Putnam, Davis & Co., Worcester, Mass., has recovered his health, and is now attending to business.

Christian H. Hershey, of the firm of Hey-singer & Co., dealers in novelties, Philadelphia, Pa., is dead.

Le Count Brothers, San Francisco, have secured the agency for Caw's inks on the Pacific coast.

Wm. A. Throop, of Lapham & Throop, booksellers and stationers, Detroit, Mich., is dead.

A. Eibank, publisher of the *Zeitung*, New Braunfels, Tex., is dead.

Robert Hornbeck, printer, Riverside, Cal., has been succeeded by L. M. Holt.

Alexander Major, newsdealer, &c., Portland, Me., has been adjudged insane.

T. N. James & Co., publishers, St. Louis, Mo., have asked for a partial extension.

Cornelius White, paper stock dealer, Cambridge, Mass., has been damaged by fire.

L. Basch & Sons, dealers in paper-stock, Columbus, Ohio, have been damaged by fire.

W. H. Edwards, president of the *Courier* Company, East Saginaw, Mich., has sold out.

Gough & Weber, manufacturers of books, &c., Kansas City, Mo., have dissolved partnership.

Paul Wachenhusen, bookseller, &c., Silver City, N. M., has been burned out. Loss, \$1,200; partly insured.

The business of H. Manneck's Son & Co., manufacturers of paper-boxes, New York city, is in the hands of a receiver.

Hardman & McMillan have succeeded Mrs. A. W. Hardman, publisher of the *Hoosac Valley News*, North Adams, Mass.

Alles & Conant are rushed with orders for their line of plush and fancy wood work-boxes, writing-desks, &c. Their factory is in operation from an early hour in the morning till eleven o'clock at night, and they are so crowded with orders that they have been obliged to refuse to pledge the fulfillment of new orders with the promptness demanded.

THE DEMAND

— FOR —

LOCKWOOD'S DIRECTORY FOR 1884

Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

THE ONLY STANDARD WORK.

Sent, post-paid, on receipt of TWO DOLLARS.

OVER 20,000 ADDRESSES REVISED TO DATE.

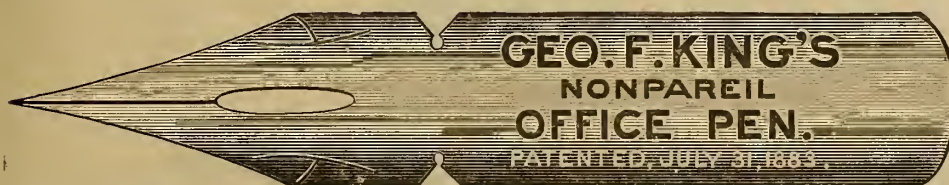
HOWARD LOCKWOOD,

126 & 128 Duane Street, cor. Church,
NEW YORK.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —

Send for Samples and Prices.



GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.

ALSO FOR SALE BY

HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

PAPER WAREHOUSE, BOSTON. MASS.

RICE & CO.

(CORPORATION.)

STAFFORD'S AMERICAN INKS.

Annual Sales, Five Million Bottles.

Stafford's Commercial Ink is a limpid writing fluid, with a very dark blue color at first writing. It makes as distinct a mark as any black ink, and turns to bright permanent black in a few hours.

To adapt this popular ink to the requirements of all classes of trade, I offer it in the 2 oz. Widemouth Bottle, as per cut below at the prices named.

I would earnestly call your attention to this article as the cheapest ink, considering its quality, ever offered.

ACTUAL



SIZE.

2 oz. Widemouth Cone, with Wood-Top Cork.

STAFFORD'S COMMERCIAL INK,

Packed in Boxes of 3 dozen each.

1 Gross, Nett,	\$3.00
5 " " per gross,	2.60

Please Write for Quotations for Large Quantities.

S. S. STAFFORD,

218 Pearl Street,

NEW YORK.

Stafford's Commercial Ink is used by the U. S. Government in all the departments, and by three-fourths of the Banks, Insurance and Railway Companies, and the largest consumers in the United States, England and Canada.

FAMILY AND PULPIT BIBLES

PUBLISHED BY THE

NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.



NATIONAL PUBLISHING CO.,
724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

We claim the following advantages for the "National Contrasted Editions":

First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.

Second.—Larger, better spaced, and more readable type in all cheap and medium grades.

Third.—Latest and most attractive variety of side stamps.

Fourth.—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

For Sale in Chicago by JANSSEN, McCLURG & CO.

☞ Orders for Sample Lots receive Prompt Attention at Lowest Prices.



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. ☞ Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

☞ These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. ☞ Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, OCTOBER 9, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum. 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carribaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curaçoa, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
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Thomas G. Thrum.....	Honolulu, Sandwich Islands.
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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE American Paper Makers' Association is to meet in New York on the 22d inst. The position of the paper-stock market demands that consideration which it is thought that the general body can properly give, and it certainly justifies the meeting. As one of the outcomes of the prohibition of the importation of rags, the contractors for paper for the public printing find it difficult to meet their contracts, owing to the scarcity of rags, and it is possible that the late action of the Government may cause the contracts to be thrown up.

A COMMITTEE has been appointed by the Board of Trade and Transportation to consider the different regulations, State or otherwise, which exact a license fee or tax from commercial travelers. We think that this matter has passed beyond the stage of consideration, and that action is what is most needed. The initial step has been taken by a member of the stationery trade in Cincinnati, and subscriptions are being taken to contribute to the expense of carrying the question through the courts. We print a list of contributions already made in this city, and we urge upon the trade the importance, not to say propriety, of helping to increase the amount already contributed. We observe that one paper thinks that it is more expedient to appeal to Congress for the passage of a law which will do away with obnoxious taxation of the sort referred to. We believe that legislation is a last resort, and that if the courts put the stamp of illegality upon the system of special taxation it will be more authoritative and binding. In the first place, it will be difficult to secure the passage of an act of Congress. Every Representative will oppose any movement which may excite the prejudice of his constituents. Local feeling will prevent independent action. It may—probably will—take years to push a bill through. To our mind the Courts afford the readiest means of relief if there is sound constitutional objection to the license tax. Let us try the Courts first, and should they decide that such taxation is constitutional, let us then seek the aid of the Legislature even if it takes the remainder of the century to secure it.

A STRONG effort is to be made to secure a change in the bankruptcy laws of this State for the suppression of preferences in assignments. The undue proportion of preferred claims in insolvency, as shown by recent failures, is the inciting cause for this proposed action, and we cannot but say that the proposition to narrow down the possibilities of fraud and to secure protection for those who are known as general creditors, is just. There is more

than strong suspicion that many preferences are fraudulent; in fact, we might say, that there is certainty that they are; but the trouble has been and will be to secure that proof which, under proper rules of evidence, will subvert such preferences in cases where fraud is believed to exist. With no legal restraint upon the right to prefer creditors, the debtor has practically command of the situation so far as his honest debts are concerned. A system might be adopted that where loans have been made or advanced on any collateral—stock or otherwise—a limit should be fixed for the loan, and should default be made on the day of payment judgment should be entered, thus giving notice to other creditors. Perhaps the Pennsylvania system is the best. In that State, no personal mortgages are given, and where loans are made a judgment note is given, and this pending lien or confession of judgment, while not necessarily implying that the debtor is insolvent, operates as a first lien or preference, and at the same time notifies all other parties that there are certain liabilities for which the party incurring them is responsible.

Roundabouts.

BY THE TRADE LOUNGER.

Running into a place the other day I was impressed with the idea that there was some sort of excitement going on. On gently hinting that trade did not appear to be dull the member of the firm accosted remarked that he had all that he could do and had to work overtime to keep up with orders.

Yet there are people who say trade is very, very dull. *****

This last remark was made to me by a man who doesn't advertise. The party first referred to is well known in the columns of THE STATIONER. *****

I thought to myself: "Here's a commentary!" *****

Envelopes are going up—not like a skyrocket. By the way, the advance in the price of paper begins to make the blank-book men, as well as envelope makers, stronger in their views. It may be a good thing for some manufacturers, if they have produced well ahead. *****

I see that "A. L. D.," whose initials appear at the tail of your Boston correspondence every week, has been "putting up" some prizes for a shooting match of the Boston Press Rifle Association—and he a newspaper man. I think that the whilom cramped circumstances of newspaper men must have greatly changed of late years. Once the newspaper man was too poor a crow to pick; but now—well, "you can't most always sometimes tell." *****

American enterprise is something truly remarkable. A company was formed in New York some time ago for furnishing to out-of-town newspapers illustrated New York correspondence. On the opening of the political campaign the same company began to supply political articles illustrated by caricatures of noted politicians, and now the same company is prepared to supply serial stories, with illustrations. Some of these stories are from the most popular writers. This is way ahead of patent outsides and insides.

* * * *

A new device for the counting-room is a ruler and rotary blotter combined. It consists of a rotary blotting cylinder made of sheet metal, concaved and flanged to receive the roller, and provided in front with a straight edge or rule. The advantages of the combination are that in ruling, the edge being above the ink in the pen, there is no danger of smearing and the blotter takes up the ink as wanted.

* * * *

Quite an attractive holiday novelty this season is a mirror, the frame of which is made of "alligator plush," the glass being French plate, beveled, upon which is painted a marine view in black and white. Another novelty is in the form of a clock-shelf for attaching to the wall. The shelf is covered with a satin lambrquin, decorated with a bunch of flowers and other attractive designs.

* * * *

Referring to the general complaint which has been made this season of dull trade, a dealer thus expressed his mind a few days ago: "If every one had as little to complain about as we have, they would not complain. Business has been exceptionally good with us. We deal exclusively in novelties, which always sell well, good times or dull times. You can sell novelties when you can't sell anything else. The trade are always ready to take hold of something new."

* * * *

Another tradesman, conversing on the same subject, said: "We don't touch novelties at all. Our line is purely staple. We have as much as we can do to attend to that. We don't spend any money in traveling either. Our goods and the prices we ask for them do the traveling. We have found that a superior class of goods at reasonable prices will sell in any season, and, notwithstanding the extreme depression this fall, we can really sell more goods than we can manufacture."

* * * *

A line of writing sets, match-boxes, thermometer holders and various other knick-knacks made of soft wood in a manner to represent tusk-ivory is in the market.

* * * *

There have been few real novelties in inkstands introduced this season. The most of those which have been brought out recently have so few claims to anything of an original character, that the majority have not been thought of sufficient value to patent, their manufacturers being content to allow them to be classed with staple goods.

* * * *

One exception is a patent "self-opening and closing" inkstand, which consists of a handsome flint glass ink bottle resting in a rack of rather novel design. The cover of the mouth of the stand is balanced so that a pen-holder, when placed in the rack, closes the bottle, thus preventing any dust or dirt from coming in contact with the ink as well as preventing the ink from molding. When the pen is taken from the rack the cover flies up, and when put in place again it closes over the mouth of the bottle as before stated. The advantages of this contrivance are apparent. The action is perfect. The rack of the stand is metal, finished in various styles, such as verd—antique and gold, plain Florentine bronze, Florentine and gold bronze, &c.

Answers to Correspondents.

H. & J. last week inquired about the new dictionary holder.

Ans.—You can address Carroll W. Clarke, Boston, Mass.

S. wants to know where he can get Wyckoff's combination rule.

Ans.—We don't know. We believe that it is not now manufactured.

W. L. A. wants addresses of parties dealing in campaign goods.

Ans.—H. B. Claffin & Co., New York; W. H. Hall, 261 Greenwich street, New York; Nason Manufacturing Company, New York.

S. C. W. wants to know where he can buy a line of good and cheap collar and cuff boxes for the holiday trade.

Ans.—Henry Levy & Son, Metzger & Jordan, Loeb & Co., Berlin & Jones Company, Alles & Conant—all in New York; Charles J. Cohen, Philadelphia.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
Freund & Stein.....		\$1,500
L. P. Kuhl.....		175
Munaz & Fowler.....		160
W. Schimper (R.).....		11,185
C. W. Adams (R.).....		600
Ferguson & Shine (R.).....		650
R. Snider.....		12,000
E. Steffens (R.).....		853
L. S. Streep (R.).....		200

EASTERN STATES.

Warren G. Foley, Boston, Mass.....	1,600
Hamilton H. Holt, Boston, Mass. (B. S.).....	100
Joseph H. Hartley, Boston, Mass.....	1,000
E. Clarence Woodbury & Co., Boston, Mass., subject to prior.....	2,029
Walter S. Congdon, Taunton, Mass., subject to prior \$1,650.....	1,450

MIDDLE STATES.

W. E. Doyle, Shenandoah, Pa., <i>News</i>	1,000
J. Frank Durston (Thomas W. Durston & Co.), Syracuse, N. Y.....	10,000

WESTERN STATES.

H. Y. Baker, Oakland, Cal. (Real).....	.....
Charles Knowlton, Kankakee, Ill.....	125
F. C. Klady, Big Rapids, Mich.....	1,200
R. N. Barlow, Detroit, Mich.....	575
Johnstone & Gibbons, Detroit, Mich., <i>Michigan Farmer</i>	1,500
Kerkow & Kuhn, Fremont, Neb.....	600
H. E. Gray, Omaha, Neb.....	900
Charles A. Davis, Cincinnati, Ohio (B. S.).....	800
W. T. Shanahan, Portland, Ore. (Real).....	1,000

WESTERN STATES.

C. A. Klinker & Co., San Francisco, Cal. (Real).....	10,000
Merchants' Publishing Company, Denver, Col.....	550
C. H. Clay, Hailey, Idaho.....	575
Samuel E. Van Horn (Sharpe & Van Horn), Indianapolis, Ind., <i>Pickett</i>	125
Henry Siebel, Cincinnati, Ohio (Real).....	1,700

SOUTHERN STATES.

John J. Daly Stationery and Printing Company.....	2,493
Charles F. Schmidt, Baltimore, Md.....	700
R. Boecher & Co., St. Louis, Mo.....	90

DISTRICT OF COLUMBIA.

E. B. Duval, Washington, D. C.....	4,000
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CANADA.

Charles Cook, Oxford, N. S. (B. S.).....	110
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LIENS RELEASED.

Henry R. Groneweg (Groneweg Brothers), Dayton, Ohio.....	900
P. Freund (Freund & Co.), San Francisco, Cal.....	500
Foster Brothers, Bellevue, Idaho.....	2,885

Market Review.

OFFICE OF THE AMERICAN STATIONER, 1
WEDNESDAY, October 8, 1884.

THE MONEY MARKET.—The money market continues to rule dull and easy, the available supply of loanable funds having increased rather than diminished, in consequence of the disbursements made by the government and private corporations since the 1st inst. It is scarcely probable that any change will be experienced in this respect so long as the banks continue to carry so large a surplus as they now have. Commercial paper is without quotable change, good indorsements being negotiable at 5@6 per cent. discount. The stock market has ruled dull and irregular, and while prices generally are a shade higher than at the close of last week, the market has been lacking both in tone and character. Railroad bonds moderately active and firm. Governments a shade higher. Sterling exchange has ruled dull and unchanged, the posted rates being still 4.83@4.85 per pound.

THE PAPER MARKET.—The anxiety shown by many consumers of paper to provide for supplies against an advance in prices has somewhat quickened the demand, but this is met by manufacturers by a general advance in quotations nearly through the entire list, embracing writing and wrapping papers. At the same time manufacturers are reluctant to accept orders for goods for future delivery. In writings, dealers have pretty well discounted the action taken by the Manufacturers' Association last week, and the advance declared was not unexpected. In book papers many manufacturers have given notice of an advance of 1/2c. from October 1, and little or nothing in the way of super-sized and calendered is offering by dealers under 9c., and even news has been marked up 1/4c. at some of the mills. Manillas, although firm in price, and the cost of their manufacture has been increased through higher prices for butts and bagging, no general advance has yet been made. Straw wrappings have also been marked up.

THE STATIONERY MARKET.—The trade in staple goods continues quiet and the volume of business done is rather small. The number of tradesmen visiting town, moreover, is noticeably small for this period of the year and the bulk of business is in the shape of orders by mail. The present dullness is believed to be caused not from the fact that buyers are not in want of goods, but because they are purposely holding back their orders on account of a lack of confidence in the market. The trade in school stationery continues active, but business is mostly in small orders received from dealers who are restocking. There is a good demand for plush boxes, but it is mostly in the line of staples. Cheap goods of this character sell well, and seem to be in good demand among consumers. The advance in the price of fine writing-paper has stimulated trade in this line somewhat. Jobbers are selling old stock at former prices and buyers are taking advantage of this by ordering now. There is also more activity in the trade in envelopes in consequence of the advance in writing-paper. Many manufacturers have advanced their prices from fifteen to twenty cents a thousand and buyers are ordering now from a fear of a further advance.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, $\frac{1}{4}$, $\frac{3}{8}$, and $\frac{1}{2}$ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
R. K. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 319, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.



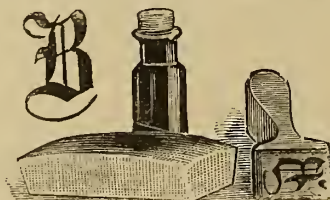
STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; $\frac{1}{4}$ and $\frac{1}{2}$ inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

LOOK BELOW AND SEE OUR PRICES.

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each Initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent. accompanies order.
{ No. 2, per case, 3; per gross, 9; 10 gross, 75 }

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

VALUE OF IMPORTS OF PAPER, BOOKS, &c., AT THE PORT OF NEW YORK, FOR THE WEEK ENDED OCTOBER 3, 1884.

Albums.....	123	\$11,067
Books.....	335	51,005
Newspapers..	61	1,702
Engravings.....	42	18,161
Ink.....	32	2,282
Lead Pencils.....	30	4,853
Slate Pencils.....	15	662
Paper.....	395	30,769
Steel Pens.....	3	5,962
Other.....	11	1,906
Totals.....	1,047	\$128,369

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED OCTOBER 7, 1884.

Paper, reams.....	12,250	\$2,352
Paper, pkgs.....	281	7,422
Paper, cases.....	111	5,180
Books, cases.....	142	20,195
Stationery.....	288	36,194
Totals.....	13,072	71,343

STATIONERY EXPORTS FROM NEW YORK.

FROM SEPTEMBER 30 TO OCTOBER 7, 1884.

BOOKS, cases, to Liverpool, 14; to Bremen, 2; to United States of Colombia, 6; to Hamburg, 25; to Glasgow, 1; to Nova Scotia, 4; to British West Indies, 2; to British Australasia, 3; to Danish West Indies, 1; to London, 55; to Cuba, 1; to Liberia, 22; to Japan, 6.

PAPER, to Liverpool, 28 cs.; to Cuba, 11,990 rms., 29 cs., 2 pkgs.; to United States of Colombia, 166 pkgs., 1 cs.; to British West Indies, 260 rms., 1 pkg.; to Mexico, 3 pkgs., 11 cs.; to Hamburg, 15 pkgs., 2 cs.; to British Australasia, 3 cs.; to Bremen, 4 cs.; to British Africa, 2 cs.; to Venezuela, 4 pkgs.; to Dutch West Indies, 5 pkgs.; to Danish West Indies, 1 cs.; to Antwerp, 85 pkgs.; to London, 22 cs.; to Nova Scotia, 3 cs.; to Liberia, 2 cs.; to Uruguay, 3 cs.

STATIONERY, cases, to Liverpool, 144; to United States of Colombia, 38; to Cuba, 1; to Hamburg, 38; to Porto Rico, 1; to Mexico, 8; to Hayti, 2; to Dutch West Indies, 1; to London, 29; to New Zealand, 9; to British West Indies, 2; to Liberia, 11; to Venezuela, 4.

PERFUMERY, packages, to United States of Colombia, 80; to British West Indies, 10; to Venezuela, 22; to British Africa, 100; to Dutch West Indies, 7; to London, 63; to Cuba, 7; to Liberia, 77.

PRINTING MATERIALS, packages, to Venezuela, 11; to United States of Colombia, 15; to Dutch West Indies, 4; to Liverpool, 7; to New Zealand, 1; to Mexico, 17.

TYPE-WRITERS, cases, to Liverpool, 1; to United States of Colombia, 3.

PENCILS, cases, to Liverpool, 2; to British Africa, 1; to London, 2.

TOYS, SPORTING GOODS, &c., cases, to United States of Colombia, 2; to Havre, 22; to Glasgow, 11; to London, 67; to Venezuela, 11.

INK, packages, to Cuba, 3; to United States of Colombia, 3; to London, 524; to New Zealand, 12; to Mexico, 9; to Venezuela, 2.

PRINTED MATTER, cases, to United States of Colombia, 1; to London, 27.

SLATES, cases, to Hull, 20; to New Zealand, 6; to British Australasia, 135.

PRINTING PRESSES, cases, to Bremen, 1.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to United States of Colombia.

DATING STAMPS, cases, to L.

ALBUMS, cases, to London, 6.
CELLULOID GOODS, cases, to London, 1.
PLAYING CARDS, cases, to British Australasia, 4.
STEEL PENS, cases to British Africa, 1.

IMPORTATIONS OF PAPER.

FROM SEPTEMBER 26 TO OCTOBER 3, 1884.

Scoville Manufacturing Company, St. Laurent, Havre,

2 cs.

Merchants' Dispatch Company, by same, 1 cs.

E. Kimpton, Belgenland, Antwerp, 11 cs.

Scoville Manufacturing Company, by same, 8 cs.

Avery, Penarbert & Co., Château Margaux, Bordeaux, 4 cs.

A. Ireland, State of Nevada, Glasgow, 10 cs.

F. R. Arnold & Co., St. Anna, Bordeaux, 26 cs.

Kruse Letter Company, City of Werder, Bremen, 1 cs. colored.

Hy. Griffin, Gellert, Hamburg, 8 cs. colored.

L. De Jonge & Co., by same, 4 cs. colored.

Kenney Tobacco Company, by same, 3 cs. colored.

Berger Brothers, Fulda, Bremen, 1 cs. colored.

Allen & Ginter, Normandie, Havre, 30 pkgs. cigarette.

Kinney Tobacco Company, by same, 2 cs.

S. S. Stafford's commercial ink has acquired an extensive sale and is giving general satisfaction. The ink writes a deep blue, and after a day or two turns black. It is a very superior commercial ink to say the least.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.Among our specialties is the **TRIUMPH MUCILAGE,**

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is always ready to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), er gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1852.

PATENT READY-CUT**ELECTION STICKER BLANKS.**

THE HALF-INCH SIZE can be used for Photograph Negatives, Tickets, Address Labels, Return Envelopes, or for any Label requiring neat margins around. Any size or color made to order.

JAMES ARNOLD, 531 Chestnut St., Philadelphia, Pa.

Dealers in Whatman, Joynson, Hollingworth, Turner, and other noted brands.

GET THE BEST.

DE LANG'S WRITING FLUIDS

ESTABLISHED ELEVEN YEARS.

KEEN & DE LANG, Mfs.

130 La Salle Street, Chicago, Ill.

THE RAISBECK ELECTROTYPE CO.,
Electrotypers & Stereotypers,

24 and 26 VANDEWATER STREET.

Electrotypes Mounted on Wood or Metal.

EDWARD POSEN & CO.

OF OFFENBACH-ON-MAIN,

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED.

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

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Advertising Novelties.		Book Slates.		Inks.	
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Albums.		Calendars (Memorandum).		Wm. A. Davis, 18 Arch St., Boston, Mass.	475
E. Posen & Co., 437 Broadway, New York.	489	Hy. Bainbridge & Co., New York.	474	Keen & De Lang, 130 La Salle St., Chicago, Ill.	489
Thorp Manufacturing Company, 111 Devonshire St., Boston, Mass.	478	Card Board Manufacturers.		J. Petrie, Jr., 110 Reade St., New York.	500
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The Embossing Co., Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominoes and Checkers.	..	Card Fringes, Cords, Tassels, &c.		Insurance Brokers.	
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<i>The Stationer, Printer and Fancy Trades Register</i> , 160 Fleet St., London, E. C., Eng.....	500

Testing the Legality of Travelers' License Fees.

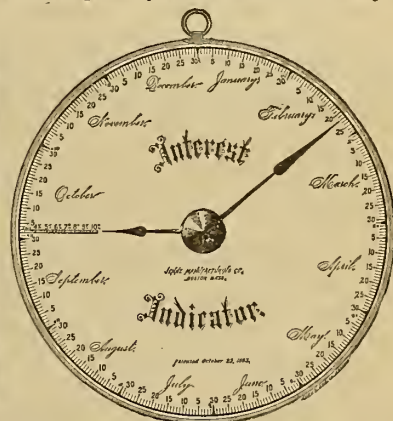
On August 21 last, a letter was published in THE STATIONER from the Stationers' Board of Trade, appealing to the trade for contributions for the purpose of making a test case in the courts "of the debated question of the right of State or municipal authorities to compel commercial travelers to pay license fees." In response to this appeal, the firms named below have subscribed the amounts set opposite their names. The subscription list is in the hands of A. S. McDade, with Boorum & Pease, who has been authorized to receive contributions for the purpose named. Subscriptions may be forwarded to him at No. 28 Reade street, this city. The defendant in the test case is Sabin Robbins, of Ross, Robbins & Co., Cincinnati, Ohio. As the expense of defending in the courts will be considerable, further contributions will be needed, and it is hoped that many other firms connected with the book and stationery trades will send in their mite, as the matter to be decided is of the greatest importance to all. A

decision is expected in the case this fall or winter.

Boorum & Pease.....	\$10.00
Phil. Hake.....	10.00
National Blank-Book Company.....	10.00
E. & J. B. Young & Co.....	10.00
Wilkinson Brothers & Co.....	10.00
J. O. Preble & Co.....	10.00
Liebenroth, Von Auw & Co.....	10.00
Koch Sons & Co.....	10.00
Brown & Sanson.....	10.00
Evans, Plummer & Co.....	10.00
Eberhard Faber.....	10.00
John Gibson.....	5.00
D. A. Tower (Tower Manufacturing Company).....	10.00

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The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. It CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

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Mfr. Mathematical Instruments,
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Prices of this Device are \$1, \$2 and \$10.
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DAYTON DOTS.

[BY OUR REGULAR CORRESPONDENT.]

DAYTON, Ohio, October 6, 1884.

We are getting our summer weather this month, the thermometer ranging about 90° every day. Frost has been delayed, and crops of every kind are safely housed.

I cannot say very much in favor of lively trade; there is not much of it; everyone is complaining; the weather is too fine for the dry-goods and clothing people, and stationers have not much to do at this time of year.

The Presidential campaign has its influence on business, and that not favorable. Our State is doubly blessed in this respect, having a State election in addition.

Reynolds & Reynolds are now in their addition to their old quarters, and appear to be full of work.

R. S. Rogers & Co. are crowded with orders for their pencil-holding school and other pads. They have applied for patents on them, and expect next season to have an immense sale for them, as they merely introduced them this season. Their recent "ad." in THE STATIONER is bringing inquiries and orders from all parts of the United States.

Travelers in stationery are very scarce. Mr. Alfred, of Hard & Parsons, was here, and showed some nice goods; in fact, it is a habit of his to do so.

I was surprised and pained to see the notice of the death of Mr. Aikenhead in the last STATIONER. It seems only a few days ago that he was here in his usual health. He was a favorite with everyone, and will be missed in the trade.

Mr. Walkins, of the American Lead-pencil Company, has called, and while trade was not very brisk with him, he reports a fair number of orders taken.

Mr. Gunn, of Eberhard Faber's, was also here, and another pencil man, who shall be nameless, as he was after the scalp of "Miami Valley," for what was intended for a pleasant notice in a former number of this paper.

Among the paper mills there is a fair amount doing, and prices of news and book are steady with an endeavor to advance about a quarter of a cent., but which it is hard work to get. The wrapping paper trade is flat—flatter than a prairie—at least, it is so throughout the

MIAMI VALLEY.

We find beauty in itself a very poor thing unless beautified by sentiment.

NEW YORK STATIONERY AND ENVELOPE CO.,
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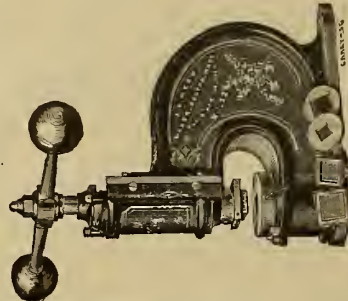
TO * BUYERS * OF * ADVERTISING * SPECIALTIES.

It was our intention to have kept you better posted as to what we were doing, during the last eight or ten weeks, but the sale and production of our Campaign Cards has absorbed all of our time, day and night. In the meantime our artists have produced a full line of

* CARDS * AND * SPECIALTIES, *

too extensive for us to describe in detail. Send us \$1.00 for a complete line of Samples of Cards, or \$2.00 for Samples of all our productions, covering CARDS, FOLDERS, BOOKS, CHROMOS, &c., (even this does not cover the cost.) If the samples do not please you, you can return them and we will refund your money.

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THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

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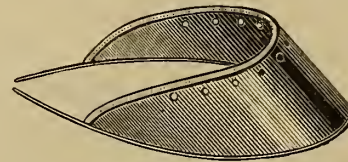
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THIS IS BY FAR THE MOST PERFECT EYE SHADE that has yet been invented. It is made in three sizes—No. 2, wide; No. 3, medium, and No. 4, narrow. The Shade is made of material handsomely finished in muslin, green on one side and brown on the other. The edge next to the forehead is bound with leather, and the outer edge with metal, making a complete automatic spring, which fits heads of all sizes. The material is at once the lightest and strongest, so that while the Shade rests on the head as lightly as a strip of ribbon and firmly as a cap, it has all the elements of durability. There is a large demand for this Eye Shade.

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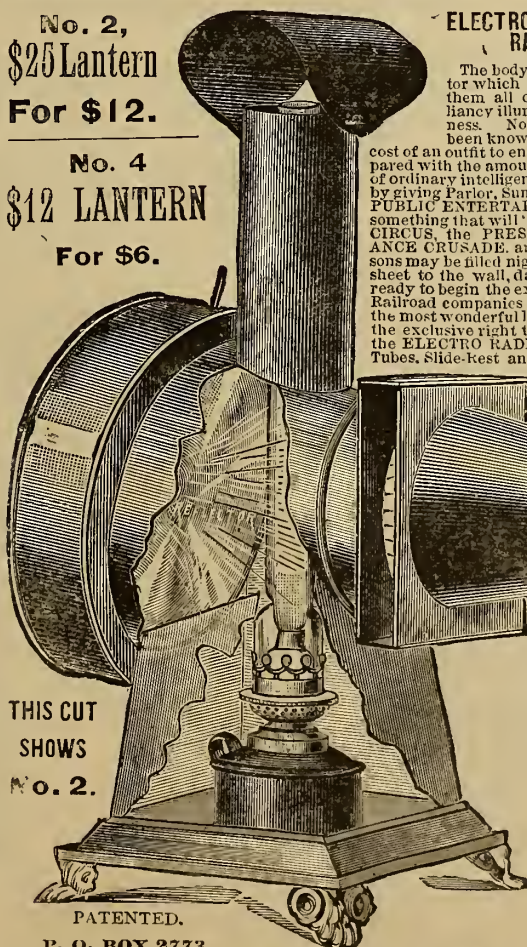
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International Magazine Courtesies.

While Harpers and the *Century* Company are filling England with their magazines, it is no more than fair that England should send some of her representative periodicals to this country, and it is only a part of the game of turn-about that Cassell & Co., Limited, should publish two of their magazines with a special eye to the American market. The *Magazine of Art* has been published here for some years past, so that it is looked upon almost as an American periodical. The American edition has an American editor, who gives full American notes at the end of the magazine, and the body articles are international in their interest, and during the coming year they will be even more so. Quite recently *Cassell's Family Magazine* has been introduced to American readers, and has found almost instant favor. This magazine is sold for the absurdly low subscription price of one dollar and a half a year, which is so little for what is given in it that I don't see where the publishers get their money back, but I believe they are perfectly satisfied. It does not appeal to the same audiences as *Harpers'* and the *Century*, but to a larger one, and I should not be at all surprised if it got as big a circulation

here in time as it has in England, where I believe it outstrips all rivals in this matter. Cassell & Co. have another set of periodicals, which they have not introduced in America as yet; one of them, the *Quiver*, is the most successful semi-religious magazine in the world. It is an illustrated magazine "for Sunday and general reading," and its contributors are some of the best known theologians of England; but it has stories and general articles as well, and I do not see why it should not find a big sale in this country, for it is well known here and only wants to be introduced to become popular. This idea of an interchange of periodicals seems to me to be a very good one,

because it makes the two countries better acquainted with each other.—*New York Correspondence Philadelphia Press.*

S. S. Stafford's blue-black commercial ink writes blue and turns black. It has acquired an extensive sale for commercial purposes, and is, to say the least, a very superior article.

It is not yet decided what disposition will be made of the valuable collection of etchings and prints left by the late Mr. Claghorn, of Philadelphia. When Seymour Haden was in this country, he declared that nowhere in the world did he know of a collection of his own works as complete as that possessed by Mr. Claghorn. The collection is said to be worth about \$250,000.



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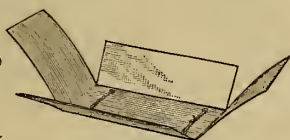
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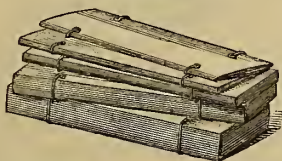
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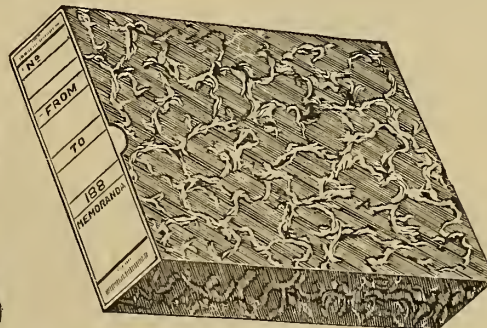
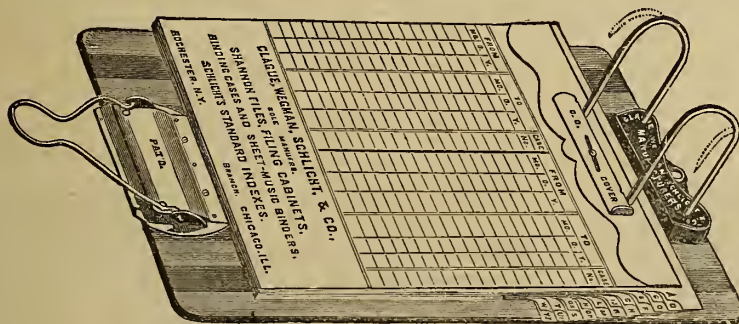
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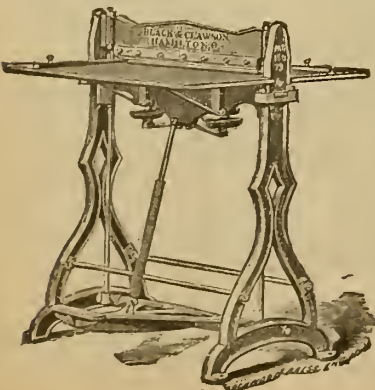
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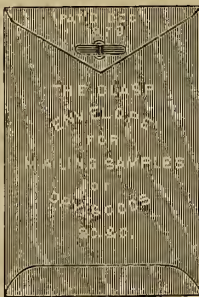
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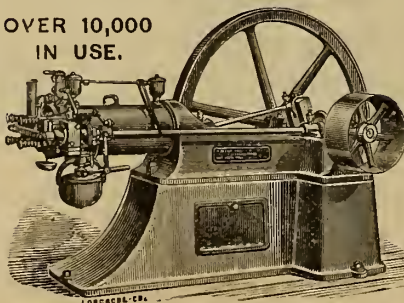
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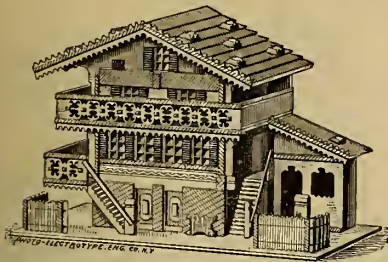
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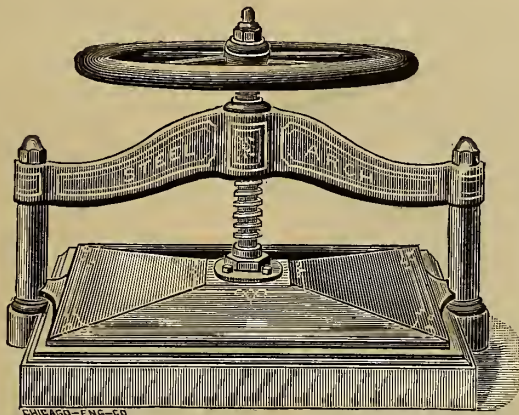
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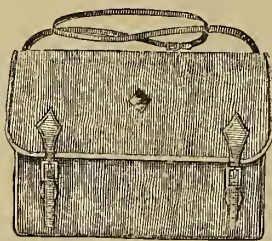
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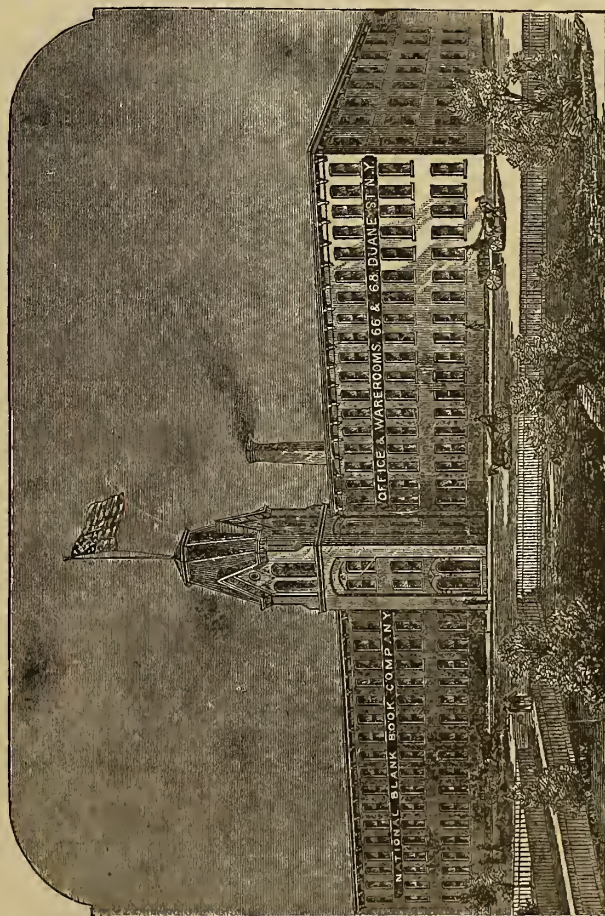
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"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 16.

NEW YORK, OCTOBER 16, 1884.

WHOLE NO. 486.

Correspondence.

RICHMOND RIPPLES.

[FROM OUR REGULAR CORRESPONDENT.]

RICHMOND, Va., October 7, 1884.

The paper trade generally has experienced considerable improvement in the way of orders within the past two weeks and business is still holding up its hands with even better prospects "when the clouds roll by," and pour upon the face of nature in this section that which is exhilarating but not intoxicating. An ample quantity of the latter fluid can be had here at all times, but the former has been sadly economical in its dispensation in this latitude for the past two months. A good shower of rain just now would not only bring happiness to man and beast individually, bless the parched earth and the fruits thereof, but start a business boom which would force nimble fingers to fight for living issues of profit unhampered by that treacherous and unfaithful ally who sings pæans yet stabs you in the dark—the mosquito. Millions could be collected for his extermination, but not one cent for his defense.

But enough of this digression, although facts alone have been stated. Stationers are all well stocked with everything of the latest style and the newest novelties, and besides the orders that are coming in in some force, a few merchants drop in occasionally and make purchases. The book stores have been right busy filling orders for school-books, but the retail business in miscellaneous bound food for thought has and is not going off with that alacrity dealers desire. The latest publication issued is a handsomely bound volume, printed by Whillet & Shepperson, entitled, "Selections from the Miscellaneous Writings of the late Dr. Geo. W. Bagby," more familiarly known under the *nom de plume* of "Mozis Addams."

W. E. Simons & Brother, blank-book manufacturers, have sent a splendid exhibit to the North Carolina Exhibition. It consists of forty large ledgers and journals, fifteen of which were made to order for banks in this city, together with a varied assortment of stock-work which they make especially for the trade. No handsomer display has ever been

gotten up in this city, and they will have even a more elaborate display at the New Orleans Exposition. The State Fair takes place here in about two weeks, when the city will be crowded with visitors, including merchants, throughout Virginia and the adjacent States.

SENTINEL.

BALTIMORE DOTS.

[FROM OUR REGULAR CORRESPONDENT.]

BALTIMORE, October 11, 1884.

The sudden change from intensely hot weather of the past ten weeks to a chilling rain, frost and a 20° lower temperature, caused many of our citizens to hunt up overcoats (some of which were deposited with their uncle at a heavy interest), and other winter apparel. It is a very welcome change, provided it will infuse new life in our business circles.

The only really profitable trade that did not complain of hard times were the houses of those Celestials (who boast in characters of red), Fung Loo, Whing Ho, Fi High, Tung Ling, and others of the same denomination who have espoused the cause of American ideas, especially the art of manipulating the sweat and heat of the day from the wilted collar and demoralized undergarment.

We cannot boast, however, that this agreeable change will continue; we hope so, but fear to commit ourselves. We had this same game played on us about three weeks ago, and we candidly believe that it got hotter than before—at least, our laundry bills so stated.

I have made it a point to sound the views of several of our Baltimore stationers on the subject of trade and matters generally pertaining to their branches of business, and find all, with one accord, express the same views, and these do not seem to inspire any great amount of electricity in the general market. There seems to be a drag somewhere, but how to locate the spot seems to be very difficult.

Many of our leading stationers attribute this lack and falling off in business to the warm spell; some note it as the result competitive, under-estimating; and I am free to say that this style of trade, under-estimating, as carried on in our city, is not only a very serious obstacle to the trade and the dealer, but a more serious one to the consumer as well, for while

he (the consumer) obtains his goods at from 10 to 20 per cent. less than was offered him by a more conscientious dealer, and imagines that he is getting the same quality of goods, he is in reality paying from 30 to 40 per cent. more and obtaining a much inferior article than was first offered. Consumers and small dealers do not for a single moment look at the quality, but at the figures, when quality and not price should govern them in making selections. Good articles will always command good prices.

In regard to trade in general, the dullness and stagnation not only exists in the stationery line, but in every branch of business, there is no exception, except as noted. It is general, and the pall seems to have settled upon every branch of industry until the cloud has become so dense as to almost obscure every ray of hope for a general revival.

I have maintained for some time past that this flatness is, to a large extent, artificial, and still hold the same idea. The Ohio election next week may—I say may—figuratively have some effect, but we cannot expect a real, genuine push and go-ahead revival in trade before the Presidential election is settled, and even then, should our general trade fail to improve, stock and prices may recede further.

Our stationery market has been unduly forced, and an overgrown plant is seldom the healthiest or strongest.

The recent action of our City Council, abolishing the school fee of \$1 per quarter from pupils attending our public schools will have a slight tendency to decrease the sale of school-books. Heretofore, every pupil, male or female, white, black or indifferent, who attended the public schools, was required to pay \$1 per quarter for the use of the books and stationery provided for their instruction. Now this is abolished—no more fee, but free—and the teachers' motto now will be: "Economy in the use of everything pertaining to the schools," perhaps even instruction itself. The Grammar, Speller, Arithmetic, &c., must last a little longer than formerly; a little water must be given to the ink jug oftener; pencils that even a mule could not break must be issued, and no sharpening will be permitted. While all this lifts a great burden from the poor, whose only resource for education lies in the public schools, it also causes the burden of

school-books to rest calmly and quietly on the shelves of many of our booksellers, and only to be diminished as the slow demand requires.

It is stated that the *Catholic Mirror* has gone over to the Protestants, John B. Piet & Co., of this city, publishers and owners of the *Catholic Mirror* and *Sunday School Chimes*, having failed, and the firm dissolved by the order of the court, Mr. J. O'Brien, receiver, has (singular to state) sold the papers to J. J. Nicholson & Sons, bankers, of Baltimore, who will hereafter publish the *Mirror* and the *Chimes*.

As the Messrs. Nicholson are Protestants, Bishop Nicholson of the P. E. Church being a brother, it is curious to see how "the Church" takes the dose.

W. J. C. Dulaney & Co. report trade exceedingly dull except, in their country orders for school-books. This firm carries a large stock of everything in the stationery line, but its principal trade lies in its school-book line.

J. H. Medairy & Co. report trade dull except in small lines, but express belief in a favorable change this fall and winter.

Oliver W. Clay & Co. Limited, report all sales slack.

Marcus W. Wolf & Co. report their line of business fair with several large orders on hand for fall shipment. This firm carries a large and varied assortment of every article in the stationery line. Among its novelties may be mentioned a very unique ornament made to represent a wash-board covered with red plush; on the top is a finely mounted clock, and a thermometer, the whole forming an easel. This house has also a combination toilet set, brush, comb and hand glass. Should the brush or glass become soiled they are so constructed as to be easily taken apart and cleansed. Their stock of papeteries and albums compares favorably with the leading houses of the country. Many of its specialties this firm imports direct.

I will keep THE STATIONER fully posted in everything that may or is likely to occur.

VEXCES.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

OFFICE OF THE LOCKWOOD PESS, }
504 WALNUT STREET,
PHILADELPHIA, PA., October 13, 1884. }

A visit to a number of our leading stationers this week shows that there is a slight improvement in the stationery trade since last writing. There is still a certain amount of demand from the school trade; commercial demand has picked up a little; and the demand for holiday goods shows decided signs of an increase. Among the firms visited I select a few, and give their statements as to the general condition of business.

Armstrong, Craig & Co., at the corner of Third and Vine streets, are among our wholesale manufacturing stationers. They state that while business for the current year has been of a very quiet character, they have no reason to complain as to their own individual trade. Prices have been low, but there has been a moderately steady demand which only fell off a very little during the hot months.

Within a year or so past this firm has largely increased its facilities for manufacturing, having put in a large engine and boiler, fitted up with all the latest improvements. The members of the firm are practical men, and give their personal attention and inspection to all work that they send out. This care in looking after the condition of their goods and their willingness to oblige their customers in every possible way, has enabled them to build up a steady line of custom which stands by them even in the dull times.

John C. Clark & Sons, 230 Dock street and 138 South Sixth street, are one of our most enterprising firms. They have a large and well-established legal and commercial business, and are often busy when other concerns are not doing very much. Their fall trade has picked up considerably during the present month, and they consider the prospects very favorable for the rest of the year. They handle at this time of the year a very fine lot of fancy stationery, and their styles for this season are, if anything, more desirable and attractive than any ever before presented.

William Manns' Son, 529 Market street, is as usual quite busy in nearly every department of his immense establishment. In the fancy stationery line, in particular, a very active trade is being done. In the blank-book department there is also a very fair business, though perhaps not quite up to that of last year. Still, the difference is very slight, and by the end of the year they may be ahead in volume. Mr. Mann attributes the slowness in the commercial demand to the generally depressed state of all mercantile business.

Alvah Bushnell, 105 South Fourth street and 324 Chestnut street, reports fall trade as starting out very well considering the depressed condition of general trade. Despite the dullness there has been quite an increase in the volume of business within the past few weeks, and no efforts have been spared on Mr. Bushnell's part to make his stock attractive. With a wide acquaintance among the business portion of the community, Mr. Bushnell has succeeded in building up a trade which is likely to stand by him now that he is in a better shape than ever before to meet their numerous wants. Almost everything known to the stationery trade may be found in his stores, and he looks forward to a season of activity for a few months to come, at least.

Leon Isaacs & Co. are now prepared to supply the trade with Page's latest new standard maps, in the construction of which every available source of information is made use of. They are all engraved, printed and colored in a clear and attractive style, and are very superior in both execution and information.

E. G. Locke & Co. report large sales of their new line of sheet pictures for candy-box tops.

Kohn & Rosenbaun are out with a new catalogue, elegantly gotten up and containing 96 pages highly embellished with new designs showing the very latest and rarest things in portrait and picture frames, easels, albums, chromo-stereoscopes and everything pertaining to their line. This handsome volume will be sent to the trade on application.

Theo. L. Warrington, steel-pen manufac-

turer, reports handsome orders, with a fine prospect of an increase. The Warrington steel pen has a reputation the country over, and once introduced into use is rarely changed.

Collis & Lees show some of the handsomest specialties in holiday goods to be found in the market. Their special favors in perfumed satin sachets are rare and beautiful, and should be seen to be appreciated. For birthday, Christmas and holiday presents they are unexcelled.

Rowland Whitman shows a very complete and elegant line of imported fancy papers, cardboards and card relief pictures, borders, laces, &c., and as a consequence the demand for them is brisk.

Buyers of bric-a-brac, house decorations, highly ornamental as well as useful, will do well to send for a list of new goods, late importations, recently published by Charles J. Cohen. It contains many suggestions which will assist in the selection of suitable purchases for autumnal and holiday presents.

The Guarantee Chemical Company reports a steady demand for its mucilage, which is held up in quality without regard to extra expense to manufacture. True merit will tell.

Baker & Hayes continue to bring to light new and striking novelties; the latest is a handsomely printed and bound pamphlet, replete with appropriate stories and poems for children.

Really one of the handsomest and most unique menus that has appeared this season was gotten up for a "private spread" at the Bellvue, the result of a friendly wager. This elegant souvenir was bound in leather, silver-tipped, and contained an illuminated page for each course, bearing a design representing the principal article of the course. The Dreka Stationery and Engraving Company furnished the genius and mechanical excellence seen in this beautiful little souvenir. P.

CHICAGO CHIPS.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER, }
113 East Madison Street,
CHICAGO, October 13, 1884. }

Trade, in the book and stationery line, continues to wear a satisfactory aspect. A gratifying feature of the book trade has been the large increase in the demand for the highest grade of standard works, while the more trashy kinds of cheap publications show a declining sale. Buyers of the better class of books have also demanded a more expensive style of workmanship than heretofore. This demand extends to the trade in all parts of the country. The dealer on the Western frontier is no less persistent in his orders for finely and perfectly finished work than his confrère in the same line in the large towns and cities in the oldest and most populous portions of the country. The largest improvement in sales has been in the West and South, although orders have been coming in freely from every part of the country.

The demand in stationery also is for better goods. A leading dealer said that he had never before sold such a large percentage of

(Continued on page 508.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on
every Box.



Trade-Mark on our
"DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

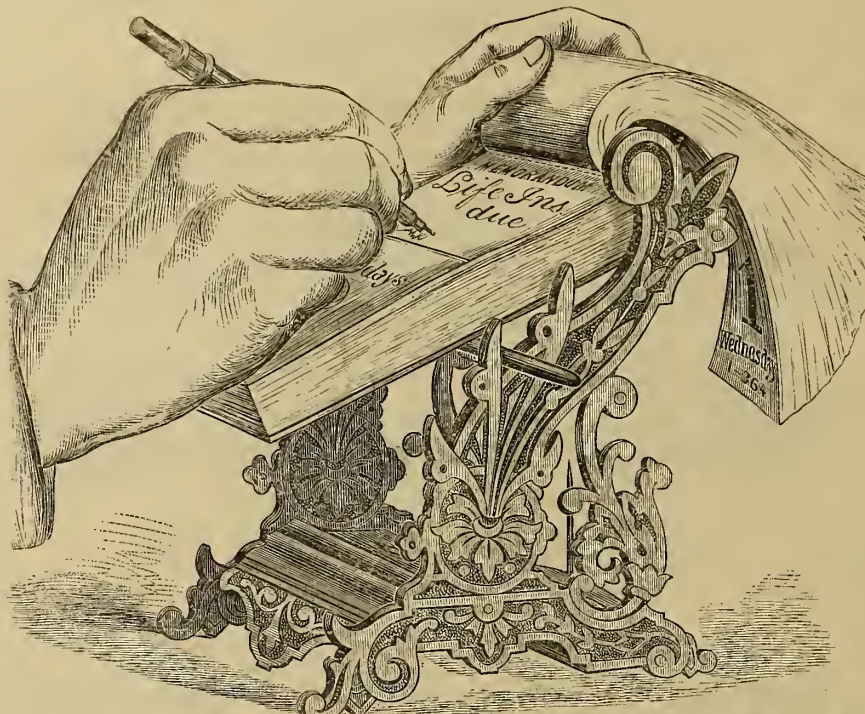
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF No. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

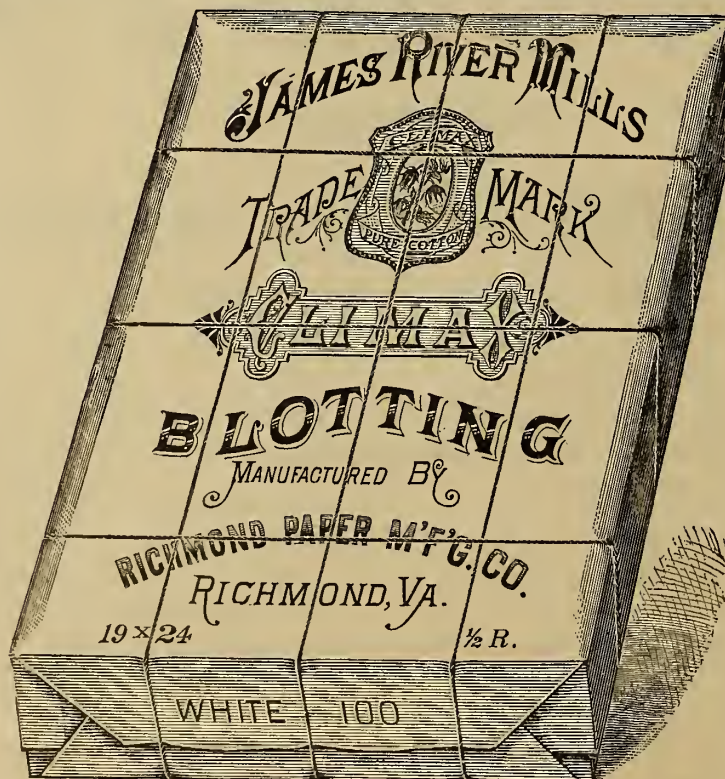
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST.	Pen-Rack Stand, No. 1.....per doz...	\$9.00	Japanese Finish, No. 3 ...per doz ..	\$24.00	Extra Pads.....per doz...	\$3.60
	Paper-Weight Stand, No. 2..	8.10	Mounted on boards.....	4.80		DISCOUNT TO TRADE.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely unrivaled quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

PUT UP FULL WEIGHT AND COUNT.

— A FULL LINE OF —

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

A VALUABLE INVENTION! SEND FOR SAMPLES. GUMMED LABEL PAPERS THAT WILL LIE FLAT, AND CAN BE PRINTED AND CUT WITHOUT THE TROUBLE FROM CURLING HITHERTO INSEPARABLE FROM THEIR USE. MANUFACTURED AND FOR SALE ONLY BY CARTER, RICE & CO. (Corporation), 252 DEVONSHIRE STREET, BOSTON.

THE CELEBRATED LIVERMORE STYLOGRAPHIC PEN AND PENCILS

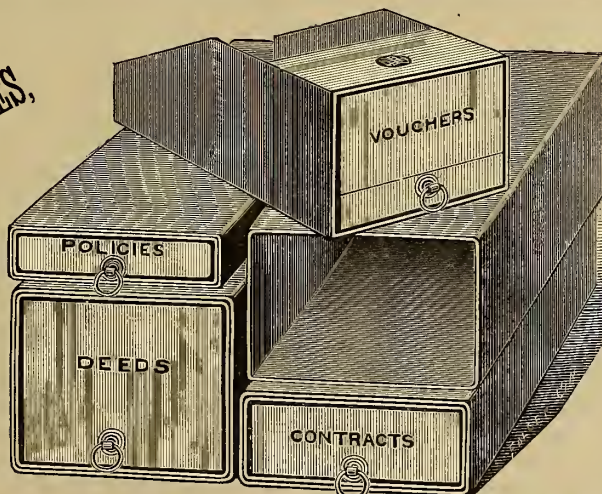
Will be offered to the trade, for the season of 1884, at a larger discount than any other living manufacturer can possibly give. We propose to distance all competitors. Write us and see. Send for price list and circulars.



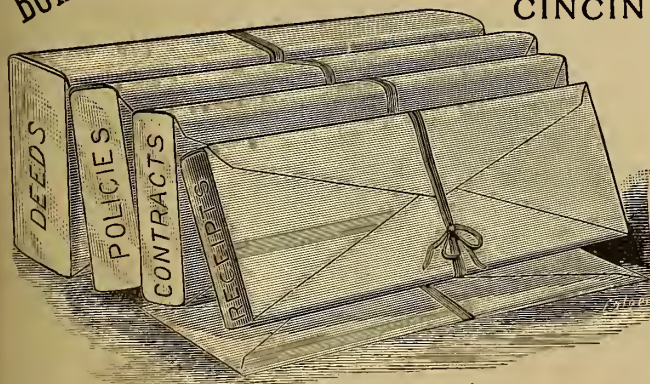
INK.—We make the original and only genuine "Stylographic Ink." We wish to caution buyers against being deceived by the many imitations of our Ink. See that W. W. W. (in monogram) is blown in the bottle. Our goods for sale by all the leading Stationers.

STYLOGRAPHIC PEN COMPANY, Cor. Brook and Arnold Streets, PROVIDENCE, R. I.

DOCUMENT BOXES,
DOCUMENT ENVELOPES,
NEWSPAPER FILES,
PIGEON-HOLE BOXES,
LETTER FILES,
BOARD CLIPS, &c.



THE GLOBE FILES CO.,
CINCINNATI, OHIO.



NEW YORK BRANCH,
28 Bond Street.

CANADIAN AGENCY,
31 & 33 King Street, West,
TORONTO.

Pacific Coast Agency,
204 SANSOME STREET,
San Francisco, Cal.

SEND FOR NEW ILLUSTRATED TRADE CATALOGUE.

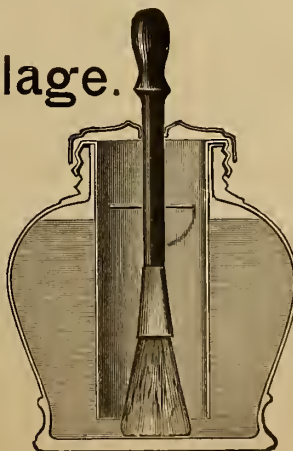
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.

Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COM-
PANIONS, PENCIL CASES, &c.

The R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.



Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type,
291 Main St., Cor. Worthington.
Springfield, - - Mass.
Oldest Rubber Stamp Manufy in
New England & Largest in the U.S.

MILLER BROS. Trade Mark on Steel Pens,
Ink Erasers and Pocket
Cutlery guarantees quality.
Largest makers of Fine Crucible Steel Goods in the country
STEEL PENS with style and action suited to every hand.
Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.
60c. per quarter gross.
Sold by all dealers. Price Lists furnished on application.
The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 504.)

high-grade articles as during the current year. "There is," he said, "a great disposition to ignore poor stock, and we have sold a line of goods to border towns that we never before supposed could be introduced there."

There has also been a considerable enlargement in the number of articles, called for from Western and Northwestern buyers, which indicates a growing disposition among customers in the newly-developing portions of the country to gratify their tastes for finer goods which have heretofore been sold exclusively in the more wealthy sections. This is especially the case in regard to expensive writing materials and cards, which have met with an unusually large demand.

In addition to the liberal volume of sales, dealers say that their business was never before so nearly on a cash basis as at present; hence they regard the outlook as full of promise.

It has only been within the past two years that the art of engraving on type-metal by photo-chemical means has reached that degree of artistic and mechanical excellence which places it on an equality with the work of Eastern establishments. The Levytype process of photo-engraving, as operated by the Levytype Company, of Chicago, gives the highest artistic results. For many purposes, it surpasses the slower and more costly method of engraving on wood—producing more natural and finer artistic effects, as in the landscape, architectural, portrait, and figure work. By the Levytype process, wood engravings, steel engravings, lithographs, and other engraved work in lines and crayon can be reproduced at small cost.

A visit was paid to a few stationery houses during the week, among them the pioneer establishment of the J. M. W. Jones Stationery and Printing Company. This is the oldest and most extensive establishment of the kind in Chicago. The house was established thirty-five years ago, and has been under the general management of J. M. W. Jones, the veteran stationer of Chicago, and a leading business man for a period of twenty-six years. No mercantile house could enjoy a higher reputation than this in the estimation of Chicagoans, and no concern is more entirely deserving of popularity. The house possesses every facility for conducting a first-class business, and now offers to the public as fine a stock at as low prices as was ever exhibited in this city.

The Skeen & Stuart Stationery Company does a large and rapidly extending business in wholesale and retail stationery, printing, blank-book manufacturing and lithographing. Its establishment is one of the largest of the kind in the city, and is supplied with every appliance which such a business could by any possibility require. Its stock is complete in every detail, its prices cannot be discounted, and its work is perfect. The specialty of this company is commercial stationery, printing and blank-books.

The largest and oldest wood-engraving establishment in the West is that of Baker & Co., of this city, which was established in 1857. A quarter of a century of prosperous

business attests the excellence of its work. It is a live house and keeps up with the times.

The increasing heavy passenger traffic on the Chicago and Alton Railroad, and the demand upon its dining-car system, suggested that a large car would add to the comfort of its patrons. Accordingly, the management ordered the construction of a car, to be built at their shops (which, by the way, are an interesting feature and a most important financial adjunct to the welfare of Bloomington), under the supervision of M. L. Lynch, superintendent of dining-cars, and the immediate direction of F. C. Roberts, whose long experience, excellent taste and ability has been of great advantage to the company. He has presented numerous valuable suggestions and patents, which have been incorporated into the construction, and, as a result, a palatial marvel was placed upon the track, July 19, 1884, christened the "Charlton," in honor of the general passenger and ticket agent of the Chicago and Alton Railroad, to whom is due, in a great degree, the distinction of placing its passenger department at the head of rival lines, leading in all matters which will insure the safety, comfort and ease of the traveler. The Charlton is the most magnificent and palatial dining-car in the world. It is seventy-three feet long from coupling to coupling, the longest car ever built. It is mounted on two compound trucks of six wheels each, thus reducing the jar to a minimum. The finish on the outside is in the same plain, rich style common to all Alton coaches, with a handsome oval panel, bearing the name of the car. The Charlton will run between Mason City (through Bloomington) and Pontiac, supplying breakfast for the Denver express going East, dinner for the two day-trains between Chicago and St. Louis, and supper for the Denver express going West. Noz.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Oct. 14, 1884.

Stationers and printers as a class are generally pretty level-headed, but there are times, no doubt, when they fail to exercise their judgment, or if they do not, they reason from a false premise, and hence arrive at erroneous conclusions. I am led to the above statement, because of some observations lately made by members of the trade who seemed to think that the demands for paper did not justify the recent advance in prices.

The account that Mark Twain gives of his early ancestor who was discovered by Noah floating about the waters during the flood is quite apropos to the present condition of the paper trade, as ascertained by some who should be better posted. It will be remembered that Noah endeavored to persuade this early member of the Twain family to come into the ark and be saved from the threatening dangers of the overflow. "Much obliged to you, Captain Noah," calmly observed Mark's progenitor, "but I think it's only a little shower we are having, and I can pull through all right in my own canoe."

The conditions of the flood were not quite

understood at the time, nor are the conditions which now affect the paper trade thoroughly understood by the general trade of the country.

What troubles the paper makers just now is the scarcity of raw material or rags. Since the 1st of September, no foreign rags have been permitted to land in this country, and this embargo on rags will certainly last until the month of December, and possibly for some six months longer. The domestic supply of rags is very limited, and owing to the demands domestic rags have advanced about 75 per cent. already with positive assurances of still further advances.

This accounts for the advance in paper and such goods as are manufactured from paper.

Manufacturers have advanced their prices to save themselves from loss, and not for the purpose of getting bigger profits for their products, as I have heard it stated. And right here let it be mentioned that the advance on paper is not in proportion to the advance on rags, though still further advances can be confidently counted on.

I have just returned from a tour through the mills at Holyoke, and from what I could learn, manufacturers are determined to make the most of the situation. Mills are carrying very small quantities of paper, while the supplies of paper-stock are very light.

The manufacturers of writing-paper are to meet in New York on the 22d of this month to discuss the situation, and it is most likely that writings will be still farther advanced, and possibly manufacturers may conclude to shut down for a time, rather than run their mills at present prices.

Envelopes have, during the past thirty days, experienced three different quotations, advancing in price each time, and even higher prices may be looked for.

Under such conditions it is mistaken judgment for dealers to delay their orders in the hope of getting quotations shaded. If they can get all the paper and envelopes wanted for the demands of their trade they will be doing well to stock up at present prices, for figures will be no lower for some time to come.

Speaking of envelopes, calls to mind my visit to the Holyoke Envelope Company. With Mr. Tyner, treasurer of the company, I made a tour through the different departments of this extensive factory, where forty-four machines are kept constantly running, turning out daily from 65,000 to 70,000 envelopes to each machine. Some of these machines are from a pattern designed by this company expressly for its own use. This machine is called the "Monarch," and is covered by some twenty-seven patents. It is certainly the most complete envelope machine now in use, and its daily capacity is several thousands greater than that of any other machine in use. The Monarch machine gums, folds, counts and dries the envelopes all ready for boxing, and in a manner truly wonderful. This machine is the invention of Mr. James Ball, superintendent of the Holyoke Envelope Company, who is also the inventor of the first gumming envelope machine ever made. These machines are made by the company in its own machine shops, one being turned out every

two months. The present capacity of the Holyoke Envelope Company is about a million and a quarter envelopes per day, but in a short time the daily output will be two millions.

Besides its line of envelopes, this company manufactures an extensive line of papeteries. One of the latest novelties in this line is the Hemstitched stationery, which is an exact imitation of a hemstitched handkerchief. The borders have polka dots in blue or red; and there are envelopes to match. This line has had an immense sale.

At Westfield I found the mills well filled with orders, the only complaint being the low prices which writings are bringing as compared with the advance in raw material.

Among the mills visited at Westfield was that of Crane Brothers whose linen bank ledger, record, and thin linen laid papers are so popular with the trade. Crane Brothers are also manufacturing a line of paper novelties for the holiday trade, among which are some elegant designs for umbrella stands and flower vases. These useful household novelties are very artistically finished, presenting all the features of imported pottery, and selling at such low figures that a big trade awaits these goods as soon as they are introduced. The process of their manufacture is patented. I had the pleasure also of inspecting a line of goods which Crane Brothers are preparing for the World's Exhibition at New Orleans. The manner in which their display will be presented is truly characteristic of these enterprising manufacturers. To comment at length upon the designs of their promised exhibit at this early day would only tend to lessen its value, but it is unique, and its novelty will not fail to attract much merited attention at that exhibition.

City jobbers report that trade for the past few weeks has been somewhat spasmodic—rushed to death one day as if a trade tornado struck the town, and then a summer calmness would settle down upon them. And "such is life."

Now, Mr. Editor, I rise to a personal explanation. In the "Roundabout" items of last week the "Trade Lounger" has taken the liberty of commenting upon the action of "A. L. D." in presenting to the Boston Press Rifle Association a certain amount of "solid cash" as prizes for the Newspaper shooting match, which takes place at Walnut Hill, this city, on Tuesday of this week. From the language of that curious scribe he would have the trade infer that "A. L. D." was a bloated bondholder and that a few of his coupons were generously donated for targets. This, sir, is libelous, and if allowed to stand unrefuted will tend greatly to lessen his supply of pencils, paper, envelopes, pens and ink during the coming holiday season. The "Trade Lounger" should remember that some men are born to greatness, some achieve it; while others have it thrust upon them, and to this latter class does "A. L. D." belong, and it is doubtful if he ever gets "greatness" by any other means. No, no, Mr. Editor, let it not go out to the world that "A. L. D." ever had so much idle cash to his account; for, "of those who have much, much is expected," and your Boston correspondent

already trembles at the amount expected from him. Those prizes, Mr. Editor, were contributed not *by* "A. L. D.," but *through* "A. L. D." in behalf of the proprietor of the Lockwood Press, and to the proprietor of the Lockwood Press belongs all the honor. To whom the cash belongs will be told next week. The special prizes that worry the "Trade Lounger" are booked as follows:

Five dollars for the poorest score of seven shots in the individual match, all of which strike the target—Lockwood Press, New York city.

Ten dollars for the best single score in the individual match—Lockwood Press, New York city.

Ten dollars for the best score in team match—Lockwood Press, New York city.

A number of other prizes are offered by friends of the Boston Press, but the "Lockwood Press" shows up the "noblest Roman of them all." A. L. D.

TORONTO TALKS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, October 10, 1884.

If you have quite recovered from the effects of our last stroll, we will resume it again, and this morning we will look in on Mr. Irving, of the Toronto News Company. You observe that our friend looks bright and happy. I presume you have frequently noticed the difference in the expression of the eye and face of the successful and unsuccessful man. Mr. Irving stands on the side of the former, and from small beginnings has pushed his way to the head of a very large business, which he says is rapidly increasing from year to year. At the present moment, he says, they have all they can do, and notwithstanding the predictions that Christmas cards had reached their culminating point, their trade this season was quite up to and, he thinks, ahead of any former year.

Mr. Gage, of W. I. Gage & Co., I informed you took a vacation in the Northwest, and if reports are true, he nailed a very nice thing out in that direction. You see that he looks fresh and vigorous. Mr. Spencer, the agreeable manager with whom we have to do just now, says that they are pushed with work, and are compelled to work overtime, and if we may judge from our walk through the establishment, the indications confirm what Mr. Spencer says.

Coming to Copp, Clark & Co., Mr. Clark, of this house, so far as I know, is one of those men who find recreation in attending to business early and late. If he indulges in summer vacations, I have never happened to find him doing it. He speaks hopefully about trade. They have had a good season. Their Christmas and fancy-goods trade is quite up to the mark, although collections, he adds, with them are slower than they would like.

Mr. Reid, of Buntin, Reid & Co., has received great benefit from his frequent visits to his beautiful farm on the Grand River this summer. One is forced to the conclusion from his cheerful mien that there must be some good living about that farm-house some-

where. I am not envious at all, still I would not object to a firkin of butter, a load of turnips and so on. Mr. Reid says that business with them is tolerably good; collections at the present not quite satisfactory, but that upon the whole things are looking better.

Mr. Ellis, of Barber, Ellis & Co., has vacated his island residence and returned with his family to the city. His morning and evening ablutions during the hot time in Old Ontario has toned him up wonderfully, and he is open for anything that there is money in. Their envelope trade is booming, and the other departments of the house are giving them all they can do. No complaints to offer.

Davis & Henderson, both of whom have had their accustomed outing, and being thoroughly recuperated, are prepared to wrestle with any hard-headed buyer that comes along, and show him that to go any farther would be a useless waste of time, as well as the vital forces which enable him to get around and chaffer the trade. They report business ahead of last year, and are satisfied.

Grand & Joy.—The large hauls of fish made by both members of this firm in the Muscoka Lakes during their holidays has set them up—I mean physically—and as a result they are pushing a vigorous trade. Catalogues from some of your manufacturing stationers and of stationers' supplies would be appreciated by them.

James Bain & Son.—I am not informed in what direction the members of this old house sought a short respite from the worries of business; the end has been reached, and they are at their post, keen and prompt as ever. The times and seasons seem to make very little difference with them. You may go in any day in the year and put the question, How's business? and the reply comes: Very good; we can't complain. And I don't know any reason why they should.

Alexander, Clare & Cable, lithographers and engravers, are full of work, and this is to be accounted for from the fact that what they turn out is executed to the thorough satisfaction of their clients. I have sent you specimens of their work. They are progressive, and by their promptness and diligence have secured a firm hold of those who are looking for anything in this way.

Williamson & Co., booksellers, keep up the reputation they have always had for the best assortment of general literature in the province. Their premises have been greatly improved, and as a central book store they have probably the best stand in the city. The opening of our schools just now makes them very busy, with all manner of school, college and text books. During our exhibition last month they were very busy, and report a good business throughout the summer. They are finding a large sale for "Chavassé's Manual," which has been published in several languages. Their second edition published by themselves is nearly exhausted.

And now, if you are not tired, I am, and beg to be excused.

If we do meet again, why, we shall smile;
If not, why then this parting was well made.
C. H.

Waggener's Improved Trial Balance Books.

Waggener's Improved Trial Balance Books.

W. M. CHRISTY'S SONS, Philadelphia,

— PUBLISHERS OF THE —

Waggener's Improved Trial Balance Books.

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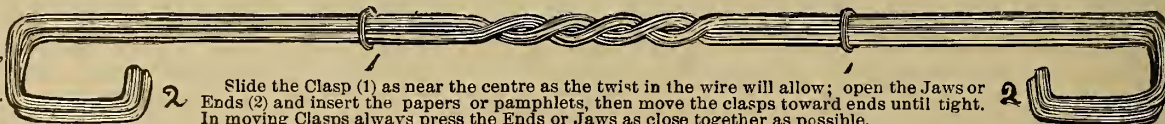
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SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

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NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

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Made of the best materials throughout, and the only Pen in the world with the flexible air tube, which agitates the ink and insures Perfect action.

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No. 306 Broadway, corner of Duane St., New York.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PENHOLDER.

F. M. Libby, Portland, Me., has secured a patent for a new penholder. The holder is made of hard rubber and is the same as a common rubber holder with the exception that instead of the plug contained in the end of the latter a screw is used; thus the pen shank, instead of being rigid as in the case of penholders with plugs, works on a fulcrum formed by the screw-head which gives the pen the peculiar softness and elasticity of a gold pen. This holder is also said to overcome the difficulty of the common holder arising from splitting, by which it is usually spoiled. If from any cause it happens to split the screw can be turned farther into the holder and the split end of the latter can be cut off. This operation leaves the holder in as good condition practically, as if it were new. Still another advantage of the holder is that the screw can be removed at any time when clogged with ink and cleaned and replaced. With the ordinary hard-rubber holder in case the plug in the end becomes clogged, it is necessary to let it soak in warm water before the holder can be used. By drawing the pen out some distance its action becomes more elastic, and by pushing it in it is held more rigidly. Should the end of the holder after long use form itself in such a manner that the pen goes in too easily, the screw can be one-quarter turned, thus bringing the end of the holder back to its original form. If it should be desired that the nib of the pen should point slightly upward, the screw can be turned outward, and inward if desired that the nib should have a downward tendency.

WEBER'S UNIVERSAL DRAWING-BOARD.

A new drawing-board, designed by Mr. Weber, of Janentzky & Weber, Philadelphia, is now being introduced. In this board the panel is made of best quality of pine wood, and has no end-pieces glued or fastened to it, but is held straight by two ledges, dovetailed to the bottom of the board, thus allowing the board to shrink and expand. The edges of the board are grooved, to admit four bars made of hard wood, with V-shaped tongues fitting the grooves. The bars are hinged to the back of the board, and, when closed, are held firmly by brass buttons, and thus form a straight-edge for the T-square, adding greatly to the strength of the board. Those parts of the hinges which are screwed to the board have their butts partly cut away, in order to accommodate shrinkage and expansion. The size of the board, including the bars, indicates the size of the paper to be used. The corners being clipped, the paper is laid flat on a table, and damped on the back. The board is then placed on the paper, face down, and the bars turned back. The paper is now turned over the edges, in opposite directions, closing each

bar as the paper is turned in, while the tongues draw the paper into the grooves from the top of the board.

In addition to the advantages above set forth, the manufacturers call attention to the following points in connection with this board :

1. It possesses absolute durability through the mode of constructing the board and attaching the frame.
2. The board is unable to get out of angle, while the frame, adding to the strength, will always form a true edge for the T-square.
3. It invariably makes a perfect and smooth stretch, and does away with the gluing of the paper to the surface of the board.
4. It will stretch any quality of drawing paper and saves much time and annoyance in mounting the same, as well as expense for repairing.

NEW PATENTS.

No. 303,177. Polychrome Printing Machine.—Henri Chatel, Paris, France, assignor to the Société Anonyme D'Impressions Simultanees en Plusieurs Couleurs, same place. Patented in France February 23, 1882, No. 147,524, and June 27, 1882, No. 149,791.

In a press for polychromatic printing, the combination, with the general printing surface having an invariable level, and with its inking apparatus, of one or more printing surfaces which are movable relatively to said surface to levels above and below the same, an inking apparatus for said movable surface adapted to ink the same when projected beyond the general surface, and with mechanism for raising said movable printing surface while it is being inked, for depressing said surface while the general printing-surface is being inked, and for bringing it to the same level with the general surface while the paper is being printed.

No. 303,129. Type-Case.—Alphonse Adolphe de Calonne, Paris, France, assignor to La Société de Typographie par Procédés Rapides, same place. Patented in France March 16, 1883, No. 128,370; in Belgium, March 17, 1883, No. 60,790, and in England, April 17, 1883, No. 1,954.

A type-case having a series of inclined drawers, and divided horizontally into separable parts or sections to facilitate the handling, said parts or sections being constructed and arranged so that when set together or assembled they constitute one entire case.

No. 303,146. Composition of Matter for the Production of Artificial Slate.—Hugo Gallinowsky, New York, N. Y., assignor of one-half to Louis Klueber, same place.

No. 303,184. Copy-Holder.—Albert L. Pitney, Washington, D. C.

No. 303,226. Apparatus for Printing, Numbering and Delivering Tickets.—Thomas King and Robert Wilson, London, County of Middlesex, England. Patented in England July 24, 1883, No. 3,625.

No. 303,250. Blotter.—John F. Adams, Irvington, N. Y.

A blotter, consisting of a roll having an absorbent surface and mounted to turn freely between the arms of a yoke, said yoke being provided with a ring which is adapted to encircle the finger of the user.

No. 303,255. Paper-Folding Machine.—Frederic G. Beach, Albion, N. Y.

No. 303,260. Bill-File.—George L. Broomhall, Paterson, N. J.

No. 303,291. Book-Case.—Arthur J. Judge and Thomas F. Farrelly, St. Louis, Mo.

No. 303,304. Fountain Writing-Pen Holder.—Moise Marcoux, St. Eugene de Grantham, Quebec, Can.

No. 303,308. Knife-Eraser.—George W. Miller, Meriden, Conn.

No. 303,310. Ink-Bottle.—Isaac Elijah Moore, Warren, Mass.

An ink-bottle provided with a circular waste-intercepting flange or lip extending upward from the upper part of the body and around and at a distance from the neck, and having as its upper edge a series of ears or recesses:

No. 303,313. Prescription-File.—Robt. H. T. Nesbitt, Leavenworth, Kan.

No. 303,314. Machine for Sharpening Pencils.—Charles A. Neuert, Boston, Mass.

The combination, with a rotating pencil-holder or chuck, of a grinding-wheel the face of which is divided into sections the surfaces of which are adapted to reduce or cut away the material of the pencil at different rates of speed, the section of the greatest reducing power being arranged nearest to the chuck, while the section having the least power of reduction is farthest removed from the chuck.

No. 303,346. Memorandum-Book.—Miles Vernon, Brooklyn, N. Y.

No. 303,381. Tag-Holder.—Gregory H. Scharf, Toledo, Ohio.

No. 303,398. Tag.—Nathan M. Phillips, New York, N. Y.

No. 303,440. Index.—Max Levy, San Francisco, Cal.

An index consisting of independent sets of leaves bound into a single cover side by side with the letters of the alphabet printed along their left edges, and letters which may combine with these as second letters of names printed in a line upon the succeeding sheets below, which are exposed to the right.

No. 303,448. Ticket-Holder.—Patrick H. Murphy, Saugatuck, Conn.

No. 303,457. Inkstand.—William O. Rastetter, Dalton, Ohio.

An ink-bottle surrounded by a removable casing, on which tubes are formed, in the lower ends of which corks or other stoppers are inserted to form feet for the inkstand to rest on to prevent slipping and scratching.

No. 303,469. Paper-File.—Robert P. Traxler, San Francisco, Cal.

No. 303,472. Paper and Card Cutter.—James E. Tylee, Ashland, Neb.

No. 303,495. Box or Receptacle for Artists' Colors.—Charles Davis, Blackfriars Road, County of Surrey, assignor to Winsor & Newton (limited), Rathbone Place, England. Patented in England June 13, 1883, No. 2,939, and January 3, 1884, No. 581; in France, November 19, 1883, No. 158,646, and in Belgium, December 15, 1883, No. 63,357.

No. 303,500. Device for Illustrating the Principles of Music.—Geo. W. Dibert, Imbertown, Pa.

No. 303,519. Letter-File.—John M. Jenkins, Cincinnati, Ohio, assignor to the Globe File Company, same place.

No. 303,521. Eraser for Blackboards.—Adolph H. Kempen, Austin, Tex.

No. 303,542. Type-Matrix Holder and Gauge.—James G. Pavyer, St. Louis, Mo.

No. 303,551. Hammock-Chair.—Rollin H. Arnold, Honeoye, N. Y.

No. 303,561. Paper-Bag Holder.—Fieldon B. Cunningham, Burlington, Kan.

No. 303,580. Toy Gun.—George L. Miller, Youngstown, Ohio, assignor of one-half to Samuel Weil, same place.

REISSUES.

No. 10,506. Hand-Stamp.—Benjamin B. Hill, Philadelphia, Pa. Original No. 261,229, dated July 18, 1882.

HENRY LEVY & SON,

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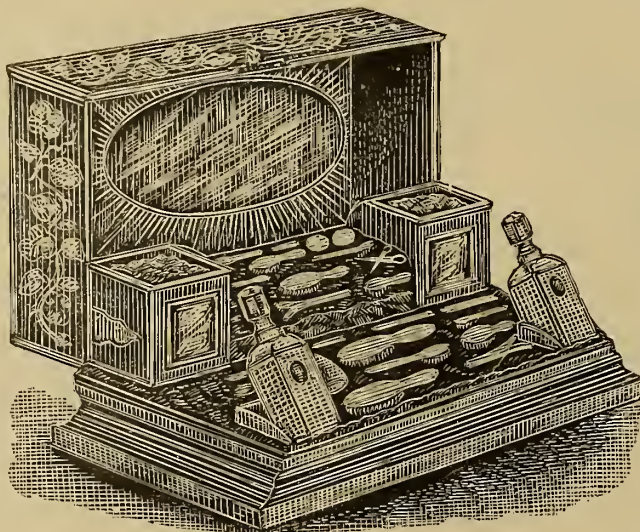
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

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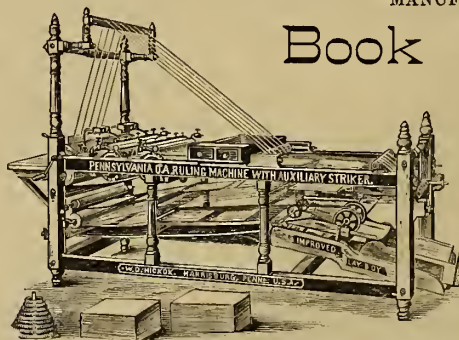
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An Ingenious Invention. BURKHARDT'S HALL INDICATOR



WILL indicate if a person be at home or not, and the exact minute when expected to return. Card-board, with space for one name, 25 cts.; two names, 35 cts., and three names, 50 cts. Calf, with gilt tooling and space for one name, \$1. Samples sent on receipt of price, and trade supplied by GEO. W. HYATT, 114 Nassau St., New York.

A. A. WEEKS,

MANUFACTURER OF

Stationers' Hardware,

AND GLASS INKSTANDS,

82 John Street, New York.

Flat Glass Inks, Screw Cap Inks, Bankers' Inks, Paragon Inks, Combination Inks, Sponge Cups, Fancy Iron Inkstands, Brass Hand Clips, Bill Files, Pen Racks, Call Bells, Security Letter Box, Board Clips, Nickel and Bronze.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

C. E. Barrett, bookseller, &c., Des Moines, Ia., has assigned.

A receiver has been appointed for George W. Hills, publisher, New York city.

George J. Lewis, publisher, Ketchum, Idaho, has sold out to C. C. Clawson.

A. T. Andreas, publisher, Chicago, Ill., has confessed judgment in the sum of \$450.

Shelton & Co., stationers, &c., Olympia, W. T., have filed a petition in bankruptcy.

Thomas P. Connolly, bookseller and stationer, Halifax, N. S., has assigned in trust.

An assignment has been made by C. Hall Windsor, bookseller and stationer, Norfolk, Va.

An assignment has been made by W. T. Goodhue, dealer in wall-paper, &c., Minneapolis, Minn.

Leach & Co., printers, Cabool, Mo., have dissolved partnership. The firm is now Moore & Comstock.

Hamilton & Morse, printers, Wellington, Kan., have been succeeded by the Wellingtonian Company.

The Missouri Wheel Company, manufacturer of bicycles, St. Louis, Mo., has been attached for \$2,000.

Cannon & Volker, booksellers and stationers, Ogden, Utah, have dissolved partnership. The firm is now Cannon & Sons.

Nicol & Smith, manufacturers of novelties, Chicago, Ill., have dissolved partnership. Robert Nicol succeeds to the business.

Baker, Short & Ragon, publishers of the *Echo*, Greenville, Ky., have dissolved partnership. J. G. Barkley withdrawing from the firm.

Moulton & Goodwin, paper dealers, &c., Boston, Mass., New England, have made an assignment for the benefit of their creditors to Walter H. Roberts, of the law firm of Brickert & Roberts. Their liabilities are thought to be about \$25,000, and assets nominally in excess of this figure.

With reference to the causes of the embarrassment of Bradley, Garretson & Co., publishers, Philadelphia, Pa., it is stated that five or six years ago William Garretson, who was doing business under the firm name of William Garretson & Co., secured as a partner Arthur Bradley, whose father was one of the most widely known publishers of his day. The firm then became Bradley, Garretson & Co.; but in a little while Mr. Bradley withdrew, and now carries on business with J. N. Eisenbrey & Co. At the request of Mr. Garretson, he was permitted by Mr. Bradley to continue the business under the old title of Bradley, Garretson & Co. The business was extended, and agencies were organized throughout the United States and Canada. Besides the Philadelphia house, there are twelve agencies in the United States and Canada. Some \$8,000 to \$10,000 was expended in advertising in newspapers, and \$36,000 in circular advertising. Their agents number from 5,000 to 7,000. The assets are comparatively small as compared with the liabilities. But the value of the assets of such a business lies largely in the ownership or mastery of the machinery. The agencies established are only valuable to those controlling them, and are the means of deriving a valuable revenue from the stock of publications on hand. Bradley & Co. are likewise embarrassed, they being creditors of Bradley, Garretson & Co. to the amount of about \$30,000, with assets estimated at \$40,000. It is expected both firms will be allowed to go on, as arrangements are now being made with the creditors to that effect.

The New York edition of the B. & O. Red Book is out, and a very cleverly compiled little volume it is. The scope of state information is somewhat larger than heretofore essayed in the Red Book series, and to attempt an enumeration of the contents in full would require considerable space. Suffice it to say that the publication is worth far more than the stamp and the trouble of forwarding of one's address to C. K. Lord, Baltimore, the requisite for receiving a copy.

C. Hall Windsor, bookseller and stationer, Norfolk, Va., has made an assignment. His liabilities are stated at \$16,000; assets, not ascertained. He is rated at between \$1,000 and \$2,000.

An assignment has been made by Ira Wilkins, picture dealer, Denver, Col.

The Union Paper and Cabinet Company, of Lebanon, N. H., has failed.

Jouffroy Brothers, bookbinders, New York city, have dissolved partnership.

McNish & Co., printers, Pittsburg, Pa., have sold out to Miller Brothers.

Joseph L. Reilly, newsdealer, &c., Huntington, Conn., has been attached.

Cameron Brothers, publishers of the *Arizona Live Stock*, Tucson, Ariz., have sold out.

The liabilities of C. E. Barrett, bookseller, Des Moines, Ia., are \$3,170; assets, \$3,500; preferences, \$2,100.

E. A. La Grave & Co., publishers, Ione, Cal., have lost a member of their firm by the death of E. A. La Grave.

The insurance adjusters settled the loss on the Newton Paper Company's buildings, at Holyoke, on Friday for \$35,586.

J. H. Keeney & Co., stationers, &c., Bridgeport, Conn., have dissolved partnership. J. H. Keeney continues the business.

A fire occurred on Friday morning on the second floor of R. Hoe & Co.'s factory, No. 504 Grand street, this city. The factory was damaged \$2,000.

The New England agency for the Albany Perforated Wrapping Paper Company is held by Carter, Rice & Co., Boston, and not by Moulton & Goodwin, who were reported to have failed last week.

The connection of D. C. Ireland & Co. with the *Commercial Herald*, Portland, Ore., was severed with the issue of October 2, the paper named having been purchased by and consolidated with the *Portland Journal of Commerce*.

W. O. Hickok, Harrisburg, Pa., manufactures a line of bookbinders' and paper-rulers' machinery of interest to the trade. These goods maintain a high standard in the market because of their excellence in workmanship and quality of material used in their construction, which is always the best. Catalogue will be furnished on application.

J. H. Bufford's Sons have a large line of cheap advertising cards, which it would do well for the trade to examine at this time. The cards come in sets of three and four designs, each, and embrace a great many varieties. Among them are four designs in the form of an envelope with the flap open, showing a bird's nest, with bird embossed; three designs consisting of a pretty picture of a pair of kittens nestling amid leaves with a butterfly hovering over their heads; four designs, winter scenes with children in the foreground; four designs, embossed cards, showing a num-

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"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

ber of birds perched on the branch of a tree, &c.

E. B. Waite's paper mills, at Little Falls, N. Y., were destroyed by fire on Sunday afternoon, causing a loss of \$38,000; insurance, \$20,000.

The game and toy-book manufactory of Peter G. Thompson, Cincinnati, Ohio, was burned on the 8th inst. The loss is estimated at \$75,000; insured for \$55,000.

Representatives of the trade are still seeking rest and recreation, notwithstanding the lateness of the season. They are those, however, whom business prevented from enjoying their vacation earlier in the season. W. D. Barclay, of George Nesbit & Co., is one of this number. He has just returned from a two weeks' vacation in the North.

A fire was discovered on Sunday in the cellar of S. Gross & Co., publishers, 1011 Marble street, Philadelphia, Pa. The flames began in the cellar of the building and spread up the hatchway to the first floor, badly damaging everything in the cellar and on the first and part of the second floor. A large stock of paper and cardboard on the first two floors was destroyed. The loss will be difficult to estimate. The damage by fire and water to the building will probably be \$1,000. The loss on stock and machinery will be much heavier. It is said that greasy paper was sometimes thrown into the cellar, and the theory was advanced that this stuff was lighted by the explosion of benzine which had been kept in the cellar in small quantities.

Surrogate Rollins heard argument on the 13th inst., in opposition to the probate of the will of the late Francis F. Taylor, stationer, of 51 Exchange place, who disappeared suddenly on September 3. It was learned that a man named F. F. Taylor had been at the Cataract House, Niagara Falls, on September 6, and had been missed three days later, when a hat and coat were found in the rear of the hotel near the rapids. A week later a body was found, and on it was a collar with the initials F. F. T. It was believed to be the body of Mr. Taylor, and it was sent on to this city, where it was seen and identified by Mr. Charles E. Hamma and Frederic M. Underhill, the latter being the executor of the will. Mr. Taylor left a wife and child, and bequeathed all of his property to his wife. The will was offered for probate on September 23, and Surrogate Rollins appointed Mr. George F. Langbein as special guardian for the child. Mr. Langbein objected to the will on the ground that there was insufficient proof of Mr. Taylor's death. Mr. Hamma testified that he recognized the body from the shape of the head, the face being unrecognizable. Mr. Underhill testified that he recognized the body in the same way. Other testimony was given showing that Mr. Taylor had sent several dispatches from Niagara Falls. Mrs. Taylor had no doubt that the body found was that of her husband. The lawyers discussed this testimony, Mr. Langbein still asserting that the identity of the body had been insufficiently established. The surrogate reserved his decision.

E. Bastien, printer, Montreal, Que., has assigned in trust.

Among the out-of-town members who visited trade during the past week was G. W. Clark, of Montreal, Can.

Hicks & Brother, publishers, &c., Grenola, Kan., have dissolved partnership. R. E. Hicks succeeds to the business.

J. B. Turck, of F. B. Turck & Co., dealers in stationers' specialties, Chicago, Ill., has confessed judgment in the sum of \$683.

Hastings & Todd have prepared an assortment of embossed calendars which come in beautiful designs. These are intended for the trade.

The effects of Bradley, Garretson & Co. (William Garretson), book publishers, Philadelphia, Pa., recently sold out by the sheriff, have been bought in by John Garretson.

The recent improvements which have been made to the Kerner stylographic pen have brought forward a large number of testimonials to its worth. The Kerner Company, however, is determined to keep right on improving its production so long as it is susceptible of improvement.

The Polytechnic Association, a branch of the American Institute, holds meetings every Thursday evening in Room 24, Cooper Union building. Papers are read and discussions are had on different subjects connected with the useful arts at each of these meetings and all persons interested are at liberty to attend. Thomas D. Stetson, 23 Murray street, is pres-



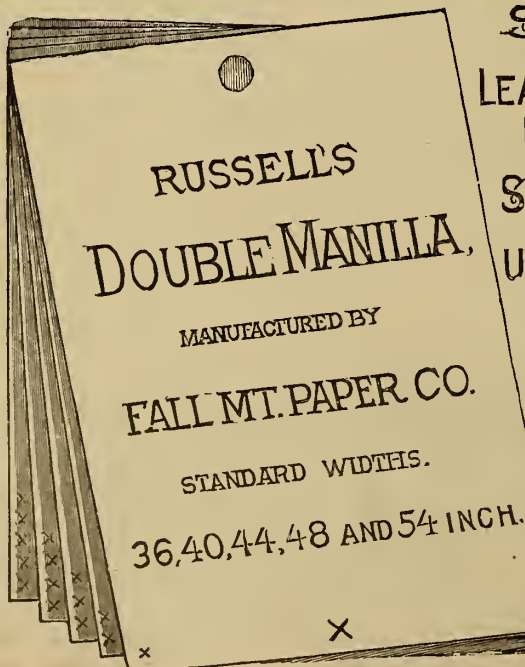
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WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

ident, and D. R. Garden, Cooper Union, is secretary.

The *Herald Company*, San Jose, Cal., has sold out.

The *Mesa County Democrat*, Grand Junction, Cal., has suspended.

Milo Bright, bookseller, &c., Akron, Ind., has sold out to Aaron Johnson.

M. Ferenbach & Co., manufacturers of stationery, New York city, have been attached.

Frank Rohm has become proprietor of the *Davenport Gazette Company*, Davenport, Ia.

William P. Hoffman, publisher of the *Bedford Sentinel*, Liberty, Va., has been burned out.

A. Jeffery, bookseller and stationer, Silver City, N. M., has removed to San Antonio, Texas.

H. F. Wicks, publisher of the *Journal of Commerce*, Denver, Col., has sold out to J. A. Fleming.

The Chicago Picture Company has removed from 473 Wabash avenue to 108 Washington street in that city.

The Ohio Wall-Paper Company, Cincinnati, Ohio, has been burned out. Loss, \$15,000 to \$20,000; fully insured.

W. Harper & Co., dealers in wall-paper, &c., Milwaukee, Wis., have dissolved partnership. Richard Smith succeeds to the business,

Burdick & Ross, dealers in paper-stock, blank-books, &c., Syracuse, N. Y., have dissolved partnership, Colin A. Ross having assigned.

William T. Newberry, proprietor of the Royal Printing House, Philadelphia, Pa., has been damaged by fire and water about \$4,000. Fully insured.

C. M. Ward, agent for the Globe Files Company, reports a brisk demand for the "Congress" tie envelopes and the document boxes. Both of these articles are made of the best quality of material and in the most approved manner, and their large sale is an evidence that they are giving satisfaction. They are made to order, and a number of regular sizes are kept in stock. These goods are as low as anything of the kind in the market. Prices, &c., will be sent on application.

A. A. Weeks, 82 John street, has one of the finest and most complete assortments of stationers' hardware and glass ink-stands in the city. His line of goods is all of his own manufacture and it embraces flat glass, screw, cap, stoppered, bankers' Paragon inkstands, board-clips, brass hand-clips, bill and harp-files, pen-racks, call-bells, security and mail letter-boxes, sponge-cups, iron and glass paper-weights, and a great variety of other goods of this character. Mr. Weeks has shown considerable ingenuity in the new designs of inkstands which he has just brought out.

James Campell & Sons, publishers, Toronto, Ont., have suspended. They are rated at between \$40,000 and \$75,000. Their liabilities are placed at \$250,000. Their assets are as yet unknown. The Merchants Bank is interested to the amount of \$100,000.

The printing establishment of S. Gross & Co., 1011 Marble street, Philadelphia, Pa., was damaged \$2,000 by fire on Monday of this week.

Ohlke & Leader, dealers in picture-frames, &c., Kingston, Ont., have dissolved partnership. P. Ohlke continues the business.

The *Herald Publishing Company*, Davenport, Ia., has been consolidated with the *Gazette Company* of the same place.

C. Jourgensen has recently improved the exterior of his establishment by a handsome new show-window.

Billings & Pierson, booksellers and stationers, San Francisco, Cal., have applied for relief in insolvency.

The paper mills of Cary, Nash & Ogden, Port Dickinson, N. Y., were burned on Wednesday evening.

E. G. Jones, publisher of the *Evening Chronicle*, Portland, Ore., will remove to Yaquina.

Phillip Jacobs & Son, paper-stock dealers, St. Louis, Mo., have been damaged by fire. Insured.

S. L. Ives, bookseller and stationer, Mound City, Kan., has sold out to A. C. Pike.

A. A. Childs, of the firm of A. A. Childs & Co., picture dealers, Boston, Mass., is dead.

Joseph Herr, bookseller and stationer, Abilene, Tex., has been burned out.

Wall & Davidson, paper manufacturers, City Mills, Mass., have been damaged by fire.

Kingsley, Dresskell & Co., paper dealers, Cleveland, Ohio, have removed to 157 Seneca street, in that city.

The Snow paper mill at Wachusett, owned by Crocker, Burbank & Co., was badly damaged by fire on October 15. The loss will be about \$50,000. The engine, boilers and part of the rag room were saved. The insurance is \$20,000, including the following policies:—Imperial, of London; North British and Mercantile, Guardian, of London; Liverpool and London and Globe, Northern Assurance, Fire Association of Philadelphia, Springfield Fire and Marine and Home, of New York, \$2,000 each; Niagara and Phoenix, of New York, \$1,500 each.

The new rose shade will fit any lamp or gas globe. It is made of English tinted paper in the form of a full-blown rose, and can be had in different tints. It can be had of F. H. Loss, Jr., who is also offering for the holiday trade a large invoice of satin wood novelties, which he has just received by the steamer Wisconsin. These include jewel-boxes, handkerchief-cases, card-cases, with floral decoration, ebonite, olive-wood, terra cotta and tartan napkin rings, half-hour glasses, egg-timers, &c., at very low prices.

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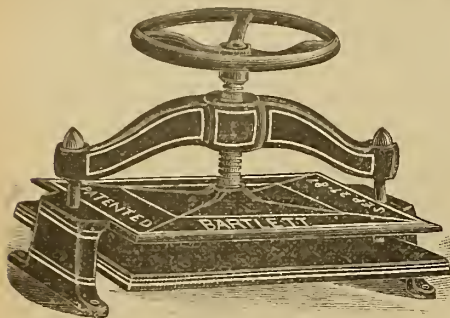
RICE & CO.

PAPER WAREHOUSE, BOSTON. MASS.

(CORPORATION.)

New Bartlett Copying-Presses.

Readers of THE STATIONER were advised some time ago that Samuel C. Tatum & Co., of Cincinnati, had purchased the right to manufacture the Bartlett patented copying-presses, and the cut will illustrate the main features of their press. As may be seen, the Bartlett press embodies an almost entire departure from the ordinary principle. Instead of the top plate lowering to give the pressure, the lower plate is raised against the stationary upper plate. This arrangement allows of much simpler construction, and the press is

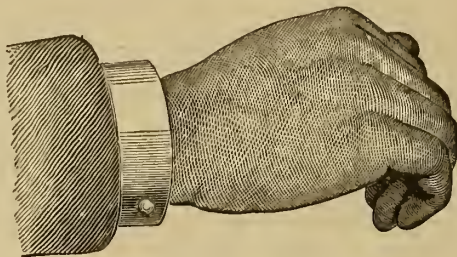


admirably adapted for export as well as for domestic trade, being absolutely interchangeable, as well as capable of being sold at very low prices. At the same time, from its perfect self-adjustment to uneven thicknesses, it is very much less likely to break or get out of order, and is much stronger, for the same weight of iron; or, strength being equal, the Bartlett press is considerably lighter than the ordinary presses for the same size. The manufacturers have paid especial attention to the matter of design, and their Bartlett copying-presses will, it is claimed, fully sustain their well-known reputation in this line of goods.

The frontispiece of *Cassell's Family Magazine* for November is a capital drawing by Sydney P. Hall, to illustrate the amusing sketch, "The Proctor and his Bulldogs," by "An Oxford Graduate," and one evidently who has had some bitter experience with the Proctor and his two-legged dogs. The out-of-door articles this month are: "A Canoe Voyage Down the Wharfe," pleasantly described by the one who wielded the paddles; "Life in Old Virginia," the interesting experience of an Englishman who tried farming in "Ole Virginny," and who seems to have suffered, as the saying is, from "too much climate," and "The Garden in October," in which the luscious tomato is scientifically discussed. In the way of fiction there are the two serial stories, "Within the Clasp" and "John Ford," each hurrying to its dénouement; "Gretty's Trust," a romance of the Swiss mountains, by Gordon Stables, M. D.; "His Life's One Holiday," by Lillias Campbell Davidson, and "A Modern Pygmalion," by Catherine Childer. The miscellaneous papers of the number are exceptionally interesting.

Hope is like the sun, which, as we journey toward it, casts the shadow of our burden behind us.

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Drives and Clinches a Staple or Suspension Ring at a Single Blow.

For Fastening Papers, Binding Books, Ringing Show Cards and Pamphlets, &c., &c., with 400 Steel Staples and 50 Steel Suspension Rings, boxed,

Sample by mail, all complete, **Fifty Cents.**

Staples, all sizes, 30 cents per 1000. Suspension Rings, 30 cents per Box of 500 Rings.

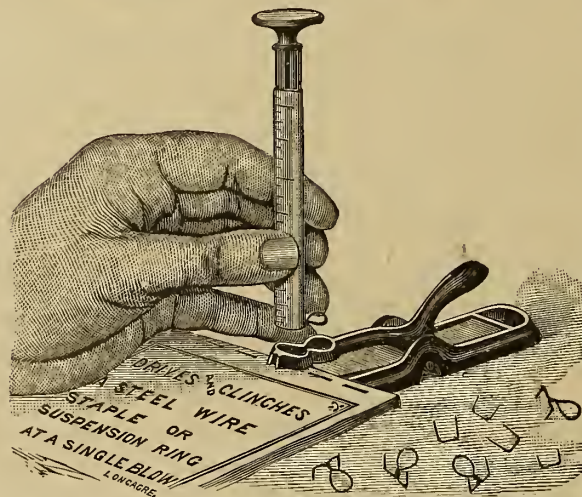
The Trade will be supplied, cash with order, at the following rates: Suspension Ring Paper Fastener (as above), per Gross, \$48.00 Steel Suspension Rings, per M, 36c. Novelty Staples, per M, 18c.

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Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, OCTOBER 16, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum, 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

LAST week we referred to the initiation of a movement to suppress fraudulent assignments by the passage of a law forbidding preferences. It is natural that opposing opinions should obtain on all questions of public importance and without trying to ascertain whether there are peculiar reasons which induce opposition we wish to say to those who differ with us that there is only one distinctly marked issue in the proposition to which we have alluded.

If it shall be asked : What is that issue ? we have only to say that it involves the question whether the public by the strictest means at its command shall not limit the possibilities, not to say probabilities, of fraud in the creation of debts and in the matter of assignments. This is not a project which interferes with private rights. The same liberty to create debts and the equal right to loan money will remain unchanged, but it is intended to place it beyond the power of debtor by collusion with a friend or amicable arrangement with a not too scrupulous creditor to defeat the claims or prejudice the rights of people who are entitled to share equally in the proceeds of a bankrupt's estate.

WE have already pointed out that a system of procedure can be adopted which will secure creditors properly entitled to preferred liens on the property of an insolvent and yet give notice to other parties, who are then at liberty to extend credit or not at their pleasure, with full knowledge of the debtor's circumstances if they choose to adopt such ordinary precautions as the law might provide. It may be said that there is now ample opportunity for the seller to inquire into and learn the standing of the buyer; but experience does not demonstrate this, and anything which imposes a reasonable restriction upon the system of preferring creditors ought to be adopted. The suppression of preferences would be only a partial relief to the business community; but it would be a step in the direction of sustaining mercantile integrity and confidence. Until we can get a general bankrupt law we must seek to secure such minor advantages as will help to strengthen the morality of commercial intercourse.

THERE appears to be a "dead set" in some quarters in opposition to the commercial traveler. We don't see just how merchants can afford to dispense just now with these useful adjuncts of trade. When they are ready to content themselves with mail orders or the uncertain visitations of buyers to the central markets, they may get along without the "boys." But in the meantime, wouldn't it be well for

the latter to consider whether, in "pushing" things, they haven't exceeded their limits, and done much to excite opposition, if not to demoralize trade?

Roundabouts.

BY THE TRADE LOUNGER.

Certainly politics are a drawback to trade. People have done nothing but talk about Ohio for the past week, and when you suggest something about business they push you aside and say : Don't talk business ; it is politics that concerns us most now.

* * * *

But, for all this, the folks are ready for trade. The preparations have been made, the goods are laid out and all that is wanted is to get over the ides of November and then to brace in to work. Of course the goods are expected to take the fancy of the buyers. There are constantly new things to note, and choice has a wide range.

* * * *

A pretty case to hold cabinet photographs, and which is intended to lie on the table, is made of plush folded like a book. It is lined and has body given to it by having one thickness of wadding between the lining and the outside. The plush is folded over at the sides and forms a sort of pocket, which holds the pictures in place. It may be ornamented with embroidery, and a pretty design is a pomegranate and leaves ; or it may have the initials of the owner in silver upon it.

* * * *

A novelty in the shape of a pincushion is made in the form of a work-bag. It is nearly square. It is faced with pink silk, the covering being of olive plush. On the upper side is a spray of flowers of arasene embroidery—just a rose and buds of some like simple design. The bag is shirred, and a pink bow is put on over the shirring. This may hang beside the toilet table or lie upon the dressing-case. It is a pretty ornament.

* * * *

In a new paper file or holder, the upper end of a plate projects an arm, in the outer end of which is held a short rod having a button formed on its lower end. From the lower part of the plate a rectangular bent wire extends upward, the free end of which is pointed. A tube, or a rod having its lower end hollowed out, is provided at its upper end with a cup in which the button closely fits. When a paper is to be filed, the tube is moved upward and slightly to one side, when the paper is passed upon the wire in the usual manner. The end of the tube is then placed on the pointed end of the wire to prevent the paper coming off.

* * * *

Among the latest novelties in stationery in the English market is an automatic spring letter-case, intended as a substitute for letter-clips, files, spikes and other similar articles now in use. The case is in the form of a book, having a steel back, which is bent so that the edges touch each other, thus forming a strong clip.

* * * *

Another novelty is a fountain pen of very simple construction, the action of which is on the principle of gravitation and capillary attraction, the ink being supplied to the nib by a patent capillary tube, which extends to the top of the pen instead of underneath, as in other fountain penholders. The tube can be lengthened or shortened to suit any length of nib.

* * * *

An extremely novel style of ladies' work-companions is in the shape of an elegant imitation mandoline, with leather front, the back being in striped satin. The bowl of the instrument lifts off, exhibiting the full fittings neatly arranged on the base of the front part, the bowl itself forming a pocket, with satin cover for knick-knacks.

* * * *

Among new styles of albums is a portrait album. Each alternate page has groups of well-executed portraits of persons distinguished in politics, religion, literature, art, &c. Between the illustrated pages are supplementary leaves for additional portraits.

* * * *

The latest thing in card receivers for fashionable drawing-rooms are handsomely decorated harlequins and columbines in bisque, holding aloft the salver for cards in one hand and keeping their masks before their faces with the other. This is a good idea to catch on to, for it makes the bisque figure useful as well as ornamental.

* * * *

A Cleveland firm recently sent out a circular to the trade, which contains the following prognostications regarding the business outlook: "The proverbial impatience of American business men seems to demand that because now that the crops are assured the stimulus should be immediately felt, and, indeed, if trade were very active we might expect such a result, but with the existing depression we have no reason to hope for a return of confidence and a revival in business until a large portion of the crop is marketed, which will not probably be until after the first of the coming year."

* * * *

The circular continues in the following strain: "We had very poor crops in 1881, but such was the activity in the iron trade that immediately succeeding the poor agricultural return, we had a very lively fall and winter business, and did not begin to feel the evil effects until the spring of 1882. Reasoning by analogy, therefore, it will not be surprising if we do not experience the good results from our large crops until we are well along in the next year."

* * * *

Fine card printing is getting to be quite a common thing. The time was when this class of work was monopolized by orders of dance, wedding and menu cards, but that day has gone by. Many business firms now take especial pride in getting out their cards in the finest style of printing and engraving, and not a few of them are adopting delicate tints, such as cream, pink, &c. The engraved work also is especially noteworthy for tastefulness in design and fineness.

* * * *

Quite a great deal of complaint is being

made by commercial agents over the treatment they receive from the representatives of various houses in this city when they call to solicit orders for their respective lines of goods. Such treatment is out of place in these dull times, when everybody should have plenty of time to devote to commercial travelers.

Answers to Correspondents.

E. G. asks: Where can I obtain the Kosmian safety ink?

Ans.—We don't know.

O. W. C. & Co. want the address of maker of Todd's ink.

Ans.—W. B. Todd, Philadelphia, Pa. Tower Manufacturing Company is the New York agent.

McC. & Co. ask: Who manufactures hard rubber or composite checks, and whether the rubber are cheaper than composition?

Ans.—Lyon & Brothers, No. 2 Bond street, New York, make goods of this character. We presume that any of the hard-rubber manufacturers (of whom there are quite a number) would supply the rubber. Composition checks are said to be the cheaper.

K. & M. want to know who makes corks with black enameled tops.

Ans.—Boody, Sharpless & Co., Chambersport, Pine County, Pa., are said to be headquarters for them. E. B. Estes & Sons, 280 Pearl street, New York, make the black enamel tops without the corks.

J. B. wants to know if any first-class publishing house issues a nice Christmas annual which can be used as an advertising medium.

Ans.—We don't know of any. If there is a house that does we can give the name of a customer.

S. & T. ask if there is a pocket price-book with printed list of staples for a stationer's use.

Ans.—C. N. Ayres, Detroit, Mich., makes a book of this description.

W. & H. ask: Who gets out calendars for the trade?

Ans.—We have answered this inquiry several times. Go to any of the large lithographing or printing houses. See also an item in our gossip this week.

B. P. Co. wants to know where to buy letter, note and bill-heads, bristol board, &c., cheapest, and whether the large paper houses East and West charge about the same price.

Ans.—We cannot tell you who is cheapest. Presumably prices are about the same in one good house as another. You should confer with leading jobbers East or West, and if you don't know them, refer to Lockwood's Directory.

S. asked last week where he could get Wyckoff's combination rule.

Ans.—William Mann, 529 Market street, Philadelphia, can supply the article.

The meeting of the American Paper Makers' Association will be held in this city on Wednesday next. The book division at the West will meet in Chicago on the same day, and the writing division will meet at the same time and place with the National Association.

A representative of the trade, who has just returned from Philadelphia, speaks admiringly of the recent display of the blank-book firm of Wm. Murphy's Sons, of that city, at the Pennsylvania State Agricultural Fair. One of the books exhibited numbered 3,000 pages, meas-

ured 25x52 inches open, 12 inches thick and weighed 175 pounds. It, moreover, contained a registry capacity for 126,500 names. It is needless to say that the firm named was awarded the highest prize.

John McVean, a well-known citizen of Le Roy, N. Y., was some weeks ago seized with a mania for collecting advertising cards. He had collected over 1,500 different cards, of which he was very proud. His ambition was to be known as having the largest assortment in the country. A few days ago he read in a newspaper that another collector had more than 3,000 cards. This made him exceedingly despondent. On Monday of this week he was missed. A note was found in his room bearing the words: "Life's greatest pleasure is gone." Yesterday his dead body was found hanging in an out-of-the-way building. He was fifty years old.

The line of plush boxes shown by James D. Whitmore & Co. this season is fully equal to any line heretofore shown by this house, and is claimed to surpass any other goods of like description offered this season. The line is replete with novelties, for which very large orders have been taken. The firm makes certain styles in very large quantities, and at prices which will enable jobbers to handle the goods to advantage. Parties visiting the city are invited to inspect these goods before placing their orders.

Market Review.

OFFICE OF THE AMERICAN STATIONER, }
WEDNESDAY, October 15, 1884.

THE MONEY MARKET.—Financial affairs have undergone no change since the last week, the available supply of loanable funds having been abundant at the low rates of interest so long current. The banks ask 5@6 per cent. for call loans on stock collateral. Commercial paper has ruled quiet and steady at 5@6 per cent. discount for prime indorsements. Speculation at the Stock Exchange has been neither active nor of special significance during the past three days, and the market has drifted along in much the same condition as at the close of last week. Railway bonds quiet and steady. Governments a shade higher. The market for foreign exchange has ruled quiet, with little or no pressure to sell. Posted rates for sterling 4.82@4.85.

THE PAPER MARKET.—The current of business in the paper trade is without any improvement, the demand continuing sluggish. In some instances dealers are able to secure an advance in prices, but any great enhancement in values must be brought about through a better demand for paper and a reduction of stocks in dealers' hands. On the part of manufacturers it is reduced to a question of higher prices to meet the heavy advance in rags or to stop the mills. The manufacturers will meet in New York on Wednesday, October 22, to take into consideration the peculiar condition of the trade at this time.

THE STATIONERY MARKET.—There are fewer complaints of poor business this week. A majority of dealers, however, report trade as in about the same condition as usual, while, on the other hand, many report a decided improvement. Some even assert that they are doing better than last year. This class of tradesmen, however, belong to the fancy-goods trade. The trade in general stationery of a staple character shows little, if any, improvement, and is mostly in the form of small orders, which are about evenly divided among commercial travelers and dealers themselves. The toy trade is quite fair, but not as satisfactory as is wished. Orders are very small, and only that class of toys are in demand for which there seems to be an immediate sale, as holiday toys go off rather slowly, although prices are low. There is very little doing in the ink trade. There is a little better movement in writing papers and envelopes. The advance in the price of paper has indirectly affected the blank-book trade, and it is understood that manufacturers are in favor of a revision of their prices.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York. HENRY HOE, Sole Agent.



Established in
1854.

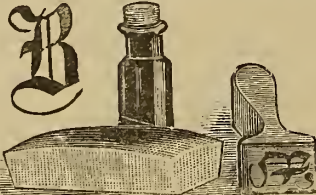
STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1¼ and 1¾ inch wide. Light, elegant, and well made of hard woods. For prices, address **STEPHENS & CO., Riverton, Conn.**
NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

LOOK BELOW AND SEE OUR PRICES.

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We now offer this **Pocket Self-Inking Linen Marker** to sell for 10 cents and 15 cents. Each Initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 35 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent.
{ No. 2, per case, 3; per gross, 9; 10 gross, 75 } accompanies order.

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.,

AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED OCTOBER 10, 1884.

Albums.....	76	\$8,656
Books.....	346	34,829
Newspapers.....	61	1,442
Engravings.....	31	5,331
Ink.....	1	18
Lead Pencils.....	1	21
Slate Pencils.....	—	—
Paper.....	111	12,464
Steel Pens.....	3	1,866
Other.....	8	163
Totals.....	638	\$64,790

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED OCTOBER 14, 1884.

Paper, reams.....	15,750	\$3,116
Paper, pkgs.....	1,096	3,328
Paper, cases.....	256	5,452
Books, cases.....	50	3,894
Stationery.....	164	12,863
Totals.....	17,316	\$28,653

STATIONERY EXPORTS FROM NEW YORK.

FROM OCTOBER 7 TO OCTOBER 14, 1884.

BOOKS, cases, to Liverpool, 7; to United States of Colombia, 16; to Glasgow, 8; to British West Indies, 10; to Danish West Indies, 1; to Mexico, 3; to Venezuela, 1; to Central America, 4.

PAPER, to Liverpool, 16 cs.; to Cuba, 9,850 rms., 30 pkgs.; to United States of Colombia, 98 pkgs., 3 cs.; to British West Indies, 3,985 rms., 37 pkgs., 1 cs.; to Mexico, 14 pkgs., 2 cs.; to Hamburg, 5 cs.; to Bremen, 47 cs.; to Venezuela, 11 pkgs.; to Danish West Indies, 2 cs., 165 rms.; to Antwerp, 114 cs.; to Nova Scotia, 1 cs.; to Rotterdam, 3 cs.; to Hull, 2 cs.; to Glasgow, 8 cs.; to Brazil, 25 cs., 500 rms.; to Genoa, 2 cs.; to Porto Rico, 1,200 rms., 907 pkgs.; to Argentine Republic, 25 cs.; to Central America, 4 pkgs., 50 rms.

STATIONERY, cases, to Liverpool, 63; to United States of Colombia, 22; to Cuba, 13; to Hamburg, 10; to Porto Rico, 5; to Mexico, 16; to British West Indies, 14; to Venezuela, 3; to Danish West Indies, 2; to Bremen, 5; to Nova Scotia, 7; to British Honduras, 2; to Havre, 1; to Central America, 1.

PERFUMERY, packages, to United States of Colombia, 69; to British West Indies, 11; to Venezuela, 24; to British Africa, 1; to Cuba, 21; to Newfoundland, 15; to British Honduras, 2; to Brazil, 104; to Havre, 1; to Porto Rico, 9 pkgs.; to Mexico, 8; to Hayti, 5; to Central America, 7.

PRINTING MATERIALS, packages, to Venezuela, 3; to United States of Colombia, 11; to Liverpool, 3; to Mexico, 3; to Hamburg, 1; to Porto Rico, 4; to Central America, 3.

TYPE-WRITERS, cases, to Havre, 1.

TOYS, SPORTING GOODS, &c., cases, to United States of Colombia, 1; to Venezuela, 3; to British West Indies, 5; to Porto Rico, 2.

INK, packages, to Cuba, 9; to United States of Colombia, 8; to Mexico, 1; to Venezuela, 2.

PRINTED MATTER, cases, to Hamburg, 3.

SLATES, cases, to British West Indies, 34.

PRINTING PRESSES, cases, to Nova Scotia, 1.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to United States of Colombia, 1.

TYPE, packages, to Glasgow, 1.

HAMMOCKS, cases, to United States of Colombia, 1.

IMPORTATIONS OF PAPER.

FROM OCTOBER 3 TO OCTOBER 10, 1884.

G. S. McKibben, Assyrian Monarch, London, 20 bs.
 E. Kaufmann, Oder, Bremen, 5 cs.
 G. Gennert, Silesia, Hamburg, 2 cs.
 E. & H. T. Anthony & Co., by same, 13 cs.
 Eggus & Henelin, by same, 2 cs.
 A. Haug & Co., Waesland, Antwerp, 2 cs.
 G. Gennert, Westphalia, Hamburg, 1 cs.
 Elkin & Co., by same, 9 cs. colored.
 A. Schroeder, by same, 2 cs.
 Davies Brothers, Ems, Bremen, 1 cs.
 Berger Brothers, by same, 1 cs.
 H. J. Thomson, by same, 1 cs.
 Hamburger & Co., by same, 3 cs.
 Wittmann Brothers, by same, 1 cs.
 G. S. McKibben, Lydian Monarch, London, 27 cs.
 A. Ireland, State of Alabama, Glasgow, 16 cs.
 A. F. Hand, City of Chicago, Liverpool, 3 bs.
 J. Walker, Arizona, Liverpool, 2 cs.
 C. H. George, by same, 1 cs.
 White Brothers & Son, Zaandam, Amsterdam, 3 cs.
 Berger Brothers, Eider, Bremen, 2 bs.

The *Arcadian Recorder*, Halifax, N. S., says that St. Mary's Church, at Aylesford, was crowded on October 2, on the occasion of the marriage of Andrew Mackinlay, of the firm of A. & W. Mackinlay, of Halifax, to Miss M. E. Harris, sister of T. D. Harris, M. P. P. for Kings County, and sister of Mrs. B. W. Chipman, of Halifax. The ceremony was performed by Rev. Dr. Avery. The bride looked charming in a princess dress of ivory-white satin, court train, white veil, orange blossoms, gold and diamond jewelry (gift of the groom). The bridesmaids—Miss B. Mackinlay, sister of the groom, and Miss Sophie Harris, sister of the bride—wore dark green costumes with hats to match. The best man was Arthur Curran. The bride received some eighty valuable presents; those from Red Cap Snow Shoe Club and F. Company, Princess Louise Fusiliers, were much admired.

We judge ourselves by what we feel capable of doing, while others judge us by what we have already done.

WHITEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the TRIUMPH MUCILAGE,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is always ready to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), er gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1832.

Fire! Fire! Fire!!

For Insurance rates address

ANDERSON & STANTON

152 BROADWAY, NEW YORK.

EDWARD POSEN & CO.

(OF OFFENBACH-ON-MAIN,)

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.

Especially adapted for Show Card Writing, Engraving, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S- 7th St., PHILADELPHIA, Pa.

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

Advertising Cards.	PAGE.	Book Slates.	PAGE.	Inks.	PAGE.
J. B. Clarke, 115 and 117 Monroe St., Chicago Ill.	528	New York Silicate Book Slate Company, 191 Fulton St., New York.	531	Carter, Dinsmore & Co., 162-172 Columbus Ave., Boston, Mass.	534
Advertising Novelties.		Calendars (Memorandum).		Keen & De Lang, 130 La Salle St., Chicago, Ill.	430
Baker & Hayes, 125 and 127 N. 4th St., Phila- delphia.	524	Hy. Bainbridge & Co., New York.	506	J. Petrie, Jr., 110 Reade St., New York.	533
Albums.		Card Board Manufacturers.		S. S. Stafford, New York.	528
E. Posen & Co., 437 Broadway, New York.	521	S. Trier & Son, 190 William St., New York.	..	Interest Indicator.	
Thorp Manufacturing Company, 111 Devonshire St., Boston, Mass.	510	Card Fringes, Cords, Tassels, &c.		Jenne Manufacturing Co., 178 Devonshire St., Boston, Mass.	523
Alphabet Blocks, &c.		Paul Mende, 43 and 45 Lispenard St., New York.	..	Japanese Napkins.	
The Embossing Co., Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominos and Checkers.	..	Card Stock.		Cleveland Paper Co., Cleveland, Ohio.	531
American Novelties in Europe.		Chas. Beck, 609 Chestnut St., Philadelphia, Pa.	532	Leather Goods.	
Lawrence & Baxter, 39 Dey St., New York.	529	A. M. Collins, Son & Co., 527 Arch St., Phila- delphia, Pa.	533	Langfeld, Turner & Andrews, 507 Arch St., Phil- adelphia, Pa.	510
Art Cards.		Ph. Hake, 151 William St., New York.	529	Leather and Plush Goods.	
H. H. Carter, 3 Beacon St., Boston, Mass.	533	Hub Card Co., 149 Milk St., Boston, Mass.	507	A. & J. Wallach, 442 Broadway, New York.	526
Artists' Materials.		T. M. Simpson, 21 S. 7th St., Philadelphia, Pa.	521	Letter Clips.	
A. H. Abbott & Co., 50 Madison St., Chicago, Ill.	..	Card Novelties.		William H. Woglom, 239 Greenwich St., New York.	528
F. W. Devoe & Co., 103 and 105 Fulton St., New York.	512	John Gibson, 82 and 84 Beekman St., New York.	517	Magic Lanterns.	
Janentzky & Weber, 1125 Chestnut St., Phila- delphia, Pa.	528	E. G. Locke & Co., 27 S. 6th St., Philadelphia, Pa.	525	B. Colt & Co., 254 Canal St., New York.	525
Keuffel & Esser, 127 Fulton St., New York.	532	Copying Books.		Manifold Books.	
Art Publishers.		Wm. Mann, 529 Market St., Philadelphia, Pa.	530	Samuel Hano & Co., 105 Summer St., Boston, Mass.	528
J. H. Bufford's Sons, 293 and 295 Broadway, New York.	523	New York Stationery and Envelope Co., 62 John St., New York.	531	Manifold and Carbon Paper.	
Forbes Lithographic Mfg. Co., 181 Devonshire St., Boston, Mass.	..	Copying Presses.		L. H. Rogers, 75 Maiden Lane, New York.	..
Chas. Taber & Co., New Bedford, Mass. Sales- rooms, 28 Bond St., New York.	..	Illinois Iron and Bolt Co., 30 and 36 Main St., Carpentersville, Ill.	531	Manufacturers' Catalogues.	
Geo. C. Whitney, Worcester, Mass.	526	Samuel C. Tatum & Co., Cincinnati, Ohio.	524	F. Upton & Co., San Paulo, Brazil.	528
Bibles.		Dictionaries.		Metal-Bodied Type.	
National Publishing Company, 724 Cherry St., Philadelphia, Pa.	517	G. & C. Merriam, Springfield, Mass.	533	R. H. Smith Mfg. Co., 291 Main St., Springfield, Mass.	507
Binders.		Dictionary Holders.		Mucilage.	
R. E. Bean & Co., Franklin, N. H.	510	French & Choate, 4 Bond St., New York.	526	Sanford Mfg. Co., Chicago, Ill.	507
Blank-Books.		Electrotyping.		Whittemore Bros. & Co., 172, 174 and 176 Lincoln St., Boston, Mass.	521
Boorum & Pease, 28, 30, 32 and 34 Reade St., New York.	..	Bay State Electrotype Foundry, 165 Devonshire and 26 Arch Sts., Boston, Mass.	..	Numbering, Paging, Perforating.	
Jno. R. Edwards, Baltimore, Md.	516	Raisbeck Electrotype Co., 24 and 26 Vandewater St., New York.	512	R. T. & S. Blood, Jr., 81 John St., New York.	510
Evans & Geddes, 51 and 53 Maiden Lane, New York.	..	Envelopes.		J. L. McIntosh, 58 and 60 Federal St., Boston, Mass.	531
Knight, Adams & Co., 14 Milk St., Boston, Mass.	..	Ackerman, 33 Beekman St., New York.	520	Pads.	
Chas. H. Whiting, 32 Bromfield St., Boston, Mass.	530	Lockwood Mfg. Co., 255 and 259 S. 3d St., Phila- delphia, Pa.	..	American Pad Co., Holyoke, Mass.	533
Blotting Paper.		Logan, Swift & Brigham Envelope Co., Worces- ter, Mass.	..	Ward & Gay, 184 Devonshire St., Boston, Mass.	521
Richmond Paper Manufacturing Company, Rich- mond, Va.	506	New York Stationery and Envelope Co., 62 John St., New York.	531	Paper Bags.	
William Russell & Son, 53 Devonshire St., Bos- ton, Mass.	514	Plimpton Manufacturing Company, Hartford, Conn.	525	Cleveland Paper Company, Cleveland, Ohio.	531
Blotter Tablets.		Thomas W. Price Co., 505 Minor St., Philadel- phia, Pa.	521	Paper Box Boards.	
W. H. Hasbrouck, 536 and 538 Pearl St., New York.	513	The Whitcomb Envelope Co., Worcester, Mass.	..	Spaulding & Tewksbury, 231 Devonshire St., Boston, Mass.	531
Books.		Envelopes, Filing.		Paper Manufacturers.	
Lockwood's Directory of the Paper, Stationery & Printing Trades, 126 and 128 Duane St., New York.	515	Cincinnati Paper Novelty Company, 124 Walnut St., Cincinnati, Ohio.	527	L. L. Brown Paper Co., Adams, Mass.	530
Marcus Ward & Co., Limited, 734 Broadway, New York.	527	Envelopes (For Samples).		Carson & Brown Co., Dalton, Mass.	505
Book-Binders.		The Clasp Envelope Company, 39 W. Broad- way, New York.	528	Z. Crane, Jr., & Bro., Dalton, Mass.	505
W. Waters & Son, Patent Daily Calendars, 103 Fulton St., New York.	..	Eyelet Machines.		Jersey City Paper Co., White and Colored Tissue and Copying Paper, Jersey City, N. J.	..
Book-Binders' Machinery.		H. L. Lipman, 51 South Fourth St., Philadel- phia, Pa.	530	Platner & Porter Mfg. Co., Unionville, Conn.	534
W. O. Hickok, Harrisburg, Pa.	512	Eye Shades.		Scott Paper Co., Limited. Toilet Papers, Bon- net Boards, Tea, Tissue, Manilla, Blasting, Drafting, Rope Papers, 27 N. Sixth St., Philadelphia, Pa.	..
E. J. Piper, Mfr. Paper Ruling Machinery, Springfield, Mass.	..	Wm. R. White, 29 High St., Boston, Mass.	524	Byron Weston, Dalton, Mass.	534
Geo. H. Sanborn & Sons, 69 Beekman St., New York.	..	Files.		Whiting Paper Co., Holyoke, Mass.	520, 523, 533
T. W. & C. B. Sheridan, 25 Centre St., New York.	..	Clague, Wegman, Schlicht & Field, Rochester, N. Y.	527	Paper Ruling, Cutting and Eyeletting.	
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Gane Bros., 106 Duane St., New York.	..	Gas Engines.		Patent Paper Fastener.	
Thos. Garnar & Co., 181 William St., New York.	..	Schleicher, Schumm & Co., Philadelphia, Pa.	520	Holmes, Booth & Haydens, 25 Park Pl., New York.	524
J. L. Shoemaker & Co., Philadelphia, Pa.	532	Globes.		Philadelphia Novelty Mfg. Co., 1426 Callowhill St., Philadelphia, Pa.	516
H. Griffin & Sons, 54 & 56 Duane St., New York, and 304 N. Main St., St. Louis, Mo.	..	H. B. Nims & Co., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16 and 30 in. diameter. Reduced Price List on application.	..	Pens, Gold.	
		Gummed Label Papers.		Harvard Pen Company, 152 Broadway, New York.	517
		Carter, Rice & Co. (Corporation), Boston, Mass.	507	Pen Manufacturers, Gold.	
		Hall Indicators.		Jno. Holland, 19 W. 4th St., Cincinnati, Ohio.	529
		G. W. Hyatt, 114 Nassau St., New York.	512	Edward Todd & Co., 44 E. 14th St., New York.	507
				Pens, Shading.	
				J. D. Whittemore & Co., 41, 43 and 45 Beekman St., New York.	521

Pens, Steel.

Esterbrook Steel Pen Co., 26 John St., New York.....	530
Jos. Gillott & Sons, 91 John St., New York.....	520
Geo. F. King & Merrill, 29 Hawley St., Boston, Mass.....	515
Miller Bros. Cutlery Co., Meriden, Conn.....	507
Turner & Harrison, Twelfth and Buttonwood Sts., Philadelphia, Pa.....	530

Pens, Stylographic.

Kerner Stylographic Pen Co., 25 Bond St., New York City.....	510
Stylographic Pen Co., corner Brook and Arnold Sts., Providence, R. I.....	507

Perforators.

Black & Clawson Company, Hamilton, Ohio....	528
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Pin Tickets.

A. Kimball, 6 Murray St., New York.....	531
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Plush Frames and Mirrors.

W. S. Dunn & Co., 46 Murray St., New York....	523
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Portable Writing Desk.

Alles & Conant, 90 Chambers St., New York....	516
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Rubber Erasers.

Davidson Rubber Company, Boston, Mass.....	517
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Rubber Stamps.

R. H. Ingersoll, 45 Fulton St., New York.....	520
New York Stationery and Envelope Co., 62 John St., New York.....	531

Rulers.

Stephens & Co., Riverton, Conn.....	520
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School Books.

C. M. Barnes, 151 Wabash av., Chicago, Ill....	531
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School Pads.

R. A. Rogers & Co., Dayton, Ohio.....	528
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School Supplies.

Roache Mfg. Co., 147 Mulberry St., New York....	507
Tower Mfg. Co., 306 Broadway, New York....	533

Scrap Pictures, &c.

Hamburger & Co., 332 Broadway, New York....	533
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Stamping Presses.

A. G. Mead, 364 Atlantic Ave., Boston, Mass....	524
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Stamp Pads.

F. E. Wallace & Co., 201 Clark St., Chicago, Ill.	528
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Staples and Suspension Rings.

R. R. Watson, 49 Maiden Lane, New York.....	520
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Stationers' Hardware.

J. O. Smith Mfg. Co., 51 John St., New York,	
J. F. Murch, Agent.....	512
A. A. Weeks, 82 John St., New York.....	512

Stationers' Novelties—Patented.

Lockwood Mfg. Co., 255 and 259 S. Third St., Philadelphia, Pa.....	532
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Stationers' Specialties.

Chas. J. Cohen, 505 Chestnut St., Philadelphia, Pa.....	532
Henry Levy & Co., 477 Broadway, New York....	512

Stationers' Tin Goods.

Merriam Mfg. Co., Durham, Conn.....	530
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Stationery.

Dreka Stationery and Engraving House, 1121 Chestnut St., Philadelphia, Pa.....	527
Gill's New Art Store, corner Maine and Bridge Sts., Springfield, Mass.....	507
W. E. Jackson, 46 W. Broadway, New York.....	531
New York Stationery and Envelope Co., 62 John St., New York.....	531

Sticker Blanks.

James Arnolds, 531 Chestnut St., Philadelphia, Pa.....	533
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Swiss Wood Carvings.

F. H. Loss, Jr., 46 Murray St., New York.....	531
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Toilet Papers.

White & Schermerhorn, 46 West Broadway, New York.....	531
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Toys.

C. F. A. Hinrichs, 29 to 33 Park Place, New York.	512
Prior & Hilgenberg, 313 W. Baltimore St. and 42 and 44 German St., Baltimore, Md.....	510
A. Weidman, 306 Broadway, New York.....	510

Toy Whip Manufacturers.

Wilson Bros. Co.; also dealers in Games, Home Amusements, Toys, &c., 119 Chambers St., New York.....	510
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Tracing Cloth.

G. R. Ousey, Sagar's and Dowse's Patents, 1 Church Court, Old Jewry, London, Eng....	510
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Trial-Balance Books.

W. M. Christy's Sons, Philadelphia, Pa.....	510
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A Trade-Mark Decision.

The first decision of the Patent Office under the new trade-mark law has been rendered by Assistant-Commissioner Dyrenforth, in the case of Lyon, Dupuy & Co., *ex parte*, on appeal from the examiner of trade-marks. A syllabus of the decision is as follows:

1. No applicant may register a trade-mark unless he can establish, first, that he has the right to use it, and no one else has; second, that it is not identical with the registered or known trade-mark of another person, and, beyond this, he must show that he is using the trade-mark which he so owns in commerce with foreign nations or Indian tribes.

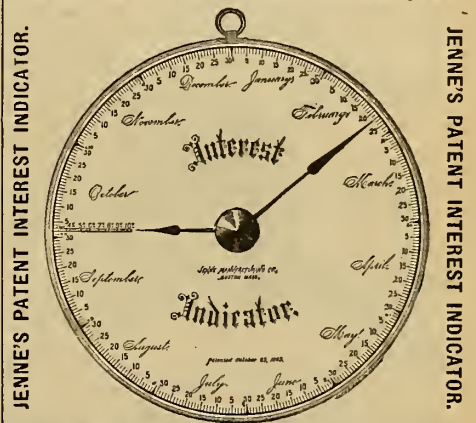
2. The statute does provide that the trade-mark sought to be registered shall be used in foreign commerce; but it does not in terms provide, nor in fair intendment convey the idea that a party may acquire the right to use somebody else's trade-mark merely by using it in such trade.

3. Where the records of this office disclose that certain parties registered a trade-mark under the law of 1870, that such trade-mark was their property, that they had been using it in this country for ten years next preceding the date of their application for registration, and there is no evidence that they ever abandoned such trade-mark—held that section 3, of the act of 1881, and the spirit of the whole statute, authorize the Patent Office to take notice of the facts recited in said records in determining "the presumptive lawfulness of claims to the alleged trade-mark" by subsequent applicants for registration, and the examiner was justified in rejecting the application for registration on the facts disclosed in said record.

L. Prang & Co. have just brought out a pleasing novelty in the shape of a lithographic representation of the butterfly printed on two sides of the sheet in such a manner that when the shape is cut out it is a perfect imitation of a real butterfly. Ten varieties and sizes of butterflies are printed on a sheet. They are

especially intended for bouquets, to which they can be fastened by a fine wire, but they can also be used for ornamenting pictures or for pinning against the wall or fastening to the window-pane. Their realistic effect is remarkable. L. Prang & Co. have also in preparation a new series of art studies, consisting of landscapes, floral designs, &c. They also announce that they have a large number of the novelties of the late Palmer Art Company still on hand, which they will dispose of at very low prices.

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New England Life Ins. Building, Boston.

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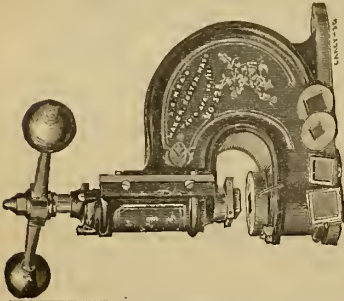
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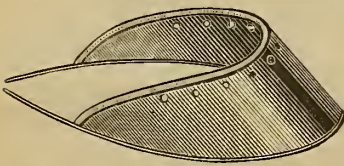
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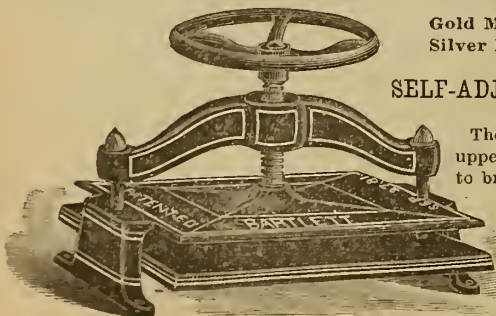
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Bank Note Printing.

The following particulars of the processes employed in this country are by a writer technically acquainted with the subject. He begins with the remark that the chief object in the manufacture of bank-notes is to render forgery impossible, or at least easy of detection. This is sought to be effected by peculiarity of paper, design and printing; or by a combination of these means, as is done in the Bank of England and other banks.

The mechanical design, however, has chiefly been relied on for security. It has been the constant aim to make the impression such as to render the genuine note readily distinguishable by the public for its high art, and to the bank officials by secret peculiarities in its execution. Until about 1837, copper-plate printing was the only process in use for bank-notes. In that year, however, Perkins effected his valuable improvements in practical engraving. In 1855, electrotpe printing was introduced in the Bank of England by Mr. Smee, and since that time the notes have been produced by surface printing by the electrotpe.

The design is engraved in relief on separate pieces of metal—copper, brass and steel. From the aggregated pieces a matrix is obtained by electro deposition, and from this a plate is obtained by the same means. When backed and mounted the plate is used for surface printing.

In America and in the Bank of Ireland the plates are prepared according to Perkins' method. The separate designs forming the complete bank-note are first engraved by hand on separate steel blocks, which are afterward hardened, and are preserved as permanent patterns not to be printed from.

These engravings are transferred to the steel rollers under heavy pressure, the rollers being afterward hardened and used as dies to impress the engraving upon the printing plates. The engraved plates for printing the bank-note are made of soft steel, and are never hardened after being engraved. Being of large size—20 inches by 16 inches—they would most probably lose their flatness in hardening. Another reason for not hardening the plate lies in the fact that, when worn, the soft plates are easily repaired by reapplication of the rollers thereto.

The printing plate, when receiving its first impression from the master roller or die, is fixed upon the table of a strong press, from which a pressure of 10,000 pounds can be obtained, the pressure being regulated as required by means of a weighted lever. The position of two register points in the plate is accurately noted by means of a micrometer microscope, and registered in a book kept for the purpose.

The master roller is then passed over the plate by the machine under the heavy pressure, being very steadily guided by a special parallel motion arrangement. The table is provided with complete adjustments of peculiar delicacy, and the pressure of the engraving roller upon the plate is not produced by the roller descending upon the plate, but by the table being raised up to the roller.

When a plate requires renewing, it is again

fixed upon the table in the same position as before by means of the micrometer microscope and the register of its position; the roller being passed over, it deepens those parts of the impression which the continuous printing has worn away.

Chromotypes.

Chromotypes form a new development of the art of photography. The process is not complicated, and the results are attractive. The following is the *modus operandi*.

The negatives for chromotypes should be thinner than those for ordinary uses, and surrounded with an opaque margin either of paint or paper.

The papers are sensitized by immersion in solution of potassium dichromate (1 part salt, 32 parts water) for about 1½ minute. The duration of immersion depends, however, on the temperature and the nature of the paper. The more sugar the latter contains, the shorter may be the time of immersion; the paper must remain in the solution till it spreads out quite flat. The drying must take place at low temperatures, otherwise a hard brittle paper is obtained. It is also of importance that the sensitizing liquid should contain no free acid, otherwise a covering is got which does not dissolve in water.

The exposure should last but two-thirds of the time required for silver prints. A piece of silvered paper serves as a photometer; when it has turned brown the light may be shut off. Of course the intensity of the negative has to be taken into consideration; over-exposure is better than under-exposure.

The development, or transference of the chromate layer with its invisible image to glass or metal, is effected in the usual way. When the paper has been fastened to the plate the latter is put into a water-bath of about 30° Centigrade, which is then slowly raised to a little higher temperature. The developed image is then transferred to paper prepared with a solution consisting of

Gelatine.....	24 grams.
Chrome alum.....	0 8 "
Water.....	576 "
Glacial acetic acid.....	12 "

The paper is steeped in water at 40° C. and then brought into contact with the developed image.

It is more convenient to dispense with this second transference, and to place the image at once upon its permanent surface. In this case special negatives are required.

The art might be adopted more frequently by stationers and manufacturers of fancy articles. Chromotypes on tinted and coarse-faced paper appear very elegant. The images prepared as above described are ready for coloring with water-colors, &c. If it is intended to paint with much color the image should be covered with a watery solution of shellac, which hardens the gelatine.

When it is desired to produce an image on ivory, it is necessary to wash the image after exposure to light in order to remove the residual chromate, otherwise a yellow tinge would be imparted to the ivory.—*British and Colonial Printer and Stationer.*

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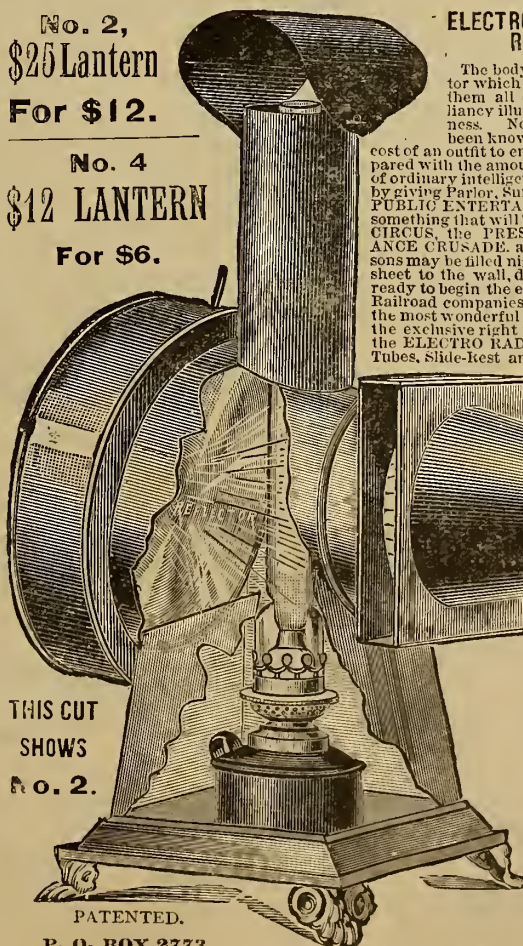
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William De Lacy (R.).....		2,811
C. Espinal.....		150
F. H. Force & Brother.....		200
J. C. Hartfield (R.).....		261
Murray & Fowler (B. S.).....		3,700
H. A. Thomas.....		13,000
C. Vaelcker.....		120
E. A. Dodge (R.).....		2,520
T. Jones.....		350
J. F. Knox.....		1,500
Lovell Manufacturing Company.....		500

EASTERN STATES.

Howard & Hallet, Bath, Me.....	1,000
Andrew J. Boynton, Boston, Mass.....	1,363
Frank E. Elmer, Springfield, Mass. (Real).....	1,000
Frank Bennett, Boston, Mass.....	60
Frederick C. Floyd, Boston, Mass., South Boston Enquirer.....	600
Acushnet Paper Company, New Bedford, Mass. (Real).....	10,000

MIDDLE STATES.

W. B. Smith, Utica, N. Y. (Real).....	9,391
J. B. Smith, Altoona, Pa.....	850
John Parker, Mahanoy City, Pa., Tri-Weekly Record (Real).....	388
The Mining Herald Company, Limited, Shenandoah, Pa., Herald (Real).....	1,400
D. B. Wilson, Tyrone, Pa.....	452
George V. H. Cooper, Belleville, N. J.....	500
Carlos & O'Keef, Newark, N. J.....	400
Samuel Toombs, Orange, N. J.....	800
C. N. Newell et al. (Newell & Rowe), Utica, N. Y. (Real).....	3,500
John B. Clevensline (Clevensline & Heinly), Reading, Pa. (Real).....	....

WESTERN STATES.

Cowin Brothers, San Francisco, Cal.....	3,100
L. M. Townsend, West Liberty, Ind.....	300
Puffer & Arnold, Des Moines, Ia.....	70
H. Van Langen, Topeka, Kan.....	200
W. F. Brewer (et ux), Louisville, Ky. (Real) ...	1,350
M. E. Curtis, St. Paul, Minn.....	36
Wright & Hendry, Livingston, Mon.....	600
The Achert Company, Cincinnati, Ohio.....	6,700
Layton & Kline, Cincinnati, Ohio (Real).....	4,000
A. Edouart, San Francisco, Cal. (Real).....	500
H. W. Hoagland, Denver, Col.....	125
James Torrens (Torrens & Graham), Greeley, Col. (Real).....	1,200
Champaign Twine and Bagging Company, Champaign, Ill. (Chattel and Real).....	18,000
Walter E. Towne, Chicago, Ill.....	881
James C. Mead, Dixon, Ill. (Real).....	400
Charles Felger, Davenport, Ia.....	1,000
Frank Rohn, Davenport, Ia., Gazette-Herald... ..	1,750
Eli Baker (Baker & Baker), Des Moines, Ia. (Real).....	1,350
F. M. Mills (Mills & Co.), Des Moines, Ia. (Real).....	4,000
E. H. Gillette (Weaver & Gillette), Des Moines, Ia. (Real).....	1,000
J. H. Burns, St. Paul, Minn.....	60
W. H. Hoffman, Cincinnati, Ohio (R.).....	2,000
W. H. Williston, Laramie City, Wyoming (D. T.).....	6,000

SOUTHERN STATES.

Dowling & Co., Baltimore, Md. (B. S.).....	2,000
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Sherman Brothers, Ludington, Mich.....	—

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Obituary.

HENRY T. ANTHONY.

Henry T. Anthony, of the firm of E. & H. T. Anthony & Co., died at his residence, No. 108 Lexington avenue, this city, on Saturday morning, October 11, from the effects of injuries received by an accident on the Wednesday evening previous. Mr. Anthony was well known to artists and photographers, both in this country and in Europe. He had been for forty years a partner in the firm of E. & H. T. Anthony, dealers in photographers' supplies at 591 Broadway. He was seventy-one years old, and was born in this city, September 18, 1814. After receiving the usual preliminary education he entered Columbia College when fourteen years of age, whence he graduated in 1832. In selecting a vocation, that of civil engineer offered the most promising field, and among his early engagements he had charge of the construction of one-fourth of the Croton aqueduct, made the first survey for the Erie Railroad, and had charge of the construction of the Hud-

son River Railroad on Manhattan Island. He engineered a number of other railroads and public works. After he went into business with Edward Anthony, his brother, he turned his attention to the manufacture of photographers' materials. His knowledge of chemistry enabled him to make many improvements in the materials used in developing negatives and in printing photographs. He was the inventor of the process of fuming albumenized paper with ammonia, which is said to be one of the most important aids to photography. He also made a formula for collodion, which is used everywhere.

Mr. Anthony was the first to make instantaneous photographs. He was never married. When in this city he boarded at 108 Lexington avenue. Much of his time was passed at fashionable resorts.

The Ideal Pen Company, No. 10 Murray street, is manufacturing Waterman's "Ideal" fountain pen. The pen-holder takes any ordinary gold or steel pen, to which the supply of ink from the reservoir in the holder is regulated automatically by the act of writing. The feed is said to be even, and the holder is readily handled and kept in order. A warranty for five years is given to each purchaser of the "Ideal."



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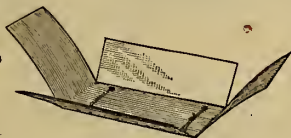
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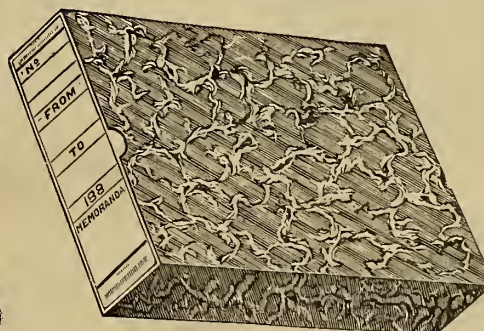
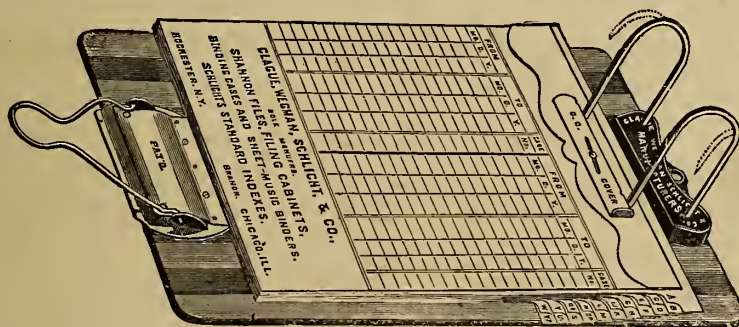
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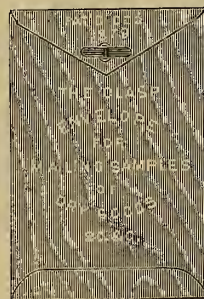
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"During the first of August a lady stepped into his store and asked if he had a certain volume of poems. After looking through the antiquarian books, Mr. Sizer informed her that the book she wanted was not in his stock. She then said that that was just what she expected, since she had hunted for it in hundreds of bookstores and always had that same answer given her. Too, she had had other book dealers advertise for her; one had succeeded in finding a copy, but it was not complete. She had about despaired of ever finding it, and wanted to know if he thought he could find it for her. He said he would try and asked her to give him a description of the book as near as she could remember it. She described it as being a cloth bound book, 12 mo., published in Philadelphia in about 1840, and that in the right book the last poem would be entitled 'Leonore.' After looking through his old reference catalogues, Mr. Sizer found that such a book had been published about that date and informed the lady that he would do his very best to get it. One thing he told her, he would like to know, 'to about what expense she would warrant him in going.' She immediately gave him *carte blanche* for any sum under \$25, and told him she would only be too happy to get the book at that price, and then told him why it was that she so much wanted that particular book. A copy of it had belonged to her mother, and when her mother had died, it was given to her daughter as a death-bed gift. To accommodate a relative she had loaned the book, and when asking that it be returned, it could not be found. They had spent much time and trouble in trying to find it, but had never succeeded. Immediately Mr. Sizer began to advertise far and wide. At the end of two weeks one answer was received to his advertisement and two inquiries from the lady as to whether he had found the book or not. At the end of three weeks he had received three answers and two copies of the book. One of them answered the description in every item, and he immediately forwarded it to the lady, first having had it insured and sent by express. At the end of three days an answer was received, enclosing a check, and saying that a token of appreciation had been sent by registered letter. Upon opening the letter he was surprised to find a fine full-plate, expansion balance watch, one of the Springfield Watch Company's best, and having engraved upon the outer case this dedication: 'Presented to Wells B. Sizer, August 21, 1884, by Mrs. — — —, as a token of gratitude for having found a treasured book.' Of this memento he is very proud, and says that never in his knowledge has a bookdealer been so liberally rewarded for having secured a prized volume." The entire outfit is worth anybody's trouble to see.



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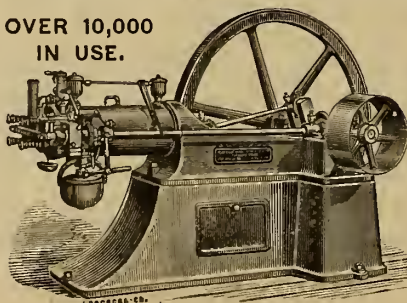
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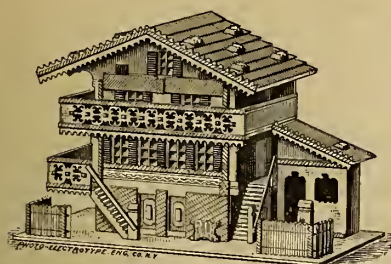
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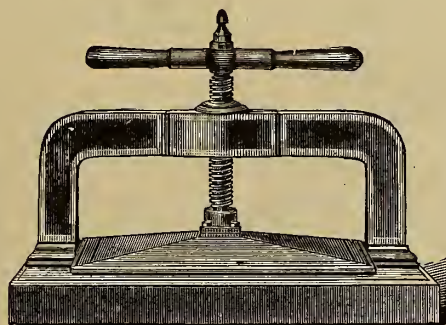
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Commercial Immorality.

At the Eighteenth Street Methodist-Episcopal Church last Sunday evening, Dr. King preached a sermon on "Commercial Morality and Immorality," from the text: "A false balance is abomination to the Lord; but a just weight is his delight." He said in substance: "It is common in these days to wait until some conspicuous case of dishonesty comes to light and then righteously and violently assault it. But are there not more obscure dishonesties in trade that are constantly sapping the foundations of commercial morality? That in the midst of a general advance toward a higher civilization in government, in science and in religion, the average commercial conscience is becoming alarmingly obtuse, is proved by constant developments. The ethical code of business raises men to its level, or pulls them down, according to its character. While figures can't lie, the moral nature back of them can. The making up of goods shorter in lengths than they profess to be; short weight and short measures in the varied branches of retail trade; the shrinking of textures from their marked width; selling from samples superior in quality to the filled order; taking advantage of the fact that scales weighing large quantities (of coal, for example) are not accessible to the consumer; selling below cost at one time, expecting to more than make it up on future orders; exposing the best fruits or other produce upon the surface to conceal the rottenness beneath; baskets and cans and bottles with their bottoms mysteriously elevated; brilliant colors to conceal shoddy; imitating trade-marks to deceive purchasers; circulating false information for the purpose of raising or depressing the value of stocks; creating an artificial scarcity in the necessities of life; appealing to the avarice or to the fears of men; convenient failures or assignments to cut off honest creditors—these are called the "tricks of the trade." And many men say that they must conform to these codes of morality, or they cannot succeed in the rivalries of business nor support their families. But this attitude puts an end to all questions of morals. "Take heed what ye hear, with what measure ye mete it shall be measured to you; and unto you that hear shall more be given," says the authority from which there is no appeal. "Divers weights and divers measures, both of these are alike abomination to the Lord." "A just weight and balance are the Lord's. "How futile are all excuses for dishonesty in the face of the inspired word. The gospel cannot be divorced from business. "All things whatsoever ye would that men should do unto you, do ye even so unto them." Every short measure makes shorter the moral stature. Every short weight diminishes weight of character. Every deception for gain dwarfs the soul. "Let me be weighed in an even balance that God may know mine integrity," says Job. Many a man who justly condemns the great defalcations and breaches of trust is himself engaged in "tricks of trade" as morally disreputable as the conspicuous sinner's conduct. What is the cause of this modern carnival of business crimes? The low

tone of morality in many branches of trade. The truckling obeisance made to wealth and show, as such. The making haste to be rich in order to secure homage and make display. Men see that the world not only, but the church, bows down to wealth, and thus they covet this power that can work such miracles.

I have spoken these words that I might, if possible, arouse the conscience of the thoughtless and guilty. But I would not close without saying that honor to the business man is as important as valor is to the soldier, or charity to the Christian. And, thank God! there is a mighty host of men of honor among us who "hold fast their integrity, who make this world worth living in."

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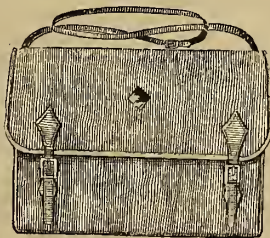
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ALL OUR PAPERS ARE NOW DOUBLE SIZED AND WARRANTED TO WITHSTAND ANY CLIMATE.

The accompanying cut is a Fac-simile of
Water-mark in Clover Leaf Linen.

WATER-MARKED FLATS,
FINE AND EXTRA SUPERFINE,
UNADULTERATED AND THICK
FOR THE WEIGHT.

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TWO GRADES
EXCELLENT LINENS.
"TUNXIS MILLS,"
NOLIA MILLS, AND OTHER
FOLDED PAPERS

ONE MILL RUNS CONSTANTLY ON EXTRA MACHINE-FINISHED BOOK PAPERS.



CARTER'S INKS.

Select the Kind Adapted to your Purpose and be Happy.

For General Use, buy CARTER'S COMBINED WRITING AND COPYING.

For Book-Keeping, buy CARTER'S WRITING FLUID.

For a Black Ink, buy CARTER'S KOAL BLACK.

For a Red Ink, buy CARTER'S CRIMSON FLUID.

For Sticking Things, buy CARTER'S ARABIN.

CARTER, DINSMORE & CO., Proprietors and Manufacturers,

Nos. 162 to 172 Columbus Ave., Boston; and No. 62 Cliff Street, New York.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection

At PARIS, 1878,

This being the HIGHEST and ONLY AWARD given for

LINEN RECORD & LEDGER PAPER

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.



Send for Sample Sheet, ERASE and REWRITE FOUR TIMES on same spot.
Each sheet is water-marked with name and date.

The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 17.

NEW YORK, OCTOBER 23, 1884.

WHOLE NO. 487.

Correspondence.

CHICAGO CHIPS.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, October 23, 1884.

"Trade is good," said a leading stationer to-day. "I was very much surprised to find that this year's sales have aggregated more than they did up to the same time last year. I had not expected any such result, as everybody had been complaining of dull times and slow sales, but it seems we have been an exception to the rule; our factory is running full time and our store hands are kept constantly busy throughout the day, so, naturally, I am very confident, and predict an active trade for the entire season."

The Western branch of Horace Partridge & Co., Boston importers and jobbers of toys and fancy goods, has done a very successful business since its opening here. The manager, Mr. Holman, reports trade as very active, so much so that he finds it hard work to keep up with his orders. This firm claims to be the largest importer of fancy goods in the United States. Its assortment is very large, embracing a complete line of staple goods and a large number of novelties.

Coffin, Devoe & Co. have one of the most complete assortments of artists' materials to be found. In addition to their regular stock, they have now a full line of plaques of every description in wood, composition, and brass. A novelty which they are now showing is a line of plain and decorated satin-faced plaques. The decorations are very pretty and effective, consisting of landscapes, birds, and floral designs. The frames are satin and plush, embossed and with handsome cord and tassels. These goods are very attractive, and should sell rapidly. This firm has also something new in a stretcher key, which will be found very useful to artists, as it is quite an improvement over anything being shown in that line.

E. P. Donnell & Co. have out their first new cutting machine. One of its special features is its ability to cut clear through the paper without the use of a cutting-block, the knife passing below the bed of the machine.

At the warerooms of A. H. Andrews & Co.

your correspondent was shown the latest, simplest and best device ever made to show the relationship of the earth, sun and moon; it is called "Andrews' Lunar Tellurian." It shows the moon revolving around the earth and the inclination of its orbit to the orbit of the earth. Leading teachers pronounce it the best apparatus of the kind. This firm manufactures sixty-five varieties of globes including several styles of fine library globes and the celebrated McVicar Tellurian Globe, also slated globes for illustration in the study of spherical geometry, trigonometry, surveying and map-drawing. It has just perfected new plates and patterns and has increased its facilities for manufacture and is prepared to furnish these goods at rates which defy competition in first-class work. Its globe case is sent without extra charge with all 8 and 12 inch globes. This is very conveniently arranged with hinges for packing away or enclosing the globe; when hung on the wall or set on brackets it forms a neat cabinet in the schoolroom for specimens, apparatus or books.

The inter-State industrial exposition closed on Saturday night, after a moderately successful run of six weeks. The attendance was not as large as last season, while the exhibits were considered superior.

Noz.

PHILADELPHIA NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

OFFICE OF THE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA, Pa., October 21, 1884.

There has been a slight but positive improvement in the stationery trade of this city during the past week. This is not confined to this branch of trade alone, as nearly every line shows a better feeling than has been manifest for some time past. It is not confined to our local demand, but seems to have been felt in all parts of the country. Travelers upon the road have been sending in their orders for larger amounts of goods. Nearly every department of the stationery business feels the fresh impetus that has been given, but it may be said that the principal increase has been in the orders for holiday goods. Fancy cards of every description, inkstands of every imaginable shape and style, writing-desks and all the paraphernalia of the office have been called

for in a way that indicated the possibilities of a good business between this and the first of the new year.

Embossed work, bronzes and plaques, Japanese handiwork of various description, and thousands of articles that were not dreamt of in the catalogues of our forefathers, now go to make up the stock of the stationery store of to-day. The ground to be covered is wide, and calls for a good deal of judgment on the part of both wholesalers and retailers in the selection of their stocks. These new articles are very often expensive. It takes more money now to stock a stationery store than it did twenty five years ago. They æsthetic taste of the American public has been carefully cultivated, and articles which were formerly found only in the dwellings of the wealthiest classes, and often very rarely in these, are to-day seen in many a dwelling of only moderate pretensions. But while the price of these articles of *virtu* is comparatively high, it is much less than in former years, and the margins of profit are by no means so large as outsiders would think. Competition has extended to this as to every branch of the stationery trade, and it is this competition which has brought this line of goods within the reach of the masses.

In the staple goods of the stationer profits are even yet more narrow. Writing papers and envelopes were never offered to the public so cheap as at the present time. Our American manufacturers have made decided improvement in the manufacture of fine writing paper in the past few years. To-day our stationers can offer to their customers a paper that will equal, and if anything surpass, the celebrated Irish linen paper of Marcus Ward & Co., and it is offered as low as the foreign article.

The manufacture of fancy articles is making rapid strides in this country. We are gaining ground day by day, and yet the volume of imported goods is by no means small. In some things we cannot yet compete with our cousins across the water, but we will keep on trying. We do not mean to take a back seat. And in the great struggle for business and popularity, the Philadelphia stationery manufacturers do not intend to be left in the rear. They will push ahead, step by step, profiting by their failures and striving to do better each time, until they march in the front

ranks with the rest of the world. The stationery business, like all others, has been feeling the effects of the depression which seems general. Our dealers have had a long spell of dullness, and are glad to welcome the slightest sign of renewed activity. The fall trade is usually a pretty good one, however, and hope is once more bright.

A. M. Collins, Son & Co., 527 Arch street, report an increased demand for fine cards for holiday purposes. Business has been rather dull for some time past, but at the present time the outlook seems rather more hopeful. Prices are very low, and are likely to remain so.

W. G. Perry, 728 Arch street, reports quite an improvement in business during the past week. Fancy stationery of all kinds has been in request. Business is not yet as brisk, however, as he would like to see it.

F. Pulaski & Co., 1026 Chestnut street, are doing a very fair business in the finer kinds of fancy articles. They cater more particularly for the very finest trade and the demand is fair for the time of year. A little later on they expect to be very busy.

Louis Dreka, 1121 Chestnut street, finds an improved demand for his fine lines of stationery. The traffic in holiday goods has already begun, and the outlook is more encouraging than it has been at any time this year.

Altemus & Co., 26 South Fourth street, are having a fair trade both in retail and wholesale lines. The year's business has barely been up to that of last season, but the balance of the year may show up more favorably than that of 1883.

E. J. Spangler & Co., 507 Minor street, report a little improvement in the demand for envelopes. Traffic in this line has been very quiet for nearly the entire year, and the profits have been cut down to the narrowest possible limits, but they think they have managed to secure their share of business and that the worst is probably now over. They do not think any further decline in prices possible, and if any change is made it must be for the better.

The Lockwood Manufacturing Company, 251 and 253 South Third street, makes a similar statement with reference to the envelope manufacturing business. The prices of envelopes are lower to-day than they have been for years. The volume of business has been about equal to that of last season. Few bad debts have been made, because of the cautious dealing of both buyer and seller. Hand-to-mouth has been the watch-word of the envelope business, as of all others. It is very probable that the political agitation of the country may have had its effect upon general business, and if so, when the matter is definitely settled there may be a revival of traffic which will show a tendency for the better. It will be very welcome when it does come. People are getting very tired of dull times and no profits. The cost of production has been reduced until there is no room to reduce any farther. Hence, if lower prices for the finished article prevail, it will have to be sold at a loss. This cannot be kept up indefinitely; our manufacturers would soon get tired of that sort of thing. It is probable, however, that

bottom has been reached, and that the next step will be an upward one. At all events, no fears are now entertained of a decline. The thing to be done now is to hold on, and await the coming of better times, which it is earnestly hoped are not far distant.

The death of Christian H. Hershey, senior member of the Philadelphia Novelty Company, which occurred on September 29, will not make any change in the management of the business, which will be carried on as before. The company's new illustrated and descriptive list of stationers' hardware and novelties is very full and complete, and should be in the hands of the trade everywhere.

Thos. M. Simpson shows a new line of goods, comprising bronze-bordered show-cards in two sizes—11x11 and 11x14—of entirely new design in border, on good stock, assorted in colors; also bronze-bordered cards in three popular sizes, suitable for neat business cards, or which may be used as tickets for any entertainment. Any of these goods can be furnished at about the price of ordinary plain stock. He has also a line of ball tickets, programmes, silk tassels, invitation cards, &c., a price-list of which will be sent on application. Mr. Simpson offers cottage chromos—5½x7½ inches—in twenty different designs, both varnished and plain, which he is closing out at low figures.

Molten & Munch are out with a handsome circular, announcing material improvements in their "Linwood" flat paper, also a well-assorted line of all kinds of ruled and flat papers, and also invite attention to a full line of envelopes of all sizes, qualities, &c. P.

BOSTON CHIPS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Oct. 21, 1884.

Notwithstanding the season is getting well advanced, the fall trade shows little animation so far. The depression so frequently commented upon is not alone confined to the stationery trade, but seems to prevail all branches of business alike. And to this dullness of commerce, generally, is the quietness which now prevails among stationers largely attributed.

Staple goods and commercial stationery are in very light demand; but fancy wares, souvenirs and holiday novelties are meeting with better sales.

Although numerous orders are being booked, they are subject to future delivery, and in consequence daily transactions are not marked by long rows of cases upon the sidewalks awaiting shipment.

Carter, Rice & Co. have been doing a very large trade, notwithstanding the dullness of the times. One peculiarity about this house is that when business is conceded to be dull an extra effort is made to push business. And then again, its line of staple goods is always so complete that printers and stationers at all times feel confident of filling their orders without delay. This house is also continually adding to its stock new specialties, for which a demand is readily found. Its "royal" and

"antique" cover papers which were presented to the trade some few months ago, have had a big demand, and the demand still continues.

Another specialty which Carter, Rice & Co. are just now introducing to the trade is gummed label paper, designed especially for printing upon. These gummed papers will lie flat, and can be printed and cut without experiencing the trouble from curling which has heretofore resulted from the use of gummed papers. These papers are in all colors. Those of the trade having occasion to use gummed papers would find samples quite convenient, and these will be sent upon application to the house.

In box stationery this enterprising house is bringing out a line of goods which is certainly somewhat novel, and to which the attention of the trade will be shortly called. Each box contains twenty-five sheets of note-paper and twenty-five envelopes to match. Now, one would suppose that there were fifty pieces in each box; but that is not so. Each sheet of paper is part of an envelope, or is it the envelope which is a part of the sheet of paper? At any rate, they are a part of each other, and, not being "apart," come and go together, and together count one. With the aid of a diagram, this explanation would be more lucid, but a sample of the "combination envelope and letter sheet" will be sent to those interested, and then its merits will be more readily understood.

William A. Davis, of mucilage fame, whose "Treasury" brand is so favorably known to the trade, has lately returned from a business tour through New York City, Philadelphia and Baltimore. Mr. Davis reports that trade in his line has been very good for some time back. Comparing September just past with the same month of last year he claimed that the volume of business shows an increase of nearly 50 per cent. This increase in trade is not on mucilage alone, but is shared also by his inks.

The increased cost of gum-arabic has had a tendency to stiffen the mucilage market, but the jobbing price has been only slightly advanced—not at all in proportion to that of raw material.

Knight, Adams & Co. are busily preparing for the fall trade, and are showing an elegant line of rich goods for the holiday season. This line comprises Vienna wallets and cigar cases, brass goods in endless variety of designs, photograph albums, ink-stands and paper weights, novelties in leather, plush and olive wood and other articles too numerous to mention. This stock is all freshly imported and was personally selected by Mr. Knight during his late tour in Europe. Knight, Adams & Co. being direct importers, the trade can save intermediate profits by dealing directly with this house.

In the card line J. Beard is offering special inducements to the trade—that is, if low figures are any inducement. Christmas cards, plain, fringed and in satin mounts, are in great variety; birthday cards are shown in a thousand designs; over five hundred styles of embossed pictures are among the display, as

(Continued on page 540.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

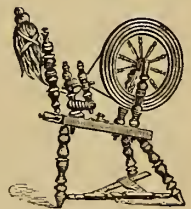
Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

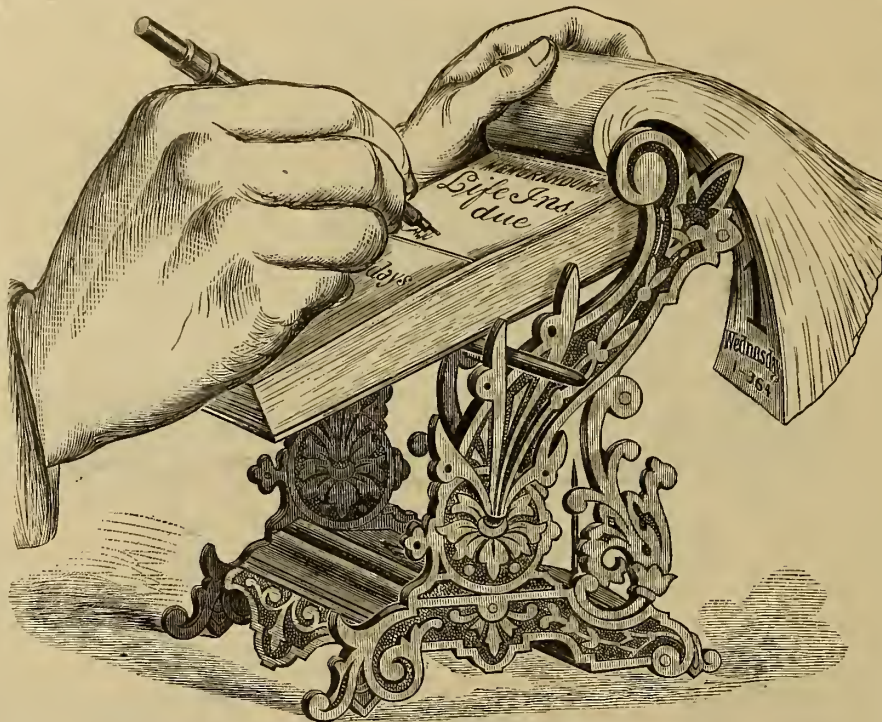
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF No. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

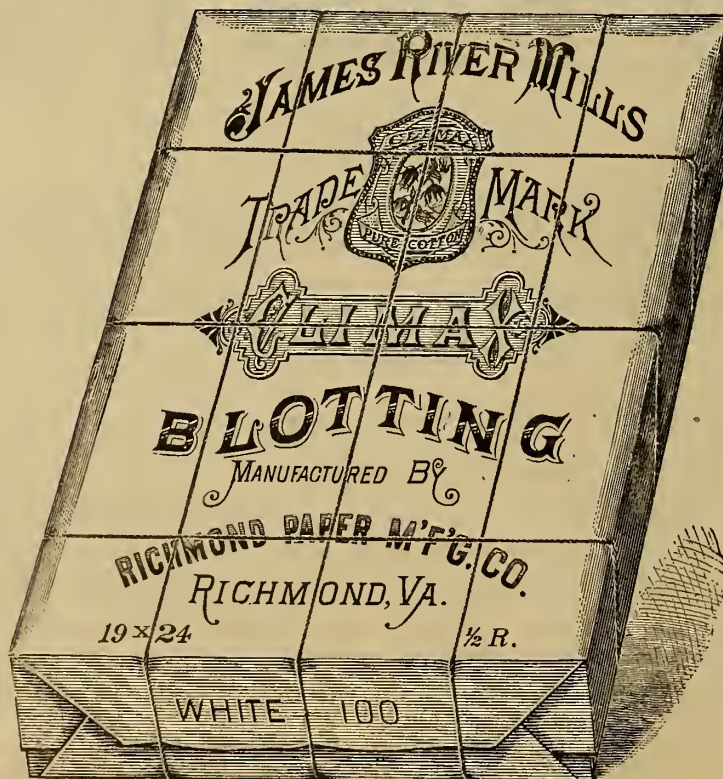
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz...\$9.00 Japanese Finish, No. 3 per doz ..\$24.00 Extra Pads.....per doz...\$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 Mounted on boards..... " .. 4.80 DISCOUNT TO TRADE.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely unrivaled quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

PUT UP FULL WEIGHT AND COUNT.
 — A FULL LINE OF —
 White, Buff, Blue, Pink and Salmon,
 In 60, 80, 100, 120 and 140 lbs. always on hand.
 Quarter-ream packages of assorted colors will be sold as a sample, if desired.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
 N. H. FURNESS, Selling Agent, 5 & 7 Beekman St., Room 12, Temple Court, New York City.

A VALUABLE INVENTION! SEND FOR SAMPLES. GUMMED LABEL PAPERS THAT WILL LIE FLAT, AND CAN BE PRINTED AND CUT WITHOUT THE TROUBLE FROM CURLING HITHERTO INSEPARABLE FROM THEIR USE. MANUFACTURED AND FOR SALE ONLY BY CARTER, RICE & CO. (Corporation), 252 DEVONSHIRE STREET, BOSTON.

THE CELEBRATED LIVERMORE STYLOGRAPHIC PEN AND PENCILS

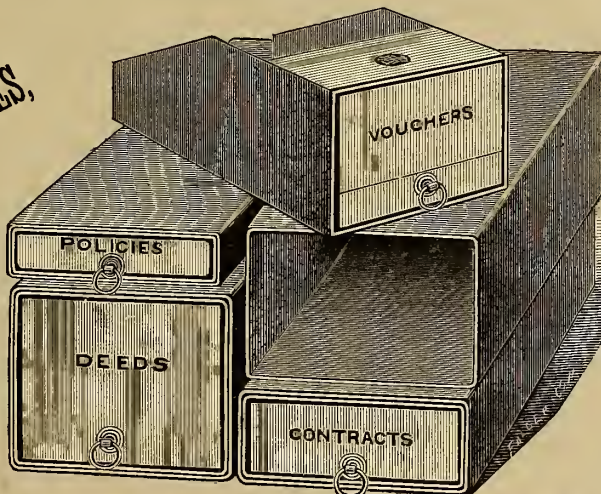
Will be offered to the trade, for the season of 1884, at a larger discount than any other living manufacturer can possibly give. We propose to distance all competitors. Write us and see. Send for price list and circulars.



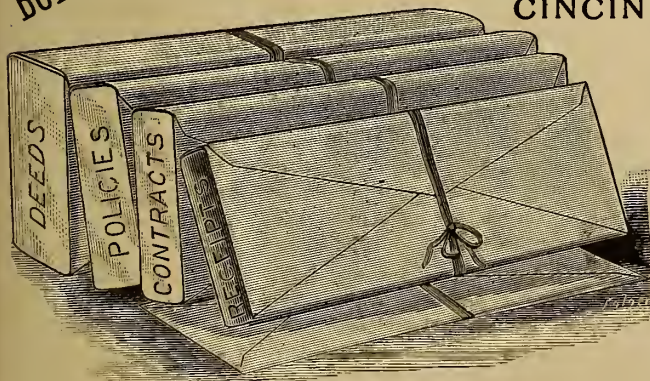
INK.—We make the original and only genuine "Stylographic Ink." We wish to caution buyers against being deceived by the many imitations of our Ink. See that W. W. W. (in monogram) is blown in the bottle. Our goods for sale by all the leading Stationers.

STYLOGRAPHIC PEN COMPANY, Cor. Brook and Arnold Streets, PROVIDENCE, R. I.

DOCUMENT BOXES,
DOCUMENT ENVELOPES,
NEWSPAPER FILES,
PIGEON-HOLE BOXES,
LETTER FILES,
BOARD CLIPS, &c.



THE GLOBE FILES CO.,
CINCINNATI, OHIO.



NEW YORK BRANCH,
28 Bond Street.

CANADIAN AGENCY,
31 & 33 King Street, West,
TORONTO.

Pacific Coast Agency,
204 SANSOME STREET,
San Francisco, Cal.

SEND FOR NEW ILLUSTRATED TRADE CATALOGUE.

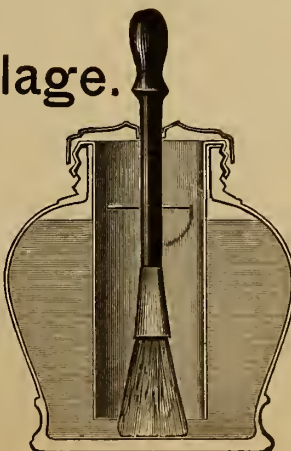
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.

Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COM-
PANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type.
291 Main St., Cor. Worthington.
Springfield, - - Mass.
Oldest Rubber Stamp Manufy in
New England & Largest in the U. S.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country
STEEL PENS with style and action suited to every hand.
Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen: \$2.00 per gross, 60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application.
The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 536.)

well as a variety of shape novelties. This house issues no catalogue, for the reason that many lines of cards are cleared out before its catalogue could be issued. No free samples are sent out either—can't afford the time requisite to mail them; but a personal visit to J. Baird's Essex-street house will give big returns to those who are looking for bargains in cards.

Samuel Hobbs & Co. report that the demand for Hubbard's pens is steadily increasing. It is with this house that Mr. Edwards, the New England manager of the Globe File Company, makes his headquarters. Mr. Edwards is meeting with success in this section, having placed a number of large Globe letter cabinets during the past month.

Charles H. Whiting reports that his late publication, "Our Unjust Tariff Laws," has had an immense sale, with steady demands still noted. This work is from the pen of Henry Loomis Nelson, clerk to the speaker of the House of Representatives, and presents the tariff question in a very clear and concise manner. So simply is the question discussed that one of ordinary intelligence can readily understand its arguments.

The bulk of the school-book trade is about over, and jobbers in school supplies are taking a little merited rest. Since the first of September John A. Boyle, manager of the Boston School Supply Company, has been almost worked to death. The value of the business transacted with the schools by this house alone is close on to \$100,000, and this represents the sales of Warren's geographies, Monroe's readers and Green's grammars. Cowperthwaite & Co., the Philadelphia publishers, complimented Mr. Boyle very highly upon the satisfactory manner in which the business was conducted, and stated also that the statement just rendered by the Boston School Supply Company was the largest single account which their publisher ever sent out. To have so much business crowded upon the house in such a short period of time required hard work and long hours.

"Ye olde English Chrismasse cards," for which H. H. Carter is the sole American agent, are still in favor, and many thousands are being sold. Mr. Arthur W. Carter, who represents the house on the road, has recently returned from a business trip through the country, and reports a very good trade, particularly in these "antique cards." After a few days' rest, Mr. Carter will take the road again with fresh samples. Look out for him!

A. L. D.

PITTSBURG POINTS.

FROM OUR REGULAR CORRESPONDENT.]

PITTSBURG, October 20, 1884.

The Associated Press agent sent out to nearly all the dailies of the United States the report that the immense iron works of Oliver Brothers & Philips would shut down because of a strike to be inaugurated by the day laborers of the mill. There was a notice given the men that their wages would be reduced to 98 cents per day; but a conference with the

employers by a committee of the men had the happy result of the firm's withdrawing the order for a reduction, and everything is serene again.

There is no doubt but the higher priced mechanics must submit to a decrease in their wages. There are hundreds of men in the various mills of this city who make from \$8 to \$20 apiece daily. The low price of iron and steel will not warrant any such remuneration for the workmen. I know from a close personal acquaintance with quite a number of our manufacturers, that they have always been willing to pay high wages and are now anxious to give all that they possibly can to their employees, but the demand for their material is light and the margin of profits are exceedingly small, it is an absolute necessity to save somewhere, and it appears now that the skilled workmen must stand a reduction.

Strikes don't pay. This summer the great bulk of the coal miners in this section of Pennsylvania struck for three cents a bushel, an increase of half a cent per bushel. Within the past few weeks most of them have gone to work, and in two of the river pools at half a cent less than they received before the strike.

Pittsburg is not reaping any benefit from the war of railroad rates now going on in so many sections of the country. True, we have the Baltimore and Ohio Railroad here, but the famous and magnificent Pennsylvania Railroad and its two Western connections, the Pittsburg, Fort Wayne and Chicago and the Pan Handle railroads, are so well liked, their patronage keeps up, notwithstanding they maintain their regular rates. Without any feeling of prejudice, I do think the Pennsylvania Company's roads are the best equipped, the safest and most pleasant railways to travel on in the United States.

Frank Bacon has made another addition to his book and news store. His rooms are now double their former size, and with the new stock just added, the appearance of the store has been greatly improved. Frank has been attentive to his business and deserves all his prosperity.

The old and well-known establishment of J. Eichbaum & Co. presents a neat and busy appearance. The printing and book-binding departments are kept busy, and the general retail room is brightening up with the fall trade. James Wilkinson has added so many new and beautiful things in the fancy and art lines, that the front part of the store is as attractive as any large jewelry establishment.

W. W. Edgar thinks that the weather is too beautiful to make a good periodical trade. The people would rather be out of doors than in the house perusing magazines, books, &c. Guess he is nearly correct.

Clarke & Co. have made quite a reduction in the price of novels and all kinds of goods. The inciting cause of lowering the prices was the innovation made in that kind of business by a large notion and millinery house engaging in the book trade. Last week Rosenbaum & Co., on Market street, brought on a large stock of all kinds of miscellaneous publications, histories, novels, works of poetry, &c.,

and opened a book department. They sell them exactly at cost, and the ordinary mortal can hardly believe his own eyes when he looks at the marked prices. They did not know the profit in the book trade was as large as it is. I understand that Rosenbaum & Co. have undertaken this as an advertisement to get people to come to their store to buy cheap literature, and when they get them there, sell 'em notions, &c. Frank Echoes, formerly head clerk at W. N. Edgar's, has charge of the new department.

In 1875 N. P. Bennett, the well-known bookbinder, began business for himself. By good work and his own pleasant address, Mr. Bennett has built up a large and lucrative business and is fast growing into the ranks of the opulent. A recent visit to his establishment caused me to remember him here.

Trade of all kinds is somewhat brighter than when I last wrote, and we expect a decided improvement after the national election.

So many new oil wells have been struck lately that considerable excitement has been stirred up in the various oil exchanges. The Christie Well flowed 5,000 barrels a day for awhile, and the Philips about 3,000. The superstitious folk who thought the oil and gas were placed in the earth to assist in the great conflagration of our sphere, ought to be easy on that score now. Both the oleaginous fluid and the gas are found in new places and in greater abundance than ever. G. W. H.

TORONTO WALKS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, October 17, 1884.

Come along! Don't grumble about its being too early. We know how you night-workers cling to the bed of a morning. A great mistake! "Early to bed and early to rise," in the matter of health and vigor, is, from a physiological point of view, sound sense. Try it! Now, look you, the sky is as clear as a bell. Not a speck as big as your hand mars the broad expanse of the blue etherial dome, and the sun is cropping up bright and glorious. You observe, that when his rays have fallen on the sidewalks the frost has vanished; but around the corner there, you will see it sparkling still. Step out, man! The air is dry, invigorating, wholesome, full of ozone. Get your blood in motion, open your mouth, fill your lungs, and see how soon those pale cheeks will have a rosy flush. And when we get back, you shall have breakfast. And, mark my word, you won't stick up your nose at it; nor push this aside, or that; nor growl at the cook, but will walk into it with a will, and rise up another sort of man.

Let us drop into the Standard Book and Publishing House. There have been some changes here since we called. Rev. Mr. Dyke, the former manager, has gone back to his old congregation, and has been succeeded by Rev. Mr. Roberts, of Hamilton. Rev. Mr. Richardson, manager of the book department, says that the fall trade is opening well, and business prospects are good for the holiday trade. The business of the house is rapidly extending, es-

pecially in the department of theological books.

Now, let us pass over to Jordan, and cross it together—not the river by that name we read about not far from Jerusalem, but a street in this city—and ascend to the premises of W. B. Blackhall, blank-book manufacturer, &c., and patentee of the new marbling process. We are informed by Mr. Blackhall that they are not only very busy in the stationery department, but also in the manufacture of their marblers, which they are shipping to England, Australia, New Zealand, &c., as fast as they can make them.

Last, though not least in this connection, Hart & Co. We have been in there several times and found him busy, and he has said, "Call again," and this is the last call. "Is Mr. Hart in?" "No; he has just gone out; will be back in a few minutes; will you wait?" "No; haven't time." We are glad to know that this firm is full with work, and that they are building up a fine business; but sole leather costs something, and, in all good-nature, we fling out our boomerang, hoping to hit more heads than one.

There now, thank fortune we are done with Toronto for this time. Come over the way for a moment. You observe that sign, "Jack the Giant Killer, Shoemaker, &c., &c." You have heard about his wonderful shoes, I presume, way down in New York. What size do you take—13¾ did you say? All right; that's a comfortable base to stand on. Another pair, Jack—16⅞; that will do. Are you ready? Step out, now. Did you ever see the like of that? Here we are at one stride right in front of T. J. Day's great store in Guelph. Walk right in. That's him with his coat off. He's a worker. Let me introduce you? Mr. Day, the editor of THE AMERICAN STATIONER. Shake, all round. Glad to see you, as well as my old and esteemed friend, &c. Mr. D. is an Irishman. "How's biz?" "Good, sir; good! We are ahead of last year by a *large* amount." "How about holiday trade?" "Prospect never better. We have gone in for a lot of American novelties, and they are going off like hot cakes. We expect to do a much larger trade in Christmas cards. But the Dutton fringed books—that's the best hit yet! They are selling every day, and we shall have to order more."

Another stride brings us to J. I. Anderson & Co., London, and we find our friend now in a happy state of mind. Men are not prone to growl when they are in the swim. Mr. A. says business is better than last year. They have the agency for the Globe files and letter filing cabinets, which are going off well. They anticipate a considerable increase this year in Christmas cards and holiday goods.

One more step will bring us to Hamilton. Mr. Eastwood, who has just returned from a summer trip on the Continent, you will observe, looks a little more rotund and cheerful than when we saw him last. Their Mr. Cloak is now in your city looking up some special lines for the holidays. They report trade good and prospects good.

R. Duncan & Co. are perfectly satisfied, they have all they can do. The R. Duncan

Lithograph Company, occupying large premises at the rear of their store, is full of work, and is turning out first-class works, too, never better. I made several attempts to see the manager, "Charlie," but failed; he was out on business, and had to come away, much to our regret, without even a shake. And now we will step back to Toronto and have that feed.

I am sorry to have to close my letter with a bit of news of another character. I refer to the failure of James Campbell & Son. The event is one which has been looked for by well-informed people for some time, and it is feared that a number of persons both here and outside will be seriously embarrassed, if not compelled to close up in consequence. It has been well known that the firm has been in the habit for a considerable time of making accommodation drafts on customers, whenever they could get them accepted, and now that the end has come these bills will crop up and be a source of trouble and perhaps ruin. There is a good deal of sympathy for the senior of this house. He is an old man now, and came to this county nearly forty years ago, I think as a representative of Nelson & Sons, Edinburgh, and soon after started in this city as a wholesale bookseller and publisher and for many years controlled the trade in Camden, and during your war supplied large numbers of books to the trade in New York, Boston and Philadelphia. I do not think he has had much if anything to do with the financial working of the house for several years, and if it had not been for the sterling character of the man and the respect held for him both abroad and at home, the event which we mention now with regret, would have come before this.

C. H.

CINCINNATI ITEMS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, October 21, 1884.

Speaking as a prophet at second-hand, one might utter very contradictory auguries of the future of business in the Queen of the West. One man says: "Business is not so bad as some of the grumblers make it out;" another says, "It is positively awful; I've been here twenty years and I never saw the match for the present dullness." And so it is in respect to the time when the change for the better will come. Brown says: "Oh, never mind, we shall have better times late in the fall, after the presidential election is over." Jones says: "I don't look for much change before next fall, if it comes so early. It wouldn't surprise me if we should have something worse before we get anything better. So we had better make up our minds to expect the worst, and to grin and bear it when it comes." In each case the very hopeful man has blue eyes and blonde hair, and the very despondent one has bilious features and dark hair.

How the situation looks depends as much on the observer's temperament as on his point of view. On one thing men are all of one mind—and that is, that "there is a good time coming;" but they find it awful hard to "wait a little longer." The theatres and other places of amusement are thronged whenever there is

anything good on the boards, and so they have been all the fall. Men who bet are evidently short of money. There has been no betting on the election worth mentioning, and during the fall meeting at the Latonia race-track, just across the river in Kentucky, the bets on the running races, though numerous as usual, were pitifully small. All classes of mercantile business are feeling a certain disagreeable stagnation. With manufacturers and mechanics the case is variable. Manufacturers of wrought iron, and of wares in which wrought iron is the principal material, are quite busy. Carriage manufacturers are at a standstill. Manufacturers of shoes should soon start to work on spring and summer work for next year, were the business situation nominal, but they will not start till late next month. Builders all have their hands full. Banks are accumulating money, but they are not making anything worth while. There is talk that some of the more youthful banks will call in their circulation and cease to exist. While the banks are accumulating funds, they are cautious about giving out loans.

The book and stationery trade has no better lot than other branches of business. The light work of the manufacturers of mercantile stationery is a fair index of the general depression of trade. Peter G. Thomson, as everybody has heard through the daily press, has suffered by the destruction by fire of his fine printing establishment, where he turned off illuminated toy-books. Robert Clarke & Co. are selling books quite satisfactorily. C. F. Bradley keeps his presses moving. He is one of the oldest men in the business, and one of the earliest to enter into it. When it comes to the age of the man, and the length of his time in business, A. H. Pounsford will prove a rival of Mr. Bradley. T. C. Woodrow is one of the youngest men in the trade. W. B. Carpenter is below middle age, though he has the grave manner and bowed form of a man of many years. Wm. J. O'Neil is the spryest man of the guild. It won't do to say who is the best-looking man, but there is one in the firm of Wilstach, Baldwin & Co., to whom a jury of ladies would very likely award that distinction. Howard Hinkle is probably one of the youngest men that ever was at the head of so immense an establishment in this city as that of Van Antwerp, Bragg & Co. At the book-house of Robert Clarke & Co., in the firm, and in the store but not of the firm, are about as many well-read men as one would be likely to find in any other book-shop, let him search a dozen cities. In the great paper houses most of the men are under middle age. In the house of Chatfield, Woods & Co. there is a mixture of youth and mature middle age. Of course, Charlie Stewart is a boy, and the company of that firm is composed of his juniors. Louis Snider's Sons, as the style of the firm implies, are the youthful inheritors of a long-established business. Edwin Hoole, of Snider & Hoole, looks young, acts young and is young.

To give business and business men a parting salute, it may be said with truth that they are not despondent; it may also be stated with some emphasis that all are hopeful, and nearly all are very cheerful.

PRINCE WILLIAM.

U. S. TREASURY MUCILAGE

IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink.

Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

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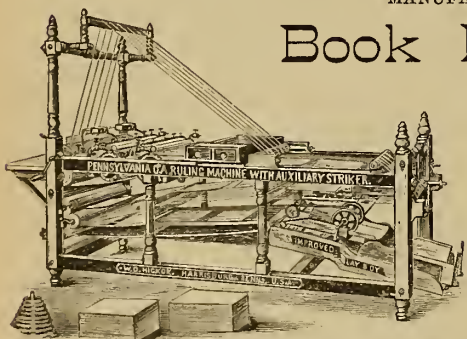
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ELECTROTYPES MOUNTED ON WOOD OR METAL.

THE BEST THING YET!

WILSON'S READY-GUMMED LETTERS.

THESE are cut in exact shape of letters, as shown. Their color is Bright Red, with black shading. Can be readily and firmly affixed to any smooth surface.

With these you can make your own Show Cards, Window Signs, Stair Cards, Bulletin Boards, Display Cards; Label your own Boxes, Shelves, Drawers, Letter Files, &c. Having just what you want and when you want it, at one tenth the expense of printed or painted work. Put up in "fonts" of over 250 letters, in neat boxes.

Ten-Line Size, ...	per font, \$0.75
Five-Line Size, ...	.50
100 of any Single Letter, Ten-Line Size, . .	.25
1 Cartoon (2,900 pieces), Ten-Line Size, . .	6.50
100 of any Single Letter, Five-Line Size, . .	.15
1 Cartoon (2,900 pieces), Five-Line Size, . .	4.00



Ten-Line, Exact Size.

A Cartoon contains 28 small boxes being 100 of each Letter; and 100 each. &c., commas and periods. In connection with the Letters use Wilson's Ready-Gummed Figures, Gold Headings, Fancy Shaped Cards and Card-Pins. With these you can make your own price cards, window tickets, &c., much cheaper and far more attractive than the old painted cards. We carry in stock assorted boxes containing 10 of each figure, and 10 of each dollar, cent and decimal marks, making 130 in all, at the following prices:

10 Line Figure, red, white or black, 40c. per box. *Five-Line.*

5-Line Figure, red, white or black, 25c. per box.

100 of any single Figure, Ten-Line size, 25c.

100 of any Single Figure, Five-Line size, 15c.

TEN LINE — EXACT SIZE.
FIVELINE



EXACT SIZE. Send stamp for samples and Price List of above.

For use with these Figures we also keep in stock, at very low prices, by the 100, a number of different sizes and shaped Blank Cards. See also our Card Pins at 50c. per 100.

THE TABLET AND TICKET CO.,

— MANUFACTURERS OF —

Fancy Shaped Stickers and Labels,

87 & 89 Franklin St., Chicago. | 13 Park Row, New York.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PATENTS.

No. 303,607. Toy or Ornament.—Pedro Enrique Aren-
cibia, Havana, Cuba.

The method of producing toy reflectors, consisting in dipping a pattern of polished glass momentarily into a molten alloy of tin, lead and bismuth, whereby a body is produced with a concave surface of high reflecting power.

No. 303,611. Paper Box.—Gustav A. Bisler, Phila-
delphia, Pa.

No. 303,624. Stylographic Fountain Pen.—Alonzo T.
Cross, Providence, R. I.

No. 303,641. Twine or Cord Holder.—Robert W. How-
ard, Chelsea, Mass.

No. 303,652. Pin Ticket.—Thomas P. Marston, New
York, N. Y., assignor, by mesne assignments, to
Caroline Marston and Fisher M. Clark, both of
same place.

No. 303,658. Device for Cutting off Checks, Drafts,
Receipts, &c.—Cyrus Mason Moody, Greenfield,
Mass.

A metallic cutter for paper analogous mate-
rials, formed by folding a strip of metal upon
itself with one edge exposed and made to form
a cutting edge or side, in combination with an
elastic band secured between the folds of said
cutter.

No. 303,688. Pocket Watch-Clasp.—Henry F. Willard,
Cambridge, Mass.

No. 303,697. Cylinder Printing Machine.—Wm. Bodge,
Brooklyn, N. Y., assignor to Calvert B. Cottrell,
Stonington, Conn.

No. 303,725. Paper-Cutter Block.—William J. Griffin,
Holyoke, Mass.

No. 303,778. Paper Box.—Arthur G. Wilson, New
York, N. Y.

No. 303,802. Game Apparatus.—James H. Bowen,
Philadelphia, Pa.

No. 303,814. Machine for the Manufacture of School
Crayons.—Oliver P. Cowdery, Sandusky, Ohio.

The combination of a series of sectional
molds connected together so that the power
applied to open and close one mold will open
and close the series.

No. 303,816. Domino.—Joseph E. Crosby, Westfield,
N. J.

A domino having its rectangular sides pro-
vided with one or more edges projecting over
the sides.

No. 303,829. Purse.—Charles F. Fitz Gerald, New
York, N. Y., assignor of one-half to William O.
Allison, Englewood, N. J.

No. 303,833. Inkstand.—John Gerard, New Britain,
Conn., assignor to Landers, Frary & Clark, same
place.

No. 303,848. Pounce-Holder.—Jeremiah Clinton Hill,
Williamsport, Pa.

No. 303,857. Plaque.—Stella A. Jackson, New York,
N. Y.

No. 303,864. Watch-Chain Charm.—John H. Knapp,
New York, N. Y.

No. 303,899. Paper Bag.—Casper Van Hoesen, New
York, N. Y.

A square-bottom bag composed of a blank
or body having bellows or inward folds, the
main plies of the blank or body being cut or
recessed at its bottom-forming end to expose
portions of the bellows or inward folds, and

of a bottom-forming strip pasted about the
body or blank at its bottom-forming end, and
acting to hold not only the main plies, but also
the bellows or inward folds.

No. 303,903. Paper-Cutting Machine.—J. Atwood
White, Philadelphia, Pa.

No. 303,922. Addressing-Machine.—John Dennis, Jr.,
Rochester, and Delos S. York, Geneva, assignors to
Peter York, Geneva, N. Y.

No. 303,934. Toy Locomotive.—Edward R. Ives,
Bridgeport, Conn., assignor to Ives, Blakeslee &
Co., same place.

No. 303,941. Fastening for Pocketbooks, &c.—Louis
Messer, New York, N. Y.

No. 303,946. Toy.—Anton Ohlert, Berlin, Germany,
assignor to Hyneman & Schmidt, New York, N. Y.

A toy composed of three pegs mounted in
suitable supports, and a series of disks of gra-
dually-increasing size, each disk being pro-
vided with a hole large enough to allow of
placing it upon either of the pegs.

No. 303,947. Pointing and Perforating Apparatus for
Cylinder Printing Presses.—Andrew Overend,
Philadelphia, Pa., assignor to Calvert B. Cottrell,
Stonington, Conn.

DESIGNS.

No. 15,245 and 15,246. Wall-Paper.—Albert Leisel,
New York, N. Y. Term of patents, 3½ years.

No. 15,247. Wall-Paper.—Augustin Le Prince, New
York, N. Y. Term of patent, 3½ years.

No. 15,277. Font of Printing Type.—John K. Rogers,
Brookline, Mass. Term of patent 3½ years.

No. 15,316. Ornamentation of a Cribbage-Board.—
Ellsworth Daggett, Salt Lake City, Utah Ter.
Term of patent, 7 years.

TRADE-MARKS.

No. 11,446. Printing Inks.—Astoria Ink Company, New
York, N. Y.

"The representation of a sphinx."

No. 11,487. Paper for Photographic Purposes.—Emil
Moritz Kaders, Dresden, Saxony, Germany.

Heliogravure.

A writer in the *British and Colonial
Printer and Stationer* contributes an interesting
article on the above subject. He says :

The new process of photogravure, which
only Goupil, of Paris, and Schuster, of Berlin,
execute, is carried out in the following man-
ner, and from my own experiments, I consider
the results very good :

First Experiment.—For printing, a reversed
positive is used. The plates may be either of
zinc or copper ; the latter is preferable. These
must be polished nicely with pumice-stone
powder until they are perfectly smooth and
even. All scratching must be avoided, and
neither oil nor the finger put on the surface,
and all dust kept away from it. Prepare in a
perfectly dark room the following solution :
Beat the albumen of four fresh eggs to snow,
and put in 6 ozs. of water. To this add 2 drs.
bichromate of ammonium, 1¼ ozs. alcohol,
and so much liquid of ammonia as to turn the
color to light yellow. This solution must be
filtered three times through very thick filtering
paper, and it may then be kept for months.

The polished plate, before being used, is
washed with clean water, and dried as quick as
possible on a hot metal plate to keep it from
oxidizing. Take some of the solution, pour it
on, and spread it all over the surface ; set it up
on one corner and allow it to drain, then put
it on the hot metal plate again to dry it very

quickly. All this must be done in a perfectly
dark room. The plate must show the colors
of the rainbow to be good for use. Expose
it under the diapositive in full sunlight for
half a minute and in dispersed light about
four minutes. When taken back to the dark
room the picture is developed by pouring on
a solution of red, green or violet aniline in
water and letting it stay on for a few seconds.
Wash it off under the hydrant, and the picture
will appear colored. The parts not affected
by the light will wash out. Dry the plate on
warm metal.

The plate now wants to be etched, and a
solution of 8 ozs. sublimate chloride of iron
or sesquichloride of iron in 16 ozs. absolute
alcohol has to be prepared. This is put in
a porcelain pan. The plate, after having
covered the corners and back side with
asphaltum and left in for from fifteen to
twenty-five minutes, will now produce great
depths. The plate is taken out after that
time, the film taken off by means of a woolen
rag and pumice-stone powder, and printed
like a steel plate. The results from plates
carefully prepared and treated are the best—
of course it depends a good deal on the
printing, too.

Second Experiment—Photo Relief Plates.—
A reverse negative is needed. Coat a piece
of perfectly level plate glass with a solution
of :

1 oz. gelatine—Nelson's No. 1.

6 ozs. water.

1 oz. finest pumice stone.

¾ oz. saturated bichromate ammonium.

2 drs. chromic acid, a few drops of liquid
ammonia, salicylic acid and glycerine, and
dry it.

Expose under the positive for twenty-five
minutes and swell it in cold water. Then put
it in hot water for about one minute to dis-
solve some of the gelatine on the surface and
to lay free the grains of pumice stone. Of
this a plaster cast is taken as in photo-engrav-
ing and an electrotpe taken from it. Print-
ing has to be done very carefully. The re-
sults are very good, but the plates will soon
wear out and have to be washed off very
often. Very good rollers and the finest ink
must be used.

For etching processes I found it best not
to use any gelatine in connection with bichro-
mate of potash or ammonia, as it is very hard
to remove the gelatine afterward. Sugar,
starch, fish glue, gum-arabic, especially the
latter, gives the very best results, though it
takes a little longer time to expose it. For
photo-lithography and photo-zincography, as
well as for zinc etching, I have found it a good
way to coat the stone or zinc first with the
benzol-asphaltum solution, and when dry with
the bichromate of albumen or gum-arabic, as
described, and expose it about one minute
then develop with aniline, wash out the albu-
men with water, and the asphaltum with spirits
of turpentine. This process has proved to be
very advantageous for very fine work.

Cheerfulness in large doses is the best med-
icine one can take along in his out-door
tramps.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

NEW * YORK.

MANUFACTURERS

—OF—

—% FINE %—

CASES,

BRUSH SETS,

WORK BOXES,

RAZOR CASES,

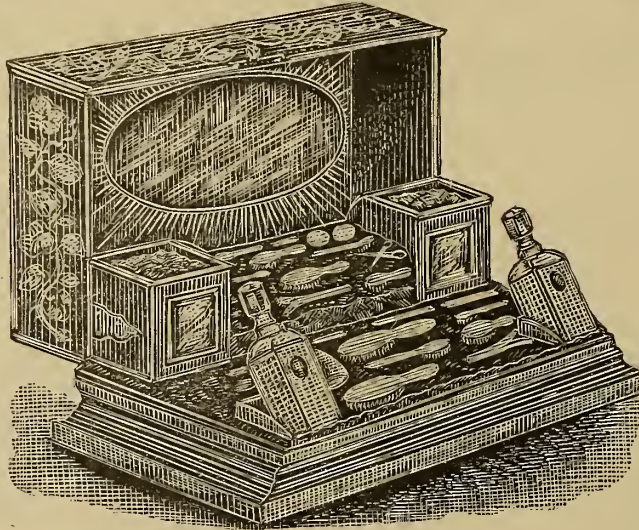
JEWEL CASES,

COLLAR AND CUFF CASES,

GLOVE AND HANDKERCHIEF

CASES,

WRITING CASES.



IMPORTERS

—OF—

FINE CHINA,

BISQUE,

BRONZES,

PLACQUES,

ART OBJECTS,

GILT BRONZES,

SMOKERS' SETS and

PRESENTS FOR

ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

BEFORE YOU BUY

PADS AND TABLETS

— EXAMINE THE —

FAVORITE BLOTTER TABLETS.

EVERY { 10 CENTS EACH. } SIZE.

"YE KNICKERBOCKER" BLOTTER TABLET.

Three Sizes—50 or 80 Sheets—Good Paper—Cheap!!!

THE AMERICAN BLOTTER TABLET.

All Sizes—Finest Qualities of Paper—Elegant Lithographed Cover. BEST IN THE MARKET.

THE PERFECT PENCIL TABLET.

Very popular among Students. These goods manufactured ONLY by the

ACME STATIONERY AND PAPER CO.,

146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

Charlotte Leavers, stationer, Philadelphia, Pa., is dead.

N. Leonard, newsdealer, &c., Richmond, Va., has sold out.

H. Eastland, bookseller and stationer, Hillsboro, Tex., has sold out.

J. L. Shoemaker & Co., Philadelphia, have removed their leather works to Frankford.

E. A. Parker, publisher of the *Pike County News*, Barnesville, Ga., has been damaged by fire and water.

T. B. Taylor & Son, publishers of the *Times*, Cumberland, Md., have sold out to Averitt & Miller.

Bollong & Flinn, stationers, New York city, have dissolved partnership. Hugh Flinn continues the business.

The plant of the Montreal *Herald* Printing and Publishing Company (incorporated), Montreal, Que., is offered for sale by tender.

Case & Bissell, manufacturers paper pails, &c., Binghamton, N. Y., have dissolved partnership. E. A. Bissell continues the business.

A fire broke out on Saturday on the premises of Thomas Fitzgerald, paper-stock dealer, at No. 34 Old slip, New York city, and did \$200 damage.

A fire broke out from some unknown cause on Saturday, at No. 90 Walker street, New York city, and spread to No. 88 Walker street, occupied by John Keller, steam printer, whose loss on building and stock, machinery, &c., is \$25,000.

Edward J. Bermingham, publisher of the *Medical Gazette* and other publications, at No. 28 Union square, New York city, made an assignment Saturday to Charles L. Bermingham, giving preferences for \$16,436, as follows: Louis Bermingham, \$10,127, holders of eight promissory notes, made by the assignor to the order of Charles M. Green Printing Company, aggregating \$5,912.68. He made an assignment last January, but obtained an extension from his creditors, and resumed.

Arthur W. Carter, representing H. H. Carter, of Boston, was in town last week and called on THE STATIONER. Mr. Carter is showing various novelties in cards for the Christmas trade. Included in his line is a very unique card which is styled "Ye Olde Englishe Chrystmasse Cardes," which is very antique in appearance, representing what Christmas cards might have been centuries ago, if Christmas cards had then been in vogue. He reports excellent sales.

On Sunday, fire was discovered in the second story of Rice's box and toy factory, at No. 242 Plymouth street, Brooklyn. Everything but the walls of the factory was burned. The first floor was unoccupied; the second floor was occupied by the Rice Box and Toy Company, and the third by Wm. H. Beach, manufacturer of wall-paper. Their loss is given as \$100,000, with only partial insurance.

Selchow & Righter have issued their catalogue for 1884-85. It is a neatly printed pamphlet of 127 pages. It contains cuts and descriptions of all the staple toys in the market as well as of the latest novelties in this line; also a full list of prices.

Burdick & Ross, dealers in paper-stock and blank-books, at Syracuse, N. Y., have dissolved partnership, and C. A. Ross has made an assignment, giving preferences for \$3,700. Liabilities, \$5,200; nominal assets, \$4,000.

Kohn & Rosenbaum, dealers in frames, easels, albums, chromos, &c., Philadelphia, have issued their first catalogue and price list. They have a large line of goods in velvet, bronze, gold, &c.

Grant, Barfoot & Co., lithographers, Toronto, Ont., made an assignment in trust on Saturday with direct liabilities of between \$50,000 and \$70,000. Their assets amount to \$40,000.

Swanney & Leavenworth, booksellers and stationers, St. Catharines, Ont., have dissolved partnership. John Swanney continues the business.

Stewart, Warren & Co., manufacturing stationers, 476 Broadway, are removing their manufacturing department to 143 Elm street.

William A. Brennan, proprietor, *Journal*, Summerside, Prince Edward Island, has been burned out.

Cornwell & French, paper manufacturers, Foster Station, Mich., have been burned out.

O. S. Tompkins, of the firm of Tompkins & Brother, printers, St. Louis, Mo., is dead.

C. C. Ganung, printer, Elmira, N. Y., has sold out.

The Novelty Manufacturing Company, Sterling, Ill., has assigned.

M. C. Libby, of the Libby & Williams Paper Company, St. Louis, Mo., is dead.

A. J. Gregg, publisher of the *Prohibitionist*, Sacramento, Cal., has been attached.

W. C. Gerard, publisher of the *Lebanon Patriot*, Lebanon, Ind., has sold out to Keiser & Atchinson.

The Art Exhibit Publishing Company, New York city, has been dissolved. Theodore H. Tilton continues the business.

The Mutual News Company has started in business at No. 54 Beekman street, New York. George F. Williams is president of the company.

The Philadelphia Book Die and Engraving Company (not incorporated), Philadelphia, Pa., has dissolved. George Etter settles up the business and continues the same.

H. Manneck's Son & Co., manufacturers of paper boxes, New York city, have dissolved partnership. Emil A. J. Manneck continues the business under the style of H. Manneck's Son.

Lloyd & Porter, proprietors of the Philadelphia Printers' Supply Company, Philadelphia, Pa., have dissolved partnership. William A. Porter settles up the accounts of the firm and continues the business.

The *Hatter and Furrier*, New York city, has been leased by L. D. Gallison, who will hereafter publish it. Mr. Gallison for some time had the direct management of the journal under the late publishers. The publication office has been removed to 658 Broadway.

The Mutual News Company has been organized with a capital of \$500,000, and duly incorporated under the Laws of the State of New York for the purpose of dealing in daily and weekly newspapers, monthly and semi-monthly magazines, and other publications; also books, stationery and specialties of all kinds. The directors of the company are John W. Mackey, James Gordon Bennett, George Jones, George F. Williams, Gilbert E. Jones, Isaac Bell, Jr., Gardiner G. Howland, John Townshend; George F. Williams is president, Gardiner G. Howland treasurer and John F. Cowan secretary. The principal office of the company is located at 54 Beekman street, New York, and branch offices will be established in all leading cities of the

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United States, the Dominion of Canada and Mexico.

Thomas P. Connelly, bookseller and stationer, Halifax, N. S., has assigned.

The *Gazette* Printing Company, Little Rock, Ark., has been burned out. Insured.

The *Times-Mirror* Company, Los Angeles, Cal., has filed articles of incorporation.

E. Williams & Co., printers, North Attleboro, Mass., are reported in insolvency.

Alexander Craig, printer, New Haven, Conn., is advertising his business for sale.

Henry R. Curtis, dealer in stationery, &c., St. Paul, Minn., is closing out his business.

A dissolution has taken place in the firm of Hall, Weisbrodt & Co., publishers, Cincinnati, Ohio. The firm is now O. O. Hall & Co.

The German News Company, Chicago, Ill., has been closed by the sheriff on confessed judgments for \$1,757. Liabilities about \$6,000.

A company to manufacture printing-presses to print on both sides of the paper direct from the type has been organized at Brockton with \$150,000 capital.

C. F. Petterson, dealer in picture frames, Boston, Mass., is reported failed and offering 20 cents on the dollar. Liabilities, \$2,300, of which \$1,000 is secured by mortgage.

Simpson & Wright, paper dealers, New York, have dissolved partnership. George H. Simpson will continue the business and settle all outstanding accounts.

The Globe Files Company has brought out a new form of filing case designed to take the place of pigeon-holes in bank vaults as generally used to file and classify the checks of depositors as they accumulate. The file is in the shape of a tray or drawer, and is 25 inches long, 21 wide, and five inches high, outside. It is divided in the centre by a perpendicular partition, on each side of which are fifty adjustable spaces for papers as large as $9\frac{1}{2} \times 4\frac{1}{2}$ inches, to stand on edge. The movable partitions are attached to the file by being strung on metal rods, and can be changed or shifted at any time by removing the rods, which is easily done. They are provided with suitable space for label strips. The first partition or "follower" is heavier than the interior ones, and has attached to its bottom a clamping device, by means of which the contents of the file can be held firmly together or separated for reference. The "follower" is also provided with a very neat nickel plated pull and label-holder combined, so constructed that the label can be changed at any time. The whole wooden portion of the file is of solid walnut, handsomely oil-finished, except the interior portions, which are of cherry. The metal work is neat, strong and nicely finished.

J. G. Lewis, wall-paper dealer, New Orleans, has failed and is asking an extension. He claims liabilities of \$4,800 and assets of \$7,000.

Jonn B. Piet & Co., Baltimore, deny the statement that the *Catholic Mirror* has been sold to J. J. Nicholson & Sons.

S. P. Strout, bookseller and stationer, Jamestown, Dak., has sold out.

S. A. De Cardona, publisher of *La Cronica*, Los Angeles, Cal., has been attached.

J. C. McMichael, publisher, Barnesville, Ga., has been burned out; loss, \$3,500; not insured.

Benton, Nichols & Co., manufacturers of paper boxes, New Haven, Conn., have been burned out; insured.

G. D. R. Hubbard, printer and dealer in printers' supplies, New Haven, Conn., has been damaged by fire; insured.

A. Wiley & Co., publishers of the *Times Telephone*, Eureka, Cal., have dissolved partnership. Wiley & Heney succeed to the business.

The November number of the *Magazine of Art* closes the volume for the year with unusual attractions. The frontispiece of the number is from F. A. Bridgeman's last salon picture, "The Bath at Home, Cairo," and is very suggestive of that artist's gorgeous oriental coloring. This picture accompanies an article on "The American Salon," by Mr. W. C. Brownell, who was until he left this country for Europe the art critic of the *New York World*. Richard Heath continues his papers on "Head-gear in the Fifteenth Century," with their droll cuts, and J. Penderel Brodhurst describes the delights of a day "By Stream and Chase." A page illustration is devoted to Glindonis' Prince Henry before Judge Gascoigne. A complete record of the art news of the month, both in Europe and



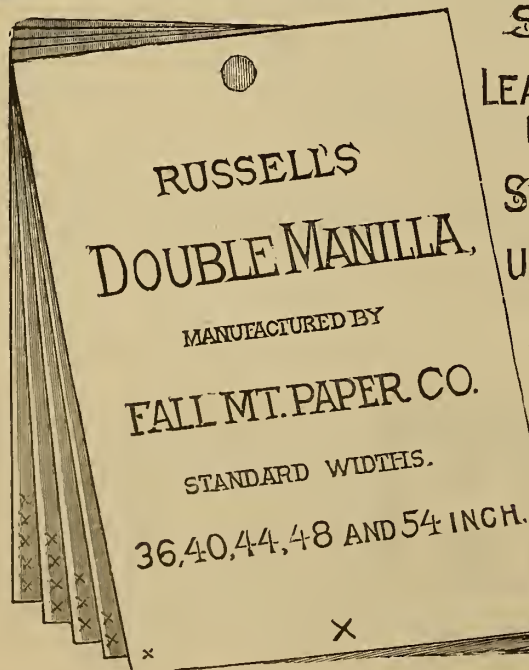
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America, will be found in its usual place in the Magazine.

P. Lawrence arrived from London by the steamship Alaska on Sunday last.

An attachment has been issued against A. Buswell & Co., bookbinders, manufacturers of blank-books, &c., San Francisco, Cal.

The Crescent Label Company, of St. Louis, Mo., made an assignment on Wednesday. The assets are \$50,000. The liabilities are not stated.

Henry Levy & Son have a very novel and attractive line of paper-knives, with fire-gilt blade, ram's-horn, fawn-foot and porcelain handles, the latter finely decorated.

S. S. Stafford has been obliged to increase his manufacturing facilities by the addition of twelve new hands, which shows, of course, the increasing popularity of Stafford's brand of inks.

W. S. Dunn & Co. are offering a very attractive line of wooden brackets, easels, cabinets, papeteries, &c. They have one of the cheapest lines of brackets in the city, and their line of cabinets is not surpassed.

The Globe Files Company has made an improvement in its Congress tie envelope by a new tape-fastener, which holds the tape firmly without the aid of eyelet-holes, and at the same time allows it to slide freely, thus permitting easy adjustment.

A new edition of "Books for the Young" has been issued from the office of the *Publishers' Weekly*. This is a carefully compiled and classified catalogue of books which afford good reading for children, and it is invaluable in its suggestion to parents. Its preparation is due to Miss C. M. Hennis, librarian of the Hartford Library Association.

Some of the largest creditors of the Easthampton Paper Company, Easthampton, Mass., are the Chicopee National Bank, \$9,981; Easthampton Bank, \$7,473; Benedict Pardee & Co., of New Haven, \$868; Train, Smith & Co., of Boston, \$339; Rice, Barton & Fales, of Worcester, \$1,272; Cranston & Co., of Brooklyn, \$500; taxes, \$381; Burr Brothers, of Philadelphia, \$1,405; J. H. Lyon & Co., of New York, \$581; Southwick Brothers, of New York, \$704; Fitchburg Steam Engine Company, of Fitchburg, \$213.

The use of writing pads has given rise to a multiplicity of forms adapting them to the varied purposes especially of commercial stationery. Latterly, tablets designed especially for society use were introduced and more recently a manufacturer went a step further and brought out a more expensive form of fine writing tablet than had hitherto been shown. The Acme Stationery and Paper Company not to be outdone in this line of effort, has produced an "Ornamental Writing Tablet," which like all of the productions of this company is simply A No. 1, and seems to supply a real demand for a line of elegant writing tablets. The tablet is a combination of the best of everything that goes to make up a writing pad. It is filled with eighty sheets of bond and plated cream papers, which are enclosed in a cover of Whatman's 200-pound imperial paper, tastefully decorated with a water-color painting executed by one of the finest water-color artists in the city. Indeed, the painting is of such a fine character that the cover may be preserved for framing when the pad is used up. The tablet also contains a cloth-faced blotter and has a back of leatherette, both plain and embossed. It is put up in a neat box, containing eighty baronial No. 1 envelopes, the whole being packed in the most tasteful style. Withal, it is elegant, yet simple—in fact, its very simplicity will delight the better class of society people. It is needless to say the trade are rapidly taking hold of this novelty in writing tablets.

Fowler & Wells have published "Three Visits to America," by Emily Faithful. The author of this volume needs no introduction to an American public; her work in behalf of struggling women during the past twenty years has been attended with so much success that she has acquired wide-spread celebrity in spite of herself. Her three visits to this country were made for the purpose of studying our society, our industrial methods and organizations in behalf of poor and unfortunate Englishwomen. Sketches of conversations occur all through the book, most of them with well-known people, all of whom cordially aided Miss Faithful toward the attainment of her mission. What will most interest the American reader are the chatty comparisons made of our social mannerisms with those of old England, and the tendencies that she thinks

are clearly to be seen in popular sentiment as concerns trade, government, labor, the woman question, art and so on. The eminent utility of what Miss Faithful says here and there makes the book valuable, and therefore desirable; while it will entertain every one who takes it up, it will be sure to instruct those who are thoughtful.

The following named are some of the out-of-town tradesmen who have been in the city during the past few days: Mr. Lee, of Iowa City, Ia.; D. R. Conger, Weedsport, N. Y.; E. W. Swindells, Austin, Tex.; A. D. Aldridge, Dallas, Tex.; Cunningham, Curtis & Welsh, San Francisco, Cal.; Morton Phillips, of Phillips & Bulwer, Montreal, Quebec; Albert F. Davis, Providence, R. I.; N. D. Lapham, of Lapham & Troop, Detroit, Mich.; T. W. Wadsworth, Rondout, N. Y.; W. E. Seebold, New Orleans, La.

Cassell & Co. will begin at an early date the publication of "The Artist's Library," the object of which is to furnish art students, art designers, art manufacturers, and all interested in art, a series of valuable hand-books on the history and practical operation of art. The works are by well-known foreign writers, and published under the patronage of the Administration of Fine Arts, at Paris. They are translated by competent authorities, and edited by John Sparkes, principal of the South Kensington Art School. Numerous engravings will be given in each volume.

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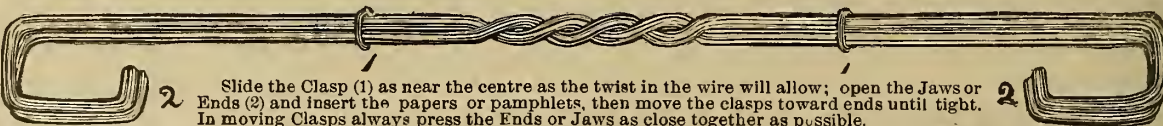
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This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

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Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

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ENVELOPE manufacturers have heretofore given warning that prices are subject to change without notice, and now comes a further notification that new prices will be made as soon as they can be fixed. When the change may occur is, therefore, kept within the range of uncertainty. At present, however, the manufacturers are willing to fill orders at existing quotations.

WE present a brief report of the proceedings of the meeting of the American Paper Manufacturers' Association, held yesterday. It will be seen that the paper makers have adopted resolutions favoring a reduction of the output. This may be only in anticipation of what may be forced upon them in case the restrictions upon the importations of rags shall be prolonged. The effect upon the market cannot be declared at this moment, for the reason that while the resolution favoring a limitation of the output has secured the assent of the Association, its details have yet to be arranged, and the action of the committee having it in charge cannot be forecast.

THE Chicago *Tribune* remarks: "One of the most valuable lessons to be learned from the discipline we are now undergoing is that of the danger of imagination as an element in business operations." This is so, and we believe that people are taking this very common-sense view of all enterprises which, inciting as they may be in their promise, are nevertheless dependent upon the fulfilment of conditions of which no one can predict certainty. There have been too many delusions and too much listening to the voices of charmers, and it will be a moral regeneration when the entire community shall devote itself to the certain outcome of a safe, if slow, business, disdaining the illusory promise, however tempting, of a bold speculation or a possible demand which is as likely to fail as to result in performance. People may complain of the slowness of trade, but in caution there is safety, and the buyer who is not induced to surpass his requirements by tempting offers of extended credits or seemingly low prices knows that he stands on sure ground and in the mind of him who offers goods gains confidence and added stability.

THERE are two important exhibitions in which it behooves American manufacturers to take part. One is, of course, that at New Orleans, for which, so far as we have yet learned, our stationers and paper makers have not yet made any decided preparations. When the influence of the Exhibition of 1876 on all of our lines of industrial production is brought to mind, it does seem strange that there

should be any indifference to the undoubtedly great exhibition which is to be opened at New Orleans in December. If manufacturers, as individuals, do not feel justified in going to the expense of preparing exhibits and having them properly displayed, we think that the least they can do will be to unite in making a collective exhibit which shall represent, to some extent at least, the character of the manufactures of every city, town or locality where industrial production has achieved any importance. The exhibition which is to be opened at Antwerp, Belgium, also presents an interesting field for all who are anxious and willing to extend their trade in foreign markets and who care to aid in enlarging our exports with a fair chance of profit to themselves. From late accounts it is evident that European paper makers and manufacturers of stationery and fancy goods will be well represented at Antwerp. If the American trade intend to compete with their foreign rivals, they have no time to spare in making up their minds as to applying for space. Ten days hence it will be too late to consider it. We would certainly like to have it known that certain products of our paper mills, some creations of our fine lithographing establishments, and some of the very handsome presentations in the way of leather and plush goods, were put on view alongside of the goods coming from the European factories.

Roundabouts.

BY THE TRADE LOUNGER.

The paper makers have been in session, haven't they? There was quite a crowd gathered at the Metropolitan Hotel, and the hall where the meeting was held was well filled. It will not do, of course, to anticipate the regular report of the proceedings which will I presume be given in THE STATIONER, inasmuch as I saw a "chiel" up there taking notes.

* * * *

The paper men of this city shared in a political parade a few days ago. The enthusiasm of politics seems to affect the older as well as younger members of the trade. There is a good deal of moral force to a respectable body of business men which an observer cannot fail to appreciate. I was much impressed with this feature the other day.

* * * *

But politics don't count here, and no more reference will be made thereunto. We must return to our Southdowns—i. e., get in on trade, which is—well, good, bad or indifferent, just according to circumstances or as different individuals choose to view it. There is a steady call for goods on small orders, and while the demand is not what was expected, people jog along without much worry.

* * * *

"We do not send any more of those goods abroad," said a dealer a few days ago,

alluding to a stylographic pen which a customer was examining. "The reason is, they have got them on the other side of their own make, and an American pen which would retail in London for five shillings would not find a purchaser, because one of English make could be bought for three shillings. The fact is, we can't compete with English manufacturers in their market, although their pens can be sold in this market as cheaply as those of our own make, notwithstanding the tariff."

* * * *

Some of the English publishers in dealing with American publishers do not scruple to violate their good faith with the latter, according to late experiences. It is said that a case occurred, in which a London house sold the stereotype plates of a book to an American house, an edition of 250 copies of the same work in sheets to another, and supplied a third with 50 copies bound, each publisher supposing that he had a monopoly of the sale of the book in this country.

* * * *

A new form of tag-pin has been brought out by a Chicago firm. The head of the pin consists of a coil of wire, thus enabling the pin to be used in innumerable ways for fixing tags on goods, suspending cards from a line, &c. A new card-holder is in the form of an inverted hook, with a ring attachment. The cards can be held at any desired angle by bending the ring forward or backward. It may also be used to suspend articles from a string. A Michigan man is the inventor.

* * * *

A polished brass writing-set comes in four pieces, consisting of a cut-glass inkstand in a handsome brass vase, a pen and paper-knife tray, and two candlesticks in the form of pillars.

* * * *

One of the recent innovations in inkstands has a wooden frame, in which is set three bottles, filled respectively with red, black and copying ink. The stand has a glass pen-tray attachment, and a drawer in its lower part for stationery, &c. It is intended especially for office use.

* * * *

A very pretty design of a lady's *nécessaire*, recently introduced, is made of plush and silk, and contains pockets for a memorandum-book, pencil-case, scissors, nail file and comb. A handkerchief-pocket is also made of plush, and comes with waist-belt fastener and catch.

* * * *

A fancy newspaper rack consists of prettily shaped frames of wood, bound with plush and mounted on a plush base, having a nickel handle in the centre.

* * * *

A novelty in wall brackets is of gothic shape, and contains a beveled-edge mirror. It is finished with plush, and having two shelves, is suitable for displaying china.

* * * *

A Boston firm has brought out a new registering device, which it claims is the most simple and accurate machine of the kind now offered.

* * * *

What is called a perforated paper tablet is a new article of stationery invented by a Nebraska man. The tablet has six divisions, formed by perforated lines. The object is "to provide a device by which several distinct and separate tablets or blocks of various sizes may be embraced in one article, so as to enable the user to take only the amount necessary for his use at one time without the trouble or cost of keeping on hand a variety of different sized tablets, as is usually the case with accountants and others."

* * * *

Ivory greeting cards for Christmas come mounted on gilt beveled-edge panels with gold blocked mottoes and stout backs, and are very artistic. The card is held on the mount by brass studs, which greatly add to the pleasing effect. The card is handsomely embellished with numerous designs in flowers, fruits and landscapes. There are also ivory cards, which have various pretty tints, and are artistically enchased.

* * * *

Another form of novelty in Christmas cards is a gilt beveled-edge card pierced to receive a lady's or a gentleman's card, a pocket at the back holding the card in its place. To the left of the opening is a spray of mistletoe, while across the top is neatly lithographed "With kind regards and best wishes for a Happy New Year from," and underneath the opening a space for the name of the person to whom the card is sent.

* * * *

There has also been introduced this season silk tapestry-edged folding cards and damask cushion cards. The former have elaborate floral designs printed in very bright colors with Christmas greetings in prose and verse. These goods are of English origin.

* * * *

Here are some late customs rulings: Cards for photographs, unprinted, are dutiable as manufactures of paper, at 15 per cent. ad valorem, and when printed, as printed matter, at 25 per cent. ad valorem.

* * * *

So called microscopes, claimed to be dutiable as toys, found to be brass cylinders with a magnifying lens in one end, and a receptacle for objects in the other, although small, are entitled to entry as toys, but subject to duty at 45 per cent. ad valorem, as a manufacture of metal paper. Pictures stamped or molded from the pulp and having metal frames, the metal being the component material of chief value, are dutiable as manufactures of metal.

Obituary.

D. B. COOKE.

D. B. Cooke, formerly of the publishing house of W. B. Keen, Cooke & Co., of Chicago, died at his residence in that city on Wednesday. Mr. Cooke was a native of Ohio. His father died when he was still quite young, and at the age of twelve he secured a situation with W. W. Derby & Co., Cincinnati, publishers, remaining there until 1851, when he went to Chicago and started a book store, on the site of the present Tremont House. Three or four

years afterward he purchased the business and removed to No. 113 Lake street, where he opened one of the finest book stores in the West. This was burned in 1856, and Mr. Cooke lost heavily. He started in business again, but soon gave it up and entered the employ of the American Express Company, where he remained six years. In 1866 he entered the publishing firm of S. C. Griggs & Co., Chicago, and three years later he formed a similar partnership with W. B. Keen, staying with him until the fire of 1871. About six years ago he returned to the employ of the American Express Company, where he remained until his death. He made a fine reputation as a publisher in the West.

Answers to Correspondents.

L. & B. want to know who makes the "Keystone" rubber-stamp pad.

Ans.—E. M. Bayne, 523 Chestnut street, Philadelphia, is the patentee and manufacturer. Dietz & Schmitt, 15 Park Place, New York, are the New York agents.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, October 22, 1884.

THE MONEY MARKET.—The superabundance of money and low rates of interest are the characteristic features of the money market. The rates for call loans have continued $1\frac{1}{2}$ per cent., but the banks have asked $5\frac{1}{2}$ per cent. for this accommodation, which has likewise been the range for discounts. Of course, only the best indorsements are negotiable at these quotations. The stock market has continued under the influence of the war in passenger rates between the trunk lines, which was commenced last week by the West Shore. The tone has been generally weak. Railway bonds have been moderately active, but generally lower. Governments are higher. Foreign exchange has ruled easier, the leading drawers of sterling having reduced their posted rates $4.8\frac{1}{2}$ to $4.84\frac{1}{2}$ in consequence of the light demand for remittance.

THE PAPER MARKET.—We are still making slow progress toward a more satisfactory and cheerful condition of affairs in the paper trade, but there is nothing to seriously impede this progress, and the near future still presents many hopeful indications. Notwithstanding the fact that almost every manufacturer is turning out the full capacity of his mill, most of them have all the orders that they can handle, and instances are told where some of them have refused orders for goods to be made for future delivery, not caring to take the risk of a still higher rag market. The advance in fine writings of one to two cents per pound, one cent in engine-sized and super-calendered book, and one-quarter to one-half a cent in News, has now become quite well established. Dealers who have stocks on hand at the old prices should bear in mind that when they have disposed of these they cannot duplicate them except at an advance, and it is even very probable that there will be a further advance to meet the enhanced cost of rags.

THE STATIONERY MARKET.—In staple goods trade is moving along about the same as usual. There have been quite a number of out-of-town dealers in town during the past few days, and while orders have been small they have been more numerous than usual. While the trade in staples shows a slight improvement owing to the presence in the market of a greater number of buyers than usual, the greatest attention is being given to holiday novelties, this being the season when a large number of small dealers are selecting their stock in that line. Novelties in house-furnishing goods, now carried by many stationery and fancy goods dealers, also wood carvings, fancy brass goods, &c., seem to be moving briskly. There is also a good demand for wall ornaments in fancy goods, such as brackets, cabinets, &c. Moreover, in fine writing pads a very good trade is being done. These goods are put up for the best class of trade, and a dealer who has a line of "toney" customers to serve cannot err by laying in a stock.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list

R. R. WATSON, Sole Agent, 49 Malden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York. HENRY HOE, Sole Agent.



STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1¼ and 1½ inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.

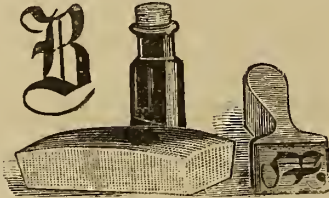
NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

LOOK BELOW AND SEE OUR PRICES.

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents to 50 cents, saying nothing of the detail and delay necessary. We now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each Initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent. accompanies order.
{ No. 2, per case, 3; per gross, 9; 10 gross, 75 }

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.,

AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED OCTOBER 17, 1884.

Albums.....	103	\$8,752
Books.....	514	55,273
Newspapers..	88	4,484
Engravings.....	32	8,478
Ink.....	45	768
Lead Pencils.....	11	2,036
Slate Pencils.....	67	1,399
Paper.....	244	23,473
Steel Pens.....	—	—
Other.....	14	1,887
Totals.....	1,118	\$106,750

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED OCTOBER 21, 1884.

Paper, reams.....	5,265	\$942
Paper, pkgs.....	987	6,480
Paper, cases.....	46	2,240
Books, cases.....	168	15,496
Stationery.....	288	35,983
Totals.....	6,754	\$61,141

STATIONERY EXPORTS FROM NEW YORK.

FROM OCTOBER 14 TO OCTOBER 21, 1884.

BOOKS, cases, to Liverpool, 15; to United States of Colombia, 1; to Glasgow, 11; to British Australasia, 64; to Bremen, 1; to Hamburg, 6; to London, 46; to Nova Scotia, 2; to Santo Domingo, 14; to Liberia, 6; to Africa, 3; to Argentine Republic, 2.

PAPER, to Liverpool, 19 cs.; to Cuba, 1,000 rms., 28 pkgs., 12 cs.; to United States of Colombia, 21 pkgs.; to British West Indies, 2,750 rms.; to Mexico, 714 pkgs.; to Hamburg, 8 cs.; to Bremen, 1 pkg.; to Brazil, 2 cs., 950 rms., 130 pkgs.; to Argentine Republic, 35; to London, 3 cs., 46 pkgs.; to Rotterdam, 2 cs.; to Newfoundland, 1 cs.; to Hayti, 11 pkgs.; to Santo Domingo, 36 pkgs., 565 rms.

STATIONERY, cases, to Liverpool, 96; to United States of Colombia, 36; to Cuba, 7; to Hamburg, 26; to Porto Rico, 3; to Mexico, 5; to Bremen, 2; to Havre, 3; to Central America, 8; to London, 33; to Newfoundland, 10; to Canada, 3; to Lisbon, 23; to Hayti, 5; to Santo Domingo, 10; to Brazil, 14; to Argentine Republic, 1.

PERFUMERY, packages, to United States of Colombia, 126; to British West Indies, 123; to British Africa, 118; to Brazil, 75; to Porto Rico, 7; to Mexico, 7; to Antwerp, 60; to Hong Kong, 2,000; to Lisbon, 50; to Genoa, 10; to Santo Domingo, 12; to China, 26.

PRINTING MATERIALS, packages, to United States of Colombia, 3; to Liverpool, 5; to Mexico, 11; to Hamburg, 5; to London, 18; to British Australasia, 9; to Brazil, 21; to Argentine Republic, 4.

TYPE-WRITERS, cases, to British Australasia, 1.

TOYS, SPORTING GOODS, &c., cases, to Central America, 2; to London, 61; to Antwerp, 10; to Liverpool, 20; to Rotterdam, 7; to Santo Domingo, 2; to Japan, 1; to Brazil, 2.

INK, packages, to British Australasia, 13; to Santo Domingo, 4; to Brazil, 25; to Cuba, 22; to United States of Colombia, 7; to Mexico, 2.

PRINTED MATTER, cases, to Antwerp, 24; to United States of Colombia, 3.

SLATES, cases, to British West Indies, 5; to British Australasia, 16; to Nova Scotia, 4; to Argentine Republic, 30.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to United States of Colombia, 2; to Liverpool, 1.

CALIGRAPHS, cases, to London, 1.

PLAYING CARDS, cases, to London, 2; to Liverpool, 1; to British Australasia, 1.

PENCILS, cases, to London, 1; to Liverpool, 2.

MAPS AND CHARTS, cases, to British Australasia, 2; to Brazil, 2; to United States of Colombia, 2.

IMPORTATIONS OF PAPER.

FROM OCTOBER 10 TO OCTOBER 17, 1884.

Scoville Manufacturing Company, Bolivia, Glasgow, 3 cs.

E. & H. T. Anthony & Co., by same, 5 cs.

L. De Jonge & Co., by same, 4 cs.

Charles Beck, by same, 2 cs.

A. T. Woodruff, by same, 1 cs.

F. J. Emmerich & Son, Amerique, Havre, 1 cs.

A. Ireland, State of Nebraska, Glasgow, 25 cs.

Hamburg Brothers, Wera, Bremen, 3 cs. colored.

L. De Jonge & Co., Wieland, Hamburg, 6 cs. colored.

Charles Beck, by same, 3 cs.

Benziger Brothers, by same, 1 cs.

Gorman & Co., by same, 5 cs.

B. L. Smith & Co., by same, 1 cs.

Gane Brothers, Nederland, Antwerp, 11 cs.

A. Haug & Co., by same, 3 cs.

Henry Griffin's Sons, by same, 7 cs.

L. De Jonge & Co., by same, 8 cs.

R. F. Downing & Co., Alaska, Liverpool, 1 cs.

P. Fanelly, California, Hamburg, 6 cs.

Habits are soon assumed; but when we strive to strip them off 'tis being played alive.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE**,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the only Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7.50; also, our improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.

JAMES A. WHITNEY, COUNSELOR-AT-LAW.

Special attention given to Patent and Trade Mark Causes.

140 NASSAU ST., NEW YORK CITY, U.S.A.

JAMES A. WHITNEY,

Solicitor of United States and Foreign Patents and Trade-Marks,

No. 140 Nassau St., New York City.

American, Canadian, British and Continental Patents obtained for Inventors on favorable terms, and in the shortest possible time. Caveats filed, Reissues and Design Patents secured, Trade-marks and Labels protected by registry at the U. S. Patent Office and in Canada and Europe, Rejected Cases investigated and reported upon, Interferences conducted, Opinions on Questions of Infringement, the Validity of Patents, &c., &c.

PERSONAL attention throughout is given to each and every case—a matter of no inconsiderable importance to those who wish STRONG CLAIMS and specifications CAREFULLY DRAWN. Business may be transacted either in person or by mail, and in every detail is kept in VIOLABLY SECRET and CONFIDENTIAL.

JAMES A. WHITNEY, 140 Nassau St., N. Y. City.

EDWARD POSEN & CO.

OF OFFENBACH-ON-MAIN,

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

WARD & GAY

OFFER

27 Tons of Memorandum Blocks

AT LOWER PRICES THAN SUCH GOODS HAVE EVER BEEN OFFERED.

Correspondence from any part of the country Solicited.

184 DEVONSHIRE STREET, BOSTON.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR PLAIN, FANCY AND ORNAMENTAL LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.	<table border="0"> <tr> <td>0, $\frac{1}{8}$ inch wide.</td> <td>3, $\frac{1}{4}$ inch wide.</td> </tr> <tr> <td>1, $\frac{1}{8}$ " "</td> <td>4, $\frac{3}{8}$ " "</td> </tr> <tr> <td>2, $\frac{3}{8}$ " "</td> <td>5, $\frac{1}{2}$ " "</td> </tr> </table>	0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.	1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.							
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "							
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "							

We also manufacture Ink Powders in same colors, which can be transmitted through the mails. Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

CUT CARDS and CARD BOARDS,

Chromo and Bevel-Edge Cards.

Samples and Price List sent to any one in the Trade on application.

T. M. SIMPSON, 21 S. 7th St., PHILADELPHIA, Pa.

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

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R. H. Ingersoll is making a very cheap initial stamp and indelible ink outfit for marking clothing. It is very salable. It is known as the "Universal" self-inking pocket linen marker.

Henry Bainbridge & Co. are having a large demand for the daily memorandum calendar advertised on another page of THE STATIONER. This calendar is without doubt a very useful aid to the business and professional man. It has been on the market for some years, but it still seems to be preferred to devices which have come after it. It is neatly and substantially made and is sold at a low price.

An attempt is being made in England, in a modest way, to utilize electricity as a motive power for tricycles, the prospectus of a company having been issued. It is proposed that 100 persons bind themselves to buy an electric tricycle at \$250, or, in other words, that shares of \$250 each be issued, each holder of a share being entitled to be supplied with an electric tricycle. The first machine to be produced is an electric tricycle carrying two persons and fitted with battery and motor sufficient to pro-

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Consulting Actuary, Boston.

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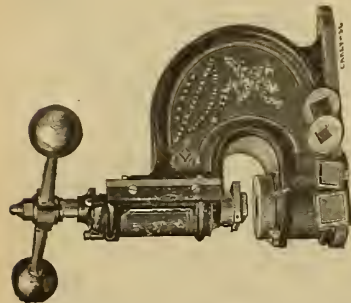
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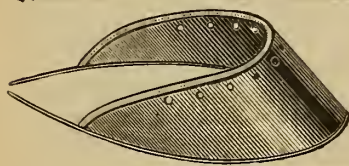
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THIS IS BY FAR THE MOST PERFECT EYE SHADE that has yet been invented. It is made in three sizes—No. 2, wide; No. 3, medium, and No. 4, narrow. The Shade is made of material handsomely finished in muslin, green on one side and brown on the other. The edge next to the forehead is bound with leather, and the outer edge with metal, making a complete automatic spring, which fits heads of all sizes. The material is at once the lightest and strongest, so that while the Shade rests on the head as lightly as a strip of ribbon and firmly as a cap, it has all the elements of durability. There is a large demand for this Eye Shade.

WILLIAM B. WHITE, Patentee and Manufacturer, No. 29 High Street, Boston.

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Special Postal Convention with Mexico.

The special postal convention between this country and Mexico, the execution of which has been pending for some time past, has been signed by Postmaster-General Hatton, on the part of the United States Post-Office Department, and Mr. Romero, the Mexican Minister, on the part of the Interior Department of his republic. The convention still requires ratification by the Mexican Senate, which is now in session, and approval by the President of the United States. It will, if ratified and approved, of which there is no doubt, go into effect on January 1 next. Under this convention the postal systems of the two republics, as to their international postal relations, will be unified. United States domestic postage rates and conditions will apply to mail matter for Mexico, except samples of merchandise, ores, &c., packets of which, though liable to the domestic rates, are to be restricted to 12 ounces weight and 12 by 8 by 4 inches in dimensions. The Mexican rates on matter for the United States will be as follows: Letters per 15 grams (nearly ½ oz.) six cents Mexican silver currency. Post-cards each three cents. Second-class matter (same as that in the United States) four cents per 480 grams. Third and fourth class matter, including samples of merchandise, &c., two cents per gram. The sample conditions as to size and weight of packets are the same as when sent from the United States to Mexico. The fee for registration in both countries will be ten cents. Third and fourth class matter in Mexico comprises generally the same matter thus classified in the United States domestic mails, but includes commercial or business papers which in the United States domestic mails are first-class.

A clause in the convention provides for the gratuitous use of the territory of either country for closed domestic mails of the other passing from one point to another over such territory. Since Mexico became a member of the Universal Postal Union—April 1, 1879—the mails between the United States and that republic have been exchanged in accordance with the provisions of the Postal Union convention.

Under these provisions mail matter is required to pass through the designated exchanging post-offices of the countries of origin and destination of the mails in order to undergo exchange treatment, involving its examination as to conformity with prescribed conditions, rating up deficient postage due and collectible upon it, detaining that which is prohibited from any cause and making it up in mails with letter bills, descriptive lists, &c. When made up by the sending office of exchange it is forwarded to the receiving exchange office of the country of destination, at which it undergoes further exchange treatment before it can be forwarded to the addressees.

Since the inauguration of the lines of railways which now connect the two countries, and their use for the transportation of the international mails in preference to the slower sea routes by which almost all the mails were

heretofore forwarded, it became apparent to the United States postal authorities that in the interest of expedition of mail matter, for which there has been a growing demand by citizens of both countries, it would be necessary to provide a method of exchanging the mails which would dispense with the exchanging treatment at the border offices, and thus avoid the delay (often as much as twenty-four hours) which resulted therefrom.

As contracting parties to the Universal Postal Union convention the two republics have the right, by a provision of said convention, to maintain and conclude special postal arrangements with a view to improved postal relations, and this provision has now been availed of in order to promote the most rapid transit possible of international mails by dispensing with the formalities of exchange heretofore necessary.

Another of Zola's works—"The Mysteries of Marseilles"—has just been published by T. B. Peterson & Brother, Philadelphia. This is another of the so-called "intense" stories of "realistic" character which have a commonplace foundation, with unnatural situations.

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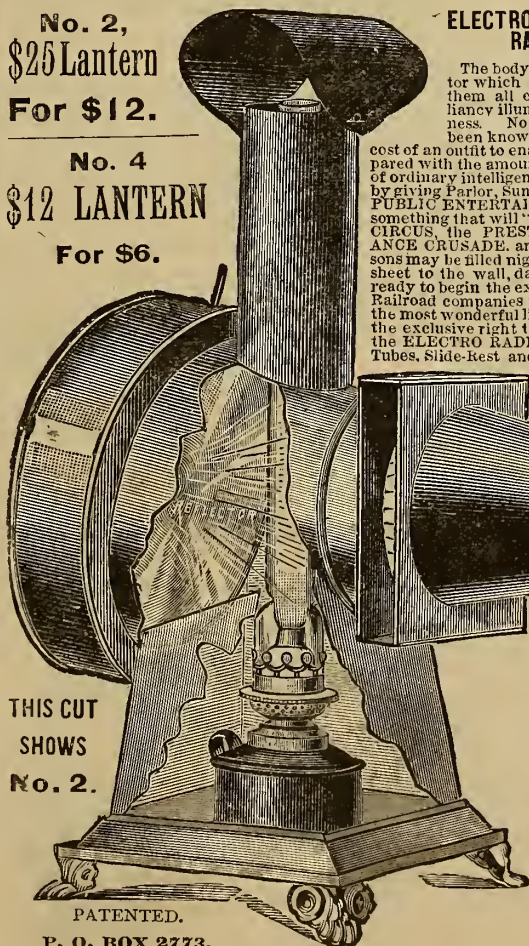
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Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
J. B. Bush (R.).....		\$1,000
W. Frantz.....		183
H. Dohm (R.).....		415
C. A. Howlett.....		525
E. A. J. Manneck.....		1,089
Charles M. Green (R.).....		1,000
J. Love & Co. (R.).....		1,000
W. M. Brownson (R.).....		4,283

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J. P. Zeuner, Buffalo, N. Y. (Real).....	350

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J. O. Blakely, Visalia, Cal.....	2,000
Powers Brothers, Sreator, Ill. (Real).....	1,000
Ernest Savage, et al., Ackley, Ia.....	1,000
F. B. Way, Detroit, Mich. (R.).....	881
H. R. Williams, Detroit, Mich., Detroit News Company.....	1,741
Ira J. Covey, Minneapolis, Minn.....	
Jaffrey Brothers, Minneapolis, Minn.....	
H. H. Boyce (Times-Mirror Company), Los Angeles, Cal. (Real).....	7,800
H. H. Boyce (Times-Mirror Company), Los Angeles, Cal. (Real).....	3,000
Frederick & Son, Denver, Col.....	900
W. L. & A. D. Knowles, Cedar Rapids, Ia.....	110
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The American Paper Manufacturers' Association.

A meeting of the American Paper Manufacturers' Association was held at the Metropolitan Hotel, New York, on Wednesday, October 22, at 2 o'clock, P. M., to take action regarding the present unsettled condition of the rag and paper market in consequence of the restriction of the importation of rags by the order of the Treasury Department, issued August 30 last, which went into effect on September 1. The meeting was largely attended by paper manufacturers generally, including the writing paper and the manilla paper divisions of the association.

W. H. Parsons, the president, occupied the chair, and D. P. Crocker was present as secretary. Mr. Parsons called the meeting to order, and after a few preliminary remarks he presented a formal address, setting forth the reasons which had called the meeting together and urging prompt action to have the order prohibiting rags modified so as to only exclude rags from infected districts.

Augustine Smith submitted a preamble setting forth that the order prohibiting the importation of rags was doing a great injury to the paper manufacturing and publishing interests of the United States, that in the opinion of the memorialists it was entirely uncalled for in the interests of the public health, and offered the following resolution:

Resolved, That a committee of three be appointed by

the chair who shall nominate a committee of five to take such action in the matter as they deem for the best interests of the association.

This resolution was adopted.

Augustine Smith, O. H. Greenleaf and Wellington Smith were appointed to nominate the committee of five referred to in the resolution, and after deliberation reported the names of W. H. Parsons, D. P. Crocker, Warner Miller, W. A. Russell and Wm. Whiting.

The report was adopted.

Wellington Smith said that the government's action was based on no data and was therefore arbitrary.

Leslie G. Wead offered resolutions expressing the indignation of the association at the course pursued by the Treasury Department.

Wellington Smith and other members said that while a good many paper and other manufacturers felt as Mr. Wead did, yet it might be unwise to antagonize the government from which they might have to ask favors.

Mr. Wead was certain that the paper makers could not make anything by appearing as suppliants before the Treasury Department. By standing up for their rights they might get more than by calling government officials good fellows and all that. He, however, withdrew the resolutions.

Mr. Sheffield presented a resolution to the effect that it was the sense of the association that the manufacturers should curtail their production 50 per cent., and that the details of such action should be referred to the respective divisions of the association for their immediate action.

This resolution was, after some discussion, carried.

Mr. O'Hara presented a resolution that the paper makers should agree to curtail to the extent of about one-third of the present production in the book, writing, and all papers in which a considerable portion of rags are used, after a period of three months.

This was amended to read in the last clause after a period of thirty days. After some discussion the resolution was rejected.

The meeting was then adjourned.

Meetings of the writing paper and the manilla paper divisions of the association were held after the adjournment of the general meeting. Mr. Greenleaf presided at the former and Moses Newton at the latter, at which a resolution was passed that it was the sense of the meeting that the product of the manilla manufacturers should be reduced one-third, and that a circular should be sent to all of the manufacturers embodying the resolution and asking them to indorse it. The writing-paper division held an informal discussion with closed doors and adjourned without taking any action.

The sun is photographed every day at several different observatories. Recently Dr. Huggins has succeeded in obtaining very good photographs of a wonderful celestial object which is invisible to the eyes of man, except during total solar eclipses, that is, the corona of the sun. By an ingenious arrangement he so diffused the daylight in the atmosphere as to catch on a sensitive plate the faint impression of those marvelous streamers of light that surround the sun and sometimes extend outward millions of miles from its surface.

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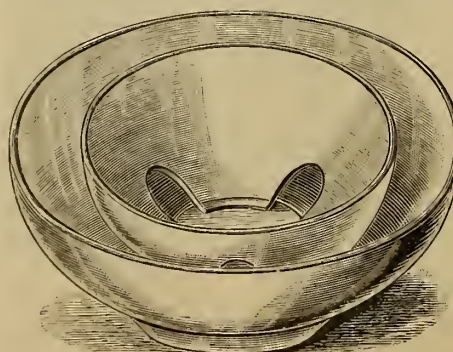
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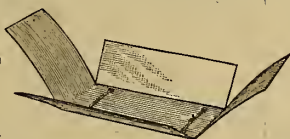
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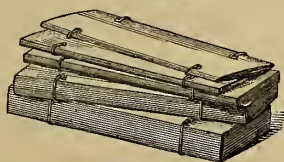
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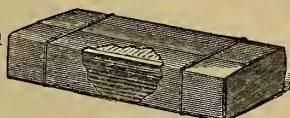
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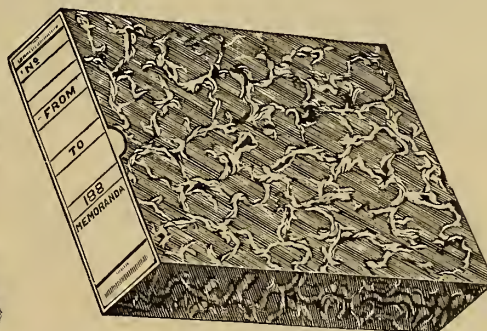
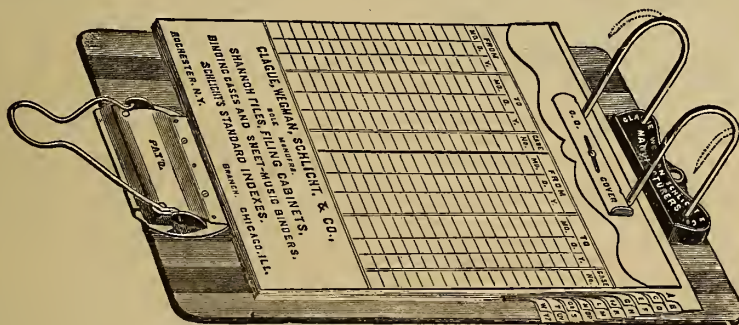
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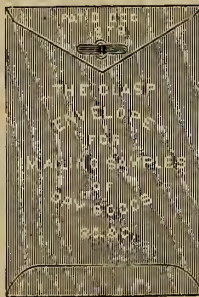
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"The draw-plates, by means of which these fine wires are made, are sapphires and rubies. You may fancy for yourself how extremely delicate must be the work of making holes of such exceeding smallness to accurate gauge, too, in those very hard stones. I get all my draw-plates from an old Swiss lady in New York, who makes them herself, to order. But, delicate as is the work of boring the holes, there is something still more delicate in the processes that produce such fine wire as this. That something is the filing of a long point on the wire to enable the poking of the end of it through the draw-plate, so that it can be caught by the nippers. Imagine yourself finding a long, tapering point on the end of a wire only one-eighteen-hundredth of an inch in diameter, in order to get it through a draw-plate that will bring it down to one-two-thousandth. My son does that without using a magnifying glass. I cannot say positively what uses this very thin wire is put to, but something in surgery, I believe, either for fastening together portions of bone or for operations. A newly-invented instrument has been described to me, which if it does what has been affirmed, is one of the greatest and most wonderful discoveries of modern science. A very thin platinum wire loop, brought to incandescence by the current from a battery—which, though of great power, is so small that it hangs from the lapel of the operator's coat—is used instead of a knife, for excisions and certain amputations. It sears as it cuts, prevents the loss of blood, and is absolutely painless—which is the most astonishing thing about it. I am assured that a large tumor has been cut from a child in this way, and that the child laughed while the operation was being performed, and that without any anæsthetic having been administered."

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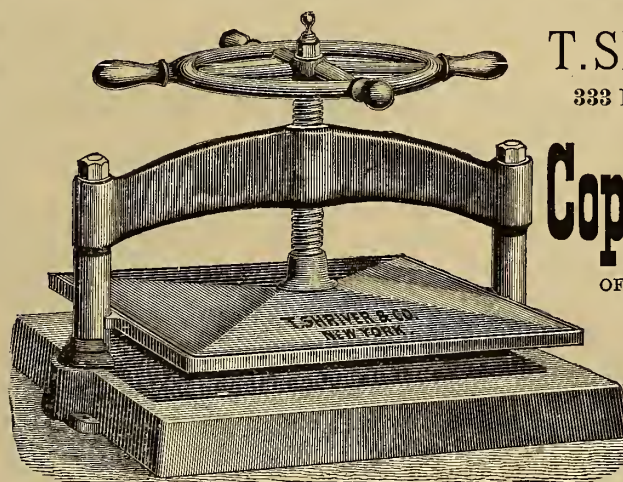
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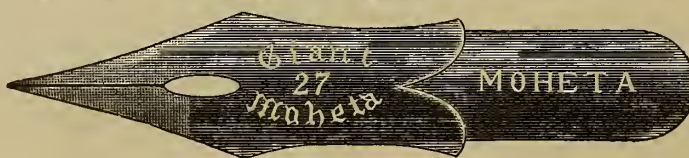
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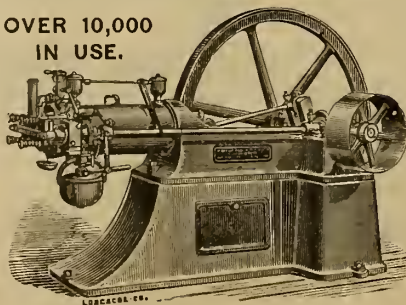
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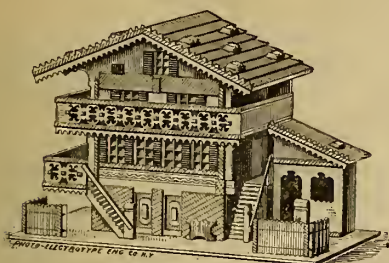
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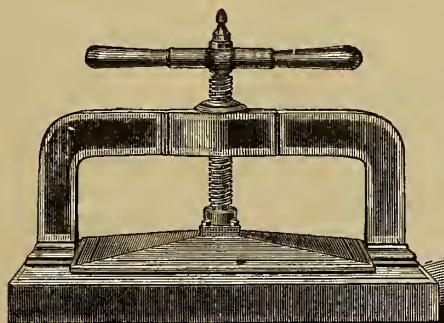
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Phytochromotypy is a process of producing impressions of leaves and plants, and is effected as follows: The plant is first dried and flattened by pressure between unsized paper, or it may be done rapidly with a hot iron. The surface to be copied is then brushed with a solution of aniline color in alcohol and allowed to dry, which will take place very rapidly. If the impression is to be taken on paper, immerse the latter in water for a few seconds, and remove the excess by pressing between blotting-paper. Place it then on some non-absorbent surface, and apply the plant colored side down; place over it a sheet of strong paper, and while it is held securely in position stamp the whole surface with a wad of cotton. A cold iron may be lightly passed over the paper instead of using the cotton, and if a few sheets of tissue-paper are interposed between the paper and plant, its outlines and veins principally will be copied, while without it the whole surface may be impressed on the paper. If the paper which is to receive the impression is moistened with alcohol instead of water, the impression will be brighter, and the paper will retain its lustre or glaze better. If a very light coating of glycerine be spread upon the colored plant when perfectly dry, and the excess removed by unglazed paper, one or more prints may be immediately taken upon dry paper or other dry surface. If the print shows blots when a strong color is used, pass over the surface with a pencil with a solution of saltpetre, which will moderate the impression. Different parts of plants may be colored differently to conform to nature or individual taste. Defects may be touched up with a pen dipped in the color.

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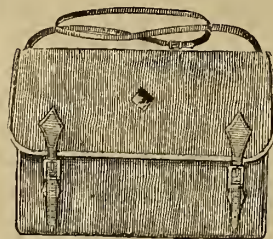
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The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 18.

NEW YORK, OCTOBER 30, 1884.

WHOLE NO. 488.

Correspondence.

BOSTON ITEMS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 DEVONSHIRE ST., BOSTON, OCT. 27, 1884.

This is a hard week for business and next week will be another. This being the last week of the campaign, political movements are taking all the spare time, and the success of next Tuesday's issue is discussed everywhere, in all places and at all times and by everybody.

The question among tradespeople is not "What can I sell you?" but "How are you going to vote?"

The last efforts of the "two great parties," in the way of parade demonstrations, will take place this week, when for two nights the town will certainly be painted red.

With such issues at stake as are now before the people, and right on the eve of the Presidential election, it cannot be expected that trade should show much activity.

But the expectations for the coming holidays are great, and it is confidently expected that after the issues of November 4 are decided, a big volume of business will be immediately set in motion.

In anticipation thereof, manufacturers and jobbers of holiday goods are making ample preparations.

The Thorp Manufacturing Company reports that the sale of its various publications in the autograph and scrap album line far surpasses its expectations. The mental portrait album, which was only recently presented to the trade, has had a most flattering reception, its sale being very large. This is the only house in Boston making a specialty of manufacturing a line of albums. It is a new concern, incorporated not a year ago, but its members are fully conversant with this line of business, and are possessed with pluck, energy and enterprise. Without these business characteristics, no such publications in the album line as the "Longfellow" and the "Hour" would have appeared. In scrap-albums the Thorp Manufacturing Company has presented this season a line of goods, which, for originality of design, beauty of finish and workmanship, surpass anything heretofore placed on the

market. Not only did these novel publications take with the jobbing trade and with the dealers, but they took largely with some of their New York competitors.

To state the case briefly, a prominent New York publishing house has placed on the market a line of goods which was modeled after the style and design brought out this season by the Thorp Manufacturing Company.

It is certainly very flattering to Boston manufacturers to have their goods so highly indorsed by their enterprising New York competitors, and it shows that these goods possess a high order of merit, of which the Thorp Manufacturing Company is justly proud, but to have the styles and designs of its album so closely copied and placed in competition with the original production is not so heartily appreciated. The Thorp Manufacturing Company claims that it should certainly have been allowed the control of its own designs for the year (in keeping with a time-honored custom among publishers), and after that let those copy who must.

Another specialty largely handled by the stationery trade, in the manufacture of which Boston takes the lead, is eye-shades. The largest manufacturer here, and the maker of the finest line of eye-shades, is William B. White, and he is also the patentee. White's eye-shade is pronounced to be the most perfect shade on the market. It is self-adjusting, being provided with an automatic spring. Its upper edge being perforated, admits of ventilation, making it cool and comfortable to the head. In construction White's eye-shades are the most durable, the most handsome, as well as the cheapest eye-shades in the market. They are made in three sizes: No. 2, wide; No. 3, medium; No. 4, narrow.

When eye-shades are wanted, address William B. White, No. 29 High street, Boston—that is, if the best is wanted.

Ward & Gay are discussing politics only as a "side issue," as they are too busy getting their holiday goods into proper shape for inspection. Among the novelties which this house is displaying are albums in great variety, sandal-wood goods for office and library use, leather and plush ware, and a rich assortment of holiday specialties.

In the card department Ward & Gay are showing an elegant line of plush goods, which

are decidedly very unique. One line is styled the "Thermometer" series, and consists of twelve pieces to the set. Each piece is of a different design. Some are patterned after an anchor, some in shape of a nobby French shoe, others are in shape of a cross, and others are modeled after the crescent and star. They are decorated with reptiles and insects of silver and gold; upon each design is mounted a small thermometer, while each is further embellished with satin trimmings and tassels. These goods are manufactured by this house exclusively for its own jobbing trade, and are having an extraordinary large sale among dealers.

A. L. D.

ROCHESTER OCCASIONALS.

[FROM OUR OWN CORRESPONDENT.]

ROCHESTER, October 27, 1884.

The political situation occupies the attention of business men, and interrupts trade to some extent, although the volume of business is still very fair. Mr. Blaine has been to see us, and attracted large crowds. Governor Cleveland has passed through our city on his way to his home in Buffalo. Governor St. John has addressed a large audience here, and been in and out among us while he obtained his stationery supplies at our stores. Governor Butler made the tour of our city and addressed us in a public square. When, next week, we have chosen between all these candidates, we propose with the rest of the American people to address ourselves to merchandise once more, and make the book and stationery trade hum.

Mason & Co. have just published their large volume of the History of Rochester, including the semi-centennial of our thriving city. E. Darrow & Co. have published a new edition of Elwood's Grain Tables, and Martin's Interest and Average Tables for averaging mercantile accounts, and are receiving orders for them from all parts of the country and Canada; they are also preparing a neatly rewritten edition of the "Pocket Homœopathist, by D. H. Baldwin, M.D., of Englewood, N. J.

Williamson & Higbie are fitting up a new store at 7 Exchange street, and are publishing "Baylie's Trial Practice" under the new code.

Steele & Avery report the jobbing stationery

department slow, but expect an improvement soon.

Alling & Cory report the paper trade somewhat stimulated by the slight advance in prices.

James Laney & Co. are holding a large amount of rag stock, and are obtaining somewhat better prices.

President Anderson presides gracefully over the affairs of the University of Rochester. Mortimer F. Reynolds has established the Reynolds Library, and endowed it munificently.

Clague, Wegman, Schlicht & Co. report their specialties advertised in *THE STATIONER* as in good demand, and orders are being filled from all parts of the country.

D. M. Dewey, dealer in artists' works, &c., has just returned from his European tour, and reports his orders good for fruit plates for nurserymen.

I will report on the holiday trade in my next.

GENESEE.

CINCINNATI GOSSIP.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, October 28, 1884.

Here is autumn two-thirds gone and business still lagging. But the last click of the clock brings us nearer to the day when business tired of lagging will speed along at a rapid pace and roll money into the coffers of those that, having prepared in times of prosperity for the stagnation that was sure to follow, were able to stay out the calm with sails spread to catch the first welcome breeze that comes along. "Thousands of years roll by and leave men none the wiser by the experience they bring," was the remark of an eminent lawyer to Prince William. The topic of conversation was whether the business men were trotting around in the same circle over and over again—whether the lessons of the past made them wiser or were lost upon them. At that moment times were brisk, but speculation was at high tide.

It was feared that country merchants and city merchants as well were stepping outside their regular line of business and dipping into outside gambling speculations—yes, gambling speculations is the plain English of it! "Yes," said the attorney, in answer to the argument that these amphibious fellows, half business men and half speculators, certainly had learned a lesson of prudence from the recent past—"Yes," said he, "that sounds very well, but it isn't according to experience. Why, don't you know that business men have not in the last three thousand years learned sense enough to keep them out of that sort of danger, and they are not likely to learn it in the next three thousand years." It made Prince William sad to hear a learned lawyer, who had a cord of books in his office, and who had been to Germany and studied in Heidelberg University, take this view of the case. Strong as was the impression made by this remark, Prince William finally resolved to not yield up his faith in human progress all at once, but to believe, in spite of learned testimony and some stubborn facts, that, after all, even business men, as a class, in the course of three

thousand years would learn to shun some dangers that snared their predecessors again and again. Prince William knows several instances of business men in Cincinnati in which the individual has learned by experience to shun evils, and it has not taken him anything like three thousand years to learn the lesson.

The advent of real fall weather has improved trade somewhat here in Cincinnati. But perhaps after all it is only one of those spurts that come from time to time when trade is dull. A real improvement is expected directly after the Presidential election. The strongest evidence that a real improvement of the times has not set in, is to be found in the fact that there is no great increase in the demand for mercantile stationery. Whenever that demand does come, depend upon it the revival of business will have set in. The sign is infallible. Noah's dove coming into the window of the ark with an olive branch in its mouth, was no surer sign that the waters of the great flood had subsided for good. There is no general depression of spirits among business men. Now and then an incautious man who had not prepared for the evil goes under. Those who were prepared keep heart, bearing in mind that business has its calms and storms as the sea has, and that he who embarks in it must be always ready for its dangers.

PRINCE WILLIAM.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA. October 28, 1884.

The stationers, both wholesale and retail, admit that political agitations are having a bad effect on trade. The past week has been unusually quiet. The stationery trade is in good condition, even though only moderate sales are being made. Cautious buying has been going on all along. Retailers have less dead stock on hand and much lighter salable stocks than ever. The conservative course of buyers has its advantages as well as disadvantages. The burthen of carrying stocks rests with the manufacturers and jobbers. Stationers, like all other people, are disposed to complain perhaps more than they ought to, but after all, the production and distribution of stationery since August 1 has been large, and to an impartial mind in the stationer's line, satisfactory. The school demand has been very fair, and this is a very important factor. There have been several new school-houses built, and the attendance of children has increased rapidly of late. Our school system is well managed and does not go into the extremes of pedagogism that is noticeable in many places. The commercial demand has fallen below that of last year. Holiday goods are coming in both from manufacturers and importers, and the display this year will excel in attractiveness the display of any former year, especially in the line of novelties. Prices are lower and are likely to continue low unless there should be a considerable advance in the price of paper. There

is, of course, some little evidences of a speculative feeling on account of the uncertainty as to the price of rags and paper, but the chances are favorable to steady prices and a supply of rags equal to the needs of the market.

Jonas Langfeld, No. 18 South Sixth street, reports a fair trade despite the grumbling over hard times. There was a rumor somewhere or other indicating the possibility of Mr. Langfeld selling out. Inquiry has substantiated the rumor. This is not due to any dissatisfaction with the business, but Mr. Langfeld is engaged in the manufacture of leather goods, and is the head of the firm of Langfeld, Turner & Andrews, 503 Arch street. That business calls for his full attention, and hence he has determined to sell out his stationery interests. It is not yet known who will succeed him. Several parties are negotiating. The matter will be settled in a short time. In view of this change the stock has been largely reduced, and whatever negotiations may be consummated, they will probably go into effect January 1. We are sorry to lose Mr. Langfeld from the trade. He has made numerous friends, and is generally esteemed.

An improving demand for all kinds of stationery is now probable. Even individual buyers have let their petty supplies run out, generally speaking, and they will help to swell the volume of the retailers' business by their purchases. Manufacturers have learned important lessons in regulating supply to market requirements, and the knowledge is now being utilized to their advantage and to the good of the stationery interest at large.

William Mann reports business fair, although not what it should be at this season of the year. However, they report the largest sales for the month of September ever made by the house in their nearly forty years of experience; this, with the prospect of increased orders after election, will bring their annual business up to the average. Goods are sold on very close margin and necessitates close and economic labor to make it "pan out."

Porter & Coates' "new publications" embrace many subjects, old in themselves, but, under the inspiring hand of genius, good taste and consummate skill in retouching, they are given a new lustre, and, if I may use the expression, a new lease of life. For instance, Bishop Reginald Heber's "From Greenland's Icy Mountains," almost as old as the hills itself, yet what man or woman that has crossed the meridian of life but what remembers it and the popular favor in which it was held thirty years ago. This beautiful poem is elegantly illustrated with twenty-two engravings from original drawings by Fred. B. Schell and printed on finest plate paper and bound in four different styles at popular prices. Tennyson's "Lady Clare" is also handsomely illustrated with twenty-two engravings from original drawings by Alfred Fredericks, F. S. Church, Harry Fenn, F. B. Schell, E. P. Sarrett and Granville Perkins. This little volume, printed on fine plate paper and elegantly bound in four different styles, will no doubt be received with much favor by our young folks. It is so delightfully suggestive

(Continued on page 572.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

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LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

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Manufactured by

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DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

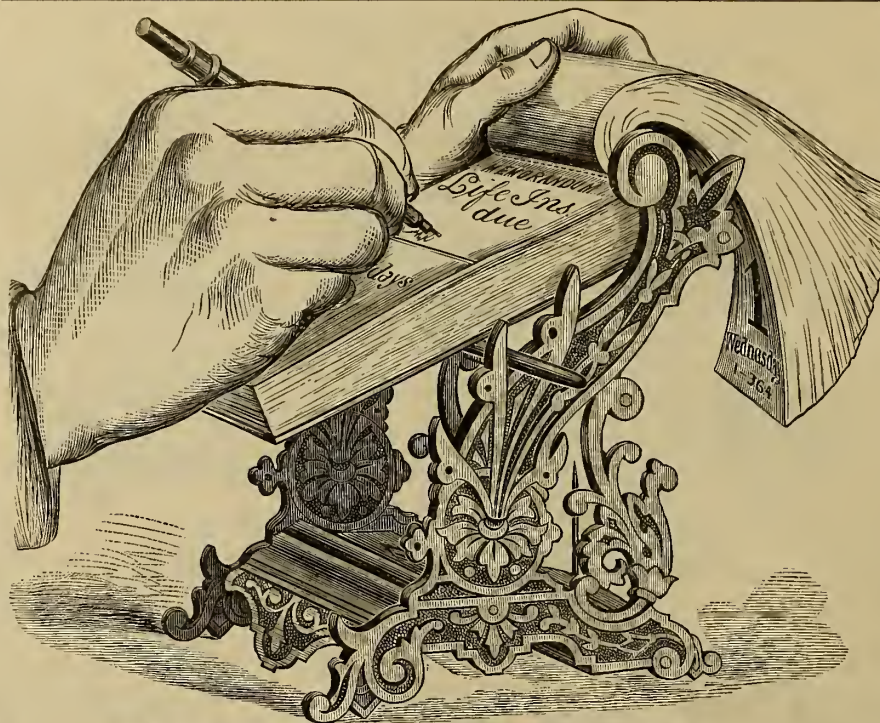
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF No. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

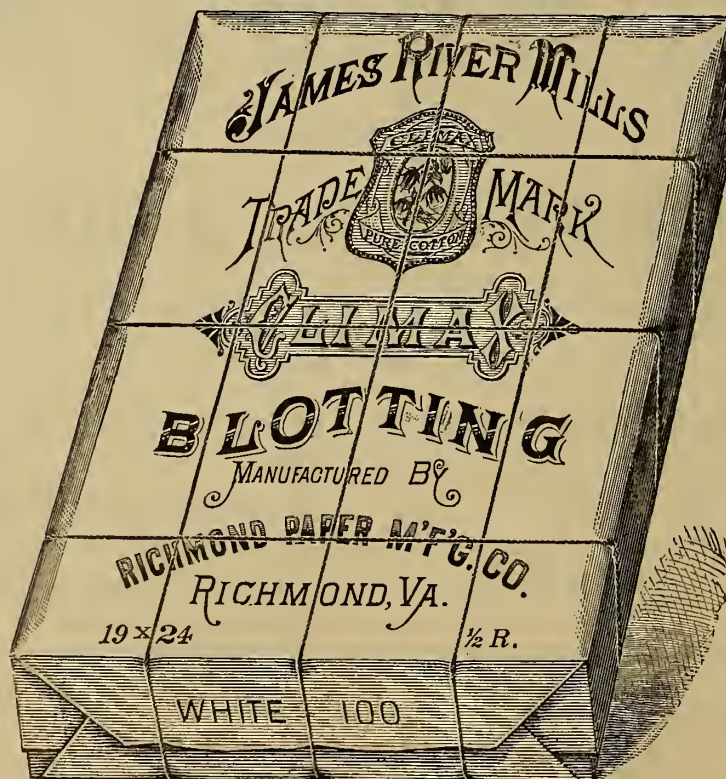
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz...\$9.00 | Japanese Finish, No. 3 per doz...\$24.00 | Extra Pads.....per doz...\$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 | Mounted on boards..... " .. 4.80 | DISCOUNT TO TRADE.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivaled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

PUT UP FULL WEIGHT AND COUNT.
 — A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
 In 60, 80, 100, 120 and 140 lbs. always on hand.
 Quarter-ream packages of assorted colors will be sold as a sample, if desired.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
 N. H. FURNESS, Selling Agent, 5 & 7 Beekman St., Room 12, Temple Court, New York City.

A VALUABLE INVENTION! SEND FOR SAMPLES. GUMMED LABEL PAPERS THAT WILL LIE FLAT, AND CAN BE PRINTED AND CUT WITHOUT THE TROUBLE FROM CURLING HITHERTO INSEPARABLE FROM THEIR USE. MANUFACTURED AND FOR SALE ONLY BY CARTER, RICE & CO. (Corporation), 252 DEVONSHIRE STREET, BOSTON.

THE CELEBRATED LIVERMORE STYLOGRAPHIC PEN AND PENCILS

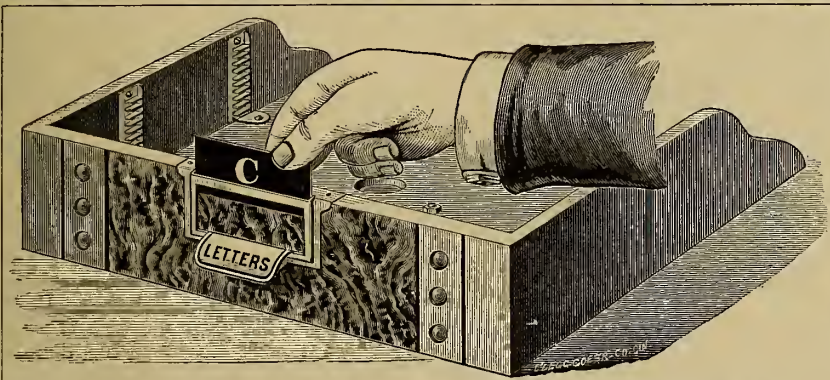
Will be offered to the trade, for the season of 1884, at a larger discount than any other living manufacturer (an possibly give. We propose to distance all competitors. Write us and see. Send for price list and circulars.

INK.—We make the original and only genuine "Stylographic Ink." We wish to caution buyers against being deceived by the many imitations of our Ink. See that W. W. W. (in monogram) is blown in the bottle. Our goods for sale by all the leading Stationers.

STYLOGRAPHIC PEN COMPANY, Cor. Brook and Arnold Streets, PROVIDENCE, R. I.

—THE—

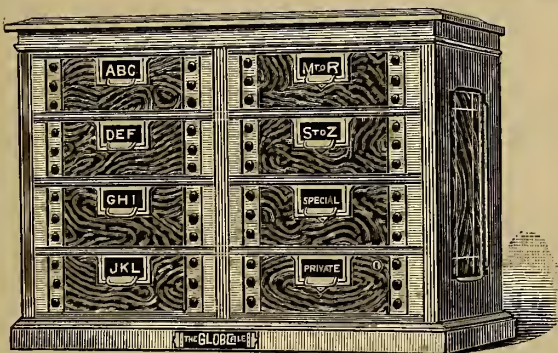
GLOBE * CABINET * LETTER * FILE.



The most perfect system known for the rapid and orderly filing of Correspondence.

The most perfect system known for the rapid and orderly filing of Correspondence.

The GLOBE system of Filing Papers is well known and popular in all parts of America. To such Stationers as handle our GENERAL GOODS we allow a Liberal Discount on Cabinets and CABINET SUPPLIES.



EIGHT FILE CABINET.

—ALL SIZES OF—
Cabinets on Hand

—AND—
READY FOR QUICK SHIPMENT.
Illustrated Catalogue and Terms upon application.

—ALL SIZES OF—
Cabinets on Hand
—AND—
READY FOR QUICK SHIPMENT.
Illustrated Catalogue and Terms upon application.

THE GLOBE FILES CO., Cincinnati.

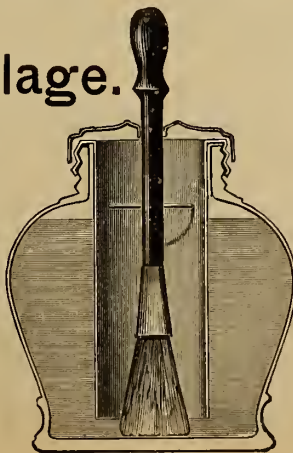
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure, at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO.



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address
HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.

Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents
and Sole Manufacturers of
Metal-Bodied Rubber Type,
231 Main St., Cor. Worthington,
Springfield, . . . Mass.
Oldest Rubber Stamp Manufy in
New England & Largest in the U. S.

MILLER BROS.

Trade Mark on Steel Pens,
Ink Erasers and Pocket
Cutlery. Guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country.
STEEL PENS with style and action suited to every hand.
Full assortment of Pens mailed on receipt of 25 cts.

Acme Pen. \$2.00 per gross, 60c. per quarter gross.
Sold by all dealers. Price Lists furnished on application.
The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 568.)

of the proper thing about holiday times. Other works are the "History of the Civil War in America," by the Comte de Paris, illustrated; "The Life of David Crockett," "The Life of Daniel Boone," "Æsop's Fables," and many others, all illustrated and done in the most elegant and elaborate styles for holiday trade. P.

CHICAGO NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, October 27, 1884.)

To ascertain the extent of business that has been carried on in portraits of the various Presidential candidates, your correspondent called on Robert J. Lester, manager of the Western branch of J. H. Bufford's Sons, importers and manufacturing publishers of Christmas cards, satin art-prints and advertising novelties.

Mr. Lester stated that their business in that line had been enormous, the amount of sales surpassing anything anticipated. He attributes this mainly to the excellence of the work done, which, being of a superior order, naturally attracted custom from all quarters. The New Year and Christmas cards gotten up by this firm are perfect marvels of beauty and art. This house is also carrying a fine line of birthday, reward and advertising cards, plain and embossed shaped goods, chromos, fold cards, menus, diplomas, &c. Its business has been excellent throughout the entire season.

Business in the stationary line continues good, slightly depressed, however, by the election excitement which is rife here at present.

J. B. Clarke, proprietor of the Novelty Card and Advertising Company, is a candidate for Congress, nominated by the People's Independent Party. In a speech made lately he said: "I am in favor of a national eight-hour law, making eight hours a legal day's work, to the end that we may divide the twenty-four hours as I have no doubt God intended they should be divided: eight hours for work, eight hours devoted to recreation or the good of our fellow-beings, and eight hours for rest." He is a very popular man and will make a strong run.

At 9 o'clock yesterday morning fire broke out at 108 Madison street, and, before it could be controlled, resulted in a loss to A. G. Spalding & Brothers of \$80,000 worth of sporting goods, damaged the building to the extent of about \$6,000, destroyed \$3,000 worth of leather goods manufactured by George Bernard on the fourth floor, and resulted in a slight damage to the clothing stock of F. M. Atwood & Co. by water. Spalding's loss is more than covered by \$120,000 of insurance. The other losses are also fully covered by insurance. The fire started in a clothes-closet on the first floor of Spalding's store. Its origin is unknown.

A meeting of the Paper Makers' Association was held at the Grand Pacific Hotel on Wednesday, a daily product of 180 tons being represented. It was resolved that they should

shut down one-third of the time, providing 80 per cent. of the mills agree to do likewise.

The result of this action is not yet known, but probably will be at the end of the week.

Gane Brothers & Co., importers of bookbinders' stock and leather manufacturers, issue a catalogue calling attention to their excellent facilities for supplying stock promptly and at reasonable rates. The mills under their control for the manufacture of binders' boards are, in the quality of their production, equal to any in the country. They possess through their New York house all the advantages of the Eastern market, and offer from Chicago at New York rates a very large and complete stock.

The Novelty Card and Advertising Company is carrying on an immense trade in novelties, &c. It is seldom you can enter their store without finding it crowded with customers.

The Chicago, Rock Island and Pacific Railroad Company has issued a handsomely gotten up cook-book, comprising a carefully compiled selection of the most useful recipes and other valuable information in the culinary art. In closing its introduction to the book it states: "Should even our efforts so far have succeeded us to aid the women of our country in preparing more acceptable dishes or at less expenditure, and thus adding to their material wealth, our task will be but imperfectly fulfilled without at the same time reminding them, as well as the traveling public, that the Rock Island route, with its superb equipment of elegant coaches, palatial sleeping and luxuriant dining and easy reclining chairs, its safety appliances, smooth steel tracks and reliable connections, is pre-eminently the best, not only for all points located upon but beyond it." The book will be sent to any address on receipt of ten cents. Noz.

TORONTO TALKS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, October 24, 1884.

In my last letter I concluded with a notice of the failure of James Campbell & Son. At that time I had not the most remote idea of troubling you for some little time, at least, with any scribblings of mine; but the failure referred to has assumed a shape so diverse from the regular line of legitimate trade, and the disaster which will follow, mostly with small traders, from East to West, is so widespread that it seems almost imperative that I should say something more about it. It is sufficient to say that the firm of James Campbell & Son has been in existence for many years. That for a long time it controlled the book and publishing trade in Canada. That it did a very large and profitable business. That its credit in England and America stood high, and I think I shall not be wide of the mark if I say there was not a name on this side of the water better known and more respected than James Campbell among the British trade as well as the publishers of the United States. It will be seen at once that the failure of such a house, unless some reason can be given, will seriously affect our trade abroad for a time. It appears that some two

years ago—it is asserted, through the lavish expense of some of its members—that the house began to ask accommodation from its customers in order to keep things moving. In the meantime, other changes had occurred. New competitors had entered the field, competition was sharper and profits diminished, but the current expenses went on as in the palmy days, and in order to meet it, bills were drawn here and there, whenever a man could be found to accept, until the bubble burst. The failure was not a surprise to the best informed of the trade. Every man knew that it was sure to come sooner or later. It has come. What is or will be the result? A good many small dealers over the country will be wiped out, a good many others will receive practical lessons that in future may be of use to them, though they may have to work hard for awhile to get in the comfortable position they were in. There is no use of denying that this failure is a serious thing to our trade. It comes at a season of the year when perhaps the largest returns are expected. A large number who have given importing orders for holiday goods will be disappointed, and will have to do the best they can. Now, as to the results of this failure, as I have said before, there are a number of small dealers that will be ruined, others will have to pay bills for the pleasure of the thing, *i. e.*, for their autograph, and, besides, the direct loss to our wholesale houses, which, so far as I know, in any case, does not exceed \$1,500, there is no trouble apprehended.

Of course, I must add that all of our wholesale dealers will be affected more or less by the collapse of the small traders referred to, but the amount which spreads around among them will not disturb the serenity of any one of them for a moment. At this stage, it is difficult to get at correct figures, but it is stated that the total liability is about \$300,000, of which about one-half is direct and the balance indirect. Foreign creditors will be the greatest sufferers, and it is not likely they will get more than a very small fraction of their claims.

I had one or two memorandums which I intended to note in my last, but overlooked them. One was respecting Lowden & Co., fancy-goods dealers, &c., who report a first-class trade in holiday goods. I had the pleasure of being shown through their sample-rooms by their Mr. Dispard, and they certainly had a fine exhibit of German, French, English and American goods.

I met E. W. Blackhall on the street yesterday, and after a few interchanges the everlasting topic which shadows most men cropped up—"How's business?" My friend replied at once, "Good. I have just returned from a visit to leading cities in the United States, and have placed my perforators, regulating lappers, &c., in such houses as Boorum & Pease, Davies & Fitzgerald, Gaffney & Jackson, Robert Foster, &c.; besides these, I sold four in Cleveland, four in Pittsburg, three in Columbus, six in Cincinnati, six in Louisville, eight in Indianapolis, &c., and am quite content with my six weeks' work. I have some other things, together with my fast stamping-

press, which I shall place before the trade very soon." Exit.

J. G. Woodland, of the Bishop Engraving and Printing Company, Winnipeg, called on me to-day, and, as a matter of course, I embraced the first opportunity of edging in, how are things up with you? And this is what I got: We are rapidly recovering from the results of the speculative boom of a year or so ago. The cripples are getting pretty well weeded out; and when I left a short time since business was looking up, in fact, was good, and my latest reports are most encouraging. We expect a large and profitable fall trade. Of course, you know we have magnificent crops this year, and, more than that, we can produce more per acre of the substantials of life, and of better quality, than any other country in the world, and in a very short time we expect to be away ahead of you. All right! we are not an envious people, by any means, and we wish our Winnipegger friends unlimited success.

There now, if you get anything new out of me for some time to come, advise me, please. Good even—ing. C. H.

PATENT READY-CUT ELECTION STICKER BLANKS.

THE HALF-INCH SIZE can be used for Photograph Negatives, Tickets, Address Labels, Return Envelopes, or for any Label requiring neat margins around. Any size or color made to order.

JAMES ARNOLD, 531 Chestnut St., Philadelphia, Pa.

NEAT AND PRACTICAL FOR XMAS.

INTERNATIONAL Sunday-School Lesson Daily Calendar for 1885 in block form, 365 leaves, mounted on a beautiful card, 7x10 inches—seven thoughts are brought out of each lesson by a selected topic for each day.



Every Stationer and Fancy Card Dealer should have a sample in stock. Address

JAMES ARNOLD, Publisher, Philadelphia, Pa.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

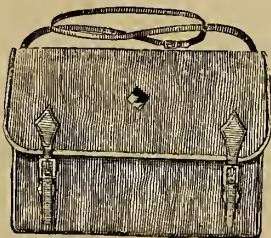
—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

Headquarters for School Bags and Straps.

ALL KINDS, QUALITIES AND PRICES.



Writing Books, Series "AA," "BB" & "CC."

SCHOOL * SUPPLIES.

TOWER MANUFACTURING CO., 306 Broadway, New York.

No. 1, Canvas Closed.

NEW CATALOGUE READY JULY 15th.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —

HAMBURGER & CO., 332 Broadway, New York,

Continue to close out at marvelously low figures their entire stock of

SCRAP * PICTURES, * HOLIDAY * CARDS, * SHEETS, * &c., * &c.

— FOUR TRAVELERS CONTINUALLY ON THE ROAD WITH SAMPLES. —

Samuel Hano & Co., Manifold Books.

LARGEST CONCERN OF THE KIND IN THE WORLD.

Price Lists and Circulars furnished on application.
CORRESPONDENCE SOLICITED.

Office, 105 Summer Street, Boston.

Factory at ALLSTON, MASS.

JANENTZKY & WEBER,

(FORMERLY JANENTZKY & CO.)

MANUFACTURERS AND IMPORTERS OF

ARTISTS' MATERIALS.



J. & W.'S SUPERFINE ARTISTS' OIL COLORS,

Canvas, Oil Sketching Paper and Academy Boards.

— SOLE MANUFACTURERS OF THE —

PATENTED * PAPIER * MACHÉ * PLAQUES,

Plain White, Ebonized, Japanned, Gilt-Edged, Gold and Silver.

Blue Print Papers, unprepared and sensitized; J. & W.'s Drawing Inks; Barbotine Ware, Lacroix China Colors; Wax Flower Materials; I. U. G. Glaze, for Imitating the imported Limoges ware; Repoussé Tools and Tapestry Painting Materials; Metallic Colors.

No. 1125 CHESTNUT STREET, PHILADELPHIA.

— SEND FOR CATALOGUE. —

Sole United States Agents for the celebrated Leonhardt Dresden Alizarin Writing and Copying Inks.



FOR * RUBBER * STAMPS.

REQUIRES NO INKING.

Lasts a year or more. Perfect Impressions.

Every Pad **WARRANTED.**

Trade Mark: "STANDARD."

All colors except black. Not affected by warm weather.

No. 1. $4\frac{1}{4} \times 2\frac{3}{4}$ in., 50c. each. No. 2. $6\frac{1}{4} \times 3\frac{1}{4}$ in., \$1.

Wholesale \$3 and \$5 per dozen.

Special figures in quantities. Samples mailed on request.

F. E. WALLACE & CO., Sole Manufacturers,
201 Clark Street, Chicago, Ill.All persons are cautioned against selling unstamped Wood Lever Clips.
They infringe our Patent.VANHORN'S LETTER FILES AND CLIPS HAVE IRON LEVERS.**SELL THE BEST.**

VANHORN'S PATENTED Letter Clips and Bill Files,

Japanned and Nickel-Plated Levers. Note, Letter, Cap. With and without Pins. The Springs Never Grow Weak.

VANHORN'S NEWSPAPER FILE

Places the leaves of each paper in consecutive order. 18, 21, 24, 27, 30, 33, 36 in.

* PACK AND VANHORN'S TUBULAR BINDERS. *

For Sale by Wholesale Stationers generally.

WM. H. WOGLOM, Man'r, 239 Greenwich Street, New York.



THE BLACK & CLAWSON CO.'S

Improved Perforator

MADE IN THREE SIZES:

20 Inch, 24 Inch, and 28 Inch.

Descriptive Circular and Prices furnished on application to

THE BLACK & CLAWSON CO.,

Mention American Stationer.

Hamilton, Ohio.

— EXCLUSIVE MANUFACTURERS OF —

R. A. ROGERS & CO.,

DAYTON, OHIO,

— Manufacturers of —

SCHOOL * SCRIBBLERS

— AND —

SCHOOL PADS.

SEND FOR SAMPLES AND PRICES.

MANUFACTURERS' CATALOGUES

RESPECTFULLY SOLICITED

— BY —

F. UPTON & CO.,

COMMISSION MERCHANTS,
SAO PAULO, BRAZIL.

STAFFORD'S INKS

COMMERCIAL INK,

VERY DARK Blue Fluid, charging at once to Intense Black.

— ABSOLUTELY PERMANENT —

MACHINE COPYING INK.

Gives 1 to 5 Perfect Copies.

Copies a Month after Writing.

USED BY THE U. S. GOV'T. SOLD BY ALL DEALERS.

S. S. STAFFORD, NEW YORK.

NOVELTY CARD AND ADVERTISING CO.

J. B. CLARKE, Proprietor,

115 & 117 MONROE ST., OPPOSITE HAVERLY'S THEATRE,
— CHICAGO, ILL., —

HEADQUARTERS FOR CARDS of every description, FANS, Scraps, &c. Catalogues upon application. Enclose card when asking discount.

Publishers of the Best Portraits of Presidential Candidates in the market.

A agents wanted everywhere.

THE CLASP ENVELOPE,

For Mailing Samples of

Dry Goods,

Coffee, Seeds,

Easter and Birthday

Cards,

Advertising Novelties,

Catalogues,

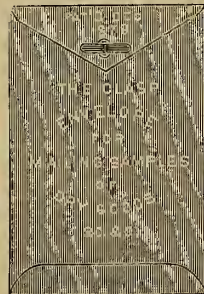
Photographs,

Fancy Cards,

And Packages of Third

and Fourth Class

Matter.



— ENDORSED BY POSTMASTER-GENERAL JAMES. —

Price Lists and Samples on application.

THE CLASP ENVELOPE COMPANY,

39 & 41 West Broadway, New York.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

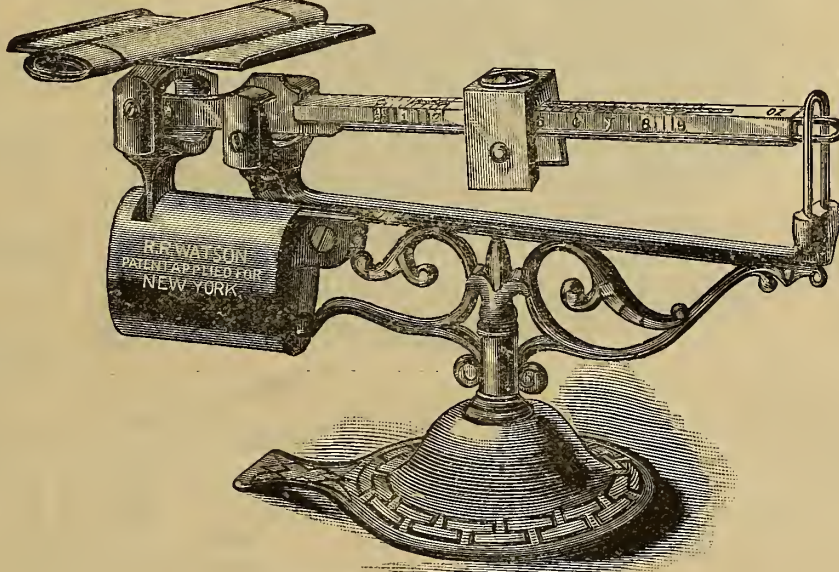
NEW POSTAL BALANCE.

The cut illustrates a new postal balance which is said to be an improvement on those heretofore in the market. Only "knife edge bearings" are used in the construction, thus doing away with the "wire bearings" used in other scales, and giving, it is claimed, absolute accuracy in weight. The scale is well finished and presents an attractive appearance; the beam and sliding weight are finished in full nickel plate. In order that the weight may be readily seen, no matter what the position of the scale, the figures are stamped on both sides, and also on the top of the beam. R. R. Watson has it.

NEW PATENTS.

- No. 303,971. Envelope Machine.—James Ball, Holyoke, Mass.
- No. 303,972. Mechanical Toy.—Elijah C. Barton, East Hampton, Conn., and Hermann Thomass, Brooklyn, N. Y.
- No. 303,991. Game Apparatus.—John L. Dibble, Brooklyn, N. Y.
- No. 304,068. Device for Holding, Cutting and Stamping Wrapper Paper.—Albert Brown, Mendocino, Cal.
- No. 304,099. Pen-Wiper.—Robert Haase, Philadelphia, Pa.
- No. 304,126. Sales-Book.—Charles A. Pinkham, Quincy, Mass.
- No. 304,127. Sales-Book.—Charles A. Pinkham, Quincy, Mass.
- No. 304,179. Educational Toy.—Edward A. Cooper and Frank Sibley, Buffalo, N. Y.
- No. 304,221. Device for Tinting and Shading Sketches and Drawings.—Charles F. Moellmann, Cincinnati, Ohio.
- No. 304,236. Envelope Label for Package Dyes.—Frank A. Ransom, Dunellen, N. J.
- No. 304,245. Ruler for Measuring and Drawing.—Henry Ed. Thomas, San Francisco, Cal., assignor of one-half to Jacob C. Shrader, same place.
- No. 304,255. Device for Holding and Guiding the Fingers in Writing.—Ignaz Bergman, Fort Madison, Iowa.
- No. 304,286. Game Apparatus.—W. Ellis Wise, Williamsport, Pa.
- No. 304,309. Manufacture of Waxed Paper.—Herman Frasch, Cleveland, Ohio.
- No. 304,340. Calendar.—John W. McIndoe, Everett, Mass.
- No. 304,345. Printing Press.—Robert Miehle, Chicago, Ill., assignor of one-half to John J. Miehle, same place.
- No. 304,370. Whist Marker.—Chas. W. Stearns, Milton, N. Y.
- No. 304,371. Pencil-Sharpener.—Edward S. Stimpson, Hopedale, Mass., assignor to Dutcher Temple Company, same place.
- No. 304,403. Paper Bag.—Lorenzo D. Benner, Peoria, assignor to Lucius G. Fisher, Jr., Chicago, Ill.

- No. 304,408. Inkstand.—Job Borton, Barnesville, Ohio, assignor to Jonathan R. Ball, Worthington T. Ball, Harrison Brady, and Frank Armstrong, all of same place.
- No. 304,421. Photographic Printing Frame.—Frank French, Lawrence, Kan.
- No. 304,432. Galley Type-Lock.—John Edwin Johnson, Washington, D. C., assignor, by mesne assignments to Thomas A. Mitchell.
- No. 304,463. Type - Writing Machine.—Robert J. Sheehy, New York, N. Y.
- No. 304,476. Stencil.—Benjamin Walker, Detroit, Mich.
- No. 304,492. Manufacture of Wall-Paper.—George K. Birge, Buffalo, N. Y.
- No. 304,525. Paper Box.—Archie G. Hohenstein, New Haven, Conn.
- No. 304,529. Railway Ticket.—Charles J. Knapp, Deposit, N. Y.
- No. 304,568. Envelope Moistening and Sealing Device.—Daniel Shamberger, Shamburg, Md.



NEW POSTAL BALANCE.

- No. 304,605. Printer's Chase.—John Brill, Milwaukee, Wis., assignor to Peter J. Brill, same place.
- No. 304,613. Apparatus for Producing Manuscript Matter in Multiple.—Augustus C. Carey, Boston, Mass.
- No. 304,627. Bill-File and Document Case.—Frank G. Du Bois, New York, N. Y.
- No. 304,661. Envelope.—Knott H. Pedrick, Lynn, assignor of one-half to Charles D. Palmer, Lowell, Mass.
- No. 304,662. Envelope.—Knott H. Pedrick, Lynn, assignor of one-half to Charles D. Palmer, Lowell, Mass.

New Use for Old Picture-Frames, &c.

Picture-frames, old photographs, and broken mirrors, usually find their way to the ash-heap, though they are really more valuable than either the old papers or the rags which are so carefully preserved by every New England housewife. Newark and Providence have long had companies which utilize this novel waste, and one has recently been established in Boston.

Old gilt picture-frames are more valuable than those of more recent make, as the modern gilders are apt to cover a silver backing with a light coat of gilt, the gilders of the older school using heavy coats of gilt instead. These frames are first cut into manageable sticks and

then slowly charred and burned to an ash in a brick furnace. The ashes are then smelted, leaving a residuum of pure gold. One old-gold mirror frame, eight feet across, yielded about seven dollars of pure gold.

The broken glass of old mirrors is carefully scraped, the results being a mixture of quicksilver and foreign substances, such as tinfoil, used for the back of the mirror. These shavings are placed in a retort and heated, and at a certain temperature the quicksilver vaporizes, leaving the other substances behind, and rising passes through the neck of the retort into a water-bath, which cools it, leaving it in the mercurial form familiar to every boy who has broken a thermometer.

Old photographic proofs are another minor source of wealth. These papers are all submitted to a silver wash of greater or less strength and accumulate in large quantities with photographers. These brown bits of paper are first reduced to charred ashes and then put into a smelting pot with a flux, the residuum being a small button of silver mixed with the fluxing materials, of which lead is the chief component. By the process of cupelling or heating in a small vessel of bone ash, the flux is absorbed by the bone ash leaving a tiny lump of pure silver. A pound of paper will yield silver to amounts ranging from 24 cents to \$1.12.

The photographic settlements are almost equal to the sands of the Western rivers, as "pay dirt" for these muddy settlements from washes and toning baths contain deposits of both gold and silver, and an ounce of settlements has been known to yield a pennyweight of pure gold. The gold and silver are separated after the process of cupelling by a process known as "cutting." The muddy settlements of the baths are first dried and then submitted to the smelting process as before. Sweepings and refuse from gold beaters, jewelry makers, mirror platers and gilders is treated in the same manner.

Collecting broken looking-glass and picture-frames may yet supersede old rubber shoes and woolen rags, especially in the present condition of the market for the latter articles.

A man who has humor, and sees all things from a ludicrous point of view, is almost always able to call good nature and happiness to his side, and troubles are not half so troublesome, nor are cares half so sharp, while he has such a faculty within him.

The knowledge which we have acquired ought not to resemble a great shop without order, and without an inventory; we ought to know what we possess, and be able to make it serve us in need.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

NEW YORK.

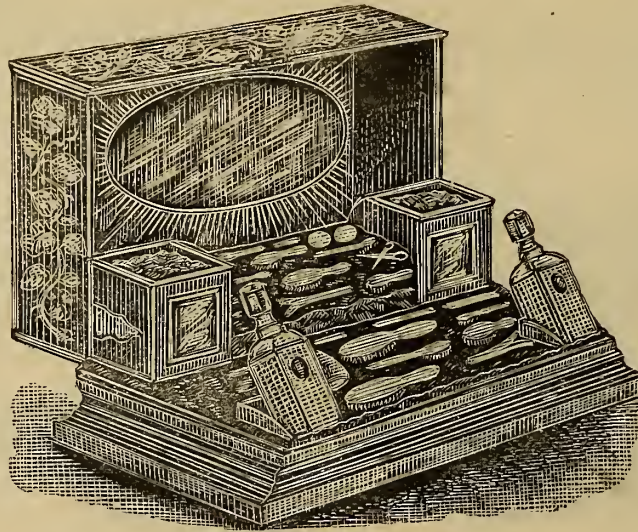
MANUFACTURERS

—OF—

—FINE—

CASES,

BRUSH SETS,
WORK BOXES,
RAZOR CASES,
JEWEL CASES,
COLLAR AND CUFF CASES,
GLOVE AND HANDKERCHIEF
CASES,
WRITING CASES.



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—OF—

FINE CHINA,
BISQUE,
BRONZES,

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ART OBJECTS,
GILT BRONZES,
SMOKERS' SETS and
PRESENTS FOR
ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

R. T. & S. BLOOD, Jr.

Formerly with THE AMERICAN BANK NOTE CO.

CONSECUTIVE NUMBERING, *—*
BLANK BOOK PAGING,
— And PERFORATING,

No. 81 John Street, New York.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York.

ANDERSON & STANTON,

INSURANCE BROKERS,

No. 152 Broadway, New York.

INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON
ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

W. O. HICKOK,

HARRISBURG, PA.,

MANUFACTURER OF

Book Binders'

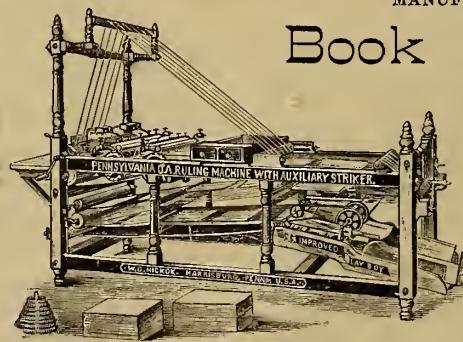
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PAPER RULERS'

IMPROVED

MACHINERY.

Write for Circulars.



C. F. A. HINRICHS.

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY BEST ASSORTMENT. LOWEST PRICES.

THE RAISBECK ELECTROTYPE CO., Electrotypers & Stereotypers.

No. 24 and 26 Vandewater St., New York.

ELECTROTYPES MOUNTED ON WOOD OR METAL.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

On Sunday morning a fire occurred in the basement, No. 15 Spruce street, New York, occupied by John Scott, printer, but did no damage.

The New York Stationery and Envelope Company has several new designs in mourning papeteries. They are emblematical, and the designs are all new.

The stock of J. Fisher, pocket-book manufacturer, No. 80 Nassau street, New York, was damaged \$300 by fire on Saturday night. The building was damaged \$500.

Evans, Plummer & Co., stationers, New York, have dissolved partnership, Charles S. Plummer retiring. Frank O. Evans and Remsen Darling continue the business under the style of Evans & Darling.

The National Publishing Company, Philadelphia, has issued many very elegant new designs for its quarto bibles, which are having a large sale. One of them, an elegant cushion beveled-board, embossed with an imitation of a hinge, is both novel and striking.

A fire was discovered in the second story of the main building of the Allen Car-Wheel Company's paper factory, at Morris, Ill., on October 18, and before the fire was extinguished the roof of the main building was destroyed, and damaged to the extent of \$10,000, inflicted upon the building and machinery. Insured.

A fire was discovered on Friday in the basement of the five-story brick building at No. 86 Market street, Chicago, occupied by Cardy, Barrow & Co. as a bookbinding and printing establishment. The fire spread to building No. 85, occupied by Henry Niedert & Sons as a flour store. The damage to the printing establishment is heavy. The stock and machinery are badly damaged, while the building can be repaired at an expenditure of \$2,500, the printing material being valued at about \$4,000. The damage to the flour-store of Niedert & Sons is chiefly by water. It is estimated that about \$8,000 or \$10,000 would settle all losses.

Among the new books for children issued by R. Worthington, "Worthington's Annual" must take a prominent place. This is the third year that a volume under this title has been published, and the volume of this year resembles the previous issues in its general make-up and character, but here the similarity ends, for this volume is a decided improvement on its predecessors. There is an engraving on every page, one-half of them being full-page pictures. They are all of high artistic merit, and are all new, having been made expressly for this volume. In addition to these, it contains a number of elegant full-page plates in colors. The text, too, is nearly all original, and written especially for the "Annual," and the small portion that is not thus prepared has been selected from out-of-the-way sources, and has never before been used in a volume of this character. The book has a showy cover, lithographed in colors, from an original design, and for those who prefer it, it has a more expensive binding in full-gilt cloth. In either form it is one of most attractive and entertaining books for children of the season.

C. S. Nathan, 55 Cedar street, has one of the most novel lines of advertising calendars in the market, including a variety of tablet calendars of various sizes. He can furnish the electrotypes of the latter. Mr. Nathan has besides a number of new things in perpetual calendars, of which he makes a specialty. He is also prepared to furnish calendars for the holiday trade.

W. H. Pumphrey, formerly of Pumphrey & Louman, Seattle, W. T., has gone into the book and stationery business at that place, under the firm-name of W. H. Pumphrey & Co. He intends to do a jobbing and retail business. Manufacturers, publishers and jobbers are invited to send the firm catalogues and price-lists, with best discounts.

John Gilmer Speed, author and journalist, at 721 Broadway, New York city, has made an assignment to William A. Lane. The schedules which were filed Saturday in the Court of Common Pleas, show liabilities of \$32,684.07; nominal assets, \$7,457.88, and actual assets, \$2,757.50.

A. Buswell, of A. Buswell & Co., bookbinders, &c., San Francisco, Cal., has been attached.

J. Sailsbury & Co., stationers, &c., Peterboro, Ont., have been succeeded by Sailsbury & Brother.

M. A. Hull, printer, Pueblo, Col., has assigned to A. B. Patton.

Grant, Barfoot & Co., lithographers, Toronto, Ont., have assigned in trust.

P. Poposky, dealer in picture-frames, Milwaukee, Wis., has been damaged by fire.

Florence & Scott, publishers of the *Journal*, La Fayette, Ind., have dissolved partnership.

J. B. Allen, dealer in wall-paper, Hagerstown, Ind., has been succeeded by Allen & Co.

Layton & Kline, glue manufacturers, Cincinnati, Ohio, offer their creditors 50 cents on the dollar.

J. T. Boswell, publisher, Lawrenceburg, Ky., has burned out. Loss, \$1,500; insured for \$1,000.

Armstrong & Co., dealers in picture-frames, &c., Toronto, Ont., have been closed under a chattel mortgage.

The Saline County Democrat Publishing Company, Marshall, Mo., has been incorporated with a capital stock of \$6,000.

Clougher Brothers (J. B. Clougher only), booksellers and stationers, Toronto, Ont., are offering to compromise with their creditors at twenty cents on the dollar.

"Mother's Stories" is a delightful little volume of simple sketches and pretty pictures, printed on good paper, and attractively bound in new colored lithograph covers. "Baby Dear," "Children at Home," "Baby's Picture Primer" and "Little Prattler's Picture Book" are all in the same style, with plenty of engravings and reading of the most approved character for children. They are among the best of R. Worthington's Juveniles.

John F. Diemer, who has succeeded to the business of F. S. Hasbrouck, invites the attention of the trade to his line of goods. Mr. Diemer has had an experience of more than ten years as superintendent of the manufacturing business of Mr. Hasbrouck, which has made him familiar with all of its details. He has a complete stock on hand and every facility for making any size or style of document box or envelope, and his goods will all be kept up to their previous standard of excellence both in quality of material and design of manufacture. All goods are carefully examined before being packed and everything is done to insure perfect satisfaction. Mr. Diemer's line is so well known to the trade that it is unnecessary to mention it in detail. It embraces a complete assortment of file boxes, im-

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

provements and additions to which are made every now and then.

H. E. Seaman, stationer, Council Bluffs, Ia., is closing out his business.

Walrath & Barnes, wholesale paper dealers, Los Angeles, Cal., are closing out.

George C. Smith, newsdealer, &c., St. Paul, Minn., is reported to have left town.

Jacob Bronston, bookseller and stationer, Garnett, Kan., has sold out to H. B. Sparks & Co.

J. G. Lewis, dealer in wall-paper, New Orleans, La., is asking an extension from his creditors.

Smith & Messner, printers, Lake City, Minn., have dissolved partnership. H. L. Smith continues the business.

Hardin Brothers & Griffin, publishers, Savannah, Ga., have dissolved partnership. The *Echo* Publishing Company has succeeded to the business.

The Lutnyche & Leuty Company, manufacturers of picture-frames, Chicago, Ill., has been closed by the sheriff, on confessed judgment for \$2,014.

The *Herald* Printing Company, Leadville, Col., has sold out to H. A. W. Tabor. The same party has also bought out the *Herald* Publishing Company, of the same place.

Among the out-of-town tradesmen in town this week were Mr. Witherby, of Andrews & Witherby, Ann Arbor, Mich.; W. E. Seebold, New Orleans, La.; John F. Steir, Johnsonville, Pa.

The Minneapolis *Tribune*, of October 22, says: "George C. Smith, a newsdealer at 387 Jackson street, has suddenly left the city and debts behind him, aggregating a thousand or more dollars. His St. Paul creditors are Mr. L. Bosh, \$500; Levi Josepi, \$150, and the remainder to different firms. For some time he has been putting collections off, as well as absenting himself from his place of business. He came from Toronto and is supposed to have returned to Canada."

D. W. Glass & Co., Baltimore, have published a very neat ribbon book, called "Buttercups and Daisies." This is a collection of poems, printed on fine-toned paper and diversified with chromo-lithographs of buttercups, daisies and other field flowers. The cover is illuminated. It is quite taking.

That pleasant little magazine for children, *Our Little Ones*, is out for November. This is one of the freshest publications as to its reading-matter and illustrations that comes before the public, and the children must "cry for it."

The Crescent City Label Company, St. Louis, Mo., had a paid-in capital of \$25,000, which was not sufficient for the business, and stockholders declined to make further investment.

O'Kane & Hyer, stationers, New York, have dissolved partnership. Hyer & Co. succeed.

H. S. Pinney, bookseller, &c., Owego, N. Y., has made an assignment.

E. A. Taylor & Co., stationers, London, Ont., have assigned.

G. W. Prentice, publisher, Fairfield, Neb., has sold out.

A. C. Isaacs, printer, Evansville, Ind., has sold out to W. H. Isaacs.

Frederick Wernentin, stationer, toy dealer, &c., Davenport, Ia., has sold out to Adolph Frisius.

G. W. Welch, bookseller, stationer, &c., Nevada City, Cal., has established a branch store at San José.

C. V. Martin has bought out the interest of Rennington, of Rennington & Dunlap, publishers, Waterbury, Dak.

The Campbell Printing Press Co., Chicago, Ill., was burned out on the 29th inst. Loss, \$15,000; insurance, \$10,000.

D. N. Neyland, dealer in stationery, Nashville, Tenn., has made an assignment. He carried a stock of about \$15,000.

William Lycett & Brother, printers and dealers in artists' materials, New York city, have dissolved partnership. Francis Lycett continues the business.

The liabilities of Grant, Barfoot & Co., lithographers, Toronto, Ont., are now stated to be \$13,000 with assets of \$40,000. It is said that a reorganization of the firm will be made and that it is probable that the creditors will be paid in full.

J. Sailsbury & Son, stationers, &c., Guelph, Ont., have sold out to T. J. Day.

Charles C. Hall & Co., Syracuse, N. Y., publish Graves' printed index and Raymond's trial-balance book. Both of these specialties



THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.

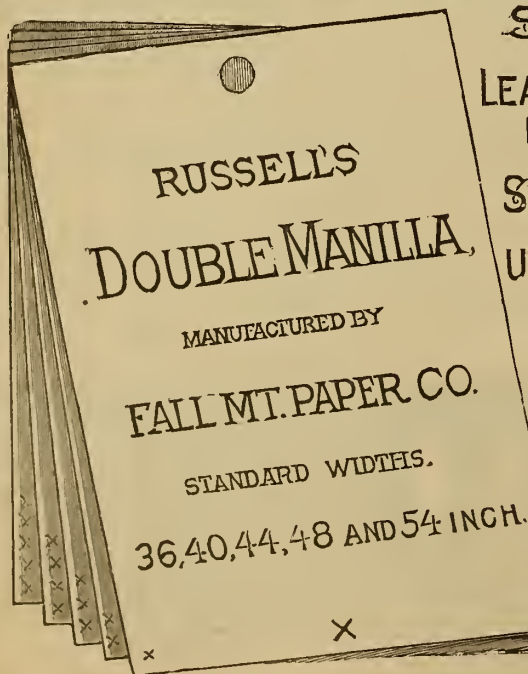


SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Facsimile of a Bundle of RUSSELL'S BLOTTING.

Unsurpassed in all the requirements of Superior Blotting Paper. Absorbs Instantly. Leaves no Lint. Will outwear any other.



Regular Sizes in Sheets or Rolls. Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand. Special Sizes Made to Order.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

are great conveniences in everyday business work.

G. S. Bradlee, bookseller, &c., San José, has sold out.

F. E. Curry, publisher, Telluride, Col., has sold out to C. F. Painter and others.

Carton & Co., wholesale paper-stock dealers, Utica, N. Y., have dissolved partnership.

F. Wernentin, stationer, bookseller, &c., Davenport, Ia., has sold out to Adolph Frisius.

Eaton, Small & Co., dealers in stationery, Gunnison, Col., are opening a branch store at Aspen.

Joseph Townsend, printer and publisher, Durham, Ont., has sold out to his brother, B. H. Townsend.

Application has been made to force into insolvency A. Buswell & Co., manufacturers of blank-books, &c., San Francisco, Cal.

A meeting of the creditors of J. W. Doughday & Co., wholesale and retail dealers in printers' materials and manufacturers of printing presses, Philadelphia, Pa., has been called for the 28th inst.

The Erwin Lane Paper Company, Elkhart, Ind., has settled with its creditors at 66 $\frac{2}{3}$ cents on the dollar, one half cash, and the balance in six and twelve months. The total indebtedness of the company was \$80,000.

John A. Shober, paper manufacturer, Lancaster, Pa., has made an assignment for the benefit of his creditors. The liabilities are heavy, in excess of \$60,000, chiefly to Philadelphia parties, he having bought very little in New York. It is said that his assignment was caused by recent failures of New York and Philadelphia paper makers. It is believed that some arrangements will be made to permit the resumption of his business.

The committee of the writing-paper branch of the American Paper Manufacturers' Association is making good progress toward receiving the consent of 80 per cent. of the trade to shut down the last full week during the months of November, December and January, in accordance with the resolution adopted at the meeting at the Metropolitan Hotel on Wednesday of last week, and hopes are entertained that the consent of 80 per cent. of the production to shut down will be obtained.

Henry Meyer, bookseller, &c., Pittsburg, Pa., has been closed by the landlord.

The *Artisan* Company, publisher, Nashville, Tenn., has been sued for \$10,000 damages.

Clarence O. Manchester, dealer in paper boxes, New York city, has made an assignment.

M. Calisher, bookseller and stationer, Eureka, Nev., has been succeeded by Smith & Moser.

W. J. Creighton, bookseller and stationer, Owen Sound, Ont., has sold out to James Sharp, Jr.

A. H. Nirdlinger, of A. H. Nirdlinger & Co., publishers of the *Casket*, Rochester, N. Y., is dead.

J. Engberg, printer, Chicago, Ill., is reported to have sold out to the Engberg-Holmberg Publishing Company.

Ouzts & Dailey, publishers of the *Edgefield Chronicle*, Edgefield, S. C., have been burned out. Insured for \$500.

The Burrow-Giles Lithographic Company, New York city, has changed its style to the Giles Lithographic Company.

Cline & Bartholomew, printers, Philadelphia, Pa., have dissolved partnership. W. H. Bartholomew continues the business.

Answers to Correspondents.

D. & Co. want to know who makes boxes adapted to all sizes of papers to be sold at retail.

Ans.—Globe Files Company (C. M. Ward, agent, 28 Bond street, New York), Cincinnati; Kiel & Ludhaus, 74 Fulton street, New York, and Schinck, 99 William street, New York.

A. C. & Co. want address of C. S. Nathan.

Ans.—55 Cedar street, New York.

F. M. S. wants to know where to get metal "Mottoes" such as "Xmas," "Birthday" and "Souvenir."

Ans.—Smelzer & Co., 51 Bleeker street, New York.

A. C. & C. want names of firms making safety paper.

Ans.—Francis & Loutrel, New York; Augustine Smith & Co., New York; Mount Holly Paper Company, Mount Holly Springs, Cumberland County, Pa.

K. & M. lately inquired for manufacturers of enameled Corks.

Ans.—Baker, McMillan & Co., Akron,

Ohio, and Davol Manufacturing Company, Providence, R. I.

O. & H. want to know where to get the pens known as "Société Plumes Platinum" or where to find H. Van Zuilen, the agent for them.

Ans.—We don't know the pens or the agent. Somebody please tell us.

Manufacture of Etching Ink.

According to Muller, a liquid for etching on glass has recently been introduced into commerce, and can be used with an ordinary pen. It consists of hydrofluoric acid, ammonium fluoride and oxalic acid, and is thickened with barium sulphate. A better ink is obtained as follows: Equal parts of the double hydrogen ammonium fluoride and dried precipitated barium sulphate are ground together in a porcelain mortar. The mixture is then treated in a platinum, lead or gutta-percha dish, with fuming hydrofluoric acid, until the latter ceases to react.—*Dingl. Polyt.*

"He who eats the kernel must crack the nut—he who would have the gain must take the pain." Right judgment is the kernel of the whole great nut of life, but to be gained only by pain and diligence, and the determination to know so much of the truth of things as we can get at.

THE DEMAND

—FOR—

LOCKWOOD'S DIRECTORY

FOR 1884

Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

THE ONLY STANDARD WORK.

Sent, post-paid, on receipt of **TWO DOLLARS.**

OVER 20,000 ADDRESSES REVISED TO DATE.

HOWARD LOCKWOOD,

126 & 128 Duane Street, cor. Church,

NEW YORK.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —

Send for Samples and Prices.

GEO. F. KING & MERRILL,

29 Hawley Street, BOSTON, MASS.

ALSO FOR SALE BY

HENRY BAINBRIDGE & CO.,

99 & 101 William Street, New York.



CARTER,

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

PAPER WAREHOUSE, BOSTON. MASS.

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

RICE & CO.

(CORPORATION.)

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory: 507 Arch Street, Philadelphia.

New York Salesrooms: 336 Broadway.

KNIGHT, ADAMS & CO.,

No. 14 Milk Street,

BOSTON,

— ARE NOW OPENING AN EXTENSIVE LINE OF —

VIENNA WALLETS & CIGAR CASES,

— ♦ ♦ ♦ BRASS GOODS, PHOTOGRAPH ALBUMS, ♦ ♦ ♦ —

Bohemian Glass Inkstands and Paper-Weights; Olive Wood, Leather and Plush Articles; Mathematical Instruments, Swiss Carriages, Horn Paper Knives and Writing Sets in great variety,

All purchased by our own representative in Europe. Dealers save intermediate profits by buying of us.

KNIGHT, ADAMS & CO., 14 Milk Street, BOSTON.

THE THORP MANUFACTURING COMPANY,

111 Devonshire Street,

BOSTON,

— MANUFACTURERS OF —

UNIQUE SPECIALTIES — IN THE — Autograph Album & Scrap Book Line.

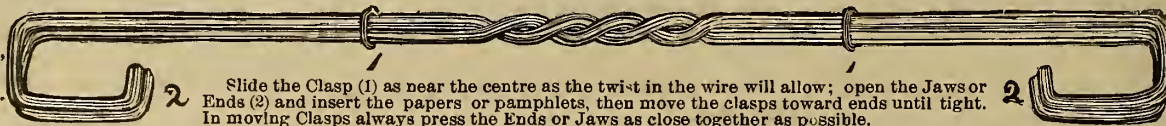
— ♦ ♦ ♦ NEW AND ORIGINAL DESIGNS! ♦ ♦ ♦ —

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

THE READY BINDER.

Patented
Oct. 23, '83,
and
Jan. 29, '84.Just the
ARTICLE
WANTED;
Handy,
Durable
and Cheap.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

THE TRADE SUPPLIED BY THE MANUFACTURERS,

R. E. BEAN & CO., Franklin, N. H.

THE * KERNER * STYLOGRAPHIC * PEN.

\$1.00

AND UPWARD,
ACCORDING TO
ORNAMENTATION.

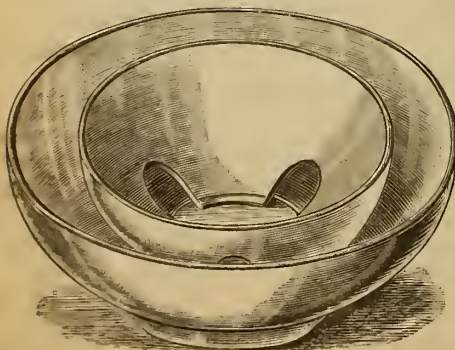
\$1.00

AND UPWARD,
ACCORDING TO
ORNAMENTATION.

Made of the best materials throughout, and the only Pen in the world with the flexible air tube, which agitates the ink and insures Perfect action.

SEND FOR PRICE LIST AND CIRCULARS.

THE KERNER STYLOGRAPHIC PEN CO., 25 Bond Street, New York.



BANKERS' PORCELAIN SPONGE CUP.

THE outside bowl is $5\frac{1}{2}$ inches in diameter—the inside $3\frac{3}{4}$ inches in diameter, fastened in bottom. The inside has three slots. This bowl will hold more water than any other known, and on pressing the sponge, when wetting the finger, the water will flow in outside one, and the sponge again soaks it up through the slots of the inside one.

WILLIAM MANN,

Sole Agent for Maker,

— 8 PHILADELPHIA, PA. 8 —

OFFICE OF

EVANS & DARLING,

No. 57 Beekman Street.

New York, October 25, 1884.

To the Trade:

The firm of EVANS, PLUMMER & CO. is this day dissolved by mutual consent, Mr. Charles S. Plummer retiring.

FRANK O. EVANS,
CHARLES S. PLUMMER,
REMSEN DARLING.

The business of the late firm of Evans, Plummer & Co. will be conducted by the undersigned, under the firm-name of EVANS & DARLING, who will assume all the liabilities of and collect all accounts due Evans, Plummer & Co.

FRANK O. EVANS,
REMSEN DARLING.

FAMILY AND PULPIT BIBLES

PUBLISHED BY THE
NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.



NATIONAL PUBLISHING CO.,

724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

We claim the following advantages for the "National Contrasted Editions":
First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.
Second.—Larger, better spaced, and more readable type in all cheap and medium grades.
Third.—Latest and most attractive variety of side stamps.
Fourth.—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

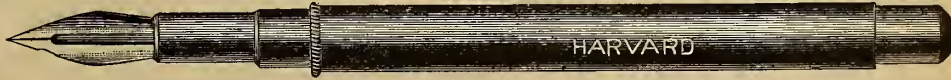
Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

For Sale in Chicago by JANSSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.



THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are especially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies. - 10 Cents.

NEW YORK, THURSDAY, OCTOBER 30, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum. 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 and 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carricaburu.....	Havana, Cuba.
Seymour Keeler.....	Valdivia, Chili.
José A. Barros.....	Barranquilla, Colombia.
Carl Th. Bergmann.....	Copenhagen, Denmark.
Edward Grauert.....	Montevideo, Uruguay.
Bethencourt e hijos.....	Curacao, W. I.
Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durhan, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

It is noticeable that, while political excitement runs high and party antagonisms almost preclude business, there is a growing feeling of relief as the day of election approaches. When the *disjecta membra* of partisan feeling are finally put to one side there ought to be a reawakening. There is a little time left before Congress can get to work upsetting things, and a good deal of business may ought to be made in that interval.

WE have read that an Oriental potentate once bade his prime minister compose for him a motto which would serve both for seasons of prosperity and adversity, and that the response was the sentence engraved on a signet ring: "This too shall soon pass away." There's a great deal of wisdom in this Oriental thought, and we can readily apply it to the existing condition of trade. We need not disturb ourselves about the more remote future. What is and is soon to be concerns us most. Trade is dull, and people are waiting for the turn. Let us accept the motto and with good heart say that dull times shall soon pass away.

WITHIN a very few weeks Congress will be in session. There are many subjects of general commercial importance on which it will be necessary to invoke legislative action. Have the business men of the country considered this, and are they prepared to do anything which will accelerate any movement for improving the general status of trade and trade dealings? If certain remedial measures in connection with the settlement of insolvent estates and the disposition of debtors' assets are not advanced in Congress, there will be an opportunity afforded to apply to the different State legislatures for the relief needed. Has representative trade organization taken anything of the kind in hand? There are certain gentlemen who intend to try and institute some improvement in the insolvent laws of the State of New York, but such things should not be left to individual effort or depend upon the work of a few. Our trade organizations ought to take hold and act in this regard.

AS one of the incidents of the advantage of a protective tariff, we can point to the change effected in the metal and machinery trades of Germany. The United States Consul at Dusseldorf lately gave some statistics which showed that the wages of the hands employed in the industries referred to had been advanced per capita 11.8 per cent. in the iron works and in the machine shops 19.2 per cent., while the number of workmen in both lines had increased 33.2 per cent. Now,

to show the further advantage to the manufacturers, some further statistics demonstrate that since 1879 the net profits of the manufacturing concerns in the lines of industry indicated have increased 5.20 per cent. These figures have been gathered from official sources and are based upon returns made by several hundred companies. They plainly show that protection in Germany is doing a great deal in reviving the industries of the country and improving the condition of the working classes. Irrefragable facts like these ought to convince any American, except one who worships English idols, that a change in our tariff policy is not consistent with our material interests, and that any change in that policy which is likely to induce or permit competition with our lines of production is fraught with danger. We hope that the politicians of all parties will keep these facts in mind and, as far as the tariff is concerned, give us peace.

Roundabouts.

BY THE TRADE LOUNGER.

It's no use of talking! People will not do business as long as the political racket is going on. The excitement is now up to boiling point. What a crowd there was out on Saturday! But it seems to me that last Wednesday's turn-out in the rain was an outpouring of business men. I never knew that the paper and stationery trades looked so large until then. * * * *

But I am not to talk politics. I know it, Mr. Editor, but can't I hurrah for somebody? I should say so. I'll hurrah for myself. How will that do? * * * *

There is something to be seen if not particularly to be done. Just a few passing notes now may interest some of your readers. Several new designs in mourning stationery have appeared. Instead of indicating the age of the deceased by the usual dark margin, it is shown by various emblems, such as the extinguished lamp, harvested wheat and sickle, the ivy, the uprooted tree, the olive wreath, &c. * * * *

"There is a great deal of harm caused by cheap school-scales," said a dealer, recently. "They are made of cardboard and sell for a cent or two, but the scale is so imperfect that it is impossible to do correct work with them. The best scales are made of hard rubber and boxwood." * * * *

A new thing in ragged-edge note papers is made of linen stock, and has a peculiar tint, giving it the appearance of age. It is called Pompeian stationery, and it looks as if it had been unearthed from the ruins of ill-fated Pompei, to say the least. It comes in two weights and two sizes of octavo and commercial, and for a real novelty in stationery is

said to be selling rapidly. The manufacturer is prepared to furnish it in papeterie form or by the ream.

* * * *

Gold borders for pictures are the thing now. They set off even a plain picture to good advantage, and give a finish to a fine chromo that puts one in ecstasies.

* * * *

Chromos are now sold on the streets at twenty-five cents a pair. They are of large size, and many fine prints are offered.

* * * *

A novelty in stationery which is selling exceedingly well just now by sidewalk venders is a miniature propelling pencil with gold mountings. It makes a very nice charm, and is sold for ten cents.

* * * *

It is said that gilt-edge note papers which were in fashion a number of years ago are being looked upon with favor again. Lately plain papers have been mostly in demand among society people, and in the introduction of ragged-edge papers many manufacturers have gone to the extreme. Perhaps the reaction, therefore, brought about by the introduction again of gilt-edge papers may do some good.

* * * *

Combination penholders are cheap now, being sold as low as 35 cents per gross. Now is the time, therefore, to buy.

* * * *

But on the other hand slate-pencils are going up, possibly because there is a good demand for them now that the schools are in full operation.

* * * *

An interesting display of the World's Exposition at New Orleans will be a display of the various kinds of paper made in Japan. Wall-papers will receive special attention, and the best products of the empire in this line will be shown. Quaintness and beauty of design and strength and durability of material, in which Japanese papers are said to excel, will be shown to belong to them. Writing-paper will also be shown. The fibre of Japanese paper is mulberry bark, much longer than that of cotton, and the paper is proportionately stronger. One style of wall-paper exhibited will be an imitation of leather.

Obituary.

WILBUR F. STOREY.

Wilbur F. Storey, proprietor of the Chicago Times, died at his residence in that city on Monday night. He had been incapacitated for business for the past two years, the result of a stroke of paralysis received while in Europe four or five years ago. Though feeble, his death was not immediately expected until two days prior, when he began sinking rapidly. He became unconscious and sank peacefully to rest.

The high prize of life, the crowning fortune of man, is to be born to some pursuit which finds him in employment and happiness—whether it be to make baskets, or broadswords, or canals, or statutes, or songs.

Communications.

[Correspondents are requested to write on only one side of their paper. No responsibility for the opinions of correspondents attaches to this paper.]

A TRADE-MARK CLAIM.

PHILADELPHIA, October 23, 1884.

To the Editor of The Stationer :

Will you kindly allow us space to call the attention of buyers of advertising cards and specialties to the monogram which we present below and which is used in miniature on all of our advertising cards, folders, books, &c.

Monogram

Line of



Cards and

Specialties.

We received recently a letter from a law firm in your city (claiming to be retained by a well-known publishing house, whose name we will not expose) demanding that we discontinue using our monogram as being an imitation of one used by their clients.

As our monogram and our goods are our own and entirely original, as well as the methods that have made our productions a success, our customers may expect to see this monogram on all goods published by us, and we hope the same will not be confounded with any like mark on any other goods on the market.

Our thunder is loud enough without borrowing anyone else's. BAKER & HAYES.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
F. L. Beckner.....		\$350
M. Ferenboch.....		1,000
F. Oberhauser & Co. (R.).....		1,801
Sarasohn & Co. (R.).....		1,041
Henry Haddon.....		13,000
C. J. Schinck (R.).....		500

EASTERN STATES.

Melvin A. Underwood, Boston, Mass.....	1,500
Franklin Paper Company, Holyoke, Mass. (Real).....	40,000
Acushnet Paper Company, New Bedford, Mass.....	10,000
Thomas Slaughter, Lawrence, Mass. (Real).....	850

MIDDLE STATES.

Henry C. Hunter (Henry C. Hunter & Brother), Chester, Pa.....	696
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WESTERN STATES.

J. W. Ragsdale, Healdsburg, Cal., <i>Russian River Flag</i> (Real).....	1,000
J. M. Scott, Sacramento, Cal. (Real).....	225
D. C. Pitchford, Atlanta, Ga.....	1,800
George M. Myers, Lanark, Ill.....	300
Fosgate & Halsted, Davenport, Ia.....	400
John Dolph, Eldora, Ia.....	2,350
John Dolph, Eldora, Ia. (Real).....	2,350
J. H. Ballinger (Corbett & Ballinger), Denver, Col. (T. D.).....	700
Martin & Corry, Sioux Falls, Dak.....	499
Owen Scott, Bloomington, Ill., <i>Bulletin</i>	3,700
J. W. Taylor, Chicago, Ill.....	1,500
W. C. Edinger, Des Moines, Ia.....	135
W. H. Welch (W. H. Welch & Co.), Des Moines, Ia. (Real).....	25,000
W. H. Welch (W. H. Welch & Co.), Des Moines, Ia. (Real).....	6,000

Antheonia Araoh, Oxford Junction, Ia. (Real)....	500
Osbern Shannon, Lawrence, Kan.....	315
R. Knapp, Detroit, Mich. (R.).....	250
John R. Craig, Dayton, Ohio.....	304

SOUTHERN STATES.

Louis Rengolsky, St. Louis, Mo.....	500
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CANADA.

Mrs. E. Hicks, Kincardine, Ont.....	—
A. Bodard, Windsor, Ont.....	—

LIENS RELEASED.

Merchants' Publishing Company, Denver, Col...	500
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Market Review.

OFFICE OF THE AMERICAN STATIONER, 1
WEDNESDAY, October 29, 1884.

THE MONEY MARKET.—There has been no appreciable change in the condition of financial affairs since the week commenced. Loanable funds continue in abundant supply, the rates of interest on call loans could scarcely be lower. The rates for call loans at the Stock Exchange are unchanged, 1@2 per cent. being nominally quoted. Commercial paper negotiable at 5@6 per cent. discount for the best indorsements. The stock market has ruled dull and featureless, the trading having been comparatively light and the feeling unsettled, with an inclination downward. Railroad bonds quiet and about steady. Governments firm and higher. Foreign exchange is again easier, the posted rates for sixty-day bills having declined to 4.81, while the rate on short bills that was 4.84 on Monday was raised yesterday to 4.84½ in anticipation of an advance in rate of discount by the Bank of England.

THE PAPER MARKET.—The demand is not reported by the dealers to have undergone any improvement during the week. As a general thing, dealers who were fairly well supplied with stock on the first of the month, when many of the manufacturers gave notice of an advance in their prices, have been restocking very little since then; consequently, not having been in the market to buy, they have not felt the effect of the advance, but now that the assortments of many of them have become broken, and stocks are running low, and having to replenish them, they begin to realize that prices have strengthened, and in this way the movement is becoming quite general, and sales at the old figures are rather an exceptional thing. In the line of writings, engine-sized flat-caps are firm within the range of 10@12c.; fines do., 13@15c., and superfines, 16@18c. Book papers also hold their own very decidedly; super-sized and calendered at 8¼@10¼c.; extra machine finished at 8¼@9¼c., and low grade machine finished at 7¼@7¾c. Manila papers are doing better, and prices are ¼c. firmer at the mills for No. 1, dealers quoting 7¼@7¾c. for heavy-weight, 7¼@8¾c. for light-weight, and 9¼@11¼c. for unbleached rope, with 11¼@12¼c. for cream flour sack. Straw wrappings are also 10 per cent. higher, heavy-weight being quoted at 2c. and light do. at 2¾@3c., and on the basis of 36x40 inches, 38 to 42 lbs., \$1.15 per ream. Straw boards and binders' boards are without feature.

THE STATIONERY MARKET.—In consequence of the near approach of election, business in most lines of staple goods has dropped off and is not expected to revive until the political contest is over. For the same reason, there has been a marked demand for campaign goods for several days past. Indeed, there has been considerable run on goods of this character, but it has been, however, almost entirely of a local character. Notwithstanding the depression in other lines, the movement in campaign novelties has been active since they first began to appear in the market. Great credit is due many of the manufacturers of these goods, for the excellent manner in which their productions are gotten up. The portraits and transparencies are exceptionally fine, and the badges, &c., are very noticeable for the neatness and taste displayed in their construction. The demand for plush goods is still quite fair, but will undoubtedly increase next week. There was some talk on the part of manufacturers of raising the price of blank-books, &c., in consequence of the rise in the price of paper, but now that the restriction on the importation of rags has been relieved, there will probably be no attempt to make an advance in the lines named.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box:

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, ¼, ⅜, and ½ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. Ruling Attended to.

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands
Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York. HENRY HOE, Sole Agent.

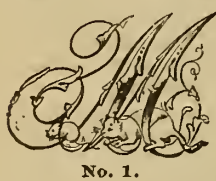


Established in
1854.

STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1¼ and 1½ inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

GOODS ALMOST GIVEN AWAY!

The "Universal" Pocket Linen Markers.



No. 1.



No. 2.

SELF-INKING RUBBER INITIALS.

The Greatest Offer ever given to the Stationery and other Trades.

LOOK BELOW AND SEE OUR PRICES.

WE SELL THESE GOODS AT THEIR ACTUAL COST TO ADVERTISE OTHER GOODS.

HERETOFORE a comparatively incomplete and unattractive article of this kind could not be procured by the public for less than 25 cents, saying nothing of the detail and delay necessary. We now offer this Pocket Self-Inking Linen Marker to sell for 10 cents and 15 cents. Each Initial is put up in handsome, slide cover box, with bottle of the best Linen-Marking Ink and Ink Pad, in fine metal ink cup for the pocket. Style No. 1 contains a good supply of the finest Gold Bronze for use on Stationery, &c. Packed 36 assorted letters (full alphabet 26, and 10 extra of the most common) in a case, 4 cases to the gross.

PRICE: { No. 1, per case, \$4; per gross, \$12; 10 gross, \$100 } TERMS: C. O. D., when 25 per cent.
{ No. 2, per case, 3; per gross, 9; 10 gross, 75 } accompanies order.

ROBERT H. INGERSOLL, 45 Fulton Street, New York,

Manufacturer of Rubber Stamps, Rubber Type, Stationers' Novelties and Specialties in Toys.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.,

AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED OCTOBER 24, 1884.

Albums.....	119	\$12,591
Books.....	286	37,022
Newspapers.....	202	7,276
Engravings.....	31	14,764
Ink.....	95	5,549
Lead Pencils.....	7	1,054
Slate Pencils.....	—	—
Paper.....	253	22,311
Steel Pens.....	2	4,815
Other.....	9	932
Totals.....	1,004	\$106,314

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED OCTOBER 28, 1884.

Paper, reams.....	40,909	\$8,057
Paper, pkgs.....	253	6,512
Paper, cases.....	46	1,418
Books, cases.....	118	9,243
Stationery.....	187	17,733
Totals.....	41,518	\$42,963

IMPORTATIONS OF PAPER.

FROM OCTOBER 17 TO OCTOBER 24, 1884.

Chas. Beck, Rhatia, Hamburg, 7 cs.
G. Gennert, by same, 4 cs.
American News Company, Westernland, Antwerp, 9 cs.
Roth & Lips, by same, 10 cs.
Keuffel & Esser, by same, 3 cs.
L. De Jonge & Co., by same, 7 cs.
Pottier & Stymus, Canada, Havre, 20 cs. hangings.
Allen & Ginter, by same, 3 cs.
C. H. George, by same, 2 cs.
A. Ireland, State of Pennsylvania, Glasgow, 22 cs.
P. Morganstein, Elbe, Bremen, 2 cs. colored.
Robt. Mayer, by same, 2 cs. colored.
Banatt Brothers, by same, 4 cs. colored.
E. Kaufmann, by same, 2 cs. colored.
T. T. Eckert, City of Richmond, Liverpool, 1 cs.
H. C. Brown & Co., Germanic, Liverpool, 3 cs. hangings.
The B. Lawrence Company, by same, 3 cs.
H. A. Taylor, by same, 6 cs. hangings.
W. N. Peak, by same, 8 cs. hangings.
Hy. Bainbridge & Co., Habsburg, Bremen, 3 cs.
E. W. Sheldon & Co., by same, 4 cs.
Eimer & Armend, Suevia, Hamburg, 3 cs.
Keuffel & Esser, by same, 17 cs.
Scoville Manufacturing Company, by same, 3 cs.
Kinney Tobacco Company, by same, 3 cs.
C. Blackburn & Co., Servia, Liverpool, 1 cs.
J. Marsching & Co., by same, 1 cs.
Schultze Brothers, Frisia, Hamburg, 12 cs.

STATIONERY EXPORTS FROM NEW YORK.

FROM OCTOBER 21 TO OCTOBER 28, 1884.

BOOKS, cases, to Liverpool, 18; to United States of Colombia, 38; to Glasgow, 6; to British Australasia, 1; to Bremen, 6; to Hamburg, 6; to London, 27; to Dutch West Indies, 1; to British West Indies, 4; to Havre, 2; to Venezuela, 2; to Central America, 3; to Mexico, 4.

PAPER, to Liverpool, 10 pkgs.; to Cuba, 35,300 rms., 29 pkgs., 8 cs.; to United States of Colombia, 153 pkgs., 4 cs.; to British West Indies, 924 rms., 9 pkgs.; to Mexico, 23 pkgs., 3 cs.; to Hamburg, 3 cs.; to Argentine Republic, 6 cs.; to Dutch West Indies, 2 cs.; to Bremen, 3 cs.; to Glasgow, 2 cs.; to British Honduras, 375 rms.; to Nova Scotia, 5 cs., 15 pkgs.; to Havre, 1 cs.; to Porto Rico, 42 rms., 6 pkgs.; to Venezuela, 13 pkgs., 5 cs.; to Central America, 110 rms.; to Uruguay, 4 cs.

STATIONERY, cases, to Liverpool, 69; to United

States of Colombia, 40; to Cuba, 4; to Hamburg, 17; to Mexico, 2; to Bremen, 2; to Havre, 8; to Central America, 7; to London, 15; to Dutch West Indies, 2; to British Guiana, 7; to British West Indies, 9; to Porto Rico, 1; to Venezuela, 4.

PERFUMERY, packages, to United States of Colombia, 84; to British West Indies, 9; to Hamburg, 6; to London, 24; to British Honduras, 76; to Bilbao, 20; to Cuba, 1; to Venezuela, 11; to Central America, 18; to Argentine Republic, 17.

PRINTING MATERIALS, packages, to United States of Colombia, 9; to Mexico, 16; to London, 15; to Dutch West Indies, 5; to Amsterdam, 6; to Bremen, 6; to Venezuela, 15.

TYPE-WRITERS, cases, to to Liverpool, 1.

TOYS, SPORTING GOODS, &c., cases, to London, 68; to Liverpool, 2; to Glasgow, 1; to British West Indies, 1; to Porto Rico, 4.

INK, packages, to Cuba, 37; to United States of Colombia, 9; to British Honduras, 4; to Venezuela, 11; to Uruguay, 12.

PRINTED MATTER, cases, to United States of Colombia, 3.

SLATES, cases, to British West Indies, 5; to New Brunswick, 27; to Cuba, 1; to Uruguay, 4.

PLAYING CARDS, cases, to London, 2; to Liverpool, 1.

PENCILS, cases, to London, 1; to New Zealand, 1; to Uruguay, 2.

MAPS AND CHARTS, cases, to United States of Colombia, 2.

THERMOMETERS, cases, to London, 2.

HAMMOCKS, packages, to United States of Colombia, 7.

CELLULOID GOODS, cases, to United States of Colombia, 1.

MUCILAGE, cases, to Uruguay 10.

The Yale Fountain Pen Company is having a good demand for its fountain-pen. This pen is not a stylograph, but is fitted with a fountain attachment, which supplies the ink to the ordinary form of nib. It is adapted to both professional and private uses. The pen is simple, durable and cleanly, and holds a large supply of ink. It is low priced, and is warranted for five years.

Alles & Conant are about to bring out some new designs in plush and leather odor stands and writing-desks.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the TRIUMPH MUCILAGE,

WHICH IS FAR SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the *only* Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), per gross, \$7 50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1852.

EDWARD POSEN & CO.

(OF OFFENBACH-ON-MAIN,)

No. 437 Broadway, New York,

HAVE JUST RECEIVED A FULL LINE OF THEIR

CELEBRATED ALBUMS,

Among them THE RENAISSANCE, CERAMIC, and other late Novelties.

AN EARLY CALL SOLICITED.

ENVELOPES,

Cards and Cardboard,

Ruled Business Headings in White and Colored Papers,

NOVELTIES IN ADVERTISING CIRCULARS,

Flat Papers, Cover, Book and News Papers.

NEW CATALOGUE NOW READY.

THOMAS W. PRICE COMPANY, 505 Minor Street, Philadelphia.

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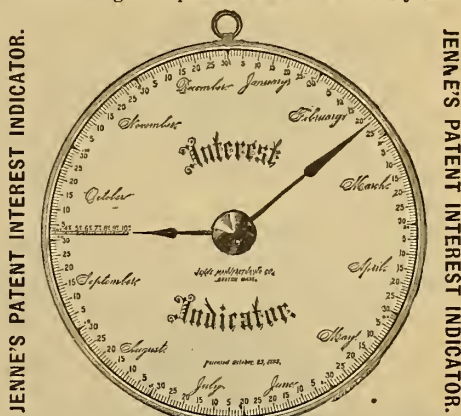
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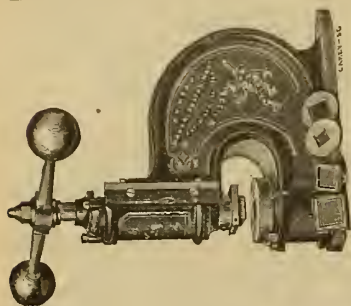
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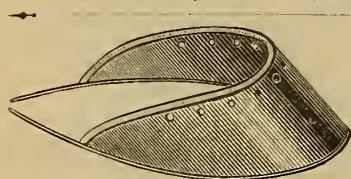
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Proposed Convention of Lithographers.

The following call for a convention has been sent out recently to the lithographic trade:

To the Lithographic Trade of the United States and Canada:

During the past four years numerous abuses have crept into the lithographic trade, whereby the profits of the business have been so greatly curtailed as to make it far less remunerative than it should be. As a consequence of this cutting off of profits, the standard of workmanship is, save in exceptional cases, much lower than it ought to be. Moreover, there is no unity of action among the members of the trade; in fact, there is but little acquaintance between them, though they should be bound together in close union for the furtherance of their mutual interests. Therefore,

Believing that a convention of the members of the lithographic trade or representatives of them, masters and workmen, will be of benefit to all of us, in the correction of abuses, comparison of methods and experiences, and in a better acquaintance with each other, we invite our fellow-craftsmen to meet us in the city of Chicago on November 17, 18 and 19, 1884, to consider matters having any connection with or bearing on our craft, and if thought advisable, to form an International Association of Lithographers. Every firm in both countries, as well as each association of the workmen, is invited to send one or more representatives.

This will be the first general meeting of lithographers ever held in America, and the attendance will undoubtedly be very large.

Printing Improvements.

Five years is the lifetime of a printing press, under present improvements, for newer and better devices come with such rapidity that the press of which a printing-house is proud to-day becomes quite a second-rate affair at the end of half a decade. Not only are presses becoming faster and faster, but the stereotyping processes are faster and better, as well. People who can afford to pay for costly and fast machinery are no longer content with presses that cannot print both sides, cut, fold and deliver 25,000 to 40,000 copies an hour. These are perfecting folding-presses. But fast presses can be made either on the flat-plate plans of the older presses, where only one side is printed at a time, either from the type or the stereotype plates, or on the double-cylinder plan, by which both sides of the sheet are printed at once from a running roll of paper, cut, folded and counted far faster than the eye can follow the sheets. Only a little while ago the Hoe eight-cylinder press was regarded as a wonderful piece of mechanism. This it undoubtedly was, but it required eight men to feed it and two to attend it, besides the men to remove the sheets. Now the work is done more rapidly by a single pair of cylinders, automatically fed from the roll, with a corresponding saving of labor and the number of employees. The folding that used to be done by hand, and later by separate machines, or by machines specially attached to the press, is now done by the press itself.

Future improvements are not only possible, but probable, but the speed already reached is something which seems to meet every existing demand, and only new demands will produce new presses.

New presses will glue the regular sheets for cutting purposes, and at the same time fold in

with them the third or supplement sheet, which used to be printed separately and earlier, and, of course, with danger of delaying the issue. Even the paper is wetted by machinery, although most people may not know that the paper has always been wetted to make it take a clearer and easier impression, and that the papers all come damp from the press. By the use of machinery, the paper can be evenly dampened to exactly the condition desired, while hand-work in such a case could never be even, and always required a great amount of labor on cut sheets, while the dampening is now done by unrolling the four-and-a-half mile long sheet in front of the delicate sprinkling machine. The utmost care and work has been expended on the index wheels, on several models of which experiments have been made. Here extreme exactitude became necessary that a wheel six feet in diameter had to be cut down three-sixteenths of an inch in the 226 inches of its circumference, or, in all, 1-1205 of its circumference, a neat job, which was not at first successfully carried out.

Special machinery is being devised in every direction in connection with printing presses and newspaper publishing. This is notably true of cheap, high-class presses, as well as of the more costly. There is a new two-revolution press with four rollers, the patent stop-cylinder, and the improved four-roller single cylinder, running in price from \$2,400 to \$8,000. Then there is a lithographic press, which does very handsome work, and no end of improved electrotyping and stereotyping methods. The electrotyping machinery is, for the first time, so simplified and arranged that it can be used at any time and at anywhere and duplicated indefinitely for any purpose. Type, too, has improved in many ways and the costlier copper-faced type has almost entirely taken the place of ordinary type for purposes where special speed or unusual clearness is wanted. When the type is used on bed-plate presses it will stand an immensely greater amount of pounding and last a correspondingly longer time than ordinary type-metal. The copper-facing, a sixth-fourth or more of an inch in thickness only, has a very clear outline and gives a sharp outline to the letters in the stereotype form when it is completed. This is not always readily done and care is required.—*New York Express.*

JAMES A. WHITNEY, COUNSELOR-AT-LAW.

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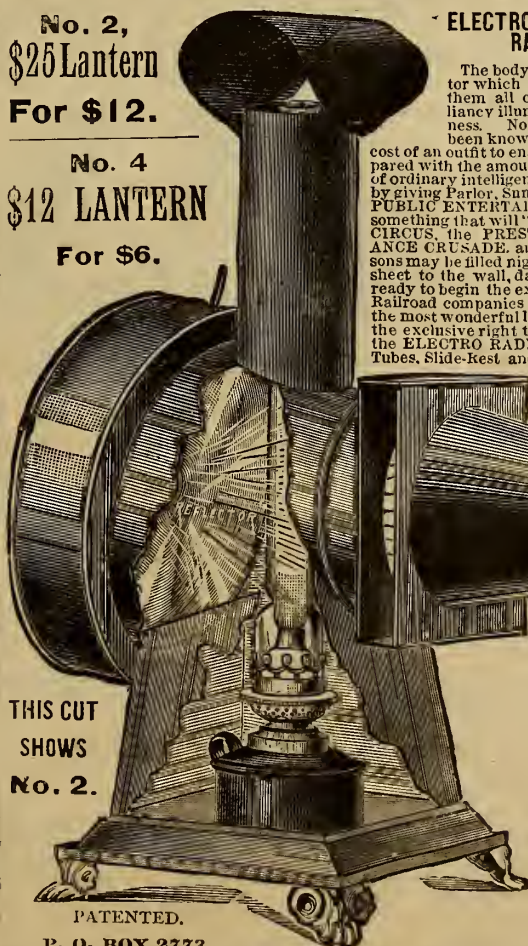
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To intending purchasers or their agents we will cheerfully show Lanterns in operation.

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Photogravure for Book Illustration.

Of all the processes that have been invented for book illustration, and their name is legion, there is none whose results are more beautiful than those of the photogravure. This process in its perfection is known only to Goupil & Co., of Paris, and it is to them that book makers have to send when they want the best work. The photogravure was not invented by a Frenchman, but by an Englishman, the late H. Fox Talbot, who is said to have patented it in 1852 and again in 1858. Mr. Talbot's experiments were necessarily crude, but his results astonished all who saw them. The process used by Goupil & Co. is an improvement on the Talbot process patented by Rousselon, who describes it as being founded on the discovery of a chemical substance which crystallizes under the influence of light, the crystals becoming larger the longer they are exposed to it. After exposure it only remains to make a deposit of copper by means of the electric battery on the crystalline surface, and thus a plate is obtained yielding proofs in which every detail and gradation of tone is faithfully reproduced. This sounds simple enough, but it is not so easy to put in successful practice, as many who have tried it and failed can give testimony. Vidal has gone more into the particulars of the process which he thus describes, and which is worth giving to show how much depends upon the dexterity of the operator. "A bed of bichromatized gelatine is exposed to the action of the sun's rays through a photographic negative, and is afterward washed in water. The image, after the washing, and when the gelatine has become dry, appears as if formed of a more or less marked grain, in proportion to the intensity of the shadows. The gelatine is then firmly pressed against a sheet of metal, which takes the impression of the image which has been formed upon the gelatine. This impression, properly prepared, serves as a mold upon which, by means of the galvanic battery, copper is deposited. As soon as the required thickness of copper has been deposited the plate is finished by cleansing, and by such re-touching with the burin of the engraver as may be considered desirable. If the plate be now subjected to the process of steel facing, an intaglio printing surface is produced from which, a large number of impressions may be made." Of course each plate is printed by hand, and the greatest care is necessary in its preparation, and this it is that makes the process so very expensive for book illustration. It is generally admitted to be the most beautiful of all the processes known, because it not only gives a perfectly faithful reproduction of the copy, but because its effects of light and shade, and the peculiar softness it imparts to the picture are not obtainable by any other art. There are some books published in the United States illustrated by the Goupil process. But as much as the publishers would like to use the photogravure they are deterred by the enormous expense. The plates have to be made in Paris and the time consumed in the making alone is enough to drive an American pub-

lisher, who is used to machine work, wild. Cassell & Company, however, having a beautiful set of character drawings from Dickens, by Barnard, determined to use them for a holiday book and set their hearts upon this form of illustration. The plates were made in Paris, and anyone who wants to see the photogravure process in its perfection should see this handsome folio. Goupil & Co. never sent out finer work.

A Counterfeit \$20 Silver Certificate.

A United States detective makes the statement that there are a number of \$20 counterfeit silver certificates in circulation in Nashville and other parts of the Southwest. The counterfeit will be easily detected by those who are posted, but in order to give the public the benefit of the detective's experience, the following defects in these notes are stated: In the notes no attempt has been made to imitate the fibre paper on which all genuine notes of the series, 1880, are printed. The large seal and the two large XX in the centre of the note have a dark red appearance, while on the genuine the seal and XX are of a dark brown or chocolate color. The words "Silver Certificate" appear in panels twice in the upper border on the face of the note. In the panel to the left, in the counterfeit, the letters R, T and F in the word certificate, are engraved wrong side up. The counterfeit is a trifle shorter than the genuine, and dark and

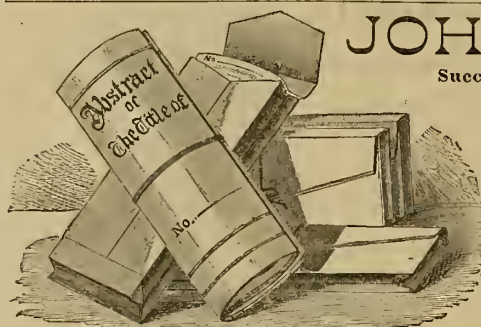
greasy. The portrait of Stephen Decatur is poorly engraved, and will not compare with the genuine. All that the detective has seen, so far, are numbered B 1,467 X and B 14 87,415 X. The numbers are uneven, but have a fine blue color, closely resembling the genuine. The plates are still in the hands of the counterfeiters, who are correcting the errors above mentioned from time to time, so that all \$20 silver certificates of this series should be handled with care, as the geometrical lathe-work is fair, and liable to deceive. The next lot issued will probably be much better than the first two batches, with which the counterfeiters are said to have flooded the money market in the Southern country.

The United States detectives are looking for the plant, which is supposed to be in the South.

All successful men have agreed in one thing—they were causationists. They believed that things went not by luck, but by law. Belief in compensation, or that nothing is got for nothing, characterizes all valuable minds.

Every man has his chain and his clog, only it is looser and lighter to one man than another; and he is more at ease who takes it up than he who drags it.

There are a great many duties that cannot wait. Unless they are done the moment they present themselves it is not worth while to do them at all.



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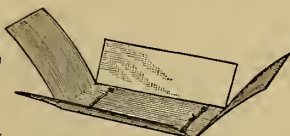
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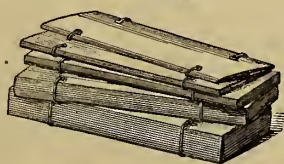
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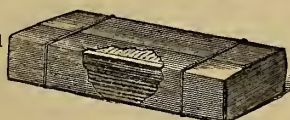
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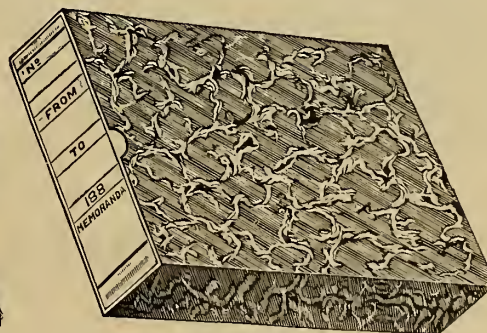
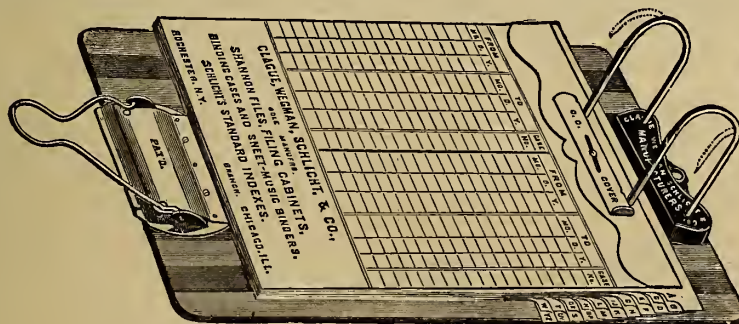
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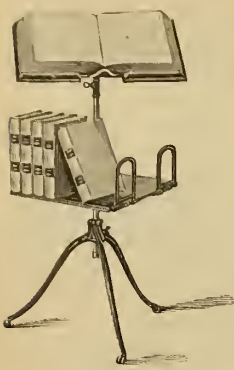
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THE "BARTLETT" PATENTED COPYING PRESSES.

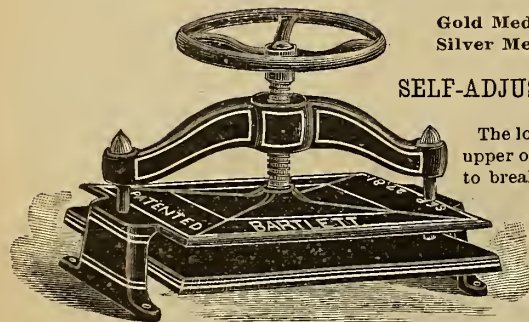
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The Art of Photo-Lithography.

Perhaps no recent invention has been of such service to the art of printing as photo-lithography. It is a reproductive process, which has almost infinite applications, and is as useful an auxiliary to typography as to the sister art. Designs made with the freedom peculiar to pen drawings may be executed, photographed, and made into process blocks for printing at the ordinary letterpress machine. Many of the most admired advertisements in the *British and Colonial Printer and Stationer* are thus produced. A short account of this invaluable process may, therefore, be read with interest.

ITS ORIGIN.

Photo-lithography is a method of producing by photographic means designs upon stone, from which impressions may be obtained in the ordinary lithographic press. Indications of efforts in this direction may be credited to the late Joseph Dixon, of Jersey City, and to Joseph Lewis, of Dublin, about 1841. Dixon's attempt was analogous to Poitevin's process, as described hereafter, and Lewis' was an ingenious modification of the daguerreotype process, in which a thin surface of silver applied to an underlying resinous coating was so treated subsequent to the photographic image being produced thereon, by exposure to light and mercurial fumes, as to lay bare portions of the greasy or resinous matter, which was then unsusceptible of transfer. No specimens or contemporaneous description by either method is known to be extant. The following embrace all the typical photo-lithographic processes at present known:

THE ASPHALT PROCESS.

Lemercier, Barreswill and Lerebours, of Paris, patented in France, July 3, 1852, a method which consisted in an application to stone of Nicéphore Niepce's very early experiments to produce a photographic image on metallic plates. They dissolved asphaltum in ether, and coated the clean stone with a thin varnish of the same. By exposing such a surface under a negative the bitumen undergoes a slow change, becoming insoluble in the parts exposed to light. A subsequent washing with ether removes the unchanged soluble portions, leaving the picture visible upon the stone, which is then to be gummed, rolled up, etched and printed. This process preceded that of Macpherson, of Rome (October 14, 1852), by only a few months; five years later the Imperial Printing Office in Vienna experimented in the same direction.

BICHROMATE OF POTASH METHOD.

Poitevin, of Paris, patented in England, December, 1855, a process for producing pictures on stone, based upon Mungo Ponton's discovery, that a sheet of paper saturated with a solution of bichromate of potash and dried was sensitive to light. Ponton, without ignoring the possible action of the substance of the paper, believed this liability to change to be inherent in the salt itself, but Beequerel subsequently explained its true nature as depending on the organic character of the sizing employed, which was apparently affected by the chromic acid set free by the action of light.

DIXON'S INVENTION.

It remained, however, for Poitevin to discover and make application of the great fact that organic matter so changed repels water and has an affinity for grease, resembling in this respect the behavior of a lithographic drawing on stone. Joseph Dixon, above referred to, published this fact in 1854, and therefore deserves the credit of priority; but the description he gives of his experiment, and the suggestions made by him, though embracing much of what was afterward elaborated by Poitevin, are hardly sufficient to displace the latter as the inventor of a typical process.

POITEVIN'S PROCESS.

According to Poitevin's description of his process, he coated a lithographic stone with a mixture of albumen, gelatine, gum, or similar organic matter (really selecting albumen), and bicarbonate of potash. He then dried the surface and exposed it under a negative. He then damped the stone, rolled up with lithographic ink, etched and printed. It may be here remarked that Dixon's experiment contained the gist, though unperceived by any, of the recent important inventions of Tessié du Motay, Albert, Edwards, and others, inasmuch as he really printed from an organic deposit, which lay between the ink and the stone.

AN AMERICAN DEVELOPMENT.

Cutting & Bradford, Boston, Mass., patented a process in England, February 23, 1858, and in the United States, March 16, 1858, which consisted in coating a stone with a solution of gum and bichromate of potash, with an addition of sugar, drying the same, and exposing under a transparent positive. After the actinic change was effected they washed the stone with soap-water, which penetrated only the parts unchanged by light, and formed there the lithographic picture susceptible of taking ink. The stone was then treated according to the usual lithographic methods, including probably its etching and gumming.

A DUTCH INVENTION.

Asser, of Amsterdam, patented in France, in 1859, the first transfer process. He prepared a sheet of unsized paper, or of paper slightly sized with starch, with a solution of bichromate of potash, dried it in the dark, exposed it under a negative, and then washed it thoroughly and dried it. This sheet was now subjected to a high temperature on a metallic plate, and then again damped as a lithographic stone would be damped for printing, and rolled up with transfer ink. The parts affected by light took the ink, in quantity more or less perfectly in proportion to the actinic action. The sheet was then dried and transferred, whereby a delineation on stone was produced. This was rolled up and etched in the usual manner. This was the first transfer process, but did not prove of practical value.

AUSTRALIAN EXPERIMENTS.

J. W. Osborne patented in Australia, September 1, 1859, and in the United States, June 25, 1861, a transfer process, in which he prepares a sheet of paper by coating one side with a mixture of albumen, gelatine and bichromate of potash, and dries it in the dark.

This is exposed under a negative, whereby a visible change is produced, the brilliant yellow of the sheet, due to the salt of chromium, being changed to a chestnut-brown. In addition to this visible change, the organic matter becomes insoluble. A coating of transfer ink is now applied to the whole exposed surface by passing the sheet through the press, face down, upon an inked stone. When the sheet is removed, the photographic picture is almost invisible. The sheet is then floated, ink side upward, upon hot water, the action of which is to coagulate the albumen, rendering it insoluble, and to swell and to gelatinize the gelatine, causing the part affected by light to appear depressed by contrast. The sheet of paper so floated is next placed upon a slab, and the superfluous ink rubbed off by a wet sponge. This operation develops the picture. The sheet is then washed, dried and transferred to the stone in the usual way. The coagulated albumen forms over the whole surface of the paper a continuous film, which adheres strongly to the stone during the transfer process, preventing any shifting and consequent doubling of the lines. This is, for all practical purposes, the first successful photographic process, and has been used in the Crown Lands Survey Office of Victoria since

September, 1859, in the production of maps. Substantially the same process is used in the Ordnance Survey Office of England. The duplication and copying of drawings for the United States Patent Office has been for some years performed by Osborne's process, and in accuracy and speed leaves nothing to be desired.

A DIRECT PROCESS.

Hannaford, of London, in August, 1861, suggested a transfer process, which he never put in practice, but the essential features of which were subsequently patented in England by Toovey, in 1864. A sheet of paper was to be prepared by a solution of gum and bichromate of potash, exposed under a negative, and then transferred damp to a stone without previous inking. The gum passed over the stone on all portions corresponding to the opaque parts of the negative, and, as explained in the lithographic process, incapacitated the stone at such parts for the reception of ink. On the removal of the sheet the application of the roller brought up the picture, which was then etched and printed.

Direct processes upon the prepared surfaces of stone are not now used, all successful photo-lithographic work being dependent upon the transfer process.—*British and Colonial Printer and Stationer.*

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PARCHMENT..... Old Reliable Buff.
RAILROAD..... Yellow — Best Known.
WHITE LINEN..... Has not its Superior.
WHITE COMMERCIAL..... New Article—Cheap.

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December 13, 1883.

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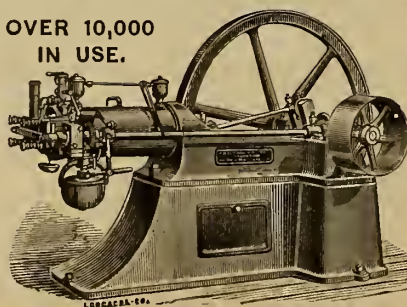
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STARTED INSTANTLY BY A MATCH, IT GIVES FULL POWER IMMEDIATELY.

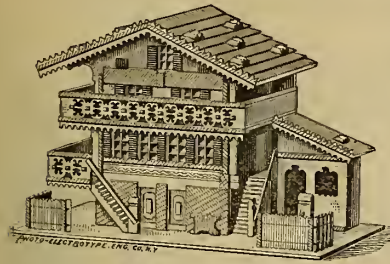
WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware-houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

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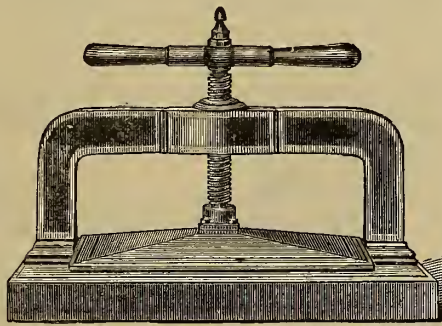
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THE GREATEST NOVELTY IN THE EDUCATIONAL LINE.

Indorsed by all the Principals in the Public and Private Schools throughout the country.
Fourteen years' constant use by the Boards of Education of New York and Philadelphia.

SILICATE BLACKBOARDS are used in all the Public and Private Schools, Colleges, Academies, Catholic Institutions and Exchanges.

SILICATE BOOK SLATES are used in all the Public Schools of New York and Philadelphia, and generally adopted by all the leading Schools, etc., throughout the United States.

BLACK DIAMOND SLATING has been tested by the most prominent Colleges of New York, and pronounced to be the best slating made.

LAPILINUM (Slated Cloth). A perfect, flexible Blackboard for Teachers, Sunday Schools, etc. Rolls tightly like a map without injury; unequaled marking surface; will wear for years.

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NEW YORK SILICATE BOOK SLATE CO.,

Send for Reduced Price List on Book Slates.

191 FULTON STREET, cor. Church, NEW YORK.



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CLEVELAND, OHIO.

IMPORTERS OF
JAPANESE NAPKINS!

PAPER BAGS.

For Sale by

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A SPECIALTY.

WHITE & SCHERMERHORN,

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MANUFACTURERS OF

Pickwick,	Tissuette,
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Special brands of any size and count to order.
Please send for Illustrated Catalogue.

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WHOLESALE DEALER IN

Stationery & Fancy Goods,

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White, Manilla, Straw and Colored

PAPER-BOX BOARDS.

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Numbering, * Paging, * Perforating,

EYELETING, PUNCHING, CUTTING,

58 & 60 FEDERAL STREET, BOSTON, MASS.

Bound Check and Receipt Books, Numbered and Perforated
Eyelets of every description inserted.

NEW YORK STATIONERY AND ENVELOPE CO.,

62 John Street, New York City.

Manufacturers and Exporters of Fine Stationery,
Fine and Commercial Envelopes,
Mourning and Wedding Stationery, Paper-
teries, Cabinets, Holiday and Birthday
Cards, Novelties, &c., &c.
Moist Letter Copying Books.

MOURNING PAPERS A SPECIALTY.

An Ingenious Invention. **BURKHARDT'S HALL INDICATOR**



WILL indicate if a person
be at home or not, and
the exact minute when ex-
pected to return. Card-
board, with space for one
name, 25 cts.; two names,
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cts. Calf, with gilt tooling and space for one name,
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A. KIMBALL'S
PAT. SELF-FASTENING
PIN-TICKETS.
FOR DRYGOODS, CAPS, CLO-
THING, SAMPLES &c. IN EXTEN-
SIVE USE BY PRINCIPAL MAN-
UFACTURERS & MERCHANTS.
SEND FOR SAMPLES & PRICE-LIST
6 MURRAY ST. N.Y.

Cements.

There are various processes for making Chinese cements. The first that may be mentioned is to take finest pale orange shellac (broken small), 4 ozs.; rectified spirit (strongest), 3 ozs.; digest together in a corked bottle in a warm place until dissolved. This is very strong and useful, and almost odorless. It should have about the consistence of treacle.

A second recipe is to take the same ingredients, but to use rectified wood naphtha as the solvent. It is inferior to the last, but excellent for many purposes.

A third recipe, in which spirit is not used, is—take borax, 1 oz.; water, $\frac{3}{4}$ pint; shellac, 3 ozs.; boil them in a covered vessel until dissolved, then evaporate to a proper consistence. This is cheap and useful, but it dries slowly.

A fourth recipe macerates for several hours 6 parts of glue, in small pieces, in 16 parts of water; then adding 1 part of hydrochloric acid and $1\frac{1}{2}$ part of sulphate of zinc, and letting the mixture be kept for ten or twelve hours at a temperature of 68° or 70° Centigrade. This cement may be employed to mend glass, china, fancy work, jewelry, &c., for which it is only inferior to Armenian cement.

The first formula produces a cement so strong that pieces of wood may be joined together, cut slopingly across the grain, and they will afterward resist every attempt to break them at the same place.

In many of the islands of the Indian Ocean, in Japan, China and the East Indies, a similar cement is used to join pieces of wood for bows, lances, &c. The fluid is thinly smeared over each face of the joint, a piece of very thin gauze interposed, and the whole pressed tightly together and maintained so until the next day. Joints so made will even bear the continual flexure of a bow without separating. It is admirably adapted for fishing-rods.

The product of the second formula is commonly sold as "liquid glue."

That of the last is much used by the druggists and oilmen instead of gum, for fixing paper labels to tin, and to glass when exposed to damp.

The following is a good recipe for fixing glass letters: Take copal varnish, 15 parts; drying oil, 5 parts; turpentine, 3 parts; oil of turpentine, 2 parts; liquified glue (made with the least possible quantity of water), 5 parts; melt together in a water bath, and add fresh slaked lime (perfectly dry and in very fine powder), 10 parts. It is very useful for stationers and others to know how to attach metal letters to plate-glass in shop-windows.—*Exchange.*

It is our own vanity that makes the vanity of others intolerable to us.

Fire! Fire! Fire!!

For Insurance rates address

ANDERSON & STANTON,

152 BROADWAY, NEW YORK.

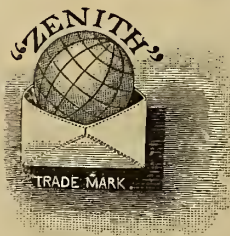


❖ FANCY ❖ GOODS. ❖

—IMPORTER OF—
CHARLES J. COHEN, FANCY GOODS,

ENVELOPE MANUFACTURER AND WHOLESALE STATIONER,

503 CHESTNUT STREET, PHILADELPHIA.



Complete Assortments in Latest Designs of
 AUTOGRAPH AND PHOTOGRAPH ALBUMS,
 CUT-GLASS INKSTANDS, LEATHER HAND-BAGS,
 CARD CASES AND PURSES.
 HUNGARIAN AND DRESDEN CHINA, BRONZE VASES,
 CLOCKS AND ORNAMENTS.
 PAPIER-MACHE PEARL INLAID WRITING DESKS,
 OPERA GLASSES, BLOCKS AND GAMES,
 PLUSH CASES, WITH CELLULOID FITTINGS,
 PLUSH WORK AND JEWEL BOXES,

And a great variety of goods
suitable for

HOLIDAY*TRADE.

J. L. SHOEMAKER & CO.,

—PHILADELPHIA, PA.—

—MANUFACTURERS OF—

Book, Bag and Pocket Book Leathers.

Specialty—BOOK ROANS OF THE VERY FINEST QUALITY.

SEND FOR SAMPLES.

ALL BOOKBINDERS' REQUISITES.

CHARLES BECK,

IMPORTER AND MANUFACTURER OF

FINE SATIN AND PLUSH

Christmas and Birthday Souvenirs.

FINE FRINGED

MEDIUM PRICED

LOW PRICED

RANGING FROM

\$30 Per 1,000 Up.

Jobbers will do well to examine these goods
before purchasing.

A Large Assortment of Imported Chromo Cards, Cheapest Line Out.

609 CHESTNUT STREET, PHILADELPHIA, PA.

The Harvard Fountain Pen.

The cuts illustrate the Harvard fountain pen, with its cap, as manufactured by the Harvard Pen Company, New York. This is a shading pen, by the use of which the characteristics of a person's handwriting are preserved. It consists of a flexible gold pen affixed to a fountain or reservoir holder, having no air-tubes, wires, springs, &c., which are the great obstacle to the efficient working of all fountain-pens. These objections are said to be overcome in the construction of this pen, and simplicity and adaptation being the points sought for, the pen is offered as one in which this result has been accomplished to the highest degree possible. The pen will write continuously for twenty-four hours without refilling. The pen is made of the best quality of gold used in the manufacture



of gold pens, iridium pointed, fine, coarse, medium, broad or stub, and of any pliability desired.

J. H. Bufford's Sons are constantly adding to their line of advertising cards. Among the new designs shown this week are five sets, including comic and other cards, which the firm offers at exceedingly low prices. No. 471 was suggested by the late Morisini clopement. It consists of a set of six cards showing a coachman going through the several stages of courtship, beginning with the usual flirtation on the sly and winding up with the happy "reconciliation."

He who waits to do a great deal of good at once will never do anything.

GOOD CHANCE.

For Sale, Stock of Books, Stationery, Picture Frames, Mouldings and Notions; stock in good shape; store well furnished; stock will invoice from \$2,400 to \$2,800; no saloons in the place; the only book store.

J. R. WEST,
Evansville, Rock Co., Wis.

CHRISTMAS CARDS.

Plain, Fringed and Satin Mounts.

EMBOSSD PICTURES,
OVER 500 STYLES.

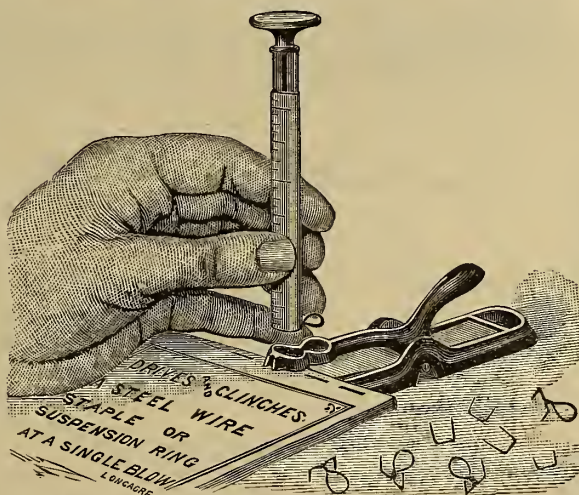
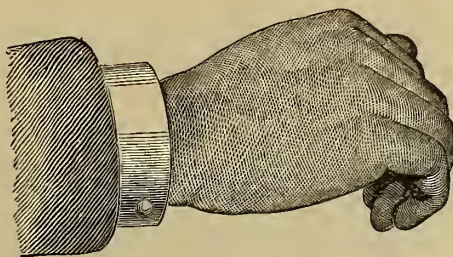
BIRTHDAY CARDS,
OVER 1,000 DESIGNS.

SHAPE NOVELTIES.

No Catalogue! No Free Samples! But the Best Bargains in America.

J. BAIRD, 61 Essex Street, Boston.

The NOVELTY Paper Fastener.



(Patented in Europe and America.)

Drives and Clinches a Staple or Suspension Ring at a Single Blow.

For Fastening Papers, Binding Books, Ringing Show Cards and Pamphlets, &c., &c., with 400 Steel Staples and 50 Steel Suspension Rings, boxed,

Sample by mail, all complete, **Fifty Cents.**

Staples, all sizes, 30 cents per 1000. Suspension Rings, 30 cents per Box of 500 Rings.

The Trade will be supplied, cash with order, at the following rates: Suspension Ring Paper Fastener (as above), per Gross, \$48.00 Steel Suspension Rings, per M, 36c. Novelty Staples, per M, 18c.

Strangers are referred for our standing to the Publisher of this Paper, to any of the Express Companies, or to Bradstreet's Mercantile Agency.

Sole Agent for United States,
R. R. WATSON
49 MAIDEN LANE, NEW YORK.

For Illustrated Catalogue of our Patented Specialties in Stationers' Hardware, address,

For the HOME TRADE or EXPORT the Sole Manufacturers

Philadelphia Novelty Mfg. Co., 1426 Callowhill St., Phila., Pa. Cable Address, Novelty.

JOHN R. EDWARDS,

MANUFACTURER OF

BLANK BOOKS

— AND —

Importing and Manufacturing Stationer,

BALTIMORE, MD.

SPECIALTY: THE FINEST LINE OF HALF-BOUNDS MADE.

ALLES & CONANT,

No. 90 Chambers Street, New York,

Manufacturers of the Largest Line of

PORTABLE WRITING DESKS

And Fancy Work Boxes

IN THE UNITED STATES

In Plush, Wood and Leather.

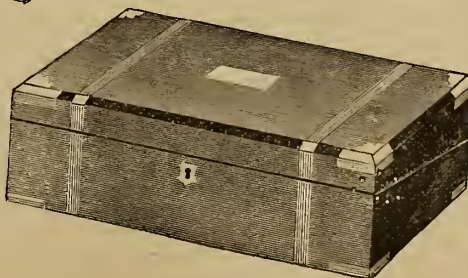
POCKET AND FISHING BOOKS, LADIES'

SIDE BAGS, PLUSH AND LEATHER

HAND AND POCKET MIRRORS.

Specialties made to order in Wood, Plush and Leather.

Send for Illustrated Catalogue and Prices.



PLATNER & PORTER MFG. CO.,

E. B. RIPLEY, Prest.

UNIONVILLE, CONN., U. S. A.

F. A. CHAMBERLIN, Treas.

Linen and Extra Superfine Papers.

ALL OUR PAPERS ARE NOW DOUBLE SIZED AND WARRANTED TO WITHSTAND ANY CLIMATE.

The accompanying cut is a Fac-simile of
Water-mark in Clover Leaf Linen.

WATER-MARKED FLATS,
FINE AND EXTRA SUPERFINE,
UNADULTERATED AND THICK
FOR THE WEIGHT.

The accompanying cut is a Fac-simile of
Water-mark in Clover Leaf Linen.

TWO GRADES
EXCELLENT LINENS.
"TUNXIS MILLS,"
NOLIA MILLS, AND OTHER
FOLDED PAPERS

ONE MILL RUNS CONSTANTLY ON EXTRA MACHINE-FINISHED BOOK PAPERS.



CARTER'S INKS.

Select the Kind Adapted to your Purpose and be Happy.

For General Use, buy CARTER'S COMBINED WRITING AND COPYING.

For Book-Keeping, buy CARTER'S WRITING FLUID.

For a Black Ink, buy CARTER'S KOAL BLACK.

For a Red Ink, buy CARTER'S CRIMSON FLUID.

For Sticking Things, buy CARTER'S ARABIN.

CARTER, DINSMORE & CO., Proprietors and Manufacturers,

Nos. 162 to 172 Columbus Ave., Boston; and No. 62 Cliff Street, New York.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection

At PARIS, 1878,

This being the HIGHEST and ONLY AWARD given for

LINEN RECORD & LEDGER PAPER

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.



Send for Sample Sheet, ERASE and REWRITE FOUR TIMES on same spot.
Each sheet is water-marked with name and date.

The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 19. NEW YORK, NOVEMBER 6, 1884. WHOLE NO. 489.

Correspondence.

NEW ENGLAND NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
230 Devonshire St., BOSTON, Nov. 4, 1884.

Having spent some days of last week among the paper mills of Holyoke and vicinity, I find that manufacturers of fine grade paper, book, writings, &c., are most favorably disposed to the idea of shutting down for a paper during each of the next three months, beginning with the last week of November.

Although I did not visit every mill in the different towns and cities through which I traveled, those that I did call on were found to indorse the measure most heartily.

At Holyoke I am informed that every paper-maker interested has signed the "call for restriction," and that the signatures of 80 per cent. of the manufacturers will undoubtedly be secured. So that a 25 per cent. reduction in these lines of papers for the next three months is among the possibilities.

This will certainly stiffen prices, and possibly advance figures a little. Let buyers survey the field, weigh the possibilities and act accordingly: The early buyer gets the lowest figures.

At Mittineaque are located three mills having a combined daily capacity of eight tons of writings, and they can be counted in.

The Southworth Paper Company, whose "bank linen" is so favorably known to the trade, has lately made many noticeable improvements in its mill. To its machinery has been added a Fourdrinier having a stop-cutter attachment, so that the company is now able to localize water-marks accurately. Such of its fine linen paper as finds its way to market now is water-marked "Bank Linen," which the Southworth Company claims as its trademark.

At Worcester, I had the pleasure of an interview with W. H. Hill, the envelope manufacturer. This is the oldest-established house in America for the manufacture of envelopes and envelope machinery, and during its long years of business has become extensively known to the trade throughout the country.

The demand for envelopes is reported very good, considering the dullness of trade generally. No further advance in prices is contemplated just at present, although what effect the lessened production of paper will have is problematic.

Mr. Hill is sending out to his many patrons in the stationery trade souvenir copies of "Worcester's Bicentennial," a 12-page paper which was issued on October 15, in commemoration of the city's grand event. The souvenir is replete with graphic descriptions and pictorial scenes illustrative of Worcester as it was in 1684, and as it is in 1884. The old and the new, in ways, manners and customs, are contrasted, and show wonderful development and progress. The secret of Worcester's rapid growth and industrial development is explained in this souvenir publication. Those of the trade desiring copies should address W. H. Hill, Worcester, Mass.

George C. Whitney, art publisher, Worcester, reports that his business for the past two months has been very heavy. And this extra trade has been done right in the face of what some call a dull season. This can be attributed very largely to the extensive line of rich novelties which the house offers the trade. In satin and plush goods this house has produced many unique designs which have proved very taking. One of these show a small French plate mirror with embossed metal setting, and beautifully mounted on plush and satin, the floral design being hand-painted. Another is a hand-painted satin door, folded over a plush pad, with frosted centre card, the whole being mounted on a hand-painted satin pad. The entire line of this house is most tastily gotten up, and show artistic finish in every detail.

It will be remembered that the New York Institute recently, in selecting from among the several art publishers for a line of satin novelties for souvenirs to its lady patrons, chose those offered by Geo. C. Whitney, and that was a valuable indorsement for his goods. Some fifty employees are now engaged in his establishment to whose artistic ability in designing and decorating is the house indebted for the many original novelties which were presented the trade this season. Merit hath a cash reward.

J. Richard Carter, of Carter, Rice & Co.,

has returned from his sports in the Yellowstone region, looking a little tanned, but considerably refreshed and invigorated. Now for an aggressive business campaign. Though Mr. Carter was warmly welcomed home, his many friends were pained to learn that his return was hastened a week by the severe illness of one of his little boys. A. L. D.

NEW ORLEANS NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

NEW ORLEANS, La., October 27, 1884.

It is no uncommon sight nowadays to see smiles on the faces of any of the stationers of our city, although to have witnessed a phiz lighted up into that pleasant appearance which would indicate a feeling of happy satisfaction a few weeks ago would not have been accomplished even after a day's tour, for depression in all its minutest details has reigned supreme in our midst for many months. The summer just ended has been trying, and such stringency in trade and financial circles has not been experienced for many a long year; and, indeed, when you look the field over and see still standing all those who started in with the summer with so little encouragement for business, and who have kept their heads above water some way or other, it is really astonishing, and many of them deserve diplomas for their powers of endurance and financiering capacities. But the darkest hour was before the dawn, for the "boom" has struck us now and merchants speak in glowing terms of the lively state of trade. There are some, however, from whom it would be as difficult to draw expressions of satisfaction under any circumstances as it would be to draw a credit balance from a defunct bank. These, however, are chronic grumblers and are to be met in all localities, but I think we have as few in our midst as are to be found in any city of this size.

There have been quite a number of the travelers from New York in the paper and stationery trade here within the past week, and among the houses represented were Boorum & Pease, Liebenroth, Von Auw & Co., J. Q. Preble & Co., Phil. Hake, J. Rosenthal & Co., H. D. Wade & Co., Hard & Parsons, and others. All of the gentlemen representing these firms report fine trade. Mr. Nott, of Phil. Hake, is

sick, at the St. Charles Hotel, with rheumatism of the eye, but he is well taken care of by his many kind friends here, and will be able to travel again within a week.

The large storehouses of E. C. Palmer & Co. present an animated appearance at all times of the day, and their corps of clerks has just about all it can stand up to, keeping away a blockade which would soon occur if the large list of orders received daily from every section of the South was delayed in shipment. Their large out-of-town trade is enough just now to keep them active, but they find themselves taxed to the uttermost to handle in a satisfactory manner both this class of patronage and their immense city business. Their stock is complete, and embraces a larger list of staple and fancy stationery of every variety of printing, wrapping and writing papers than for many years. They are well stocked with flat and ruled papers.

Julius Meyer is at his post after a long leave of absence, which is the first in some years. He has visited many parts of Europe, where he has relatives, and comes back to the Crescent City full of good health and vigor, and hopes to get a large slice of the great "Exposition boom cake."

The commercial stationers and printers are up to their eyes in work. J. S. Rivers says that he is "chuck full" and running his many presses all day and part of the night. He has recently been awarded another large share of the Exposition printing, and will soon go to work to print in colors many thousands of mammoth Exposition posters. His shelves were never so well filled with blank-books, stationery, papers, &c.

F. F. Hansel has received most of his fall goods, and he now carries a very great variety, not confining himself to stationery by any means, but he may be classed with the notion dealers. He has recently sold his entire printing office for \$8,000 to W. B. Stansbury & Brother, who, with this addition, have the largest book and job printing office in the city, and they are busy all the time, principally on Exposition work, a vast deal of which they have done in the past few months.

A. W. Hyatt moves along in his usual quiet but progressive way, and in keeping with others, is enjoying a healthy trade in commercial stationery.

Garcia & Fanche, who are among our shrewdest and most enterprising retail stationers, speak encouragingly of their business and state that their stock is well up, as the result of Mr. Garcia's recent purchasing trip to the East.

Dunn & Brother are tickled over the fine trade which they are now enjoying and their presses are kept running continually and their clerks are busy selling stationery and taking orders for blank-books and lithographing, &c.

T. Fitzwilliams & Co., who are near neighbors to Dunn & Brother, are right with them in activity and both enjoy together the confidence and esteem of all, and to their many friends they are indebted for the good business that they are now doing.

The Canal street booksellers and stationers are wide awake and they are preparing for a

big trade and are about ready to receive the great benefits accruing from the World's Exposition which will bring to our city many millions of visitors this winter. Of these the establishment of W. E. Seebold has opened to the gaze of the many passers-by the finest line of choice and rare articles of vertu and buhl. His show-windows, which are of mammoth depth, present the handsomest appearance of any on the street. His stock this year has been selected with great care and is very complete in all lines of fancy stationery, steel engravings, gift books of poetry, fiction and art, plush goods, bric-a-brac, &c.

J. C. Eyrich will be in the field this winter, and says that the result of his recent visit East will soon be seen, and that his selections this year will far surpass any of his previous attempts for elegance and variety.

James Buckley has all that he can attend to, with his trade as large as could well be desired, he has a very enviable commercial stationery business with many of our leading houses.

James A. Gresham is again to the front, and after several unsuccessful attempts to "keep ahead of the hounds" in the past ten years he has gone at it again, and this time under rather favorable auspices, and his host of friends hope as a reward for his indefatigable energy that he may have a successful experience this time.

G. T. Lathrop, who after years of struggle to wiggle through, but who finally "came to grief" last summer at the hands of the receiver by whom his stock was sold to help to pay his debts, has again returned to New Orleans, having given up his Texas prospecting tour, and has "braced up" again and now has a very neat stationery store on Canal street, in the most fashionable locality, and he bids fair to do a good lively business this season. Everybody knows Mr. Lathrop, and he is thoroughly posted in his business.

M. Perchaud & Co., who "yielded up the ghost" last month, are still clinging to the business, both members of the late firm having clerkships with houses in their same old line here in town. Mr. Perchaud is with A. N. Hyatt and his ex-partner with F. F. Hansel. All of their debts have been promptly paid, no one holding a debit balance against them.

There is no denying the fact that the Exposition so soon to be held in our midst is doing a great trade revival work among us. Every line of industry is feeling the good effects very vividly.

The larger Exposition buildings are all finished, or very nearly so, and the placing of exhibits within the space already allotted to exhibitors will soon begin.

Many of the large houses here will have very elegant displays, and every variety of merchandise under the sun will be displayed within the Exposition enclosure.

The stationery and paper displays from abroad and by home-folks will be very elaborate. The Holyoke Paper Company, the Whiting Paper Company, Crane Brothers, Carter, Dinsmore & Co., R. Hoe & Co., H. D. Wade & Co., Esterbrook Steel Pen Company, and many others, will be represented

here in fine style, under the care of E. C. Palmer & Co., their agents in this city. This firm promises one of the most interesting and complete exhibits of the Exposition. There have been over four thousand applications for space in the main building, and when all of these shall have placed their specimens in beautiful array, the effect will be simply bewildering.

The exhibits of States and Territories, every one of which will be on hand, with an exhaustive collection of their respective resources, together with twenty odd foreign nations, will be a magnificent sight in itself, and were they the only attractions of the many thousands to be seen, it would be well worth a trip to New Orleans this winter; but of these I will tell your readers later in a more detailed account, for this time I have consumed enough of your valuable space. So, *au revoir!*

CRESCENT.

PHILADELPHIA NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET.
PHILADELPHIA, November 4, 1884.

The extreme dullness of the stationery business was the special subject of remark among members of the trade this week. Both the city and country buyers have deserted the market entirely, and not a single transaction of moment in any line of goods has been made. Business is at a standstill. For two or three weeks there has been a little activity in Christmas goods, but even in these there is nothing whatever doing; fortunately, to-day winds up the period of uncertainty, and to-morrow opens up fresh possibilities. The amount of business being done from day to day in a small way is somewhat deceptive and leads stationers to make undue complaints. The total is fair. Stores are not stocking up. It is likely that they will begin to buy more freely in a very short time. The actual wants of the trade are being supplied.

In the midst of the dullness I am glad to note any signs of enterprise. The firm of J. L. Shoemaker & Co., Sixth and Minor streets, has been for over a year making careful and expensive experiments with its new wire-stitching machine, and is now prepared to offer it to the public in a state as near perfection as seems possible to obtain. The advantages claimed for this machine, are: 1. Simplicity, the working parts being all contained in the head of the machine, and actuated by a single cam. 2. Ease of operation, the adjustment being made to the smallest part of an inch, by a single thumb-screw, a result attained by no other machine at present upon the market, and whereby the length of the staple is exactly adapted to the work required of it, no matter what the thickness of the work. 3. This adjustment can be made in less than a minute's time, and by an experienced operator in thirty seconds. 4. A wider range of work may be done upon it than upon any other machine now in use. A staple may be inserted in the centre of a pamphlet twenty-one inches wide. 5. Dura-

(Continued on page 604.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (4) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street

HENRY BAINBRIDGE & CO.,

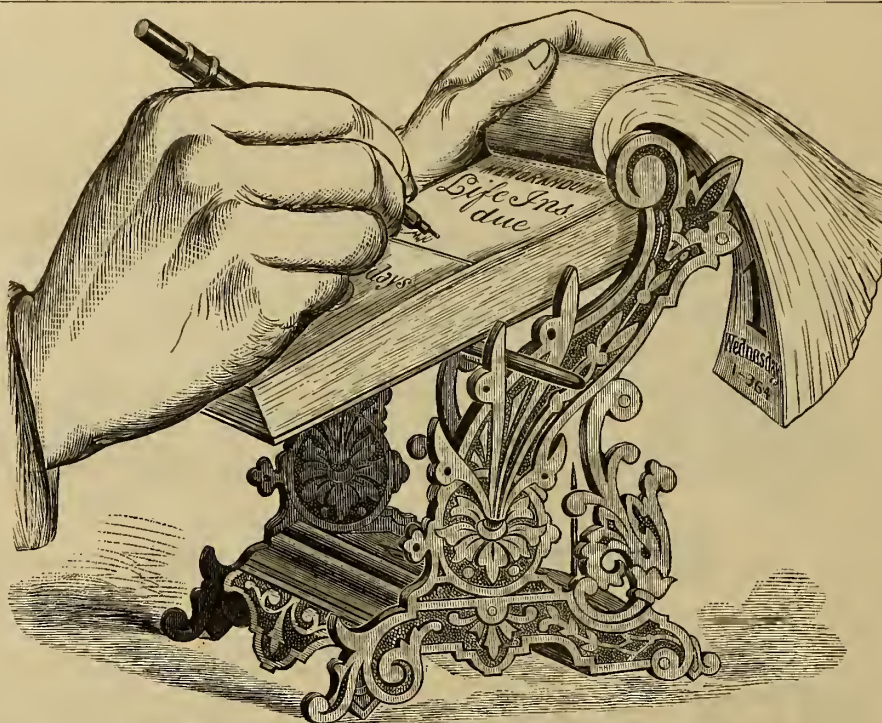
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF No. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

The file, combined with this stand, is for the purpose of filing up notices, &c. relating to memorandums made, such as life insurance notices, cards of appointments, &c.

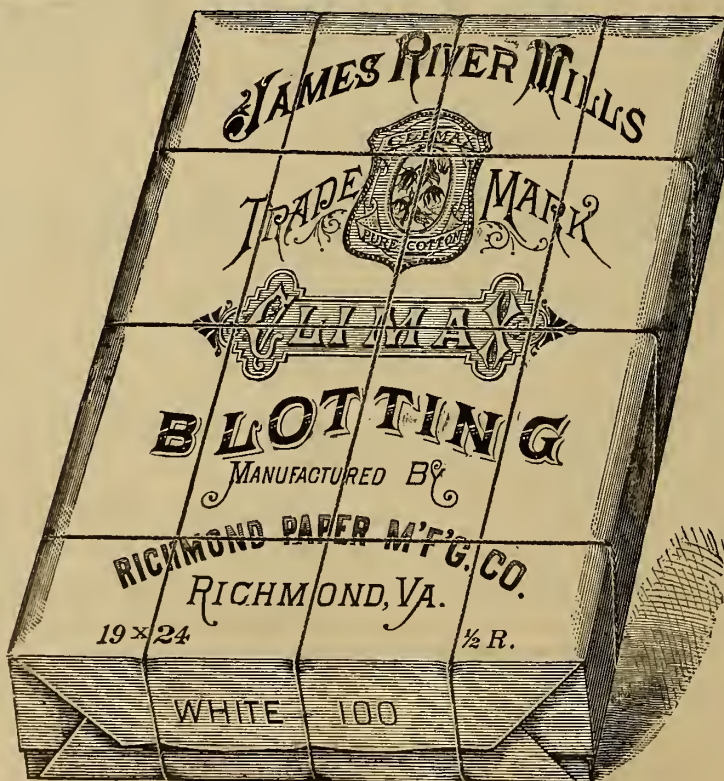
PRICE LIST.	Pen-Rack Stand, No. 1.....per doz...	\$9.00	Japanese Finish, No. 3...per doz...	\$24.00	Extra Pads.....per doz...	\$3.60
	Paper-Weight Stand, No. 2..	8.10	Mounted on boards.....	4.80	DISCOUNT TO TRADE.	

DISCOUNT TO TRADE.

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely unrivaled quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —

In 60, 80, 100, 120 and 140 lbs. always on hand.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
N. H. FURNESS, Selling Agent, 5 & 7 Beekman St., Room 12, Temple Court, New York City.

A VALUABLE INVENTION! SEND FOR SAMPLES. GUMMED LABEL PAPERS THAT WILL LIE FLAT, AND CAN BE PRINTED AND CUT WITHOUT THE TROUBLE FROM CURLING HITHERTO INSEPARABLE FROM THEIR USE. MANUFACTURED AND FOR SALE ONLY BY CARTER, RICE & CO. (Corporation), 252 DEVONSHIRE STREET, BOSTON.

THE CELEBRATED LIVERMORE STYLOGRAPHIC PEN AND PENCILS

Will be offered to the trade, for the season of 1884, at a larger discount than any other living manufacturer can possibly give. We propose to distance all competitors. Write us and see. Send for price list and circulars.



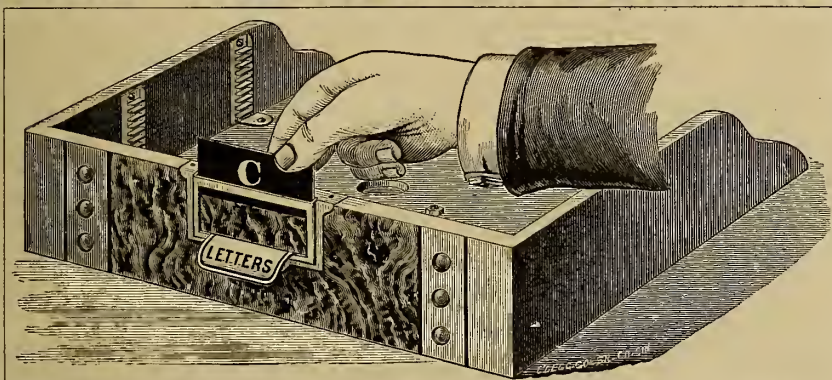
INK.—We make the original and only genuine "Stylographic Ink." We wish to caution buyers against being deceived by the many imitations of our Ink. See that W. W. W. (in monogram) is blown in the bottle. Our goods for sale by all the leading Stationers.

STYLOGRAPHIC PEN COMPANY, Cor. Brook and Arnold Streets, PROVIDENCE, R. I.

—THE—

GLOBE * CABINET * LETTER * FILE.

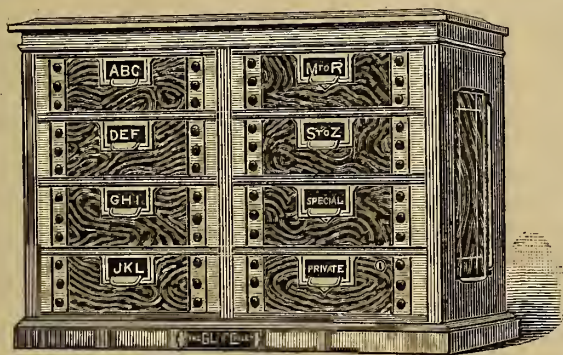
The most perfect system known for the rapid and orderly filing of Correspondence.



The most perfect system known for the rapid and orderly filing of Correspondence.

The GLOBE system of Filing Papers is well known and popular in all parts of America. To such Stationers as handle our GENERAL GOODS we allow a Liberal Discount on Cabinets and CABINET SUPPLIES.

—ALL SIZES OF—
Cabinets on Hand
—AND—
READY FOR QUICK SHIPMENT.
Illustrated Catalogue and Terms upon application.



EIGHT FILE CABINET.

—ALL SIZES OF—
Cabinets on Hand
—AND—
READY FOR QUICK SHIPMENT.
Illustrated Catalogue and Terms upon application.

THE GLOBE FILES CO., Cincinnati.

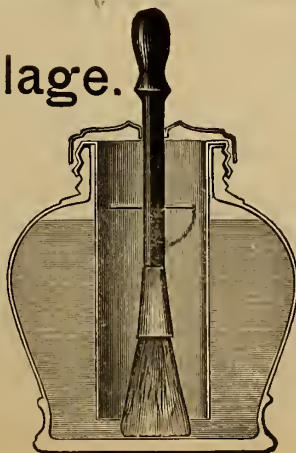
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO., CHICAGO



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts. to \$30 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

Books, Stationery and Fine Art Goods.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,

SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street, New York.

Importers of GERMAN SLATE PENCILS, and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO.

RUBBER STAMPS
OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents and Sole Manufacturers of Metal-Bodied Rubber Type. 291 Main St., Cor. Worthington, Springfield, . . . Mass. Oldest Rubber Stamp Manufy in New England & Largest in the U. S.

MILLER BROS.

Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality. Largest makers of Fine Crucible Steel Goods in the country.

STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross. 60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application.

The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

(Continued from page 600.)

bility is claimed, all the parts being made of hardened steel, and every part being readily opened to the inspection of the operator. 6. The machine is offered at about half the price charged for similar machines, and can be changed from one kind of work to another without changing of parts, which cannot be done in any other machine now offered.

On inquiry among a number of the well known retailers, it seems that there is an expectation generally indulged in, of an active fall and winter trade. If this is realized, there will be some active buying. They are the best judges of what is wanted. Every year develops a taste for finer qualities of stationery, and a greater variety of novelties, and the variety will be larger this year than last, in spite of dullness. The stationers' trade is the last to be affected by dull trade, perhaps for the reason that its customers are, as a class, among those who are the last to feel depression. General storekeepers, clothing houses, shoe stores, hat stores, and the like, feel the falling off in demand quite seriously, and perhaps stationers will in time, suffer; but the decrease in their business will not come very soon.

Our manufacturers are taking great interest in the forthcoming New Orleans Exposition. The committee in charge is working up a great deal of interest, and the expected number of exhibits will be forwarded.

In regard to collections, the trade report no difficulty beyond those incident to all collections; and as to finances, the stationers are on solid ground.

C. P. Bartleson is showing a fine line of fringed cards for Christmas and New Year's trade. Mr. Bartleson also makes a specialty of chromo advertising cards, of which he shows a very large and handsome variety. His little toothache book, mentioned some time ago, is having a splendid run, and is making glad the heart of many youngsters.

Theo. Leonhardt & Son report a good season's business and stock well sold up. They are already looking up novelties for 1885, and promise something entirely new in importations.

H. L. Lipman has improved and otherwise brought his eyelet machine up to a very high standard of perfection. Combining all of the advantages of the "Tri Patent" with the great benefit of simplicity, durability, and economy. It fills an important place in the office or bindery.

P.

AUGUSTA NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

AUGUSTA, Ga., October 31, 1884.

The public schools of Richmond County, Ga., have all opened to their fullest extent, and the excitement is about dying out. A few more new text-books have been adopted by the School Board, which causes some growling among the parents, who are not satisfied with their children getting free education, but would like the books thrown in. After awhile they will want a carriage sent for

the children on rainy days and overshoes furnished. It is not many years since they had to pay for tuition as well as books; but some are never pleased. Among the new books introduced is the "Student's History of Georgia," written by Lawton B. Evans, our School Commissioner, son of Gen. C. A. Evans, who served throughout the war in the Confederate service, and who, although a celebrated Methodist divine, thought, like Bishop Polk, of Louisiana, that it was his duty to serve his State. The book has been introduced in almost every county in the State.

The stationery business has been very dull so far this season. Mr. Pendleton reports having sold a good many school-books so far, although there is not much pleasure in keeping up a stock, as the profits are so small. He thinks that he will confine himself more to staple and fancy goods, in which there is not so much risk if a little discretion is used. I know by my own experience, having hundreds of dollars' worth of old school-books out of date that I will not be able to get the price of old rags for. It makes me feel sick to look at them.

Richards & Son say that they they have done very well in school-books, and are doing very well in their printing business, which is a great help to them. The cotton factories have all begun work again at reduced wages, but full time, which is much better than stopping altogether, which some did a while back. It caused a great deal of distress among the operators, and it ruined the business of the small stores which had been opened in the neighborhood of the factories to catch that trade. Of course they could not credit when they were not at work. I can't see how they manage at the North, where so many are thrown out of employment at once and the climate is so much more inclement in winter.

It has been and still is very dry. We need rain very much, but no cold weather.

We have had quite a time for the last week or two with meetings being held every afternoon in the principal streets by the Sons of Holiness (they style themselves), and at night in the Methodist Church. There are more meetings advertised for ten days in the neighborhood of the factories. They claim to have made a good many conversions, but I doubt it. They are something in the style of the Salvation Army.

We have had several large failures in the last two weeks, which look very scaly. There is a defalcation in one of the factories, so far found out, of \$150,000, some say \$180,000. They are looking over the books yet. If it had been some poor persons who had stolen provisions to keep their families from starving they would have been very wicked, and would have been sent to the Penitentiary, but as the "defalcations" are all for large amounts, the defaulters are good financiers (especially for themselves), no matter how many they may ruin. It ought to be put a stop to, and they made an example of. Such things generally blow over in a short time, and are forgotten, except by the victims. Such men speculate with other people's money too much, and keep on losing, trying to make it up.

Business in every line is exceedingly quiet. I can't see the reason why, unless it is the election that will take place next Tuesday. If so, we will soon know if that is the case. Everything is very quiet here in that way; you would not imagine it was so near.

The Barrett Manufacturing Company's paper mill, at Bath, S. C., five or six miles from here, is at full blast again, making very good printing and wrapping papers.

Geo. A. Oates has been quite surprised at the numerous offers of assistance that have been tendered him, and fully appreciates them, but intends to be very careful and look before he leaps.

MILL BANK.

CINCINNATI NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, November 4, 1884.

Another week gone! The Presidential election over (that is, it will be, dear reader, when you scan this), the bets on results more or less settled, and the good time for business nearer at hand. Who doubts that the good time is coming? Why, men bet on that. Even now some men are preparing to take chances on its coming soon—that is, they are getting ready to go into business and get the benefit of the tide whose coming no man knows, while every man knows it surely will come.

Here in Cincinnati, Dibble, the book publisher, is preparing to receive it in a new building, put up in modern style, on Walnut street, with only an alley between it and the new Custom-house. Never mind, gentlemen, that building will be an ornament and a credit to the city.

Shumate & Co., the successors to W. H. Derby, are sure the good time is coming, and they have prepared to take it in and entertain it sumptuously in their fine quarters on Fourth street, opposite Robert Clarke & Co.'s.

A. H. Pounsford & Co. are waiting and watching for this august arrival, waiting patiently and watching confidently. Meantime, they are getting out or have gotten out one of their old, old-style almanacs, with a huge triangular multiplication table on its back and with the quaint rural pictures at the head of each month's almanac, such as the predecessors of this house printed fifty years ago.

Peter G. Thomson has faith, and although he was burned out badly a few weeks ago, continues to work with wonderful pertinacity day and night. There is no feeling that this present dullness will last forever.

Neither is there any such feeling at C. F. Bradley's, where, if every press is not clicking and clattering every hour in the twenty-four, everyone in the shop stands in readiness to go into action the moment the order is given. You might as well try to persuade Charlie Stewart that the Scottish bagpipe is surpassed as a musical instrument by the piano, the organ, or any other discusser of sweet sounds, as to argue that good time has gone away to stay or that it will be long in coming back. Louis Snider's Sons pin their faith to paper and to the press as the great civilizers of modern times, and they believe

fortune will keep turning at the crank of her wheel till the paper trade at last comes right side up. They are all alike—business men in the paper and stationery trade—in abiding faith and buoyant hope.

Robert Clarke & Co. have such a variety of business and have been so long established that vicissitudes of trade distress them less than they do some younger firms with fewer strings to their bows.

John Holland has a never-ceasing demand for his staple pens. The call for his beautiful luxuries is only a trifle less than in flush times. Christmas is coming, you know, and it would surprise you to learn what calls he has and for what luxuries to brighten that season of joy.

George Stevens has a good Christmas trade, and somehow he has obtained a hold on the teachers. He has not a "corner" on the the custom of teachers, however, but a good share of their trade. Taken as a body, they are good book buyers, and they have influence in favor of buying books.

J. R. Mills & Co. are holding their staple trade, which is large and solid, and they are still reaping benefit from their novelties, notably their reversible envelopes, which are also utilized as files.

W. B. Carpenter & Co. are getting ready to give the good time a hearty reception when it comes. Meantime, they are not letting any opportunity for turning a penny slip. By the way, "Billy" has been away, and has taken a dive into the baths of El Dorado. You wouldn't know him. Not a vestige of old age remains and "Oh, how his eyes do shine!"

Edwin Hoole has great faith in Chicago, and while he has respect for Cincinnati he is able to discriminate between the value of music and money in the way of business. Cincinnati art is not convertible just now into coin for the business man's counter not to compare on that score with Chicago traffic.

Here comes the Globe Files Company like Banquo's ghost. Well, there is no use of trying to down it just now. Its turn to go under may come, but at present no signs of such an event are in sight.

The old house of Wilstach, Baldwin & Co. has the decks cleared for action, and, depend upon it, when the time does come, it will make things lively.

The house of William Skinner & Co. stood two floods and this summer's drought, and shows enough vitality to stand a dozen more of the same sort, which it is not likely it will be called upon to do.

Chatfield & Woods have long ago fitted up their immense warehouses on Fourth street, so that no one would even suspect that only a few months ago they were doused with water and charred with fire.

Ross, Robbins & George—all young men—are bestirring themselves, and depend upon it, they will be ready for the happy turn of fortune's wheel whenever it comes around this way.

Wm. A. Webb & Co., successors to Mallory & Webb, exhibit no less faith in the not-far-away future of business than do their fellow-craftsmen in Cincinnati.

C. F. Woodrow attends to business daily

in that bright little bazaar of his on Walnut street, and maintains the same discipline in his printing department as though we were all in the midst of a business boom.

The Dennison Manufacturing Company's

branch in Cincinnati never flags, though it is not saying just now that times are flush.

Samuel C. Tatum has his hands full filling orders and keeping up the stock of the popular letter-presses he manufactures.

PRINCE WILLIAM.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Left-Dried and Manilla PADS

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

A. M. COLLINS, SON & CO.,

—MANUFACTURERS OF—

Cards and Card Boards

—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

—TIME TRIES ALL THINGS.—

TRADE OPINIONS.

(After 4 Years' Use.)

TORONTO, 1884.

As to your Perforator, we use it on all kinds of work. It is the best machine we ever saw. It is as good to-day as when we got it. A most valuable labor-saving implement. Your Striker is a great improvement over those we have in use.

BROWN BROS.

2 Years in Use.

PHILADELPHIA, PA., 1884.

We recommend it to all parties requiring a first-class Perforator. Your double Striker and Lifter are easily arranged, and enable our ruler to do MORE THAN DOUBLE the capacity of the Ruling Machine.

STEPHEN GREENE.

27 South 5th Street.

E. W. BLACKHALL, 83 Wood Street, Toronto, Canada,

Or, 13 WEST SWAN STREET, BUFFALO, N. Y.

—TIME IS THE SUREST TEST.—

JOHN PETRIE, JR.,

No. 110 READE ST., NEW YORK,

—DEPOT FOR—

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

—Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c.—

TREASURY WRITING INKS.

VIOLET, BLUE, GREEN, CRIMSON, CARMINES AND BLACK. DAVIS' NEW CIRCULAR INK RACK AND ASSORTED WRITING INKS.

U. S. TREASURY MUCILAGE, with Elegant New Engraved Label in Three Colors, Guarantee Labels and Corkscrews. Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

Samuel Hano & Co., Manifold Books.

LARGEST CONCERN OF THE KIND IN THE WORLD.

Price Lists and Circulars furnished on application.
CORRESPONDENCE SOLICITED.

Office, 105 Summer Street, Boston.

Factory at ALLSTON, MASS.

JANENTZKY & WEBER,

(FORMERLY JANENTZKY & CO.)

MANUFACTURERS AND IMPORTERS OF

ARTISTS' MATERIALS.



J. & W.'S SUPERFINE ARTISTS' OIL COLORS,
Canvas, Oil Sketching Paper and Academy Boards.

— SOLE MANUFACTURERS OF THE —

PATENTED * PAPIER * MACHÉ * PLAQUES,

Plain White, Ebonized, Japanned, Gilt-Edged, Gold and Silver.

Blue Print Papers, unprepared and sensitized; J. & W.'s Drawing Inks; Barbotin Ware, Lacroix China Colors; Wax Flower Materials; I. U. G. Glaze, for Imitating the imported Limoges ware; Repousse Tools and Tapestry Painting Materials; Metallic Colors.

No. 1125 CHESTNUT STREET, PHILADELPHIA.

— SEND FOR CATALOGUE. —

Sole United States Agents for the celebrated Leonhardi Dresden Alizarin Writing and Copying Inks.

All persons are cautioned against selling unstamped Wood Lever Clips. They infringe our Patent.

VANHORN'S LETTER FILES AND CLIPS HAVE IRON LEVERS.

SELL THE BEST.

VANHORN'S PATENTED Letter Clips and Bill Files,

Japanned and Nickel-Plated Levers. Note, Letter, Cap. With and without Pins. The Springs Never Grow Weak.

VANHORN'S NEWSPAPER FILE

Places the leaves of each paper in consecutive order. 18, 21, 24, 27, 30, 33, 36 in.

* PACK AND VANHORN'S TUBULAR BINDERS. *

For Sale by Wholesale Stationers generally.

WM. H. WOGLOM, Manfr, 239 Greenwich Street, New York.



STEPHENS' IMPROVED DESK RULER, 12, 15, 18, 21 and 24 in. long; 1 1/4 and 1 3/4 inch wide. Light, elegant, and well made of hard woods. For prices, address STEPHENS & CO., Riverton, Conn.
NEW YORK STORE: 294 Broadway. PHILADELPHIA STORE: 415 Commerce St.

TO * THE * TRADE.

I AM OFFERING a very extensive line of elegant CHRISTMAS AND NEW YEAR CARDS, embracing over 500 different designs, and including all the leading styles of the season; also

ART * SPECIALTIES

In FIGURED SATIN, PLUSH and HAND-PAINTED GOODS
Put up in neat boxes. Big Discounts to the Trade.

GEO. C. WHITNEY, Art Publisher, Worcester, Mass.

R. A. ROGERS & CO.,

DAYTON, OHIO,

— Manufacturers of —

SCHOOL * SCRIBBLERS

— AND —

SCHOOL PADS.

SEND FOR SAMPLES AND PRICES.

STAFFORD'S INKS

COMMERCIAL INK,

VERY DARK Blue Fluid, changing at once to Intense Black.

— ABSOLUTELY PERMANENT —

MACHINE COPYING INK.

Gives 1 to 5 Perfect Copies.
Copies a Month after Writing.

USED BY THE U. S. GOV'T. SOLD BY ALL DEALERS.

S. S. STAFFORD, NEW YORK.

NOVELTY CARD AND ADVERTISING CO.

J. B. CLARKE, Proprietor,

115 & 117 MONROE ST., OPPOSITE HAVERLY'S THEATRE,
— CHICAGO, ILL. —

HEADQUARTERS FOR CARDS of every description, FANS, Scraps, &c. Catalogues upon application. Enclose card when asking discount. Publishers of the Best Portraits of Presidential Candidates in the market.

* Agents wanted everywhere.

THE CLASP ENVELOPE,

For Mailing Samples of

Dry Goods,

Coffee, Seeds,

Easter and Birthday

Cards,

Advertising Novelties,

Catalogues,

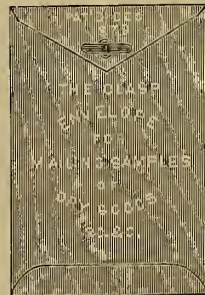
Photographs,

Fancy Cards,

And Packages of Third

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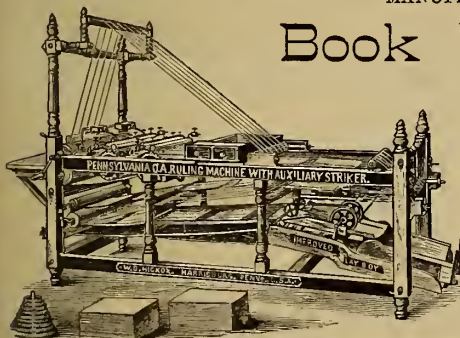
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This invention is of importance to every one who uses a Ruling Machine. The following will show some of its advantages:

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- 7th.—It will drop and lift in one sixteenth of an inch, or ten times in one inch.
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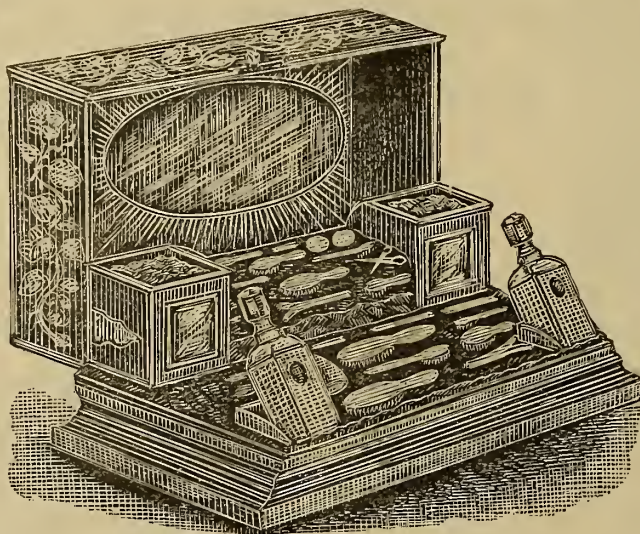
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ADULTS and CHILDREN.

OUR SPECIALTY IS HOLIDAY FANCY GOODS AND NOVELTIES.

BEFORE YOU BUY

PADS AND TABLETS

— EXAMINE THE —

FAVORITE BLOTTER TABLETS.

EVERY { 10 CENTS EACH. } SIZE.

"YE KNICKERBOCKER" BLOTTER TABLET.

Three Sizes—50 or 80 Sheets—Good Paper—Cheap!!!

THE AMERICAN BLOTTER TABLET.

All Sizes—Finest Qualities of Paper—Elegant Lithographed Cover. BEST IN THE MARKET.

THE PERFECT PENCIL TABLET.

Very popular among Students. These goods manufactured ONLY by the

ACME STATIONERY AND PAPER CO.,

146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

D. N. Neylan, bookseller, &c., Nashville, Tenn., is dead.

The *Post* Publishing Company, Houston, Tex., has failed.

Wray & Elliot, booksellers, &c., Maryville, Mo., have assigned.

Carhart, Wright & Co., printers, Chicago, Ill., have been closed by the sheriff.

L. D. Cardwell, publisher, Union City, Tenn., has sold out to N. B. Morton.

N. Leuthold, bookseller and stationer, Portland, Ore., has been attached for \$540.

The name of the *Trade Journal*, Baltimore, has been changed to the *Commercial Bulletin*.

E. H. Kendrick, bookseller, &c., Millbrook, Mich., has been succeeded by Gates & Wilcox.

Rutherford Brothers, stationers, &c., Owen Sound, Ont., have made an assignment in trust.

C. M. Mear, printer, Loogootee, Ind., has been burned out. Loss, \$1,000; insured for \$400.

The liabilities of J. G. Lewis, wall-paper dealer, New Orleans, La., are \$4,811; assets, \$7,091.

H. W. Rook & Co., publishers of the *Reporter*, Moundsville, W. Va., have been burned out.

F. J. Hard has sold his interest in the Merchants' Publishing Company, Denver, Col., to Parker Brothers.

The estate of James Campbell & Son, wholesale booksellers, Toronto, Ont., is advertised to be sold by the trustee.

Stubbs & Andoun, printers, Baltimore, Md., have dissolved partnership; Fred. P. Austin continues the business.

D. McNeil, bookseller and stationer, Port Elgin, Ont., is closing out his business at that place and is going to Essex Centre.

The limited partnership between Arthur & Bonnell, stationers, New York city, has been dissolved, and a new firm, under the same style, continues the business.

There has long been a demand for first-class writing tablets, made up in a cheap and convenient form. Most of the writing tablets in the market are made of a low grade of papers, which although they answer all of the purposes of a writing tablet, fail to satisfy the demand for a tablet made of good stock. The American Pad Company is putting on the market writing tablets of an excellent quality. All of its productions are made of the best tub-sized paper, and have the additional advantage of being bound with paper instead of composition. The company makes tablets of all sizes, and both ruled and unruled. A printed sheet, giving a scale of sizes of its pads, the number of pounds to the dozen of each size, prices, &c., will be sent on application.

The test of the superiority of an article is its continued sale. R. G. Hutchinson has a strap file and binder which has been on the market for several years, and the demand for it continues, notwithstanding the many so-called improved files which have succeeded it. The file consists simply of stiff covers in cloth, with flexible back, and broad, heavy leather straps across the back at the top and bottom of the inside, between which are stretched stout cords for holding six or twelve months' numbers of a weekly periodical. It is adapted to a variety of newspapers and periodicals.

The Merriam Manufacturing Company, Durham, Conn., report that it has kept comfortably busy during the recent dullness, and has so far met all competition that has developed itself. When the election excitement is fairly over it anticipates a better feeling in trade circles and more demand for goods, particularly mechanical locomotives and other toys, and its stock in all departments is in good shape to answer all calls for its various productions.

The firm of Howbert Brothers, booksellers and stationers, Colorado Springs, Col., has been dissolved by mutual consent, Edgar Howbert and C. W. Howbert retiring. Frank S. Thayer, formerly of the firm of Thayer & Wadham and of the Cross Pen Company, Boston, has formed a copartnership with Irving Howbert for the continuation of the business under the style of Thayer & Howbert.

A judgment for \$115 has been found against the American Photographing and Copying Company, manufacturer and dealer in photographs, &c., Harrisburg, Pa., and an execution has been issued to recover \$900.

The estate of E. Bastien, printer, Montrea, Que., is advertised for sale by tender.

An execution has been issued against P. L. Tousignant, printer, &c., St. Christophe, Que.

James Hope & Co., wholesale and retail stationers, Ottawa, Ont., have assigned in trust.

S. H. Breese, stationer, &c., Dover, N. J., has sold out to H. C. Rorick, who will continue the business.

Calvin Cobb, stationer, Chicago, Ill., was among the dealers who were in town during the past few days.

Ferguson & Elliott, printers and publishers of the *Banner*, Listowel, Ont., have been burned out. Partly insured.

E. A. Taylor & Co., booksellers and stationers, London, Ont., are offering to compromise with their creditors at thirty cents on the dollar.

D. McMaster, bookseller, &c., Sarnia, Ont., has assigned in trust. He was involved by giving accommodation paper to James Campbell & Son.

The Missouri Wheel Company, dealer in bicycles, St. Louis, Mo., has been sold out by the sheriff on an execution for \$2,000. The property realized \$1,357.

It is stated that John A. Shober, paper manufacturer, Lancaster, Pa., who assigned last week, owned real estate, which cost about \$47,000, and was mortgaged for \$41,639.

The Family Bibles published by the National Publishing Company, Philadelphia, are said to be having an extensive sale. Some of the best jobbers are pushing them largely.

Baum & Uhlmann is the name of a new stationery firm, which has been formed in Memphis, Tenn. The members of the firm have been in the city for several days buying a full line of goods.

The attention of the trade is invited to a new flexible fountain pen, in which gold or steel pens may be used at the will of the writer. This pen is warranted, and would make an excellent holiday present. It is manufactured by the Walke Pen Manufacturing Company, Hamilton, Ohio.

The assignee of C. P. Markle & Sons, Pittsburgh, Pa., has collected from the auditor appointed by the court to sell the property funds sufficient to pay a 50 per cent. dividend which the creditors will receive inside of a week or two. One of the largest creditors of the con-

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

cern (a New York house) expresses the opinion that the creditors will be eventually paid in full.

James Koehler, 120 Chatham street, New York, is manufacturing a line of cheap playing cards; also New Year, Christmas and birthday cards and card ornaments.

William Colwell, stationer, &c., Mitchell, Ont., is reported to be offering to compromise with his creditors at seventy-five cents on the dollar. He gave accommodation paper to James Campbell & Son.

F. H. Loss, Jr., is meeting with a good demand for his large line of holiday novelties, including Swiss carvings, house-furnishing goods, &c., and expects more business now that election is over.

T. E. Wallace & Co., manufacturers of a standard self-inking pad for rubber stamps, now offer for the first time a pure carbon black pad and ink, which is warranted to not fade. The firm has a branch office at 60 William street, New York.

One of the best lines of campaign badges put out this season was that of Robert Snider. Mr. Snider's line has been exceedingly popular. In fact during the last few days of the campaign the demand for his badges could hardly be met.

J. W. Daughaday & Co., wholesale and retail dealers in printers' materials, &c., Philadelphia, Pa., are offering to compromise with their creditors at fifty cents on the dollar, in twelve, eighteen and twenty-four months, in unsecured notes.

Jerome B. Shaw, a traveling salesman recently discharged by John Foley, pen manufacturer, New York, was arrested on Friday of last week by Deputy Sheriff O'Connor, on a civil suit brought by his employer to recover \$2,000. Mr. Foley alleges that Shaw altered and raised hotel bills, and charged in his account railroad fares to cities he had never visited. Shaw was released under \$1,000 bail.

The "Ever-Ready" desk tablet is a complete writing desk and tablet combination. Although it takes but a space of $5\frac{1}{2}$ by $7\frac{1}{2}$ inches, it comprises a writing tablet, blotter, calendar, engagement record, envelopes, penholder, pencil, inkstand, and spaces for pens and stamps. It is tastefully made in plush, seal, and alligator. This tablet is the design of Chas. A. Burkhardt.

Edward Posen & Co. had a large shipment of albums on the steamship Maasdam, which was burned at sea. Notwithstanding they have only a limited stock of goods on hand, their cable arrangements and factory facilities are such that they are in a position to fill all orders within four weeks after their date.

C. F. A. Hinrichs has made quite a specialty of show-window novelties this season. He has as complete a line of automatic figures as can be found in the city. They are all of the best French manufacture. Mr. Hinrichs has also an extensive assortment of singing dolls, Swiss music boxes, &c.

The *Shore Press*, Asbury Park, N. J., has passed into the hands of William K. Devereux, of the *Daily Spray*.

Henry Levy & Son have a new line of smoker's stands, made of fancy ebonized wood, fancy brass mirrors and satin odor cases. They have also some new things in ebonized reading tables, with satin backs, gilt wood brackets, decorated with porcelain painted plaques, &c.

M. J. Anderson's line of New Year calling cards is very complete this season. The cards range from plain to gold bevel-edge and fringed cards. The line also embraces a variety of shape and embossed cards. Mr. Anderson offers to send a sample book showing samples of his full line for fifty cents.

John R. Edwards, stationer and manufacturer of blank-books, Baltimore, Md., has failed. His liabilities are \$20,032.71, which amount is distributed as follows: Baltimore, \$11,306.65; Philadelphia, \$1,624.83; New York, \$3,475.01; scattering, \$4,176.22. The last item named includes \$550 preferred debts for rent and wages. The assets are \$14,875.38, of which \$2,470.50 represent machinery and fixtures; \$8,343.50 stock; \$4,061.38 book debts. Among the New York creditors are J. Q. Preble & Co., \$671.23; Daniel Slote & Co., \$235.33; Boorum & Pease, \$73.97; Mr. Edwards has offered to compromise with his creditors at fifty cents on the dollar payable in four equal installments at three, six, nine and twelve months from the first of November, 1884, with interest. This has been accepted by the Baltimore creditors, but the New York creditors have not accepted it, nor have any of the other creditors, excepting those of Baltimore, so far as is known. Mr. Edwards has



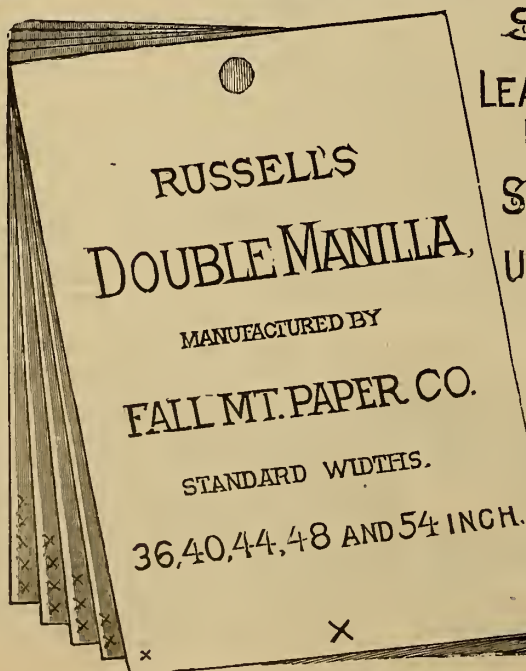
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

been established in business since 1870 and had built up a good trade in the manufacture of blank-books, but recently added a wholesale stationery department to his business, which was not considered judicious, and he is believed to have lost money in the venture.

W. O. Hickok has further improved his "lay-boy" or "paper receiver" to the ruling-machine by the application of a device by which it is kept in continuous operation independent of the machine proper. Preventing any clogging and causing the paper to drop evenly and regularly in the receiver.

Raphael Tuck & Sons intend to establish a branch of their firm in New York. Adolph Tuck, of this firm, will be charged with this duty and will arrange for putting the New York house on a business footing. The firm states that the increasing demand for its goods has made this action imperative.

H. M. Brooks & Co., Springfield, Ohio, are offering Xmas and New Year cards, chromo cards, shape novelties, albums, &c., to which they invite the attention of the trade. Their advertisement will be found in another column.

Obituary.

FRIEDRICH KAPP.

Friedrich Kapp, who died on the 27th inst. at Berlin, Germany, was born in the town of Hamm, on April 13, 1824. We learn from the *Evening Post* that he had been for three years a Prussian legal functionary when the revolution in Hamburg broke out, in 1848. His participation in this compelled him to forsake his country in the following year, and he chose America as his new home. Becoming a resident of New York, he achieved success as a lawyer in the face of great discouragements, and, turning to literary pursuits for his recreation, composed some historical works both in English and in German, which will remain an enduring monument of his sojourn in this country. Among these may be named "The Slavery Question in America" (1854), and a "History of Slavery in the United States" (1860); *Lives of Generals Steuben* (1858) and *De Kalb* (1862), the latter having been recently published in English in this city; "The Traffic of German Princes in Soldiers for

America" (1864); a "History of German Emigration to America" (1867). The revolution effected in the constitution of the Fatherland by the war with France in 1870 recalled him irresistibly to his native country, where he was at once honored with a seat in the Prussian Lower House and the German Reichstag, and took his place among the National Liberals and the friends of Bismarck. His service in the Reichstag ended only with the last session, in the closing days of which the Chancellor appeared on the floor as his antagonist in the debates over the German colonial policy. Dr. Kapp had already published since his return to Germany a work on "Frederick the Great and the United States" (1871); "From and Concerning America" (1876); "Justus Ehrich Bollmann" (1880). In spite of the infirmity which has no doubt caused his sudden death, he was deeply engrossed with a new and laborious work on the history of the book trade in Germany, which we hope is so far advanced as to be sure of publication.—*Publishers' Weekly*.

Frederick A. Curtis, senior member of the firm of Curtis & Brother, paper manufacturers, Newark, Del., died at that place on November 3, aged seventy-two years.

Post-Office Department Statistics.

The report of Chief Inspector Sharp of the post-office department shows that during the past year 756 arrests were made by inspectors; 472 convictions were secured, and 163 cases are awaiting trial. During the year, 672 out of 11,246,545 pieces of registered mail carried were lost. Complaints were received of the loss of 20,377 ordinary letters, of which 14,641 were said to have contained inclosures. Investigation showed that 1,809 eventually reached their destinations or were otherwise satisfactorily accounted for. Four hundred and sixty-seven post-offices were robbed and 278 burned. Twenty-three highway robberies of mail were reported and 24 postal-cars were burned. The miscellaneous cases investigated numbered 4,870. They were of a confidential nature, and resulted in the collection from delinquent postmasters and others of money, fines and penalties aggregating \$26,927.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
G. P. Baldwin.....		\$2,000
J. H. Kaiser.....		200
W. Maher.....		12,500
J. Monheimer (R.).....		1,000
George E. Perine.....		9,300

EASTERN STATES.

Andrew J. Small, Biddeford (Me.) <i>Daily and Weekly Times</i>	1,750
John F. Loughlin, Boston, Mass.....	500
William E. Carleton, Lynn, Mass.....	1,200
Julius Joseph, Cambridge, Mass.....	42

MIDDLE STATES.

W. S. Fredenburgh, Kingston, N. Y., <i>Leader</i>	1,140
J. R. Bixler, Clearfield, Pa., <i>Citizen</i>	500
James C. McCurdy & Co. (James C. McCurdy only), Philadelphia, Pa. (Real).....	2,000
Doeringer & Kirchner, Brooklyn, N. Y.....	500
James Arnold, Philadelphia, Pa.....	541

WESTERN STATES.

Max Walzmann, San Francisco, Cal. (Real).....	—
Miller & Playter, Cedar Rapids, Ia., <i>Standard</i> ...	\$1,000
W. M. Sargent, Deep River, Ia.....	278
W. H. Welch & Co., Deep River, Ia. (Real).....	45,000
W. G. Blacker, Clinton, Ia.....	250
J. F. Garrity, Des Moines, Ia., <i>Leader</i> (R.).....	6,000
Frank A. Greenlaw, Minneapolis, Minn.....	641

SOUTHERN STATES.

Averitt & Miller, Cumberland, Md., <i>Times</i>	1,500
L. P. Bowen, St. Louis, Mo.....	450
L. P. Bowen, St. Louis, Mo.....	433
D. C. Pitchford, Atlanta, Ga.....	1,501

TERRITORIES.

J. D. Matheson, Billings, Mon.....	250
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CANADA.

Sailsbury & Brothers, Peterboro, Ont.....	—
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LIENS RELEASED.

Nathan H. Twist, Lynn, Mass.....	—
----------------------------------	---

For Enameling Cardboard and Pasteboard.

Dissolve ten parts of shellac in a sufficient quantity of alcohol, and add ten parts of linseed oil. To each quart of the mixture add also about one-fourth of an ounce of chloride of zinc. The board may be immersed in it or the solution applied with a brush. The board is thoroughly dried and the surface is polished with sand-paper or pumice before applying this preparation.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —



Send for Samples and Prices.

GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.
ALSO FOR SALE BY
HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

Writing Papers, Ledgers, Linens, Book, News, Poster, Blottings, Manilla and Twines.

RICE & CO.

PAPER WAREHOUSE, BOSTON, MASS.

(CORPORATION.)

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

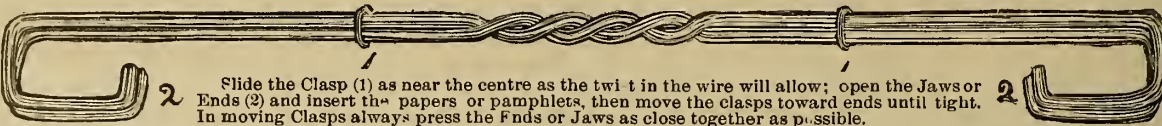
Hand Bags, Pocket Books, Purses, &c.

Factory: 507 Arch Street, Philadelphia.

New York Salesrooms: 336 Broadway.

THE READY BINDER.

Patented
Oct. 23, '83,
and
Jan. 29, '84.



Slide the Clasp (1) as near the centre as the twist in the wire will allow; open the Jaws or (2) Ends (2) and insert the papers or pamphlets, then move the clasps toward ends until tight. In moving Clasps always press the Ends or Jaws as close together as possible.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

THE TRADE SUPPLIED BY THE MANUFACTURERS,

R. E. BEAN & CO., Franklin, N. H.

Just the
ARTICLE
WANTED;
Handy,
Durable
and Cheap.

THE THORP MANUFACTURING COMPANY, 111 Devonshire Street, BOSTON,

— MANUFACTURERS OF —

UNIQUE SPECIALTIES IN THE Autograph Album & Scrap Book Line.

— NEW AND ORIGINAL DESIGNS! —

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

THE BEST THING YET!

WILSON'S READY-GUMMED LETTERS.

THESE are cut in exact shape of letters, as shown. Their color is Bright Red, with black shading. Can be readily and firmly affixed to any smooth surface.

With these you can make your own Show Cards, Window Signs, Stair Cards, Bulletin Boards, Display Cards; Label your own Boxes, Shelves, Drawers, Letter Files, &c. Having just what you want and when you want it, at one tenth the expense of printed or painted work. Put up in "fonts" of over 250 letters, in neat boxes.

Ten-Line Size, ... per font, \$0.75
Five-Line Size, ...50
100 of any Single Letter, Ten-Line Size, . . .25
1 Carton (2,900 pieces), Ten-Line Size, . .6.50
100 of any Single Letter, Five-Line Size, . .15
1 Carton (2,900 pieces), Five-Line Size, . .4.00



Ten-Line, Exact Size.

A Cartoon contains 28 small boxes, being 100 of each Letter; and 100 each, &c., commas and periods. In connection with the Letters use Wilson's Ready-Gummed Figures, Gold Headings, Fancy Shaped Cards and Card-Pins. With these you can make your own price cards, window tickets, &c., much cheaper and far more attractive than the old painted cards. We carry in stock assorted boxes containing 10 of each figure, and 10 of each dollar, cent and decimal marks, making 130 in all, at the following prices:

10 Line Figure, red, white or black, Five-Line, 40c. per box.

5-Line Figure, red, white or black, 25c. per box.

100 of any single Figure, Ten-Line size, 25c.

100 of any Single Figure, Five-Line size, 15c.

Send stamp for samples and Price List of above.

For use with these Figures we also keep in stock, at very low prices, by the 100, a number of different sizes and shaped Blank Cards. See also our Card Pins at 50c. per 100.

THE TABLET AND TICKET CO.,

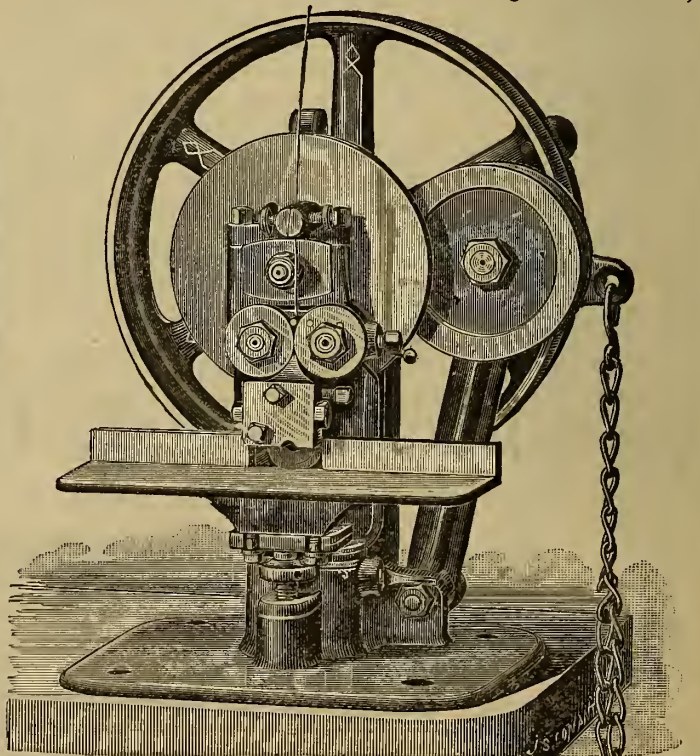
— MANUFACTURERS OF —

Fancy Shaped Stickers and Labels,

87 & 89 Franklin St., Chicago. | 13 Park Row, New York.

EXACT SIZE. For sale by Stationers or sent by mail on receipt of price.

Book Binders' Wire Stitching Machine,



Of Largest Capacity and range. All Machines have Power and Hand Combination. Special Steel Wire for their use. Wire per thousand books costs but one-third that used by any other Stitcher.

No. 1 Size stitches from 1-16 to 9-16 inch thick, 90 to 100 stitches per minute.
No. 2 " " 1-4 " 1 " 80 " 90

MORE THAN 100 IN USE.

MANUFACTURED BY

CHARLES CARR, GRANITE STREET, S. Boston, Mass., U. S. A.

FAMILY AND PULPIT BIBLES

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We claim the following advantages for the "National Contrasted Editions":

First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.*Second.*—Larger, better spaced, and more readable type in all cheap and medium grades.*Third.*—Latest and most attractive variety of side stamps.*Fourth.*—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

Haydock's Approved Catholic Bible,

Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.



NATIONAL PUBLISHING CO.,

724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

For Sale in Chicago by JANSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.



THE HARVARD FOUNTAIN PEN.

The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, wires, springs, &c., which are the great obstacles to the efficient working of all fountain pens, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.

HARVARD PEN CO., 152 Broadway, New York.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, - 10 Cents.

NEW YORK, THURSDAY, NOVEMBER 6, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 and 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catchside.....	{ 5 Ludgate Circus Building
Elfwing & Co.....	{ London.
John L. Sprague.....	{ Stockholm, Sweden.
Leonardo Pardo.....	{ Gibraltar, Spain.
G. Galvagno.....	{ Vigo, Spain.
S. Bernard.....	{ Turin, Italy.
W. & P. Shepherd.....	{ Venice and Florence, Italy.
J. H. de Bussy.....	{ Leghorn and Genoa, Italy.
John Hogan.....	{ Amsterdam, Holland, and
R. T. Wheeler.....	{ the Dutch East Indies.
W. Snelling.....	{ Melbourne, Sydney, and
A. G. Webster.....	{ Adelaide, Australia.
Knight & Co.....	{ Dunedin, New Zealand.
I. D. Clark.....	{ Brisbane, Queensland.
Sargent, Farsari & Co.....	{ Hobart Town, Tasmania.
Wm. B. Deming.....	{ Newchwang, China.
Camilo Garcia.....	{ Shanghai, China.
Caine y Carriaburu.....	{ Yokohama, Japan.
Seymour Keeler.....	{ Rio de Janeiro, Brazil.
José A. Barros.....	{ Puntas Arenas, Costa Rica.
Carl Th. Bergmann.....	{ Havana, Cuba.
Edward Grauert.....	{ Valdivia, Chili.
Bethencourt e hijos.....	{ Barranquilla, Colombia.
Da Costa & Co.....	{ Copenhagen, Denmark.
J. O. Ryder.....	{ Montevideo, Uruguay.
I. J. Cohen de Lissa.....	{ Curaçao, W. I.
Joaquin G. Castilla.....	{ Barbadoes, W. I.
G. C. Cato.....	{ Tamatave, Madagascar.
Thomas G. Thrum.....	{ Port Louis, Mauritius.
John G. Clark.....	{ Tampico, Mexico.
C. Haight.....	{ Durban, Natal.
Henry W. Hughes.....	{ Honolulu, Sandwich Isl-
	{ ands.
	{ Kingston, Canada.
	{ Toronto, Canada.
	{ New Westminster, British
	{ Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

ONE immediate duty lies before the trade: It is to stop talking politics and "buckle down to work." Let the politicians do the figuring and the arguing. Merchants who want to know how the election has gone can wait for the official figures without consulting the bulletins, and it is time to exact from every employee that share of attention to business which will keep them from distracting themselves and everybody around them from the almost forgotten claims of trade. The hurrah work is over. Now for solid trade.

WE have frequently set forth the desirability of taking advantage of exhibitions whereat goods of real value and intrinsic merit can secure that public attention and approval which they deserve. Now comes another occasion for calling attention to an opportunity which offers an excellent chance for bringing under notice a great many devices which peculiarly belong to the stationery, paper and printing trades. An International Inventions Exhibition will be opened at London next year under the patronage of Queen Victoria and the presidency of the Prince of Wales. In another column we present the prospectus of this exhibition so far as it relates to the trades mentioned. All inventions of meritorious character brought out since 1862 can secure a place, and when we consider the many new things which have come into the market within the past twenty years, we shall see that there is a good deal of available material for the purpose. We have always felt that it is the duty of Americans to be represented at foreign exhibitions, and we do not hesitate to urge it in this instance. There are many articles which would claim attention and find a market in Europe if they could only be brought under the notice of foreign buyers, and our inventors and manufacturers would lack enterprise if they failed to respond in this instance. We shall be glad to convey further information about this exhibition to any of our readers who may ask for it.

SOME men, if asked whether advertising during a season of business depression is profitable, will answer, off-hand, that it is not. Let us reason over it. Economy is always legitimate, always proper, but there is a "penny wise and pound foolish" system of economizing which is sure to inure to the detriment of trade. When a man begins to skimp on his advertising and to withdraw himself and his wares from public attention, he is putting an expensive system of economy into operation. Some people who make a study of advertising and have a systematic way of doing it, make a

special feature of the business of drawing notice to the goods which they offer when trade is dull, recognizing that in dull times people have more time to read and digest advertisements, and that fewer advertisements are presented for consideration. They also recognize that labor-saving devices which would be considered unnecessary in prosperous times, are sought for when economy is necessary; they realize that tradesmen will look to different and more distant markets in dull times and learn if it may be possible to make their necessary purchases through other than their accustomed channels, saving money thereby, while in prosperous times they are apt to content themselves with the usual channels, because the pressure of business makes it difficult to thoroughly investigate others, and they do not feel the necessity as in dull times. The failure of some houses and the consequent derangement of their business makes it necessary for their customers to look elsewhere for their purchases. In dull times new associations are formed by those who have heretofore been employees and have been thrown out of employment and these new firms are undecided as to where they shall purchase their stocks, and are likely to be influenced toward advertisers. Houses advertising in dull seasons inspire the confidence of business men who interpret this action as indicating that the house has confidence in its wares and its ability to meet the wants of purchasers, and, therefore, takes such a public way of inviting trade. The result is that such houses not only hold their own customers but draw trade from the customers of less enterprising firms.

Roundabouts.

BY THE TRADE LOUNGER.

The election is over. There's no use of talking about it one way or the other, now that business must be attended to. I have abjured all political discussions for the present, and mean to stick close to what I may have to do. If everybody will adopt the same course there will be a general getting back into harness and we may expect to keep trade lively for a little while, at least. Now, I have done.

The manufacturers of writing and book papers seem to be determined to reduce their production. Well, this will not hurt anybody, so far as the market goes; but it may be uncomfortable for the paper-mill hands and perhaps cut off some purchases of holiday presents. I can sympathize with those who are to be thus inconvenienced.

I hear that a prominent English firm is going to open a branch house in this country, New York being the seat of operations. When once a foreign house gets a good taste of

American trade it finds it desirable to keep up with it. It needs to produce something good to satisfy the demand, and hence it follows that if the inducement has been such as to bring about this "new departure," there must be reason in it.

* * * *

French figures for show-window attractions are taking the lead in this class of novelties at present. They range in price from \$18 to \$275, and vary in size from a small doll to a life-size figure. In automatic action they are simply perfect. They are very life-like in appearance, and are dressed in the most fantastic manner, while the various gestures which they are made to go through by an ingenious clock-work arrangement are exceedingly graceful and natural, and cause no end of wonderment and admiration in the spectator.

* * * *

Easel-back plush mirrors now come especially for counter show-stands for druggists' use. They are made of a plush-covered frame containing in the centre a diamond-shaped bevel-edge mirror. The spaces in the corners of the frame are filled with bottles of perfumery.

* * * *

There is an increasing demand for wood carvings, although prices, which are high, are firmly maintained. In fact, some pieces of wood carving, as merchandise, are worth their weight in silver. Owing to the extremely high prices, only the very wealthiest class of people can afford to buy them. "Carved goods are not for the million," remarked a dealer, "and the moment they get within the reach of the masses the rich people will cease to buy them."

* * * *

Cuckoo clocks are having a large sale now, owing to the great reduction in price bringing them within the reach of the masses generally. They formerly ran as high as \$60 apiece. The same style of clock can now be bought for \$12.

* * * *

Dolls are very cheap, owing to the large production in this country and the fact that they must be cheap to sell in competition with imported dolls. A fine class of dolls retail for \$8 up to \$40, and for very fashionably-dressed dolls the figures are even higher. But, respecting cheap dolls, it may be remarked, that an enterprising Boston dealer offers "three French dolls, with an elegant wardrobe of thirty-two pieces, for fifteen cents."

* * * *

Extensive as the manufacture of writing-pads has been gone into by American firms there are comparatively few pads in the market made of a good quality of writing paper. The greater portion are filled with engine-sized or book papers, which, of course, greatly reduces their cost, and as these pads usually have attractive covers they look A No. 1 in every respect. There is no doubt that pads filled with a good class of writing-papers will have a much larger demand.

* * * *

A new perforating and eyeletting ma-

chine has been brought out. It is particularly adapted to the use of attorneys, stenographers, abstract makers, county clerks, and all who have papers which tie together with tape or other fasteners. The machine cuts three clean holes through thirty sheets or less of paper at a uniform distance from the ends of the paper at one cutting, and eyelets at one operation from three to fifty sheets of paper.

* * * *

An English firm claims originality for what is called the "Visette" Christmas card. This is a square gold beveled-edge card with opening for lady's or gentleman's visiting card, which goes in a frame the same as a photograph in a photo frame. On the left is a sprig of holly or mistletoe, or a hand-painted floral or other design. I would like to know, however, where that word "Visette" is borrowed from.

* * * *

Some very pretty novelties in ink-stands, pen-wipers, string-boxes, &c., are now made with cocoa-nut bodies and oxydized mounts.

* * * *

Writing-cases made of French morocco and lined with imitation russia leather are quite popular in the English market. Some of them are fitted with two folding wings, which hold the usual fittings of work companions in pearl and nickel, with cottons, silks, &c. There are spaces for two sizes of envelopes, paper, post-cards, pen, pencil, refill pad, expanding pockets and ivory paper knife.

* * * *

A very novel form of inkstand has a base of oak of an oblong form, with cut-glass bottles of a pyramidal shape set in either end. A bronze sphynx mounted between the bottles forms a novel and appropriate handle.

* * * *

A very pretty perpetual calendar for ladies' use is in the form of a wheelbarrow. It shows the day of the week, month and date. A scissors and string box are accompaniments.

* * * *

Reading-tables are now made of ebonized wood, with satin pads set in the top of the table. The tables come in a number of fancy forms. Among some of the novelties in these goods is one which is in the form of an easel, having a satin centre-piece for a book to rest against while being read.

Answers to Correspondents.

O. & [H. last week asked for "Société Plumes Platinum."

Ans.—McCormick & Co., Franklin, Pa., say that they can supply Nos. 5-1 and 6 and that H. Van Zulin formerly had his headquarters at Washington.

S. H. & Co. want to know who manufactures or sells the best yellow copying paper.

Ans.—We do not like to make distinctions, but advise you to write to manufacturers for samples and test the paper for your own satisfaction. You can send to the Diamond Mills Paper Company, 49 Murray street, New York; Ivanhoe Paper Company, Paterson, N. J.;

Hand & Ellsworth, 51 Beekman street, New York; Henry Bainbridge & Co., 99 William street, New York; Vernon Brothers & Co., 65 Duane street, New York, or H. Lindenmeyr, 15 Beekman street, New York.

Henrico inquires for the address of the manufacturer of the seamless coin bag used by the United States Treasury Department.

Ans.—We have not seen the bags in use at Washington; but those used by the Sub Treasury in New York are *not* seamless. L. F. Requa, 537 West Twenty-fourth street, New York, is said to supply the Treasury Department with coin bags. We are told that there are no seamless bags for holding coin in the market. Coin bags are also made by F. S. Atwater & Co., 23 Bridge street, New York; A. H. Bruman & Co., 69 Cypress street, Rochester, N. Y., and the Dennison Manufacturing Company, New York.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, November 5, 1884. }

THE MONEY MARKET.—The money market has continued dull and featureless, loanable funds having been in abundant supply and readily available to good borrowers at the rates recently current. The stock market has ruled dull and without perceptible change. The passenger rate war is still being waged fiercely, but without effect on the market, and the fluctuations were entirely without significance. Railroad bonds have ruled dull and generally easier. Governments firm and a shade higher. The posted rate for long sterling bills is unchanged, viz., \$4.80½, but for demand bills has been advanced to \$4.84½, said to be in consequence of higher rates of interest in London, and a better demand for short remittance. Continental rates are unchanged.

THE PAPER MARKET.—There has been very little change in the situation since our last review. The volume of business reported by most of our city dealers shows a fair amount doing, as compared with the previous two or three weeks, the requirements of consumers being steadily supplied at firm prices generally. The movement among the manufacturers, looking toward a reduction of the output by running the mills on part time, has had a very sustaining influence upon the market, dealers meeting with less difficulty now in securing the advance declared by the manufacturers during the early part of this month. This advance has given a little impetus to the demand, many consumers having sent in orders to the mills for goods to be made up; but the hand-to-mouth method of buying, which has been so closely adhered to for some time past by a great many buyers is still kept up, and deprives the ordinary daily operations of business, of what under ordinary circumstances might be an active and healthy trade. In some localities, a stringency of money and a difficulty of making collections is reported.

THE STATIONERY MARKET.—Trade is very quiet in most of its branches owing to election, which has kept buyers from town and also interfered with the business done by commercial travelers in consequence of the tendency to hold back orders until matters become more settled. There is a very fair local trade and reports from the traveling representatives of the various houses indicate that a good demand is expected later on in the month. As usual, the political campaign has had much to do with depressing business, but now that it is over trade of all kinds may reasonably be expected to improve. There is a fair amount doing in holiday goods, which are selling better than many dealers anticipated. Manufacturers of these goods are quite busy and expect that business will increase as soon as the small trade, which is still cautious about buying becomes less conservative and acquires more confidence in the market. The ink manufacturers are doing little just now except to fill orders made earlier in the season, and the envelope trade presents no different features from those last reported.

WHITING PAPER CO., HOLYOKE, MASS., MAKE MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

"NOVELTY" STAPLES AND SUSPENSION RINGS

For use with "Novelty" and "Keystone" Paper Fasteners.

None Genuine unless Marked on Box :

"NOVELTY STAPLES" or "NOVELTY SUSPENSION RINGS."

Staples (3-16, $\frac{1}{4}$, $\frac{3}{8}$, and $\frac{1}{2}$ in.), per 1000, 30c. list. | Suspension Rings, - - per 1000, 60c. list
R. R. WATSON, Sole Agent, 49 Maiden Lane, N. Y.

ONE DOLLAR SAVED Is as Good as Two Earned.

Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

PH. HAKE,

—MANUFACTURER OF—

Fine Envelopes, Papers,

AND WEDDING STATIONERY,

Cards and Card Board,

ORDERS OF DANCING,

Fancy and Bevel-Edge Cards.

MANUFACTORY AND WAREROOMS:

62, 64, 66 & 68 Ann, and 151 & 155 William St.,

NEW YORK.

Headquarters for Every Article Named Above.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

VALUE OF IMPORTS OF PAPER, BOOKS, &c., AT THE PORT OF NEW YORK, FOR THE WEEK ENDED OCTOBER 31, 1884.

Albums.....	182	\$8,856
Books.....	207	27,267
Newspapers.....	162	3,646
Engravings.....	22	5,495
Ink.....	85	5,037
Lead Pencils.....	6	2,805
Slate Pencils.....	—	—
Paper.....	184	18,597
Steel Pens.....	3	1,280
Other.....	8	729
Totals.....	859	\$73,712

VALUE OF EXPORTS OF PAPER, BOOKS, &c., FROM NEW YORK TO FOREIGN PORTS, FOR THE WEEK ENDED NOVEMBER 4, 1884.

Paper, reams.....	8,753	\$1,868
Paper, pkgs.....	650	6,224
Paper, cases.....	68	2,070
Books, cases.....	146	15,100
Stationery.....	223	19,452
Totals.....	9,840	\$44,714

STATIONERY EXPORTS FROM NEW YORK.

FROM OCTOBER 28 TO NOVEMBER 4, 1884.

BOOKS, cases, to Liverpool, 25; to United States of Colombia, 26; to Glasgow, 1; to Bremen, 3; to London, 50; to Dutch West Indies, 3; to British West Indies, 12; to Antwerp, 2; to British Africa, 4; to British Guiana, 1; to Japan, 7; to Brazil, 4; to Santo Domingo, 1.

PAPER, to Liverpool, 67 cs.; to Cuba, 4,350 rms., 60 pkgs.; to United States of Colombia, 71 pkgs., to British West Indies, 1,923 rms., 149 pkgs.; to Mexico, 16 pkgs., 600 rms.; to Hamburg, 40 cs.; to Dutch West Indies, 3 pkgs.; to Bremen, 3 cs.; to Glasgow, 100 pkgs.; to Venezuela, 99 pkgs.; to Copenhagen, 1 cs.; to London, 107 pkgs.; to British Australasia, 5 cs.; to British Africa, 3 cs.; to Chili, 3 cs., 8 pkgs.; to Brazil, 52 pkgs., 1,550 rms.; to Santo Domingo, 330 rms., 6 pkgs.

STATIONERY, cases, to Liverpool, 100; to United States of Colombia, 35; to Cuba, 6; to Hamburg, 12; to Bremen, 3; to London, 11; to Dutch West Indies, 2; to British West Indies, 11; to Venezuela, 3; to Glasgow, 9; to Newfoundland, 2; to Barcelona, 16; to Brazil, 7; to Uruguay, 4; to Hayti, 5; to Santo Domingo, 8; to Argentine Republic, 2.

PERFUMERY, packages, to United States of Colombia, 32; to British West Indies, 19; to Hamburg, 6; to London, 2; to Venezuela, 1; to French West Indies, 5; to Chili, 21; to Mexico, 26; to Brazil, 84; to Santo Domingo, 7.

PRINTING MATERIALS, packages, to United States of Colombia, 31; to Mexico, 18; to Dutch West Indies, 6; to Venezuela, 2; to Hamburg, 4; to Liverpool, 3; to Cadiz, 2; to Brazil, 13; to Uruguay, 20; to Santo Domingo, 1; to Argentine Republic, 70.

TYPE-WRITERS, cases, to Chili, 4.

TOYS, SPORTING GOODS, &c., cases, to London, 32; to Liverpool, 19; to British West Indies, 2; to Porto Rico, 4; to Hull, 2; to Antwerp, 5; to British Guiana, 8; to Mexico, 1; to Brazil, 2.

INK, packages, to Cuba, 13; to United States of Colombia, 22; to Venezuela, 1; to Dutch West Indies, 3; to London, 1; to Mexico, 4; to Brazil, 1.

SLATES, cases, to Hamburg, 5; to Copenhagen, 65; to Amsterdam, 29; to British Australasia, 42; to British Guiana, 18; to Chili, 44; to Uruguay, 60.

CELLULOID GOODS, cases, to United States of Colombia, 1; to Santo Domingo, 30.

PENCILS, cases, to London, 1; to New Zealand, 1; to Uruguay, 2; to Liverpool, 6.

MAPS AND CHARTS, cases, to United States of Colombia, 2; to Mexico, 2.

MUCILAGE, cases, to Uruguay, 10.

CRAYONS, cases, to Hamburg, 1; to London, 15.

LETTER FILES, cases, to London, 5; to Cuba, 37.

EYELETS, cases, to British Australasia, 1.

THERMOMETERS, cases, to British Australasia, 1.

STENCILS, cases, to British Australasia, 2.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to British West Indies, 3; to United States of Colombia, 1.

PAPER BAGS, cases, to Brazil, 1; to Uruguay, 6.

IMPORTATIONS OF PAPER.

FROM OCTOBER 24 TO OCTOBER 31, 1884.

C. Fougere, City of Louisville, Bordeaux, 24 cs.

C. H. George, Anchora, Glasgow, 2 cs.

Freeman & G., by same, 6 cs.

J. Walker, Wyoming Liverpool, 6 cs.

James Irving Company, St. Germain, Havre, 2 cs.

Goodwin & Co., by same, 6 cs.

L. De Jonge & Co., Pennland, Antwerp, 9 cs.

Keuffel & Esser, by same, 7 cs.

A. Ireland, State of Indiana, Glasgow, 10 cs.

E. & H. T. Anthony, Hammonia, Hamburg, 9 cs.

L. De Jonge & Co., by same, 9 cs.

W. O. Smith & Co., by same, Havre, 2 cs.

Warren, Fuller & Son, by same, 1 cs.

W. Henemann, Fulda, Bremen, 1 cs.

J. W. Cohen & Co., by same, 1 cs.

P. Morganstein, by same, 3 cs.

R. F. Downing & Co., by same, 1 cs.

Williamson Brothers, City of Berlin, Liverpool, 10 cs.

Remarkable Photographs.

Some remarkable photographs of a pistol bullet in its flight, under the illumination of an electric spark, has been secured by Prof. E. Mach, of Prague. He has also photographed the air streams which one may see over a Bunsen burner placed in sunshine; and has even obtained pictures of *waves of sound*. These last being made visible by a method in which advantage is taken of the irregular refraction of light by the waves set in vibration by sound. Although these experiments may not have any practical value, they are interesting as showing the great degree of perfection to which the photographic art has been carried.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

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Among our specialties is the **TRIUMPH MUCILAGE**,

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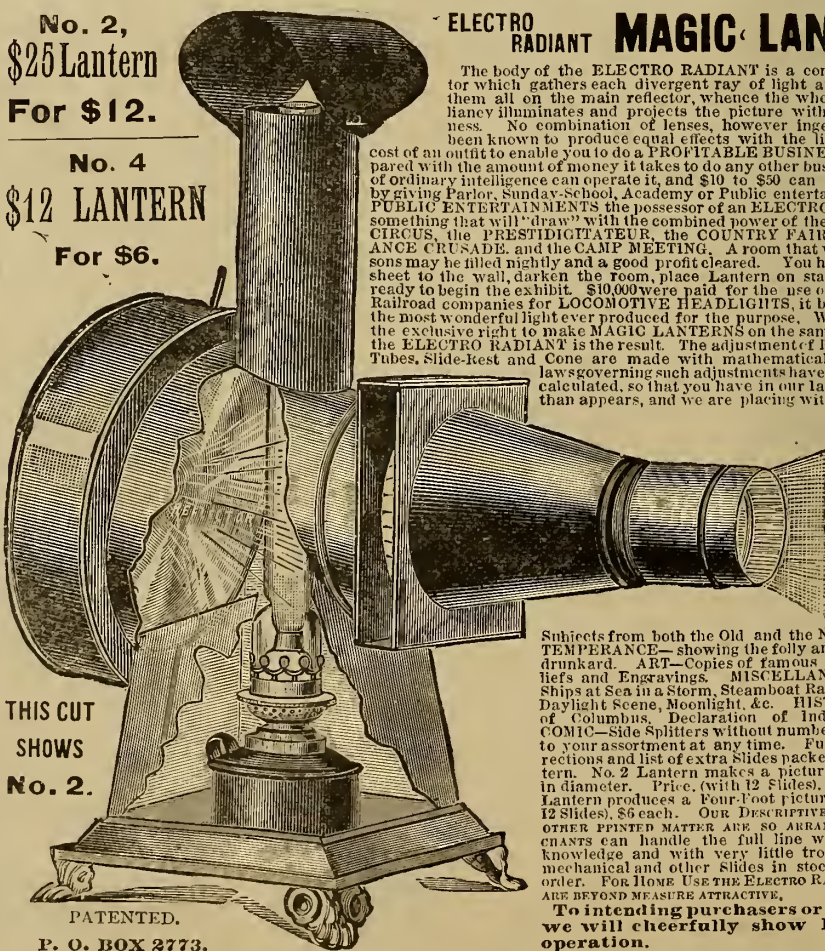
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A Copyright Decision.

In June of this year action was commenced in the Circuit Court for the Eastern District of Pennsylvania against Rufus C. Hartranft (Pickwick & Co.), publisher and bookseller, Philadelphia, Pa., by James Gopsill, publisher of the "Philadelphia Business Directory." The action, as set forth in plaintiff's bill, was for infringement of copyright and piracy, on the part of the defendant, in making and selling a small street directory of Philadelphia, plaintiff claiming that the matter for which was taken bodily from his publication. Application was made and granted for a preliminary injunction, the plaintiff entering indemnification bond in the sum of \$1,000 to cover cost of suit, &c.

At the trial, October 16, before Judges McKennan and Butler, it was decreed that the injunction was unjust, and should not have been granted, and immediate removal be allowed the defendant, and he be granted the publication of his book as before; and for further testimony and evidence the matter go before a master. It was shown by the defendant that the plaintiff had not substantiated his copyright, and that his idea was neither original nor new, the same plan and order having been used by directory makers of several other cities, and, further, that the defendant in this case had not used plaintiff's plans or arrangement to any extent whatever, as alleged in the plaintiff's bill. Civil suit will be commenced on part of defendant to recover damages.

Operations of a Forger.

An office in the Stewart Building was let in the early part of last August to a man whose right arm had been amputated above the elbow. The man introduced himself later as "Colonel" Alexander C. Branscom. He had letters of introduction which indicated that he was an agent for the publication of books in connection with the World's Exposition at New Orleans. The letters bore the signatures of Edward Richardson, president of the Exposition, who is also president of the Mississippi Mills, at Wesson, Miss., and of William Oliver, the secretary of the mills. Branscom announced that his object in coming to the city was to secure the publication of two books, one to be known as "A Guide to the World's Exposition," and the other as "Beauties and Attractions of the South." New York writers were engaged to assist in the preparation of manuscript for the books. One of the first steps taken by Branscom was to make a contract with the American Bank Note Company, at No. 142 Broadway, for printing the guide to the Exposition.

The company was to print 100,000 copies of the book, and he deposited as security a promissory note, to which the signatures of Messrs. Richardson and Oliver were appended for \$10,900. He also made a contract with the Peter Adams Company, of No. 57 Murray street, for paper, and left with them a similar note for \$15,000. By his direction they afterward sent out paper worth \$10,000,

and they paid him \$4,500 in cash besides. Conrow Brothers, of No. 33 Beekman street, also sold him paper to the amount of about \$5,000, and received a note for \$7,000, as collateral to cover the purchases. Another note for \$5,000 was placed with J. J. Little & Co., of No. 10 Astor place, who were engaged to print the "Beauties and Attractions of the South." A quantity of the paper-stock was delivered to them also, and they were to print an edition of books which were to sell at \$10 each. Kosack & Co., of Buffalo, N. Y., accepted a note for \$2,000, and sent lithographic plates to Little & Co., subject to Branscom's orders. The Century Company, in Union square, also furnished some plates for the proposed books and accepted a note for \$300 in payment. Hastings & Todd, manufacturers of cardboard, at No. 35 Beekman street, furnished some stock for the book and paid \$1,500 in cash to Branscom on receipt of a note for \$5,000.

The attention of Inspector Byrnes was called to the operations of Branscom a few days ago by Conrow Brothers, who had become suspicious that the note held by them was not genuine. Detective-Sergeants Haley and Ruland were sent out to investigate Branscom. They reported that he was an ex-convict who had served three years in prison for forging Florida bonds. An interchange of telegrams with Messrs. Richardson and Oliver had convinced the Inspector in the meantime that Branscom was a swindler, and that the notes issued by him were forged. Branscom was arrested on Monday evening, and yesterday he remained a prisoner at Police Headquarters, having been remanded to the custody of Inspector Byrnes until to-day. He gave his age as forty-five, and said he was a native of Virginia. Finding that he had been detected in forgery, he made a voluntary statement that no other person had been engaged in the swindling operation.

If his plans had been carried to a successful close he would have received \$25,000 from the American News Company for the sale of the guide-books, \$50,000 for the books printed by Little & Co., and about \$15,000 for advertisements in the books. He had placed on the market worthless notes to the amount of \$52,000, all of which were made payable four months after date.

Branscom told Inspector Byrnes that if the firms who had accepted the forged notes would "pool their issues" and carry out his publication schemes, they could save themselves from loss.

When we are in the company of sensible men we ought to be doubly cautious of talking too much, lest we lose two good things—their good opinion and our own improvement; for what we have to say we know, but what they have to say we know not.

PAYING BUSINESS FOR SALE.

A New clean Stock of Books, Stationery and Wall-Paper for Sale. Stock \$2,500. A paying business in a healthy town. Reasons given for selling.

Address J. R. SMITH & CO.,

Oskaloosa, Jefferson Co., Kansas.

The Paper and Printing Trades Journal.

(QUARTERLY.)

Subscription: Two Shillings per annum, post free. Postage Stamps received in payment.

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We are delighted with the Journal.—S. F. CHERITT, Grahamstown, South Africa.

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Imparts the right sort of information, and every printer ought to have it.—B. PRICE, Bilston.

The Journal has a wonderful knack of making one understand what good printing is.—W. PEARRETT, Glasgow.

Thanks to the invaluable services of the Journal to the world of typography.—W. WINGET, Torquay.

WHAT ADVERTISERS SAY.

CROWN POINT PRINTING WORKS, LEEDS.
Piles of applications for samples resulting therefrom.
ALF COOKE.

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Your capital notices have brought in a large number of orders from printers.
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3 KING ST., FINSBURY SQ., LONDON, E.C.
From the first advertisement, I had over two hundred inquiries, most of them leading to good orders.
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F. WESSELHOEFT.

FIELD & TUER, Publishers,

(Contractors to Her Majesty's Government.)

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TWENTY-FIFTH YEAR.

THE STATIONER,

Printer and Fancy Trades' Register.

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The American trade should not fail to make itself acquainted with the histories of the rise and progress of the leading manufacturing and wholesale houses in the United Kingdom, now appearing in each issue of this journal, and pronounced to be the most valuable of their class.

As an Advertising medium for the American trade, especially to those who wish to cultivate an English, Colonial or Foreign connection, it will prove itself to be unequalled.

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CHICAGO CHAT.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE LOCKWOOD PRESS,
113 EAST MADISON STREET,
CHICAGO, November 3, 1884.

"The election excitement," remarked a stationer to-day, "while it has naturally drawn a great deal of attention away from business, has not had the effect of producing any great amount of depression in the trade. Our sales kept right on and what little is holding back, owing to politics, will come in with a rush when the excitement is over. The holidays being so close at hand will also very favorably effect the stationery and fancy goods trades."

John B. Clarke, of the Novelty Card and Advertising Company, is making a very strong run for Congress on the "People's Party" ticket and as an independent candidate. Copies of his speeches, that are being very extensively circulated, are producing a favorable effect on the voters in his district.

Cameron, Amberg & Co. report a very good trade in their various lines, and especially report a large demand for their letter-files. The self-indexing system of letter-filing, unquestionably without a rival, was invented by W. A. Amberg, and proved its merits from the start. This filing system is covered by no less than thirty patents and eight hundred copyrights. There is no section in the world to which the trade in their files has not been introduced.

Carhart, Wright & Co., printers, of 67 Washington street, were closed yesterday, under attachments for about \$2,000. The assets of the firm are said to be worth \$8,000 and the liabilities are only one half that sum. Joseph Hamsworth, one of the partners, is in Davenport, Iowa, and the J. W. Butler Paper Company have entered an individual suit against him as a nonresident for \$1,400. All the liabilities will be paid and the business will only be interrupted for a day or two, it is claimed.

Mayor Harrison has issued a proclamation to the people of Chicago concerning the World's Exposition and Cotton Centennial to open at New Orleans December 1, in which he says: "It is gratifying to me to be able to say that many of the manufacturers of Chicago have already entered application for space, and I strongly urge all others to do so without delay. There are paramount reasons why this city and this State should take special cognizance of this unusual commercial event. It offers an exceptional opportunity to our business classes to acquire their just proportion of the immense trade of our neighbors, the Spanish-American states. Of the \$400,000,000 that this trade amounts to annually the United States now receives about 15 per cent. This is an absurd state of affairs and nothing but wanton neglect on our part permits it to continue. If the effort is made at New Orleans to remove the trade barriers between the United States and Mexico most of this great trade can be secured and a vitality imparted to Western industry that will withstand any shock. I commend the possibilities of this enterprise to you as worthy your most vigilant efforts. Other

cities are striving with you in friendly rivalry to secure the rich revenues of this traffic. Considering, therefore, the importance of this undertaking to all the interests of Chicago, I call upon the merchants and manufacturers of every commodity for which a foreign trade is practicable to join in exhibiting at New Orleans, and in making such equitable business overtures to the people of our neighboring republics as the favorable conditions warrant."

The interest developing in the fat-stock show, which takes place in the Exposition Building from November 11 to November 20, is surprising even the managers appointed by the State Board of Agriculture.

The requests for space to exhibit in a competition "open to the world" have been so numerous as to have nearly taken up the portion of the Exposition building devoted to that purpose.

The Chicago Press Club, at its meeting on Friday, adopted the following memorial to the late Wilbur F. Storey, an engrossed copy of which is to be presented to Mrs. Storey.

At the time of his advent here, in 1861, the city could not boast a newspaper, in the present sense of the term, and the Press Club was an impossibility. Chicago contained six establishments, all near the verge of bankruptcy, and ordinarily employing a total of scarcely four times as many men in reporting the news of those days, and dictating to their readers what they

should think and how they should vote about a limited number of questions. He set out with the idea of making the expression of opinion subordinate to the dissemination of news, and the immense success which almost immediately rewarded his efforts proved that he had struck a popular chord. His subsequent course showed that he appreciated the response, and determined on continuing to deserve it. To this end he increased his news-gathering service as fast as the expansion of facilities would permit, and had no lower aim than to make the *Times* the greatest newspaper in the world. With this he was frank and fearless in the expression of his views, encouraged the widest range of thought on the part of those who contributed to his columns, and rendered no small service to the world by opening up and helping to settle some hitherto vexed questions in regard to the liberty of the press. We can scarcely say how much the tremendous progress in journalism within the past twenty-three years and the consequent increase of workers which has made possible the Chicago Press Club of to-day, with its membership of nearly two hundred, is due to the genius and work of Wilbur F. Storey.

Noz.

Vanity is our dearest weakness in more senses than one; a man will sacrifice everything and starve out all his other inclinations to keep alive that one.

FOR SALE.

ONE UNIVERSAL HALF MEDIUM,
ONE UNIVERSAL EIGHTH MEDIUM,
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Continue to close out at marvelously low figures their entire stock of

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JOSEPH KOEHLER,

— MANUFACTURER OF THE —

Par Excellence Playing Cards,

NEW YEAR, CHRISTMAS, BIRTHDAY, AND BEVEL-EDGE CARDS,

Silk * Card * Fringe, * Tassels, * and * Card * Ornaments,

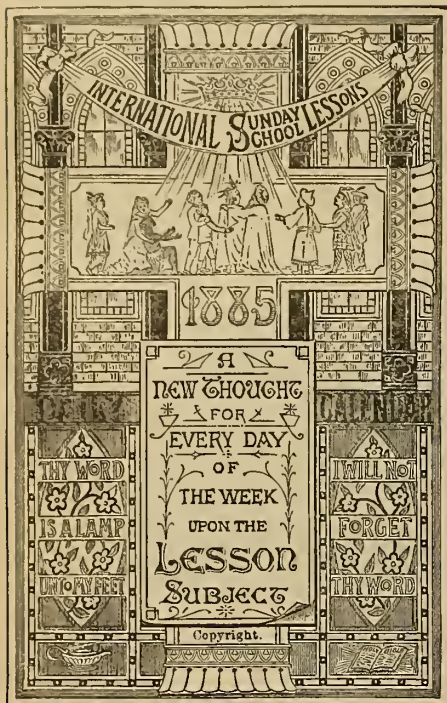
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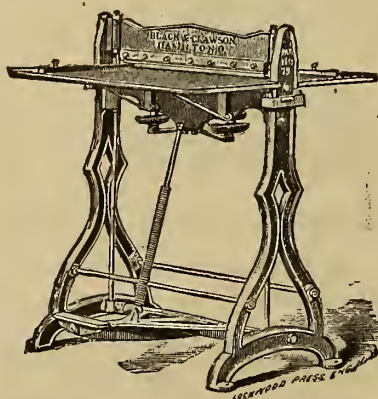
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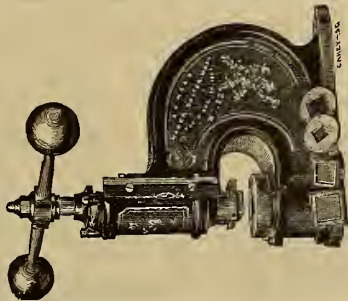
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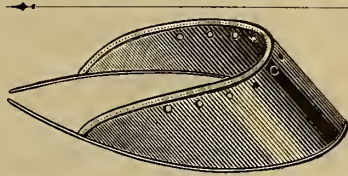
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— WITH AUTOMATIC SPRING. —

Self-Adjusting, Ventilated, Easiest to the Head, Handsomest, Most Durable, Cheapest.



THIS IS BY FAR THE MOST PERFECT EYE SHADE that has yet been invented. It is made in three sizes—No. 2, wide; No. 3, medium, and No. 4, narrow. The Shade is made of material handsomely finished in muslin, green on one side and brown on the other. The edge next to the forehead is bound with leather, and the outer edge with metal, making a complete automatic spring, which fits heads of all sizes. The material is at once the lightest and strongest, so that while the Shade rests on the head as lightly as a strip of ribbon and firmly as a cap, it has all the elements of durability. There is a large demand for this Eye Shade.

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EMBOSSSED PICTURES,

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MANN'S

PARCHMENT..... Old Reliable Buff.
RAILROAD..... Yellow — Best Known.
WHITE LINEN..... Has not its Superior.
WHITE COMMERCIAL..... New Article—Cheap.

NEW LIST AND DISCOUNTS OCTOBER 1, 1883.

A REWARD OF \$100.

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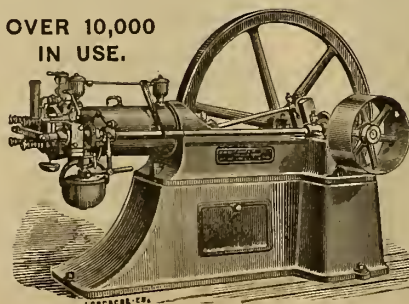
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WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

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IN USE.Working without Boiler, Steam, Coal,
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WHEN STOPPED, ALL EXPENSE CEASES.

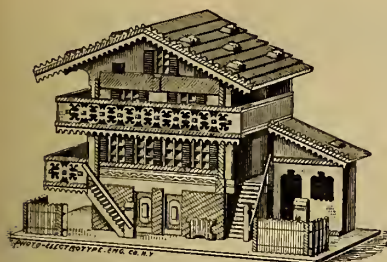
No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in warehouses, printing, ventilating and running small shops.

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SCHLEICHER, SCHUMM & CO.

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THE SWISS CHALET.

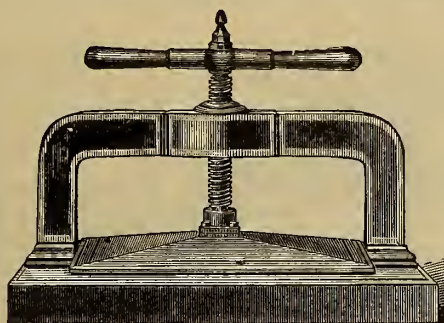
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OUR NEW 36-PAGE CATALOGUE
AND DISCOUNT SENT TO
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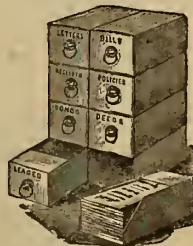
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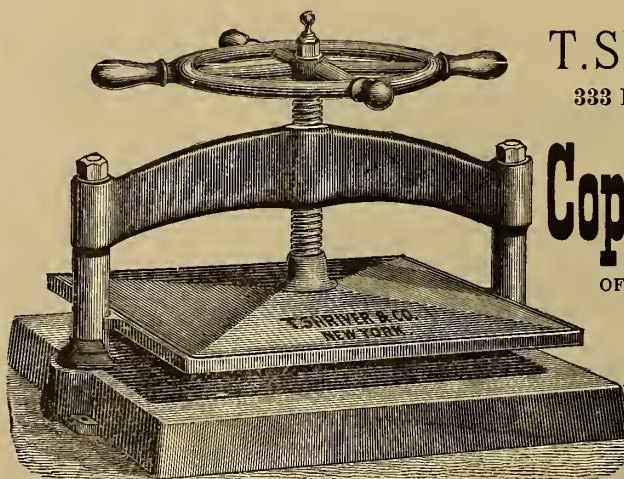
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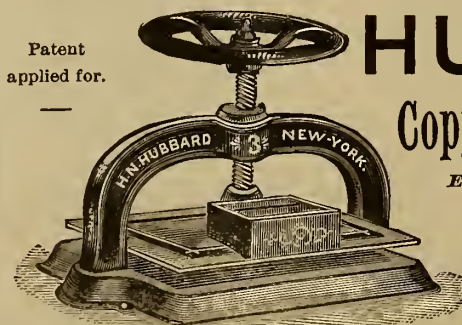
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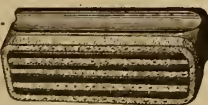
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The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 20. NEW YORK, NOVEMBER 13, 1884. WHOLE NO. 490.

Correspondence.

CHICAGO NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, November 10, 1884.)

The election is over, and the excitement attendant thereon has passed away. Although at this writing the cloud of uncertainty hangs over the result, business men, as a rule, have banished all thoughts of politics from their minds and have settled down to work.

The stationery business continues to move along very satisfactorily. The campaign just closed has not had a very depressing effect on the trade. George E. Marshall & Co. report that their sales last month amounted to more than those of any previous month.

A good active trade had been predicted for the fall season, and the prediction seems to have been generally realized. Great preparations are being made by fancy-goods' dealers for the Christmas trade, which is already fairly under way.

The Schneidewend & Lee Company has been incorporated at Chicago, with a capital of \$100,000, for the purpose of carrying on an electrotyping and stereotyping business and to manufacture printing presses.

C. M. Barnes reports a very good trade in new and second-hand publications, of which he always carries a large stock.

The J. W. Butler Company has created a large demand for the Robinson Engraving Company's cards, with which it is supplying the trade.

W. K. Weaver has been elected secretary and treasurer of the J. M. W. Jones Stationery Company in place of Mr. Mars, resigned.

J. W. Ryckman, special commissioner for the Northwest at the New Orleans World's Exposition, has issued a call to the Chicago exhibitors at the Exposition to meet at the Palmer House Club Room, in this city, on Thursday evening, November 13, for the purpose of discussing the propriety of forming a Chicago Exhibitor's Association, and the advisability of establishing at New Orleans a bureau of information, in charge of competent persons, to carefully guard Chicago's trade interests at the Exposition. Mr. Ryck-

man states that a trade of over \$400,000,000 is being opened to us in Mexico, Central and South America, Cuba, &c., of which, in 1883, the United States received just \$13,289,581 in iron, steel, machinery, implements and vehicle manufactures. The actual state of this trade, it will be seen, is by no means satisfactory. We have really permitted Europe to take 80 per cent. of this business directly contiguous to our markets, with scarcely an objection. By properly directed and aggressive coaching, Chicago can easily acquire fully one-fourth of this neglected traffic. Hence the call for the meeting. The managers of the Exposition have fixed upon December 16, at noon, for the formal opening. The Exposition, however, will be open to visitors, as originally intended, on December 1.

The inability of President Arthur, who will be present and open the Exposition, to be on hand at that date, owing to the opening of Congress, is the cause of the change to the later date.

Applications for space will not be received after November 25, nor exhibits later than December 10. Exhibits must be in place by December 16, in time for the formal opening. Arrangements have been made for the accommodation of visitors to the Exposition to the extent of 150,000 per day. This has been arranged after a system which will be made known to the public later.

"The Chicago" is the name of a new improved paper-cutting machine manufactured and patented by E. P. Donnell, of this city, one of its leading features being that it dispenses entirely with the cutting stick.

A lithographic convention is to be held in this city this month. It will be the first general meeting of lithographers ever held in America.

The seventh annual fat-stock show, which, from the present indications, will exceed all former exhibitions, both as to the number of entries and quality of stock, will be formally opened to the public to-morrow, by George H. Loring, Commissioner of Agriculture for the United States. The Exposition Building has been tastefully arranged for the exhibition of fat cattle, sheep and hogs. The numbers of the finest specimens of all breeds of cattle, swine and sheep at present at the Exposition Building would surprise even those who have

been constant visitors to the past shows. Nearly all the stalls are now filled, as the stock for exhibition has been arriving from all quarters for the last two weeks. Although arrangements have been made for a larger exhibit than in previous years, all the States have been already assigned. Noz.

BALTIMORE BITS.

[FROM OUR REGULAR CORRESPONDENT.]

BALTIMORE, November 10, 1884.

The clouds of general dullness which have pervaded and overspread our business community during the past three months had hardly disappeared, and while everyone was anticipating a commercial ray of sunshine, suddenly the storm of politics arose and blotted, as it were, every vestige of our bright anticipations and expectations, and left us in a state of chaotic business perplexity.

The great and general topic "Who shall be President" has been the all-absorbing theme of conversation for the past six months. The great event has come; it has passed, but is by no means forgotten. Anxiety seems depicted upon the countenances of the entire masses, until our commercial and, I might say, our social outlook seems almost paralyzed.

Business is completely at a standstill, and in its place the political situation is most seriously and alarmingly discussed, greatly to our commercial detriment; so much so as to engross every other attention to an extraordinary extent.

Every branch of trade wears a dull and altogether unsatisfactory aspect. Demands for all kinds of merchandise have been extremely light, and with continued evidences that buyers are very loth to invest or order, until compelled to do so.

It is, however, expected that a material improvement in business will be experienced as soon as this prevailing political excitement is settled and past; once safely out of this disturbing element, we may safely hope for a speedy return of all activity upon a more firm and secure foundation.

While this dullness pervades undoubtedly every branch of commercial activity, encouragement exists in the fact that, while we are not retrogressing, we are making haste slowly,

even if for the moment the progress is unsatisfactory.

While writing this, nearly the entire city has turned out to witness or join in the political procession.

The banker, the merchant, the cashier, bookkeeper, clerk, salesman, porter and drayman, all vie with each other, and are seen in the ranks, plodding through the streets.

I trust in my next to be able to give you a more satisfactory account of our Baltimore trade—at present I can say nothing of an encouraging nature.

A visit, however, among our stationers and printers here reveals the very satisfactory fact that, on a revival of trade, they will be found in the front rank, with full stocks at figures astonishing to buyers. VEXCEO.

WILMINGTON WHIFFS.

[FROM OUR REGULAR CORRESPONDENT.]

WILMINGTON, Del., November 8, 1884.

For the past ten days the retail trade in this section, has been in a state of paralysis. No one has been buying except to supply actual necessities. Many men are idle, and have no money. Some factories are closed while others are running on short time.

The trade, while not despondent, find little encouragement in the present condition of affairs. As business exists they have no inclination to increase stock or expenses. Some of the stationers assert that their orders for holiday goods have been withheld for obvious reasons, and if placed at all will be largely affected by the changes of the next few weeks.

How long this feeling of uncertainty may continue, and trade remain in abnormal conditions, very few know and the opinions to its extent vary.

Whatever change may occur I am confident that the spirit of progress possessed by our business men will incite them to further achievements, and in the hour of calmness and reason, when business judgment prevails, none will be content to sit idly by to mourn and complain.

Although retail business has been badly crippled, some branches of the trade have, in a measure, improved. Especially is this true with our printers, whose cheerful faces indicate that the consumption of paper and ink has been very large. As I predicted, their facilities were taxed to the extreme, and to meet the extraordinary demand their full force was kept busy day and night filling orders.

Hubert A. Roop, printer, has increased his motive power by the introduction of a water-motor into his office. This addition has been made necessary by the steady growth of his business.

The James & Webb Company is daily booking orders, and reports its factory ten days behind in filling them. In the stationery department the unusual depression has been experienced. This company has in press a new book entitled "The Story of the Baptists, in all Ages and Countries," by Rev. Richard B. Cook, D.D., of this city. It is a 12mo of our hundred pages, bound in morocco and

cloth and highly embellished with over eighty engravings. It will be sold at popular prices, and by subscription only. Rev. H. M. Wharton, Baltimore, Md., is the publisher.

Among the late inventions of special interest to the trade is a new device for opening envelopes, invented by a Wilmingtonian. It is simply a machine-stitched thread across the end of the envelope, the ends of the thread being allowed to project over the edge of sufficient length to be caught by the tip of the fingers. A downward pull with the threads tears off the end of the envelope, and gives access to its contents. Inquiry among the trade finds no one predicting the inventor any remunerative success. A patent has been applied for.

Among the civil cases on our county court docket, and which is attracting much attention, is that of Hoopes v. Bell. The circumstances leading to the case are these: On October 5, last, an article appeared in the columns of the *Sunday Star*, of this city, in which Edgar M. Hoopes, business manager of the *Morning News*, was characterized as a "well-known thief, a miserable effigy of manhood, and charged with an attempt to steal advertising contracts from a paper now extinct." Mr. Hoopes at once began suit for libel against Jerome B. Bell, editor of the *Sunday Star*, placing his claims for damages at \$10,000. Mr. Bell was arrested on a capias by the sheriff, and bail was first fixed at the full amount of the claim, but was subsequently reduced to \$5,000. It was furnished by Mr. Bell, and he was released from custody.

TRACY.

BOSTON BILLETS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, NOV. 11, 1884.

The long months of political agitation, so depressing to commercial interests, are past. The minds of the people are at last freed from campaign discussions, and trade topics are receiving more attention.

Although the past few weeks have been very quiet, in a business sense, a brisk fall trade is now looked for, and if the average of past seasons is to be maintained, an extra heavy trade will be transacted during the next six weeks.

Manufacturers of holiday goods, importers of novelties and city jobbers have been quietly preparing for the demands of trade and are now ready for the boom.

Buyers are becoming more numerous, and the enterprising business concerns of the city invite the attention of the country trade to Boston.

As a market, Boston offers many inducements to dealers in stationers' staple goods, holiday specialties and novelties, and this fact is fully recognized by shrewd buyers everywhere.

Many of the lines of stationers' supplies are manufactured right in this city, and can be had at first hands. These manufacturers are enterprising, full of push and recognize the progressiveness of the times. Through their traveling representatives, Boston is being widely advertised to American dealers, while

the merits of the goods presented, coupled with low quotations, add emphasis to my statements.

The Cross Pen Company, whose goods are already so extensively handled by stationers, is among the enterprising concerns of this city. This house bases its claim to business patronage upon the real merits of its varied line of automatic pens.

Since the Cross Pen Company first presented its line of pens and pencils to the trade, its business has steadily increased, until now the largest portion of automatic pens used in this country are from the factory of the Cross Pen Company. This is the result not only of placing a fine line of pens and pencils on the market, but is due also to the continued improvements which the company makes in its goods.

Among the later productions of the Cross Pen Company is a new pen having a stationary air cap which permits the use of the pen without the delay and trouble of unscrewing. This pen also has a very large ink capacity; another valuable feature.

The 25-cent "Business Pencil," which the company placed on the market a short time ago, has had a big run and the demand is still growing.

In the way of pencil sharpeners the company is making one of the most effective "sharpeners" in the market. The cutting faces of the "Cross Pencil Sharpener" are of the best carbonated steel and are practically indestructible; and as each sharpener has four cutting faces its work is greatly facilitated while producing a long conical point to pencils. It is just the kind of a pencil sharpener that one takes a pleasure in using.

With the many thousands of Cross pens in use, it is not at all strange that the company should have interested itself in the kind of ink used in its pens. And from investigation it found that a better quality of stylographic ink than was on the market was a necessity. After many experiments, the company has succeeded in producing an ink which is conscientiously recommended as the best stylographic ink in the market, an ink which possesses fluidity with density. This chemical compound is known to the trade as "The A. T. Cross Stylographic Ink," and is presented in a peculiar style of bottle with perforated cork in which is a place for the pen filler when not in use.

As the season now opens when the demands for stylographic pens will develop, dealers should read the business announcement of the Cross Pen Company which appears in this issue.

Haynes' combined book-rest and dictionary-holder is a new device to which the attention of the trade is called by Carroll W. Clark, an extensive jobber of office and school furniture of this city. This new book-rest is a little in advance of anything in its line, and it cannot fail to recommend itself to those having occasion to use such an article.

Its construction is very simple, and the ideas of the inventor, as embodied in this book-rest, show a keen appreciation of what a book-rest should be.

As its name implies, this device is both a

book-rest and a dictionary-holder. It can be used for either purpose alone, or for a double purpose—hence its value.

To those of the trade having demands for a book-rest, Haynes' combined book-rest and dictionary-holder is of special interest. Carroll W. Clark, who is handling the article, offers such extraordinary inducements to the trade that no dealer in the country can afford to be without a sample in stock. Write to him for descriptive circular and terms, and be convinced of the truth of this assertion.

Thomas Groom & Co., the old reliable State street stationers, are fully alive to the signs of the times. This firm is a heavy importer of stationers' wares and is fully prepared for the holiday trade. What can't be found here in fancy stationery, imported novelties and blank-books, it is useless to hunt for. In blank-books Thomas Groom & Co. manufacture a line that cannot be excelled by any manufacturer in this country. Stephens' ink, a writing fluid of excellent quality, is a specialty for which this house is building up a very large trade.

At the salesroom of Knight, Adams & Co. is displayed an extensive line of imported novelties, which embraces everything that a stationer could desire to stock up with. Among the display are Vienna wallets and cigar cases, of every conceivable style; brass goods in endless designs; Bohemian glassware, such as inkstands and paper-weights; novelties in olive wood, leather and plush; photograph albums, Swiss carvings, horn goods and writing sets in great variety. These goods were personally selected by a member of the firm in Europe, and are offered the trade at extremely low figures. Being direct importers of all such goods as this house handles, intermediate profits are saved, and the firm are able to job their goods at lower prices. Buy at first hands when you can.

In the card line, Ward & Gay are prepared for the largest kind of orders and for any number of them; and they have an extra large stock to select from, which includes the best production of the leading publishers of America and Europe, besides original specialties of their own manufacture. Upon the walls of the sample-room and upon tables are systematically arranged samples of every card in stock, and from this bird's eye display buyers can readily make selections without loss of time. Besides its extensive card business, the house enjoys a very large trade in stationers' supplies, and for the holiday trade a splendid assortment of rich goods is open to inspection.

In autograph albums and scrap-books the largest trade is done by the Thorp Manufacturing Company of this city. The line of goods which this house has presented the trade for the coming holiday season was recognized everywhere as the most artistic productions ever brought out. Look at the "Longfellow" and the "Hour" autograph albums! Nothing like them in the trade for beauty of conception or for artistic execution. The merits of these publications were quickly recognized and early orders were soon duplicated and in some cases even triplicated.

The "Ideal Head" scrap-books as well as the company's "metalized" series have also had an unprecedented sale. The "Mental" portrait album is another successful venture of this company.

When, in obedience to the wants of the Christmas season, the people begin to make their selection from heavily stocked counters, the value of these meritorious publications of the Thorp Manufacturing Company will receive the greatest and the most substantial endorsement. No dead stock in these goods will be carried over. In view of the festive season Carter, Rice & Co. are sending to their numerous patrons in the stationery and printing trades samples of folders, tassels and pencils, so generally used for menus, balls and like occasions.

The gummed label paper, which this house lately presented to the trade, has met with good demand. Owing to the fact that this paper does not curl when being handled, printers find that by using the gummed papers prepared by Carter, Rice & Co., they are saved considerable trouble.

From a letter received by Carter, Rice & Co. from a large printing house having occasion to try these gummed papers, I give the following:

We take pleasure in recommending to printers the gummed paper of your manufacture, and can say from personal experience that it can be run in half the time of any other gummed paper that we know of, and trust you may be able to introduce it into every printing office in the country, thereby saving the printers a great deal of time and annoyance.

When it comes to solid enterprise, Carter, Rice & Co. are always to the front, and it is doubtful if any house in this section is doing more to impress upon the stationers of the country the advantages that Boston offers as a market for stocking up.

Notwithstanding its extensive trade in paper and cardboard and its numerous specialties the firm's line is being constantly added to, and now it is about to place on the market a line of extra fine writings which will be known as "Carter's Standard." This paper with envelopes to match will be neatly put up in a very tasty manner in 2-quire and 4-quire boxes. It will be in the different standard tints and in the ordinary sizes; differing from other lines of fashionable stationery only in quality, and in this particular it will be the best. So look out for "Carter's Standard."

The Davidson Rubber Company is another concern whose goods tend to draw the attention of the trade to Boston. Its line of goods includes numerous rubber specialties handled by stationers, such as rubber bands and rings, rubber pen-holders and rubber copying sheets. And these goods are admitted by all using them to be of the very best quality. Of Davidson's "velvet" rubber eraser the trade is too well acquainted with to need more than a mention. Since the decisions of the courts protecting the company in its manufacture of this peculiar kind of rubber erasers, its trade has steadily increased, and the merits of the "velvet" eraser have become the more generally known. And as the specialties of the Davidson Rubber Company become known the value of its business increases likewise.

From the Russell Paper Company the trade is largely supplied with "Russell's Superior Blottings." Not only does the company hold its large American trade, but considerable quantities of the Russell blotting paper are finding their way into foreign markets. Russell's double manilla, another specialty manufactured by this company, is becoming as popular with the trade as its blottings. This manilla is specially recommended for tags, boxes, and for drafting. It is made in all standard widths and a large stock is always on hand. Special sizes are quickly made when ordered.

With such business concerns as are above mentioned Boston feels safe in inviting the attention of buyers to her wares; and there are many others with whom the trade would find it very profitable to deal. So come this way with your orders.

A. L. D.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS, }
504 WALNUT STREET.
PHILADELPHIA, November 10, 1884. }

John C. Clark & Sons, 230 Dock street, are among our oldest stationers. The house was started in 1831, by John C. Clark, on Dock street, above Second. For the past twenty-five years it has occupied its present location. It controls one of the largest legal and commercial trades, having printed several hundred of the best adapted forms for every possible want of lawyers or mercantile men. In addition, it has a large trade in blank books. It does not handle the fancy articles of stationery so often seen in the stationery stores located more in the vicinity of the world of fashion, but it carries a full line of fine office requirements. The westward march of the city, and the gradual drifting of the legal fraternity in the same direction, suggested to the firm the advisability of opening a branch store at 138 South Sixth street, and the result has proved very satisfactory. For the commercial part of its business, however, the old stand is still the best, and it will probably remain there many years. Started in a very modest way by the father of the present head of the firm, the house has steadily increased under careful management and unfailing attention to the wants of the community, and it is now not only one of the oldest, but one of the leading houses of our city.

The firm of William M. Christy's Sons may also be ranked among the leading and also the old firms of this city. William M. Christy started in the stationery business on Chestnut street, below Third, in the year 1844. In 1854 he removed to his present location, where he afterwards associated with him his two sons. The father died in 1866, since which time the present firm-name has been unchanged. The house is located at the present time at 127 South Third street. It does a large blank-book business, and also publishes the internal revenue books. For some years past it has had exclusive control of the wholesale trade in "Waggener's Trial Balance," a work which has been found to be admirably adapted to the wants of the business community, and which

has been pushed with considerable success. Like the firm of John C. Clark & Sons, this house does not handle the fancy lines of goods, but prefers the standard articles which every business man is likely to need. Like most houses which devote especial attention to catering to the wants of the public, it has built up a steady trade, which is likely to stick by it, no matter how variable the times. Of course, like a good many others, it sometimes suffers from hard times, but, on the whole, it considers that it has been very fortunate in the amount of business it has been able to secure, when everyone was complaining of depression. As to current prices, as in other trades, so in the stationery line, competition has narrowed the profits a great deal in the past ten years; but W. M. Christy's Sons do not anticipate any further decline now. If, as was anticipated a few weeks ago, there had been a rise in blank stock, the margins of profit were so narrow that a rise in the price of blank-books would have soon followed; but the danger of any increase in the prices of the unfinished material, or in the complete article, seems as yet in the dim distance. Once prices get down, it requires a special effort, or some extraordinary occurrence, to bring them up again, in these days when the policy of every manufacturer seems to be to make as many goods as he possibly can and force them upon the market whether there is a demand for them or not.

The firm of William F. Murphy's Sons, now ranking among the oldest and best-known stationery houses of Philadelphia, had its origin in the city of New York in 1820. In 1840, William Murphy, the father of the members of the present firm, came to this city and engaged in the stationery business, and soon built up a steady, reliable trade. In its large store, 500 Chestnut street, may be found almost every imaginable article ever handled by stationers. The growth of the business in this direction has been very rapid in the past ten or fifteen years, and particularly in the last five years. The public taste has been cultivated, until articles formerly considered as articles of luxury and found in the counting-rooms of the favored few, may now be considered necessities, and are to be met with in the offices of nearly every establishment. In addition to this, the fine arts have been called upon to furnish their share in adorning the surroundings of the business man. Fancy goods, of infinite variety, are now staple articles in the wholesale stationer's stock and also in that of a majority of the large retailers. These goods in many cases come from abroad, but the Americans are yearly taking more and more interest in trying to produce similar goods, oft-times with a creditable degree of success. The stationer of to-day carries a much larger and more varied stock of goods than did his predecessor of half a century ago, and one might almost wonder how the inventive genius of the human race could devise such a multitude of designs in the various lines. But the American public is never satisfied with what it has, but is continually seeking after something new. There is a strong disposition to possess something that

no one else has, and once others have it, it seems to lose its charm and something else is wanted. The prices of these fancy articles have declined considerably since they have been manufactured so largely in this country. Formerly the importers had things all their own way, but American enterprise has effected a great change in this direction.

Among our leading retail stationers may be mentioned W. H. Hoskins, 913 Arch street. Perhaps it is hardly correct to designate him as a retail stationer only, for he does both a wholesale and retail business. The business was started by the present head of the firm in 1859, on Spring Garden street. In 1864, seeking a more central locality, he removed to his present location, where his business has gradually assumed larger and larger proportions, until every portion of available space in his large building is entirely taken up with the various departments of his business. In addition to a large blank-book business, he has devoted a great deal of attention to the printing of invitations to weddings, &c., and he not only does this for his city customers, but furnishes the trade with the same in the country. This fall he has issued one of the most complete catalogues or sample-books in this line ever presented to the trade. No less than twenty-five different styles are given, from which to select, and the dealer ordering from the country stationery store may be just as sure of getting the most correct and latest style as the city dealer. Mr. Hoskins confines himself exclusively to the stationery trade, not handling the fancy goods that have found their way into the stocks of some of our dealers. But in the staple goods no finer line could be displayed. A seemingly endless variety of paper, envelopes, inkstands, portfolios, pocket-books, albums, diaries, tablets, &c., greets the eye upon entering the store, and yet not the half of the immense stock is visible. Mr. Hoskins makes a specialty of monograms, crests, heraldic designs and the like for those who are ambitious to shine in this direction, and has all the facilities for printing with steam-power in the most rapid and neatest manner. His special styles in visiting-cards are well known to many of your readers, and those who once pay him a visit are likely to return, for no pains are spared to render all work satisfactory. Five engravers and ten printing-presses are constantly employed to meet the requirements of the business. W. H. Matthews, who was formerly engaged in business on Chestnut street, above Twelfth, and afterward in charge of the stationery department of John Wanamaker's store, is now with Mr. Hoskins, and has especial charge of the printing of the fine stationery. Those who are in need of something very fine will do well to give the house a call, and we can promise that they will not be disappointed if they do.

One of our best known wholesale firms, Elder & Bentley, 432 Market street, may possibly claim rank with our old houses, although it has not always been known by the same firm name. The original start of the house was made in 1846, under the firm name of Griffith & Simon, at 114 North Third street, which, under the system of numbering then

in vogue, was above Race street. Griffith & Simon were booksellers, stationers and blank-book manufacturers. In 1855 the style of the firm was entirely changed, and became Bast & Miller, Mr. Bast having been for some years in the employ of the original firm. In 1857 the house was known by the name of Marcus Bast. In 1859, J. W. Miller was the sole proprietor. In 1862 it changed to Miller & Elder. In 1871 Mr. Miller went out of the firm, and Mr. Bentley took an interest in it, the style of the firm being D. E. Elder & Co. In 1879 Mr. Grevemeyer was admitted to the firm and the firm name was changed to Elder, Grevemeyer & Bentley, but this partnership only lasted three years, and in 1882 Mr. Grevemeyer withdrew, and the firm became known as Elder & Bentley. The firm does one of the largest wholesale businesses in the city, making a specialty of school-books, in addition to its many other lines; it also handles wall-papers in a jobbing way, and is the only house now in the wall-paper pool, selling as a jobber, in this city. The pool was formed in July, 1880, and the firm went into it in January, 1881. Several other Philadelphia firms went into it at the same time, but have all gone out with this one exception. The firm reports a very quiet week, but has had a good fall trade, especially in its fine line of Christmas goods, which have been moving off very freely. It began the season with a very fine line of imported albums, but the stock is already well broken into, and before the first of December it will probably be nearly or quite cleared out. The styles for this year have been unusually attractive, and prices have never been so low. The same may be said of the prices of everything in the stationery line. A slight attempt was made a short time ago to obtain an advance, on account of the flurry in the rag market and a disposition to advance paper of all kinds, but the attempt was unsuccessful, and the figures remain unchanged. A little more profit would gladly be welcomed, but the demand must more nearly equal the supply before such a thing is likely to occur.

Louis Dreka, 1121 Chestnut street, is perhaps as well known to both wholesale and retail trade as any of the stationers in our city. Although his house is not so old as some others, it has always borne a reputation for being up to the times in the style and variety of goods displayed, as well as being very moderate in prices. He confines himself strictly to the articles which belong legitimately to the stationery business, and has not drifted into a general line of fancy goods, as have some of the others. Mr. Dreka began business in 1864 at 1033 Chestnut street, where he soon built up a good trade. While neglecting no portion of his business, however insignificant it might seem, he catered for a fine retail trade, and having the advantage of a good location and always furnishing good work, his efforts were crowned with success. In 1874, owing to the changes in the block that he occupied, he thought it to his interest to remove one square farther west, to his present location. Doing a very fair business at all seasons of the year, as the holidays approach we find his counters thronged with buyers, and in

anticipation of the same rush this fall he has laid in probably as fine a stock of staple and Christmas goods as has ever been presented to his customers. The wholesale trade has been a little dull this summer and so far this fall, but this may be expected, as Mr. Dreka does not claim to be in any sense a commercial stationer, but is, more correctly speaking, a dealer in fancy stationery.

The firm of J. B. Lippincott & Co. is one of the oldest book and stationery houses in the country. When running full, as at the present time, it gives employment to about 500 hands, and seldom does the number, even in the dullest seasons, fall below 300. The statement has been made that this is the largest book publishing house in the United States, but it does not lay claim to this title, giving the palm to a New York house. Still, it is safe to say that it is not in the rear rank by any means. While the style of the firm has changed many times, it dates well back toward revolutionary times. In the last quarter of the eighteenth century one Johnson had had a book and paper store on Fourth street at Market street, which he afterward sold to Benjamin Warner. In 1816 John Grigg became a partner in the concern, which was styled Warner & Grigg, and so remained until Mr. Warner's death. The firm then became Grigg, Elliott & Co., Hugh Elliott obtaining an interest in the concern. Afterward, under the same style, in 1847, Henry Grambo, Edmund Claxton and George Remsen became the company. J. B. Lippincott was born in Burlington, N. J. He came to this city in 1830, and obtained a position in a bookstore. In 1836, having thoroughly mastered the business, he became the founder of the firm of J. B. Lippincott & Co., book publishers, at the corner of Fourth and Race streets. In 1850, Mr. Grigg retiring from the firm of Grigg, Elliott & Co., Mr. Lippincott bought his interest, although it took nearly all his available capital to do so, and the firm was known as Lippincott, Grambo & Co., and was located at the old stand, on Fourth street at Market. In 1860, the old quarters getting too small, Mr. Lippincott began the erection of the present buildings, 715 and 717 Market street, which were completed in 1863, and the firm moved into its new quarters. The style of the firm was now J. B. Lippincott & Co. The buildings at first were 45x200 feet and five stories high, but even this vast area proving insufficient for the wants of the trade in 1871, the property in the rear extending through to Filbert street was purchased, and the building was extended all the way through at the same width and height, with an entire depth of 345 feet, giving, with the basement, between 85,000 and 90,000 feet of floor surface. The stationery department is a very large and important feature in the firm's business, and it controls a very extensive trade.

One of the best known houses in this city is that of William Mann, 529 Market street. The firm is an old one. It was established by the elder Mann in October, 1848, with a capital of \$60 in money and merchandise. Mr. Mann was one of those pioneers in business who knew that nothing but hard and strict atten-

tion to business would insure success, and he started in this city, carrying his stock in a carpet satchel. He canvassed the city from door to door, and thus created a demand for his goods, and laid the foundation for the business which exists to-day. He made a specialty of carrying only the best stock, and selling it at the lowest price consistent with sound business principles. The business grew steadily from month to month. That way of doing business was something new, so long ago, and Mr. Mann made friends wherever he went, and his visits came to be expected. In fact, the consumption of stationery increased by this method, as people naturally used more and bought more, when it was handed to them by an enterprising stationer, than they would have used had they purchased at stores. In a comparatively short time his business grew to such proportions that the canvassing was discontinued, and a large trade was built up, more space occupied, and since then, from year to year, the business has grown, until at the present time the firm occupies a five story brown-stone building, at 529 Market street, for which it paid \$125,000, and with stock worth at least that amount. This establishment is one of the most complete in the country, and the firm probably does the largest business of the kind in the United States. The head of the house died three years ago, and the business is being carried on in the same line of policy, under which it was established. The trade extends from Maine to Mexico, and has been extended to foreign countries. Joseph H. Mann is the present manager.

Charles J. Cohen is one of our well-known stationers. He reports a spirited demand for the "C" assorted box of envelopes particularly. The demand for his entire line of goods is satisfactory. This particular envelope is put up in packages of twenty-five in twenty different styles, which enables the dealer to fit at once any size of card. This is very useful for enclosing Christmas, New Year's, and all classes of cards. A list of sizes, which may be specially ordered, accompanies each box.

The house of Chas. J. Cohen, 503, 505 and 507 Chestnut street, is one of the largest and most enterprising in the stationery line. S. Cohen, born in London in 1780, established in 1802 a factory for the manufacture of leads and lead-pencils, and the business is still carried on in London by his younger son, B. S. Cohen. His elder son, Henry Cohen, born in 1810 in London, came to the United States in 1836, and in 1838 established the business of importing and manufacturing stationery on a large scale in Chestnut street, near Fourth, afterward on Fourth street, near Market, and in 1857 secured his present location. In 1862 Chas. J. Cohen (the present head of the firm), his eldest son, then fifteen years of age, entered the establishment, and in 1868, attaining his majority, became a member of the firm under the style of Henry Cohen & Son. In 1871, on account of ill health, the father retired, and Chas. J. Cohen became sole proprietor under the present firm name. The manufacture of envelopes by steam-power was introduced in this establishment in 1862. Mr. Cohen reports a gratifying improvement in busi-

ness since the beginning of the week. The trade seem to be getting over the political excitement and settling down to business. His stock of fancy goods for the holidays surpasses any hitherto offered, and a very fair trade for the times can safely be predicted for him.

Collin S. Cohen, of London, cousin of Chas. J. Cohen, has recently been visiting America in the interest of the London house, which is a large manufacturer of lead-pencils. He has been looking up an American trade, and will spend the winter on this side. He is much pleased with what he has seen and those he has met, relatives and business acquaintances included, and expects to do a good trade.

Potsdamer & Co., 243 and 245 South Third street, manufacturers of lithographic, etched folds and cards, whose card is to be found in another part of this paper, are steadily extending their business, introducing novelties, and helping to stir up a spirit of emulation in the trade by their enterprise. Their latest novelty is 2,470 fold, which is very attractive. Their price list is in the advertising column.

The Philadelphia Novelty Company, manufacturer of dies and stamps, is doing an active business, both domestic and export. It is located on Callowhill street, above Broad. The company is enterprising, and keeps in the foreground in its specialties, in this city, and is favorably known throughout the trade.

Wolf Brothers report that Clarence Wolf has just returned from the West, where he has found trade somewhat hurt by the unsettled state of politics. However, his trade has been fully equal to that of last year, but this they attribute to the much larger line that they are manufacturing. Sales of their embossed designed envelopes and pure "Crown" linen papers are far ahead of any previous time since they have been manufacturing them.

The manufacturers of the well-known Chambers' paper-folding machine are building an addition to their already extensive works in West Philadelphia. Cyrus Chambers, Jr., is also the inventor of a very efficient brick-making machine, which is meeting with very gratifying success. The firm has just exhibited one of its latest machines at the Mechanics' Exhibition in Boston, and is now preparing a very complete exhibit for New Orleans.

P.

A trophy lamp is held in an armored hand, the gauntlet being well counterfeited, which protrudes from a rich shield, the whole being supported at a height of about six feet by three spears.

Tripod bamboo frames are now utilized for work-baskets. They can be obtained either in light or dark wood, and so arranged that they can be opened or closed at will. When opened they are kept in place by a triangle piece, made of metal, which fits in at lower part of sticks. This gives open space at top. In this space is suspended the little work-basket by ribbons or cord. It is exceedingly pretty to embroider a dainty silk bag, trim with lace and full bows, instead of using the basket. The bag need not be removed when you wish to fold for packing in trunk.

Novelties in Brass Ware.

A few months ago it was believed that fancy brass goods would be in very little demand this season as they have been in the market so long that it was thought that people had become somewhat tired of them. Notwithstanding many new and novel designs were constantly being brought out, they were taken hold of by the jobbing trade with a great deal of distrust as to their salability, and this too in the face of the fact that prices have very much declined within the past year or two, and that this class of goods, therefore, had a better chance of becoming generally popular. But the extremely large sale which brass goods have had this fall has taken the trade by surprise, and it is now thought that they may become more popular than ever. Their increased sale is undoubtedly because of the reduction in prices. People are buying brass ware now who could not afford to do so two or three years ago. With those who have an almost unlimited amount of means, to be sure, bronze is preferred to brass, but the price of the former is about four times greater than that of the latter. A piece of bronze costing, say, \$40, can be bought in brass for \$10 or \$12, and except for those of ultra fashionable tastes, answers just as well, being exactly the same as to quality of workmanship, finish, &c. "In some instances," said a dealer to a reporter of THE STATIONER, "the difference is more striking. Here is a brass pitcher, worth at wholesale \$85, which in bronze would be worth \$500. The finest brass goods are imported from Vienna, Berlin and Paris, and consumers generally prefer the imported to the domestic goods, on account of their quality, and also because there is not much difference in the price. It is impossible for domestic manufacturers to compete with foreign makers in respect to quality and fineness of finish, although they do their utmost to imitate the imported goods. To an unpractised eye they succeed very well, but it is an easy matter for a dealer or connoisseur to detect the difference. A few years ago nearly everything in the shape of fancy brass goods was imported. Eventually their manufacture was taken up in this country, and now there are more domestic manufacturers than you can shake a stick at. This has had the result of reducing the price fully 33 per cent. We could not sell the imported goods for the prices they are holding at if they were not of a better quality. I am inclined to think that in the end our home manufacturers, however, will drive out of the American market their foreign competitors, from the fact that each season they improve on the quality of their productions, and also because they do not depend so largely on foreign ideas for their designs, but are constantly bringing out many novelties."

One who has never had occasion to go through the market for the purpose of acquainting himself regarding the number, and variety of fancy brass goods would be surprised, not to say, interested and edified, were he to take the trouble to do so. Articles in brass have multiplied with each season.

There are paper baskets, statuary, ash-trays, pocket-lanterns, candlesticks, pictures, with frames of brass, *repoussé* ware in panels, with portraits in bas relief, mantel and wall clocks, card-receivers, inkstands, book-racks, lamps, thermometers, &c., *ad infinitum*. Brass-ware is made to serve a variety of uses, aside from its ornamental character, and stationers and fancy-goods dealers now carry in addition to a line of strictly stationery novelties, many articles in the house-furnishing line, such as fancy brass tilting-kettles, egg-boilers, wine-coolers, dressing-glasses, cuspidors, umbrella-stands, &c. "One reason," remarked the dealer already referred to, "why brass-ware remains so popular, aside from the reduction in price, is because it is showy and looks aristocratic."

There are a great many novelties this season in brass-ware. Tilting kettles are improved, not only in their attractiveness and neatness of design, but in respect to their utility. A French novelty of this kind consists of a porcelain cup, tightly covered, mounted in a frame, with a spirit-lamp underneath and a glass receiver with siphon attachment. The beverage, when it has undergone the process of preparation, flows through the siphon into the glass receiver, perfectly freed from drugs, and so delicately flavored as to be fit for the gods. These goods are mentioned because they are largely handled by dealers in fancy goods.

A card-receiver is mounted on legs and has a square top inlaid with porcelain with a pretty design in colors. The same style of card-receiver also comes with a mirror attachment.

A very attractive thing for the parlor table is a bouletta, which consists of a rod resting on a base of a very pretty design holding up a brass canopy with a row of glass prisms around its edges and four sconces underneath.

A new style of lamp has a base consisting of a Turkish figure, the whole being brass with a bronze finish. A hall lamp is enclosed in Japanese screens having frames of teak wood.

An elaborate card-receiver consists of a square tray with a gondola mounted on a dolphin, and a call bell in each of the four corners of the tray. This piece is massive and expensive.

Benares ware is the name of a new variety of brass goods which comes from India. It is all hand-worked, and comes in jardinières, vases and card receivers. The same ware comes also enameled in a style peculiar to Indian productions.

Very beautiful vases are mounted on onyx bases. The vases are decorated with hand-paintings, and range in price from \$200 to \$400.

Luminous waterproof paper may be made from a mixture of forty parts pulp, ten parts phosphorescent powder, one part gelatine, one part potassium bichromate and ten parts of water. It can often be used where luminous paint cannot.

A useful cement may be made of alum and plaster-of-paris well mixed with water and used in a liquid state.

New Combination in Metals.

A new combination in metals this winter will be forged iron and copper; the iron cut in open pattern overlays the copper which shines through with a ruddy lustre; salvers, candlesticks and inkstands have appeared so far. The so-called baser metals are now being worked with such skill as to rival the precious metals, showing that exquisite form and color after all are the leading charms, whatever medium is chosen for their expression. A charming combination also is of copper with colored bronzes. On a large panel of this metal is shown the head of a Moorish girl with graceful turban, jewels and drapery, all wrought in brilliant bronzes. Mounted on a panel of Austrian oak, bound with bands of copper ornamented with arabesques of silver, and encircled by a twisted band of garnet plush, this high relief forms a rich wall decoration. Among smaller ornamental pieces are hand-painted jugs, cannettes, and vases of olive body, on which are variously painted crimson Virginia-creeper vine, Michaelmas daisies and nasturtiums. A decided novelty in minor decorations is an ice-water jar or cooler in Oriental style, as follows: A large glass jar has a pasteboard cover made to fit its top. A pasteboard cover made to fit outside the jar is neatly covered with yellow Canton silk. The cover of the cooler is also covered with the yellow silk; on the top is applied a decoration of Chinese figures embroidered in gay silks. A silken cord, run through two holes pierced in the lid, is knotted underneath and forms a handle to lift the lid.—*The Art Interchange.*

Preparing Panels for Painting.

An excellent method of preparing paper tissues, wooden tablets and the like, for the purpose of painting, has been successfully employed in Germany by M. Dupays, of Nancy, the advantages being that in the use of crayon or chalk the colors adhere better to the surface; in water-color work the moisture is long retained, so that the color tones remain unchanged during work, and in oil painting the colors easily mix, greatly facilitating the work of beginners. The process is thus described: One or two coats of size are first applied to remove porosity, then a thin layer of a paste of white lead (200 gr.) and boiled oil (50 gr.) is put on. After drying for half an hour, fine cotton dust is sprinkled on the surface from a sieve, and by striking the piece on the back, the fine cotton fibres are caused to rise, forming a velvet-like surface. The material is let dry two or three days, and brushed with a woolen brush, so as to depress the cotton somewhat; then a mixture of white lead (8 pts.), gold lac (1 pt.), spirits of turpentine (1 pt.), and starch (1 pt.) is applied. This is equally distributed by passage between rollers with a caoutchouc surface. The cotton particles are raised again with a fine brush of couch grass, and after two or three days drying, the material is put in a bath of equal parts of alcohol and water.

A thief passes for a gentleman when stealing has made him rich.

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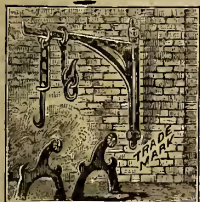
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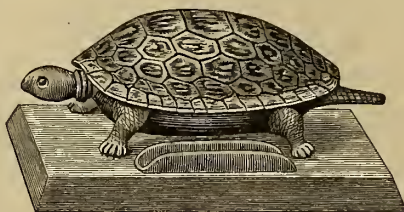
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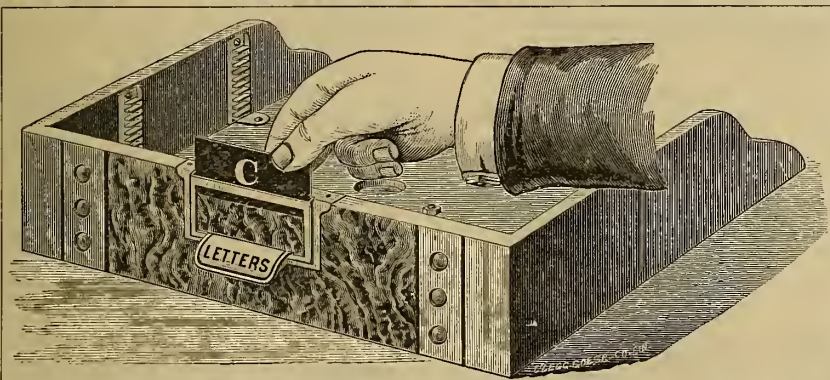


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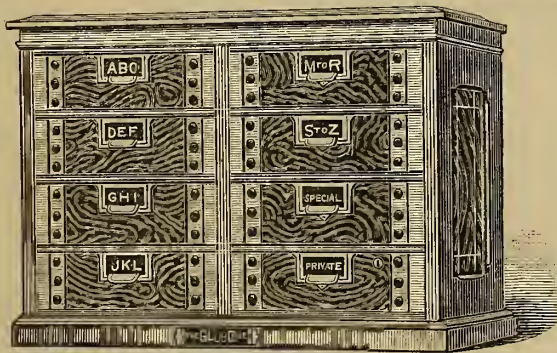
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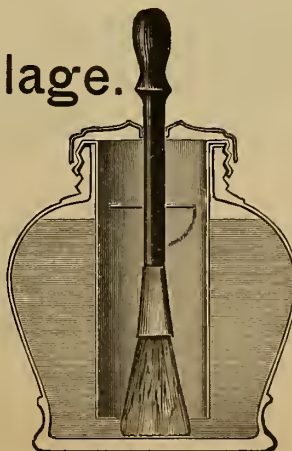
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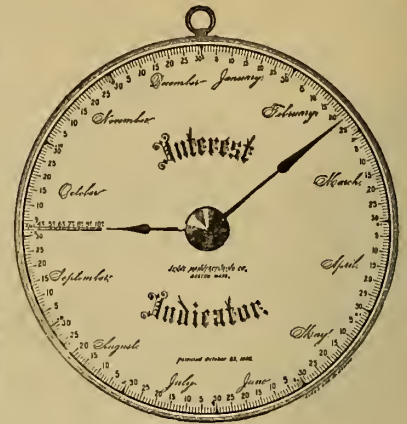
No. 50, School.	No. 56, Bank.	No. 77, Engrossing.
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Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

THE WORLD BANK.

The cut illustrates a new toy money-bank, recently brought out by North Brothers, Philadelphia. The bank is made of iron, and finished in the best possible manner. The globe is covered with a very complete map of the world, finished in five colors. The base is finished in gold bronze, the name "World Bank" in raised letters being finished in carmine. In adopting this design the manufacturers have aimed to furnish a bank that should be both attractive and instructive, and believe that they have succeeded in doing so. The inlet for coin is so arranged as to render it impossible to shake the coin out when once deposited, as it is walled on all sides except one. To take the money out, the base and cap on the bottom of globe are unscrewed. This is a very attractive and useful little toy.



THE WORLD BANK.

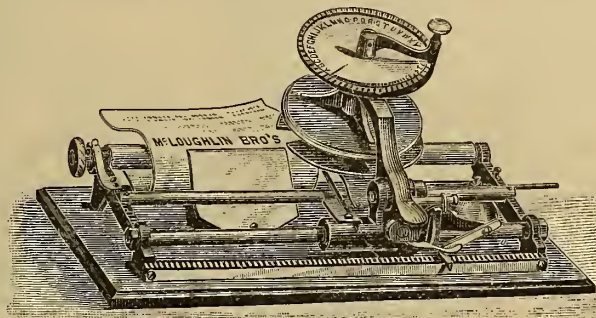
NEW TYPE-WRITER.

An illustration is given of a new type-writer, which is said to be thoroughly reliable, practical and rapid in operation. Although especially designed for young people, it is said to be desirable alike for professional men, clergymen, business men, &c. It will print a page six inches wide, and make four copies at once. It is durable, compact, light and portable, and so simple that it can be operated without assistance by a child, with the same facility as an older person, and it is a comparatively rapid writer. Full directions accompany each machine.

Ink spots on floors may be removed by rubbing with sand wet in oil of vitriol and water; when the ink is removed rinse with pearl-ash water.

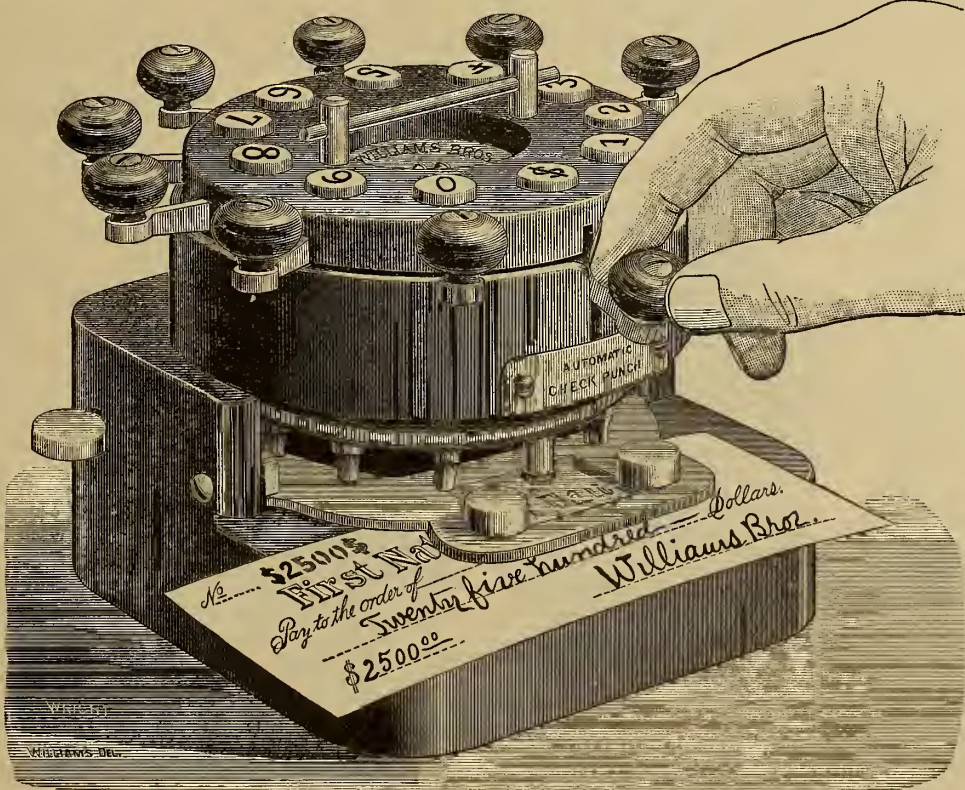
AUTOMATIC CHECK PUNCH.

The Automatic Check Punch illustrated is a very ingenious invention. Most people understand that a great deal of swindling is done by raising bank checks above their original denomination. Numerous plans and devices have been tried to prevent this species of fraud, but hitherto the skillful rogue has succeeded in manipulating the writing so as



NEW TYPE-WRITER.

to defy all check protectors. The Williams Automatic Check Punch is a machine designed to cut the figures out of the paper of a check, and thereby defy ingenuity to change the original order. The machine is in a compact form, convenient for placing on an office desk.



AUTOMATIC CHECK PUNCH.

It is about six inches high, the upper or rotating part being a miniature turret, resting upon a neat, square base. Around the inside walls of the turret are arranged a series of dies, working vertically, each having the impress of a figure or \$ sign upon its point, and opposite to this point, through a dial plate, is cut a corresponding letter, into which the die

fits. The figure or mark held by each punch is identified by an index plate on the top of the turret, so that the operator can see which mark he is making. The dies are operated by keys resembling those on a telegraph instrument. When a check or other paper is to be marked, it is placed on the base of the machine, where a cap holds it in position. Whatever figure the operator now desires to punch on the paper he selects by the appropriate key,

turns it round to the vertical slot in the front of the turret, and punches it down. The act of punching moves the paper automatically along, the machine acting so that an equal space shall be left between each of the marks, thus frustrating any attempt at inserting figures between them.

The cap on the machine-table holds a glass plate on top, which enables the operator to see how to place the check so as to have the figures cut on any desired part of its face. The feeding device consists of friction rollers let into the base of the machine. They are operated by a bow-

shaped lever that encircles the inside of the turret, and fits into a groove slotted on the side of each punch. This punch is controlled by the Automatic Bank Punch Company, 35 Temple Court.

IMITATION AMBER.

Of late an imitation of amber, which cannot be distinguished from the genuine article by inspection, has made its appearance on the market. It contains copal, camphor, turpentine, and other ingredients, becomes electric by friction, and is used for manufacturing mouth-pieces for pipes, cigar-holders, ornaments, &c. The composition may be

distinguished from genuine amber by its lower melting point, as it quickly softens and melts when laid on a hot plate, while amber requires a comparatively high heat, and further, by the action of ether, which softens the imitation until it may be scraped away with the finger-nail, while true amber is absolutely insoluble in cold ether.

PATENT SELF-OPENING AND CLOSING INKSTAND.

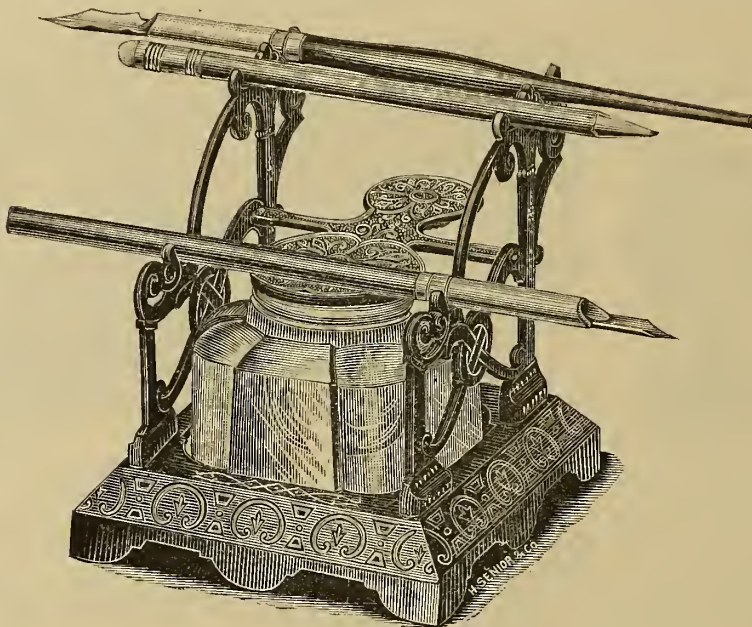
The illustration shows a tastefully designed cut-glass inkstand set in a metal base with a self-opening and closing attachment. The cover of the mouth of the stand, which forms a part of the self-opening and closing attachment, is balanced so that a penholder when placed in its proper place in the rack, closes the bottle, thus preventing any dirt or dust from coming in contact with the ink as well as preventing the ink from molding. When the pen is taken from the rack the cover flies up and when the pen is put in place again the cover closes over the mouth of the bottle, as before stated. Thus, when not in use, the inkstand is always closed and the moment the pen is taken from the rack the ink is accessible. It thereby saves time, and its perfect action, convenience, &c., are points which will bring it into favor, especially in business offices. The rack of the stand is metal, finished in various styles, such as verd-antique and gold, plain Florentine bronze. Florentine and gold bronze, &c.

NEW PERFORATING MACHINE.

The accompanying illustration shows a newly designed perforating machine suitable for perforating tin pans, shelf-paper, Bristol board, mottoes, oil-cloth, &c. It is especially adapted, however, to the perforation of metal, such as tin, steel, brass, &c., its heavy, compact frame, giving it extraordinary perforating power, as well as strength, firmness and durability. It is heavily back-geared, and can be used with rollers, or without, in case it is used for perforating tin pans or anything of that character. For perforating shelf-paper, oil-cloth, &c., it is made in smaller sizes. The machine is large enough to take in a blank sheet of tin before the pan is formed, It is also self-feeding, where it is required to feed metal or paper automatically or without the aid of an attendant. It has a capacity for perforating fifty gross of tin pans a day. its action being rapid and effective. A die making over 2,600 perforations, comes with the machine without extra charge, but a die with larger capacity can be had with it if desired. The machine weighs about four tons, and is well built. It can be used with hand, foot or steam-power.

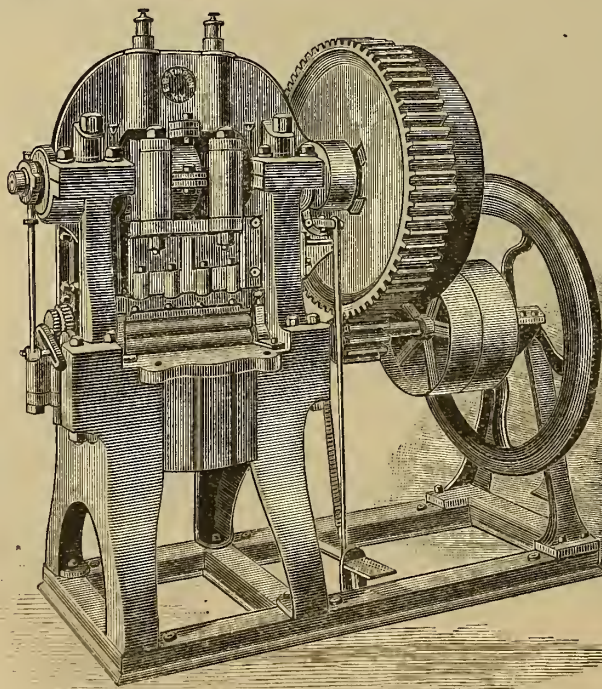
NEW PATENTS.

- No. 304,692. Newspaper-Clip for Doors.—Jacob Bingham, Reading, Pa.
No. 304,728. Combined Hair-Brush and Toilet Case.—Maurice Hellwig, Brooklyn, N. Y.
No. 304,750. Attachment for Paper-Bag Machines.—James Perry, Jr., Chicago, Ill.



PATENT SELF-OPENING AND CLOSING INKSTAND.

- No. 304,770. Type-Writing Machine.—George W. N. Yost and William H. Bracy, New York, N. Y., assignors to the American Writing Machine Company.
No. 304,806. Inkstand and Calendar.—George W. Downs, Newark, N. J.
No. 304,817. Paper File or Holder.—Oscar H. Gehrs, Marine, Ill.



NEW PERFORATING MACHINE.

- No. 304,845. Copy-Book Cover.—John H. Moss, Cincinnati, Ohio.
No. 304,900. Pencil-Sharpener.—Helen A. Blanchard, Boston, Mass.
No. 304,931. Numbering-Machine.—John J. Hessel-schwerdt, Chicago, Ill.

- No. 305,018. Playing-Cards.—William Ramsay, Tiffin, Ohio, assignor of two-thirds to George S. Yingling and Louis W. Zimmer, both of same place.
No. 305,040. Paper - Fastener.—Edward W. Ball, Worcester, Mass.
No. 305,074. Combination Inkstand.—Bernard Hamburger, New York, N. Y.

No. 305,076. Printing Machine.—John T. Hawkins, Taunton, Mass.

No. 305,079. Toy.—John McA. Jones, Philadelphia, Pa., assignor of one-half to William Allen, same place.

No. 305,099. Ticket Punch.—Marion F. Mogg, Chicago, Ill.

No. 305,118. Manufacture of Fly-Paper.—Otto Thum, Grand Rapids, Mich.

No. 305,122. Feed-Guide for Printing Presses.—Edmund B. Walkup, Delphos, Ohio.

No. 305,169. Art of and Mechanism for Chromographic Printing.—William H. Forbes, Boston, Mass., and John W. Osborne, Washington, D. C.; said Osborne assignor to said Forbes.

No. 305,173. Pencil Sharpener and Case.—George F. Gerrish, New York, N. Y.

No. 305,177. Engraving Machine.—Geo. M. Guerrant, New York, N. Y.—Patented in England, September 29, 1882, No. 4,527.

No. 305,178. Engraving Machine.—Geo. M. Guerrant, New York, N. Y., and Jno. C. Guerrant, Danville, Va., assignors to said Geo. M. Guerrant.

No. 305,207. Chromatic Printing Machine.—Denny E. Mack, Brooklyn, N. Y., assignor to himself and George F. C. Smilie, Plainfield, N. J.

No. 305,292. Preparation, &c., of Paper for Checks, Notes, Stamps, &c.—William J. Clapp, Nantyglo, County of Monmouth, England. Patented in England, October 15, 1883, No. 4,905.

No. 305,315. Playing-Cards.—Thos. W. Lawson, Cambridge, Mass.

No. 305,326. Bronzing - Pad.—G. Edward Osborn and Isaac Hull, New Haven, Conn.

No. 305,377. Campaign Torch.—John Dunlap and Ewalt Riedel, Pittsburg, Pa.; said Riedel assignor to said Dunlap.

No. 305,381. Wall-Paper Exhibitor.—Frank T. Forsaith, North Troy, Vt.

No. 305,469. Printing Machine.—Joel G. Northrop, Marcellus, N. Y.

No. 305,478. Fountain Pen.—James Ross, Hampden, and Thomas Ross, Baltimore, Md.

No. 305,484. Machine for Trimming Wall-Paper.—John M. Staples, Rose Mills, Va.

No. 305,513. Dating-Stamp.—Wm. E. De Lap, Boscobel, Wis.

No. 305,521. Holder for Pocket Utensils.—Marion H. Kerner, New York, N. Y.

No. 305,534. Printing Press. Theophilus Reichard, New York, N. Y., assignor to Joseph Watson, Newark, N. J.

No. 305,544. Artist's Box.—George Stirrup, Brooklyn, N. Y.

No. 305,665. Combined Paper Clip, Cutter, and Rule.—William H. Castles, Newark, N. J.

No. 305,568. Penman's Assistant.—Willis H. Botsford, Bridgeport, Conn.

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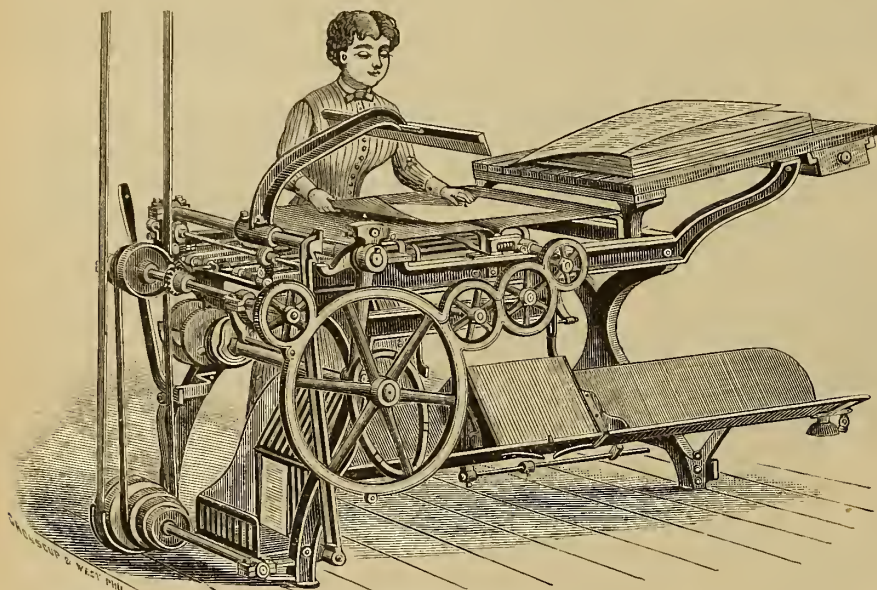
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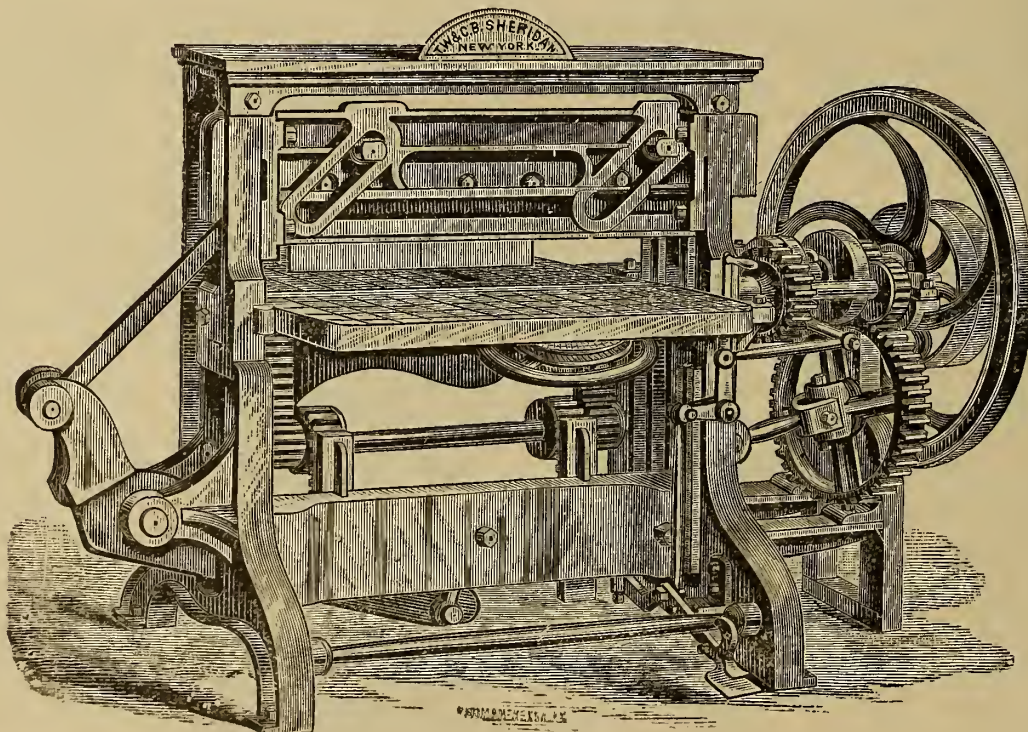
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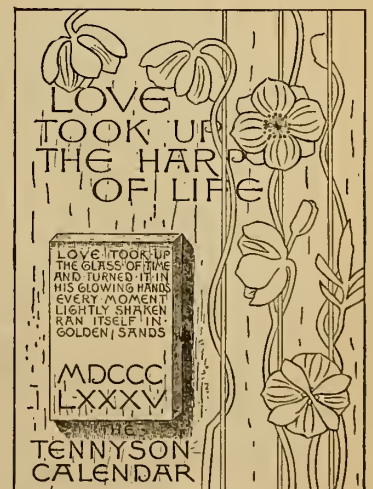
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FORMS USED IN ENGRAVING VISITING CARDS.

The Old English type has long since gone out of fashion, and the neat round-hand and angular script has taken its place entirely in the engraving of visiting cards and invitations.

Ladies' visiting cards are now made almost square size— $2\frac{1}{4} \times 3\frac{1}{2}$ inches. The engraving should be in the plainest script, without any flourishes, well cut and printed upon the best three-sheet white bristol-board. The card *Mr. & Mrs.* is now rarely used, excepting by newly-married couples, the size used being $2\frac{3}{8} \times 3\frac{3}{8}$ inches.

The card *Mrs.* is often engraved with the name of the daughter or daughters below it, if there be a daughter in society, and when the daughter visits with the mother. If there be more than one daughter, *Misses* is used.

Mrs. Oliver Martin.

Misses Martin.

The old style of *The Misses* is no longer considered in good taste, although still sometimes used.

Reception days are always engraved in the lower left-hand corner of the lady's card, and the address in the lower right-hand corner. The prefix of *Mrs.* or *Miss* should appear in every case.

During a young lady's first season in society her name is engraved beneath that of her mother; after the first season she has a separate card. If she is the eldest daughter her name reads simply

Miss Martin.

while the younger daughters use their Christian names, thus:

Miss Rosalind Martin.

the proper size being $2\frac{1}{4} \times 3\frac{3}{8}$ inches.

Gentlemen's cards now frequently follow the English custom of having the prefix of *Mr.* There is no established rule, however, as to this, as it is an entirely optional matter, to be governed by personal taste. The address, when used, appears in the lower right-hand corner of the card; names of clubs always in the lower left-hand corner. The first Christian name and surname engraved in full with the middle name in initial is generally, but not always, used. The letter should be of the plainest script, without any flourishes, and it should be printed upon a small oblong card of the best bristol board.

The favorite size being $1\frac{3}{4} \times 3\frac{1}{4}$ inches,

Children's cards are engraved in the very smallest script and printed upon a very small card, size $1\frac{5}{8} \times 2\frac{7}{8}$ and $1\frac{3}{8} \times 2\frac{5}{8}$ inches. The card of a young girl reads:

Miss Alice Brown.

that of a boy—

George Brown.

Or,

Master George Brown.

AFTERNOON RECEPTIONS.

The invitations to afternoon receptions are generally issued in the name of the lady of the house, and they are usually engraved in the lower left-hand corner of her visiting card.

Mrs. Charles G. Robinson.

*Thursday, January tenth,
tea at four o'clock. 150 Verona Avenue.*

Should she be assisted by a daughter or friend the name of such assistant is engraved below her own on the card.

For a series of receptions the card reads:

Mrs. Charles G. Robinson.

*Wednesdays in December,
from three until seven o'clock. 150 Verona Avenue.*

or,

*Tuesday, January fifth, and February tenth,
after three o'clock.*

Where a more formal reception is designed the cards used are larger and more nearly square. The wording may be the same, or the *At Home* form used, as preferred.

Mr. & Mrs. John Smith

At Home

*Wednesday, January tenth,
from three until seven o'clock.*

110 Madison Square.

These cards should be enclosed in two envelopes when sent by post; if delivered by messenger, but one enclosure is usually considered essential.

Three sizes of cards are used in reception invitations sizes $3\frac{1}{8} \times 4$, $3\frac{1}{4} \times 4\frac{1}{4}$ and $3\frac{3}{8} \times 4\frac{1}{2}$. The inside envelopes are plain wedding cut without bead and without gum.

DINNER INVITATIONS.

Dinner invitations are always given in the name of both the host and hostess, the following being the latest form:

Mr. & Mrs. William H. Jones

request the pleasure of

company at Dinner,

Thursday, January third,

at seven o'clock.

215 Madison Square.

or if given in honor of a special guest, the invitation appears thus:

Mr. & Mrs. William H. Jones

request the pleasure of

company at Dinner,

Thursday, Jan. third, at seven o'clock,

to meet

Mr. Oscar Wilde.

215 Madison Square.

Dinner invitations are printed upon cards instead of note sheets. Crests or Monograms are now rarely used on the envelopes or invitations. Names or addresses should never be abbreviated in engraving of any kind, al-

though initials can be used for Christian names. Dinner invitations are enclosed in two envelopes, the sizes of cards being the same as those used for formal afternoon receptions.

BALL INVITATIONS.

Ball invitations are issued in the name of the hostess only. The following form is correct:

Mrs. Charles A. Brown

requests the pleasure of your company

*Thursday evening, January tenth,
at ten o'clock.*

Dancing at eleven. 109 Franklin Place.

The sizes of cards used being the same as the preceding.

THE GERMAN.

Invitations to the German are issued the same as for an evening reception, an earlier hour being specified than for a ball:

Mr. and Mrs. John A. Brown

request the pleasure of your company

*Thursday evening, January tenth,
at nine o'clock.*

The German to begin at ten. 200 Verona Avenue.

EVENING RECEPTIONS.

In the invitations to evening receptions the same form is used as for the German. In the place of *The German to begin at ten*, the word *Music* or *Dancing* is sometimes used. The following forms are proper:

Mr. and Mrs. T. M. Clark

At Home

*Thursday evening, January tenth,
from eight until eleven o'clock.*

150 Madison Square.

*Mr. and Mrs. Frederick A. Steele,
request the pleasure of*

*company on Monday evening, Jan. ninth
from nine until twelve o'clock.*

150 University Square.

CHILDREN'S PARTIES.

Invitations for children's parties are engraved in very small script, and printed upon dainty square cards or note-paper, embellished with some fancy design. They read as follows:

Miss Helen Browning

requests the pleasure of your company

*Thursday evening, February tenth,
from four until ten o'clock.*

319 Lafayette Street.

Master William Taylor

*requests the pleasure of your company
on Christmas Day, December twenty-
fifth, from ten until five o'clock.*

319 Park Street.

BIRTHDAY PARTIES.

Invitations for birthday parties are engraved and printed on the usual invitation cards, the following forms being used :

Mr. Robert Hallett
requests the pleasure of your company
Tuesday evening, January ninth,
to celebrate his nineteenth Birthday.
150 Astor Avenue.

When the party is given by the parents the form should be :

Mr. and Mrs. F. H. Johnson
request the pleasure of your company
at the celebration of the
Twenty-first Birthday of their son
Thomas,
Tuesday evening, January ninth,
at eight o'clock.
108 Montgomery Place.

BIRTH ANNOUNCEMENTS.

In announcing the birth of a child, the child's name is engraved in very small script on a very small ordinary visiting card, with the date of the birth in the lower left-hand corner. These are usually enclosed in a single envelope and sent by mail.

CHRISTENING PARTIES.

Invitations to christenings are engraved and printed upon cards or note sheets, the following being the form generally used :

Mr. and Mrs. Edward Atkins
request the honor of your presence
at the
Christening ceremony of their daughter,
Tuesday, March eighth, at four o'clock.
100 Montague Court.

NEW YEAR RECEPTIONS.

Ladies who give formal receptions on New Year's Day, send engraved invitations to such of their gentlemen friends as they desire to have call. The invitations are engraved and printed on the usual invitation cards.

Mrs. Robert A. Hall,
Miss Julia Hall,
Miss Alice Lilly
At Home
January first, 1885.
1010 Washington Place.

Ladies who give a less formal reception have the words *January first* engraved or written in the lower left-hand corner of their visiting cards. When more than one lady receives, their visiting cards are enclosed in the same envelope.

Gentlemen who are unable to call on their lady friends send their visiting cards either by messenger or post.

WEDDING INVITATIONS.

Wedding invitations are engraved in the name of the bride's father and mother, or if

neither are living, in the name of her guardian or nearest relation. The following is the form used :

Mr. and Mrs. Frank R. Clark
request your presence
at the marriage of their daughter
Julia,
to
Mr. Robert Montague,
Thursday morning, April tenth,
at half-past ten o'clock.
St. Paul's Church.

If a reception is given, a separate card is enclosed :

Reception
from nine until twelve o'clock.
300 Tybalt Place.

An admission card to the ceremony reads :

Please present this card
at the Church,
Thursday, April tenth.

If the invitations are issued for a reception, the following is the form used :

Mr. and Mrs. Frank R. Clark
request your presence
at the
wedding reception of their daughter
Nellie
and
Mr. Martin Shafter,
Thursday morning, April tenth,
at nine o'clock.
10 Madison Place.

A separate card is usually enclosed giving the hour of the ceremony :

Marriage Ceremony
at half-past eight o'clock.

The following is one of the forms used for an invitation to a widow's wedding :

Your presence is requested
at the marriage of
Julia Robinson
to
Mr. William Steele,
Friday evening, June tenth,
at half-past eight o'clock.
15 Verona avenue.

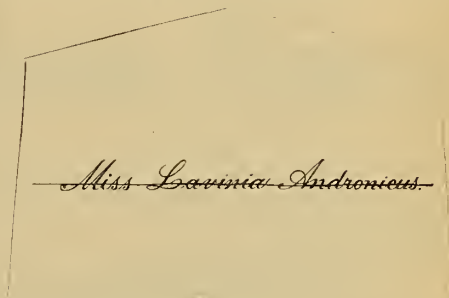
When marriages take place during a season of family mourning, no reception is given or invitations issued. The wedding is then announced in the regular form, as below. (See Wedding Announcements.)

WEDDING ANNOUNCEMENTS.

The latest form for wedding announcements is as follows :

Mr. and Mrs. Adriano de Armado,
Married June tenth, 1884.
At Home
Thursdays in September.
19 Mercutio Street.

This is printed on the usual invitation card, the lady's maiden name being printed on the inside of the flap of the envelope in which the card is enclosed, with a line drawn through the centre, thus—



The regular form is the same, with the exception that the lady's maiden name is printed on a separate card, which is smaller than the announcement card, and the two cards are enclosed in the same envelope. The name in this case is not crossed. The new address of the married couple is used on the announcements.

The sizes of paper used for invitations are $3\frac{7}{8} \times 6\frac{1}{8}$, $4\frac{1}{4} \times 6\frac{3}{8}$ and $4\frac{1}{2} \times 7$, when folded. Monograms or crests are no longer used on invitations. The envelopes are plain, without stamp or head.

MARRIAGE ANNIVERSARIES.

Cards of wood, tin, &c., are no longer used, the invitations being issued on plain white cards, or note sheets, in neat script. The following forms are used :

Mr. & Mrs. Robert Franklin
request the pleasure of your presence
on Monday evening, June tenth,
at eight o'clock, to celebrate the twenty-fifth anniversary of their marriage.
10 Madison Place.

The words *No gifts* are often engraved in the lower left-hand corner of the invitation. Another form is :

1834—1884.

William Taylor. *Julia Jones.*
Mr. & Mrs. William Taylor
request the pleasure of
company on Monday evening,
April tenth, at eight o'clock.
300 Tybalt Place.

MOURNING STATIONERY.

The width of black borders used on visiting

cards and note-paper is a matter of taste which must be regulated by individual judgment.

MEMORIAL CARDS.

The sending of memorial cards is an English custom, and has not yet been adopted to any extent in this country. The following form is used, which, however, is subject to variation :

In Remembrance of

Frank R. Fielding,

who died June tenth, aged thirty years,

and was this day interred at

Rutland Cemetery.

June twelfth, 1884.

This is printed on the second page of an oblong folded card, with black border, the first page containing the words

In Memoriam

in heavy black lettering ; the third and sometimes the fourth page is devoted to a prayer, eulogy or poetical quotation. The cards are enclosed in mourning envelopes,

NOTE PAPER.

Among the late novelties in note paper which are popular for a season and then forgotten, may be mentioned the hem-stitched handkerchief in note-paper and correspondence cards ; the linen cloth paper in white, cream and light tints ; the queen's lace handkerchief ; the Pompeian. This last is a very natural representation of a decomposed parchment ; a sheet of parchment buried in the ashes and cinders of Pompeii for sixteen hundred years could not have a more ancient appearance. The new wallet-shape envelopes are also meeting with favor here ; they are very popular in England.

The fashionable paper, however, is the plain, unruled cream linen, either mill or plate finish, the favorite size for ladies being octavo, with the baronial envelope, in which the sheet folds once, and for gentlemen the commercial, which folds twice in a long envelope. Fancy stamped and illuminated papers are not as popular as they have been. Crests and initials are still used, the latest and most popular stamp, however, being the autograph initials, engraved in fac-simile of the lady's own handwriting. This is stamped across the top left-hand corner of the paper, the envelopes, as a rule, not being stamped. Sometimes this die is stamped on the envelopes also, running up the right-hand side of the flap.

Addresses and names of villas are now greatly used, these being stamped in the upper right-hand corner of the sheet, the envelopes not being stamped. Monograms, both cipher and fancy, still appear to some extent, and these are usually stamped in the top centre of the sheet, the envelopes not being stamped.

The favorite material used in stamping is bronze, copper, green, gold, silver and other colors. Monograms are often illuminated—stamped in bronze, and other colors filled in by hand.

SEALING-WAX.

Sealing-wax has again come in fashion, the fancy colors being preferred to the red. The

latest in this is the "Ecritoire," five sticks, assorted colors, being put up in a neat box, with seal-stamps of Old English initials, and two wax tapers ; an opening at one end of the box will hold the tapers when in use.

Another novelty is the imitation paper seals with initials. These are made in very close imitation of sealing-wax, the back being gummed. They are simply moistened and placed on the envelope.

WRITING TABLETS.

Writing tablets have become a very popular and staple article ; they are made in a variety of styles. The Tourist Writing Tablet is a wood frame handsomely covered with seal and antique leather, it will hold from one to fifty loose sheets of commercial note-paper, the top sheet being always on a level with the board, an excellent rest is afforded the hand in writing. The Combined Blotter Tablet is also a new invention, the base being a gilt-beveled card, a sheet of blotting-paper on the side answering the double purpose of a guide in writing and a blotter. The well-known M. & H. Tablets are out this season in a new dress, the covers are Lowell's steel-plate designs, and the tablets are fitted in handsome plush, imitation alligator and russia leather cases.

The Ever-Ready Desk Tablet is the most complete writing-desk and tablet combination ; although it takes only a space of five and a half by seven and a half inches, it comprises a writing tablet, blotter, calendar, engagement record, envelopes, penholder, pencil, inkstand and spaces for pens and stamps. It is tastefully made in seal, imitation alligator and the new Roman bronze leather.

FANCY GOODS.

Stamp boxes, in olive wood and leather, are made in a variety of fancy shapes, such as turtles, fish, shells, shoes, &c.

Pen-wipers are made of various material and in many original designs. The most unique being a little book bound in morocco and lettered on the side "Extracts from the pen of ———," the leaves are composed of chamois and cloth, and are intended to receive the extracts. This will make a dainty addition to a lady's writing-desk. The Bismarck Pen-wiper is another novelty, it is a metal pig with a representation of the head of Bismarck, the back is composed of bristles on which to wipe the pen. The Playing-Card Pen-wiper is the size of an ordinary playing-card, with the diamonds, clubs, &c., neatly cut, pasted and sewed on the base, the colors contrasting.

Twine boxes are made in leather and plush, with a top of heavy beveled glass and an opening on the side through which the twine passes, a small scissors is also attached to the side.

Inkstands are made in an endless variety of shapes and styles. A very choice and unique design being a brass stand, representing a lotus leaf, on which a frog is resting ; another quaint stand is an ancient battle-ax. A pretty inkstand is made of rustic silver bronze, holding two pieces of horn, in which are set the ink-wells.

Thermometers are made in many pretty shapes, one of the most dainty being set in a piece of real white birch ; some are made in

brass of fancy shapes, such as swords, keys and scissors, and mounted on a plush panel ; others are made of ivory wood, in imitation of elephants' tusks. These look so real that they may easily be mistaken for the genuine were it not for the weight.

Paper weights have not been overlooked and considerable ingenuity is displayed in the innumerable odd and curious designs. Grasshoppers, katydids, beetles, chickens, birds, crocodiles and frogs are handsomely made in bronze and brass. A frog exercising with dumb-bells is a very pretty weight.

Calendars.—The number of calendars increases each year. For the coming season the following, among many others, will compete for popular favor : Ruskin, Tennyson, Thackeray, Shakespeare, Emerson, Holmes, Longfellow, Whittier, Every-Day, Day Unto Day, Marion Harland, Household Calendar, and the Elite Engagement Calendar. This last is a most useful calendar especially adapted for ladies' use. The calendar is printed in red and black on a thin card, with blank spaces, on which to enter engagements for each day in the year. The cards are fitted in a handsome Russia frame, which can be hung up or stood on the table or desk as a reminder.

NOVELTIES.

The following are a few of the many new novelties :

The Carriage Companion is a small leather case with a handle ; it has compartments for ladies' and gentlemen's cards, and contains a mirror, erasable tablet, calling and address book.

The Hall Indicator is a small card handsomely made in calf with gilt tooling. By a simple movement of the disks on the side, it will indicate if a person be at home or not, and the exact minute may be given when expected back, no writing whatever being necessary.

A Pine Knot Writing Case contains a pencil, pen-holder, eraser and ruler. Very pretty hammered brass trays are made for sealing-wax.

Paper Knives are made in hammered and plain brass, and in the new ivory wood, plain and carved.

Perfume Bottles are made to represent champagne bottles in a tub of ice.

The Book Letter Case is a novel receptacle for letters. It is a case in the shape of two bound books, the backs being lettered "Unanswered Letters, Vol. I.," and "Answered Letters, Vol. II." The letters are dropped in an opening at the top of the box. It is intended to stand on a writing-desk.

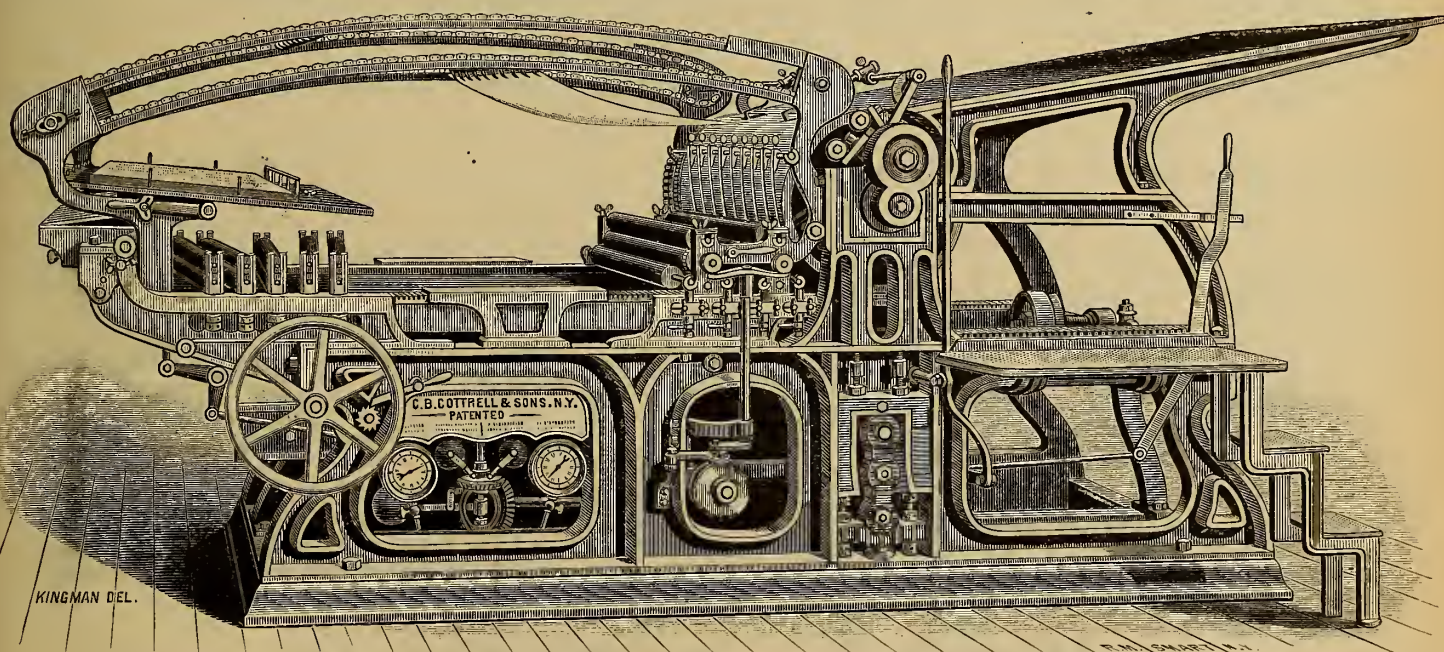
Under an ancient Chinese dynasty, the beautiful translucency of the exquisitely thin ware produced was taken advantage of for a peculiar species of decoration, the art of which has been lost. On the pure vessel being filled with liquid, blue fishes and other animals became visible, which were absolutely imperceptible when it was empty. This effect was produced by inclosing the colored figures between two thin lamina of porcelain paste, and reducing the thickness of the outer side as much as possible before the glaze was applied.



C. B. COTTRELL & SONS,



Front-Delivery Two-Revolution Press.



THE above engraving represents our new **FRONT DELIVERY**. This is unquestionably the most important improvement in Printing Machinery that has been made in many years. It delivers the sheet printed side up in full view of the Pressman. No part of the printed matter being touched by anything, thus avoiding all possibility of smut, no matter what the quantity or quality of ink it may be found necessary to carry. In addition to this, it leaves the front and back of the Press free of access at all times; there being **NO FLY, STRINGS, TAPES OR OBSTRUCTIONS OF ANY KIND**, and as it lays the **PRINTED SHEETS** almost **AS STRAIGHT** as when they came from the mill, it will be admitted that the percentage of **WASTE** is **REDUCED** to the **MINIMUM**. It delivers the sheets at **FAST OR SLOW SPEEDS** equally well, it does not require to be set for different size sheets. This improvement is in operation in many of the leading Printing Offices of this country. We respectfully invite examination and criticism.

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THE "ELITE."

DESCRIPTION.—The chief attraction of this Tablet is the Cover, on which is painted by one of New York's well known artists, an exquisite cluster of flowers, no two designs alike—giving each a character and originality totally different from anything in the market. The Cover, on which the painting is delineated, is a sheet of Whatman's heaviest paper, and any soiling from handling can be easily removed with a rubber. After the Cover, comes a sheet of fine velvet-faced blotting-paper; then the paper, which is of either 60 lb. Plated Cream, or No. 25 Bond—all unruled and cut so that it may be used for Folded Commercial or Congress Letter. The back is ornamented with handsome stamped leatherette in various elegant designs.

This Tablet we put in a neat box containing 80 square Commercial Envelopes of either of the papers mentioned, tied with appropriate shades of ribbon, to harmonize with the paintings on the covers.

These goods have received the highest commendations from the finest trade in the United States.

If you desire these goods order at once, as our supply will be very limited. **Prices upon application.**

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146, 148, 150 CENTRE STREET, NEW YORK.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

J. W. Appl, publisher of the *Enterprise*, Red Key, Ind., has sold out.

J. A. Chappel (agent), dealer in wall-paper, Ilion, N. Y., has sold out.

Sailsbury & Son, stationers, &c., Coburg, Ont., have assigned in trust.

Halley Brothers, booksellers, &c., Montreal, Que., have dissolved partnership.

F. Bromberg, toy dealer, &c., Mobile, Ala., has been burned out. Insured.

H. Kimball, of the firm of Bartlett & Kimball, bookbinders, San Francisco, Cal., is dead.

S. A. Noyes, publisher, Silver Plume, Col., has been burned out. Total loss, \$1,800; not insured.

A dissolution has taken place in the firm of Lathrop & White, dealers in wall-paper, &c., Atlanta, Ga.

J. M. Watts, bookseller and stationer, Silver Plume, Col., has been burned out. Insured for \$1,000.

The American Photograph and Copying Company, Harrisburg, Pa., has been closed up by the sheriff.

The United States Stenograph Company, St. Louis, Mo., has been incorporated with a capital stock of \$30,000.

Charles H. Litchman, treasurer of the *Statesman* Publishing Company, Marblehead, Mass., is a petitioner in insolvency.

T. E. & S. M. Richards, publishers, La Fayette, Ala., have dissolved partnership. S. M. Richards succeeds to the business.

An execution has been issued against J. W. Daughaday & Co., wholesale and retail dealers in printers' materials and manufacturers of printing presses, Philadelphia, Pa., to recover a judgment for \$4,000.

THE STATIONER has received the catalogue for 1884-85 of Samuel Carson & Co., publishers, booksellers, &c., San Francisco, Cal. It gives prices of all the latest publications, also stationery and specialties.

T. Thomas Fortune, editor of the New York *Globe*, went to Philadelphia on Wednesday of last week to speak at the dedication of a new colored church. He returned on the Friday afternoon following and found that the *Globe* office had undergone radical changes in his absence. The plant or mechanical part of the paper had been transferred to Houston street by George Parker, who was one of the first owners of the paper. The *Globe* will not appear this week. Mr. Fortune was seen at his house in Williamsburg, and stated the circumstance as follows: "About two months ago Mr. Parker sold his fourth interest to the Rev. Mr. Derrick, pastor of the Sullivan Street Church. I retained my fourth interest and controlled the other two. Mr. Derrick, without the knowledge of the rest of us, gave Mr. Parker a chattel mortgage for \$400, not on his fourth, but on the whole thing. Mr. Parker now forecloses. Of course, the action is irregular, but I shall not resist it. The type is old and would soon have to be replaced, and the plant is not worth fighting for. Moreover, I have contemplated for some time a change, which would leave me free to do as I wish. I have been too independent, and, of course, have made enemies. The *Globe* has had a weekly circulation of 7,500, and I shall probably retain its readers for a new paper, to be called, perhaps, *Fortune's Weekly*, of which I shall have absolute control. I have not decided whether to start it here or in Philadelphia."

G. E. Desbarato & Co., lithographers, Montreal, Que., have dissolved partnership. The Canada Bank-Note Engraving and Printing Company, Limited, has succeeded the firm.

The publication of the *Home Journal*, Gardiner, Me., has passed into the hands of E. W. Morrell, the former publishing firm, H. K. Morrell & Son having dissolved.

The Raymond Manufacturing Company, manufacturer of baby jumpers, Corry, Pa., has been burned out. Loss estimated at \$2,000; insured for \$800.

A new monthly paper, devoted to the interests of newsdealers and stationers, has appeared in this city. It is called the New York *Newsdealer*.

Finley & Heckman, publishers, Alamosa, Col., have sold out to Johnson & Blain.

J. E. Beers, stationer, &c., Danbury, Conn., has sold out to F. C. Smalley.

A. P. & A. F. Holbrook, printers, Newark, N. J., have assigned.

Rudolph Hermann, paper-stock dealer, Philadelphia, Pa., is dead.

Warner R. Butler has retired from the Eagle Printing Company, Newburyport, Mass.

A. C. Lowery, publisher of the *Clipper*, Kingston, N. M., has sold out to J. C. Curran.

Arnold & Gardner, manufacturers of sleds, &c., Corry, Pa., have been burned out. Loss small.

Charles L. Becker & Co. have bought out J. B. Shaffer & Co., booksellers and stationers, Ottawa, Kan.

The stock of the estate of Sailsbury & Son, stationers, &c., Coburg, Ont., is advertised for sale by tender.

J. B. Lippincott & Co., Philadelphia, Pa., have issued their illustrated holiday catalogue of new publications.

Thomas W. Saxton, of the firm of T. W. Saxton & Co., publishers of the *Repository*, Canton, Ohio, is dead.

Carhart, Wright & Co., printers, Chicago, Ill., have been closed by the sheriff on confessed judgment for \$3,236.

Bowdoin & Curtis, publishers of the *Scott Valley News*, Fort Jones, Cal., have been succeeded by Curtis & Marky.

An execution has been issued against the American Photographic and Copying Company, dealer in photographs, &c., Harrisburg, Pa.

The Armor Lithographing Company, Limited, Pittsburg, Pa., has dissolved, and has been succeeded by a new association under the same style.

W. H. Woodruff, bookseller, &c., Vicksburg, Miss., has admitted F. L. Whetstone to partnership, and the firm will do business under the style of Woodruff & Co.

A. C. Allen, stationer, &c., Northampton, Mass., has sold out to Henry W. Cleveland and Elliot E. Cleveland. The new firm will do business under the style of Cleveland Brothers.

The Kerner Stylographic Pen Company has been putting in a large amount of new machinery thus adding to its facilities for turning out its popular production. It reports business excellent, and that it is some three weeks behind its orders. There has been an unexpected demand for the Kerner pen lately. The company has recently secured a new patent,

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

covering the recent improvements made in the Kerner pen.

Rankin Brothers, stationers, &c., San Francisco, Cal., have sold out.

P. D. Jones, publisher of the *Sunday Dispatch*, Providence, R. I., is dead.

Farrand Pratt, dealer in wall-paper, East Worcester, N. Y., has sold out.

The *Herald Publishing Company*, Platts mouth, Neb., has confessed judgment.

Wardwell & Clark, paper manufacturers, Newton, Mass., have been damaged by fire.

Jones & McCauley, wholesale dealers in fancy goods at Philadelphia, have had execution issued against them on judgments for \$6,627.

Kidder & Willey, job printers and publishers of the *Week*, Orange, Mass., have dissolved partnership, C. E. Kidder continuing the business.

Wm. H. Woodcock, dealer in printers' supplies at No. 78 Murray street, made an assignment on Thursday, November 6, to Joseph A. Taylor. He has been reported hard pressed for money for some time past. He carried a fair stock of amateur goods and second-hand machinery. He began in 1878.

Two new juvenile books, entitled "Play" and "Nursery Rhymes," are issued by Marcus Ward & Co., Limited. "Nursery Rhymes" is filled with familiar nursery tales, interspersed with colored engravings and outlines for filling in with such colors as the juvenile taste may suggest. Both books are handsomely bound.

A peremptory sale of the stock of toys, fancy goods, &c., of Oscar Strasburger & Co. was begun on Tuesday at the store of the firm, Nos. 443 and 445 Broadway. The sale comprised 1,600 lots of goods, including a large line of glass and china. It was made by order of Albert Strasburger, committee for account of the estate of Oscar Strasburger & Co., and it is the closing out of the business.

A novel feature of the December number of the *Magazine of Art* will be the page contributed by Alice Havers and R. L. Stevenson, the former supplying a picture-setting to a verse by the latter. The page will be printed in color. In the same number will appear the commencement of a description of Hatfield House, the residence of the Marquess of Salisbury, fully illustrated, and a paper by Mrs. Fawcett on "The New Forest." An etching by R. W. Macbeth will form the frontispiece.

The Tower Manufacturing Company has just received a new line of fancy inlaid desks. Nos. 502 and 503 are cabinet-shaped, with partitions for holding paper. They open from the centre and the arrangement of partitions is entirely new and novel. No. 501 is of Regent pattern with fancy inlaid top, and No. 500 is the same style with plain top. There are also a large variety of square inlaid desks in 12 and 14-inch sizes; also a line of hand made walnut and rosewood desks in sizes of 10, 12 and 14 inches. All of these goods are of the firm's manufacture, and are guaranteed not to warp or crack. The firm also carries a line of imported desks.

R. Worthington's announcements for the fall and winter include a greater number of new books for children than he has ever before issued in a single season, and these comprise a great variety, in sizes, styles and prices. Indeed, it would be a very large family of children which could not find in the list half a dozen books for each, abundantly satisfying each individual taste and capacity. "Twilight Tales" is a large quarto volume of original stories, profusely illustrated with engravings and full-page colored plates. "Picturesque Tours in America" is brought out in more ample form, attractively illustrated. The "Chatterbox, Junior" is as attractive as ever. A quarto edition of "Andersen's Fairy Tales" is fully illustrated. "Æsop's Fables" has many fine full-page engravings, and each page of the text is embellished with minor illustrations. A new edition of "Grimm's Fairy Tales" is offered with fresh illustrations. "Clover Nook" is the pretty and therefore appropriate title of a square volume of illustrated original poems. Each poem has a pretty tail piece and a full-page engraving designed expressly for the text. Besides these, the volume is also brightened by a number of colored plates, and is enclosed in a tasteful cover resplendent with color. "Christmas Box," with its charming cover, its many pictures and its entertaining sketches and verses, will be a welcome gift to any child. In the list are "Peep Show," "Little Chatterbox," and "American Chatterbox," all in covers of new and unique designs. The new volume of "American Chatterbox" is especially pretty, both inside and out. The design of the cover is artistic. The book is admirably printed, and has a greater number of pages than previous editions. Besides its other attractions it has a number of beautiful full-page colored plates. "Chatterbox Hall" is a Kate Greenaway book. The colored cover is quite superb in its colors, but they are admirably blended so as not to offend correct taste. "Wonderful Kittens" is a book of original verses about cats and kittens, illustrated by colored plates and pretty engravings of all sizes. Other books of the same size and price are "Happy Hours," "Wonder Days," "Baby Chatterbox," "Buds and Blossoms," and half a dozen others, all made up of bright stories and verses, liberally illustrated, and bound in covers of new and unique designs. "Mother's Stories" is a delightful little volume of simple sketches and pretty pictures, printed on good paper, and attractively bound in new colored lithograph covers. "Baby Dear," "Children at Home," "Baby's Picture Primer," and "Little Prattler's Picture Book" are all in the same style, with plenty of engravings and reading of the most approved character for children.

C. B. Cottrell & Sons, 8 Spruce street, New York, are making a new front delivery two-revolution press which is one of the most beautiful mechanical achievements yet brought out. The sheet is carried directly from the cylinder to the front, and is delivered, printed side up, in full view of the pressman. No part of the printed matter is touched, there being no fly, strings, tapes or obstructions of any kind. This press is a model. The same

delivery is applied to the stop-cylinder press.

E. D. Christian, president of the Richmond Paper Manufacturing Company, Richmond, Va., manufacturer of the celebrated Climax blotting paper, is on a visit to the city and enjoying the hospitality of his numerous friends.

The schedules in the assignment of Edward J. Bermingham, publisher of medical books at 28 Union Square, to Charles L. Bermingham, which were filed on Wednesday, in the Court of Common Pleas, show liabilities, \$27,239.83; nominal assets, \$22,208.86, and actual assets, \$2,005.50.

Francis Lathrop, whose fame as a decorative painter is well known in connection with the Metropolitan Opera House and other public and private buildings, has made a handsome and striking design for the cover of *Cassell's Family Magazine*. The new cover will appear on the first number of the new volume for January, 1885, and will be ready December 12, 1884.

A novel but convenient device is known as the "Book Letter-case." It is designed for people of fashionable proclivities, and consists of a case in the shape of two bound books, the backs of which are lettered "Unanswered Letters, Vol. 1," and "Answered Letters, Vol. 2." The compartments are used as indicated by the titles, an opening at the top giving access to the box. This is the design of Chas. A. Burkhardt, and it is manufactured by G. P. Putnam's Sons, New York. The Burkhardt "Ever Ready" desk tablet is also meeting with a good demand.

A. & J. Wallach, whose advertisement appears on another page, are offering a very extensive line of staple and holiday goods, embracing real and imitation alligator pocket-books, hand-bags, imitation of sealskin hand-bags with muff attachments, also leather coin bags with patent coin traps, a line of fancy plush boxes, which the firm is closing out at very low prices; a large variety of imported scrap albums which are also being closed out; chess, dice and cribbage boards and boxes, also a fine line of glass goods. In addition to these goods the firm is offering a new thing in the shape of a skate-bag made of either canvas, oil-cloth or leather.

Will. F. Park, 57 Maiden lane, has now ready for 1885 a full and handsome line of advertising calendars. No. 1,190 is a 7x9 hanging card, which represents a schoolboy's slate, one end of which is broken out, a large bunch of bright roses and other flowers being stuck in the space, with a blank card attached on which the advertisement is to be printed. The monthly pad is the upper left-hand corner. No. 1,191 is an embossed design which is hard to describe. It has female figures and cupids on a large pedestal, in the centre of which is a monthly calendar pad printed in gilt letter. The design is on a heavy tint-board in rich colors, viz., bronze, gilt, olive, green, dark blue, making an elegant calendar. No. 1,192 comprises a set of four easel calendars (to stand on the desk, table or mantel), in size 4½x5½. The entire line consists of twenty-

two designs in color, embossed, and steel-plate work.

Jennings Brothers' paper mill, at Fairfield, Conn., was burned on November 10. Loss, \$8,000; insurance, \$4,000.

Among the out-of-town dealers in the city during the past week were Joseph Dunham, Jacksonville, Fla.; Otto Ulbrich, of Ulbrich & Kingsley, Buffalo, N. Y.

The Harvard fountain pen has now been before the trade for several months. The demand for it is said to be fully up to the expectations of its manufacturers. It is guaranteed to give satisfaction.

The Gendron Iron-Wheel Company, Toledo, Ohio, is receiving large orders for its new dump toy barrow for the holiday trade. The company invites inquiries for its catalogue and holiday discounts to the trade.

The National Publishing Company, Philadelphia, uses a clear white paper in all of its Bibles, even to the cheapest grades. The trade are invited to examine the paper and letter-press in the National's cheap Bibles.

It is often difficult for professional stenographers to find a pen that is sufficiently fine-pointed and of the requisite elasticity to answer this purpose. The pen No. 126, manufactured by the Esterbrook Pen Company, is said to meet this want. At any rate it is worthy of a trial. Its point is fine and smooth, and in every way it is excellently adapted to writing shorthand.

Among the new issues which have got to be known in the trade as "Fine Art Books" is "Seven Little Maids," published by R. Worthington. It is an original poem, or a series of poems, by Miss Lathbury, of much force and a fine and tender sentiment, which admirably fits it for this dainty style of publication. "Jack in the Pulpit" is printed and bound in the same dainty style as "Seven Little Maids." The text is a poem which was originally sent by the author to John G. Whittier for use in "Child Life," and which he added to and amended to its present shape. This is all explained in an autograph letter from the poet, a fac-simile of which is published as a sort of preface to the book. Longfellow's poem, "There Was a Little Girl," is published by R. Worthington, with illustrations by Bertha M. Shaeffer, consisting of elaborate initials and borders richly illuminated, and alternate pages of silhouettes. "Walk Into My Parlor" is another volume in the same style, in which the verses of the "Spider and the Fly" and what they suggest as regards human nature and human affairs are illustrated in attractive designs, printed in colors. These books all have handsome covers, with silk fringes.

The New York Stationery and Envelope Company, 62 John street, has just out an entire new line of fancy cabinets especially for holiday trade. Its Eagle Wax-Seal cabinet (just patented) contains paper, envelopes, seal, wax and candle complete. It is unique and is expected to command a large sale.

The firm of Grant, Barfoot & Co., lithographers, Toronto, Ont., whose failure was announced some days ago, has been granted an extension of time, and the business will go on.

Henry Levy & Son, owing to the extreme dullness of trade, offer the remainder of their imported stock at the lowest prices, thereby giving those who may desire anything in their line an opportunity that they may not get again soon.

Among the new advertisements which appear in THE STATIONER this week is that of George C. Greene, 90 Warren street. Mr. Greene keeps on hand a full line of artist's transfer papers, impression papers, type-writer papers, and all kinds of type-writer materials, such as ribbons, manifold papers, manifold books, &c. He has facilities for supplying these goods in any quantity at the lowest market prices.

I. M. Gaugengigl has attained eminence in his art through pictures, which have been seen in Boston and other cities for the past three years. Every fresh work from his brush makes more manifest the influence of foreign study. His choice of subject is most happy; he is thoroughly in sympathy not only with the subject he selects, but with the public to whom it appeals. For this reason, the fact that he is now engaged upon a painting in the form of a Christmas card, to be reproduced by L. Prang & Co., has an interest for all lovers of art. The demand by amateurs for floral studies is steadily increasing. Those by Mrs.



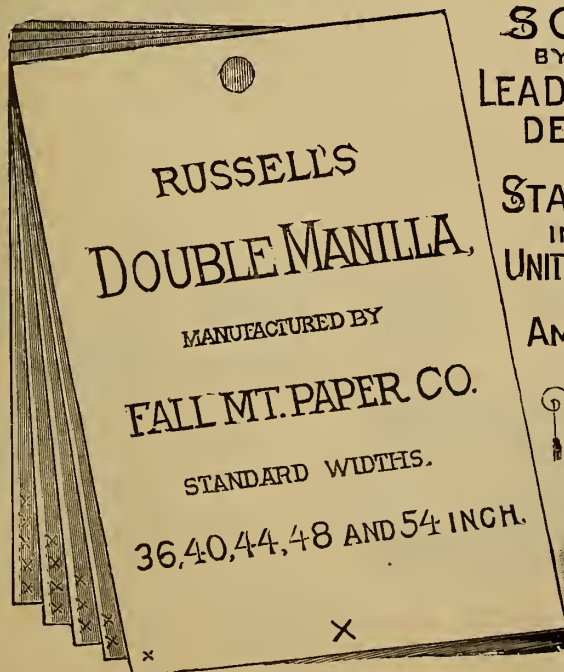
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets on Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLE
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

E. T. Fisher are admirably adapted for the purpose, from their fidelity to nature and the poetic spirit in which they are conceived. Among the more popular publications by this artist are recent studies of Zinnia and Marigold.

J. H. Bufford's Sons say that the demand for their goods is better now than at any time during the season since May. Their line of advertising cards, shape novelties, &c., has been well received by the trade everywhere. The firm has fifteen different designs in satin Christmas cards, which have attained a wide popularity since their introduction. It is the aim of J. H. Bufford's Sons to produce only the very best, and this they have ample facilities to do.

Joseph Koehler, 120 Chatham street, is offering a very extensive and varied line of New Year and Christmas cards of the latest designs. Mr. Koehler claims to be the originator of the New Year calling cards, and since their introduction, some twenty-four years ago, he has been constantly engaged in publishing and dealing in them. That he has kept up with the times in the matter of designs, prices, &c., is shown by his very attractive stock of not only calling cards but general Christmas and New Year novelties.

The Paper-Stock Disinfecting Company of New York city was incorporated on November 7. The incorporators are S. Webber Parker, Wm. P. Ward, and Henry Blackman, of New York, and Oliver L. Gardner, of Brooklyn. The objects of the association are the manufacture of machinery and apparatus for disinfecting purposes, and also carrying on the business of disinfecting houses, vessels and other receptacles, and also paper stock and other materials and fabrics. The capital stock of the company is \$500,000, divided into 5,000 shares of \$100 each.

The Columbian Diary is manufactured by Arthur Christy, 244 Main street, Buffalo, N. Y. This is a low-priced diary, which finds a good demand among consumers. It is limited to five years, and can be opened at any time, in the middle equally as well as the first of the year. As an article of convenience it will, therefore, commend itself to everybody. Mr. Christy makes both pocket diaries and diaries for desk use. They are well and substantially bound in attractive covers. The

trade are invited to send for price list and samples.

R. R. Watson, 51 Nassau street, is the patentee and controls the sale of the new postal balance, lately illustrated in THE STATIONER. Only "knife-edge bearings" are used in the construction of the scale, thus doing away with the "wire bearings" used in other scales, and giving, it is claimed, absolute accuracy in weight. The scale is well finished and presents an attractive appearance; the beam and sliding weight are finished in the full nickel plate. In order that the weight may be readily seen, no matter what the position of the scale, the figures are stamped on both sides, and also on the top of the beam. This is a handsome as well as useful article.

The Typothetæ held its regular meeting on November 6 at its new rooms, 19 Park place and 16 Murray street. The meeting was largely attended. This association of employing printers has a suite of three rooms at the location mentioned. Two of these rooms are reserved for the use of officers and members and the third will be devoted to the purposes of a labor exchange and bureau for employees. A library will be formed which will include books of reference and printing data, specimen books, art and trade journals, revised lists of labor prices and a bulletin of notes and queries. Donations to the library are invited, and members of the printers' craft in other cities are requested to send in specimens and books therefor. The labor exchange will be in charge of a competent superintendent.

Sanborns' extra heavy all-iron table shears are designed for cutting the thickest and hardest kind of boards used for large blank books, folio and quarto bibles, and similar work. They will do heavy work easily and in a satisfactory manner. The table has four different gauges, is lined, and has a brass-measuring rule set in. A new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on the inside and underneath the top of the frames. This arrangement insures perfect accuracy in the working of the gauge, and the working parts being out of the way and covered, will not collect dirt. The gauge can be run out 20 inches. The pointer shows on the rule the

exact distance, in inches and fractions; the gauge is from the blades. By one clamp-screw on the top of the gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is expected to supersede all the shear gauges now in use. The all-iron table shears, regular, are lighter than the extra heavy. They are suited to all ordinary work in a bookbindery, and particularly adapted for job binders. Each machine is provided with the wheel front-gauge. These shears have taken very well with buyers. Geo. H. Sanborn & Sons, 69 Beekman street, are the manufacturers.

The trade are quite well aware that the old and well-known firm of Evans, Plummer & Co., manufacturers and importers of fine stationery and artistic specialties, at 57 Beekman street, New York, has recently been succeeded by Evans & Darling, who will carry on the business at the same place. This firm is offering a new line of specialties, including a very large assortment of New Year calling cards. The line embraces a variety of novel designs, such as plain embossed cards, cards embossed in gilt and silver bronze, plain beveled cards, with mounts, also with embossed panels; quite a large line of folders for New Year greetings, &c., neatly put up in envelopes; also twelve numbers of hand illuminated cards, with gold beveled edges and embossed designs; a line of special shapes, with New Year greetings; a line of beveled cards, mounted with scrap pictures; fringed cards; cards with metal ornaments; special shapes with satin stars and fringed edges, fringed cards with four embossed panels designed for four callers, "dude" cards, plush cards with butterfly ornamentation, palette cards (plain or with satin buttons and stars), chromo cards for party of three, etc. The firm also offers a line of calendars for both the holiday trade and advertising purposes; these are embossed and colored in gilt and silver bronze. One is a perpetual calendar representing a clock, the days of the month being on the dial plate, and the proper date being indicated by a hand. The name of the month is shown in the lower part of the clock where the extremity of the pendulum is supposed to be. Another design is called the fire-place calendar. They are both very tastefully and attractively gotten up.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —

Send for Samples and Prices.



GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.
ALSO FOR SALE BY
HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,



PAPER of Every Description, for Stationers and Printers.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

RICE & CO.

PAPER WAREHOUSE, BOSTON. MASS.

(CORPORATION.)

IF YOU ARE INTERESTED
IN THE BEST PLACE

— FOR —

Picture Frames, Albums, Easels,

VELVET FRAMES, MOLDINGS, &c.,

— Write for our latest Catalogue and Price List. —

KOHN & ROSENBAUM,

MANUFACTURERS,

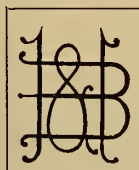
No. 910 Filbert Street, Philadelphia.

SOLE AGENTS FOR SAVAGE'S WIRE PICTURE EASELS. SOLD BY JOBBERS EVERYWHERE.

ADVERTISING SPECIALTIES

MONOGRAM

LINE OF



CARDS, FOLDS,

BOOKS, ETC.,

— PUBLISHED ONLY BY —

BAKER & HAYES

Nos. 125 & 127 N. 4th Street, Philadelphia, Pa.

8 ⊗ SAMPLES OF CARDS AND FOLDERS, - \$1.00. | SAMPLES OF BOOKS AND ENTIRE LINE, \$2.00. ⊗ 8

LATEST ORIGINAL DESIGNS.

Cheapest and Best in the World.

—*FIRST ANNOUNCEMENT SINCE THE FIRE.*—

POTSDAMER & CO.,

— PUBLISHERS OF —

Lithographic Etched Folds and Cards,

— AND —

GENERAL COMMERCIAL LITHOGRAPHERS,**Nos. 243 and 245 South Third Street, Philadelphia, Pa.**

THE fire having destroyed all the engravings of our former Folds, and the demand for them being universal, we were induced to reproduce an entire new line of these goods which are now ready and are being offered to the trade at reduced prices. These goods are far superior in design and workmanship to all similar work heretofore produced by us. Skeleton sample sets with price list, will be sent free on application, inclosing four 2-cent stamps to pay for cost of mailing.

PRICE LIST OF FOLDS.

NOS.	NO. OF DESIGNS.	SIZE.	PRICE PER 1,000.	NOS.	NO. OF DESIGNS.	SIZE.	PRICE PER 1,000.	NOS.	NO. OF DESIGNS.	SIZE.	PRICE PER 1,000.
2146-50	5	5 × 5	\$ 8.00	2166-69	4	7 × 9½	\$16.50	2135-38	4	3½ × 12 oblong	\$18.50
2155-58	4	5½ × 7	10.50								
2160-63	4	5½ × 7	10.50	2140-45	6	6½ × 7	18.50	2470-73	4	5½ × 7¾	18.50

THE FOLLOWING FOLDS ARE NEARING COMPLETION :

NOS.	NO. OF DESIGNS.	SIZE.	PRICE PER 1,000.	NOS.	NO. OF DESIGNS.	SIZE.	PRICE PER 1,000.	NOS.	NO. OF DESIGNS.	SIZE.	PRICE PER 1,000.
	4	5 × 5½	\$8.00		4	5 1-16 × 7½	\$10.50		4	4½ × 6¾	\$9.00

The above three sets of Folds have not yet been numbered and are intended principally for Ball Programmes, and will be ready by the 20th of November.

PRICE LIST OF ETCHED CARDS.

No. 415, Four Designs, size of card 2½ × 4¼. Price per 1,000, \$1.75 | No. 416, Four Designs, size of card 2½ × 4¼. Price per 1,000, \$1.75.
 THE ABOVE PRICES ARE SUBJECT TO OUR REGULAR DISCOUNT.

New York Agency: HASTINGS & TODD, 171 William St.

THE GOODS ARE IN STOCK WITH NEARLY ALL DEALERS IN THE UNITED STATES AND CANADA.

COLLIS & LEES,*Fine Imported Holiday Cards,***OUR SPECIALTY:****Perfumed Satin Sachets**

— FOR —

BIRTHDAYS, CHRISTMAS, NEW YEAR, &c.

N CHOICE assortment of leading numbers from the best foreign houses in HOLIDAY CARDS; FRINGED CARDS in great variety, and Novelties of our own manufacture.

— PRICE LIST ON APPLICATION. —

COLLIS & LEES,

No. 622 Arch Street, Philadelphia.

W. O. HICKOK,

HARRISBURG, PA.,

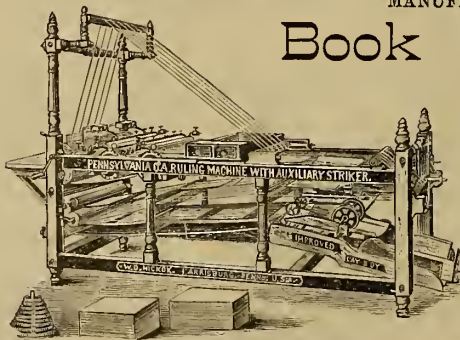
MANUFACTURER OF

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AND

PAPER RULERS'

IMPROVED

MACHINERY.

Write for Circulars.

C. F. A. HINRICH.

29, 31 & 33 Park Place, New York.

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CONSECUTIVE NUMBERING, *—*

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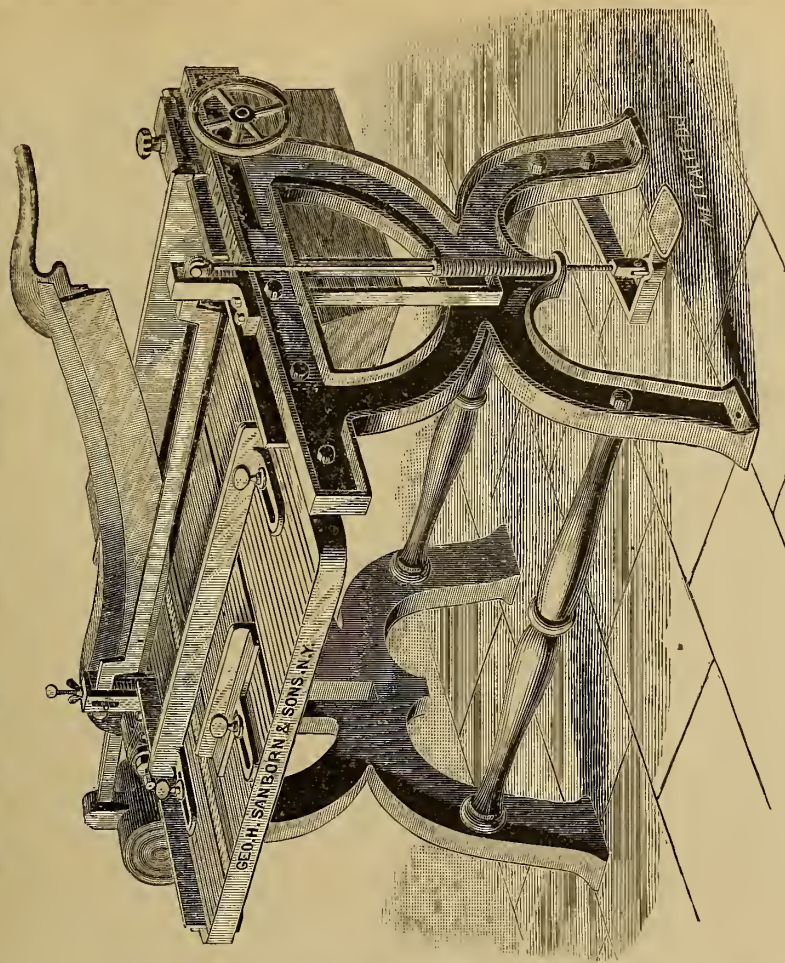
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And PERFORATING,

No. 81 Joh Street, New York.

Sanborn's All-Iron Table Shears,

EXTRA HEAVY, WITH WHEEL FRONT-GAUGE.



THESE are for cutting the thickest and hardest kind of boards used for large Blank Books, Folio and Quarto Bibles, and similar work. They are the only Shears that will do heavy work easily and in a satisfactory manner. The table has four different gauges, is lined, and has brass measuring-rules set in. Our new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on inside and underneath top of frames. This arrangement insures perfect accuracy in the working of the gauge, and the working-parts being out of the way and covered, will not collect the dirt. The gauge can be run out 20 inches.

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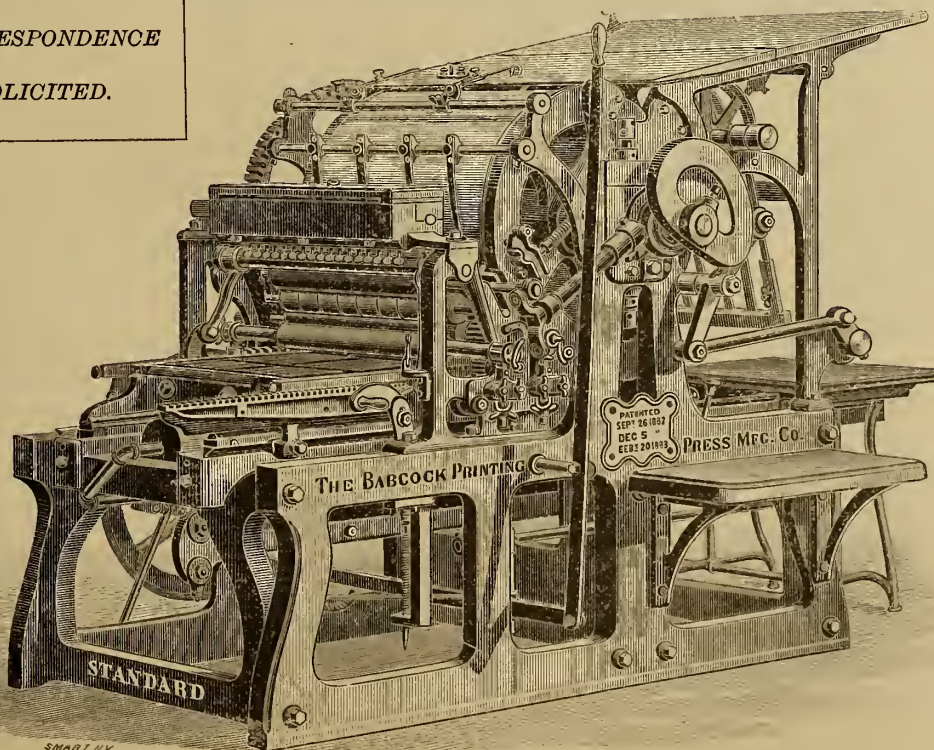
GEO. H. SANBORN & SONS, BOOKBINDERS' & MACHINERY,
69 BEEKMAN STREET, NEW YORK.

MANUFACTORY: STANDARD MACHINERY COMPANY, MYSTIC RIVER, CONN.

THE BABCOCK PRINTING PRESS MFG. COMPANY,

NEW LONDON, CONN.

CORRESPONDENCE
SOLICITED.



STOP-CYLINDER
LITHOGRAPHIC PRESSES,
with Valuable Patent Improvements.

DRUM-CYLINDER,
TWO-REVOLUTION and

CHAS. H. MAXSON, Prest.

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THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, - 10 Cents.

NEW YORK, THURSDAY, NOVEMBER 13, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 AND 128 DUANE STREETS, NEW YORK.

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Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

READERS OF THE STATIONER will find an unusual variety of interesting suggestion and information in this issue. If there is to be any holiday trade, our friends cannot make better preparation than by taking advantage of the offerings of our advertisers. Read every item.

THE Director-General of the World's Industrial and Cotton Centennial Exposition, at New Orleans, has announced that the opening day has been deferred until December 16, that applications for space may be made until November 25, and that exhibits will be received until December 10. The reason assigned for this change in the day of opening is that the President will be prevented from attending on December 1, because of the opening of the session of Congress on that day whereby he and the heads of departments, executive officers and members of Congress would be precluded from participating in the inauguration of the Exposition. This change is proper, as otherwise the ceremonies would be stripped of much of their interest and the official recognition so essential to the success of the Exhibition as an international affair would be wanting in an important particular.

WE find in the *Bulletin de l'Imprimerie* a late French consular report referring to the paper and stationery trade of Mexico. We learn from it that few French engravings are imported into the republic, and hardly any French paintings, German chromos superseding all pictures. Paper-teries chiefly come from France, England, the United States and Germany; common writing-paper from Belgium; white ornamental paper (papier de luxe) is preferably ordered from Austria. French news paper would be extensively consumed if French paper makers could be induced to lower the price somewhat. Stationery goods are chiefly bought from the United States and Germany. All kinds of books sell well in Mexico, the commonest as well as the most expensive, but in this line the United States furnish least, the bulk of the imports coming from France, Spain, Germany and Belgium. In all of the colleges there is an enormous consumption of French scientific and literary works; but in all elementary schools Spanish is taught exclusively. As, however, Paris makes a specialty of Spanish books, many of these are French reprints. Any good book translated from French into Spanish, especially if they bear on American and Mexican affairs and interests, have, and will have in the future, a great sale in Mexico. The report contains a good many useful hints, and if followed up by us, may be the means of increasing our

business relations with a country ready to adopt anything desirable that we produce if it can compete, in point of price, with similar products from Europe.

THE general business situation is outlined by reports from our correspondents. While it is indisputable that politics and their excitements subsequent to the election, have diverted attention from business, it is equally plain that where people have turned their backs on the distractions of election figures and their attendant circumstances, they have, at least, been able to do some business. What the outcome of politics may be, none can say; but as the decision is plain, it is the duty of all to make the best of it, no matter how grievous the disappointment. We are much concerned, however, as to the possibilities of the holiday trade. The telegraph advises the public daily of the shutting down of many large factories, the large reduction of the working force in others and a general pinching and contraction of expenditure which is to bear heaviest on the people who bear the burden of consumption. The very great and, perhaps, greater impending limitation of the purchasing power of the general public is certain to diminish trade. This is a consideration which needs the careful attention of every buyer, and the question as to how far the existing and prospective emergency from this source must fix its limitation in the procurement of supplies.

Roundabouts.

BY THE TRADE LOUNGER.

Excitement has about died out. A great deal of folly and eructation has been indulged in during the past week, and decent people have been getting sick of the thing. What we want most is steady attention to business, without disturbance. The trade, so far as I have seen them, only ask to have quiet and the chance to pick up the loose ends of business. It is time to be selling goods actively.

The market is well supplied with attractions. You will find these everywhere. There is getting to be quite a run on calendars and there seems to be an increasing demand for novelties, in this direction particularly, for advertising purposes. Some very neat things in this way are presented.

A new style of bookstand is of the pedestal pattern, with a table having a concave form, which seems to be an improvement over the flat-shape table. Its top can also be tilted to any desired angle.

Molded picture-frames are now made of a composition finished to resemble gold. They are said to be equal in appearance and

to be much lower in price than frames gilded with gold leaf. * * * *

A new mourning note-paper, instead of plain black edges, has a bordering in imitation of crape. The borders of the paper and envelopes are first embossed and subsequently black-edged. The borders are produced in the customary widths of middle, broad and extra broad, and have appropriate silver and black lettering on a gray ground. These papers are imported. * * * *

The retail trade seem to be impressed with the idea, evidently, that consumers demand a great deal for their money, judging from the slaughtering prices at which some of them are offering, especially holiday goods. An Eastern toy dealer offers sixty-one Christmas presents, together with a year's subscription to a popular magazine, all for fifty cents. * * * *

Books of hymns, songs and poems bound in elegant illuminated covers with fringed edges, which were very popular two years ago, are to be revived this season, if the attempts of certain dealers to push these goods are any indication of it. They are very pretty, and deserve a longer run. * * * *

The art of photography has taken another step in the line of progress, if the recent invention of a Southern man counts anything at all. The gentleman alluded to has devised a machine, worked by compressed air, for taking instantaneous photographs. By this machine a photograph may be taken in less than one-fifth of a second. A newspaper, in speaking of the invention, adds: "Those who have sat for half an hour with a cold iron brace jammed in the back of the neck, and with various other mechanical devices applied to other portions of the anatomy, in order to secure a graceful position, will appreciate the advantages of this invention." * * * *

As an instance of the depressing effect of politics on trade, one agent of a large concern in Baltimore, according to a Southern newspaper, says that he has lost the sale of at least \$30,000 worth of goods during the Presidential campaign. The same journal states that political excitement so turned the heads of tradesmen that whenever there was political speaking going on they closed their shops and, of course, for the time being business was suspended. * * * *

"The statement which a dealer made in THE STATIONER recently, to the effect that stylographic pens of American make are no longer sold in England because we could not compete with English manufacturers in the English market, is a little far-fetched," was a remark made a few days ago. "They do make cheap stylographs in England, to be sure," he continued, "and so far as cheapness goes I don't think we have any show; but they can't make the pens manufactured here for the reason that they are protected by patents. Now, all stylographic pens are not alike. There is a great deal of difference in the vari-

ous makes. The English consumer appreciates a good article when he sees it. He is not going to buy a thing simply because it is cheap. There are some stylographic pens in the English market which sell as low as one shilling, but a much better article sells readily for ten shillings, and in a great many instances it is of American make. That dealer who said there were very few American pens exported, I guess, jumped at his conclusions. We are sending a great many stylographs abroad." * * * *

A dealer was relating how the custom of using New Year calling cards originated. He said: "In 1861 I was working as an apprentice for Julius Bien & Co. On the approach of the holidays that season I made a few cards for my own use. I afterward made a few for some personal friends, at first without charge. The demand became so great for them, however, that I continued to make them. I made the cards in sheets and in the evenings cut them, put them up in packages, and at odd times took them from store to store and left them for sale. At that time I got fifty cents a dozen for plain cards. I allowed the dealer a percentage of 33½ per cent., and all he did not sell I took back. I next got the American News Company and other large concerns to take hold of them, which led to their speedy introduction in all parts of the country. Of course, during all this time I had brought out many novel designs so that the goods bore unmistakable evidence of my handiwork." * * * *

"Some people who use carbon papers," said a manufacturer of those goods, "have an idea that thick papers are better than thin ones, because they have more carbon on them and are, therefore, capable of receiving a greater number of impressions. This is a mistake. The carbon on good paper is in the fibre as well as on the surface, and, for this reason, a thin paper is better, because in its manufacture it absorbs the carbon more readily than a thick paper." * * * *

Some of the retail booksellers are protesting against the practice of many of the leading publishers in bringing out their best books in a cheap form. A leading bookseller, according to one of your contemporaries, alleges that publishers by so doing are doing themselves injustice and the trade is starved by the reduction in the volume of business. The publication referred to half coincides with what was said, and expresses the opinion that publishers would do better for themselves and the trade if they would put all books, not purely ephemeral novels, in cloth binding at reasonable prices. It believes that many people are anxious to buy books in good shape rather than pamphlets in poor shape. * * * *

An English firm has brought out a line of note-papers and envelopes made of pure wood and containing the water-mark "Pure Wood." An English stationery journal, in mentioning this production, says: "The novelty of a paper made entirely of wood may be turned to useful account by the retail stationer

in offering it to his customers, as to many of them the fact that paper can be made out of wood will have the interest of a new discovery."

* * * *

What may be called an improvement in papeteries has lately appeared in the English market. It contains, besides the usual quantity of note-paper and envelopes, various articles used by ladies to do fancy work, such as scissors, crochet-needle, &c., in addition to pen and pen-stalk, paper-knife and other similar articles, making a very convenient and desirable combination. The papeterie is an elegant case of antique leather, thus adding to its attractions.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, November 12, 1884. }

THE MONEY MARKET.—The financial situation has undergone no material change or developed new feature since the close of last week. Loanable funds have continued abundant, and Stock Exchange borrowers on call have supplied their wants readily at 1@2 per cent., and it is reported that as low as ¾ per cent. was accepted. Commercial paper quiet and steady, with prime indorsements readily salable at 5@6 per cent. discount. The stock market has ruled quiet and a shade firmer. The feeling is still unsettled, with fluctuations frequent; but the most active stocks left off a trifle higher. Railroad bonds were quiet and firm. Government bonds were steady and unchanged. Foreign exchange is again lower, the leading drawers of sterling bills having lowered their posted rates to 4.80@4.84½, but the demand has continued light and the market dull.

THE PAPER MARKET.—The uneasiness and excitement growing out of the uncertainty of the result of the election that prevailed last week is gradually disappearing, and greater attention is being devoted to business affairs generally. The demand for paper shows no noticeable improvement, and unless the manufacturers of book and writings agree to reduce their production, which it seems probable that they will do, they will find it difficult to sustain the market against a decline. As a general thing the advance made a month ago in fine writings and book papers is not sustained, and it is only exceptional that it is. Orders of any magnitude can be placed at the mills at about the figures which ruled prior to October 1. News was affected very slightly by the advance in writings and book, and as the consumption of late has been very large owing to the political campaign, this grade holds its own very well. Some idea can be formed of the large consumption of news by taking for example a carefully made estimate of the quantity used on Wednesday of last week, the day subsequent to election day, by the five leading papers of this city—the *Tribune*, *Times*, *Herald*, *World* and *Sun*—aggregating for that day fifty tons, which, at 6c. per pound, would cost \$6,000. This is said to be equal to the combined consumption of all of the daily papers in New York city for a whole week during the time of our civil war. If five of the papers in this city required fifty tons for one day, what must be the entire consumption of news? No positive change is reported in manillas, straw wrappings or other grades.

THE STATIONERY MARKET.—Although some dealers report a brisker business within the past few days, the reports of dealers generally do not indicate that the trade, as a whole, have experienced any improvement. However, most dealers are confident that business will undergo a very great improvement within the next few weeks, especially in the holiday trade. Many orders for holiday goods were placed in an early part of the season, but they came mostly from the large dealers and jobbers, and by no means represented the cream of the business. There is a large portion of the trade yet to hear from, and it is more than likely that those dealers who compose this portion will place their orders within the next two or three weeks if they mean to do any holiday trade this year. There was a good trade done in stationers' specialties during the early part of last month, but this is reported to have fallen off lately. In Christmas cards the demand is not very uniform. Some dealers report business better than it has been for some months past, others again report a decrease. There has been a slight rise in the price of envelopes, and business in this line is somewhat improved.

CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

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Advertising Novelties. Baker & Hayes, 125 and 127 N. 4th St., Philadelphia. 655	Book-Binders' Materials. Gane Bros., 106 Duane St., New York. 667 Thos. Garnar & Co., 181 William St., New York. 667 H. Guffin & Sons, 54 & 56 Duane St., New York, and 304 N. Main St., St. Louis, Mo. 667	Eye Shades. Wm. R. White, 29 High St., Boston, Mass. 674 Files. Brown & Besley, 114 Monroe St., Chicago, Ill. 664 Clague, Schlicht & Field, Rochester, N. Y. 675 Globe Files Co., Cincinnati, Ohio, 4th page cover. 639
Albums. Kohn & Rosenbaum, 910 Filbert St., Philadelphia, Pa. 655 E. Posen & Co., 437 Broadway, New York. 673 Thorp Manufacturing Company, 111 Devonshire St., Boston, Mass. 664	Book Slates. New York Silicate Book Slate Company, 191 Fulton St., New York. 671	Gas Engines. Schleicher, Schumm & Co., Philadelphia, Pa. 678 Globes. H. B. Nims & Co., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter. Reduced Price List on application. 671
Alphabet Blocks, &c. The Embossing Co., Albany, N. Y., Embossed and Printed Alphabet Blocks and Embossed Dominoes and Checkers. 667	Calendars. Jas. Arnold, Philadelphia, Pa. 674 Will. F. Park, 57 Maiden Lane, New York. 689 Heliotype Printing Co., 211 Tremont St., Boston, Mass. 647 Ivion, Blakeman, Taylor & Co., 753 Broadway, New York. 689	Gummed Label Papers. Carter, Rice & Co. (Corporation), Boston, Mass. 639 Hall Indicators. G. W. Hyatt, 114 Nassau St., New York. 671
American Manufactures in Europe. Lawrence & Baxter, 39 Dey St., New York. 673	Calendars (Memorandum). Hy. Bainbridge & Co., New York. 670	Indexes. Chas. C. Hall & Co., Syracuse, N. Y. 643
Art Cards. H. H. Carter, 3 Beacon St., Boston, Mass. 684	Card Board Manufacturers. S. Trier & Son, 190 William St., New York. 667	Insurance Brokers. Anderson & Stanton, 152 Broadway, N. Y. 674, 677
Artists' Materials. A. H. Abbott & Co., 50 Madison St., Chicago, Ill. 667 F. W. Devoe & Co., 103 and 105 Fulton St., New York. 685 Janentzky & Weber, 1125 Chestnut St., Philadelphia, Pa. 666 Keuffel & Esser, 127 Fulton St., New York. 667	Card Fringes, Cords, Tassels, &c. Paul Mende, 43 and 45 Lispenard St., New York. 667 Card Stock. Chas. Beck, 609 Chestnut St., Philadelphia, Pa. 667 A. M. Collins, Son & Co., 527 Arch St., Philadelphia, Pa. 685 Hub Card Co., 149 Milk St., Boston, Mass. 639 J. E. Linde, 165 William St., New York. 673 Thos. W. Price Co., 505 Minor St., Philadelphia, Pa. 687 T. M. Simpson, 21 S. 7th St., Philadelphia, Pa. 683	Interest Indicator. Jenne Manufacturing Co., 178 Devonshire St., Boston, Mass. 640 Leather Goods. Langfeld, Turner & Andrews, 507 Arch St., Philadelphia, Pa. 664 Leather and Plush Goods. A. & J. Wallach, 442 Broadway, New York. 673
Art Publishers. J. H. Bufford's Sons, 293 and 295 Broadway, New York. 661 L. Prang & Co., Boston, Mass. 645 Geo. C. Whitney, Worcester, Mass. 666	Card Novelties. J. Baird, 61 Essex St., Boston, Mass. 678 John Gibson, 82 and 84 Beekman St., New York. 677 E. G. Locke & Co., 27 S. 6th St., Philadelphia, Pa. 681	Letter Clips. William H. Woglom, 239 Greenwich St., New York. 666 Lithographers. Potsdamer & Co., 243 South Third St., Philadelphia, Pa. 656
Bibles. National Publishing Company, 724 Cherry St., Philadelphia, Pa. 643	Card Novelties. J. Baird, 61 Essex St., Boston, Mass. 678 John Gibson, 82 and 84 Beekman St., New York. 677 E. G. Locke & Co., 27 S. 6th St., Philadelphia, Pa. 681	Magic Lanterns. J. B. Colt & Co., 254 Canal St., New York. 681 Manifold Books. Samuel Hano & Co., 105 Summer St., Boston, Mass. 677
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Blank-Books. Jno. R. Edwards, Baltimore, Md. 663 Evans & Geddes, 51 and 53 Maiden Lane, New York. 667 Chas. H. Whiting, 32 Bromfield St., Boston, Mass. 679	Copying Books (Moist). New York Stationery and Envelope Co., 62 John St., New York. 671 Copying Presses. Illinois Iron and Bolt Co., 30 and 36 Main St., Carpentersville, Ill. 671 Samuel C. Tatum & Co., Cincinnati, Ohio. 665	Manifolds. Rand, McNally & Co., 148 Monroe St., Chicago, Ill. 684 Metal-Bodied Type. R. H. Smith Mfg. Co., 291 Main St., Springfield, Mass. 639
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Blotter Tablets. Acme Stationery and Paper Company, 146, 148 and 150 Centre St., cor. Walker, New York. 650 W. H. Hasbrouck, 536 and 538 Pearl St., New York. 651	Dictionary Holders. French & Choate, 4 Bond St., New York. 673 Carroll W. Clark, 27 Franklin St., Boston, Mass. 638	Numbering, Paging, Perforating. R. T. & S. Blood, Jr., 81 John St., New York. 656 J. L. McIntosh, 58 and 60 Federal St., Boston, Mass. 671
Books. Lockwood's Directory of the Paper, Stationery and Printing Trades for 1884, Howard Lockwood, Publisher, 126 and 128 Duane St., N.Y. 685 Marcus Ward & Co., Limited, 734 Broadway, New York. 643-675 R. Worthington, 770 Broadway, New York. 686	Envelopes. Ackerman, 33 Beekman St., New York. 669 Lockwood Mfg. Co., 255 and 259 S. 3d St., Philadelphia, Pa. 667 Logan, Swift & Brigham Envelope Co., Worcester, Mass. 667 New York Stationery and Envelope Co., 62 John St., New York. 671 Plimpton Manufacturing Company, Hartford, Conn. 681 J. Q. Preble & Co., 54 Franklin St., New York. 640 The Whitcomb Envelope Co., Worcester, Mass. 667	Office Furniture. A. H. Andrews & Co., 195 Wabash ave., Chicago, Ill. 689
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Book-Binders' Leathers. J. L. Shoemaker & Co., Philadelphia, Pa. 667		
Book-Binders' Machinery. E. W. Blackhall, 83 Wood St., Toronto, Can. 640-675 Chambers, Bro. & Co., Philadelphia, Pa. 644 W. O. Hickok, Harrisburg, Pa. 656 E. J. Piper, Mfr. Paper Ruling Machinery, Springfield, Mass. 667		

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Paper Manufacturers.		R. A. Rogers & Co., Dayton, Ohio.....	666		
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Platner & Porter Mfg. Co., Unionville, Conn....	690	Roache Mfg. Co., 147 Mulberry St., New York... 639			
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Whiting Paper Co., Holyoke, Mass.... 669, 674, 683		Sealing Wax.			
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The following is a crimson stain that is frequently used for decorative woods for musical instruments: Ground Brazil wood one pound, water three quarts, cochineal half an ounce; boil the Brazil wood with water for an hour, strain, add the cochineal, boil gently for half an hour, when it will be fit for use. This is first applied, and then the varnish, consisting of rectified spirits of wine half a gallon, six ounces of gum sandarac, three ounces of gum mastic, and half a pint of turpentine varnish; put the above into a tin can by the stove, frequently shaking till well dissolved; strain, and keep for use. If it is harder than is wished, thin with more turpentine varnish.

Gold powder for gilding may be prepared by putting into an earthen mortar some gold leaf with a little honey or thick gum water and grinding the mixture till the gold is reduced to extremely minute particles. When this is done, a little warm water will wash out the honey or gum, leaving the gold behind.

To clean glass, bottles, decanters, &c., brightly, break a few raw egg shells in the article to be cleaned, with a little cold water—if greasy, warm water—and a little soda; shake well, rinse with plenty of cold water, and the objects will shine as nothing else will make them.

Black walnut sawdust, formerly thrown away, is now mixed with linseed gum and molded into heads and flower pieces for the ornamentation of furniture. When dried and varnished it is as handsome and much stronger and more durable than carved work.

A delicate glue for mounting ferns and seaweeds is made of five parts gum-arabic, three parts white sugar, two parts starch and a very little water. Boil until thick and white.

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WORKS AT HARRISON SQUARE, MASS.

The Cyclostyle.

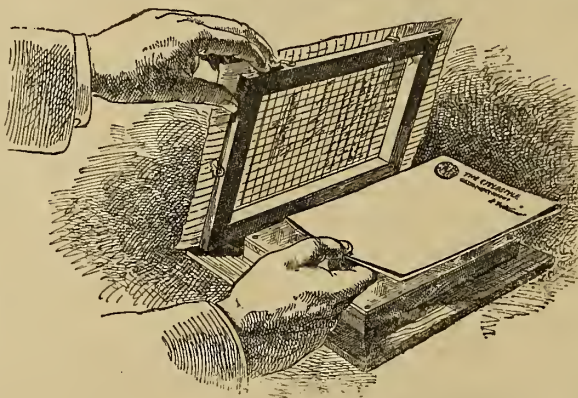
The cyclostyle is the latest device, and is claimed to be ahead of the other various processes for producing manifold copies. It preserves the characteristic of the handwriting, the copies being in black, so that a circular printed with this process has the appearance of a written letter. It is stated that the governments of the United Kingdom and other countries have approved and adopted this process for official and military work, in preference to others, as the ink is permanent. It is useful for producing copies of circulars, price lists, specifications, examination papers, manifests, way bills, daily returns, drawings, music, &c., as the process is simple, cleanly and economical, the material used not being as expensive as that required for other processes.

A sheet of cyclostyle paper is fixed in the cyclostyle frame. The circular or other matter is then written on this sheet of paper with a cyclostyle pen, which consists of an ordinary wooden holder, at the end of which is fixed on a pivot a minute wheel. This wheel revolves and turns in the direction of the writing and makes a perfect stencil. The copies produced are so perfect that the minute dots appear to the naked eye a continuous line. Immediately after the writing is finished the printing may (if desired) be begun as shown. Any paper may be used for printing on, but an unglazed dries more rapidly than a highly

The Autotype Process.

This beautiful and extremely useful process is very little understood—much less, indeed, than it ought to be, in the interests of art. The following particulars presuppose on the part of the reader an acquaintance with photography, autotype being a branch of that science.

Gelatine is whipped into a froth with warm water and sugar, skimmed, cooled, cut into blocks, and mixed with the pigments. To this



creamy fluid the sensitizing agent, bichromate of potash, is added, and the liquid is conveyed to a trough in the room with orange-colored curtains, where a traveling sheet of paper is surfaced with the compound.

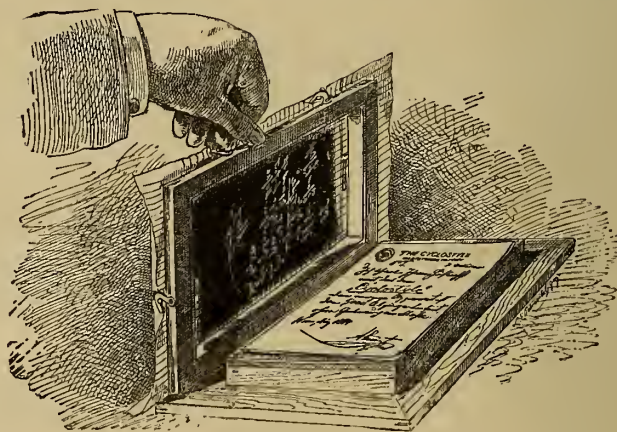
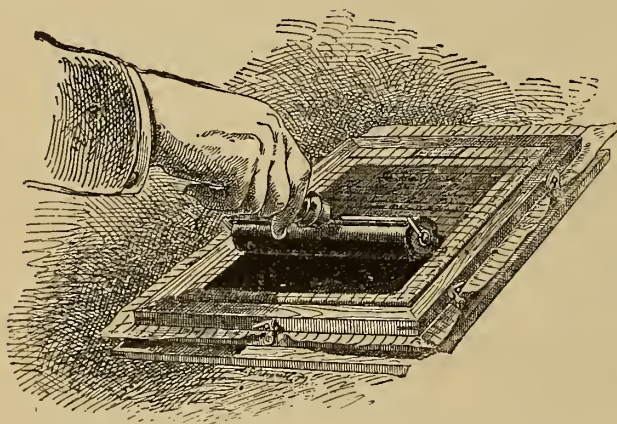
The tissue with its coat of sensitive varnish is then dried, and a piece of the required size is exposed to the sun's rays in connection with

of similar material backed by a glass or metallic plate, so that the picture may be used as a printing surface. A mixture of gelatine, albumen, and bichromate of potash is made and filtered. A sheet of plate glass, about half an inch thick, is then leveled in a drying-box, warmed up to a temperature of 100° Fahr., and coated with the preparation.

In about two hours the first coating is dry. The second coating consists of gelatine, albumen and bichromates, with the addition of a small quantity of an alcoholic solution of resinous gums; to this is added a *souffron* of nitrate of silver, with a few drops of a solution containing an alkaline iodide. After washing out the excess of bichromate from the first coating, the second preparation is applied to the plate, which is again subjected to a high temperature in the drying-box, and becomes thoroughly dry and ready for use in two or three hours.

The tough "negative" film is then laid down upon the plate glass of the pressure-frame, and the plate, now completely coated with a sensitive surface, is laid upon it. The whole is exposed to the sunlight, and the progress of the printing can be easily ascertained by looking through the plate from the back. After exposure, the plates are well washed in cold water, rinsed thoroughly and allowed to dry. They are then ready for the press.

Subsequent operations depend upon two simple truths; first, that the gelatinous film will absorb water, and secondly, that any



THE CYCLOSTYLE MULTIPLYING COPYING APPARATUS.

glazed paper. Error can be rectified by simply rubbing the stencil with the thumb nail, when the holes will be found to close, and any other word or words can then be written in substitution. The original may be left for any length of time, and further copies taken when required. Copies can be obtained at the rate of 200 to 250 per hour. The cyclostyle is said to be equally suitable for obtaining 10, 50, 250 or 2,000 copies. It is patented in this country and in Europe. The advantages of this copying process are that there is no washing, no damping or melting, no copying-press or electricity, no chemicals, gelatine or aniline, and that there is therefore no fading or finger staining. For further information address the Cyclostyle Company, 152 Broadway, New York.

a collodion negative obtained in the ordinary manner. The required time having elapsed, the tissue is taken out of the case and plunged into cold water with its face downward on a plate of glass, metal, or another paper, coated with a light solution of gelatine and chrome alum. The surfaces having united, the whole is plunged in a bath of hot water, when the parts of the composition not hardened by the action of the light are dissolved, and the paper slips off, the tougher parts remaining attached to the plate, and successive rinsings remove the cloud of colored gelatine until the picture is free. This is the Swan process of carbon printing. The next step is to prepare the "plate" for the printing press. This consists in mounting the carbon print upon a substratum

greasy mixture of the nature of printers' ink, or any pigment prepared in like fashion, abhors the contact of water, and absolutely refuses to adhere to those portions of the plate which have absorbed that fluid. The success of the operation does not depend upon the relief of the plate, but on the faculty of gelatine for absorbing water, and then, as a matter of course, resisting the imposition of a fatty ink.—*British and Colonial Printer and Stationer.*

Sympathy, without active energy, may degenerate into weak sentimentalism; without intelligence it may produce much evil; without sense of responsibility and duty, it may be a mere self-indulgent impulse.

The Mutual News Company.

If all that is promised by the Mutual News Company, a corporation recently formed in this city, is carried out, a revolution will be brought about in the newspaper and periodical business which will be of great advantage to the retailer and profitable to the new corporation. The company named has already met with the friendly co-operation of over 10,000 newsdealers located in New York and other cities and towns throughout the country, and many of the leading publishers have also agreed to lend a helping hand toward making a success of the venture, by permitting the company to handle their publications.

Speaking of the aims and prospects of the new company, R. Johnson, manager of the newspaper and periodical department, said to a reporter of THE STATIONER: "We propose to increase the profits of the retailer by curtailing our own profits. We intend to allow the retailer a good living profit if we have to sell to him at net cost, whereas now the news companies have the biggest profit themselves, leaving the retailer the lowest possible margin. Moreover, we intend to put a uniform price on publications—that is, sell them to a newsdealer in San Francisco or Chicago as low as to a dealer in this city, the outside dealer, of course, paying the freight. We propose to make our company mutual by giving newsdealers an opportunity to become stockholders. Unlike other corporations of this character, we desire that the retailer shall, if anything, receive the biggest profit. It is right that he who handles a few publications of a kind each day receive a larger profit than we, who may handle 10,000 or 20,000 of the same publication daily. We can afford a less profit, because our business is much larger."

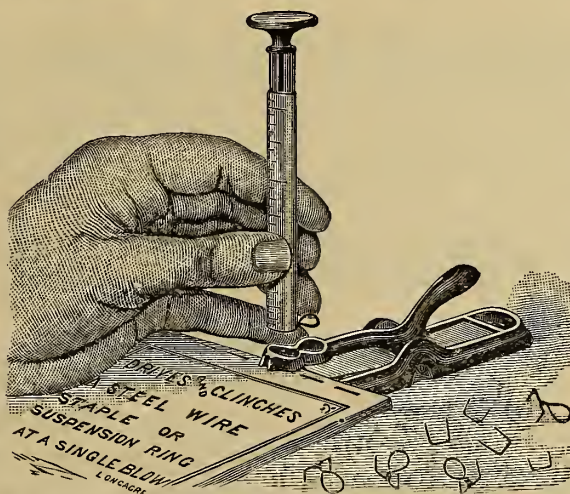
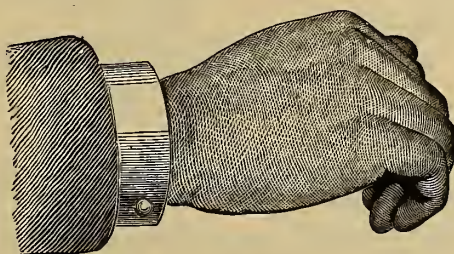
"Is there any prospect of the leading publishing houses favoring your project?" Mr. Johnson was asked.

"Oh, yes; we have only been established a short time, notwithstanding our business is sufficient to yield a 10 per cent. dividend on our capital stock. You see many of the large publishers rather prefer to do business with us for there has been considerable antagonism between them and the other news companies, who have attempted to dictate to them what price they shall sell their publications to the wholesaler. For many years the news companies threatened to boycott the publishers if they did not permit the former to monopolize the sale of the latter's publications and put on them such a wholesale price as the newsdealers should dictate. This state of things the publishers were compelled to submit to until they grew rich enough to reach the retailer direct by establishing their own agencies. We propose, on the contrary, to let the publishers dictate their own prices to us."

Mr. Johnson added that the new company would eventually add books and stationery to its stock, and in all respects duplicate the business of the large news companies at present in existence, and branches would be established in Canada.

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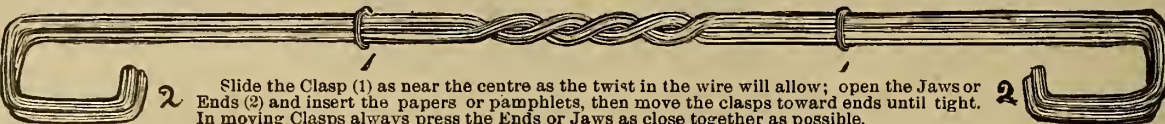
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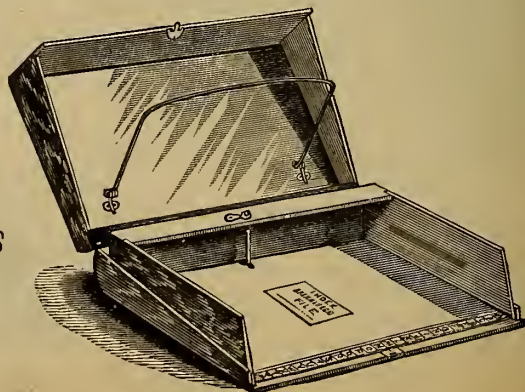
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On copying the original it was illuminated with a strong side light, so as to minimize the grain as much as possible to begin with. The negative was made tolerably vigorous, and then slightly retouched. In printing (using a registering printing frame), when the impression had attained somewhat about half its proper depth, it was removed from the negative, and a couple of thin films of gelatine—such as those used in packeting confectionery—were placed upon it, one of those films being tinted a pale blue and the other colorless. The half printed sheet was next replaced over the gelatine sheets in exactly the same position as it previously occupied, and the printing continued until it was dark enough. By this method the details are printed first, while the second printing blurs and softens the picture and prints out the granularity. An ordinary printing-frame may be converted into a registering frame by placing a piece of sheet-glass in the front, and laying upon the negative, which must have one corner and two sides about against the interior sides of the frame. The other edges of the plate should be wedged between the sides of the frame. The negative being rigidly secured, the paper must be cut so that its top and one side at least shall form exactly a right angle. In replacing the paper in the frame, if care is taken that the two edges accurately fit the corner of the frame, it may be removed, the films inserted, and the paper again replaced, provided that the same edges strike the sides of the frame, without interfering with the result or overblurring the picture. Very soft and peculiar effects may be produced by this process.

Another method is to place the photograph in a strong side light, and in making half the time of exposure with the image exactly in focus on the ground glass, then capping the lens and moving the back of the camera slightly within the focal point, so that the image will be a little out of focus; then to expose one quarter of the time, recap the lens, and expose the last quarter with the rear of the camera slightly beyond the focal point. A negative will be produced in which all appearance of granularity is destroyed, and from which prints may be made direct without the necessity of double printing.

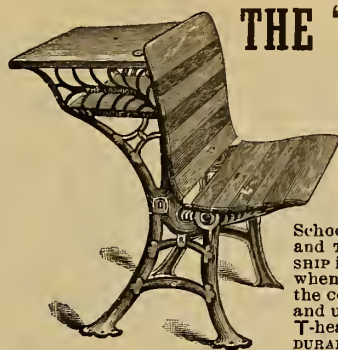


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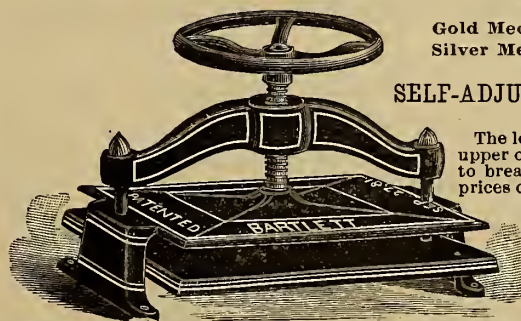
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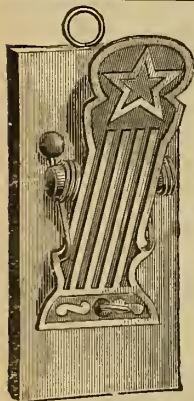
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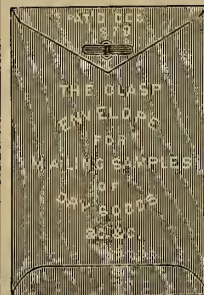
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The International Inventions Exhibition.

The preliminary prospectus of the exhibition to be held next year at South Kensington shows that considerable space will be devoted to the paper-making, printing, and kindred trades, and it is expected that a thoroughly representative display of all the new processes in connection therewith will be made. This group (XXVI) will consist of:

CLASS 137.—Machines and processes for the manufacture of paper, pasteboard and papier-mâché. Materials; manufacture of "half-stuff"; washing, beating, and bleaching engines; agitators, strainers, molds; methods, &c., of glazing and planishing; methods of treating waste paper; appliances, &c., for treating and molding papier-mâché; manufacture of artificial parchment; recovery of waste products, and preventing the pollution of streams.

CLASS 138.—Machines, &c., for cutting, folding and ornamenting paper.—Stamping; embossing; envelope and bag making; manufacture of playing-cards; chromo-lithography; paper-box machines; marbling; perforating; ruling; waterproofing; enameling.

CLASS 139.—Paper-hangings.—Printing machines; apparatus for engraving printing rollers; materials; tests for injurious materials.

CLASS 140.—Letter-press and other printing.—Printing machines and presses; glazing and hot-pressing apparatus; apparatus, &c., for type-founding; lithographic machinery, materials, &c.; stereotyping apparatus, &c.; methods of anastatic; process block from autographic drawings; wood blocks; engraving machines; machines for cutting wood letter; type setting machines; numbering machines; printers' furniture and locking-up appliances; production of printing surfaces; methods of printing checks, banknotes, &c.

CLASS 141.—Bookbinding, manufacture of portfolios, &c., applications of papier-mâché.—Materials; book-binding machines, wire-stitching machines, cutting presses, rounding machines, backing machines, arming presses; account-books, desks, cases, &c., for stationery, &c.; purses.

CLASS 142.—Artists' implements and materials.—Pencils, brushes, colors and varnishes, easels, crayons, palettes, palette knives, drawing boards, drawing instruments, pencil sharpeners.

CLASS 143.—Writing materials and appliances.—Type-writers; manifold writers; copying presses and processes; processes for multiplying copies of MS.; pens, ink, penholders, inkstands, sealing-wax, stationery.

The exhibition will consist of two divisions, the first containing apparatus, appliances, processes or products, invented or brought into use since 1862, and the second examples of musical instruments of a date not earlier than the commencement of the present century. The second division will also comprise machinery, apparatus, and appliances connected with music, and, in addition, historical collections of musical instruments, and paintings and engravings representing musical subjects.

Recent Improvements in Photo-Mechanical Printing Methods.

Perhaps the most perfect mode of printing is from an incised or "cavity" plate, as by this method the most minute markings can be reproduced with a degree of perfection which is not attainable either in the case of lithography or typography; but what is perhaps of more importance is the circumstance that, by adjusting the depth of the cavities to the requirements of the subject, not only can the engraver of the plate determine which portions of the print shall be covered with ink, but he can also determine how much ink shall be devoted to each part of the subject. To put the case in another way, not only can the engraver plot out his subject in black and white, but, within certain limits, he can determine how black the lines shall be.

Intaglio plates, made by the aid of photography, have been produced in great perfection by several methods, but up to the present time there has not been a very large market for them, partly, perhaps, from the considerable expense attending the work of printing them. Intaglio plates are, even in the present day, generally printed from by hand, and this notwithstanding the fact that very excellent machines have been constructed for the purpose of plate-printing.

One may generally put it that any transfer method for the production of a lithographic surface may also be applied to the production of intaglio plates, it being merely necessary to make a transfer in which the whites and blacks are reversed to put this down upon a copper or steel plate, and to etch away the uncovered parts by suitable means.

It will be thus seen that by the Ives method and its modifications intaglio plates may readily be made; but there is but little inducement to do so, as such plates will not give much better impressions than the typographic or lithographic surfaces produced by similar methods, so that the great expense of printing from the intaglio plate steps in as a determining circumstance. There is, however, an exception in the case of printing surfaces to be used for pottery decoration. For this purpose intaglio plates are generally used, the method of printing being so rough and simple that the impressions cost about the same as prints from a type block. Hence, it happens that intaglio plates made by means of photography have a special value to the potter.

* * * * *

An extremely simple and expeditious method of engraving line subjects upon copper plates is the bichromated albumen, practised with much success by Gobert and others. A plate is covered with a film of bichromated albumen and exposed under a transparency, until the whole of the ground—that is, the part not covered by the lines of the transparency—is rendered insoluble. The plate is next washed with cold water, so as to remove the albumen from the lines, after which the etching is effected by an alcoholic solution of ferric chloride.

The following details will be sufficient to enable the method to be carried into practice.

One hundred cubic centimetres of albumen are mixed with a solution of two and a half grams of bichromate of ammonia in fifty cubic centimetres of water, and after having been well beaten, the mixture is filtered. A carefully-cleaned plate of copper is now coated with the mixture, and after the excess has been well drained off, the plate is dried at a very gentle heat, it being retained in a horizontal position meanwhile. The exposure required is by no means a long one, half a minute in moderate sunshine being sufficient in ordinary cases; but this must, of course, be learned by experience. Instead of developing (washing away the unaltered albumen) in plain water, it is better to use a weak solution of aniline red or magenta dye, as under these circumstances the ground becomes tinted and the progress of the development can be watched. When the plate has been dried, nothing now remains but to varnish the back and edges with an ordinary black varnish, such as the so-called Brunswick black, and to etch. The etching bath is made by dissolving one part of perchloride of iron in five of alcohol, and ten minutes is generally a sufficient time for etching to the required depth.

On the table are some early specimens illustrating the photo-engraving method of Mr. Woodbury—now so successfully carried into practice by Goupil & Co., of Paris. A gritty powder—crushed glass answers well—is incorporated with the gelatine used for making the Woodbury relief, and a leaden reverse being taken by pressure from the rough relief, the leaden reverse is reproduced by a twofold electrotyping. This reproduction of the leaden reverse is the printing plate.

The method which Major de La Nöe calls typogravure is in reality an intaglio process, but the printing is conducted as in the case of ordinary zincography. The details are as follows: A prepared zinc plate is coated with a film of sensitive bitumen by well known means, and exposure is made under a transparency or a tracing, so that when development is carried on with turpentine or benzole in the usual way, the lines alone are bare. The plate is now etched with dilute nitric acid (1 and 40) until a depth of about a 250th of an inch is reached, after which the plate is dried and once more coated with bitumen. The ground is now polished off with a stick of charcoal, leaving the bitumen in the lines; after which the plate is gummed and printed from by the usual zincographic method. This process is admirable for map work, although it is obviously inapplicable for the reproduction of subjects with widely extended blacks; and it has the advantage that the lines show no tendency to spread.

Before going any farther, you may with advantage look back at some of the older examples of photo-engraving in half tone. Here are some specimens done by Talbot's etching process, over twenty-five years ago, and they are admirable; while yonder is an example done by Mr. Dallas, in 1864, and issued with the *Photographic News* of that year. These examples of work done by Pretsch about twenty years ago are quite sufficient to prove that good work is not altogether a thing of to-

day. Among the newer methods, that of Klic deserves special mention; and this specimen, which was issued with the "Year Book of Photography for 1882," will serve to show you how perfectly this method can render the lighter or more delicate shades of a photograph. Messrs. Annan Brothers, of Glasgow, are working the process commercially in this country, and they have turned out some admirable plates. Klic has not published his method, but it is said to be an etching process, and the following details are given in a recent number of the *Photographic News*:

The process itself was a secret at first, but we are informed that the principle of working is as follows: A copper plate is dusted with powdered asphalt, and the plate is heated, so that the asphalt becomes nearly melted. A negative carbon print is now transferred on to the copper plate, and the plate, now covered with the negative in carbon, is etched, at first by a strong solution of perchloride of iron, which penetrates only the thinnest parts of the picture; then by a weaker solution of the same salt, the solution etching through the thicker parts. By employing more and more diluted solutions it is possible to etch through thicker and thicker layers of gelatine, so that only the high lights remain unetched.

On the table are some exquisitely fine plates made by A. and W. Dawson, the managers of the Typographic Etching Company, these being reproductions of subjects after nature, and of difficult drawings in wash.

Major Waterhouse has been remarkably successful during the past few years in making intaglio plates, and he has published the details of his method. The process is a modification of one introduced some time previously by Geymet, and it is based on the mechanical reticulation or breaking up of the Woodbury relief.

A Woodbury relief is developed upon a plate of silvered copper (but the relief need not be nearly so high as that required for the Woodbury process; in fact, an ordinary carbon print will answer), and when the relief is taken out of the developing water, it is dipped into a solution of potassium bichromate, drained and dusted over with fine sand; this sand having been previously waxed by being heated in an iron pot, and stirred up with a small proportion of wax. The layer of waxed sand is allowed to remain on the film until it is quite dry, when it is brushed off, leaving the gelatine granulated or pitted all over; the pits being deepest in the thick parts. The plate is now black-leaded, and a cast is made in the electrotype bath; this cast being the printing plate.

The specimens on the table will show you what excellent work can be done with this method, and you must remember that Major Waterhouse has not only published full working details, but he has demonstrated the process before several gentlemen interested in the matter; moreover, he has not patented the method.

Before you are some fine examples of the application of photo-engraving to pottery decoration, by F. S. Emery, of Burslem—and one photographic method which this gentleman adopts for the reproduction of pottery designs is of special interest. He coats a plate with sensitive bitumen, puts down upon this surface a transfer from the plate to be reproduced, and exposes to light until the

ground is insoluble. Development is now effected with the usual solvents—say, a mixture of turpentine and benzole; only those parts of the ground which were protected by the transfer dissolving. The etching is effected by perchloride of iron.

As regards collotype printing, the progress to be reported is principally as regards extension of work and some minor details; while as far as this country is concerned, the Autotype Company practically hold the thing in their own hands. Excellent as the specimens of foreign work may be which are placed before you to-night, you will find nothing better than the specimens shown by the Autotype Company. In Germany, the steam press is largely applied to the rapid production of collotypes, and before you are drawings of the machine collotype press constructed by Messrs. Schmiere, Werner & Stein; the most striking feature being the large number of rollers, used in order to ensure equal inking and damping. The transfer of collotypes to porcelain has been practised to a small extent, vitrifiable colors being dusted on afterward, but the results obtained have not been very satisfactory.

Collotyping in colors from several plates has been introduced to compete with chromolithography for fine work, but the only examples exhibited in this country are, I believe, some shown by Mr. Meyerstein, and a selection of which is now before you. * * * *
—Lecture by Thomas Bolas in *Journal of the Society of Arts*.

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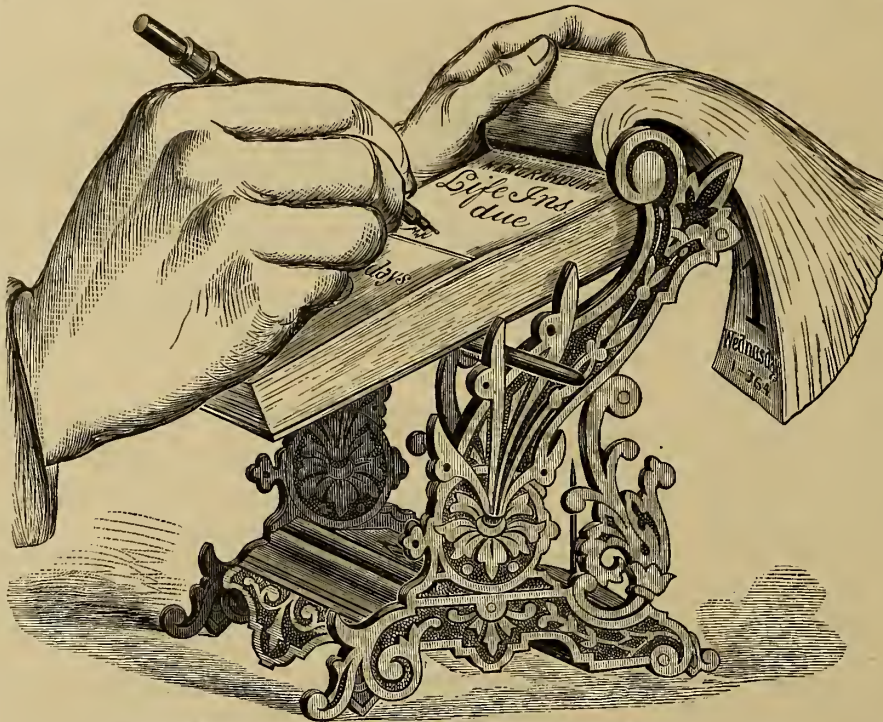
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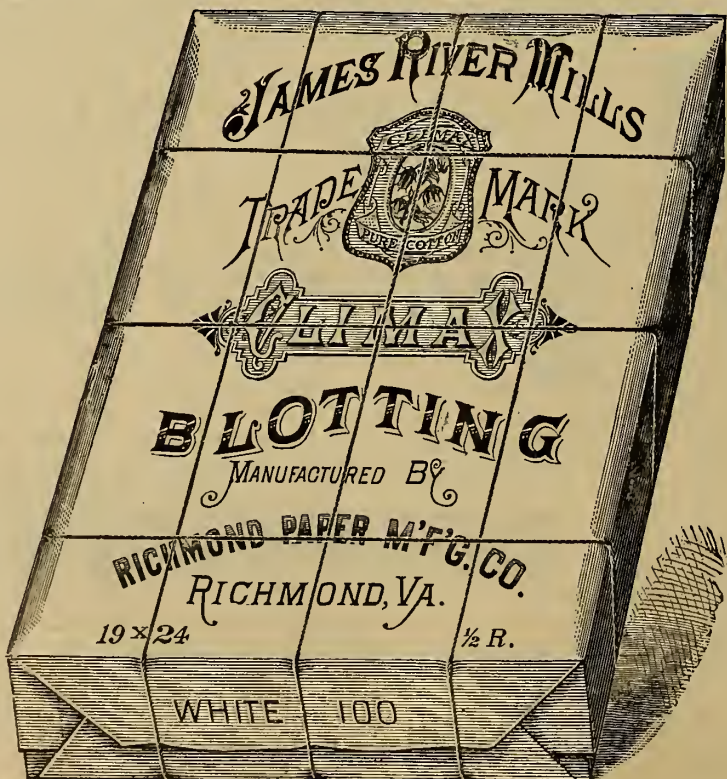
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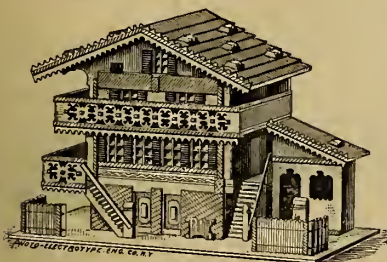
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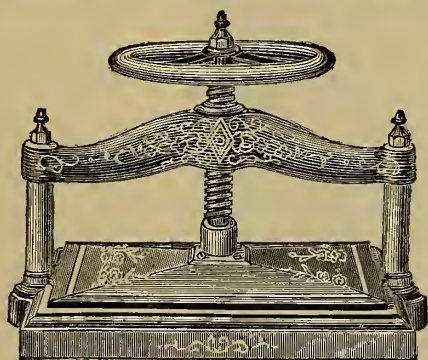
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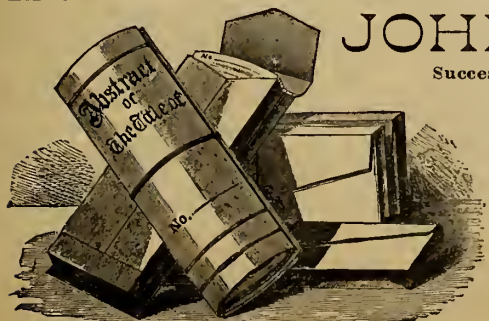
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Observe how, if not the lightest, india-rubber is at least the most powerful reservoir of mechanical energy known. It lends itself most readily to the restitution, under the form of mechanical labor, of the energy imparted to it by tension, and this restitution may be effected with remarkable quickness. It is owing to the relative lightness of india-rubber considered as an accumulator of energy, and, above all, to its power, that the exactness of the principle of "heavier than air" may be demonstrated on a small scale.

From an electrical point of view, india-rubber acts as a better insulator than gutta-percha, and is, indeed, one of the best insulating bodies known. At the same time that its specific inductive capacity is weaker than that of gutta-percha, it does not become plastic at a moderate temperature. These properties render it an excellent insulator in electrical applications; submarine and subterranean telegraphy, electric light, transmission of force, &c. While it insulates better than gutta-percha, the conductor, where india-rubber is used, does not run the risk of being put out of centre, as is the case sometimes with gutta-percha.

India-rubber is known to oxidize under exposure to air and light; above all, under alternations of dryness and damp. By subjecting it, however, to a special operation called vulcanization, a product is obtained which maintains its flexibility at low temperatures, resists heat much better, does not oxidize in air, and absorbs less water. It is especially under the form of vulcanized india-rubber that its applications are numerous.

There is, finally, a third form of india-rubber no less useful, that of ebonite, or hardened india-rubber, a form which combines with its lightness and great electrical resistance the further advantage of resisting acids, and which is therefore exclusively employed when vessels for the electric pile or other reservoirs of a light and not readily brittle character are wanted. Like a new Proteus, india-rubber is thus seen to adjust itself to the ever more numerous and pressing demands of modern industry.

To turn now to the new, curious and original application an idea of which it is the object of

this notice to convey. The aim of the inventor, whose name, unfortunately, has not reached us, has been to take advantage of the great mutual adherence of a soft and a hard body. It is by the utilization of this relation that the inventor has originated quite a series of household objects in earthenware, porcelain, glass, &c., which manifest a remarkable adherence to the body supporting them, and this result he has obtained by the very simple expedient of securing to the lower part of all kinds of goblet objects (Fig. 2) a groove, A A, in the form of a swallow-tail, into which is



FIG. 1.—Position in which household utensils furnished with india-rubber may be placed without falling.

lugged a band of red india-rubber, a variety of vulcanized india-rubber, forming, when deposited, a kind of circular cushion. Objects furnished in this manner are almost incapable

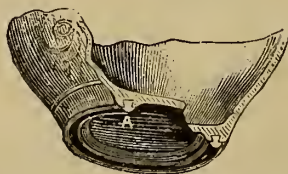


FIG. 2.—Arrangement of the india-rubber covering in a swallow-tail groove, A A, provided at the base of the object.

of falling from their places. They may be placed on a wooden table, and the table be inclined (Fig. 1) from 45 to 50 or even 60 degrees without upsetting any of them. The most direct and immediate use offered by the properties which a vessel so provided with india-rubber thus acquires is evidently in the shipping service. At the Fisheries Exhibition of last year in London, and at the Health Exhibition of this year, the inventor has displayed a little bark, the bridge of which is entirely covered with dishes, plates, &c., all furnished in the manner described, and the bark, floating in a basin, may be tossed to and fro in every direction without displacing a single piece. All who have been on long voyages

at sea know the disagreeable and painful impression produced by the screen of cord laid along the table to prevent the glasses and bottles from falling.

As an accessory advantage possessed by the undisplaceable india-rubber dishes may be reckoned the less noise they occasion and the less risk of breaking they run on being clapped down carelessly or hastily on the table. Washhand basins and water-pots may likewise be advantageously constructed with the india-rubber band.

Invalids in bed, and compelled to eat from a board placed more or less horizontally across the bed, and children, so apt to upset glasses and bottles, will both find their advantage in the undisplaceable contrivance. We have thus a simple, ingenious and useful application of india-rubber which we thought it incumbent on us to place before our readers.

Carving Ivory and Bone.

All of the curiously-carved handles which are so fashionable, and the quainter that are sought after, are shaped upon a series of rapidly-revolving wheels, ranging from an eighth to three inches in diameter, and which are a cross between a file and a saw upon their cutting surface. Ivory and bone are carved in precisely the same manner, the only difference in the handling of the two being that bone has to be boiled a long while to free it from animal matter before it goes to the carver, while ivory is clean and pure from the start. When it is desired to produce any object in bone or ivory, an umbrella handle with a couched tiger upon it, for instance, the carver takes a piece of the material of suitable size,

and presses it against one of the wheels described above. At the point of contact it cuts with amazing rapidity. Soon the shapeless block begins to assume the rough outlines of the object intended. The lathe is then stopped, which requires but an instant, and another, probably a smaller wheel, is substituted. In this way a dozen wheels may be used before the final finish is given with a delicate disk, a little larger than a pin's head; but when the work leaves the deft fingers of the skillful worker, a perfect miniature of the royal native of the jungle is seen. The only remaining thing to be done is polishing, which is accomplished by means of canvas belts with pumice upon them; and, finally, by canton flannel belts or wheels.

Many people suppose that billiard-balls are turned by means of some exquisitely-adjusted machinery, in order to secure their spherical perfection. The exquisite machinery is the eye and hand of the artisan. The writer saw a gray-haired workman turn several billiard-balls, and the only tool he used was an ordinary turner's chisel. His eye was his gauge.

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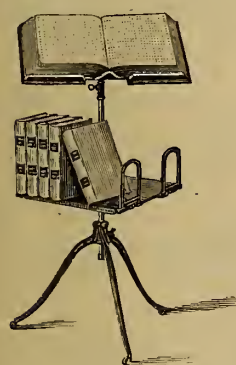
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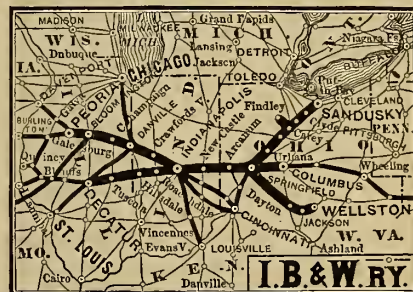
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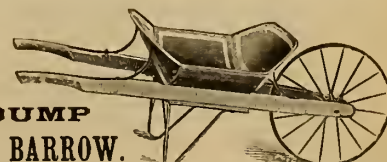
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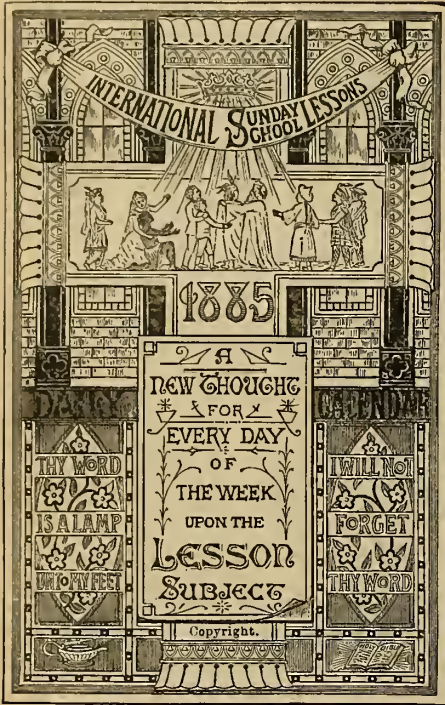


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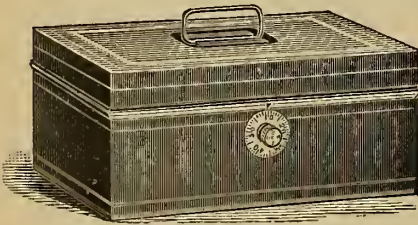


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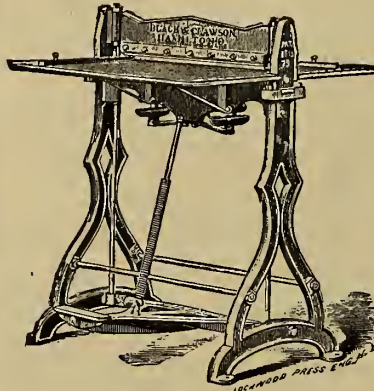
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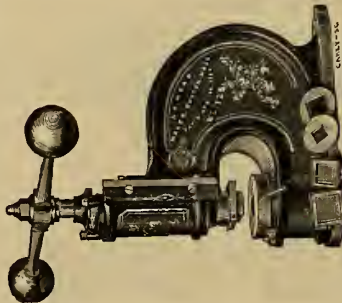
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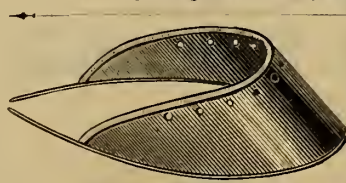
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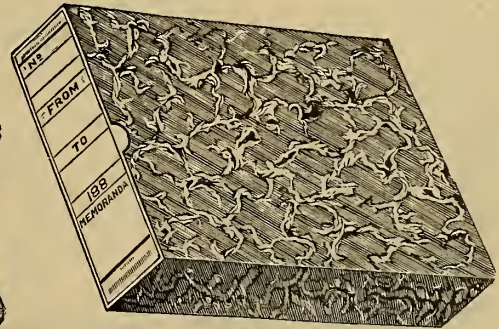
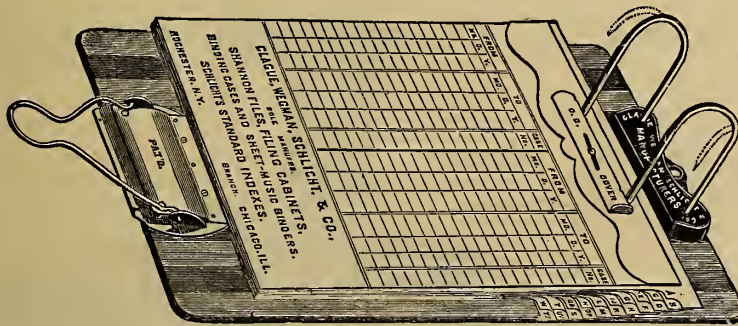
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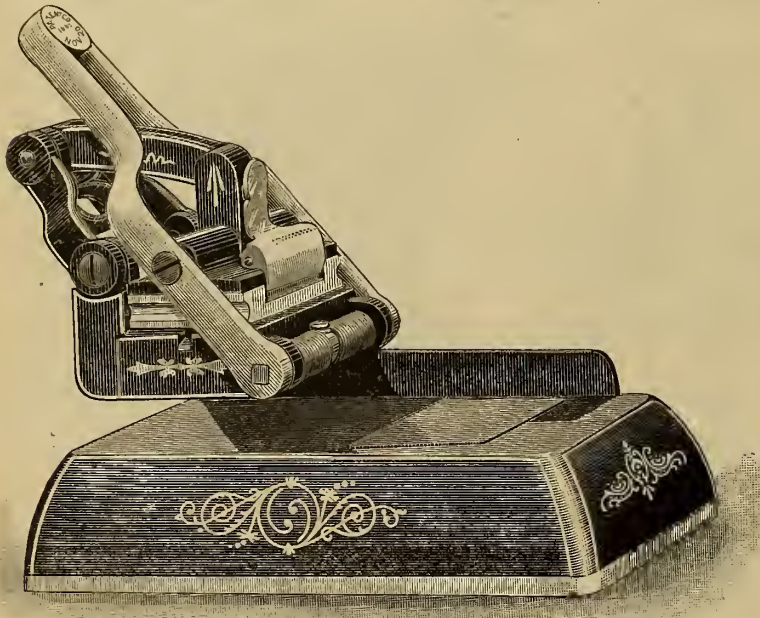
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of fifty or seventy-five checks, through it from front to back, and by bringing down the lever with thumb and finger a perfect imprint of the die may be quickly made crosswise of the check at any point with the least possible effort and without jar or noise. For rapid use a bundle of checks is placed in the stamp and the top one printed and removed as far as they can be picked up.

The self-inking arrangement is a very complete affair, ingeniously combining the inking cushion with an ink reservoir in such a manner that it holds an almost inexhaustible supply of ink. Another valuable feature is that several printing dies—either with or without changeable dates may be used in the same stamp, and on'y two or three seconds' time are required to exchange one for another. The stamp is also adopted to use the well-known interchangeable metal-bodied rubber type which is also manufactured by this firm, and with which any matter temporarily required can be set up and after using, distributed. As the stamp is a fine piece of mechanism strongly made, and has no wearing motion it must prove very durable.

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The International Literary Association.

The following are the principal suggestions laid down by this society at its convention last month:

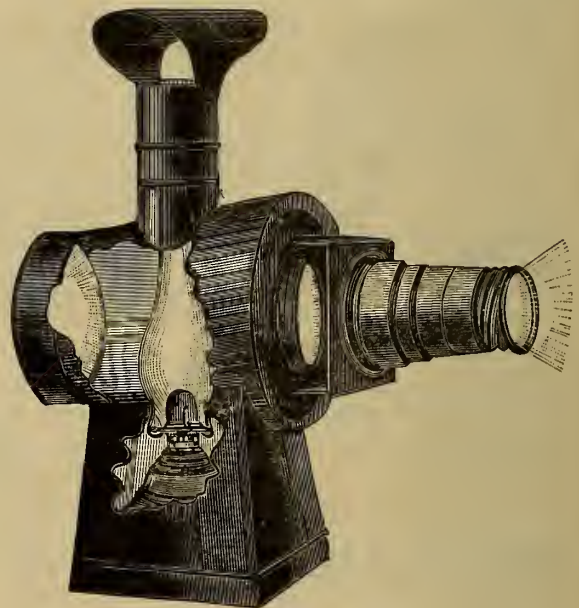
1. Authors placing themselves within the jurisdiction of the contracting countries will be afforded protection for their works, whether in print or manuscript, and will have all the advantages of the laws of the different nations embraced in the Union.
2. These privileges will be dependent upon the carrying out of the conditions and formalities prescribed by the legislation of the author's native country, or of the country in

music containing fragments from other composers, unless the consent of such composer be first obtained.

The head office of the International Literary and artistic Association will be established at Berne, in which town another Congress will assemble next year.

Magic Lanterns.

The magic lantern is one of the most effective and convenient articles for instructing and amusing, not only public gatherings and public school pupils, but the home circle. The perfection to which the magic lantern has been brought renders its operation always sat-



MAGIC LANTERN.

which he chooses to first publish his work, such country being, of course, one of those included in the convention.

3. These stipulations apply alike to editors and authors of literary works, as well as to works of art published or created in any country of the Union.

4. Authors within the jurisdiction of the Union will enjoy in all the countries the exclusive rights of translation of their works during a period of ten years after publication in any one country of the Union of an authorized translation.

5. It is proposed that it shall be made legal to publish extracts from works which have appeared in any country of the Union, provided that such publications are adapted for teaching or have a scientific character. The reciprocal publication of books composed of fragments of various authors will also be permitted. It will be an indispensable condition, however, that the source of such extracts shall at all times be acknowledged.

6. On the other hand, it will be unlawful to publish, without special permission of the holder of the copyright, any piece of music, in any collection of music used in musical academies.

7. The rights of protection accorded to musical works will prohibit arrangements of

isfactory, and the great reduction in its price brings it within the reach of all. The electro-radiant magic lanterns, manufactured by J. Bride & Co., 254 and 256 Canal street and 104 Elm street, New York, is a very excellent article. The body of the electro radiant is a cone-shaped reflector which gathers each divergent ray of light and concentrates them all on the main reflector, whence the whole mass of brilliancy illuminates and projects the picture with startling clearness. No combination of lenses, however ingenious, has ever been known to produce equal effects with the light used. The electro-radiant No. 2 projects on screen a picture eight feet in diameter. The No. 2 lantern is made entirely of metal. Including the smoke-stack, it stands over sixteen inches high when ready for use, but when taken apart, it goes into a box 11x9x12—small enough to carry in the hand. The removable parts are the base, the reflector, the lens tubes, the smoke-stack, and the lamp. The entire base being removable, allows the use of any kind of light, whether oil, gas, calcium, or electric. A large door at the side gives ample room for manipulating the light.

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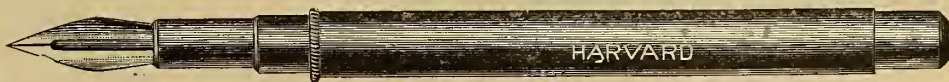
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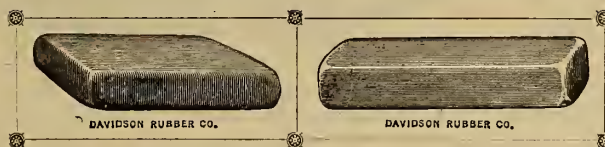
— CHRISTMAS AND NEW YEAR CARDS NOW READY. —

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NOVELTIES.—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

— IMPORTANT NOTICE. —

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS.  Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

— **THE * KERNER * STYLOGRAPHIC * PEN.** —

\$1.00

AND UPWARD,
ACCORDING TO
ORNAMENTATION.



\$1.00

AND UPWARD,
ACCORDING TO
ORNAMENTATION.

Made of the best materials throughout, and the only Pen in the world with the flexib'e air tube, which agitates the ink and insures Perfect action.

 SEND FOR PRICE LIST AND CIRCULARS.

THE KERNER STYLOGRAPHIC PEN CO., 25 Bond Street, New York

ANDERSON & STANTON,
INSURANCE BROKERS,
No. 152 Broadway, New York.

INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON
ALL CLASSES OF BUILDINGS.

 PAPER MILL INSURANCE A SPECIALTY.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York.

ESTERBROOK'S

Standard and Superior

STEEL PENS

INCLUDING THE CELEBRATED

No. 048.



FALCON PEN

LEADING NUMBERS:

Fine.....	333, 444, 232.
Elastic.....	135, 128, 126.
Medium.....	048, 14, 130.
Blunt.....	122, 183, 1743.
Broad.....	239, 161, 284.
Turned Up...	309, 256, 1876.

Samples and Catalogues to the Trade on application to

THE ESTERBROOK STEEL PEN CO.,

WORKS:

WAREHOUSE:

Camden, N. J.

26 John St., New York.

FRINGED

Christmas Cards

\$5.00 PER HUNDRED.

Mailed to any address free of postage on receipt of price. Also a fine line of Imported jobs.

Chromo Advertising Cards

A SPECIALTY.

C. P. BARTLESEN,

825 Arch Street, Philadelphia, Pa.

CHRISTMAS CARDS.

Plain, Fringed and Satin Mounts.

EMBOSSED PICTURES,

OVER 500 STYLES.

BIRTHDAY CARDS,

OVER 1,000 DESIGNS.

SHAPE NOVELTIES.

No Catalogue! No Free Samples! But the Best Bargains in America.

J. BAIRD, 61 Essex Street, Boston.

MANUFACTURERS' CATALOGUES

RESPECTFULLY SOLICITED

— BY —

F. UPTON & CO.,

COMMISSION MERCHANTS,
SAO PAULO, BRAZIL.

"THE BOSTON JOBBING HOUSE."

◆ CHARLES H. WHITING, ◆

SUCCESSOR TO HALL & WHITING,

Jobber of Stationery. Miscellaneous and School Books.

PUBLISHER, MANUFACTURER OF BLANK BOOKS,

No. 32 BROMFIELD STREET, BOSTON, MASS.

WILLIAM MANN,

529 MARKET ST., PHILADELPHIA; 88 Maiden Lane, New York,

— MANUFACTURER OF —

Copying Paper and Books.

(Titles Registered)

MANN'S

PARCHMENT. Old Reliable Buff.
RAILROAD. Yellow — Best Known.
WHITE LINEN Has not its Superior.
WHITE COMMERCIAL New Article—Cheap.

NEW LIST AND DISCOUNTS OCTOBER 1, 1883.

A REWARD OF \$100.

WE are informed that some unscrupulous persons are using and branding Pens with our Trade Mark, the word "MOHETA." We again caution all persons against using the same on Writing Pens, it being adopted by the undersigned, and registered in the Patent Office at Washington, D. C., March 25, 1879, and re-registered June 6, 1882. We therefore offer a Reward of \$100 (One Hundred Dollars) to any person that will give us such information as will lead to the detection of any person or persons infringing on the word "MOHETA," as above stated. December 13, 1883.



TURNER & HARRISON, Twelfth and Buttonwood Streets, PHILADELPHIA PA.

L. L. BROWN PAPER COMPANY,

ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

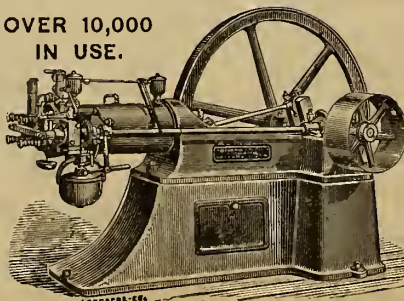
LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.

OVER 10,000
IN USE.



Working without Boiler, Steam, Coal,
Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running—Unsurpassed in every respect for hoisting in ware houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.
PHILADELPHIA, PA.

Answers to Correspondents.

W. E. J. wants to know when to find Coon & Graaf, said to be manufacturers of the Champion numbering machine.

Ans.—We don't know anything about the firm named, but can say that the Champion paging and numbering machine is made by W. E. Hoole, 48 Centre street, New York.

A. C. & Co. request address of manufacturer of Robbins' eyelet machine.

Ans.—Eyelet Tool Company, 40 Lincoln street, Boston.

D. Brothers ask for addresses of manufacturers of advertising cards, programmes, menus, &c.

Ans.—If you will carefully go over our directory to advertisers, which you will find in this issue, you will find the information sought.

S. H. & Co., who inquired for manufacturers of yellow copying paper are further informed that the Jersey City Paper Company, Cornelson avenue and Montgomery street, Jersey City, N. J., makes it.

Obituary.

WILLIAM C. PECKHAM.

William C. Peckham died at his residence in Brooklyn, N. Y., on Sunday, November 9. Mr. Peckham was widely known in the trade, having been for the past thirteen years traveling representative for the Dennison Manufacturing Company. He was taken sick about a week prior to his death, on his return from a trip to California and the South, where he contracted malarial fever. The disease assumed the typhoid form, causing death. Mr. Peckham was born at Newport, R. I., and was fifty-three years of age. He was a man who had a very large circle of friends and acquaintances, by whom he was highly respected and esteemed for his integrity, good habits and genial disposition. He was a member of the Commercial Travelers' Association of Syracuse. He was married and his wife survives him. The funeral will take place at Providence, R. I., on Thursday, 13th inst. (to-day), and the remains are to be interred at Newport, the birthplace of the deceased.

SPEZSHEIM LEVISON.

Spezsheim Levison, of the firm of Levison & Blythe, No. 213 and 215 North Third street, St. Louis, Mo., died on Friday, October 31, at St. Luke's Hospital, New York city. Mr. Levison was a highly-respected resident of St. Louis, where he had been in business a number of years. The immediate cause of death was a liver disease, from which Mr. Levison had suffered for many years and which confined him to bed during the greater part of the past year. Mr. Levison was born in Yorkshire, England, September 6, 1831, so that he was over fifty-three years of age at the time of his death. His father was Dr. Levison, a well-known practitioner in England and author of several medical works of established reputation. Mr. Levison left England in 1845 and settled in Philadelphia, where he remained several years engaged in various kinds of business. He then left and began a stationery importation business in New York,

remaining there three years. He removed to St. Louis in 1861, entering into copartnership with James E. Blythe, under the firm-name of Levison & Blythe. He retained his interest in the firm until the day of his death and was in very fair circumstances. His career while in St. Louis was that of a thorough business man. He had no desire to accept office and paid but little attention to politics. He was at the time of his decease a director of the Mercantile Library and one or two banks in St. Louis. Mr. Levison was unmarried and his only surviving relatives are three sisters residing in England. He was a member of no particular church, but usually worshipped at Dr. Messing's church, Twenty-first street and Olive. He was an exceedingly well-read and well-informed man, and withal charitable. He made a large number of friends in St. Louis and was honored by all with whom he came in contact for his strictly upright methods and for his great commercial probity. At his own wish his remains were taken to St. Louis and buried in Mount Olive Cemetery.

At a meeting of the stationers, lithographers, printers and paper dealers of St. Louis, called to take action on the death of Mr. Levison, held at the Mercantile Club, November 3, 1884, there were present: Messrs. Ennis, Compton, Sawyer, Buxton, Williams, Brewer, Murphy, McGowan, Chappell, Hildreth, Graham, Bright, Wittler, Blythe, Holmes, Talbot, Becker, Kauffman, Mack, Flaven, Ware, Studley, Barnard; Boland and Messrs. Pike and Giles, of New York.

Richard Ennis was made chairman, and Geo. D. Barnard, secretary.

The chairman pronounced an eloquent eulogy on the life and character of the deceased.

On motion, the following-named committee was appointed to draft suitable resolutions: Messrs. Holmes, Boland, Sawyer, Hildreth and Kauffman, who reported the following:

Whereas, Death has removed from our midst our co-laborer, Mr. Spezsheim Levison, who for the past twenty-two years has been prominently connected with the stationery and printing trade of St. Louis; it is hereby

Resolved, That we lose in the demise of Mr. Levison a worthy member of our business, whose loss will be long felt in this community; a gentleman of strict honor in all business relations, a broad and honorable competitor, who singularly elevated his calling by rare scholarly attainment added to practical ability and a keen appreciation of fair dealing among his fellow-men. His career as an upright and honorable man will, we hope, remain on record as a fitting example for younger members of our calling to follow.

Resolved, That we herewith tender to the bereaved members of his family in a distant land our heartfelt sympathy, and as a mark of our deep sorrow and respect attend the funeral in a body on Tuesday next.

On motion, it was

Resolved, That these resolutions be suitably engrossed and forwarded to his family; and that they be published in the St. Louis and New York papers.

Ormsby Phillips, one of the proprietors of the *Pittsburg Dispatch*, Pittsburg, Pa., died suddenly on Wednesday, 12th inst., of nervous prostration.

Daniel B. Cole, proprietor of the *Salem* (N. Y.) *Review*, and one of the oldest editors in that section of the State, died on Saturday, November 7. Mr. Cole was for fifteen years

editor of the *Salem Press*, and in 1877 founded the *Review*.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
S. Look (B. S.)		\$450
J. L. Phillips		2,000
I. S. Streep		300
C. H. Brogmann (B. S.)		1,200
C. C. Chamberlain		1,572
R. Galloway		9,500
H. E. Kimball (B. S.)		1,000
B. M. Lees		6,000
Thomas Phillips & Co.		270
P. L. Strauss		800
R. White (B. S.)		5,000

EASTERN STATES.

Cunningham & Co., Boston, Mass.	.....	2,500
Marshall & Sparrell, Boston, Mass., subject to prior claim \$75	.....	500
Ephraim Fisk, Lawrence, Mass.	.....	1,000
Illustrated News Printing and Publishing Company, Boston, Mass.	.....	3,000
Victor Belanger, Worcester, Mass.	.....	1,500

MIDDLE STATES.

Beach & Klein, Buffalo, N. Y.	.....	300
Henry Chandler, et al., Buffalo, N. Y.	.....	1,000
B. Maurer, Berlinsville, Pa.	.....	3,323
John Hurd, Altoona, Pa.	.....	200

WESTERN STATES.

Newland & Paddock, Boulder, Col.	.....	182
Robert H. Tilney, Boulder, Col.	.....	1,300
John T. Webb, Denver, Col.	.....	4,000
Cushing & Co., Chicago, Ill.	.....	2,400
Ingram & Anthony, Chicago, Ill.	.....	2,312
Wilson & Wagner Lithographing Company, Chicago, Ill.	.....	4,200
Charles A. Proctor (Charles A. Proctor & Co.), Minneapolis, Minn.	.....	50
A. E. Verity, St. Paul, Minn.	.....	545
G. C. Kerkow (Kerkow & Kuen), Fremont, Neb.	.....	1,000
John F. Jones, Cincinnati, Ohio	.....	760
O. A. Robson, Cincinnati, Ohio, Cincinnati Grocer (B. S.)	.....	235
John F. Jones, Cincinnati, Ohio	.....	760
John A. Childs, Evanston, Ill., Evanston Index	.....	1,000
L. G. Burrows, Lanark, Ill.	.....	199
C. P. Shipley, et al., Mason City, Ia.	.....	250

LIENS RELEASED.

F. M. Mills (Mills & Co.), Des Moines, Ia.	.....	2,500
Victor Belanger, Worcester, Mass.	.....	900
C. P. Shipley, et al., Mason City, Ia.	.....	500

Copperplating on Zinc.

Take an organic salt of copper—for instance, a tartrate. Dissolve 126 grams sulphate of copper (blue vitriol) in two litres of water; also 227 grams tartrate of potash, and 286 grams crystallized carbonate of soda in two litres of water. On mixing the two solutions, a light bluish-green precipitate of tartrate of copper is formed. It is thrown on a linen filter, and afterward dissolved in half a litre of caustic soda solution of 16° B., when it is ready for use. The coating obtained from this solution is very pliable, smooth, coherent, with a fine surface, acquiring any desired thickness if left long enough in the bath. Other metals can also be employed for plating, in the form of tartrates. Instead of tartrates, phosphates, oxalates, citrates, acetates, and borates of metals can be used, so that it seems possible to entirely dispense with the use of cyanide baths.

New Method of Making Envelopes.

One of the most frequently recurring features of inventive skill is in the manufacture of envelopes, either in the preparation of the blanks or in the mechanism by which paper is transformed into perfected articles. New mechanical devices intended to facilitate and cheapen production or to overcome the patent claims of machines already in use are constantly being studied and presented in various forms. One of the most recent ideas in this line may be gathered from the following description taken in connection with the illustration given.

Referring to the figures, A represents a portion of a continuous web, at the longitudinal centre of which a straight, waving, curved or zigzag line of gum, B, of a width sufficient for two sealing-flaps, is applied. The web is subsequently severed on a similar line, as C, which determines the outline of the sealing-flaps *d* of the envelopes. The disposition of the gum-line and the line of severance may be varied, so as to produce various styles of sealing-flaps, and this either with or without waste of material along the lines—that is, with or without cutting out and separating portions along the line which do not form a part of the envelopes produced. In this instance only a single line of severance is shown, and this occurs substantially in the centre of the web and extends lengthwise thereon; but if desired, a web of sufficient width may be twice so severed to produce four blanks in its width, in which case a straight line of severance would be made to determine the lower edge of the back-forming portions *d*² of the blanks, and the gum and severance line may be arranged transversely on the web and alternately with straight lines of severance; but this leads to the waste of a half-blank

at each edge of the web on each transverse row of blanks produced. Such a disposition of these lines is illustrated by considering the top of Figure 1 as the leading end of a continuous web with transverse gum and severance lines B and C. The width of such web being considered as for three blanks, the waste appears as a half-blank in each row. From the bends or angles of the zigzag line the web is severed transversely to determine the edges of the side flaps, *d'*, of the blanks, and the portions *x* of the web are removed as waste material, on lines which determine the bottom edges of the side flaps, and the side edges of the back forming portions *d*² of the blanks.

In this instance a sealing flap is produced having a lip, *d*³, at its point, but this lip may be dispensed with. When the lip is formed the outline given to the adjacent blanks is such that those portions of the sealing and side flaps which in the web are adjacent to each other are concaved, as at *d*⁴, so that when sealed the envelope has a neat and finished appearance. It will be noticed that unlike ordinary machine-made envelopes the gum is so applied that it extends completely down the flap to the folding-line. At *y*, Fig. 1, the

also be made by this method; this applies to newspaper and other wrappers for mercantile purposes, paper boxes, bags, leaves of scrap-books and cigarette-papers. In all of these and many other articles the manner of applying and drying the sealing-gum are readily and advantageously applicable.

The mechanism for producing envelopes of this kind consists of rotary cutters, folding blades, pasting and drying mechanism, and other mechanical details for carrying out the principles involved. This method of making envelopes is the subject of a recently-granted patent.

Paper and Card Cutter.

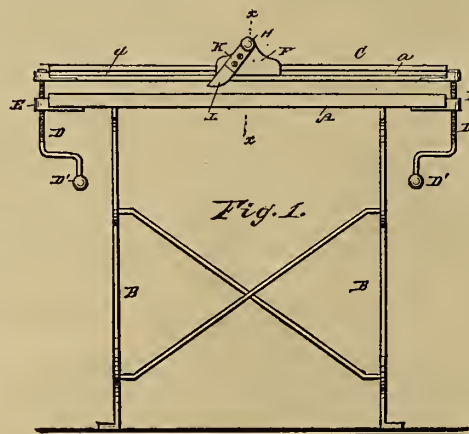
The drawings given herewith illustrate the design of a new and improved machine for cutting paper, cards, cardboard, and other like material to any desired size.

Figure 1 is a longitudinal elevation of the cutter. Fig. 2 is an elevation of the same.

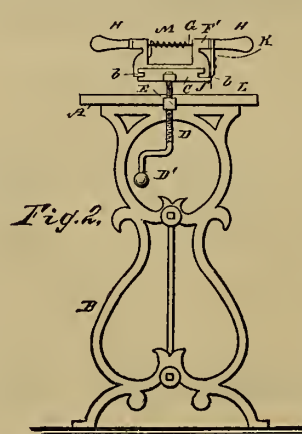
The top plate, A, of the table on which the paper is placed is supported at the ends by two leg-frames, B, suitably united and braced. Above the top plate A a clamping-bar, C, is held longitudinally, in the ends of which bar the upper ends of clamping-screws D are held, to turn which screws pass through fixed nuts E on the ends of the top plate, and which screws are provided at their lower ends with crank-handles D' for turning the screws. A longitudinal groove, *a*, is formed in each longitudinal edge of the clamping-bar, into which grooves *a* tongues *b* pass, which are formed on the lower end of a cutter head or block, F, resting on the upper surface of the clamp-bar and adapted to slide on the same; but the said cutter-head cannot be lifted from the clamp-bar. In upwardly-projecting lugs F' of the cutter-head a transverse shaft, G, is held, to turn on each end of which a handle, H, is rigidly mounted. At the bottom

transverse severance-lines are shown as stopping short of the edges of the blank. At the left of the figure the lines extend to the edges. The former modification is useful in feeding the blanks through a machine, while the latter modification may be employed by the use of proper feeding devices. The blanks thus produced, either by hand or machinery, may be folded upon the dotted lines shown to produce envelopes, paste or gum being applied to the side flaps.

It is apparent that where the sealing-flap is



PAPER AND CARD CUTTER.



to be provided with a wider or deeper gummed surface than that shown, the outer edges of the gum-line on the web need not conform so strictly to the outline of the flaps to be produced; hence a substantially central line of gum of suitable width would answer in such cases. It is also apparent that in the manufacture of cheap printed-matter envelopes, the sealing-gum not being used upon the closing-flaps, this method and means for applying the sealing-gum would not be required, and yet the method of thus producing blanks from a web would secure the rapid production of such envelopes. Any article having a closing-flap edge or edges provided with sealing-gum may

of one side of the clamp-bar a projecting guide-edge, J, is formed. An arm, K, projects downward from the shaft G, and to this arm the cutter-blade L is held by screws *d*, the inner surface of which blade rests against the side edge, J. A spiral spring, M, coiled around the shaft, has one end secured in the cutter-head, and the other end is fastened to the shaft, the spring turning the shaft in such a manner as to swing the cutter-blade upward as soon as the handles are released. Part of the top of the table is divided into small squares by longitudinal and transverse lines, to gauge the paper or cards to be cut.

The operation is as follows: The paper,

cardboard or other like material to be cut is placed on the top plate, and is held firmly on the same by means of the clamp-bar, which is pressed on the stack of paper by the clamp-screws. The knife-block is then at that end of the table at which the operator stands. The operator seizes the handles of the shaft and turns the shaft in such a manner as to swing the blade downward, and the cutter is pushed in the direction from the operator. The cutter-blade, sliding along the edge, cuts off that part of the paper, cardboard, &c., projecting beyond the said edge. As soon as the handles are released, the spring swings the blade upward, so that the cutter can be moved back again.

By means of the squares on the top plate, the stack of paper can be adjusted to be cut the desired size.

Kaleidoscopes.

"How do we make kaleidoscopes? Come with me and I will show you."

The thin-faced German, who enjoys a monopoly in the manufacture of kaleidoscopes, as far as Philadelphia is concerned, led the way to a small shop in a narrow down-town street and conducted his visitor to a back room on the second floor. At a long work-bench, extending the entire length of the shop, five girls sat at work. They were creating the supply of kaleidoscopes which is destined to meet the demand of the approaching holidays.

"This first young woman," says the manufacturer, "wraps the black paper about the system of glass reflectors which produce the optical delusion. These strips of glass when thus arranged and fastened together form the body of the kaleidoscope. The next girl simply inserts the united reflectors into the pasteboard cover and then passes the octagonal pasteboard tube to her neighbor. Number three adjusts the brass ring which secures the glass disks in the end. Between the disks or plates are placed the scraps of colored glass, the beads, and various trinkets that tumble about as the kaleidoscope is revolved, which, when reproduced by the mirrors lining the tube, form themselves into those ever-shifting and fantastic forms which are familiar to every child. The other young women are armed with hammers to break the colored glass into fragments, which they insert between the plates, and which are then made fast by the brass ring. The kaleidoscope is then complete. We obtain the colored glass from the waste scraps purchased very cheap at stained-glass manufactories."

"With his goods," said the Chestnut street toy dealer who furnishes the principal market for the thin-faced German's wares, "we can undersell the imported article and give a superior toy. He makes none that will retail for more than 75 cents. He can make six gross of them a day, and about twenty gross of the small 5-cent ones."

"The kaleidoscope is the most popular optical toy in the market," said Mr. McAllister, the optician. "But very few people know that it has any other use than as a mere plaything. It has been one of the most important mechanical instruments to aid designers. Indeed, Sir David Brewster, the inventor, claimed that all the useful arts would be improved by its more general use. The common kaleidoscope is simple in its construction; but those used by artists are generally more complicated. The finest are made in Providence, R. I. These sold at first for \$5, but now they retail for \$2.50."—*Philadelphia Times*.

E. G. LOCKE & CO.,

27 South Sixth Street, PHILADELPHIA, Pa.

Glazed and Fancy Papers, Gold and Silver Papers, Relief and Sheet Pictures, Paper Laces, etc., etc.

Cards and Card Boards, Illuminated Birthday and Chromo Cards, etc.

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— IN —

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THE ENVELOPES and **WRITING PAPERS** manufactured and sold by the PLIMPTON MFG. Co., of

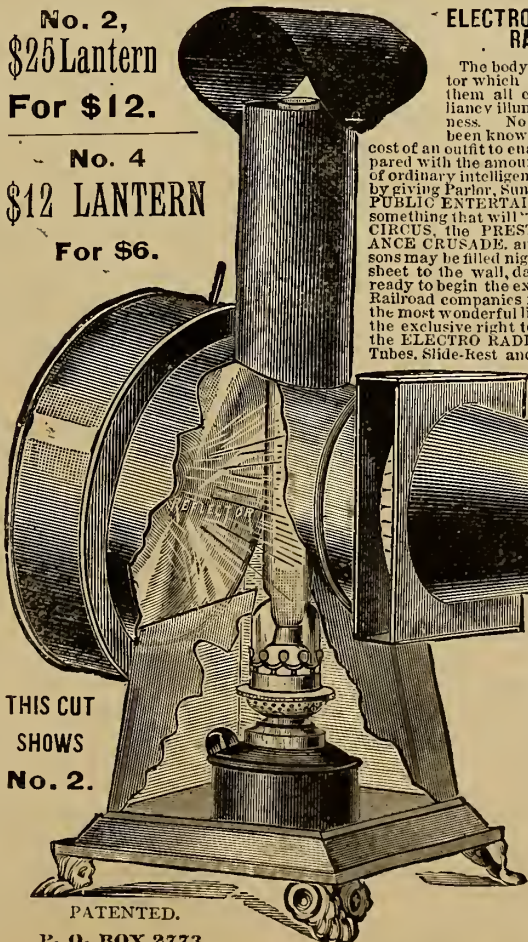
Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,

HARTFORD, CONN.

**No. 2,
\$25 Lantern
For \$12.**

**No. 4
\$12 LANTERN
For \$6.**



**THIS CUT
SHOWS
No. 2.**

PATENTED.

P. O. BOX 2773.

ELECTRO RADIANT MAGIC LANTERN.

The body of the ELECTRO RADIANT is a cone-shaped reflector which gathers each divergent ray of light and concentrates them all on the main reflector, whence the whole mass of brilliancy illuminates and projects the picture with startling clearness. No combination of lenses, however ingenious, has ever been known to produce equal effects with the light used. The cost of an outfit to enable you to do a PROFITABLE BUSINESS is small compared with the amount of money it takes to do any other business. Any one of ordinary intelligence can operate it, and \$10 to \$50 can be made nightly by giving Parlor, Sunday-School, Academy or Public entertainments. FOR PUBLIC ENTERTAINMENTS the possessor of an ELECTRO RADIANT has something that will "draw" with the combined power of the THEATRE, the CIRCUS, the PRESIDENTIAL FAIR, the COUNTRY FAIR, the TEMPLE-ANCE CRUSADE, and the CAMP MEETING. A room that will hold 100 persons may be filled nightly and a good profit cleared. You have only to tack sheet to the wall, darken the room, place Lantern on stand, and you are ready to begin the exhibit. \$10,000 were paid for the use of our patent by Railroad companies for LOCOMOTIVE HEADLIGHTS, it being considered the most wonderful light ever produced for the purpose. We have retained the exclusive right to make MAGIC LANTERNS on the same principle and the ELECTRO RADIANT is the result. The adjustment of reflector, Lenses, Tubes, Slide-rest and Cone are made with mathematical nicety, optical laws governing such adjustments have been accurately calculated, so that you have in our lanterns far more than appears, and we are placing within the reach of

all untried methods for LEARNING, G. AMUSEMENT and PROFIT. The Transparent Slides for these Lanterns embrace views illustrating WONDERFUL NATURAL SCENES from different parts of the World. SCRIPTURE.

Subjects from both the Old and the New Testaments, TEMPERANCE—showing the folly and misery of the drunkard. ART—Copies of famous Statues, Bas-Reliefs and Engravings. MISCELLANEOUS—Such as Ships at Sea in a Storm, Steamboat Race, Fort Sumter, Daylight Scene, Moonlight, &c. HISTORY—Landing of Columbus, Declaration of Independence, &c. COMIC—Side Splitters without number. You can add to your assortment at any time. Full and simple directions and list of extra Slides packed with each lantern. No. 2 Lantern makes a picture EIGHT FEET in diameter. Price, (with 12 Slides), \$12 each. No. 4 Lantern produces a Four-Foot picture. Price, (with 12 Slides), \$6 each. Our Descriptive CIRCULARS AND OTHER PRINTED MATTER ARE SO ARRANGED THAT MERCHANTS can handle the full line without previous knowledge and with very little trouble. Patented mechanical and other Slides in stock and made to order. FOR HOME USE THE ELECTRO RADIANT LANTERNS ARE BEYOND MEASURE ATTRACTIVE.

To intending purchasers or their agents we will cheerfully show Lanterns in operation.

J. B. COLT & CO., Sole Mn'rs, 254 & 256 Canal St., & 104 Elm St., New York, U. S. A.

THE AMERICAN STATIONER.

A strictly First-class Newspaper devoted to the Interests of Stationers, Booksellers and Fancy Goods Dealers.

EVERY THURSDAY, AT \$2.00 A YEAR.

HOWARD LOCKWOOD, Publisher, 126 & 128 Duane St., New York.

THE STATIONER contains every week **Special Trade Articles**; **Correspondence**, foreign and domestic; **Novelties**, including all new goods, with cuts illustrating the same; **New Patents** for the current week; **Trade Gossip**, giving a vast amount of information relative to what is occurring in the trade in all parts of the country; **Useful Hints**; **Imports and Exports** of Paper, Books, Stationery, &c.; **A Directory of First Hands** in all departments of the business; **Queries and Replies**; **A Detailed Market Review** every week; **Official Announcements** of the Stationers' Board of Trade; **Editorials** on current trade topics, and a great variety of valuable and interesting reading matter.

In addition to the great variety of matter above noted, **THE STATIONER** contains a very large collection of the advertisements of most of the leading **Manufacturers, Jobbers and Importers**, showing in great detail the different classes of goods required by the trade. These advertisements are, as a rule, handsomely illustrated, and in themselves form a very valuable **Guide to First Hands**.

THE STATIONER is printed on the finest book paper, in the best style of the art, and its size (9×12 inches) is such that it makes a very convenient Work of Reference, when bound in yearly volumes.

THE AMERICAN STATIONER is thus the **BEST** as well as the **CHEAPEST** publication of its kind in the English or any other language. **SAMPLE COPIES SENT FREE UPON APPLICATION.**

It will pay every Dealer and Manufacturer to read carefully what Subscribers say about
THE AMERICAN STATIONER.

The following expressions of opinion come from some of the subscribers to THE STATIONER.

I would not be without it for ten times the subscription price.—**GEO. A. SEARCY**, Tuscaloosa, Ala.

We regard **THE STATIONER** as a very efficient aid in our business.—**WILSON & WEBB**, Little Rock, Ark.

It has already been the means of reforming many evils and abuses which had crept into the stationery business.—**STRICKLAND & CO.**, Oakland, Cal.

Don't see how any one in the stationery world can keep up with the times without it.—**SUMNER WHITNEY & CO.**, San Francisco, Cal.

We have found **THE STATIONER** of great assistance in directing our attention to novelties and other goods in our line.—**DUTTON & WITHERTON**, San Francisco, Cal.

It stands in the same position to the trade that Webster's Unabridged does to the general public—a necessity.—**CHAS. F. KIMBALL**, San Francisco, Cal.

I consider **THE AMERICAN STATIONER** worth several times the amount of subscription paid for it.—**ALEX. W. H. & E. H. MAC EWEN**, Sacramento, Cal.

I deem it invaluable, and pick it up with ever increasing interest.—**W. G. M. STONE**, Boulder, Col.

We consider **THE STATIONER** indispensable to the trade.—**RICHARDS & CO.**, Denver, Col.

I consider it a very valuable "trade tool," and heartily congratulate you upon the success which has rendered it possible for you to furnish it weekly.—**C. R. COAN**, New Haven, Conn.

We value it in both editorial and advertising departments.—**M. SAFFORD & CO.**, Norwich, Conn.

I would not be without **THE AMERICAN STATIONER**, knowing now what I do of its value to dealers, were the subscription price \$10 per year.—**O. G. BECKWITH**, New London, Conn.

Best.—**C. A. BURNHAM**, Norwich, Conn.

We wish to express our gratification at the change of the visits of **THE STATIONER** from semi-monthly to weekly. We consider it one of the indispensables of our house. We would scarcely know how to get along without it, and without intending to speak in disparagement of its able editorial management, we find its advertising columns quite as valuable to us, if not more so, than any other department.—**JAMES & WEBB**, Wilmington, Del.

I have learned much from it that I did not know.—**C. C. PURSELL**, Washington, D. C.

A valuable feature of **THE STATIONER** is the reliability of its statements of matters of current interest to the trade, and a popular and reliable list of responsible houses.—**MILANS & WILKINS**, Washington, D. C.

It is worth, annually, fifty times the subscription to any stationer doing a good business.—**ALVORD, KELLOGG & CAMPBELL**, Jacksonville, Fla.

I could not do without it.—**T. A. BURKE**, Athens, Ga.

It is a very valuable assistant to me.—**W. J. CHAFFIN**, Columbus, Ga.

We regard **THE STATIONER** almost a necessity in the intelligent prosecution of our business.—**PHILLIPS & CREW**, Atlanta, Ga.

We find it to be a valuable paper.—**ELSA, MAY & CO.**, Atlanta, Ga.

THE AMERICAN STATIONER has been the best investment I ever made. I could not get along without it, and I have bought many a bill of goods from houses whom I never knew existed, only seeing their advertisement in **THE STATIONER**. Every manufacturer and retailer should advertise in it, and let us all know what they make and sell.—**W. H. WATSON**, Aurora, Ill.

There is no paper comes to us so eagerly sought after by all in our store as **THE AMERICAN STATIONER**.—**CAMERON, AMBERG & CO.**, Chicago, Ill.

We consider **THE STATIONER** one of the most valuable trade papers extant.—**A. ZEESE & CO.**, Chicago, Ill.

I consider it a great help to me.—**F. E. BELLAMY**, Kankakee, Ill.

I would not be without it.—**JAS. DALE**, Chicago, Ill.

It has become an indispensable.—**DAWSON & LAY**, Warsaw, Ill.

Think well of it, and the manner in which it has treated many reforms of importance to the trade.—**CULVER, PAGE, HOYNE & CO.**, Chicago, Ill.

A publication of great value to all parties in the trade.—**GEO. E. MARSHALL & CO.**, Chicago, Ill.

I prize it very highly.—**ALFRED L. SEWALL**, Chicago, Ill.

Its advertisements frequently introduce us to new and valuable correspondents in various branches of our business.—**JNO. R. NUNEMACHER**, New Albany, Ind.

We have found it to be of invaluable service to us.—**YOUNG & PORTER**, Indianapolis, Ind.

I consider **THE STATIONER** very useful, and now doubly welcome since the late change of issue to a weekly.—**T. MAHER**, Notre Dame, Ind.

It has saved me money on every purchase I have made since I have been a subscriber.—**NEWELL SANDERS**, Bloomington, Ind.

THE AMERICAN STATIONER is of great value to us. All jobbing stationery houses East should advertise with you.—**MORLEY & McCLEURE**, Logansport, Ind.

We would be lost without it.—**BUTTON & HAMILTON**, Terre Haute, Ind.

We like **THE STATIONER** much.—**GROSVENOR & HARGER**, Dubuque, Ia.

I expect to remain a subscriber as long as I am in business.—**M. A. SALISBURY**, Valparaiso, Ind.

It will be considered one of the indispensables hereafter. Put us down as life subscribers.—**MILLS & CO.**, Des Moines, Ia.

THE STATIONER gives me entire satisfaction.—**JOHN BERWALD**, Davenport, Ia.

We have got many times our money's worth from **THE STATIONER**.—**DAV, EGBERT & FIDLAR**, Davenport, Ia.

A successful exponent of the business interests in its department of trade.—**ALLIN, WILSON & SMITH**, Iowa City, Ia.

We know of no other class or trade journal that excels it.—**PARROT, GIRTON & SHERMAN**, Waterloo, Ia.

I consider it indispensable to any wide-awake stationer. I value it highly.—**SAM. C. WESTCOTT**, Keokuk, Ia.

Could not do without it.—**C. GILLMAN**, Newton, Ia.

Would feel adrift somewhat without it.—**MADISON FINCH**, Knoxville, Ia.

A good thing for the trade.—**I. D. FOX & CO.**, Emporia, Kan.

There is none better than **THE STATIONER**. It is well worth twice its subscription price.—**HENRY R. CAMINITZ**, Covington, Ky.

A valuable assistant to our business.—**BRADLEY & GILBERT**, Louisville, Ky.

THE AMERICAN STATIONER is held in high appreciation by the trade of this city.—**A. W. HYATT**, New Orleans, La.

The man in our line who don't take and attentively read **THE STATIONER** will soon find himself so far behind the times that "the fast mail train" won't help him to catch up.—**A. H. NELSON**, New Orleans, La.

Is a first-class medium to reach the trade.—**JOHN-SON ARMSTRONG**, New Orleans, La.

As a journal of ready reference it has no equal.—**JAMES BUCKLEY**, New Orleans, La.

An excellent paper, and of great and growing value to the trade generally.—**T. FITZWILLIAM & CO.**, New Orleans, La.

Of inestimable value to me, and think no first-class stationer or bookseller should be without it.—**J. S. RIVERS**, New Orleans, La.

An invaluable companion to every stationer. We should consider ourselves "blind in our business" without its valuable aid.—**DRESSER, McLELLAN & CO.**, Portland, Me.

Indispensable to all in the stationery and fancy goods trade.—**M. H. ANDREWS**, Bangor, Me.

We find **THE STATIONER** far ahead of any journal or magazine either in this country or on the other side, of its character. Yes, sir, **THE STATIONER** is a prize; and as a great success I trust it may prove a treasure to you as it is a blessing to the trade.—**DAVID W. GLASS**, Baltimore, Md.

Every stationer in the country who consults his own interest should have it.—**T. NEWTON KURTZ**, Baltimore, Md.

Indispensable in our house.—**WM. J. C. DULANY & CO.**, Baltimore, Md.

It is a live journal and well up to the wants of the trade.—**M. W. WOLF & CO.**, Baltimore, Md.

It is a well-edited paper, lively, interesting, and full of valuable information to every one who takes an interest in the pursuits to which the stationers and booksellers cater. In token of our appreciation we inclose an advertisement, which please insert according to directions.—**L. PRANG & CO.**, Boston, Mass.

Any person would make a most serious mistake by undertaking to economize and do without **THE STATIONER**, even in these hard times.—**BERKSHIRE VALLEY PAPER CO.**, Pittsfield, Mass.

It is at times invaluable to me, and I find it especially useful when I am puzzled about the proper place to which I can send for an unusual article in the trade.—**W. E. RICE**, Lawrence, Mass.

Don't see how any one engaged in the paper trade can do without it.—**SPRINGFIELD ENVELOPE CO.**, Springfield, Mass.

it takes at least four hours out of every month to read thoroughly your paper. It is time we can ill afford to spare, but it is absolutely necessary if we wish to keep posted in the stationery business. This is written not as a puff, but as giving the actual state of the case.—WARD & GAY, Boston, Mass.

To be without it now would be like a boy attending school without any text books.—EDWIN DEWS, New Bedford, Mass.

We think it a good thing for the trade.—AARON R. GAV & Co., Boston, Mass.

I consider it a valuable aid in my business.—JAMES D. GILL, Springfield, Mass.

It is newsy, and by it one can keep well posted on the trade it represents.—G. HENRY WHITCOMB & Co., Worcester, Mass.

It fills the place exactly. Must have it.—PUTNAM & DAVIS, Worcester, Mass.

I gladly send you \$5 for THE STATIONER, and advise all to do likewise, if they wish to keep up with the times.—J. J. ESTES, Rockland, Mass.

The most valuable publication of the kind issued.—H. K. W. HALL, Boston, Mass.

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I consider THE STATIONER of great value to the trade.—CHAS. HUMPHREY, Adrian, Mich.

We find it a very valuable aid in selecting new goods, and keeping "up to the times."—EATON, LYON & Co., Grand Rapids, Mich.

We keep it on file in our office for reference.—RICHMOND, BACKUS & Co., Detroit, Mich.

I think you made a good change when you made it a weekly. Would not be without it for twice the cost.—C. H. GASTON, Detroit, Mich.

Absolutely necessary to any one in the trade.—SHAKESPEARE & ROUNDS, Kalamazoo, Mich.

We think it a valuable publication to the trade.—L. A. SHERMAN & Co., Port Huron, Mich.

Put us down for a continual subscriber and "draw at sight."—WHITE, STONE & Co., St. Paul, Minn.

Six months' trial will convince any one of its value.—MUNGER, VIESSELMAN & Co., Fairmont, Minn.

We cannot do without it.—DUDLEY & Co., Minneapolis, Minn.

We like it very much and consult it with advantage.—GASLIN, WALES & CHUTE.

The most welcome visitor of all the trade periodical literature we receive.—H. T. WRIGHT, Kansas City, Mo.

I would not be without it for \$25 a year.—S. B. KIRTLLEY, Columbia, Mo.

It keeps the trade generally informed in regard to stationers' goods.—J. H. LLOYD, Liberty, Mo.

Would not willingly be without it.—WOOLWORTH & COLT, St. Joseph, Mo.

Each issue is gladly welcomed, thoroughly examined, and highly appreciated by H. H. SHEPARD, Kansas City, Mo.

We always read every number through.—VAN BEEK, BARNARD & TINSLEY, St. Louis, Mo.

Couldn't well do without it.—BROWN BROS., Sedalia, Mo.

I like THE STATIONER very much.—J. W. PATTON, Moscow, Mo.

I am glad that its visits now are weekly. A few weeks ago one number saved me \$6. I shall subscribe for it as long as I am an American Stationer myself.—C. L. HILL, Columbus, Neb.

Am glad you get it out weekly.—AL. G. EBERHART, Omaha, Neb.

The most valuable trade publication in existence.—THE OMAHA BOOK Co., Omaha, Neb.

I think no bookseller or stationer can afford to be without it.—O. A. TOWNE, Franklin Falls, N. H.

We often refer to it and value it highly.—S. M. MORSE & Co., Nashua, N. H.

Consider it a valuable medium of communication between members of the trade.—R. S. BRITTAIN, Phillipsburg, N. J.

Its advertising columns we value as a directory to the trade.—INSLEY BROTHERS, Jersey City, N. J.

THE AMERICAN STATIONER has been of great service to us and to the trade generally.—THE DIXON CRUCIBLE Co., Jersey City, N. J.

I consider it the "Stationers' Vade Mecum," and it surely should receive the support of the whole trade. Coming as it does every week, brimful of information, were we suddenly deprived of it we would feel as though—as though—as though—we were about to be sold out, and in consequence might do some rash act, such as suicide or marriage.—DAVID W. JAGGER, Newburg, N. Y.

Let every live bookseller and stationer subscribe, and, after reading it himself, place it into the hands of his clerks, that they may all the more understand their business and work to the interest of their employers.—PETER PAUL & BRO., Buffalo, N. Y.

As an advertising medium for the stationery trade none can excel it. I have seen THE STATIONER in Boston and San Francisco, and found that all refer to it as a kind of authority.—ARTHUR BOTT, Superintendent of Allston Adams, Albany, N. Y.

I consider it invaluable to myself.—S. H. LE ROY, Poughkeepsie, N. Y.

We like THE STATIONER very much, and find many valuable suggestions in the same; also the advertising departments are exceedingly convenient for those that wish to deal with manufacturers direct.—R. G. WYNKOOP & Co., Syracuse, N. Y.

I consider THE STATIONER one of the best trade publications extant, and invaluable to any stationer who expects to keep up with the age. Congratulating you upon your success in the change to a weekly.—E. L. AKEHURST, Utica, N. Y.

We receive each number with pleasure.—STEELE & AVERY, Rochester, N. Y.

It is always bright and newsy, and contains just the information we need.—W. W. WATKINS, Cazenovia, N. Y.

No bookseller should be without it.—GEO. W. GREEN, Jr., Newburg, N. Y.

Its value is inestimable to the trade.—JENKINS & JOHNSTON, Albany, N. Y.

Indispensable to everybody in the trade, both in Europe and America.—W. W. SWAYNE, Brooklyn, L. I.

THE STATIONER has proved a welcome visitor ever since the first issue found its way to our desk.—WILLIAMSON & HIGBIE, Rochester, N. Y.

We are much pleased with THE AMERICAN STATIONER, and should not want to be without it.—GEO. L. STRATTON & Co., Rochester, N. Y.

THE AMERICAN STATIONER is a welcome visitor and friend to—T. H. BUTLER, Buffalo, N. Y.

We heartily indorse all the good things which have been said of it, and wonder if there is a stationer without it. If there is, he's behind the times and doesn't know what's good.—A. H. POUNDSFORD & Co., Cincinnati, O.

THE AMERICAN STATIONER is the only journal that I ever saw which really covered the ground for which it is intended.—J. H. GUTHRIE, Conneaut, O.

When your journal reaches us we generally peruse it before we do our daily paper.—SCHNEIDER & SON, Columbus, O.

The trade can never hope to have any force as a trade unless it maintains a trade paper and makes it a good one.—BEELER & CURRY, Cincinnati, O.

I cannot do without it very well. I hope that you will continue to battle "short counts in blank books and other goods."—W. N. PORTER, Warren, O.

It gives me pleasure to say that I consider your paper of very great value to every person in the trade.—C. F. B. ADLEY, Cincinnati, O.

It has been of very great service to me. You can count on my subscription as long as I sell stationery.—C. E. GLINES, Marietta, O.

We have more than saved the price of subscription by having the price current of goods that is published in it.—L. N. OLDS & SONS, Circleville, O.

We believe it can justly be styled the "General Commanding" of the grand army of stationers.—S. A. GRANT & Co., Cincinnati, O.

We know of nothing published that is of so much value to a stationer as your paper.—McCLELLAN & Co., Wooster, O.

We deem it invaluable to every stationer.—MOUNT & CARROLL, Cleveland, O.

A most useful journal of information, indispensable to stationers and the paper trade in general.—STEPHEN E. BROOKS, Cleveland, O.

Very useful in keeping us informed as to all the novelties being brought out.—T. J. BROWN, EAGER & Co., Toledo, O.

An invaluable assistant to the retail trade, and would not be without it for ten times the price of subscription.—TUTHILL & Co., Lancaster, O.

Information gained in the first copy received doubly paid a year's subscription.—A. P. TAYLOR, Newark, O.

It keeps up with the times.—J. H. SAMPSON, Columbus, O.

An extremely valuable trade journal, both interesting and useful.—COBB, ANDREWS & Co., Cleveland, O.

It not only keeps the dealer posted in the many changes in value of goods, but gives him a general insight as to the trade throughout the country.—J. H. FULMER, Oil City, Pa.

THE STATIONER keeps me posted up in a great many useful hints not to be obtained by any other means.—JAMES ARNOLD, Philadelphia, Pa.

THE AMERICAN STATIONER is indispensable to me, and, like good wine, becomes better by age. Your recent improvements, such as the weekly, in lieu of the semi-monthly issue, reading matter, &c., are capital, and must be appreciated by your customers.—H. C. ORTH, Harrisburg, Pa.

A glance at your paper shows it is ably conducted. We are satisfied it should be in the hands of every buyer.—W. G. JOHNSTON & Co., Pittsburg, Pa.

We find it indispensable in our business, and trust it finds a hearty support from the trade.—JAMES B. DODGE & Bro., Pittsburg, Pa.

I would not be without it for double the price. Always consider me a life-long subscriber.—GEO. W. BACKOFEN, Pittsburg, Pa.

We highly prize THE STATIONER, and look forward to its receipt with much interest.—LOUIS DREKA, Philadelphia, Pa.

Alive to all the interests of the branch of business which it represents.—CHARLES SANDS, Philadelphia, Pa.

The trade cannot afford to lose it.—W. O. HICKOK, Harrisburg, Pa.

Indeed it is worth many times its price to every stationer doing even a small amount of business.—J. H. SMITH & SON, Franklin, Pa.

We would not be without it.—ORMSTON & HOSEY, Oil City, Pa.

It keeps us posted, is read with interest, and is the most profitable advertising medium we have.—CHARLES McILVAINE & Co., Philadelphia, Pa.

I find great help from THE AMERICAN STATIONER, both as regards prices and firms.—RICHARD JONES, Philadelphia, Pa.

I know THE AMERICAN STATIONER to be of great value to those in the trade.—GEO. W. EMERSON, Philadelphia, Pa.

THE AMERICAN STATIONER is regarded by us as the best trade publication we know of. It is very valuable in keeping us posted on trade news and trade novelties.—WALKER, EVANS & COGSWELL, Charleston, S. C.

As a trade journal it is unexcelled by any contemporary.—JAS. R. SALMON, Knoxville, Tenn.

It affords me information that I could not obtain anywhere else. When published only once in two weeks, I could scarcely wait for it.—F. E. MCARTHUR, Knoxville, Tenn.

THE AMERICAN STATIONER is a welcome visitor to me, and I think it a necessity to the general trade. Away out here in Texas it is the means of posting us on the variations of the market and giving us general information of the progress and changes in the trade, and enables us to keep in stock all the late introductions as fast as out. In my opinion your journal is invaluable.—BEN. TRAVER, Galveston, Texas.

It covers a want long felt in the paper and stationery trade.—A. STEIN & Co., Galveston, Texas.

THE STATIONER is a most desirable and pleasant visitor, and as a trade paper will, we believe, prove indispensable to every firm in active business.—PIERCE & TERRY, Galveston, Texas.

I have found THE AMERICAN STATIONER always interesting and valuable, and should be very loath to do without it.—E. H. CUSHING, Houston, Texas.

It helps us to keep up with new styles of goods as issued, and we cannot do without it.—TUTTLE & Co., Rutland, Vt.

I receive your paper as a business document, not to be read at leisure, but to examine at once upon its arrival.—H. T. CUSHMAN, North Bennington, Vt.

I consider it all that could be desired by any one interested or connected with the stationery trade.—CHAS. H. ANDRUS, Berkshire, Vt.

THE STATIONER is as indispensable to the stationery and book trade as text-books to a teacher or tools to a mechanic.—R. J. A. BOREMAN, Parkersburg, W. Va.

We consider THE STATIONER valuable to the trade, and supplies a want long felt.—J. W. RANDOLPH & ENGLISH, Richmond, Va.

We have found it to contain much valuable information, and feel confident that the investment has been a good one.—WEST & Co., Milwaukee, Wis.

It is just what we need in ordering goods, and consequently must be just the thing for advertisers.—MOSELEY & BROTHER, Janesville, Wis.

Every stationer or paper dealer should subscribe, as it will be found invaluable as a guide to the trade.—GAIN BROTHERS, Hamilton, Ontario.

THE STATIONER we have found invaluable, have gathered from it many hints, and worked out many suggestions contained in its pages, which have added to our success.—JONES & MORRISON, St. John, N. B.

We find THE STATIONER useful and interesting.—J. & A. McMILLAN, St. John, N. B.

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VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED NOVEMBER 7, 1884.

Albums.....	99	\$9,870
Books.....	342	45,902
Newspapers.....	302	11,713
Engravings.....	35	12,384
Ink.....	50	751
Lead Pencils.....	25	2,740
Slate Pencils.....	143	1,738
Paper.....	247	10,066
Steel Pens.....	2	5,073
Other.....	6	1,144
Totals.....	1,251	\$110,381

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED NOVEMBER 11, 1884.

Paper, reams.....	6,420	\$1,244
Paper, pkgs.....	394	4,256
Paper, cases.....	139	4,007
Books, cases.....	67	6,421
Stationery.....	200	29,200
Totals.....	7,220	\$45,128

STATIONERY EXPORTS FROM NEW YORK.

FROM NOVEMBER 4 TO NOVEMBER 11, 1884.

BOOKS, cases, to Liverpool, 6; to United States of Colombia, 7; to Glasgow, 10; to Bremen, 2; to London, 25; to British West Indies, 1; to British Africa, 4; to Nova Scotia, 2; to British Australasia, 9.

PAPER, to Liverpool, 33 cs.; to Cuba, 3,000 rms., 5 cs., 15 pkgs.; to United States of Colombia, 84 pkgs., to British West Indies, 2,820 rms., 1 pkg.; to Mexico, 75 pkgs.; to Hamburg, 79 cs.; to Bremen, 7 cs.; to Glasgow, 5 cs.; to London, 36 pkgs.; to British Australasia, 5 pkgs.; to Santo Domingo, 600 rms., 108 pkgs.; to Amsterdam, 10 pkgs.; to Antwerp, 35 pkgs.; to Newfoundland, 7 pkgs.; to Scoville, 50 pkgs.; to Peru, 10 cs., 18 pkgs.

STATIONERY, cases, to Liverpool, 63; to United States of Colombia, 73; to Hamburg, 25; to Venezuela, 4; to Santo Domingo, 4; to Hull, 1; to British Australasia, 2; to British Africa, 1; to Mexico, 9.

PERFUMERY, packages, to United States of Colombia, 126; to British West Indies, 100; to Brazil, 88; to Copenhagen, 12; to Antwerp, 100; to British East Indies, 26; to Nova Scotia, 1; to British Guiana, 250; to Cuba, 9; to French Africa, 10; to Hayti, 21; to Peru, 82; to Lisbon, 6; to Africa, 25.

PRINTING MATERIALS, packages, to United States of Colombia, 1; to Santo Domingo, 1; to Porto Rico, 19.

TYPE-WRITERS, cases, to Hamburg, 6; to United States of Colombia, 1.

TOYS, SPORTING GOODS, &c., cases, to London, 60; to Liverpool, 22; to British West Indies, 2; to Amsterdam, 2; to Glasgow, 3; to British Australasia, 10; to United States of Colombia, 2.

INK, packages, to Cuba, 5; to United States of Colombia, 10; to Brazil, 17.

SLATES, cases, to British Australasia, 152; to London, 12; to Antwerp, 36; to Cuba, 6.

CELLULOID GOODS, cases, to United States of Colombia, 1; to London, 1.

PENCILS, cases, to London, 2; to Liverpool, 12.

LETTER FILES, cases, to London, 22.

STENCILS, cases, to Hamburg, 1.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to British West Indies, 1; to Dutch West Indies, 1; to British Australasia, 1.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

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KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —

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PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.  Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

JOSEPH GILLOTT'S
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Cincinnati Clips.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, November 10, 1884.

A phenomenon of the week past here was the consumption of news paper. From a quarter to a third of a million copies a day was the aggregate circulation of the Cincinnati daily papers during the week of the election. Still the people wanted more news. News boys were all hoarse with crying off papers from two o'clock in the morning till next day midnight. Morning and evening papers worked off several editions. The trains went out loaded with newspapers. In fact, the people did nothing but look after the news. Business actually came to a standstill. The silvery voice of the traveling man was not piping on the ears of the dealer. For once the merchant heard no longer the buzzing of the mercantile traveler. Instead of that the air rang with the din of tin horns mingled with which tumult of sound, shouts for Blaine or Cleveland could now and then be heard. Still for once the human yell was often visible when it was not audible, so stunning was the noise from the horns. Never before was there such blowing in Cincinnati, not even when the city was full of mercantile travelers.

The good-humor of the crowds was one great notable feature of the street scenes. First, on Tuesday night of November 4, the Cleveland men had the advantage, when the returns from New York came in. Wednesday forenoon, the Blaine men took their turn at jollifying. In the afternoon, the New York returns looked favorable to Cleveland, and one set of jollifiers hunted their holes and another set took up the chorus, and made the streets tremble with the roar of their horns. On Thursday and Friday, both sides took it up simultaneously, and we do not want it repeated, even as often as Presidential elections occur. Still, they were good-humored. The horns made so much noise that spoken words could not be heard. This crushed the unruly member, and as a result there were no fights. There were instances of two improvised processions filling the street from curb to curb and flowing through each other without clashing. On Saturday everybody was tired out and hoarse, and on Saturday night only the toughs paraded the streets. The police took advantage of Sunday for putting an end to the looting, and they succeeded. All these processions, which made the streets a pandemonium for four days, were without organization—mobs, in fact, but very peaceable, and in no way riotous.

Now comes the business man to the front, illustrating beautifully his conservative qualities. A few threats and boasts were heard on the streets on Friday night and on Saturday. The jubilant crowds were immediately thinned down to small squads of drunken roughs by the withdrawal of business men. On Sunday scarcely a threat was heard day or night. Men interested in trade and in property frowned down all such talk at once, and within twenty-four hours the universal expression of sentiment was conservative and law-abiding.

The fact is that outside of dealers in print-

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ing material and newspapers and publishers of news journals, there was almost no business at all in Cincinnati last week. The railroads, while they carried loads of passengers to and from the city every day to hear the news, carried little freight either way. The express companies did almost nothing in outward-bound carrying. Merchants received next to no orders. The Chamber of Commerce had no meeting on the day of the election; met, but did nothing on the day following, and, in fact, did almost nothing all the week. That the great uncertainty affected business all over the country as it did in Cincinnati, is indicated by the immense, almost alarming, decrease of the clearing-house exchanges all over the country. No matter what the final outcome may be, business men look for a change for the better in trade after the Presidential election is over.

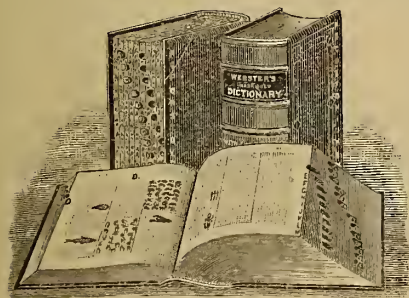
There is little else to be said about trade in Cincinnati. Business opens this week hopefully. Men will soon be freed from the temporary distraction of the present, and then they will turn their eyes to the future and busy their heads and hands in adjusting their business according to what they see in the future.

Now we may expect the festive traveling salesman. His voice will be heard again in the land, and the wheels of trade will turn faster, faster, faster, till the very swiftness of their whirling will make one's head swim. This is the dream of every business man to-day—a dream that sooner or later will be realized.

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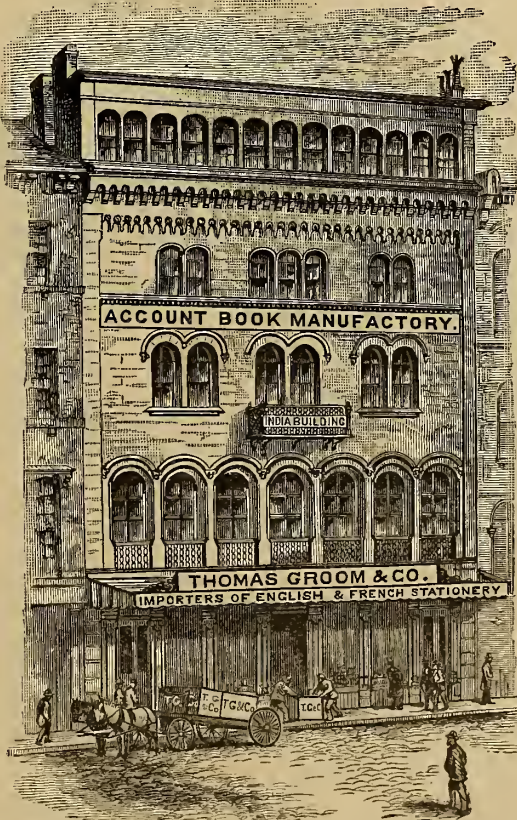
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In the drawing B indicates parts of the usual frames of the machine, of which *c* is the driving-shaft, *d* the driving-pulley and *e* a cam-shaft.

The gum-box is indicated by 3. The picker gumming-roller 5 is hung in boxes 7, in which it is capable of a reciprocating movement in the direction of its length. The boxes are adapted to have a reciprocating movement upon their supporting rods 8, by means of two swinging levers 13, which are secured to a rock-shaft, 14, the latter being actuated by its connection with shaft *c'*, by the cam 18, lever 17, rod 16 and arm 15. Any convenient retracting-spring holds lever 17 in contact with cam 18. The levers 13 are connected to the roller-boxes 7 by the connecting-rods 12. The movement given to the gumming-roller 5, under the pickers 10, whereby the latter are gummed, causes roller 5 to be moved against the gum-roller, thence from the latter under and against the face of the pickers and beyond the latter, where it rests an instant, while the picker descends and rises, and then back again next to the gum-roller, where it again rests while the picker moves as before; but previous to the return movement of the picker-roller 5 to the gum-roller 4 the former is given the movement in the direction of its length, as it also is just before it comes in contact with the gum-roller. The purpose of this shifting movement of the gumming-roller is to cause different parts of its surface to be rolled against the face of the picker as it moves back and forth under the latter, and said movement is imparted to it by the guide-strips 9 9, one being so located that the end of the roller-shaft will strike it after, in moving from the gum-box, it has passed under the picker, and the other is placed opposite the other end of the shaft, and in such position that the end of the latter will strike it as the roller moves toward the gum-box, carrying the gumming-roller back to the position it occupied in the boxes before

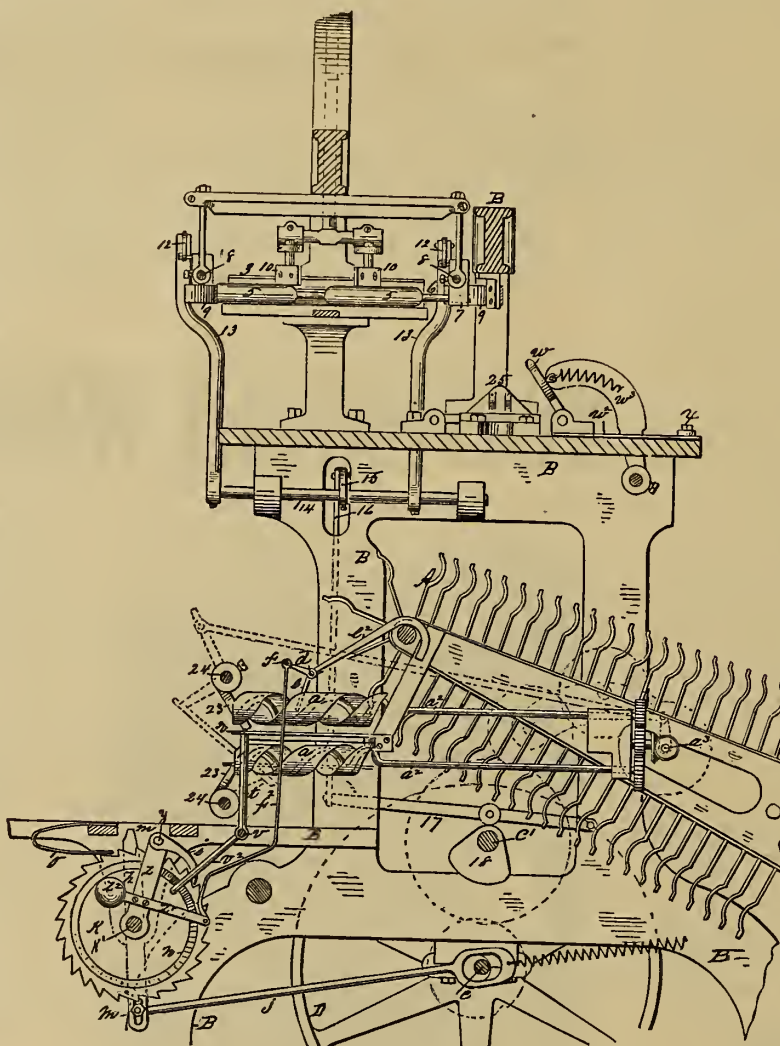
the first-named guide-strip shifted it. The described arrangement of the gumming-roller and shifting devices obviates the requirement of two gum rollers and boxes for gumming-roller, so that the surface on it which rolls against the picker shall be supplied with gum for its two movements, for after having been in contact with the picker in going from the

the object described. Wing *w* is operated by arm *w*³.

After the envelopes have been gummed and folded they are dropped into the usual chain, A, between the fingers of which they are carried from the folding-box and finally brought toward the table on the front side of the machine; and for taking the envelopes from the chain, counting and grouping them upon the table, where the groups are indicated by 21, the following devices are employed:

A series of spiral carriers, each lettered *a*, are hung on the ends of shafts *a*², which are properly supported on the frame of the machine. The shafts *a*² are given a rotary motion by gear connection with a shaft, *a*³. The carriers *a* are arranged at such distance from centre to centre that the ends of the envelope can enter them, as shown in the figure, and the rear ends of the carriers reach back a little each side of the chain, so that an envelope which is brought along to the carriers by the latter has its ends engaged by the spirals, and is by them carried forward toward the table. A plate is supported between the carriers *a*, and the bottom edge of the envelope rests thereon as it moves. The table is located so that envelopes moving forward will slide onto it.

Under the table, hung on a shaft K', is a ratchet-wheel K, provided with twenty-five teeth, and having on its side a cam, *n*. A pawl-lever, *m*, is also hung on the shaft K', and has an oscillating motion imparted to it by a cam on shaft, *c*, through the connect-



ENVELOPE MACHINE.

box 3, it is moved endwise before it goes back to cause that part of its gummed face which has not been rolled against the picker to be brought against the latter in its return movement. Thus a well-gummed surface is carried against the picker at each movement of roller 5, although it has been subjected but once to a contact with the gum-roller.

The back-flap wing, *w*, of the folding-box 25 is hinged in bearings which are attached to the ends of flat springs *w*² *w*², which are secured to the machine by bolts *x* *x*, which pass through their ends.

It often occurs from some cause that the thickness of the combined paper and gum which comes under the wing when the envelope is folded varies more or less, and it is desirable that the wing or wings of the folding box shall be hung in yielding bearings, rigid enough to hold the wing against ordinary resistance, but capable of yielding if the latter be too great; hence the use of the springs *w*², or other suitable means, for accomplishing

ing-rod *j*. The lever *m* extends above the upper edge of wheel K. A spring, *o*, rests on the wheel K, to restrain its rotation, so that it shall not turn any farther than the pawl carries it.

A pawl-supporting device, *h*, consisting of an arm, *z*, on which the pawl *i* is hung, and an arm, *z'*, on arm *z*, to one end of which is secured a balance-weight, *z*², is delicately hung on the shaft K', so that the preponderance of weight is slightly on the pawl side of the device. A pin, *y*, on which the pawl is hung, extends far enough over the wheel K to have the end of arm *m* strike it when it is within the reach of the oscillating movement of the arm. The shaft K' has its bearings in the hangers *s* *s*.

A rock-shaft, *d*, is hung in supports *e*² above the carriers *a*, and has two wings, *e*, which extend downward between the carriers, so that an envelope which is being moved along by them, as described, will hit the ends of the wings and rock the shaft *d*, on which is an

arm, f , which is connected with the arm z by the connecting-rod f^2 . Thus an envelope being moved along by the carriers a strikes wings e , rocking the shaft d , and causing the pawl-arm z to swing back. The pawl i engages with a tooth on the wheel K, and brings the pin y where the lever m strikes it, and rotates the wheel the extent of one tooth, this operation taking place each time an envelope goes under the wings e ; and the wheel K is not acted upon by the lever m unless the pawl i is first caused to take a proper position by the passage of an envelope.

Two grouping-guides, r r , are pivoted between the carriers a —one between each pair—and are capable of a lateral movement. The front ends of the guides r are made to engage with two vertical arms, t t , which are secured on a sliding-rod, v , to which a spring, v^3 , is attached, and on which is an arm, v^2 , which extends down by the side of the wheel K and bears against the edge of the cam n thereon. When the wheel K is turned as described, the rod v is made to slide to the right, as each envelope passes in the carriers until (wheel K having made one revolution) the arm v^2 drops off from the high end of the cam n and allows the spring v^3 to draw the rod v to the left, swinging the guides r r . Thus the envelopes, one by one, are given a different position in the carriers by the position relative to the latter of the edges of the guides r , the latter continuing to swing laterally to the right, while the envelopes, in passing, cause the wheel K to be turned, and when the wheel has once rotated dropping back, leaving just twenty-five envelopes in one or several groups on the table and in convenient position to be seized by the right-hand back corner thereof by the operator, separated from the group behind it and banded. The envelopes, after having passed between the guides r r , are struck from behind by oscillating arms or wings 23, which are secured on the shafts 24 24 and pushed forward between the guide-strips on the table and against the stop.

The shafts 24 are operated by any convenient connection with other parts of the machine.

Now that the excitement of the election is over, business affairs must prefer their proper claims. With the revival of trade, the closing of accounts for the present and the opening of new ones for the coming year, paper and ink of all kinds must necessarily be freely used.

Without a good blotting, the efforts of all writers are nugatory, and attention is called to the celebrated "Climax" blotting, made by the Richmond Paper Manufacturing Company, Richmond, Va. The "Climax" has now achieved a reputation inferior to none in quality, while in price it is cheaper than any other of a similar grade, and, with the constantly-

increasing number of wholesale dealers who are placing it in stock, consumers and stationers are constantly testifying to its excellence and their appreciation of it. It is also of an accommodating disposition, for it will not only absorb surplus ink of a business character, but also that expended on either side by the political writer.

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THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

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The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.--NO. 21. NEW YORK, NOVEMBER 20, 1884. WHOLE NO. 491.

Correspondence.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET.
PHILADELPHIA, November 18, 1884.

The trade movements of the past week are lacking in special interest. A more settled feeling is evident, and in a short time business will be enough improved to give indications of it. E. J. Spangler & Co., 507 Minor street, are manufacturing a new line of tags for shipping purposes of the same style as the well-known Dennison tag, the patent on which has expired. These new tags are manufactured by an automatic machine, the invention of their foreman, T. Lanbach, who has spent several years in bringing it to perfection. The tags are made of three different grades of manilla paper, and the eyelet consists of a manilla "washer" on either side of the hole, the same machine cutting the tag, punching, pasting and affixing the washer on both sides of the tag at once and separating the finished article into packages of twenty-five each. In other words, it merely requires the attention of a man to keep it supplied with paper, and it does all the rest of the work except packing in boxes. The three grades are designated respectively I, X, L, corresponding with the "A," "Boss," "Job," brass eyelet tags they have been manufacturing for some time past, in size and price. Each grade is made in eight different sizes. The advantage of the new machine is that it can be manufactured to work in "gangs" or "sets," whereas the brass eyelet is run singly. Each new automatic machine will turn out 250 tags per minute. The firm also makes a specialty of seedsmen's tags, pay envelopes, &c. In all their products, they claim excellence of material and workmanship and moderate prices. They also make a tag known as the baggage-excess tag for railroad companies, when baggage is over weight. Samples were shown your correspondent of tags that had been immersed for fifteen minutes in warm water, and on drying, were as good as before wetting.

There is no small degree of ingenuity at work to improve on existing methods in several branches of stationery. Business is dull,

but inventive talent is only thereby stimulated. THE AMERICAN STATIONER is making its way closer to the hearts of the stationers of the city and is rendering services which they willingly acknowledge.

Wolf Brothers report that the envelope manufacturers claim an overproduction; still, they are putting in new machinery and increasing their facilities. This leaves only one resource, and that is lowering of prices, which Wolf Brothers have done. They say that they are bound to keep as low as the lowest, and from the appearance of their warehouse I should judge that they are securing a very large share of the trade. They report plenty of orders ahead for some time.

Potsdamer & Co speak encouragingly of the outlook, and say, that although they were somewhat damaged by the fire at the time, their new facilities and new designs are bringing them already a golden harvest. P.

WASHINGTON WAIFS,

[FROM OUR REGULAR CORRESPONDENT.]

WASHINGTON, D. C., November 18, 1884.

The political contest is over. The tempest-tossed bark of the politician and partisan, battered, bruised and twisted, now lies in the dockyard awaiting repairs for another voyage or to be condemned as old junk and cast aside forever. The turmoil of the fight and the subdued excitement of the official count in the Empire State have passed away, giving place, among the people of Washington, to a feeling of peace and quietude on the part of Republicans and a sense of satisfaction and security on the part of Democrats. Begging pardon for this political reference in a live trade journal, your correspondent tenders his congratulations to the President elect and softly subsides.

Having been absent from the city for the past five or six weeks, much has escaped my attention which might have been of interest to the readers of THE STATIONER. At present I am unable to find anything floating about which is worth publishing, and in my visits to the merchants there is nothing in the way of news to be had. The order of Secretary McCulloch, of the Treasury Department, issued on last Saturday afternoon, is one which, I assume, will in no little degree affect the paper manufacturer. The restraining cir-

cular is brought about by the presence of cholera in the city of Paris and other infected European ports. The instructions are sent to customs officers, and read as follows:

The unloading in the United States of old rags shipped from and after the 20th inst., from foreign ports or countries now or hereafter known to be infected with contagious or epidemic diseases, is hereby prohibited. France and Italy and all Mediterranean and French ports are declared to be infected within the meaning of this order. Old rags gathered or baled in infected ports or countries, and shipped from other ports or countries, are also prohibited from being unladen. No rags shall be landed at any port of the United States except on a certificate of the United States Consular officer at the port of departure that such rags were not gathered or baled at or shipped from any infected place or any region contiguous thereto.

On last Thursday, the 13th inst., Secretary McCulloch received a petition from eminent physicians, surgeons and scientists, of New York city, requesting that immediate steps be taken to prevent the introduction and spread of cholera in this country, appealing to the Secretary because of the recent removal of the restrictions on the importation of old rags and, asserting their belief that threatened danger can only be averted by a thorough and systematic disinfecting of old rags from all European ports. In speaking on the subject the Secretary said he recognized the responsibility resting upon him and that he was determined to do all he could for the welfare of the people. Hence the order above quoted.

The annual report of the Treasury Department is being put in shape for the inspection of the country at the beginning of Congress, and it is said that there will be some recommendations in regard to a revision of the tariff from the present keeper of Uncle Sam's cash-box, who, it is whispered, has some decided views upon this much vexed question.

Other departments of the Government are also busily engaged just now in preparing their annual reports. The controller of the currency says that his report will be withheld until a few days before the meeting of Congress. He says the National bank system makes a good showing considering the number of banks which have been organized and the financial panics which have occurred crushing State and private banks. One hundred and ninety-one National banks have been chartered during the year with a net aggregate of \$15,000,000 added to the National bank capi-

tal during this period. Eleven national banks have failed this year and one hundred since the passage of the National bank act of 1863.

A new system of Spencerian penmanship has been introduced in the public schools here. The books after some little delay, owing to certain revisions, have been received. Professor Spencer of this city says that the system is ingenious and teaches children to write the way experience shows men write in their every-day business, and does not guide them in the old theory as to how letters should be formed. All fancy strokes and flourishes are dispensed with and just enough of lines left to make plain the identity of the letters. It is said in favor of the new system that rapidity and legibility are gained and that the beauty of the style is in no way marred.

The exhibit of the Bureau of Engraving and Printing will be ready for shipment to the World's Exhibition at New Orleans by the 1st of December. It will be the largest and handsomest display ever presented by this bureau, notwithstanding the fact that this department received the highest prize at the Philadelphia Centennial and at the International Exhibition of Vienna. In one frame of the exhibit there will be shown portraits of all the Presidents and Vice-Presidents of the United States, all members of the Cabinet, whose likenesses are obtainable, engravings of the public buildings of this city, and many handsome designs used upon government commissions; another frame will contain facsimiles of bank-notes and securities issued by the government, including revenue and customs stamps; the third frame will show specimens of letter engraving executed in alphabets by the Casilear patent process. This last display will be novel, interesting and instructive, as it will show script, lathe-work and ornamental lettering from the smallest to the largest alphabet, and from the plainest to the most delicate and intricate fancy work.

The business outlook is better, and now that things are getting down to a settlement, there are signs of an improvement in the trade. Though it has been oft repeated that government clerks would hoard up their earnings and show a disposition to economize and save in the event of a Democratic advent, as yet I have not heard that such statements have been verified by the falling off of the retailer's sales. It may come later, as I have no doubt it will, in many branches of business, but I am of the opinion that it will not last long and will be only temporary. A business man, particularly one engaged in the retail trade, should abjure politics and give his entire attention to the affairs of his office and store, if he desires to attain popularity with all classes and sell goods to everybody. The Democrat and the Republican may differ widely as to the method of conducting this great government, but as they both earn and spend the same identical dollar, I take it for granted that all live, wide-awake tradesmen will make things about them as attractive as possible, talking "strictly business," with the one end always in view, namely, catch the dollar. This city is rapidly filling up with absentees who have been away for the campaign, and members and senators are coming in quite

lively, ready for the winter's work. These things will, of course, tend to brighten up the trade and add much vigor to commercial life. The hotel-keepers of this city are daily receiving applications for accommodation during the inauguration ceremonies. Mr. Staples, of Willard's Hotel, says he already has applications for two thousand, and that they are coming in at the rate of three and four hundred a day. What is true of Mr. Staples is also true of the other hotel proprietors, and from present indications it is very apparent that the capital will have to accommodate one of the largest crowds ever present at any inauguration.

I visited several of our stationers yesterday, and while I found some of them uneasy as to the winter trade, the most of them were making preparations for a large business and were quite hopeful of the future.

At Brad. Adams', on F street, I was told that while trade had been a little dull for the past month or two it had begun to get a trifle livelier in the last day or two, and that within the next two or three weeks they looked for better times.

Mr. Paret, on the Avenue, said that he had experienced a dull time for the past month or so, but he was getting ready for a large trade, and that he had no doubt business would be much better from now on. He has added quite a large stock of fancy goods to his line of fine stationery.

Whitaker was not so hopeful of the future as some of his brethren, and reported that the election business had in a great measure retarded the fall trade and kept things very dull for some time past.

Brentano Brothers seemed to be doing a good business, their place of business being quite full of buyers, and they told me they had no complaints to make of the state of affairs.

I called on J. C. Parker, of Seventh street, and pleasantly reminded him of the little difference of opinion that existed between us in regard to the status of business last September. He received me quite cordially, and in a polite and graceful manner gave me his opinion of the state of trade at the present time, assuring me that he had the best wishes for THE STATIONER and would be glad at all times to keep your correspondent posted as to matters in his neighborhood. Mr. Parker is one of the oldest stationers in the city and his place of business is one of the best known in the capital. Mr. Parker said that his sales for the present month would not be so good as they were for the same time last year, for the reason that the set-back of election times in the early part of the present month would more than counterbalance any briskness which might spring up for the rest of November. He took a cheerful view of things, and predicted a good trade after things had settled down to a smooth working basis in the various departments and when the political fervor had cooled off. At this time, he said, things were a little dull, but there were many indications that trade was increasing.

The large dry-goods firm of Lansburgh Brothers have gone into the holiday book trade and fancy goods business and are offer-

ing such articles at greatly reduced rates compared with the prices of the regular retail stationers. This action on the part of the dry-goods men interferes a great deal with the regular book trade and some of the stationers complain of it in loud terms. Some of them told me that while most of the books were of an inferior grade yet the dry-goods men were selling some of them at prices less than they (the stationers) could buy them. It is not understood how this thing can be done with any profit to the dry-goods men, and it does seem a hardship and an unfair competition to those regularly in the book trade when it is believed it is only done by Lansburgh and others for the sole purpose of attracting and holding trade for his legitimate business, the dry goods. Mr. Lansburgh possibly looks at this matter differently, but as I have not heard his side of the story I can not speak for him. BEN.

BOSTON BOUQUETS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 DEVONSHIRE ST., BOSTON, NOV. 18, 1884.

Comparing trade now with the business of last year at the same period, one finds the present season very backward. Political disturbances are generally held to be responsible for this inactivity in commerce; but now that the electioneering is over, and the issue of the campaign settled, no reasonable arguments can be advanced for a longer suspension of business.

Meeting a prominent manufacturer yesterday—a man who has almost the monopoly of an article largely handled by the stationers of the country, and a man who is credited with being shrewd and long-headed—I ventured some comments upon the state of trade, and asked him how he found business.

"Nothing doing at all, sir; don't mention my business, I don't expect to sell another bill of goods for four years, sir."

Is not such talk utter nonsense? Does this manufacturer, or any other sane man, really suppose that the bottom has dropped out of American commerce?

So long as business men entertain such foolish ideas, just so long will business continue to be dull to them, for inasmuch as they invite depression, they stand ready to give it welcome.

Of this class, however, the number is very limited, especially among the manufacturers and business men of Boston. Instead of lamenting over "what might have been" our merchants take advantage of "things that are," and by this means bring about "what is to be."

While the despondent man is quietly waiting the dawn of a brighter day, the enterprising merchant is about in the gloom and by his persistent efforts hastens the "dawning."

At the Beacon street establishment of H. H. Carter one finds no gloomy shadows, nor has Mr. Carter the time to discuss questions not directly relative to business transactions; but on trade topics he is fully prepared to entertain the most curious, and he has an endless

(Continued on page 294.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 88 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

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BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

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This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

(Continued from page 292.)

stock of curious novelties which are very entertaining to dealers in holiday goods.

Among the goods displayed are a number of pretty publications which this house has lately brought out for the present season. "Stray Leaves from John Ruskin" is the title of one. This little pamphlet is ornamented with the "antique" cover, through which are interlaced brown silk cords. The front cover is also embellished with landscape and floral designs in colors. From this little work I must give one quotation, because the lines so aptly illustrate my former remarks relative to courting business depression. These are the lines: "In all things throughout the world, the men who look for the crooked will see the crooked, and the men who look for the straight will see the straight."

"Cups of Gold," "Morning Glory," "Golden Gleanings" and "Fair Thoughts and Happy Hours" are the titles of four beautiful little souvenir publications which make up a very handsome series for little folks. These are all printed upon fine cream wove paper in letters of gold. The covers are in imitation of pebble-grained sheepskin, and the edges are in gilt, giving a neat and artistic appearance. "A Child's Dream of a Star," by Charles Dickens is another very pretty souvenir.

These little publications are presented to fill a want which has been developed by the millions of beautiful cards distributed among the people. By cards the eye has been trained to appreciate the beautiful in form and color, so that now the mind is ready to receive the beauties of true sentiment, and to retain the influences of soul-inspiring thoughts.

Ten years ago such sentimental publications would have been just so much dead stock; but the tastes of the people having become better educated, these little Christmas souvenirs are meeting with extraordinary demands. Many thousands of them are being sold by the publisher to the stationer throughout the country.

The Heliotype Printing Company, whose business is too extensive to remain idle during the next four years, and as the manager of the company thinks that some of the commercial and manufacturing concerns of the country will continue to do business, invites the attention of such firms to its new series of advertising calendars for 1885. These calendars are intended to be used in series together, or singly, and space is left for the calendar and for advertising announcements. The designs are somewhat varied, both in size and style, so as to admit the use of large or small sized calendars, and to include, if so desired, heliotype views of buildings. The designs are all new and unique and are attracting considerable attention. Ipsen furnished one of the designs, while other designs are by artists of equal merit. Stationers or printers whose trade calls for something artistic in the calendar line, as well as business houses desiring advertising calendars, will find it profitable to address the Heliotype Printing Company, 211 Tremont street.

The officers of the Massachusetts Charitable Mechanics' Association having the matter of awards of medals and diplomas to exhibitors

in the fifteenth exhibition (which closed on the first of this month) for superior excellence, have just completed their labors and the awards have been made.

Among the successful competitors for silver medals are: A. H. Hews & Co., North Cambridge, Mass., for art pottery; John A. Lowell & Co., Boston, for steel-plate commercial work; S. E. Cassino & Co., Boston, for scientific publications and illustrations; John H. Cranston, Norwich, Conn., improved printing presses.

Bronze medals were awarded to the following exhibitors: Carroll W. Clark, Boston, for office and school furniture; Alley & Keyser, Boston, for fringed satin puffs, with hand-painted pictures.

George C. Whitney, Worcester, Mass., for satin and plush Christmas novelties.

William H. Minot, Boston, for brass plaques.

Thomas Groom & Co., Boston, for account books and stationery; Arthur & Bonnell, New York, for books bound in English moleskins.

William E. Sibley, Waltham, Mass., for lead and slate pencil sharpener.

Among those who received diplomas are: A. G. Whitcomb, Boston, school furniture; Edward B. Phelps, Springfield, Mass., for music leaf holder and music chart; Alles & Conant, New York, for pocket-books; Oak Leaf Manufacturing Company, Boston, for King's anti-heat indelible ink; Tate & Co., Boston, for wire picture cord; Heath Letter File and Index Company, Boston, for letter files and indexes; Lewis C. Norton, Boston, for elevated rule and hand rest; Colby & Co., New York, for historical charts. A. L. D.

CINCINNATI COMMENT.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, November 17, 1884.

No good time here yet, but no worse time has put in an appearance since last week's report. Business men feel assured that the depression of trade has struck solid bottom, and that there is enough elasticity in business to warrant the conclusion that its next move will be an upward rebound. Rebound is the word, and it expresses all that is implied in the good time that is coming. By reports from all other parts of the country it appears that the general dullness in Cincinnati in consequence of excitement over the election, was not exclusive by any means. The cheerful acquiescence of the vanquished in the result, and the absolute cessation of excitement on the subject that characterizes the opening of this week only shows how patriotically American and Americanly patriotic the people of the United States are. In this phase of the situation one finds many cheering and faith-inspiring features. Then what balance wheels, what regulating governors, the business men of this nation are to the machinery of the government. Really trade is a phase of patriotism, a conservative element, an antidote for the poison of partisan fanaticism, and business men, the nobility of this country, have a right to be proud of themselves.

Now that the voice of the turtle is no longer heard in the land, the dulcet notes of the traveling salesman are to be heard in all of

the shops. He comes to the hotel amid the thunder of trunks, and he skips briskly over the streets, gripsack in hand, and at night, weary and hoarse, he goes to bed with a heavy heart if he has not been able to send home by the morning mail a fine batch of orders. But the traveling salesmen differ in respect to species. This does not mean that some of them do not belong to the human species. It would be a species of meanness to say anything of the kind, and this letter does not say any such thing. But there are different varieties of them. There! "Prince William" will stick to that. "Varieties of traveling salesmen" is a phrase that one can stand by. Here is a rare variety. He must be a solitary individual of that variety. But here he is described in the following dialogue, which actually took place in this city:

Traveling Salesman—"Yes, you need a lot of this line of pocket-books."

Stationer—"Yes, I'll take a gross of them."

Traveling Salesman—"No you won't. What would you do with a gross. You couldn't sell 'em all. A half gross is enough for you."

Stationer—"Well, then, say a half gross."

A half gross it was, and as it turned out only two pocket-books were left of that lot.

Said the stationer to Prince William: "I always let that man tell me what I ought to buy in his line after that, and he never 'stuck' me yet. I don't let any others of 'them fellows' have that privilege though." Then the stationer went on to describe the devious ways of the traveling salesmen. "One man," said he, "comes in and without saying a word surveys my stock. Then when a good opening offers, he comes and tells me that my stock is about out in this, that, and the other items, and that I had better fight shy of such and such an article this year, as the demand for that particular style was liable to be light, or it was likely to be supplanted by something else that I had not yet heard of, and so forth. You see I could hardly help buying of such a man. He understood his business perfectly and was likely to stay in it, and that was the basis of my confidence in him." But the stationer went on, his blue eyes sparkling all the while, and kept describing the varieties of the mercantile traveler. "One of them fellows," said he, "found out my dinner hour. I didn't want to buy anything of him—but he found out my hour. It's a peculiar hour, you know, and a little off of the hotel time for a fresh dinner. Well, what do you think he did? Why, that fellow happened in 'by accident,' just five minutes before my time to leave the store for dinner. Nothing would do but that I must go with him to his hotel to dinner. After dinner I had to look at his goods, and would you believe it, he took my order for a big lot, and that after I had made my mind up to not buy of him. Well, he did, and I made money on the goods. I never let one of 'em stick me if I can help it, and if any of 'em do it once, depend upon it he never gets another chance at me." Here a customer came in, and while the stationer was waiting on him, "Prince William" withdrew.

Dealers are laying in conservatively for the holiday trade. They are arranging, however, for duplicating orders should better times set in.

James Barclay, of the *Volksblatt* job rooms, has removed his establishment to the Strobbridge Lithographing Company's rooms, on North Canal street, near Elm street.

PRINCE WILLIAM.

A VALUABLE INVENTION! SEND FOR SAMPLES. GUMMED LABEL PAPERS THAT WILL LIE FLAT, AND CAN BE PRINTED AND CUT WITHOUT THE TROUBLE FROM CURLING HITHERTO INSEPARABLE FROM THEIR USE. MANUFACTURED AND FOR SALE ONLY BY CARTER, RICE & CO. (Corporation), 252 DEVONSHIRE STREET, BOSTON.

THE CELEBRATED LIVERMORE STYLOGRAPHIC PEN AND PENCILS

Will be offered to the trade, for the season of 1884, at a larger discount than any other living manufacturer can possibly give. We propose to distance all competitors. Write us and see. Send for price list and circulars.



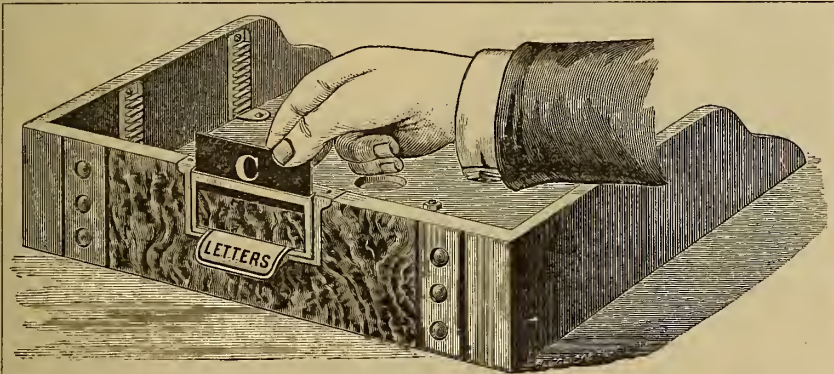
INK.—We make the original and only genuine "Stylographic Ink." We wish to caution buyers against being deceived by the many imitations of our Ink. See that W. W. W. (in monogram) is blown in the bottle. Our goods for sale by all the leading Stationers.

STYLOGRAPHIC PEN COMPANY, Cor Brook and Arnold Streets, PROVIDENCE, R. I.

—THE—

GLOBE * CABINET * LETTER * FILE.

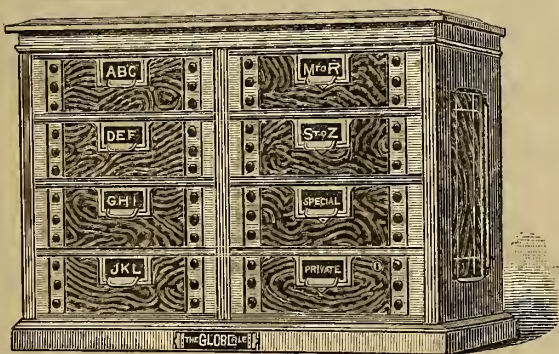
The most perfect system known for the rapid and orderly filing of correspondence.



The most perfect system known for the rapid and orderly filing of correspondence.

The GLOBE system of Filing Papers is well known and popular in all parts of America. To such Stationers as handle our GENERAL GOODS we allow a Liberal Discount on Cabinets and CABINET SUPPLIES.

—ALL SIZES OF—
Cabinets on Hand
—AND—
READY FOR QUICK SHIPMENT.
Illustrated Catalogue and Terms upon application.



EIGHT FILE CABINET.

—ALL SIZES OF—
Cabinets on Hand
—AND—
READY FOR QUICK SHIPMENT.
Illustrated Catalogue and Terms upon application.

THE GLOBE FILES CO., Cincinnati.

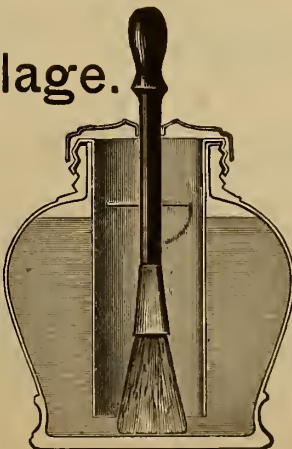
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO., CHICAGO



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards, IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address
HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets, SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street, New York.

Importers of GERMAN SLATE PENCILS, and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.



THE R. H. SMITH MFG. CO. RUBBER STAMPS OF EVERY DESCRIPTION.

Proprietors of Exclusive Patents and Sole Manufacturers of **Metal-Bodied Rubber Type,** 291 Main St., Cor. Worthington, Springfield, - Mass. Oldest Rubber Stamp Manufy in New England & Largest in the U. S.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country. **STEEL PENS** with style and action suited to every hand. Full assortment of Pens mailed on receipt of **25 cents.**

Acme Pen. \$2.00 per gross. 64, 12 215 Lvd. 60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application. The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



14 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

HENRY BAINBRIDGE & CO.,

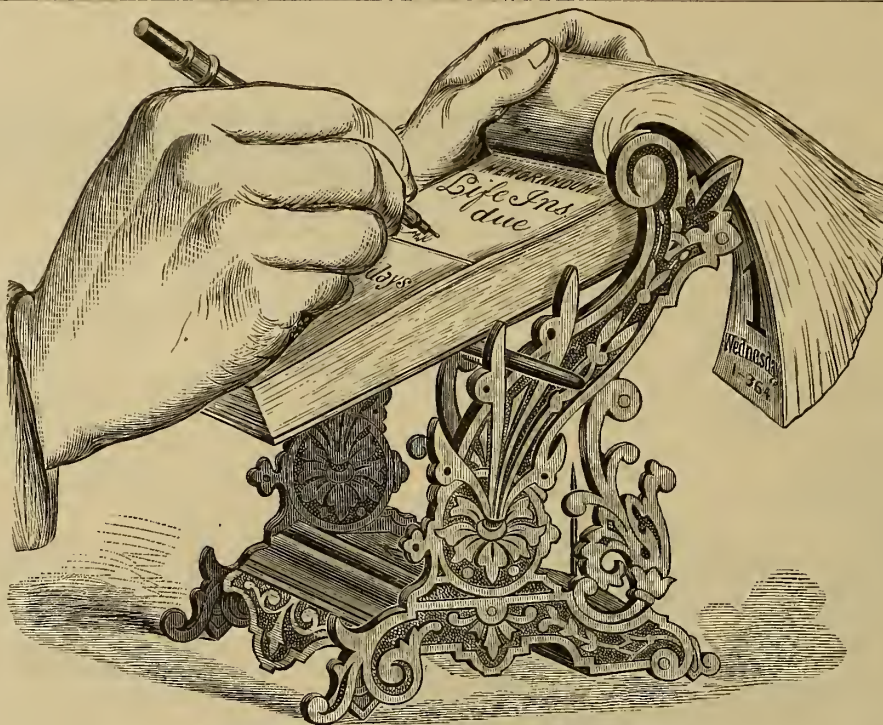
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF NO. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

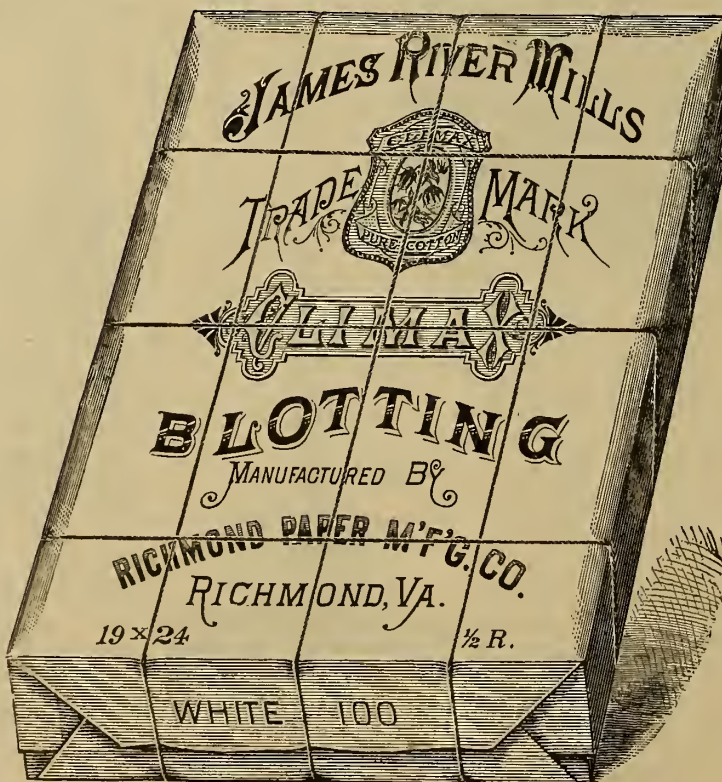
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz...\$9.00 | Japanese Finish, No. 3.....per doz...\$24.00 | Extra Pads.....per doz...\$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 | Mounted on boards..... " .. 4.80 | **DISCOUNT TO TRADE.**

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in *figures* on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivalled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

White, Buff, Blue, Pink and Salmon,

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —

In 60, 80, 100, 120 and 140 lbs. always on hand.

FAMILY AND PULPIT BIBLES

PUBLISHED BY THE

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724, 726 & 728 Cherry Street, Philadelphia.



We claim the following advantages for the "National Contrasted Editions":

First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.

Second.—Larger, better spaced, and more readable type in all cheap and medium grades.

Third.—Latest and most attractive variety of side stamps.

Fourth.—More Illuminated Plates and Illustrated and Descriptive features.

BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

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Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

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724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

For Sale in Chicago by JANSSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

—SOLE AGENT FOR—

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

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MARCUS WARD & CO., Limited, 734 Broadway, New York.

PLAY.

A new colored Picture-Book, in continuation of "At Home, Abroad and London Town," of previous seasons, representing boys, girls and babies at play, designed by EDITH SCANNEL; verses by SAMUEL K. COWAN. Price, \$2.

NURSERY NUMBERS.

A new book of Old Rhymes, in color, with alternate pages in outline for painting. Price, \$1.25.

FORGET-ME-NOTS.

A Birthday Book. Illuminated with Forget-Me-Nots in natural color, with verses by the poets for each day in the year. Price, \$1.

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For Morning and for Evening. Two books of devotion for children. By the Rev. J. R. MACDUFF. In cloth; also in gilt edition, uniform with "Bible Forget-Me-Nots," "Hearts-ease," "Golden Grain," "Immortelles" and "Sunflowers."

Any of this series in French Morocco, Gilt; price, 75 cents. Calf, Gilt; price, \$1.00.

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With Selections for every day, from *The Christian Year*. Cloth, price, 25 cents.

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A Daily Text-Book with Hymns, by FRANCES RIDLEY HAVERGAL. Arranged also as a Register. Cloth, price, 25 cts.

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INSURANCE EFFECTED AT LOWEST RATES IN SOUND COMPANIES, ON ALL CLASSES OF BUILDINGS.

PAPER MILL INSURANCE A SPECIALTY.

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TOYS,

Masks, Gold and Silver Trimmings.

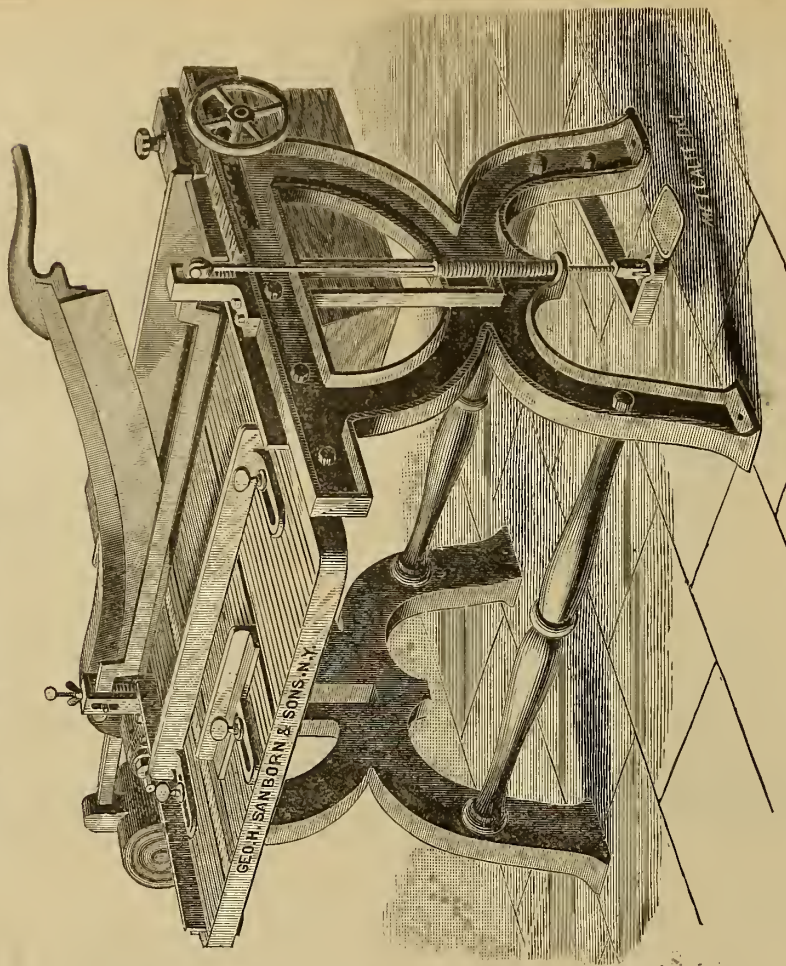
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TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,

No. 306 Broadway, corner of Duane St., New York

Sanborn's All-Iron Table Shears,

EXTRA HEAVY, WITH WHEEL FRONT-GAUGE.



THESE are for cutting the thickest and hardest kind of boards used for large Blank Books, Folio and Quarto Bibles, and similar work. They are the only Shears that will do heavy work easily and in a satisfactory manner. The table has four different ganges, is lined, and has brass measuring-rules set in. Our new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on inside and underneath top of frames. This arrangement insures perfect accuracy in the working of the gauge, and the working-parts being out of the way and covered, will not collect the dirt. The gauge can be run out 20 inches.

The pointer shows on the rule the exact distance, in inches and fractions, the gauge is from the blades. By the one clamp-screw on top of gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is destined to supersede all the Shear Gauges now in use. Our lighter iron shears also have our wheel front-gauge.

GEO. H. SANBORN & SONS, BOOKBINDERS' & MACHINERY,

69 BEEKMAN STREET, NEW YORK.

MANUFACTORY: STANDARD MACHINERY COMPANY, MYSTIC RIVER, CONN.

THE BEST THING YET!

WILSON'S READY-GUMMED LETTERS.

THESE are cut in exact shape of letters, as shown. Their color is Bright Red, with black shading. Can be readily and firmly affixed to any smooth surface.

With these you can make your own Show Cards, Window Signs, Stair Cards, Bulletin Boards, Display Cards; Label your own Boxes, Shelves, Drawers, Letter Files, &c. Having just what you want and when you want it, at one tenth the expense of printed or painted work. Put up in "fonts" of over 250 letters, in neat boxes.

Ten-Line Size, ... per font, \$0.75
Five-Line Size, ...50
100 of any Single Letter, Ten-Line Size, . . .25
1 Cartoon (2,900 pieces), Ten-Line Size, . . 6.50
100 of any Single Letter, Five-Line Size, . . .15
1 Cartoon (2,900 pieces), Five-Line Size, . . 4.00



Ten-Line, Exact Size.



TEN LINE — EXACT SIZE.
FIVELINE



EXACT SIZE. For sale by Stationers or sent by mail on receipt of price.

A Cartoon contains 28 small boxes being 100 of each Letter; and 100 each, &c., commas and periods. In connection with the Letters use Wilson's Ready-Gummed Figures, Gold Headings, Fancy Shaped Cards and Card-Pins. With these you can make your own price cards, window tickets, &c., much cheaper and far more attractive than the old painted cards. We carry in stock assorted boxes containing 10 of each figure, and 10 of each dollar, cent and decimal marks, making 130 in all, at the following prices:

10 Line Figure, red, white or black, 40c. per box.
5-Line Figure, red, white or black, 25c. per box.
100 of any single Figure, Ten-Line size, 25c.
100 of any single Figure, Five-Line size, 15c.

Send stamp for samples and Price List of above.

For use with these Figures we also keep in stock, at very low prices, by the 100, a number of different sizes and shaped Blank Cards. See also our Card Pins at 50c. per 100.

THE TABLET AND TICKET CO.,

— MANUFACTURERS OF —

Fancy Shaped Stickers and Labels,

87 & 89 Franklin St., Chicago. | 13 Park Row, New York.

W. O. HICKOK,

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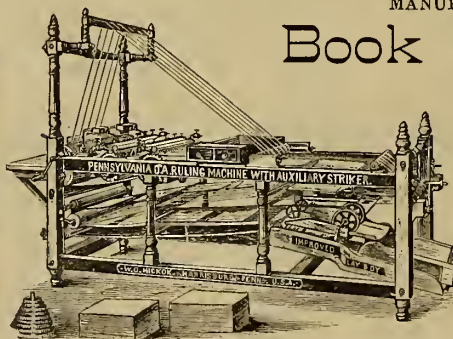
Book Binders'

AND

PAPER RULERS'

IMPROVED

MACHINERY.



Write for Circulars.

C. F. A. HINRICH.

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

THE RAISBECK ELECTROTYPE CO.,
Electrotypers & Stereotypers.

No. 24 and 26 Vandewater St., New York.

ELECTROTYPES MOUNTED ON WOOD OR METAL.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PATENTS.

- No. 305,585. Educational Instrument.—William Forrest, Bradford, Ontario, Canada. Patented in Canada, September 10, 1883. No. 17,613.
- No. 305,586. Monthly Calendar and Business Directory.—J. C. Forth, Evansville, Ind.
- No. 305,587. Toy Money-Safe.—Edward D. Gibson, Minneapolis, Minn.
- No. 305,605. Engraving and Chasing Machine.—Huxum P. Kent, Providence, R. I.
- No. 305,640. Hand-Mirror.—Eben T. Starr, New York, N. Y.
- No. 304,646. Plate-Printing Machine.—John R. White, Washington, D. C.
- No. 305,672. Return Registering Envelope.—Jacob M. Crull, Harrisburg, Pa.
- No. 305,755. Combined Book and Index.—James S. McDonald, Chicago, Ill.
- No. 305,774. Paper Hanger's Table.—Lewis A. Young, Stanstead, Quebec, Canada, assignor to himself and Charles C. Colby, same place.
- No. 305,778. Numbering Attachment for Printing Presses.—Albert R. Baker, Indianapolis, Ind.
- No. 305,779. Numbering Attachment for Printing Presses.—Albert R. Baker, Indianapolis, Ind.
- No. 305,780. Numbering Attachment for Printing Presses.—Albert R. Baker, Indianapolis, Ind.
- No. 305,781. Numbering Attachment for Printing Presses.—Albert R. Baker, Indianapolis, Ind.
- No. 305,786. Twine-Holder.—Wisner B. Bisbee, Lowell, Mass., assignor to Frederick Taylor, same place.
- No. 305,797. Delivery Apparatus for Printing Machines.—Calvert B. Cottrell, Stonington, Conn.
- No. 305,798. Sheet-Delivery Apparatus for Printing Machines.—Calvert B. Cottrell, Stonington, Conn.
- No. 305,799. Cutting Apparatus for Printing Presses.—Calvert B. Cottrell, Stonington, Conn.
- No. 305,823. Key Ring.—George W. Jopson, Meriden, Conn.
- No. 305,830. Paper-Box Machine.—Maurice Marques, New York, N. Y.
- No. 305,863. Book Support.—Edward W. Thompson, Lowell, Mass., assignor of one-half to Frederick Taylor, same place.
- No. 305,892. Package Fastener.—Edwin C. Bruen, Brooklyn, N. Y.
- No. 305,895. Distributing Roller for Mucilage, Gum, &c.—J. A. Conwell, Vineland, N. J.
- No. 305,896. Stationery Package.—Charles W. Cook, Holyoke, Mass.
- No. 305,897. Quoin Driver.—William Cox, Philadelphia, Pa.
- No. 305,913.—Game Table.—Michael R. Gately, Boston, Mass.
- No. 305,930. Printing Marginal Newspaper Advertisements.—Gilbert E. Jones, New York, N. Y.
- No. 305,987. Ornamented Tube for Decorating Purposes.—Barton B. Ward, New York, N. Y.
- No. 306,006. Type-Locking Device.—Cyrus A. Dirr, Chicago, Ill.
- No. 306,014. Case for Thermometers and Weather-Glasses.—Edward P. Haff, Brooklyn, N. Y.
- No. 306,045. Type-Writing Machine.—James A. Ambler, Natick, Mass.
- No. 306,046. Convertible Hammock and Swinging Chair.—E. S. Amrock, Waltham, Mass.
- No. 306,069. Blackboard and Easel.—George Elsey, Springfield, Mass.
- No. 306,075. Sign and Blackboard.—Edwin H. Gorham, Philadelphia, Pa.
- No. 306,117. Artists' Canvas-Stretcher.—Henry J. Thayer and Charles H. Chandler, Chicago, Ill.

E. G. LOCKE & CO.,

27 South Sixth Street, PHILADELPHIA, Pa.

Glazed and Fancy Papers, Gold and Silver Papers, Relief and Sheet Pictures, Paper Laces, etc., etc.

Cards and Card Boards, Illuminated Birthday and Chromo Cards, etc.

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— IN —

Envelopes and Writing Papers

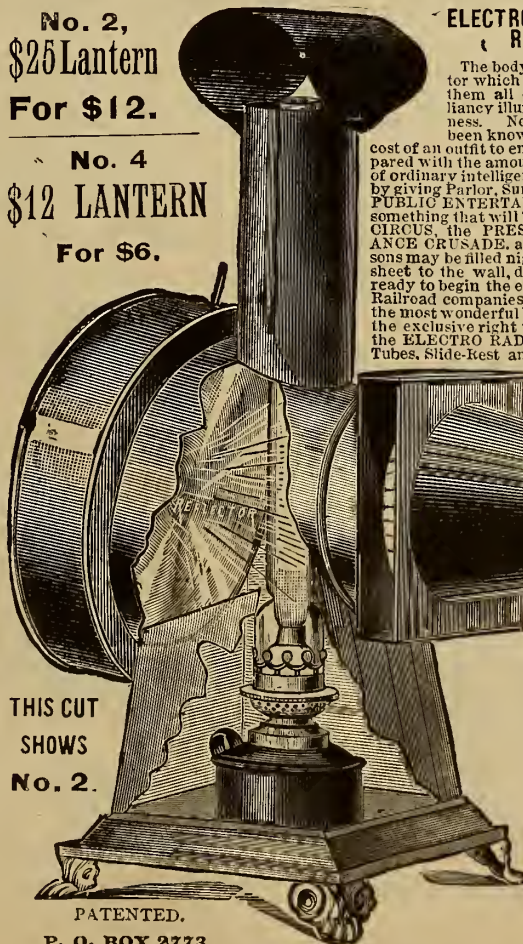
THE ENVELOPES and WRITING PAPERS manufactured and sold by the PLIMPTON MFG. Co., of Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,

HARTFORD, CONN.

**No. 2,
\$25 Lantern
For \$12.**

**No. 4
\$12 LANTERN
For \$6.**



**THIS CUT
SHOWS
No. 2.**

**PATENTED.
P. O. BOX 2773.**

ELECTRO RADIANT MAGIC LANTERN.

The body of the ELECTRO RADIANT is a cone-shaped reflector which gathers each divergent ray of light and concentrates them all on the main reflector, whence the whole mass of brilliant illuminates and projects the picture with startling clearness. No combination of lenses, however ingenious, has ever been known to produce equal effects with the light used. The cost of an outfit to enable you to do a PROFITABLE BUSINESS is small compared with the amount of money it takes to do any other business. Any one of ordinary intelligence can operate it, and \$10 to \$50 can be made nightly by giving Parlor, Sunday-School, Academy or Public entertainments. FOR PUBLIC ENTERTAINMENTS the possessor of an ELECTRO RADIANT has something that will "draw" with the combined power of the THEATRE, the CIRCUS, the PRESTIDIGITATEUR, the COUNTRY FAIR, the TEMPERANCE CRUSADE, and the CAMP MEETING. A room that will hold 100 persons may be filled nightly and a good profit cleared. You have only to tack sheet to the wall, darken the room, place Lantern on stand, and you are ready to begin the exhibit. \$10,000 were paid for the use of our patent by Railroad companies for LOCOMOTIVE HEADLIGHTS, it being considered the most wonderful light ever produced for the purpose. We have retained the exclusive right to make MAGIC LANTERNS on the same principle and the ELECTRO RADIANT is the result. The adjustment of Reflector, Lenses Tubes, Slide-Rest and Cone are made with mathematical nicety, optical laws governing such adjustments have been accurately calculated, so that you have in our lanterns far more than appears, and we are placing within the reach of all untried methods for LEARNING, AMUSEMENT and PROFIT. The Transparent Slides for these LANTERNS embrace views illustrating WONDERFUL NATURAL SCENES from different parts of the World, SCRIPTURE.

Subjects from both the Old and the New Testaments, TEMPERANCE—showing the folly and misery of the drunkard. ART—Copies of famous Statues, Bas-Reliefs and Engravings. MISCELLANEOUS—Such as Ships at Sea in a Storm, Steamboat Race, Fort Sumter, Daylight Scene, Moonlight, &c. HISTORY—Landing of Columbus. Declaration of Independence, &c. COMIC—Side Splitters without number. You can add to your assortment at any time. Full and simple directions and list of extra Slides packed with each lantern. No. 2 Lantern makes a picture EIGHT FEET in diameter. Price, (with 12 Slides), \$12 each. No. 4 Lantern produces a Four-foot picture. Price, (with 12 Slides), \$6 each. OUR DESCRIPTIVE CIRCULARS and OTHER PRINTED MATTER ARE SO ARRANGED THAT MERCHANTS can handle the full line without previous knowledge and with very little trouble. Patented mechanical and other Slides in stock and made to order. FOR HOME USE THE ELECTRO RADIANT LANTERNS ARE BEYOND MEASURE ATTRACTIVE.

To intending purchasers or their agents we will cheerfully show Lanterns in operation.

J. B. COLT & CO., Sole Mn'fr's, 254 & 256 Canal St., & 104 Elm St., New York, U. S. A.

NOTICE TO BUYERS

- OF -

FANCY GOODS.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

NEW YORK.

CLEARING out balance of their IMPORTATIONS, which will be sold CONSIDERABLY BELOW REGULAR PRICES. Parties will be benefited by an early call.

HENRY LEVY & SON, 477 Broadway, New York.

SOMETHING NEW!

BLACKHALL'S PERFECTION LAPPER AND AUTOMATIC LIFTER.

(ENTIRELY DOES AWAY WITH THE STRIKER FOR ALL SINGLE STRIKE WORK.)

This invention is of importance to every one who uses a Ruling Machine. The following will show some of its advantages:

- | | |
|--|--|
| 1st.—It can be set to lap any sized head in half a minute. | 5th.—There are no cogs 10,000 sizes can be had from one wheel. |
| 2d.—It saves 50 per cent. in pen-setting alone. As the lap forms the head, there is no careful adjusting to do; so it pays on smallest quantities of job work. | 6th.—There are no cams used. Setting for stops or springing can be done in quarter the usual time. |
| 3d.—It will lap any size from half note to imperial. | 7th.—It will drop and lift in one sixteenth of an inch, or ten times in one inch. |
| 4th.—The pens do not lift, but rule continually as in feint lining. | 8th.—The lift and drop of the pens is just the same as in hand-work. |

REFERENCES.

DAVIS & FITZGERALD, . . . Liberty St., New York.	BRADLEY & GILBERT, . . . Louisville, Ky.	W. P. JOHNSTON & CO., . . . Pittsburgh, Pa.
GAFNEY & JACKSON, . . . John St., New York.	W. B. BURFORD, . . . Indianapolis, Ind.	JOS. EICHBAUM & CO., . . . Pittsburgh, Pa.
W. B. CARPENTER & CO., . . . Cincinnati, Ohio.	BAKER & RANDOLPH, . . . Indianapolis, Ind.	J. A. IRWIN, . . . Pittsburgh, Pa.
WEBB & SONS, . . . Cincinnati, Ohio.	CARLON & HOLLENBECK, . . . Indianapolis, Ind.	SHORT & FOREMAN, . . . Cleveland, Ohio.
MAEDER, CLARK & CO., . . . Cincinnati, Ohio.	LEVY, BAKER & CO., . . . Indianapolis, Ind.	J. B. SAVAGE, . . . Cleveland, Ohio.
WILSTACH, BALDWIN & CO., . . . Cincinnati, Ohio.	SENTINEL PRINTING CO., . . . Indianapolis, Ind.	HAKER BROS., . . . Cleveland, Ohio.
COURIER-JOURNAL, . . . Louisville, Ky.	HASSELMAN JOURNAL CO., . . . Indianapolis, Ind.	BROWN BROS., . . . Toronto, Ont.
JOHN P. MORTON & CO., . . . Louisville, Ky.		

NEW YORK, November 13th, 1884.

MR. E. W. BLACKHALL, 13 West Swan Street, Buffalo, N. Y.

DEAR SIR: We are pleased to say that after two months' trial of your Patent Regulating Lapper, applied to our 48-inch Hickok Ruling Machine, we find it far in advance of anything we have yet seen for the purpose. Our ruler, who had never handled a striker before, worked it at once without trouble, producing results equal to the best hand-work on his first job. We find that with your one roller, we can get any required size in a few seconds, from half note to double-cap, or over one thousand sizes, against ten from the gear wheels on our Hickok O. A. By lapping headings we save from fifty to sixty per cent. of time in settings pens alone; so your invention saves time where it can't be saved in any other way, and the work is always perfect. We find the setting for striking can be done in much less time than on the other strikers, as you have done away with the cams and have no filling-in to do, so we can strike in a space of 1-16 of an inch, while your Springing device can be worked with ease, giving two patterns or rulings together. We are well satisfied with the machine, and will be pleased to show it to the trade at our ruling rooms at any time.

Truly yours,

DAVIS & FITZGERALD, 24 Liberty Street, New York

Send for circulars, giving full information and samples, to

E. W. BLACKHALL, 13 West Swan Street, Buffalo, N. Y., or 83 Wood Street, Toronto, Canada.

THE THORP MANUFACTURING COMPANY, 111 Devonshire Street, BOSTON,

— MANUFACTURERS OF —

UNIQUE SPECIALTIES IN THE Autograph Album & Scrap Book Line.

NEW AND ORIGINAL DESIGNS!

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED. THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

A. C. Allen, stationer, Ware, Mass., has sold out.

Martin Rudy, dealer in bicycles, Lancaster, Pa., has failed.

Jane E. Patterson, newsdealer, &c., Whitehall, Mich., is closing out.

Electra J. (Mrs. C. W.) Stone, toy dealer, &c., Clinton, N. Y., has sold out her business.

Edward F. Amsden has retired from the Sacramento News Company, Sacramento, Cal.

James McNabb, publisher of the *Herald*, Hardin, Ill., has admitted Frank McNabb to partnership.

A receiver has been appointed for H. A. Elderkin & Co., dealers in photo supplies, &c., Louisville, Ky.

R. E. Bennett has connected himself with the firm of Evans & Darling, which he will hereafter represent in the West.

The firm of H. Lieber & Co., of the Art Emporium, Indianapolis, Ind., has dissolved. H. Lieber continues the business.

Irvin H. Abell and Paul W. Abell, under the style of I. H. Abell & Son (The Chatham Printing Company), have succeeded W. E. Bennett, printer, East Hampton, Conn.

The Chas. M. Green Printing Company, 74 Beekman street, New York, has been succeeded by M. H. Green, for whom the business will be conducted by Chas. M. Green as attorney.

The Stylographic Pen Company, Providence, R. I., has a new No. 11 pencil made with handsome French black enamel barrel with gold-plated trimmings. This is said to be a very salable article and the trade are asked to send for samples. This company claims to make the "original" stylographic ink which is specially desirable for the users of stylographic pens. This ink has a monogram of W. W. W. on every bottle. The company invites attention to its advertisement in which it offers exceptional advantages in the way of discounts.

Fire broke out in the George Upton Glue Works, Peabody, Mass., on November 14. It was discovered in the old part of the works, near the drying-room, and spread rapidly. The works are about a mile from town, and before the fire department could get to work the flames had complete control. The works consist of a series of buildings of various kinds and cover a large area of ground. The entire central portion was destroyed. The three wings were saved. About one hundred feet of the drying-house on Washington street was burned, and the remainder is saved uninjured. Much of the stock was taken out in good condition. The machinery appears to be only slightly damaged. The large steam pipe and the tall chimney are both substantially uninjured. The works, other than as above stated, are a total loss. The property belonged to the estate of the late George Upton. Henry O. Wardwell is trustee of the estate, and King Upton is manager of the works. About 125 men were employed. The loss is estimated at from \$75,000 to \$100,000. The insurance is about \$70,000.

Among the out-of-town tradesmen in the city during the past week were: G. R. Angel, Detroit, Mich.; Mr. Sawyer, of A. M. & S. A. Sawyer, Boulder, Cal.; Nathan S. Smith, Newburgh, N. Y.; W. J. Bissell & Sons, Waterville, N. Y.; Mr. Campbell, of Campbell & Sons, Newark, N. J.; Mr. Holt, of Holt & Crawford, Montgomery, Ala.; Mr. McIntosh, Erie, Pa.

Among recent publications by Roberts Brothers, Boston, is an edition of Louisa M. Alcott's "Spinning Wheel Stories" which have so much amusement as well as instruction for youthful minds. Another late publication of this house is "Ramona" by Helen Jackson (H. H.).

The liabilities of A. P. & A. F. Holbrook, printers, Newark, N. J., who assigned last week, are about \$7,000; nominal assets, \$9,000.

George E. Boynton, paper dealer, Providence, R. I., has sold out to Robert L. Greene.

S. E. Mitchell, bookseller, &c., Pembroke, Ont., is offering to compromise with his creditors.

Charles W. Rossberg, dealer in pictures and frames, St. Louis, Mo., is dead.

Henry T. Allen, stationer, &c., Paterson, N. J., is dead.

Adolph Brown, printer, Chicago, Ill., has been closed out by the sheriff.

Ormsby Phillips, of the *Dispatch* Publishing Company, Pittsburg, Pa., is dead.

The Cowles Hardware Company, of Unionville, Conn., has removed its entire business to its new factory at Bridgeport.

A new edition of "Harry Coverdale's Courtship and Marriage" has been published by T. B. Peterson & Brothers, Philadelphia.

J. Fagan & Son, stereotypers and electrotypers, Philadelphia, Pa., have lost a member of their firm by the death of George R. Fagan.

The liabilities of Charles H. Litchman, of the *True Statesman* Publishing Company, Marblehead, Mass., who filed a petition in insolvency last week, are \$1,803, principally for borrowed money.

A very interesting series of biographical sketches is contained in "Our Great Benefactors" lately published by Roberts Brothers, Boston. This work contains reviews of the lives and works of men and women eminent in literature, science, philanthropy and art, and is a valuable publication.

The suit brought in the United States Circuit Court of Pennsylvania, by Thomas Kane & Co. against S. A. Clarke & Co., of Pittsburg, for an infringement of a patent on a noiseless slate has been discontinued by the plaintiffs, against whom the defendants have entered judgment for costs.

The Holyoke Envelope Company, Holyoke, Mass., has got out the "Duchesse Lace" paper, which consists of a plain box containing a quire of paper cut in the form of a ladies' cambric handkerchief, with a lace design border. The cambric and lacework is done in a delicate tint on the surface of the paper. The envelopes match the design of the handkerchief.

The first National Convention of the members of the lithographic trade is now in progress in Chicago, Ill. It is for the purpose of devising means for the elevation of the craft. Notifications of the Convention have been received by all the employees in Chicago, and as many masters as workmen are now at the Convention. Plans will be adopted to reform certain abuses that are believed to have entered and injured the trade; to elevate the standard of compensation for lithographic work; to bring about a unity of feeling and purpose between the members of the craft; to devise and suggest means for the elevation of the trade in every

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
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BLOTTER
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PATENTED
REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

branch, and to form, if possible, an international association for the mutual benefit and improvement of lithographers.

The Adjustable Blank-Book Manufacturing Company has been incorporated at Chicago, Ill., with a capital of \$100,000.

T. C. Bright and H. L. Behrens have formed the Home Paper Company at Holyoke, Mass., and will deal in paper and paper-stock.

Wiser & Robertson, printers, New Haven, Conn., have dissolved partnership. D. F. Wiser continues the business under the old style.

The *Post and Tribune*, Kansas City, Mo., has been incorporated with an authorized capital of \$10,000, and Wuerz & Lampe, the publishers, have been succeeded by the *Post and Tribune*.

Reynolds & Merriam, agents for the American Pad Company, have put a telephone in their office at 43 Temple Court for the use of the trade. Their call is "209 John," and they will be glad to hear from the trade by telephone, and all orders thus received will be promptly attended to.

The J. W. Butler Paper Company, Chicago, Ill., has brought suit against Joseph Hams-worth, one of the firm of Carhart, Wright & Co., printers, Chicago, Ill., whose assignment was announced last week. The defendant resides in Davenport, Ia., and the amount sued for is \$1,400. The assets of the firm are said to be about \$8,000, with liabilities of about \$4,000.

Clark Miller, newsdealer, &c., Mandan, Dak., has sold out.

John Rhoades, bookseller, Fayette, Ia., has sold out to Bullock & Walker.

Henry Allemang, bookseller and stationer, Berlin, Ont., has assigned in trust.

Theodore Wohlgenuth, dealer in toys, &c., Milwaukee, Wis., has been burned out.

L. H. Wilson, publisher, Keystone, Dak., has leased his business to T. R. Brown.

C. W. Ray & Brother, dealers in picture-frames, &c., Montreal, Que., have assigned in trust.

O. E. Henderson, stationer, &c., Almonte, Ont., is asking for an extension from his creditors.

Phillips & Griswold, dealers in automatic check registers, Providence, R. I., have dissolved partnership.

Liebenroth, Von Auw & Co. have had an exceptionally good album trade this season—the best for many seasons.

F. H. Loss, Jr., is offering a very extensive line of Christmas novelties, some of which are entirely new to this market.

A fire in the theatrical printing house of A. S. Seer, No. 26 Union square, New York city, Sunday morning, did a damage of \$25; insured.

The Acme Stationery and Paper Company is getting out some new things in school stationery, which will be ready for announcement after Thanksgiving.

A. A. Weeks is about to bring out a new line of glass inkstands of the artistic order. Judging from one or two samples which he is showing the line will be attractive. The designs are original and pretty.

F. W. Devoe & Co. have some goods in the shape of embossed brass plaques, a new line of easels made of fire-gilt metal, brass scroll plaques, &c. They have a very complete line of artists' materials.

Henderson, Mullin & Bolton, wall-paper dealers, &c., Toronto, Ont., have dissolved partnership. Ernest Bolton retires from the business, which will be continued by the remaining partners.

The New York News Company is having all the trade it can attend to. Its newspaper and periodical delivery is large and its trade in stationery and fancy goods is very satisfactory.

Thomas Patterson, manufacturer of toys, &c., at Nos. 58 and 60 North First street, Brooklyn, N. Y., made an assignment last Saturday to Geo. H. Frazer.

F. C. Cochrane, bookeller and stationer, Palatka, Fla., has been burned out. Loss, \$6,000; insured for \$3,000.

Gordon & Deardorff, dealers in wall-paper, &c., Kansas City, Mo., have dissolved partnership.

George Sheppard, bookseller, &c., Goderich, Ont., has been succeeded by Mrs. L. Cook.

George B. Hurd & Co. have a number of new designs in stamped papeteries. They



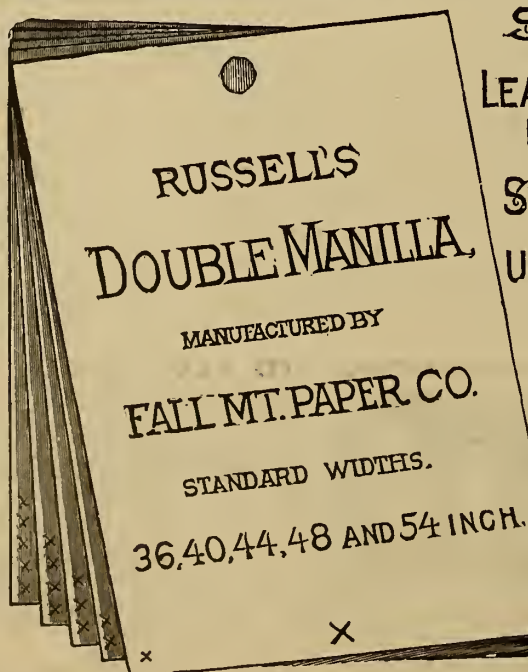
THE BEST BLOTTING

—AND—

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

have a very large assortment of these goods and the very large trade they are having in them proves their popularity.

J. A. Bonitz, publisher of the *Messenger*, Goldsboro, N. C., has been burned out. Loss, \$20,000; insurance, \$8,500.

The book-store of J. T. Kackley & Co., at Marysville, Ky., was partially destroyed by fire on Sunday night. The loss is not given, but the insurance is \$10,000, which probably covers the loss.

Fire was discovered about midnight on Wednesday night on the ground floor of the building No. 75 Duane street, New York, occupied by James E. Hayes, dealer in straw-boards, &c. The fire department was promptly on hand, and the flames were extinguished before they had made much headway. The damage to the stock and building is slight.

M. H. De Young, proprietor of the *San Francisco Chronicle*, was shot on Wednesday by Adolph Spreckels, son of Claus Spreckels. Spreckels fired twice. The first shot took effect in the left arm, a little above the elbow, and the second in the left shoulder. The shooting was the outcome of an article published in the *Chronicle* last Sunday morning respecting the affairs of the Hawaiian Commercial Sugar Company. Spreckels was arrested.

James W. Bouton, book publisher and bookseller, at No. 706 Broadway, made an assignment on Wednesday to William H. Post, giving preferences for \$28,652, among which were Odells & Mills, \$4,000; Anna Moore, \$13,652; H. J. Johnson, \$2,313; H. J. Horn, \$2,500; T. Horn, \$2,500. He has been in business for over twenty-seven years, his principal line being the importation of rare and fine books, though occasionally he issued a special edition of his own publishing. He carried a large stock, valued at over \$100,000, and was estimated by his friends to be worth over \$150,000. He stood very well in trade circles, and at his bank, where he only occasionally obtained accommodations. His business has been dull of late, and it was said his payments had not been as prompt as formerly. The business was established in 1861, the firm being J. W. Bouton & Co. The firm dissolved in 1860, and since that time Mr. Bouton has carried on the business alone.

Luther C. Parker, printer, Lynn, Mass., has sold out.

The *Methodist Advance*, Goldsboro, N. C., has been burned out.

J. E. Curren, publisher of the *Headlight*, Deming, N. M., has sold out.

G. R. Hotsinpeller, bookseller, &c., Independence, Mo., is about to sell out.

Carter & Dinsmore are shipping large quantities of their inks direct from their factory in Boston.

L. Walker, publisher of the *Herald*, Albany, Ore., has sold out to the proprietor of the *Harrisburgh Disseminator*.

William H. Parsons, president of the American Paper Manufacturers' Association, was among the passengers for Europe yesterday by the new Cunard steamer *Umbria*.

A fire broke out a daybreak on Wednesday on the third floor of the building No. 119 Fulton street, New York. Prompt work kept the flames in check, and the damage is estimated at less than \$10,000. The following are among the losers, who are all well insured: James Egginton, printer, \$5,000; E. G. Saltman, drawing materials, \$2,500.

American Paper Manufacturers' Association.

The committee appointed at the last meeting of the Writing and Book Divisions of the American Paper Manufacturers' Association has issued the following notification:

SPRINGFIELD, Mass., November 17, 1884.

As the manufacturers named below have signed the agreement or signified their willingness to shorten production, your committee now request you to shut down your machines and engines the last full weeks of the months of November, December and January:

Union Paper Company, H. Dickinson, treasurer.
Parsons Paper Company, J. C. Parsons, treasurer.
Hampshire Paper Company, J. H. Southworth, president.
Holyoke Paper Company, O. H. Greenleaf, president.
Southworth Company, J. H. Southworth, president.
Valley Paper Company, A. W. Esleeck, treasurer.
Hulbert Paper Company, South Lee.
John Verran, Lee.
Carson & Brown Company, Charles O. Brown, president.
East Hartford Manufacturing Company, A. W. Eaton, secretary.
Benton Brothers, Lee, Mass.
Platner & Porter Manufacturing Company, E. B. Ripley, president.

L. L. Brown Paper Company, T. A. Mole, treasurer.
I. De Witt Walsh.
Seymour Paper Company, C. E. O'Hara, treasurer.
Keith Paper Company, John Keith, president.
Irwin, Lane & Co.
Springdale Paper Company, J. E. Taylor, treasurer.
Agawam Paper Company, D. B. Rising, treasurer.
Harding Paper Company, C. M. Harding, secretary.
Massasoit Paper Company, E. C. Rogers, treasurer.
Riverside Paper Company, J. H. Appleton, treasurer.
Carew Manufacturing Company, C. W. Gardner, treasurer.

Whiting Paper Company, Wm. Whiting, president.
Collins Manufacturing Company, Wm. Whiting, agent.

The Beebe & Holbrook Company, G. B. Holbrook, treasurer.

J. B. Sheffield & Son.
Worthy Paper Company, Geo. L. Wright, treasurer.
Oakland Paper Company, N. T. Pulsifer, treasurer.
Z. Crane, Jr., & Brother.
Crane & Co.

Mount Holly Paper Company, Charles H. Muller, treasurer.

Byron Weston.
Chapin & Gould.

The book mills in Holyoke and some outside of Holyoke, have agreed not to make any engine-sized writing or envelope papers, during the shut-down of the tub-sized writing mills.

O. H. GREENLEAF,
D. P. CROCKER,
Geo. R. DICKINSON,
E. C. ROGERS.

Committee.

Obituary.

HENRY KIMBALL.

Henry Kimball, of the firm of Bartling & Kimball, bookbinders, doing business at No. 505 Clay street, San Francisco, died suddenly, Saturday, October 31. The deceased was sixty-six years of age, and was formerly a school director, and had been well known in the business community for many years. He was a native of Manchester, N. H. He went to California in 1850, and at an early day became connected with the stationery firm of Cook & Le Count, and subsequently with the succeeding firm of Le Count & Strong. In 1859, he formed a partnership with Mr. Bartling, which continued until his death. He leaves a wife, but no children.

A novel work-table is shown. It consists of a brass heart-shaped top, supported by three arrows, whose feathered ends rest upon the floor and barbs pierce the heart. The idea is an unique one.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —



Send for Samples and Prices.

GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.
ALSO FOR SALE BY
HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER, PAPER of Every Description, for Stationers and Printers.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

APER WAREHOUSE, BOSTON. MASS.

RICE & CO.
(CORPORATION.)

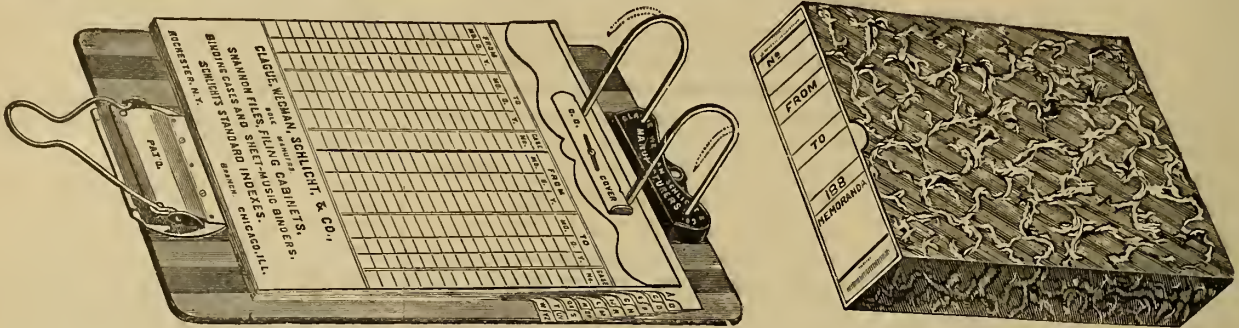
U. S. TREASURY MUCILAGE

IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink

Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

SHANNON FILES AND CASES. THE BEST FILING DEVICES EVER INVENTED.



CLAGUE, SCHLICHT & FIELD.

PRINCIPAL OFFICE: Rochester, N. Y. BRANCH OFFICES: Chicago, Ill., Toronto, Ont., and 27 Franklin Street, Boston, Mass.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

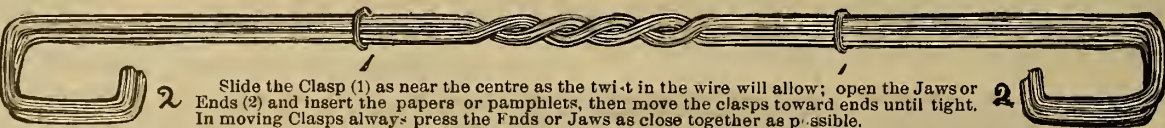
WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

THE READY BINDER.

Patented
Oct. 23, '83,
and
Jan. 29, '84.



Slide the Clasp (1) as near the centre as the twist in the wire will allow; open the Jaws or Ends (2) and insert the papers or pamphlets, then move the clasps toward ends until tight. In moving Clasps always press the Ends or Jaws as close together as possible.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

THE TRADE SUPPLIED BY THE MANUFACTURERS,

R. E. BEAN & CO., Franklin, N. H.

Just the
ARTICLE
WANTED;
Handy,
Durable
and Cheap.

POTSDAMER & CO., — PUBLISHERS OF —
Lithographic Etched Folds and Cards,
AND GENERAL COMMERCIAL LITHOGRAPHERS,

Nos. 243 and 245 SOUTH THIRD STREET, PHILADELPHIA, PA.

New York Agency: HASTINGS & TODD, 171 William Street. | The goods are in stock with nearly all Dealers in the United States and Canada.

Preparation, &c., of Paper for Checks, Notes, Stamps, &c.

Following is a description of a newly patented method of preparing paper for checks, notes, stamps, and other documents, in order to prevent fraud. The paper, either in the process of manufacture or afterward, is saturated with a solution of gallic and tannic acids, or gallo-tannic acid mixed with gum-acacia or other suitable gum and alum. The solution must be sufficiently fluid or watery to enable it to be readily taken up by the paper, and yet of sufficient strength to produce the effect desired. It will be found that a saturated solution of the acid and alum, or a solution slightly weaker, combined with a small proportion of gum in solution, will answer the purpose. This treatment will make little change, if any, in the color of the paper, but will render it everywhere sensitive to the action of preparations of iron. In some cases a few drops of the preparation of iron are added to the acid solution in order to facilitate the action on the prepared paper of inks which are weak in the iron constituent.

In the event of its being desired to print on the prepared paper in colors a proportion of some alkali is added to the acid in solution so as to a certain extent neutralize the acid, which is, however, left in sufficient excess to answer the purpose.

The paper prepared as above described and afterward dried or written on with an ink or preparation containing ferri-sesquichloride or other similar preparations of iron in quantity sufficient to cause the writing and printing to pass entirely through the body of the paper, whereby, in the event of any portion of the writing on the check, note, stamp, or other document being obliterated, the printing will also be removed, and the color of the body of the check or other document so altered as to render the attempted alteration apparent. This will also be the effect when any attempt is made to remove the obliterating mark from stamps and other documents. By printing on both sides of the check or other document the difficulty of alteration is increased. Glazing the back of the paper is also preferred.

Advertising * Specialties.

—*—
MONOGRAM  —*—
—LINE OF—
—*—

CARDS,
FOLDS,
BOOKS,
&c., &c.

PUBLISHED ONLY BY

BAKER & HAYES,

125 & 127 N. Fourth St., Philadelphia, Pa.

Samples of Cards and Folder, . . \$1.00
Samples of Books and Entire Line, . . 2.00

LATEST ORIGINAL DESIGNS.

CHEAPEST AND BEST IN THE WORLD!

Foley's Patent Improved Stylographic Pen.



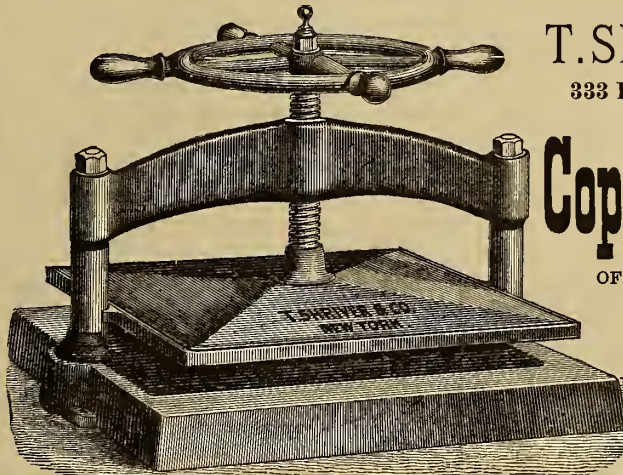
Great reduction in price: No. 1, \$1.50; No. 2, \$2.00; No. 3, \$2.50; No. 4, \$3. A liberal discount to the Trade. FOLEY'S PATENT STYLUS is the best and only Pen with point, spring and cleaner in air tube. Fully warranted, and exchangeable for gold pens and pencils.

We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

Signed by the following gentlemen and over 1,000 others: G. S. Coe, Pres. Am. Ex. Nat'l Bank; J. A. Beardsley, Cashier Nat'l Bank of North America; Wm. A. Fall, Pres. Corn Exchange Bank; R. H. Lowry, Pres. Nat'l Bank of the Republic; F. D. Tappan, Pres. Gallatin Nat'l Bank; C. F. Timpon, Cashier Continental Bank; I. G. Ogden, Cashier New York Co. Nat'l Bank; Chas. Dennis, Vice-Pres. Atlantic Mutual Ins. Co.; Daniel D. Smith, Pres. Commercial Ins. Co.; Elwood Walter, Pres. Mercantile Mutual Ins. Co.; Wm. L. Jenkins, Pres. Bank of America; J. W. Lewis, JOHN FOLEY, Gold Pen and Stylographic Pen Manufacturer, 2 Astor House, Broadway, New York.

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THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, - 10 Cents.

NEW YORK, THURSDAY, NOVEMBER 20, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.
American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catchside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
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Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
I. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Islands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE superintendent of public instruction in Minnesota has issued a price list of school books to be used in the public schools of that State, and this list is to be adhered to by the agents under his jurisdiction. What seems to us rather queer is the statement that the book trade are *allowed* to sell these books at an advance of 10 per cent. This seems to indicate that no cutting under the State price list or competition therewith is admissible. The booksellers of Minnesota must feel grateful.

OFFICIAL notice has been given of the completion of the terms of agreement for shutting down the writing paper mills in accordance with the resolution adopted at the Metropolitan Hotel meeting; this notification will be found in another column. Pursuant thereto, the mills interested have been directed to cease production during each of the last weeks of November, December and January. It will be seen that the statement is made that the mills at Holyoke making book papers, have agreed not to run on engine-sized writings or envelope papers during the shut-down of the fine writing mills. As we go to press we are advised that the book paper mills at Holyoke have determined not to shut down.

AT the last meeting of the Board of Trade and Transportation a plan for the protection of commercial travelers was reported and adopted. The system devised is co-operative and is limited to the members of the Board who choose to connect themselves with what is to be known as the "Commercial Travelers' League of the New York Board of Trade and Transportation." Each member of this league is to be assessed for legal expenses in proportion to the number of travelers employed by him, and credentials will be issued to each traveler recorded. The assessments will be used for the employment of counsel and the payment of other costs incurred in protecting the salesmen entitled to the support of the organization. In the course of the discussion upon the subject, quite an array of decisions upon the right of State or local authorities to impose a license tax upon traveling salesmen was brought forward, and these sustain the claim of the unconstitutionality of such regulations. We were not aware that so many precedents upon this question had been established. There seems to be no doubt of the law on the subject, and in all future proceedings the rule of *stare decisis* ought to prevail and prevent legal delay, argument and undue expense. Looking at this issue in the light that the principle of the illegality of taxing travelers has been sufficiently and

clearly established, the commercial public certainly needs some guaranty or statutory protection, which will preclude innumerable and frequent lawsuits if the exaction is to be opposed. For that reason, the intervention of Congress becomes necessary. The bill which it is proposed to urge ought to be carefully examined, and, if it meets the exigency, it ought to be pushed with all of the force which the business interests of the country can exert.

Roundabouts.

BY THE TRADE LOUNGER.

Political excitement has subsided and the trade are trying to "ring in" on business. There seems to be somewhat more doing with a prospect of considerable to come. If attention is not paid to picking up the loose ends of business now, people will come out at the diminuendo end of the cornet with their settlements at the close of the year.

* * * *

It is not only darkly hinted, but it is lightly rumored that James Gordon Bennett has sold one-third interest in the *Herald* to J. W. Mackay. It is asserted that the new ocean cable put the strain on Mr. Bennett. Perhaps there was no strain at all. The great income of the *Herald* ought to keep its owner supplied with a great deal of loose cash, even after indulgence in those journalistic enterprises for which he has become famous.

* * * *

The chief officer of Customs—which his seat it is at Washington—has been giving some more points on the tariff to his subordinates. He tells 'em that card middles—"middle board," as he calls it—are not dutiable as manufactures of paper, but should pay 25 per cent. ad valorem as paper not specially enumerated or provided for. He gives another point on odor cases. Silk boxes, known under this designation, are not to be regarded as fancy boxes, but must be charged with duty at 45 per cent. ad valorem.

* * * *

A Springfield (Mass.) man has invented a method of propelling tricycles by means of compressed air, *a la* Keeley. A steel cylinder, three feet long and eight inches in diameter, adding but a trifle to the weight of the machine, he claims will propel a tricycle ten or twelve miles, and a cylinder charged with cheap gas will, he also claims, propel a tricycle fifty miles. No mallet required.

* * * *

An ingenious and very useful article to bookkeepers and accountants is a pen extractor, which may be affixed to the desk for the purpose of extracting old pens from the holder without soiling the fingers. Another form of extractor comes in the guise of a paper-weight.

* * * *

One of the numerous stationery novelties, which should have a wide sale on account of their utility, is a book adjuster. It consists of a pedestal mounted on a firm base and having a spring of a peculiar shape in which the

cover of a heavy book may be placed for the purpose of holding it up. The cover may be raised or lowered by means of a ratchet. The adjuster is neatly and substantially made, and is something which will meet with the approval of every accountant.

Judging from the number of new patterns of skates which have been introduced within the past few weeks a brisk demand is expected for these goods during the coming skating season. There have been no less than two or three new makes of club skates brought out, and if half of the claims of their manufacturers are true, the making of club skates has been brought down to a fine edge, to say the least.

An English inventor has brought out a tricycle, which is operated by electricity. It is an open-fronted machine of the ordinary pattern, with the treadles and driving-gear removed. The driving-wheel is 44 inches in diameter, and close to it is a large spur-wheel containing 248 teeth. The motor is slung from the seat-platform. The armature spindle carries a spindle of 12 teeth, gearing into the spur-wheel, the machine thus speeded down 20 to 1. The battery, composed of Faure, Sellon-Volkmar cells, occasionally, and sometimes of a combination of the two devices, is slung from the backbone and axle, and when fully charged contains a store of electrical energy equal to the conventional two horse-power.

A man in Pennsylvania has taken out a patent for a paper shirt. The shirt is made of very tough paper that will not tear without a great deal of strain, and the bosom is made up of seven layers, one for each day in the week, so that the wearer may present a clean shirt-bosom every day. Enough collars and cuffs go with the shirts for the seven fronts, and the whole outfit only costs thirty-five cents. I forbear to remark on other conveniences which this shirt suggests.

A new enamel, which is said to be a perfect representation of burnished iron, has been brought out. A porcelain vase or piece of statuary covered with this enamel is said to pass with experts for artistic iron-work.

Mazarine blue is said to be again coming into favor as a color for richly decorated vases. This is one of the richest tints in the whole range of ceramic colors, but is very costly.

A new toy, which retails for five cents, consists of two pieces of round tin soldered together close on the edges and widening out in the centre to about a quarter of an inch in thickness with a hole in the centre. A string is attached to a hole made for the purpose on the edge and when the toy is twirled in the air a sound is emitted which is like a partridge call. There is a variation in the sound according as the device is twirled rapidly or slowly. The toy is brilliantly painted and is a little larger in size than a silver dollar.

Confectionery pails are now made of a solid sheet of waterproof paper and are guaranteed to hold either hot or cold water. Why they should hold water deponent saith not.

Answers to Correspondents.

Subscriber asks: 1. Who makes railroad ticket printing and numbering machines? 2. Who makes card-boards, especially for tickets?

Ans.—1. R. Hoe & Co., 29 Gold street, New York. 2. Crocker Manufacturing Company, Holyoke. For other names consult Lockwood's Directory.

H. H. K. asks for the address of the mill that puts up the "Eureka Mills" W. C. paper.

Ans.—Ross White puts it up specially for Schiefflin & Co., who control it.

J. & W., who asked for the address of a certain dealer in slates, have been notified of the address by mail.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
D. F. Caughlan.....		\$725
Hunter & Beach.....		2,450
W. W. McEwen.....		221
A. E. Newman.....		100
J. A. Parks.....		700
E. K. Pease.....		1,530
Thomas Phillips & Co.....		2,000
C. M. Green (R.).....		6,620
John N. Hydel.....		650
A. A. Norton.....		170
C. Riemenschneider.....		1,000
L. D. Robertson (R.).....		2,500
Charles C. Shelley (R.).....		325
Swiss American Publishing Company.....		820

EASTERN STATES.

C. Henry Jordan, Boston, Mass. (mortgage half interest in stock subject to prior \$800).....	700
Thomas E. Leyden, Boston, Mass.....	500
Star Newspaper Company, Boston, Mass. (mortgage on plant foreclosed).....	....
J. B. L. Monty, Holyoke, Mass.....	200
Ernest W. Morrell, Gardiner, Me., <i>Home Journal</i>	2,500
Hilton F. Hosmer, Boston, Mass. (B. S.).....	2,300
J. P. C. Marshall, Boston, Mass.....	150

MIDDLE STATES.

George R. Dean, Mayville, N. Y.....	1,300
-------------------------------------	-------

WESTERN STATES.

W. J. Hill, Salinas, Cal. (Real).....	2,325
J. B. Brothers, San Francisco, Cal.....	1,007
F. W. Burnett & Co., San Francisco, Cal.....	700
L. S. Anderson, Springfield, Ill.....	300
James A. Menafee, Covington, Ind.....	625
Julian Piotrowski, Detroit, Mich.....	90
William Whitesides, Duluth, Minn.....	500
H. L. Lyon & Co., San Francisco, Cal.....	147
M. Von Aa, Denver, Col. (T. D.).....	400
James Dale, Chicago, Ill.....	1,084
G. Gregory & Co., Chicago, Ill.....	1,280
Larsen & Jorgenson Desk Co., Chicago, Ill.....	700
Kennedy & Co., Moline, Ill.....	529
M. A. Barnett, Madison, Ind.....	351
Anton J. Dahl, Minneapolis, Minn.....	85
Charles F. Whitney, Omaha, Neb.....	725
Free Press Company, Milwaukee, Wis.....	5,333
Free Press Company, Milwaukee, Wis.....	1,373
Free Press Company, Milwaukee, Wis.....	5,000

SOUTHERN STATES.

W. S. Forrester, Louisville, Ky.....	2,500
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LIENS RELEASED.

Thomas E. Leyden, Boston, Mass.....	300
Chalmers H. Libby, Boston, Mass.....	300

M. H. Johnson & Co., Boston, Mass.....	800
J. P. C. Marshall, Boston, Mass.....	120
Murray M. Wing, Boston, Mass.....	100
P. F. Wintraub, Boston, Mass.....	500
Baldwin & Bruce, Minneapolis, Minn.....	175

A substitute for wall-paper has been found in tinfoil, which is stamped and printed with the designs desired by some patented process. The tinfoil is in sheets, thickness of ordinary paper, pliable and waterproof. It is varnished and in every way is artistic.

Hammocks may be made of heavy canvas and trimmed with bright fringe.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, November 19, 1884.

THE MONEY MARKET.—Monetary affairs have not developed any new feature of special significance during the past week. The market is still characterized by an abundant supply of loanable funds and easy rates of interests, capital still finding difficulty in obtaining profitable employment. Prime indorsements have been readily salable at 5/16 per cent., but the supply is not very large, as there are comparatively few bills of this class making. The stock market has ruled quiet and featureless, the fluctuations having been the result of manipulation, and therefore without significance, while the situation has undergone no actual change. There has been a fair amount of business in railroad bonds at generally firm prices. Governments are a trifle firmer. Sterling exchange is a trifle firmer owing to the scarcity of commercial bills, and while posted rates are still 4.81@4.84, actual business has been done at higher rates.

THE PAPER MARKET.—With the paper trade there has been no noticeable change during the week, dealers continuing to report supplies more plentiful than customers, but withal prices have settled down to a level, at which, if any change takes place, the indications are more favorable to appreciation than to decline. It seems to be pretty generally understood now that the agreement of the writing manufacturers to shut down during the last full week this month, December and January, having received the required consent of 80 per cent. of the production, will be carried out, and this cannot fail of having a very salutary effect upon the market in strengthening the prices of paper, lessening the demand for stock and keeping down prices for the same. That manufacturers are pretty fairly engaged on orders is indicated by the fact that very few of them have visited the city this week seeking new contracts. Although prices generally are about as low as they were before the advance of October 1 was declared, manufacturers have the advantage of about as low prices for rags and other stock have ruled at any time within the past three months; consequently profits are certainly no smaller.

THE STATIONERY MARKET.—Business has improved during the past week, but is hardly what it was during the corresponding period last year. There are more tradesmen in town than there were a week or two ago, and they have shown more disposition to do business than was manifested in the early part of the season. The trade in writing papers and envelopes has varied little from last week, but if anything has improved, blank-books are holding their own, and prices are unchanged. The recent extension of the order of the United States Treasury Department in respect to the importation of rags, it is expected, will, by forcing up the price of paper, cause an advance in the price of blank-books, which will probably take place on the opening of the new year, as profits now are small, and manufacturers cannot, it is alleged, afford to sell at present prices long in view of the advance in the cost of raw material. The trade in fine art albums is not reported to be brisk, the majority of orders for these goods having been placed earlier in the season. Dealers in and manufacturers of writing pads report that trade is very good, more orders having been taken during the past few days than in any previous week during the season.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000 Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.
"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.	A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "	
2, $\frac{1}{4}$ " "	5, $\frac{1}{2}$ " "	

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.

For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

INDEXED MAPS AND GUIDES OF

ALL COUNTRIES IN THE WORLD!

Wholesale and Retail.

RAND, McNALLY & CO., Publishers.

148-152 MONROE STREET, CHICAGO.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED NOVEMBER 14, 1884.

Albums.....	60	\$4,374
Books.....	197	24,227
Newspapers..	169	4,662
Engravings.....	36	12,285
Ink.....	46	472
Lead Pencils.....	13	2,547
Slate Pencils.....	130	1,693
Paper.....	103	11,126
Steel Pens.....	2	117
Other.....	14	858
Totals.....	870	\$62,361

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED NOVEMBER 18, 1884.

Paper, reams.....	1,895	\$399
Paper, pkgs.....	2,751	14,974
Paper, cases.....	39	1,310
Books, cases.....	97	9,320
Stationery.....	197	20,186
Totals.....	4,979	\$46,189

STATIONERY EXPORTS FROM NEW YORK.

FROM NOVEMBER 11 TO NOVEMBER 18, 1884.

BOOKS, cases, to Liverpool, 2; to United States of Colombia, 13; to Glasgow, 5; to Bremen, 2; to Dutch West Indies, 1; to Cadiz, 2; to Cuba, 2; to Porto Rico, 1; to Mexico, 5; to Argentine Republic, 17; to Uruguay, 2; to London, 21; to British West Indies, 5; to Nova Scotia, 1.

PAPER, to Liverpool, 4 cs., 51 pkgs.; to Cuba, 1,511 pkgs.; to United States of Colombia, 190 pkgs.; to British West Indies, 865 rms., 127 pkgs.; to Mexico, 138 pkgs.; to Hamburg, 3 cs.; to Bremen, 13 cs.; to Antwerp, 3 cs.; to Danish West Indies, 110 rms., 11 pkgs.; to Copenhagen, 3cs.; to Nova Scotia, 4 cs.; to Havre, 5 cs.; to Porto Rico, 920 rms., 575 pkgs.; to Venezuela, 32 pkgs.; to Central America, 3 cs.; to Argentine Republic, 13 pkgs.; to Brazil, 3 pkgs.; to Uruguay, 1 cs.; to Chili, 3 cs.

STATIONERY, cases, to Liverpool, 60; to United States of Colombia, 46; to Hamburg, 15; to Venezuela, 3; to Mexico, 8; to Danish West Indies, 3; to Bremen, 7; to Copenhagen, 1; to London, 9; to Glasgow, 1; to British West Indies, 11; to Havre, 2; to Cuba, 5; to Porto Rico, 9; to Central America, 3; to Argentine Republic, 10; to Chili, 2.

PERFUMERY, packages, to United States of Colombia, 41; to British West Indies, 22; to British Guiana, 125; to Porto Rico, 20; to Venezuela, 10; to Central America, 20; to Mexico, 5; to Ecuador, 1,330; to Trieste, 6; to Uruguay, 22.

PRINTING MATERIALS, packages, to United States of Colombia, 22; to Santo Domingo, 3; to Porto Rico, 14; to Bremen, 28; to Hamburg, 5; to Cuba, 28; to Venezuela, 108; to Uruguay, 13.

TYPE-WRITERS, cases, to Rotterdam, 7; to Liverpool, 1.

TOYS, SPORTING GOODS, &c., cases, to London, 7; to Liverpool, 40; to British West Indies, 2; to Glasgow, 2; to United States of Colombia, 4; to Danish West Indies, 3; to Hamburg, 2; to Porto Rico, 2.

INK, packages, to Cuba, 2; to United States of Colombia, 9; to Glasgow, 3; to British Africa, 1; to Porto Rico, 3.

SLATES, cases, to British Australasia, 141; to Danish West Indies, 5; to Copenhagen, 50; to Liverpool, 12; to Hull, 10; to Nova Scotia, 6; to Argentine Republic, 160.

CELLULOID GOODS, cases, to Porto Rico, 1.

PENCILS, cases, to Liverpool, 7; to Uruguay, 1.
 CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to British Australasia, 1; to Liverpool, 2; to United States of Colombia, 4.
 HAMMOCKS, packages, to United States of Colombia, 1.
 MAPS AND CHARTS, cases, to Hamburg, 1; to Argentine Republic, 2.
 SCHOOL FIXTURES, cases, to Antwerp, 97.
 PLAYING CARDS, cases, to Liverpool, 2.
 ALBUMS, cases, to Porto Rico, 1.
 PORTFOLIOS, cases, to United States of Colombia, 1.

IMPORTATIONS OF PAPER.

FROM NOVEMBER 11 TO NOVEMBER 18, 1884.

B. Lawrence Stationery Company, The Queen, London, 1 cs.
 L. Mascotte & Co., by same, 1 cs. hangings.
 E. & H. T. Anthony & Co., Moravia, Hamburg, 8 cs.
 G. Genert, by same, 14 cs.
 J. D. Whitmore & Co., Noordland, Antwerp, 7 cs.
 Keuffel & Esser, by same, 8 cs.
 R. Gledhill, by same, 1 cs.
 F. Beck & Co., by same, 5 cs.
 P. Morganstein, Eider, Bremen, 5 cs.
 J. P. Smyth, by same, 3 cs.
 Alfred Ireland, State of Nevada, Glasgow, 10 cs.
 G. S. McKibben, Alaska, Liverpool, 11 cs.
 B. & O. Meyer, by same, 9 cs.
 R. F. Downing & Co., by same, 2 cs.
 Merchant's Despatch, General Werder, Bremen, 5 cs.
 Hand & Ellsworth, City of Chicago, Liverpool, 5 cs.
 B. Ilfelder, by same, 1 cs.
 W. F. Vliet & Co., by same, 10 pkgs. hangings.
 Meriden Britannia Company, by same, 3 cs.

Good fortune and bad are equally necessary to man to fit him to meet the contingencies of life. Few men who have not experienced the vicissitudes of fortune know how to bear them with firmness or are fit to meet them.

WHITEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF
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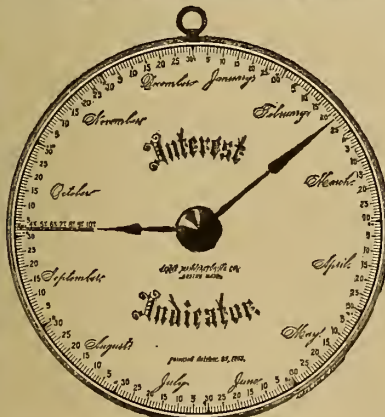
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specimen of early playing-cards. The Biographical playing-cards, in which classical medallions take form, and astronomical ideas assume position, are alike worthy of regard. We have, however, passed over what may be regarded as a great feature in playing-cards when an old author endeavored to teach the Bible history by "playing-cards." Adam was then the king, and Eve his queen. These were published in 1591. We were also shown a very curious fortune-telling book by cards. Again, we see Heraldic playing cards of the "Peers of Scotland," by Walter Scott, Esq. (not Sir Walter), and these are painted by hand, and bear date 1691. One other feature in Messrs. Goodall's stall. We were shown a pack of playing-cards engraved by Virgil solis. Every king, queen and knave have monkey faces with regal robes. One would think a reissue of these, at a period like the present, when the many denounce the higher assemblies, would sell. Playing-card makers are, however, like ourselves, distinct from politics. They produce in these days works of art, and make these works of art as closely as possible in conformity with the purses of the masses.—*British and Colonial Printer and Stationer.*

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[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, November 17, 1884.)

There is a very amusing feature to all of the apprehension and solicitude in view of a prospective change of administration. In the business world, from the bank president down to the messenger-boy, there is no little fear and trembling for the safety of individual interests; and the anxiety they all feel in behalf of the country is truly beautiful to contemplate. In justice to all concerned, however, it must be borne in mind that the sleep lost to the banker on this account is not to be mentioned in the same breath with the terrors the situation presents to the messenger-boy. The financier feels a slight hesitancy in making large ventures until he is assured that no radical departure from beaten paths is to be taken; the heavy stock manipulator pursues a mild and conciliatory course and waits for the crisis; the ordinary speculator, fearful of a sudden "boom," shuns the "short" side of the market, and, acknowledging a break equally imminent, is correspondingly shy of the "long" side; the wholesale merchant has hopes on the tariff question, in its relation to the duty on his imports, and anathematizes the stupidity of the retail dealer in imagining that the affairs of government have anything to do with his petty interests. As a matter of fact, it is the small tradesmen who are most apprehensive on the subject. The astute side-street diplomat, who runs a \$1,000 book and stationery business, has his doubts of the wisdom of a prospective foreign policy, and dares not replenish his scanty stock until his suspense is ended. The street-car drivers and bridge tenders alone seem indifferent; they wisely restrict their political proclivities to the confines of the municipality. The near approach of the holiday season seldom fails to enliven trade of all kinds. The shopkeeper gets in an attractive stock of Christmas and New Year goods early, and his customers find the attraction irresistible. They begin to spend money freely, and naturally exert themselves to replace the dollars which slip away so easily for Christmas gifts; consequently, there is a spurt of activity all around, no matter how dull the season may have been.

Rand, McNally & Co. have just issued the third edition of their "Pocket Cyclopædia," a handbook of useful information. It is a handsomely-gotten-up little volume, containing tables, rules, practical hints and historical sketches, for farmers, mechanics, machinists; bankers, merchants and the public generally. It contains numerous colored diagrams, illustrating some of the more important comparative statistics of the world. The retail

price of the "Cyclopædia" is twenty-five cents.

The same firm has published a new indexed pocket map of New York State, and also one of Pennsylvania. Both of these maps have a fine cloth binding. It has also issued an indexed county and township pocket map, and Shippers' Guide of Kansas, accompanied by a new and original compilation and ready reference index, showing in detail the entire railroad system, the express company doing business over each road and accurately locating all cities, towns, post-offices, railroad stations, villages, counties, islands, lakes, rivers, &c. The special features of this pocket map are: Locating the branch or particular division of railroad upon which each station is situated; the nearest mailing point of all local places; designating money-order post-offices, telegraph stations and naming the express company doing business at the points where the several companies have offices. The population is also given according to the latest official census.

The American Tract Society has announced several new books, among which may be mentioned "Honest Willie," by Lydia L. Rouse. This is a home story of life in Scotland, with many scenes of deep and pathetic interest during the days of persecution. The brave and loyal characters described are fine models for our young readers.

The Superintendent of the Chicago Depository of the Presbyterian Board of Publication has the following books for the holidays: "Half-Hours with the Lessons" and "Peloubet's Select Notes." A fine lot of bibles for teachers can always be obtained there.

The Chicago exhibitors at the World's Exposition met at the Palmer last Thursday. About fifty were present. Frank Gilbert pre-

sided. They decided to open rooms at New Orleans to accommodate all Chicago exhibitors and those wishing to do business with them. To carry out this scheme an association was formed. The officers elected were: President, J. H. Bradley; secretary and treasurer, H. W. Caldwell; superintendent, J. A. Norton; Executive Committee, A. W. Kingsland, A. Hildreth, C. H. McCormick.

Inquiries regarding the accommodations to be had in New Orleans during the Exposition have resulted in a communication from I. B. Walche, chief of the Department of Information and Accommodation, in which he states: "This department has been organized for the express purpose of aiding all visitors to the Exposition, not only in securing suitable accommodations at moderate rates, but in protecting them in every possible way from excessive charges, and this service we render free of cost. The rates will vary according to location and style of entertainment. Furnished rooms will be from 75 cents per day and \$15 per month up to and including \$1.50 per day and \$30 to \$40 per month. Board and lodging will be double the above, and the best hotels will not advance their rates. The St. Charles will charge, as usual, \$4 per day, while the new Hotel Royal will be conducted on the European plan; rooms from \$1 per day up to the choicest apartments at \$8 and \$10. Other hotels in the city, as also those now in course of erection in the vicinity of the Exposition grounds, will charge from \$2 to \$3 per day, according to the location of the rooms. These rates will prevail during the entire period of the Exposition, and there will be no lack of comfortable accommodations at these prices."

The streets and principal hotels here lately seemed completely given over to cattle kings from all parts of the Northwestern States and the plains of the far West. Never before, probably, has there been so great a number of breeders of fine stock gathered together at any one time.

The American Fat-Stock Show has attracted numerous visitors, the attendance during the evenings being very large. Noz.

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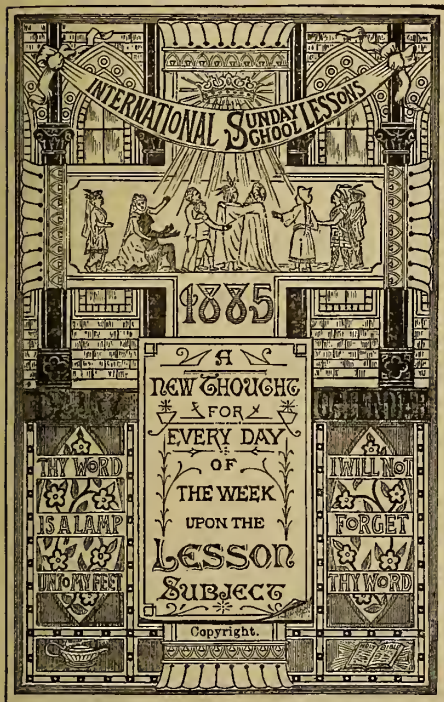
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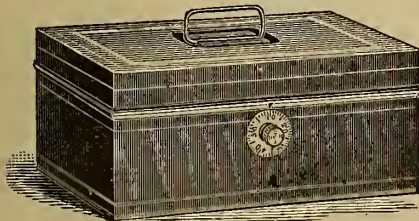


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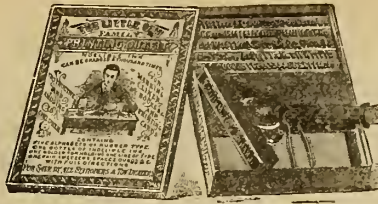
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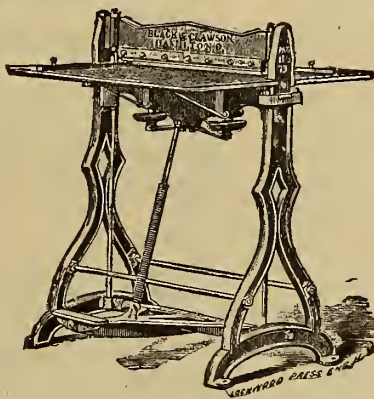
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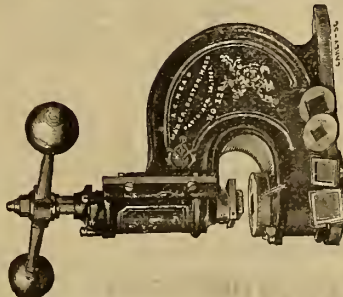
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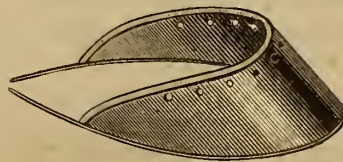
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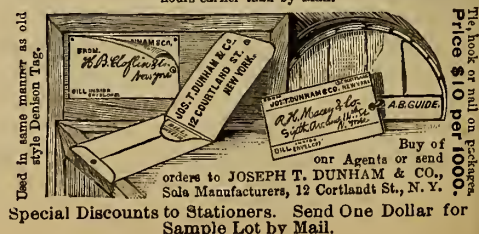
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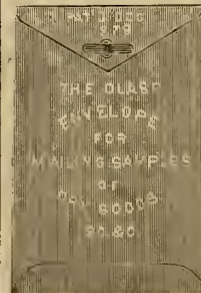
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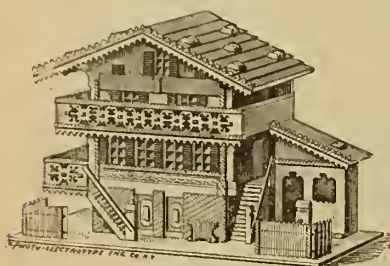
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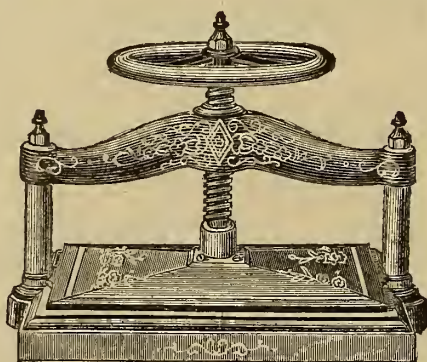
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SIVE USE BY PRINCIPAL MAN-
UFACTURERS & MERCHANTS.
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Dolls.

Dolls are our children's children, and, therefore our grandchildren. They are only removed by one generation from our real nurseries, and extend one link further the chain of family responsibilities. Nurses look after the babies; but the babies, in their turn, are nurses also, and, if the truth were told, are far the more conscientious of the two. Their solitudes are infinite; for, though little more than dolls themselves, they combine in their own small persons all the duties of domestics, trials of governesses, anxieties of parents, and, where necessary, responsibilities of physicians. In addition, they are the dolls' milliners, music-teachers and dancing professors; they have their physical, religious and moral developments upon their consciences. In a word, they are the providence of the doll. How hopefully and bravely they bear this almost intolerable burden of prerogatives and functions everybody knows who has ever watched a little girl with her rag baby. With what cheerfulness, too, they meet the ever-shifting conditions of the doll's health and temper, and with what patient tenderness—a perpetual lesson to nurses and mothers—they conform to every whim and need of their exacting charges! Yet when severity is called for they do not shirk the painful responsibilities of the case, but administer correction in a spirit of generous justice which is as delightful as it is praiseworthy. They listen unmoved to the lamentations of the puppet standing in the corner with its face to the wall, until they feel convinced that there is true sincerity of repentance. They send it to bed without its supper again and again in the course of a single morning without exhibiting any symptoms of unworthy concession to the hungry but impenitent doll. Nor when chastisement is considered appropriate are they ever found backward in the duties which they owe to their little ones, but they administer it with an enthusiasm which, though it may let some of the sawdust out of the seams, is otherwise salutary in the extreme. The very first symptom of an approaching illness is invariably detected; the warning is promptly acted upon, physic administered, change of air and diet at once obtained and with the happiest results. For who ever heard of a doll that died from neglect? On the contrary, it always recovers. Its ailments, being attended to at once, are nipped in the bud. They never have time to get into the system, nor the opportunity of becoming chronic.

It is not, of course, possible for grown-up people to analyse the little girl's sentiments toward her dolls. In the first instance, they are maternal, of course; but this tenderness is complicated by the other relationships that exist. The child is not only the mother, but the godmother too, and the elder sister as well. She is its grandmother and its aunts and cousins—to say nothing of being all its everyday acquaintances in addition. Moreover, she stands toward the doll in the relation of the clergyman of its parish and its family physician, its college of professors and its morning newspaper. But, mixed up

as her sentiments thus become, they might be classified and understood were it not for the fact that a doll has no identity of its own. It changes its name from time to time, and becomes somebody else at each alteration. Yet the same loving solicitude pursues it through every phase of its shifting existence, and to the end of its days it is the object of an untiring and most exemplary affection. Moreover, if a child be pressed upon the point, she admits that her doll is not really alive. The sawdust inside it goes often a considerable way, no doubt, toward making this unlikely. She talks wisely of the improbability of an authentic baby having a wax head and shoulders hitched on to a rag body, and points to the parting in the head where the hair is fixed in, as an evidence of its being "only a doll." Her opinion is occasionally further strengthened by other details of construction which, taken altogether, eventually convince the small philosopher that her possession is really only a plaything. This does not make any difference, however. Her imagination proves equal to the severest strain, and, let the doll be never so incomplete, she sees it, from the unassailable heights of fancy, whatever she pleases it shall be. It is curious, too, to observe how superficial the child considers good looks. Prettiness of face or regularity of features goes for very little. These succumb to the ravages of time, and bit by bit the plaything loses its charms. The front of the head is flattened out of all feature; the back has had a large hole knocked in it. As a rule, however, these imperfections do not make the slightest difference. On the contrary, the fondness for it seems to increase in proportion to its afflictions, and in every family the phenomenon is well known of the "old" doll which is always the greatest favorite. New ones come and go, but the original dummy, with an indistinguishable face and shapeless body, remains supreme in the favor of the nursery. It has fallen into baths times beyond number, has been left out on the lawn night after night, has been worried all round the garden by the pug, fell once into the fire and twenty times out of the window, has been sat upon, thrown about, thumped and ill-treated by several elder brothers in succession, has been executed by them on many occasions as a notorious criminal, and its suspended corpse given to the fowls of the air; has seen, in fact, and suffered all the ills that dolls are heir to; yet this unfortunate relic, this torso, this fragment, refuses either to go out of existence or to resign its place in the family affections. Under all provocations and temptations to do otherwise it persists in being imperishable, and none of the new-comers, let them be ever so smart, can oust it from the honorable regard of the household. When a raid is made upon the nursery accumulations, and the "rubbish" is cleared out, the suffrages of the children are all unanimous for the retention of the "old dolly;" and so from generation of playthings to generation, the venerable effigy survives in undiminished affection.

Thus a doll-shop is really something much more serious than it seems. The shelves are

piled up with boxes, and in all of them, wrapped up in tissue paper, are dolls. As yet they are hardly born, for their life only begins when they have found a mother in a purchaser. From that moment they live, and their existence, if we consider it, is not very seriously unlike that of our children. The lives of the latter are really mysterious to grown-up folk. We dress them, feed them, teach them, do our best to make them good and keep them so; we amuse ourselves by playing with them, and we love them. But this is not the child's life. It lives in another world altogether, and whenever it is released from the irksome necessities of humanity it goes back at once to its corner in the nursery, where there are houses and churches and schools, ships and railway trains, streets and gardens, and where the people are all dolls. All the events of the larger world revolve in a mimic circle within that corner. There are joys and tears, goodness and evil, reward and punishment. Here the little girl is really at home. Everything is within her comprehension. Among adults she finds much that puzzles her with its dullness, for grown-up people must seem very dull folk to children. Sitting down with her dolls round her, however, she has all the threads in her hands, and finds things happen in an intelligible and diverting way. Her puppets are thus, in fact, the most real beings she is acquainted with. Never mind about the sawdust. They talk to her and play with her in a fashion that she thoroughly understands. They keep within her intelligence, and never inflict upon her the problems and standards of a superior capacity or of older minds. They are, in fact, her truest companions and confidants. To them only does she tell everything. So that if we look at the shelves of the doll-shop from another point, we find ourselves confronted with an infinity of interesting considerations. What varying fates and fortunes are before this company of tiny effigies! One by one they will go out into the world to be the friend of some little girl, her comforter in trouble, her favorite companion in pleasure. Each in turn will start upon a career as individual as that of the baby to whom it is given, will suffer as she suffers, and share her every joy. The love that we lavish upon our children they pass on to their dolls, with as sincere a solicitude as any that parents can show. This plaything, therefore, somehow stands distinguished from all others as having a reflected humanity. As we have said above, they are the children's children—and, consequently, our grandchildren.—*London Telegraph.*

Rust upon steel may be removed by covering the rusted part with oil or fat, letting it remain three hours, and wipe off with a cloth; take two drachms caustic potash and four ounces opodeldoc, rub on the mixture, and let it remain ten minutes; rub off dry with cloth. Or cover the rusted part with sweet oil, well rub in, and next day cover with finely-powdered unslaked lime, and polish with this until the rust disappears. Or take half an ounce of emery powder, once ounce of soft soap mixed, and rub well.

Playing-Cards.

Playing-card making is the only branch of industry connected with the paper and printing trades in connection with which stamp and excise duties are still levied. The duties on cards were imposed in 1711, the rate being sixpence per pack. This duty was doubled in 1756 as regards Great Britain, and in 1773 as regards Ireland. In succeeding years the rate was gradually raised until the maximum of half-a-crown was reached in 1801. This prohibitive rate of duty continued in force until 1828, in which year it was lowered to a shilling, and in 1862 it was farther reduced to three-pence per pack, the rate now in force. This reduction was made mainly in the hope of suppressing the enormous evasion of the duty which notoriously prevailed. It was confidently asserted by some of the card makers at the time, that the clandestine manufacture of playing-cards was carried on to such an extent that one person alone, who was engaged in the trade, had owned to the sale of more unstamped packs in one year than the whole number which had been charged with duty in the same period, viz., 260,000 packs.

Apart, however, from the clandestine manufacture which was thus encouraged, and the restriction imposed on the trade, the old system of levying duty upon playing-cards was attended by other evils, which it may be worth while to recall. The ace of spades, which bore the stamp, was supplied by the office of Inland Revenue, and pasted on the cards by the makers. These aces were supplied on credit, the duty being exacted when the manufacturers made up their packs for sale, at which time an officer attended to put on the wrappers and take an account of the number of packs. The ace of spades being thus always prepared by the Revenue Department, that important card was different from the rest of the pack; and this difference, though slight was readily perceptible to the touch, so that, in fact, this stamp duty was on the one hand fostering the clandestine manufacture of unstamped cards, and was on the other abetting the designs of card-sharpers. The change of legislation in 1862 swept away a mass of most complicated and restrictive measures, and as a necessary corollary the manufacture of playing-cards has since then increased at the rate of something like 450 per cent. In the last year of the old duty 272,000 packs of playing-cards were stamped; in the following year the number was 660,000 packs, and in 1870, 984,240 packs, while the aggregate total for the financial year ended last March, was 1,204,560 packs, which last-mentioned figure shows, however, a diminution of 12,400 packs as compared with the year 1882-83. The revenue derived from the stamp duty on cards during 1883-84 was £15,057.

Concurrently with the stamp duty of half-a-crown per pack of playing-cards, to which reference has been made above, other restrictions were in force which seem to have been framed with the sole object of restraining trade. For instance, no cards were allowed to be made in any place in Great Britain except London, Westminster, and Southwark,

nor in Ireland except in Dublin. A license tax was, moreover, levied on makers. This tax originated in 1828, the amount being then fixed at five shillings. In 1863 it was altered by the imposition of a license fee of one pound for each maker, and half-a-crown for each seller of cards. In 1878 the provision as to the holding of a license by sellers was repealed: the maker's license duty continues, however, in force down to the present day. It is probably due to the restriction as to the exercise of the manufacture in other localities than those above mentioned, that the trade of playing-card making has always been in comparatively few hands. When the system of licensing came first in force there were only twelve makers (including individual partners of firms) in the United Kingdom, and all these were resident in England. In Scotland the manufacture has never taken root—at least it has not been carried on there during the present century. In Ireland, too, there was no maker down to the year 1863, with the single exception of 1833, in which year one manufacturer seems to have carried on business there; and even at the present time only one maker is resident in the sister kingdom, while sixteen (including individual partners) carry on business in England. It is a singu-

lar fact that the number of playing-card manufacturers in the United Kingdom has never exceeded twenty. There are few other branches of industry the membership of which is equally circumscribed.—*Printing Times and Lithographer.*

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Broad.....	239, 161, 284.
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WE are informed that some unscrupulous persons are using and branding Pens with our Trade Mark, the word "MOHETA." We again caution all persons against using the same on Writing Pens, it being adopted by the undersigned, and registered in the Patent Office at Washington, D. C., March 25, 1879,



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Manufacturers of First-Class

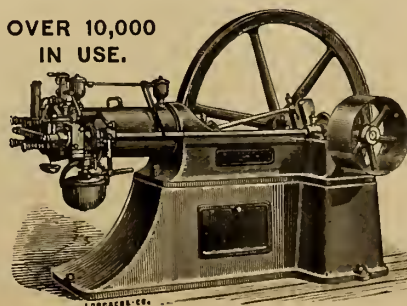
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The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 22. NEW YORK, NOVEMBER 27, 1884. WHOLE NO. 492.

Correspondence.

CINCINNATI NEWS.

[FROM OUR REGULAR CORRESPONDENT.]

Cincinnati, November 24, 1884.

Here they are like the locusts in Kansas—clouds of them—that is, of commercial travelers. Some flit by, but many stop to try the taste of this pasture. Among the latest visitors of the genus above described, namely:

From New York—John Dovell, with Thaddeus Davids Company; John B. Gunn, with Eberhard Faber; H. L. Dewey, of the National Blank-Book Company; Frank C. Johnson, of Liebenroth, Von Auw & Co.; A. J. Schad, of Daniel Slote & Co.

From Philadelphia—C. W. R. Smith, representing the Hampshire Paper Company; S. B. Fisher, with the B. B. Hill Manufacturing Company; a representative of the Riverside Paper Company.

From Massachusetts—George E. Parmenter, with William A. Davis, Boston; W. A. Hall, with Worthy Paper Company, Mittineaque, Mass.; A. H. Hill, with Holyoke Envelope Company.

From New Jersey—E. Walter Giles, with Esterbrook Steel Pen Manufacturing Company; T. S. Buck, with Lambertville Rubber Company.

Miscellaneous—Wm. C. Hubbard, with Merriam Manufacturing Company, Durham, Conn.; G. W. Blatherman, Maysville, Ky.; C. E. Akins, with Tablet and Ticket Company, Chicago.

This "gang" worked the town for all there was in it. From now on their like will swarm in here until near Christmas, when they will seek the luxuries and the repose of their homes for a brief season. As it is, their movements are hurried and flitting.

A very decided change in trade for the better set in during the latter part of last week. It came unexpectedly, but was none the less welcome. Whether this change will be enduring is the interesting question at the present moment.

W. B. Carpenter & Co. say that their sales of counting-room outfits during the week has been very large. In the sale of letter-presses they never had a better week.

J. R. Mills & Co. report that their trade

in mercantile stationery has been very large. Other manufacturers join in the same sort of testimony. These are signs of a restoration of confidence which may be relied upon and are the advance heralds that announce a revival of business.

The Christmas holiday trade has not been counted on for much this year until this little improvement in trade came along. Now dealers are duplicating portions of their orders, and are looking for fair holiday sales.

Book buyers for home reading are, as a rule, choosing rather low-priced books, and those who buy books excluded from the low-priced class are not disposed to pay for fine, much less fancy, binding. But a permanent revival of business will change all this and set consumers of books back into their old habits.

Many of the manufacturing stationers have improved the leisure the dull times afforded for improving their shop conveniences.

W. B. Carpenter & Co. have recently fitted up pneumatic tubes for carrying copy to their printing-office and blank-book and envelope factories; also electric bells and speaking-tubes, whereby Fred. Sellers, the chief of their manufacturing department, can, without leaving his seat, communicate with any man in any of the factories, as well as receive and send up proofs and copy.

The sale of school-books by Van Antwerp, Bragg & Co. has increased instead of falling off by comparison with sales of previous years.

PRINCE WILLIAM.

PITTSBURG POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

Pittsburg, November 24, 1884.

No. 20 of THE STATIONER was certainly most excellent, and it presented many a hint which will be of advantage to the trade. I find running in the trade a strong feeling of kindness toward THE STATIONER, and even among the *laity* it proves interesting. Not taking any credit whatever (for I am comparatively a novice), I believe that the letters published from your correspondents afford most pleasant reading, and give the pleadings in the case in such good shape that the court at New York can frame a very fair opinion as to the standing of the parties in the various matters in which they are interested.

Business of all kinds in and around Pitts-

burg has been exceedingly dull for some little time, and I regret to say that the outlook is not at all bright. There are 21,000 men in the city and immediate vicinity out of employment. That means fully 100,000 mouths to feed without anything coming in to pay for the provisions; it means over \$15,000 shut up weekly that ought to be circulating among our merchants; it means that our men of means will be required to practise generosity and charity this coming winter. I pity the poor women and children from the bottom of my heart. Many of the men deserve no sympathy, for they struck for higher wages in the face of the apparent impossibility to grant them their demands.

A number of our largest manufacturing industries have given notice that they will make a reduction of 10 to 20 per cent. in the men's wages. They are compelled to do so, for the warehouses are crowded with manufactured goods, and orders are coming in very slowly. Many will be required to take severe lessons in economy.

I met James B. Dodge to-day, and was informed by him that, notwithstanding the quiet state of business, he had a fair trade. Mr. Dodge began the book and stationery business on rather a small scale about twelve years ago. His success has been sure, and he is in a position to stand a good deal of business depression. His store is convenient to Blackstone's disciples, and from them receives a very large patronage for legal supplies. He also has the lead in the supply of Catholic literature, which is no small item in this city.

On Thursday last Henry Meyer, successor to Henry Miner, was shut up by the sheriff on an execution for \$2,500 in favor of J. E. Sonnenberg. Mr. Meyer, after the purchase of the old Miner stand, spent a large sum of money in remodeling the store and adding new goods. His many friends cannot but regret to hear of his misfortune.

The Edgar Company holds its own in the trade, but has to admit that a better demand for periodicals and books might be wished for.

Frank Echols comes up more chirpingly than any book-man I have met lately. He has charge of Rosenbaum's book department and reports large daily sales. Frank is a capital salesman, and one of the most honor-

able young men I ever had the good fortune to meet.

Geo. W. Backofen, the genial "German," has a very fine trade in German literature, and especially does he command a large business in the art-furnishing line. He has an old stand and one of sterling reputation.

The general stationery trade is quiet, but by the middle of next month I trust I can write a letter with a little less indigo than pervades this one.

The members of the National Gun Foundry Committee are in the city to-day and will visit the leading steel plants. No doubt they will be well treated by our iron and steel manufacturers. I have no fear of the plants not speaking well for themselves. They are of the finest order, and, in your correspondent's humble opinion, Pittsburg is as well situated and qualified to carry on the National Gun Foundry as any city in the Union.

G. W. H.

PHILADELPHIA ITEMS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA, PA., November 25, 1884.

A visit to the leading book-publishing houses of this city reveals the fact that this branch of business, like nearly all others, is feeling the effects of the dull times.

Porter & Coates, 900 Chestnut street, report a very fair retail trade, but say that the wholesale trade has been considerably less than usual at this time of the year. Fewer books are being published, and most of those that are being produced are published at the author's expense. In many cases they have to refuse to publish altogether, so much trash is written to one real work of merit. Certain standard works of well-known authors are always to a certain extent salable, but the demand of the American public is mostly for something new. Even new styles of binding, new illustrations, new typography, and lower prices fail to always make books sell. At the present time "alligator" is one of the most popular styles of binding. It is hard to say how long the craze for this style may last. It is certainly a very neat and durable binding, and one which ought to have considerable run, but public taste is very capricious, and for no apparent reason a change may at any time be demanded. Bishop Heber's "From Greenland's Icy Mountains," Tennyson's "Lady Clare," and other works are being issued this fall in new dress, with handsome illustrations from the pencil of such artists as Schell, Fenn, Church, Garrett, Perkins, Fredericks, and others. A teachers' edition of Smith's Bible dictionary, edited by F. N. and M. A. Peloubet, will be found handy and useful. An excellent work from the pen of Elferslie Wallace, Jr., entitled "Amateur Photography," for the low price of \$1, will commend itself to all who may feel interested in that art which has gained so largely in popularity in the last year or two. "Life and Travel in India," by Harriette Leonowens, will be ready for issue in about a month's time, and a new book for girls, "Doris and Theo-

dora," by Margaret Vandergrift, will also appear shortly. "Rod and Gun," "Do and Dare," "Ned in the Woods," &c., are offered to the boys. Yet, in spite of every inducement that is offered to attract purchasers, the hand-to-mouth spirit has been, is and is likely to be, the characteristic of the book trade for some time to come. Both author and publisher find it hard to make things go; but if good style in the "get-up" of a book can make it popular, this firm have no reason to be discouraged. But something more seems necessary. It remains for general confidence to be restored to the public mind before we can hope for any active trade in any line.

J. B. Lippincott & Co., 715 and 717 Market street, say that they have not lost any customers because of the dull times, but that each and every one is buying much more cautiously than heretofore. Probably the orders from their wholesale trade will not amount to much more than one-half what they usually receive so near the holidays. Their retail department has been fairly up to the average this season, and they are anticipating a very lively holiday trade. Following the policy of most houses, they are publishing most of the works they are bringing out at the expense of the author. Some few works they are bringing out on their own responsibility. Among the new editions they are offering to the public this season are found "The Seven Ages of Man" from Shakepeare's "As You Like It," with illustrations by Church, Juengling, French and others; "The Wagoner of the Alleghanies," by T. Buchanan Read, also handsomely illustrated by well-known artists; "Doris," a popular novel already in its second edition; a new artists' edition of Gray's "Elegy," and many others. Their collection of holiday goods, both for young and mature minds, surpasses anything they have hitherto presented to the public, and the styles of typography and binding are unique and beautiful. The fall trade in school-books was probably fully up to that of other years. The different branches of the trade are differently affected by the depressed state of business. Those works which are indispensable have sold in about the usual proportion, while the works of luxury, if such a term may be used, show a considerable falling off in sales.

Henry C. Lea's Son & Co., 706 Sansom street, publish medical works exclusively, and say that the present year has been a rather quiet one with them. The present is always a dull time of the year in their special line, but the amount of trade varies less from year to year than in some other branches of the publishing business.

William J. Campbell, 740 Sansom street, is a publisher of law books and an importer and collector of valuable editions of rare and curious works, many of which are no longer published. In the staple works of legal literature, what may be termed the lawyer's tools, there is always a steady demand. This branch of the business has not suffered so much from the general depression as has the foreign and antiquarian department. Some of the foreign works now on his shelves are well worth the inspection of those who seek fine works of art.

Peter F. Cunningham & Son, 817 Arch street, publish works of a religious nature exclusively, particularly those pertaining to the Catholic denomination. Like all others they have felt the effects of the dull times, and say that business has been, perhaps, one-fourth less than that of last year. Fewer new books have been published this year, and but little improvement is looked for for some time to come.

Garrigues Brothers, 603 Arch street, make a specialty of Sunday school works, and have published quite a number this season. Their wholesale trade, strictly speaking, has been rather more dull than usual, but they do a semi-wholesale trade in supplying books in large quantities to Sunday schools at a discount from list prices, and this branch has been fairly active this fall. Speaking of the styles of binding in which these works were gotten up at the present day, it was said that the popular taste called for neat, æsthetic designs, with more or less gilt. Gradually, however, the amount of gilt was being reduced, as it did not stand the wear and tear of use as well as some plainer but equally neat styles of binding.

Fisher & Brother, 614 Arch street, are among our oldest book publishers, this being the fiftieth year they have been engaged in the business. They report trade as quiet with them for the year, but say they have made no especial effort to push business, having decided to retire from business at the termination of their semi-centennial. They have for years published a series of popular almanacs, and will issue them for 1885 as usual. Of late years they have given a good deal of attention to the publishing of works for children, some of which have met with large sale. We shall be sorry to lose them from our list of publishers, but they retire with an honorable name after their half-century of faithful devotion to business.

The American Tract Society, though having its office in this city, does all of its publishing in the New York house. It reports business less active this year than last, though as to the exact proportion that trade has fallen off it would be difficult to say exactly. The prices of books have been very much reduced of late years—so many publishers have begun retailing, and there is less profit now for the middlemen. At one time books were always sold to the consumer at list price, with a discount of 20 per cent. to the trade. Now every one buying even a single book expects to get some reduction from the list price. There has been a gradually increasing demand for cheap editions of the different works. The cost of books has declined in perhaps greater proportion than most other products of labor. Books which a few years ago sold at \$2.50 sell to-day at \$1.25; \$1.50 and \$1 books have declined to 35 and 50 cents. For a certain class of literature less expensive binding is used and in this way the cost can be greatly reduced. It may be said, however, that a great deal of good literature has been thus brought within the reach of the masses, though this might be supplemented by the statement that

(Continued on page 728.)

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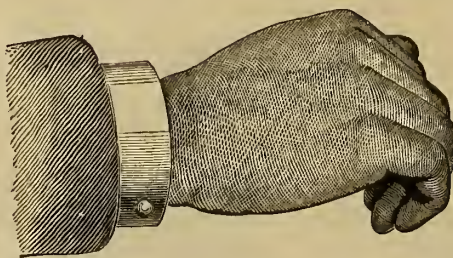
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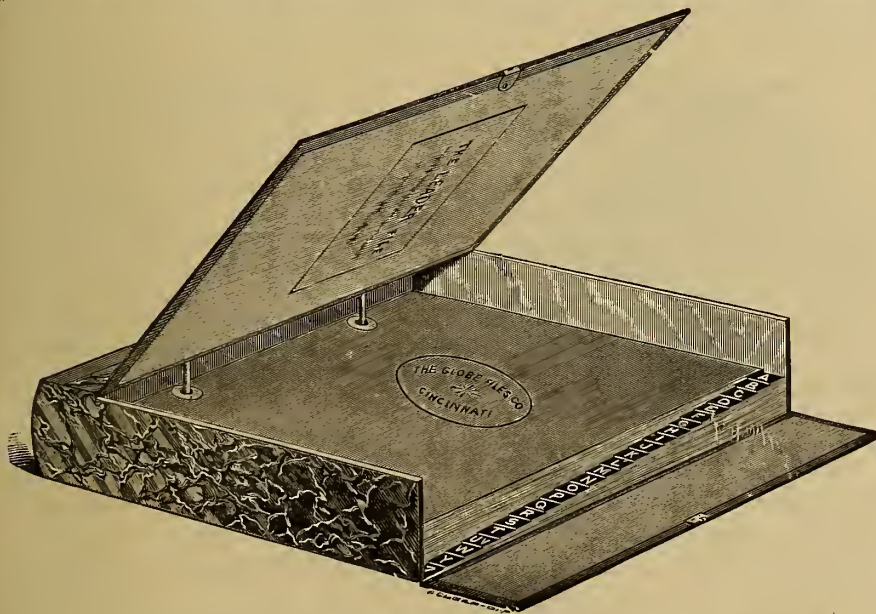
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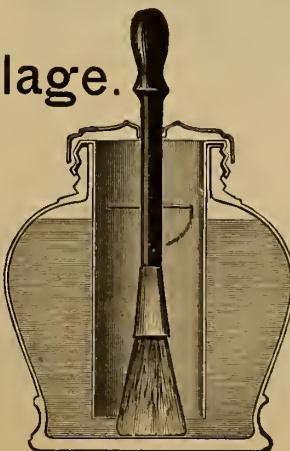
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SAMPLES AND PRICES ON APPLICATION.

(Continued from page 724).

an equal quantity of pernicious literature has also been thrown upon the market. But the balance is in favor of the good that has been done. Profits may have declined considerably. It is well known that books are sold to the trade for 12½ cents that cost 10 cents to get up, and the publisher has to run all the risks of getting the work out, and of bad debts for this trifling profit. If the book commands ready sale he can make by the transaction, but he has a good many chances to take, and sometimes he gets left.

Henry Carey Baird & Co., publishers of industrial works, find a falling off in demand for industrial publications, except in the field of electrical science, and in that there is considerable activity. The number of readers, thinkers, inventors and writers is steadily increasing, and the interest in electrical matters is growing rapidly. Electrical science is dividing or breaking up into three fields—that pertaining to light, that pertaining to motive power, and that pertaining to telegraph and telephone work. Specialists are arising in each, and in due time these will be still further subdivided until the furthestmost limits of this vast field of the Unknown is searched for its hidden lore. Thus far, the English are the most prolific writers; but their voluminous wisdom only follows in the wake of American mechanics like Edison, Bell, and other like pioneers. The best works are reproduced by American publishers from both English and continental writers, and they are sought by students, inventors, mechanics, scientists and others who are delving in this department of activity. The best thought of the age is directed to electrical science, and vast probabilities lie just beyond the accomplished results of to-day. Among the best known English writers are Gordon, Kempe, Maxwell, Sprague and Thompson. Among rising American writers are N. S. Keith, Thomas D. Lockwood, Lieutenant Bradley and Fiske, and George B. Prescott, each of whom are developing into specialists. Behind these are looming up scores of literary amateurs who hope to win distinction. Besides these are hundreds of young mechanics who are fired with a spirit of emulation and ambition which leads them to push blindly almost through intricate and generally fruitless experimentation, so far as practical results are concerned. The commercial success of electrical devices and appliances stimulates endeavor. Philadelphia excels all other cities in its per capita electrical appliance supply. Several new works are coming out in England and on the continent; but the freshest results are to be found in electrical periodicals, which are gathering together the best writing ability of the age. Recent industrial publications are works on glue, and on the manufacture of bricks and tile. A new work is soon to appear on leather, its manufacture and manipulation. The dullness in the industries and the possibility of continued dullness, is having an unfavorable effect on the book market in this line; but aside from this there is a steadily improving demand for industrial literature.

T. B. Peterson & Brothers, publishers, are

preparing to bring out a large supply of popular literature of the same excellent character for which they have become famous, among them "The Wife of Monte-Cristo," "The Son of Monte-Cristo" and "The Countess of Monte-Cristo," just published by T. B. Peterson & Brothers, Philadelphia, but already pronounced successes. These fine romances, fully worthy of Dumas' pen, appropriately

conclude that celebrated novel, "The Count of Monte-Cristo." All the characters figuring in Dumas' masterpiece, the Count himself, his wife, Haydee, his son, Esperance, Mercedes, the sweetheart of Edmond Dantes, and all the rest, are introduced. These books literally overflow with exciting episodes.

The need of entertaining literature of a wholesome character was never greater. The

number of novel-readers is on the increase, and these publishers have not been slow to recognize the tendency in this direction. Their catalogue contains a vast amount of useful information, and they could be instructively perused. P.

Discontents arise from our desires oftener than from our wants.

C. F. RUMPP,

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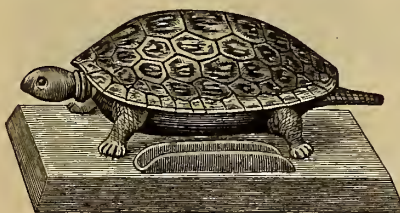
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Card and Letter Cases, Bill Books and fine Purses.

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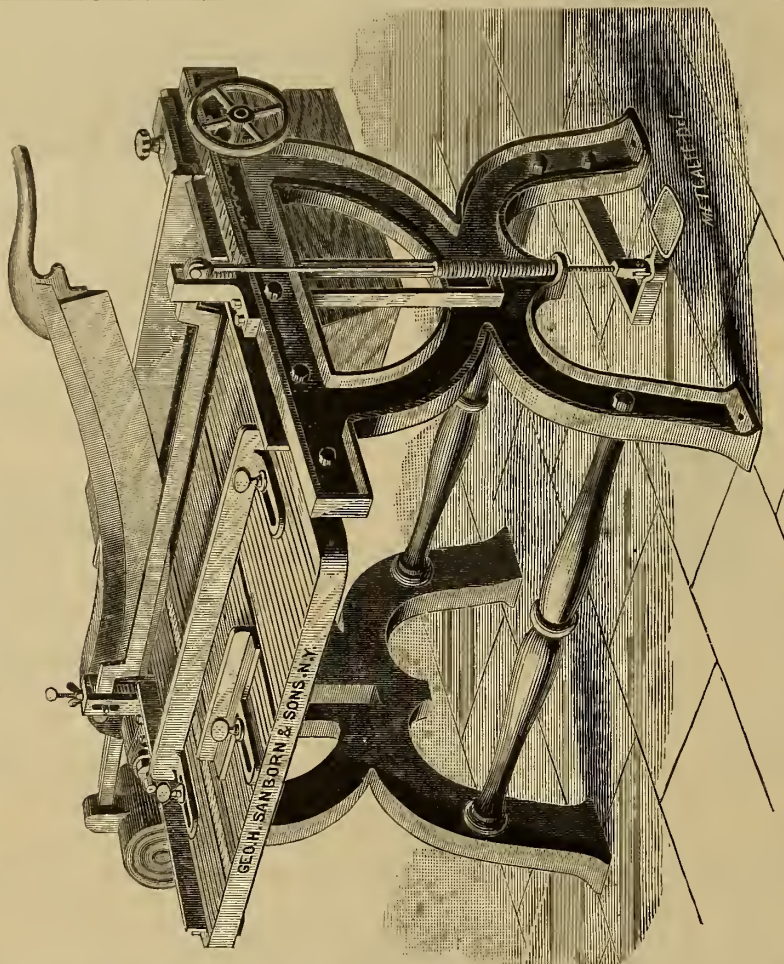
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The pointer shows on the rule the exact distance, in inches and fractions, the gauge is from the blades. By the one clamp-screw on top of gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is destined to supersede all the Shear Gauges now in use. Our lighter iron shears also have our wheel front-gauge.

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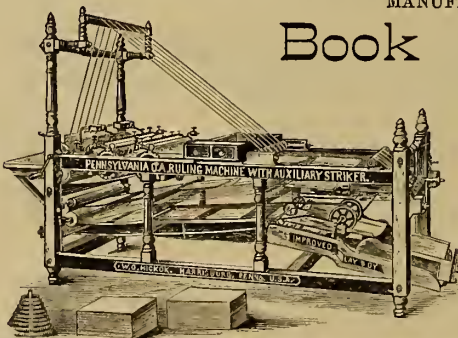
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PAPER RULERS'

IMPROVED

MACHINERY.

Write for Circulars.



C. F. A. HINRICHS.

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

Raphael Tuck & Sons' Cards.

Raphael Tuck & Sons are showing samples of their fine art publications to the trade, and will be ready to receive dealers who wish to inspect the same at their New York branch house, No. 298 Broadway (which is now being fitted up), by the first week in December. The firm's line embraces a great number of different designs of Christmas, New Year, birthday, valentine, Easter, wedding, floral study, relief cards, &c., &c. Its collection of birthday cards alone embraces 300 sets, comprising 1,000 designs. The firm makes a specialty of a beveled-edge card of special thickness, which is sold as low as cards of the ordinary thickness. In folding-cards there are thirty different sets, embracing trifold, twofold and fourfold screen cards, which come in very tasteful and pretty designs. The firm also makes a leading specialty of a heavy satin panel card. No house, it claims, publishes a similar line of these goods. The panel cards come in forty separate sets. They are made of heavy cardboard, with a chromo-lithograph design on satin, the effect, owing to the softness of the material, being very much like a hand-painting. The satin cards also come in different forms, one of which is a diamond-shaped card, which is very popular. A number of designs are by the celebrated artist, Baroness Beckendorf. One of her latest designs is a moonlight scene, with a spray of blossoms in the foreground. There are four designs in the series, each of which contains an appropriate verse in the top right-hand corner. It may be well to state here that all of the sentiments on Raphael Tuck & Sons' cards are written by the best writers. The firm has also a line of blank satin tablets for the use of amateurs. They are in twelve sets of different sizes. Hitherto printing upon satin has been attended with difficulty, owing to the fact that by the ordinary method the colors run. The firm has entirely obviated this by the use of a liquid called veloutine, which it alone prepares.

The firm has a full line of plush cards, which are produced for birthday, Easter and valentine presentations. These come in an endless variety of designs. Its sachet cards have designs both on the back and the front, thus completing the *tout ensemble*. There are also grained silk cards with mounts of satin flowers; silk book cards, twofold and interleaved; also what it calls a music sachet, the sentiment on the card being written in music.

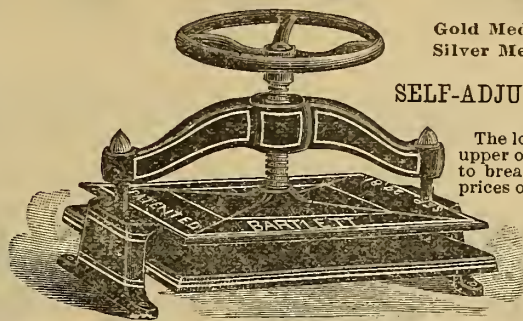
In Easter cards the firm also endeavors to excel. Its Easter trade is a very important part of the firm's business, its line embracing 100 different series. A very beautiful design is an angel card, by James Sant, R.A., the copyright of which cost £200. There are also a great variety of text cards known as the "Rock of Ages" series; also cards for framing with a space for the portrait of a deceased friend; floral screen reward cards, &c.

In congratulation wedding cards there are satin and plush single and folding cards in numberless designs, all of a very chaste and delicate character.

The firm's line of relief scraps is very extensive embracing everything conceivable in these goods. Many of its scraps are entirely new this year.

The firm has also a large number of floral studies. The reception of these goods has been so flattering everywhere in previous seasons that the firm has published 100 new studies this year.

THE "BARTLETT" PATENTED COPYING * PRESSES.



Gold Medal at Atlanta Exposition, 1881.
Silver Medal at Cincinnati Exposition, 1884.

SELF-ADJUSTING, PARTS INTERCHANGEABLE

The lower plate is drawn up against the stationary upper one; the most correct principle, and not liable to break. Low Prices. New Patterns. Sample and prices on application to

SAMUEL C. TATUM & CO.,
CINCINNATI, OHIO,

Makers of this and other styles of Copying Presses; also improved Press Stands and Water Tubs.

BETTER, and can be Sold CHEAPER than Any.

TRADE * OPINIONS.

(FROM THE LARGEST CONCERN IN THE WORLD.)

IN USE TWELVE MONTHS.

LONDON, ENGLAND, 1883

Sir: We have much pleasure in stating that your Combination Striker and other appliances for Ruling Machines, also your Rotary Perforating Machine, are capital inventions, and very soon repay themselves. We can speak confidently of the efficiency of these machines, having thoroughly tested them; we are using them constantly and should be pleased to show them running, as we fully endorse everything said in their praise by other firms who have them in use.

We are, dear sir, yours faithfully,

For WATERLOW & SONS, Limited,
GEO. S. WATERLOW.

AFTER FIVE YEARS' USE

MR. E. W. BLACKHALL,

CLEVELAND, OHIO, Feb. 16, 1884.

Dear Sir: Your Perforator continues to work beautifully. Herewith receive a sample sheet of work done yesterday (cap. two lines of work), at the rate of twelve reams an hour (120 reams per diem).

Truly yours,

SHORT & FORMAN.

Gold Medals at Paris, Vienna, Philadelphia, Centennial, &c.

Send for Circular, containing full details, to

E. W. BLACKHALL, 83 Wood St., Toronto, Canada; or 13 West Swan St., Buffalo, N. Y.



JOHN HOLLAND,

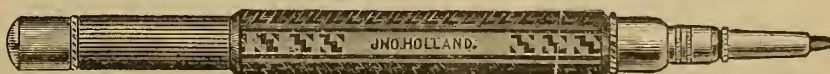
— MANUFACTURER OF —

Gold Pens and Pencil Cases



SPECIALTIES:

Gold Stub Pens, Falcons, Oblique, Barrel and Stenographic Pens,
Business Pencils and the Climax Stylographic Pens.



Elegant Assortments for Jewelers and Stationers in handsome Show Cases and Trays, Quality THE BEST, and prices moderate.

FACTORIES: Nos. 9, 11, 13, 17, 19 & 21 West 4th St., }
OFFICE AND SALESROOMS: No. 19 West 4th St., } CINCINNATI.

WHOLESALE AGENTS:

JANSEN, McCLURG & CO., Chicago, Ill.
LE COUNT BROTHERS, San Francisco, Cal.

WINKLEY, THORP & DRESSER, Boston, Mass.
R. D. PATTERSON & CO., St. Louis, Mo.

NOTICE TO BUYERS

- OF -

FANCY GOODS.

HENRY LEVY & SON,

— 477 BROADWAY, 477 —

NEW YORK.

CLEARING out balance of their IMPORTATIONS, which will be sold CONSIDERABLY BELOW REGULAR PRICES. Parties will be benefited by an early call.

HENRY LEVY & SON, 477 Broadway, New York.

SOMETHING NEW!

BLACKHALL'S PERFECTION LAPPER AND AUTOMATIC LIFTER.

(ENTIRELY DOES AWAY WITH THE STRIKER FOR ALL SINGLE STRIKE WORK.)

This invention is of importance to every one who uses a Ruling Machine. The following will show some of its advantages:

- | | |
|--|--|
| 1st.—It can be set to lap any sized head in half a minute. | 5th.—There are no cogs. 10,000 sizes can be had from one wheel. |
| 2d.—It saves 50 per cent. in pen-setting alone. As the lap forms the head, there is no careful adjusting to do; so it pays on smallest quantities of job work. | 6th.—There are no cams used. Setting for stops or springing can be done in quarter the usual time. |
| 3d.—It will lap any size from half note to imperial. | 7th.—It will drop and lift in one sixteenth of an inch, or ten times in one inch. |
| 4th.—The pens do not lift, but rule continually as in feint lining. | 8th.—The lift and drop of the pens is just the same as in hand-work. |

REFERENCES.

DAVIS & FITZGERALD, . . . Liberty St., New York.	BRADLEY & GILBERT, . . . Louisville, Ky.	W. P. JOHNSTON & CO., . . . Pittsburgh, Pa.
GAFNEY & JACKSON, . . . John St., New York.	W. B. BURFORD, . . . Indianapolis, Ind.	JOS. EICHBAUM & CO., . . . Pittsburgh, Pa.
W. B. CARPENTER & CO., . . . Cincinnati, Ohio.	BAKER & RANDOLPH, . . . Indianapolis, Ind.	J. A. IRWIN, . . . Pittsburgh, Pa.
WEBB & SONS, . . . Cincinnati, Ohio.	CARLON & HOLLENBECK, . . . Indianapolis, Ind.	SHORT & FOREMAN, . . . Cleveland, Ohio.
MAEDER, CLARK & CO., . . . Cincinnati, Ohio.	LEVY, BAKER & CO., . . . Indianapolis, Ind.	J. B. SAVAGE, . . . Cleveland, Ohio.
WILSTACH, BALDWIN & CO., . . . Cincinnati, Ohio.	SENTINEL PRINTING CO., . . . Indianapolis, Ind.	HAKER BROS., . . . Cleveland, Ohio.
COURIER-JOURNAL, . . . Louisville, Ky.	HASSELMAN JOURNAL CO., . . . Indianapolis, Ind.	BROWN BROS., . . . Toronto, Ont.
JOHN P. MORTON & CO., . . . Louisville, Ky.		

Mr. E. W. BLACKHALL, 13 West Swan Street, Buffalo, N. Y.

New York, November 13th, 1884.

DEAR SIR: We are pleased to say that after two months' trial of your Patent Regulating Lapper, applied to our 48-inch Hickok Ruling Machine, we find it far in advance of anything we have yet seen for the purpose. Our ruler, who had never handled a striker before, worked it at once without trouble, producing results equal to the best hand-work on his first job. We find that with your one roller, we can get any required size in a few seconds, from half note to double cap, or over one thousand sizes, against ten from the gear wheels on our Hickok O. A. By lapping headings we save from fifty to sixty per cent. of time in settings pens alone; so your invention saves time where it can't be saved in any other way, and the work is always perfect. We find the setting for striking can be done in much less time than on the other strikers, as you have done away with the cams and have no filling-in to do, so we can strike in a space of 1-16 of an inch, while your Springing device can be worked with ease, giving two patterns or rulings together. We are well satisfied with the machine, and will be pleased to show it to the trade at our ruling rooms at any time.

Truly yours,

DAVIS & FITZGERALD, 24 Liberty Street, New York

Send for circulars, giving full information and samples, to

E. W. BLACKHALL, 13 West Swan Street, Buffalo, N. Y., or 83 Wood Street, Toronto, Canada.

THE THORP MANUFACTURING COMPANY, 111 Devonshire Street, BOSTON,

— MANUFACTURERS OF —

UNIQUE SPECIALTIES IN THE Autograph Album & Scrap Book Line.

NEW AND ORIGINAL DESIGNS!

SEE the NEW IDEAL HEAD Scrap Book, THE HOUR and LONGFELLOW Autograph Albums.

Beautifully illustrated in chromo colors, with apt quotations.

JUST ISSUED, THE MENTAL PORTRAIT ALBUM—a Decided Novelty.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

W. G. Robinson, Jr., paper dealer, Atlanta, Ga., has sold out.

Irving Bath, printer, Millbank, Dak., has lost \$400 by fire.

A. M. Reed, Silverton, Cal., has leased the *San Juan Herald*.

The Modesto Publication Company, Modesto, Cal., has suspended publication.

C. S. McClain, of the firm of C. S. McClain & Co., publishers, Springfield, Mo., is dead.

A. Buswell, formerly bookbinder, &c., San Francisco, Cal., has applied for relief in insolvency.

W. S. Whitehouse has retired from the firm of H. McManus & Co., dealers in wall paper, Omaha, Neb.

Frederick Mehnert, book-binder, toy dealer, &c., Goshen, Ind., has been burned out. Loss, \$200 to \$300; insured.

Attachments have been issued against W. B. Alford, bookseller, stationer, &c., Ferndale, Cal., to recover \$1,501.

Thatcher & Webster, publishers of the *Journal*, Lawrence, Kan., have dissolved partnership. W. M. Thatcher succeeds to the business.

Abraham F. Cohen, dealer in fancy goods at Buffalo, N. Y., has made an assignment to Charles M. Kraetzer. He claimed to be worth \$10,000.

The stock of the Union News Company, Lima, Ohio, was damaged to the extent of \$700 on November 20, by fire getting into the paper; no insurance.

The *Plain Dealer* Printing House, Grand Forks, Dak., was burned on November 22. The establishment was insured for \$10,000, mostly in favor of mortgages.

A fire broke out at the building, No. 78 Beekman street, on Wednesday of last week, and the stock of O'Connor, Kimball & Co., paper dealers, who occupied the first floor, was damaged \$500. C. W. Wadsworth, who had a large stock of lithographic work on hand, lost \$1,000.

Frederick H. Johnson and Eliza L. Van Campen, comprising the firm of Van Campen & Johnson, lithographers, at 324, 326, 328 and 330 Pearl street, New York, on Saturday made an assignment for the benefit of creditors to George W. Hopping, giving preferences as follows: William D. Ryder, \$3,921; Chatham National Bank, \$2,516.66; total, \$6,437.66. In June last a chattel mortgage for \$5,000 was placed on the machinery and plant. A year ago they bought out their partner, Mr. Hance, for \$11,000, secured by notes extending over eighteen months. Their balance sheet then showed assets, \$26,680, and liabilities, \$3,500.

J. D. Babbage, dealer in paper-hangings, fancy goods, &c., Cloverport, Ky., has taken a new stand at the corner of Wall and Elm streets, in that city, which he has fitted up in first-class style. The *Breckenridge News*, of that city, says: "Having no longer to pay out half his income in rent, he has made a corresponding reduction in his prices, and can now truthfully boast that he has the prettiest store-room and sells the cheapest goods of any house in Kentucky."

At ten o'clock on Monday night fire was discovered in the four-story and basement building No. 183 Monroe street, Chicago, occupied by the Chicago Paper Company and others. The Paper Company's loss was \$80,000; insurance, \$75,000. Other minor losses, chiefly by printers, \$6,000; fully insured.

Pratt & Tracey, printers, Stratford, Ont., have dissolved partnership. C. G. Tracey retires from the firm, and J. A. Jameson has been admitted. The style of the new firm is Pratt & Jameson.

The stock of the estate of D. McMaster, bookseller, &c., Sarnia, Ont., was advertised to be sold by auction on the 26th inst.

The *Sun* Publishing Company, and the firm of Herbert & Jennison, Red Wing, Minn., have consolidated.

W. G. Robinson, Jr., stationer, Atlanta, Ga., has failed and sold out. He carried a stock of about \$5,000.

James Robertson, stationer, at Joplin, Mo., has made an assignment. His liabilities are about \$6,000.

Wilson, Smith & Darwin, publishers, Whitesboro, Tex., have dissolved partnership.

J. D. Smith & Co., bookbinders, Springfield, Ohio, have sold out to E. T. Thomas.

Alvord Brothers, subscription book dealers, Syracuse, N. Y., have been burned out.

Stephen Seldon, printer, Halifax, N. S., has sold out.

Van Campen & Johnson, lithographers, New York city, have assigned.

Powell & Sawtell, publishers, Chattanooga, Tenn., are advertised to be sold out.

James McHugh, bookbinder, New York city, has been sold out by the sheriff.

Steele & Wallace, newsdealers, &c., Talmage, Neb., are closing out their business.

S. E. Mitchell, bookseller, &c., Pembroke, Ont., offers to compromise with his creditors.

The goods of C. E. Woodbury & Co., dealers in pictures, &c., Boston, Mass., are advertised for sale.

The Carthage Company, wood-pulp manufacturer, Carthage, N. Y., has failed. It was incorporated at Albany with a capital stock of \$100,000, and erected works at Carthage about a year ago.

Henry Bush and Sam L. Crane have bought out H. R. Mills, Pittsfield, Ill., and have consolidated the stocks of H. R. Mills and Henry Bush & Co., stationers. The new firm is known as Bush & Crane.

Fire broke out on Saturday morning at Grand Forks, Dak., in the basement of the *Plain Dealer* printing house while the proprietor was away, and destroyed the whole concern and three business houses adjoining. Loss, \$25,000; insurance, about \$20,000.

The immediate cause of the failure of James W. Bouton, bookseller and publisher, New York city, was inability to meet a note of \$8,000 which was about to fall due. The assignee thinks that there are enough assets to pay the creditors in full and leave a surplus.

Evans & Darling show an appreciation of popular taste in their line of valentine cards. These goods are hand-decorated in oil-colors and are very tastefully and elegantly made up with a combination of satins and plushes. The designs run in bannerettes, hearts, cupids, circular card's with swan's-down edging, clover-leaf-shaped cards, &c. The goods should be examined.

Frederick W. Coffin, paper dealer at No. 76 Duane street, New York, made an assignment Tuesday to Frederick R. Coffin, giving preferences to Margaret Coffin for \$3,100, and the Chemical Paper Company for \$686. He was formerly of Coffin & Lyon, who failed in 1877. He afterward formed the firm of Coffin & Butler, which dissolved in March, 1883, since which time he has been alone. He claimed a

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

capital of \$10,000. Business has been very dull and payments slow.

Rubel Brothers, printers, Chicago, Ill., have been burned out.

The Times Publishing Company, Detroit, Mich., has sold out to J. L. Brezee.

George W. Boyington, bookseller, stationer, &c., Fergus Falls, Minn., has sold out.

The Silicate Book Slate Company is to have an exhibit at the World's Fair. It reports a flourishing trade in its line.

The New York News Company is bringing to the notice of the trade a new article called the "Common Sense" diary. It contains memorandum blanks for names, streets, &c., also cash account columns, besides the regular monthly calendar of the year and a daily memorandum calendar.

The Esterbrook Pen Company has purchased a large edition of the bound volumes of "Sunshine," a new book for juveniles, which it offers to the trade at a very low price. The book is of quarto size, and comes in a set of four volumes. It is bound in beautiful illuminated covers, and has an elegant chromolithograph frontispiece.

J. H. Bufford's Sons have a very handsome line of birthday cards, embracing many new designs and some twenty numbers. The firm has also a very fine display of Christmas cards, and out-of-town buyers wishing anything in this line would find it worth while to call and examine the firm's stock when they visit the city.

New York Stationery and Envelope Company, 62 John street, has an entire new line of silk plush cabinets. Its patent wax seal cabinet is said to be having an immense sale. Many new styles in stationery originate with the head of this house. The firm also manufactures wax seals in large quantities, and says that it is not to be undersold in anything it makes. Prices to suit the times is its motto.

One of the most appropriate holiday articles is the Globe music file, manufactured by the Globe Files Company. It is constructed of fine wood, substantially made, covered and lined with durable and elegant material and ornamented in gold. It is provided with an alphabetical, self-adjusting index, which classifies the music in such a manner that any piece can be found instantly. The agent for the sale of these files is C. M. Ward, 28 Bond street, New York.

Marcus Ward & Co. report a very encouraging improvement in their business during the past week or two. Their clerks are very busy receiving orders and attending to shipments.

The Dawn Publishing Company, organized to publish a newspaper called the *Dawn*, filed articles of incorporation on Friday 21st inst., in this city, with Thomas Noble, Frank Bellew, Louis F. Post and Abraham Hosier as incorporators.

The following-named members of the trade were in town during the past week: Mr. Johnston, of West, Johnston & Co., Richmond, Va.; B. B. French, Richmond, Va.

Carman & Co., stationers, &c., Emerson, Man., have sold out.

Glover & Dunn, stationers, Brunswick, Ga., have been burned out.

A. S. Tweed, bookseller, &c., Clinton, Ill., has assigned to A. W. Razey.

R. E. Martin & Co., publishers, St. Paul, Neb., have dissolved partnership.

A receiver has been appointed for Agrippa N. Bell, publisher, New York city.

The effects of George J. Gazzam, printer, Pittsburg, Pa., are in the hands of the sheriff.

Henry Meyer, bookseller, &c., Pittsburg, Pa., has been closed out by the sheriff on an execution in favor of J. E. Sonneberg for \$5,600.

J. E. Walden, publisher of the *Journal*, Napa, Cal., has admitted M. G. Morse to partnership. The style of the firm has been changed to Walden & Morse.

L. Prang & Co. are making arrangements to open a prize exhibition of designs for Christmas cards by eminent artists at Richards' Gallery, No. 226 Fifth avenue, opposite the Brunswick Hotel. The exhibition will be open from December 1 to the 6th, inclusive, and admission will be by tickets, which may be had on application.

The blackboard eraser made by French & Choate is said to be in great demand at this season. The manufacturers claim that it is one of the best erasers in the market. It comes in two styles, one of which is made of Body-Brussels carpet and the other of vel-



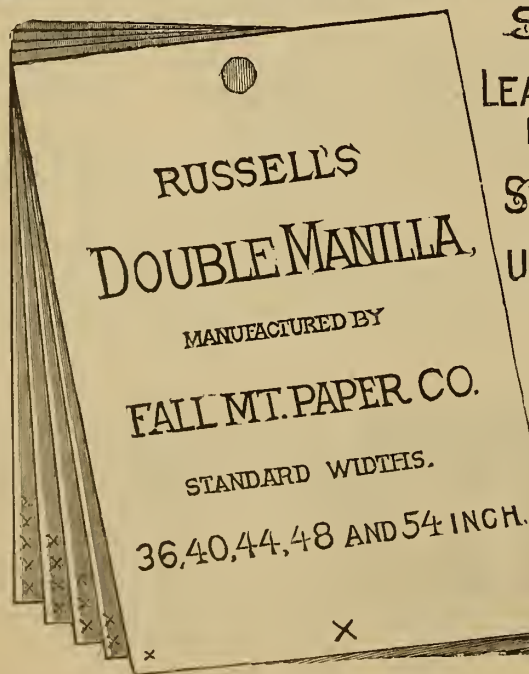
THE BEST BLOTTING

— AND —

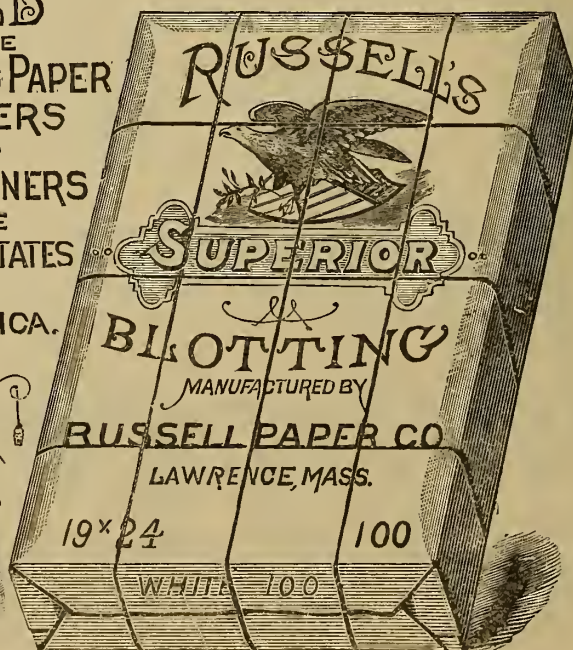
STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

vet carpet. These erasers are not only cheap but well and substantially made.

Lawson M. Noyer, publisher of the *Republica*, Rochester, Ind., has sold out to F. M. Bitters.

E. F. Conklin, publisher of the *Pilot*, Clark, Dak., has been burned out. Loss, \$800; insured for \$500.

Herman Determan, publisher of the *Wochenblatt*, Evansville, Ind., has discontinued the publication of that paper.

J. W. Daughaday & Co., dealers in printers' materials, Philadelphia, Pa., have been sold out by the sheriff.

J. T. Kackley & Co., booksellers and stationers, Marysville, Ky., have been party burned out. Insured.

The United States Music Engraving and Printing Company, Limited, Philadelphia, Pa., has been sold out at auction.

The seventh volume of the third series of "No Name" novels has just been issued by the publishers, Roberts Brothers, Boston.

The L. L. Brown Paper Company, of Adams, Mass., has engaged George F. Barden, who is well known to the trade, having represented prominent paper manufacturers for some years. Mr. Barden was employed for ten years in practical paper-making at the company's mills as early as 1854. The brands of the L. L. Brown Paper Company were then, as they are now, "The Standard," and, with an experience of thirty years, they are likely to maintain the place that they have held for so many years.

The following cable despatch from Berlin was published in a morning paper on the 25th inst.: "A sensational suicide occurred here yesterday. Max Hamburger, a merchant doing business in New York, Paris and Berlin, visited his mother's grave, and there took his own life. Business losses are said to have led him to this step." Mr. Hamburger was a brother of I. H. Hamburger, of the firm of I. H. Hamburger & Co, publishers and importers, 332 Broadway, this city, and was formerly in partnership with his brother. When asked about his brother's death by a reporter of THE STATIONER, I. H. Hamburger said: "The statement in the newspapers was not a surprise to me. I received a brief cablegram on the 10th inst., informing me of the death of Max. Max was well known in trade circles. Up to a few

years ago, when he went into business with me, he held a very responsible position as buyer for the house of Aaron C. Kaufmann & Co., 366 Broadway, with whom he was connected for about five years. About four years ago he dissolved his partnership with me and became connected with S. L. Prager, 123 Mercer street, this city, who did a large export and commission business in general merchandise, having branch houses in London, Paris and Australia. He gave up all active business occupation about the end of September last and sailed for Berlin, where his wife and relatives reside. I am surprised at his committing suicide, and I can account for it on no other grounds except temporary insanity, caused by years of hard work and business losses. He had ample means to pay all his liabilities, and was paying them up as fast as they became due. How his affairs stand at this moment, of course, I don't know. Max was 39 years of age, and leaves a widow. He was to become my partner in January.

The story of the "Unconditional Surrender" at Fort Donelson, by Gen. Lew Wallace, the second paper in the War Series, appears in the December *Century*. The important series of separate illustrated papers on the civil war, begun in the November *Century* with General Beauregard's "Bull Run" article, is continued with Gen. Lew Wallace's "Fort Donelson." In the January issue the Mississippi gunboat service will be described by Admiral Walke and Capt. James B. Eads. In February appears General Grant's article on "Shiloh." The December *Century* contains a finely engraved portrait of General Grant, and an autographic copy of his famous "unconditional surrender" letter, written at Fort Donelson. The miscellaneous features include "Recollections of a Private," several beautifully illustrated articles, and a short story by Mark Twain.

On November 17 the compositors of the *Morning News*, Wilmington, Del., "struck" against a reduction of rates from thirty to twenty-five cents per 1,000 ems. The stringency of the times, general business depression, and other adverse circumstances are claimed to be the causes leading to the reduction. The "cases" of those who "went out" were promptly taken up by others, and the issue of the paper was continued.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
J. B. Alden (R.).....		\$3,000
J. E. Crankshaw.....		150
James Ovens.....		3,503
A. Seide & Co.....		150
St. Ormand & Dawley (R.).....		4,375
P. L. Strauss.....		786
Eckstein & Poor (R.).....		15,000
A. A. Morton.....		170
H. E. Young.....		500
M. E. Young.....		500

EASTERN STATES.

Francis W. Bird, Boston, Mass. (subject to prior).....	250
Charles A. Coombs, Boston, Mass. (B. S.).....	1,000
Star Publishing Company, Boston, Mass. (subject to prior \$23,370).....	2,914
C. E. Woodbury & Co., Boston, Mass. (foreclosed).....	2,029
Avery W. Gore, Boston, Mass.....	4,000

WESTERN STATES.

Colburn & Hulett, Minneapolis, Minn., South Minneapolis <i>News</i>	296
Arthur Gibson, Tremont, Neb. (Real).....	700
W. H. Reynolds (W. H. Reynolds & Co.), Ashland, Ohio, <i>Ashland Times</i> (mortgaged undivided two-third interest).....	4,500
H. C. Hall & Co., Cincinnati, Ohio.....	1,200
William Arglow, Dayton, Ohio (Real).....	400
L. Samuel, Portland, Ore., <i>West Shore</i> (Real).....	1,500
Herald Printing Company, Council Bluffs, Ia.....	3,150
E. H. Gillette (Weaver & Gillette), Des Moines, Ia., <i>Tribune</i> (Real).....	4,658
C. L. Drake, Harlan, Ia.....	1,500
John E. Beebe, Denver, Col.....	192
George B. Coulter, Denver, Cal. (B. S.), undivided one-fourth interest in <i>Journal of Commerce</i>.....	....
J. A. Fleming, Denver, Col. (B. S.), undivided one-half interest in <i>Journal of Commerce</i>.....	....
Longshore & Whipple, Leadville, Col.....	350
A. F. Newt, Minneapolis, Minn.....	216
J. C. Whitney, Minneapolis, Minn.....	150
Benjamin F. Bellows, Cleveland, Ohio.....	790

SOUTHERN STATES.

Hull & Brother (C. C. Hull only), Louisville, Ky. (Real).....	3,869
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TERRITORIES.

W. C. Hayward, Seattle, W. T.....	572
Bristol & Knabe, Cheyenne, Wy.....	135

LIENS RELEASED.

F. M. West, Springfield, Mass.....	1,500
Tilghman H. Diehl (Brobst & Diehl), Allentown, Pa. (Real).....	3,000
J. H. Holtzinger, Tyrone, Pa.....	1,605
O. H. Baker (Baker & Knotts), Indianola, Ia., <i>Herald</i>	750
Theodore W. Keating, Cincinnati, Ohio (Real).....	800

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —



Send for Samples and Prices.

GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.

ALSO FOR SALE BY

HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,

PAPER of Every Description, for Stationers and Printers.

Send for Samples.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

RICE & CO.

APER WAREHOUSE, BOSTON. MASS.

(CORPORATION.)

PRANG'S * VALENTINES

FOR 1885.

Besides our regular line, special attention is called to our



which, for novelty in design and elegance in mounting, will meet the highest expectations of the Trade.

Our Agents will show the new samples to the Trade during December.

PRANG'S CHRISTMAS AND NEW YEAR CARDS.

✉ SEND FOR ILLUSTRATED PRICE LIST.

RAPHAEL TUCK & SONS,
Fine * Art * Publishers.

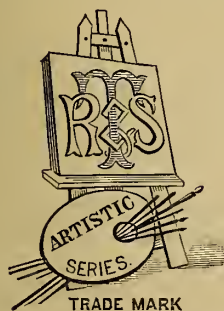
PARIS.

LONDON.

BERLIN.

298 BROADWAY,

NEW YORK, November 24, 1884.



GENTLEMEN:

We have much pleasure in announcing to you the opening of a direct BRANCH ESTABLISHMENT for the United States and Canada, at the above address.

It has been obvious for some time that, in justice to the continually increasing variety and number of our Art Publications, a closer relationship with the American Continent had become a downright necessity; the requirements of so important a market justifying, nay necessitating, that close attention and study which only a direct intercourse can cultivate to advantage.

We point to our past record as an earnest of our future efforts in the matter of ARTISTIC and NOVEL PRODUCTIONS, and the various new lines such as EASTER and all branches of CONGRATULATORY CARDS; FLORAL and other ART STUDIES; CHROMOS, RELIEFS, SCREENS, TERRA-COTTA WARE, &c., with which our Representatives are making their debut on our behalf, may fairly entitle them to your favorable consideration.

Upon one subject we would lay particular stress, and that is, touching the matter of prompt delivery of samples and stock; and here it is that a direct intercourse with the American trade, which will henceforth be supplied in advance of the English market, will prove of immediate benefit, and avoid all unpleasant friction caused by lateness of deliveries.

In conclusion we would gladly bespeak for ourselves the good-will of our competitors, no less than that of the entire trade, and our actions, prompted as they will be by a careful solicitude for the best interests of the trade in general, will be calculated to secure and retain that good-will for us.

We are, gentlemen, yours faithfully,

RAPHAEL TUCK & SONS.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies.

10 Cents.

NEW YORK, THURSDAY, NOVEMBER 27, 1881.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catcheside.....	{ 5 Ludgate Circus Building
	{ London.
Elfwing & Co.....	{ Stockholm, Sweden.
John L. Sprague.....	{ Gibraltar, Spain.
Leonardo Pardo.....	{ Vigo, Spain.
G. Galvagno.....	{ Turin, Italy.
S. Bernard.....	{ Venice and Florence, Italy.
W. & P. Shepherd.....	{ Leghorn and Genoa, Italy.
J. H. de Bussy.....	{ Amsterdam, Holland, and
	{ the Dutch East Indies.
John Hogan.....	{ Melbourne, Sydney, and
	{ Adelaide, Australia.
R. T. Wheeler.....	{ Dunedin, New Zealand.
W. Snelling.....	{ Brisbane, Queensland.
A. G. Webster.....	{ Hobart Town, Tasmania.
Knight & Co.....	{ Newchwang, China.
I. D. Clark.....	{ Shanghai, China.
Sargent, Farsari & Co.....	{ Yokohama, Japan.
Wm. B. Deming.....	{ Rio de Janeiro, Brazil.
Camilo Garcia.....	{ Puntas Arenas, Costa Rica.
Caine y Caricaburi.....	{ Havana, Cuba.
Seymour Keeler.....	{ Valdivia, Chili.
José A. Barros.....	{ Barranquilla, Colombia.
Carl Th. Bergmann.....	{ Copenhagen, Denmark.
Edward Granert.....	{ Montevideo, Uruguay.
Bethencourt e hijos.....	{ Curaçao, W. I.
Da Costa & Co.....	{ Barrodoes, W. I.
J. O. Ryder.....	{ Tamatave, Madagascar.
I. J. Cohen de Lissa.....	{ Port Louis, Mauritius.
Joaquin G. Castilla.....	{ Tampico, Mexico.
G. C. Cato.....	{ Durban, Natal.
Thomas G. Thrum.....	{ Honolulu, Sandwich Isl-
	{ ands.
John G. Clark.....	{ Kingston, Canada.
C. Haight.....	{ Toronto, Canada.
Henry W. Hughes.....	{ New Westminster, British
	{ Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE growth of the sentiment in favor of voluntary arbitration in Europe and the United States is one of those indications of progress which it is encouraging to note. Business men are evincing a desire to avoid the circuitous delays of courts and to do with the new courts established by and among themselves for the friendly arbitration of disputes. Such courts have made commendable progress abroad and in this city they are resorted to with increasing frequency. The New York Produce Exchange has long had such a court called the Arbitration Committee, and it is now sitting to hear evidence and determine what is justice in a large number of cases submitted. The committee is composed of a body of intelligent and honorable merchants. The general sentiment among business men is that the court is a great improvement on former methods, through law courts. The new system is gaining in favor because it reaches conclusions at once at a trifling expense and lawyers, judges and juries by whom generally the customs and unwritten laws of merchants are never properly understood, are avoided. The Court of Arbitration of the Chamber of Commerce of New York was established by an act of June 5, 1875, and was vested with all of the powers of a Supreme Court, and it has its code of procedure laid down. Other commercial bodies in the metropolis are entertaining the question of Arbitration Courts, and if our system of jurisprudence is not much simplified and the decision of business differences left to a better medium than that of ill-chosen and ignorant juries and political judges, we may be sure that the system of arbitration will become widely extended.

THE United States has been the safety-valve of Europe for the last forty years. Only for the facility which this republic offers to overcrowded Europe, the latter would have literally "burst its boilers" long ago. The discontented find it easier to emigrate than to struggle with discontent and conditions which offer no amelioration; the rebellious, driven to revolt by despotism, find refuge here as an easier solution of the social question than an eternal warfare against armed and powerful governments and a life of suffering and sacrifice. It is thus that Europe has looked upon the United States as its panacea for overpopulation and the dangers of revolution. There is, however, a point of danger even in remedial treatment—too much medicine kills as surely as none at all—and emigration, which has been looked upon by the powers of Europe as their safety-valve, has not only permitted the escape of high-pressure steam, but it has drawn off the steam which is necessary for the proper run-

ning of the machine. In Switzerland, the male rural population has emigrated so largely that the farmers can scarcely secure labor enough to save their harvests, and this labor is composed of women and weakly men. In Germany, the same condition exists in many districts. Our consul at Sonneberg says that the emigration from Thuringia during the first half of the current year amounted to about 1,800, all strong, able-bodied persons. Even the newspapers, adds the consul, complain of the scarcity of agricultural laborers, and call upon the Reichstag for some practical legislation that shall afford relief. They allege that the military system, emigration, and drift to the cities draw off so many males that only females are available for cultivating the soil. The question is: How long will this thing continue? The manner in which the United States is filling up, and the danger of a hegira of all races to this promised land, will render it necessary for the United States to regulate immigration—we must select our immigrants, and thus save ourselves from being overwhelmed. While it is true that active, industrious emigrants are desirable in opening up our territories, and in aiding the development of our wealth and resources, and are therefore welcome, we must not be blind to the fact that we are being loaded up with many of the most undesirable elements of population. There has been a large accession of paupers whose numbers are being constantly increased, and these, it is evident, do not, in most instances, come here with any anticipation of leading hardworking lives. They swell our population and produce nothing save misery, and really detract from the benefits which ought to be derived by the worthy poor. There are other features of this foreign immigration which demand public consideration, but which we cannot touch upon now.

Roundabouts.

BY THE TRADE LOUNGER.

Quite a cheerful feeling is apparent 'round among the folks. This is probably due to the approach of Thanksgiving, of which it is to be hoped every one will have due appreciation. Some people may not be thus inclined, having in view the results of the election. For myself I shall try and be in harmony with the coming day. Things might have been worse.

But it is grievous to note the suspension of labor at some of our manufacturing centres. Day after day the papers teem with reports of reductions of wages, the partial suspension of industrial production or the closing of large establishments until the advent of better times or the promise of renewed demand for goods. All of this does not indicate

favorably for trade. The winter outlook is not happy, for the poor and the destitute are likely to have their ranks largely reinforced if business activity is not revived.

Under the circumstances, it may be wondered why new creations are being placed upon the market. But we must recollect that while there is life there is hope, and perhaps the turn will come soon. It is well, indeed, to get goods before the public. I mean such as are not of an ephemeral character, because their time will come, and when it does they will be understood and appreciated.

People still expect novelties for the holidays. One of the most useful and least expensive is a handsome plush case, containing three pairs of scissors, one of which may be used for embroidery and minute work, another for button-hole work, and the other pair for general use. The case in which they are enclosed has a neat silver plated clasp.

Articles made of carved glass are now appearing in the market for the first time. The process of their manufacture is very laborious. "The glass," explains an exchange, "is actually carved with a tool in the same manner and effect as a Florentine cameo-cutter would carve his particolorized gems. A very small portion of the work is done on the wheel, and when the work is finished the effect is simply ravishing." The same authority further states, that there is nothing finer than these pieces of chiseled glass, and that a small pair of vases made of carved glass costs some \$700.

An improvement is made in ladies' hand-bags, by stretching across the bottom of the same a piece of stiff binder's board or other non-flexible material, which prevents the centre from bending or sagging. This device has been adopted by a Chicago firm.

A new design for holding and guiding the fingers when writing is thus described: A rod is provided with a swiveled ring, a sliding-ring and a ball at the lower end, adapted to rest on the paper, the rod being held in the hand horizontally, and the index finger and the little finger passed through the rings, the swiveled ring turning in various directions to accommodate itself to the position of the fingers in writing.

Some new designs in date cases are in the form of a horseshoe having a rest at the back, and passepartout mounts for cards. The horseshoe is made of nickel and makes a very pretty ornament for a desk or library table.

Some one connected with the stationery trade recently inquired what publishing houses issued Christmas annuals. The address of only one house could be obtained for him. It is singular that American publishers do not show more enterprise in this respect. That there could be created a good demand for Christmas annuals, there is no doubt, and

the regular publication of these annuals would likely be profitable.

Printers' ink is being manufactured from the lamp-black or soot produced by natural gas burned against sheet-iron. A New York firm proposes to lease or buy two gas wells in Pennsylvania for the purpose of engaging in the printing ink manufacture by the use of gas.

Some of the English booksellers complain of suffering from the dishonesty of their clerks. A correspondent of one paper in a lengthy communication on this subject attributes this evil to the rather questionable practice of employers instructing "their assistants to charge the published price of a book, when they can get it, but rather than lose the sale allow the discount." He claims that published prices are a delusion and that dealers who are in the habit of giving discounts, but charge the published price when they think a customer can afford to pay it, are guilty of cheating, and that they thus teach their assistants dishonesty. The latter, going from bad to worse, eventually rob the person who first taught them to do wrong.

Retail booksellers of England are uttering loud complaints against the practice of local wholesale book houses whom they charge with supplying co-operative stores and "tailors" with books and compelling them (the retailers) to pay the full rates on cash purchases. They also assert that the same houses retail books for the same prices at which they are compelled to pay for them.

A Southern paper states that one of the evils under which the entire South is laboring is the excessive rate of interest charged by banks and local money changers, the rates ranging from 2 per cent. a month to 10 and 12 per cent. a year. It adds that there are a dozen towns throughout the Carolinas and Georgia where capitalists could do a fine business in competition with the old banks. In justice to Southern banking institutions, it may be said, however, that these excessive rates are charged in towns of 6,000 or 7,000 inhabitants where there is only one bank, and not in the principal cities.

Answers to Correspondents.

S. W. & Co. ask where Stratona cement can be obtained.

Ans.—It is made by Bawo & Dotter, 30 Barclay street, New York.

J. wants to know who makes "duranoid" chips.

Ans.—We do not know. Edward Siegmann, 41 White street, makes a similar line of goods.

Subscriber asks: Has there been any test cast decided for or against the Carsely check protecting stamp.

Ans.—We ventilated this subject a long time ago. There was a suit brought in the United States Court in this city and we believe that Judge Blackford decided in favor of the Carsely patent and granted an injunction. But we believe that the suit was a friendly proceeding and that no real defense was

made. The court could not have been properly advised of the facts, for, if it had been and a determined contest had been made, we think that the patent would have been decided to have no bottom. We do not think that what can be called a "test" case has ever been adjudicated.

W. asks for manufacturer of "Shadene" ink.

Ans.—We understand that E. G. Soltmann controls its sale.

D. inquires for the manufacturer of "Century" ink.

Ans.—It is made, we believe, in Brooklyn and George J. Swain, corner Fulton and Concord streets, in that city, can probably supply you.

Market Review.

OFFICE OF THE AMERICAN STATIONER, 1
WEDNESDAY, November 26, 1884.

THE MONEY MARKET.—The monetary situation has been characterized by the same features that prevailed last week, and the only change has been that loanable funds have been in more abundant supply, with rates of interest easier and the demand for money comparatively light. Call loans have not been quoted above $1\frac{1}{2}$ per cent. and on the usual mixed collateral loans have been made as low as $\frac{1}{2}$ to 1 per cent. Commercial paper has ruled steady but quiet, with first-class indorsements easily negotiable at $4\frac{1}{2}$ to $5\frac{1}{2}$ per cent. discount. The stock market has developed improvement both in the tone and character of the business in progress. The trading has been fairly active and prices generally have moved up to a higher plane. Railroad bonds have been in active request at hardening prices, and large buying for investment of the better class has been a prominent feature. Governments again higher. The market for foreign exchange has undergone but little change. The demand for remittance has been moderate, as also the offerings of cotton and commercial bills. Posted rates are 4.82@4.86, and a firm tone has prevailed.

THE PAPER MARKET.—There has been a quiet trade in almost every department of commerce during the week just closed, and as yet there have been few or no indications of quickening in the disposition to trade. Although the Presidential question is virtually settled, a feeling of hesitation is still apparent, and the outlook is one of some uncertainty. In many instances, the possibility of a change in the policy of the government is not without its influence, particularly with respect to industrial enterprises, and this hesitation is no doubt due to the fact that many have not yet made up their minds how their interests may be affected thereby. With the manufacturers there is no appearance of any great anxiety to secure new orders; in fact, some in the fine writing branch of the trade have refused to take additional orders, in view of their agreement to close down during this week and for a like period in December and January. This lessening of the production cannot fail to exert a very salutary influence upon the market for this grade. Other lines of papers retain a very steady position, no changes in prices being reported.

THE STATIONERY MARKET.—The trade in various lines has shown very fair improvement during the past week, and the improvement has been of such a character as to encourage many dealers to believe that a healthy reaction has really taken place, and that the trade of the new year will open with increased vigor. The movement in envelopes and writing papers, which has been dragging slowly for several months, is perceptibly brisker. Prices have stiffened and it is probable that they will further advance. It is not likely that they will get any lower for some time to come. A few dealers report a falling off in the trade in holiday goods, but as a general thing there is still a very fair business in this line, notwithstanding this is the season when trade is mostly in the hands of the retailer. The movement in pens is rather quiet, the most of the trade having been done for this year. There is said to be a fair demand for book-slates, and the sale of these goods may be said to increase every year. There is a good demand for seals and fancy stationery. The use of seals was thought to be declining, but the demand for seals and wafers has never been greater than during the past season. The great number of holiday books brought out this season shows that publishers have confidence in the state of the market, which the recent active movement in holiday books has fully warranted.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION.  SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —

FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engraving, Map Work and all kinds of Writing where elegance of style and finish is desired. It writes and shades with one stroke.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.  Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.
Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and

Falcon, 878, 908. Other Styles to suit all hands.
 Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

INDEXED MAPS AND GUIDES OF

ALL COUNTRIES IN THE WORLD!

Wholesale and Retail.

RAND, McNALLY & CO., Publishers.

148-152 MONROE STREET, CHICAGO.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.
AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED NOVEMBER 21, 1884.

Albums.....	43	\$3,688
Books.....	302	35,666
Newspapers.....	415	10,692
Engravings.....	48	12,954
Ink.....	108	3,984
Lead Pencils.....	19	2,635
Slate Pencils.....	1	416
Paper.....	199	23,201
Steel Pens.....	1	437
Other.....	34	526
Totals.....	1,170	\$94,199

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,
FROM NEW YORK TO FOREIGN PORTS,
FOR THE WEEK ENDED NOVEMBER 25, 1884.

Paper, reams.....	5,970	\$1,494
Paper, pkgs.....	116	1,206
Paper, cases.....	219	6,933
Books, cases.....	64	6,222
Stationery.....	191	25,707
Totals.....	6,560	\$41,562

IMPORTATIONS OF PAPER.

FROM NOVEMBER 18 TO NOVEMBER 25, 1884.

G. Ritch, Furnessia, Glasgow, 2 cs.
Keuffel & Esser, Silesia, Hamburg, 28 cs.
W. F. Rohrbach, by same, 1 cs.
Keuffel & Esser, St. Laurent, Havre, 3 cs.
C. H. George, by same, 1 cs.
A. Haug & Co., Belgenland, Antwerp, 4 cs.
American News Company, by same, 11 cs.
Alfred Ireland, State of Nebraska, Glasgow, 4 cs.
Great Western Dispatch Company, by same, 8 cs.
Banatt Brothers, Oder, Bremen, 2 cs.
P. Morganstein, Werra, Bremen, 5 cs.
E. Kaufmann, by same, 5 cs.
B. Illfelder, Westphalia, Hamburg, 1 cs.
L. De Jonge & Co., by same, 2 cs.
W. H. Schieffelin & Co., Elise Lincke, Bordeaux, 14 cs.
Davies, T. & Co., Celtic, Liverpool, 5 cs.
Hayward, P. & Co., by same, 2 cs.
C. H. Van Ingen, by same, 20 pkgs.

STATIONERY EXPORTS FROM NEW YORK.

FROM NOVEMBER 18 TO NOVEMBER 25, 1884.

BOOKS, cases, to Liverpool, 9; to United States of Colombia, 3; to Bremen, 1; to Mexico, 13; to London, 20; to British West Indies, 4; to Nova Scotia, 2; to Hamburg, 3; to Newfoundland, 3; to British Australasia, 3; to Havre, 5; to Venezuela, 3.

PAPER, to Liverpool, 11 cs.; to Cuba, 49 pkgs.; to United States of Colombia, 104 pkgs.; to British West Indies, 1,420 rms., 15 pkgs.; to Mexico, 9 cs.; to Bremen, 1 pkg.; to Porto Rico, 4,550 rms., 2 pkgs.; to Venezuela, 49 pkgs.; to London, 136 cs.; to British Guiana, 3 cs.; to British Australasia, 23 cs.; to New Brunswick, 2 cs.; to Havre, 3 cs.

STATIONERY, cases, to Liverpool, 84; to United States of Colombia, 31; to Hamburg, 8; to Mexico, 6; to Bremen, 1; to London, 24; to Glasgow, 11; to Havre, 4; to Cuba, 13; to Porto Rico, 6; to Dutch West Indies, 2; to Newfoundland, 1.

PERFUMERY, packages, to United States of Colombia, 40; to British West Indies, 50; to Venezuela, 41; to Hamburg, 4; to Liverpool, 2; to London, 102; to Hayti, 4.

PRINTING MATERIALS, packages, to United States of Colombia, 10; to Porto Rico, 1; to Hamburg, 6; to Venezuela, 49; to Liverpool, 8; to London, 18; to British Honduras, 8; to British Australasia, 10; to Mexico, 10; to Brazil, 4.

TYPE-WRITERS, cases, to Liverpool, 1; to London, 36.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 4; to United States of Colombia, 2; to Hamburg, 7; to New Zealand, 7; to British Australasia, 21; to Mexico, 4; to Venezuela, 2; to Argentine Republic, 2.

INK, packages, to Porto Rico, 9; to London, 2; to British Australasia, 140.

SLATES, cases, to British Australasia, 147; to Hamburg, 10; to Amsterdam, 30; to British West Indies, 10; to New Zealand, 27; to New Brunswick, 10; to Mexico, 7; to Lisbon, 8.

CELLULOID GOODS, cases, to London, 1; to New Zealand, 1.

PENCILS, cases, to Liverpool, 3; to London, 1; to New Zealand, 1; to British Australasia, 2.

MAPS AND CHARTS, cases, to Liverpool, 1; to London, 2.

PLAYING CARDS, cases, to London, 11; to New Zealand, 1.

ZYLONITE, cases, to Hamburg, 2.

PRINTED MATTER, cases, to London, 6.

PAPER BOXES, cases, to Nova Scotia, 1.

THERMOMETERS, cases, to New Zealand, 2.

TAGS, cases, to British Australasia, 3.

MUCILAGE, cases, to British Australasia, 1.

EYELETS, cases, to British Australasia, 3.

The following-named new printing and publishing companies are about to be incorporated in the Province of Ontario: The Thunder Bay *Sentinel* Printing Company, to carry on a general printing and publishing business in the town of Port Arthur, with a capital of \$10,000; the Pembroke Printing and Publishing Company, for the purpose of printing and publishing a newspaper, binding and publication of books, pamphlets and periodicals, and carry on all business usually carried on in a general printing and publishing office. Application is also being made to incorporate a company to carry on "the business of printing and publishing at the city of Toronto, by Wm. D. Armstrong, John Jardine, Donald Ross, Robert J. Laidlaw, Patrick McFarlane McLeod, John M. Cameron, J. Allister Murray, George Bruce, James Robertson, Mortimer Clark, Wm. Barclay McMurrich, Hamilton Cassels, J. M. Gibson, and others, with a capital of \$50,000 in \$10 shares.

WHITTEMORE BROTHERS & CO.,
172, 174, 176 Lincoln Street, Boston, Mass.,
WHOLESALE MANUFACTURERS OF
SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE,**

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the *only* Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), or gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



ESTABLISHED 1832.



FRED'K W. DEVOE.

JAMES F. DRUMMOND.

J. SEAVER PAGE.

F. W. DEVOE & CO.,

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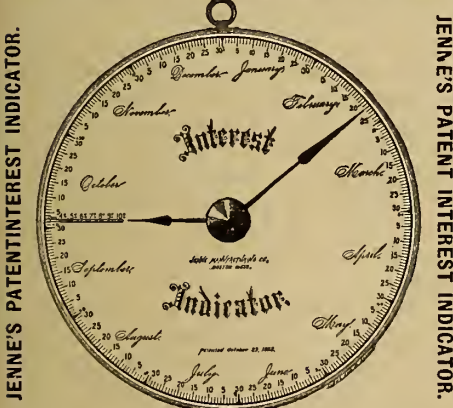
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The new scientific paper recently started in this city is said to have met with hearty support. Each issue is filled with a number of excellent articles on important scientific topics.

Ceramic ware is not produced on a large scale in Austria. The porcelain industry, however, is of high repute; in Bohemia there are twenty-five manufacturing; in Hungary, Herend produces the best porcelain. Stone-ware, faience and majolica manufacture is carried on at Mahren, Znaim, Budweis, in Bohemia, Lower Austria, Styria and Silesia. The production of terralith goods is especially a North Bohemian industry; terra-cotta is made near Vienna; fireproof clay goods and stone utensils are produced in lower Austria, Bohemia, Moravia; and tiles near Vienna. In Hungary, pottery ware is largely produced, the best at Funfkirchen and Totis. As in old times, the glass industry, colored and cut, is carried on in Bohemia; in North Bohemia 13,800 persons are employed in connection with this branch. Hungary makes only a poor quality, which is exported to Servia, Roumania and Turkey.

The following cut represents one of the three styles of



The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

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LEATHER AND PLUSH GOODS.

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❖ European * Fancy * Goods. ❖**BOSTON BITS.**

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Nov. 25, 1884.

A tour among the commercial stationers of this city reveals the fact that very little is being done at present. At this season of the year the demands for commercial stationery are generally light, but dealers seem to think that trade is a little duller than usual for the time.

As the holidays draw nearer, jobbers of Christmas novelties find that buyers are growing more numerous. One thing is noticeable, however, and that is, dealers are not buying as largely as in former years. This is due, undoubtedly, to a distrustful feeling entertained by dealers relative to the purchasing power of the people at large.

At the Bromfield street establishment of Charles H. Whitney, many interior improvements have been lately introduced, that stock might be more advantageously displayed. Squandering wealth in such a lavish manner is not indicative of "dull times." Nor does Mr. Whiting stop to contemplate such a condition of trade. His stock of juvenile publications for the holiday trade is very large and quite varied and a good jobbing trade is being done by the house. Though orders for books are not as large as in past seasons, Mr. Whiting is filling more of them, which shows the advantage of working up new trade, especially in dull times.

This house is also carrying a good line of photograph albums, some of the samples shown being artistic works. One style is called the "Renaissance" album, every page of which is beautifully illuminated in different styles of Renaissance decorations. Another style, known as the "Ceramic" album, is handsomely embellished throughout with designs of Dresden china, Japanese pottery, &c. These albums are elegantly bound in leather, and are as fine a line of goods as are on the market.

Winkley, Dresser & Co., manufacturing and jobbing stationers, are offering the trade some cheap bargains in Vienna inkstands and glassware. These goods were imported direct by this firm for its own jobbing trade, and only a small stock of a large importation is left. Late buyers will find some choice goods at extremely low figures at the salesrooms of Winkley, Dresser & Co.

In the business columns of this week's STATIONER will be found an interesting announcement by Winkley, Dresser & Co., relative to Atlantic rubber bands. These bands are put up in ounce boxes or quarter-pound boxes, and in assorted sizes if desired; or they are sold in bulk by the pound or by the ton. The house already enjoys an extensive trade in these rubber bands among the stationers and druggists of the country. Some idea of its rubber-band trade may be gathered from the statement made that the yearly sales by this house are over 12,000 pounds. The strength and durability of the Atlantic bands are fully guaranteed by the house. Their increasing sales give proof of their merit.

William A. Davis, manufacturer of the Treasury brands of mucilage and ink, reports that business is not as brisk as it might be. Still, his factory is kept quite busy on orders for winter supplies. Owing to the fact that his goods are so universally handled by the trade, he is constantly doing something, and it is a dull day indeed when he does nothing. Mr. Davis has now in preparation a line of new goods which he will shortly introduce for the early spring trade.

In commenting upon the awards made to exhibitors of stationers' specialties (as published in my letter of last week) by the Massachusetts Charitable Mechanics' Association, at its late exhibition, I inadvertently failed to mention that L. Prang & Co., art publishers, of Boston, were awarded a gold medal "for improvement, and especially for success, in reproduction on satin, as indicated in Robie's flower piece."

Concerning the exhibits of L. Prang & Co. at the exhibition, I can truthfully say, and the reports of the city press indorse the statement, that such a display as this house presented of artistic chromo productions has never been equaled anywhere in this country. L. Prang & Co. have made lithograph work a "fine art." So true to the original oil-painting is the reproduction upon satin of Robie's artistic flower piece, that it is almost impossible to tell the oil-painting from the reproduction. As this work is being sold by subscription, and it is being largely subscribed to by art connoisseurs, it is not likely that the trade at large will have the pleasure of admiring the most magnificent piece of lithographic reproduction ever presented.

During my rambles yesterday I had the pleasure of meeting Wilbur F. Closson, the energetic representative of the Plimpton Manufacturing Company, of Hartford, Conn. Is it necessary here to state that the Plimpton Company are manufacturers of envelopes and writing-paper? Of course not. The quality and style of goods manufactured by this company are as well known to dealers throughout the country as they are to the Boston trade, and for this reason Mr. Closson finds no trouble to take orders. He reports the company as being well supplied with orders, the present output of the factory being not less than a million envelopes per day.

The New England division of the Mutual News Company has moved into more spacious quarters, being now located at 175 Devonshire street, with a rear entrance at 36 Arch street. The new establishment was formally opened to-day for business.

"From seven P. M. to midnight," so sayst he invitation before me, "a collation will be served at the company's office, and you (that means me) are cordially invited to partake thereof." Well, now that reads kind of social like. From 7 P. M. to midnight! Just think of it! five long hours for feed! And a free feed, too! No enterprising newspaper man would let such a "lay-out" as that slip him—not when he is in good health. In view thereof I think I need a little exercise, so I'll drop this and take a walk "round the block." I want to be in condition to act friendly by that collation.

A. L. D.

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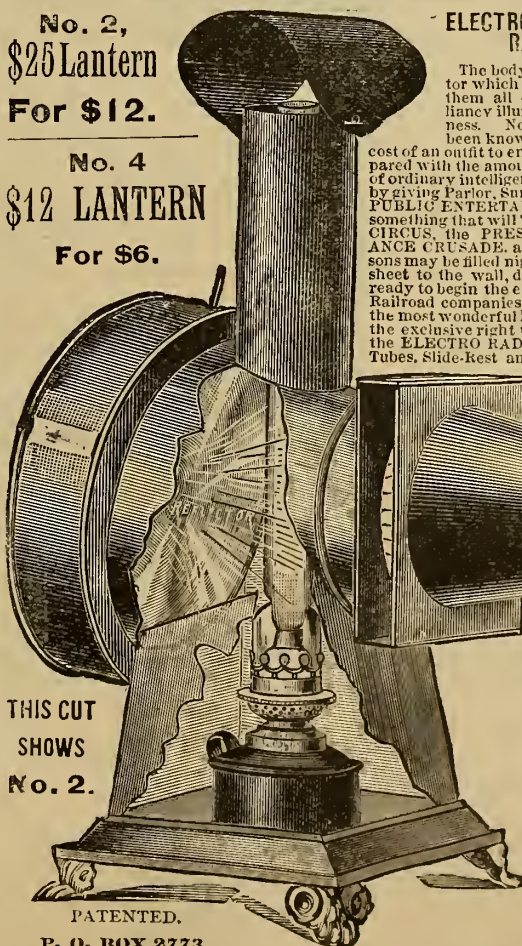
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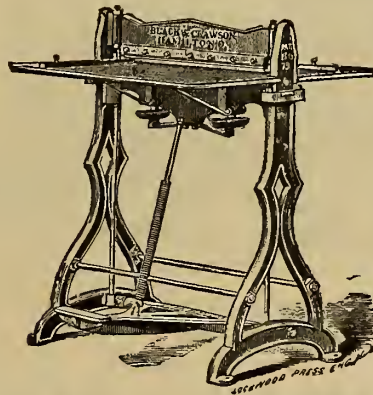
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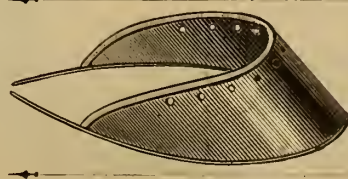
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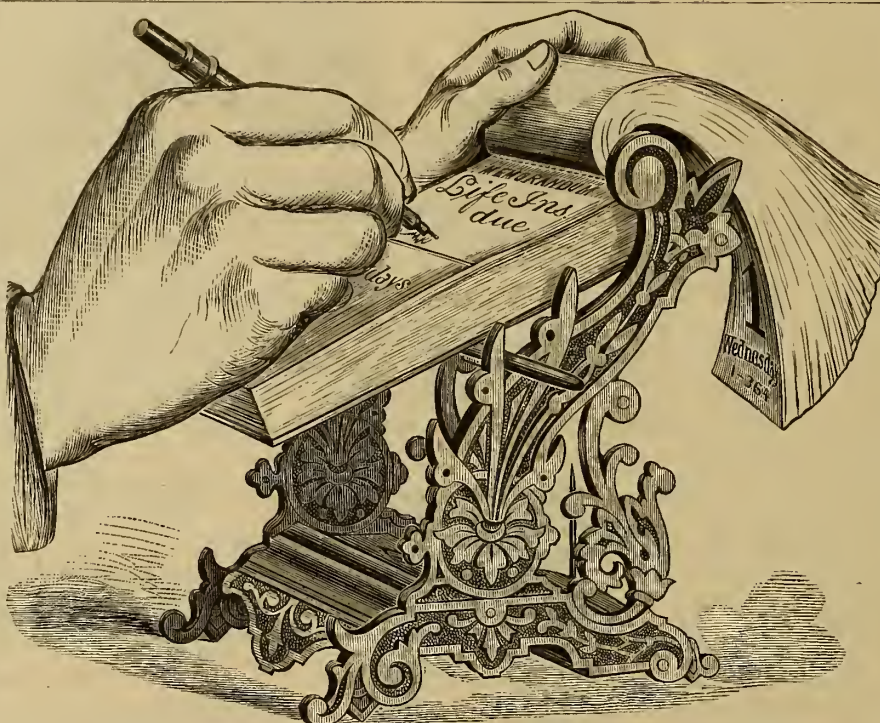
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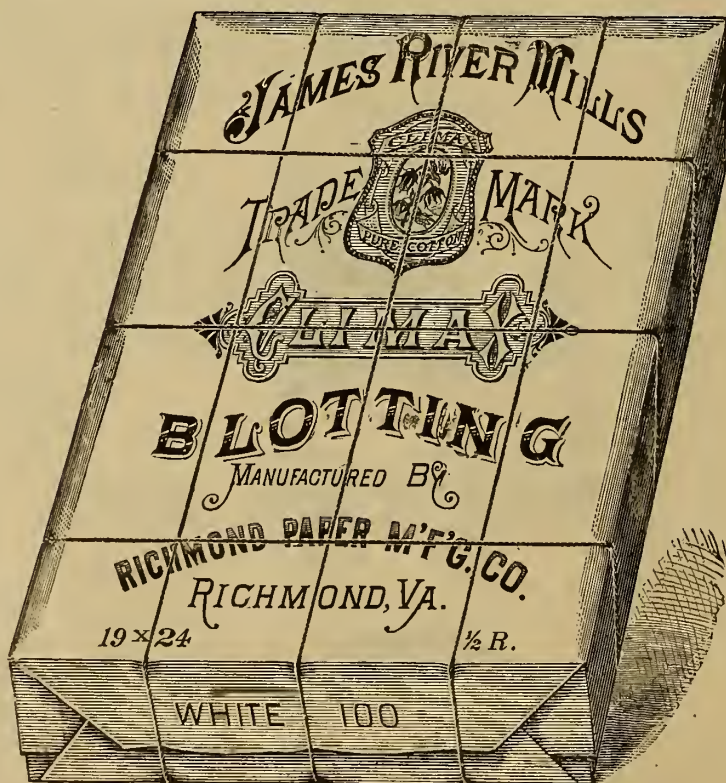
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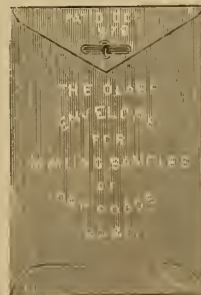
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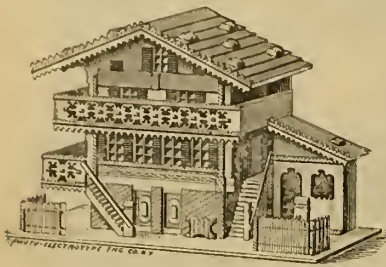
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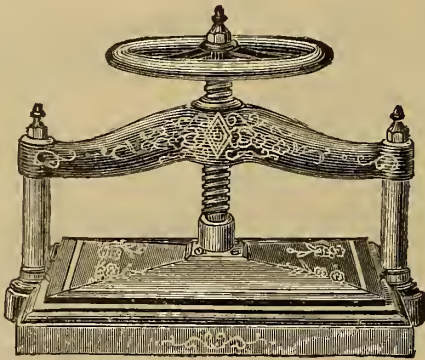
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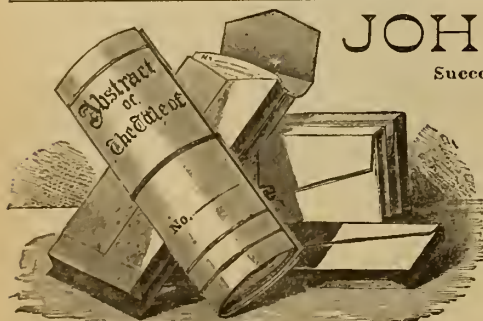
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— MANUFACTURERS OF —

Book, Bag and Pocket Book Leathers.

Specialty—BOOK ROANS OF THE VERY FINEST QUALITY.

SEND FOR SAMPLES.

ALL BOOKBINDERS' REQUISITES.

CHARLES BECK,

IMPORTER AND MANUFACTURER OF

FINE SATIN AND PLUSH

Christmas and Birthday Souvenirs.

FINE FRINGED

MEDIUM PRICED

LOW PRICED

RANGING FROM

\$30 Per 1,000 Up.

Jobbers will do well to examine these goods
before purchasing.

A Large Assortment of Imported Chromo Cards, Cheapest Line Out.

609 CHESTNUT STREET, PHILADELPHIA, PA.

Waggener's Improved Trial Balance Books.

Waggener's Improved Trial Balance Books.

W. M. CHRISTY'S SONS, Philadelphia,

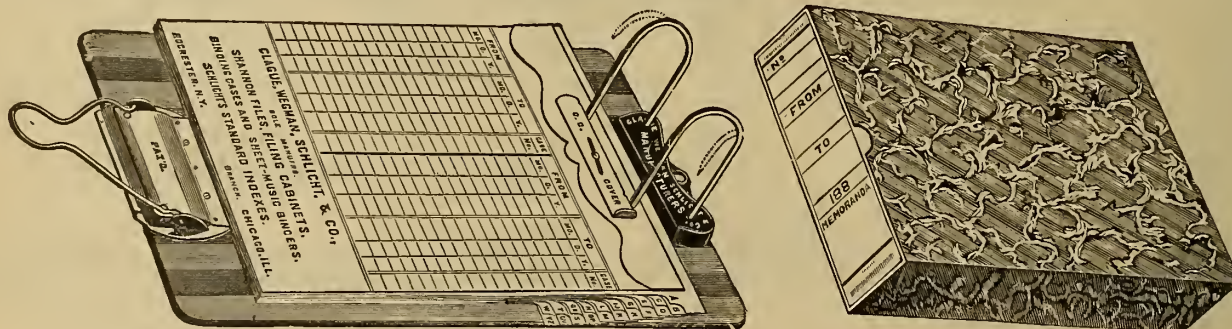
— PUBLISHERS OF THE —

Waggener's Improved Trial Balance Books.

LIBERAL DISCOUNT TO THE TRADE.

For sale in New York City by BAKER, PRATT & Co.; CORLIES, MACY & Co.; CHARLES H. CLAYTON & Co.; FRANCIS & LOUTREL and JOHN HULIN.

SHANNON FILES AND CASES. THE BEST FILING DEVICES EVER INVENTED.



CLAGUE, SCHLICHT & FIELD.

PRINCIPAL OFFICE: Rochester, N. Y.

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IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

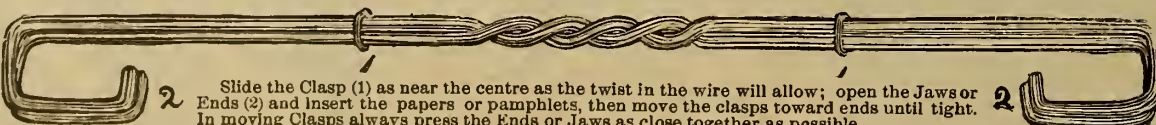
WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

THE READY BINDER.

Patented
Oct. 23, '83,
and
Jan. 29, '84.



Slide the Clasp (1) as near the centre as the twist in the wire will allow; open the Jaws or Ends (2) and insert the papers or pamphlets, then move the clasps toward ends until tight. In moving Clasps always press the Ends or Jaws as close together as possible.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

THE TRADE SUPPLIED BY THE MANUFACTURERS,

R. E. BEAN & CO., Franklin, N. H.

Just the
ARTICLE
WANTED;
Handy,
Durable
and Cheap.

ESTERBROOK'S*Standard and Superior***STEEL PENS**

INCLUDING THE CELEBRATED

No. 048.**FALCON PEN**

LEADING NUMBERS:

Fine.....	333, 444, 232.
Elastic.....	135, 128, 126.
Medium.....	048, 14, 130.
Blunt.....	122, 183, 1743.
Broad.....	239, 161, 284.
Turned Up...	309, 256, 1876.

Samples and Catalogues to the Trade on application to

THE ESTERBROOK STEEL PEN CO.,

WORKS:

WAREHOUSE:

Camden, N. J.

26 John St., New York.

FRINGED**Christmas Cards****\$5.00 PER HUNDRED.**

Mailed to any address free of postage on receipt of price. Also a fine line of Imported jobs.

Chromo Advertising Cards**A SPECIALTY.****C. P. BARTLESEN,**

825 Arch Street, Philadelphia, Pa.

CHRISTMAS CARDS.

Plain, Fringed and Satin Mounts.

EMBOSSED PICTURES,

OVER 500 STYLES.

BIRTHDAY CARDS,

OVER 1,000 DESIGNS.

SHAPE NOVELTIES.

No Catalogue! No Free Samples! But the Best Bargains in America.

J. BAIRD, 61 Essex Street, Boston.**MANUFACTURERS' CATALOGUES**

RESPECTFULLY SOLICITED

— BY —

F. UPTON & CO.,COMMISSION MERCHANTS,
SAO PAULO, BRAZIL.**"THE BOSTON JOBBING HOUSE."****CHARLES H. WHITING,**

SUCCESSOR TO HALL & WHITING,

Jobber of Stationery. Miscellaneous and School Books.

PUBLISHER, MANUFACTURER OF BLANK BOOKS,

No. 32 BROMFIELD STREET, BOSTON, MASS.

WILLIAM MANN,

529 MARKET ST., PHILADELPHIA; 88 Maiden Lane, New York,

— MANUFACTURER OF —

Copying Paper and Books.

(Titles Registered)

MANN'S

PARCHMENT.....Old Reliable Buff.
RAILROAD.....Yellow — Best Known.
WHITE LINEN.....Has not its Superior.
WHITE COMMERCIAL.....New Article—Cheap.

NEW LIST AND DISCOUNTS OCTOBER 1, 1883.

A REWARD OF \$100.

WE are informed that some unscrupulous persons are using and branding Pens with our Trade Mark, the word "MOHETA." We again caution all persons against using the same on Writing Pens, it being adopted by the undersigned, and registered in the Patent Office at Washington, D. C., March 25, 1879, and re-registered June 6, 1882. We therefore offer



a Reward of \$100 (One Hundred Dollars) to any person that will give us such information as will lead to the detection of any person or persons infringing on the word "MOHETA," as above stated. December 13, 1883.

TURNER & HARRISON, Twelfth and Buttonwood Streets, PHILADELPHIA PA.

L. L. BROWN PAPER COMPANY,

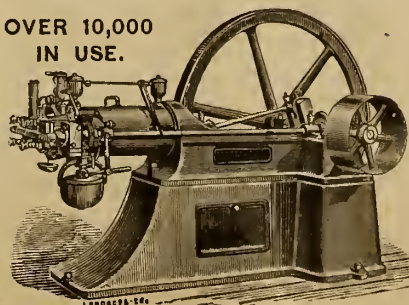
ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.OVER 10,000
IN USE.Working without Boiler, Steam, Coal,
Ashes or Attendance.STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware, houses, printing, ventilating and running small shops.

SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.

SCHLEICHER, SCHUMM & CO.
PHILADELPHIA, PA.

PLATNER & PORTER MFG. CO., UNIONVILLE, CONN., U. S. A.,

E. B. RIPLEY, Prest.

ESTABLISHED 1847.

F. A. CHAMBERLIN, Treas.

Linen, Extra Fine and Extra Superfine Papers,

DOUBLE-SIZED, AND WARRANTED TO WITHSTAND ANY CLIMATE.



Hereafter our Al-a-pa-ha Mills Horse-Shoe Extra Fines will be water-marked as above, and the labels will bear the style RIPLEY & CHAMBERLIN PAPER CO. These are the most satisfactory Flat Papers for general use in the market; Double-Sized and Loft-Dried, of beautiful color, fine texture and finish, and are thick for the weight. SEND FOR SAMPLES AND PRICES.

USE THE BEST! USE THE BEST!! USE THE BEST!!!

WHY BUY INFERIOR PAPERS WHEN YOU CAN GET

AL-A-PA-HA MILLS HORSE-SHOE EXTRA FINES

The figure o' a horse-shoe as a water-mark in paper, and the word or words "Horse-Shoe," as applied to paper, are our trade-marks, and will be duly protected.

One Mill runs constantly on Machine-Finished Book Paper. Capacity, Seven Tons per Day.

**CARTER'S INKS.***ACTUAL SALES (not including Samples given away) :***5,079,888 Bottles a Year.****469,972 Bottles a Month.****16,993 Bottles a Day.****CARTER, DINSMORE & CO.,** Proprietors and Manufacturers,

Nos. 162 to 172 Columbus Ave., Boston; and No. 62 Cliff Street, New York.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection**At PARIS, 1878,**This being the **HIGHEST** and **ONLY** AWARD given for**LINEN RECORD & LEDGER PAPER**

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

A SPECIALTY.

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is *Double-Sized*, and will stand any climate or the most acid of fluid inks.

Send for Sample Sheet, **ERASE** and **REWRITE** FOUR TIMES on same spot. Each sheet is water-marked with name and date.

LOCKWOOD PRESS, 126 and 128 Duane Street, cor. Church, New York.



The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 23. NEW YORK, DECEMBER 4, 1884. WHOLE NO. 493

Correspondence.

CHICAGO CHAT.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, November 29, 1884.

Stationers, as a rule, express themselves as very well satisfied with the present condition of trade. Prices are fair, and a large volume of business is constantly coming in. What loss of business has been entailed by the election has been more than made up since.

A visit among the fancy goods and novelty manufacturers here finds them in the midst of a very prosperous holiday trade.

The stock of J. B. Clarke, proprietor of the Novelty Card and Advertising Company, is one which cannot be surpassed in point of beauty and elegance. An attempt at a description of the various holiday goods, New Year cards and plush and satin Christmas novelties could not do them justice. They are all marvels of art. Mr. Clarke is making a feature of silk-fringed Christmas cards, which are put up assorted, fifty in a box. There are four sets of these cards.

The Chicago house of J. H. Bufford's Sons is showing a handsome line of satin novelties and New Year calling cards. A very large holiday trade has been done by this house, especially in its satin goods.

Keen & DeLong report a largely increasing demand for their well-known inks. This firm has produced an ink which will create quite a stir among the trade when placed upon the market, which will not be until next spring. It writes a very handsome light-blue color, which changes to a deep black. The production of this ink is the result of a long era of experimenting.

E. P. Donnell & Co., manufacturers of bookbinders' machinery and tools, have invented a new paper cutter which has met with instant success among the printers, binders and lithographers of Chicago. Regarding the paper cutter, Mr. Donnell states that it is the only paper-cutting machine yet introduced to the trade which dispenses with the cutting-stick entirely, and to accomplish this it has required great expense, hard labor and valuable patents, and at the same time Mr. Donnell, being

thoroughly acquainted with all of the objectionable points in other makes of cutting machines, is confident that the advanced improvements will be duly appreciated by all using a paper cutter. The cutter is running by steam-power in Mr. Donnell's warerooms, and as to its worth, he refers to any printer, binder or lithographer in Chicago. Noz.

BOSTON NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Dec. 2, 1884.

One week ago to-day the Mutual News Company of New York, opened its New England branch at 175 Devonshire street, this city, and it was a glorious opening too.

The collation, to which were invited the many hundreds of newsdealers and stationers of New England, was served in good style, and was very heartily enjoyed by the numerous guests.

On the evening of the following day another spread was served for the city newsboys at which some five hundred assembled. Many of these little "arabs" partook so hugely of the good things before them that they were unable to attend their annual Thanksgiving dinner—three days later.

The cause of these "gastronomic entertainments" was to acquaint the vendors of periodicals and daily publications that the Mutual News Company was a business concern which had entered the field, and that the new company had come to stay, being backed financially by some of the most enterprising publishers of New York city.

The effect of those "entertaining spreads" is already observed by John J. Daly, manager of the city branch, who has, during the past week, received by every mail numerous orders for supplies.

Thus has the New England branch of the Mutual News Company been successfully opened. And now George F. Williams, president of the company, is in Philadelphia, where will be opened the central branch office. Headquarters will also be established in New Orleans, Chicago, Pittsburg, Toronto and other trade centres.

To my fellow scribes, whose pencilings from those cities oft serve to entertain the readers of THE AMERICAN STATIONER, I would say,

"Note ye the coming events and be ye prepared for the feed."

To-morrow, December 3, at the exhibition building of the Massachusetts Charitable Mechanics' Association, will be opened what is styled "an electric exhibition." There will be displayed the wonders of electricity. Such appliances or inventions as have been devised for the utilization of the electric fluid will be presented and the *modus operandi* fully explained to uninitiated visitors.

One of our Boston printing firms will print, fold, stitch and bind a work on electricity, doing all the work that is done by power and mechanical means on machinery run by an electric motor, the plates of the paper being electrotyped. Visitors to this novel exhibition will undoubtedly be very much electrified.

Getting down to facts more identical with trade topics, I am pleased to state, upon the authority of a number of dealers and jobbers of stationery, that the volume of trade for the six months ended with October was much greater than for the same period of last year.

Among the firms to endorse this statement is that of Ward & Gay. Mr. Ward, speaking for the house, claimed that his books would show a most satisfactory increase of trade for that time. Though November was apparently very quiet, the actual status for that month cannot as yet be positively stated, but as dealers are now busily engaged in figuring up the footings, last month's returns will not be long in doubt.

For the holiday trade this house is well stocked with a varied line of staple goods and novelties, and though the holiday season is a little late in opening, the house is confident of doing a good trade.

In the card department, over which Mr. Gay presides, considerable activity is noticed. So numerous are the designs, so extensive and varied is the stock, and so systematically are samples displayed that buyers find no trouble in making selections, while orders are promptly filled. The demand for novelties in the card line is fully up to the business of last year. Of the plush thermometer series the demand is such that the increased facilities of the house are taxed to their utmost to fill orders.

Another large jobber of card specialties, J. Baird, of Essex street, reports that the volume of trade up to November 1 done by his

house was very large. During the past month, owing partly to political excitement and uncertainty, trade was fairly quiet, but for the past week orders have been more numerous. For December an extra large trade is looked for, and when the year winds up an increased showing over last year is among the certainties.

In looking over the card display of this house I find a very full collection of those beautiful, hand-painted, satin puff, holiday souvenirs, published by George C. Whitney, of Worcester, Mass. Mr. Baird tells me that he finds these artistic productions the most salable of his collections.

To those of the trade having calls for low-priced cards, J. Baird is offering a line of very choice goods and at extremely low figures. He is jobbing these cards at five dollars a hundred. The line embraces a varied assortment of designs, floral, landscape and figures, finished in bright colors, and printed upon fine bristol board. The greater part of this lot are "folders," having a cloth back. They are big bargains.

In my last week's gossip I called the special attention of the trade at large to the business announcement of Winkley, Dresser & Co., relative to Atlantic Rubber Bank. But, lo and behold, upon minute investigation the same was "*non est inventus*." Some of the trade are looking for that "ad." yet, so I told them that it would be "continued in our next."

Leaving the "bank" question with this little "rubber," I would further remark that the trade of Winkley, Dresser & Co., is taking on vast proportions, reaching up high into the thousands, and extending into remote territory. Besides its growing trade in staple goods, the house does a large business in commercial printing and blank-book manufacturing. One of the largest blank-books ever made is just finished by this firm, it being made to order for the Centennial Bank, of Philadelphia. The book is over six inches thick, the size when closed being 26x40 inches. The ruling of the book is what makes it of special value to banking houses, as it is ruled for special daily bank balances. Weston's bank ledger paper is used for this book. The binding is strong, durable and artistic. Upon such a work as this Winkley, Dresser & Co. can well afford to rest their reputation as blank-book manufacturers.

There seems to be some trade doing in mucilage, and Whittemore Brothers & Co. are having a share of it. The brands of mucilage manufactured by this house is known to the trade as the "Triumph." The manufacturers claim that the quality of their mucilage is kept right up to standard, which fact the growing demands endorse. No change in their list prices.

While interviewing a member of the firm I noticed that a number of cases of the "Triumph" mucilage were being shipped to distant points. They were marked for stationers in Charleston, S. C., Nashville, Tenn., and New Orleans, La. I might be more minute, but I was requested not to go into further details. Or in other words not to give

it away, for drummers are wide awake and looking for pointers. A. L. D.

PHILADELPHIA GOSSIP.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA, PA., December 2, 1884.

The stationery trade is generally quiet; the principal sales made are in holiday, rather than staple goods. The retail trade in holiday goods has opened, and jobbers are disposing of considerable stocks, and are buying small lots to patch out with.

A matter that may be of some interest to fancy stationers is, that in the cleaning out of the old Ivy Mills of Willcox & Co., in Chester County, which is the oldest mill standing in the country, and the second one ever built in the United States, after the bulk of the paper had been taken out, the remainder and the rubbish was sold to a junk dealer, who discovered among it a quantity of paper, slightly damaged, which had been made by hand about one hundred years ago. This was sold to Molten and Münch, of 12 and 14 S. Seventh street. There are several grades of this paper, and as a curiosity—it being impossible to duplicate it anywhere, excepting such stock as Willcox & Co. may still have—it is likely to find favor as fancy note paper, for programmes for old folks' concerts, &c. Allen, Lane & Scott, of S. Fifth street, have already printed some very neat programmes on this paper, using old style type, and the forms and arrangement which were popular a century ago.

Jonas Langfeld, of 18 South Sixth street, seems undecided as to what will be the best disposition to make of his large stationery business. As was reported in this paper some time ago, he intends to go out of business. He has received an order from H. P. Blackburn, and has it now under consideration, but it is probable that he is waiting for a better offer, so that it is not likely that anything definite will be announced until about the first of the year.

Among the fancy goods handled by some of our large stationers this season, are mediæval clocks, in which the dial clock is inserted in the centre of a shield, and supported on the wall by a spear, halberd, &c.

The old paper mill of W. W. Harding, will soon be in operation again. This is the season for placing the contracts for municipal stationery. Bids for stationery supplies for the controllers' office were opened last week, by a sub-committee of the Finance Committee of Councils, and the bids were ordered to be scheduled. Fifteen stationery firms received orders for stationery supplies for the Receiver of Taxes' office.

The trade will be glad to learn that their old friend, J. G. Ditman, of Philadelphia, has been very favorably spoken of by a large number of friends and business men in connection with the postmastership of this city. If Mr. Ditman succeeds to that position, as he certainly ought to, the business community of Philadelphia will have reason to rejoice that one of its most honest and capable business

men is in a position where he can be of needed service to the public.

The death of William G. Perry, a well-known stationer of this city, has just been announced. It occurred on Saturday evening very suddenly. Mr. Perry was about fifty years of age, and seemed to be in vigorous health, but his death was caused by disease of the heart. His place of business was at 728 Arch street.

Some of our Philadelphia merchants have been interviewed by your correspondent on the subject of arbitration referred to in the last issue of THE STATIONER. E. G. Hancock, President of the Philadelphia Commercial Exchange, speaking in regard to the advantages of settling disputes by arbitration as compared to adjustment by law, said "that the difficulties which occurred between the members of the Exchange had been for a long time settled by their board of arbitration, which consisted of nine gentlemen of known business ability and integrity, and that in ninety-nine cases out of a hundred, the decisions of this board were accepted, though either party had the right of appeal to the courts, within ten days after the decision of the board. It was much better to submit cases of this kind to a body of business men, who would know the rights and wrongs of a dispute much better than a jury, chosen hap-hazard from the community, and often would be better informed than even the lawyers, or perhaps the judge himself. The services of the board had not been called for, except to settle the differences of the members, though he did not see why others might not be willing to leave the decision of matters pertaining to any business to such gentlemen as composed their board from year to year. In his estimation, such an arrangement in any line of business would be in many cases far preferable to the tedious delays of the law in our overcrowded courts.

Joshua L. Bailey, 210 Chestnut street, was asked his opinion upon the subject, but declined to be quoted as an authority, saying that he had not given the subject sufficient consideration to pass a decided opinion. No organization of the kind existed among the dry-goods trade, and yet it seemed to him that the matter was worthy of the attention of the business community. The delays of the law were very vexatious, and persons fully qualified to act as jurors were often objected to by the lawyers, while those entirely incompetent to form a correct opinion were allowed to fill the juror's seats. Any plan that would tend to a simple and impartial settlement of business difficulties, he thought, would not be objected to by honest, reasonable business men.

Horace W. Pitkin, of the firm of Pitkin & Thomas, 45 South Second street, gave it as his opinion that such a plan was decidedly preferable as far as city disputes were concerned; but he did not know how it would work when disputes arose with parties residing in remote points. It probably, however, could be easily effected, with proper management, as the carrying on of a lawsuit in similar

(Continued on page 760.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency, GEO. B. HURD & CO., 79 Beekman Street.

LANGFELD, TURNER & ANDREWS,

— MANUFACTURERS OF —

Hand Bags, Pocket Books, Purses, &c.

Factory : 507 Arch Street, Philadelphia.

New York Salesrooms: 336 Broadway.

SOMETHING NEW!

BLACKHALL'S PERFECTION LAPPER AND AUTOMATIC LIFTER.

(ENTIRELY DOES AWAY WITH THE STRIKER FOR ALL SINGLE STRIKE WORK.)

This invention is of importance to every one who uses a Ruling Machine. The following will show some of its advantages:

- 1st.—It can be set to lap any sized head in half a minute.
- 2d.—It saves 50 per cent. in pen-setting alone. As the lap forms the head, there is no careful adjusting to do; so it pays on smallest quantities of job work.
- 3d.—It will lap any size from half note to imperial.
- 4th.—The pens do not lift, but rule continually as in feint lining.

- 5th.—There are no cogs 10,000 sizes can be had from one wheel.
- 6th.—There are no cams used. Setting for stops or springing can be done in quarter the usual time.
- 7th.—It will drop and lift in one sixteenth of an inch, or ten times in one inch.
- 8th.—The lift and drop of the pens is just the same as in hand-work.

—♦— REFERENCES. —♦—

DAVIS & FITZGERALD, .	Liberty St., New York.
GARNEY & JACKSON, .	John St., New York.
W. B. CARPENTER & CO., .	Cincinnati, Ohio.
WEBB & SONS, .	Cincinnati, Ohio.
MAEDER, CLARK & CO., .	Cincinnati, Ohio.
WILSTACH, BALDWIN & CO., .	Cincinnati, Ohio.
COURIER-JOURNAL, .	Louisville, Ky.
JOHN P. MORTON & CO., .	Louisville, Ky.

BRADLEY & GILBERT, . . .	Louisville, Ky.
W. B. BURFORD, . . .	Indianapolis, Ind.
BAKER & RANDOLPH, . . .	Indianapolis, Ind.
CARLON & HOLLENBECK, . . .	Indianapolis, Ind.
LEVY, BAKER & CO., . . .	Indianapolis, Ind.
SENTINEL PRINTING CO., . . .	Indianapolis, Ind.
HASSELMAN JOURNAL CO., . . .	Indianapolis, Ind.

W. P. JOHNSTON & CO.,	Pittsburgh, Pa.
JOS. EICHBAUM & CO.,	Pittsburgh, Pa.
J. A. IRWIN,	Pittsburgh, Pa.
SHORT & FOREMAN,	Cleveland, Ohio.
J. B. SAVAGE,	Cleveland, Ohio.
HAKER BROS.,	Cleveland, Ohio.
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MR. E. W. BLACKHALL, 13 West Swan Street, Buffalo, N. Y.

DEAR SIR: We are pleased to say that after two months' trial of your Patent Regulating Lapper, applied to our 48-inch Hickock Ruling Machine, we find it far in advance of anything we have yet seen for the purpose. Our ruler, who had never handled a striker before, worked it at once without trouble, producing results equal to the best hand-work on his first job. We find that with your one roller, we can get any required size in a few seconds, from half note to double-cap, or over one thousand sizes, against ten from the gear wheels on our Hickock O. A. By lapping headings we save from fifty to sixty per cent. of time in settings, pens alone; so your invention saves time where it can't be saved in any other way, and the work is always perfect. We find the setting for striking can be done in much less time than on the other strikers, as you have done away with the cams and have no filling-in to do, so we can strike in a space of 1-16 of an inch, while your Springing device can be worked with ease, giving two patterns or rulings together. We are well satisfied with the machine, and will be pleased to show it to the trade at our ruling rooms at any time.

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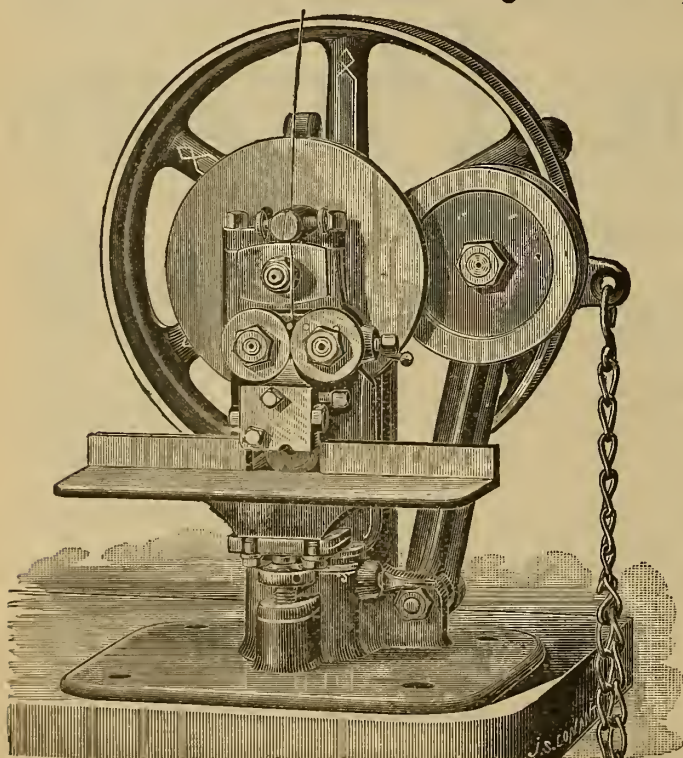
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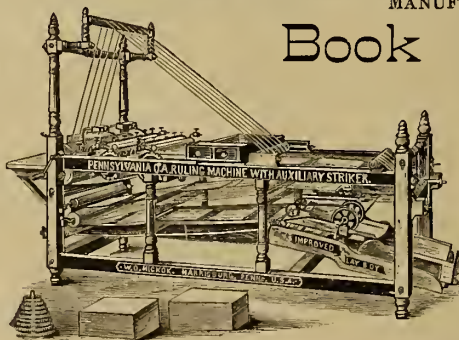
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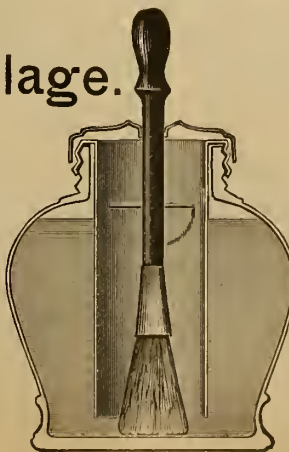
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Largest makers of Fine Crucible Steel Goods in the country.

STEEL PENS with style and action suited to every hand.

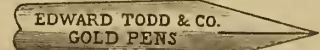
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(Continued from page 756).

cases. There was one point which some might offer as an objection, and that was that even an honest, upright business man might be involuntarily biased by what would tend indirectly to his own interests; but this possible error of judgment was so slight that it was hardly likely to be offered as a radical objection to arbitration. In all difficulties where differences of opinion had occurred between employers and employees, arbitration had always proved the most satisfactory way of settlement, and he saw no reason why it should not be equally adaptable to general business. Even though a certain sum be paid to each of the arbitrators by the litigants for their services, as has even been done in the adjustment of the losses of some of our insurance companies. If the fees are not too large, the expense would be less than that of going to law, and the loss of time would be considerably less. P.

CINCINNATI NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, December 1, 1884.

Here's some news for you! It's Cincinnati news. You shan't be kept waiting long for it—no longer than it takes to tell it. Well, ahem! perhaps you don't know that A. H. Pounsford & Co. have slipped along east of their old place two pegs. They make by the operation in every respect—some \$1,500 a year in rent; get a better store room, with entrances both on Main street and on Fourth street. It was a loss of sales to them while they had things upside down in consequence of moving, but they get the trade of two streets instead of one, and show off a 100 per cent. better than they did in their former quarters.

But here is more news. To be sure for the present it is based on rumor, but the rumor is pretty solid and is likely to crystallize into a public announcement within a very few days. It is that Peter G. Thomson, the Arcade bookseller will retire from the book and stationery trade and devote himself exclusively to the printing and publishing of illuminated toy-books, and to that end has rented the splendid printing house on Race street, south of Seventh street, recently vacated by Russell, Morgan & Co.

Connected with the rumor just enunciated is something between a report and a fact; indeed, it is a nascent fact, that Peter G. Thomson has either sold out or has agreed upon the terms of selling out his bookstore with its contents and the good-will of the concern, to Edward Woodruff, Jr., William E. Beard and Charles F. Bragg. It is further reported that this new firm will occupy a fine room in a splendid new building, now nearly finished, on the north side of Fourth street, a few doors west of Vine street. That being the case, this quarter of Fourth street will be well supplied with bookstores—Robert Clarke & Co.'s on the south side of the street, confronted on the opposite side by two rival establishments, that of J. F. Shumate and that of the new firm just named. Ed. Woodruff, Jr., is now and has been a sales-

man at Robert Clarke & Co.'s book store. Wm. E. Beard has for several years been the manager of Peter G. Thomson's Arcade book store, and Charles F. Bragg, a son of a member of the firm of Van Antwerp, Bragg & Co., has been a clerk for several years in the establishment last named.

The W. E. Dibble building, on the west side of Main street, next north of the splendid new government building, is now under roof and is seven stories high. It is one of the most attractive buildings in the business portion of the city and would be a noted edifice in any city on the American Continent.

There is a feeling here that Cincinnati is suffering less from the distressing business dullness which by general report pervades the country than any of her sister cities in the West. Retail trade is fairly good—almost brisk—in fact, in brisk times there have been periods of much greater dullness. An expert explains the recent lively sale of counting-room outfits by the manufacturers of mercantile stationery and blank-books on the ground that merchants are generally going to abandon the ancient style of bookkeeping to which they have clung in the past, and adopt for the future modern methods, whereby they can by inspection learn at the

close of each day how their business stands. Manufacturers of blank-books have been not a little surprised at the numerous calls they have had recently and are still having for complete new sets of books. If it means a revival of business, why that is good—but if it means reforms in the keeping of accounts, why that is just as good.

Stationers and book sellers are having encouraging signs of a good Christmas trade. Their sales to the country have been quite large already. Now the retail trade for the holidays has already begun, which is earlier by a week than is usual in Cincinnati. Christmas cards are having a fine run and so are toy-books and the thousand and one dainty little notions that a stationer carries in stock. Book buyers go in for quantity—that is, they want their money to buy as much as possible, and care much for typography and subject matter and little for showy binding. Now and then a finely bound book is bought for a present and occasionally—though rather rarely—a show lot of expensively bound books is sold to set off Mrs. "Nouvelle riche" Shoddy's library. Yet, after all, to most men the outlook for the future has much the appearance of a riddle.

PRINCE WILLIAM.

EDWARD POSEN & CO.

OF OFFENBACH-ON-MAIN,

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HAVE JUST RECEIVED A FULL LINE OF THEIR

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For use with "Novelty" and "Keystone" Paper Fasteners.

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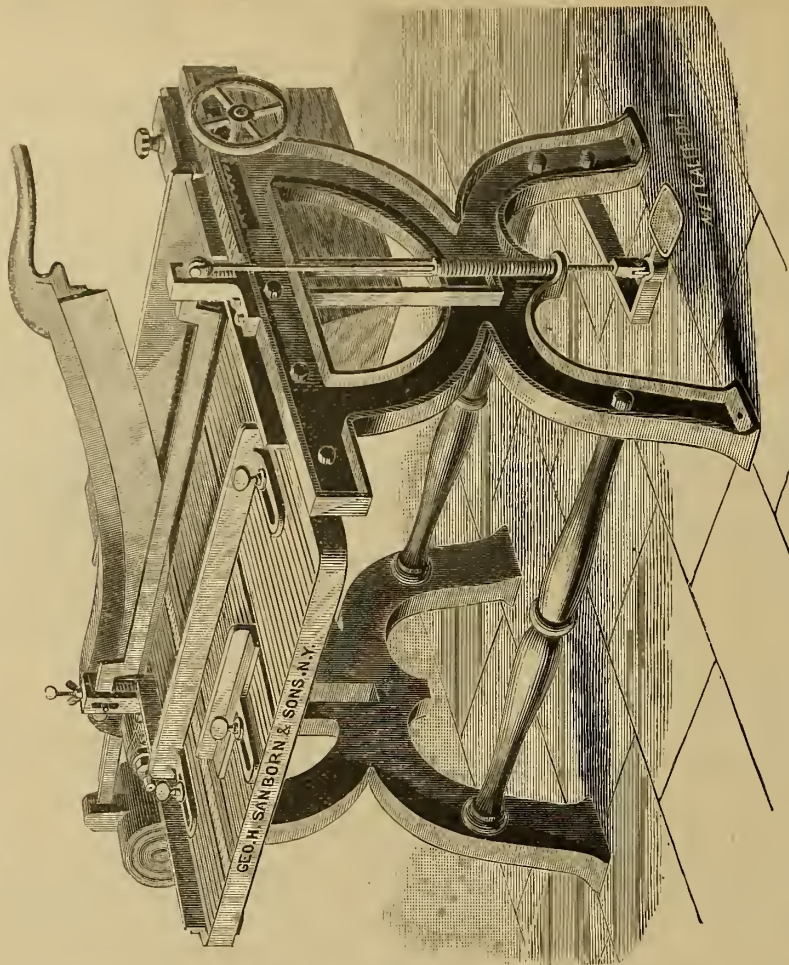
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Sanborn's All-Iron Table Shears,

EXTRA HEAVY, WITH WHEEL FRONT-GAUGE.



THESE are for cutting the thickest and hardest kind of boards used for large Blank Books, Folio and Quarto Bibles, and similar work. They are the only Shears that will do heavy work easily and in a satisfactory manner. The table has four different gauges, is lined, and has brass measuring-rules set in. Our new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on inside and underneath top of frames. This arrangement insures perfect accuracy in the working of the gauge, and the working-parts being out of the way and covered, will not collect the dirt. The gauge can be run out 20 inches.

The pointer shows on the rule the exact distance, in inches and fractions, the gauge is from the blades. By the one clamp-screw on top of gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is destined to supersede all the Shear Gauges now in use. Our lighter iron shears also have our wheel front-gauge.

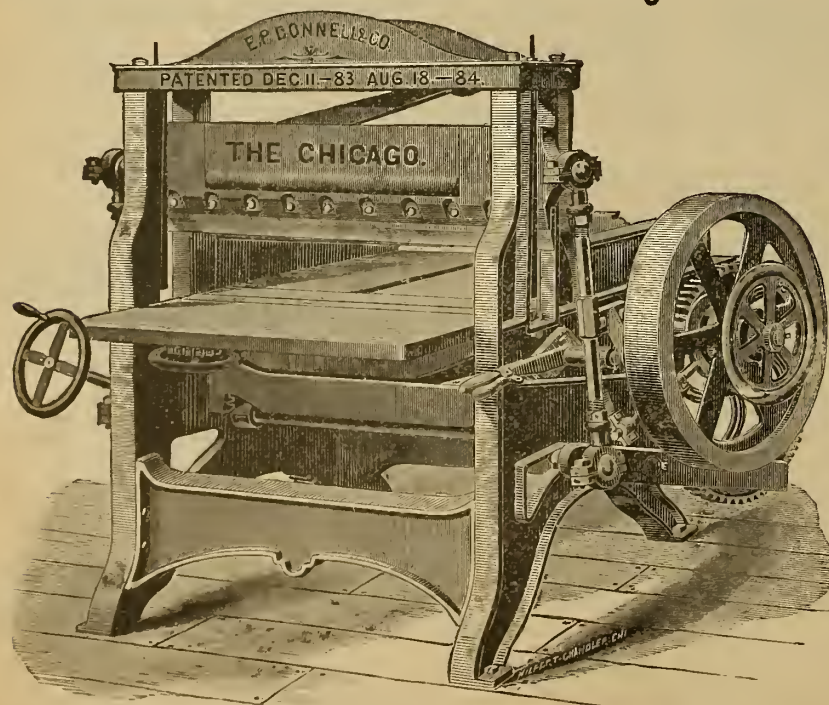
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THE CHICAGO PAPER CUTTER.

✦ CUTTING STICKS MUST GO! ✦

THIS PAPER CUTTING MACHINE HAS A FLAT edge lower blade placed in the table bed. The upper knife on descending makes a shear cut on every part of the paper cut; the knife passes below the Table Bed and throws part of the front table out as the knife ascends; the front table is thrown back automatically, thus making a solid surface of the table. We do away with the set-screws that are used generally to take up the ware in the Knife Bar, as we use a simple bevel gib that is screwed up by one nut on top, which always keeps the Knife Bar firm and true.

There is no dulling of the knife as the knife-dulling surfaces are dispensed with; it saves the expense of the knives, saves grinding, sticks, &c., which are a great annoyance and expense as used on the other cutters.

The Knife Bar can be adjusted to any angle by the side steel rods.

It is supplied with our new patented clutch, which is simple and noiseless and combines the balance wheel pulleys and clutch all in one. Can be stopped instantly at any point and is acknowledged the simplest and most powerful cutter ever offered.

There is no drawing out of any kind of paper by our hand-clamp; has quick acting back gauge.

Price 34-inch Steam and Hand Power, \$600
Price 44-inch Steam and Hand Power, 1,000

No Cutting Sticks used on this Cutter, it has a Shear Cut that trims ALL the sheets CLEAN.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

THE "CHICAGO" PAPER-CUTTER.

Herewith is given an illustration of what is said to be the only paper-cutting machine which dispenses with the cutting-stick entirely. This cutter has a flat edge lower blade, placed in the bed of the table, and the upper knife (which is just the same as any ordinary cutting-machine knife) is drawn down with a draw or sliding cut, and in cutting through the paper, as in any other cutter, the knife-bar is placed on an angle, so that when the knife reaches the bed or flat blade, the knife gives a shearing cut in the last sheets cut, and cuts them as clean as the top sheets, the knife passing below the bed of the table without even touching the lower flat knife, and causing no wear whatever. The knife then throws part of the front table out, which allows it to pass below the bed, and on the knife ascending, is thrown back into position by means of a self-acting spring which makes a solid and even surface of the table. The knife having a shearing cut, saves grinding of the knife and also the expense of cutting knives and sticks; it saves the time

of adjusting the knife to the stick, and in every cut made the knife is not drawn over a knife-dulling wooden surface. As the knife always gives a shear cut on every part of the paper cut, it takes less power to run the machine and less clamping to hold the most difficult paper, as there can be no drawing out of any kind of paper.

Another advantage is that the set screws usually used to take up the wear on the knife-bar are substituted by a simple beveled gib inside of the frames, and to take up any wear whatever, one nut on top is screwed which always brings the bevel gib parallel with the knife-bar, and keeps the cutter in true cutting trim.

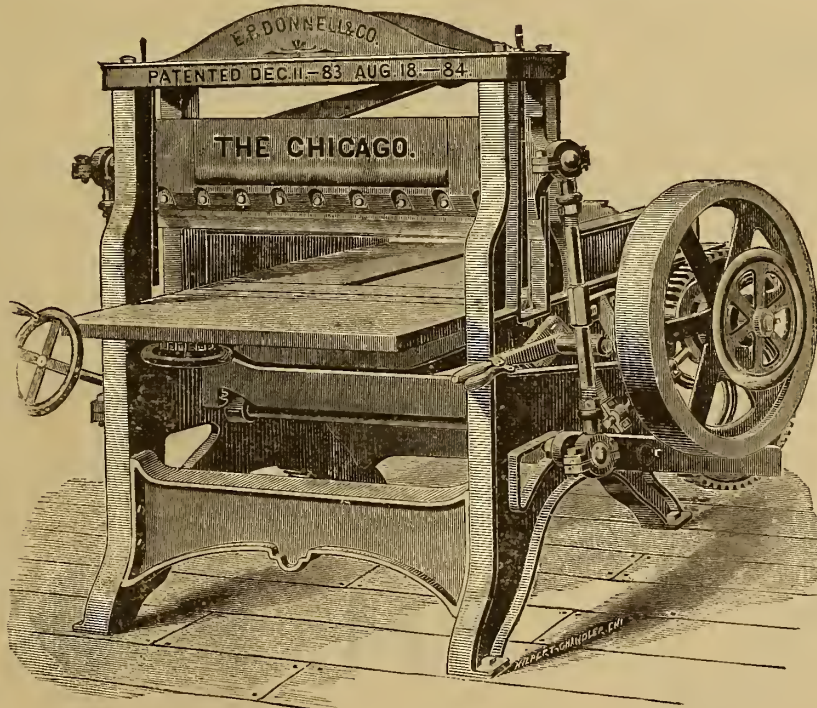
This machine has powerful steel rod-arms, and the knife-bar can be adjusted to any angle by means of right and left-hand threads on the side-rods, with resulting equal pressure on both ends of the knife-bar. The power clutch is simple and powerful. It has a noiseless pin, which is thrown by a very simple device. The pulley-wheel is a combination of tight-and-loose pulley, clutch and balance-wheel. By this new clutch, the cutter can be stopped instantly at any point of the cutting, either go-

ing up or down. The clutch can also be locked off, so that only the operator can throw on the power, thus avoiding any accident that may be caused by knocking against the handle and starting the cutter in motion without warning. The gauge is quick acting and operated by a positive link-chain belt, which does not expand. There are side gauges on both sides.

This cutter is built in two standard sizes by E. P. Donnell & Co., Chicago.

NEW PATENTS.

No. 306,172. Paper-Box.—Edward B. Munson, New Haven, Conn.



THE "CHICAGO" PAPER-CUTTER.

No. 306,224. Book Support and Arm Rest.—Charles L. Crear, New York, N. Y.

No. 306,243. Postal Cabinet.—Lyman C. Gray, Fort Dodge, Ia.

No. 306,253. Paper Box.—Ira W. Hollett, Chicago, Ill., assignor to Helen S. Magill, same place.

No. 306,283. Type-Distributing Machinery.—Dexter Reynolds, Albany, N. Y.

No. 306,290. Copy Case.—Myron A. Sherman, Grant Fork, Ill.

No. 306,291. Index.—Milton B. Smyth, Holton, Kan.

No. 306,295. Type-Writing Machine.—Charles E. Tilton, Worcester, Mass.

No. 306,304. Paper Box.—Merrick F. Wilson, Chicago, assignor of one-half to Charles R. Steele and V. Clarence Price, both of Waukegan, Ill.

No. 306,308. File Holder.—Edmund W. Woodruff, Washington, D. C.

No. 306,318. Indexing Books.—Alford A. Butler, Bay City, Mich., assignor to Charles H. Denison, New York, N. Y.

No. 306,398. Fountain Pen.—Rand C. Hill, New Orleans, La.

No. 306,406. Folded Paper Berry Pail.—George W. Lane, Bristol, Conn., assignor of one-half to Charles A. Lane, same place.

No. 306,422. Toy Pistol.—Daniel Peters, Cincinnati, Ohio.

No. 306,423. Machine for Setting and Obtaining Impressions from Type.—Ole M. Peterson, Chicago,

Ill., assignor, by mesne assignments, to the Typograph Manufacturing Company, of Illinois.

No. 306,440. Envelope-Opener, Paper-Cutter, &c.—Lyman S. Stone, New York, N. Y., and Merrill Watson, St. Louis, Mo., assignors to the Journal of Commerce Company for the Benefit of The Age of Steel.

No. 306,444. Holder for Paper Sacks, &c.—Charles B. Tompkins and Perry J. Standard, Lewistown, Ill.

No. 306,456. Process of Making Soluble Black for Inks.—Thomas W. Appleyard, Jr., and Walter K. Appleyard, Leeds County of York, and James Longshaw, Manchester, County of Lancaster, England. Patented in England June 6, 1883, No. 2,816.

No. 306,459. Sheet-Straightener for Printing-Presses.—F. J. Ball, Brooklyn, N. Y.

No. 306,464. Toy.—David Block, New York, N. Y.

No. 306,490. Newspaper-File Stick.—John F. Huth, Norwalk, Ohio.

No. 306,509. Paper Box.—Harvey S. Munson, New Haven, Conn.

No. 306,519. Manufacture of Soluble Nitro-Cellulose.—F. V. Pool, Newark, N. J., assignor to the Celluloid Manufacturing Company, New York, N. Y.

No. 306,531. Paper Package-Box.—Theodore Schmidt, Dayton, Ohio, assignor of two-thirds to Joel O. Shoup and Robert L. Hughes, both of same place.

DESIGNS.

No. 15,425. Font of Type.—Herman Ihlenburg, Philadelphia, Pa., assignor to MacKellar, Smiths & Jordan, same place. Term of patent, 14 years.

No. 15,469. Advertising Card.—Frank E. Housh, Brattleborough, Vt. Term of patent, 3½ years.

No. 15,476. Printing Type.—John K. Rogers, Brookline, Mass. Term of patent, 3½ years.

No. 15,477. Printing Type.—John K. Rogers, Brookline, Mass. Term of patent, 3½ years.

TRADE-MARKS.

No. 11,405. Certain Perfumery and Toilet Preparations.—J. & E. Atkinson, London, County of Middlesex, England.

"The arbitrary symbol of a golden lyre, with a white rose and pink ribbon entwined."

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No. 11,527. Nerve Pencils.—George L. Lawrence, Boston, Mass.

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No. 11,558. Cigarette Paper.—J. Schnabl & Co., Vienna, Austria-Hungary.

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"The words 'Labor Omnia Vincit' and the pictorial representation of Bartholdi's statue of Liberty Enlightening the World."

No. 11,572. Cigarette Paper.—Leonide Lacroix, Jr., Angoulême, France.

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298 BROADWAY,

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We have much pleasure in announcing to you the opening of a direct BRANCH ESTABLISHMENT for the United States and Canada at the above address.

It has been obvious for some time that, in justice to the continually increasing variety and number of our Art Publications, a closer relationship with the American Continent had become a downright necessity; the requirements of so important a market justifying, nay, necessitating, that close attention and study which only a direct intercourse can cultivate to advantage.

We point to our past record as an earnest of our future efforts in the matter of ARTISTIC and NOVEL PRODUCTIONS and the various new lines, such as EASTER and all branches of CONGRATULATORY CARDS; FLORAL and other ART STUDIES; CHROMOS, RELIEFS, SCREENS, TERRA-COTTA WARE, &c., with which our Representatives are making their debut on our behalf, may fairly entitle them to your favorable consideration.

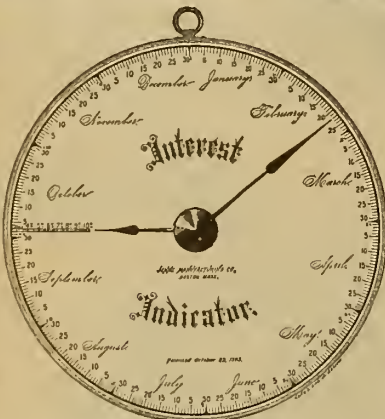
Upon one subject we would lay particular stress, and that is touching the matter of prompt delivery of samples and stock; and here it is that a direct intercourse with the American trade, which will henceforth be supplied in advance of the English market, will prove of immediate benefit, and avoid all unpleasant friction caused by lateness of deliveries.

In conclusion we would gladly bespeak for ourselves the good-will of our competitors, no less than that of the entire trade, and our actions, prompted as they will be by a careful solicitude for the best interests of the trade in general, will be calculated to secure and retain that good-will for us. We are, gentlemen, yours faithfully,

RAPHAEL TUCK & SONS.

The following cut represents one of the three styles of

JENNE'S PATENT INTEREST INDICATOR.



JENNE'S PATENT INTEREST INDICATOR.

The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
Mr. Mathematical Instruments,
18 Market st., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.

ADDRESS

JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

PH. HAKE,

—MANUFACTURER OF—

Fine Envelopes, Papers,

AND WEDDING STATIONERY,

Cards and Card Board,

ORDERS OF DANCING,

Fancy and Bevel-Edge Cards.

MANUFACTORY AND WAREROOMS:

62, 64, 66 & 68 Ann, and 151 & 155 William St.,

NEW YORK.

Headquarters for Every Article Named Above.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

S. H. Foster, publisher, Marianna, Ark., has sold out.

William G. Perry, bookseller and stationer, Philadelphia, Pa. is dead.

A. C. Perry, stationer, &c., Winnipeg, Man., has assigned in trust.

Glover & Dunn, stationers, Brunswick, Ga., have been burned out. Insured.

A. C. Hand & Co., booksellers, &c., Girard, Kan., have removed to Lawrence.

Wright & Sharp, booksellers, &c., Springfield, Ohio, have sold out to Barr & Pierce.

An assignment has been made by Wilson Brothers, printers and stationers, Winnipeg, Man.

J. H. Murphy, publisher, Grand Forks, Dak., has been burned out. Loss, \$19,000; insured for \$10,000.

Ragan & Evans, publishers of the *Independent*, Waynesburg, Pa., have been burned out. Insured for \$2,000.

George H. Sanborn & Son have issued a new catalogue of their bookbinders', printers', paper-making machinery, &c.

The style of the firm of Patrick, Weaver & Co., publishers, Columbus, Ohio, has been changed to F. L. Patrick & Co.

John Gibson is getting up designs of Easter and valentine cards, and expects to show as fine a line of these goods as anybody in the trade.

Amelia E. (Mrs. Edwin A.) Ervin, dealer in paper hangings, stationery and toys, Philadelphia, Pa., has sold out her stationery and toy business at auction.

Clevenstine & Heinly, printers, Reading, Pa., have dissolved partnership. J. B. Clevenstine continues the business, and W. O. Heinly goes into the engraving business.

The preferences of Van Campen & Johnson, lithographers, New York city, who assigned on November 22 to George W. Hoping, are \$6,437. There was a chattel mortgage on the plant for \$5,000.

On November 28, Lloyd Brezee, formerly proprietor of the *Evening Journal*, Detroit, Mich., bought the *Morning Times*, a united press paper. Editor Tomlinson, of the *Journal*, on the 29th inst., secured a preliminary injunction restraining him from the publication of the paper as an afternoon daily, as had been announced. The injunction was conditional, Brezee being allowed to publish if he furnished \$3,000 bail to reimburse Tomlinson in case the suit finally went against him. The first issue of the paper came out at three o'clock as a thirty-two column folio, with full Associated Press reports. It will have three issues daily. The change to an afternoon paper was announced on the 29th by a parade of several hundred newsboys headed by a brass band.

Lawrence & Baxter have a new pattern in "J. A. P." papers. It has a narrower stripe than that hitherto shown and is preferred by many for printing purposes. The Silicate Book Slate Company has a large stock of blackboards suitable for the holiday trade. Its line of blackboards, with drawing cards, is especially adapted for children, and will instruct and amuse when other toys are thrown aside. The silicate blackboards come in all sizes, and for a variety of purposes.

Notwithstanding the depressed condition of trade, there is a very fair business being done in holiday goods. One of the most busy tradesmen is F. H. Loss, jun., who reports that he is having an unusual demand for his goods just now. His line this season embraces some of the most desirable novelties to be found either in the American or European market.

The clasp envelope made by the Clasp Envelope Company, 39 and 41 West Broadway, is intended for mailing samples. The clasp is made from the best quality of sheet brass and it keeps the flap of the envelope securely fastened and will not break or become loose like many other fasteners made of twine, tape, &c.

S. T. Smith, 14 Park place, New York, makes a specialty of the manufacture of type-writer and calligraph materials such as ribbons, carbon and manifold tissue-papers, fine linen papers, &c. Catalogues and price-lists of these goods will be sent free to applicants.

Colin S. Cohen, of London, England, is a young gentleman on his first visit to this country to look up American specialties for introduction in the English market.

Louis Marx, dealer in picture-frames, New York city, has assigned.

I. S. Maddox, dealer in picture-frames, Louisville, Ky., has assigned.

A. L. Lee, stationer, North Adams, Mass., has sold out to O. J. Copeland.

R. A. Tanner, bookseller and stationer, San Buena Ventura, Cal., has sold out.

C. D. Ulmer, newsdealer, &c., Sterling, Kan., has sold out to George Dryland.

Kalter & Hersh, dealers in wall-papers and picture-frames, Dayton, Ohio, have assigned.

Robert Morrison, publisher of the *Ouray Times*, Ouray, Col., has sold out to Andrew & Wonderly.

F. H. Thomas & Co., dealers in law books, St. Louis, Mo., have made an assignment. The assets are placed at \$76,000; liabilities not stated.

Cutter & Wilson, publishers of the *Adin Argus*, Adin, Cal., have dissolved partnership. Charles H. Cutter retires from the firm, and S. A. Wilson continues the business.

The Acme Stationery and Paper Company is making up a cheap line of school exercise books. It is having a very good trade in its various grades of writing tablets.

R. H. Salter & Co., manufacturers of legal blank-books and job printers, Cleveland, Ohio, have been succeeded by the Legal Blank and Publishing Company, with an authorized capital of \$20,000.

The publishers of the *Svenska Folkets Tidning*, Minneapolis, Minn., have recently purchased the *Svenske Arbetaren*, a Scandinavian paper in Chicago, and will consolidate the two, with headquarters in Minneapolis.

Cassell & Co., Limited, have issued an illustrated and beautifully printed catalogue of their fine art and juvenile publications for the holidays. This attractive presentation induces the wish for the realities; and the trade will be able to form a just estimate of the taking qualities of the books offered by this medium.

A. A. Weeks is producing some very attractive novelties in glass inkstands. One of his latest designs is of a semicircular shape, with the figure of a horse in a reclining position at the back and a removable ink-well, with cap on either side, in the front. Between the ink-wells there is a place for a sponge, stamps or loose pens. The inkstand is made in two styles, one plain and the other with the figure etched. The material is the

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PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
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BLOTTER
TABLET
REVERSIBLE BLOTTER!

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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

best of flint glass, and the price of the article is very low.

D. B. Wilson, stationer, &c., Tyrone, Pa., has been closed out by the sheriff.

Rolston & Bowes, publishers, Yarmouth, N. S., have dissolved partnership.

Dickenson & Cranston, wholesale and retail stationers, Woodstock, Ont., have been burned out.

A. N. Brice, publisher of the *News*, Sudbury, Pa., is advertised to be sold out by the sheriff.

The *Leader* Publishing Company, Eureka, Nev., has been sold at auction to R. Sadler, for \$1,650.

Among the new publications by T. B. Peterson & Brothers is a society novel entitled "Married Above Her." The story is one of mixed pride, prejudice and passion, illustrating the weaknesses and superficiality of society life.

James Sheehy, dealer in subscription books at No. 33 Murray street, New York city, made an assignment on Monday to Samuel W. Murphy, giving preferences for \$698. He has been in business for over thirty years, but has had only limited capital.

The Mutual News Company, 54 Beekman street, New York, and 175 Devonshire street, Boston, has issued a price-list of newspapers and periodicals which it handles. The company makes a special announcement of its cigar list, and will soon issue a catalogue in its cigar and its stationery departments.

L. Prang & Co.'s line of cards this year is marked with many notable examples of artistic effort. Among the artists who have contributed to this season's productions are: Miss Dora Wheeler, Mrs. E. T. Fisher, Miss Fidelia Bridges, Mrs. O. E. Whitney, Miss L. B. Comins, L. B. Humphrey, Mrs. M. B. O. Fowler, Miss V. Gerson, Mrs. Sarah E. Whitman, Harry Beard, E. B. Bensell, H. Giacomelli, W. Hamilton Gibson, G. B. Le Fanu, J. W. Champney, Walter Satterlee, A. Sandier, A. F. Bellows, W. L. Taylor, G. Merwanjee White, J. T. Murphy, Wm. H. Beard, H. Winthrop Peirce.

A fire at New Haven, Conn., on Sunday morning, gutted the lithographic press-room of O. A. Dorman in the Quinipiac Building, corner of Chapel and Union streets. The stock of the New Haven Paper Box Company was also badly damaged by water. The firms lose about \$2,000 each; insured.

The schedule in the assignment of James H. Bouton, bookseller, at 706 Broadway, to William H. Post, which were filed Saturday in the Court of Common Pleas, show liabilities, \$133,056.90; nominal assets, \$158,579.60, and actual assets, \$71,840.18.

The Chicago (Ill.) Paper Company, which was burned out November 24 carried a total insurance of \$63,350 in a large number of companies in policies of from \$2,500 to \$350 each.

The stock of A. W. Hitchcock & Co., paper dealers, Glens Falls, N. Y., was damaged by fire \$1,000 on November 26; insured.

An execution has been issued against H. J. Goth & Brothers, paper-hangers, &c., Bethlehem, Pa.

John Shearn, Jr., & Co., booksellers, &c., Houston, Tex., have sold out to N. D. McDonald & Co.

An assignment has been made by Spaulding Brothers, wholesale paper-stock dealers, Providence, R. I.

Eugene W. Randall, publisher, Morris, Minn., has been burned out. Loss, \$1,000; fully insured.

McCreary & White, newspaper publishers, Gainesville, Fla., have dissolved partnership. E. J. White & Co. succeeds to the business.

The Ideal Pen Company (not incorporated), New York city, has dissolved. L. E. Waterman continues the business under the same style.

William C. Cozzens & Co., dealers in paper-hangings, &c., Newport, R. I., have lost a member of their firm by the death of H. A. Kaull.

Buyers of tracing-cloth are invited to address George Ryder Ousey & Co., 1 Church court, Old Jewry, London, E.C., England. This firm wishes to enlarge its American trade, and offers to fill orders at 5 per cent. advance on cost prices.

A private view of the competing designs for prize Christmas cards, exhibited by L. Prang & Co., was given at 226 Fifth avenue on Saturday night. The public exhibition of these designs continues throughout this week. Four prizes are offered, and the list of competitors in-



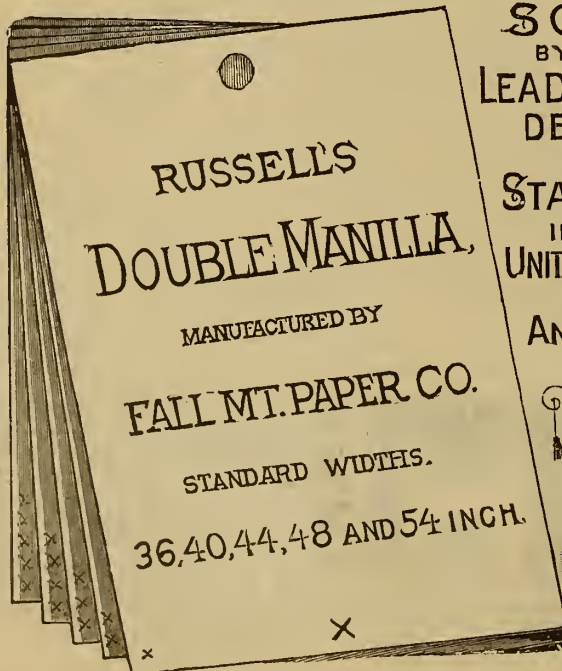
THE BEST BLOTTING

—AND—

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



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BY THE
LEADING PAPER
DEALERS
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STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs instantly.
Leaves no line. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

cludes the names of twenty-two well-known artists.

A new illustrated weekly periodical has appeared in this city. It is devoted to family and household reading, such as cookery, fashion topics, juvenile literature, &c., and is well filled with illustrations. It is issued from the Frank Leslie publishing house.

With its next number the *Magazine of Art* opens right royally its new volume. Not satisfied with giving a handsome etching by R. W. Macbeth as a frontispiece to the number, the publishers present to each subscriber to the new volume a beautiful etching, by J. A. S. Monks, after his popular painting, "Crossing the Pasture." This etching is a companion in size to Mr. Farrar's "Evening by the River," and is suitable for framing or the portfolio. Mr. Macbeth's etching, "Here it Is," shows a young woman sitting at the breakfast-table, looking over the morning papers. The opening paper of this number, describing "The New Forest"—that wild, picturesque region in the south of England—is by Millicent Garrett Fawcett, wife of the late Postmaster-General of England. Helen Zimmern, translator of the "Epic of Kings" and author of "Maria Edgeworth" in the famous women series, writes of Benjamin Vautier, the painter of peasants; and Andrew Lang lays down the pen of the rhymester to write of "Some Japanese Bogies." A page is devoted to R. L. Stevenson's poem, "A Visit from the Sea," and Alice Haver's illustrations of it, printed in a delicate sea-green tint. F. Mabel Robinson writes of the "Romance of Art," and "Hatfield House," the residence of the Marquess of Salisbury, is described by J. Penderel-Brothurst. Other papers are devoted to Meissonier. "Greek Myths in Greek Art," "Illustrations of Moliere" and "Some Portraits by Hogarth" are described by Austin Dobson. Every page of the number bears an illustration. A feature of this issue is an article on the Cincinnati Art Museum, in which the history of the museum is given, with several illustrations showing its different stages in building, and a sketch from the architect's drawings, showing how it will look when completed.

Janentzky & Weber, 1125 Chestnut street, Philadelphia, Pa., have been paying special attention to the importation of Limoges ware

during this fall season. The vases are partially decorated, or, in other words, have mineral backgrounds covered with a potter's glaze, and are essentially pieces of Fayence. The background colors are a happy combination of green, brown, blue and ochre. Upon these backgrounds the average amateur artist can build a very pretty and harmonious ensemble. The after-colors are laid on with oil-colors, in combination with the I. U. G. Limoges glaze, a medium which has given general satisfaction with the unglazed barbotine ware. No less than fifty different patterns have been designed, comprising vases of every variety and description, slippers and umbrella-stands. The advantage in this kind of ware is that it can be decorated in ordinary oil-colors, and affords especial advantages to amateurs. The firm also has a very full line of barbotine ware, and it will prove an interesting visit to those who feel that they have time to inspect the handsome stock which this enterprising firm has secured for its customers. The patterns range from four inches to twelve inches in height, and every variety of shape and style imaginable is offered to tempt the ever-varying taste of the American public. No less than sixty-one different designs are offered in all, and if the average man cannot suit himself out of these, he deserves to go without anything.

Fire broke out on Wednesday in Elias & MacDonald's blank-book factory, on the fourth floor of No. 89 Ann street, New York. The losses of the tenants are as follows: Elias & MacDonald, \$1,000; Weinser & Dormitzer, printers, \$100; George H. Adams, publisher, \$100; O'Neil & Sullivan, bookbinders, \$100; William Shepard, cards, \$100.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
A. L. Bassford (B. S.)		\$275
F. Siegel (R.)		700
F. Wogram (R.)		1,925
N. Ballin (R.)		2,786
M. Clark		3,100
Knickerbocker Co-operative Printing Company		775
W. P. Kremer		200
E. K. Morse		1,100
J. Price (R.)		1,800

EASTERN STATES.

<i>Illustrated News</i> Printing and Publishing Company, Boston, Mass.		3,000
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Carrie A. (ux Frank R.) Duchemin, Cambridge, Mass.		580
M. D. Gillett, Springfield, Mass. (B. S.)		200
G. C. Allen, Lynn, Mass.	.....	900
Luella A. Waterman, Springfield, Mass.	.....	300
J. W. Hamilton, Boston, Mass.	.....	1,300
<i>Illustrated News</i> Printing and Publishing Company	.....	1,100
Warren A. Gray, Salem, Mass.	.....	1,550
Henry J. Reed, Worcester, Mass.	.....	200
Welcome Arnold (et ux), Providence, R. I., Boston Circulating Library	.....	600

MIDDLE STATES.

Cataract Manufacturing Company, Niagara Falls, N. Y. (Real)	.....	17,500
William Butler & Co., Philadelphia, Pa.	.....	328
Henry Hoover, Philadelphia, Pa.	.....	109
Alexander Kientzle (Alex. Kientzle & Son), Philadelphia, Pa.	.....	151

WESTERN STATES.

Charles Lainer & Co., San Francisco, Cal.	.....	550
Whelan & Tracy, San Francisco, Cal.	.....	17,098
Building Association <i>Journal</i> Publishing Company, Chicago, Ill.	.....	763
Current & Hull, Maquoketa, Ia.	.....	225
H. Berthold, Omaha, Neb. (Real)	.....	1,500
Razall & Co., Cincinnati, Ohio	.....	1,300
D. J. (Mrs. R. P.) Crapo, Cleveland, Ohio	.....	707
E. T. Thomas, Springfield, Ohio	.....	500
George L. McQuown, Denver, Col. (mechanics' lien)	.....	224
William Pine, Denver, Col. (T. D.)	.....	1,500
Longshore & Whipple, Leadville, Col.	.....	700
Frank Fuhr, Blandinsville, Ill.	.....	125
Thomas W. S. Kidd, Springfield, Ill., <i>Morning Monitor</i>	.....	1,000
Pettit & Dougherty, Des Moines, Ia.	.....	250
C. L. Drake, Harlan, Ia. (B. S.)	.....	—
Darling, Coates & Johnson, Topeka, Kan.	.....	216
J. W. Mohler & Co., Topeka, Kan.	.....	300
H. Von Langen, Topeka, Kan.	.....	200
James E. Gorham, Covington, Ind.	.....	500
H. B. Parker, Detroit, Mich.	.....	2,585
Kalter & Hersh, Dayton, Ohio	.....	196
Elmer E. Hersh (Kalter & Hersh), Dayton, Ohio	.....	618
Charles Mikinas, Dayton, Ohio (Real)	.....	4,000
R. M. Gano, Springfield, Ohio (Real)	.....	1,350
A. W. Morgan, San Francisco, Cal.	.....	1,500

SOUTHERN STATES.

T. A. Rhodes, Baltimore, Md. (B. S.)	.....	3,000
Thomas A. Rhodes, Baltimore, Md. (B. S.)		375

TERRITORIES.

R. A. Kistler, Las Vegas, N. M., <i>Optic</i>		2,500
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CANADA.

H. T. Stevens, Moncton, N. B., <i>Times</i>		600
John Brenton, Halifax, N. S. (B. S.)		750

LIENS RELEASED.

<i>Illustrated News</i> Printing and Publishing Company, Boston, Mass.		—
Charles Lainer & Co., San Francisco, Cal.		1,000

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Equal to the Best London and Oxford Editions, at Half their Prices.

PRINTED FROM SIX SETS OF ELECTRO-PLATES OF DIFFERENT SIZE TYPE, AND BOUND IN THE MOST DURABLE AND ELABORATE STYLES.

NEW ILLUSTRATED GERMAN BIBLE,

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PHOTOGRAPH ALBUMS,

IN ENDLESS VARIETY.

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PLUSH, MOROCCO, TURKEY MOROCCO, SEAL-SKIN, CALF AND RUSSIA

New Illustrated Catalogue mailed on application.

A. J. HOLMAN & CO., American Bible Warehouse, 1222 Arch St., Phila., Pa.

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Lithographic Etched Folds and Cards,

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New York Agency: HASTINGS & TODD, 171 William Street. | The goods are in stock with nearly all Dealers in the United States and Canada

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Brown's * Perfect * Letter * File * Indexes

And TRANSFER or FILING CASES, —

No. 114 Monroe Street, CHICAGO, Ill.

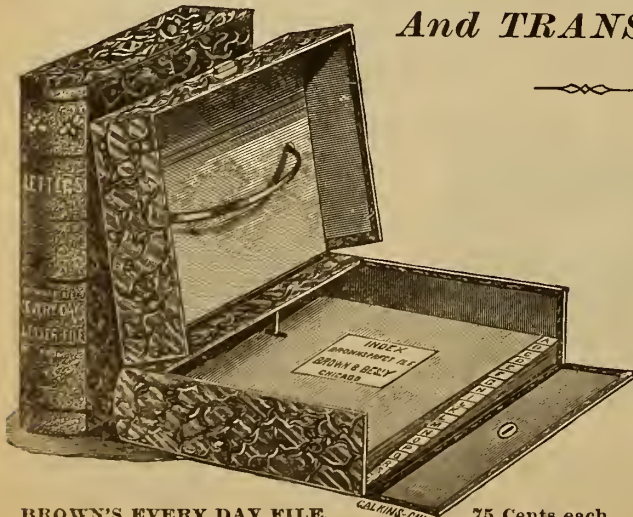
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PRICE LISTS

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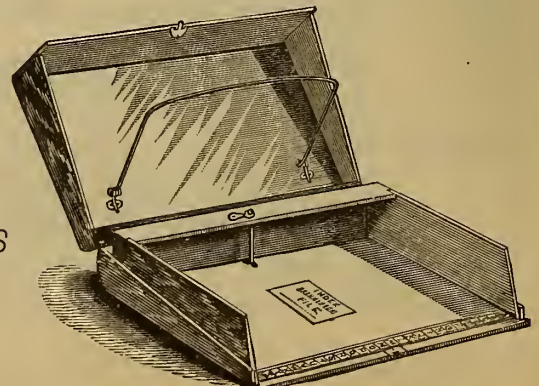
CATALOGUE.



BROWN'S EVERY DAY FILE,

CALVIN'S-ONE

75 Cents each.



BROWN'S PERFECT FILE.

Resolution of the International Literary and Copyright Congress.

The International Literary and Copyright Congress, recently held at Brussels, adopted a resolution declaring that the right of reproduction of a work belongs to the author independently of its material property. It was further resolved that any such reproduction, without the author's permission, constitutes an infringement of his rights. The King of Belgium was present during a portion of the session when the following resolutions were adopted:

1. Musical works are protected as regards their publication, reproduction and performance, by the same rights as literary and artistic works.
2. Works of art should be subjected to no impediment nor to customs formalities.
3. A proprietor of works of art is not permitted to exhibit them in public without authority.

A Local License Decision.

A decision of much interest to commercial agents has just been rendered by the police magistrate of Washington city, D. C., Judge Snell. The national capital has obtained an unpleasant reputation among commercial travelers for the severity with which the local license law is enforced. There seems to be some local detectives who have little else to do than to seek for violations of the law. A Baltimore salesman was recently charged before the police court with being an unlicensed commercial agent. The evidence was to the effect that he had been in the habit of visiting Washington each week and soliciting business there. When arrested he had no license. He showed a card from a merchant of Washington, who had a commercial agent's license, authorizing him to transact business for him. It was also proved that the Baltimore commercial traveler paid the Washington merchant for the privilege of selling under his license. The court held that a man who takes out a license of this character can allow another person to sell under it, provided that not more than one person sells under the license at the same time. The defendant was released and no appeal was taken.

George C. Greene offers a new line of oil board for copying-press books. It comes in both manilla and linen.

WANTED.

As Partner, a practical stationer, with from \$6,000 to \$8,000, to extend the business of a well established Stationery Store and Book and Job Printing house in a very eligible location in Philadelphia. Address "Printer and Stationer," care of American Stationer.

A GENTLEMAN

Well known, reliable, and with the best references, would like to arrange to represent in Chicago and the Northwest, a good house, in either the Stationery, Paper, book or kindred line; will give all or part of his time, as desired. Address "READY," care of The American Stationer.

WANTED.—A SALESMAN WHO THOROUGHLY understands the Stationery, Blank-Book and Printing business, for city and near trade.
WILLIAM MANN & SON,
88 Maiden Lane, New York.

ASK FOR THE Peerless Patent Safety Paper.

Patented July 29, 1884. The only Pure White Safety Paper in the market. Can be purchased at all the Wholesale Paper Warehouses or from

HENRY DAWSON, 58 Broadway, New York.

TRADE * OPINIONS.

In Use 10 Months.

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LONDON, Jan. 29, 1884.

Dear Sir: After ten months' constant use we have much pleasure in stating that we are getting on thoroughly well with the Striker and Performator; they are giving every satisfaction and are working quite up to your representations. Yours faithfully,

For CHARLES SKIPPER & EAST,

H. DAVIES, Manager.

2 Years in Use.

Removed a Hickok Striker.

CHICAGO, 1884.

Your Striker is a most desirable improvement, giving any required size, and doing twice the amount of work done with the one we had in use.

CAMERON, AMBERG & Co.

SEND FOR CIRCULAR, CONTAINING FULL DETAILS, TO

E. W. BLACKHALL, 83 Wood St., Toronto, Canada; or 13 West Swan St., Buffalo, N. Y.

ATLANTIC * RUBBER * BANDS.

STRENGTH AND DURABILITY GUARANTEED.

One Hundred Thousand Pounds

SOLD BY US PROVE THEIR MERIT BEYOND QUESTION.

PRICE, IN QUANTITIES LESS THAN 50 LBS.	In Bulk, ...	\$2.15 per Pound.
	In ¼ Pound Boxes, ...	2.25 per Pound.
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10% Discount in quantities of 50 to 100 lbs. 10 and 5% Discount in lots of 100 lbs. Net, 30 days.

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DOCUMENT BOX ENVELOPES.

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THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, DECEMBER 4, 1881.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.
American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

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Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

FOR several sessions Congress has approached the question of a national bankrupt act, very much as a cat does a chestnut bur, only to touch it and retreat. A vast amount of shilly-shallying has been gone through with, and although the Senate bill "to establish a uniform system of bankruptcy" now awaits the action of the House, it would be a difficult matter to say just what we may expect from the present Congress. One thing, however, is not to be gainsaid—the professional and business men of the country all agree, that a well-devised national bankrupt act is fast becoming one of the commercial necessities of the day. The advent of a new *régime*, after nearly a quarter of a century's continuance in power of the old one, naturally begets some feeling of distrust in commercial circles, more especially in regard to possible modifications of the tariff. But, in addition to this feeling of uncertainty, the times have not been uniformly prosperous during the past five years. And, as is usual in such cases, depression in business circles and shrinkage in values have engendered a speculative spirit, which has, without doubt, worked widespread harm. Railway and iron interests, above all others, have suffered from the reaction consequent upon overproduction and undue stimulation. In a word, the country finds itself in somewhat the same condition as in 1867 and '68, and the same remedy should be applied. Although the last national bankrupt act outlived its usefulness, it did good service in its day, and we are led to give a hasty glance at the bankruptcy bill before Congress, with a word of comment and criticism here and there,

THE bill shows evidence of genuine hard work, and a studied endeavor to give the country the best in this line. The first point which attracts attention occurs in Section 12. The provision that commissioners shall be "practising attorneys" should be amended by adding the words "of at least three years' active practice." The proposed appointment of supervisors (Section 15) seems to be entirely superfluous, and its only recommendation is that it creates a large number of very pleasant positions. Let the commissioners be lawyers of standing and ability, equal to the usual standard of our district judges, and there will be no need of "supervising" them. In fact, these "supervisors" would be sure to work more harm than good, and would be a source of constant irritation, introducing an element of discord into proceedings too often signalized by embittered feelings. To give any official the right to interfere with the action of a judicial officer is certainly a startling innovation. Appeal is the only logical

manner of procedure. Making the commissioners officers of the government paid out of the Treasury is a step in the right direction. They should be forbidden under heavy penalties to accept any gift, fee or gratuity whatever from the bankrupt or creditor. In the matter of fees (Section 20), the fee of \$60 is too large for small debtors. When the estate is under \$1,000, it should not exceed \$30, and in small estates the percentage payable by the trustee should be entirely abrogated. Section 2, relating to copies of papers, should be so amended as to permit any debtor, creditor, attorney or person whomsoever, upon payment of a small fee, say, ten cents, to make a copy of any paper filed in the bankrupt court, as is now practised in our State courts, and not be obliged to pay for labor which he may be willing to perform himself. Section 31 provides that the voluntary bankrupt must owe \$300. It would seem hardly necessary to burden the district courts with voluntary proceedings. Upon a proper showing, the commissioner should have the authority to adjudge the petitioner, a bankrupt, and proceed accordingly, merely filing the proceedings in the bankrupt court. By Section 32 involuntary bankruptcy is to be confined to "traders" owing \$1,000. The term "trader," as used in the act, will exclude persons who buy goods for sale only to their tenants, employees and laborers. It will also exclude mechanics and farmers (without a place of business in any village or town, &c.). The wisdom of this restriction is not apparent. It would seem to be quite unnecessary to limit the application of the act to technical "traders." It might not only be expedient but very desirable to pursue "any person" who committed an act of bankruptcy.

WHY should the debtor in involuntary cases have ten days' notice (Section 35) to show causes, and such notice be required to be served not less than five days before return day? Should not the court have power upon a proper showing to make the order returnable forthwith, or in forty-eight hours? It would seem that such a favor ought to be lodged in the court for extraordinary occasions. The reply that the supposed bankrupt may be reached by "warrant" is not the point. Emergencies arise when creditors must act with the greatest promptness, and certainly it would seem that when a debtor is a "*prima facie* bankrupt," and there is danger of his doing, or suffering to be done, some act prejudicial to the interests of the creditors, he should be at once obliged to face his creditors in person or by attorney. If all debtors were honest, such a provision might be unnecessary. The provision that cred-

itors may choose "one or more trustees" is too indefinite. (Section 37). Estates should be confined to "one trustee," unless their assets exceed \$50,000. Section 40 provides for a Committee of Direction. This is an excellent provision; but would it not be unsafe to go outside of the creditors for such a committee? Their powers are admirably set forth, and are none too general. The "Committee of Direction" has proven an efficient factor in the operation of our State bankrupt law. Such a committee constitutes the best and only "supervisor" needed to spur the derelict and check the extravagant or careless trustee. That the "committee" should be chosen solely from the creditors, however, and from the largest ones, goes without saying. The provision allowing the bankrupt a sum of money, not to exceed \$500, for support pending proceedings, gives too great discretion. The court should be authorized to pay to the bankrupt a weekly allowance, to be graduated in proportion to the estate. Section 53 should be stricken out entirely. No person with delegated powers should be allowed to submit any controversy to arbitrators to be chosen by himself and the other party to the controversy. The commissioner is the proper person to whom to submit any controversy. Section 54, it strikes us, should be amended by absolutely forbidding the continuance of a bankrupt's business, unless two-thirds of the creditors in value approve such a proceeding, and not a simple majority. It is always a dangerous experiment to continue the business of a bankrupt by means of "receiver or trustee," and it should be resorted to only under extraordinary circumstances, when the chances of accruing advantages are beyond question. We would amend Section 56 by making it the duty of every trustee not only to keep a regular account of all moneys, but to write up such account weekly from the date of entering upon his trust. It suggests itself to every thinking business man that something should be done to put an end, so far as possible, to the setting up of *fictional claims* in behalf of the debtor by zealous friends, more inclined to help him out of a "bad scrape" than to guard their consciences from hurt. The creditor should be obliged to set forth his claims with great particularity as to the items of the account, dates, amounts, credits, &c., and to swear positively that the same are *bona fide* and not made with intent to secure any illegal advantage for the debtor. It is not plain why the bankrupt should be forced to apply for his discharge before the expiration of six months after adjudication. This seems needlessly arbitrary. The act does not attach any conditions to the "discharge,"

as, for instance, payment of a certain dividend. Fraud, of course, would prevent. The certificate shall be given under the seal of the court and shall "forever discharge him from all debts and claims." Section 88 provides, very wisely, that no promise or covenant of a bankrupt before or after discharge to pay a provable debt shall be valid unless in writing and signed by the party. The provisions of the act are made by Section 93 to apply to all moneyed business or commercial corporations and joint-stock companies, and they may proceed in their own behalf or be proceeded against like other debtors, but no discharge shall be granted to any corporation or joint-stock company. Sections 95 to 100 provide for proposals for composition to be made any time after filing of the schedule and inventory. All debts, costs and charges entitled to priority by this act must be paid, and there must also be a payment to the general creditors of fifty cents on the dollar, provided that the assent of at least a majority in number and value shall be obtained, or of a less payment than fifty cents on the dollar, provided that the assent shall be signed by three-fourths of the creditors in number and value. The Court of Bankruptcy retains jurisdiction over a "compounding debtor" and all proceedings until the composition is complete. Such are some of the salient provisions of the "bill to establish a uniform system of bankruptcy" now before Congress. That it will be passed in its present form is hardly possible, but that the Forty-eighth Congress will, before its expiration, make a genuine effort to give the country a bankrupt act so benignant in its provisions as to meet with general approbation, there should be little doubt. It is a much-needed measure.

Roundabouts.

BY THE TRADE LOUNGER.

Congress having resumed its session, there is anxiety as to what measures of legislation it may or may not attend to. There are a number of matters of public interest pending and which ought to be pressed. The tariff, it is hoped, is out of the ruck, and the people will be glad enough if it is let alone for a while. Only a few brief weeks remain for action and work must be hurried. Can much that is desirable be effected?

But let us hope for the best in all things and trust to that power which "doth shape our ends" in all things. Believe with courage firm and faith sublime that not the worse but the better future is in store for us, even in the shape of legislation and all other things which tend to make us happy.

I have looked in vain for something of unusual character in Christmas-card fancies this season, and have failed to discover the

first striking novelty. There are plenty of pretty things—bright, joyous and otherwise—but nothing that bids one pause. We want a design from some artist whose depth of expression comes from a deeper source than the desire to gain popular applause or a prize in a competition—in fact, we want something from the soul.

A Pittsfield (Mass.) man has devised a new form of check tags, which, it is claimed, will be of great convenience to railroad baggagemen. Heretofore the tags have been printed in blank, and when checking a piece of baggage the baggageman has been compelled to whip out his pencil and fill in the blank with the name of the destination. The tags designed by the party referred to have the names of the several stations printed thereon, and all that is necessary in using them is to take from the rack the particular tag wanted.

"It is not generally known," says an English paper, "that the elaborate imitation of frost and ice on Christmas cards is done by scattering particles of thin glass over gummed cards. These tiny atoms penetrate the lungs of the poor girls employed in the manufacture and either kills them or renders them very soon helpless invalids. The danger is so well understood that few English girls can be found to undertake the business." No, it is not generally known. I have heard that mica was used instead of glass. Will my friend, F. G. B.—a man who knows Xmas cards—give us a little information?

An ingenious arrangement is a combination paper-cutter and stamp lately patented by a California inventor. The paper is contained in a continuous roll attached to the stamp and cutter. It cuts any size sheet for wrapping up packages and at the same time stamps on the sheet the name of the firm.

A very novel blotter arrangement "consists of a squared block of wood in thickness equal to that of an ordinary block of note-paper. The leaves are hinged to the corners of the head by means of flaps. The object of this is to enable a series of leaves to be opened as desired—that is, either of the leaves may be the undermost or the uppermost of the series. The block of wood can be inserted between either two of the leaves and the leaves be opened or closed upon the block, or when more than one sheet of note-paper is being used at the writing, the first is detached from the block and inserted between two of the leaves, while the block remains in position for further use."

Answers to Correspondents.

B. S. S. wants to know who makes screw-cap inkstands of good quality.

Ans.—A. A. Weeks, 82 John street, New York.

M. A. C. asks: Who has the scissors case mentioned in THE STATIONER of November 27?

Ans.—C. B. Barker & Co., Broadway and Ninth street, New York.

L. P. C. wants the address of parties making paper bedspreads.

Ans.—Try Julius A. Pease, West Medford, Mass.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

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0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
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A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

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Gold Medal, Paris Exposition, 1878.

For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

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VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED NOVEMBER 28, 1884.

Albums.....	21	\$1,729
Books.....	236	28,763
Newspapers.....	490	17,869
Engravings.....	42	7,325
Ink.....	50	838
Lead Pencils.....		
Slate Pencils.....	15	178
Paper.....	413	13,247
Steel Pens.....		
Other.....	12	716
Totals.....	1,279	\$70,665

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED DECEMBER 2, 1884.

Paper, reams.....	6,742	\$1,381
Paper, pkgs.....	269	6,578
Paper, cases.....	314	5,071
Books, cases.....	43	3,397
Stationery.....	232	17,740
Totals.....	7,600	\$34,167

STATIONERY EXPORTS FROM NEW YORK.

FROM NOVEMBER 25 TO DECEMBER 2, 1884.

BOOKS, cases, to Liverpool, 19; to United States of Colombia, 8; to Bremen, 2; to Mexico, 4; to British West Indies, 2; to Dutch West Indies, 3; to Brazil, 1; to Hamburg, 2; to Venezuela, 2.

PAPER, to Liverpool, 8 cs.; to Cuba, 142 pkgs., 2,450 rms., 8 cs.; to United States of Colombia, 79 pkgs., 10 cs.; to British West Indies, 1,600 rms., 15 pkgs.; to Mexico, 32 pkgs.; to Bremen, 2 cs.; to Porto Rico, 500 rms.; to London, 2 cs.; to British Australasia, 1 cs.; to Havre, 10 cs.; to Dutch West Indies, 50 rms., 1 pkg.; to Copenhagen, 13 cs.; to Hamburg, 138 cs.; to Rotterdam, 1 cs.; to Antwerp, 2 cs.; to Glasgow, 1 cs.; to British Honduras, 142 rms.; to Venezuela, 4 pkgs., 500 rms.; to Brazil, 65 cs., 1,500 rms.; to Argentine Republic, 53 cs.

STATIONERY, cases, to Liverpool, 103; to United States of Colombia, 76; to Hamburg, 7; to Mexico, 3; to Bremen, 9; to London, 4; to Havre, 1; to Cuba, 9; to Rotterdam, 4; to British West Indies, 8; to Central America, 4; to Venezuela, 4; to Santo Domingo, 2; to Brazil, 11.

PERFUMERY, packages, to United States of Colombia, 212; to British West Indies, 31; to Venezuela, 52; to London, 9; to Rotterdam, 60; to Antwerp, 8; to Cuba, 3; to Central America, 15; to Pasages, 50; to Brazil, 86; to Mexico, 5.

PRINTING MATERIALS, packages, to United States of Colombia, 4; to Venezuela, 8; to British Honduras, 1; to Mexico, 3; to British West Indies, 1; to Cuba, 1; to Brazil, 30.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 2; to United States of Colombia, 6; to Hamburg, 2; to Venezuela, 3; to Nova Scotia, 1; to Cuba, 2.

INK, packages, to Dutch West Indies, 1; to British West Indies, 5; to Cuba, 37; to Venezuela, 3; to Mexico, 3.

SLATES, cases, to British West Indies, 17; to London, 5; to Cuba, 6; to Brazil, 12.

PENCILS, cases, to Liverpool, 7; to British Australasia, 3.

MAPS AND CHARTS, cases, to British West Indies, 4.

ZYLONITE, cases, to Hamburg, 1.

LETTER FILES, cases, to British Australasia, 2.

PRINTING PRESSES, to Bremen, 36 cs.; to Argentine Republic, 1 press.

IMPORTATIONS OF PAPER.

FROM NOVEMBER 25 TO DECEMBER 2, 1884.

C. H. George, Bothnia, Liverpool, 2 cs. hangings.
 Merchants' Dispatch Company, by same, 2 cs.
 C. Moller, Amerique, Havre, 1 cs.
 L. De Jonge & Co., Waesland, Antwerp, 9 cs.
 F. J. Emmerich, by same, 1 cs. hangings.
 B. Illfelder, by same, 1 cs.
 Keuffel & Esser, by same, 7 cs.
 D. S. Hess & Co., Alsatia, Glasgow, 1 cs. hangings.
 Merchants' Dispatch Company, by same, 1 cs. hangings.

E. Tucker's Sons, City of Richmond, Liverpool, 7 pkgs.

Berger Brothers, Main, Bremen, 2 cs.
 R. F. Downing & Co., by same, 2 cs.
 Wittemann Brothers, by same, 2 cs.
 J. Bogart, Richmond Hill, London, 1 cs.
 Beach & Co., Germanic, Liverpool, 1 cs.
 C. H. George, by same, 2 cs.
 Kinney Tobacco Company, by same, 2 cs.
 J. Steiner, Elbe, Bremen, 2 cs.
 P. Morganstein, by same, 4 cs.
 H. J. Thomsen, by same, 2 cs.
 Wittemann Brothers, by same, 8 cs.
 C. H. George, Servia, Liverpool, 1 cs.
 G. J. Kraft, by same, 2 cs.

Alles & Conant are getting ready a desirable line of goods for the new year and jobbers are invited to examine it before placing their orders. The firm manufactures a large line of portable writing-desks and new additions are frequently made to it.

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Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), or gross, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), per gross, \$12.

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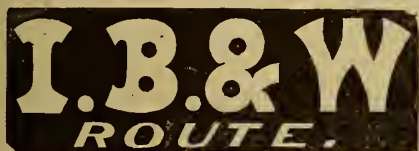
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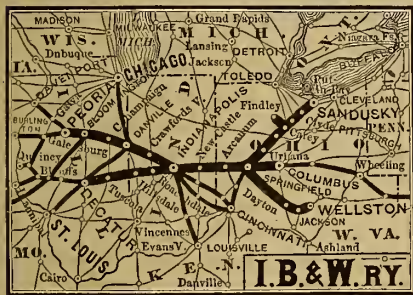
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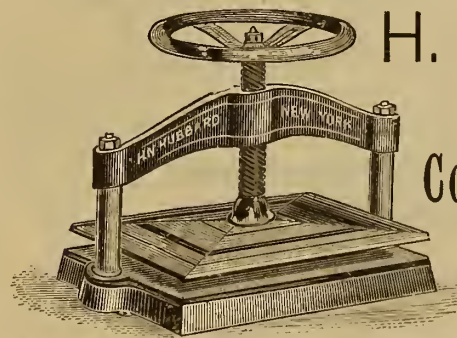
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SAMPLES AND PRICES ON APPLICATION.

Obituary.

HENRY IVISON.

The founder and, until his retirement about four years ago, the head of the largest school-book publishing house in the world, died at his home in West Forty-eighth street, New York, on November 26.

Mr. Ivison was in his pew in the Rev. Dr. John Hall's church on Sunday morning, complaining only of a slight cold on his lungs. On Monday he was taken ill. Tuesday evening he felt so much better that he sat up in his library and read the newspapers. During the night he grew rapidly worse, and early in the morning he passed away.

Henry Ivison was born in Glasgow, Scotland, in 1808. Had he lived he would have been seventy-six years old next Christmas Day. Mr. Ivison's parents came to America in search of a fortune when he was a lad twelve years old. After they had been here a short time they went back to Scotland again, leaving the boy behind them apprenticed to William Williams, of Utica, then the largest bookseller west of Albany. Partly on account of a fancy he had taken to the boy, but mainly from sympathy with his being left alone in a strange land at so tender an age, Mr. Williams took young Ivison into his family and treated him as his own child. In 1830, a year after he was out of his time, Mr. Williams was asked by a prominent friend in Auburn if he could not send out a reliable young man to open a bookstore. The better class of people, especially the professors and students at the Auburn Theological Seminary, would be sure, the friend said, to encourage and patronize him. Six months afterward, when he had been instructed in the details of the salesroom, Henry Ivison left his early friend and employer, and, with the pecuniary assistance of the friend who suggested the enterprise, began business life for himself in Auburn.

After a moderately successful business of sixteen years in Auburn, Mr. Ivison removed to New York city. He had become acquainted with Mark H. Newman, a successful book publisher, and received from him a proposition of copartnership. Mr. Ivison was loth to leave Auburn, but left the matter for his wife to decide. She advised him to come to New York. In 1846 the firm of Mark H. Newman & Co. was established. The most important books published by it were Sander's Readers, the first consecutive set of readers published in America, beginning with the primer and grading upward five volumes. The sale of these readers was very large at the outset, steadily increased, and now is something enormous. When he was in London, in 1866, Mr. Ivison told a gentleman from whom he had purchased large quantities of paper that they never put to press less than 100,000 copies of Sanders' Pictorial Primer.

In 1852 a new partnership for three years was founded under the firm-name of Newman & Ivison, but the senior partner died before the end of the first year, leaving the business entirely in Mr. Ivison's hands. By consent of Mr. Newman's executor, he carried it on in accordance with the copartnership articles. Later, Mr. Ivison bought out the entire in-

terest of the concern and took in as partner H. F. Phinney, of Cooperstown, an experienced bookseller, a son-in-law of J. Fenimore Cooper. The firm of Ivison & Phinney is perhaps better known than any other with which Mr. Ivison has been associated. In 1866 Mr. Phinney's health failed, and Birdsey Blakeman, Augustus C. Taylor, and Mr. Ivison's eldest son, David B., were admitted to the firm, which was carried on under the name of Ivison, Phinney, Blakeman & Co.

After his retirement, Mr. Ivison divided his time between his house in New York and his summer residence in Stockbridge, Mass. He was at one time an Elder in the Madison Square Presbyterian Church, but when he moved up town about eight years ago, he joined the Rev. Dr. Hall's congregation. He was at the time of his death a trustee of the Union Theological Seminary. He leaves a widow, one son, David B. Ivison, and two married daughters. One of them is the wife of A. B. Hoadley, of New Haven, and the other the wife of James A. Parsons, of this city. The funeral took place last Friday afternoon.

ELISHA CLARKE.

Elisha Clarke, a leading citizen of Bath, Me., died on Sunday, November 22, being nearly seventy years old. He was publisher and editor of the *Lincoln Telegraph* forty-five years ago, and until he sold to Chamberlain, Haines & Plummer, who changed the name of the paper to the *Northern Tribune*. He soon after was in the book trade—first with Clarke, Sawyer & Magoun, and later by himself. For a long time his death was almost hourly expected. He partially recovered, but has never since been able to do any business.

H. N. TINKHAM.

H. N. Tinkham, one of the oldest and most respected business men of Springfield, Mass., died on Thursday, 27th ult. Mr. Tinkham was born at Sandwich, sixty-two years ago, and moved to Windsor, Vt., with his parents when quite young. Mr. Tinkham has been connected for a number of years with the dry-goods trade. Mr. Tinkham had an interest in the Springfield Paper Company, of Rainbow, Conn., of which he was a director and the secretary. O. H. Greenleaf says of him: "He was one of the best and truest men I ever knew." Mr. Tinkham leaves a widow, a sister of his former partner Mr. Wilson, and one daughter.

The New York Blank-Book Company, 29 and 31 Beekman street, has ready for the trade its "Common Sense" diary, which contains a variety of useful information, together with headings for memoranda, insurance record, bills payable and receivable, record of addresses, &c., aside from the form itself, which is a weekly journal, with a cash account, separate, on each folio, arranged with a space for each day. This diary is made in the best size for pocket, and in five styles of binding; size $5\frac{3}{4}$ inches long by 4 inches in width. The company has made only a limited supply, as introductory for another season, and can furnish small sample lots only.

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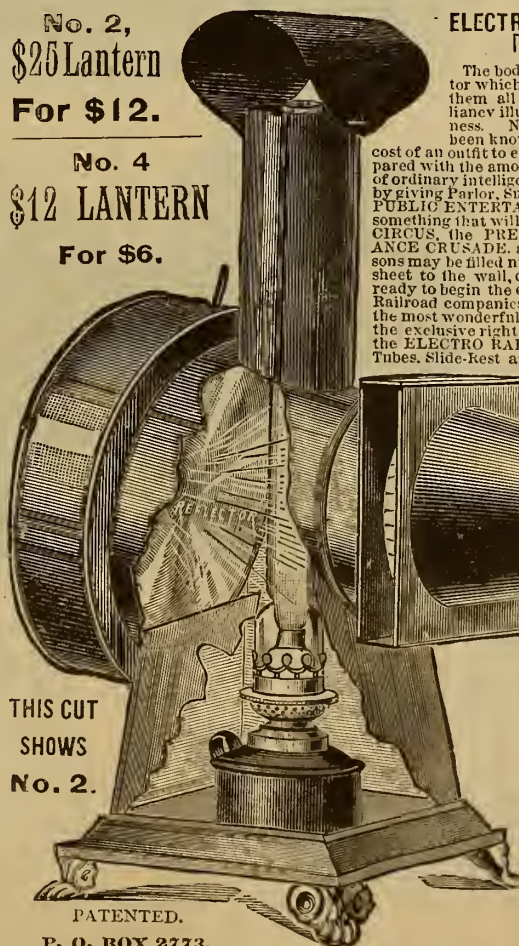
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Market Review.

OFFICE OF THE AMERICAN STATIONER,
WEDNESDAY, December 3, 1884.

THE MONEY MARKET.—The demand for loanable funds has been quickened to some extent by the more active condition of the Stock market, and slightly higher rates for call loans have prevailed. As high as 3 per cent. has been paid, but $1\frac{1}{2}$ to 2 per cent. represents the bulk of the transactions. Commercial paper continues quiet with moderate offerings, and the best endorsements easily negotiable at $4\frac{1}{2}$ to 5 per cent. The Stock market has again been characterized by a buoyant tone and a further advance of the whole list, with the dealings comparatively active and the feeling decidedly bullish. Railroad bonds have been fairly active and higher. Governments easier. Foreign Exchange has ruled firm, owing to the small supply of Commercial bills and an improved demand for remittance. Posted rates for Sterling $4.81\frac{1}{2}$ to $4.85\frac{1}{2}$.

THE PAPER MARKET.—Presents a little more cheerful aspect, although the volume of general trade has not materially increased since last week. Conservatism in operations of almost every character is still the rule and not the exception, or, in other words, buying and selling of merchandise in almost all departments of trade is on the hand-to-mouth principle. Manufacturing industries are still coping with overproduction, and values, with scarcely an exception, are lower than they have been in many years, but it is to be hoped that through the restriction of production so generally in progress at this time in nearly every industrial pursuit, that at no distant day it will result in restoring equilibrium to the law of supply and demand. Production is being so curtailed that surplus stocks of paper are being more readily absorbed than was the case a month ago, and this is particularly so in the line of fine writings, manufacturers of which started up their mills on Monday, after a week's shut-down, and in some instances supplies are so near actual daily requirements that even a small increase in the demand would produce a temporary scarcity and a stiffening up of prices. Print papers, as compared with the market early last month, are scarcely as strong, although this weaker feeling is more pronounced in news and the lower grades of book than in the higher grades, and is no doubt due to the lessened demand caused by ending of the political campaign, and from the book publishers. We hear of a moderate order having been taken recently to supply the New York Tribune at $5\frac{1}{2}$ ¢, which is slightly lower than the existing contracts. Manillas hold their own fairly well. Selling prices for straw boards are \$32.50 for No. 1 steam dried, although quoted up to \$35, with trade very quiet.

THE STATIONERY MARKET.—Although trade in all lines is still more or less depressed, in holiday goods a fair amount of business is doing. The feeling, too, among dealers of staple goods is much better than it was a few weeks ago, notwithstanding no business of any amount is expected to be done until the opening of the new year, when it is generally believed that there will be a decided improvement all round. In some lines of school stationery the demand is quite active and taken altogether, the trade in this direction has been very fair for several weeks. This remark does not include inks, which have been moving slowly. Dealers in these report sales hard to make, and in fact, do not expect to do much business until after the holidays. They report, moreover, that collections are slow even of small amounts. The trade in manifold paper, typewriting materials, &c., has shown a decided improvement since October, compared with what it was a few weeks previous. This is easily accounted for, as the courts are now in operation, and the lawyers are great consumers of these goods at such times.

GUM FOR BACKING LABELS.—Mix pure dextrine with boiling water until it assumes the consistency of ordinary mucilage. Apply with a full, evenly made camel's-hair brush. The paper should not be too thin or unsized.

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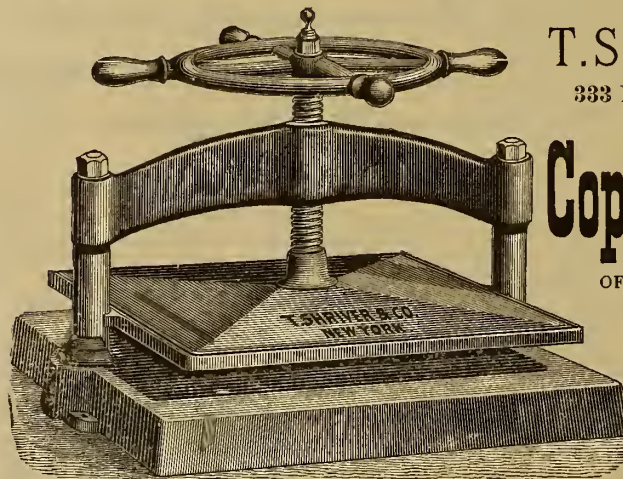
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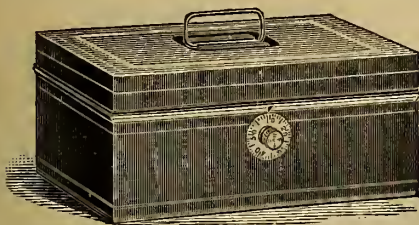
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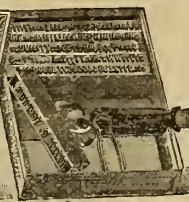
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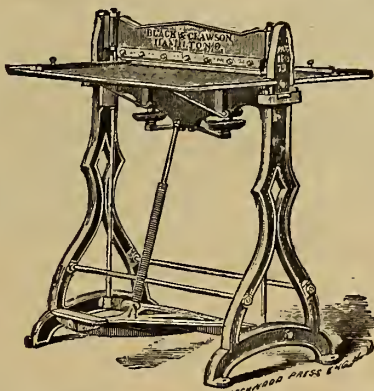
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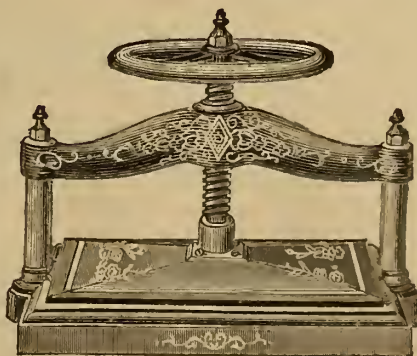
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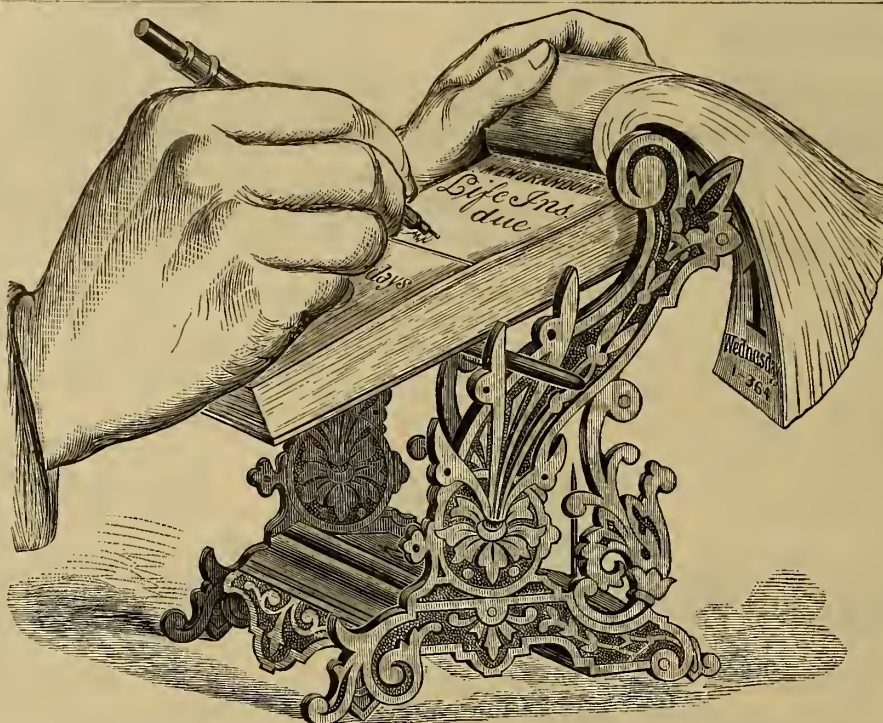
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They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



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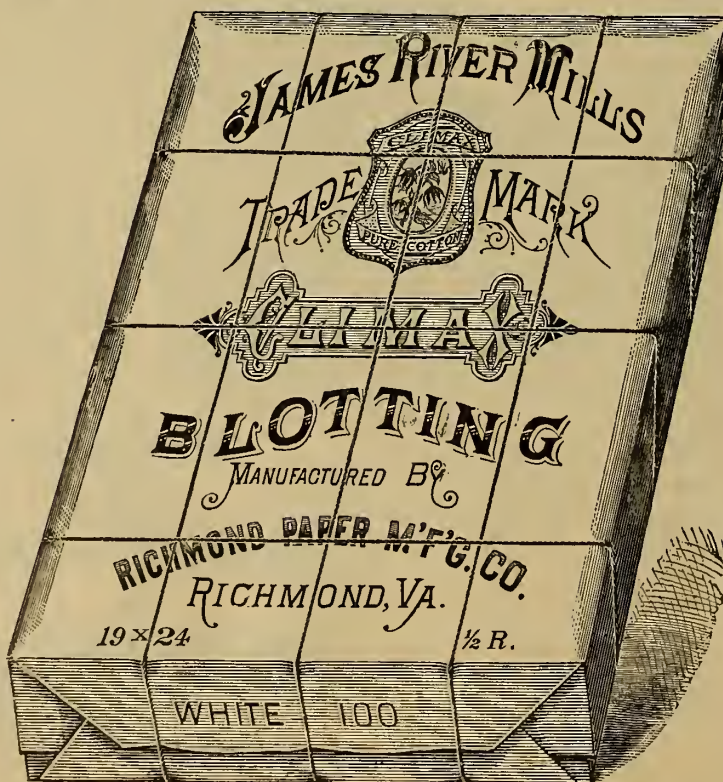
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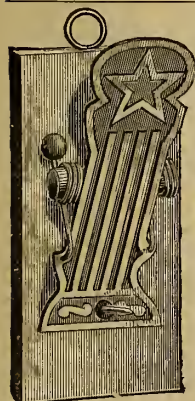
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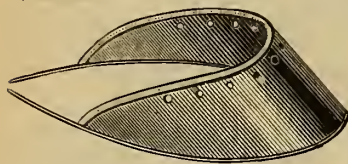
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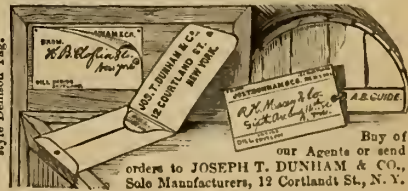
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DINNER CARDS
PROGRAMMES
ORDERS OF DANCING

ROBERT SNEIDER 37 JOHN ST. NEW YORK.

Dunham's Patent Combination Tag and Envelope

SAVES Postage, Envelopes, Addressing Letters, Sticking Stamps, Delivering to Post Office.

DELIVERS Bill with goods via Express one to three hours earlier than by Mail.



Used in same manner as old style Dunham Tag.

Buy of our Agents or send orders to **JOSEPH T. DUNHAM & CO.,** Sole Manufacturers, 12 Cortlandt St., N. Y.

Special Discounts to Stationers. Send One Dollar for Sample Lot by Mail.

Price \$10 per 1000.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

— SOLE AGENT FOR —

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

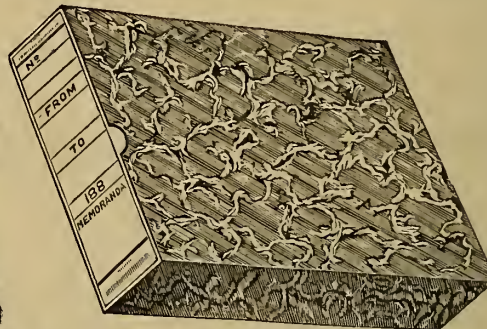
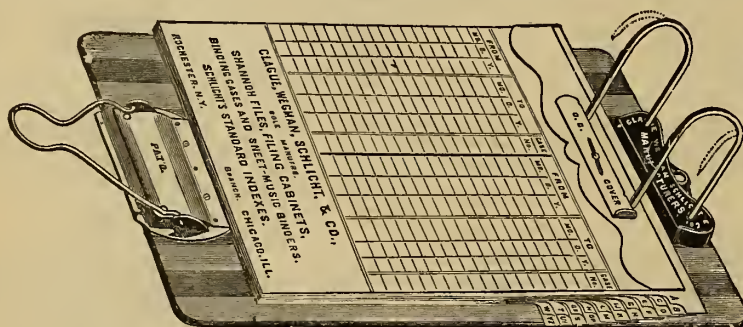
These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

SHANNON FILES AND CASES.

THE BEST FILING DEVICES EVER INVENTED.



CLAGUE, SCHLICHT & FIELD.

PRINCIPAL OFFICE: Rochester, N. Y.

BRANCH OFFICES: Chicago, Ill., Toronto, Ont., and 27 Franklin Street, Boston, Mass.

IMPORTANT NOTICE.

DAVIDSON VELVET RUBBER PATENT



FULLY SUSTAINED BY THE U. S. COURTS.

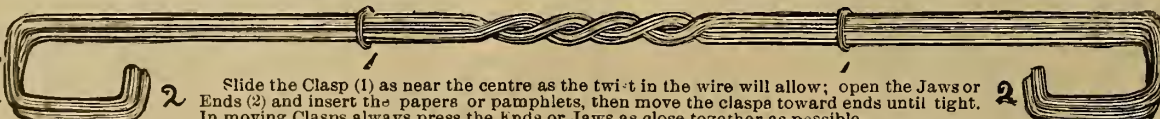
WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

DAVIDSON RUBBER COMPANY, Boston, Mass.

THE READY BINDER.

Patented
Oct. 23, '83,
and
Jan. 29, '84.



Slide the Clasp (1) as near the centre as the twist in the wire will allow; open the Jaws or Ends (2) and insert the papers or pamphlets, then move the clasp toward ends until tight. In moving Clasp always press the Ends or Jaws as close together as possible.

Just the
ARTICLE
WANTED;
Handy,
Durable
and Cheap.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

THE TRADE SUPPLIED BY THE MANUFACTURERS,

R. E. BEAN & CO., Franklin, N. H.

ESTERBROOK'S*Standard and Superior***STEEL PENS**

INCLUDING THE CELEBRATED

No. 048.**FALCON PEN**

LEADING NUMBERS:

Fine.....	333, 444, 232.
Elastic.....	135, 128, 126.
Medium.....	048, 14, 130.
Blunt.....	122, 183, 1743.
Broad.....	239, 161, 284.
Turned Up...	309, 256, 1876.

Samples and Catalogues to the Trade on application to

THE ESTERBROOK STEEL PEN CO.,

WORKS:

WAREHOUSE:

Camden, N. J.

26 John St., New York.

FRINGED**Christmas Cards****\$5.00 PER HUNDRED.**

Mailed to any address free of postage on receipt of price. Also a fine line of Imported jobs.

Chromo Advertising Cards**A SPECIALTY.****C. P. BARTLESEN,**

825 Arch Street, Philadelphia, Pa.

CHRISTMAS CARDS.

Plain, Fringed and Satin Mounts.

EMBOSSD PICTURES,
OVER 500 STYLES.**BIRTHDAY CARDS,**
OVER 1,000 DESIGNS.**SHAPE NOVELTIES.**

No Catalogue! No Free Samples! But the Best Bargains in America.

J. BAIRD, 61 Essex Street, Boston.**MANUFACTURERS' CATALOGUES**

RESPECTFULLY SOLICITED

— BY —

F. UPTON & CO.,COMMISSION MERCHANTS,
SAO PAULO, BRAZIL.**"THE BOSTON JOBBING HOUSE."****CHARLES H. WHITING,**

SUCCESSOR TO HALL & WHITING,

Jobber of Stationery. Miscellaneous and School Books.

PUBLISHER, MANUFACTURER OF **BLANK BOOKS,**

No. 32 BROMFIELD STREET, BOSTON, MASS.

WILLIAM MANN,

529 MARKET ST., PHILADELPHIA; 88 Maiden Lane, New York,

— MANUFACTURER OF —

Copying Paper and Books.

(Titles Registered)

MANN'SPARCHMENT.....Old Reliable Buff.
RAILROAD.....Yellow—Best Known.
WHITE LINEN.....Has not its Superior.
WHITE COMMERCIAL.....New Article—Cheap.

NEW LIST AND DISCOUNTS OCTOBER 1, 1883.

A REWARD OF \$100.

We are informed that some unscrupulous persons are using and branding Pens with our Trade Mark, the word "MOHETA." We again caution all persons against using the same on Writing Pens, it being adopted by the undersigned, and registered in the Patent Office at Washington, D. C., March 25, 1879, and re-registered June 6, 1882. We therefore offer a Reward of \$100 (One Hundred Dollars) to any person that will give us such information as will lead to the detection of any person or persons infringing on the word "MOHETA," as above stated. December 13, 1883.

**TURNER & HARRISON,** Twelfth and Buttonwood Streets, PHILADELPHIA PA.**L. L. BROWN PAPER COMPANY,**

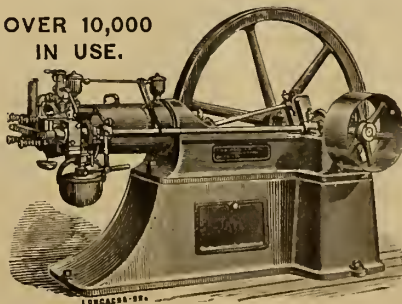
ADAMS, MASSACHUSETTS, U. S. A.

Manufacturers of First-Class

LINEN LEDGER AND RECORD PAPERS

WHICH WILL STAND THE SEVEREST TESTS OF ERASURE AND RE-WRITING

being double Sized and Loft Dried. These Papers possess unusual strength and beauty, and contain a sizing that resists the severest erasure and re-writing tests. Every ream is Water-Marked with Name, and put up with Binders' Boards, trimmed perfectly square, and ready for Ruling Machine.

"OTTO" GAS ENGINE.OVER 10,000
IN USE.

Working without Boiler, Steam, Coal, Ashes or Attendance.

STARTED INSTANTLY BY A MATCH, IT GIVES
FULL POWER IMMEDIATELY.

WHEN STOPPED, ALL EXPENSE CEASES.

No explosions; no fires nor cinders; no gauges; no pumps; no engineer or other attendant while running. Unsurpassed in every respect for hoisting in ware houses, printing, ventilating and running small shops.
SIZES: 1, 2, 4, 7, 10, 15 and 25 horse-power.**SCHLEICHER, SCHUMM & CO.**
PHILADELPHIA, PA.

PLATNER & PORTER MFG. CO., UNIONVILLE, CONN., U. S. A.,

E. B. RIPLEY, Prest.

ESTABLISHED 1847.

F. A. CHAMBERLIN, Treas.

Linen, Extra Fine and Extra Superfine Papers.

DOUBLE-SIZED, AND WARRANTED TO WITHSTAND ANY CLIMATE.



Hereafter our Al-a-pa-ha Mills Horse-Shoe Extra Fines will be water-marked as above, and the labels will bear the style RIPLEY & CHAMBERLIN PAPER CO. These are the most satisfactory Flat Papers for general use in the market; Double-Sized and Loft-Dried, of beautiful color, fine texture and finish, and are thick for the weight. **SEND FOR SAMPLES AND PRICES.**

USE THE BEST! USE THE BEST!! USE THE BEST!!!

WHY BUY INFERIOR PAPERS WHEN YOU CAN GET

AL-A-PA-HA MILLS HORSE-SHOE EXTRA FINES.

The figure of a horse-shoe as a water-mark in paper, and the word or words "Horse-Shoe," as applied to paper, are our trade-marks, and will be duly protected.

One Mill runs constantly on Machine-Finished Book Paper. Capacity, Seven Tons per Day.

**CARTER'S INKS.***ACTUAL SALES (not including Samples given away):*

5,079,888 Bottles a Year.

423,324 Bottles a Month.

16,993 Bottles a Day.

CARTER, DINSMORE & CO., Proprietors and Manufacturers,

Nos. 162 to 172 Columbus Ave., Boston; and No. 62 Cliff Street, New York.

BYRON WESTON,

DALTON, MASS., U. S. A.,

HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

AND RECOMMENDED THE

Medal of Honor and Perfection**At PARIS, 1878,**This being the **HIGHEST** and **ONLY AWARD** given for**LINEN RECORD & LEDGER PAPER**

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

— A SPECIALTY. —

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

PRINCIPAL ADVANTAGES

are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.

Send for Sample Sheet, **ERASE** and **REWRITE FOUR TIMES** on same spot. Each sheet is water-marked with name and date.

LOCKWOOD PRESS, 126 and 128 Duane Street, cor. Church, New York.



The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.---NO. 24. NEW YORK, DECEMBER 11, 1884. WHOLE NO. 494.

Correspondence.

WILMINGTON WISPS.

[FROM OUR REGULAR CORRESPONDENT.]

WILMINGTON, Del., December 8, 1884.

At this writing the Xmas season is well advanced, and a visit among our stores disclosed to your correspondent the liberal preparations for meeting the wants of the generous-hearted gift-buyer. The show-windows are clothed in holiday attire, and the elegance of the goods displayed attracts many wishful admirers.

Eager little eyes, peeping from chubby, and from wan faces, feast upon the lovely dolls, and myriad of toys, and wonder if, on "the night before Christmas," Santa Claus would come to *their* homes, while the knowing ones smile when the hints dropped to papa, mamma or beau is remembered.

Our stationers are inviting a share of attention, as usual, and from their large and varied stock of choice goods, suitable for holiday gifts, no one need have any difficulty in making a selection.

The Xmas card counters are well stocked with beautiful foreign and domestic productions, comprising satin and silk bannerets, sachets, plain and fringed cards, and padded novelties, and at prices to suit all pockets.

Will the season be profitable? is a query now agitating the minds of the trade, and it is difficult to find any one among them willing to predict large results. All, however, are engaged in the work with their customary vim, expecting to receive a share of the "Bland's" generally handed around at this period. They will be glad and ready to receive those who wish to aid in extending happiness, but say, "Do not come all at once." If the tired clerks had a voice in this matter they would appeal for early buying. Procrastination is a fault possessed by average human nature, and few who make presents are wise enough to avoid crowds and depleted stock by purchasing early in the season. As a rule, now, the business of the season is transacted inside of ten days, closing with Christmas eve as the great shopping day of the year.

C. F. Thomas & Co. had their "holiday opening" on November 28. The usual display

of books, albums, Rogers' statuary, fancy inkstands in wood and metal, gold goods, novelties of brass and bronze, opera-glasses, &c., was worthy of inspection.

Porter & Co., while having no special opening, have spared no pains in providing, as their counter and shelf exhibits indicate, handsome and valuable goods, to meet the wants of the season. Their window display this week of Christmas cards and novelties attracted considerable notice. George is no novice at window decorating and displays taste and judgment in utilizing them as a medium to reach the purse.

On December 4 the James & Webb Company invited a public inspection of its holiday "lay-out." Upon the counters are tastefully arranged a well selected stock, consisting of autograph and photograph albums, in leather and plush, scrap-books of endless designs, pocket-books, wallets and ladies' satchels, in alligator, seal and calf; Oxford Bibles, gold pens and pencils, stereoscopes and views, writing-desks, games too numerous to mention, books for adults and juveniles and Xmas and New Year cards and novelties. The flattering reception last year of the *Holiday Visitor*, published by this company, induces its issue this year, considerably enlarged and beautified. The *Visitor* is recognized as one of the best mediums in this section for advertisers to reach the general public at this season, as its columns, representing our leading houses, will attest. One appreciated feature is that its columns are, with one exception, restricted to local advertisers, hence its popularity. The circulation is 25,000 copies, and it is faithfully distributed in this city and small towns adjacent.

Many of our leading manufacturers are looking forward with much interest to the coming Exhibition at New Orleans during the present month, when productions of their skill and enterprise will be shown. Exhibits are being shipped daily from here, and, from past records, your correspondent feels assured that Wilmington's display will score a favorable notice from the vast crowds who will attend the great show of our Southern brethern. It is a matter of regret that none of the Wilmington stationers are manufacturers or jobbers of sufficient magnitude to warrant representation at this Exposition.

Our citizens are promised another morning daily—the *Times*. Unlike the present and only morning paper—the *Morning News*—it will be sold at one cent. Circulars announcing its advent, and soliciting subscribers, are being freely distributed.

The following-named firms have been lately represented here: Pomeroy & Son, Newark, N. J.; Cooke & Cobb, Keuffel & Esser, William S. Hicks, Tower Manufacturing Company, Boorum & Pease and Eagle Pencil Company, all of "Gotham;" Charles Moritz and Guarantee Chemical Company, of Philadelphia.

In closing this, let me mention the words of praise bestowed on your holiday number. The trade were delighted with it, and profuse in their expressions of admiration and for the future success of THE STATIONER.

TRACY

CINCINNATI CLIPS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, December 8, 1884.

Sure enough! Peter G. Thomson did sell out as announced in my last letter. The notice of the change appeared in the daily papers after the last letter from Cincinnati was well on its way to New York. The story of the change was quite correct, only the list of members of the new firm should have read with four names, thus: Edward Woodruff, Jr., William E. Beard, Charles F. Bragg and Samuel C. Cox, the last named having been omitted from the first statement of the story. It should be further stated that the new building which this firm will occupy as soon as it is ready is on the north side of Fourth street, a few doors east of Vine street. It will be ready not later than the first of next March for occupancy.

Now for business. In general, it is dull. Business men do not like to speak out and say precisely how the outlook impresses them. A candid expression of opinion is likely to discourage timid or low-spirited people, and thus aggravate the unpleasantness of the situation. Yet, after all, the outlook is not all black, even to the most despondent. Some lines of goods have ready sale, and the shrinkage in values out here in this part of the West does not affect everything.

Every iron mill in the city is running with

no talk of closing up. The shoe factories are running light, but expect to employ full forces after the first of January. They are not pushing out for orders now according to custom, but are waiting till after the new year. The greatest activity is in the building line and all mechanic builders are steadily employed at good wages. The planing mills have announced their purpose to keep running all winter. Money shows a strong tendency to invest in real estate and all building materials are in strong demand at fair prices. This applies to Cincinnati.

Now, as to the banks. These have been drawing in their lines for nearly a year. Certainly they have been ultra conservative for six months. It is said that they are making no money, but there is a general impression that they are as solid as timely prudence and wise forethought could make them. It is charged that some of the banks continue to count as assets the paper they hold on firms which have made assignments. But this is not peculiar to Cincinnati and in Cincinnati there have been no heavy losses affecting the banks so far as the public knows. They aggregate of their loans is very light and in every respect they have been apparently making their condition safe. At all events that is the impression they make on the general public.

The retail trade in all sorts of goods and wares is fairly good at present. People demand articles of a good quality. It is characteristic of panicky times for purchasers to accept inferior goods for the sake of low prices. Nothing of the sort characterizes trade here at present. Indeed, buyers on the contrary are fastidiously exacting in favor of goods of the best quality. Mere luxuries are dull, but for staple goods buyers are willing to pay the market price for the best.

Then experts in financial matters say that a real panic never comes except as a surprise, and that business all over the country has been preparing for more than a year for the pinch that surplus production always brings.

Snider & Hoole, dealers in binders' materials and machinery, have had a house in Chicago and one in Cincinnati, and have treated the Chicago house as the branch. Their principal office has been in Cincinnati. The tail has so outgrown the dog that the firm has concluded to pack up and put off for Chicago, and make the Cincinnati house the tail to the concern should any tail be needed. The loss of Edwin Hoole to the Cincinnati business community will be felt very sensibly, and Chicago is to be congratulated on the acquisition of a man of such energy and ability.

John Holland reports that the trade in his staple gold pens is keeping up admirably, and that he receives orders freely from remote parts of his field in this country, and that his export trade is unusually good.

The Globe Files Company reports steady and even increasing sales in a rapidly widening field.

All dealers in such holiday goods as are sold by stationers and booksellers report that this trade has set in very encouragingly, and much earlier than usual. Near as Christmas

is a few days later will be a better time than the present for gauging the trade in this line of goods.

PRINCE WILLIAM.

CHICAGO CHAT

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, December 6, 1884.

THE stationery and book stores all present a very attractive appearance. Not only do the quantity and quality of their goods help to make up this appearance, but the throngs of handsomely-dressed ladies and gentlemen who are besieging the stores in search of mementoes for the holidays, go a great way toward enhancing it. Handsomely bound volumes appear in the show-windows, together with choice Christmas cards, engravings and novelties, while inside the array is still more beautiful. From appearances, the stationers and booksellers will have no cause to complain of their quota of the Christmas trade. The wholesalers are about through with it, and express themselves as more than satisfied with the result, while the broad smiles and contented looks of the retailers attest the fact that they are in no way apprehensive of anything different.

A visit was paid to several of the book stores, and everywhere was seen evidences of prosperity and a brisk trade.

Jansen, McClurg & Co. have a fine stock of books on sale, and the salesmen have their hands full in supplying the wants of their numerous customers.

C. M. Barnes has a large stock of sound and serviceable second-hand school books at 60 per cent. discount, and also carries a fresh stock at as low prices as can be had at any house in the city.

The latest production of E. P. Donnell & Co. is their new index shears. They do away with all of the trouble and annoyance of the old method, as they work as simply as an ordinary hand-shear. They cut out a round corner, making the index much stronger. By these shears you can always get a clean cut. There is a gauge to adjust the shears to the size of the index required, and this gauge can be used on either side for right or left-hand cuttings; the indexes are always of uniform size, and the simplicity, durability and price recommend the shear fully. Mr. Donnell has already filled numerous orders for these shears. His books show orders from Philadelphia, Pittsburg, Toledo, Columbus, and several other points, besides numerous sales to the stationers of this city. Donnell's combined index-roll is made of brass and is supplied with rubber bands, which are easily put on the roll ready for use, and at one-third the price of the brass index-roll. It gives a clear impression.

Mr. Donnell also issues free to the trade a complete scale for cutting index-books, showing the number of pages to be given to each letter, in proportion to the number of pages contained in the book.

A. H. Andrews & Co. report a constant increase in the volume of their business, their sales being considerably over one million in

their departments of bank counters, office and school desks, opera chairs, church seating, globes and maps. The well-known quality of their goods and their reputation have combined to crowd them with orders. Their latest specialty, which has been introduced for the holiday trade, is their new "Home Blackboard, with easel and writing-desk combined." The first appearance of this handsome article is that of a drawing-table or child's desk, with inkstand, pencil and book-rack. Reverse the table and there is a kindergarten table with inch squares; close up the hinged table and you have an easel, at which an adult may sit or a child stand. A blackboard can be placed firmly in the fork at the top, and an adult can use either side, as the board assumes the proper slope on both. The apparatus can be used on either side for an artist's easel and for pictures.

Dunn & Co., artistic printers, are prepared at their elaborately furnished and provided headquarters to do anything and everything in the way of job, book and circular or catalogue printing. The firm has every modern appliance in the shape of presses and material. It employs about fifty workmen—all experts—and does not permit any other printing house in Chicago to underbid it in price or to do more thoroughly artistic work.

Rand, McNally & Co. have issued a new sectional map of the State of Florida, size 36 by 48 inches, scale ten miles to one inch. This is the only map published which shows the entire State on so large a scale. Great care has been taken to accurately locate the section lines, railroads, towns, villages, rivers, creeks, &c. The map will also be mounted on rollers to hang on the wall.

A visit was paid this week to the Great Western night and day press room and edition bookbindery of J. L. Regan & Co. This firm claims to have no competitors in the country who can successfully compete with it in the three great essentials that all publishers require, time, quality and price, in the production of fine press-work and elegant bindings.

F. G. Yungblut & Co., electrotypers and stereotypers, report a very good trade. Their facilities for electrotyping and stereotyping all kinds of book and job work in a first-class manner, and at reasonable rates, are unsurpassed. Printers and publishers who have not yet received their new specimen book can obtain it on application.

A. J. Cox & Co., publishers and binders, call the attention of persons using books to "Webb's Automatic Book-mark," a simple yet effective device, which being automatic, requires no manipulation and cannot get out of order. It is the only thing of the kind yet invented, and by merely closing the book, it marks the place, or any number of places that may be desired. It is out of sight when the book is closed, yet preserves the reference intact. It does away entirely with the turning down of the leaves, placing anything between the pages and other slovenly and damaging practices. The marks can be removed from between the pages when desired, leaving them in their normal condition and the mark is ever

(Continued on page 792.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency. GEO. B. HURD & CO., 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

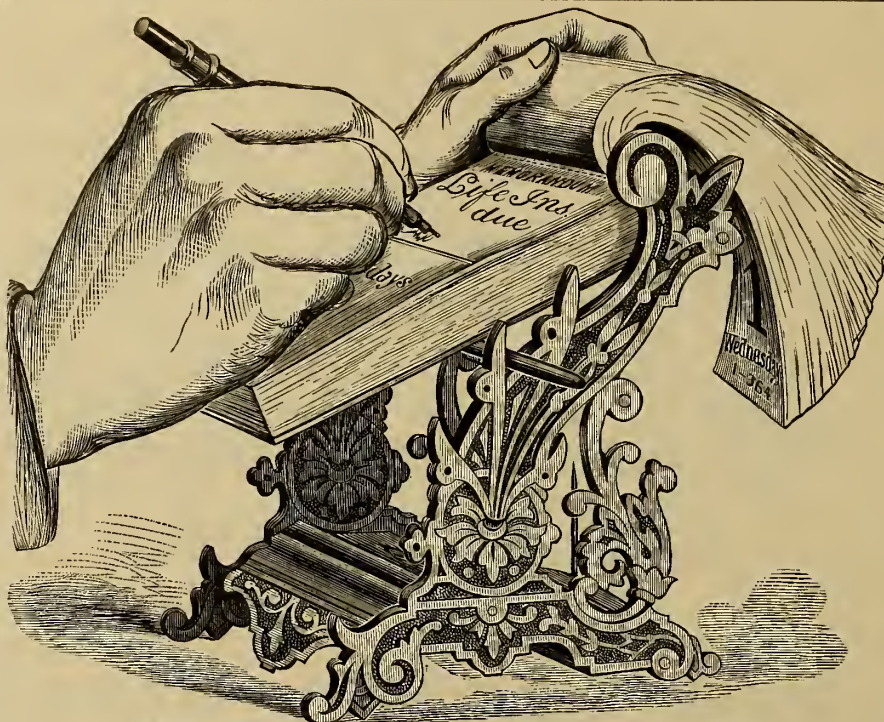
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF NO. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

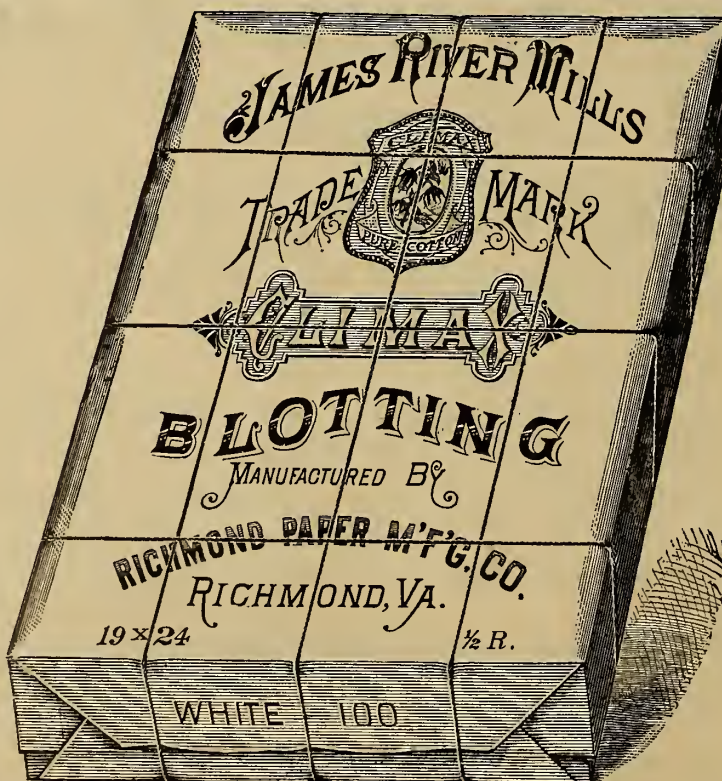
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz...\$9.00 | Japanese Finish, No. 3 per doz...\$24.00 | Extra Pads.....per doz...\$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 | Mounted on boards..... " .. 4.80 | **DISCOUNT TO TRADE.**

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely unrivaled quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

PUT UP FULL WEIGHT AND COUNT.
 — A FULL LINE OF —
White, Buff, Blue, Pink and Salmon,
 In 60, 80, 100, 120 and 140 lbs. always on hand.
 Quarter-ream packages of assorted colors will be sold as a sample, if desired.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, VA.**
 N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

Waggener's Improved Trial Balance Books.

Waggener's Improved Trial Balance Books.

W. M. CHRISTY'S SONS, Philadelphia,

— PUBLISHERS OF THE —

Waggener's Improved Trial Balance Books.

LIBERAL DISCOUNT TO THE TRADE.

For sale in New York City by BAKER, PRATT & Co.; CORLIES, MACY & Co.; CHARLES H. CLAYTON & Co.; FRANCIS & LOUTREL and JOHN HULIN.

— THE —

CELEBRATED "LEADER FILE."



KNOWN THE WORLD OVER AS THE

— Best and most Salable Cheap File ever made. Price 75 Cents each. —

We manufacture a complete line of **STATIONERS' FILE GOODS,**

Comprising LETTER FILES (of various styles), CABINET FILES, BILL FILES, FILE BOXES, DOCUMENT ENVELOPES, BOARD CLIPS, NEWSPAPER FILES, SHELF BOXES, TRANSFER CASES, INDEXES, MUSIC FILES, SCRAP FILES, Etc. Send for Illustrated Trade Catalogue.

— THE GLOBE FILES CO., Cincinnati. —

NEW YORK BRANCH, 28 BOND STREET.

SANFORD'S

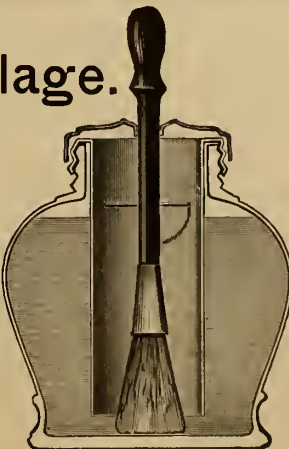
Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
CHICAGO.



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

Books, Stationery and Fine Art Goods.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.

MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country. STEEL PENS with style and action suited to every hand. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.
60c. per quarter gross.
Sold by all dealers. Price Lists furnished on application.

The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,

EDWARD TODD & CO.
GOLD PENS

44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

A. A. WEEKS,

MANUFACTURER OF

Stationers' Hardware,

AND GLASS INKSTANDS,

32 John Street, New York.

Flat Glass Inks. Screw Cap Inks, Bankers' Inks, Paragon Inks, Combination Inks, Sponge Cups, Fancy Iron Inkstands, Brass Hand Clips, Bill Files, Pen Racks, Call Bells, Security Letter Box, Board Clips, Nickel and Bronze.

(Continued from page 788.)

ready to act when next required. It has been highly commended by those competent to judge of its merits, and can be examined at the principal book stores in Chicago. A. J. Cox & Co. have purchased the right to apply the mark in this city.

One of the most enterprising, as well as most successful railroad companies in the country, is the Chicago and Northwestern. The road is rightly named. It is distinctly of Chicago and the Northwest. Its lines stretch north, northwest, and west from the city for hundreds of miles through the States of Illinois, Wisconsin, Iowa and Minnesota, and into the Territory of Dakota and the northern peninsula of Michigan, the terminus being Chicago on the east, Ishpeming, Mich., on the north, St. Paul and Minneapolis, Minn., and Pierre, Dak., on the northwest, and Council Bluffs, Ia., on the west. The total mileage of the Northwestern system, including the Omaha line, is 5,024 miles. Its various lines traverse the rich agricultural regions of the Northwest, and are literally lined with the flourishing cities and towns, in which there are heavy manufacturing interests. The division running north to Lake Superior taps the wonderful iron mines of that region, and that which runs due west from Chicago to Council Bluffs forms a direct line between the lakes and the Missouri River, connecting at Council Bluffs with the overland route. The two divisions which stretch northwest into Minnesota and Dakota traverse the centre of the State of Wisconsin, passing through many attractive summer resorts, and drain the famous wheat-fields of the far Northwest. The equipment of the Chicago and Northwestern road is unsurpassed, and consists of 593 engines and 18,687 cars of all kinds. The passenger trains of this road are models of elegance and comfort. The cars are supplied with Miller's platform and coupler, and the Westinghouse automatic air-brake, and on the Chicago and Council Bluffs and St. Paul Lines the celebrated Northwestern dining-cars are run, as well as the most improved pattern of sleeping and drawing-room cars. Noz.

PHILADELPHIA POINTS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA, December 10, 1884.

The ascertained number of exhibits in the stationers' trade at New Orleans will be, so far, sixteen. One or two have withdrawn and one or two have taken their places. Your correspondent called on all to-day, and found in several instances the displays all shining and ready, and in some they had been shipped. Each exhibit will have a representative with it. Those still here are very tastefully arranged and are calculated to attract the eye of the general public as well as the eye of the specialist.

J. P. Lippincott & Co. will have a very fine display of books and stationery material. The firm is doing a fair amount of business in view of the near approach of the holiday season. Its home holiday display will be very fine and

comprise everything new and novel in the stationery line particularly, and its book display will represent all branches of the higher literature, besides special and technical branches.

John L. Smith, 27 South Seventh street, will display the latest improved appliances for hanging and using maps. Mr. Smith will exhibit a map of Philadelphia, a railroad and commercial map of the United States and Canada and several other very finely executed maps.

Wm. F. Murphy's Sons will have on exhibition an immense blank-book, on which will be printed "Customers' Register." The largest blank-book ever made. Size, when open, 25x 52 inches, 12 inches thick; weight, 175 pounds; containing 3,000 pages and space for 126,500 names. This book was awarded the gold medal at the Paris Exposition in 1878 and also the gold medal at the Louisville Exposition last year."

The Philadelphia Novelty Company reports that business is very good, especially in its export trade, which is increasing steadily. It has introduced in the market a new adjustable paper-board clip, also its N and P clips, the combination paper-weight and clip in bronze and nickel plate; also the standard pen rack, and quite a number of novelties. The company will have an attractive exhibit at New Orleans, and will ship it soon.

F. M. Simpson reports trade very good. He has some fine fringed cards which sell well, and is now crowded with orders for holiday delivery and later delivery. His card and paper trade is also good.

Bartelson, 825 Arch street, reports trade fair, especially in the new line of Christmas holiday goods. He has just received an order for his fine fringed cards from Central America.

S. H. Quint & Sons, 14 South Fourth street, will have a display of metallic letters and plates, showing their use; also metallic steel dies and stamps and stencils. The head of the firm started on December 1 for New Orleans.

Walker, Tucker & Co. have their display of three cases—two upright and one oval—all ready. The displays are in pyramidal form, and include the finest specimens of workmanship in check protectors, steel stamps, ribbon stamps, wax seals, society seals, dating stamps, and numbering stamps.

E. M. Bayne, 521 Chestnut street, will start in a few days with a display of stamps and stamp material, and will show a new self-inking rubber roller which he has recently perfected. Mr. Bayne has built up a reputation and business well worth extending.

McCreedy & Co., 502 Commerce street, have not yet prepared their exhibit, but intend making a display of paper bags.

E. J. Howlett & Co. have reconsidered their former purpose with reference to the Exposition.

Among other exhibitors who have interesting exhibits prepared are Plumley & Ritchie, 3015 Chestnut street, adhesive labels; Williams & Son, 68 North Third street, labels, and George W. Plumley & Co., North Eighth street, paper boxes. All these exhibits will

possess points of interest to people in the trade.

To all appearances at least trade in our line is picking up and the outlook for the next two or three weeks is particularly bright. The stores are fuller than usual, and the display of goods are certainly very fine. Your correspondent encountered Lorin Blodget this afternoon and found him full of exposition and full of confidence in what Philadelphia and Pennsylvania would do for themselves.

Labor agitations are increasing in the carpet manufacturing and shoe-making trades. An unusually large number of persons are idle at this time. Wages are declining, but an improvement seems to be generally looked for early next month.

The Richmond Paper Manufacturing Company, Richmond, Va., has reached "the climax" in the manufacture of a superior quality of blotting-paper, but to cap "the climax," this is being very generally found out by our dealers, and in it consists "the climax" of success attained by this enterprising house. N. H. Furness, the New York representative of the Richmond Paper Manufacturing Company, was in the city last week and made this office a visit. He represents business satisfactory, and reports large sales here of the celebrated Climax blotting-paper by many of our dealers, notably R. H. Forestal & Co., who handle it on a very extensive scale. It is an excellent blotting-paper and deserves special mention.

P.

NEW ORLEANS NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

NEW ORLEANS, La., December 8, 1884.

THE general activity in all lines of industry here at this gala season of the year is such that it would in itself furnish an endless fund of interesting detail for a lengthy epistle, of which I would avail myself at this time were it not for the promise I made in my last to give your many readers a more vivid outline sketch of the "Grand Climacteric Attainment of the Nineteenth Century," which culminates in our city in the "World's Industrial and Cotton Centennial Exposition," to be formally opened on the sixteenth of this month. This grand opening having been postponed for two weeks (from the formerly announced date) in order to accommodate the wishes of the presiding dignitaries of two distinguished Republics. President Arthur, of the United States, and President Diaz, of Mexico, together with their Cabinets, and also a number of foreigners of renown will be present at the invitation of the managers of this exposition, who design making it a grander occasion than any similar undertaking ever attempted in the annals of great expositions.

The great Exposition chimes—by the by, the largest complete chimes ever molded, and which were made by the Deshane Bell Foundry, of Baltimore—are to be managed by Professor Widdows, of Washington, who is here at present, placing them in the high tower over the grand entrance to the main building. The enormous organ, costing \$30,000, which is being put up, is the largest ever used in any exposi-

tion and one of the largest ever made in the world. The Mexican brass band, numbering nearly a hundred pieces, has arrived and is encamped in the Exposition grounds. This is one of the most celebrated bands in existence. Besides this, the Atlantic squadron, of our navy, is to be anchored directly opposite the Exposition grounds, in the Mississippi River, the great father of waters, whose mighty current washes the shore of the City Park. The great chimes, the enormous organ, the famous and wonderful Mexican brass band, the fleet with its many guns, together with innumerable whistles from the many manufactories, cotton presses, rice mills, sugar refineries and numberless other factories, will lend their noises when the throttle is pulled and the mammoth 30-foot fly-wheel, which runs the tremendous line of shafting within the main building, revolves and sets in motion the vast collection of machinery to magnify the hallelujah which will go up in so tremendous a volume of sound from the City Park that it doubtless may invade the sanctum of THE STATIONER and break in upon the ears of its many readers.

There are many circumstances which go to furnish this World's Exposition with numerous attractions, such as will exert a lasting influence upon the people of our own country and also in foreign countries, particularly those situated south of the United States.

The choice of locating the Exposition in New Orleans was indeed exceedingly happy and very appropriate, for this city is the natural gateway to the Gulf and the very portal to the richest granaries of earth. No system of interior navigation can compare with that radiating from her wharves. New Orleans seems to be looming into merited pre-eminence. Deepening the channel of the Mississippi River has developed at once her commercial importance, and ships of all nations can be seen plying her waters, laden with our exports, contributing to the needs of mankind. The construction of many grand trunk railways has also added much to this development. But aside from its many material claims to a general interest, there is a quaintness, a charm and a life peculiar to this Franco-American city which almost instinctively attracts a stranger and affords alike a gratifying experience. To visitors from the far North the time is propitious, for our climate is to them only springtime. Vernal foliage clothes the earth, fragrant flowers give their sweet perfume, delightful fruits ripen, balmy winds prevail.

The cosmopolitan characteristics of the Crescent City beside make it an inviting resort for people of all countries and there are varied attractions peculiar to itself, such as shell roads, orange groves, magnolia groves, a Spanish fort, French market, big cotton boats, sugar refineries, cotton presses, a Canal street, and many sights well worth seeing, all of which we hope every reader of THE STATIONER will see this winter during the Exposition. I wish it were so that all interested in this gigantic enterprise could only take a glimpse at what has been accomplished at the Upper City

Park—the place wherein the “big show” is to be held.

This park, I should state, contains 250 acres of ground, and many years ago was the home of a rich sugar planter, and the massive oaks of great age still remain, and in one locality form a most magnificent avenue, with a vista unsurpassed. At this season they are festooned with the gray moss, giving this beautiful avenue of trees a weird and enchanting appearance.

The centre of attraction in the park is the “main building,” which an army of workmen has finally pushed to completion. Such a building for size was never before seen in this world, all under one roof.

We, as a nation, boast of the Capitol at Washington as a monster, but the Exposition building is nearly eight times as large, or while the Capitol covers about four and one-half acres, the Exposition building occupies thirty-five acres, and is, notwithstanding, quite handsome. It is 1,400 feet long and 900 feet wide and offers 1,500,000 square feet of floor and exhibit space, and has ample and improved arrangements for fire department, police, public comfort, and rooms for the different national organizations. In the centre is the music hall, with comfortable seats for 11,000 people. There has been reserved about a quarter of a million square feet for exhibits from foreign nations, and although this building is the largest ever erected, it is found to be inadequate for the demands for space.

Some fifteen or twenty countries have engaged space for grand and complete exhibits of their products and manufactures. What a sight this will be! China, with her teas, silks, ceramics, and a thousand other articles; Japan, that wonderful country which has bloomed forth from an effete Oriental despotism and is the most progressive of Asiatic nations, will be represented in a show of curious and interesting objects, both useful and ornamental, for which that nation is so famous. England, our glorious mother country, the nation which all lovers of law and liberty admire and respect, will be with us, and the British Lion in all his majesty will display to the American Eagle innumerable specimens of its manufactured articles which his people are daily producing and which their enormous marine service is continually conveying to every nation under the sun. France, la belle France! whose regal capital is so vividly brought to mind by a stroll through the French quarters of the Crescent City, has been assigned a large space in the main building for the display of her exquisitely wrought silks, tapestries, porcelains, &c., and samples of her wines will fill the hearts of the connoisseurs with pleasure, and the art gallery will be resplendent with the choicest gems of her ancient and modern masters, to view which collection will in itself amply repay a visit from the remotest section.

Spain and Italy, with their works of art, will gladden the hearts of the lovers of the beautiful.

The million sons of Germany who have found a home in our land of freedom will find,

upon visiting the Exposition, that the grand old empire occupies as prominent a position in that palace of wonders as she does among the nations of the earth, and there they will be proud to see that their “Fatherland” is as glorious in works of peace as in achievements of war.

Most of the South American countries will be represented in a novel and interesting way, and the visitors will have an opportunity of seeing and examining the products and manufactures of countries which heretofore, to the majority of people, have scarcely been known except by name.

The exhibit of our sister Republic of Mexico will be one of the most unique and interesting attractions of this great gathering of the nations. The Mexican Government has very wisely appropriated the sum of \$200,000 in order that their display may be worthy of the land of the Aztecs and the descendant of the proud Castilians. A tract of several acres of ground in the beautiful park has been especially set apart for a Mexican garden, which, from its present appearance, will be one of the most exquisitely arranged spots of earth that has ever cheered the hearts of man with its loveliness since the famous hanging-gardens of Babylon contributed to make that city one of the wonders of the world. In this Mexican garden of Eden will be erected a chaste and fairy-like structure, in which will be arranged to the best advantage her display of textile and manufactured articles and works of art of all kinds too numerous to mention at this time. The two hundred Mexican soldiers of the national army who will be in attendance during the entire six months which the Exposition will continue, have arrived with the famous brass-band heretofore mentioned.

Every State and Territory in our Union has demanded space for representation, and although this main building is so immense to gratify the many desiring exhibits the management has had erected a separate structure, called the “Government Building,” especially for the United States and State exhibits. This government exhibition will be complete of itself—almost a mammoth exposition—occupying a building 885 feet in length by 565 feet in width. Each department will have its distinctive exhibit. The Post-office Department, the Treasury Department, the War Department, the Navy Department, the Interior Department, &c. The Bureau of Education will be located in this building, as also the Women's Department and the Colored People's Exhibit.

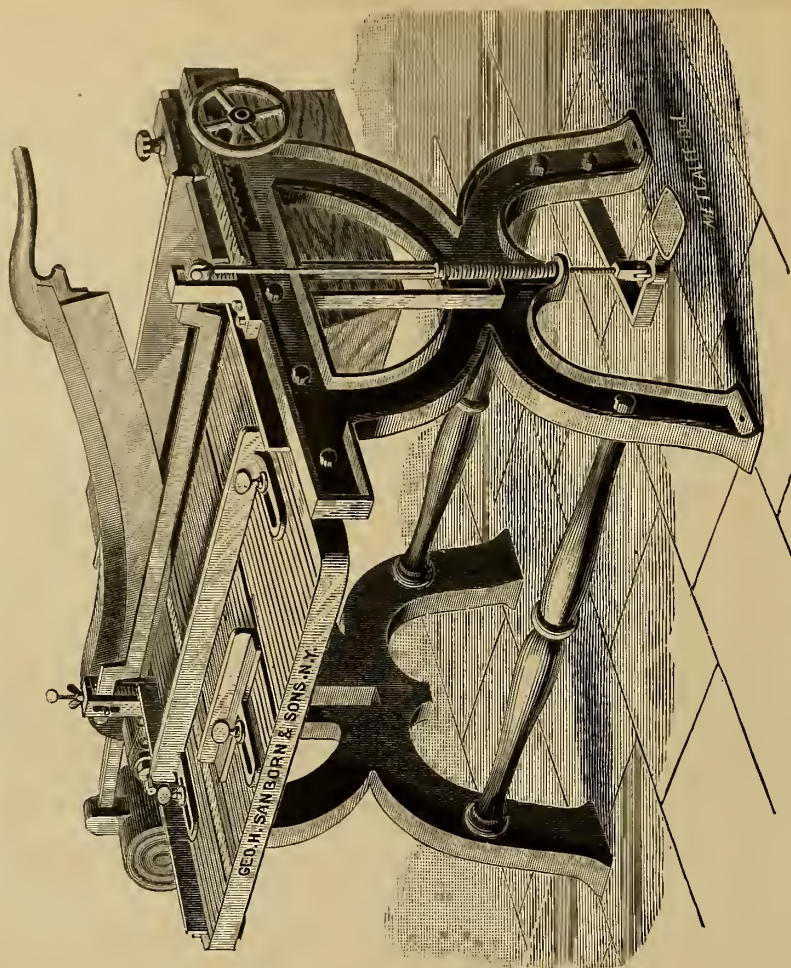
The Horticultural Hall is very interesting, filled as it is with tropical and semi-tropical plants and shrubs, and delicate flowers from the far South, nurtured and made to bloom in their natural brilliancy. It is said to be the largest conservatory in the world; is made of iron and glass, and becomes in the arrangement a permanent feature of the park.

I have mentioned only three of the many buildings erected within the park for exhibits, and can give you only an estimate of the space under roof, by stating that seventy-five acres are covered over.

This intermingling of our people and their vieing with each other for the common good and advancement of our country's best and truest interests, will do more to bind our people together in love and harmony than any event that has occurred since the foundation of our national Government. CRESCENT.

Sanborn's All-Iron Table Shears,

EXTRA HEAVY, WITH WHEEL FRONT-GAUGE.



THESE are for cutting the thickest and hardest kind of boards used for large Blank Books, Folio and Quarto Bibles, and similar work. They are the only Shears that will do heavy work easily and in a satisfactory manner. The table has four different gauges, is lined, and has brass measuring-rules set in. Our new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on inside and underneath top of frames. This arrangement insures perfect accuracy in the working of the gauge, and the working-parts being out of the way and covered, will not collect the dirt. The gauge can be run out 20 inches.

The pointer shows on the rule the exact distance, in inches and fractions, the gauge is from the blades. By the one clamp-screw on top of gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is destined to supersede all the Shear Gauges now in use. Our lighter iron shears also have our wheel front-gauge.

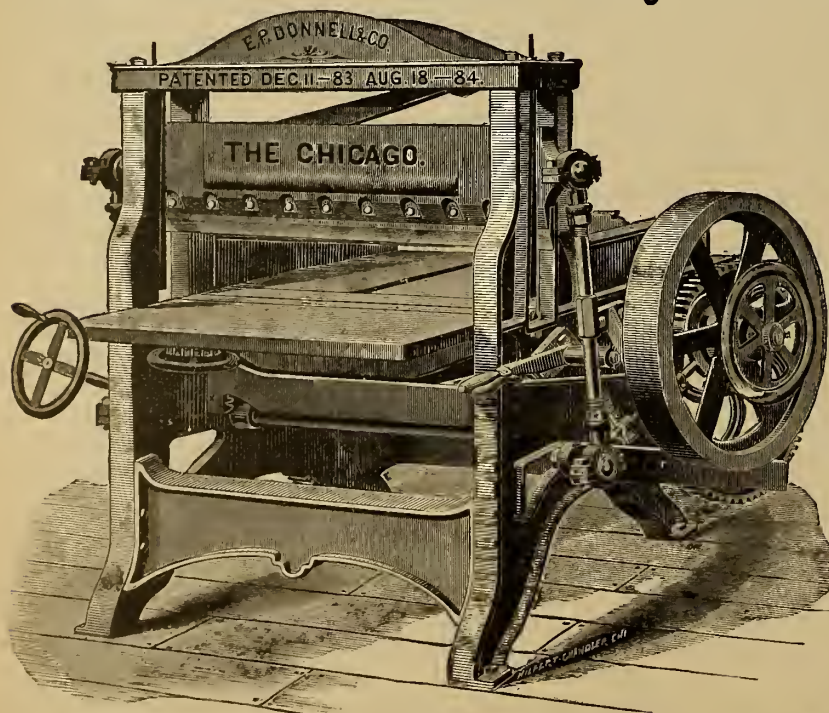
GEO. H. SANBORN & SONS, BOOKBINDERS' & MACHINERY,
69 BEEKMAN STREET, NEW YORK.

MANUFACTORY: STANDARD MACHINERY COMPANY, MYSTIC RIVER, CONN.

E. P. DONNELL & CO., CHICAGO, ILL.

— MANUFACTURERS OF —

Bookbinders' ♦ Machinery ♦ of ♦ Every ♦ Description.



THE CHICAGO PAPER CUTTER.

✦ CUTTING STICKS MUST GO! ✦

THIS PAPER CUTTING MACHINE HAS A FLAT edge lower blade placed in the table bed. The upper knife on descending makes a shear cut on every part of the paper cut; the knife passes below the Table Bed and throws part of the front table out as the knife ascends; the front table is thrown back automatically, thus making a solid surface of the table. We do away with the set-screws that are used generally to take up the ware in the Knife Bar, as we use a simple bevel gib that is screwed up by one nut on top, which always keeps the Knife Bar firm and true.

There is no dulling of the knife as the knife-dulling surfaces are dispensed with; it saves the expense of the knives, saves grinding, sticks, &c., which are a great annoyance and expense as used on the other cutters.

The Knife Bar can be adjusted to any angle by the side steel rods.

It is supplied with our new patented clutch, which is simple and noiseless and combines the balance wheel pulleys and clutch all in one. Can be stopped instantly at any point and is acknowledged the simplest and most powerful cutter ever offered.

There is no drawing out of any kind of paper by our hand-clamp; has quick-acting back gauge.

Price 34-inch Steam and Hand Power, \$600
Price 44-inch Steam and Hand Power, 1,000

No Cutting Sticks used on this Cutter, it has a Shear Cut that trims ALL the sheets CLEAN.

Trade Novelties.

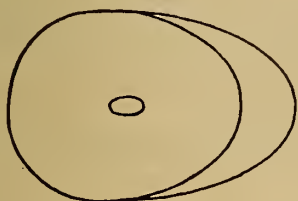
[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

ABBOTT'S PRACTICAL ELLIPSOGRAPH.

The large engraving shows the design of an instrument designed for the use of draughtsmen, architects, engravers, designers, sheet-metal workers, pattern makers, machinists, engineers, marble and soapstone workers, &c. This ellipsograph is said to provide the only method of making a perfect, mechanical ellipse or oval, of innumerable varieties and sizes. From $5\frac{1}{2}$ inches long and $2\frac{3}{8}$ inches wide, it can be reduced to one-eighth of an inch long and one-sixteenth of an inch wide. Circles can be made from $2\frac{3}{8}$ inches in diameter to one-sixteenth of an inch; straight lines three inches long, and curves of any desired shape. A perfect ellipse, oval, curve or semicircle can be produced in one minute. The smaller cuts show the forms which this instrument is capable of producing. This ellipsograph is manufactured by Stevens & Snow, 169 High street, Boston.

NEW PATENTS.

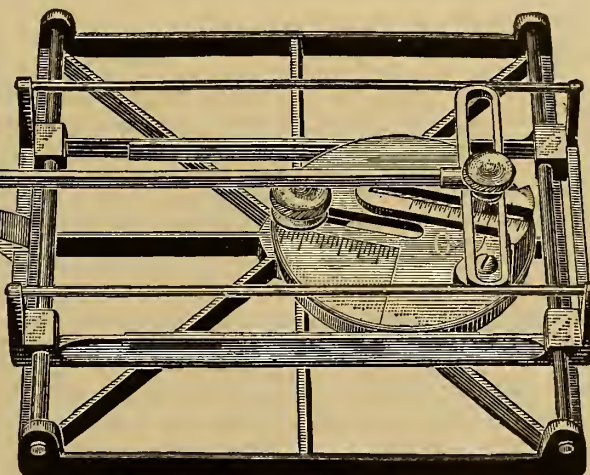
- No. 306,532. Paper Package-Box.—Theodore Schmidt, Dayton, Ohio, assignor of two-thirds to Joel O. Shoup and Robert L. Hughes, both of same place.
No. 306,559. Toy Dart.—Frank E. Vandercook, Ansonia, Conn., assignor of two-thirds to Frederick L. Gaylord and Don C. Peck, same place.
No. 306,594. Photographic Film.—George Eastman,



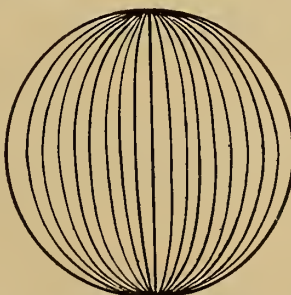
Rochester, N. Y., assignor to the Eastman Dry Plate Company, same place.

- No. 306,595. Key Ring.—Edwin Edgecomb, Livermore Falls, Me.
No. 306,605. Bronzing Machine.—William E. Hallenbeck, Jersey City, N. J.
No. 306,620. Paper Box.—Gustav L. Jaeger, New York, N. Y.
No. 306,625. Manufacture of Printing Surfaces from Lace or Similar Work.—Robert Lanham, London, England. Patented in England July 28, 1883, No. 3,707, and in Belgium, February 15, 1884, No. 63,994.
No. 306,626. Paper-Cutting Machine.—William H. Latus, Brooklyn, N. Y.
No. 306,639. Stencil-Holder.—Walter H. Perkins, Reading, Mass.
No. 306,668. Paper Box.—Arthur G. Wilson, New York, N. Y., assignor to Gustav L. Jaeger, same place.
No. 306,715. Frame for Preserving the Edges of Copy-Books.—Honoré T. Brunet and Jules C. Devèze, Sisteron, France. Patented in France April 5,

- 1883, No. 154,625; in England July 5, 1883, No. 3,328, and in Belgium July 27, 1883, No. 62,146.
No. 306,741. Envelope Machine.—Sidney A. Grant, Springfield, Mass.
No. 306,745. Paper Box.—Oliver M. Hamilton, Springfield, Mass.
No. 306,761. Type-Writing Machine.—Frank Lambert, New York, N. Y., assignor of one-half to John Thomson, same place.
No. 306,775. Toy Money-Box.—Alfred C. Rex, Philadelphia, Pa.
No. 306,784. Process of Manufacturing Elastic-Faced Type.—R. Hale Smith, Springfield, Mass.



- No. 306,808. Enameled Letter.—Julius Caesar, New York, N. Y.
No. 306,824. Paper-Box Scoring and Folding Machine.—Geo. W. Glazier, Salem, and John B. Rollins, Lynn, Mass.
No. 306,836. Pasting Machine.—Addison Kingsbury, South Coventry, Conn.
No. 306,855. Machine for Dressing Type-Matrices.—James G. Pavier, St. Louis, Mo.
No. 306,869. Combination Drawing Instrument.—Joseph McMasters Scott, Allegheny City, Pa.
No. 306,882. Combined Envelope-Opener, Eraser and



- Pencil-Sharpener.—Charles S. Watson, Philadelphia, Pa., assignor to James R. Bissex, same place.
No. 306,947. Album-Clasp.—Hilarious Pattberg, Jersey City, N. J., assignor to Lewis, Pattberg & Brothers, New York, N. Y.
No. 307,004. Book-Cover Protector.—Henry T. Birchard and Arthur L. Titus, Montrose, Pa., assignors of one-half to Moses S. Dessauer, same place.
No. 307,032. Manufacture of Artificial Ivory from Zylonite, &c.—Jarvis B. Edson, Adams, Mass.
No. 307,034. Folding Paper-Box.—Charles W. Elliott, Moncton, New Brunswick, Canada, assignor of one-half to Rufus S. Merrill, Boston, Mass.
No. 307,052. Indestructible Account-Book and Wrapper or Cover for the same.—Geo. T. Jones, Cincinnati, Ohio.
No. 307,073. Automatic Copying-Machine.—Martin J. Sunderlin, Watkins, N. Y.
No. 307,079. Envelope Machine.—Gerald Sickels, Jr., Brooklyn, N. Y., assignor of one-half to Abel T. Howard, same place.
No. 307,083. Automatic Paper Feed for Printing Presses.—Andrew R. Bennett, Utica, N. Y., as

signor, by direct and mesne assignments, to the Bennett Automatic Printing Press Feed Company, same place.

- No. 307,126. Process of Decorating Glass.—Edwin Lloyd, Euston Road, County of Middlesex, England. Patented in England, January 19, 1884, No. 1,756.
No. 307,130. Bronzing Machine.—John H. Mason Worcester, Mass.
No. 307,142. Newspaper and Letter Holder.—David J. Rex, Pittsburg, Pa.
No. 307,164. Line Indicator for Type-Writing Machines.—E. S. Belden, San Francisco, Cal.

The combination, with the carriage of a type-writer or similar machine, and the pawl-carrying lever operated by the carriage when returned from the end of a line, of the ratchet wheel and its holding-pawl, the toothed pinion, the gear-wheel provided with pins and the bell-hammer.

- No. 307,207. Calendar Attachment for Pencils and Penholders.—Schuyler C. Lord, East Surrey, Me.

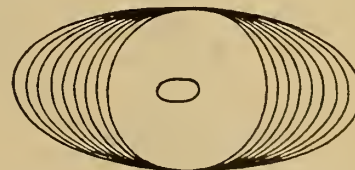
- No. 307,211. Combined Bank Ledger and Balance-Book.—Esrom Mayer, Freeport, Ill.

A balance-book, having at the outer margin of each leaf

a supplemental section adapted to receive the balances from the last working column of the leaf and to be detached therefrom to facilitate the transfer of such balances to a succeeding page.

- No. 307,215. Document Box.—William Mullen, Brooklyn, N. Y.

A document box composed of a grooved wooden head and a sheet-metal body, having inwardly-bent flanges at the front end, which are inserted in the grooves of the wooden head, the body being provided at its inner end with a top opening or mouth, and at its bottom, opposite its mouth, with a thumb-opening surrounded by an inwardly-projecting circumferential flange.



- No. 307,241. Pocket Fastener.—William R. R. Tillion, Brooklyn, N. Y., assignor of one-half to A. C. Hallam, same place.
No. 307,250. Safe-Lock for Toy Banks.—I. Emanuel Zetterman, Cambridgeport, Mass.
No. 307,264. Spinning-Top.—Joseph B. Broome, Oswego, N. Y.
No. 307,271. Twine Cutter.—Cunningham Drake, Philadelphia, Pa.
No. 307,291. Envelope for Mailing Samples, &c.—William Goodbody, New York, N. Y.

An envelope constructed with a tongue made to project from the back and to extend toward its open end, and with transverse slits to receive said tongue, cut, the one in the body of the envelope between the tongue and the open end, and the other in the flap adapted to close said open end, and in position to register with the first when the flap is closed.

RAPHAEL TUCK & SONS,

Fine * Art * Publishers.

PARIS.

LONDON.

BERLIN.

298 BROADWAY,

NEW YORK, November 24, 1884.



GENTLEMEN:

We have much pleasure in announcing to you the opening of a direct BRANCH ESTABLISHMENT for the United States and Canada at the above address.

It has been obvious for some time that, in justice to the continually increasing variety and number of our Art Publications, a closer relationship with the American Continent had become a downright necessity; the requirements of so important a market justifying, nay, necessitating, that close attention and study which only a direct intercourse can cultivate to advantage.

We point to our past record as an earnest of our future efforts in the matter of ARTISTIC and NOVEL PRODUCTIONS and the various new lines, such as EASTER and all branches of CONGRATULATORY CARDS; FLORAL and other ART STUDIES; CHROMOS, RELIEFS, SCREENS, TERRA-COTTA WARE, &c., with which our Representatives are making their debut on our behalf, may fairly entitle them to your favorable consideration.

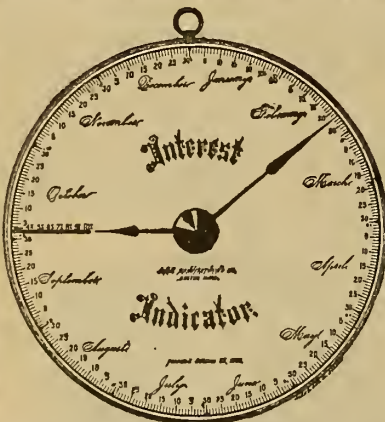
Upon one subject we would lay particular stress, and that is touching the matter of prompt delivery of samples and stock; and here it is that a direct intercourse with the American trade, which will henceforth be supplied in advance of the English market, will prove of immediate benefit, and avoid all unpleasant friction caused by lateness of deliveries.

In conclusion we would gladly bespeak for ourselves the good-will of our competitors, no less than that of the entire trade, and our actions, prompted as they will be by a careful solicitude for the best interests of the trade in general, will be calculated to secure and retain that good-will for us. We are, gentlemen, yours faithfully,

RAPHAEL TUCK & SONS.

The following cut represents one of the three styles of

JENNE'S PATENT INTEREST INDICATOR.



JENNE'S PATENT INTEREST INDICATOR.

The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
Mfr. Mathematical Instruments,
18 Market st., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.

ADDRESS
JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

TRADE * OPINIONS.

In Use 9 Months.

Government Printing Offices,
Prujean Square, Old Bailey, London, Feb. 11, 1884.

To MR. E. W. BLACKHALL: *Dear Sir*—The Perforating Machine you supplied is giving satisfaction. It does either stop-work or run through expeditiously and well, and with care is not liable to get out of order.

The Combination Striker is also a very ingenious and valuable appendage to our Ruling Machine. We are, Sir, yours very truly,

WM. P. GRIFFITH & SONS.

2 Years in Use.

NEW YORK, 1884.

Your Combination Striker is a valuable addition to our facilities: we cheerfully recommend it as a labor-saving invention.

BEATTY & STEVENSON.

SEND FOR CIRCULAR, CONTAINING FULL DETAILS, TO

E. W. BLACKHALL, 83 Wood St., Toronto, Canada; or 13 West Swan St., Buffalo, N. Y.

THE \$1.00 NEW YORK FOUNTAIN GOLD PEN.



A \$5 pen in appearance and usefulness for \$1. This pen can be carried in the pocket in any position without leaking, and will write 15,000 words without refilling. Any ordinary pen can be used by attaching to the fountain holder if desirable. The construction of the Fountain Pen is so simple that there is nothing to get out of order, and this simplicity of construction enables us to sell it at a low price. The most economical and useful pen in existence. Just the thing for business corresponding or school, as it is always ready for use. Sample by mail on receipt of price, with gold pen, \$1; one dozen, \$8. Sample with imitation gold pen, 50 cts.; one dozen, \$3.50. GOLLNER MFG. CO., 222 Centre Street, New York.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

Thomas M. Watkins, publisher, Vienna, Mo., is dead.

W. G. Robinson, Jr., dealer in wall-paper, Atlanta, Ga., has sold out.

The Modesto Publishing Company, Modesto, Cal., has suspended business.

Walter Powell, dealer in gold pens, St. Louis, Mo., is closing out his business.

William Elder, of the firm of William Elder & Son, printers, Boston, Mass., is dead.

Gustav Bode, dealer in photo materials, Milwaukee, Wis., has sold out to Paul & Shape.

J. N. Young, dealer in pictures, Omaha, Neb., is advertising to close out his business.

D. J. (Mrs. R. P.) Crapo, dealer in pictures, Cleveland, Ohio, has assigned to Samuel S. Marsh.

Savage & Savage, publishers, Jewell Junction, Ia., have leased their business to Robert Rodearmel.

The stock, &c., of C. W. Ray & Brother, dealers in picture frames, &c., Montreal, Que., is advertised for sale by tender.

S. S. Davis & Co., paper-box manufacturers, Nashua, N. H., have dissolved partnership. S. S. Davis continues the business.

P. G. Thompson, bookseller, Cincinnati, Ohio, has sold out his book business and will continue to publish toy books and do color printing.

A dissolution has taken place in the firm of Deem & Brewington, publishers of the *Banner*, Knightstown, Ind. T. B. Deem continues the business.

John M. Pomeroy & Sons, publishers *Repository*, Chambersburg, Pa., have dissolved partnership. Pomeroy Brothers succeed to the business.

The liabilities of F. H. Thomas & Co., booksellers and stationers, St. Louis, Mo., who assigned last week, are about \$45,000; the assets, as stated before, are about \$76,104. Mr. Thomas has been in business since April, 1878.

Charles H. Wright, for five years with Ph. Hake, has connected himself with James D. Whitmore & Co., and will represent them in the Western territory after this date. He will shortly visit his friends and the trade West generally, with a full line of staple goods and also an elegant line of Easter offerings. This house purposes to present to the trade on January 1 a new and elegant line of fine writing papers, in three different weights. These papers will, it is said, be of the finest quality that can be manufactured and of an entirely superior quality to the prevalent grades of supers and extra supers which are now being offered by almost every manufacturer in the country. The trade are asked to inspect these papers before placing their spring orders, as they are promised to be superior to anything now in the market.

Stylographic ink, like everything else, varies in quality with the different makes, and one is not always sure of getting a good article when buying an ink of this character. Carter, Dinsmore & Co. have a very superior brand of stylographic ink that has stood the rigid test of years of use, resulting in a wide sale for it. The firm feels confident that it will suit the most exacting. It makes a clear black mark, which becomes coal-black on drying.

Reynolds & Merriam, agents for the American Pad Company, have in stock three or four cases of writing-pads bound in glazed paper, which they offer cheaper than the regular line of goods of the company, the latter being bound with marble-edged paper. Reynolds & Merriam are also agents for a brand of bankers' linen paper, for which they are having a big sale and which the manufacturers claim is the best in the market.

A fire broke out on Friday morning, December 5, on the fourth floor of No. 323 Pearl street, occupied by the Franklin Photo-Electrotype Company, whose stock was damaged \$3,000. The fire was confined to their loft. Damage was done by water to the property of other tenants as follows: Pioneer State Company, \$800; Universal Library Company, \$1,500; E. F. Lamphear, printer, \$500; the Hub Printing Company, \$500.

E. O. Clark & Co., printers, St. Louis, Mo., have dissolved partnership. E. O. Clark continues the business under the same style.

Duncan McNeil, bookseller and stationer, Port Elgin, Ont., has removed to Paisley.

T. G. Swatts, newsdealer, &c., Hinton, W. Va., has sold out to R. E. Sydnor & Co.

Thomas P. Montgomery, newsdealer, Harrisburg, Pa., is dead.

C. S. Bragg and Mr. Vail, of Van Antwerp, Bragg & Co., Cincinnati, are in town.

Miss E. M. Rose, newsdealer and stationer, Hartford, Conn., has sold out to S. W. Barrows & Co.

Louis Marx, dealer in picture frames, New York city, assigned December 2 to Harry B. Rosenthal, giving preferences for \$4,564.

An execution to recover \$7,000 has been issued against A. N. Brice, publisher of the *News*, Sunbury, Pa. Brice is advertised to be sold out at sheriff's sale.

Fritzius & Park, paper dealers, Pittsburg, Pa., were burned out on Sunday, together with several other occupants of the same building, causing a loss of about \$10,000, which is fully covered by insurance.

Brearley & Stoll, Trenton, N. J., have removed their office to the rear of their store, and have now a fine exhibition-room for their art department. Their store is in very hand some shape, and indicates taste and refinement in its settings. Their business is reported to be excellent.

C. A. Crocker, manager of the East Hampton Paper Company's mill, East Hampton, Mass., has filed a petition in insolvency, and the first meeting of his creditors is called for the 20th inst. His liabilities are made up mostly of loans from the East Hampton and Chicopee banks, and \$12,000 due Watson & Chamberlain on the property, while the assets are made up of 150 shares of the concern's stock.

Brooks & Co., Cleveland, Ohio, have got out a finely executed pocket-map giving a bird's-eye view of the Mississippi River from the mouth of the Missouri to the Gulf of Mexico. Section 1 comprises the mouth of the Missouri to Memphis; section 2, Memphis to Natchez; section 3, Natchez to the Gulf of Mexico; covering 1,352 miles and giving over 5,000 names on the river and the tributary country. It is a very useful *vade mecum* for anyone contemplating a trip on the Father of Waters.

W. H. Hill, Worcester, Mass., forwards a copy of the highly-interesting memorial sheet issued in last October on the occasion of Worcester's celebration of her "Bi-centennial." This publication consists of twelve pages, printed on yellow paper in imitation of "ye olden tyme," and filled to overflowing with cuts and portraits of men and places famous in 1684, and descriptions of things common and uncommon in the history of the city. All

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
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PATENTED
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WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

in all, it is a very unique publication. It is for sale by Blanchard & Co., Worcester.

John Bickler, of J. Bickler & Brother, paper-box manufacturers, New York, is dead.

Zeno Young, publisher, Madisonville, Ky., has sold his paper, the *Times*, to Givens & Hill.

E. J. Livernash, publisher of the *Sonoma Index*, Sonoma, Cal., has sold out to H. H. Granice.

Schuyler Brothers, dealers in wall-paper, &c., Denver, Col., have been succeeded by Schuyler & Co.

De la Rue & Co., London, have issued the December number of their illustrated circular of trade novelties.

H. P. Crafts, of Fort Collins, Col., publisher, has removed to Cheyenne. His successor is H. A. Crafts.

The Whiting Paper Company will shortly issue 5,000 price-lists and sample-books of its fine stationery, nicely bound.

Fosgate & Halsted, manufacturers of paper boxes, Davenport, Ia., have dissolved partnership. L. W. Halsted continues the business.

Newton S. Briggs, of New York, formerly engaged in the paper and stationery business, died on Monday. He was forty-eight years old.

The business of J. W. Ragsdale, publisher of the *Russian River Flag*, Healdsburg, Cal., has been consolidated with that of William Ruffner's, publisher of the *Healdsburg Enterprise*, of the same place.

Several changes have already occurred among the salesmen of some of our city houses, and there are a number of others talked of as likely to result with the incoming year. Charles S. Plummer, late of the firm of Evans, Plummer & Co., has gone back with Phil. Hake. Charles H. Wright, who was five years with Mr. Hake, has entered into an engagement with J. D. Whitmore & Co., and will make his headquarters at Chicago. L. S. Iliff, formerly with Koch, Sons & Co., has just connected himself also with the last-named house. T. S. James has left Daniel Slote & Co. and will enter into another engagement on January 1. Among other changes which are not as yet accomplished facts, but which are talked about, are that Mr. Morton, formerly with Hard & Parsons, will go with Evans & Darling, and Mr. Davis may leave M. A. Reay and go with George B. Hurd & Co., and that W. R. Deming, now with Brown & Sanson, is to take Mr. Davis' place at M. A. Reay's.

The copartnership between Rufus Adams and Wm. H. Hasey, stationers, New York, has been dissolved, Rufus Adams continuing the business. Mr. Hasey has connected himself with the house of William Mann & Son, 88 Maiden lane.

Longshore & Whiffle, printers, have opened a book and stationery store in Leadville, Col.

Daniel B. Wilson, stationer, at Tyrone, Pa., has been closed out by the sheriff.

Louis J. Stahl, dealer in fancy goods, Boston, Mass., has failed.

H. D. Post, stationer, Holland, Mich., has sold out.

J. A. Payn, publisher of the *Corry Telegraph*, Corry, Pa., has been burned out.

Hering & Tappan, printers and publishers, Bloomfield, Cal., have dissolved partnership.

The Middleport Paper Mills Company, Middleport, N. Y., has been succeeded by the Hartland Paper Company.

The Kerner Stylographic Pen Company reports that it is over a thousand pens behind its orders, and that it cannot receive an order to be filled in less than three weeks.

W. F. Askew & Son, paper manufacturers, Neuse, N. C., have dissolved partnership, C. T. Askew retiring from the firm. The business will be continued by W. F. Askew, with office at Neuse, the Raleigh office being discontinued.

Jones Brothers & Co., Cincinnati, have sold to Van Antwerp, Bragg & Co., their entire list of school text-books, comprising Ridpath's Histories of the United States and English Grammar, Milne's Arithmetics and Algebra, Forbriger's Patent Drawing Tablets, &c.

There has been only a limited number of out-of-town buyers visiting the city during the week, most of them coming from near-by points, including Oliver S. Clay, H. W. Schwickendiek, and Mr. Weil, of Guggenheimer & Weil, of Baltimore, Md.; Mr. Morse, of Preswick, Morse & Co., Elmira, N. Y.. Mr. Christy, of William M. Christy Sons, Philadelphia; R. S. Frary, Westminster,



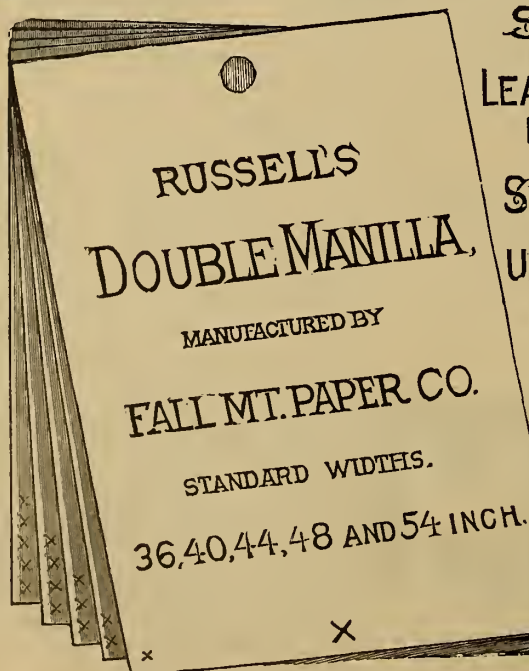
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— AND —

STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
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DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lin. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

Conn.; S. A. Clarke, Pittsburg, Pa., and Mr. Sanford, of Worcester, Mass.

Hille & Co., dealers in toys, Minneapolis, Minn., have made an assignment.

R. E. Bennett, formerly with McLoughlin Brothers, has gone with Evans & Darling.

The New York Stationery and Envelope Company, 62 John street, reports a very satisfactory holiday trade in progress at this time, and also says that its business has extended so much beyond its expectations that it is compelled to seek additional salesmen.

F. A. Markert, of the "Pioneer" news depot, Guaymas, Sonora, Mexico, asks book publishers, manufacturers and dealers in fancy goods and stationery to send him their catalogues of goods specially adapted to the Spanish-American trade.

A fire on Tuesday night at 526 and 528 North street, Philadelphia, caused a loss to the Scott Paper Company, Limited, of \$30,000; Edwards & Docker, printers, \$5,000, and R. H. Heppe, paper-box manufacturer, \$5,000. The building was damaged to the extent of \$10,000; insured.

The regular monthly meeting of the Stationers' Board of Trade was held on Tuesday afternoon. Among other routine business which came before it for action was the application for membership of White, Corbin & Co., of Rockville, Conn., which under the by-laws was laid over for final action until the next meeting.

George B. Hurd & Co., in addition to carrying a full line of Z. Crane, Jr., & Brothers' unexcelled papers in all of their latest qualities and tints, also have a fine line of goods for the holiday trade, embracing plush goods, toilet boxes, writing desks, &c., all of which contain superfine and extra superfine paper and envelopes to match.

The schedules of F. W. Coffin, paper dealer, 76 Duane street, who made an assignment about three weeks ago to his son, Frederick R. Coffin, were filed on Tuesday, and show liabilities of \$9,141.11, nominal assets \$4,493.12 and actual assets \$2,568.62. As he made preferences in favor of his wife for \$3,100 and to the Chemical Pulp Company, of Stroudsburg, Pa., for \$686, the assets are not sufficient to pay the preferences by \$1,218, leaving nothing whatever for the general creditors.

Composition for Sealing-Wax.

A new patented composition for sealing-wax is designed to produce a sealing-wax which shall possess to a large extent the qualities of wax composed largely of beeswax, but which shall be more tenacious and much cheaper. This wax is especially applicable to sealing cans containing fruit, vegetables, meat and the like. It consists of a composition of resin, oil or tallow, or other oily substance or substances, and a fibrous material—such as cotton or hemp fibre, asbestos, or agatite finely ground—and mixed for ordinary purposes in the proportion of 16 parts of resin, 1 to 2 parts of tallow or oil, and 2 parts of the fibrous material. The resin and tallow are first well mixed, after which the fibrous material is added and the whole is thoroughly mixed, and the mixture is then poured out into molds of any desired size and shape and allowed to cool, when it is ready for use.

If the wax is to be used in the manner most common for sealing cans, it is molded into sticks, in which shape it is placed in the market; but if it is to be used in the form of waxed strings, the strings are properly coated with the wax while it is in a molten or liquid state and allowed to harden on the strings.

The resin preferably employed is that known as "pine-tree resin," and the preferred grades are E and F. For the lower grades a greater amount of oil or tallow or other oily substance will be required. The objection to the lower grades of resin is, that they make a dark-colored wax, which is not so handsome or salable as the lighter-colored wax made from the higher grades of resin.

The preferred description of oil or oily substance or substances which enter as an ingredient or ingredients into the above-described composition are what are known as "non-driers," and of these non-driers the preferred are such as tallow, lard, paraffine oil and cotton-seed oil.

The precise proportion of resin or oil may be somewhat varied in case it is desired to make the wax harder or softer. By increasing the proportion of resin the wax is made harder, and by increasing the proportion of oil it is made softer, and it may thus be made of any desired degree of hardness. The fibrous material employed imparts to the wax a very

tough and tenacious property, which causes it to adhere very firmly to the can, and prevents it from being drawn in by the cooling of the contents of the can.

The ingredients of this wax are all very cheap, and therefore the finished wax may be produced very cheaply.

A Remarkable Mosaic.

A remarkable mosaic has just been discovered at Nîmes. It contains more than 150 square feet, and represents a Roman emperor seated on a throne, beside which stands a female figure. There are also two figures of men, one of them leading a lion and the other a wild boar. A warrior with a Roman helmet completes the group. The work has escaped injury, and the lines and colors are said to be as fresh as though they dated from yesterday. "It is declared by competent judges," says the *St. James Gazette*, "to be the richest mosaic yet discovered, no museum in Europe possessing one to match it. As for its value, they decline to name a definite sum, though they express the opinion that it cannot be worth less than a million of francs at the lowest. The unfortunate owner of the house in which this treasure has been discovered had just sold the property to the municipality for less than £2,000. This body will frame the mosaic and place it in the museum of the town, already so rich in local relics of the Roman period."—*New York Tribune*.

THE DEMAND

— FOR —

LOCKWOOD'S DIRECTORY FOR 1884

Has so far exceeded all calculations that the regular edition is already nearly exhausted. It is the most comprehensive, complete and accurate work of the kind issued.

THE ONLY STANDARD WORK.

Sent, post-paid, on receipt of TWO DOLLARS.

OVER 20,000 ADDRESSES REVISED TO DATE.

HOWARD LOCKWOOD,

126 & 128 Duane Street, cor. Church,
NEW YORK.

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —

Send for Samples and Prices.

GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.

ALSO FOR SALE BY

HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.



CARTER,

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

PAPER WAREHOUSE, BOSTON. MASS.

PAPER of Every Description, for Stationers and Printers.

RICE & CO.

(CORPORATION.)

Send for Samples.

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724, 726 & 728 Cherry Street, Philadelphia.



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724, 726 & 728 CHERRY ST., PHILADELPHIA, PA.

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First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.

Second.—Larger, better spaced, and more readable type in all cheap and medium grades.

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Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

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Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

For Sale in Chicago by JANSEN, McCLURG & CO.

Orders for Sample Lots receive Prompt Attention at Lowest Prices.

THE * KERNER * STYLOGRAPHIC * PEN.

\$1.00
AND UPWARD,
ACCORDING TO
ORNAMENTATION.



\$1.00
AND UPWARD,
ACCORDING TO
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Made of the best materials throughout, and the only Pen in the world with the Flexible Diaphragm and Vibratory Air Tube, which insures Perfect action. Send for Price List and Circulars.

THE KERNER STYLOGRAPHIC PEN CO., 25 Bond Street, New York.

W. O. HICKOK,

HARRISBURG, PA.,

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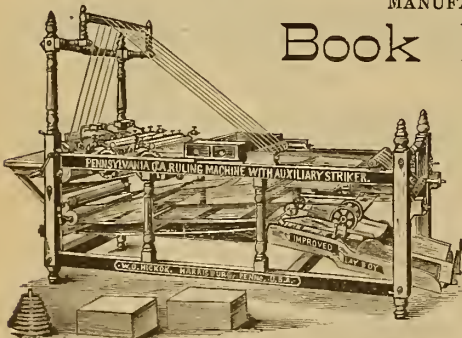
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IMPROVED

MACHINERY.

Write for Circulars.



A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES,
No. 306 Broadway, corner of Duane St., New York

R. T. & S. BLOOD, Jr.

Formerly with THE AMERICAN BANK NOTE CO.

CONSECUTIVE NUMBERING, *—*

BLANK BOOK PAGING,

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And PERFORATING,

No. 81 John Street, New York.

C. F. A. HINRICHS,

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

THE RAISBECK ELECTROTYPE CO.,

Electrotypers & Stereotypers.

No. 24 and 26 Vandewater St., New York.



The J. W. STOAKES AUTOMATIC SHADING PEN,

FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{16}$ inch wide.	3, $\frac{1}{4}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{16}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

SCHOOL BOOKS!

I have a large stock of SECOND-HAND SCHOOL BOOKS, sound and serviceable, at 60 per cent. discount. Also School Books, more or less shelf-worn, at SPECIAL BARGAINS. Also, FRESH STOCK as low as other houses in this city. Orders from the trade respectfully solicited.

C. M. BARNES,

151 and 152 Wabash Ave., Chicago.

Fire! Fire! Fire!!

For Insurance rates address

ANDERSON & STANTON,

152 BROADWAY, NEW YORK.

RICHMOND RIPPLES.

[FROM OUR REGULAR CORRESPONDENT.]

RICHMOND, Va., December 8, 1884.

In the world of traffic the stationery and paper business here is keeping pace with other interests. Trade is fair on all sides and will continue to improve as the holiday season approaches. In the wholesale line business is almost confined to filling country orders, the city dealers having long since gotten their supplies. Retailers are well stocked with all of the latest novelties, and until the close of the year, at least, expect to do a thriving business.

The paper-mill men are enlarging their territory, and some drummers are now operating in Southern sections never visited before. The signs of enterprise are heard on all sides; sometimes it may be as small as a grain of mustard seed, but the line is always cast in a seemingly productive direction.

Your correspondent was handed a "Climax" blotter to-day by one of the many friends of THE STATIONER, who kindly informed him that the printing on it was done by the Lockwood Press. The style of the work is entirely new to this city and is commended by all judges who have examined it. The Richmond Paper Manufacturing Company has just added a feature to its establishment, which enables it to compete in every way with any paper mill in this country. It sank an artesian well some time ago, and after boring through clay, gravel and granite for four hundred feet, reached a fine vein of water, clear, pure and sweet, enough to satisfy even an advocate of St. John, the lately defeated. The company has for years been seriously inconvenienced by the kaleidoscopic color of the water of the noble James, at times when least expected, and it determined to ignore its presence, although at its very door. This it has seemingly done and with the result as stated above.

The Randolph paper-box factory has sent to New Orleans the handsomest sample assortment of its goods that it has ever put up. Those who have seen any of its exhibits in America or in foreign countries can form some idea of what it has there. It won't be excelled—no, nor equaled either.

Simons & Brother and Randolph & English, binders and blank-book manufacturers, have also shipped to New Orleans some of the most unique and beautiful specimens of their work ever made in the South. Some persons who examined some of the work prior to its departure were loth to believe that it had been made in Richmond.

Readers of THE STATIONER who may visit the New Orleans World's Fair will find it pleasant and profitable to view Virginia's exhibit.

What the Old Dominion has there is second to no other State in material, whether raw or wrought. SENTINEL.

"GET THE BEST."



ESTABLISHED ELEVEN YEARS.

KEEN & De LANG, Manufacturers,
130 La Salle Street, Chicago, Ill.



* FANCY GOODS. *

—IMPORTER OF—
CHARLES J. COHEN, FANCY GOODS,

ENVELOPE MANUFACTURER AND WHOLESALE STATIONER,
503 CHESTNUT STREET, PHILADELPHIA.



And a great variety of goods
suitable for

Complete Assortments in Latest Designs of
AUTOGRAPH AND PHOTOGRAPH ALBUMS.
CUT-GLASS INKSTANDS, LEATHER HAND-BAGS,
CARD CASES AND PURSES.
HUNGARIAN AND DRESDEN CHINA, BRONZE VASES.
CLOCKS AND ORNAMENTS.
PAPIER-MACHE PEARL INLAID WRITING DESKS,
OPERA GLASSES, BLOCKS AND GAMES.
PLUSH CASES, WITH CELLULOID FITTINGS,
PLUSH WORK AND JEWEL BOXES.

HOLIDAY * TRADE.

J. L. SHOEMAKER & CO.,
—PHILADELPHIA, PA.—

— MANUFACTURERS OF —

Book, Bag and Pocket Book Leathers.

Specialty—BOOK ROANS OF THE VERY FINEST QUALITY.

SEND FOR SAMPLES.

ALL BOOKBINDERS' REQUISITES.

CHARLES BECK,

IMPORTER AND MANUFACTURER OF

FINE SATIN AND PLUSH

Christmas and Birthday Souvenirs.

FINE FRINGED

MEDIUM PRICED

LOW PRICED

CARDS

RANGING FROM

\$30 Per 1,000 Up.

Jobbers will do well to examine these goods
before purchasing.

A Large Assortment of Imported Chromo Cards, Cheapest Line Out.

609 CHESTNUT STREET, PHILADELPHIA, PA.

THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, DECEMBER 11, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.
American Stationer Association,
126 AND 128 DUANE STREETS, NEW YORK.

BRANCH OFFICES.

Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

FOREIGN GENERAL AGENTS.

W. F. Catchside.....	5 Ludgate Circus Building London.
Elfwing & Co.....	Stockholm, Sweden.
John L. Sprague.....	Gibraltar, Spain.
Leonardo Pardo.....	Vigo, Spain.
G. Galvagno.....	Turin, Italy.
S. Bernard.....	Venice and Florence, Italy.
W. & P. Shepherd.....	Leghorn and Genoa, Italy.
J. H. de Bussy.....	Amsterdam, Holland, and the Dutch East Indies.
John Hogan.....	Melbourne, Sydney, and Adelaide, Australia.
R. T. Wheeler.....	Dunedin, New Zealand.
W. Snelling.....	Brisbane, Queensland.
A. G. Webster.....	Hobart Town, Tasmania.
Knight & Co.....	Newchwang, China.
I. D. Clark.....	Shanghai, China.
Sargent, Farsari & Co.....	Yokohama, Japan.
Wm. B. Deming.....	Rio de Janeiro, Brazil.
Camilo Garcia.....	Puntas Arenas, Costa Rica.
Caine y Carriaburu.....	Havana, Cuba.
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Da Costa & Co.....	Barbadoes, W. I.
J. O. Ryder.....	Tamatave, Madagascar.
J. J. Cohen de Lissa.....	Port Louis, Mauritius.
Joaquin G. Castilla.....	Tampico, Mexico.
G. C. Cato.....	Durban, Natal.
Thomas G. Thrum.....	Honolulu, Sandwich Isl- ands.
John G. Clark.....	Kingston, Canada.
C. Haight.....	Toronto, Canada.
Henry W. Hughes.....	New Westminster, British Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

THE trade report is quite cheery this week. Our various correspondents in different parts of the country seem to have hit upon a unison of expression and a harmony of circumstances which enable them to speak in a very pleasant way of current trade and prospective business.

A PAPER dealer and stationer in a large interior city, wishing to sell out his business on account of broken health, writes to THE STATIONER, saying: "I have built up a trade on the basis of an honest count, fair dealing and truthful representations, and I don't want to sell to anyone who expects to do, or has the name of doing, anything else." With what satisfaction a man with such a principle can lay down the reins of business! There is the essence of commercial integrity and honor which all ought to preserve.

DOUBTLESS another attempt will be made this winter to induce the Legislature to pass the proposed "Civil Code." It will, if it becomes law, be a necessary handbook upon the desk of every business man, for it will contain the "whole body of the law" reduced to a systematic code, divided into chapters, with proper titles and numbered sections. It has four general divisions: 1st, relating to persons; 2d, to property; 3d, to obligations; 4th, general provisions relating to persons, property and obligations. The merchant and manufacturer will be enabled, at a glance, to know the law on any particular subject; for instance, as to warranty: Section 885 provides that "one who sells or agrees to sell merchandise inaccessible to the examination of the buyer, thereby warrants that it is sound and merchantable; or as to ownership in land." Section 266 provides that "the owner of land in fee has the right to the surface, and to everything permanently situated beneath or above it." This code will by its simplicity tend to instruct the business-man in the law, and will narrow the lawyer's calling down to strictly litigated matters.

By the enterprise of a daily paper, the public has been made acquainted with the text of the lately negotiated treaty of commerce between Spain and the United States. Under the terms of this treaty, printed papers or lithographs, periodicals, pamphlets, books and music paper exported from the United States will be admitted into Cuba, free of duty. On print papers, the Cuban tariff will be \$1.80 per 100 kilograms; on writing-paper, lithographic and plate-paper and cardboard, \$4; the same in sheets for letters, ruled or unruled, \$6.50; cigarette paper, \$6.50; printed sheets or publications in Spanish,

\$5.40; same in foreign tongues, \$2; prints, photographs, maps and 'playing-cards, 25 cents; wall-paper, \$6. The same duties will prevail in Porto Rico without any exception. But greater interests than those of the paper and stationery trade are concerned in the adoption of the commercial agreement with Spain, and to these the question whether or not the treaty shall be ratified is exciting. It is undoubtedly true that certain lines of our production and manufacture will profit to a considerable extent by the reciprocity proposed, but the sugar planters and refiners and the tobacco growers and manufacturers of the United States, will be unfavorably affected, and to an extent which they may be unable to withstand. The loss to our customs revenue will also be very great, so that on the whole the chief advantage of the proposed treaty is on the side of Spain. What is, perhaps, remarkable, although founded on opposing opinion, is the concurrent objection of free-traders and protectionists to some, if not all, of the details of the treaty. It will not, therefore, be surprising should the Senate fail to ratify it.

Roundabouts.

BY THE TRADE LOUNGER.

A chat just had with one of those indefatigable fellows who are "here to-day and there to-morrow," yclept ye commercial travelers, resulted in a pleasant suggestion of change in business life, and renewed activity in trade. He told me that he had taken a number of large orders, and that where he had been there was plenty to do. Of course, he said that he represented goods which would sell anywhere, but "as that had no bearing on the subject, I took no note of it."

* * * *

But there is an appreciable change in the commercial atmosphere, and it has come as suddenly as it was, perhaps, unexpected. If report is true, the increase in trade is not wholly of an ephemeral, holiday character, but extends to the solid staple lines in which progress has of late been slow and in consonance with the emergency of demand.

* * * *

The treaty of commerce with Spain has been one of the uppermost subjects of talk for a few days past. It doesn't seem to meet with a great deal of favor. Indeed, public opinion—as indicated by the talk of people whom I have met—seems to be running counter to the treaty. It is a little odd to find free-traders and protectionists agreeing on this point, but arriving at their conclusions by different processes of reasoning.

* * * *

A new salesman just entered into an engagement with a city house is authority for the statement that the house will sell twice as many goods next year as it has sold during the past twelve months. In view of the fact

that the concern referred to is one of the largest fine stationery houses in the trade in the city and has done a large business this year, if the sanguine expectations of this new salesman are realized, the firm met with a streak of luck when they came across him, but then it is not always best to count your chickens before they are hatched.

* * * *

A new use for paper has recently been adopted by making the floor of a roller skating rink of it. It is said to make a better surface for roller skating than anything than has heretofore been used for this purpose.

* * * *

The latest thing in mechanical toys is called the "Flying Indian." It consists of the figure of an Indian sitting astride of a grasshopper. It makes a leap of over ten feet.

* * * *

The use of white bronze is rapidly extending as its peculiar properties of durability, &c., for decorative purposes are being found out. It is said that the material is practically indestructible, and being non-corrosive and unchangeable, it is claimed to be equal to gold, silver or platinum, and superior to copper or antique bronze.

* * * *

Paper wafers, in imitation of wax seals, with an embossed monogram, are said to be meeting with quite a good sale this season; and sealing wax is also in great request. The paper seals, in various fancy colors, seem to be preferred to the red.

* * * *

The new wallet-shaped envelopes are meeting with considerable favor, and the linen cloth papers are also among the taking novelties of the season, the plain, unruled cream linen being very fashionable. The favorite among ladies is the octavo with the baronial envelope.

* * * *

A very pretty conceit is to be seen in a John street fancy-goods house. It is a flower-basket made of light reed and filled with almost every variety of artificial flowers, which make a bouquet in appearance equal to nature. The basket is ornamented with blue satin ribbon.

* * * *

Quite an influx of foreign commercial travelers has been noted in this country of late, especially in some of the Western towns. One newspaper, commenting on the fact, says: "Many English and French manufacturers make a specialty of supplying the American market with certain kinds of goods. Heretofore they have sold to New York, and the merchants of that city have enjoyed the monopoly of supplying the rest of the country, but the appearance of foreign drummers in Western cities means that the foreign manufacturers are hereafter to avoid the agency of New York, and deal directly with their American customers. The latter will have the advantage of a 10 per cent. reduction."

* * * *

Says the *Slate Trade Journal*: "A number of machines have been invented for the purpose of shaving or finishing the surface

of the school slates, and the question is a pertinent one: must the hand-shaved slate go? In order to make these machines pay, it is necessary to manufacture a very large quantity of slate—more than any one establishment, now engaged in the business, and until any one establishment can secure control of such a proportion of the school-slate business as will warrant the use of expensive machinery for shaving slate, the hand-shaved slate will remain in the market."

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
Charles W. Adams and William H. Broadnax...		\$910
J. W. Turner (R.).....		1,800
W. Turner.....		1,300
W. J. Pell (R.).....		12,000

EASTERN STATES.

G. M. Lord, Burlington, Vt.....	300
Sellers Brothers, Lawrence, Mass.....	150
F. F. Martin, Gloucester, Mass.....	400

MIDDLE STATES.

Joseph R. Otto, Syracuse, N. Y.....	1,538
R. R. Stevenson, Curwensville (Pa.) Times.....	159
William Marratt, Lancaster, Pa.....	300
George W. Etter, Philadelphia, Pa.....	350
Hunter Collins, Brooklyn, N. Y.....	2,000

WESTERN STATES.

Samuel E. Van Horn (Sharpe & Van Horn), Indianapolis, Ind. (<i>The Picket</i>).....	65
Francis Johnson, Lafayette, Ind. (Real).....	620
W. H. Mansfield, Kensington, Ill.....	45
L. D. Burrows, Lanark, Ill.....	480
Louis W. Halsted, Davenport, Ia.....	500
W. L. Vestal, Storm Lake, Ia.....	320
F. W. Prussell, Minneapolis, Minn.....	30
Lee & Peak, Cincinnati, Ohio (R.).....	275
Christ Kerl, Sacramento, Cal. (Real).....	200
Isaac Upham (Payot, Upham & Co. (San Francisco, Cal. (Real).....	8,000
L. C. Paddock, Boulder, Col.....	400
C. H. Morris, Denver, Col., <i>Journal of Commerce</i> , three-fourth interest (B. S.).....	2,400
C. M. Schuyler (Schuyler Brothers), Denver, Col. (B. S.).....	1,000
Blomgren Brothers & Co., Chicago, Ill. (B. S.)..	2,700
J. H. Dean, Moline, Ill.....	1,800
Wolf & Brothers, Peoria, Ill. (R.).....	450
Bolton & Bates, Springfield, Ill. (Real).....	4,000
Bolton & Bates, Springfield, Ill. (Real).....	4,000
S. L. Marrow, Indianapolis, Ind.....	45
J. B. Swinburne, Humboldt, Ia.....	1,000
C. S. Hanley, Shenandoah, Ia.....	2,200
Charles Brunswick, Minneapolis, Minn. (Pur. M.)	75
Charles Forbes, Chicago, Ill.....	85
Gustav Conzman, Terre Haute, Ind.....	1,000
C. H. Smith, Anamosa, Ia.....	255
John O. Borton, Des Moines, Ia.....	260
Louis Hofer, Cincinnati, Ohio.....	630

SOUTHERN STATES.

Kahrs, Stoltze & Welsh, Charleston, S. C.....	1,500
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LIENS DISCHARGED.

Colburn & Hulett, Minneapolis, Minn.....	296
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JEWELER'S OR ARMENIAN CEMENT.—Put in a bottle two ounces of isinglass and one ounce of the best gum-arabic; cover them with proof spirits, cork loosely, and place the bottle in a vessel of water and boil it till a thorough solution is effected; then strain it for use. When carefully made this cement resists moisture and dries colorless. Keep in closely stoppered vials.

Answers to Correspondents.

S. K. & S. wish to know who makes a bag machine for making folded grocers' bags, like sample forwarded.

Ans.—Your sample is a square-bottom bag, the machine for making which is controlled by the Union Bag and Paper Company, Philadelphia.

Subscriber asks: Are chalk crayons put up otherwise than in gross boxes and by whom?

Ans.—Ordinary blackboard crayons come only by the gross. Small pastel crayons are put up 7 and 12 to the box. Address any of the well-known manufacturers of crayons.

W. wants to know: 1. Where to get Bramah's letter-press. 2. Who makes good hydraulic presses.

Ans. 1. We don't know. 2. John Robertson & Co., 127 Water street, Brooklyn, N. Y.

D. & Co. ask for the address of the maker of Hickok's "marking" pens.

Ans.—We don't know it. Do you mean "ruling" pens?

Market Review.

OFFICE OF THE AMERICAN STATIONER, }
WEDNESDAY, December 10, 1884. }

THE MONEY MARKET.—Rates of interest, which were a trifle firmer last week in consequence of a better demand for loanable funds, have again receded to the low figures recently current. Commercial paper quiet, with prime endorsements readily negotiable at $4\frac{1}{2}\%$ per cent. discount, but the offerings continue comparatively moderate on account of the small amount of first-class paper that is making. The stock market has ruled quiet and irregular, with prices generally easier than at the close of last week. Railroad bonds have been moderately active and steady. Governments a shade lower. The market for foreign exchange has ruled quiet. Posted rates for sterling were advanced early in the week to $4.84\frac{1}{2}\%$ @ $4.86\frac{1}{2}\%$, but were subsequently reduced to $4.82\frac{1}{2}\%$ @ $4.86\frac{1}{2}\%$. The supply of commercial bills, although moderate, is in excess of the demand for remittance.

THE PAPER MARKET.—Business in the paper trade has developed little change during the past week, but considering the well-known disposition of most buyers to reduce rather than to add to stocks at this time of the year, trade has been tolerably well sustained. As usual, on the approach of the end of the year, the volume of business has a tendency to contract, yet prices in the paper trade, as a rule, are so low that the market generally may be quoted steady, and without much activity or new features. There is no occasion for alarm because failures in general business are beginning to increase in number, the past week having been quite prolific of numerous business embarrassments; but it will be noticed that only few of them are for any considerable amount. It would not be surprising if these should multiply as the year draws to a close. It is only the natural outcome of the annual closing up of accounts and the weeding out of those who have been unable to stand up against shrinkage and severe competition, and is in the nature of an application of the law of the "survival of the fittest." This element, together with the existence of a good many bad debts which are thus uncovered, is an influence against which trade has to contend.

THE STATIONERY MARKET.—Reports from several of the leading distributive points during the past week are somewhat of a mixed character. In some portions of the North and Southwest a good trade is reported, and in the Southern cities, notably New Orleans, there is likewise more or less activity, but in the Middle States the movement is restricted chiefly to the supply of immediate requirement. From Boston and the East, however, the accounts given by traveling salesmen and others are on the whole quite encouraging. The cooler and more seasonable weather has imparted quite an impetus to city trade in holiday goods, and almost every house in the trade report a very marked improvement in this direction. Holiday goods of every description appear to be moving in a very satisfactory manner, although prices are unusually low. Christmas and New Year cards show a great deal of activity, and so do toys and juvenile books; in fact, the holiday trade is experiencing something in the nature of a "boom."

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

Strictly Animal-Sized, Loft-Dried and Manilla

PADS

EVERY SIZE AND DESCRIPTION. SEND FOR PRICE LIST.

Agents: REYNOLDS & MERRIAM, Temple Court, (Room 43), New York.

S. T. SMITH, No. 14 Park Place, New York.

— MANUFACTURER OF —

TYPE-WRITER AND CALIGRAPH RIBBONS,

Carbon and Manifold Tissue Papers, Fine Linen Papers for use on Type-Writer and Caligraph; Reporters' Note Books. Catalogue and Price List mailed free on application.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



100,000

Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF
THE CELEBRATED PUBLISHERS,

Marcus Ward, Prang, Hildesheimer & Faulkner.

Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

H. H. CARTER, 3 Beacon St., Boston.

JOHN PETRIE, JR.

No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —

JOSEPH GILLOTT'S
STEEL PENS.

Sold by all Dealers throughout the World.

Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

INDEXED MAPS AND GUIDES OF

ALL COUNTRIES IN THE WORLD!

Wholesale and Retail.

RAND, McNALLY & CO., Publishers.

148-152 MONROE STREET, CHICAGO.

E. G. LOCKE & CO.,

27 South Sixth Street, PHILADELPHIA, Pa.

Glazed and Fancy Papers, Gold and Silver Papers, Relief and Sheet Pictures, Paper Laces, etc., etc.

Cards and Card Boards, Illuminated Birthday and Chromo Cards, etc.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED DECEMBER 5, 1884.

Albums.....	17	\$1,254
Books.....	315	45,947
Newspapers.....	128	4,346
Engravings.....	36	14,959
Ink.....	13	1,136
Lead Pencils.....	19	4,406
Slate Pencils.....	5	104
Paper.....	239	11,708
Steel Pens.....	4	2,418
Other.....	18	1,693
Totals.....	794	\$87,971

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS.

FOR THE WEEK ENDED DECEMBER 12, 1884.

Paper, reams.....	2,118	\$599
Paper, pkgs.....	917	10,971
Paper, cases.....	61	2,276
Books, cases.....	128	12,664
Stationery.....	251	22,957
Totals.....	3,475	\$49,467

IMPORTATIONS OF PAPER.

FROM DECEMBER 2 TO DECEMBER 9, 1884.

Scoville Manufacturing Company, Bohemia, Hamburg, 3 cs.

F. Alexandre & Sons, by same, 4 cs.

E. & H. T. Anthony & Co., by same, 6 cs.

G. Gennert, by same, 2 cs.

Charles Cooper & Co., by same, 3 cs.

Thos. Campbell & Co., by same, 9 cs.

L. Devenoge & Co., by same, 3 cs.

W. F. Lange, Westernland, Antwerp, 1 cs.

E. Fougere, Chateau Margeaux, Bordeaux, 25 cs.

A. Ireland, State of Alabama, Glasgow, 9 cs.

The Lawrence Stationery Company, Adriatic, Liverpool, 2 cs.

Howard & Co., by same, 8 bs.

P. Morganstein, Fulda, Bremen, 3 cs.

C. Kaufmann, by same, 1 cs.

W. Wallach, Polynesia, Hamburg, 2 cs.

G. H. Barbey, Hapsburg, Bremen, 2 cs.

STATIONERY EXPORTS FROM NEW YORK.

FROM DECEMBER 2 TO DECEMBER 9, 1884.

BOOKS, cases, to Liverpool, 4; to United States of Colombia, 10; to Bremen, 9; to Mexico, 6; to British West Indies, 8; to Dutch West Indies, 2; to Hamburg, 6; to Antwerp, 2; to Rotterdam, 3; to Glasgow, 2; to London, 55; to Gibraltar, 1; to British Guiana, 1; to Nova Scotia, 3; to British Honduras, 2; to Havre, 7; to Japan, 1; to Cuba, 5; to Santo Domingo, 2; to Brazil, 2; to Central America, 2.

PAPER, to Liverpool, 55 pkgs.; to Cuba, 92 pkgs.; to United States of Colombia, 160 pkgs., 2 cs.; to British West Indies, 1,218 rms., 25 pkgs.; to Mexico, 11 pkgs., 3,000 rms.; to Bremen, 7 cs., 37 pkgs.; to London, 138 cs.; to Havre, 2 cs.; to Copenhagen, 9 cs.; to Antwerp, 2 cs.; to Glasgow, 16 cs.; to British Honduras, 140 cs.; to Venezuela, 4 pkgs.; to Brazil, 8 cs., 347 pkgs.; to British Australasia, 4 cs.; to Hayti, 16; to Santo Domingo, 27 pkgs., 760 rms.; to Chili, 9 cs.; to Central America, 11 pkgs.

STATIONERY, cases, to Liverpool, 57; to United States of Colombia, 27; to Hamburg, 22; to Mexico, 21; to London, 25; to Havre, 2; to British West Indies, 9; to Central America, 6; to Venezuela, 6; to Santo Domingo, 7; to Brazil, 35; to Dutch West Indies, 3; to Nova Scotia, 16; to British Australasia, 2; to French West Indies, 1; to Hayti, 5; to Chili, 2.

PERFUMERY, packages, to United States of Colombia, 46; to British West Indies, 99; to Venezuela

53; to Central America, 5; to Brazil, 147; to Mexico, 8; to Liverpool, 5; to British Guiana, 1; to Newfoundland, 50; to British Honduras, 3; to French West Indies, 25; to Hayti, 26; to Chili, 34.

PRINTING MATERIALS, packages, to United States of Colombia, 3; to Venezuela, 101; to Mexico, 8; to Brazil, 27; to British Australasia, 4; to Santo Domingo, 3.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 6; to United States of Colombia, 5; to Hamburg, 4; to Cuba, 5; to British West Indies, 12; to British Australasia, 8; to San Domingo, 3; to Brazil, 8; to Central America, 1.

INK, packages, to Venezuela, 8; to Mexico, 8; to Glasgow, 1; to Nova Scotia, 63; to Santo Domingo, 11; to United States of Colombia, 10.

SLATES, cases, to British Australasia, 91; to London, 1; to Copenhagen, 17; to Hull, 46.

PENCILS, cases, to Liverpool, 7.

ZYLONITE, cases, to Hamburg, 1.

PRINTING PRESSES, packages, to Hamburg, 2; to United States of Colombia, 1.

TYPE-WRITERS, cases, to Hamburg, 10; to London, 1; to Cuba, 1; to United States of Colombia, 1.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to Bremen, 2.

CHECKERS, cases, to Glasgow, 5.

PLAYING CARDS, cases, to London, 2.

CELLULOID GOODS, cases, to London, 9; to British West Indies, 1.

EYELETS, cases, to British Australasia, 3.

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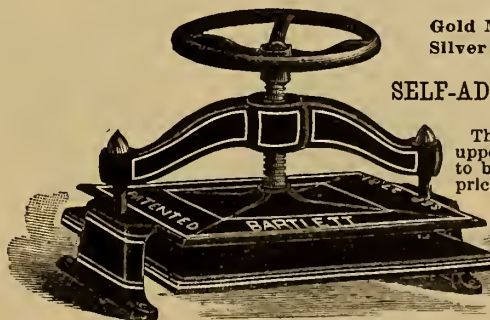
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BOSTON BOILINGS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 DEVONSHIRE STREET,
BOSTON, December 9, 1884. }

"I've had wrongs enough to stir a fever in the blood of age,
Or make the infant's sinews strong as steel."

M-I-S-T-E-R EDITOR! Such was the language of Cataline when he stood before the Roman Senate defending himself from the machinations of conspirators; and though Cataline is long ago dead, I share his bitter feelings as I view a paragraph of my letter as published in last week's issue.

With perspiring brow and with conscientious feelings of duty have I for two weeks past endeavored to impress upon the trade the fact that Winkley, Dresser & Co. were prepared to offer big bargains in rubber bands—Atlantic rubber B-A-N-D-S—but owing to "a conspiracy among the types," I was made to say that this house was interested in a "Rubber Bank."

I desire to "check" that "bank statement," as the house refuses to "indorse the note," it being without "interest" to the trade. But any drafts upon Winkley, Dresser & Co. for Atlantic rubber bands will be "accepted at sight." "Cash deposits" for these goods are entitled to big "discounts."

William B. White, manufacturer of "White's" patent eye shades, is preparing to have the goods placed on exhibition at the New Orleans World's Fair. Since these eye shades were placed on the market, some three or four years ago, their sales have steadily increased from year to year. The demand for these eye shades is not confined to this country, as many thousands of them are annually shipped to foreign cities. During the past two years over 75,000 of them have found their way to dealers in Europe. Persons having occasion to work under a strong light find these eye shades very beneficial in protecting their eyes from the heat and glare of the light. Those accustomed to the shade would not be without it. Their use will become more general as the eye shades become more widely known.

As dealers in stationery supplies are the ones to supply this demand, they should inform themselves concerning White's eye shades. Write the manufacturer for descriptive circular and price list. A gross of eye shades costs only a small amount, and there is a handsome profit to dealers. Let customers see the eye shades and they will sell.

The Hub Card Company is making rapid strides. Where one floor formerly sufficed for the transaction of its trade, three floors are now in use. In the publishing and printing of cards the Hub Card Company does not propose to be undersold by any similar concern in the country. Besides its card trade, which embraces autograph cards, cards of all styles for advertising purposes, chromo cards and bevel-edge address cards, the Hub Card Company is doing a good business in printing presses and printers' supplies, being selling agent for several manufacturers. In this department the company is also carrying a line of second-hand material, which is offered to buyers at low

figures. Printers in want of supplies could save a dollar here.

For the holiday trade the Hub Card Company is filling numerous orders for its "three French dolls." In explanation of the "dolls" I would say that they are lithographed upon cardboard, as are also the many different costumes. They are intended for the amusement of children, who will find much pleasure in dressing the dolls in their various gaudy costumes.

Henry A. Young & Co., who recently moved from Arch street to No. 55 Franklin street, are very much pleased with their new location.

Their present quarters are better situated for transient trade, as well as being more spacious. Increased business demanded the change.

This house seems to have escaped the depressing influences incident to November, for a member of the firm stated that his house was unusually busy during last month, doing more business than for the same month of last year.

In obedience to the demands of the season, this house is carrying a varied line of choice goods in staple articles and holiday novelties for which trade so far has been very good.

This firm is also selling agent for several lines of juvenile publications. Among them are children's exhibition books. These books contain appropriate selections in verse and prose for Sunday-schools, primary schools and kindergartens. The demand for these exhibition books is reported to be very good just now, as thousands of little children are getting ready to learn their little piece for Christmas Eve.

C. P. Buckman & Co. is the name of a new firm just starting in the stationery trade, being located at No. 40 Hawley street, which stand was formerly occupied by D. B. Brooks. Mr. Brooks, it will be remembered, died in July last. C. P. Buckman was for six years associated with the late Mr. Brooks in the stationery trade, representing the house on the road, and during those years sold large quantities of the Congress Record Ink. Mr. Buckman's acquaintance with the trade is quite extensive, and there is no reason why his efforts in this direction should not meet with success. This firm is now the sole owner of Congress Record Ink, and the house proposes to push it. Just as soon as the new firm "gets things to rights" the trade will hear from C. P. Buckman & Co.

Coburn Brothers & Snow, whose Summer street establishment is well stocked with the choicest selections of stationery goods and art novelties, report trade as quite flourishing. This firm caters to the wants of the best class of trade, and does only a retail business. In connection with stationery the firm runs a printing establishment.

This house issues occasionally a little journal, called *The Quill*, which besides descriptive notes of specialties carried by the house, gives the latest freaks in "stationery fashions."

James Logan, of Logan, Swift & Brigham, envelope manufacturers, of Worcester, Mass., was in Boston last week and favored the Stationers and Printers' Exchange with a call.

He reports the demand for envelopes good and couldn't suggest a thing to find fault about.

As the season advances, out-of-town dealers are finding their way to the city in greater numbers. All such, including printers, stationers and paper makers, manufacturers of trade specialties and drummers, should drop

into the Stationers and Printers' Exchange and partake of the good cheer provided. All the daily papers are on file, pen, ink and paper in abundance, good, light, and steam heat—all without charge. Make a note of this, and remember the location, 250 Devonshire street, right over the salesroom of Carter, Rice & Co. A. L. D.

TO DEALERS

- IN -

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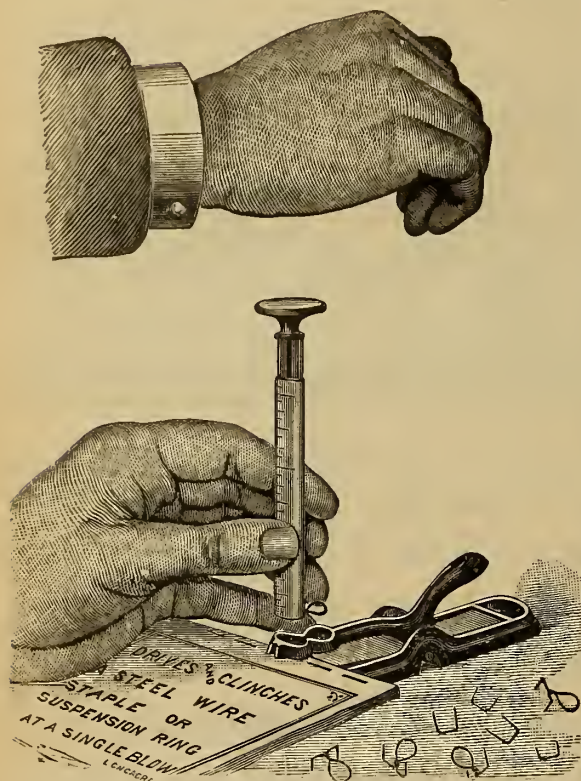
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Send for Illustrated Catalogue and Prices.

How Sponges Are Caught.

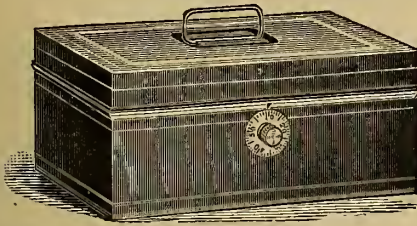
The sponging fleet is composed of small schooners ranging from ten to forty tons, or even smaller. Each schooner carries from four to six men, and makes periodical trips out to the sponge beds. Around Abaco, Andros Island, and Exuma are some of the principal fisheries; there are hardly any of value in the immediate vicinity of Nassau. The men do not dive for them, as sponge fishers in the Mediterranean do, but use long-handled things like oyster-tongs to fish them out of the water. They do not "go it blind" and probe in the mud like oystermen; in this clear water they can see every inch of the bottom, make up their mind what sponges to take, and seize hold of each one carefully, detach it from the rock to which it clings, and lift it into the boat. They are not the nice, delicate and light-colored things we see in shop-windows.

When first taken from the water they look and feel more like a piece of raw liver than anything else. They are slippery, slimy, ugly and smell bad. Their color is generally a sort of brown, very much like the color of gulf weed, only a little darker. Most people are taught, in the days of their freshness and innocence, that the sponge is an animal, and when they visit Nassau they expect perhaps to see sponges swimming about the harbor, if, indeed, they do not surprise some of the more athletic ones climbing trees or making little excursions over the hills. But they are disappointed when they learn that the animal part disappears entirely long before the sponge reaches a market, and that the part we use for mopping up fluids is only his house, the many-roomed residence in which he sheltered himself while at sea—a regular marine tenement house, built with great skill and architectural precision, in which many of the little beasts lived and died. After the sponges reach the deck of the vessel they are cleaned and dried, and go through a curing process. They then become the sponges of commerce, and are divided into eight varieties in the Bahamas.

Some, called "lambswool," or "sheepswool," are as fine and soft as silk and very strong. Others, although large and perhaps tough, are coarse and comparatively worthless. There are, too, bouquets ponges, silk sponges, wire sponges and finger and glove sponges. The process for curing them is to keep them on deck for two or three days, which "kill" them. Then they are put in a crawl and kept there from eight to ten days, and are afterward cleaned and bleached in the sun on the beach. When they reach Nassau the roots are cut off, and the sponges are trimmed and dressed for exportation. Nearly every ducky in Nassau understands how to do this trimming part. The symmetry of the sponge must be preserved as much as possible, and if there are any places where coral sand has adhered to the sponge, those places must be cut out, for no amount of skill or care will get rid of sand in a sponge, and the sand is sure to scratch anything it touches. The trimming is generally done very expertly, so that a novice would hardly see that a sponge had been cut.—*New York Times.*

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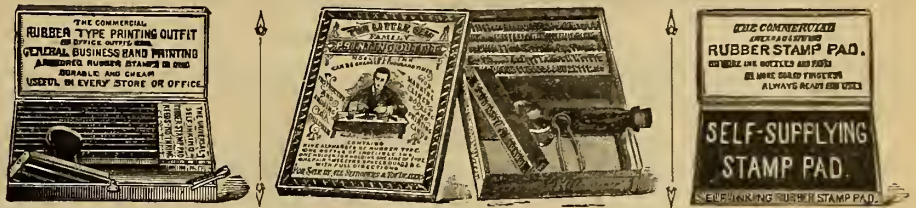
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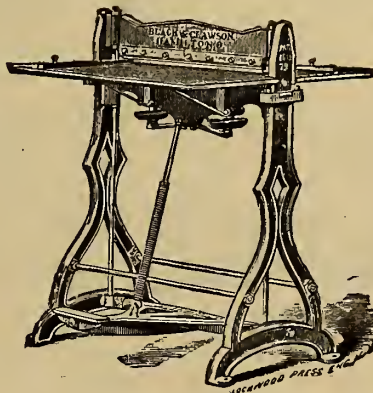
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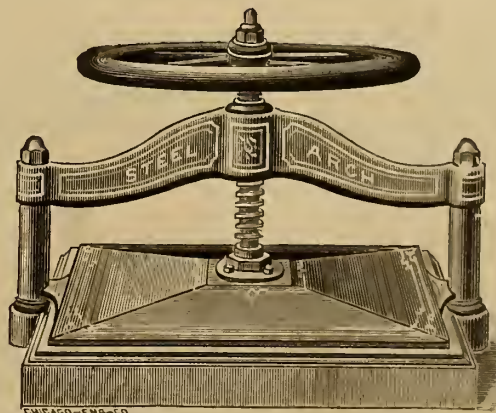
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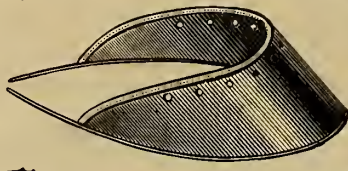
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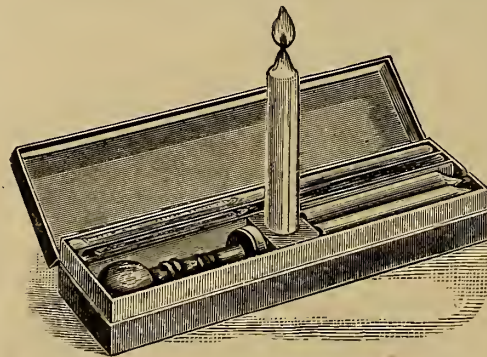
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 out cabinets, same styles of our letters shown
 below. Send for Circular and Price List.

Full Line of Stamp Goods Constantly on hand.

THE B. B. HILL M'FG. CO.,
 PHILADELPHIA, PA.



80



70



60

TO THE TRADE.

I AM OFFERING a very extensive line of elegant **CHRISTMAS AND NEW YEAR CARDS,** embracing over 500 different
 the leading styles of the season; also designs, and including all

ART SPECIALTIES

In FIGURED SATIN, PLUSH and HAND-PAINTED GOODS

Put up in neat boxes. Big Discounts to the Trade.

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 PAT. SELF-FASTENING
PIN-TICKETS.
 FOR DRYGOODS, CAPS, CLO-
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 SIVE USE BY PRINCIPAL MAN-
 UFACTURERS & MERCHANTS.
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Novel Registering Machine for Printing-Presses.

A firm in Chicago is the patentee of a novel instrument combining a register and alarm. It registers the number of movements imparted, mechanically or otherwise, in printing-machines, &c., and can be adjusted to sound an alarm when the registration reaches any predetermined number, and will indicate at all times the remaining numbers to be registered before the sounding of the alarm. The front of the case has openings through which single numbers on the faces of indicator-wheels can be viewed. The front of the case has its upper portion hinged, in order that it may be opened to afford access to the upper series of indicator-wheels for adjusting them. Within the case upon horizontal shafts are mounted two series of indicator-wheels, each having ten numerals in succession upon its periphery. The wheels have an appliance by which each will be caused, on completing a revolution, to move the next one so as to bring the next succeeding number into view. The lower wheels are designed to register the numbers consecutively from one upward, while the lower wheels are designed to commence at the highest number to be recorded and register downward. Motion is communicated to the wheels by combining with the first or right hand wheel of the series a pawl attached to an oscillating sleeve, which is mounted loosely upon the shaft by which the wheels are sustained, and is extended outward through the end of the casing to receive an operating lever. The vibration of this lever causes the pawl to be advanced and retracted in such manner that at each movement the lower indicator-wheel is advanced one tooth. The other wheels have motion imparted to them in like manner by a pawl acting in the teeth of the first or right-hand wheel of the series.

In operating the apparatus the upper wheels are first adjusted by hand to indicate the number which it is desired to register, the wheels of the lower series meanwhile standing at zero. Upon setting the parts in action, the lower wheels gradually register upward and the upper ones downward, until finally, when the predetermined number of registrations has been effected, the wheels of the upper series stand at zero and those of the lower series stand at a given number.

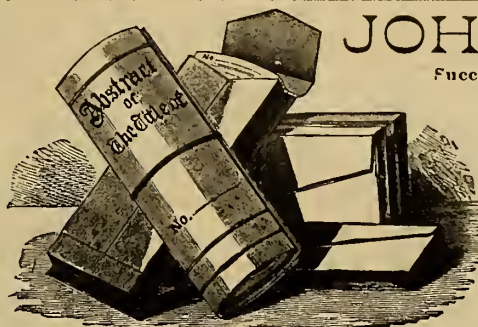
For the purpose of giving audible notice when the registration is completed, an alarm mechanism is so arranged as to be operated automatically at the proper time. The alarm device consists of a bell and a striker, the latter being secured upon one end of a rock-shaft acted upon by a coiled spring, tending to turn the shaft when released in such manner as to sound the bell. Near one end the rock-shaft has a cross arm, one end of which is in such position that when the rock-shaft is released the end will be acted upon by the teeth of the first wheel. The teeth in passing the end of the arm force it backward and turn the rock-shaft so as to lift the bell striker against the action of the spring. As the tooth is carried past the end of the arm by the rotation of the wheel the arm is released, when the spring causes the bell to be sounded.

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The undersigned devote their sole attention to the introduction and sale in GREAT BRITAIN of American Manufactures, whether patented or otherwise. Printers', Book-Binders' and Stationers' Machinery and Sundries a Specialty. REFERENCES GIVEN.

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SPECIALTIES:

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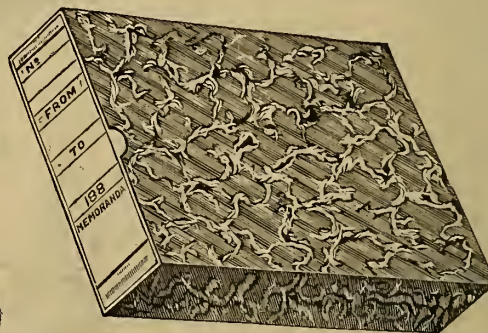
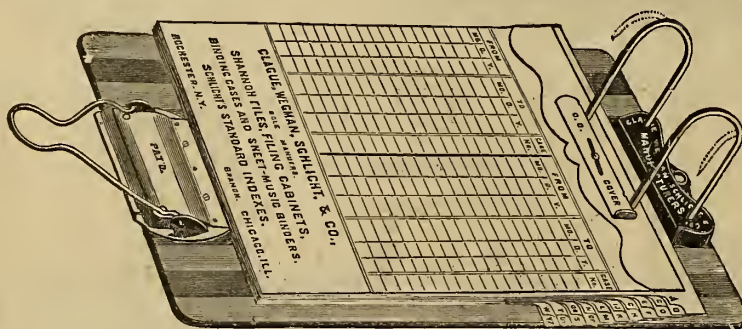
CHRISTMAS AND NEW YEAR CARDS NOW READY.

These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

NOVELTIES.

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DAVIDSON VELVET RUBBER PATENT



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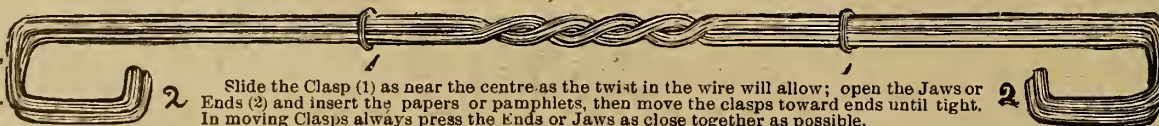
WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

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THE READY BINDER.

Patented
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Slide the Clasp (1) as near the centre as the twist in the wire will allow; open the Jaws or Ends (2) and insert the papers or pamphlets, then move the clasps toward ends until tight. In moving Clasps always press the Ends or Jaws as close together as possible.

NEARLY everyone has felt the need of something that would bind loose papers and pamphlets in a substantial manner without unnecessary expense or undue labor. Many Binders have been invented, the most of them cumbersome or complicated. Their cost has also been an impediment to their ready sale. Many papers and magazines are worth keeping, yet the possessor does not care to be at the expense of having them bound. Many other needs are constantly arising, of which everyone who handles papers is cognizant. These wants are supplied by the Ready Binder. It is not cumbersome; it is not expensive; it is ever ready; will hold one sheet or more; sheets or papers can be added or removed in less than a minute's time without detaching those already in place; does not mutilate the paper; furnished with or without covers. Send for Price List.

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R. E. BEAN & CO., Franklin, N. H.

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ARTICLE
WANTED;
Handy,
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ESTERBROOK'S*Standard and Superior***STEEL PENS**

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Elastic.....	133, 128, 126.
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Mailed to any address free of postage on receipt of price. Also a fine line of Imported jobs.

Chromo Advertising Cards**A SPECIALTY.****C. P. BARTLESEN,**

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Plain, Fringed and Satin Mounts.

EMBOSSD PICTURES,

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PARCHMENT..... Old Reliable Buff.
RAILROAD..... Yellow — Best Known.
WHITE LINEN..... Has not its Superior.
WHITE COMMERCIAL..... New Article—Cheap.

NEW LIST AND DISCOUNTS OCTOBER 1, 1883.

A REWARD OF \$100.

WE are informed that some unscrupulous persons are using and branding Pens with our Trade Mark, the word "MOHETA." We again caution all persons against using the same on Writing Pens, it being adopted by the undersigned, and registered in the Patent Office at Washington, D. C., March 25, 1879, and re-registered June 6, 1882. We therefore offer



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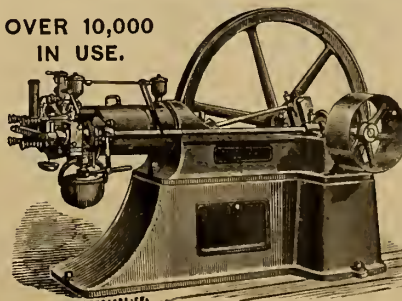
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IN USE.Working without Boiler, Steam, Coal,
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Linen, Extra Fine and Extra Superfine Papers,

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Hereafter our Al-a-pa-ha Mills Horse-Shoe Extra Fines will be water-marked as above, and the labels will bear the style RIPLEY & CHAMBERLIN PAPER CO. These are the most satisfactory Flat Papers for general use in the market: Double-Sized and Loft-Dried, of beautiful color, fine texture and finish, and are thick for the weight. **SEND FOR SAMPLES AND PRICES.**

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AL-A-PA-HA MILLS HORSE-SHOE EXTRA FINES.

The figure of a horse-shoe as a water-mark in paper, and the word or words "Horse-Shoe," as applied to paper, are our trade-marks, and will be duly protected.

One Mill runs constantly on Machine-Finished Book Paper. Capacity, Seven Tons per Day.

**CARTER'S INKS.***ACTUAL SALES (not including Samples given away):*

5,079,888 Bottles a Year.

423,324 Bottles a Month.

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CARTER, DINSMORE & CO., Proprietors and Manufacturers,

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BYRON WESTON,

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HAS BEEN AWARDED THE

GRAND PRIZE GOLD MEDAL

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Medal of Honor and Perfection**At PARIS, 1878,**This being the **HIGHEST** and **ONLY** AWARD given for**LINEN RECORD & LEDGER PAPER**

Also, the only Gold Medal given for Ledger Paper at the Adelaide, Australia, Exhibition, 1881.

— A SPECIALTY. —

THIS Paper has received THE HIGHEST PREMIUM over all others from the Cincinnati Industrial Exhibition, Massachusetts Charitable Mechanics' Association, Franklin Institute of Philadelphia, Louisville Exposition, Medal and Diploma from United States Centennial Commission, Medal of Progress American Institute, 1877, and Medal of Improvement and Progress, Boston, 1878. Its

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are as follows: 1. It contains more LINEN than any other Ledger Paper, has a longer fibre, and is, consequently, tougher. 2. Having a harder and better body, it frays less in erasure, so that by simply using the rubber after the eraser, the ink is prevented from spreading. 3. It is more uniform in Weight, Color and Finish. 4. It never cockles if properly bound. 5. Its chemical action upon ink is such that it both writes and rules up better. For proof of the foregoing, refer to a large number of Stationers, Bookbinders, Bookkeepers and Recorders, who have given it, after a severe test, the preference over all others. This paper is Double-Sized, and will stand any climate or the most acid of fluid inks.

Send for Sample Sheet, **ERASE and REWRITE FOUR TIMES** on same spot. Each sheet is water-marked with name and date.

LOCKWOOD PRESS, 126 and 128 Duane Street, cor. Church, New York.



The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADES

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 25. NEW YORK, DECEMBER 18, 1884. WHOLE NO. 495.

Correspondence.

BALTIMORE DOTS.

[FROM OUR REGULAR CORRESPONDENT.]

BALTIMORE, December 16, 1884.

There have been no very noticeable or important developments during the past week in any branch of our trade. Supplies in most cases are well in hand, and dealers are quite determined to offer moderately. Buyers are in about average attendance, and with a fair sprinkling of mail orders, business has been above the general average. Many interior points still fail to call for the supplies expected of them.

Competition is telling very severely, not only upon manufacturing industries, but the general trade as well, and it would seem as though it was not yet determined how cheaply many classes of goods can be made that for years have sold for double the prices now asked, and until this is determined definitely liquidation in this direction will not cease.

The refining process is causing many to leave the ranks and fall by the wayside, but the result must be inevitably the survival of the fittest, and while it bears hard upon some, in the end it brings the greatest good to the greatest number.

Our book and stationery trade is now fairly active and purchases of holiday goods are our leading feature, the mild and pleasant weather acting as an impetus to the work of laying in novelties while the sun shines.

Baltimore has been particularly favored during the past month, by being the centre for the assembling together of various bodies, political and ecclesiastical. During the past three weeks the Plenary (Catholic) Council of the country has been in session, bringing together strangers from all parts of the world to assist in its deliberations.

This week the celebrators of the centennial of Methodism are assembling, and no doubt several days will be consumed in their deliberations also.

All of this helps Baltimore a great deal and dealers are not slow to appreciate this fact from the sales already made.

A visit to many of our leading stationers and book stores reveals the very satisfactory

fact that they can accommodate every purchaser, and close sales at figures astonishingly low for the class of goods they offer.

We are now on the home run for the coming Xmas-tide. The bright and beautiful, the gay and happy, the poor and humble, all vie with each other in the bustle and hurry to lay in their toys, jimcracks and holiday gifts. The great event is only ten days off. Within that period the children will be brim full of excitement and anticipation, while the elders will catch the enthusiasm and unbend to a present reminder of a living memory. The chief toys will be purchased and hid away at home. The presents will be put aside, and the useful, ornamental and valuable gifts duly labeled for the culminating hour.

Among the many novelties in the stationery trade, I find that to enumerate them all would cause you to issue an extra edition of your valuable periodical. The most noticeable, however, is the variety in stock of D. W. Glass & Co., of this city, whose immense establishment is complete with every line of holiday goods. This firm has just issued a second edition of "Buttercups and Daisies." The first edition was completely exhausted five weeks after publication, and orders are coming in from all quarters for copies of the original or first edition.

Glass & Co. have opened in the western section of this city a "twenty-one-day store" for the accommodation of the up-town trade and have supplied it with a choice stock of Christmas novelties. Mr. Kidwell is still on the rampage "away down South in Dixie," and large orders are pouring in through his ministration.

G. A. Ogle & Co. report a decided improvement in their general sales, and more especially in the paper trade, in which their sales have increased, and profits have been more satisfactory than during any previous month.

Lucas & Co. report heavy business in printing and blank-book manufacturing, with many large orders yet to fill. Their business being confined exclusively to these branches, they do not find time for holiday knick-knacks. They report their trade far above the average in the wholesale department, while their retail trade has been very slow.

Guggenheimer & Weil exhibit also a choice and beautifully selected stock; both for gen-

eral and holiday uses. Their general trade has been about up to the average with no very notable difference. Their orders for fine printing and engraving are well up, and, as they remark, they "are chock full," with more than they can conveniently attend to.

Wm. J. C. Dulany & Co., the well-known booksellers and stationers, have a beautiful and elegant stock, and the latest holiday novelties suitable for the coming festivities.

J. H. Medairy & Co. have also on hand a beautiful and well selected stock, including papeteries, photograph and autograph albums, pocket-books, clocks and gold pens.

In fact, the entire trade is looking up, and I think that after the holidays all general trade will take on a more hopeful aspect. Wishing you and your many readers a merry Christmas and a happy New Year, I am, as ever,

VEXCES.

CHICAGO CHIPS.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, December 12, 1884.

The stationers have abundant cause for self-congratulation; the season has been one of uninterrupted prosperity in all branches, and the holidays close at hand are attended by the usual heavy demand on the stationery trade. Not only do the dealers in fancy goods reap the benefit from the holidays, but the commercial stationer finds it the most welcome season of the year.

Mr. Marshall, of Geo. E. Marshall & Co., during a conversation with your correspondent, stated that their business this year far exceeded that of any other year, each month's sales amounting to more than the month preceding.

Mr. Stuart, of the Skeen & Stuart Stationery Company, reports a large commercial business. He states that the orders for blank-books keep them continually on the rush to keep up. This house has introduced a special line of holiday goods which are being disposed of very rapidly. Business is reported as exceedingly good with them.

Brown, Pettibone & Kelly also report a very good trade. Their orders for blank-books are coming in thick and fast.

Cameron, Amberg & Co. are in no way be-

hind their neighbors in the amount of business done, and are very well satisfied with the volume of business for the past season.

The Besly letter file, which was put on the market a short while ago, by Brown & Besly, has met with a phenomenal success. "It has met with a much greater success than I expected," said Mr. Brown, "though not greater than it deserved. Everyone, dealers, consumers and even competitors, unite in saying that it is the best file on the market."

Brown & Besly have just issued a trade catalogue of their letter files, in presenting which they announce that since securing the exclusive license to manufacture the Brown's "Perfect" letter files, indexes, filing or transfer cases, formerly made by Culver, Page, Hoyne & Co., they have improved the quality of the goods very much and will spare no expense to make them superior in every respect and one of the standard lines in the trade.

One of the youngest in point of age and at the same time one of the most enterprising firms in the city, is that of E. A. Snell & Co., who succeeded to the business of Keen & Snell last March, when J. B. Keen withdrew, leaving E. A. Snell in possession of the business and store. The firm now consists of E. A. Snell and F. B. Gibbs, the latter-named gentleman having been admitted to the firm on the 1st of September last. The new firm has made many improvements and additions to its place of business until now it has one of the most tasty and attractive stores in the city, filled with a large stock of carefully selected commercial stationery. Mr. Snell has had eight years practical experience in every branch of the stationery business, having been at one time connected with the well-known house of Skeen & Stuart, serving in the capacity of city salesman for about six years. Mr. Gibbs has had a valuable experience in financial circles prior to his entry into the firm, having held various responsible positions in connection with banking and financial institutions in this city and in the East. Aided by the conservative policy which it has adopted in financial matters, liberal advertising and a generous quantity of perseverance, push and energy, combined with a strict and untiring personal attention to its business, this firm is rapidly working its way to the front rank of the trade, and has upon its books some of Chicago's best banks, railroads and business houses. Owing to the youth and enterprise of the firm it is ever ready to take up any new article of merit, and has already introduced in this market, with success, several novelties in the way of stationers' supplies. The principle, that anything worth doing at all is worth doing well, is identified with all of the business transactions of this firm.

The Dennison Manufacturing Company reports a large business and an increased demand for its "Escritoire" wax, which comes in neat paper boxes and satin-lined plush cases, containing besides tapers and seal all complete. The number of ladies who put a seal on their letters is increasing rapidly, consequently the escritorio meets with a good, steady sale.

The Sanford Manufacturing Company con-

tinues to meet with the success it deserves. Its Pneumatic Mucilage bottle gives satisfaction wherever used. It is a wide-mouth bottle, in which, by a screw on the neck, is inserted a metal tube passing nearly to the bottom of the vessel, forming a tight joint at the neck. By this combination the mucilage is confined in an air-tight reservoir, supplying only enough at the bottom of the well made by the tube to keep the brush moistened sufficiently for use. It entirely prevents evaporation from the main supply of mucilage, and the little that is exposed to the air at the bottom of the well must be the first taken up on the brush, thus always keeping it fresh. As the mucilage is used a new supply is admitted, by allowing a little air to pass under the tube, the atmospheric pressure always keeping the mucilage at the same depth in the well. It is supplied with a bar across the tube on which to wipe the brush when only a little mucilage is required.

The Western office is the recipient of a bottle of Sanford's Premium fluid, a first-class ink for bookkeeping and fine writing. It writes a bright blue and changes to a perfect black. It does not change color in the inkstand and flows very freely.

Ed. Hoole, of Snider & Hoole, will take up his residence here, as the headquarters of the firm have been removed from Cincinnati to Chicago, the change to take effect January 1, a just tribute to Chicago's greatness as a commercial centre.

Noz.

PHILADELPHIA ITEMS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA, PA., December 17, 1884.

A suit has developed out of the refusal of our commissioners to award a contract of stationery supplies to John R. Senior, for which he was the lowest bidder. This bid was refused on January 23, on the plea that he was not a responsible bidder, and on February 6 his bid was scheduled under an order of court; but the commissioners refused to award the contract to Mr. Senior, who appeared to be the lowest bidder, and he accordingly, on February 11, filed a bill in equity to restrain the awarding of a contract to other than the lowest bidder. The trouble over the Senior bid is that it is alleged that supplies formerly furnished were not up to sample. The case has been in the hands of a referee, and he is about ready to report to the court. The Senior bid for 150 deed and mortgage books was \$5.75; P. F. Mullen bid \$5.90; James Arnold, \$6.90; H. P. Blackburn, \$8; Burke & McFellridge, \$10.50; Dunlap & Clark, \$10.50. Four parties testified before the referee that considering the books were bought in open market, without advertising, that \$10.50 charged by Dunlap & Clark was a fair price. Exception was taken to this bill because the firm of Dunlap & Clark had offered to furnish the same work to the County Commissioners for some \$5.76 less. The investigation was over the justness of the higher price.

In this city each department advertises for its own stationery supplies. An improvement

is suggested, so that one department will make all purchases, and base them on requisitions made. Much useless cost and trouble would thereby be saved. The same business-like rule should prevail in all city departments. Our political rulers seem to take pride in departing, as far as possible, from ordinary business rules, methods and precedents in carrying on municipal government.

This week's reports from our stationers, large and small, afford in the main some encouragement. The rush of customers is quite noticeable during the afternoons. The displays are quite attractive. The amount of business done by some retail houses shows a marked improvement. The wholesale stationers have no special improvement to boast of. The display of holiday cards is particularly pleasing to all kinds of taste, and the demand for this class of goods is growing wonderfully. "We have done a big week's business;" "We are increasing our sales every day;" "Business is looking up," were the replies made by three of the larger retail houses on Chestnut street to-day. The smaller stores are improving their stocks, and displays and shipments of stationery during the past two or three weeks to the near-by, and, in fact, to the far-off trade reveals a very satisfactory trade condition in the general dullness. The stationers are not troubled over striking workmen and Spanish treaties and threatened tariff reductions and a host of evils which keep some classes of business men in hot water. Manufacturers are troubled over the growth of labor agitations, narrow profits and uncertain trade during the coming winter, and the like. The industrial condition is depressed throughout the State, but the foundation is being laid for a steady improvement. The consumption of paper and stationery is increasing as the masses grow in intelligence; as education extends and expands the mind it shows itself in more mills, more stores, more production. Paper is the foundation of our progress.

"When will we have another boom?" asked a small stationer to-day.

Never, it is to be hoped. Why? The reason is plain. The stationers are making no money to-day because of the boom in 1880-82. To stimulate production unduly is to unsettle trade foundations. But moralizing is unnecessary. From this out whatever progress is made will be legitimate. The strongest houses here to-day came up by patient pushing and waiting. The failures in the stationery trade over the country are chiefly the failures of upstarts. Another class is in danger of failure, viz., the fogies who have lost enterprise and who imagine advertising is a foolish waste of money, and who think that buyers will come to them because they are old. We have old houses here, but none of them are fogies; in fact, the oldest are full of young blood, and are making the younger concerns burn the midnight oil over counting-room desks to keep near even.

There has been a great deal of rivalry over the "Big Book" race at New Orleans. A St. Louis man thought he had, and perhaps still

(Continued on page 824.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on every Box.



Trade-Mark on our "DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency. GEO. B. HURD & CO., 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

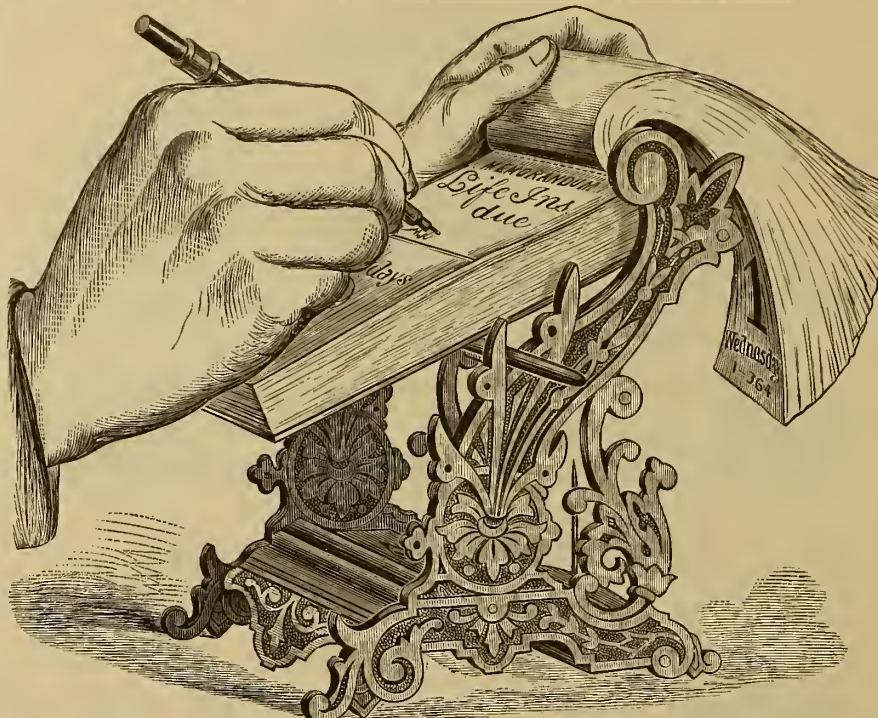
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF NO. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

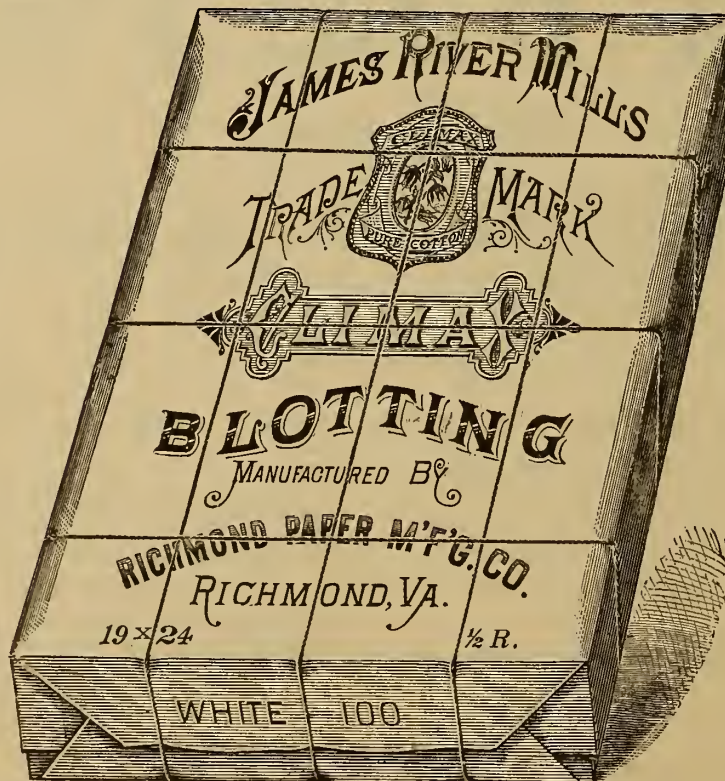
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz...\$9.00 | Japanese Finish, No. 3 per doz...\$24.00 | Extra Pads.....per doz...\$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 | Mounted on boards..... " .. 4.80 } **DISCOUNT TO TRADE.**

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, *Full weight*, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely *unrivalled* quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

In 60, 80, 100, 120 and 140 lbs. always on hand.

White, Buff, Blue, Pink and Salmon,

PUT UP FULL WEIGHT AND COUNT.
— A FULL LINE OF —

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, VA.**
 N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

U. S. TREASURY MUCILAGE

IN BOTTLES, JUGS, KEGS AND BARRELS. DAVIS' NEW WIDE MOUTH SENSIBLE MUCILAGE STANDS.

TREASURY BLACK AND COLORED WRITING INKS. DAVIS' NEW CIRCULAR INK RACK with Assorted Ink.
Manufactured by WILLIAM A. DAVIS, 18 Arch Street, Boston, and 155 Wabash Avenue, Chicago.

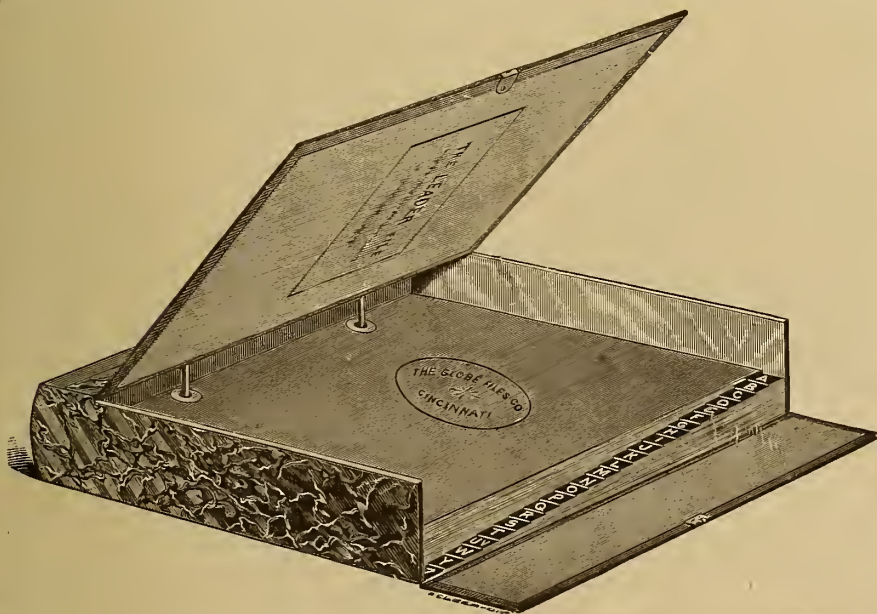
POTSDAMER & CO.,

— PUBLISHERS OF —
Lithographic Etched Folds and Cards,
AND GENERAL COMMERCIAL LITHOGRAPHERS,

Nos. 243 and 245 SOUTH THIRD STREET, PHILADELPHIA, PA.

New York Agency: HASTINGS & TODD, 171 William Street. | The goods are in stock with nearly all Dealers in the United States and Canada.

— THE — CELEBRATED "LEADER FILE."



KNOWN THE WORLD OVER AS THE

— Best and most Salable Cheap File ever made. Price 75 Cents each. —

We manufacture a complete line of **STATIONERS' FILE GOODS,**

Comprising LETTER FILES (of various styles), CABINET FILES, BILL FILES, FILE BOXES, DOCUMENT ENVELOPES, BOARD CLIPS, NEWSPAPER FILES, SHELF BOXES, TRANSFER CASES, INDEXES, MUSIC FILES, SCRAP FILES, Etc. Send for Illustrated Trade Catalogue.

— THE CLOBE FILES CO., Cincinnati. —

NEW YORK BRANCH, 28 BOND STREET.

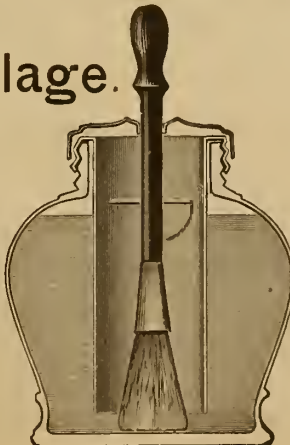
SANFORD'S Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
**SANFORD MFG. CO.,
CHICAGO.**



HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,
IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand.
Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

BOOKS, STATIONERY AND FINE ART GOODS.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.



MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.

Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.

MILLER BROS.

Trade Mark on Steel Pens,
Ink Erasers and Pocket
Cutlery guarantees quality.

Largest makers of Fine Crucible Steel Goods in the country.
STEEL PENS with style and action suited to every hand.
Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross.
60c. per quarter gross.
Sold by all dealers. Price Lists furnished on application.

The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

A. A. WEEKS,

MANUFACTURER OF

Stationers' Hardware,

AND GLASS INKSTANDS,

82 John Street, New York.

Flat Glass Inks, Screw Cap Inks, Bankers' Inks, Paragon Inks, Combination Inks, Sponge Cups, Fancy Iron Inkstands, Brass Hand Clips, Bill Files, Pen Racks, Call Bells, Security Letter Box, Board Clips, Nickel and Bronze.

(Continued from page 820.)

thinks that he has, the largest book, but Wm. Mann's book will take the cracker and a box of them.

Chas. J. Cohen is doing a good business in his wide line of specialties, including bronze goods, imported and domestic. The season just closing has been very good. Love of ornamentation and of artistic devices combining utility is growing among the people, as is shown by Mr. Cohen's increasing sales. He has a long list of novelties and attractions. Imelard E. Heise, the general Western agent of the house, has just returned from a fairly successful trip. The stocks in store have been largely depleted, and additional supplies have been recently ordered. P.

AUGUSTA ITEMS.

[FROM OUR REGULAR CORRESPONDENT.]

AUGUSTA, Ga., December 10, 1884.

The excitement pertaining to the Presidential election has passed away and everything has settled down to its usual quietness, and to look at the streets, from the amount of business there is doing, you might think it was a cool summer day, for the weather is quite moderate, and in the middle of the day quite warm; in fact, we have had very little cold weather so far. The stationers have been fixing up their stores for the display of their Christmas goods, and there seems really to be as fine stocks, or finer, than are generally seen in good times. The drug stores and some of the dry-goods, as usual, have gone into fancy goods and stationery, and even silverware, quite largely. It is not right, I think, that dealers, especially in a city as large as this, should stick to their legitimate business.

Daly & Armstrong, large dry-goods dealers, have one large window filled with velvet frames, workboxes, albums, papeteries, clocks in plaques, silver cups, and almost everything. Another large dry-goods house does the same. Some of the drug stores are nearly as bad. It shows a weakness in their own business, and I hope that they will lose by it, for you may be sure that the book and stationery stock suffer from it. I remember in old times that no one but booksellers kept such articles, and then it was a pleasure to keep a good assortment, for you could get prices that would remunerate you.

Some of the holiday goods are really beautiful. Brass goods especially seem to be the rage. The excitement of last week and this has been a fair given by the lady friends of the Richmond Hussars, a very popular cavalry company of this city which has been reorganized and want new uniforms, which it will succeed in getting, as the ladies made upward of \$2,000 last week. When the ladies begin anything like that they generally make a success of it. They are always fond of the military.

The Hayne Club is prospering. It elected officers for next year lately. Lawton B. Evans, our Public School Commissioner, is president, and Dr. L. W. Fargo, a young physician of considerable merit, is vice-president. It has had several very interesting meetings this season, and many of the original articles were

well worthy of publication in the current magazines of the day.

Our Young Men's Library Association is getting to be quite an institution, having a large collection of valuable books and owning a large handsome building, the greater part of which is fitted up for offices which bring in considerable income. It is pretty well patronized, but I cannot say that Augusta is a reading community. It is nothing to compare with what it was "before the war," either in fine arts, music or literature. I have found that out by my own experience as regards the sale of works of art and music, which is a pretty good test. The fact is, the late war changed things considerably; those who have the taste lost their money, and now a different class of people have the money, whom I am very sorry to say have very little taste.

Pendleton thinks that the trade in fine books and Christmas cards and fancy articles will be pretty good, from present appearances. I notice that he has laid in quite a stock of the latter.

I stepped into Richards & Sons' store a few days ago, and they were making a good stir in getting their windows, counters and tables ready for a grand display of Christmas goods. I can't see where they expect people to get the money to buy them with; but I generally notice that people will have something for Christmas, even if someone else has to pay for them. I often presented fine books in old times to young ladies, without getting the least credit for it, the young men who gave them not letting on that they had not paid me for them. So the world goes; one-half lives off of the other.

George A. Oates is beginning to be found out, and will be able to do something after a while. Having plenty of time, he would like to have some agencies, and will attend faithfully to them. He would be pleased to receive some goods on sale. MILL BANK.

ROCHESTER OCCASIONALS.

[CORRESPONDENCE OF THE STATIONER.]

ROCHESTER, December 15, 1884.

On reading your rich number of THE STATIONER of the 11th inst., I was reminded of the promise I made of a report for the holidays. Snow is beginning to come and our stationers' windows are filled with new and attractive goods, fine books, all of the new designs of Christmas cards, albums, attractive juveniles, paper put up in new boxes, diaries for 1885, &c.

Steele & Avery, Scrantom, Wetmore & Co., Williamson & Higbie, E. Darrow & Co., Jackson & Burleigh, C. E. Morris and the American Tract Society, all carry an attractive line of holiday goods. Business is reported good, although not up to some flush years.

E. Darrow & Co. have published a large holiday catalogue, and have nearly ready the fine edition of Dr. Baldwin's Pocket Homœopathist, carefully revised by the author.

The one-cent-a-mile fare on the railroads running to Rochester attracts a host of customers to our stores from all of Western New York every day, and if snow comes, so

that Santa Claus can ride in his sleigh, we feel sure of a paying trade.

Representatives of Eastern houses have been plenty and have taken liberal orders which, in some cases, have been duplicated, and representatives of our local houses have been kept busy. Now we will sell out our stocks as nearly as possible. GENESEE.

BOSTON GOSSIP.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS, 1
250 Devonshire St., BOSTON, Dec. 16, 1884.

He that giveth is twice blessed,
It blesseth him that gives and him that receives.

The soil has given forth its harvest, the thrifty husbandman has safely garnered the fruits of his toil, and rejoicing thereat has tendered to God, the giver of all things, his devout thanksgiving. From the plow the husbandman is now at rest, while his mind, guided by the "Star of the East," is carried centuries back to the "Babe of Bethlehem," and he hears the glad tidings, "Peace and good will on earth to men," and sees the dawning of the Christian era.

Eighteen hundred and eighty-four years have been gathered with the ages of the past since the "wise men of the East" sought the birthplace of our Saviour, bringing with them presents of oil, frankincense and myrrh. But the flight of time does not dim the halo of Christ's natal day, nor does man forget that God gave His only begotten Son that the world might be saved.

And man, not unmindful of the many gifts to him, consecrates his life and his labor to the enlightenment, the advancement and the happiness of his fellow-man.

While the broad acres are made to yield a harvest through the care of the faithful husbandman, that his fellow man may be fed, industrial workers in workshop and factory are giving to the world the fruits of their hand and mind, that the comforts and pleasures of Christian civilization can be more happily enjoyed.

And these are gathered by the merchant and dealer; from the four quarters of the earth and from every clime, do they collect the fruits of man's handiwork, displaying them in attractive marts that the labor of one may be exchanged for the labor of the other.

As the husbandman plants his seed that it may spring forth "an hundred fold," so does the merchant put in his "plant," stocking his shelves and counters with goods and wares in endless variety, but he does not count his increase by "an hundred fold."

And then the time cometh with the husbandman when his crops are gathered, and the President of the nation appointeth a thanksgiving day and calleth upon all mankind within the realm of his domain to give thanks for the plentiful harvest and to eat hearty of the many good things which the husbandman has prepared, and none rejoice more thereat than the husbandman, for turkeys go up to 25 cents a pound, and he counteth even more profit.

And now cometh the harvest time of the many merchants and dealers throughout the

land, and as they gather in the "shekels" they rejoice again, but more earnestly, and their thanks are even louder than before.

But they rejoice not alone, for all mankind, and womankind likewise, share the fruits of this harvest time. Nor does it take a presidential proclamation to inspire feelings of joy among the people.

Christmas is the day of all days, and the most happy day throughout all Christendom. Then it is that hearts open one to another, and are made glad by offerings of love and affection—and then, too, it helps trade wonderfully.

To my many friends in the city trade I wish a "Merry, merry Christmas!" coupled with prosperity and health. Remember, "it is more blessed to give than to receive," and remember also that my stocking is hanging at 250 Devonshire street. I wouldn't like to lose that stocking, either!

Making a tour of the trade this morning, dealers were found too busily engaged attending to the numerous wants of eager buyers to disturb them for the purpose of gossip, and so I left them "alone in their glory."

The salesroom of Ward & Gay was among the crowded ones, and if one could judge from the continued rolling of the "cash cars" along the numerous wires overhead and from the huge bundles going out the doors, the house was having a pretty good holiday trade.

After working my way through the crowd of buyers at No. 3 Beacon street, I caught a glimpse of H. H. Carter, the genial proprietor of this popular resort. His card counters were crowded, and all the while his stock of cards was growing less. "Stray Leaves from John Ruskin," a very pretty Christmas publication which this house is handling, is having an extra large sale. This house, like that of Ward & Gay, finding its daily retail trade so steadily increasing, has introduced Osgood's patent cash carrier system, by which time and trouble are saved to both the salesmen and the buyers.

Dropping into the art publishing house of George C. Whitney, during a short stay in Worcester last week, I had the pleasure of examining his extensive line of valentines which is now being presented to the trade. Among them are many rich samples, and they are most artistically finished. One style is in plush and figured satin, upon which is mounted decorated gothic doors, which open upon a hand-painted landscape. Another shows floral designs lithographed on satin with hand-painted mottoes in gold. Others are in panel shape, of figured satin and bordered top and bottom with colored plush and mounted with double folding cards. A palette of figured satin and fringed, having a hand-painted card in the centre, is also a taking design. An octagon plush mount, with double folding, hand-painted card in the centre, is among the new styles which this house has just brought out. Of the best productions for the valentine season the house shows a line of thermometer-mounted cards, and they are certainly very unique. All of these valentines are daintily perfumed, and every one is neatly put up in a separate box. These goods sell

all the way from ten cents to five dollars each, but it don't matter how high they come, we must have 'em—for valentines are the emblems of love, and "Love it is that makes the world go round."

A. L. D.

TORONTO TROTS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, December 12, 1884.

Hum, haw! Let me see. I think my last scribble bears date October 24, and as more than a month has intervened I suppose I must shake myself up, stump around a little, and see if I can scare up any trade notes. I am not sanguine as to the result. However, we shall see. But before we set out for a paddle through the mud—we can spare some if you are short down your way—let me say a few words anent that much-talked-of question, the bankrupt law, which you refer to in THE STATIONER of the 4th. You appear to be in the happy state that we are in; that is, you have no such law, and want one. But you had one for years, and so had we. Why was it done away with? I cannot speak for you; but I can say something about the reason why the law was annulled in Canada. It was too cumbrous, and enormous expenses followed in winding up estates as a collateral result. They were eaten up by assignees and law costs, and the unfortunate creditor, in most cases, found himself in much the same position as the two contestants over the oyster—the assignee and the lawyer gobbled up the delectable portion of the bivalve, and passed the shells out in settlement. And hence it came to pass with us for a time that a creditor would accept almost any proposition that his recalcitrant debtor might offer rather than have his affairs go into the bankrupt court. I have attended many creditors' meetings, and have invariably found that most creditors are not hard to deal with when the debtor showed up a fair, honest statement, and could give a reasonable account for his trouble. A proper bankrupt law is a necessity in any country. The whys and wherefores I shall not enter into; they must be apparent to every business man. But the question is how to get at it. I cannot understand why a simple and inexpensive law cannot be framed to wind up bankrupt estates. It certainly does not speak much for the commercial intelligence of the United States and Canada, that such an important matter should be dragging along, affording facilities for dishonest men to give preferential claims, &c., &c. Give us a law stripped of clauses, legal technicalities and all that for lawyers to fight over, and to furnish such a law set a half-dozen clear-headed practical commercial men at it, such men as you can count by the thousands, and we in lesser numbers, and let them frame a bill which might be embodied on a sheet of cap paper. Put bankrupt estates into the hands of parties interested and let them have the say as to how they are to be closed up. I am afraid you will say that I have got off my track, which may be very true, but I feel very much better since I relieved my mind of the above, and now let us see if we can shoot over

into the old track and go on as we are accustomed to do.

Hum, haw! again. Well, how's trade? "That's the question." And I can only repeat what your Philadelphia correspondent says, "trade is generally quiet," and I might emphasize it, but there is no need, for, as far as I can see, it is not by any means confined to America, and whatever people may say to the contrary, there is a kind of satisfaction in knowing that other people are no better off than you are. "Misery likes company," and I am afraid from the present outlook all round we shall have all the company we want. But let me say that I do not think under all the circumstances that we are in a bad position in Canada. It is true that produce is low; but, then, we have a superabundance of it, and most of the necessities of life can be had from 25 per cent. to 50 per cent. less than last year, and hence living expenses are proportionately reduced. If the case was reversed we should have a hard time of it this winter; as it is there is no uneasiness, and we hope to pull through without any serious difficulty.

The first man I came across to-day was Mr. Irving, of the Toronto News Co., who is a clear-headed, practical man, and to my question as to business he replied, "Our trade this year has been good. There has been some disturbance about the Campbell failure, which a good many of us have reason to know, but nothing serious will come out of it—that is, it is spread around, and while we shall all suffer less or more, directly and indirectly, the position of the house was so well known to the trade for many years that very few were caught with large amounts here. The principal sufferers are outside, and knowing the parties pretty well, we have exercised considerable caution in executing orders in all these cases. Our sales of Christmas goods this season are considerably in advance of last year."

Mr. Ellis, of Barber & Ellis Company, left for England, via New York, two weeks ago, and Mr. Spence, of W. J. Gage & Co., the following week. Both of these firms report to me that trade with them is good.

Mr. Reid, of Buntin, Reid & Co., on inquiry, said that trade was quiet, and collections not up to the mark. But there is one thing about this old and well-known firm; its customers know that there is a good, solid backbone behind it all and are not backward to make use of it when a pinch comes, and many have reason to be grateful to Mr. Reid; but, whether Mr. Reid reciprocates this sort of thing or not I did not ask, but I have my own opinions about it. This reminds me of an old friend of mine years ago, who inherited a vein of Irish humor. I met him coming out of the bank one morning, with a handful of notes. After the usual greetings, I said, "You seem to have done quite a stroke of business this morning." "Oh yes," he said, "thank God, these are all paid," and, in an aside, "I renewed the whole lot." I am afraid a good many bills are being paid in the same way just now.

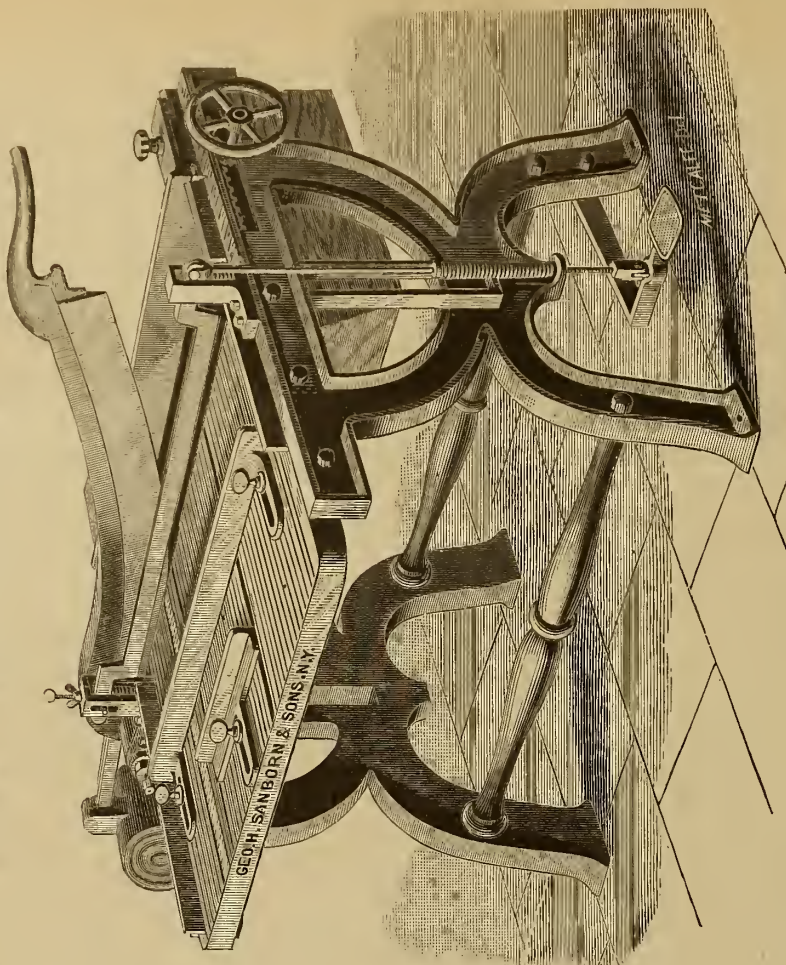
Davis & Henderson said that trade with them was good. Mr. Richardson, of the Standard Publishing Company, this morning said the same thing, and that their trade was rapidly increasing.

I must break off here, for I have quite outstripped my bounds. Pardon me, please, because these are subjects we like to dwell over, dream about and expand. We shall meet again, I hope, whether at Ephesus or not, who can tell?

C. H.

Sanborn's All-Iron Table Shears,

EXTRA HEAVY, WITH WHEEL FRONT-GAUGE.



THESE are for cutting the thickest and hardest kind of boards used for large Blank Books, Folio and Quarto Bibles, and similar work. They are the only Shears that will do heavy work easily and in a satisfactory manner. The table has four different gauges, is lined, and has brass measuring-rules set in. Our new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on inside and underneath top of frames. This arrangement insures perfect accuracy in the working of the gauge, and the working-parts being out of the way and covered, will not collect the dirt. The gauge can be run out 20 inches.

The pointer shows on the rule the exact distance, in inches and fractions, the gauge is from the blades. By the one clamp-screw on top of gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is destined to supersede all the Shear Gauges now in use. Our lighter iron shears also have our wheel front-gauge.

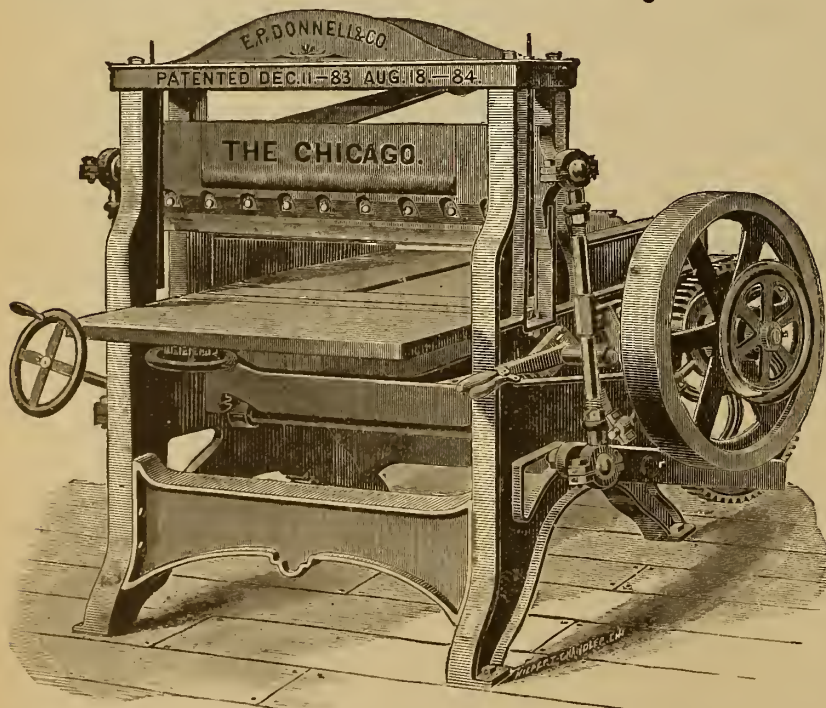
GEO. H. SANBORN & SONS, BOOKBINDERS' & MACHINERY,
69 BEEKMAN STREET, NEW YORK.

MANUFACTORY: STANDARD MACHINERY COMPANY, MYSTIC RIVER, CONN.

E. P. DONNELL & CO., CHICAGO, ILL.

— MANUFACTURERS OF —

Bookbinders' ♦ Machinery ♦ of ♦ Every ♦ Description.



THE CHICAGO PAPER CUTTER.

✦ CUTTING STICKS MUST GO! ✦

THIS PAPER CUTTING MACHINE HAS A FLAT edge lower blade placed in the table bed. The upper knife on descending makes a shear cut on every part of the paper cut; the knife passes below the Table Bed and throws part of the front table out as the knife ascends; the front table is thrown back automatically, thus making a solid surface of the table. We do away with the set-screws that are used generally to take up the ware in the Knife Bar, as we use a simple bevel gib that is screwed up by one nut on top, which always keeps the Knife Bar firm and true.

There is no dulling of the knife as the knife-dulling surfaces are dispensed with; it saves the expense of the knives, saves grinding, sticks, &c., which are a great annoyance and expense as used on the other cutters.

The Knife Bar can be adjusted to any angle by the side steel rods.

It is supplied with our new patented clutch, which is simple and noiseless and combines the balance wheel pulleys and clutch all in one. Can be stopped instantly at any point and is acknowledged the simplest and most powerful cutter ever offered.

There is no drawing out of any kind of paper by our hand-clamp; has quick-acting back gauge.

Price 34-inch Steam and Hand Power, \$600

Price 44-inch Steam and Hand Power, 1,000

No Cutting Sticks used on this Cutter, it has a Shear Cut that trims ALL the sheets CLEAN.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

INDEX ROLL AND INDEX CUTTER.

Herewith are given drawings of two new bookbinders' tools manufactured by E. P. Donnell & Co., Chicago.

The combined index roll is made of brass and is supplied with rubber bands which can be easily put on the roll, ready for use and at low cost. It is said to give a clean impression.

The new hand index cutter shown does away with trouble and annoyance and marks as simply as an ordinary hand-shear, cutting out a round corner and making the index much stronger. These shears always give a clean cut; they have a gauge to adjust to the size of the index required, and this gauge can be used on either side for right or left-hand cutting. The indexes are always of uniform size.

NEW PATENTS.

No. 307,317. Ornamentation of Glass Vessels.—Arthur H. Merrill, Cromwell, Conn.

No. 307,365. Drawing-Board.—Rudolf Schmitz Werotte, Finborough Road, County of Middlesex, England. Patented in England, April 28, 1884. No. 6,091.

No. 307,392. Inkstand.—Frank W. Hutchins, Warren, Ohio.

An inkstand provided with one or more bottles or wells, a hinged or pivoted cover for each bottle, a rest or support for the pen, a lever pivoted to the stand and resting in close proximity to the pen support and devices, connecting said lever and cover.

No. 307,395. Ornamental Tile.—Robt. G. Jones, Washington, D. C., assignor to William W. Curtis.

A glass ornamental tile having the design in intaglio or relief, and the colors applied on the under surface of the tile.

No. 307,402. Game Apparatus.—Michael J. Lynch, Pawtucket, R. I.

No. 307,408. Pencil-Holder.—Lewis B. Myers, Fremont, Ohio.

No. 307,417. Type.—Henry H. Thorpe.—Cleveland, Ohio.

No. 307,427. Clip-Board.—Joseph B. Bloomingdale, New York, N. Y.

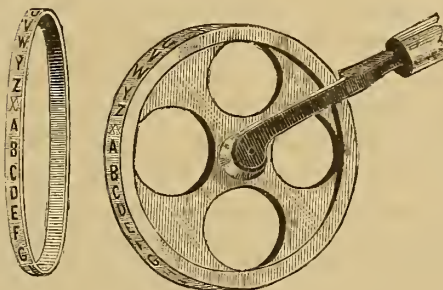
No. 307,430. Paper-Box Machine.—Isaac T. Brown, Columbus, Ind.

In a machine for making paper boxes, the combination of the following elements, namely: A pair of feed-rolls, a cylinder, a series of scoring disks arranged to cut against said cylinder, means for giving an intermittent rotary motion to said feed-rolls and cylinder, a frame adapted to move transversely across the line of movement of said scoring-disks, and carrying a cutting-disk having a having a positive rotary movement, and scoring-disks rotated by frictional contact with the box material, and means for moving said frame intermittently, all acting in co-operative relation to each other.

No. 307,445. Type-Writing Machine.—Merritt H. Dement and Austyn W. Granville, Chicago, Ill.

1. The combination of a series of rods in a continuously-revolving holder with cams, by means of which the rods are pressed endwise upon the material operated upon. 2. The combination of a series of rods in a revolving holder with a series of cams of different lengths or widths operating directly upon the rods, by means of which the rods are pressed for different lengths of time upon the material operated upon.

No. 307,446. Apparatus for Putting Matrix Strips in Form and Preparing them for Stereotyping.—Merritt H. Dement, Chicago, Ill.



COMBINED INDEX ROLL.

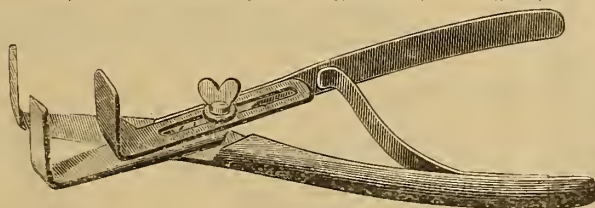
No. 307,468. Music-Sheet Binder.—Lawson P. Keech, Brooklyn, N. Y.

No. 307,469. Stylographic Fountain-Pen.—Marion I. Kerner, New York, N. Y.

No. 307,488. Blank Book.—John W. Nagle and Tous-saint Chalifoux, Chicago, Ill.

No. 307,549. Machine for Dotting Slates.—Charles M. Hyatt, Albany, N. Y., assignor to the Hyatt Slate Company, Slatington, Pa.

No. 307,559. Box for Changing Photographic Plates.—Hieronimus Mader, Isny, Wurtemberg, Germany. Patented in Germany September 6, 1882, No. 22,569; in Belgium, January 16, 1883, No. 60,184; in France, February 14, 1883, No. 153,704, and in Austria-Hungary, April 20, 1883, Nos. 5,045 and 16,709.



HAND INDEX CUTTER.

No. 307,613. Pencil-Sharpener.—John Williamson, Camden, N. J.

No. 307,636. Telluric Globe.—R. Henry Ferguson, Providence, R. I.

A telluric globe having one hemisphere of its surface dark and opaque and the other hemisphere luminous, and mechanism for imparting rotary motion to such globe.

No. 707,647. Machine for Cutting and Printing.—Clarence W. Hobbs, Deering, Me., assignor to the New England Box Company, Waterbury, Conn.

On the platen are placed cutting and scoring knives, which act against a metal plate adjustably mounted on the nipper-frame. The plate is perforated for the passage of the types on the bed to the paper placed over the knives on the platen.

No. 370,662. Copying Press.—Richard E. Kidder, Worcester, Mass.

No. 307,705. Information Tablet.—Edward S. Boynton, Bridgeport, Conn., assignor to the Wheeler & Wilson Manufacturing Company, same place.

No. 307,735. Fountain Pen.—Lewis E. Waterman, Brooklyn, N. Y.

A fountain pen consisting of a barrel or

reservoir having a bar in a tubular piece in the extremity of the barrel, said bar having a longitudinal groove in its side, which is to be in proximity to the pen, and an additional longitudinal groove on the other side, whereby air may be admitted to the reservoir independently of the ink-conveying groove.

No. 307,746. Composition for Scaling-Wax.—George W. Coddington, Middletown, Ohio.

No. 307,764. Inkstand.—Isaac W. Heysinger, Philadelphia, Pa.

No. 307,768. Artist's Color-Holder and Palette.—Isaac W. Heysinger, Philadelphia, Pa.

No. 307,798. Twine-Carrier.—Homer W. Prindle, Fort Dodge, and Charles H. Prindle, Humboldt, Ia.

No. 307,817. Metallic Binder or Fastener.—Jesse F. Tapley, New York, N. Y.

No. 307,850. Bookkeeper's Chair or Stool.—George B. Edwards, Charleston, S. C.

No. 307,883. Cover for Books, &c.—Savillion Van Campen, Jersey City, N. J.

No. 307,897. Paper Box.—Chas. M. Arthur, Morris, town, N. Y.

No. 307,922. Printing Press.—Peleg S. Dodge, Stanton, Mich.

No. 308,040. Drawing-Board and T-Square.—Clifford H. Prescott, Lawrence, Mass.

No. 308,043. Stereotype-Matrix and Method of Making the Same.—Wm. J. Shaw, Covington, Ky.

No. 308,045. Toy.—William Vogel, Chicago, Ill.

No. 308,100. Inkstand.—Jasper S. Ross, Braceville, Ohio.

No. 308,105. Ticket-Holder.—Jas. H. Stewart, Newark, N. J.

No. 308,119. Paper-Feeding Machine.—Geo. White, Boston, Mass.

DESIGNS.

Nos. 15,501 and 15,502. Printing Type.—Henry H. Thorp, Cleveland, Ohio, assignor to the H. H. Thorp Manufacturing Company. Term of patents, 14 years.

No. 15,518. Match Safe.—James F. Lockwood and Alva Bryant, Philadelphia, Pa. Term of patent, 3½ years.

No. 15,550. Printing Type.—Henry H. Thorp, Cleveland, Ohio, assignor to the H. H. Thorp Manufacturing Company, same place. Term of patent, 14 years.

No. 15,555. Type Ornaments.—Herman Ihlenburg, Philadelphia, Pa., assignor to MacKellar, Smiths & Jordan, same place. Term of patent, 14 years.

No. 15,566. Printing Type.—Herman Ihlenburg, Philadelphia, Pa., assignor to MacKellar, Smiths & Jordan, same place. Term of patent, 7 years.

No. 15,557. Printing Type.—Herman Ihlenburg, Philadelphia, Pa., assignor to MacKellar, Smiths & Jordan, same place. Term of patent, 14 years.

No. 15,580. Printing Type.—Henry H. Thorp, Cleveland, Ohio, assignor to the H. H. Thorp Manufacturing Company, same place. Term of patent, 14 years.

TRADE-MARKS.

No. 11,606. Binder Twine.—Elisha M. Fulton, Daniel B. Whitlock and Alan W. Lukens, Elizabeth, N. J. "A diamond-shaped figure and the letter 'E'."

No. 11,620. Periodical Publication.—George W. Turner, Boston, Mass. "The word 'Jingo.'"

No. 11,654. Printing Ink.—Charles Eneu Johnson & Co., Philadelphia, Pa. "The representation of a canceled postage-stamp."

LABELS.

No. 4,229. Title: "Pine Tar Medicated Toilet Paper."—M. E. Manahan, New York, N. Y.

No. 4,244. Title: "Carmine Waterproof Ink."—Charles M. Higgins, Brooklyn, N. Y.

No. 4,271. Title: "Blue Waterproof Ink."—Charles M. Higgins, Brooklyn, N. Y.

RAPHAEL TUCK & SONS,

Fine * Art * Publishers.

PARIS.

LONDON.

BERLIN.

298 BROADWAY,

NEW YORK, November 24, 1884.

GENTLEMEN :

We have much pleasure in announcing to you the opening of a direct BRANCH ESTABLISHMENT for the United States and Canada at the above address.

It has been obvious for some time that, in justice to the continually increasing variety and number of our Art Publications, a closer relationship with the American Continent had become a downright necessity; the requirements of so important a market justifying, nay, necessitating, that close attention and study which only a direct intercourse can cultivate to advantage.

We point to our past record as an earnest of our future efforts in the matter of ARTISTIC and NOVEL PRODUCTIONS and the various new lines, such as EASTER and all branches of CONGRATULATORY CARDS; FLORAL and other ART STUDIES; CHROMOS, RELIEFS, SCREENS, TERRA-COTTA WARE, &c., with which our Representatives are making their debut on our behalf, may fairly entitle them to your favorable consideration.

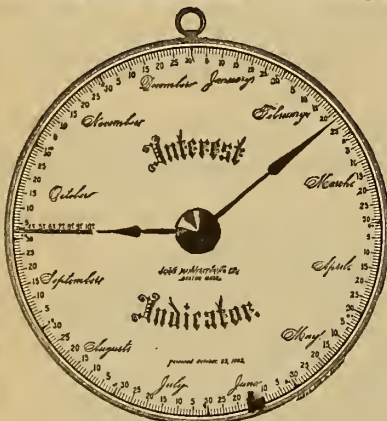
Upon one subject we would lay particular stress, and that is touching the matter of prompt delivery of samples and stock; and here it is that a direct intercourse with the American trade, which will henceforth be supplied in advance of the English market, will prove of immediate benefit, and avoid all unpleasant friction caused by lateness of deliveries.

In conclusion we would gladly bespeak for ourselves the good-will of our competitors, no less than that of the entire trade, and our actions, prompted as they will be by a careful solicitude for the best interests of the trade in general, will be calculated to secure and retain that good-will for us. We are, gentlemen, yours faithfully,

RAPHAEL TUCK & SONS.

The following cut represents one of the three styles of

JENNE'S PATENT INTEREST INDICATOR.



JENNE'S PATENT INTEREST INDICATOR.

The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIRS: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
Mfr. Mathematical Instruments,
18 Market st., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.
ADDRESS

ENNE MFG. CO., 178 Devonshire St., Boston, Mass.

TRADE * OPINIONS.

3 Years in Use.

INDIANAPOLIS, IND., 1884.

Your Combination Striker works admirably, gives perfect satisfaction, is the best striker we have ever used. Your Perforator is indispensable and does all you claim for it.

WM. P. BURFORD.

3 Years in Use.

CHICAGO, ILL., 1884.

With your machine we perforate with ease eighty reams per day, one to six perforations to a sheet; we tried four different makes of Perforators, but found none to work right till we got yours.

J. S. McDONALD & CO.

2 Years in Use.

CINCINNATI, OHIO, 1884.

We are greatly pleased with your Combination Striker and Lapper. We are using it along side of a latest improved Hickok, and we greatly prefer yours.

MALLORY & WEBB.

SEND FOR CIRCULAR, CONTAINING FULL DETAILS, TO

E. W. BLACKHALL, 83 Wood St., Toronto, Canada; or 13 West Swan St., Buffalo, N. Y.

WHITING PAPER CO., HOLYOKE, MASS., MAKE
MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY
PRODUCT, TWENTY TONS. ALL DESCRIPTIONS
OF LOFT-DRIED PAPERS.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

M. Miller & Co., printers, Knoxville, Ia., have failed.

Uplegrove & Dayton, dealers in books, &c., Harlan, Ia., have sold out.

W. J. Stone & Son, wall-paper dealers, &c., Atchison, Kan., have failed.

C. B. Barney & Co., printers, Omaha, Neb., have dissolved partnership.

Dell & Knapp, bookbinders, Baltimore, Md., have made an assignment.

Wisdom & Garland, publishers, Fort Smith, Ark., have sold out to Cruce & Naylor.

M. B. Carlisle & Co., dealers in books, &c., La Fayette, Ala., have sold out to P. M. Rowland.

J. W. Denmark & Co., booksellers and stationers, Raleigh, N. C., have dissolved partnership.

Schuyler Brothers, publishers of the *Economist*, Milton, Pa., have sold out to A. S. Hotenstein.

Newbury & Stevens, dealers in books and stationery, Astoria, Ore., have sold out to Griffen & Reed.

Alfred D. Bowen, publisher of the *Pacific Journal*, Oysterville, W. T., has sold out to Thurlow Sperry.

William P. Stanley, bookseller, &c., Hastings, Minn., is closing up his business; said to be going to Oregon.

An attachment for \$1,300 has been issued against W. B. Alford, dealer in books, stationery, &c., at Ferndale, Cal.

Henry P. Heppe, manufacturer of paper boxes, Philadelphia, Pa., has been burned out. Loss \$3,000 to \$5,000, partly insured.

Judgment for \$8,616 has been entered against Minor C. Kerbaugh, wholesale and retail dealer in paper-hangings, Philadelphia, Pa., and execution has been issued.

Judgments to the amount of \$2,990 have been entered against Samuel S. Woolever, printer, Allentown, Pa. Execution has been issued and the sheriff has taken possession.

Joseph Koehler, 120 Chatham street, has bought out the business of the late G. W. Turney, deceased, of 77 Chatham street, and all of his rights for publishing motto verses, motto papers, &c., a complete line of which he will constantly keep on hand. Mr. Koehler has brought out some new designs in playing-cards, but his holiday trade has been so driving that he has not been able to give them much attention. Some of his newest things are frosted palette and bevel-edged cards, of which a series represents Arctic scenery, and is having a good run as a New Year card. He also keeps a full supply of law-blanks, rent-receipts, "to let" bills, motto paper, &c.

T. P. Wales has associated himself with J. C. Olmsted in the stationery business at Los Angeles, Cal., the firm name being Olmsted & Wales.

A. N. Brice, publisher, Sunbury, Pa., was not sold out by sheriff. Debt was paid by sureties, who took transfer and stayed the execution.

The San Jose (Cal.) *Mercury* Publishing & Printing Company has been succeeded by C. M. Shortridge, publisher of the *Times*.

A meeting of the creditors of F. H. Thomas & Co., dealers in law books, &c., St. Louis, Mo., has been called for to-day.

J. E. Curren, Kingston, N. M., publisher of the *Kingston Clipper*, has sold out to Childers & Farley.

Anson H. Smith & Co., publishers of the *Miner*, Mineral Park, Ariz., have dissolved partnership.

J. W. Buckley, publisher of the *Record*, Evening Shade, Ark., has sold out to E. G. Henderson.

Attachment for \$1,991 has been issued against W. B. McKenney, publisher, Salida, Col.

A receiver has been appointed for A. C. Kalt, dealer in wall-paper, Fort Wayne, Ind.

Henry H. Baumgarten, manufacturer of stamp pads, New York, has been attached.

A receiver has been appointed for the Exchange Publishing Company, New York.

Reade & Stercus, music dealers, Kansas City, Mo., have made an assignment.

William H. Jones, dealer in stationery and notions, Hudson, Wis., is dead.

R. D. Squire, fancy-goods dealer, Addison, N. Y., has made an assignment.

R. D. Squire, fancy-goods dealer, Corning N. Y., has made an assignment.

W. H. Hartley, dealer in books, stationery, &c., Brainerd, Minn., has sold out.

E. W. Barnes, publisher, Wellsville, N. J., has made an assignment to A. S. Brown.

C. Fitzgerald & Co., fancy goods dealers, Oneida, N. Y., have made an assignment.

Dudley, Homer & Co., publishers, Buffalo, N. Y., have sold out to C. L. Sherrill & Co.

A receiver has taken possession of the estate of Sigmund Loeb, fancy goods dealer, New York.

Childers & Farley, Kingston, N. M., have recently begun the publication of the *Sierra County Advocate*.

Fuller & Jarden, wall-paper dealers, &c., Baltimore, Md., have dissolved partnership. Geo. F. Fuller succeeds.

Grauer & Almstedt, printers, St. Louis, Mo., have dissolved partnership; the business is continued by J. J. Grauer.

Edwards & Decker, manufacturers of paper boxes, Philadelphia, Pa., have been burned out. Loss about \$9,000, insured for \$7,000.

The business of H. J. Geth & Brother, dealers in paper-hangings, Bethlehem, Pa., has been advertised for sale by the sheriff.

A. Weidman, 306 Broadway, is making extensive preparations for the campaign in masks, which is expected will start up pretty lively after Christmas.

A one-legged man, named Henry N. Baumgarten, who did business at No. 60 William street, New York, as an agent for rubber marking stamps and later as a diamond broker, has disappeared, to the great sorrow of numerous persons whom he has defrauded. Baumgarten sold diamonds and jewelry to many persons in the neighborhood of his office, obtaining from them considerable sums of money. He lived in style, drove fine horses and kept a flat at No. 153 West Sixteenth street. After his mysterious disappearance, two weeks ago, L. Tannenbaum, a Nassau street diamond merchant, visited Baumgarten's customers and informed them that the diamonds belonged to him; that Baumgarten had obtained them on credit and that he must either have the price or the jewels. Mr. Tannenbaum then levied on all the property of the swindler, including the furniture in his flat and his stable. The missing man is said to have been accompanied by his wife, although since his flight another woman claim-

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

FOR SALE BY ALL JOBBERS.
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
TABLETS
TABLETS
TABLETS
TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES. } Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

ing that relation has been around looking for him.

James Ferguson, paper-stock dealer, Philadelphia, Pa., is dead.

E. W. Barnes, publisher, Wellsville, N. Y., has made an assignment.

The annual meeting of the Stationers' Board of Trade will occur on January 6.

Rebecca Friedenborg, fancy-goods dealer, Bradford, Pa., has made an assignment.

George H. Power, bookseller, &c., Annapolis, Nova Scotia, has made an assignment in trust.

Spalding Brothers, paper-stock dealers, Providence, R. I., are reported to have assigned.

The Achert Lithographing Company, of Cincinnati, Ohio, has increased its capital from \$25,000 to \$35,000.

R. C. Squires, dealer in fancy goods, at Corning and Addison, N. Y., has made an assignment to C. B. Ellison, giving preferences for about \$5,000.

Execution was issued on Tuesday against the wall-paper manufacturing firm of Trout, McIlvaine & Elder, of 706 Market street, Philadelphia, upon judgment amounting to \$42,493.

The schedule in the assignment of William H. Woodcock, dealer in printers' supplies, doing business at 78 and 80 Murray street, to Joseph A. Taylor, were filed on Wednesday. They state: Liabilities, \$9,636.01; nominal assets, \$19,612.62; actual assets, \$5,641.21.

A meeting of paper manufacturers and importers of paper-stock was held on Tuesday afternoon at 3 o'clock, at the office of *The Paper Trade Journal*, to take action upon the circular of the Secretary of the Treasury in regard to the disinfection of rags. Augustine Smith presided, and the different interests of the trade were well represented. A resolution was adopted indorsing the action of the Treasury Department, and appointing a committee of seven to visit Washington, with power to consult with the authorities in relation to the circular, and to try to secure an extension of the time for receiving rags shipped and on the way, and such other concessions as might be desirable. The committee is composed of Senator Warner Miller, Hon. William Whiting, Hon. William A. Russell, Charles E. O'Hara, Augustine Smith, Edward Goodwin, Jr., and John H. Lyon. It was voted as the sense of the meeting that no objection existed to the disinfection of rags in this country or abroad by any method satisfactory to the sanitary and treasury authorities, and practicable for the manufacturers and the importers. It was also resolved as the sense of the meeting that disinfection of rags subsequent to their arrival in this country is not practicable or desirable.

Chadsey & Clarke, printers, North Kingstown, R. I., have removed to Providence, R. I.

Mrs. M. F. Fenton, fancy goods dealer, Kaukauna, Wis., has been burned out.

R. F. McCoy, music dealer, Chattanooga, Tenn., has made an assignment.

J. B. Goode, bookseller and stationer, Gilmer, Tex., has taken a partner in his business.

Mr. Pratt, of J. L. Fairbanks & Co., Boston, was circulating around among the trade this week.

The Mutual News Company, Limited, Pittsburgh, Pa., has succeeded to the business of A. W. McCloy, stationer, of that city.

A fire at Braddock, Pa., yesterday destroyed Sherwin's book store and other property. The loss is \$6,000, partly covered by insurance.

The stock of George M. Cummings, dealer in card material, at 33 Federal street, Boston, was damaged by fire \$2,000 on December 11.

A. & J. Wallach, 442 Broadway, offer to close out the remainder of their stock below the cost price, now that the season is so nearly over.

A fire occurred in the six-story building, Nos. 165 to 171 Grand street and 224 and 226 Centre street shortly after midnight on Tuesday, and the Giles Lithographic Company, occupying the upper two floors, was damaged about \$4,000. It is insured. Jenkins & Thomas, printers, on the third floor, had their stock damaged about \$800 by water.

The schedules in the assignment of James M. Hurd, advertising agent, to John P. Craighead, were filed on Wednesday. They state: Liabilities, \$12,543; nominal assets, \$12,537.17, and actual assets, \$183.04. Some of the debtors of Mr. Hurd have failed, and his claims against them are worthless. Most of his liabilities are amounts due for advertising. The assignor was forced to make an assign-



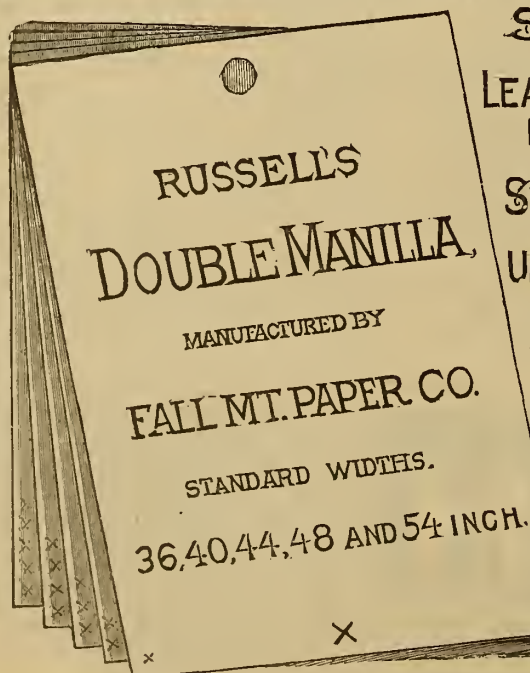
THE BEST BLOTTING

— AND —

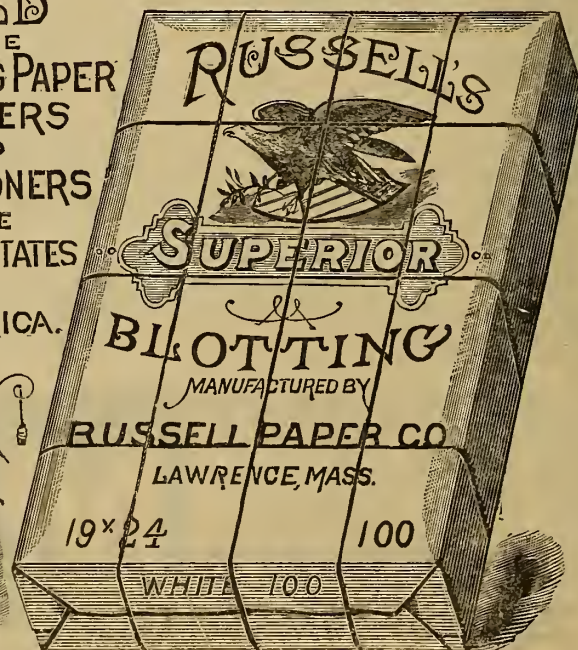
STANDARD * DOUBLE * MANILLA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 50 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Line. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

ment by reason of the failure of George E. Hutchinson & Co.

S. F. Dawson's leather-board mill at Shirley, Mass., was burned on Sunday night. Loss, \$20,000.

The paper-hanging business of Minor C. Kerbaugh, Philadelphia, Pa., is advertised to be sold out to-day.

M. Calisher, stationer, at Oakland, Cal., has been attached. His liabilities are about \$5,000; assets about the same.

The Wire Goods Company, Worcester, Mass., manufacture bright wire goods, picture cord, suspension rings for calendars, &c., and a variety of other wire articles.

A fire in Joseph Harper's stationery store, at No. 233 Greenwich street, New York, on Tuesday evening, did \$1,000 damage to the stock. The loss is covered by insurance.

R. G. Hutchinson is offering a nice line of sealing-wax in beautiful tints. The assortment of colors is very large, and the quality and finish of the wax are said to be first-class.

Edward Posen & Co., 437 Broadway, report a very satisfactory trade in their albums. This is the first year that they have been directly represented on this side, as heretofore they have been represented entirely by jobbers.

C. F. A. Hinrichs, according to his usual custom, is retailing goods, and his friends or others desiring anything in his immense bazaar of toys and fancy goods, are invited to make him a visit, and they will be cordially received and their wants supplied. His store is alive with customers and resplendent with the most elegant goods to please both the young and old.

William Mann, Philadelphia, has on exhibition at New Orleans his "Big Book," which was entirely made up—ruling, printing, binding and finishing—in his own establishment. This is thought to be the largest blank-book ever made. It is 29 inches long, 28½ inches wide, 16 inches thick, weighs 306 pounds, has 3,416 pages, with 1,816,137 square inches of paper surface and will register 170,800 names. It is made from the L. L. Brown Paper Company's linen record paper. Other exhibits made by this house are twenty-five large books for banks, bound in full russias and thirty copying books made from thin parchment paper.

R. R. Stevenson, printer and publisher, Curwensville, Pa., has been sold out by the sheriff.

The Globe Files Company, C. M. Ward, agent, 28 Bond street, New York, has brought out an improved form of its bank-check file. This is smaller and lighter than the first style of the file and is more convenient to handle.

The Babylon (N. Y.) *Budget* is a weekly newspaper, and has had rather an eventful history. It was started as a personal organ, but after a time it fell into the hands of David S. Sammis, proprietor of the Fire Island Hotel, who unloaded it on Stephen A. Titus and took the latter's notes as security. Mr. Titus has now placed the burden on Mr. Sammis' shoulder, and under the following circumstances: Brinkerhoff Meyer, a paper merchant of New York, obtained a judgment against Mr. Titus for \$327.45 for printing paper. Execution was issued to the sheriff of Suffolk County, who proceeded to levy, but he found that a chattel mortgage had been given to Mr. Sammis to secure the purchase notes, and that later Mr. Sammis had taken a bill of sale of the concern and recorded it in the Town Clerk's office. The sheriff was a few days too late.

Henry Levy & Son, 477 Broadway, made an assignment on Monday for the benefit of their creditors to William H. Gelshenen. They had obligations to the amount of about \$20,000 to meet during the present week, and foreseeing their inability to meet them, it was deemed that the best course for them to take was to make an assignment, which was not executed until a late hour on Monday afternoon. The firm was founded in 1844 by Henry Levy, and a brother of his was a partner, and the present firm succeeded Henry Levy & Brother in 1873. It has stood well in the trade and always paid in full heretofore, and claimed a capital of \$150,000 in the business. Besides importing fancy goods, the firm manufactured fine plush and leather goods. The attorney for the firm makes the following statement: As near as he could estimate, the liabilities were about \$200,000, and he thought there were enough assets to pay in full. The assets consisted of a large stock of merchandise, and bills receivable and cash to the extent of \$5,000 to \$10,000 had been turned over to the assignee, which was something unusual. The failure was unexpected, and the firm hoped

to get an extension. The causes were the general stagnation in business, poor collections and depreciation. They carried a large stock of goods which have greatly depreciated in value, and trade being so dull they became discouraged and thought it best for the interests of all concerned to make an assignment. There are preferences aggregating about \$70,000—to William H. Gelshenen, the assignee, for \$4,300; S. Ullman, \$15,000; R. Fuchtwanger, \$46,354.09, and to their clerks in the store, \$2,500. The unsecured liabilities are mostly foreign, comparatively little being due to the trade here, and are placed chiefly in Berlin, Paris, Cologne, Vienna and London. The assets are estimated at about \$325,000 or \$330,000 in stock and open accounts, there being about \$125,000 outstanding in accounts. Last year at this time the firm is said to have owed \$200,000 more than now. The firm last year did a business of \$300,000, but up to November 1 of this year there was a decrease of \$60,000, and through November only about one-half the sales as compared with the same month last year.

Dell & Knapp, bookbinders, Baltimore, Md., made an assignment on Monday to Charles E. Hill. They failed in 1879, and compromised at thirty cents on the dollar. They had about \$5,000 invested in machinery. The trustees' bond is \$10,000. Lawrence G. Dell and Theodore Knapp composed the firm.

William G. Robinson, of Atlanta, Ga., who sold out and failed several weeks ago, has offered 20 cents on the dollar, but some of his creditors are taking vigorous measures for prosecuting him.

The Acme elastic composition is designed for printers' use in making up pads. It comes in five-pound cakes in different colors.

The rumor that D. L. Davis is about to leave M. A. Reay, to be succeeded by W. R. Deming, is denied.

Fishel, Adler & Schwartz, chromo and fine art dealers, were elected to membership in the Stationers' Board of Trade at the meeting last week.

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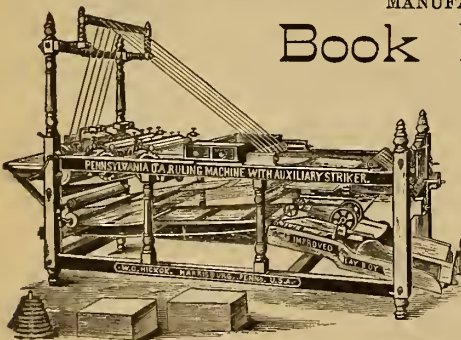
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WEEKLY—\$2.00 PER ANNUM.

Single Copies, 10 Cents.

NEW YORK, THURSDAY, DECEMBER 18, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12S.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

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Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

It is hinted about by people, who claim to be familiar with the inner thoughts of Senators in Congress, that the new treaty of Commerce with Spain will not be ratified and upon this action, it is said, depends the fate of every other reciprocity treaty now pending. We don't see why this should be so. There must be different conditions, and to defeat every measure looking to the extension of our commerce merely because one does not happen to fall in with public opinion is very poor legislation.

ENGLAND has her free-trade club, which has assiduously tried to impress its principles by various methods, lavishly applied, upon the people of this country. We have long thought that the system of one-sided education and free-trade coercion which has been going on in our midst ought to be met and disputed. Our colleges and schools—some of them—employ teachers who make a business of instilling free-trade doctrines into the minds of our growing youth, and without presenting the opposing phase of opinion. If the study of matters of public policy of so great moment is to be included in the curriculum of any of our higher educational institutions, it is only just that it should not be one-sided; but if money and missionary effort in this line are expended on the one side, there ought to be some effort made to meet them. We are glad, therefore, to note the proposed formation of a tariff club, which it is proposed to establish on "the broad foundation of adherence to protection and opposition to free trade and its synonym—tariff for revenue only." A preliminary meeting for the purpose of starting an organization will be held at Reading to-morrow. The movement has been initiated by the iron trade, but it is not proposed to confine it to any interest, party, class or geographical limit. Those who are in sympathy with the project of such a club ought to unite with it at once and help to put it on a sure and permanent footing.

WHAT effect the creation of partial monopoly in the manufacture of German slate-pencils may have upon the market for these goods we are yet unable to judge, but the facts set forth by the United States Consul at Sonneberg show that if enhanced prices for slate-pencils will improve the condition of the people making them, it is about time that values were advanced. The manufacture of these pencils is mainly carried on by families in the neighborhood of Steinach, and competition among themselves, together with the severe terms offered by buyers, and the habit of many families accepting various articles of food and

clothing in pay for the year's product, had combined to demoralize the trade and to reduce prices to a ruinous figure. A firm in Döschnitz has contracted with about four hundred families in Steinach and vicinity for all the pencils they may make up to 400,000,000 annually, at a fixed price. It is stated that the producer is thus assured of an advance of from 44 to 50 per cent. on the prices at which he previously sold his goods, while the production goes on regularly, with none of the injurious effects of former competition. For each 1,000 pencils produced 10 pfennigs (about 2.3 cents) go to create a fund for the benefit of the work people. The consul remarks: "One cannot witness the hard lives which these people lead without recognizing the need of some movement to improve their condition."

Roundabouts.

BY THE TRADE LOUNGER.

You reported last week some changes likely to occur among the salesmen of different houses. The list isn't large and I have been expecting to hear of more, but the moving about may not amount to much. Why should it?

* * * *

A well-known firm has sought relief from pressure during the past week. This is a surprise. I hope that the suspension is not to be permanent.

* * * *

Rumors of a change in a well-known up-town house are current. It is said that one of the partners will withdraw and take \$100,000 out of the firm. As the statement is not authoritatively vouched for I refrain from mentioning names.

* * * *

There are a great many tempting things, some of them of late introduction, in the market. I hardly dare go the rounds now. I see so much that I would like to have and which exceed in value the plenitude of my wealth.

* * * *

There are a few trifles which claim passing attention. One of the new silk folding cards this season is called the "Music Satchel," and has a sentiment or motto set to music imprinted upon it.

* * * *

A very pretty satin card has a moon-light scene. A spray of blossoms embellishes the foreground and an appropriate verse is displayed in one of the corners.

* * * *

It is promised that a new type-writer, lately brought out in Germany, will be introduced in this country. It is said to combine the advantages of other machines with easy working capacity, and to be powerful enough to print a dozen manifold copies at once, the price—in Germany—being about \$11.

* * * *

Looking over an English paper I saw a description of a "propelling pencil, with

vulcanite body, chased or plain, and nickel ends, fitted with best quality copying ink lead, to retail at four pence." Now, how do they do it? Is there any American manufacturer who can make a pencil of that sort which can be sold for eight cents? That ought to take in any market.

* * * *

There is a copying paper, which is said to be of Japanese manufacture. It is being offered in the English market. It is said to be stronger than any other copying paper and to have other advantages. It retails for 54 cents per ream up, according to size.

* * * *

There is a run on penwipers made in oak-leaf designs. Five or six plain cloth oak leaves are cut out, with silk, and tie together at the top with a ribbon bow.

* * * *

A collection of Crown Derby, Royal Worcester and Selantine ware, and other choice selections in fine pottery, such as are shown by several city houses, affords great opportunity for securing useful as well as elegant holiday presents.

* * * *

Among the numerous articles from which choice Christmas gifts may be selected are bronze, brass and copper ornaments, oil paintings, toilet sets, work boxes, nail sets and traveling cases. Umbrella stands in hammered brass are elegant.

* * * *

Some of the manicure sets, or, as they are better known, nail sets, displayed on the counters of the fancy-goods houses are works of art and beautiful to behold. One set on exhibition is of gold-plated steel and ivory. The glittering scissors, file, knife, and the dark-colored brushes and polisher rest in a satin-lined case, which is covered with bronze leather. It is said of this set that there is no counterpart, and it is valued at \$180.

* * * *

There are elegant dressing-cases, costing as high as \$75, and beautiful sachets, which range in price from half a dollar to \$8.25.

* * * *

Glass flowers in fancy baskets, pots and boxes, each of which contains a bottle of cologne or perfume for handkerchiefs, are among the fancies of the season.

Answers to Correspondents.

J. & W. want to know where to buy muslin-lined rubber pads for letter books.

Ans.—Leonard Bailey, Hartford, Conn.

D. & Co. say that the Hickok marking pen is a rubber spear-head on a holder, and want to know where to get it.

Ans.—We know now what you mean. It is said that this implement is no longer made. We have one which we find useful.

J. P. wants to know where to get an improved paging and numbering machine.

Ans.—John McAdam's Sons, Brooklyn, N. Y.

E. A. C. wants to know where to get sheet copper, unfinished, as used by manufacturers of plates for engravers' use.

Ans.—Ansonia Brass & Copper Company, 19 Cliff street, New York.

Communications.

[Correspondents are requested to write on only one side of their paper. No responsibility for the opinions of correspondents attaches to this paper.]

TABLET PAPERS.

AURORA SPRINGS, MO., December 20, 1884.

To the Editor of *The Stationer*:

There are a few stationers who are putting up very thin papers in tablets, to the unspeakable convenience of a large and increasing class of customers.

French folio, 17x22 inches, retails at about \$1.50 per ream, and contains four reams of commercial note, or 480 sheets folio. 17x22—(1) 1,920 large letter heads, 11x8½; (2) 3,840 commercial note heads, 5½x8½; (3) 2,880 hotel note heads, 5½x11; (4) 5,760 pocket note heads, 4¼x7½; (5) 2,880 sermon note heads or sermon letter heads, 7½x8½; or No. 1=20, 192 page tablets; No. 2, 40; No. 3, 30; No. 4, 60; No. 5, 30, 192 page tablets.

Seven-pound manilla folio makes a most admirable thin writing paper, and would cost you, I presume, about fifty cents per ream, or from five-sixths of a cent to five-thirds of a cent per tablet.

A cheap engine-sized writing paper also makes a fine tablet, if thin enough, while a thin linen paper, of seven pounds, at 20 cents, would cost no more than a fourteen-pound cotton paper at 10 cents.

Double the amount could be carried in the pocket or trunk, or kept on hand, with the same trouble and inconvenience.

The saving of postage, whenever more than one letter rate is required, would be 64 cents a pound.

In your own business, if you would use seven-pound linen hotel note heads, 5½x11, it would save more than its cost in postage.

Another idea: If you would have some of your paper manufactured for you and have it strongly waterlined every quarter inch, French quadrille or only one way, it would save the expense of ruling and be far more desirable. Such paper is very attractive to a large class of customers.

If five sheets of thick manilla to the ream are placed, one at the bottom and four at intervals in the folio ream, before cutting and, after cutting, the butts are all smeared with printer's glue, the blocks are made almost without cost.

If blotters are also wanted, on top of each block put a sheet of blotting-paper and also one underneath each of the four sheets of manilla, and the work is done, with only occasion to cut the blocks apart.

Tablets are among the special conveniences of the day. They go into homes and schools where very little paper has heretofore been used. They are educating youths and adults to use more paper and greatly promoting the sale and use of stationery.

The more varied and attractive they can be made, the greater will be their use and sale.

Many are made of the thickest and poorest paper and the thickest of pasteboard, so as to be as disgusting as possible, by stationers who wish a customer to buy only once.

A much better way is to get as much value

attractiveness and use as possible for the same money, or for less money, and let the retailer have the benefit of the saving, and the customer the benefit of the quality.

This business is in its infancy, and those who really serve and please the best, will, in the long run, get the advantage of their skill and honest dealing.

I have tablets with permanent memoranda on them that I would give double the cost of to have made thinner and less cumbersome.

A 7, 8 or 9 lb. manilla or linen folio is as good for writing on one side by practiced writers as a 24-lb. cotton paper.

There is a difference of (24-7=17 and 17x64=) \$10.88 in postage per ream, and a great advantage in convenience every way to writer and recipient.

I am in receipt of letters of unusual length and value from a correspondent in Montana, and the 24-lb. paper that he writes on is quite an inconvenience, as I preserve all his letters.

CERPHAS A. LEACH.

TRANSPARENT BLUE FOR STEEL.—Damar varnish, ½ gallon, finely pulverized. Prussian blue, ½ ounce; mix thoroughly; makes a splendid appearance, and excellent for bluing bright steel.

Market Review.

OFFICE OF THE AMERICAN STATIONER, {
WEDNESDAY, December 17, 1884. }

THE MONEY MARKET.—The money market has not reflected any improvement in the condition of financial or commercial affairs during the week, local banks being still burdened with money seeking employment. The rate for call loans has continued at 10½ per cent., and commercial paper continues to rule quiet, with prime endorsements easily negotiated at 4½ to 5 per cent. discount. The stock market has been irregular and unsettled, the trading having been of a see-saw character, indicating that the fluctuations have been due to the manipulation of cliques rather than to any material change in the situation. Railroad bonds have been irregular, and generally lower. Governments steady. Foreign exchange has ruled lower. The easier tendency is due in part to a more liberal supply of bankers' bills, and in part on account of recent purchases of securities here on foreign account.

THE PAPER MARKET.—Very little change has been developed in the market during the past week, and the trade is now experiencing that period of quietude so usual near the close of the year. Most manufacturers appear to have orders enough to keep them well employed for a month or so to come, and it is only in exceptional instances that we hear of any mills closing down for the lack of business. Although our city dealers as a general thing complain of very dull trade, prices generally have a steady feeling if we except straw and Manilla wrappings, which show a little weaker tendency. The proposed action of the Treasury Department in requiring the disinfection of all rags coming into the country will have the effect of limiting the supply of rags somewhat and advancing the price on the manufacturers.

THE STATIONERY MARKET.—Not only is trade in staple goods reported equal to last year at this time, but some of our largest houses say that they are ahead, although profits may be closer. In the line of holiday goods most of the large wholesale houses are closing out the remainder of their stocks at retail, and crowds of anxious buyers are in their stores from early in the morning to late in the evening. What little trade is now doing in Christmas and New Year goods is of a retail character. Some of the new samples of Easter cards have been shown, and others will make their appearance after the Christmas and New Year holidays are over. Prices of staples remain steady, as a general thing.

AMERICAN PAD CO., HOLYOKE, MASS.

T. W. HOLLEY, Manager.

MANUFACTURERS OF

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PADS

EVERY SIZE AND DESCRIPTION.  SEND FOR PRICE LIST.

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— MANUFACTURER OF —

TYPE-WRITER AND CALIGRAPH RIBBONS,

Carbon and Manifold Tissue Papers, Fine Linen Papers for use on Type-Writer and Calligraph: Reporters' Note Books. Catalogue and Price List mailed free on application.

"WHITING'S STANDARD" PAPER AND ENVELOPES ARE SUITABLE FOR ALL THE USES OF POLITE SOCIETY. THEY ARE PUT UP IN NEAT BOXES, AND ARE THE MOST PERFECT PRODUCT OF THE PAPER-MAKER'S ART.



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Beautiful Album Cards,

COMPRISING THE CHOICE PRODUCTIONS OF THE CELEBRATED PUBLISHERS,

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Jobbing to the trade at \$10 per thousand.

"Just think of it, 1c. a Card."

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No. 110 READE ST., NEW YORK,

— DEPOT FOR —

A. B. FRENCH COPYING INKS.

Goodall's Camden Whist Markers, Rotary Dampers, &c.

KNICKERBOCKER PLAYING CARDS,

— Lithographers' Machinery, Round Hole Treadle Perforators, Ink Grinding Mills, &c. —



JOSEPH GILLOTT'S STEEL PENS.

Sold by all Dealers throughout the World.

Gold Medal, Paris Exposition, 1878.



For Fine Writing, No. 1, 303, and Ladies, 170. For Broad Writing, 294, 389, and Stub Point, 849. For General Writing, 332, 404, 390, and Falcon, 878, 908. Other Styles to suit all hands.

 Sample Cards, Price Lists &c., furnished on Application.

JOSEPH GILLOTT & SONS, 91 John Street, New York.

HENRY HOE, Sole Agent.

INDEXED MAPS AND GUIDES OF

ALL COUNTRIES IN THE WORLD!

Wholesale and Retail.

RAND, McNALLY & CO., Publishers.

148-152 MONROE STREET, CHICAGO.

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27 South Sixth Street, PHILADELPHIA, Pa.

Glazed and Fancy Papers, Gold and Silver Papers, Relief and Sheet Pictures, Paper Laces, etc., etc.

Cards and Card Boards, Illuminated Birthday and Chromo Cards, etc.

VALUE OF IMPORTS OF PAPER, BOOKS, &c.

AT THE PORT OF NEW YORK,

FOR THE WEEK ENDED DECEMBER 12, 1884.

Albums.....	36	\$3,540
Books.....	373	41,021
Newspapers.....	355	11,199
Engravings.....	38	6,864
Ink.....	61	1,267
Lead Pencils.....	8	1,619
Slate Pencils.....	95	1,439
Paper.....	197	20,087
Steel Pens.....	.....	.....
Other.....	14	2,129
Totals.....	1,177	\$89,165

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,

FROM NEW YORK TO FOREIGN PORTS,

FOR THE WEEK ENDED DECEMBER 15, 1884.

Paper, reams.....	7,032	\$1,392
Paper, pkgs.....	838	7,315
Paper, cases.....	186	3,533
Books, cases.....	114	9,253
Stationery.....	200	26,408
Totals.....	8,370	\$47,901

IMPORTATIONS OF PAPER.

FROM DECEMBER 9 TO DECEMBER 16, 1884.

G. J. Kraft, Suevia, Hamburg, 8 cs.
 Keuffel & Esser, Rhaetia, Hamburg, 1 cs.
 L. De Jonge & Co., by same, 5 cs.
 G. Gennert, by same, 11 cs.
 Keuffel & Esser, Canada, Havre, 4 cs.
 Charles Beck & Co., by same, 3 cs.
 Scoville Manufacturing Company, by same, 1 cs.
 D. T. Morgan, by same, 9 cs.
 W. H. Lloyd, by same, 3 cs.
 L. De Jonge & Co., Pennland, Antwerp, 26 cs.
 E. & H. T. Anthony, Britannic, Liverpool, 1 cs.
 J. C. Barbey & Co., by same, 2 cs.
 P. Morganstein, by same, 6 cs.
 Henry Bainbridge & Co., by same, 4 cs.
 Merchants' Dispatch Company, by same, 1 cs.
 A. Kaufmann, Ems, Bremen, 2 cs.
 A. Ireland, State of Indiana, Glasgow, 7 cs.

STATIONERY EXPORTS FROM NEW YORK.

FROM DECEMBER 9 TO DECEMBER 16, 1884.

BOOKS, cases, to Liverpool, 35; to United States of Colombia, 23; to Mexico, 15; to British West Indies, 5; to Antwerp, 1; to London, 12; to Santo Domingo, 3; to Bremen, 4; to Glasgow, 1; to Nova Scotia, 3; to Venezuela, 6; to China, 4; to Japan, 2.

PAPER, to Liverpool, 13 pkgs., 2 cs.; to Cuba, 27 pkgs., 4 cs., 2,500 rms.; to United States of Colombia, 92 pkgs., 2 cs.; to British West Indies, 1,287 rms., 121 pkgs.; to Mexico, 6 pkgs., 2,850 rms.; to Bremen, 4 pkgs.; to Havre, 5 cs.; to Copenhagen, 3 cs.; to Antwerp, 1 cs., 25 pkgs.; to Glasgow, 20 cs.; to Venezuela, 6 pkgs.; to Santo Domingo, 1 cs., 170 rms.; to Danish West Indies, 225 rms.; to Gibraltar, 1 cs.; to Nova Scotia, 44 pkgs.; to Newfoundland, 1 cs.; to New Brunswick, 1 cs.; to Porto Rico, 500 pkgs.; to Argentine Republic, 16 cs.; to Uruguay, 16 cs.; to Peru, 113 cs.

STATIONERY, cases, to Liverpool, 95; to United States of Colombia, 28; to Hamburg, 6; to Mexico, 14; to Havre, 2; to British West Indies, 2; to Venezuela, 2; to Nova Scotia, 1; to Amsterdam, 2; to Copenhagen, 3; to Bremen, 13; to Cuba, 15; to Porto Rico, 2; to Uruguay, 11; to Leghorn, 4.

PERFUMERY, packages, to United States of Colombia, 23; to British West Indies, 9; to Mexico, 1; to Liverpool, 15; to Danish West Indies, 27; to Chili, 208; to Peru, 75; to Hamburg, 26; to Rotterdam, 100; to London, 34; to Oporto, 28; to Argentine Republic,

20; to Uruguay, 22; to Santo Domingo, 7; to Venezuela, 79.

PRINTING MATERIALS, packages, to United States of Colombia, 2; to Venezuela, 18; to Mexico, 15; to Danish West Indies, 1; to Dutch West Indies, 1; to Liverpool, 6; to London, 21; to Cuba, 1; to Argentine Republic, 42; to Uruguay, 5; to Peru, 4; to Genoa, 2.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 3; to British West Indies, 2; to Danish West Indies, 4; to Bremen, 1; to London, 22; to Mexico, 1; to Uruguay, 4; to Venezuela, 2.

INK, packages, to Venezuela, 12; to Santo Domingo, 3; to United States of Colombia, 6; to Avonmouth, 15; to Havre, 1; to Cuba, 11; to Argentine Republic, 32; to Uruguay, 20.

SLATES, cases, to Amsterdam, 23; to Argentine Republic, 51.

PENCILS, cases, to Liverpool, 6; to Nova Scotia, 3.

PRINTING PRESSES, packages, to Hamburg, 6.

TYPE-WRITERS, cases, to Hamburg, 14; to Liverpool, 1.

CHROMOS, LITHOGRAPHS, ENGRAVINGS, &c., cases, to United States of Colombia, 1; to Venezuela, 2.

CELLULOID GOODS, cases, to London, 4.

SHOOL GLOBES, cases, to Liverpool, 1.

LETTER FILES, cases, to London, 18.

At the monthly meeting of the Board of Trade and Transportation held on Wednesday, the following resolutions in regard to the exactions on commercial travelers were adopted:

Whereas, The Supreme Court of the United States has declared unconstitutional the laws of the several States and Territories under which taxes or licenses are imposed on commercial travelers traveling from one State or Territory to another; and

Whereas, Notwithstanding said decision, the said States and Territories continue to exact, or permit the towns and villages within their limits to exact licenses, to arrest, and in other ways annoy citizens of other States or Territories selling goods therein; therefore,

Resolved, That it is the duty of Congress to enact such a law as shall preserve the rights contemplated by the Constitution among the citizens of the several States and Territories.

John Gibson, 82 and 84 Beekman street, is very busy working on a large line of Easter novelties, which he expects to have ready to show the trade early in January.

WHITTEMORE BROTHERS & CO.,

172, 174, 176 Lincoln Street, Boston, Mass.,

WHOLESALE MANUFACTURERS OF

SHOE DRESSINGS AND INKS.

Among our specialties is the **TRIUMPH MUCILAGE**,

WHICH is far SUPERIOR to any in the market, as it adheres quicker, lays smoother, dries sooner, and sticks with GREATER TENACITY. It has no odor, no waste, never molds or sours in hot weather, so it is *always ready* to use, and is the *only* Mucilage that sticks with such tenacity that it can also be used for repairing ornaments and all household articles. Dealers can rely on its NEVER spoiling on their hands. We can't compete in price with the cheap trash, but can beat them all in quality.

RETAIL PRICE.

Bell Cones, Glass, Tin Caps, and Brushes (1 doz. in box), *er gross*, \$7.50; also, our Improved Liquid Glue, the best and strongest adhesive known. Retail price: 2-oz. bottles, tin caps and brushes (one dozen in box), *per gross*, \$12.

LIBERAL DISCOUNT TO THE TRADE.

Parties interested please send for circular with many strong testimonials of this Mucilage and Liquid Glue. For sale by all first-class Stationers.



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Cor. Fulton and William Sts., New York.

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SUPPLIES FOR

Oil and Water Color Painting, Pastel and Miniature Painting.

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Fine Brushes for Oil and Water Color Painting, Materials for Tapestry Painting, Repoussé Tools and Lustre Paints. Articles for Decoration.

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—FOR—

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Wholesale Stationers AND Jobbers,

—AND—

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JOHN F. DIEMER,

Successor to F. S. HASBROUCK & Co.

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LETTER FILES INDEXED.

EXPANDING CRUSHED ENVELOPES, ENAMEL BILL, NOTE AND LETTER HEAD CASES, ENAMEL ENVELOPE CASES AND DESK TRAYS.

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\$6 Buys this Folding Desk, Blackboard, Easel, Book Rack, Inkstand, Eraser and Crayons—useful and elegant for Home.

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Office & Bank Desks.

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The Latest! Simplest! Cheapest and Best! Writes 24,000 words without refilling!



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Warranted for Five Years! Send for Circulars.

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CLASSIFIED BUSINESS DIRECTORY AND INDEX TO ADVERTISEMENTS.

[All Advertisers are entitled to one insertion under proper heading. Extra Insertions, \$5.00 per Annum. Extra Headings, \$10.00 per Annum.]

Advertising Cards.	PAGE.	Book-Binders' Materials.	PAGE.	Globes.	PAGE.
C. P. Bartlesan, 825 Arch St., Philadelphia, Pa.	845	Gane Bros., 106 Duane St., New York.	..	H. B. Nims & Co., Tröy, N. Y. The Franklin	
J. B. Clarke, 115 and 117 Monroe St., Chicago Ill.	843	Thos. Garnar & Co., 181 William St., New York. . .	..	Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter.	
Advertising Novelties.		H. Griffin & Sons, 54 & 56 Duane St., New York,	..	Reduced Price List on application.	..
Baker & Hayes, 125 and 127 N. 4th St., Phila-		and 304 N. Main St., St. Louis, Mo.	..	Hall Indicators.	
delphia.	843	Calendars.		G. W. Hyatt, 114 Nassau St., New York.	846
Albums.		Helotype Printing Co., 211 Tremont St., Boston,		Inks.	
E. Posen & Co., 437 Broadway, New York.	846	Mass.	843	Carter, Dinsmore & Co., 162-172 Columbus Ave.,	
Alphabet Blocks, &c.		Calendars (Memorandum).		Boston, Mass.	850
The Embossing Co., Albany, N. Y., Embossed		Hy. Bainbridge & Co., New York.	823	Keen & De Lang, 130 La Salle St., Chicago, Ill. . .	833
and Printed Alphabet Blocks and Embossed		Card Board Manufacturers.		J. Petrie, Jr., 110 Reade St., New York.	836
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A. H. Abbott & Co., 50 Madison St., Chicago, Ill. . .	..	Hub Card Co., 149 Milk St., Boston, Mass.	823	Langfeld, Turner & Andrews, 507 Arch St., Phil-	
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R. Tuck & Sons, 298 Broadway, New York	828	Pa.	836	Potsdamer & Co., 243 South Third St., Philadel-	
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The above superior brand of LINEN WRITING PAPER is offered to the Trade in the various sizes and weights of Folios to suit the requirements of PRINTERS and LITHOGRAPHERS, and put up in QUARTER REAM BOXES, elegantly banded and labeled for the FASHIONABLE STATIONERY TRADE.

CHRISTMAS CARDS!!

WE have now ready a very fine selection from the best publishers, which are offered in assorted lots at exceedingly low prices

Lot No. 1.—Consists of a handsome assortment of imported and domestic cards nicely fringed with loop fringe, card front and back. Price, \$1.00 per 100 nett.

Lot No. 2.—Same assortment as in Lot No. 1. Made up into book form, nicely fringed with loop fringe and tassels to match. Price, \$8.00 per 100 nett.

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THE THOS. W. PRICE CO.

Manufacturers, Importers and Jobbers,

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J. Q. PREBLE & CO.,

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SOLE AGENTS FOR THE ORIGINAL WASHINGTON MEDALLION PENS,



OFFER TO THE TRADE THE FOLLOWING
NEW SERIES OF

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The "**WASHINGTON**"—of the highest grade of quality and equal to any made—comprising

No. 301, Ladies'.	No. 470, Ledger.	No. 650, Legal (Stub).
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The "**ROYAL**"—low-priced, but of excellent quality, and adapted to meet the popular demand—comprising

No. 50, School.	No. 56, Bank.	No. 77, Engrossing.
No. 54, Commercial.	No. 60, Falcon.	

Address P. O. Box 2882.

✓ SAMPLES AND PRICES ON APPLICATION.

CINCINNATI NOTES.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, December 16, 1884.

The reports from stationers are not so easy to-day as they were a week ago. Christmas sales are not quite up to what was expected at the beginning of the holiday season. Purchases are numerous, but they do not bring in much money as they are of low-priced goods. Even Christmas cards are not finding their usual sale, beautiful as they are this season. But then you know the Cincinnati trade in holiday goods is capricious. Sometimes it begins early and runs all the season, while at other times it begins dull and keeps on dull till a week before Christmas, and then goes with a rush and gives a splendid account of itself. So, after all, there is no telling yet but that the trade here this season may turn out all right yet.

The traveling men have all taken to cover, and it is well for them that they have. Dealers in the intervals between sales of Christmas goods are taking account of stock, and are not in the sweet temper of mind that makes them pleasing companions for the traveling salesman.

By the way, the style of the firm which is the legitimate successor of Peter G. Thomson is Woodruff, Beard & Co. It will continue the book and stationery, but not the publishing business of the firm it has succeeded.

Book buyers laying in Christmas books are sticklers about prices and are paying nothing for show. The cheap books sold at next to no margin at all by the greatest dry-goods store in the city is affecting the legitimate book trade here injuriously—at all events that is what some of the dealers think about it.

General trade is very quiet. Everybody is taking account of stock, and preparing generally to make a fresh start in the New Year. In some lines of trade there seems to be considerable life, but on the whole there is a good deal of inertia lying around loose, to speak slangwise, and somewhat extravagantly to boot.

Among the manufacturing stationers there is much the same state of inactivity in the shops as there is in the salesrooms. A general disposition prevails among dealers and customers to be content with present use transactions until after the new year. There is a mere speck of suspicion impeding the free movement of the motive machinery of trade just now. If the New Year passes and leaves things no worse than they are now, why that very fact will make things better. Is that a paradox? Well, let it be so, but mercantile men believe that it describes the facts of the situation. Cincinnati financiers believe that if there are no crashes in the East about the New Year there will be none here, and that business, that has been sluggish so long, will take heart and brighten up again.

There are a great many idle mechanics in Cincinnati—carriage makers, for instance—who are idle because there is no work for them to do, and shoe operatives who, less than a

year ago, were making trouble about wages. There are idle stove molders and idle cigar makers who, nearly a year ago, with a deal of trouble and great sacrifice, managed to cut off their bread and butter supply by a long strike, and are suffering in consequence.

The advent of better times would be hailed with joy by many in the city who are honestly idle—that is, by no fault of their own. The weather has been mild for the season thus far, and the Board of Public Charities, which does thorough work, has not found as much distress as one might expect under the circumstances.
PRINCE WILLIAM.

Charles H. Leeds, the new Secretary of the Stationers' Board of Trade, although he has only occupied the position a short time, performs its multifarious duties with as much ease as if he had been accustomed to the routine through years of experience. The trade having business with his office cannot fail to be favorably impressed with him, as he is courteous and obliging to everybody and a painstaking official. He was formerly engaged in the manufacture of straw goods, and was one of the firm of Buttle & Leeds, and succeeds Henry L. Boordem, the late secretary.

WOOD * TURNING

OF EVERY DESCRIPTION.

ANYTHING IN WOOD MADE TO ORDER.

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FOR SALE.

IN A LARGE AND GROWING INTERIOR CITY,

A Paper Warehouse and Stationery Store.

For particulars, apply to HOWARD LOCKWOOD.

STAFFORD'S INKS
COMMERCIAL INK,
VERY DARK Blue Fluid, changing at once to Intense Black.

— ABSOLUTELY PERMANENT —

MACHINE COPYING INK.

Gives 1 to 5 Perfect Copies.

Copies a Month after Writing.

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SCHOOL * SCRIBBLERS

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SCHOOL PADS.

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Peerless White Safety Paper.

Patented July 29, 1884.

THE ONLY PURE WHITE SAFETY PAPER IN THE MARKET.

Can be purchased at all the WHOLESALE PAPER WAREHOUSES, or from

HENRY DAWSON, 58 BROADWAY, NEW YORK.

ONE DOLLAR SAVED Is as Good as Two Earned.
Just the Place You Want to Find.

Where you can send your Fine Papers and have them manufactured in Cut Notes and Envelopes, at a reasonable charge, and thus be able to **Compete in Prices** with any one—a subject worthy of your consideration, and the investigation of which will convince you of the practicability of a trial. Information and prices given on application. **Ruling Attended to.**

ACKERMAN, Envelope Manufacturer to the Trade, 33 Beekman St., New York.

JOHN WALKER & CO.**IMPORTANT**

— TO —

**MANUFACTURERS.****JOHN WALKER & CO.**HAVING SPECIAL FACILITIES FOR
INTRODUCING**First-class American Goods**

— AND —

NOVELTIES

Into Great Britain, Europe, Australia, New Zealand, Cape Colony and Indian markets, invite correspondence from American Manufacturers.

96 Farringdon Street, London, E. C.

American Paper Manufacturers' Association.

The secretary of the writing division of the American Paper Manufacturers' Association has sent out the following circular:

SPRINGFIELD, MASS., December 13, 1884.

Confirming circular of November 17, 1884, the committee kindly request you to shut down your machines and engines (both washing and beating) December 22 to 27 inclusive, also for the last week of January.

None can doubt the great good to both manufacturer and jobber which was occasioned by the non-production of 600 tons, more or less, of writing paper during the last week of November. And if good was accomplished then, we may hope for greater relief on account of the mills producing nothing the last week in December, when many manufacturers at the close of the year are too anxious to reduce stock on hand even at a sacrifice of the price; but when they remember that during this month they had only about three weeks in which to produce anything, they will keep the prices firm and be ready for a good business at the beginning of the new year with fair prices. Per order committee,

E. C. ROGERS, Secretary.

Raphael Tuck & Sons have just displayed their samples of valentine cards for the coming season. These are in an endless variety of designs, embracing one of the largest lines of cards of this character and of the most refined taste ever seen, each card being a work of art in itself. No cost has been spared to make it just what it is claimed to be, the most artistic collection ever offered the trade. All that can be said of valentine cards applies equally as well to their birthday, Easter, wedding, floral study, relief and congratulatory cards, &c. Their collection of birthday cards alone embraces 300 sets, comprising about 1,000 designs. In folding cards there are thirty different sets, including two-fold, trifold and four-fold screen cards, which come in very tasteful and pretty designs. One of the leading specialties of the firm is a heavy satin panel card, of which it claims that no house publishes a similar line of goods. This comes in forty separate sets, made of a heavy card-board, with a chromo-lithograph design on satin, the effect, owing to the softness of the material, being very much like a hand-painting. The cards are in different shapes, one of which is cut in the form of a diamond, and is said to be very popular. A number of the designs are said to be by the celebrated artist Baroness Beckendorf, and all of the sentiments on Raphael Tuck & Sons' cards are claimed to be written by the best writers. The firm has a full line of plush cards, which are produced for birthday, Easter and valentine presentations, and are to be seen in an endless variety of designs. Its sachet cards have designs both on the back and the front. There are also grained silk cards, with mounts of satin flowers; silk book-cards, two-fold and interleaved. The Easter card line is one that has not yet been as much developed as it will be in the future. Raphael Tuck & Sons intend to make this a very important part of their business, and will try to excel in it as they do in their other branches. The present line embraces 100 different series. A very beautiful design is an angel card, by James Sant, R.A., the copyright of which cost £200. In congratulation wedding cards there are satin and plush single and folding cards in numberless designs, all of a very chaste and delicate character.

THE NEW YORK NEWS COMPANY,

No. 20 Beekman Street, New York,

Have established a first-class service for the dispatch of **NEW YORK DAILY PAPERS** BY FIRST MORNING NEWS TRAINS. Weekly Periodicals, Monthly Magazines, Books, Stationery and other orders requiring careful and speedy collecting. Correspondence invited.

TO DEALERS

— IN —

Envelopes and Writing Papers

THE ENVELOPES and **WRITING PAPERS** manufactured and sold by the **PLIMPTON MFG. Co.**, of

Hartford, Conn., are **unsurpassed in quality and styles** by any other manufacturer in the world, and their prices are as low, if not lower, and their facilities for furnishing printed Envelopes are unequalled. Address

PLIMPTON MFG. COMPANY,

HARTFORD, CONN.

No. 2,
\$25 Lantern
For \$12.

No. 4
\$12 LANTERN
For \$6.

ELECTRO RADIANT MAGIC LANTERN.

The body of the ELECTRO RADIANT is a cone-shaped reflector which gathers each divergent ray of light and concentrates them all on the main reflector, whence the whole mass of brilliancy illuminates and projects the picture with startling clearness. No combination of lenses, however ingenious, has ever been known to produce equal effects with the light used. The cost of an outfit to enable you to do a PROFITABLE BUSINESS is small compared with the amount of money it takes to do any other business. Any one of ordinary intelligence can operate it, and \$10 to \$50 can be made nightly by giving Parlor, Sunday-School, Academy or Public entertainments. FOR PUBLIC ENTERTAINMENTS the possessor of an ELECTRO RADIANT has something that will "draw" with the combined power of the THEATRE, the CIRCUS, the PRESTIDIGITATEUR, the COUNTRY FAIR, the TEMPERANCE CRUSADE, and the CAMP MEETING. A room that will hold 100 persons may be filled nightly and a good profit cleared. You have only to tack sheet to the wall, darken the room, place Lantern on stand, and you are ready to begin the exhibit. \$10,000 were paid for the use of our patent by Railroad companies for LOCOMOTIVE HEADLIGHTS, it being considered the most wonderful light ever produced for the purpose. We have retained the exclusive right to make MAGIC LANTERNS on the same principle and the ELECTRO RADIANT is the result. The adjustment of Reflector, Lenses, Tubes, Slide-Rest and Cone are made with mathematical nicety, optical laws governing such adjustments have been accurately calculated, so that you have in our lanterns far more than appears, and we are placing within the reach of all methods for LEARNING, AMUSEMENT and PROFIT. The Transparent Slides for these Lanterns embrace views illustrating WONDERFUL NATURAL SCENES from different parts of the World, SCRIPTURE.

Subjects from both the Old and the New Testaments, TEMPERANCE—showing the folly and misery of the drunkard, ART—Copies of famous Statues, Bas-Reliefs and Engravings, MISCELLANEOUS—Such as Ships at Sea in a Storm, Steamboat Race, Fort Sumter, Daylight Scene, Moonlight, &c. HISTORY—Landing of Columbus, Declaration of Independence, &c. COMIC—Slide Splitters without number. You can add to your assortment at any time. Full and simple directions and list of extra Slides packed with each lantern. No. 2 Lantern makes a picture EIGHT FEET in diameter. Price, (with 12 Slides) \$12 each. No. 4 Lantern produces a Four-Foot picture. Price, (with 12 Slides) \$6 each. OUR DESCRIPTIVE CIRCULARS AND OTHER PRINTED MATTER ARE SO ARRANGED THAT MERCHANTS can handle the full line without previous knowledge and with very little trouble. Patented mechanical and other Slides in stock and made to order. For HOME USE THE ELECTRO RADIANT LANTERNS ARE BEYOND MEASURE ATTRACTIVE.

To intending purchasers or their agents we will cheerfully show Lanterns in operation.

PATENTED.
P. O. BOX 2773.

J. B. COLT & CO., Sole Mn'fr's, 254 & 256 Canal St., & 104 Elm St., New York, U. S. A.

Mortgages, Etc.

[In the appended list R. signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgagor.	NEW YORK CITY.	Amount.
J. Owens.....		\$1,200
C. S. Porter (R.).....		800
P. S. Streepe.....		1,000
W. W. Lawrence (B. S.).....		2,500
E. M. Hemphill (B. S.).....		2,800
C. W. Cornwell & Co.....		1,000
N. R. Holzer.....		200
M. E. Fox (B. S.).....		3,600
F. P. Fuller.....		3,600
J. H. Tinsley (R.).....		3,000

EASTERN STATES.

O. D. Beverstock, Nelson, N. H.....	1,650
Charles Williams, Boston, Mass.....	20
John J. Mason, Lynn, Mass.....	75
Jasper I. Hathaway, Northampton, Mass.....	610
Charles J. Chapin, Fall River, Mass.....	300
William W. Wilde, Boston, Mass.....	200
Thomas J. Callahan, Boston, Mass.....	100

MIDDLE STATES.

William Blackman, Brooklyn, N. Y.....	100
Helen B. Reading, Jersey City, N. J.....	315
Charles N. Adams & Co., Brooklyn, N. Y.....	1,000

WESTERN STATES.

W. B. Hardy, Oakland, Cal. (Real).....	2,200
W. M. Lomasney, Detroit, Mich. (R.).....	400
W. J. H. Traynor, Detroit, Mich. (R.).....	1,780
J. W. Ragsdale, Healdsburg, Cal.....	1,000

The *Magazine of Art* for January has a striking frontispiece—the balcony scene from "Romeo and Juliet," engraved from the original drawing by Frank Dicksee, A.R.A. The opening article of this number is a second paper on the "New Forest," by Mrs. Fawcett, which was on the press at the time of her lamented husband's death. A. W. Henley's illustrations to this article are characteristic and graceful. Mr. Stevenson's verses, "It is the Season," are set to pictures by Alice Havers, and printed in a delicate tint. The color-sense of poets, by Alfred St. Johnston, is a suggestive paper. Madeline A. Wallace-Dunlop begins a series of practical papers on "Some Oriental Brass Work," illustrated with some excellent examples of the art. The French painter, Puvis de Chavannes, is written of by Claude Phillips. A page picture, called "Parting," by Hugo König, is very suggestive of Meissonier, the figures of the cavalier and his horse bring quite in the Frenchman's manner. Miss Cartwright treats of a famous gem, a cornelian intaglio, once the property of Nero, in her paper on the "Romance of Art," "Early Sculptured Stones in England," by G. F. Brown, and "Profiles from the French Renaissance," by A. Mary F. Robinson, follow. Cosmo Monkhouse closes the body of the magazine with "A Dead March," which is followed by some very live notes on American and foreign art.

A steel color is developed on brass by using a boiling solution of arsenic chloride, while a careful application of a concentrated solution of sodium sulphide causes a blue coloration. Black, generally used for optical instruments, is obtained from a solution of platinum chloride to which tin nitrate has been added. In Japan the brass is bronzed by using a boiling solution of copper sulphate, alum and verdigris.

Foley's Patent Improved Stylographic Pen.



Great reduction in price: No. 1, \$1.50; No. 2, \$2.00; No. 3, \$2.50; No. 4, \$3. A liberal discount to the Trade. FOLEY'S PATENT STYLUS is the best and only Pen with point, spring and cleaner in air tube. Fully warranted, and exchangeable for gold pens and pencils.

We, the subscribers, who know the value of FOLEY'S PENS from constant use of them for a number of years, cheerfully recommend them to those who wish for the best and most perfect Gold Pen ever made.

Signed by the following gentlemen and over 1,000 others: G. S. Coe, Pres. Am. Ex. Nat'l Bank; J. A. Beardsley, Cashier Nat'l Bank of North America; Wm. A. Fall, Pres. Corn Exchange Bank; E. H. Lowry, Pres. Nat'l Bank of the Republic; F. D. Tappan, Pres. Gallatin Nat'l Bank; C. F. Timpson, Cashier Continental Bank; I. G. Ogden, Cashier New York Co. Nat'l Bank; Chas. Dennis, Vice-Pres. Atlantic Mutual Ins. Co.; Daniel D. Smith, Pres. Commercial Ins. Co.; Elwood Walter, Pres. Mercantile Mutual Ins. Co.; Wm. L. Jenkins, Pres. Bank of America; J. W. Lewis, JOHN FOLEY, Gold Pen and Stylographic Pen Manufacturer, 2 Astor House, Broadway, New York.

Cashier Union Nat'l Bank; Wm. H. Cox, Cashier Mechanics' Nat'l Bank; J. Buell, Pres. Importers and Traders' Nat'l Bank; J. M. Crane, Cashier Shoe and Leather Nat'l Bank; A. F. Wilmarth, Vice-Pres. Home Fire Ins. Co.; Morris Franklin, Pres. New York Life Ins. Co.; Clark, Dodge & Co.; White, Morris & Co.; Vermilye & Co.; Winslow, Lanier & Co.; Wells, Fargo & Co.; United States Ex. Co.; Barclay & Livingston; George D. Arthur & Co.; H. T. Morgan & Co.; American Ex. Co.; Adams Ex. Co.; T. Ketchum & Co.; S. B. Chittenden & Co.; Johnson & Higgins.

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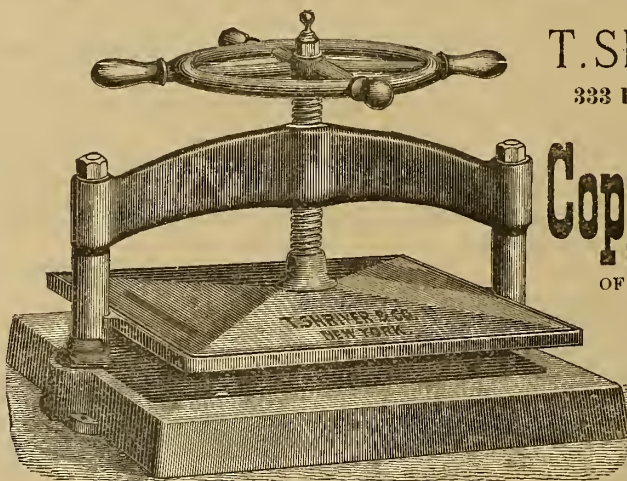
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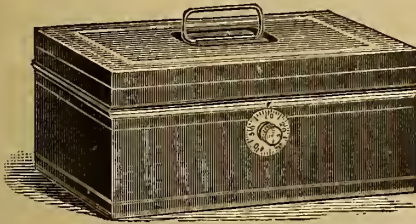
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TIN TOYS, Etc.

SPECIALTIES { Cash Boxes, with Combination Locks
FOR { Heavy Tin File Cases.
1884. { Mechanical Locomotives.

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Invite attention to their new series of Advertising Calendars. One series of designs is by Ipsen, whilst another consists entirely of designs of children. They are arranged so as to be available either singly or together, the Calendars having large or small figures, and including, if desired, Heliotype Portraits or Views of Buildings.

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Advertising * Specialties.

* MONOGRAM —LINE OF— * —*—		* CARDS, FOLDS, BOOKS, &c., &c. * —*—
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Samples of Cards and Folders, . . . \$1.00

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CHEAPEST AND BEST IN THE WORLD!

PATENT READY-CUT

ELECTION STICKER BLANKS.

THE HALF-INCH SIZE can be used for Photograph Negatives, Tickets, Address Labels, Return Envelopes, or for any Label requiring neat margins around. Any size or color made to order.

JAMES ARNOLD, 531 Chestnut St., Philadelphia, Pa.

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—J. B. CLARKE, Proprietor.—

115 & 117 Monroe St., opposite Haverly's Theatre.

—CHICAGO, ILL.,—

Headquarters for Cards of every description. Send for one of our sample boxes of **CHRISTMAS CARDS**, put up assorted 50 in a box.

50	Cards, Imported, Net,	\$1.00
50	" " Large size, Net,	1.50
50	Fringed Cards, Imported, Single, Net,	2.50
50	" " Double, Net,	5.00
50	" " Large, Single, Net,	5.00
50	" " Double, " "	10.00

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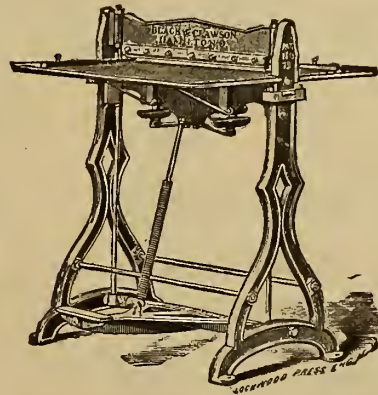


The trade supplied with Rubber Stamps, Daters, Seals, &c., &c., of the very best workmanship at low prices. Orders solicited from all parts of the country, which will receive prompt attention.

New 24 page Catalogue free. 120 page Catalogue of Stamps, &c., 10 cents.

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MADE IN THREE SIZES:

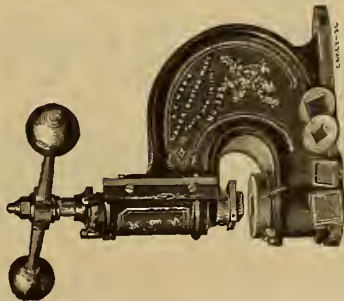
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THESE Presses are especially designed for the fine illuminated work now required. For convenience, accuracy and durability are not excelled by any Press made for the purpose. The patented device for reversing the die and counter saves time. Have been in use by many of the principal Stationers for the past twelve years.

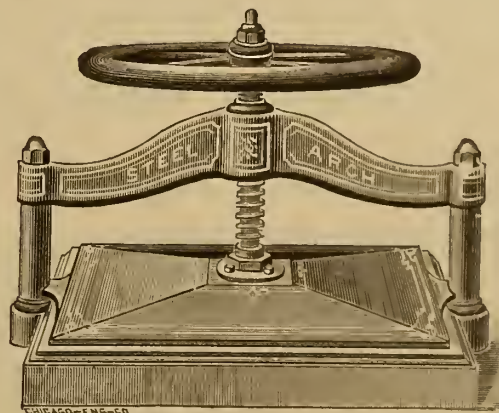
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DISCOUNT SENT TO THE TRADE
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ILLINOIS IRON AND BOLT CO., 30 to 36 Main St., Carpentersville, Kane Co., Ill.

NEW LINE OF CARDS!

JOHN GIBSON, 82 & 84 Beekman St., New York,

— SOLE AGENT FOR —

JULIUS BIEN & CO.'S

NEW LINE OF FINE ART GIFT CARDS.

CHRISTMAS AND NEW YEAR CARDS NOW READY.

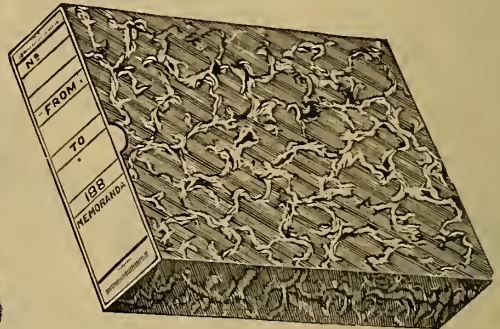
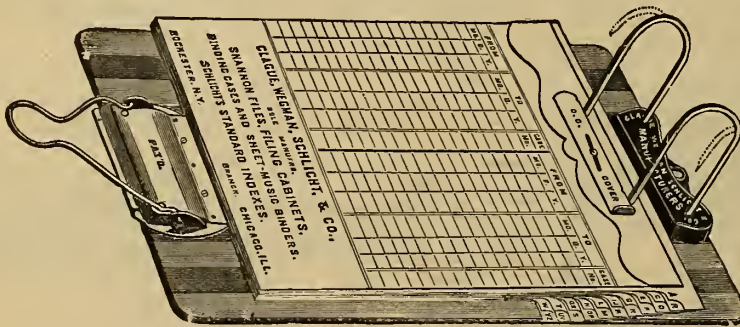
These goods surpass in excellence, originality of design, high finish, and correctness of detail, any Cards ever produced.

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—My own line will, as heretofore, consist of unique and beautiful Novelties in Satins, Hand-Painted Satins, and Cards, Hanging and Easel. New Advertising, Sunday and Day School Reward Cards. New Styles in Blank Notes, Drafts and Receipts, Marriage Certificates, &c.

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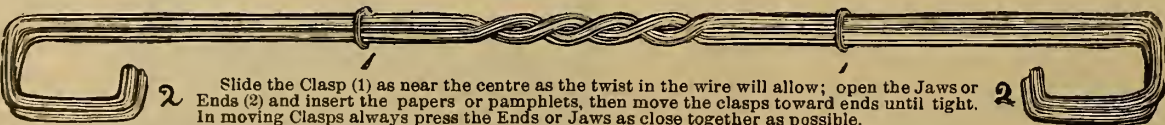
WE wish to call the attention of the trade to their liability in selling erasive rubber that infringes our patent. Since the U. S. Courts' decisions have been made, sustaining our patent, one firm has been obliged to produce their books in court and a decree of *more than One Thousand Dollars* made against them by U. S. Commissioner. The Velvet Rubber is composed of certain materials that render it superior to any eraser in the market, and having a soft velvety finish is always ready for use.

Our Bands, on account of their superiority, are specially called for by the Signal Service, War, Navy and Treasury Departments at Washington, and are also used by the Interior Department and both Houses of Congress. We also make COPYING SHEETS, HARD RUBBER PENHOLDERS and PENCILS. Catalogues sent on application.

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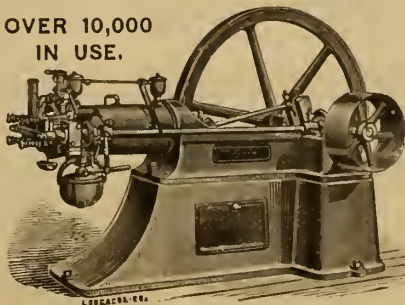
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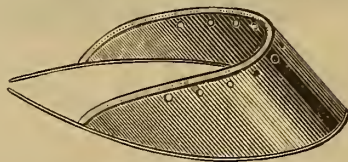
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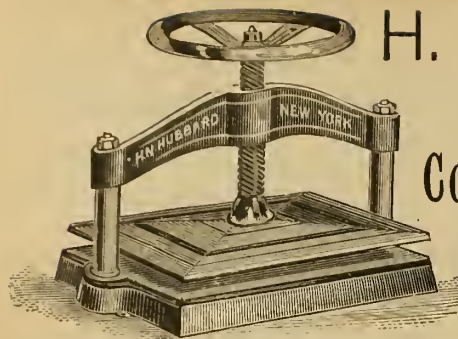
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I.

There are motives and influences with and without the demands of business and commercial intercourse so recondite and powerful as that they are determining, as matters of fact in our political organization, questions which in theory have been subjects of discussion during the whole life of the nation. Our people see with pleasure the energy of the government securing great lines and means of communication, obliterating the artificial boundaries of States, without so much as remembering that there was a period in our political history when the subject of "Internal Improvements" bid fair to become a party measure. The Cumberland Road, the first great enterprise of the kind, met with many mishaps before it became a success. Behind it, however, was the irresistible force of advancing civilization. We look back in wonder at the opposition made to a scheme so modest in the estimate we now put upon it, and we find but little in it which should have aroused antagonism, much which, in the relation it then held to progress, to have justified enthusiastic support.

The questions then bearing upon the project are constantly recurring; they must do so as long as development continues, for, with the advancement and complexity of the interests of the people will come, perhaps unformulated, but as persistent, the demand for means to meet and further public needs, and here, as everywhere else, necessity knows no law. The great change which has occurred in the relation of the people to the works of internal improvement has been in the scope to be given them. Our civil war broke down many barriers. The Potomac, which so long seemed a bar to movements north and south, presents now not a political problem, but one of engineering only. No consideration of the artificial boundaries it marks arises in any project to which it may be related; how and where shall it be crossed to the greatest advantage is all that concerns business or politics, and if we put aside the element of "jobbery" which enters into so much of national effort in these directions, there is a ground upon which all meet, and there is only one subject calling for serious discussion, the expediency—the real value—of any such measure proposed.

There are few projects, however, now before the people, outside of the average river and harbor improvements—all of which, save those of the large seaports, have only local relations—which do not so clearly touch and so directly influence the general welfare as to commend them to general approval and earnest support. Among those which have been urged without success thus far, none ought to command more public interest than the improvement of our great waterways. Doubtless, as to one of them, the Mississippi, much of the opposition or lack of interest is due to the injudicious support of its friends. Without entering upon the discussion of the limitations which should be imposed upon the action of the government, there is a wide difference in principle between the expenditure of public means upon the river as a highway of commerce and for the protec-

tion of circumjacent lands from overflow. To promote the navigation of any stream, which from its connections may procure competitive aid to commerce, is a motive which falls within the strictest construction of the province of the Federal Government. In the practical administration of this duty, the tendency, too, is to lose sight of the question as to whether or not operations shall be limited to those cases only in which the projected measure passes from the territorial bounds of one State into or through another. We are fast losing the narrow spirit which fixes the sphere of our effort and ambition by State lines; and in the greater facility for their accomplishment under national auspices State pride yields.

The temporary failure to carry out the elaborate projects of the early history of the country, has led to somewhat curious results. The scheme which Mr. Gallatin, as Secretary of the Treasury, proposed pursuant to a resolution of the Senate, February, 1807, was very suggestively comprehensive. It included, first, a series of works, mainly by canals, cutting Cape Cod, New Jersey, Delaware, Maryland and North Carolina, making a great coast-line route, with a turnpike road from Maine to Georgia. Second, a system running east and west, by the improvement of river navigation and roads. Third, a system north and northwest, of roads and canals, including connecting the Hudson by Lake Champlain with the great lake system. Fourth, local improvements at different points. The estimated cost was twenty million dollars and the time ten years—an annual expenditure of two millions. It is a curious commentary on the fitness of things, that this scheme, which then seemed so conducive to public convenience, and in relation to the prevailing methods and means of transportation so aptly conceived, so broad and comprehensive as to commend it to the favor of all sections, should have then failed of support, and now, after nearly eighty years, and the wondrous march of improvement, it will again, for the most important part—the coast features—come before the people for their approval. The necessity, in order that coastwise commerce may be relieved from one of its most serious drawbacks—the interruption and danger of coast navigation—will very soon press it with successful force upon public attention. Beyond this is the consideration of a line of communication entirely defensible, and, in case of war, wholly free from ocean attack; the additional and increased facilities for local trade thus relieved from harbor and in part weather contingencies with the increased competition thus procured—these and many other considerations, must soon lead to the connection of our large streams on the Atlantic slope in an inland line of communication, offering every facility for local traffic that is now found in our railroad system. How little is required to make continuous inland water communication from the St. Lawrence to Central Florida, having, in the northern section, two parallel lines!

Possibly divisions along political lines, involving intense feeling, during so long a

period, tended to repress direct effort in behalf of lines running north and south; with this was the fact that the tide of development was westward, and so, for more than half a century, aside from the great channel, the Mississippi and its tributaries, all effort was in behalf of communication with the West. The Cumberland road, the pioneer, was only little in advance of the railroad projects, the very magnitude of which gave the force and persistence needed to overcome the seemingly insuperable barriers. The completion of one was only the prelude to the undertaking and speedy construction of three great continental ways, and yet the old Cumberland road has not lost its usefulness as a civilizing power, nor is its influence upon trade wholly lost. Along its route, and in part by its side,

another of the pioneer enterprises, the Chesapeake and Ohio Canal, takes its sinuous way. Its glory has departed, never to be revived; not because it has not a definite mission, but the age of steam will yield to nothing, and it is doubtful if it could be adapted to such steam traffic as the times require. In all of the plans of the future steam enters as a factor. The Suez Canal has solved all of the problems involved in the subject of ship-canal movements; so that by merely widening the scheme submitted by Secretary Gallatin to the larger needs of our larger vessels the project of 1807 has everything of merit to commend it to the progress and enterprise of the present.

There is, therefore, substantial and practical value in the discussion of the subject of coastwise and ship-canal communication.

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LOCKWOOD PRESS, 126 and 128 Duane Street, cor. Church, New York,



The American Stationer

A JOURNAL DEVOTED TO THE INTERESTS OF THE STATIONERY & FANCY GOODS TRADE

"The Stationer"—Every Thursday—\$2.00 Per Annum.

VOL. XVI.—NO. 26. NEW YORK, DECEMBER 25, 1884. WHOLE NO. 496.

Correspondence.

PHILADELPHIA ITEMS.

[FROM OUR REGULAR CORRESPONDENT.]

PHILADELPHIA OFFICE LOCKWOOD PRESS,
504 WALNUT STREET,
PHILADELPHIA, PA., December 23, 1884.

The retail stationers complain of dullness since the setting in of bad weather. The wholesale stationers are all doing a good and improving business, and a goodly number of orders have been placed within a few days for books, cards, paper and material of one kind or another.

Alvah Bushnell, 105 South Fourth street, who represents a large retail trade, reports business greatly depressed, but looks for a sudden improvement when fair weather comes. There is plenty of business in the public, he says, and the trade will get it all as soon as the weather permits.

The house of William Mann is extremely busy in all departments, and the prospects are encouraging. The firm learned this morning that it had been awarded ten items to furnish to the various city departments. All of the contracts have been awarded, but the announcements will not be made for a day or two. The bidding was close.

W. M. Christy's Sons report quite an active business in books and stationery supplies, with the out-of-town demand fairly good. Buyers have put off purchasing later than usual, and some are now crowding in their requirements.

A. M. Collins, Son & Co., 527 Arch street, have done a large amount of business this season in card specialties.

Clark & Sons, 230 Dock street and 136 South Sixth street, preserve their old and well-established reputation, and report a steady demand for Christmas goods.

The retailers are praying for a few bright days. The public are ready; the money is saved up; urchins and matrons are looking hopefully forward to cold weather in which to enjoy the holidays in the good old-fashioned style.

Langfeld, Turner & Andrews, Arch street, have been running for three months night and day. Business sales amount to full what they did last year, and the firm is in correspondingly good spirits. Its winter prospects are

encouraging. Its specialties are pocket-books, ladies' satchels, &c. The demand for this line of goods has grown rapidly of late, and several new varieties are out, one of which has the outside pocket on the inside—saving the Irish bull.

Turner & Harrison, the pen manufacturers, Twelfth and Buttonwood streets, will have a new and improved catalogue out within a few days, showing colors, numbers, sizes and prices of pens. The firm, years ago, made its pens known by a liberal distribution of pen-cards through the mails.

Janentzky & Weber, dealers in artists' materials, 1125 Chestnut street, report a steady demand for their Limoges vases. This ware is quite attractive in its appearance, and is meeting with favor among the lovers of art and pottery ware. The firm is quite busy with a more than active holiday trade. Its wax flowers and painting materials for china ware are among its specialties.

Mr. Loughhead, of Dreka's, 1123 Chestnut street, was the designer of the tablets and invitation cards used at a supper given by the Democratic members of the social arts club to the Republican members to solace them in their defeat. The cards and tablets evinced the very fine taste of their designer. Dreka's enamelled plaques are meeting with an active demand. They are novel, attractive and cute. Mr. Loughhead is also the designer of these.

Charles J. Cohen, Chestnut street, reports a free movement in his various lines of goods to the local and near-by trades. The distribution of goods has been quite satisfactory, and continues later than usual. P.

TORONTO TALKS.

[FROM OUR REGULAR CORRESPONDENT.]

TORONTO, December 19, 1884.

In continuation: My interview with R. Brown, of Brown Brothers, brought out the following: "We are moving on quietly, and considering the way business is, have no reason to complain. In general stationery we are doing fairly, but prices are very low. Competition very keen. In our manufactory we are unable to keep up with orders. Our diary trade this season has been good. Collections moderately good. The late unfortu-

nate failure—Campbell's—demoralized trade a little, but now that the worst is known, does not look so bad. As a rule, the majority of our business men understand sound business rules, but there are some who think that so long as they can keep on renewing bills they are all right. But we are getting tired of it, and when the screw is put on these are the first to go. The men that pay promptly and take their cash discounts, are the men who succeed. The fact is, we all give too long credit, and this thing should be remedied at once. It would be far better for everyone to hasten this end and get their trade on a cash basis." I commend these few items from Mr. Brown to the serious consideration of our trade.

Mr. Hutchison, of Rowsell & Hutchison, in response to my call, said: "We are very busy. We have, as you can see, a very large stock of gift books, and especially of Sunday-school libraries, prize and miscellaneous books. We are the agents for the publications of the Society for the Promotion of Christian Knowledge, London, and handle a large number of their books, and also for the Church of England Sunday School Institute, London. In our printing and binding department we are more than usually busy."

The alterations which have been in progress for three or four months at the Methodist Book and Publishing House are completed, and this concern is enabled to turn out a much larger amount of work, but the pressure upon it keeps pace with the improvements. It is always on the rush. Its recent publications are: "William and Mary, a Tale of the Siege of Louisburg, 1745," by David Hickey; "From Wealth to Poverty," by Rev. Austin Potter; "Honest John Stallitsbrass," by J. Jackson Wray, &c.

Mr. Clark, of Copp, Clark & Co., intimated to me that they had no reason to find fault with this season's business. They had about got through with the rush of their fall orders. Collections have been fair. They have just published the thirty-eighth edition of their Canadian Almanac, a very valuable publication in its way, and having a large circulation. I have much pleasure in posting you a copy which Mr. Clark handed me for you.

Donald Bain, of James Bain & Son, says

that their trade is about as usual. They do not observe much difference.

Grand & Jay, dealers in stationers' sundries, &c., are pushing ahead and building up a fine trade. They are energetic and pushing, two important elements of success.

Alexander, Clare & Cable, lithographers and engravers, are crowded with work and cannot keep up with their orders.

Hart & Co. report business fair. Globe files are going off well. They have a fine stock of Christmas goods, and anticipate a satisfactory result.

Williamson & Co., booksellers, &c., are, as I have intimated before, the leading people for general literature in the trade here. There are few books of any importance at all to the general reader or to the student, varied as this class undoubtedly is, but what can be had of them. They also carry a fine stock of stationery, cards and all that. They are very busy now, and expect to be so through the winter.

In all of the houses named I have said nothing about Xmas cards and all that sort of thing. Well, in my walks about the city, I find about the usual display in the windows and on the counters of these goods, and while I noticed new things, there are a good many old friends through the collections. I suppose that ere Christmas day comes around, about the usual quantity will be sold. I cannot help thinking, however, that this is wearing out, and it remains to be seen whether an inventive genius will arise who shall give the world a novelty that will supersede them. For a good many years now the Xmas card has been a prominent feature on Christmas day, and how glad many of us have been over the receipt of a few little cards, some of which have journeyed hundreds and thousands of miles to reach us on that glad day, and bore on their faces the cheerful greeting, "A Merry Christmas." Many a mother's heart has been made glad by this simple reminder from her boy far away. And many a one has said, I am not forgotten, I hold a place in my old friend's heart still. But, nevertheless, I cannot help thinking that their mission is nearly fulfilled.

I am afraid my letter would be altogether incomplete if I had not a word or two about the weather. We have had very mild and open weather up to date. A few cold, raw days and two or three moderate flurries of snow.

Everyone is anxious now for sleighing and colder weather. This would have a cheering effect on trade. There are indications of snow while I write, and if it will only come and remain—that is, a sufficient quantity—until after the holidays, everybody will be glad.

In conclusion, I shall not probably lay another contribution on your editorial table this year. What did you say? "Thank the —!" Very well, that's all right! We shall both breathe freer in the meantime. But, before bowing myself out, let me say, I wish THE AMERICAN STATIONER a merry Xmas and a happy New Year, and many of them.

C. H.

CINCINNATI CRISPS.

[FROM OUR REGULAR CORRESPONDENT.]

CINCINNATI, December 22, 1884.

A Merry Christmas to the whole world! It is safe to send that greeting from the trade in Cincinnati to the trade everywhere else in this mundane sphere. One incurs no risk in assuming the responsibility of thus speaking for the stationers of Cincinnati, knowing the magnitude and the high thermal condition of the hearts of those included in the term "stationery trade." Yes, a merry Christmas and a happy New Year, especially the latter. There is nothing the business man hereabouts desires more ardently than a happy New Year for himself and for all other business men. Just stop and think for a moment what a humanizer and civilizer business is—how it clasps men together with the strong bond of a common interest. There may be blemishes in business, but they are not in sight at the present moment. It has beautiful examples of noble unselfishness in many men who have prospered greatly by it and whose characters business pursuits molded. So with the purest of motives the wish goes out here to all the world for a happy New Year.

But why specify the New Year? Is it an object of suspicion? Yes and no. It is not for mortal man to know what the future "hides in it of goodness and sorrow." If men had such knowledge of good and evil, that white-winged angel Hope would fly away from the world and never return. There would be no resting-place here for the sole of her feet. But this coming new year is believed to have in store a special fate of some sort for the business of the country. That belief, which is pretty general, lends a special interest to the coming new year, and makes the wish that it may be happy—a truly kind-hearted wish. The Cincinnati man of business scarcely tries any longer to conceal the fact that he is a little timorous about what the new year will bring to the business of the country. Most men are hopeful; a few are very apprehensive; all are more or less anxious. The reasons given most frequently for this anxiety and apprehension are not that business men by unbusinesslike management have gotten themselves into bad shape, but that the shrinkage of values, something that they could not foresee, has shaken the foundations of certain lines of business. What causes apprehension is that possibly the underpinning has been shaken out from under some business houses and that after New Year's there may be a little crash caused by the simultaneous falling of such houses. Many hopeful men scout the idea of any such danger.

On all hands it is admitted that if something actually shocking does not happen to trade about the New Year that all suspicions will vanish and business will be much more active. But the New Year is at hand, and we shall soon hear its official report on the subject, which is a sufficient excuse for not dilating further on this topic.

Coming to the actual business of the last week in holiday goods, one hears from busi-

ness men queerly contradictory reports. Some dry-goods men have, right in the holiday season, dismissed portions of their clerical force. Others report trade equal to that of former years. In the jewelry line many of the shop-keepers say that their sales have been exceedingly good and large; a few report sales light and chiefly of cheap articles. The book and stationery stores are thronged all day long. From some of these the report comes that people are looking a great deal and buying only a little, and that of very cheap goods. Others report brisk and large sales, quite as satisfactory as the average Christmas trade.

There have been a few trade visitors here within the last fortnight, among whom were the following-named: James T. Watkins, of American Lead Pencil Company; William Saurwalt, of Caterson & Brady Company, playing cards; T. S. Buck, of Lambertville Rubber Company; Charles J. Ritter, of Koch, Sons & Co.; H. L. Dewey, National Blank-Book Company; Mr. Cooke, of Cooke & Cobb; Mr. Hymen, of Eagle Pencil Company; Mr. Hill, of Holyoke Envelope Company; Mr. Whitcomb, of G. H. Whitcomb & Co., Worcester, Mass.

PRINCE WILLIAM.

CHICAGO CAROLS.

[FROM OUR REGULAR CORRESPONDENT.]

WESTERN OFFICE AMERICAN STATIONER,
113 EAST MADISON STREET,
CHICAGO, December 20, 1884.

To the publishers and numerous readers of THE AMERICAN STATIONER, and to the trade throughout the country, the stationers of Chicago join your correspondent in wishing all a merry Christmas and indulging in the hope that the coming season will find you enjoying a continuance of the prosperity so richly merited.

Christmas is close at hand at this writing, but Jack Frost got in one lap ahead. He came down upon us with a suddenness and severity almost unparalleled in the weather lore of Chicago. The advent of really cold weather is noted with varying emotions by those occupying different stations in life. The business men and the wealthier classes, who can utilize the frost for pleasure, hail its presence with satisfaction, while the poorer classes, and those suffering from actual poverty, are looking forward to depleted pocketbooks, and in many cases to hunger and serious discomfort.

"This is overcoat day," is a sign frequently encountered, and the traffic in those garments has been immense. One glance at the thermometer, and one blast of the keen northwest wind are enough to satisfy any sensible man that he must choose between a warm woolen coat and a wooden one, four feet under the ground, and he generally chooses the former.

The ear-muff man is happy in the consciousness that he is a public necessity. The large-eared individuals who caught the cold wind like sails were his especial prey, and many were the sharp bargains he drove with them.

"'Ere's your ear-muffs; solid comfort for
(Continued on page 856.)

OLD BERKSHIRE MILLS

CHARLES O. BROWN, President.

DALTON, MASS., U. S. A.

JOHN D. CARSON, Treasurer.

One party writes: "The two hundred RECORD BOOKS, for 83 of the 99 Counties, now on exhibition at the Iowa State Fair, at Des Moines; and all, but four (!) of them, made from your 'OLD BERKSHIRE MILLS LINEN LEDGER,' Medium, 40lb., make a splendid show."



[The above cut is a fac-simile of the wrapper used on the Linen Ledger Paper.]

We will pay for any book rejected on account of fault in the paper. Send for Samples, test them in comparison, and see that your books are made from paper thus water-marked.

OLD
BERKSHIRE
MILLS.

LINEN LEDGER PAPER

Will stand the severest
test of COLOR, CLIMATE,
INK OR WEAR.

Being Triple Sized (a process entirely our own) and Loft Dried, can be erased and written upon the fifth time distinctly. None genuine without the water mark, thus—Old Berkshire Mills Linen Ledger, and date.

CARSON & BROWN CO., Manufacturers.

Extra Fine Papers

Manufactured by

Z. CRANE, JR., & BRO.,

DALTON, MASS., U. S. A.



This Trade-Mark on
every Box.



Trade-Mark on our
"DISTAFF" Brand.

These Goods, which are acknowledged to equal the finest foreign manufactures, are presented in the following styles and qualities:

SUPERFINE QUALITY.

In handsome Light Blue Boxes containing one-quarter of a ream of Note Paper each, and bearing in blue letters description of contents.

In separate Boxes of uniform size, are one-eighth of a thousand Envelopes corresponding in tint and quality to the paper.

EXTRA SUPERFINE QUALITY.

In attractive Lavender Colored Boxes containing one-quarter ream of Extra Fine Paper each, with contents printed in red. Corresponding to this, in like Boxes, are Envelopes to match.

All this Stationery may be relied on to be according to representation. It is suited to the tastes of the most select trade.

In addition to the above lines, our other Specialties are put up with care, in attractive and substantial form. Goods can be seen at the Mill, or at our New York General Agency. GEO. B. HURD & CO.. 79 Beekman Street.

HENRY BAINBRIDGE & CO.,

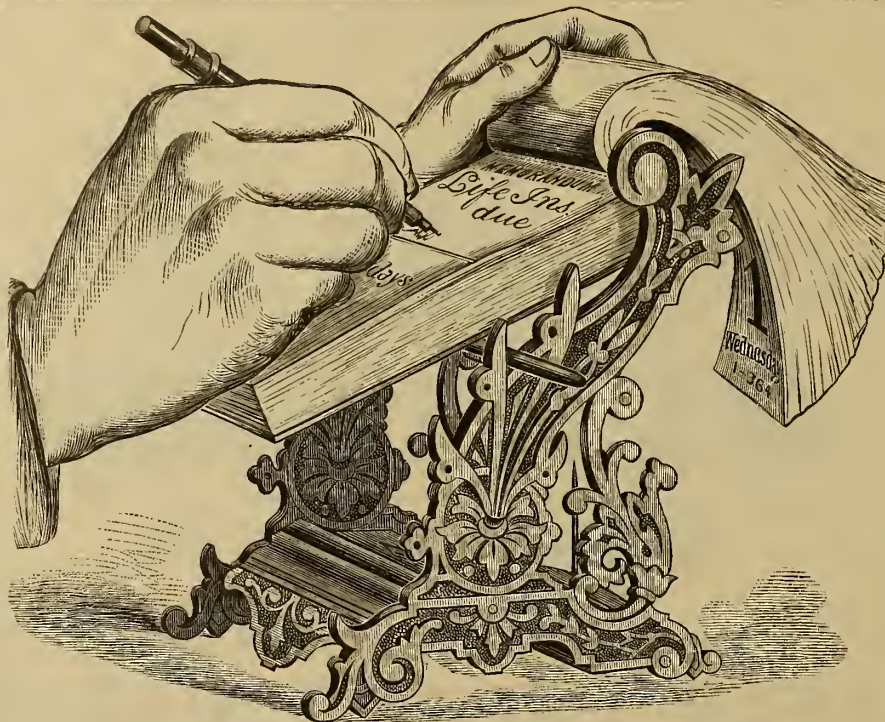
MANUFACTURERS AND PATENTEES.

NEW YORK.

THE DAILY MEMORANDUM CALENDAR

Consists of three hundred and sixty-five leaves, which are made of thin writing paper, so that ink may be used. The upper part of each leaf is left blank for memoranda, and on the lower part is the day of the week, the month, and the date, in plain letters and large figures. The leaves are connected only at the top, so that they can be opened like a book and easily written on from January to December.

They are perforated at the top, so that they can be torn off as each day passes. The pad shows the number of days in each month; and for the convenience of business men in figuring interest, on every date how many days of the year have passed and how many are to come.



HALF-SIZE CUT OF No. 1.—PAD PLACED IN POSITION FOR WRITING.

THE back, or last leaf of the pad, is made of cardboard, and has on its face the calendar of the current year, and on its back the calendar of the coming year.

At the end of each year the old pad, or its remaining stump, is to be removed from the stand and the new pad for the ensuing year put in its place.

This Stand is in the form of a pen-rack, and can also be used as such, and has a memorandum file attached. The pad is connected by a screw to a revolving rod, so that it can be brought into a convenient position for writing by placing a pencil or penholder under the pad on the projecting prongs, or so turned as to show the Calendar of the ensuing year on the back.

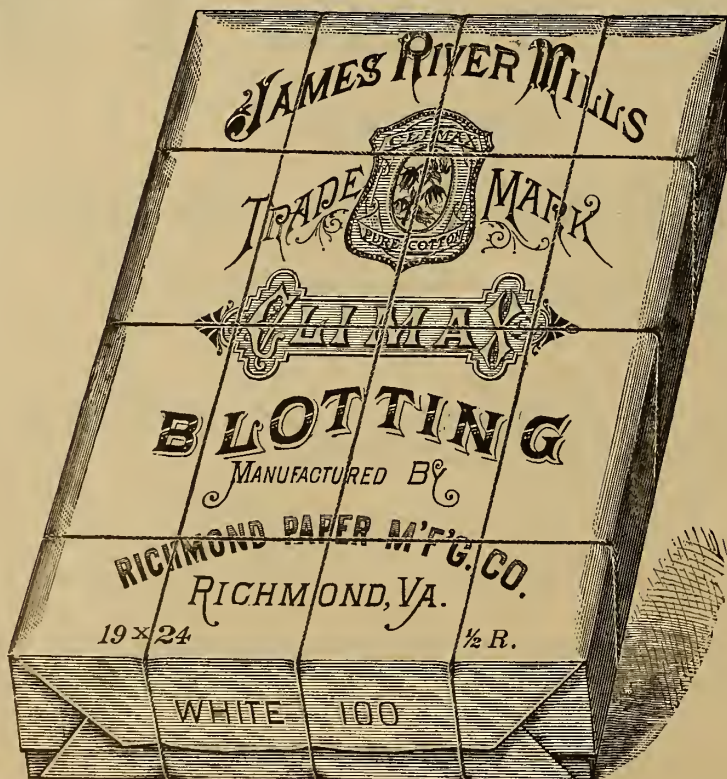
The file, combined with this stand, is for the purpose of filing up notices, &c., relating to memorandums made, such as life insurance notices, cards of appointments, &c.

PRICE LIST. { Pen-Rack Stand, No. 1.....per doz... \$9.00 | Japanese Finish, No. 3.....per doz... \$24.00 | Extra Pads.....per doz... \$3.60
 { Paper-Weight Stand, No. 2.. " .. 8.10 | Mounted on boards..... " .. 4.80 | **DISCOUNT TO TRADE.**

CELEBRATED "CLIMAX" BLOTTING PAPER,

The "CLIMAX" possesses the following advantages:

- 1st, Full weight, as marked in figures on bundle.
- 2d, Absolute uniformity as to quality and color.
- 3d, It will not harden with age.
- 4th, It is of absolutely unrivaled quality.
- 5th, Cheapness, in view of its excellence.



Sold by all Prominent Stationers and Paper Dealers.

Quarter-ream packages of assorted colors will be sold as a sample, if desired.

In 60, 80, 100, 120 and 140 lbs. always on hand.

White, Buff, Blue, Pink and Salmon,

— A FULL LINE OF —

PUT UP FULL WEIGHT AND COUNT.

Manufactured by **RICHMOND PAPER MANUFACTURING CO., RICHMOND, Va.**
 N. H. FURNESS, Selling Agent. 5 & 7 Beekman St., Room 12, Temple Court, New York City.

Waggener's Improved Trial Balance Books.

Waggener's Improved Trial Balance Books.

W. M. CHRISTY'S SONS, Philadelphia,

— PUBLISHERS OF THE —

Waggener's Improved Trial Balance Books.

LIBERAL DISCOUNT TO THE TRADE.

For sale in New York City by BAKER, PRATT & Co.; CORLIES, MACY & Co.; CHARLES H. CLAYTON & Co.; FRANCIS & LOUTREL and JOHN HULIN.

THE
CELEBRATED "LEADER FILE."

KNOWN THE WORLD OVER AS THE

— Best and most Salable Cheap File ever made. Price 75 Cents each. —

We manufacture a complete line of **STATIONERS' FILE GOODS,**

Comprising LETTER FILES (of various styles), CABINET FILES, BILL FILES, FILE BOXES, DOCUMENT ENVELOPES, BOARD CLIPS, NEWSPAPER FILES, SHELF BOXES, TRANSFER CASES, INDEXES, MUSIC FILES, SCRAP FILES, Etc. Send for Illustrated Trade Catalogue.

THE GLOBE FILE CO., Cincinnati.

NEW YORK BRANCH, 28 BOND STREET.

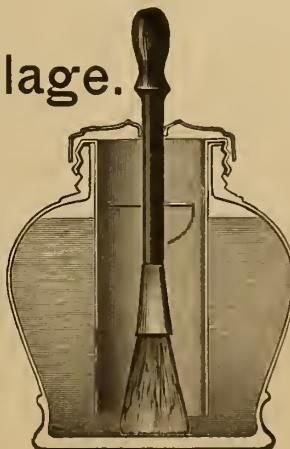
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Pneumatic Mucilage.

(PATENT APPLIED FOR.)

The Most Practical Stand Ever
Invented.

The mucilage is confined in an air-tight reservoir kept by atmospheric pressure. at the bottom of a metal tube screwed on to the neck, and passing nearly to the bottom of the stand. The brush is always inserted in about one-half inch of fresh mucilage, just supplying enough to keep it moistened sufficiently for use. The handle and mouth are always clean.

TRADE SUPPLIED BY
SANFORD MFG. CO.,
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HUB CARD CO.,

PUBLISHERS AND DEALERS IN

Bevel Edge and Chromo Cards,

IN GREAT VARIETY.

Prices ranging from 50 cts. to \$20 per thousand. Send for our Price List, it is the lowest. Address

HUB CARD CO., 149 Milk St., Boston, Mass.

Gill's New Art Store

Just opened to the public with a choice line of

Books, Stationery and Fine Art Goods.

VISITORS ALWAYS WELCOME.

Corner Main and Bridge Streets,
SPRINGFIELD, MASS.

MANUFACTURED BY THE

ROACHE MFG. CO., 147 Mulberry Street,
New York.Importers of GERMAN SLATE PENCILS,
and Manufacturers of SCHOLAR'S COMPANIONS, PENCIL CASES, &c.

MILLER BROS. Trade Mark on Steel Pens, Ink Erasers and Pocket Cutlery guarantees quality. Largest makers of Fine Crucible Steel Goods in the country. Full assortment of Pens mailed on receipt of 25 cents.

Acme Pen. \$2.00 per gross, 60c. per quarter gross.

Sold by all dealers. Price Lists furnished on application.
The Miller Bros. Cutlery Co., Meriden, Ct.

EDWARD TODD & CO.,



44 East 14th St., Union Square.

BEST QUALITY IN THE MARKET.

For Sale by Stationers and Jewelers in all principal cities. Trade List furnished on application.

A. A. WEEKS,

MANUFACTURER OF

Stationers' Hardware,

AND GLASS INKSTANDS,

82 John Street, New York.

Flat Glass Inks, Screw Cap Inks, Bankers' Inks, Paragon Inks, Combination Inks, Sponge Cups, Fancy Iron Inkstands, Brass Hand Clips, Bill Files, Pen Racks, Call Bells, Security Letter Box, Board Clips, Nickel and Bronze

(Continued from page 852.)

15 cents," was a familiar cry, and the lusty, red-faced young man who braved the cold did not yell and freeze in vain.

The stationery stores are less crowded this week owing to the extremely cold weather, but the next few days will undoubtedly make good all discrepancies in that direction. The holiday trade has been very good this season, and, taking it as a criterion, one would be led to believe we were enjoying the best of good times instead of being in the midst of a general depression of business.

The fancy goods stores keep open far into the night to accommodate their customers, and as a rule they are thronged with sightseers and purchasers from the time the doors are thrown open until they are closed.

Orders are coming in very heavily for commercial stationery, and a great many houses are compelled to run overtime so as to keep up with their orders.

Chas. Eneu Johnson & Co., manufacturers of printers' inks and varnishes, are on the eve of celebrating the eighty-first anniversary of their house. This is an old-time firm, and in some respects possessed of old-time ideas. For instance, although it is hard to believe, it takes no stock in advertising, does not believe in it. But we must give it time, and it will learn to know better after it has been in business a few years longer.

The Weaver Merchandise Envelope and Packet Company, formerly the Weaver Mail Packet Manufacturing Company, is the sole manufacturer of Weaver's improved pliable metal mailing packets, "metal clasps," merchandise envelopes, phial packets, book-corner protectors, folding-boxes, photograph, catalogue and circular envelopes and perfect sample-boxes, embracing more than 50,000 sizes, officially approved and their use fully authorized by the Postmaster-General after a careful examination and test of their merits. These packets, &c., are calculated to fill a want long felt by merchants and others, and a description of them will be given later.

A fire occurred yesterday in the building occupied by Thomas Kane & Co., dealers in school furniture, entailing a damage upon the firm of about \$1,000. The insurance could not be ascertained.

Vandercook & Co. have issued an illustrated guide to Florida and New Orleans, Texas, Mexico and the World's Exposition, with all information for the tourist. The book will be sent postpaid for 50 cents.

On October 26 last, the establishment of A. G. Spalding & Brothers suffered a fire, entailing a loss of \$80,000 worth of sporting goods and damaging the building to the extent of \$6,000, which compelled them to vacate their store. To-day they moved back to their old quarters at 108 Madison street. A visit to the establishment to-day found it crowded with visitors and friends, who were inspecting and admiring the store in its new dress. It presents a much handsomer appearance than it did prior to the fire, and an entirely new stock having been placed therein gives the store a bright, fresh appearance, cheerful to behold.

Mr. Spalding states that, being re-estab-

lished with an entirely new and complete stock of sporting goods, they are again fully prepared to meet the demands of their numerous customers, from all of whom they will be glad to hear.

Noz.

BOSTON BITS.

[FROM OUR REGULAR CORRESPONDENT.]

EASTERN OFFICE LOCKWOOD PRESS,
250 Devonshire St., BOSTON, Dec. 23, 1884.

Friday last brought the expected cold wave, and the day was too utterly cold for shopping. Saturday, the day following, was even colder than before; the very paving stones huddled closer together, and Christmas buyers were somewhat less numerous.

But the snow-storm of Sunday tempered the winds and more agreeable weather is now in order.

The severe weather was certainly very discouraging to city tradespeople, whose heavily stocked counters and attractive show-windows had no charm for the few frozen pedestrians who chanced their way.

Although the number of purchases during the two cold days was very limited, the crowded stores and streets, so far this week, indicate that an immense retail business is being done. Those who have money to spend for Christmas presents can without doubt get rid of it in three days, though it does compel the storekeepers to crowd five days work into three.

In bidding for the patronage of the people, the dry-goods stores, as usual, make the biggest announcements, and are the loudest in their claims to satisfy the wants and tastes of Christmas buyers.

Traveling about among the leading dealers of fancy stationery goods and holiday novelties I find that such wares are sold at extremely low figures—much lower than ever before. And it is hardly possible that dry-goods stores sell the same line of goods for less money. The great trouble with the majority of Christmas buyers is that they do not know when goods are offered at certain advertised figures whether the price is cheap or not, nor have they the time to satisfy themselves on this point by a comparison of prices from store to store.

Some of the leading retail stationers of the city are using the daily papers this week more largely than in former years to acquaint local buyers with what they have to offer for Christmas uses, and with good results.

At a certain establishment, whose goods and firm-name are too well known throughout this wide country to need any mention, I noticed yesterday an unusual number of buyers about the counter, and ventured to remark to this extensive and well-known dealer that he seemed to be having an extra run of trade. "Yes," said he, "we want to close out what we can of the holiday stock and so we run a half-column announcement in the morning papers." Now, I'll wager the entire contents of my Christmas stockings, that among the buyers that I saw in the salesroom of that well-known house, over one-half never before saw the establishment or ever heard tell of it;

and yet there are people who will abuse the poor printer.

Carter, Rice & Co. are doing a very fair business for this season of the year. Of strictly holiday goods this house had but little to offer, its extensive trade being confined almost entirely to staple goods, such as the stationer and the printer have constant call for; and when it comes to this line of goods, a more varied stock than this house carries is not to be found in this section.

Talking with Mr. Carter, the senior member of the firm, relative to the business outlook, I find that gentleman quite sanguine on the prospects for the coming year. "Though I do not look for a boom," said he, "I do anticipate a little more activity, not only in the paper trade, but in trade generally. Confidence is becoming more manifest among the people, and now that the general lines of merchandise have reached bottom figures, tradespeople will not fear to handle them. Like some people with bad habits who intend to 'swear off' on the first of the new year, there are numbers of business enterprises which have been talked over and arranged to start in for business, but they are waiting to start with the new year. So, I do not think I am far from right when I say that next year will bring an increased volume of business."

The writing-paper mills are all shut down again this week, this being the second installment of non-production, so that the product of writing-paper for December is lessened several hundred tons. This lessened production, together with the advanced cost of rags promised, will have a tendency to elevate the quotations on all grades of writing-paper.

During a recent tour among the envelope factories of Worcester, Mass., I had a long and interesting interview with G. Henry Whitcomb, of G. H. Whitcomb & Co., relative to the conditions of that special line of industry.

For the past few weeks this firm has been running off large quantities of envelopes, the greater proportion being for odd sizes, such as are used for Christmas cards. As these orders were for immediate delivery, considerable activity was observed throughout the different departments of the extensive factory.

The quotations on envelopes are very low—in fact, the prices are from 5 to 10 per cent. lower than they were in the spring of 1879. Envelopes were then so low that manufacturers were unable to continue making envelopes at the prices then ruling, so the envelope combination was formed for mutual protection. Then followed the boom, prices went up and manufacturers made some money.

During the past five years valuable improvements have been made in envelope machinery and greater economy is exercised in every branch of labor, and to these conditions alone are manufacturers able to meet the depressed market.

Paper for the manufacture of envelopes costs just as much now as it did in 1879, while gum has advanced ten cents a pound. With a factory using 500 pounds of gum per week, the advance of ten cents per pound, now paid, is an item.

As the importation of rags is being quite

generally discussed at Washington, it being feared that rags from abroad may bring cholera into this country, there is a strong probability that the Government regulations relative to rags will tend to increase the cost of raw material. With an advance in rags, paper must go up, and, as a consequence, future quotations on envelopes will show higher figures.

At present, the market is in favor of buyers. Lower prices cannot be looked for, while those who delay too long in stocking up are not going to reap any further benefit from the rise than their ordinary small profits.

With the close of the holiday trade dealers' attention will be given more to staple lines of goods. The shrewd buyer should give envelopes and writing papers some careful study; as the causes which give promise of advanced quotations are not the results of trade manipulations. The advance in raw material will force the prices of the manufactured goods up—a natural sequence.

A. L. D.

OUR LONDON LETTER.

[FROM OUR REGULAR CORRESPONDENT.]

5 LUDGATE CIRCUS BUILDINGS,
LONDON, E. C., December 6, 1884.

Those of your readers who have ever experienced the sensation of taking up the pen to resume a long-neglected epistolary duty will sympathize with the writer when, after a long silence,

"At his work again in the very shop,
Where, months before, he had let it drop,
He follows his ancient calling."

Well, there is some consolation in knowing that, for a portion of the time at any rate, you have been well supplied with information as to the doings of the Old World by your excellent special correspondent, Mr. Cohen, who so admirably expressed in two European letters the very sentiments and opinions which I myself hold as regards the condition of trade and manufactures in this country and in Europe generally. With all of the impartiality and freshness of an inquiring mind, Mr. Cohen has laid bare facts which I, in my little way, have from time to time referred to. Nor was the picture one whit overdrawn, but, on the contrary, an even gloomier one could be painted now.

The season of 1884 was, according to the *Standard*, one of the best informed London newspapers, "the deadest, dullest and most unprofitable of recent years; there was absolutely no heart, no earnestness in the business or the pleasure of the season." Trade everywhere is sluggish. The time when "commerce went on by leaps and bounds" is past and gone, and all of the skillful manipulation of big numbers will not hide the fact that there is a constantly diminishing national profit.

Meanwhile tens of thousands of men are out of employment in all of the centres of industry. Strikes and lockouts are so common as to attract no attention; labor is at war with capital; consequently both seek but do not always obtain better employment in other countries. As a result of all this, the amount of poverty, verging on absolute pauperism, is appalling, and, from a political and social point of view, most dangerous. As showing

the condition of large bodies of workmen, I may cite the evidence of a friend who is not unknown in political life in this country and who on a recent visit to a district of Staffordshire, where both mining and manufactures have till recently flourished, found every butcher's shop closed, meat having become an unattainable luxury, except for a few well-to-do people, who had to send ten miles for a beefsteak. With such facts before me, I am not at all surprised that the condition of the working classes in this country and on the Continent should have presented to the eyes of your special correspondent a strong contrast to that of their American brethren.

Now, the natural result of all this is that the manufacturer, the wholesale dealer, the shopkeeper and the artisan alike suffer; money is "tight," so expenditure is cut down in every possible way, and when purchases are made they consist of cheap imitations and shoddy-fied catch penny substitutes for the genuine article. A glance at the windows of the shops in prominent streets will convince anyone that the "cheap and nasty" is the order of the day.

For a long while every possible attempt was made by interested politicians to hide the ugly fact of the decay of trade, but it is now no longer possible, and so we are being treated to various suggestions for remedying the evil, among which a return to protective duties finds most advocates. Whether rightly or wrongly, a "protectionist" is no longer ridiculed as a madman in this country. On the other hand, an appeal has been made to government to find employment for the thousands of shipwrights and others who are idling and half-starving on the banks of the Tyne and the Clyde, with the result that four and a half millions sterling have been voted for extra ship building, ostensibly to strengthen the navy, but really to give employment to those who unemployed might become dangerous. On the whole, it must be admitted that the outlook is not particularly encouraging.

The year has not been remarkably fruitful in novelties, either in stationery or fancy goods, but the position of chromo-lithography has been advanced as regards its application to purposes of general decoration, as a visit to the show-rooms of the large German and semi-German houses would show. Raphael Tuck & Sons have made remarkable advances in this respect, both in the number of their productions and in the quality of their work. I have seen nothing finer in color work than some of their landscapes and lake scenes, while their card-board plaques, fire and hand screens and numerous other productions of their fertile brain and vast resources are characterized by an admirable attention to harmony of color and perfection of finish.

The Palestine cards recently introduced by Charles Goodall & Sons have been received with great favor by those who prefer as mementoes of Christmas something in harmony with the religious character of the season. These cards consist of ferns, grasses and moss gathered in the Holy Land, together with shells and other natural objects, the tasteful arrangement of which on tinted cards,

with appropriate inscriptions, forms a novel and essentially appropriate Christmas greeting.

Another novelty in cards is that offered by Ormiston & Glass, of Edinburgh, in the form of Scottish subjects, which have been very effectively introduced. Highland scenes, fishwives and kilted figures pleasantly vary the monotony of ordinary Christmas cards, and as they are very cheap, they will probably meet with success on both sides of the Tweed. They have, however, been brought out rather too late in the season to become widely known.

The demand for relief scraps still continues, and is well supplied. Mr. Jones, of Barbican, has some capital cheap lines in these goods.

Letts, Son & Co., of King William street, London Bridge—a firm as well known in its particular line of business as Cassell & Co. in the domain of general literature—are now issuing a series of county maps of England and Wales, in twelve parts. Each part contains four maps, and costs one shilling. This series will be of especial service to Americans visiting Great Britain, and really desiring to learn something of the country. Considering the amount of information given and the admirable expedients employed to secure its ready acquisition, the size and general get-up of the maps, they may without exaggeration be called a marvel of cheapness.

W. F. C.

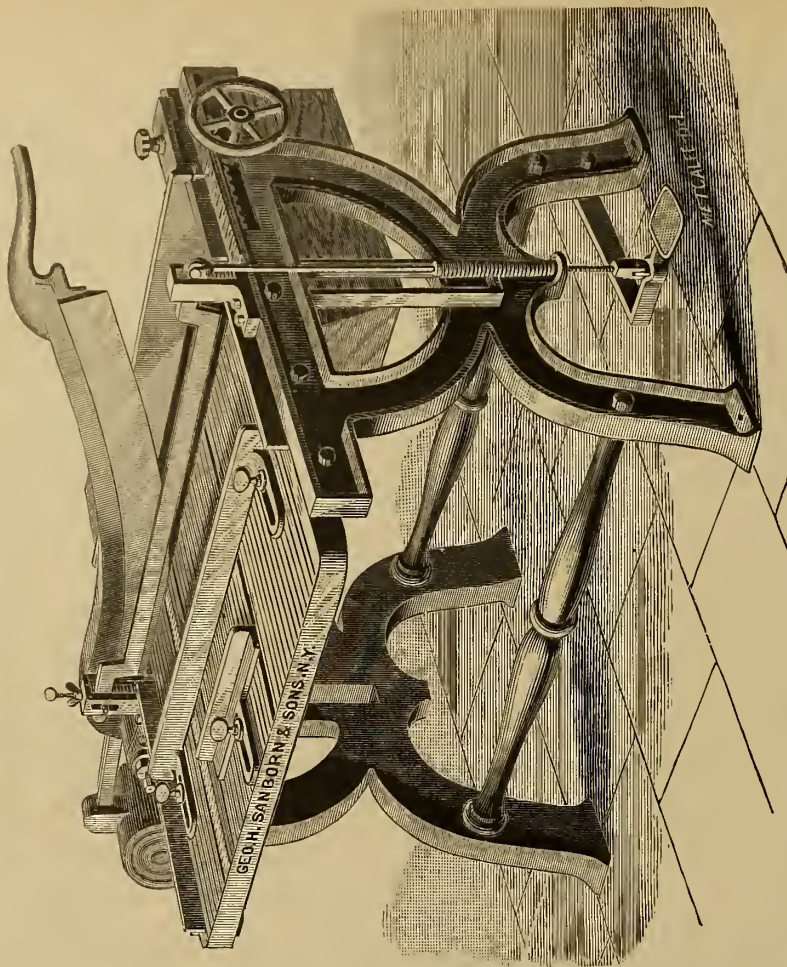
WASHABLE COATING FOR GYPSUM FIGURES.—According to C. Puscher, 3 parts caustic potash are dissolved in 36 parts hot water, 9 parts of stearic acid are added, and the obtained soap paste is diluted with the same quantity of water and 95 per cent. of alcohol. The warm solution is applied upon the warm gypsum cast, and this, after a few hours, is repeated with wet sponge. The casting becomes still handsomer if, in place of potash, a corresponding quantity of ammoniac is used. Old casts are first cleaned with a 3 per cent. caustic potash solution.

CLEANING-RAGS.—A French druggist transacted quite a lucrative trade with the sale of cleaning-rags, excellent for polishing metallic surfaces, which he prepared as follows: Dip flannel rags into a solution of 20 parts of dextrine and 30 parts oxalic acid in 20 parts logwood decoction, wring them gently, and sift over them a mixture of finely pulverized tripoli and pumice-stone. The moist rags are piled upon each other, placing a layer of the powder between each two. They are then pressed, taken apart, and dried.

TO COLOR BRASS BLACK.—To very handsomely color brass black, mix 180 grams carbonate of copper, 400 grams aqua ammonia, and 400 grams water. The cleansed brass articles are to be dipped into this mixture, frequently withdrawn to inspect them, rinsed in water, and dried in sawdust, and the process is repeated twice; the articles are then feebly rubbed in with a little linseed oil; the color will then be that of ebony. The old process of silver is somewhat dearer, and another one of dipping, hot, into nitrate of copper, is, ruinous to delicately soldered articles, wherefore the first mentioned method is preferable.

Sanborn's All-Iron Table Shears,

EXTRA HEAVY, WITH WHEEL FRONT-GAUGE.



THESE are for cutting the thickest and hardest kind of boards used for large Blank Books, Folio and Quarto Bibles, and similar work. They are the only Shears that will do heavy work easily and in a satisfactory manner. The table has four different gauges, is lined, and has brass measuring-rules set in. Our new and improved wheel front-gauge is of marked advantage. By the hand-wheel the gauge can be moved to the desired point in a second. It is operated by means of cut racks and cut pinions, placed on inside and underneath top of frames. This arrangement insures perfect accuracy in the working of the gauge, and the working-parts being out of the way and covered, will not collect the dirt. The gauge can be run out 20 inches.

The pointer shows on the rule the exact distance, in inches and fractions, the gauge is from the blades. By the one clamp-screw on top of gauge the latter is instantly and firmly set, and to adjust it the workman has not to move from his position while cutting. This new gauge will save trouble and time, and is destined to supersede all the Shear Gauges now in use. Our lighter iron shears also have our wheel front-gauge.

GEO. H. SANBORN & SONS, BOOKBINDERS' * MACHINERY,

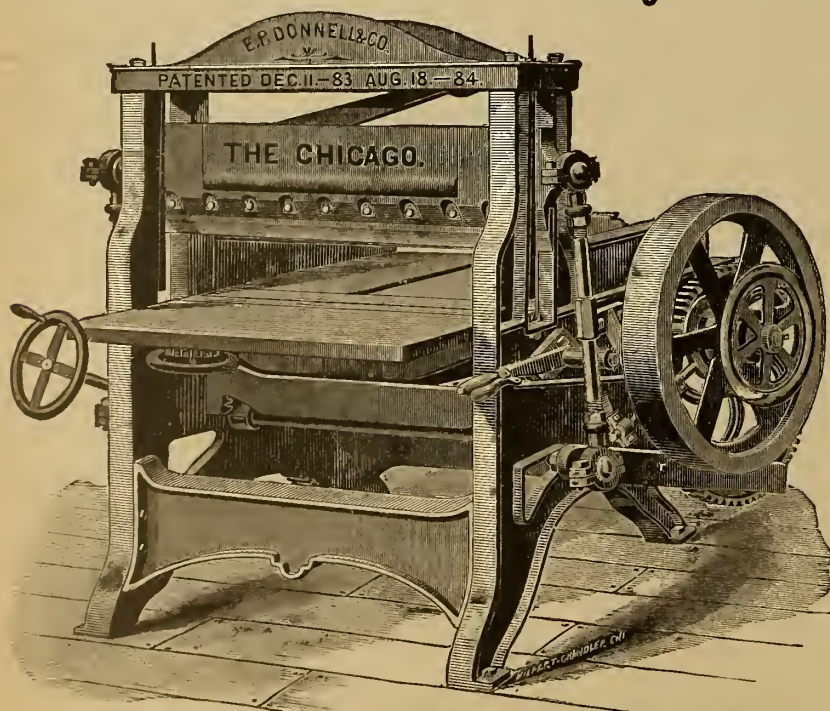
69 BEEKMAN STREET, NEW YORK.

MANUFACTORY: STANDARD MACHINERY COMPANY, MYSTIC RIVER, CONN.

E. P. DONNELL & CO., CHICAGO, ILL.

— MANUFACTURERS OF —

Bookbinders' ♦ Machinery ♦ of ♦ Every ♦ Description.



THE CHICAGO PAPER CUTTER.

♦ CUTTING STICKS MUST GO! ♦

THIS PAPER CUTTING MACHINE HAS A FLAT edge lower blade placed in the table bed. The upper knife on descending makes a shear cut on every part of the paper cut; the knife passes below the Table Bed and throws part of the front table out as the knife ascends; the front table is thrown back automatically, thus making a solid surface of the table. We do away with the set-screws that are used generally to take up the ware in the Knife Bar, as we use a simple bevel gib that is screwed up by one nut on top, which always keeps the Knife Bar firm and true.

There is no dulling of the knife as the knife-dulling surfaces are dispensed with; it saves the expense of the knives, saves grinding, sticks, &c., which are a great annoyance and expense as used on the other cutters.

The Knife Bar can be adjusted to any angle by the side steel rods.

It is supplied with our new patented clutch, which is simple and noiseless and combines the balance wheel pulleys and clutch all in one. Can be stopped instantly at any point and is acknowledged the simplest and most powerful cutter ever offered.

There is no drawing out of any kind of paper by our hand-clamp; has quick-acting back gauge.

Price 34-inch Steam and Hand Power, \$600

Price 44-inch Steam and Hand Power, 1,000

No Cutting Sticks used on this Cutter, it has a Shear Cut that trims ALL the sheets CLEAN.

Trade Novelties.

[We will be glad to receive samples of all novelties issued in the trade, and will notice all such which possess merit free of charge. It is desirable to accompany descriptions with cuts whenever possible.]

NEW PATENTS.

No. 308,138. Ink and Paint Mill.—Linus P. Clawson, Hamilton, Ohio, assignor to the Black & Clawson Company, same place.

No. 308,141. Copy Book.—Edward P. Cornor, Alameda, Cal.

No. 308,144. Stylographic Pen.—Louis E. Dunlap, Boston, assignor of one-half to Herbert W. Thayer, Franklin, Mass.

No. 308,147. Game Apparatus.—Jas. A. Fitzgerald, Salt Lake City, Utah.

No. 308,150. Printing Press.—Thomas Forknall, Manchester, England, assignor to Joseph Watson, Newark, N. J.

No. 308,157. Inkstand.—Morris Herzberg, West Point, Ga.

No. 308,164. Decorative Painting on Glass.—Emile J. Irlande, New York, N. Y.

No. 308,190. Paper Box.—Edward B. Munson, New Haven, Conn.

No. 308,214. Paper-Folding Machine.—John H. Stonemetz, Erie, Pa.

No. 308,285. Device for Feeding Paper.—Alonzo Sedgwick, Poughkeepsie, N. Y., assignor to the Sedgwick Manufacturing Company, same place.

No. 308,295. Pocket Memorandum-Book.—Harrison T. Whipple, Portland, Me.

No. 308,296. Blackboard.—William H. Whittemore, Deering, Me., assignor of one-half to Edmund S. Hoyt, Samuel Fogg and Grenville M. Donham, Portland, Me.

No. 308,309. Hand Stamp.—Joseph P. Ellacott, Chicago, Ill., assignor to the Union Brass Manufacturing Company, same place.

No. 308,339. Advertising Device.—John C. Blevney, Newark, N. J.

No. 308,353. Gumming Machine.—Thomas Furnival and George Daniels, Reddish, County of Lancaster, England.

No. 308,369. Tag.—J. Fred Miller, Shelbyville, Ill.

No. 308,378. Blotter.—Newton O. Pyles, Coronado, S. C.

No. 308,382. Paper-Hanging Device.—George W. Schock, South Bend, Ind.

No. 308,418. Paper Satchel.—Charles L. Lockwood, Philadelphia, Pa.

No. 308,440. Letter Scale.—John E. Smith, New York, N. Y.

No. 308,457. Stencil-Holder.—John W. Bennett, Halifax, Nova Scotia, Canada.

No. 308,462. Blotting Thimble or Pad.—Alice B. Browne, Washington, D. C.

No. 308,478. Seal and Railroad Ticket for Milk Cans.—Geo. Wm. Evans, Baltimore, Md.

No. 308,499. Adjustable Book-Support.—William O. Johnson, Kaufman, Tex.

No. 308,528. Adding-Machine.—Andrew Stark, Chicago, Ill., assignor to L. W. Noyes, same place.

In an adding-machine, in combination with the number rollers mounted side by side on a single arbor, a gear-sector on the same arbor, a segment rack meshing therewith whose centre of motion and curvature is on the side of said arbor opposite said rack, a driving-pawl mounted on a rigid radial extension of said gear-sector, and the key-bar rigid with segment rack, all co-operating to make the angular motion of the key-bar less than the resultant angular motion of the number wheels.

No. 308,535. Easel.—Thomas E. Vail, Topeka, Kan.

No. 308,554.—Combination Letter Sheet and Envelope.—Daniel W. Clegg, Pleasantville, N. Y.

A combined letter sheet and envelope, consisting of a sheet of paper folded in legal-paper form, and provided on one edge with a sealing-flap and on the edge adjacent thereto with a marginal flap not overlapping the folded section of the sheet, the two sections of the said marginal flap adapted to be sealed together so as to close the end of the folded sheet.

No. 308,555. Combined Reversible Letter Sheet and Envelope.—Daniel W. Clegg, Pleasantville, N. Y.

A combined letter sheet and envelope having the reversible letter-leaf, the reversible marginal flap not overlapping the said leaf, and the inclosing flap, provided with means by which the folded sheet is secured in closed condition both before and after it is reversed.

No. 308,570. Adding Machine.—La Verne W. Noyes and Andrew Stark, Chicago, Ill.; said Stark assignor to said Noyes.

In an adding machine, in combination with the registering mechanism and its actuating mechanism and with the finger-keys, a helical sheave connected to the actuating mechanism, and a series of cords wound thereon and departing therefrom at different tangents to the finger-keys.

No. 308,624. Machine for Creasing Sheet-Music.—James Morgan, Brooklyn, N. Y., assignor to J. Stewart Morgan, same place.

In an apparatus for creasing music-sheets and other articles, the combination of dies provided with ribs and grooves, the latter being furnished with moistened, soft or yielding material.

No. 308,626. Method of Ornamenting Paper Articles.—Wm. A. Pike, New York, N. Y., assignor to Hard & Parsons, same place.

The process of ornamenting cards and the like, which consists in first producing thereon in gold or colors an unfinished representation, and then cementing to the unfinished portions separately-formed pearls or ornaments.

No. 308,627. Wall-Map.—George A. Poole, Chicago, Ill.

No. 308,672. Envelope for Photographs.—Daniel H. Howd, Paterson, N. J.

The combination, with an envelope, of an interior layer of pasteboard corresponding in size to the oblong body or main part of the envelope, and of a covering-layer of paper extending over the stiffening-layer of pasteboard and attached to the flaps of the envelope.

Composition and Mold for Artificial Slate.

Great difficulty has been heretofore experienced by persons engaged in the manufacture of articles from quick-setting cement, by the molds (which are usually made of wood) becoming saturated, warped, and distorted by the absorption of water from the plastic or semi-plastic composition deposited in them to form the articles, so that in order to carry on a large business in this industry a considerable amount of money is necessarily tied up in molds. Where metal molds are used the action of the moisture together with the chemicals used in the composition tend to rust or corrode the same and make them unfit for use. These difficulties are overcome by lining the inside portions of the molds with suitable ma-

terial which will not only protect the main portions of the mold from the destructive effects of water and acids, but will keep the inside of the molds true and smooth at all times, and the molds can be used continuously, and as soon as one article has been formed the molds can be filled again and again without having to keep a large stock of molds on hand.

The main body of the mold may be made of wood, iron or any suitable material, and of the desired form to produce the article required. The molds are provided with a lining of natural slate, thin slabs of natural stone or marble, glass or non-corrosive metal, such as granitized sheet metal.

The material mentioned is specially adapted for the lining of molds made of wood, and the lining may be secured to the inner surfaces of the molds by screws, or in any suitable manner. This material may also be used for the lining of metal molds, if desired; but it is preferred to line the metal molds with a vitrifiable substance which fuses below the melting-point of iron, and such as is used in the manufacture of granitized sheet metal, as is well known in the market.

It is often desirable to produce designs in relief or in depression on articles made of artificial slate, stone or marble, and where such are to be produced in relief the desired design is cut into the bottom or sides of the mold, so that when the articles are molded therein the designs or ornaments will be produced in relief on the article. If, on the other hand, the design is to be produced in depression, the design may be struck up from sheet iron, brass, lead, or other suitable material, and the plastic or semi-plastic composition is poured over it, and the molds are filled to the desired height to form the articles. This will produce in depression the required design or ornamentation. Where entablatures or inscriptions are to be produced, they are struck up from sheet metal, either in relief or in depression, as is preferred, and the sheet metal is coated with the vitrifiable composition, baked to the required degree, and placed in the bottom or side of the mold. This will be found to be very effective, and will produce the best of results.

The ingredients used in the manufacture of a new artificial slate are: To one barrel of Portland or other suitable cement, take one pound oxide of iron, three pounds metallic red, one pound drop-black, two pounds lamp-black, one pound Venetian red or other mineral color, six pounds pulverized alum mixed dry with the cement, and one gallon soluble glass in thirteen and one-half gallons of water.

These ingredients are all thoroughly mixed and reduced to a plastic or semi-plastic condition by the incorporation therewith of a sufficient quantity of the solution of iron-rust in vinegar, one gallon of the solution to one barrel of water. The articles are then cast into the desired form in the molds of the character described, and when thoroughly set are removed from the molds and allowed to dry. The articles are then finished with a coat of boiled linseed-oil or glycerine well rubbed in with French putty-powder or finely-ground litharge suitably colored.

RAPHAEL TUCK & SONS,

Fine * Art * Publishers.

PARIS.

LONDON.

BERLIN.

298 BROADWAY,

NEW YORK, November 24, 1884.

GENTLEMEN :

We have much pleasure in announcing to you the opening of a direct BRANCH ESTABLISHMENT for the United States and Canada at the above address.

It has been obvious for some time that, in justice to the continually increasing variety and number of our Art Publications, a closer relationship with the American Continent had become a downright necessity; the requirements of so important a market justifying, nay, necessitating, that close attention and study which only a direct intercourse can cultivate to advantage.

We point to our past record as an earnest of our future efforts in the matter of ARTISTIC and NOVEL PRODUCTIONS and the various new lines, such as EASTER and all branches of CONGRATULATORY CARDS; FLORAL and other ART STUDIES; CHROMOS, RELIEFS, SCREENS, TERRA-COTTA WARE, &c., with which our Representatives are making their debut on our behalf, may fairly entitle them to your favorable consideration.

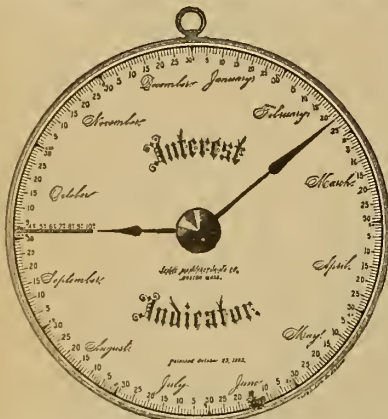
Upon one subject we would lay particular stress, and that is touching the matter of prompt delivery of samples and stock; and here it is that a direct intercourse with the American trade, which will henceforth be supplied in advance of the English market, will prove of immediate benefit, and avoid all unpleasant friction caused by lateness of deliveries.

In conclusion we would gladly bespeak for ourselves the good-will of our competitors, no less than that of the entire trade, and our actions, prompted as they will be by a careful solicitude for the best interests of the trade in general, will be calculated to secure and retain that good-will for us. We are, gentlemen, yours faithfully,

RAPHAEL TUCK & SONS.

The following cut represents one of the three styles of

JENNE'S PATENT INTEREST INDICATOR.



JENNE'S PATENT INTEREST INDICATOR.

The most practical device ever invented for computing interest and time. It gives the results accurately and instantly between any two dates, at seven different rates. The device commends itself wherever shown, and no bookkeeper, professional or business man can afford to be without it. Below we give the opinion of two gentlemen, of whose authority on the subject there can be no question:

DEAR SIR: I have examined your "Interest Indicator," and am happy to say that it strikes me as a very useful, as well as ingenious invention, and perfectly adapted to its purpose. IT CANNOT ERR and is too simple in its construction ever to get out of order. Yours truly, ELIZUR WRIGHT,

Consulting Actuary,
New England Life Ins. Building, Boston.

GENTLEMEN: This certifies that I have carefully examined "Jenne's Interest Indicator," and find it perfectly adapted to the work it is designed to perform. It is very simple in construction and consequently not liable to get out of order, and must, necessarily give accurate results. Truly yours,

THOMAS TENNENT,
Mfr. Mathematical Instruments,
18 Market st., San Francisco, Cal.

Prices of this Device are \$1, \$2 and \$10.
Sold by all first-class Stationers. Send for circulars.

ADDRESS

JENNE MFG. CO., 178 Devonshire St., Boston, Mass.

TRADE * OPINIONS.

6 Months in Use.

MR. E. W. BLACKHALL:

HARTFORD, Conn., 1884.

We have given your Perforator many severe tests, and find that it fulfills in every respect all that you claim for it; for stop-work it cannot be excelled, and for rapidity and neatness of execution is unequalled.

THE PLIMPTON MANUFACTURING CO.,
L. B. PLIMPTON, Pres.

3 Years in Use.

MR. E. W. BLACKHALL:

ERIE, Pa., June 7, 1884.

We can say in regard to your Perforating Machine that during the three years we have had it in use it has done its work with perfect satisfaction, and without any expense for repairs. We heartily recommend it as a first-class machine.

Yours truly,

ASHBY & VINCENT.

SEND FOR CIRCULAR, CONTAINING FULL DETAILS, TO

E. W. BLACKHALL, 83 Wood St., Toronto, Canada; or 13 West Swan St., Buffalo, N. Y.

WHITING PAPER CO., HOLYOKE, MASS., MAKE
MORE FINE PAPER THAN ANY OTHER CONCERN IN THE WORLD. THREE MILLS. DAILY PRODUCT, TWENTY TONS. ALL DESCRIPTIONS OF LOFT-DRIED PAPERS.

Trade Gossip.

All new goods and designs which are not, strictly speaking, "Novelties," will be noticed under this head. The trade are requested to forward descriptions with samples in order to secure proper notice.

M. Calisher, Oakland, Cal., has been attached.

M. Shea, bookseller, &c., San Francisco, Cal., has made an assignment.

R. W. McMoran, stationer, &c., Paisley, Ont., has sold out to Mrs. M. A. Clark.

George W. McCoy, printer, Portland, Ore., has been damaged by fire \$400; insured.

Hayes W. Grier, publisher of the Columbia (Pa.) *Herald*, has sold out to Eugene Miller.

Layng & Wellington, printers, San Francisco, Cal., have applied for relief in insolvency.

The Savannah Art Company, dealer in pictures, &c., Savannah, Ga., has been sold out at auction.

The estate of W. S. Lingle, late publisher of the *Courier*, La Fayette, Ind., has sold out that paper.

The news depot of George Sherwin, Brad-dock, Pa., has been burned out. Loss, \$1,800; insured for \$1,300.

The Frankling Printing and Publishing Company, Columbus, Ohio, has transferred its business to H. T. Chittenden.

A paper and stationery business in an interior city is offered for sale in another column. This is thought to be a good opportunity for a good man.

W. Atterton & Co., 76 Milton street, London, E. C., are preparing a line of novelties in stove ornaments. They have also added the manufacture of plain and fancy boxes and pattern cards to their business.

Thomas R. Knox & Co., New York, have just issued in handsome form the series of papers by James McQuade, entitled "The Cruise of the Montauk." This book is a pleasant companion for a waiting hour.

The meeting of the creditors of the Sandford Universal Fibre Company is postponed to Wednesday, December 31, at 2 o'clock, at the office of R. A. Springs, 55 Nassau street. E. Owen, the receiver, reports that there are no funds.

An injunction has been granted by Judge Truax, in the Superior Court of the City of New York, restraining and enjoining M. B. Pollard and Charles Moss from "publishing, issuing, circulating or selling an edition of Dante's *Inferno*, translated by Cary, illustrated by Gustave Doré, which from size, form, color and illustrations upon the cover; size, color and form of case in which the same are offered for sale; arrangement of text and notes upon pages, and of illustrations, shall tend to mislead the public into the belief that in purchasing the defendant's book they are getting the book as published by Cassell & Company, Limited."

Some months ago the trade were asked to place their orders early in the season with the National Publishing Company, Philadelphia, for the holiday trade. The company's invitation has apparently been appreciated, as it is running to its full capacity in the manufacture of fine plush and leather albums and the finer grades of bindings of family and pulpit bibles. See the advertisement.

The establishment of Charles Deviere, dealer in wall-paper, &c., San Antonio, Tex., was destroyed by fire on the night of December 14. The stock was valued at \$9,000, which is covered by \$6,000 insurance. The building, owned by W. H. Maverick, was partly destroyed. The loss is covered by insurance.

Copp, Clark & Co., Toronto, Ont., have published the Canadian Almanac for 1885. It is a publication containing a list of all the post offices in Canada, the Canadian tariff, and a variety of other useful information.

The pulp department of the Dominion Paper Company's mill, at Kingsey Falls, Canada, was burned on Saturday last. The loss has not been ascertained, but is said to be covered by insurance.

The second number (January) of the American edition of the *Quiver* is out. It is a taking Sunday magazine. Cassell & Co., Limited, publish it.

The January issue of *Our Little Ones* is a bright, cheery holiday number for the wee ones. It is issued by the Russell Publishing Company, Boston.

E. L. Hoffman, publisher of the *St. Mary's Express*, St. Mary's, Kan., has been burned out. Type and press were saved.

A receiver has been appointed for the stationery business of Cornelius Daheney, New York.

W. T. B. Schermerhorn, publisher of the Hudson (Mich.) *Gazette*, is dead.

Frederick C. Nicolai, wall-paper dealer, &c., St. Paul, Minn., has been attached.

Mrs. M. Stiebel, fancy-goods dealer, &c., Louisville, Ky., has made an assignment.

The leather-board manufactory of S. F. Dawson, Shirley, Mass., has been damaged by fire.

H. B. Parker, paper dealer, Detroit, Mich., is advertised to be sold out under chattel mortgage.

H. S. Chabin, publisher of the *Star* (owned by Mrs. O'Flanigan), St. Mary's, Kan., has been burned out. Loss total.

Wardwell & Clark, paper manufacturers, Newton, Mass., have dissolved partnership. Charles P. Clark, Jr., will continue the business.

Minor C. Kerbaugh, dealer in paper-hangings, Philadelphia, Pa., is advertised to be sold out at sheriff's sale on executions for \$8,301.

A fire at Machias, Me., on December 20, destroyed the building owned and occupied by Charles A. Forbush, publisher and proprietor of the *Republican*. Loss on building, \$3,000; on stock and fixtures, \$3,000; insurance, \$2,000.

The H. B. Hill Manufacturing Company, Philadelphia, Pa., in addition to a full line of stamp goods, has completed and put on the market a variety of fancy wax seals, put up in a neat case and called the wax-seal cabinet, containing the seal, wax and tapers. As the former custom of sealing letters with wax is coming into use, these goods are made to meet the demand. Their style and finish are said to be superior. The "Blotter Bath," representing the most rapid and perfect process for letter-copying yet invented, is rapidly taking the place of the old methods, and the large demand for it is unabated. Among the new specialties which this house is introducing to the trade this season is a new line of hand-stamp pads, for which there is a large requirement. They will be found superior to the common gelatine in general use, being unaffected by the weather or climate. Of these, several qualities and styles are made. Some are for common desk use and others are adapted to railroad offices as well as many other places of business where stamp goods are required to meet the heaviest kind of service. The stamp pad is a commodity which

BLOTTER
PENCIL
"EXPRESS"
"OWL" RIGHT
LEATHER AND PLUSH COVERED

→ FOR SALE BY ALL JOBBERS. ←
M H
BLOTTER
TABLET
PATENTED
REVERSIBLE BLOTTER!

TABLETS
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TABLETS
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TABLETS

WEDDING PAPERS in BLOTTER TABLETS, with STEEL ENGRAVED COVERS.

CATALOGUE for Fall Season,
Now Ready.

357 VARIETIES.

Finest Line in
the country.

W. H. HASBROUCK,
536 & 538 Pearl St., New York.

is now handled to a considerable extent by the stationery trade, and of which nearly all business men are consumers.

George H. Haynes, fancy-goods dealer, &c., Camden, Me., is advertising to sell out.

C. E. Hatfield, Boston, Mass., has sold out his printing business to J. H. Dows & Co.

W. Raplee's toy manufactory, on Fourth street, Louisville, Ky., was totally destroyed by fire on Saturday morning. Loss, \$50,000.

M. Calisher, stationer, Oakland, Cal., has been attached for \$529. The liabilities are about \$5,000, and the assets are about the same.

A receiver has been appointed for A. C. Katt, bookseller and dealer in wall-paper, Fort Wayne, Ind. Liabilities about \$3,500; assets, \$3,000.

Kane Shields, wholesale and retail dealer in wall-paper, at Dallas, Texas, has made an assignment to James Maroney. His liabilities are estimated at about \$5,000.

E. W. Barnes, publisher, Wellsville, N. Y., has assigned to A. S. Brown. Liabilities estimated at \$20,000; actual assets probably \$0,000 in real estate, and fixtures mortgaged for \$11,000.

The Riverside Paper Mills, at South Toledo, Ohio, with all their stock and machinery, including one Fourdrinier machine and four pulp engines, were burned on the night of December 18. Loss, \$10,000; insured for \$6,500. The mills were owned by G. D. Claffin, Jr.

James D. Whitmore & Co. are getting up a new line of hand-painted papeteries, adapted for the jobbing trade, which can be sold at a very low figure, and are also coming out with a new line of papers on the first of the year, which they claim, in point of style of putting up, will surpass anything in the market. A new line of orders of dance is also in course of preparation, which, it is claimed, will come up to their previous efforts.

A fire broke out, on Sunday evening, from some unknown cause, on the second floor of 25 Park place, and among other losses caused by it were the following: First floor, Holmes, Booth & Haydens, manufacturers of McGill's paper fasteners and other brass goods, \$1,000; second floor, E. Steiger & Co., publishers, \$10,000; third floor, rear, Manzel & Smith, publishers, \$1,000.

The body of Robert Crouse, of the firm of Beard & Crouse, paper makers, Fayetteville, N. Y., who had been missing since December 16, was found on Monday morning in the storeroom of Huntington & Beard's foundry at Fayetteville. He had a revolver in his hand and a bullet wound in his right ear.

J. N. Sinclair, printer, 314 East Seventy-fifth street, New York city, suffered \$200 damage on stock and machinery by fire on Sunday night.

The Kansas City Paper Company, wholesale paper dealers, Kansas City, Mo., has been incorporated, with a capital stock of \$20,000 paid in.

C. O. Furbush, publisher of the *Republican*, Machias, Me., has suffered loss by fire.

Jacob Wise, paper-stock dealer, 207 Staunton street, New York, suffered a loss from fire on Saturday last to the extent of \$500; insured.

Mr. Iliff, with J. D. Whitmore & Co., hopes to meet his friends in the West and Northwest early in the new year and to find them rejoicing over an immense holiday trade.

C. S. Plummer, with the assistance of G. A. Raisbeck, with Ph. Hake, is busy originating novelties to meet every demand of the trade, and will shortly have ready a large and exquisite line of spring novelties.

Ph. Hake will have in about a week very large line of Easter novelties to offer, which he claims will surpass all of his previous efforts. One of his most recent novelties in the card line is the opalescent, so-called from its having all the shades of an opal.

G. T. Lothrop, of New Orleans, La., asked an extension of his creditors about eighteen months ago, claiming assets of nearly three to one of liabilities, but finding himself unable to pay his extension notes he went into insolvency. The assignee is now paying off the creditors with about twenty-five cents on the dollar.

An incendiary fire occurred in the American Worsted Block, Woonsocket, R. I., on Saturday morning, causing a loss on the building of \$10,000. Among other losses sustained were the following: Fred. Colwell, paper-box manufacturer, \$1,000; L. B. Pease, *Evening Reporter*,



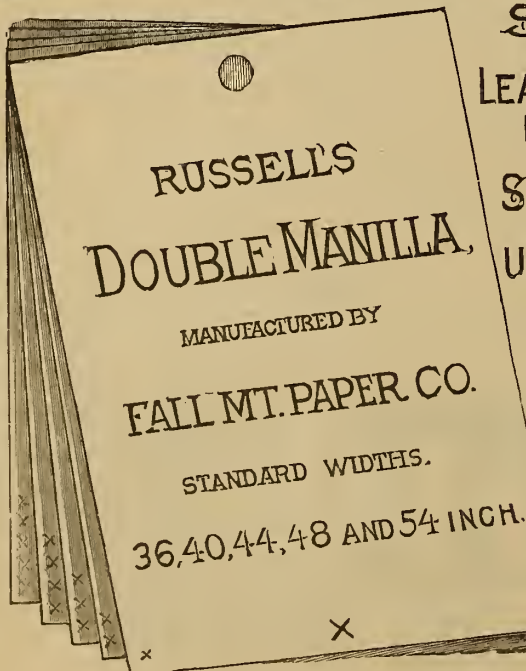
THE BEST BLOTTING

— AND —

STANDARD * DOUBLE * MANILLA.



SOLD
BY THE
LEADING PAPER
DEALERS
AND
STATIONERS
IN THE
UNITED STATES
OF
AMERICA.



Regular Sizes in Sheets or Rolls.
Thickness of 24 x 36, 90 to 300 Lbs. per Ream, always on hand.
Special Sizes Made to Order.



Unsurpassed in all the requirements of Superior Blotting Paper.
Absorbs Instantly.
Leaves no Lint. Will outwear any other.

Facsimile of a Bundle of RUSSELL'S BLOTTING.

The Standard and Best Double Manilla for Tags, Boxes and Drafting. A Full Line of White, Blue, Buff, Pink and Fawn in 40, 60, 80, 100, 120 and 140 Lbs., always on hand.

WILLIAM RUSSELL & SON, 53 Devonshire Street, Boston, Mass.

loss on type, library and files, \$1,500. They were insured.

T. J. Walker, publisher, Visalia, Cal., has failed.

W. T. Christopher, printer, Atlanta, Ga., has sold out.

J. W. O. Moles, publisher, Tuscumbia, Mo., is closing out.

Maguinis & Crosby, printers, Forth Worth, Tex., have sold out.

J. P. Redick, stationer, &c., Telluride, Col., has made an assignment.

Mr. Wells, of Wells & Co., Bridgeport, Ohio, was in the city, this week, buying goods.

Young & Shepherd, Shreveport, La., have sold out the Shreveport *Times* to Andrew Curfe.

Bremner Brothers, stationers, &c., Charlottesville, P. E. I., are reported to have closed up.

Jacob Lang, Jr., stationer and printer, Louisville, Ky., is selling out his stationery business at auction.

Martin & Jackson, publishers of the *Stockman*, Springer, N. M., have dissolved partnership. C. F. Martin continues.

The Raplee Manufacturing Company, manufacturer of toys, &c., Louisville, Ky., has been burned out. Partly insured.

E. E. Lovelace, publisher of the *Chronicle*, Essex Centre, Ont., is advertised to be sold out under mortgage on the 30th inst.

Blake, Moffit & Towne, stationers and bookbinders, San Francisco, Cal., have filed articles of incorporation, the old firm of Blake, Robbins & Co., wholesale paper dealers, being merged therein.

The assets of the estate of the late William Terry, Galveston, Tex., deceased, are so dwindling away under probate administration that what was in the lifetime of Mr. Terry a good and solvent concern will now, it is said, pay nothing more than a moderate dividend.

Henry Bainbridge & Co. are filling a great many orders and some of them of pretty good size, for their patent daily memorandum pad calendars for 1885, and they desire the trade to know that the edition is not entirely exhausted and that they have facilities to meet every demand made upon them.

Minor C. Kerbaugh, dealer in paper-hangings, Philadelphia, Pa., has been sold out by the sheriff.

A chattel mortgage has been foreclosed against E. L. Heath, publisher, David City, Neb.

H. W. Young, publisher of the *Star*, Independence, Kan., has been burned out.

W. H. Wallace, Salida, Col., has sold out the Salida *Mail* to Crawford & Erblen.

Gus. Shrauge, dealer in notions and wall-paper, Fremont, Neb., is selling out.

M. H. Hall, stationer, Woodstock, N. B., has had his stock damaged by fire.

J. D. Armstrong, publisher, Rockfort, Ind., has sold out to John Wytenbach.

N. Spillman, publisher, Oakland City, Ind., has sold out to Walter A. Cowan.

Guy Adams, publisher, Rosita, Col., has been succeeded by C. Johnson.

Paul Gebhard, printer and publisher, New Haven, Conn., has sold out.

To Make Rubber Stamps.

Procure a vulcanizing apparatus provided with a thermometer and lamps such as dentists use. Have an iron printing frame or "chase," in which to lock types, and of such a size that the plaster mold made from it can be placed inside the vulcanizer. Having set in the frame with ordinary types the words desired, a plaster cast is taken of them like an ordinary stereotype mold, that is, by first oiling the types, and pouring liquid plaster over them. When set, the mold is carefully taken off, and before it has had time to dry a piece of sheet rubber, vulcanized and mixed with sulphur and soapstone, is placed on top of the mold and backed with a few sheets of paper. Then, with two iron plates provided with screws, the rubber is squeezed against the mold, the whole is immersed in the water in the vulcanizer, and the cap being screwed on the heat is applied till a temperature of about 300 is reached. When the apparatus has cooled down, the mold and rubber are taken out and the rubber is carefully removed. This is properly trimmed, and on being fastened with cement to an appropriate handle, forms a hand stamp ready for use. A solution of virgin caoutchouc in bisulphide

of carbon makes a good cement for wood and rubber.—*Ex.*

It is found that canvas can be made as impervious to moisture as leather by steeping it in a decoction of one pound of oak bark with fourteen pounds of boiling water. This quantity is sufficient for eight yards of stuff. The fabric has to soak 24 hours, when it is taken out, passed through running water, and hung up to dry. The flax and hemp fibres, in absorbing the tannin, are better fitted to resist wear.

Mortgages, Etc.

[In the appended list R, signifies a renewal of a pre-existing mortgage; B. S., bill of sale; and Real, a mortgage on real estate.]

Mortgages.	NEW YORK CITY.	Amount.
Beckett & Corlies (R.)		\$1,500
T. T. Fortune		500
E. C. Mulhern		1,500
E. J. Brady (B. S.)		1
M. Connelly		700
James E. Crankshaw		1,200
C. M. Green (R.)		9,872
W. J. Kelly (R.)		600
R. Teller (R.)		1,989
I. Thannhauser (B. S.)		500

EASTERN STATES.

Robert J. Bath, et al., Boston, Mass.	.....	200
J. H. Dows & Co., Boston, Mass.	.....	300
Casimir Podgorski, Northampton, Mass. (prior discharged)	.....	330
Martin Burns, Lawrence, Mass. (Real)	.....	100

MIDDLE STATES.

Argus Publishing Company (Publisher Argus), Jersey City, N. J.	.....	2,500
William B. & Emma S. Doty, Newark, N. J.	.....	1,219

WESTERN STATES.

G. F. C. Droge, San Francisco, Cal. (Real)	.....	1,200
B. A. Cullen, Chicago, Ill.	.....	880
C. H. Wyman, Chicago, Ill.	.....	408
Andrew J. Reddick, La Salle, Ill. (Real)	.....	1,000
Andrew J. Reddick, La Salle, Ill.	.....	1,000
Blackmer & Doyle, Detroit, Mich. (B. S.)	.....	1,200
William Bickley, Minneapolis, Minn.	.....	629
A. E. Douhet, Cleveland, Ohio	.....	184
George Riddle, Columbus, Ohio	.....	1,538
J. D. Hartney, Springfield, Ohio	.....	294
Moses G. Wadsworth, Auburn, Ill.	.....	300
Ulrich Hege, Elkhart, Ind.	.....	....
Louis W. Halsted, Davenport, Ia. (B. S.)	.....	600
Louis W. Halsted, Davenport, Ia. (B. S.)	.....	500
A. R. Beadle, St. Louis, Mo.	.....	123
Otis O. Hall, Cincinnati, Ohio	.....	2,600

LIENS RELEASED.

J. B. McIntyre, San Francisco, Cal.	.....	3,200
Louis W. Halsted, Davenport, Ia.	.....	500
M. A. Faith, Springfield, Ill.	.....	400

TRY KING'S NONPAREIL PENS.

— SUPERIOR TO ALL OTHERS. —

Send for Samples and Prices.



GEO. F. KING & MERRILL,
29 Hawley Street, BOSTON, MASS.
ALSO FOR SALE BY
HENRY BAINBRIDGE & CO.,
99 & 101 William Street, New York.

CARTER,

PAPER of Every Description, for Stationers and Printers.

Writing Papers, Ledgers, Linens, Book, News,
Poster, Blottings, Manilla and Twines.

RICE & CO.

PAPER WAREHOUSE, BOSTON, MASS.

(CORPORATION.)

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PUBLISHED BY THE

NATIONAL PUBLISHING CO.

724, 726 & 728 Cherry Street, Philadelphia.



NATIONAL PUBLISHING CO.,
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We claim the following advantages for the "National Contrasted Editions":
First.—The ONLY Quarto Bible containing the Contrasted Testaments, in which the Old King James and the Revised Versions are placed in parallel columns.
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BINDINGS GUARANTEED EQUAL TO THE BEST. PRINTING SUPERIOR TO ANY. PRICES AS LOW OR LESS THAN OTHERS.

Luther's Illustrated German Bible,

Containing BIBLE DICTIONARY, History of the Books, Maps, Illuminated Plates and other beautiful features, making the most complete and best illustrated German Bible in the country at lower prices than any other edition.

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Containing a complete Catholic Dictionary, and embellished with hundreds of magnificent engravings and illuminated plates.

Illustrated Catalogue, containing full description, prices, &c., mailed on application.

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Orders for Sample Lots receive Prompt Attention at Lowest Prices.

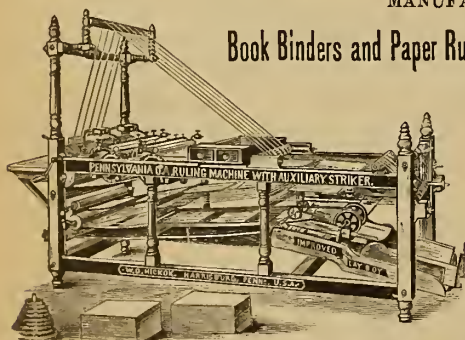


THE HARVARD FOUNTAIN PEN.—The Harvard is a flexible Gold Pen affixed to a fountain or reservoir holder. Having no air tubes, wires, springs &c., which are the great obstacles to the efficient working of all fountain pens, these objections have been finally overcome in the construction of this Pen, and the utmost simplicity and adaptation for the purpose having been the objective points sought for, we take pleasure in offering it as one in which this result has been accomplished to the highest degree possible. Every Pen guaranteed to give satisfaction. Send for Price List.
 HARVARD PEN CO., 152 Broadway, New York.

W. O. HICKOK, HARRISBURG, PA.,

MANUFACTURER OF

Book Binders and Paper Rulers' Improved Machinery.



market. Write for particulars when contemplating the purchase of similar machines.

TO PAPER RULERS:

I HAVE perfected and in practical operation an Improved Combination Striker and Lapper which I will be ready to offer to the trade in a short time. An examination of the merits of this Striker and Lapper is cordially invited, believing that what I have to offer is superior to any other machine for the purpose now in the

C. F. A. HINRICHS,

29, 31 & 33 Park Place, New York.

Dolls, Toys, Games,

LARGEST VARIETY. BEST ASSORTMENT. LOWEST PRICES.

R. T. & S. BLOOD, Jr.

Formerly with THE AMERICAN BANK NOTE CO.

CONSECUTIVE NUMBERING, *—*—* BLANK BOOK PAGING, *—*—* And PERFORATING,

No. 81 John Street, New York.

A. WEIDMANN,

Importer and Manufacturer of

TOYS,

Masks, Gold and Silver Trimmings.

MANUFACTURER OF

TIN AND PEWTER TOYS, SPECIALTIES AND NOVELTIES, No. 306 Broadway, corner of Duane St., New York

THE RAISBECK ELECTROTYPE CO., Electrotipers & Stereotypers.

No. 24 and 26 Vandewater St., New York.



FOR
PLAIN, FANCY
AND
ORNAMENTAL
LETTERING.

Especially adapted for Show Card Writing, Engrossing, Map Work and all kinds of Writing where elegance of style and finish is desired. It WRITES AND SHADES WITH ONE STROKE.

Manufactured in six different sizes. Packed one doz. of a kind in a box. Also put up in sets containing one of each kind and one each of Nos. 1, 2 and 3.

0, $\frac{1}{8}$ inch wide.	3, $\frac{1}{2}$ inch wide.
1, $\frac{1}{8}$ " "	4, $\frac{3}{8}$ " "
2, $\frac{3}{8}$ " "	5, $\frac{1}{2}$ " "

A special Ink is also manufactured in six brilliant colors, put up in boxes containing one doz. of a kind, also one doz. assorted in a box.

We also manufacture Ink Powders in same colors, which can be transmitted through the mails.

Circulars and Samples sent on application.

J. D. WHITMORE & CO., Agents, 41, 43 & 45 Beekman and 166 William Sts., NEW YORK.

R. A. ROGERS & CO.,

DAYTON, OHIO,

—Manufacturers of—

SCHOOL * SCRIBBLERS

—AND—

SCHOOL PADS.

SEND FOR SAMPLES AND PRICES.

WASHINGTON WAIFS.

[FROM OUR REGULAR CORRESPONDENT.]

WASHINGTON, D. C., December 23, 1884.

Taking a sort of bird's-eye view of trade in this city at this time, you correspondent is glad to relate that the prospect is pleasing. Everybody seems to be hard at work and things are moving along nicely and at a good pace. Notwithstanding the predictions of many that this Christmas would be very dull and despondent for the stationers and others in business, the dreary time has not as yet materialized. The stores are crowded with buyers and money is being spent quite freely.

Yesterday the weather was disagreeable and of the very worst kind for shopping—the snow having been converted into mud and slush by the moderated temperature, and the rain continuing to fall throughout the day, made it “perfectly awful,” as many a girl was heard to say while she daintily sought the dry places along the way.

Your correspondent braved the elements, and hunted around for a few facts of interest to the readers of THE STATIONER.

At Chapman's, on the Avenue, there was a store filled with handsome Christmas goods and a goodly number of customers (considering the weather), pulling, hauling and purchasing the wares. Mr. Chapman didn't have much time to talk, but he stopped long enough to say that things were booming, and that he had as much as he could do.

At Whitaker's there were several new faces among the clerks—additional force, which had to be brought in to help out during the rush for the dainties of Christmas time. There was but little opportunity to get in a word with Mr. Whitaker or any of his clerks, owing to the rush about them. Whitaker, during a lull, told me that after a slight stagnation for the past two or three weeks the season had opened brisk and lively, and it is expected to boom from now on.

John C. Parker, on Seventh street, was also visited and I found him busily engaged at his desk, but he kindly gave me a word or two concerning things in his neighborhood. With him business was brisk and sales were increasing over those for the past week or two and from the present indications he was of the opinion that there would be a good holiday trade. Mr. Parker has been in the stationery business for a long time, and, being thoroughly conversant with its details, he is always very conservative and careful in his views. He admitted that while trade was good yet it was not as lively by a good deal as it was for the same period last season and I have no doubt this is true in all branches of business just at this time, notwithstanding the opening of the holiday trade is lively.

John F. Paret, on the Avenue, has a fine lot of fancy goods and was also favored with a spirited number of buyers yesterday when I called. He told me that business was very good, but that most of the sales made were in the smaller articles, such as the finer grades of account-books, pen-wipers, inkstands and such novelties of new design.

Brentano Brothers received a glance and a call, and here I was informed that business was very good, particularly in the stationery line.

BEN.

ASK FOR THE

Peerless White Safety Paper.

Patented July 29, 1884.

THE ONLY PURE WHITE SAFETY PAPER IN THE MARKET.

Can be purchased at all the WHOLESALE PAPER WAREHOUSES, or from

HENRY DAWSON, 58 BROADWAY, NEW YORK.

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—MANUFACTURERS OF—

Cards and Card Boards

—FOR—

STATIONERS, PRINTERS, LITHOGRAPHERS, ETC.,

527 ARCH STREET, PHILADELPHIA.

VALENTINE, BIRTHDAY, EASTER and CHRISTMAS SOUVENIRS in Satin, Plush, &c.

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Successors to EVANS, PLUMMER & CO.,

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FINE STATIONERY,

⇒ THIRTY-FIVE DESIGNS IN PATENTED WEDDING CABINETS. ⇐

Visiting Cards,

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Specialties for all occasions, &c., &c.

SEND FOR PRICE LISTS.

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VALENTINES! VALENTINES!

ART SPECIALTIES in Figured Satin, Plush and Hand-Painted goods. 100 designs, from 10 cents to \$5.00 at retail.

LACE RAISED, on double and triple sheets. 200 designs, from 5 cents to 75 cents at retail.

CARDS, PLAIN AND FRINGED. 500 designs, from 1 cent to \$1.00 at retail.

Trade Discounts, 50 per cent. off; extra discounts to Jobbers. Send for Catalogue.

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THE STATIONER.

DEVOTED TO THE INTERESTS OF THE

Stationery and Fancy Goods Trades.

WEEKLY—\$2.00 PER ANNUM.

Single Copies, - 10 Cents.

NEW YORK, THURSDAY, DECEMBER 25, 1884.

Advertisements cannot be received for insertion in the current week later than 12 M. on Wednesday. The charge for advertising is 25 cents a line, each insertion. Special terms for standing and displayed advertisements to be had on application.

This journal aims to be a medium of information for and a representative of the interests of every one connected with the stationery and fancy goods trades. It contains a full and trustworthy survey of the market for stationery in this country, in all cases giving the actual prices at which goods can be bought of importers and jobbers in this city, together with a detailed account of novelties in the trade, patents relating to stationery, and current items of interest. A review of foreign markets and accounts of movements abroad will also be furnished, and no pains will be spared to make THE STATIONER a thorough and complete exponent of the trade.

Subscription and postage for Great Britain, per annum..... 12s.

Any information our readers may wish to obtain shall be cheerfully given, and prompt replies will be made to all inquiries addressed to us on any subjects of interest to the trade.

Communications on all trade matters are earnestly solicited. Address

HOWARD LOCKWOOD, Pres. and Treas.

American Stationer Association,

126 AND 128 DUANE STREETS, NEW YORK.

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Western Office—CHAS. K. HAMMITT, General Manager, 113 EAST MADISON CORNER CLARK STS., CHICAGO, ILL.

Philadelphia Office—W. M. PATTON, General Manager, 504 WALNUT ST.

Eastern Office—JOSEPH HAMMITT, General Manager, 250 DEVONSHIRE ST., BOSTON, MASS.

Southern Office—F. G. HANCOCK, General Manager, CORNER BROAD AND ALABAMA STS., ATLANTA, GA.

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Leonardo Pardo.....	Gibraltar, Spain.
G. Galvagno.....	Vigo, Spain.
S. Bernard.....	Turin, Italy.
W. & P. Shepherd.....	Venice and Florence, Italy.
J. H. de Bussy.....	Leghorn and Genoa, Italy.
John Hogan.....	Amsterdam, Holland, and
R. T. Wheeler.....	the Dutch East Indies.
W. Snelling.....	Melbourne, Sydney, and
A. G. Webster.....	Adelaide, Australia.
Knight & Co.....	Dunedin, New Zealand.
I. D. Clark.....	Brisbane, Queensland.
Sargent, Farsari & Co.....	Hobart Town, Tasmania.
Wm. B. Deming.....	Newchwang, China.
Camilo Garcia.....	Shanghai, China.
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Edward Grauert.....	Copenhagen, Denmark.
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Da Costa & Co.....	Curacao, W. I.
J. O. Ryder.....	Baradoes, W. I.
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Joaquin G. Castilla.....	Port Louis, Mauritius.
G. C. Cato.....	Tampico, Mexico.
Thomas G. Thrum.....	Durban, Natal.
John G. Clark.....	Honolulu, Sandwich Isl-
C. Haigh.....	ands.
Henry W. Hughes.....	Kingston, Canada.
	Toronto, Canada.
	New Westminster, British
	Columbia.

Subscribers to THE STATIONER can be supplied with the best cloth binder in the market. Deliverable at the publication office. Price, fifty cents.

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

WITH heartiest good will and kindest feeling, THE STATIONER wishes all of its friends and readers, a Merry, Merry Christmas.

THE rapidity with which the telephone system is extending throughout the Argentine Republic speaks well for the progressive spirit of that country. In Buenos Ayres there is, it is estimated, one instrument for every one hundred and fifty inhabitants. The service is divided between the "Bell-perfected," the "Gower-Bell" and the "portable." The system is well perfected in every city in the republic, and in nearly every town of any importance. We are surprised that it is not more extensively used here. If the charges for service were reduced there is no doubt that it would be.

PUBLIC sentiment is generally averse to consummating the treaty of commerce with Spain, and the pressure of opinion is so great that it can scarcely be expected that the Senate will disregard it. The advantages offered to the United States for the exceptional concessions made to Spain in nowise compensate for the exchange, and while we are earnest in advocating the extension of our foreign trade by special commercial conventions where necessary, we do not believe in hazarding the prospects of any of our home industries for the sake of gaining an advantage in foreign markets. It is of importance to remark that while the efforts of the advocates of free trade are being concentrated on the United States, and that a systematic pressure is made to induce a modification of our tariff in the interest of foreign manufacturers, the strongest tendency in other countries is toward resisting the encroachments of American trade. Referring to our London letter in this issue, it will be seen that our correspondent, who at one time scorned the idea that "protection" could gain any headway in the United Kingdom, concedes that this political principle is gaining adherents and commands respect in England. Our correspondent has been, and we presume is now, an advocate of free trade; but we think that we discover in his communication a *souffron* of changing opinion and an indication of wavering faith. Under existing circumstances, we think that it is best that we should "go slow" in making commercial treaties or in modifying our tariff to meet the purposes of outside nations.

WHILE people find fault with us for our tariff, we are in other respects the most accommodating nation in the world. Where our Europeans friends might suffer some disadvantage in direct trading with Mexico, we kindly open our ports

and give them a short route across our territory, so that they may be enabled thereby to dispute that market with us, or drive us therefrom altogether, if they are as able as they are willing to do so, all that we require being that they shall lock their cars in passing through American territory. How the unsentimental old merchants and manufacturers of Europe must laugh in their sleeves at our chivalry in trade, which is altogether a field of hard, practical efforts for supremacy. We are in this regard somewhat like the polite Western frontiersman, who gave his bed to the bear and slept on the floor. He took cold and died, and was then eaten by Bruin. Our Consul at Paso del Norte reports that the business in foreign bonded goods (coming through the United States) is extensive. From March 15 to June 30, 1884, the value of foreign bonded goods entering Mexico at that point was \$568,704.15; prior to March 15, the records of the consulate do not show the value of bonded foreign goods. The Consul says that the "foreign goods entering Mexico in bond from transit through the United States embrace nearly every class of goods sold to Mexico from the United States. That the American goods, with the advantages derived from the reciprocity treaty, will in a large measure drive foreign goods out of the Mexican markets can hardly be doubted." It is satisfactory to know that our goods can, so to speak, "take care of themselves," for certainly our legislators do very little in that way.

Roundabouts.

BY THE TRADE LOUNGER.

Now, with the closing year comes joyous greeting. To all who read THE STATIONER the Lounger wishes a Merry Christmas, and for those who don't he expresses a fervent hope for peace and joy.

Days come and go. Life is changeable in its griefs and joys, its pleasures and pains, but its silent movement toward the hereafter, where eternal sameness reigns, is like that of the glacier which at last breaks loose from its hold on earth and drifts into the unknown sea, leaving behind it the débris of a long procession of years and monuments of its course, whether of good or evil.

What shall be our record? And shall there be no memories of good or joyousness left behind us? There is a sadness about the closing year which it seems to me mankind has tried to dispel in an atmosphere of merry-making. And yet the end of one year and the beginning of another is only an institution by man, derived from his perception of natural changes. Why should we be sad at all, or why merry?

But I don't believe in croaking. People are glad enough to close accounts, particularly if they are unpleasant, and in taking up a fresh start they are only casting off ceremonies. It is well to have a time for putting off the old and investing with the new, when hope and anticipation bring cheerful faces. I have often thought that the New Year ought to come with the budding spring, when all nature seeks rejuvenation.

* * * *

Perhaps I have said something—a little, not much—that hasn't anything to do with the stationery trade. I was led to it by the thought that the trade expect a "new deal" after the turn of the year, and I got off—way off, perhaps. Let me return to my ancient lambs.

* * * *

Having been going about on a sort of preparatory donation experience within a day or two past, I have been much impressed with the difference between different pieces of bank-note paper imprinted on in green, black and red, with diverse vignettes and engravings thereon. It is quite apparent that the breaking strength of these pieces of paper—tensile strength I may say, which also involves the idea of stretching—has certain peculiarities. For instance, a note with X on it doesn't hold out as well as one bearing the symbol C. This is not mentioned as being at all remarkable, but—it is painful. If goods are cheap, they take a good deal of money, even in homoeopathic disbursements.

* * * *

I was much taken with some handsomely enameled palettes on brass easels. Each palette is designed for use as a clock, the hands passing over the horal indexes on its face, while a small clock work at the back supplies the time-keeping power.

* * * *

What a wealth—speaking about brass—of objects there are in bright metal! Antique and modern forms, applicable to a wide range of use and ornament, are to be found. Charming pieces in clocks, plaques, tables, vases, paper-knives, kettles and, I might almost say, thousands of other devices present attractions hard to pass by. What surprises the most, however, is the fact that the trade who are known to import and make specialties of such goods are so undersold by some of the leading dry-goods houses—say, from 50 to 70 per cent. This is a fact. I have priced the goods.

* * * *

There are other incongruities in the trade. One could go around and write up a book full of them. As a rule, I hate shopping around, but believe now that it is a necessity; but why it should be let some one else tell.

* * * *

But for another digression. The paper makers who depend on rags don't know but they will have to edge up a little on prices of papers. After January 1 all old rags imported will have to be disinfected. It doesn't make a cent's worth of difference where the rags come from, they have got to go through a process for killing bacteria, bacilli, microcosms or anything else that may be thought capable of

being transported in rags to the detriment of the public health.

* * * *

The Treasury Department has just said that "so-called marble paper, which is simply paper in various colors, is dutiable as paper not otherwise provided for, at 25 per cent. ad valorem. So-called lace paper, which is paper manufactured into the form of lace, intended for use in the manufacture of valentines, is dutiable at 15 per cent. ad valorem as a manufacture of paper." Cut that out and paste it up.

* * * *

It is reported that Albany and Troy are making an advance in the direction of blank-book making and that they promise to become important centres for this branch of the trade. This is scarcely to be believed. It may be asked: Why? I will tell you. I don't see that any blank-book maker from either of those rural towns advertises and the inference is obvious.

* * * *

New Year greeting reserved for next week. "Please, mister, give me a New Year cake."

* * * *

C. W. Cook, of the firm of J. D. Whitmore & Co., has just "cut a six-pound note from No. 1 stock." Congratulations are in order. All are doing well.

Answers to Correspondents.

S. C. W. wants to know where to buy paper wafers in imitation of wax seals and bearing an embossed initial.

Ans.—Chas. T. Bainbridge's Sons, 114 William street, New York.

J. asks: Where are headquarters for the hydraulic copying press?

Ans.—We really don't know what you mean. We never heard of anything by that name before and some of the best informed men in the trade are equally at a loss. Is it possible that you refer to the pneumatic copying press made by the United States Pneumatic Copying Press Company, New Haven, Conn.?

S. wants to know where to get paper flooring for a roller-skating rink.

Ans.—Write to the Hamilton Straw Lumber Company, Temple Court, Beekman street, New York.

Subscriber wants to know who makes round inkstands with glass stopper, style 308; inkwell in form of inverted cone with aperture at bottom.

Ans.—This style is known as the "Air-tight." It is out of the market, and has been "improved on," it is said, by several parties. Henry Bainbridge & Co. control an inkstand which comes nearest to this pattern. A. A. Weeks, 82 John street, makes an inkstand something like it, but the cavity is not open at the bottom.

W. W. R. wants to know who has the pocket price-book for stationers.

Ans.—We have given this address once before. C. N. Ayres, Detroit, Mich.

CEMENT FOR GLASS AND METALS.—Brass letters may be securely fastened on glass windows by the following recipe: Litharge, 2 parts; white lead, 1 part; boiled linseed oil, 3 parts; gum copal, 1 part. Mixed just before

using, this forms a quickly drying and secure cement.

A paint for blackboards which has been much used in schools and elsewhere, and is found very satisfactory, is composed of 4 ounces of common glue, 3 ounces flour of emery, and sufficient lampblack to give the preparation an inky color. The glue is first dissolved in 1½ pints of water, the lampblack and emery are then put in, and the mixture stirred until all lumps have disappeared. The board should be given two or three coats, the paint being applied with a woolen rag smoothly rolled.

Market Review.

OFFICE OF THE AMERICAN STATIONER,
WEDNESDAY, December 24, 1884.

THE MONEY MARKET.—Loanable funds continue in abundant supply both here and at other important trade centres at the low rates of interest that have been so long current, nor is there any prospect of immediate improvement. Commercial paper dull, with prime indorsements easily negotiable at 4½@5 per cent. discount, but the supply is light; four months' acceptances, 5½@6, and four to six months' single names, where given for merchandise, 6@7. The feature of the stock market has been the weakness of all the anthracite coal stocks and the Vanderbilts, and the business transacted, however, has been almost wholly of a room-trading character, none of the large speculators being interested, and there being no outside buyers. Government bonds are lower. Railroad bonds quiet and generally easier. Foreign exchange has ruled dull and easier, the posted rates for sterling having been reduced to 4.81@4.83.

THE PAPER MARKET.—No one has expected to see any activity in this market during this week, the time being devoted largely to relaxation and the closing up of the operations of the year. The course taken by the manufacturers of writings in shutting down has been found to have been wise, prices being well sustained in consequence. The second shut-down for a week is now in progress and will continue to the end of the week, and it is estimated that the three weeks shutting down, including the last week in January, will keep out of the market from 1,800 to 2,500 tons of writing paper. It would have been well for the book-paper manufacturers if they had followed the example of the writing men, as they would have by this time found a different condition of things ruling than is the case to-day. Book papers are weak and are being offered at lower prices. The supply of rags is large and production large—circumstances which do not aid to keep prices of book papers well sustained. We hear of an order for 200 cases of writings at prices ruling some time ago, but the mill refused the order and asked one cent advance. News may be said to be steady, but manillas and straw wrappings are very irregular, and the former may be said to be somewhat nominal in price.

THE STATIONERY MARKET.—Outside of the local trade in holiday goods there is only a moderate business doing. The wholesale houses report a good lively trade in a retail way in fancy goods, toys and everything suitable for holiday presents, and although the bulk of business in Christmas and New Year cards has already been done, there has been a good brisk demand for these goods during the past few days. In the way of staples dealers report a better business than they had a right to expect at this time. There is a quite a fair local demand for gold pens, pencils, charms, &c., on account of these goods being so well adapted for holiday gifts. Orders for blank-books are generally very small at this time and there is only a little trading, buyers as a general thing being very conservative in their purchases. Stocks of goods of every description in the stationery and fancy-goods line are everywhere regarded as light and this gives encouragement to the belief that with any revival of business generally there must be quite a general restocking, and the trade are very hopeful that better things are in store at no very distant day.

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 Sample Cards, Price Lists &c., furnished on Application.

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Ivory from Zylonite, &c.

This invention pertains to the production of an article which closely resembles and is adapted for being used as a proper substitute for ivory, the grain of which is still distinct, or at least has not been removed by artificial means, and designated as "grain ivory." In the manufacture of fictitious grain ivory from a pyroxyline base—such as zylonite—at least two lots of zylonite are prepared, differing from each other in color to such an extent that when combined and subsequently reduced to the ultimate and desired articles to be formed the general shade or color of the article and the individual characteristic of the integral parts forming the grain shall be such as to best approach the appearance of a fair average of the natural ivory as found in articles of a similar form. It will be recognized that the procurement of these degrees of shade and translucency is a matter of great nicety and judgment. Furthermore, the base or pyroxyline is in practice never white or even sufficiently opaque, but possesses a similar shade to horn, and this horn shade varies to such an extent in different "bleaches," from various causes, that it becomes necessary to take it into account, and it becomes a factor in determining the proper amount of coloring-pigments and foreign agents required to be added to the several lots of zylonite out of which it is intended, by combining together, to form the grain-ivory imitation. In this manner, then, having obtained the two or more integral parts which are to constitute the layers or grain of the product, their assembling, combining, and mechanical manipulation require to be governed with regard to the form or nature of the articles intended to be manufactured therefrom, and this part of the total process forms the chief feature of this invention—that is to say, a prior process contemplates all that is herein stated relating to the preparation and combining of the several layers and their subsequent subdivision, but it goes no farther. The earlier process is a method of obtaining successive sheets or slabs of zylonite ivory, each possessing great similarity and uniformity of the grain formation, and quite essential where a certain class of articles is to be manufactured therefrom—such as brush and mirror backs—and wherein the upsetting of the grain caused by the small amount of flow of the material in taking the form of the mold by the aid of heat and pressure yields sufficient disturbance to the initial regularity of the grain to avoid monotony, and give a waving and pleasing effect. That process may therefore be called the "positive" one, while that now described may be designated the "accidental" or "inferential" one. Two lots of semi-transparent horn-colored pure pyroxyline or zylonite base are required. With one is incorporated, either prior to or at the rolling operation, sufficient pigment—say of oxide of zinc about five per cent., and of coloring matter say one-half of one per cent., or such pigment without coloring matter. These ingredients for giving the desired "body," "depth" and color, and destroying the horn-

like appearance of the pure material, having been thoroughly incorporated and the whole sufficiently worked on the rolls to the consistency found best adapted to the purpose, occupying about thirty minutes, the rolls are set, say one-sixteenth of an inch apart, and the "batch" is run through while it is yet warm, and emerges in a long sheet. This sheet is either subdivided into small areas or not, depending upon subsequent requirements. With another lot of the semi-transparent horn-colored pure pyroxyline or zylonite base is incorporated, either prior to or at the rolling or grinding operation, sufficient pigment—say of about ten per cent. of oxide of zinc or other suitable pigment, and of coloring matter, say, about one-quarter of one per cent., or such pigment without coloring matter. These ingredients for giving the desired depth, body and color, and destroying the horn-like appearance of the pure material, having been thoroughly incorporated, and the whole sufficiently worked on the rolls to the consistency found best adapted for the purpose, occupying about thirty minutes, the rolls are set, say, one-sixteenth of an inch apart, and the batch is run through while it is yet warm, and emerges in a long sheet. This sheet is either subdivided into small areas or not, depending upon subsequent requirements.

Having thus provided what is to constitute the layers representing the grain of the ivory, we now come to the arranging and combining of these together. This may be accomplished in various ways. For instance, the several layers may be placed upon each other and closely coiled together in scroll form, either when fresh or aided by a little warmth, after which sections of such roll or rolls may be taken and placed in what is termed a "stuffer" in this industry, and similar to a lead-pipe-forcing machine; or it is obvious that, having arranged the several layers as desired, they may be assembled in other ways than strictly the scroll form herein described, and subsequently manipulated in the stuffer, and all of which is subject to the variety of nozzle used for ultimate effect. By the aid of heat and pressure the layers will become thoroughly welded or united, and the whole emerge from the outlet or nozzle of such stuffer in a solid form, and possessing not a homogeneous uniform color, but having a grain and variegated effect. This variegated effect is obtained whether the material emerges in a rod, tube, sheet, slab or bar form, and all of which is subject to the variety of nozzle used for the purpose. The grain effect will in this way preserve in sufficient regularity its original characteristics without being too uniform, and neither being as heterogeneous as is the case when a lot of pieces of different colors are placed in the same stuffer and run through in the same manner. When no occasion exists for forming this grain product into rods or tubes, and it is still desired to disturb the uniformity of the layers resulting from the method of amassing them together, lengths of each of the two grades before mentioned, of say, a yard, may be cut, and then rolled up together tightly by hand, and when sufficient of these hand-made rolls are ready they are to be placed in a mold, and by the aid of heat and pressure consolidated into a solid cake. When this is sheeted or cut into blanks and finished, it will be found to possess a wavy grain, which is due to the amount of flow of the stock in its movement to fill up the blank spaces left in the mold. It is clear that the larger the rolls are made the greater the flow and the coarser the result, and the reverse.



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E. J. Piper, Mfr. Paper Ruling Machinery, Springfield, Mass.....		Wm. R. White, 29 High St., Boston, Mass.....	878	Patent White Safety Paper.	
Geo. H. Sanborn & Sons, 69 Beekman St., New York.....	858	Files.		Henry Dawson, 58 Broadway, New York.....	865
T. W. & C. B. Sheridan, 25 Centre St., New York.....		Clague, Schlicht & Field, Rochester, N. Y.....	876	Pen Manufacturers, Gold.	
Book Slates.		Globe Files Co., Cincinnati, Ohio.....	855	John Holland, 19 W. 4th St., Cincinnati, O.....	880
New York Silicate Book Slate Company, 191 Fulton St., New York.....	878	Gas Engines.		Edward Todd & Co., 44 E. 14th St., New York.	855
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Gane Bros., 106 Duane St., New York.....		Globes.		J. D. Whitmore & Co., 41, 43 and 45 Beekman St., New York.....	864
Thos. Garnar & Co., 181 William St., New York. ..		H. B. Nims & Co., Troy, N. Y. The Franklin Globes, 5, 6, 10, 12, 16, 18 and 30 in. diameter. Reduced Price List on application.....		Pens, Steel.	
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Helio-type Printing Co., 211 Tremont St., Boston, Mass.....	875	Inks.		Geo. F. King & Merrill, 29 Hawley St., Boston, Mass.....	862
		Carter, Dinsmore & Co., 162-172 Columbus Ave., Boston, Mass.....	882	Miller Bros. Cutlery Co., Meriden, Conn.....	855
		Keen & De Lang, 130 La Salle St., Chicago, Ill..	874	J. Q. Preble & Co., 54 Franklin St., New York..	871
		J. Petrie, Jr., 110 Reade St., New York.....	868	Turner & Harrison, Twelfth and Buttonwood Sts., Philadelphia, Pa.....	877
		S. S. Stafford, New York.....	881		
		Insurance (Fire).			
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A. Kimball, 6 Murray St., New York.....	878
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Davidson Rubber Company, Boston, Mass.....	876
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New York Stationery and Envelope Co., 62 John St., New York.....	873
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School Supplies.	
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A. A. Weeks, 82 John St., New York.....	855
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Lockwood Mfg. Co., 255 and 259 S. Third St., Philadelphia, Pa.....	
Stationers' Specialties.	
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New York Stationery and Envelope Co., 62 John St., New York	878
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White & Schermerhorn, 46 West Broadway, New York.....	878
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L. Prang & Co., Boston, Mass.....	
Geo. C. Whitney, Worcester, Mass.....	865
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The B. B. Hill Mfg. Co., Philadelphia, Pa.....	881

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A means for overcoming these difficulties has been devised, and which permits of the combination of lithographic and typographic printing in the same press without any restrictions; and although the construction of the heavier parts of chromatic presses must undergo some modification when lithographic stones take the place of type-forms, still, when flexible zinc plates are used on which to make the printable drawings and transfers, even this change is unnecessary, and the same may be said if collographic plates are employed, when such productions are on a flexible base.

In practice, mechanism is provided for damping the stone or its equivalent a second time. The first damping precedes the inking in the usual way, to prevent the clean parts of the stone taking ink from the inking-rollers. The second damping precedes the printing, to prevent those same parts taking ink from the sheet which has been previously printed.

It is not necessary that all of the colors which together form the design should be printed from stone, zinc or collographic plates. Two or more of the impressions may be printed from stone or zinc and one or more from relief plates; or the series may be begun with one or more relief-plate printings and ended with one or more from stone or its equivalent; but in every case the final damping of all surfaces which print in the lithographic manner is necessary when the sheet on which the impression is taken has been already printed upon in

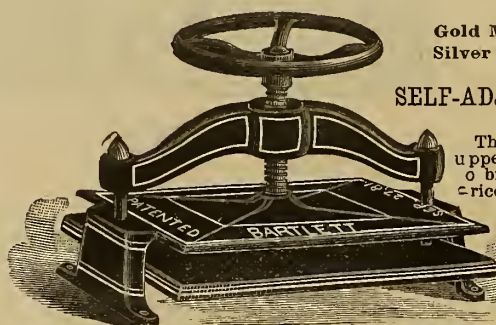
any manner, and in whatever order the printing surfaces upon the form cylinder follow each other the cams or analogous devices which govern the damping mechanism are so adjusted as to bring about the final damping at the proper time and where it is required to prevent an offset.

Lithographic pens for writing on stone are now made by the best steel-pen makers, and are used to a limited extent. Such pens are exceedingly small and fine, even finer than a crow-quill, but the best lithographic pens are yet made by the artists themselves. They are of thin steel ribbon, very slightly hollow-shaped, and slit by a fine pair of scissors made specially for the purpose. These pens are not fitted for working on paper, but on the surface of the stone they give lines of extreme fineness unattainable in any other way.

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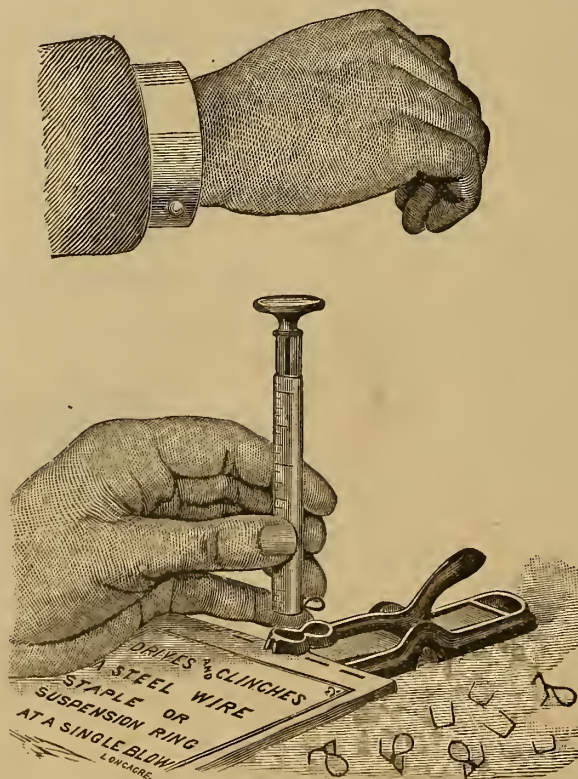
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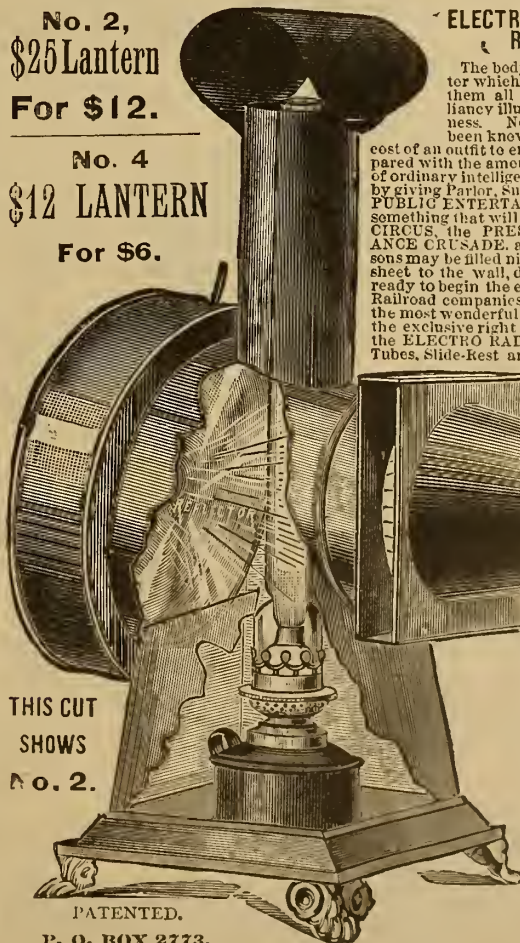
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VALUE OF IMPORTS OF PAPER, BOOKS, &c.
AT THE PORT OF NEW YORK,
FOR THE WEEK ENDED DECEMBER 19, 1884.

Albums.....	21	\$2,267
Books.....	159	17,186
Newspapers.....	166	5,119
Engravings.....	26	4,058
Ink.....	20	305
Lead Pencils.....	...	...
Slate Pencils.....	20	357
Paper.....	250	11,361
Steel Pens.....	3	3,156
Other.....	10	472
Totals.....	675	\$44,281

VALUE OF EXPORTS OF PAPER, BOOKS, &c.,
FROM NEW YORK TO FOREIGN PORTS.
FOR THE WEEK ENDED DECEMBER 22, 1884.

Paper, reams.....	28,060	\$5,242
Paper, pkgs.....	1,350	13,508
Paper, cases.....	32	2,525
Books, cases.....	52	5,078
Stationery.....	232	23,363
Totals.....	29,726	\$49,716

IMPORTATIONS OF PAPER.

FROM DECEMBER 16 TO DECEMBER 23, 1884.

A. F. Hand, City of Montreal, Liverpool, 2 cs.
Merchants' Dispatch Company, Rugia, Hamburg, 2 cs.
A. Haug & Co., Rhyndland, Antwerp, 3 cs.
Keuffel & Esser, by same, 3 cs.
Rothe & Lips, by same, 13 cs.
L. De Jonge & Co., by same, 4 cs.
G. F. & C. E. Brown, Republic, Liverpool, 2 cs. hangings.
Davies, Turner & Co., by same, 5 pkgs.
Merchants' Dispatch Company, by same, 5 pkgs.
G. W. Sheldon, Eider, Bremen, 4 cs.
Alexander Whyte, by same, 1 cs.
A. Ireland, by same, 12 cs.
J. A. Norman, California, Hamburg, 2 cs.
Baldwin Brothers, Canada, London, 2 cs. hangings.

STATIONERY EXPORTS FROM NEW YORK.

FROM DECEMBER 16 TO DECEMBER 23, 1884.

BOOKS, cases, to Liverpool, 9; to United States of Colombia, 14; to Mexico, 1; to Antwerp, 1; to London, 14; to Bremen, 1; to Glasgow, 2; to British Australasia, 3; to Hayti, 4; to Sandwich Islands, 1; to Japan, 2.

PAPER, to Liverpool, 3 cs.; to Cuba, 18 pkgs., 26,069 rms.; to United States of Colombia, 136 pkgs.; to British West Indies, 721 rms., 72 pkgs.; to Mexico, 8 pkgs.; to Bremen, 3 cs.; to Copenhagen, 4 cs.; to Glasgow, 1 cs.; to Santo Domingo, 17 pkgs., 150 rms.; to Newfoundland, 42 pkgs.; to Porto Rico, 854 pkgs.; to

Hamburg, 10 cs., 57 pkgs.; to Antwerp, 24 pkgs.; to London, 68 pkgs.; to British Australasia, 1 cs.; to Hayti, 15 pkgs.; to Brazil, 32 pkgs., 1,120 rms.; to Sandwich Islands, 15 pkgs.

STATIONERY, cases, to Liverpool, 72; to United States of Colombia, 38; to Hamburg, 8; to Mexico, 13; to British West Indies, 6; to Bremen, 39; to Cuba, 3; to Porto Rico, 11; to Hull, 1; to London, 27; to British Australasia, 1; to Hayti, 8; to Santo Domingo, 3; to Brazil, 2.

PERFUMERY, packages, to British West Indies, 53; to Mexico, 2; to Glasgow, 13; to Porto Rico, 6; to Hayti, 25; to Brazil, 136; to Santo Domingo, 6.

PRINTING MATERIALS, packages, to United States of Colombia, 19; to Liverpool, 1; to Cuba, 12; to Porto Rico, 5; to Santo Domingo, 1.

TOYS, SPORTING GOODS, &c., cases, to Liverpool, 1; to British West Indies, 13; to London, 48; to Glasgow, 4; to Newcastle, 16; to Cuba, 1; to Porto Rico, 2; to United States of Colombia, 2.

INK, packages, to United States of Colombia, 18; to Cuba, 21; to London, 672; to British Australasia, 36; to Porto Rico, 19; to Mexico, 6; to Brazil, 2.

SLATES, cases, to London, 36; to British Australasia, 28; to British West Indies, 7; to British Africa, 2; to Santo Domingo, 4; to Mexico, 6; to Brazil, 6; to Lisbon, 4.

PENCILS, cases, to Liverpool, 3.

PRINTING PRESSES, packages, to Liverpool, 3.

TYPE-WRITERS, cases, to Havre, 11; to Mexico, 2.

CELLULOID GOODS, cases, to Cuba, 1.

SCHOOL MATERIAL, packages, to Liverpool, 11.

PLAYING CARDS, cases, to Liverpool, 2.

MUCILAGE, packages, to London, 4.

PRINTED MATTER, cases, to Hong Kong, 2; to United States of Colombia, 3.

PAPER BOXES, cases, to Mexico, 1.

TYPE, cases, to Mexico, 1.

STENCILS, cases, to Mexico, 1.

HAMMOCKS, cases, to United States of Colombia, 9.

To GILD STEEL.—Steel may be gilt by a solution of gold in ether. Dissolve pure gold in nitro muriatic acid and boil it until the latter has been expelled; then dissolve the residue again in water, adding thereto a triple volume of sulphuric ether. Let the liquid stand for twenty-four hours in a well-corked bottle, and etherized solution will be seen to float on the surface. If polished steel is plunged therein, it will be immediately gilt, and if designs are drawn upon its surface with an optional varnish, a handsome surface, both steel and gold will result. For other metals, use the galvanic process.

To PREPARE CHALK.—Pulverize the chalk thoroughly, and then mix it with clean rain-water, in proportions of two pounds to the gallon. Stir well, and then let it stand for

about two minutes. During this time the gritty matter will have settled to the bottom. Slowly pour the water into another vessel, so as not to stir up the sediment. Let stand until entirely settled, and then pour off as before. The settling in the second vessel will be prepared chalk, ready for use as soon as dried. It may be perfumed and colored.

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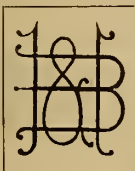
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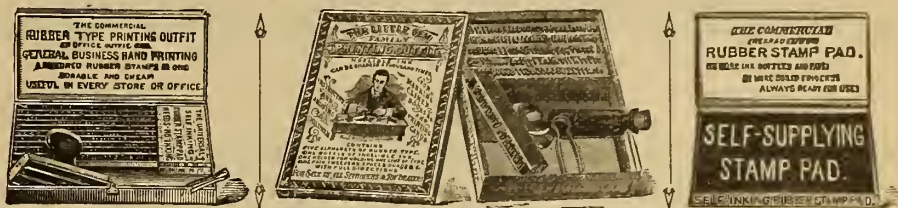
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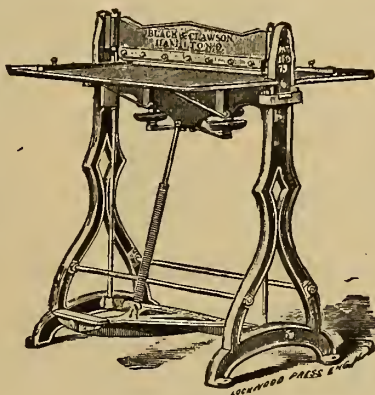
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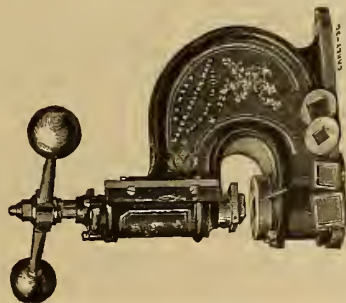
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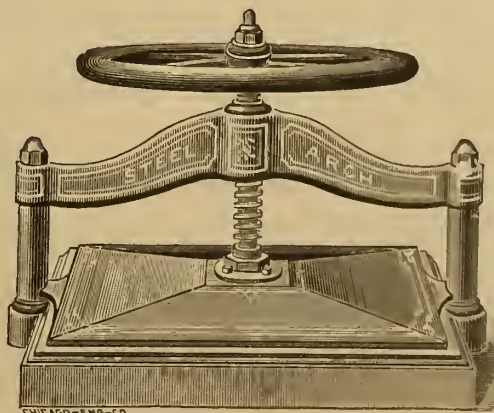
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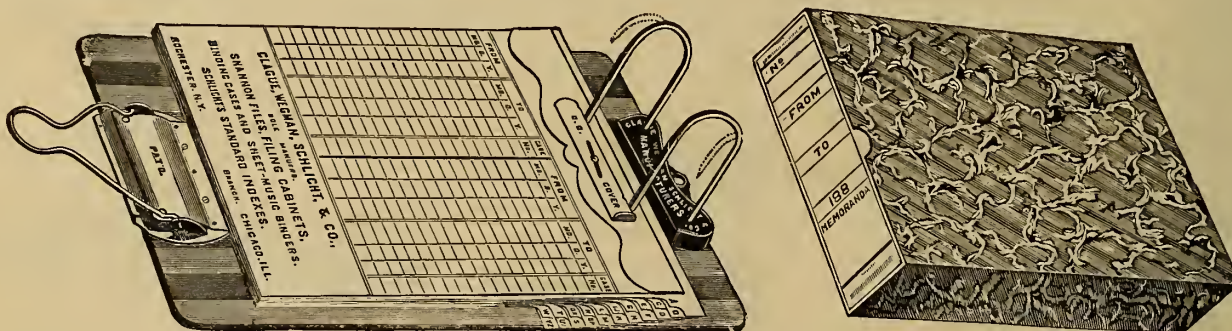
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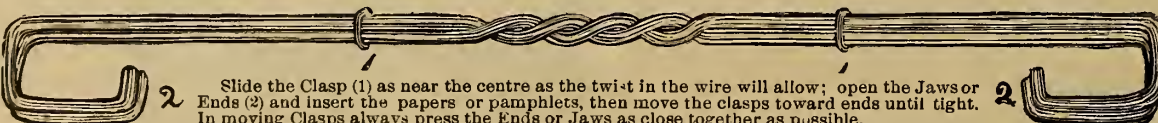
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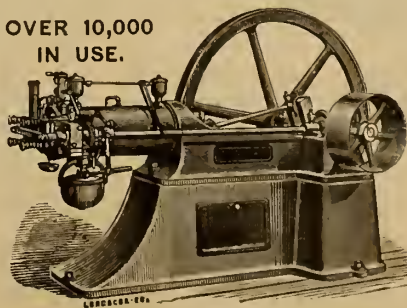
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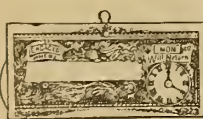
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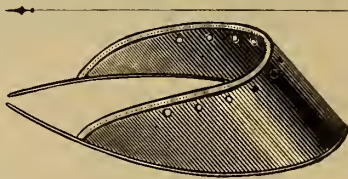
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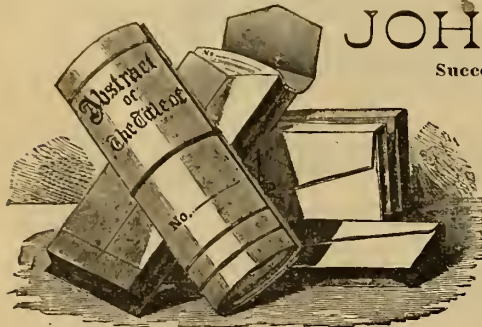
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Mechanical Stenography at the Turin Exhibition.

BY P. LE NEVE FOSTER.

Among the most important novelties at the Turin Exhibition, the stenographic machine of Signor A. Michela merits special notice.

Signor Michela has succeeded in grouping into various series, and in representing by means of certain combinations, all the phonetic sounds emitted in any language, and has formed a notation of language perfectly similar to that of musical sounds. As soon as they are pronounced, the different words, so to speak, are decomposed by the ear of the operator at the instrument, and a graphic representation of the syllables is printed upon a slip of paper which is drawn through the machine, and from this they can be read afterward, and transcribed into ordinary writing, in order to reproduce the speech, such as it has been delivered, in whatsoever language it has been spoken.

The machine, which in form somewhat resembles a small harmonium, is about 18 inches in length, by 10 inches in width, and 8 inches in depth, and is mounted on a portable stand. It consists essentially of two parts. 1st. The printing mechanism. 2nd. That referring to the automatic drawing forward of the paper. The first consists of two key boards, similar to that of a pianoforte or harmonium, arranged in a symmetrical manner, and having each 10 keys (6 white and 4 black). These keys, when depressed by the fingers of the operator, press on 20 studs, and through them a similar number of corresponding rods, and these lower the ends of 20 metallic levers, the arms of which have a constant ratio, and at the same time the opposite end, which carries a style, is lifted upward, and a sign or character engraved upon it is reproduced upon the slip of paper. It is, therefore, only necessary to depress one of the keys in order to raise the style corresponding to it, and if several keys are depressed at one time, the corresponding combination of signs will be printed upon paper. The machine may be arranged as an "embosser," or as an "ink writer," which latter is the most preferable form, as the printing can be read off quicker, and with less fatigue to the eyesight than is the case when the signs are produced in relief.

The mechanism referring to the drawing forward of the paper is also exceedingly simple, and this motion can be produced in a variety of ways. In the machine exhibited, however, it consists of a small lid placed horizontally underneath the twenty keys, and which, when any one of them is pressed down, moves the end of a lever, which acting by means of a catch on a ratchet wheel causes it to revolve; a spring on the underside of the lever brings this latter back to its original position when the pressure is removed. The ratchet wheel, which is fixed on the same axis with a friction roller, gives motion to another roller placed above it, so that the paper band on another roller placed between the two key boards, when caught between the two friction rollers which pull it forward, is moved automatically

at each impulse of the ratchet wheel caused by depression of one or more of the keys. The pressure of these friction rollers on the paper is regulated by a screw, and guide bars are provided for the printing styles.

The essential feature in this invention is the manner in which the graphic representation of the various phonetic sounds is obtained, and the various combination of signs which correspond to the different syllables and words could not be explained clearly here without special diagrams. The manipulation of the key board of this instrument differs from that of an ordinary piano, inasmuch as the same finger always operates upon the same two keys, a circumstance tending to facilitate its use, especially among the blind. A skilled operator can take down 200 words per minute in any language he knows, which speed is more than sufficient to follow the fastest orator, as the delivery of speech varies from 80 to 180 words, or averaging 130 words per minute.

This machine has been lately adopted in the Italian Senate.

It will be readily seen that this apparatus can be applied with telegraphy to the rapid transmission of short hand messages; and from experiments that have been made, there is every reason to believe that the paper bands can be printed with the same rapidity at distant stations by the simple manipulation of the key board at the one end of the line, as they are now printed at the Exhibition.

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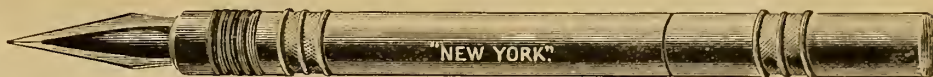


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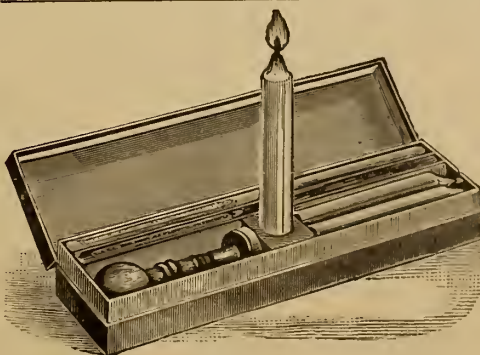
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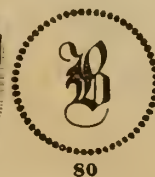


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